

Date: 6/8/2012
Time: 10:56 AM

John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales
Sold Count Breakdown

Count of MLNum	Sale Type			Grand Total
Code	Normal	Foreclosure	Shortsale	Grand Total
A	1919	547	494	2960
B	1004	63	100	1167
C	405	15	21	441
D	177	3	7	187
E	251	3	9	263
F	119	1	1	121
G	12			12
Grand Total	3887	632	632	5151

John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales
GeoCode Breakdown

Year Mth	(All)														
	Sale Type			Data			Foreclosure			Shortsale			Total # Units	Total Sold Volume	Total ASP
Mis Area	# Units	Sold Volume	ASP	# Units	Sold Volume	ASP	# Units	Sold Volume	ASP						
BN01	31	\$25,451,300	\$821,010	2	\$2,949,900	\$1,474,950	1	\$499,000	\$499,000	34	\$28,900,200	\$850,006			
BN02	33	\$9,817,750	\$297,508	2	\$398,500	\$199,250	8	\$2,008,500	\$251,063	43	\$12,224,750	\$284,297			
BN03	117	\$44,752,700	\$382,502	3	\$1,114,150	\$371,383	5	\$1,135,000	\$227,000	125	\$47,001,850	\$376,015			
BN04	105	\$68,877,614	\$655,977	1	\$178,500	\$178,500	4	\$2,605,000	\$651,250	110	\$71,661,114	\$651,465			
BN05	87	\$41,401,975	\$475,885	5	\$1,483,501	\$296,700	6	\$1,518,150	\$253,025	98	\$44,403,626	\$453,098			
BN06	26	\$4,101,900	\$157,765	3	\$574,000	\$191,333	4	\$807,710	\$201,928	33	\$5,483,610	\$166,170			
BN07	27	\$5,235,900	\$193,922	3	\$308,050	\$102,683	1	\$52,500	\$52,500	31	\$5,596,450	\$180,531			
BN08	25	\$4,233,300	\$169,332	12	\$1,292,400	\$107,700	8	\$1,124,900	\$140,613	45	\$6,650,600	\$147,791			
BN09	33	\$7,373,675	\$223,445	6	\$1,088,901	\$181,484	3	\$606,900	\$202,300	42	\$9,069,476	\$215,940			
BN10	30	\$4,769,700	\$158,990	14	\$1,236,950	\$88,354	10	\$881,600	\$88,160	54	\$6,888,250	\$127,560			
BN11	19	\$8,159,400	\$429,442	2	\$295,000	\$147,500	3	\$610,000	\$203,333	24	\$9,064,400	\$377,683			
BN12	81	\$24,292,603	\$299,909	12	\$2,950,700	\$245,892	10	\$1,516,600	\$151,660	103	\$28,759,903	\$279,222			
ES01	116	\$30,399,266	\$262,063	5	\$1,093,400	\$218,680	8	\$1,067,500	\$133,438	129	\$32,560,166	\$252,404			
ES02	52	\$10,749,450	\$206,720	6	\$1,114,500	\$185,750	16	\$2,046,900	\$127,931	74	\$13,910,850	\$187,984			
ES03	87	\$23,335,201	\$268,221	18	\$3,795,201	\$210,845	13	\$2,752,600	\$211,738	118	\$29,883,002	\$253,246			
NA01	144	\$86,901,699	\$603,484	16	\$6,122,450	\$382,653	8	\$1,407,700	\$175,963	168	\$94,431,849	\$562,094			
NA02	55	\$65,628,950	\$1,193,254	1	\$555,000	\$555,000	4	\$2,581,000	\$645,250	60	\$68,764,950	\$1,146,083			
NA03	48	\$10,762,680	\$224,223	9	\$1,604,500	\$178,278	14	\$2,280,300	\$162,879	71	\$14,647,480	\$206,303			
NA04	172	\$179,558,050	\$1,043,942	1	\$285,000	\$285,000	1	\$290,000	\$290,000	174	\$180,133,050	\$1,035,247			
NA05	288	\$268,669,600	\$932,881	7	\$3,398,001	\$485,429	14	\$8,493,212	\$606,658	309	\$280,560,813	\$907,964			
NA06	99	\$105,462,500	\$1,065,278	2	\$1,281,400	\$640,700	4	\$2,271,000	\$567,750	105	\$109,014,900	\$1,038,237			
NA07	28	\$96,548,500	\$3,448,161							28	\$96,548,500	\$3,448,161			
NA08	58	\$34,257,000	\$590,638	6	\$801,405	\$133,568	17	\$6,787,113	\$399,242	81	\$41,845,518	\$516,611			
NA09	48	\$7,381,405	\$153,779	24	\$2,161,350	\$90,056	19	\$2,594,100	\$136,532	91	\$12,136,855	\$133,372			
NA11	213	\$109,292,154	\$513,109	22	\$3,462,779	\$157,399	21	\$4,147,700	\$197,510	256	\$116,902,633	\$456,651			
NA12	129	\$62,048,606	\$480,997	11	\$1,875,100	\$170,464	18	\$2,641,050	\$146,725	158	\$66,564,756	\$421,296			
NA13	21	\$10,541,400	\$501,971	4	\$461,000	\$115,250	1	\$700,000	\$700,000	26	\$11,702,400	\$450,092			
NA14	196	\$59,860,650	\$305,411	21	\$3,155,300	\$150,252	24	\$6,926,600	\$288,608	241	\$69,942,550	\$290,218			
NA15	38	\$5,979,350	\$157,351	9	\$1,058,595	\$117,622	18	\$2,536,100	\$140,894	65	\$9,574,045	\$147,293			
NA16	203	\$89,534,590	\$441,057	41	\$5,589,698	\$136,334	45	\$11,492,400	\$255,387	289	\$106,616,688	\$368,916			
NA17	213	\$37,993,452	\$178,373	49	\$4,559,701	\$93,055	52	\$8,313,708	\$159,879	314	\$50,866,861	\$161,996			
NA18	210	\$36,536,702	\$173,984	27	\$2,407,303	\$89,159	31	\$5,587,050	\$180,227	268	\$44,531,055	\$166,161			
NA19	156	\$46,679,804	\$299,230	16	\$2,270,500	\$141,906	21	\$4,342,600	\$206,790	193	\$53,292,904	\$276,129			
NA21	129	\$61,759,063	\$478,752	29	\$5,174,100	\$178,417	9	\$2,503,250	\$278,139	167	\$69,436,413	\$415,787			
NA22	132	\$39,224,633	\$297,156	30	\$6,289,486	\$209,650	33	\$6,469,600	\$196,048	195	\$51,983,719	\$266,583			
NA23	16	\$4,400,250	\$275,016	7	\$1,053,300	\$150,471	6	\$1,454,900	\$242,483	29	\$6,908,450	\$238,222			
NA24	62	\$7,121,018	\$114,855	36	\$2,779,828	\$77,217	28	\$2,247,000	\$80,250	126	\$12,147,846	\$96,411			
NA31	37	\$10,014,916	\$270,673	3	\$505,000	\$168,333	4	\$562,000	\$140,500	44	\$11,081,916	\$251,862			
NA32				3	\$183,000	\$61,000	1	\$80,000	\$80,000	4	\$263,000	\$65,750			
NA33				1	\$37,000	\$37,000				1	\$37,000	\$37,000			
NA34	19	\$4,293,690	\$225,984	8	\$1,258,700	\$157,338	23	\$3,617,700	\$157,291	50	\$9,170,090	\$183,402			
NA35							1	\$110,000	\$110,000	1	\$110,000	\$110,000			
NA36	7	\$1,334,012	\$190,573	2	\$123,000	\$61,500	5	\$334,000	\$66,800	14	\$1,791,012	\$127,929			
NA37	61	\$13,036,529	\$213,714	11	\$1,873,600	\$170,327	12	\$2,278,700	\$189,892	84	\$17,188,829	\$204,629			
NA38	97	\$26,617,926	\$274,412	24	\$6,434,900	\$268,121	22	\$6,692,648	\$304,211	143	\$39,745,474	\$277,940			
NA39	7	\$1,539,500	\$219,929	4	\$427,000	\$106,750	1	\$375,000	\$375,000	12	\$2,341,500	\$195,125			

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John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales
 GeoCode Breakdown

Year Mth	(All)											
	Sale Type		Data									
	Normal		Foreclosure		Shortsale		Total # Units	Total Sold Volume	Total ASP			
NA41	19	\$4,973,600	\$261,768	7	\$1,069,100	\$152,729	17	\$2,767,500	\$162,794	43	\$8,810,200	\$204,888
NA42	14	\$2,822,900	\$201,636	13	\$1,465,250	\$112,712	8	\$1,587,500	\$198,438	35	\$5,875,650	\$167,876
NA43	6	\$972,400	\$162,067	8	\$854,899	\$106,862	4	\$442,500	\$110,625	18	\$2,269,799	\$126,100
NA44	17	\$3,055,649	\$179,744	11	\$1,421,397	\$129,218	7	\$716,400	\$102,343	35	\$5,193,446	\$148,384
NA45	16	\$2,494,300	\$155,894	15	\$1,640,680	\$109,379	11	\$1,182,400	\$107,491	42	\$5,317,380	\$126,604
NA46	25	\$3,418,453	\$136,738	18	\$2,009,838	\$111,658	7	\$601,100	\$85,871	50	\$6,029,391	\$120,588
NA47	18	\$2,578,085	\$143,227	28	\$3,145,990	\$112,357	14	\$1,266,700	\$90,479	60	\$6,990,775	\$116,513
NA48	17	\$2,499,470	\$147,028	14	\$1,666,300	\$119,021	7	\$749,000	\$107,000	38	\$4,914,770	\$129,336

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John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales
Monthly Unit Breakdown

Count of Sold Transactions	Sale Type			Grand Total
	Normal	Foreclosure	Shortsale	
Year Mth				
2012-01	488	115	111	714
2012-02	579	141	114	834
2012-03	899	132	144	1175
2012-04	991	128	132	1251
2012-05	930	116	131	1177
Grand Total	3887	632	632	5151

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John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales
 Market Breakdown

	Sale Type Data							Total Unit Count	Total % of Units
	Normal		Foreclosure		Shortsale				
	Unit Count	% of Units	Unit Count	% of Units	Unit Count	% of Units			
Market									
Bonita	869	81.75%	94	8.84%	100	9.41%	1063	100.00%	
Naples	3018	73.83%	538	13.16%	532	13.01%	4088	100.00%	
Grand Total	3887	75.46%	632	12.27%	632	12.27%	5151	100.00%	