

HISTORY OF LISTINGS PENDING

Price Category	May 2004 PENDING SALES			May 2005 PENDING SALES		
	Bonita	Naples	All	Bonita	Naples	All
0-249,999	0	0	0	46	132	178
250,000-499,999	0	0	0	188	550	738
500,000-749,999	0	0	0	58	201	259
750,000-999,999	0	0	0	20	92	112
1,000,000-1,999,999	0	0	0	17	92	109
2,000,000-4,999,999	0	0	0	9	37	46
5,000,000 and over	0	0	0	0	7	7
Totals	0	0	0	338	1111	1449

Price Category	May 2006 PENDING SALES			May 2007 PENDING SALES		
	Bonita	Naples	All	Bonita	Naples	All
0-249,999	30	64	94	27	101	128
250,000-499,999	73	290	363	70	227	297
500,000-749,999	22	67	89	14	64	78
750,000-999,999	8	43	51	5	30	35
1,000,000-1,999,999	10	40	50	10	38	48
2,000,000-4,999,999	5	31	36	2	27	29
5,000,000 and over	0	5	5	0	5	5
Totals	148	540	688	128	492	620

Price Category	May 2008 PENDING SALES			May 2009 PENDING SALES		
	Bonita	Naples	All	Bonita/Estero	Naples	All
0-249,999	72	259	331	180	728	908
250,000-499,999	64	205	269	72	218	290
500,000-749,999	25	60	85	6	63	69
750,000-999,999	6	30	36	12	36	48
1,000,000-1,999,999	9	31	40	9	39	48
2,000,000-4,999,999	7	26	33	2	17	19
5,000,000 and over	0	6	6	0	2	2
Totals	183	617	800	281	1103	1384

Price Category	MAY 2010 PENDING SALES			MAY 2011 PENDING SALES		
	Bonita/Estero	Naples	All	Bonita	Naples	All
0-249,999	202	616	818	149	626	775
250,000-499,999	71	211	282	61	204	265
500,000-749,999	13	44	57	19	72	91
750,000-999,999	5	37	42	5	34	39
1,000,000-1,999,999	5	42	47	7	52	59
2,000,000-4,999,999	1	25	26	3	20	23
5,000,000 and over	0	3	3	0	6	6
Totals	297	978	1275	244	1014	1258

May 2012 PENDING SALES			
Bonita/Estero	Naples	All	
146	621	767	
80	242	322	
25	75	100	
8	38	46	
18	55	73	
3	25	28	
0	6	6	
280	1062	1342	

COMPARATIVE May PENDING SALES TOTALS										
Price Range	2004	2005	2006	2007	2008	2009	2010	2011	2012	
0-249,999	0	178	94	128	331	908	818	775	767	
250,000-499,999	0	738	363	297	269	290	282	265	322	
500,000-749,999	0	259	89	78	85	69	57	91	100	
750,000-999,999	0	112	51	35	36	48	42	39	46	
1M-2M	0	109	50	48	40	48	47	59	73	
2M-5M	0	46	36	29	33	19	26	23	28	
5M+	0	7	5	5	6	2	3	6	6	
Totals	0	1449	688	620	800	1384	1275	1258	1342	

COMPARATIVE ROLLING TOTALS OF PENDING SALES DURING THE PAST YEAR										
Price Range	2004	2005	2006	2007	2008	2009	2010	2011	2012	
0-249,999	0	6406	1001	1141	2025	6994	10528	10258	8791	
250,000-499,999	0	8407	5183	3330	2695	2642	3476	3043	3072	
500,000-749,999	0	2513	1677	945	777	702	923	892	1009	
750,000-999,999	0	1346	754	503	405	336	483	453	500	
1M-2M	0	1430	811	604	530	392	557	563	581	
2M-5M	0	682	360	348	263	204	262	278	284	
5M+	0	90	50	67	54	35	43	33	37	
Totals	0	20874	9836	6938	6749	11305	16272	15520	14274	

COMPARATIVE YEAR TO DATE TOTALS OF PENDING SALES THROUGH CURRENT MONTH										
Price Range	2004	2005	2006	2007	2008	2009	2010	2011	2012	
0-249,999	0	1288	377	569	1339	4185	4886	5145	4465	
250,000-499,999	0	3842	1869	1557	1405	1356	1680	1666	1761	
500,000-749,999	0	1213	603	518	399	338	473	523	606	
750,000-999,999	0	632	311	302	203	170	248	262	286	
1M-2M	0	744	359	368	262	205	317	355	373	
2M-5M	0	345	193	221	141	99	148	178	192	
5M+	0	40	25	44	28	19	25	20	22	
Totals	0	8104	3737	3579	3777	6372	7777	8149	7705	