

April Annual Rolling Totals Summary - Sales from \$0 - \$249,999

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	3998	4442	3306	915	880	1414	3564	6388	6439	6216
Total List Price	\$ 677,711,295	\$ 792,023,077	\$ 638,474,366	\$ 191,713,816	\$ 181,388,298	\$ 284,801,130	\$ 569,862,339	\$ 903,020,353	\$ 901,851,395	\$ 906,089,947
Told Sold Volume	\$ 650,324,396	\$ 757,394,496	\$ 620,948,687	\$ 184,464,408	\$ 169,040,119	\$ 257,315,083	\$ 523,101,055	\$ 843,958,535	\$ 844,675,584	\$ 848,291,516
List / Sell Ratio	95.96%	95.63%	97.26%	96.22%	93.19%	90.35%	91.79%	93.46%	93.66%	93.62%
Average Sales Price	\$162,662.43	\$170,507.54	\$187,825	\$201,600	\$192,091	\$181,977	\$146,774	\$132,116	\$131,181	\$136,469
Average Days on Market	91	115	101	100	155	167	138	140	146	151
% Volume Compared to Previous Year	111.76%	116.46%	81.98%	29.71%	91.64%	152.22%	203.29%	161.34%	100.08%	100.43%
% ASP Compared to Previous Year	108.63%	104.82%	110.16%	107.33%	95.28%	94.73%	80.66%	90.01%	99.29%	104.03%

April Annual Rolling Totals Summary - Sales from \$250,000 - \$499,999

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	1062	2427	4364	4662	2460	2105	1793	2233	2109	2274
Total List Price	\$ 380,299,508	\$ 864,443,239	\$ 1,558,767,999	\$ 1,724,348,389	\$ 915,005,346	\$ 792,491,345	\$ 674,218,282	\$ 831,137,310	\$ 790,482,079	\$ 850,269,522
Told Sold Volume	\$ 362,685,325	\$ 828,670,508	\$ 1,513,939,297	\$ 1,679,694,352	\$ 865,072,555	\$ 728,002,781	\$ 613,003,524	\$ 762,193,292	\$ 729,825,562	\$ 787,440,625
List / Sell Ratio	95.37%	95.86%	97.12%	97.41%	94.54%	91.86%	90.92%	91.70%	92.33%	92.61%
Average Sales Price	\$341,511.61	\$341,438.20	\$346,916	\$360,295	\$351,656	\$345,845	\$341,887	\$341,332	\$346,053	\$346,280
Average Days on Market	122	148	112	91	143	178	187	195	184	182
% Volume Compared to Previous Year	167.63%	228.48%	182.69%	110.95%	51.50%	84.16%	84.20%	124.34%	95.75%	107.89%
% ASP Compared to Previous Year	100.07%	99.98%	101.60%	103.86%	97.60%	98.35%	98.86%	99.84%	101.38%	100.07%

April Annual Rolling Totals Summary - Sales from \$500,000 to 749,999

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	565	739	1321	1707	772	717	610	690	675	774
Total List Price	\$ 359,677,980	\$ 474,228,805	\$ 838,572,192	\$ 1,060,918,303	\$ 493,987,369	\$ 469,898,059	\$ 406,248,151	\$ 454,139,678	\$ 447,563,264	\$ 504,097,820
Told Sold Volume	\$ 341,784,559	\$ 448,651,529	\$ 804,396,442	\$ 1,029,611,980	\$ 462,152,019	\$ 430,881,531	\$ 365,287,473	\$ 411,620,486	\$ 407,982,624	\$ 464,487,661
List / Sell Ratio	95.03%	94.61%	95.92%	97.05%	93.56%	91.70%	89.92%	90.64%	91.16%	92.14%
Average Sales Price	\$604,928.42	\$607,106.26	\$608,930	\$603,170	\$598,643	\$600,951	\$598,832	\$596,551	\$604,419	\$600,113
Average Days on Market	156	193	161	117	156	190	215	217	227	209
% Volume Compared to Previous Year	120.05%	131.27%	179.29%	128.00%	44.89%	93.23%	84.78%	112.68%	99.12%	113.85%
% ASP Compared to Previous Year	99.65%	100.36%	100.30%	99.05%	99.25%	100.39%	99.65%	99.62%	101.32%	99.29%

April Annual Rolling Totals Summary - Sales from \$750,000 - \$999,999										
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	258	352	684	742	375	316	243	290	295	326
Total List Price	\$ 242,576,913	\$ 320,961,255	\$ 609,225,907	\$ 1,781,140,221	\$ 340,798,715	\$ 298,522,205	\$ 236,039,032	\$ 278,480,962	\$ 280,362,033	\$ 304,801,574
Toid Sold Volume	\$ 221,440,659	\$ 300,261,328	\$ 586,624,351	\$ 637,564,230	\$ 319,257,500	\$ 269,196,114	\$ 206,520,964	\$ 246,635,855	\$ 252,647,255	\$ 277,369,028
List / Sell Ratio	91.29%	93.55%	96.29%	35.80%	93.68%	90.18%	87.49%	88.56%	90.11%	91.00%
Average Sales Price	\$858,297.13	\$853,015.14	\$857,638	\$859,251	\$851,353	\$851,886	\$849,881	\$850,468	\$856,431	\$850,825
Average Days on Market	165	227	184	143	176	204	228	247	234	214
% Volume Compared to Previous Year	97.90%	135.59%	195.37%	108.68%	50.07%	84.32%	76.72%	119.42%	102.44%	109.79%
% ASP Compared to Previous Year	100.17%	99.38%	100.54%	100.19%	99.08%	100.06%	99.76%	100.07%	100.70%	99.35%

April Annual Rolling Totals Summary - All Sales \$1M +										
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	458	646	1098	1224	844	725	521	592	658	698
Total List Price	\$ 1,029,825,300	\$ 1,504,209,503	\$ 2,383,650,508	\$ 2,646,858,488	\$ 1,986,260,236	\$ 1,762,272,190	\$ 1,306,718,987	\$ 1,457,888,236	\$ 1,615,838,356	\$ 1,623,848,649
Toid Sold Volume	\$ 925,328,378	\$ 1,368,259,450	\$ 2,204,740,969	\$ 2,472,098,574	\$ 1,809,276,171	\$ 1,578,022,976	\$ 1,137,024,546	\$ 1,255,631,504	\$ 1,415,969,380	\$ 1,441,720,317
List / Sell Ratio	89.85%	90.96%	92.49%	93.40%	91.09%	89.54%	87.01%	86.13%	87.63%	88.78%
Average Sales Price	\$2,020,367.64	\$2,118,048.68	\$2,007,961	\$2,019,688	\$2,143,692	\$2,176,583	\$2,182,389	\$2,120,999	\$2,151,929	\$2,065,502
Average Days on Market	219	276	255	214	245	251	257	263	268	255
% Volume Compared to Previous Year	119.26%	147.87%	161.13%	112.13%	73.19%	87.22%	72.05%	110.43%	112.77%	101.82%
% ASP Compared to Previous Year	98.16%	104.83%	94.80%	100.58%	106.14%	101.53%	100.27%	97.19%	101.46%	95.98%

April Annual Rolling Totals Summary - Sales \$1M - \$2M										
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	306	416	743	832	520	451	318	384	428	466
Total List Price	\$ 457,489,300	\$ 626,422,793	\$ 1,104,779,820	\$ 1,214,363,349	\$ 802,160,666	\$ 696,067,071	\$ 513,525,746	\$ 601,373,664	\$ 670,729,356	\$ 714,119,360
Toid Sold Volume	\$ 417,746,578	\$ 571,672,871	\$ 1,031,919,572	\$ 1,141,426,694	\$ 728,478,023	\$ 622,301,070	\$ 446,960,862	\$ 518,577,764	\$ 587,135,826	\$ 639,674,888
List / Sell Ratio	91.31%	91.26%	93.40%	93.99%	90.81%	89.40%	87.04%	86.23%	87.54%	89.58%
Average Sales Price	\$1,365,184.90	\$1,374,213.63	\$1,388,855	\$1,371,907	\$1,400,919	\$1,379,825	\$1,405,537	\$1,350,463	\$1,371,813	\$1,372,693
Average Days on Market	210	254	240	188	208	237	239	237	266	246
% Volume Compared to Previous Year	119.31%	136.85%	180.51%	110.61%	63.82%	85.42%	71.82%	116.02%	113.22%	108.95%
% ASP Compared to Previous Year	100.99%	100.66%	101.07%	98.78%	102.11%	98.49%	101.86%	96.08%	101.58%	100.06%

April Annual Rolling Totals Summary - Sales \$2M - \$5M										
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	130	202	316	348	286	229	175	183	200	203
Total List Price	\$ 422,368,000	\$ 650,169,050	\$ 984,221,688	\$ 1,072,775,139	\$ 894,811,570	\$ 729,099,119	\$ 574,445,241	\$ 617,692,573	\$ 663,130,000	\$ 660,554,289
Toid Sold Volume	\$ 383,713,321	\$ 594,051,919	\$ 904,317,035	\$ 994,452,365	\$ 822,482,680	\$ 649,129,824	\$ 499,323,684	\$ 537,336,740	\$ 585,993,554	\$ 583,807,929
List / Sell Ratio	90.85%	91.37%	91.88%	92.70%	91.92%	89.03%	86.92%	86.99%	88.37%	88.38%
Average Sales Price	\$2,951,640.93	\$2,940,851.08	\$2,861,763	\$2,857,622	\$2,875,814	\$2,834,628	\$2,853,278	\$2,936,266	\$2,929,968	\$2,875,901
Average Days on Market	239	312	286	262	297	271	285	317	268	269
% Volume Compared to Previous Year	129.22%	154.82%	152.23%	109.97%	82.71%	78.92%	76.92%	107.61%	109.06%	99.63%
% ASP Compared to Previous Year	99.40%	99.63%	97.31%	99.86%	100.64%	98.57%	100.66%	102.91%	99.79%	98.15%

April Annual Rolling Totals Summary - Sales \$5M +										
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	22	28	39	44	38	45	28	25	30	29
Total List Price	\$ 149,968,000	\$ 227,617,660	\$ 294,649,000	\$ 359,720,000	\$ 289,288,000	\$ 337,106,000	\$ 218,748,000	\$ 238,821,999	\$ 281,979,000	\$ 249,175,000
Toid Sold Volume	\$ 139,471,000	\$ 202,534,660	\$ 268,504,362	\$ 336,219,515	\$ 258,315,468	\$ 306,592,082	\$ 190,740,000	\$ 199,717,000	\$ 242,840,000	\$ 218,237,500
List / Sell Ratio	93.00%	88.98%	91.13%	93.47%	89.29%	90.95%	87.20%	83.63%	86.12%	87.58%
Average Sales Price	\$6,339,590.91	\$7,233,380.71	\$6,884,727	\$7,641,353	\$6,797,775	\$6,813,157	\$6,812,143	\$7,988,680	\$8,094,667	\$7,525,431
Average Days on Market	214	347	280	341	359	280	287	270	298	299
% Volume Compared to Previous Year	108.24%	145.22%	132.57%	125.22%	76.83%	118.69%	62.21%	104.71%	121.59%	89.87%
% ASP Compared to Previous Year	88.56%	114.10%	95.18%	110.99%	88.96%	100.23%	99.99%	117.27%	101.33%	92.97%

April Annual Rolling Totals Summary - Overall Sales										
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	6341	8606	10773	9250	5331	5277	6731	10193	10176	10288
Total List Price	\$ 2,690,090,996	\$ 3,955,865,879	\$ 6,028,690,972	\$ 7,404,979,217	\$ 3,917,439,964	\$ 3,607,984,929	\$ 3,193,086,791	\$ 3,924,666,539	\$ 4,036,097,127	\$ 4,189,107,512
Toid Sold Volume	\$ 2,517,165,838	\$ 3,703,237,311	\$ 5,730,649,746	\$ 6,003,433,544	\$ 3,624,798,364	\$ 3,263,418,485	\$ 2,844,937,562	\$ 3,520,039,672	\$ 3,651,100,405	\$ 3,819,309,147
List / Sell Ratio	93.57%	93.61%	95.06%	81.07%	92.53%	90.45%	89.10%	89.69%	90.46%	91.17%
Average Sales Price	\$396,966.70	\$430,308.77	\$531,946	\$649,020	\$679,947	\$618,423	\$422,662	\$345,339	\$358,795	\$371,239
Average Days on Market	114	148	134	117	165	188	171	167	170	171
% Volume Compared to Previous Year	120.72%	147.12%	154.75%	104.76%	60.38%	90.03%	87.18%	123.73%	103.72%	104.61%
% ASP Compared to Previous Year	107.19%	108.40%	123.62%	122.01%	104.77%	90.95%	68.35%	81.71%	103.90%	103.47%