

Date: 4/7/2012  
 Time: 8:17 AM

**John R. Wood Inc., REALTORS**  
**Closed Foreclosures and Short Sales**

	Foreclosure		Normal		Shortsale		Total Sum of Price Sld	Total % of Closed Volume
	Sum of Price Sld	% of Closed Volume	Sum of Price Sld	% of Closed Volume	Sum of Price Sld	% of Closed Volume		
2012-01	\$19,448,289	8.27%	\$196,165,577	83.40%	\$19,604,117	8.33%	<b>\$235,217,983</b>	<b>100.00%</b>
2012-02	\$20,355,216	6.95%	\$251,441,836	85.85%	\$21,088,210	7.20%	<b>\$292,885,262</b>	<b>100.00%</b>
2012-03	\$19,376,333	4.47%	\$384,624,844	88.77%	\$29,274,325	6.76%	<b>\$433,275,502</b>	<b>100.00%</b>
Grand Total	<b>\$59,179,838</b>	<b>6.16%</b>	<b>\$832,232,257</b>	<b>86.57%</b>	<b>\$69,966,652</b>	<b>7.28%</b>	<b>\$961,378,747</b>	<b>100.00%</b>