

July Annual Rolling Totals Summary - Sales from \$0 - \$249,999										
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	4018	4577	2422	740	995	1779	4574	6363	6446	6345
Total List Price	\$ 692,777,935	\$ 832,824,342	\$ 478,772,058	\$ 153,297,200	\$ 206,915,874	\$ 350,095,965	\$ 672,467,836	\$ 907,949,684	\$ 903,622,605	\$ 939,406,561
Told Sold Volume	\$ 664,049,036	\$ 798,972,391	\$ 466,492,796	\$ 145,879,334	\$ 191,375,023	\$ 315,901,028	\$ 622,361,108	\$ 850,648,638	\$ 844,436,765	\$ 882,592,467
List / Sell Ratio	95.85%	95.94%	97.44%	95.16%	92.49%	90.23%	92.55%	93.69%	93.45%	93.95%
Average Sales Price	\$165,268.55	\$174,562.46	\$192,606	\$197,134	\$192,337	\$177,572	\$136,065	\$133,687	\$131,002	\$139,100
Average Days on Market	96	117	92	114	163	165	131	142	151	151
% Volume Compared to Previous Year	111.69%	120.32%	58.39%	31.27%	131.19%	165.07%	197.01%	136.68%	99.27%	104.52%
% ASP Compared to Previous Year	107.88%	105.62%	110.34%	102.35%	97.57%	92.32%	76.63%	98.25%	97.99%	106.18%

July Annual Rolling Totals Summary - Sales from \$250,000 - \$499,999										
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	1435	2869	5009	3753	2336	2104	1725	2252	2214	2344
Total List Price	\$ 511,995,530	\$ 1,024,536,061	\$ 1,799,778,770	\$ 1,400,774,986	\$ 864,820,768	\$ 796,214,733	\$ 648,980,301	\$ 839,342,276	\$ 828,995,120	\$ 869,642,474
Told Sold Volume	\$ 488,490,903	\$ 985,223,289	\$ 1,755,667,417	\$ 1,355,040,753	\$ 811,329,686	\$ 727,878,187	\$ 589,483,755	\$ 771,781,137	\$ 766,549,863	\$ 807,052,583
List / Sell Ratio	95.41%	96.16%	97.55%	96.74%	93.81%	91.42%	90.83%	91.95%	92.47%	92.80%
Average Sales Price	\$340,411.78	\$343,403.03	\$350,503	\$361,055	\$347,316	\$345,950	\$341,730	\$342,709	\$346,228	\$344,306
Average Days on Market	128	150	96	102	158	182	188	193	186	181
% Volume Compared to Previous Year	212.64%	201.69%	178.20%	77.18%	59.87%	89.71%	80.99%	130.92%	99.32%	105.28%
% ASP Compared to Previous Year	98.99%	100.88%	102.07%	103.01%	96.19%	99.61%	98.78%	100.29%	101.03%	99.44%

July Annual Rolling Totals Summary - Sales from \$500,000 to 749,999										
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	536	931	1574	1388	734	700	569	710	695	800
Total List Price	\$ 344,302,758	\$ 594,738,911	\$ 989,542,466	\$ 868,073,308	\$ 471,243,557	\$ 464,345,718	\$ 378,298,345	\$ 466,996,132	\$ 457,950,839	\$ 519,007,299
Told Sold Volume	\$ 325,736,131	\$ 567,304,934	\$ 953,913,072	\$ 836,138,510	\$ 439,105,884	\$ 421,447,015	\$ 340,560,346	\$ 424,322,432	\$ 418,820,555	\$ 479,554,467
List / Sell Ratio	94.61%	95.39%	96.40%	96.32%	93.18%	90.76%	90.02%	90.86%	91.46%	92.40%
Average Sales Price	\$607,716.66	\$609,350.09	\$606,044	\$602,405	\$598,237	\$602,067	\$598,524	\$597,637	\$602,620	\$599,443
Average Days on Market	165	193	138	122	169	206	206	228	224	197
% Volume Compared to Previous Year	104.53%	174.16%	168.15%	87.65%	52.52%	95.98%	80.81%	124.60%	98.70%	114.50%
% ASP Compared to Previous Year	100.24%	100.27%	99.46%	99.40%	99.31%	100.64%	99.41%	99.85%	100.83%	99.47%

2012 NA-BN-ES RT Summary - Jul

**July Annual Rolling Totals Summary - Sales from \$750,000 - \$999,999**

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	265	438	787	594	358	313	220	305	309	343
Total List Price	\$ 244,653,568	\$ 393,729,743	\$ 700,553,865	\$ 528,362,231	\$ 329,545,687	\$ 300,641,500	\$ 213,055,905	\$ 291,375,963	\$ 293,396,663	\$ 320,787,372
Total Sold Volume	\$ 227,647,673	\$ 373,540,468	\$ 676,278,381	\$ 508,383,388	\$ 304,903,494	\$ 267,800,721	\$ 186,271,603	\$ 259,924,375	\$ 265,137,072	\$ 293,045,643
List / Sell Ratio	93.05%	94.87%	96.53%	96.22%	92.52%	89.08%	87.43%	89.21%	90.37%	91.35%
Average Sales Price	\$859,047.82	\$852,832.12	\$859,312	\$855,864	\$851,686	\$855,593	\$846,689	\$852,211	\$858,049	\$854,360
Average Days on Market	175	226	163	150	185	219	230	251	216	223
% Volume Compared to Previous Year	105.18%	164.09%	181.05%	75.17%	59.98%	87.83%	69.56%	139.54%	102.01%	110.53%
% ASP Compared to Previous Year	100.82%	99.28%	100.76%	99.60%	99.51%	100.46%	98.96%	100.65%	100.69%	99.57%

**July Annual Rolling Totals Summary - All Sales \$1M +**

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	425	767	1289	1019	844	691	466	654	685	722
Total List Price	\$ 968,659,234	\$ 1,783,345,092	\$ 2,794,619,943	\$ 2,214,252,866	\$ 2,060,601,897	\$ 1,638,395,292	\$ 1,195,963,046	\$ 1,625,886,035	\$ 1,637,355,317	\$ 1,656,417,678
Total Sold Volume	\$ 874,845,299	\$ 1,625,405,065	\$ 2,607,135,680	\$ 2,047,331,881	\$ 1,870,571,911	\$ 1,463,517,491	\$ 1,022,774,796	\$ 1,420,064,915	\$ 1,431,085,897	\$ 1,477,410,044
List / Sell Ratio	90.32%	91.14%	93.29%	92.46%	90.78%	89.33%	85.52%	87.34%	87.40%	89.19%
Average Sales Price	\$2,058,459.53	\$2,119,172.18	\$2,022,603	\$2,009,158	\$2,216,317	\$2,117,970	\$2,194,796	\$2,171,353	\$2,089,176	\$2,046,274
Average Days on Market	231	280	240	209	260	250	271	263	260	265
% Volume Compared to Previous Year	101.72%	185.79%	160.40%	78.53%	91.37%	78.24%	69.88%	138.84%	100.78%	103.24%
% ASP Compared to Previous Year	106.50%	102.95%	95.44%	99.34%	110.31%	95.56%	103.63%	98.93%	96.22%	97.95%

**July Annual Rolling Totals Summary - Sales \$1M - \$2M**

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	279	498	866	697	508	432	286	424	448	488
Total List Price	\$ 417,850,334	\$ 750,685,394	\$ 1,276,520,243	\$ 1,027,137,627	\$ 788,346,628	\$ 675,605,022	\$ 459,655,655	\$ 659,132,963	\$ 694,136,818	\$ 749,514,388
Total Sold Volume	\$ 379,574,165	\$ 690,380,820	\$ 1,198,589,355	\$ 958,069,539	\$ 712,786,754	\$ 599,605,984	\$ 397,427,612	\$ 569,054,864	\$ 615,606,904	\$ 672,652,865
List / Sell Ratio	90.84%	91.97%	93.90%	93.28%	90.42%	88.75%	86.46%	86.33%	88.69%	89.75%
Average Sales Price	\$1,360,480.88	\$1,386,306.87	\$1,384,052	\$1,374,562	\$1,403,124	\$1,387,977	\$1,389,607	\$1,342,111	\$1,374,123	\$1,378,387
Average Days on Market	224	255	224	186	221	242	247	242	257	249
% Volume Compared to Previous Year	88.22%	181.88%	173.61%	79.93%	74.40%	84.12%	66.28%	143.18%	108.18%	109.27%
% ASP Compared to Previous Year	100.55%	101.90%	99.84%	99.31%	102.08%	98.92%	100.12%	96.58%	102.39%	100.31%

**July Annual Rolling Totals Summary - Sales \$2M - \$5M**

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	126	234	381	285	286	220	158	198	210	206
Total List Price	\$ 414,344,900	\$ 750,612,038	\$ 1,171,340,700	\$ 901,260,239	\$ 882,118,269	\$ 699,990,270	\$ 539,777,391	\$ 657,737,073	\$ 693,863,499	\$ 669,074,290
Told Sold Volume	\$ 376,876,134	\$ 684,814,585	\$ 1,086,696,963	\$ 828,732,827	\$ 805,315,689	\$ 623,528,425	\$ 459,682,184	\$ 583,043,051	\$ 605,798,993	\$ 596,514,679
List / Sell Ratio	90.96%	91.23%	92.77%	91.95%	91.29%	89.08%	85.16%	88.64%	87.31%	89.16%
Average Sales Price	\$2,991,080.43	\$2,926,558.06	\$2,852,223	\$2,907,834	\$2,815,789	\$2,834,220	\$2,909,381	\$2,944,662	\$2,884,757	\$2,895,702
Average Days on Market	244	327	270	252	317	254	313	295	273	287
% Volume Compared to Previous Year	116.42%	181.71%	158.68%	76.26%	97.17%	77.43%	73.72%	126.84%	103.90%	98.47%
% ASP Compared to Previous Year	102.56%	97.84%	97.46%	101.95%	96.83%	100.65%	102.65%	101.21%	97.97%	100.38%

**July Annual Rolling Totals Summary - Sales \$5M +**

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	20	35	42	37	50	39	22	32	27	28
Total List Price	\$ 136,464,000	\$ 282,047,660	\$ 346,759,000	\$ 285,855,000	\$ 390,137,000	\$ 262,800,000	\$ 196,530,000	\$ 309,015,999	\$ 249,355,000	\$ 237,829,000
Told Sold Volume	\$ 127,316,000	\$ 250,209,660	\$ 321,849,362	\$ 260,529,515	\$ 352,469,468	\$ 240,383,082	\$ 165,665,000	\$ 267,967,000	\$ 209,680,000	\$ 208,242,500
List / Sell Ratio	93.30%	88.71%	92.82%	91.14%	90.35%	91.47%	84.30%	86.72%	84.09%	87.56%
Average Sales Price	\$6,365,800.00	\$7,148,847.43	\$7,663,080	\$7,041,338	\$7,049,389	\$6,163,669	\$7,530,227	\$8,373,969	\$7,765,926	\$7,437,232
Average Days on Market	237	329	291	325	325	321	273	338	212	371
% Volume Compared to Previous Year	112.89%	196.53%	128.63%	80.95%	135.29%	68.20%	68.92%	161.75%	78.25%	99.31%
% ASP Compared to Previous Year	90.31%	112.30%	107.19%	91.89%	100.11%	87.44%	122.17%	111.20%	92.74%	95.77%

**July Annual Rolling Totals Summary - Overall Sales**

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	6679	9582	11081	7494	5267	5587	7554	10284	10349	10554
Total List Price	\$ 2,762,389,025	\$ 4,629,174,149	\$ 6,763,267,102	\$ 5,164,760,591	\$ 3,933,127,783	\$ 3,549,693,208	\$ 3,108,765,433	\$ 4,131,550,090	\$ 4,121,320,544	\$ 4,305,261,384
Told Sold Volume	\$ 2,589,690,042	\$ 4,350,446,147	\$ 6,459,487,346	\$ 4,892,773,866	\$ 3,617,285,998	\$ 3,196,544,442	\$ 2,761,451,608	\$ 3,726,741,497	\$ 3,726,030,152	\$ 3,939,655,204
List / Sell Ratio	93.75%	93.98%	95.51%	94.73%	91.97%	90.05%	88.83%	90.20%	90.41%	91.51%
Average Sales Price	\$387,736.19	\$454,022.77	\$582,934	\$652,892	\$686,783	\$572,140	\$365,562	\$362,382	\$360,038	\$373,286
Average Days on Market	120	154	123	125	179	190	161	170	173	171
% Volume Compared to Previous Year	116.70%	167.99%	148.48%	75.75%	73.93%	88.37%	86.39%	134.96%	99.98%	105.73%
% ASP Compared to Previous Year	100.68%	117.10%	128.39%	112.00%	105.19%	83.31%	63.89%	99.13%	99.35%	103.68%