

Date: 5/7/2012  
Time: 1:10 PM

**John R. Wood Inc., REALTORS**  
**Closed Foreclosures and Short Sales**  
Sold Count Breakdown

Count of MLNum	Sale Type			Grand Total
Code	Foreclosure	Normal	Shortsale	Grand Total
A	445	1437	372	2254
B	42	752	84	878
C	14	311	17	342
D	1	124	5	130
E	3	174	8	185
F	1	75		76
G		8		8
<b>Grand Total</b>	<b>506</b>	<b>2881</b>	<b>486</b>	<b>3873</b>

**John R. Wood Inc., REALTORS**  
**Closed Foreclosures and Short Sales**  
GeoCode Breakdown

Year Mth	(All)											
Mls Area	Sale Type Data											
	Foreclosure			Normal			Shortsale			Total # Units	Total Sold Volume	Total ASP
	# Units	Sold Volume	ASP	# Units	Sold Volume	ASP	# Units	Sold Volume	ASP			
BN01	2	\$2,949,900	\$1,474,950	19	\$10,937,000	\$575,632	1	\$499,000	\$499,000	22	\$14,385,900	\$653,905
BN02	1	\$147,500	\$147,500	26	\$7,291,250	\$280,433	8	\$2,008,500	\$251,063	35	\$9,447,250	\$269,921
BN03	2	\$354,150	\$177,075	88	\$32,826,200	\$373,025	5	\$1,135,000	\$227,000	95	\$34,315,350	\$361,214
BN04	1	\$178,500	\$178,500	84	\$52,043,114	\$619,561	4	\$2,605,000	\$651,250	89	\$54,826,614	\$616,029
BN05	5	\$1,483,501	\$296,700	69	\$34,581,475	\$501,181	4	\$518,150	\$129,538	78	\$36,583,126	\$469,014
BN06	2	\$314,000	\$157,000	17	\$2,500,400	\$147,082	2	\$456,900	\$228,450	21	\$3,271,300	\$155,776
BN07	3	\$308,050	\$102,683	19	\$3,663,900	\$192,837	1	\$52,500	\$52,500	23	\$4,024,450	\$174,976
BN08	10	\$975,400	\$97,540	20	\$3,179,500	\$158,975	7	\$984,900	\$140,700	37	\$5,139,800	\$138,914
BN09	5	\$908,901	\$181,780	25	\$5,530,175	\$221,207	1	\$152,900	\$152,900	31	\$6,591,976	\$212,644
BN10	8	\$585,750	\$73,219	24	\$3,739,200	\$155,800	9	\$766,600	\$85,178	41	\$5,091,550	\$124,184
BN11	2	\$295,000	\$147,500	12	\$5,563,400	\$463,617	2	\$185,000	\$92,500	16	\$6,043,400	\$377,713
BN12	11	\$2,664,700	\$242,245	62	\$19,561,603	\$315,510	9	\$1,371,600	\$152,400	82	\$23,597,903	\$287,779
ES01	5	\$1,093,400	\$218,680	91	\$23,135,450	\$254,236	7	\$1,025,500	\$146,500	103	\$25,254,350	\$245,188
ES02	5	\$799,500	\$159,900	35	\$7,686,450	\$219,613	11	\$1,412,900	\$128,445	51	\$9,898,850	\$194,095
ES03	14	\$2,598,000	\$185,571	62	\$17,625,451	\$284,281	9	\$1,945,000	\$216,111	85	\$22,168,451	\$260,805
NA01	15	\$5,992,450	\$399,497	106	\$65,233,800	\$615,413	3	\$483,000	\$161,000	124	\$71,709,250	\$578,300
NA02	1	\$555,000	\$555,000	42	\$46,983,950	\$1,118,665	3	\$2,006,000	\$668,667	46	\$49,544,950	\$1,077,064
NA03	5	\$804,900	\$160,980	35	\$7,391,680	\$211,191	11	\$1,827,000	\$166,091	51	\$10,023,580	\$196,541
NA04				109	\$110,027,800	\$1,009,429	1	\$290,000	\$290,000	110	\$110,317,800	\$1,002,889
NA05	5	\$1,838,001	\$367,600	211	\$180,106,155	\$853,584	11	\$6,186,212	\$562,383	227	\$188,130,368	\$828,768
NA06	2	\$1,281,400	\$640,700	77	\$77,676,000	\$1,008,779	4	\$2,271,000	\$567,750	83	\$81,228,400	\$978,655
NA07				17	\$52,711,000	\$3,100,647				17	\$52,711,000	\$3,100,647
NA08	5	\$661,405	\$132,281	41	\$26,225,000	\$639,634	15	\$5,262,113	\$350,808	61	\$32,148,518	\$527,025
NA09	18	\$1,154,250	\$64,125	33	\$4,775,940	\$144,725	14	\$2,169,100	\$154,936	65	\$8,099,290	\$124,604
NA11	17	\$2,452,279	\$144,252	158	\$77,233,904	\$488,822	17	\$3,651,100	\$214,771	192	\$83,337,283	\$434,048
NA12	9	\$1,700,600	\$188,956	92	\$45,537,606	\$494,974	13	\$2,030,400	\$156,185	114	\$49,268,606	\$432,181
NA13	4	\$461,000	\$115,250	12	\$4,323,400	\$360,283	1	\$700,000	\$700,000	17	\$5,484,400	\$322,612
NA14	17	\$2,424,600	\$142,624	139	\$42,605,750	\$306,516	20	\$6,256,000	\$312,800	176	\$51,286,350	\$291,400
NA15	9	\$1,058,595	\$117,622	30	\$4,773,400	\$159,113	14	\$2,121,100	\$151,507	53	\$7,953,095	\$150,058
NA16	30	\$4,388,726	\$146,291	157	\$72,964,990	\$464,745	38	\$7,842,400	\$206,379	225	\$85,196,116	\$378,649
NA17	39	\$3,639,811	\$93,328	163	\$29,425,100	\$180,522	34	\$5,887,808	\$173,171	236	\$38,952,719	\$165,054
NA18	20	\$1,788,253	\$89,413	165	\$29,380,302	\$178,062	25	\$5,018,800	\$200,752	210	\$36,187,355	\$172,321
NA19	14	\$2,119,500	\$151,393	120	\$37,147,904	\$309,566	15	\$3,497,100	\$233,140	149	\$42,764,504	\$287,010
NA21	25	\$4,469,700	\$178,788	94	\$41,649,563	\$443,080	8	\$2,233,250	\$279,156	127	\$48,352,513	\$380,728
NA22	22	\$4,341,809	\$197,355	91	\$27,359,983	\$300,659	25	\$4,643,600	\$185,744	138	\$36,345,392	\$263,372
NA23	7	\$1,053,300	\$150,471	14	\$3,720,250	\$265,732	5	\$1,195,000	\$239,000	26	\$5,968,550	\$229,560
NA24	28	\$2,163,228	\$77,258	48	\$5,151,318	\$107,319	23	\$1,755,200	\$76,313	99	\$9,069,746	\$91,614
NA31	3	\$505,000	\$168,333	31	\$8,375,416	\$270,175	3	\$412,000	\$137,333	37	\$9,292,416	\$251,146
NA32	3	\$183,000	\$61,000				1	\$80,000	\$80,000	4	\$263,000	\$65,750
NA34	5	\$808,200	\$161,640	12	\$2,703,190	\$225,266	15	\$2,360,700	\$157,380	32	\$5,872,090	\$183,503
NA36	2	\$123,000	\$61,500	5	\$907,022	\$181,404	3	\$160,000	\$53,333	10	\$1,190,022	\$119,002
NA37	10	\$1,701,600	\$170,160	45	\$9,616,287	\$213,695	11	\$2,118,700	\$192,609	66	\$13,436,587	\$203,585
NA38	20	\$5,944,100	\$297,205	79	\$21,740,776	\$275,200	17	\$5,238,648	\$308,156	116	\$32,923,524	\$283,823
NA39	3	\$310,000	\$103,333	6	\$1,439,500	\$239,917	1	\$375,000	\$375,000	10	\$2,124,500	\$212,450

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**John R. Wood Inc., REALTORS**  
**Closed Foreclosures and Short Sales**  
 GeoCode Breakdown

Year Mth	(All)											
	Sale Type Data											
	Foreclosure			Normal			Shortsale			Total # Units	Total Sold Volume	Total ASP
NA41	6	\$939,100	\$156,517	15	\$3,927,700	\$261,847	12	\$2,039,600	\$169,967	33	\$6,906,400	\$209,285
NA42	13	\$1,465,250	\$112,712	11	\$2,251,000	\$204,636	6	\$1,354,500	\$225,750	30	\$5,070,750	\$169,025
NA43	6	\$593,700	\$98,950	4	\$725,400	\$181,350	2	\$197,000	\$98,500	12	\$1,516,100	\$126,342
NA44	10	\$1,350,897	\$135,090	11	\$1,858,649	\$168,968	6	\$633,900	\$105,650	27	\$3,843,446	\$142,350
NA45	12	\$1,290,680	\$107,557	13	\$2,120,300	\$163,100	9	\$932,400	\$103,600	34	\$4,343,380	\$127,746
NA46	11	\$1,175,801	\$106,891	15	\$2,017,953	\$134,530	6	\$534,100	\$89,017	32	\$3,727,854	\$116,495
NA47	23	\$2,596,990	\$112,913	13	\$1,848,400	\$142,185	11	\$1,039,800	\$94,527	47	\$5,485,190	\$116,706
NA48	11	\$1,326,300	\$120,573	14	\$2,054,570	\$146,755	3	\$253,900	\$84,633	28	\$3,634,770	\$129,813
Grand Total	506	\$80,318,677	\$158,733	2881	\$1,283,855,526	\$445,628	486	\$100,175,881	\$206,123	3873	\$1,464,350,084	\$378,092

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**John R. Wood Inc., REALTORS**  
**Closed Foreclosures and Short Sales**  
Monthly Unit Breakdown

Count of Sold Transactions	Sale Type			Grand Total
	Foreclosure	Normal	Shortsale	
Year Mth				
2012-01	115	488	111	<b>714</b>
2012-02	141	575	112	<b>828</b>
2012-03	129	883	141	<b>1153</b>
2012-04	121	935	122	<b>1178</b>
<b>Grand Total</b>	<b>506</b>	<b>2881</b>	<b>486</b>	<b>3873</b>

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**John R. Wood Inc., REALTORS**  
**Closed Foreclosures and Short Sales**  
 Market Breakdown

Market	Sale Type Data							Total Unit Count	Total % of Units
	Foreclosure		Normal		Shortsale				
	Unit Count	% of Units	Unit Count	% of Units	Unit Count	% of Units			
Bonita	76	9.39%	653	80.72%	80	9.89%	<b>809</b>	<b>100.00%</b>	
Naples	430	14.03%	2228	72.72%	406	13.25%	<b>3064</b>	<b>100.00%</b>	
Grand Total	<b>506</b>	<b>13.06%</b>	<b>2881</b>	<b>74.39%</b>	<b>486</b>	<b>12.55%</b>	<b>3873</b>	<b>100.00%</b>	