

AUGUST 2012
MARKET STUDY WORKBOOK



AUGUST 2012 MARKET STUDY WORKBOOK INDEX PAGE

- Target Community Monthly Active / Pending / 12 Month Sold Report as of 9/01/2012 (3)

NAPLES-BONITA-ESTERO REPORTS

- 2012 NA-BN-ES YTD Summary Report – AUGUST (4-6)
- 2012 NA-BN-ES Rolling Totals Summary Report – AUGUST (7-9)
- 2012 NA-BN-ES Snapshot Report of Closed Units – AUGUST (10-17)
- Combined (NA) - (BN-ES) and (NA-BN-ES) Closed Unit Breakdown (18)
- NA-BN-ES Price Category Reports - 0-249,999 - 250,000-499,999 - 500,000-749,999 - 50,000-999,999 - 1M and Over (19-23)
- NA-BN-ES History of Listings Taken – AUGUST 2012 (24)
- NA-BN-ES History of Sales Pended – AUGUST 2012 (25)
- NA-BN-ES Active Listings by Property Type and Geo Code as of 9/01/2012 – Units (26-28)
- NA-BN-ES Active Listings by Property Type and Geo Code as of 9/01/2012 – Volume (29-30)
- NA-BN-ES Active Listings by Property Type and Geo Code as of 9/01/2012 – Aging (31-33)
- NA-BN-ES Active Listings by GeoCode Stats as of 9/01/2012 (34-36)
- Closed Company Ranking by Volume thru AUGUST 2012 (37-42)
- Closed Company Ranking by Units thru AUGUST 2012 (43-50)
- Closed Company Ranking by Sub-Market thru AUGUST 2012 (BN-ES) (NA) (51-60)
- Closed by GeoCode and Company (61-144)
- Foreclosure-Short Sale YTD Summary Report –9/01/2012 (145)
- Foreclosure-Short Sale Study – Active-Pending Listings –9/01/2012 (146-149)
- Foreclosure-Short Sale Study – YTD Closed Sales through AUGUST (150)

FORT MYERS – FORT MYERS BEACH – CAPE CORAL REPORTS

- 2011 FM-FB-CC YTD Summary Report – AUGUST (151-153)
- 2011 FM-FB-CC Rolling Totals Summary Report – AUGUST (154-156)
- 2011 FM-FB-CC Snapshot Report of Closed Units – AUGUST (157-164)
- FM-FB-CC History of Listings Taken – AUGUST 2012 (165)
- FM-FB-CC History of Sales Pended – AUGUST 2012 (166)
- FM-FB-CC Active Listings by Property Type and Geo Code as of 9/01/2012 – Volume (167-168)
- FM-FB-CC Active Listings by Property Type and Geo Code as of 9/01/2012 – Units (169-171)
- FM-FB-CC Active Listing Aging Report as of 9/01/2012 (172)
- FM-FB-CC Active Listings by GeoCode Stats as of 9/01/2012 (173-174)

MONTHLY ACTIVE/PENED SNAPSHOT - 12 MONTH SOLD COMPARISON REPORT								
For Select Communities								
Date:								
Community	# Actives - SF	# Actives - CONDOS	# Pending - SF	# Pending - CONDOS	# P/C - SF	# P/C - CONDOS	# Sold SF	# Sold CONDOS
Aqualane Shores	24	0	2	0	3	0	32	0
Barefoot Beach	33	21	0	0	2	2	15	18
Bonita Bay	54	88	4	12	4	7	66	129
Brooks	64	142	8	23	4	11	79	150
Colliers Reserve	15	0	0	0	0	0	12	0
Crayton Road Non Wtrft	56	56	7	5	8	6	103	103
Crayton Road Wtrft	19	237	3	9	1	16	29	338
Crossings	9	0	0	0	2	0	12	0
Grey Oaks	58	11	1	0	6	0	36	19
Kensington	9	14	0	0	2	2	17	10
Lely Resort	86	90	9	5	9	9	113	118
Mediterra	54	34	8	0	1	0	61	21
Monterey	8	0	1	0	5	0	17	3
Olde Naples	50	95	2	4	4	11	73	116
Palmira	22	14	6	1	3	0	44	21
Pelican Bay	26	148	3	10	7	18	50	242
Pelican Bay (Bay Colony)	5	31	0	1	0	1	6	35
Pelican Landing	32	34	1	4	0	4	51	68
Pelican Landing (The Colony)	16	44	0	2	1	3	5	53
Pelican Marsh	37	32	2	0	5	6	57	73
Pelican Sound	4	48	1	3	0	1	13	45
Pine Ridge	34	5	2	0	4	4	29	31
Port Royal	50	0	2	0	0	0	36	0
Quail West	32	0	5	0	2	0	26	0
Royal Harbour	23	0	2	0	4	0	35	0
Tiburon	12	44	0	1	1	3	14	27
Vineyards	67	58	3	10	12	6	68	115

Note: # Sold Condos & SF are for last 12 months

2012 NA-BN-ES YTD Summary - Aug

#Aug1A1

August Annual YTD Summary - Sales from \$0 = \$249,999

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	2786	3246	1274	464	785	1603	3784	4548	4747	4551
Total List Price	\$ 488,507,905	\$ 597,761,500	\$ 263,824,773	\$ 93,884,443	\$ 163,147,794	\$ 307,843,013	\$ 529,928,322	\$ 651,583,328	\$ 676,197,260	\$ 687,980,886
Total Sold Volume	\$ 467,670,174	\$ 576,504,267	\$ 257,434,554	\$ 88,213,195	\$ 149,501,764	\$ 278,414,998	\$ 491,804,599	\$ 610,876,986	\$ 631,904,706	\$ 647,347,244
List / Sell Ratio	95.73%	96.44%	97.58%	93.96%	91.64%	90.44%	92.81%	93.75%	93.45%	94.09%
Average Sales Price	\$167,864	\$177,605	\$202,068	\$190,115	\$190,448	\$173,684	\$129,970	\$134,318	\$133,117	\$142,243
Median Price					\$ 200,698	\$ 180,000	\$ 125,000	\$ 132,000	\$ 130,000	\$ 139,900
Average Days on Market	105	112	81	118	178	159	129	145	154	150
% Volume Compared to Previous Year	108.29%	123.27%	44.65%	34.27%	169.48%	186.23%	176.64%	124.21%	103.44%	102.44%
% ASP Compared to Previous Year	107.09%	105.80%	113.77%	94.08%	100.18%	91.20%	74.83%	103.35%	99.11%	106.86%

August Annual YTD Summary - Sales from \$250,000 - \$499,999

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	1293	2378	4144	2093	1568	1514	1249	1558	1714	1831
Total List Price	\$ 461,117,161	\$ 853,249,335	\$ 1,503,220,667	\$ 783,329,555	\$ 583,021,629	\$ 572,767,857	\$ 470,060,084	\$ 581,350,622	\$ 645,247,913	\$ 674,361,337
Total Sold Volume	\$ 440,451,584	\$ 821,240,525	\$ 1,469,983,589	\$ 751,163,166	\$ 542,498,453	\$ 522,738,433	\$ 426,912,863	\$ 535,449,340	\$ 595,850,902	\$ 627,796,209
List / Sell Ratio	95.52%	96.25%	97.79%	95.89%	93.05%	91.27%	90.82%	92.10%	92.34%	93.09%
Average Sales Price	\$340,643	\$345,349	\$354,726	\$358,893	\$345,981	\$345,270	\$341,804	\$343,677	\$347,638	\$342,871
Median Price					\$ 331,000	\$ 330,000	\$ 330,000	\$ 335,000	\$ 335,250	\$ 330,000
Average Days on Market	140	142	87	114	169	188	190	184	188	183
% Volume Compared to Previous Year	242.05%	186.45%	179.00%	51.10%	72.22%	96.36%	81.67%	125.42%	111.28%	105.36%
% ASP Compared to Previous Year	99.03%	101.38%	102.72%	101.17%	96.40%	99.79%	99.00%	100.55%	101.15%	98.63%

August Annual YTD Summary - Sales from \$500,000 to 749,999

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	409	761	1391	738	555	526	391	510	542	642
Total List Price	\$ 263,906,951	\$ 485,190,495	\$ 864,655,951	\$ 466,862,096	\$ 358,414,187	\$ 349,899,588	\$ 260,380,455	\$ 335,425,837	\$ 356,948,147	\$ 415,641,678
Total Sold Volume	\$ 249,646,088	\$ 464,173,703	\$ 841,737,266	\$ 443,914,228	\$ 333,383,101	\$ 316,666,842	\$ 234,834,461	\$ 305,827,437	\$ 326,626,005	\$ 386,053,365
List / Sell Ratio	94.60%	95.67%	97.35%	95.08%	93.02%	90.50%	90.19%	91.18%	91.51%	92.88%
Average Sales Price	\$610,382	\$609,952	\$605,131	\$601,510	\$600,690	\$602,028	\$600,600	\$599,662	\$602,631	\$601,329
Median Price					\$ 590,000	\$ 597,000	\$ 590,000	\$ 594,000	\$ 592,500	\$ 595,000
Average Days on Market	180	188	124	124	181	211	201	235	212	197
% Volume Compared to Previous Year	103.27%	185.93%	181.34%	52.74%	75.10%	94.99%	74.16%	130.23%	106.80%	118.19%
% ASP Compared to Previous Year	100.75%	99.93%	99.21%	99.40%	99.86%	100.22%	99.76%	99.84%	100.50%	99.78%

August Annual YTD Summary - Sales from \$750,000 - \$999,999

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	184	372	666	356	271	212	152	223	236	267
Total List Price	\$ 172,867,854	\$ 333,674,244	\$ 590,853,265	\$ 317,369,737	\$ 250,292,109	\$ 204,022,913	\$ 148,262,558	\$ 212,094,190	\$ 223,130,064	\$ 250,407,496
Told Sold Volume	\$ 159,176,360	\$ 317,527,268	\$ 571,511,121	\$ 303,582,970	\$ 230,533,311	\$ 182,015,886	\$ 129,425,938	\$ 190,562,507	\$ 203,274,815	\$ 229,559,405
List / Sell Ratio	92.08%	95.16%	96.73%	95.66%	92.11%	89.21%	87.30%	89.85%	91.10%	91.67%
Average Sales Price	\$865,089	\$853,568	\$858,125	\$852,761	\$850,676	\$858,566	\$851,486	\$854,540	\$861,334	\$859,773
Median Price					\$ 849,000	\$ 850,000	\$ 850,000	\$ 850,000	\$ 850,000	\$ 850,000
Average Days on Market	195	219	145	135	186	216	256	259	206	221
% Volume Compared to Previous Year	100.91%	199.48%	179.99%	53.12%	75.94%	78.95%	71.11%	147.24%	106.67%	112.93%
% ASP Compared to Previous Year	101.46%	98.67%	100.53%	99.37%	99.76%	100.93%	99.18%	100.36%	100.79%	99.82%

August Annual YTD Summary - All Sales \$1M +

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	328	634	1109	663	624	508	337	489	551	571
Total List Price	\$ 774,171,144	\$ 1,457,037,526	\$ 2,363,343,493	\$ 1,516,772,341	\$ 1,512,650,686	\$ 1,215,254,208	\$ 889,440,338	\$ 1,231,109,313	\$ 1,330,756,395	\$ 1,289,020,876
Told Sold Volume	\$ 704,814,805	\$ 1,334,330,737	\$ 2,218,555,293	\$ 1,390,492,846	\$ 1,368,322,108	\$ 1,085,143,796	\$ 761,073,927	\$ 1,076,280,600	\$ 1,173,425,017	\$ 1,155,980,111
List / Sell Ratio	91.04%	91.58%	93.87%	91.67%	90.46%	89.29%	85.57%	87.42%	88.18%	89.68%
Average Sales Price	\$2,148,826	\$2,104,623	\$2,000,501	\$2,097,274	\$2,192,824	\$2,136,110	\$2,258,380	\$2,200,983	\$2,129,628	\$2,024,484
Median Price					\$ 1,750,000	\$ 1,730,000	\$ 1,645,000	\$ 190,000	\$ 192,000	\$ 1,600,000
Average Days on Market	252	262	225	195	240	241	271	257	264	257
% Volume Compared to Previous Year	96.58%	189.32%	166.27%	62.68%	98.41%	79.30%	70.14%	141.42%	109.03%	98.51%
% ASP Compared to Previous Year	111.01%	97.94%	95.05%	104.84%	104.56%	97.41%	105.72%	97.46%	96.76%	95.06%

August Annual YTD Summary - Sales \$1M - \$2M

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	209	412	754	433	385	313	212	315	355	384
Total List Price	\$ 314,763,244	\$ 624,870,828	\$ 1,104,146,643	\$ 645,629,977	\$ 597,339,817	\$ 499,937,357	\$ 336,824,947	\$ 492,689,141	\$ 546,092,396	\$ 590,332,586
Told Sold Volume	\$ 285,639,671	\$ 573,674,827	\$ 1,041,633,058	\$ 596,987,954	\$ 539,609,009	\$ 443,682,009	\$ 290,592,427	\$ 428,611,049	\$ 486,357,524	\$ 533,257,182
List / Sell Ratio	90.75%	91.81%	94.34%	92.47%	90.34%	88.75%	86.27%	86.99%	89.06%	90.33%
Average Sales Price	\$1,366,697	\$1,392,415	\$1,381,476	\$1,378,725	\$1,401,582	\$1,417,514	\$1,370,719	\$1,360,670	\$1,370,021	\$1,388,691
Median Price					\$ 1,325,000	\$ 1,350,000	\$ 1,333,000	\$ 1,312,500	\$ 1,300,000	\$ 1,335,000
Average Days on Market	245	241	207	166	219	230	247	238	261	243
% Volume Compared to Previous Year	78.69%	200.84%	181.57%	57.31%	90.39%	82.22%	65.50%	147.50%	113.47%	109.64%
% ASP Compared to Previous Year	101.28%	101.88%	99.21%	99.80%	101.66%	101.14%	96.70%	99.27%	100.69%	101.36%

August Annual YTD Summary - Sales \$2M - \$5M

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	106	192	320	203	200	167	106	149	173	168
Total List Price	\$ 350,772,900	\$ 598,654,038	\$ 966,337,850	\$ 663,482,364	\$ 617,674,869	\$ 525,564,851	\$ 378,900,391	\$ 487,746,173	\$ 572,863,999	\$ 540,049,290
Told Sold Volume	\$ 319,200,134	\$ 552,608,250	\$ 903,772,873	\$ 603,225,377	\$ 560,508,299	\$ 468,379,287	\$ 322,056,500	\$ 431,222,551	\$ 503,287,493	\$ 483,627,929
List / Sell Ratio	91.00%	92.31%	93.53%	90.92%	90.74%	89.12%	85.00%	88.41%	87.85%	89.55%
Average Sales Price	\$3,011,322	\$2,878,168	\$2,824,290	\$2,971,554	\$2,802,541	\$2,804,666	\$3,038,269	\$2,894,111	\$2,909,176	\$2,878,738
Median Price					\$ 2,665,000	\$ 2,587,500	\$ 2,897,500	\$ 2,625,000	\$ 2,700,000	\$ 2,687,500
Average Days on Market	261	304	257	243	272	249	323	284	272	284
% Volume Compared to Previous Year	121.76%	173.12%	163.55%	66.75%	92.92%	83.56%	68.76%	133.90%	116.71%	96.09%
% ASP Compared to Previous Year	104.53%	95.58%	98.13%	105.21%	94.31%	100.08%	108.33%	95.26%	100.52%	98.95%

August Annual YTD Summary - Sales \$5M +

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	13	30	35	27	39	28	19	25	23	19
Total List Price	\$ 108,635,000	\$ 233,512,660	\$ 292,859,000	\$ 207,660,000	\$ 297,636,000	\$ 189,752,000	\$ 173,715,000	\$ 250,673,999	\$ 211,800,000	\$ 158,639,000
Told Sold Volume	\$ 99,975,000	\$ 208,047,660	\$ 273,149,362	\$ 190,279,515	\$ 268,204,800	\$ 173,082,500	\$ 148,425,000	\$ 216,447,000	\$ 183,780,000	\$ 139,095,000
List / Sell Ratio	92.03%	89.09%	93.27%	91.63%	90.11%	91.22%	85.44%	86.35%	86.77%	87.68%
Average Sales Price	\$7,690,385	\$6,934,922	\$7,804,267	\$7,047,389	\$6,877,046	\$6,181,518	\$7,811,842	\$8,657,880	\$7,990,435	\$7,320,789
Median Price					\$ 5,925,000	\$ 5,887,500	\$ 6,875,000	\$ 7,000,000	\$ 7,000,000	\$ 6,500,000
Average Days on Market	295	287	54	288	283	315	253	343	244	316
% Volume Compared to Previous Year	87.31%	208.10%	131.29%	69.66%	140.95%	58.15%	85.75%	145.83%	84.91%	75.69%
% ASP Compared to Previous Year	114.18%	90.18%	112.54%	90.30%	97.58%	89.89%	126.37%	110.83%	92.29%	91.62%

August Annual YTD Summary - Overall Sales

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	5000	7391	8584	4314	3803	4363	5913	7328	7790	7862
Total List Price	\$ 2,160,571,015	\$ 3,726,913,100	\$ 5,585,898,149	\$ 3,178,218,172	\$ 2,867,526,405	\$ 2,649,787,579	\$ 2,298,071,757	\$ 3,011,563,290	\$ 3,232,279,779	\$ 3,317,412,273
Told Sold Volume	\$ 2,021,759,011	\$ 3,513,776,500	\$ 5,359,221,823	\$ 2,977,366,405	\$ 2,624,238,737	\$ 2,384,979,955	\$ 2,044,051,788	\$ 2,718,996,870	\$ 2,931,081,445	\$ 3,046,736,334
List / Sell Ratio	93.58%	94.28%	95.94%	93.68%	91.52%	90.01%	88.95%	90.29%	90.68%	91.84%
Average Sales Price	\$404,352	\$475,413	\$624,327	\$690,164	\$690,044	\$546,638	\$345,688	\$371,042	\$376,262	\$387,527
Median Price					\$ 385,000	\$ 314,200	\$ 185,000	\$ 190,000	\$ 192,000	\$ 199,000
Average Days on Market	133	148	114	130	185	188	158	170	174	172
% Volume Compared to Previous Year	115.34%	173.80%	152.52%	55.56%	88.14%	83.17%	85.71%	133.02%	107.80%	103.95%
% ASP Compared to Previous Year	97.92%	117.57%	131.32%	110.55%	99.98%	79.22%	63.24%	107.33%	101.41%	102.99%

August Annual Rolling Totals Summary - Sales from \$0 - \$249,999

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	3996	4572	2202	705	1026	1948	4805	6376	6468	6326
Total List Price	\$ 691,664,113	\$ 834,628,102	\$ 439,985,543	\$ 145,257,372	\$ 213,359,620	\$ 377,480,303	\$ 695,036,385	\$ 907,451,887	\$ 909,637,098	\$ 941,525,469
Told Sold Volume	\$ 663,544,022	\$ 801,541,951	\$ 428,564,483	\$ 137,633,611	\$ 197,041,108	\$ 341,021,461	\$ 644,410,117	\$ 850,564,234	\$ 850,092,546	\$ 884,558,131
List / Sell Ratio	95.93%	96.04%	97.40%	94.75%	92.35%	90.34%	92.72%	93.73%	93.45%	93.95%
Average Sales Price	\$166,052.06	\$175,315.39	\$194,625	\$195,225	\$192,048	\$175,062	\$134,112	\$133,401	\$131,431	\$139,829
Average Days on Market	99	116	92	116	166	162	130	143	152	149
% Volume Compared to Previous Year	111.32%	120.80%	53.47%	32.12%	143.16%	173.07%	188.96%	131.99%	99.94%	104.05%
% ASP Compared to Previous Year	107.25%	105.58%	111.01%	100.31%	98.37%	91.16%	76.61%	99.47%	98.52%	106.39%

August Annual Rolling Totals Summary - Sales from \$250,000 - \$499,999

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	1517	3011	5193	3486	2294	2067	1742	2234	2260	2357
Total List Price	\$ 539,571,978	\$ 1,077,344,525	\$ 1,870,493,226	\$ 1,303,617,383	\$ 851,257,199	\$ 779,881,394	\$ 656,216,060	\$ 831,108,835	\$ 847,006,984	\$ 872,040,855
Told Sold Volume	\$ 514,939,289	\$ 1,036,595,225	\$ 1,826,071,958	\$ 1,258,134,896	\$ 796,474,848	\$ 712,654,818	\$ 595,774,101	\$ 764,696,242	\$ 783,026,686	\$ 810,397,843
List / Sell Ratio	95.43%	96.22%	97.63%	96.51%	93.56%	91.38%	90.79%	92.01%	92.45%	92.93%
Average Sales Price	\$339,445.81	\$344,269.42	\$351,641	\$360,911	\$347,199	\$344,777	\$342,006	\$342,299	\$346,472	\$343,826
Average Days on Market	134	147	94	106	162	184	188	190	187	181
% Volume Compared to Previous Year	217.89%	201.30%	176.16%	68.90%	63.31%	89.48%	83.60%	128.35%	102.40%	103.50%
% ASP Compared to Previous Year	98.67%	101.42%	102.14%	102.64%	96.20%	99.30%	99.20%	100.09%	101.22%	99.24%

August Annual Rolling Totals Summary - Sales from \$500,000 to 749,999

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	542	953	1686	1250	736	702	555	704	709	810
Total List Price	\$ 348,845,157	\$ 607,807,139	\$ 1,057,904,944	\$ 783,403,592	\$ 474,590,956	\$ 464,969,628	\$ 369,467,435	\$ 463,168,851	\$ 466,806,031	\$ 524,912,799
Told Sold Volume	\$ 329,883,894	\$ 580,667,383	\$ 1,020,922,179	\$ 752,181,739	\$ 441,918,081	\$ 421,752,270	\$ 332,240,691	\$ 420,754,587	\$ 426,375,365	\$ 486,492,151
List / Sell Ratio	94.56%	95.53%	96.50%	96.01%	93.12%	90.71%	89.92%	90.84%	91.34%	92.68%
Average Sales Price	\$608,641.87	\$609,304.70	\$605,529	\$601,745	\$600,432	\$600,787	\$598,632	\$597,663	\$601,376	\$600,608
Average Days on Market	171	190	133	124	174	209	203	232	217	200
% Volume Compared to Previous Year	105.52%	176.02%	175.82%	73.68%	58.75%	95.44%	78.78%	126.64%	101.34%	114.10%
% ASP Compared to Previous Year	100.46%	100.11%	99.38%	99.38%	99.78%	100.06%	99.64%	99.84%	100.62%	99.87%

August Annual Rolling Totals Summary - Sales from \$750,000 - \$999,999

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	259	466	815	552	359	305	222	310	300	347
Total List Price	\$ 240,225,967	\$ 418,036,544	\$ 724,638,715	\$ 492,174,316	\$ 331,236,592	\$ 292,822,660	\$ 216,039,579	\$ 296,323,989	\$ 283,125,963	\$ 324,841,639
Told Sold Volume	\$ 222,816,973	\$ 397,212,468	\$ 699,897,181	\$ 472,771,088	\$ 305,775,410	\$ 260,772,505	\$ 188,460,103	\$ 264,226,525	\$ 256,963,822	\$ 296,624,970
List / Sell Ratio	92.75%	95.02%	96.59%	96.06%	92.31%	89.05%	87.23%	89.17%	90.76%	91.31%
Average Sales Price	\$860,297.19	\$852,387.27	\$858,770	\$856,469	\$851,742	\$854,992	\$848,919	\$852,344	\$856,546	\$854,827
Average Days on Market	185	224	157	152	186	223	233	249	215	223
% Volume Compared to Previous Year	106.77%	178.27%	176.20%	67.55%	64.68%	85.28%	72.27%	140.20%	97.25%	115.43%
% ASP Compared to Previous Year	101.00%	99.08%	100.75%	99.73%	99.45%	100.38%	99.29%	100.40%	100.49%	99.80%

August Annual Rolling Totals Summary - All Sales \$1M +

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	412	788	1332	971	836	689	458	650	692	726
Total List Price	\$ 960,593,709	\$ 1,798,804,017	\$ 2,856,797,443	\$ 2,132,225,066	\$ 2,045,040,197	\$ 1,641,783,400	\$ 1,189,178,938	\$ 1,598,103,078	\$ 1,682,313,774	\$ 1,659,137,578
Told Sold Volume	\$ 868,400,734	\$ 1,642,953,980	\$ 2,668,351,980	\$ 1,965,567,581	\$ 1,858,482,143	\$ 1,465,613,859	\$ 1,014,823,223	\$ 1,394,728,288	\$ 1,468,699,897	\$ 1,483,156,051
List / Sell Ratio	90.40%	91.34%	93.40%	92.18%	90.88%	89.27%	85.34%	87.27%	87.30%	89.39%
Average Sales Price	\$2,107,768.77	\$2,084,966.98	\$2,003,267	\$2,024,271	\$2,223,065	\$2,127,161	\$2,215,771	\$2,145,736	\$2,122,399	\$2,042,915
Average Days on Market	242	277	236	209	260	254	270	260	268	259
% Volume Compared to Previous Year	98.44%	189.19%	162.41%	73.66%	94.55%	78.86%	69.24%	137.44%	105.30%	100.98%
% ASP Compared to Previous Year	108.47%	98.92%	96.08%	101.05%	109.82%	95.69%	104.17%	96.84%	98.91%	96.25%

August Annual Rolling Totals Summary - Sales \$1M - \$2M

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	265	516	906	659	500	428	284	422	447	489
Total List Price	\$ 397,661,809	\$ 779,333,319	\$ 1,331,278,743	\$ 971,412,827	\$ 778,156,928	\$ 675,641,130	\$ 451,276,547	\$ 659,837,006	\$ 690,018,275	\$ 751,491,288
Told Sold Volume	\$ 362,039,100	\$ 716,199,735	\$ 1,251,894,755	\$ 904,396,139	\$ 702,356,654	\$ 599,577,184	\$ 388,666,539	\$ 569,300,737	\$ 612,487,404	\$ 675,394,872
List / Sell Ratio	91.04%	91.90%	94.04%	93.10%	90.26%	88.74%	86.13%	86.28%	88.76%	89.87%
Average Sales Price	\$1,366,185.28	\$1,387,983.98	\$1,381,782	\$1,372,377	\$1,404,713	\$1,400,881	\$1,368,544	\$1,349,054	\$1,370,218	\$1,381,176
Average Days on Market	232	252	220	184	223	245	246	240	263	248
% Volume Compared to Previous Year	82.18%	197.82%	174.80%	72.24%	77.66%	85.37%	64.82%	146.48%	107.59%	110.27%
% ASP Compared to Previous Year	101.09%	101.60%	99.55%	99.32%	102.36%	99.73%	97.69%	98.58%	101.57%	100.80%

August Annual Rolling Totals Summary - Sales \$2M - \$5M

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	129	238	383	276	286	222	151	199	215	210
Total List Price	\$ 423,947,900	\$ 758,368,038	\$ 1,170,614,700	\$ 884,557,239	\$ 877,803,269	\$ 702,460,270	\$ 524,442,391	\$ 658,450,073	\$ 711,795,499	\$ 678,712,290
Told Sold Volume	\$ 384,666,634	\$ 693,444,585	\$ 1,088,107,863	\$ 809,041,927	\$ 804,050,689	\$ 625,233,925	\$ 445,281,684	\$ 583,795,551	\$ 621,232,493	\$ 605,818,679
List / Sell Ratio	90.73%	91.44%	92.95%	91.46%	91.60%	89.01%	84.91%	88.66%	87.28%	89.26%
Average Sales Price	\$2,981,911.89	\$2,913,632.71	\$2,841,013	\$2,931,311	\$2,811,366	\$2,816,369	\$2,948,885	\$2,933,646	\$2,889,453	\$2,884,851
Average Days on Market	258	328	265	255	312	262	314	294	281	274
% Volume Compared to Previous Year	122.45%	180.27%	156.91%	74.35%	99.38%	77.76%	71.22%	131.11%	106.41%	97.52%
% ASP Compared to Previous Year	102.52%	97.71%	97.51%	103.18%	95.91%	100.18%	104.71%	99.48%	98.49%	99.84%

August Annual Rolling Totals Summary - Sales \$5M +

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	18	34	43	36	50	39	23	29	30	27
Total List Price	\$ 138,984,000	\$ 261,102,660	\$ 354,904,000	\$ 276,255,000	\$ 389,080,000	\$ 263,682,000	\$ 213,460,000	\$ 279,815,999	\$ 280,500,000	\$ 228,934,000
Told Sold Volume	\$ 127,441,000	\$ 233,309,660	\$ 328,349,362	\$ 252,129,515	\$ 352,074,800	\$ 240,802,750	\$ 180,875,000	\$ 241,632,000	\$ 234,980,000	\$ 201,942,500
List / Sell Ratio	91.69%	89.36%	92.52%	91.27%	90.49%	91.32%	84.73%	86.35%	83.77%	88.21%
Average Sales Price	\$7,080,055.56	\$6,862,048.82	\$7,636,032	\$7,003,598	\$7,041,496	\$6,174,429	\$7,864,130	\$8,332,138	\$7,832,667	\$7,479,352
Average Days on Market	280	312	318	307	339	318	273	323	243	329
% Volume Compared to Previous Year	92.78%	183.07%	140.74%	76.79%	139.64%	68.40%	75.11%	133.59%	97.25%	85.94%
% ASP Compared to Previous Year	103.09%	96.92%	111.28%	91.72%	100.54%	87.69%	127.37%	105.95%	94.01%	95.49%

August Annual Rolling Totals Summary - Overall Sales

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	6726	9790	11228	6964	5251	5711	7782	10274	10429	10566
Total List Price	\$ 2,780,900,924	\$ 4,736,620,327	\$ 6,949,819,871	\$ 4,856,677,729	\$ 3,915,484,564	\$ 3,556,937,385	\$ 3,125,938,397	\$ 4,096,156,640	\$ 4,188,889,850	\$ 4,322,458,340
Told Sold Volume	\$ 2,605,330,912	\$ 4,458,971,007	\$ 6,643,807,781	\$ 4,586,288,915	\$ 3,599,691,590	\$ 3,201,814,913	\$ 2,775,708,235	\$ 3,694,969,876	\$ 3,785,158,316	\$ 3,961,229,146
List / Sell Ratio	93.69%	94.14%	95.60%	94.43%	91.93%	90.02%	88.80%	90.21%	90.36%	91.64%
Average Sales Price	\$387,352.20	\$455,461.80	\$591,718	\$658,571	\$685,525	\$560,640	\$356,683	\$359,643	\$362,945	\$374,903
Average Days on Market	125	151	121	128	182	190	159	170	174	170
% Volume Compared to Previous Year	116.01%	171.15%	149.00%	69.03%	78.49%	88.95%	86.69%	133.12%	102.44%	104.65%
% ASP Compared to Previous Year	99.21%	117.58%	129.92%	111.30%	104.09%	81.78%	63.62%	100.83%	100.92%	103.29%

2012 NA BN ES YTD Snapshot by Month - Jan

January Transactions	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	317	50.08%	223	25.72%	55	9.43%	83	22.68%	100	26.81%	274	62.41%	450	63.11%	477	67.28%	446	62.38%
\$250,000 - \$499,999	172	27.17%	340	39.22%	265	45.45%	129	35.25%	138	37.00%	98	22.32%	146	20.48%	133	18.76%	155	21.68%
\$500,000 - \$749,999	52	8.21%	122	14.07%	114	19.55%	63	17.21%	47	12.60%	31	7.06%	55	7.71%	37	5.22%	52	7.27%
\$750,000 - \$999,999	35	5.53%	72	8.30%	53	9.09%	30	8.20%	25	6.70%	6	1.37%	18	2.52%	13	1.83%	20	2.80%
\$1M - \$2M	34	5.37%	79	9.11%	55	9.43%	39	10.66%	41	10.99%	19	4.33%	24	3.37%	28	3.95%	29	4.06%
\$2M - \$5M	20	3.16%	28	3.23%	38	6.52%	16	4.37%	17	4.56%	10	2.28%	17	2.38%	18	2.54%	13	1.82%
Over \$5M	3	0.47%	3	0.35%	3	0.51%	6	1.64%	5	1.34%	1	0.23%	3	0.42%	3	0.42%	0	0.00%
Total Over \$1M	57	9.00%	110	12.69%	96	16.47%	61	16.67%	63	16.89%	30	6.83%	44	6.17%	49	6.91%	42	5.87%
TOTAL MARKET Number of Sales	633	100.00%	867	100.00%	583	100.00%	366	100.00%	373	100.00%	439	100.00%	713	100.00%	709	100.00%	715	100.00%

January Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	634	50.08%	446	25.72%	110	9.43%	166	22.68%	200	26.81%	548	62.41%	900	63.11%	954	67.28%	892	62.38%
\$250,000 - \$499,999	344	27.17%	680	39.22%	530	45.45%	258	35.25%	276	37.00%	196	22.32%	292	20.48%	266	18.76%	310	21.68%
\$500,000 - \$749,999	104	8.21%	244	14.07%	228	19.55%	126	17.21%	94	12.60%	62	7.06%	110	7.71%	74	5.22%	104	7.27%
\$750,000 - \$999,999	70	5.53%	144	8.30%	106	9.09%	60	8.20%	50	6.70%	12	1.37%	36	2.52%	26	1.83%	40	2.80%
\$1M - \$2M	68	5.37%	158	9.11%	110	9.43%	78	10.66%	82	10.99%	38	4.33%	48	3.37%	56	3.95%	58	4.06%
\$2M - \$5M	40	3.16%	56	3.23%	76	6.52%	32	4.37%	34	4.56%	20	2.28%	34	2.38%	36	2.54%	26	1.82%
Over \$5M	6	0.47%	6	0.35%	6	0.51%	12	1.64%	10	1.34%	2	0.23%	6	0.42%	6	0.42%	0	0.00%
Total Over \$1M	114	9.00%	220	12.69%	192	16.47%	122	16.67%	126	16.89%	60	6.83%	88	6.17%	98	6.91%	84	5.87%
TOTAL MARKET Number of Sides	1266	100.00%	1734	100.00%	1166	100.00%	732	100.00%	746	100.00%	878	100.00%	1426	100.00%	1418	100.00%	1430	100.00%

January YTD Transactions	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	317	50.08%	223	25.72%	55	9.43%	83	22.68%	100	26.81%	274	62.41%	450	63.11%	477	67.28%	446	62.38%
\$250,000 - \$499,999	172	27.17%	340	39.22%	265	45.45%	129	35.25%	138	37.00%	98	22.32%	146	20.48%	133	18.76%	155	21.68%
\$500,000 - \$749,999	52	8.21%	122	14.07%	114	19.55%	63	17.21%	47	12.60%	31	7.06%	55	7.71%	37	5.22%	52	7.27%
\$750,000 - \$999,999	35	5.53%	72	8.30%	53	9.09%	30	8.20%	25	6.70%	6	1.37%	18	2.52%	13	1.83%	20	2.80%
\$1M - \$2M	34	5.37%	79	9.11%	55	9.43%	39	10.66%	41	10.99%	19	4.33%	24	3.37%	28	3.95%	29	4.06%
\$2M - \$5M	20	3.16%	28	3.23%	38	6.52%	16	4.37%	17	4.56%	10	2.28%	17	2.38%	18	2.54%	13	1.82%
Over \$5M	3	0.47%	3	0.35%	3	0.51%	6	1.64%	5	1.34%	1	0.23%	3	0.42%	3	0.42%	0	0.00%
Total Over \$1M	57	9.00%	110	12.69%	96	16.47%	61	16.67%	63	16.89%	30	6.83%	44	6.17%	49	6.91%	42	5.87%
TOTAL MARKET Number of Sales	633	100.00%	867	100.00%	583	100.00%	366	100.00%	373	100.00%	439	100.00%	713	100.00%	709	100.00%	715	100.00%

January YTD Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	634	50.08%	446	25.72%	110	9.43%	166	22.68%	200	26.81%	548	62.41%	900	63.11%	954	67.28%	892	62.38%
\$250,000 - \$499,999	344	27.17%	680	39.22%	530	45.45%	258	35.25%	276	37.00%	196	22.32%	292	20.48%	266	18.76%	310	21.68%
\$500,000 - \$749,999	104	8.21%	244	14.07%	228	19.55%	126	17.21%	94	12.60%	62	7.06%	110	7.71%	74	5.22%	104	7.27%
\$750,000 - \$999,999	70	5.53%	144	8.30%	106	9.09%	60	8.20%	50	6.70%	12	1.37%	36	2.52%	26	1.83%	40	2.80%
\$1M - \$2M	68	5.37%	158	9.11%	110	9.43%	78	10.66%	82	10.99%	38	4.33%	48	3.37%	56	3.95%	58	4.06%
\$2M - \$5M	40	3.16%	56	3.23%	76	6.52%	32	4.37%	34	4.56%	20	2.28%	34	2.38%	36	2.54%	26	1.82%
Over \$5M	6	0.47%	6	0.35%	6	0.51%	12	1.64%	10	1.34%	2	0.23%	6	0.42%	6	0.42%	0	0.00%
Total Over \$1M	114	9.00%	220	12.69%	192	16.47%	122	16.67%	126	16.89%	60	6.83%	88	6.17%	98	6.91%	84	5.87%
TOTAL MARKET Number of Sides	1266	100.00%	1734	100.00%	1166	100.00%	732	100.00%	746	100.00%	878	100.00%	1426	100.00%	1418	100.00%	1430	100.00%

2012 NA BN ES YTD Snapshot by Month - Feb

February Transactions	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	356	50.71%	185	20.44%	35	7.80%	71	18.35%	126	30.29%	348	63.39%	491	64.44%	526	62.32%	522	62.37%
\$250,000 - \$499,999	199	28.35%	410	45.30%	243	54.12%	169	43.67%	155	37.26%	119	21.68%	170	22.31%	188	22.27%	170	20.31%
\$500,000 - \$749,999	62	8.83%	126	13.92%	65	14.48%	45	11.63%	56	13.46%	32	5.83%	45	5.91%	55	6.52%	75	8.96%
\$750,000 - \$999,999	32	4.56%	61	6.74%	48	10.69%	24	6.20%	14	3.37%	20	3.64%	21	2.76%	33	3.91%	18	2.15%
\$1M - \$2M	37	5.27%	71	7.85%	35	7.80%	49	12.66%	39	9.38%	17	3.10%	26	3.41%	29	3.44%	33	3.94%
\$2M - \$5M	13	1.85%	43	4.75%	15	3.34%	25	6.46%	23	5.53%	12	2.19%	7	0.92%	11	1.30%	18	2.15%
Over \$5M	3	0.43%	9	0.99%	8	1.78%	4	1.03%	3	0.72%	1	0.18%	2	0.26%	2	0.24%	1	0.12%
Total Over \$1M	53	7.55%	123	13.59%	58	12.92%	78	20.16%	65	15.63%	30	5.46%	35	4.59%	42	4.98%	52	6.21%
TOTAL MARKET Number of Sales	702	100.00%	905	100.00%	449	100.00%	387	100.00%	416	100.00%	549	100.00%	762	100.00%	844	100.00%	837	100.00%

February Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	712	50.71%	370	20.44%	70	7.80%	142	18.35%	252	30.29%	696	63.39%	982	64.44%	1052	62.32%	1044	62.37%
\$250,000 - \$499,999	396	28.35%	820	45.30%	486	54.12%	338	43.67%	310	37.26%	238	21.68%	340	22.31%	376	22.27%	340	20.31%
\$500,000 - \$749,999	124	8.83%	252	13.92%	130	14.48%	90	11.63%	112	13.46%	64	5.83%	90	5.91%	110	6.52%	150	8.96%
\$750,000 - \$999,999	64	4.56%	122	6.74%	96	10.69%	48	6.20%	28	3.37%	40	3.64%	42	2.76%	66	3.91%	36	2.15%
\$1M - \$2M	74	5.27%	142	7.85%	70	7.80%	98	12.66%	78	9.38%	34	3.10%	52	3.41%	58	3.44%	66	3.94%
\$2M - \$5M	26	1.85%	86	4.75%	30	3.34%	50	6.46%	46	5.53%	24	2.19%	14	0.92%	22	1.30%	36	2.15%
Over \$5M	6	0.43%	18	0.99%	16	1.78%	8	1.03%	6	0.72%	2	0.18%	4	0.26%	4	0.24%	2	0.12%
Total Over \$1M	106	7.55%	246	13.59%	116	12.92%	156	20.16%	130	15.63%	60	5.46%	70	4.59%	84	4.98%	104	6.21%
TOTAL MARKET Number of Sides	1404	100.00%	1810	100.00%	898	100.00%	774	100.00%	832	100.00%	1098	100.00%	1524	100.00%	1688	100.00%	1674	100.00%

February YTD Transactions	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	673	50.41%	408	23.02%	90	8.72%	154	20.45%	226	28.64%	622	62.96%	941	63.80%	1003	64.58%	968	62.37%
\$250,000 - \$499,999	371	27.79%	750	42.33%	508	49.22%	298	39.58%	293	37.14%	217	21.96%	316	21.42%	321	20.67%	325	20.94%
\$500,000 - \$749,999	114	8.54%	248	14.00%	179	17.34%	108	14.34%	103	13.05%	63	6.38%	100	6.78%	92	5.92%	127	8.18%
\$750,000 - \$999,999	67	5.02%	133	7.51%	101	9.79%	54	7.17%	39	4.94%	26	2.63%	39	2.64%	46	2.96%	38	2.45%
\$1M - \$2M	71	5.32%	150	8.47%	90	8.72%	88	11.69%	80	10.14%	36	3.64%	50	3.39%	57	3.67%	62	3.99%
\$2M - \$5M	33	2.47%	71	4.01%	53	5.14%	41	5.44%	40	5.07%	22	2.23%	24	1.63%	29	1.87%	31	2.00%
Over \$5M	6	0.45%	12	0.68%	11	1.07%	10	1.33%	8	1.01%	2	0.20%	5	0.34%	5	0.32%	1	0.06%
Total Over \$1M	110	8.24%	233	13.15%	154	14.92%	139	18.46%	128	16.22%	60	6.07%	79	5.36%	91	5.86%	94	6.06%
TOTAL MARKET Number of Sales	1335	100.00%	1772	100.00%	1032	100.00%	753	100.00%	789	100.00%	988	100.00%	1475	100.00%	1553	100.00%	1552	100.00%

February YTD Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	1346	50.41%	816	23.02%	180	8.72%	308	20.45%	452	28.64%	1244	62.96%	1882	63.80%	2006	64.58%	1936	62.37%
\$250,000 - \$499,999	742	27.79%	1500	42.33%	1016	49.22%	596	39.58%	586	37.14%	434	21.96%	632	21.42%	642	20.67%	650	20.94%
\$500,000 - \$749,999	228	8.54%	496	14.00%	358	17.34%	216	14.34%	206	13.05%	126	6.38%	200	6.78%	184	5.92%	254	8.18%
\$750,000 - \$999,999	134	5.02%	266	7.51%	202	9.79%	108	7.17%	78	4.94%	46	2.63%	78	2.64%	92	2.96%	76	2.45%
\$1M - \$2M	142	5.32%	300	8.47%	180	8.72%	176	11.69%	160	10.14%	72	3.64%	100	3.39%	114	3.67%	124	3.99%
\$2M - \$5M	66	2.47%	142	7.08%	106	5.14%	82	5.44%	80	5.07%	44	2.23%	48	1.63%	58	1.87%	62	2.00%
Over \$5M	12	0.45%	24	0.68%	22	1.07%	20	1.33%	16	1.01%	4	0.20%	10	0.34%	10	0.32%	2	0.06%
Total Over \$1M	220	8.24%	466	13.15%	308	14.92%	278	18.46%	256	16.22%	120	6.07%	158	5.36%	182	5.86%	188	6.06%
TOTAL MARKET Number of Sides	2670	100.00%	3544	103.08%	2064	100.00%	1506	100.00%	1578	100.00%	1976	100.00%	2950	100.00%	3106	100.00%	3104	100.00%

2012 NA BN ES YTD Snapshot by Month - Mar

March Transactions	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	489	45.45%	225	18.84%	61	8.92%	109	18.96%	198	34.49%	478	65.12%	692	61.57%	804	63.66%	668	56.09%
\$250,000 - \$499,999	329	30.58%	569	47.65%	336	49.12%	239	41.57%	206	35.89%	148	20.16%	248	22.06%	255	20.19%	281	23.59%
\$500,000 - \$749,999	105	9.76%	149	12.48%	114	16.67%	81	14.09%	79	13.76%	51	6.95%	83	7.38%	83	6.57%	117	9.82%
\$750,000 - \$999,999	43	4.00%	93	7.79%	69	10.09%	44	7.65%	25	4.36%	13	1.77%	29	2.58%	36	2.85%	48	4.03%
\$1M - \$2M	68	6.32%	109	9.05%	71	10.38%	61	10.61%	38	6.62%	21	2.86%	40	3.56%	62	4.91%	55	4.62%
\$2M - \$5M	37	3.44%	46	3.85%	30	4.39%	37	6.43%	25	4.36%	17	2.32%	26	2.31%	19	1.50%	17	1.43%
Over \$5M	5	0.46%	4	0.34%	3	0.44%	4	0.70%	3	0.52%	6	0.82%	6	0.53%	4	0.32%	5	0.42%
Total Over \$1M	110	10.22%	158	13.23%	104	15.20%	102	17.74%	66	11.50%	44	5.99%	72	6.41%	85	6.73%	77	6.47%
TOTAL MARKET Number of Sales	1076	100.00%	1194	100.00%	684	100.00%	575	100.00%	574	100.00%	734	100.00%	1124	100.00%	1263	100.00%	1191	100.00%

March Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	978	45.45%	450	18.84%	122	8.92%	218	18.96%	396	34.49%	956	65.12%	1384	61.57%	1608	63.66%	1336	56.09%
\$250,000 - \$499,999	658	30.58%	1138	47.65%	672	49.12%	478	41.57%	412	35.89%	256	20.16%	496	22.06%	510	20.19%	562	23.59%
\$500,000 - \$749,999	210	9.76%	298	12.48%	228	16.67%	162	14.09%	158	13.76%	102	6.95%	166	7.38%	166	6.57%	234	9.82%
\$750,000 - \$999,999	86	4.00%	186	7.79%	138	10.09%	86	7.65%	50	4.36%	26	1.77%	58	2.58%	72	2.85%	96	4.03%
\$1M - \$2M	136	6.32%	216	9.05%	142	10.38%	122	10.61%	76	6.62%	42	2.86%	80	3.56%	124	4.91%	110	4.62%
\$2M - \$5M	74	3.44%	92	3.85%	60	4.39%	74	6.43%	50	4.36%	34	2.32%	52	2.31%	38	1.50%	34	1.43%
Over \$5M	10	0.46%	8	0.34%	6	0.44%	8	0.70%	6	0.52%	12	0.82%	12	0.53%	8	0.32%	10	0.42%
Total Over \$1M	220	10.22%	316	13.23%	208	15.20%	204	17.74%	132	11.50%	88	5.99%	144	6.41%	170	6.73%	154	6.47%
TOTAL MARKET Number of Sides	2152	100.00%	2388	100.00%	1368	100.00%	1150	100.00%	1148	100.00%	1468	100.00%	2248	100.00%	2526	100.00%	2382	100.00%

March YTD Transactions	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	1162	48.20%	633	21.34%	151	8.80%	263	19.80%	424	31.11%	1100	63.88%	1633	62.83%	1807	64.17%	1636	59.64%
\$250,000 - \$499,999	700	29.03%	1319	44.47%	844	49.18%	537	40.44%	499	36.61%	365	21.20%	564	21.70%	576	20.45%	606	22.09%
\$500,000 - \$749,999	219	9.08%	397	13.39%	293	17.07%	189	14.23%	182	13.35%	114	6.62%	183	7.04%	175	6.21%	244	8.90%
\$750,000 - \$999,999	110	4.56%	226	7.62%	170	9.91%	98	7.38%	64	4.70%	39	2.26%	68	2.62%	82	2.91%	86	3.14%
\$1M - \$2M	139	5.77%	258	8.70%	161	9.38%	149	11.22%	118	8.66%	57	3.31%	90	3.46%	119	4.23%	117	4.27%
\$2M - \$5M	70	2.90%	117	3.94%	83	4.84%	78	5.87%	65	4.77%	39	2.26%	50	1.92%	48	1.70%	48	1.75%
Over \$5M	11	0.46%	16	0.54%	14	0.82%	14	1.05%	11	0.81%	8	0.46%	11	0.42%	9	0.32%	6	0.22%
Total Over \$1M	220	9.12%	391	13.18%	258	15.03%	241	18.15%	194	14.23%	104	6.04%	151	5.81%	176	6.25%	171	6.23%
TOTAL MARKET Number of Sales	2411	100.00%	2966	100.00%	1716	100.00%	1328	100.00%	1363	100.00%	1722	100.00%	2599	100.00%	2816	100.00%	2743	100.00%

March YTD Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	2324	48.20%	1266	21.34%	302	8.80%	526	19.80%	848	31.11%	2200	63.88%	3266	62.83%	3614	64.17%	3272	59.64%
\$250,000 - \$499,999	1400	29.03%	2638	44.47%	1688	49.18%	1074	40.44%	998	36.61%	730	21.20%	1128	21.70%	1152	20.45%	1212	22.09%
\$500,000 - \$749,999	438	9.08%	794	13.39%	586	17.07%	376	14.23%	364	13.35%	228	6.62%	366	7.04%	350	6.21%	488	8.90%
\$750,000 - \$999,999	220	4.56%	452	7.62%	340	9.91%	195	7.38%	128	4.70%	78	2.26%	136	2.62%	164	2.91%	172	3.14%
\$1M - \$2M	278	5.77%	516	8.70%	322	9.38%	298	11.22%	236	8.66%	114	3.31%	180	3.46%	238	4.23%	234	4.27%
\$2M - \$5M	140	2.90%	234	3.94%	166	4.84%	156	5.87%	130	4.77%	78	2.26%	100	1.92%	96	1.70%	96	1.75%
Over \$5M	22	0.46%	32	0.54%	28	0.82%	28	1.05%	22	0.81%	16	0.46%	22	0.42%	18	0.32%	12	0.22%
Total Over \$1M	440	9.12%	782	13.18%	516	15.03%	482	18.15%	388	14.23%	208	6.04%	302	5.81%	352	6.25%	342	6.23%
TOTAL MARKET Number of Sides	4822	100.00%	5932	100.00%	3432	100.00%	2656	100.00%	2726	100.00%	3444	100.00%	5198	100.00%	5632	100.00%	5486	100.00%

2012 NA BN ES YTD Snapshot by Month - Apr

April Transactions	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	521	44.27%	182	13.38%	64	10.22%	127	21.78%	250	37.09%	514	63.14%	757	59.56%	753	59.62%	712	56.02%
\$250,000 - \$499,999	358	30.42%	676	49.71%	276	44.09%	224	38.42%	246	36.50%	166	20.39%	275	21.64%	268	21.22%	298	23.45%
\$500,000 - \$749,999	128	10.88%	215	15.81%	123	19.85%	80	13.72%	73	10.83%	61	7.49%	97	7.63%	103	8.16%	107	8.42%
\$750,000 - \$999,999	64	5.44%	111	8.18%	47	7.51%	50	8.58%	38	5.34%	22	2.70%	44	3.46%	38	3.01%	47	3.70%
\$1M - \$2M	67	5.69%	127	9.34%	76	12.14%	60	10.29%	42	6.23%	36	4.42%	68	5.35%	60	4.75%	76	5.98%
\$2M - \$5M	32	2.72%	46	3.38%	35	5.59%	37	6.35%	24	3.56%	13	1.60%	29	2.28%	40	3.17%	29	2.28%
Over \$5M	7	0.59%	3	0.22%	5	0.80%	5	0.86%	3	0.45%	2	0.25%	1	0.08%	1	0.08%	2	0.16%
Total Over \$1M	41	3.48%	176	12.94%	116	18.53%	102	17.50%	69	10.24%	51	6.27%	98	7.71%	101	8.00%	107	8.42%
TOTAL MARKET Number of Sales	1177	100.00%	1360	100.00%	626	100.00%	583	100.00%	674	100.00%	814	100.00%	1271	100.00%	1263	100.00%	1271	100.00%

April Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	1042	44.27%	364	13.38%	128	10.22%	254	21.78%	500	37.09%	1028	63.14%	1514	59.56%	1506	59.62%	1424	56.02%
\$250,000 - \$499,999	716	30.42%	1352	49.71%	552	44.09%	448	38.42%	492	36.50%	332	20.39%	550	21.64%	536	21.22%	596	23.45%
\$500,000 - \$749,999	258	10.88%	430	15.81%	246	19.85%	160	13.72%	146	10.83%	122	7.49%	194	7.63%	206	8.16%	214	8.42%
\$750,000 - \$999,999	128	5.44%	222	8.18%	94	7.51%	100	8.58%	72	5.34%	44	2.70%	88	3.46%	76	3.01%	94	3.70%
\$1M - \$2M	134	5.69%	254	9.34%	152	12.14%	120	10.29%	84	6.23%	72	4.42%	136	5.35%	120	4.75%	152	5.98%
\$2M - \$5M	64	2.72%	92	3.38%	70	5.59%	74	6.35%	48	3.56%	26	1.60%	58	2.28%	80	3.17%	58	2.28%
Over \$5M	14	0.59%	6	0.22%	10	0.80%	10	0.86%	6	0.45%	4	0.25%	2	0.08%	2	0.08%	4	0.16%
Total Over \$1M	82	3.48%	352	12.94%	232	18.53%	204	17.50%	138	10.24%	102	6.27%	196	7.71%	202	8.00%	214	8.42%
TOTAL MARKET Number of Sides	2354	100.00%	2720	100.00%	1252	100.00%	1166	100.00%	1348	100.00%	1628	100.00%	2542	100.00%	2526	100.00%	2542	100.00%

April YTD Transactions	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	1683	46.91%	815	18.84%	215	9.18%	390	20.41%	674	33.09%	1614	63.64%	2390	61.76%	2560	62.76%	2348	58.50%
\$250,000 - \$499,999	1058	29.49%	1995	46.12%	1120	47.82%	761	39.82%	745	36.57%	531	20.94%	839	21.68%	844	20.69%	904	22.52%
\$500,000 - \$749,999	347	9.67%	612	14.15%	416	17.76%	269	14.08%	255	12.52%	175	6.90%	280	7.24%	278	6.82%	351	8.74%
\$750,000 - \$999,999	174	4.85%	337	7.79%	217	9.27%	148	7.74%	100	4.91%	61	2.41%	112	2.89%	120	2.94%	133	3.31%
\$1M - \$2M	206	5.74%	385	8.90%	237	10.12%	209	10.94%	160	7.85%	93	3.67%	158	4.08%	179	4.39%	193	4.81%
\$2M - \$5M	102	2.84%	163	3.77%	118	5.04%	115	6.02%	89	4.37%	52	2.05%	79	2.04%	88	2.16%	77	1.92%
Over \$5M	18	0.50%	19	0.44%	19	0.81%	19	0.99%	14	0.69%	10	0.39%	12	0.31%	10	0.25%	8	0.20%
Total Over \$1M	261	7.27%	567	13.11%	374	15.97%	343	17.95%	263	12.91%	155	6.11%	249	6.43%	277	6.79%	278	6.93%
TOTAL MARKET Number of Sales	3588	100.00%	4326	100.00%	2342	100.00%	1911	100.00%	2037	100.00%	2536	100.00%	3870	100.00%	4079	100.00%	4014	100.00%

April YTD Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	3366	46.91%	1630	18.84%	430	9.18%	780	20.41%	1348	33.09%	3228	63.64%	4780	61.76%	5120	62.76%	4696	58.50%
\$250,000 - \$499,999	2116	29.49%	3990	46.12%	2240	47.82%	1522	39.82%	1490	36.57%	1062	20.94%	1678	21.68%	1688	20.69%	1808	22.52%
\$500,000 - \$749,999	694	9.67%	1224	14.15%	832	17.76%	538	14.08%	510	12.52%	350	6.90%	560	7.24%	556	6.82%	702	8.74%
\$750,000 - \$999,999	348	4.85%	674	7.79%	434	9.27%	296	7.74%	200	4.91%	122	2.41%	224	2.89%	240	2.94%	266	3.31%
\$1M - \$2M	412	5.74%	770	8.90%	474	10.12%	418	10.94%	320	7.85%	186	3.67%	316	4.08%	358	4.39%	386	4.81%
\$2M - \$5M	204	2.84%	326	3.77%	236	5.04%	230	6.02%	178	4.37%	104	2.05%	158	2.04%	176	2.16%	154	1.92%
Over \$5M	36	0.50%	38	0.44%	38	0.81%	38	0.99%	28	0.69%	20	0.39%	24	0.31%	20	0.25%	16	0.20%
Total Over \$1M	522	7.27%	1134	13.11%	748	15.97%	686	17.95%	526	12.91%	310	6.11%	498	6.43%	554	6.79%	556	6.93%
TOTAL MARKET Number of Sides	7176	100.00%	8652	100.00%	4684	100.00%	3822	100.00%	4074	100.00%	5072	100.00%	7740	100.00%	8158	100.00%	8028	100.00%

2012 NA BN ES YTD Snapshot by Month - May

May Transactions	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	455	45.59%	160	13.23%	77	12.38%	127	21.06%	236	33.96%	576	64.43%	630	62.07%	626	56.70%	686	54.75%
\$250,000 - \$499,999	288	28.86%	583	48.22%	277	44.53%	240	39.80%	264	37.99%	179	20.02%	204	20.10%	262	23.73%	293	23.38%
\$500,000 - \$749,999	115	11.52%	206	17.04%	121	19.45%	106	17.58%	73	10.50%	60	6.71%	65	6.40%	73	6.61%	95	7.58%
\$750,000 - \$999,999	51	5.11%	92	7.61%	47	7.56%	45	7.46%	40	5.76%	23	2.57%	32	3.15%	45	4.08%	55	4.39%
\$1M - \$2M	62	6.21%	119	9.84%	63	10.13%	55	9.12%	53	7.63%	38	4.25%	55	5.42%	61	5.53%	76	6.07%
\$2M - \$5M	25	2.51%	46	3.80%	35	5.63%	26	4.31%	27	3.88%	17	1.90%	26	2.56%	31	2.81%	44	3.51%
Over \$5M	2	0.20%	3	0.25%	2	0.32%	4	0.66%	2	0.29%	1	0.11%	3	0.30%	6	0.54%	4	0.32%
Total Over \$1M	89	8.92%	168	13.90%	100	16.08%	85	14.10%	82	11.80%	56	6.26%	84	8.28%	98	8.88%	124	9.90%
TOTAL MARKET Number of Sales	998	100.00%	1209	100.00%	622	100.00%	603	100.00%	695	100.00%	894	100.00%	1015	100.00%	1104	100.00%	1253	100.00%

May Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	910	45.59%	320	13.23%	154	12.38%	254	21.06%	472	33.96%	1152	64.43%	1260	62.07%	1252	56.70%	1372	54.75%
\$250,000 - \$499,999	576	28.86%	1166	48.22%	554	44.53%	480	39.80%	528	37.99%	358	20.02%	408	20.10%	524	23.73%	586	23.38%
\$500,000 - \$749,999	230	11.52%	412	17.04%	242	19.45%	212	17.58%	148	10.50%	120	6.71%	130	6.40%	146	6.61%	190	7.58%
\$750,000 - \$999,999	102	5.11%	184	7.61%	94	7.56%	90	7.46%	80	5.76%	46	2.57%	64	3.15%	90	4.08%	110	4.39%
\$1M - \$2M	124	6.21%	238	9.84%	126	10.13%	110	9.12%	106	7.63%	76	4.25%	110	5.42%	122	5.53%	152	6.07%
\$2M - \$5M	50	2.51%	92	3.80%	70	5.63%	52	4.31%	54	3.88%	34	1.90%	52	2.56%	62	2.81%	88	3.51%
Over \$5M	4	0.20%	6	0.25%	4	0.32%	8	0.66%	4	0.29%	2	0.11%	6	0.30%	12	0.54%	8	0.32%
Total Over \$1M	178	8.92%	336	13.90%	200	16.08%	170	14.10%	164	11.80%	112	6.26%	168	8.28%	196	8.88%	248	9.90%
TOTAL MARKET Number of Sides	1996	100.00%	2418	100.00%	1244	100.00%	1206	100.00%	1390	100.00%	1788	100.00%	2030	100.00%	2208	100.00%	2506	100.00%

May YTD Transactions	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	2138	46.62%	975	17.62%	292	9.85%	517	20.56%	910	33.31%	2190	63.85%	3020	61.82%	3186	61.47%	3034	57.60%
\$250,000 - \$499,999	1346	29.35%	2578	46.58%	1397	47.13%	1001	39.82%	1009	36.93%	710	20.70%	1043	21.35%	1106	21.34%	1197	22.73%
\$500,000 - \$749,999	462	10.07%	818	14.78%	537	18.12%	375	14.92%	328	12.01%	235	6.85%	345	7.06%	351	6.77%	446	8.47%
\$750,000 - \$999,999	225	4.91%	429	7.75%	264	8.91%	193	7.68%	140	5.12%	84	2.45%	144	2.95%	165	3.18%	188	3.57%
\$1M - \$2M	268	5.84%	504	9.11%	300	10.12%	264	10.50%	213	7.80%	131	3.82%	213	4.36%	240	4.63%	269	5.11%
\$2M - \$5M	127	2.77%	209	3.78%	153	5.16%	141	5.61%	116	4.25%	69	2.01%	105	2.15%	119	2.30%	121	2.30%
Over \$5M	20	0.44%	22	0.40%	21	0.71%	23	0.91%	16	0.59%	11	0.32%	15	0.31%	16	0.31%	12	0.23%
Total Over \$1M	350	7.63%	735	13.28%	474	15.99%	428	17.02%	345	12.63%	211	6.15%	333	6.82%	375	7.24%	402	7.63%
TOTAL MARKET Number of Sales	4586	100.00%	5535	100.00%	2964	100.00%	2514	100.00%	2732	100.00%	3430	100.00%	4885	100.00%	5183	100.00%	5267	100.00%

May YTD Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	4276	46.62%	1950	17.62%	584	9.85%	1034	20.56%	1820	33.31%	4380	63.85%	6040	61.82%	6372	61.47%	6068	57.60%
\$250,000 - \$499,999	2682	29.35%	5156	46.58%	2794	47.13%	2002	39.82%	2018	36.93%	1420	20.70%	2086	21.35%	2212	21.34%	2394	22.73%
\$500,000 - \$749,999	924	10.07%	1636	14.78%	1074	18.12%	750	14.92%	556	12.01%	470	6.85%	690	7.06%	702	6.77%	892	8.47%
\$750,000 - \$999,999	450	4.91%	858	7.75%	528	8.91%	386	7.68%	280	5.12%	168	2.45%	288	2.95%	330	3.18%	376	3.57%
\$1M - \$2M	536	5.84%	1008	9.11%	600	10.12%	528	10.50%	426	7.80%	262	3.82%	426	4.36%	480	4.63%	538	5.11%
\$2M - \$5M	254	2.77%	418	3.78%	306	5.16%	282	5.61%	232	4.25%	138	2.01%	210	2.15%	238	2.30%	242	2.30%
Over \$5M	40	0.44%	44	0.40%	42	0.71%	46	0.91%	32	0.59%	22	0.32%	30	0.31%	32	0.31%	24	0.23%
Total Over \$1M	700	7.63%	1470	13.28%	948	15.99%	856	17.02%	690	12.63%	422	6.15%	666	6.82%	750	7.24%	804	7.63%
TOTAL MARKET Number of Sides	9172	100.00%	11070	100.00%	5928	100.00%	5028	100.00%	5464	100.00%	6860	100.00%	9770	100.00%	10366	100.00%	10534	100.00%

2012 NA BN ES YTD Snapshot by Month - Jun

June Transactions	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	428	37.38%	123	10.03%	65	11.40%	103	18.73%	219	35.90%	572	62.72%	584	59.35%	583	55.79%	599	55.31%
\$250,000 - \$499,999	405	35.37%	619	50.49%	285	50.00%	243	44.18%	193	31.64%	197	21.60%	233	23.68%	256	24.50%	287	26.50%
\$500,000 - \$749,999	138	12.05%	217	17.70%	91	15.96%	70	12.73%	88	14.43%	61	6.69%	78	7.93%	91	8.71%	83	7.66%
\$750,000 - \$999,999	69	6.03%	101	8.24%	42	7.57%	36	6.55%	38	5.90%	31	3.40%	26	2.64%	32	3.06%	34	3.14%
\$1M - \$2M	71	6.20%	106	8.65%	62	10.88%	59	10.73%	41	6.72%	28	3.07%	38	3.86%	58	5.55%	56	5.17%
\$2M - \$5M	30	2.62%	56	4.57%	23	4.04%	29	5.27%	26	4.26%	20	2.19%	23	2.34%	25	2.39%	22	2.03%
Over \$5M	4	0.35%	4	0.33%	2	0.35%	10	1.82%	7	1.15%	3	0.33%	2	0.20%	0	0.00%	2	0.18%
Total Over \$1M	105	9.17%	166	13.54%	87	15.26%	98	17.82%	74	12.13%	51	5.59%	63	6.40%	83	7.94%	80	7.39%
TOTAL MARKET Number of Sales	1145	100.00%	1226	100.00%	570	100.00%	550	100.00%	610	100.00%	912	100.00%	984	100.00%	1045	100.00%	1083	100.00%

June Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	856	37.38%	246	10.03%	130	11.40%	206	18.73%	438	35.90%	1144	62.72%	1168	59.35%	1166	55.79%	1198	55.31%
\$250,000 - \$499,999	810	35.37%	1238	50.49%	570	50.00%	486	44.18%	386	31.64%	394	21.60%	466	23.68%	512	24.50%	574	26.50%
\$500,000 - \$749,999	278	12.05%	434	17.70%	182	15.96%	140	12.73%	178	14.43%	122	6.69%	156	7.93%	182	8.71%	168	7.66%
\$750,000 - \$999,999	138	6.03%	202	8.24%	84	7.57%	72	6.55%	72	5.90%	62	3.40%	52	2.64%	64	3.06%	68	3.14%
\$1M - \$2M	142	6.20%	212	8.65%	124	10.88%	118	10.73%	82	6.72%	56	3.07%	76	3.86%	116	5.55%	112	5.17%
\$2M - \$5M	60	2.62%	112	4.57%	46	4.04%	58	5.27%	52	4.26%	40	2.19%	46	2.34%	50	2.39%	44	2.03%
Over \$5M	8	0.35%	8	0.33%	4	0.35%	20	1.82%	14	1.15%	6	0.33%	4	0.20%	0	0.00%	4	0.18%
Total Over \$1M	210	9.17%	332	13.54%	174	15.26%	196	17.82%	148	12.13%	102	5.59%	126	6.40%	166	7.94%	160	7.39%
TOTAL MARKET Number of Sides	2290	100.00%	2452	100.00%	1140	100.00%	1100	100.00%	1220	100.00%	1824	100.00%	1968	100.00%	2090	100.00%	2166	100.00%

June YTD Transactions	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	2566	44.77%	1098	16.24%	357	10.10%	620	20.23%	1129	33.78%	2762	63.61%	3604	61.41%	3769	60.52%	3633	57.21%
\$250,000 - \$499,999	1751	30.55%	3197	47.29%	1882	47.59%	1244	40.80%	1202	35.97%	907	20.89%	1276	21.74%	1362	21.87%	1484	23.37%
\$500,000 - \$749,999	600	10.47%	1035	15.31%	628	17.77%	445	14.52%	416	12.45%	296	6.82%	423	7.21%	442	7.10%	529	8.33%
\$750,000 - \$999,999	294	5.13%	530	7.84%	306	8.66%	229	7.47%	176	5.27%	115	2.65%	170	2.90%	197	3.16%	222	3.50%
\$1M - \$2M	339	5.92%	610	9.02%	362	10.24%	323	10.54%	254	7.60%	159	3.66%	251	4.28%	298	4.78%	325	5.12%
\$2M - \$5M	157	2.74%	265	3.92%	176	4.98%	170	5.55%	142	4.25%	89	2.05%	128	2.18%	144	2.31%	143	2.25%
Over \$5M	24	0.42%	26	0.38%	23	0.65%	33	1.08%	23	0.69%	14	0.32%	17	0.29%	16	0.26%	14	0.22%
Total Over \$1M	455	7.94%	901	13.33%	561	15.87%	526	17.17%	419	12.54%	262	6.03%	396	6.75%	458	7.35%	482	7.59%
TOTAL MARKET Number of Sales	5731	100.00%	6761	100.00%	3534	100.00%	3064	100.00%	3342	100.00%	4342	100.00%	5869	100.00%	6228	100.00%	6350	100.00%

June YTD Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	5132	44.77%	2196	16.24%	714	10.10%	1240	20.23%	2258	33.78%	5524	63.61%	7208	61.41%	7538	60.52%	7266	57.21%
\$250,000 - \$499,999	3502	30.55%	6394	47.29%	3364	47.59%	2488	40.80%	2404	35.97%	1814	20.89%	2552	21.74%	2724	21.87%	2968	23.37%
\$500,000 - \$749,999	1200	10.47%	2070	15.31%	1256	17.77%	890	14.52%	832	12.45%	592	6.82%	846	7.21%	884	7.10%	1058	8.33%
\$750,000 - \$999,999	588	5.13%	1060	7.84%	612	8.66%	458	7.47%	352	5.27%	230	2.65%	340	2.90%	394	3.16%	444	3.50%
\$1M - \$2M	678	5.92%	1220	9.02%	724	10.24%	646	10.54%	508	7.60%	318	3.66%	502	4.28%	596	4.78%	650	5.12%
\$2M - \$5M	314	2.74%	530	3.92%	352	4.98%	340	5.55%	284	4.25%	178	2.05%	256	2.18%	288	2.31%	286	2.25%
Over \$5M	48	0.42%	52	0.38%	46	0.65%	66	1.08%	46	0.69%	28	0.32%	34	0.29%	32	0.26%	28	0.22%
Total Over \$1M	910	7.94%	1802	13.33%	1122	15.87%	1052	17.17%	838	12.54%	524	6.03%	792	6.75%	916	7.35%	964	7.59%
TOTAL MARKET Number of Sides	11462	100.00%	13522	100.00%	7068	100.00%	6128	100.00%	6684	100.00%	8684	100.00%	11738	100.00%	12456	100.00%	12700	100.00%

2012 NA BN ES YTD Snapshot by Month - Jul

July Transactions	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	369	41.84%	85	9.47%	51	13.25%	78	21.67%	218	42.08%	535	63.69%	444	60.16%	456	59.92%	456	59.61%
\$250,000 - \$499,999	333	37.76%	469	52.23%	200	51.95%	155	43.06%	180	34.75%	193	22.98%	151	20.46%	175	23.00%	171	22.35%
\$500,000 - \$749,999	84	9.52%	167	18.60%	59	15.32%	57	15.83%	55	10.62%	54	6.43%	52	7.05%	51	6.70%	61	7.97%
\$750,000 - \$999,999	41	4.65%	71	7.91%	27	7.01%	18	5.00%	20	3.85%	19	2.28%	30	4.07%	25	3.29%	29	3.79%
\$1M - \$2M	34	3.85%	65	7.24%	30	7.79%	29	8.06%	30	5.79%	26	3.10%	39	5.28%	33	4.34%	36	4.71%
\$2M - \$5M	17	1.93%	35	3.90%	16	4.16%	19	5.28%	12	2.32%	11	1.31%	14	1.90%	17	2.23%	9	1.18%
Over \$5M	4	0.45%	6	0.67%	2	0.52%	4	1.11%	3	0.58%	2	0.24%	8	1.08%	4	0.53%	3	0.39%
Total Over \$1M	55	6.24%	106	11.80%	48	12.47%	52	14.44%	45	8.69%	39	4.64%	61	8.27%	54	7.10%	48	6.27%
TOTAL MARKET Number of Sales	882	100.00%	898	100.00%	385	100.00%	360	100.00%	518	100.00%	840	100.00%	738	100.00%	761	100.00%	765	100.00%

July Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	738	41.84%	170	9.47%	102	13.25%	156	21.67%	436	42.08%	1070	63.69%	888	60.16%	912	59.92%	912	59.61%
\$250,000 - \$499,999	666	37.76%	938	52.23%	400	51.95%	310	43.06%	360	34.75%	366	22.98%	302	20.46%	350	23.00%	342	22.35%
\$500,000 - \$749,999	168	9.52%	334	18.60%	118	15.32%	114	15.83%	110	10.62%	108	6.43%	104	7.05%	102	6.70%	122	7.97%
\$750,000 - \$999,999	82	4.65%	142	7.91%	54	7.01%	36	5.00%	40	3.85%	38	2.28%	60	4.07%	50	3.29%	58	3.79%
\$1M - \$2M	68	3.85%	130	7.24%	60	7.79%	58	8.06%	60	5.79%	52	3.10%	78	5.28%	66	4.34%	72	4.71%
\$2M - \$5M	34	1.93%	70	3.90%	32	4.16%	38	5.28%	24	2.32%	22	1.31%	28	1.90%	34	2.23%	18	1.18%
Over \$5M	8	0.45%	12	0.67%	4	0.52%	8	1.11%	6	0.58%	4	0.24%	16	1.08%	8	0.53%	6	0.39%
Total Over \$1M	110	6.24%	212	11.80%	96	12.47%	104	14.44%	90	8.69%	78	4.64%	122	8.27%	108	7.10%	96	6.27%
TOTAL MARKET Number of Sides	1764	100.00%	1796	100.00%	770	100.00%	720	100.00%	1036	100.00%	1680	100.00%	1476	100.00%	1522	100.00%	1530	100.00%

July YTD Transactions	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	2935	44.38%	1183	15.45%	408	10.41%	698	20.39%	1347	34.90%	3297	63.62%	4048	61.27%	4225	60.45%	4089	57.47%
\$250,000 - \$499,999	2084	31.51%	3656	47.87%	1882	48.02%	1399	40.86%	1352	35.80%	1100	21.23%	1427	21.60%	1537	21.99%	1655	23.26%
\$500,000 - \$749,999	684	10.34%	1202	15.68%	687	17.53%	502	14.66%	471	12.20%	350	6.75%	475	7.19%	493	7.05%	590	8.29%
\$750,000 - \$999,999	335	5.07%	601	7.85%	333	8.50%	247	7.21%	196	5.08%	134	2.59%	200	3.03%	222	3.18%	251	3.53%
\$1M - \$2M	373	5.64%	675	8.81%	392	10.00%	352	10.28%	284	7.36%	185	3.57%	290	4.39%	331	4.74%	361	5.07%
\$2M - \$5M	174	2.63%	300	3.92%	192	4.90%	189	5.52%	154	3.99%	100	1.93%	142	2.15%	161	2.30%	152	2.14%
Over \$5M	28	0.42%	32	0.42%	25	0.64%	37	1.08%	26	0.67%	16	0.31%	25	0.38%	20	0.29%	17	0.24%
Total Over \$1M	510	7.71%	1007	13.15%	609	15.54%	578	16.88%	464	12.02%	301	5.81%	457	6.92%	512	7.33%	530	7.45%
TOTAL MARKET Number of Sales	6613	100.00%	7659	100.00%	3919	100.00%	3424	100.00%	3860	100.00%	5182	100.00%	6607	100.00%	6989	100.00%	7115	100.00%

July YTD Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	5870	44.38%	2366	15.45%	816	10.41%	1396	20.39%	2694	34.90%	6594	63.62%	8096	61.27%	8450	60.45%	8178	57.47%
\$250,000 - \$499,999	4168	31.51%	7332	47.87%	3764	48.02%	2798	40.86%	2764	35.80%	2200	21.23%	2854	21.60%	3074	21.99%	3310	23.26%
\$500,000 - \$749,999	1368	10.34%	2404	15.68%	1374	17.53%	1004	14.66%	942	12.20%	700	6.75%	950	7.19%	985	7.05%	1180	8.29%
\$750,000 - \$999,999	670	5.07%	1202	7.85%	666	8.50%	494	7.21%	392	5.08%	268	2.59%	400	3.03%	444	3.18%	502	3.53%
\$1M - \$2M	746	5.64%	1350	8.81%	784	10.00%	704	10.28%	568	7.36%	370	3.57%	580	4.39%	662	4.74%	722	5.07%
\$2M - \$5M	348	2.63%	600	3.92%	384	4.90%	378	5.52%	308	3.99%	200	1.93%	284	2.15%	322	2.30%	304	2.14%
Over \$5M	56	0.42%	64	0.42%	50	0.64%	74	1.08%	52	0.67%	32	0.31%	50	0.38%	40	0.29%	34	0.24%
Total Over \$1M	1020	7.71%	2014	13.15%	1218	15.54%	1156	16.88%	928	12.02%	602	5.81%	914	6.92%	1024	7.33%	1060	7.45%
TOTAL MARKET Number of Sides	13226	100.00%	15318	100.00%	7838	100.00%	6848	100.00%	7720	100.00%	10364	100.00%	13214	100.00%	13978	100.00%	14230	100.00%

2012 NA BN ES YTD Snapshot by Month - Aug

August Transactions	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	311	39.97%	91	9.84%	56	14.18%	87	22.96%	256	50.89%	487	66.62%	500	69.35%	522	65.17%	462	61.85%
\$250,000 - \$499,999	294	37.79%	478	51.68%	211	53.42%	169	44.59%	132	26.24%	149	20.38%	131	18.17%	177	22.10%	176	23.56%
\$500,000 - \$749,999	77	9.90%	189	20.43%	51	12.91%	53	13.98%	55	10.93%	41	5.61%	35	4.85%	49	6.12%	52	6.96%
\$750,000 - \$999,999	37	4.76%	65	7.03%	23	5.82%	24	6.33%	18	3.18%	18	2.46%	23	3.19%	14	1.76%	16	2.14%
\$1M - \$2M	39	5.01%	79	8.54%	41	10.38%	33	8.71%	29	5.77%	27	3.69%	25	3.47%	24	3.00%	23	3.08%
\$2M - \$5M	18	2.31%	20	2.16%	11	2.78%	11	2.90%	13	2.58%	6	0.82%	7	0.97%	12	1.50%	16	2.14%
Over \$5M	2	0.26%	3	0.32%	2	0.51%	2	0.53%	2	0.40%	3	0.41%	0	0.00%	3	0.37%	2	0.27%
Total Over \$1M	59	7.58%	102	11.03%	54	13.67%	46	12.14%	44	8.75%	36	4.92%	32	4.44%	39	4.87%	41	5.49%
TOTAL MARKET Number of Sales	778	100.00%	925	100.00%	395	100.00%	379	100.00%	503	100.00%	731	100.00%	721	100.00%	801	100.00%	747	100.00%

August Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	622	39.97%	182	9.84%	112	14.18%	174	22.96%	512	50.89%	974	66.62%	1000	69.35%	1044	65.17%	924	61.85%
\$250,000 - \$499,999	588	37.79%	956	51.68%	422	53.42%	338	44.59%	264	26.24%	298	20.38%	262	18.17%	354	22.10%	352	23.56%
\$500,000 - \$749,999	154	9.90%	378	20.43%	102	12.91%	106	13.98%	110	10.93%	82	5.61%	70	4.85%	98	6.12%	104	6.96%
\$750,000 - \$999,999	74	4.76%	130	7.03%	46	5.82%	46	6.33%	32	3.18%	36	2.46%	46	3.19%	28	1.76%	32	2.14%
\$1M - \$2M	78	5.01%	158	8.54%	82	10.38%	66	8.71%	58	5.77%	54	3.69%	50	3.47%	48	3.00%	46	3.08%
\$2M - \$5M	36	2.31%	40	2.16%	22	2.78%	22	2.90%	26	2.58%	12	0.82%	14	0.97%	24	1.50%	32	2.14%
Over \$5M	4	0.26%	6	0.32%	4	0.51%	4	0.53%	4	0.40%	6	0.41%	0	0.00%	6	0.37%	4	0.27%
Total Over \$1M	118	7.58%	204	11.03%	108	13.67%	92	12.14%	88	8.75%	72	4.92%	64	4.44%	78	4.87%	82	5.49%
TOTAL MARKET Number of Sides	1556	100.00%	1850	100.00%	790	100.00%	758	100.00%	1006	100.00%	1462	100.00%	1442	100.00%	1602	100.00%	1494	100.00%

August YTD Transactions	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	3246	43.92%	1274	14.84%	464	10.76%	785	20.64%	1603	36.74%	3784	63.99%	4548	62.06%	4747	60.94%	4551	57.89%
\$250,000 - \$499,999	2378	32.17%	4144	48.28%	2093	48.52%	1568	41.23%	1514	34.70%	1249	21.12%	1558	21.26%	1714	22.00%	1831	23.29%
\$500,000 - \$749,999	761	10.30%	1391	16.20%	738	17.11%	555	14.59%	526	12.06%	391	6.61%	510	6.96%	542	6.96%	642	8.17%
\$750,000 - \$999,999	372	5.03%	666	7.78%	356	8.25%	271	7.13%	212	4.86%	152	2.57%	223	3.04%	236	3.03%	267	3.40%
\$1M - \$2M	412	5.57%	754	8.78%	433	10.04%	385	10.12%	313	7.17%	212	3.59%	315	4.30%	355	4.56%	384	4.88%
\$2M - \$5M	192	2.60%	320	3.73%	203	4.71%	200	5.26%	167	3.83%	106	1.79%	149	2.03%	173	2.22%	168	2.14%
Over \$5M	30	0.41%	35	0.41%	27	0.63%	39	1.03%	28	0.64%	19	0.32%	25	0.34%	23	0.30%	19	0.24%
Total Over \$1M	569	7.70%	1109	12.92%	663	15.37%	624	16.41%	508	11.64%	337	5.70%	489	6.67%	551	7.07%	571	7.26%
TOTAL MARKET Number of Sales	7391	100.00%	8584	100.00%	4314	100.00%	3803	100.00%	4363	100.00%	5913	100.00%	7328	100.00%	7790	100.00%	7862	100.00%

August YTD Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	6492	43.92%	2548	14.84%	928	10.76%	1570	20.64%	3206	36.74%	7568	63.99%	9096	62.06%	9494	60.94%	9102	57.89%
\$250,000 - \$499,999	4786	32.17%	8288	48.28%	4186	48.52%	3136	41.23%	3028	34.70%	2498	21.12%	3116	21.26%	3428	22.00%	3662	23.29%
\$500,000 - \$749,999	1522	10.30%	2782	16.20%	1476	17.11%	1110	14.59%	1052	12.06%	782	6.61%	1020	6.96%	1084	6.96%	1284	8.17%
\$750,000 - \$999,999	744	5.03%	1332	7.78%	712	8.25%	542	7.13%	424	4.86%	304	2.57%	446	3.04%	472	3.03%	534	3.40%
\$1M - \$2M	824	5.57%	1508	8.78%	866	10.04%	770	10.12%	626	7.17%	424	3.59%	630	4.30%	710	4.56%	768	4.88%
\$2M - \$5M	384	2.60%	640	3.73%	406	4.71%	400	5.26%	334	3.83%	212	1.79%	298	2.03%	346	2.22%	336	2.14%
Over \$5M	60	0.41%	70	0.41%	54	0.63%	78	1.03%	56	0.64%	38	0.32%	50	0.34%	46	0.30%	38	0.24%
Total Over \$1M	1138	7.70%	2218	12.92%	1326	15.37%	1248	16.41%	1016	11.64%	674	5.70%	978	6.67%	1102	7.07%	1142	7.26%
TOTAL MARKET Number of Sides	14782	100.00%	17168	100.00%	8628	100.00%	7606	100.00%	8726	100.00%	11826	100.00%	14656	100.00%	15580	100.00%	15724	100.00%

Naples Areas Only								
Closed Units								
Year Mth	A	B	C	D	E	F	G	Grand Total
2012-01		346	111	34	14	23	11	0
2012-02		434	123	66	14	26	17	1
2012-03		543	211	94	42	46	17	5
2012-04		552	230	87	40	67	27	2
2012-05		544	222	80	46	64	40	4
2012-06		483	219	64	27	41	20	2
2012-07		353	128	44	24	28	9	3
2012-08		378	147	44	15	21	15	2
2012-09		0	0	0	0	0	0	0
2012-10		0	0	0	0	0	0	0
2012-11		0	0	0	0	0	0	0
2012-12		0	0	0	0	0	0	0
Total Units	3633	1391	513	222	316	156	19	6250
Closed Volume								
Year Mth	A	B	C	D	E	F	G	Grand Total
2012-01	\$45,142,283	\$39,473,304	\$20,301,400	\$11,958,999	\$31,325,000	\$30,900,000	\$0	\$179,100,986
2012-02	\$57,948,298	\$42,283,547	\$39,476,500	\$11,883,084	\$36,147,000	\$50,667,500	\$7,600,000	\$246,005,929
2012-03	\$75,082,320	\$74,055,842	\$56,099,815	\$35,622,285	\$66,516,232	\$44,320,000	\$30,850,000	\$382,546,494
2012-04	\$78,228,050	\$77,915,112	\$53,878,800	\$34,635,120	\$92,541,080	\$80,208,515	\$11,500,000	\$428,906,677
2012-05	\$77,850,178	\$74,923,853	\$48,214,456	\$40,874,745	\$89,195,364	\$116,227,000	\$34,400,000	\$481,685,596
2012-06	\$67,997,067	\$76,238,828	\$38,588,565	\$23,497,845	\$54,130,675	\$63,209,500	\$15,650,000	\$339,312,480
2012-07	\$46,617,483	\$43,231,962	\$26,398,371	\$20,317,227	\$40,752,000	\$23,977,000	\$20,095,000	\$221,389,043
2012-08	\$53,183,530	\$50,218,050	\$26,861,058	\$12,738,000	\$28,986,770	\$41,065,000	\$19,000,000	\$232,052,408
2012-09	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2012-10	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2012-11	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2012-12	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Volume	\$502,049,209	\$478,340,498	\$309,818,965	\$191,527,305	\$439,594,121	\$450,574,515	\$139,095,000	\$2,510,999,613

Bonita Estero Areas Only								
Closed Units								
Year Mth	A	B	C	D	E	F	G	Grand Total
2012-01	100	44	18	6	6	2	0	176
2012-02	88	47	9	4	7	1	0	156
2012-03	125	70	23	6	9	0	0	233
2012-04	160	68	20	7	9	2	0	266
2012-05	142	71	15	9	12	4	0	253
2012-06	116	68	19	7	15	2	0	227
2012-07	103	43	17	5	8	0	0	176
2012-08	84	29	8	1	2	1	0	125
2012-09	0	0	0	0	0	0	0	0
2012-10	0	0	0	0	0	0	0	0
2012-11	0	0	0	0	0	0	0	0
2012-12	0	0	0	0	0	0	0	0
Total Units	918	440	129	45	68	12	0	1612
Closed Volume								
Year Mth	A	B	C	D	E	F	G	Grand Total
2012-01	\$15,336,300	\$14,677,300	\$10,356,100	\$5,045,000	\$7,564,883	\$5,698,414	\$0	\$58,677,997
2012-02	\$14,965,152	\$16,226,906	\$5,809,000	\$3,570,000	\$9,477,425	\$2,990,000	\$0	\$53,038,483
2012-03	\$20,643,323	\$23,762,136	\$13,654,900	\$4,734,100	\$13,530,000	\$0	\$0	\$76,324,459
2012-04	\$23,928,127	\$22,608,751	\$11,654,800	\$5,920,500	\$13,298,000	\$4,665,000	\$0	\$82,075,178
2012-05	\$23,199,572	\$24,473,316	\$8,611,000	\$7,540,000	\$17,231,016	\$11,825,000	\$0	\$92,879,904
2012-06	\$18,373,404	\$23,649,705	\$11,246,500	\$6,070,500	\$18,620,000	\$5,025,000	\$0	\$82,985,109
2012-07	\$16,300,323	\$14,737,400	\$10,178,100	\$4,377,000	\$11,107,237	\$0	\$0	\$56,700,060
2012-08	\$12,551,834	\$9,320,197	\$4,724,000	\$775,000	\$2,834,500	\$2,850,000	\$0	\$33,055,531
2012-09	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2012-10	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2012-11	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2012-12	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Volume	\$145,298,035	\$149,455,711	\$76,234,400	\$38,032,100	\$93,663,061	\$33,053,414	\$0	\$535,736,721

Combined Naples - Bonita - Estero Markets								
Closed Units								
Year Mth	A	B	C	D	E	F	G	Grand Total
2012-01	446	155	52	20	29	13	0	715
2012-02	522	170	75	18	33	18	1	837
2012-03	668	281	117	48	55	17	5	1191
2012-04	712	298	107	47	76	29	2	1271
2012-05	686	293	95	55	76	44	4	1253
2012-06	599	287	83	34	56	22	2	1083
2012-07	456	171	61	29	36	9	3	765
2012-08	462	176	52	16	23	16	2	747
2012-09	0	0	0	0	0	0	0	0
2012-10	0	0	0	0	0	0	0	0
2012-11	0	0	0	0	0	0	0	0
2012-12	0	0	0	0	0	0	0	0
Total Units	4551	1831	642	267	384	168	19	7862
	4551	1831	642	267	384	168	19	7862
Closed Volume								
Year Mth	A	B	C	D	E	F	G	Grand Total
2012-01	60,478,583	54,150,604	30,657,500	17,003,999	38,889,883	36,598,414	0	\$237,778,983
2012-02	72,913,450	58,510,453	45,285,500	15,453,084	45,624,425	53,657,500	7,600,000	\$299,044,412
2012-03	95,725,643	97,817,978	69,754,715	40,356,385	80,046,232	44,320,000	30,850,000	\$458,870,953
2012-04	102,156,177	100,523,863	65,533,600	40,555,620	105,839,080	84,873,515	11,500,000	\$510,981,855
2012-05	101,049,750	99,397,169	56,825,456	48,414,745	106,426,380	128,052,000	34,400,000	\$574,565,500
2012-06	86,370,471	99,888,533	49,835,065	29,568,345	72,750,675	68,234,500	15,650,000	\$422,297,589
2012-07	62,917,806	57,969,362	36,576,471	24,694,227	51,859,237	23,977,000	20,095,000	\$278,089,103
2012-08	65,735,364	59,538,247	31,585,058	13,513,000	31,821,270	43,915,000	19,000,000	\$265,107,939
2012-09	0	0	0	0	0	0	0	\$0
2012-10	0	0	0	0	0	0	0	\$0
2012-11	0	0	0	0	0	0	0	\$0
2012-12	0	0	0	0	0	0	0	\$0
Total Volume	\$647,347,244	\$627,796,209	\$386,053,365	\$229,559,405	\$533,257,182	\$483,627,929	\$139,095,000	\$3,046,736,334

12 Month Rolling Average Report - Sales Between \$0 - \$249,999 - Naples and Bonita Sales Reported By NABOR													
	# Sales	Total List Price	Total Sold Volume	List/Sell Ratio	YTD Median	Average Sales Price	Total DOM	Total 12 month DOM	Average DOM	Preceding 12 Month Rolling Total	Preceding 12 Month ASP	Preceding 12 Month Sales Count	12 Month Av. DOM
Jan-11	477	\$64,857,842	\$60,646,310	93.51%	\$ 120,000	\$127,141	62815	903,852	132	\$831,181,796	\$132,017	6296	144
Feb-11	526	\$74,257,673	\$69,306,190	93.33%	\$ 125,000	\$131,761	78038	914,542	148	\$835,350,558	\$131,946	6331	144
Mar-11	804	\$113,766,892	\$105,708,630	92.92%	\$ 125,000	\$131,478	124171	934,256	154	\$846,386,598	\$131,365	6443	145
Apr-11	753	\$110,826,385	\$103,900,855	93.75%	\$ 129,000	\$137,983	120750	937,348	160	\$844,675,584	\$131,181	6439	146
May-11	626	\$91,649,482	\$85,784,831	93.60%	\$ 130,000	\$137,036	96207	950,595	154	\$844,043,916	\$131,165	6435	148
Jun-11	583	\$82,689,010	\$76,849,490	92.94%	\$ 130,000	\$131,817	95106	963,363	163	\$840,615,706	\$130,652	6434	150
Jul-11	456	\$64,823,748	\$60,561,431	93.42%	\$ 130,000	\$132,810	70093	972,181	154	\$844,436,765	\$131,002	6446	151
Aug-11	522	\$73,326,228	\$69,146,969	94.30%	\$ 130,000	\$132,465	81493	984,446	156	\$850,092,546	\$131,431	6468	152
Sep-11	438	\$62,923,225	\$58,874,017	93.56%	\$ 130,000	\$134,416	63660	985,510	145	\$855,374,056	\$132,145	6473	152
Oct-11	434	\$59,767,117	\$56,140,568	93.93%	\$ 130,000	\$129,356	63611	996,094	147	\$862,388,848	\$132,228	6522	153
Nov-11	456	\$65,538,565	\$61,429,158	93.73%	\$ 130,000	\$134,713	68573	999,837	150	\$874,678,820	\$133,051	6574	152
Dec-11	447	\$65,315,676	\$60,767,144	93.04%	\$ 130,000	\$135,944	65298	989,815	146	\$869,115,593	\$133,259	6522	152
Jan-12	446	\$64,695,064	\$60,478,583	93.48%	\$ 135,000	\$135,602	69573	996,573	156	\$868,947,866	\$133,870	6491	154
Feb-12	522	\$77,931,928	\$72,913,450	93.56%	\$ 135,000	\$139,681	68421	986,956	131	\$872,555,126	\$134,508	6487	152
Mar-12	668	\$102,083,047	\$95,725,643	93.77%	\$ 136,500	\$143,302	97756	960,541	146	\$862,572,139	\$135,817	6351	151
Apr-12	712	\$108,687,820	\$102,156,177	93.99%	\$ 140,000	\$143,478	114309	954,100	161	\$860,827,461	\$136,423	6310	151
May-12	686	\$106,882,092	\$101,049,750	94.54%	\$ 140,000	\$147,303	110517	968,410	161	\$876,092,380	\$137,534	6370	152
Jun-12	599	\$91,519,462	\$86,370,471	94.37%	\$ 140,000	\$144,191	86211	959,515	144	\$885,613,361	\$138,680	6386	150
Jul-12	456	\$66,461,560	\$62,917,806	94.67%	\$ 140,000	\$137,978	72377	961,799	159	\$887,969,736	\$139,049	6386	151
Aug-12	462	\$69,719,913	\$65,735,364	94.28%	\$ 139,900	\$142,284	63163	943,469	137	\$884,558,131	\$139,829	6326	149
Sep-12	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	879,809	#DIV/0!	\$825,684,114	\$140,232	5888	149
Oct-12	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	816,198	#DIV/0!	\$769,543,546	\$141,097	5454	150
Nov-12	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	747,625	#DIV/0!	\$708,114,388	\$141,680	4998	150
Dec-12	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	682,327	#DIV/0!	\$647,347,244	\$142,243	4551	150

2012 NA-BN-ES Price Categories
Twelve Month Rolling Average Report 250-500

12 Month Rolling Average Report - Sales Between \$250,000 - \$499,999 - Naples and Bonita Sales Reported By NABOR													
	# Sales	Total List Price	Total Sold Volume	List/Sell Ratio	YTD Median	Average Sales Price	Total DOM	Total 12 month DOM	Average DOM	Preceding 12 Month Rolling Total	Preceding 12 Month ASP	Preced ing 12 Month Sales Count	12 Month Av. DOM
Jan-11	133	\$ 49,372,666	\$45,530,689	92.22%	\$325,000	\$342,336	23881	383,636	180	\$717,921,528	\$343,339	2091	183
Feb-11	188	\$ 71,018,125	\$65,508,642	92.24%	\$330,000	\$348,450	33264	382,856	177	\$726,604,054	\$344,525	2109	182
Mar-11	255	\$ 95,294,107	\$88,131,636	92.48%	\$330,000	\$345,614	49341	388,942	193	\$730,048,703	\$345,014	2116	184
Apr-11	268	\$ 102,430,744	\$94,313,668	92.08%	\$335,000	\$351,917	51849	388,614	193	\$729,825,562	\$346,053	2109	184
May-11	262	\$ 98,791,055	\$90,583,973	91.69%	\$335,500	\$345,740	49898	403,938	190	\$749,590,890	\$345,912	2167	186
Jun-11	256	\$ 96,203,147	\$89,781,842	93.33%	\$340,000	\$350,710	49821	405,244	195	\$758,316,027	\$346,263	2190	185
Jul-11	175	\$ 66,295,030	\$61,346,229	92.54%	\$339,950	\$350,550	32483	412,442	186	\$766,549,863	\$346,228	2214	186
Aug-11	177	\$ 65,843,039	\$60,654,223	92.12%	\$335,250	\$342,679	31040	422,929	175	\$783,026,686	\$346,472	2260	187
Sep-11	143	\$ 53,175,151	\$49,230,269	92.58%	\$335,000	\$344,268	25648	425,383	179	\$789,778,614	\$346,698	2278	187
Oct-11	114	\$ 42,253,673	\$38,630,815	91.43%	\$335,000	\$338,867	21196	425,957	186	\$790,234,092	\$346,290	2282	187
Nov-11	113	\$ 42,270,794	\$39,252,363	92.86%	\$335,000	\$347,366	19275	423,058	171	\$781,846,724	\$345,950	2260	187
Dec-11	156	\$ 59,979,900	\$55,488,187	92.51%	\$336,500	\$355,694	26734	414,430	171	\$778,452,536	\$347,523	2240	185
Jan-12	155	\$ 58,862,898	\$54,150,604	91.99%	\$336,500	\$349,359	26074	416,623	168	\$787,072,451	\$347,954	2262	184
Feb-12	170	\$ 63,043,499	\$58,510,453	92.81%	\$336,500	\$344,179	33793	417,152	199	\$780,074,262	\$347,627	2244	186
Mar-12	281	\$ 104,442,368	\$97,817,978	93.66%	\$336,500	\$348,107	51174	418,985	182	\$789,760,604	\$347,912	2270	185
Apr-12	298	\$ 108,240,795	\$100,523,863	92.87%	\$336,500	\$337,328	51283	418,419	172	\$795,970,799	\$346,074	2300	182
May-12	293	\$ 106,561,686	\$99,397,169	93.28%	\$336,500	\$339,239	52818	421,339	180	\$804,783,995	\$345,253	2331	181
Jun-12	287	\$ 107,427,588	\$99,888,533	92.98%	\$336,500	\$348,044	56846	428,364	198	\$814,890,686	\$345,000	2362	181
Jul-12	171	\$ 62,325,383	\$57,969,362	93.01%	\$336,500	\$339,002	29440	425,321	172	\$811,513,819	\$344,153	2358	180
Aug-12	176	\$ 63,457,120	\$59,538,247	93.82%	\$336,500	\$338,285	32932	427,213	187	\$810,397,843	\$343,826	2357	181
Sep-12	0	\$ -	\$0	#DIV/0!	\$336,500	#DIV/0!	0	401,565	#DIV/0!	\$761,167,574	\$343,797	2214	181
Oct-12	0	\$ -	\$0	#DIV/0!	\$336,500	#DIV/0!	0	380,369	#DIV/0!	\$722,536,759	\$344,065	2100	181
Nov-12	0	\$ -	\$0	#DIV/0!	\$336,500	#DIV/0!	0	361,094	#DIV/0!	\$683,284,396	\$343,877	1987	182
Dec-12	0	\$ -	\$0	#DIV/0!	\$336,500	#DIV/0!	0	334,360	#DIV/0!	\$627,796,209	\$342,871	1831	183

2012 NA-BN-ES Price Categories
Twelve Month Rolling Average Report 500-750

12 Month Rolling Average Report - Sales Between \$500,000 - \$749,999 - Naples and Bonita Sales Reported By NABOR													
	# Sales	Total List Price	Total Sold Volume	List/Sell Ratio	YTD Median	Average Sales Price	Tot DOM	12 Mnth Total DOM	Average DOM	Preceding 12 Month Rolling Total	Preceding 12 Month ASP	Preceding 12 Month Sales Count	12 Month Av. DOM
Jan-11	37	\$23,843,995	\$22,011,400	92.31%	\$590,500	\$594,903	6,657	151,216	180	\$395,102,447	\$599,548	659	229
Feb-11	55	\$36,419,000	\$33,055,900	90.77%	\$591,000	\$601,016	10,513	149,761	191	\$401,512,547	\$600,168	669	224
Mar-11	83	\$55,861,110	\$51,070,400	91.42%	\$595,000	\$615,306	19,703	151,010	237	\$402,851,294	\$602,169	669	226
Apr-11	103	\$68,351,475	\$62,330,745	91.19%	\$599,950	\$605,153	21,866	153,452	212	\$407,982,624	\$604,419	675	227
May-11	73	\$47,464,456	\$43,399,910	91.44%	\$599,000	\$594,519	16,907	155,389	232	\$412,644,583	\$604,165	683	228
Jun-11	91	\$58,237,568	\$54,553,126	93.67%	\$592,500	\$599,485	20,556	155,428	226	\$419,127,841	\$602,195	696	223
Jul-11	51	\$34,209,043	\$31,267,214	91.40%	\$595,000	\$613,083	10,787	155,740	212	\$418,820,555	\$602,620	695	224
Aug-11	49	\$32,561,500	\$28,937,310	88.87%	\$592,500	\$590,557	7,849	153,562	160	\$426,375,365	\$601,376	709	217
Sep-11	42	\$26,913,228	\$24,541,283	91.19%	\$590,000	\$584,316	9,211	153,673	219	\$424,920,233	\$600,170	708	217
Oct-11	38	\$25,150,099	\$22,814,750	90.71%	\$591,000	\$600,388	8,943	153,457	235	\$428,066,993	\$600,374	713	215
Nov-11	38	\$24,852,590	\$22,979,449	92.46%	\$591,000	\$604,722	7,804	152,831	205	\$427,227,387	\$600,882	711	215
Dec-11	50	\$32,355,204	\$30,103,304	93.04%	\$594,450	\$602,066	9,534	150,330	191	\$427,064,791	\$601,500	710	212
Jan-12	52	\$32,919,248	\$30,657,500	93.13%	\$575,000	\$589,567	9,868	153,541	190	\$435,710,891	\$600,981	725	212
Feb-12	75	\$49,247,352	\$45,285,500	91.96%	\$580,000	\$603,807	14,070	157,098	188	\$447,940,491	\$601,262	745	211
Mar-12	117	\$75,523,074	\$69,754,715	92.36%	\$588,500	\$596,194	23,984	161,379	205	\$466,624,806	\$599,005	779	207
Apr-12	107	\$70,490,258	\$65,533,600	92.97%	\$595,000	\$612,464	24,853	164,366	232	\$469,827,661	\$600,035	783	210
May-12	95	\$60,461,649	\$56,825,456	93.99%	\$595,000	\$598,163	18,183	165,642	191	\$483,253,207	\$600,315	805	206
Jun-12	83	\$53,438,227	\$49,835,065	93.26%	\$595,000	\$600,422	13,260	158,346	160	\$478,535,146	\$600,421	797	199
Jul-12	61	\$39,675,360	\$36,576,471	92.19%	\$595,000	\$599,614	11,342	158,901	186	\$483,844,403	\$599,559	807	197
Aug-12	52	\$33,886,510	\$31,585,058	93.21%	\$595,000	\$607,405	10,917	161,969	210	\$486,492,151	\$600,608	810	200
Sep-12	0	\$0	\$0	#DIV/0!	\$0	#DIV/0!	0	152,758	#DIV/0!	\$461,950,868	\$601,499	768	199
Oct-12	0	\$0	\$0	#DIV/0!	\$0	#DIV/0!	0	143,815	#DIV/0!	\$439,136,118	\$601,556	730	197
Nov-12	0	\$0	\$0	#DIV/0!	\$0	#DIV/0!	0	136,011	#DIV/0!	\$416,156,669	\$601,382	692	197
Dec-12	0	\$0	\$0	#DIV/0!	\$0	#DIV/0!	0	126,477	#DIV/0!	\$386,053,365	\$601,329	642	197

12 Month Rolling Average Report - Sales Between \$750,000 - \$999,999 - Naples and Bonita Sales Reported By NABOR													
	# Sales	Total List Price	Total Sold Volume	List/Sell Ratio	YTD Median	Average Sales Price	Total DOM	Total 12 month DOM	Average DOM	Preceding 12 Month Rolling Total	Preceding 12 Month ASP	Preceding 12 Month Sales Count	12 Month Av. DOM
Jan-11	13	\$12,184,900	\$11,131,000	91.35%	\$ 822,250	\$856,231	2,593	68,886	199	\$239,851,014	\$850,536	282	244
Feb-11	33	\$32,724,095	\$29,121,750	88.99%	\$ 893,250	\$882,477	8,125	71,556	246	\$250,865,564	\$853,284	294	243
Mar-11	36	\$34,080,140	\$31,378,915	92.07%	\$ 880,000	\$871,637	7,108	72,550	197	\$257,658,579	\$856,009	301	241
Apr-11	38	\$35,096,099	\$32,288,775	92.00%	\$ 875,000	\$849,705	7,338	69,006	193	\$252,647,255	\$856,431	295	234
May-11	45	\$42,579,990	\$38,777,700	91.07%	\$ 864,000	\$861,727	9,518	70,613	212	\$263,400,172	\$855,195	308	229
Jun-11	32	\$29,741,940	\$26,848,975	90.27%	\$ 850,000	\$839,030	6,375	70,577	199	\$268,091,147	\$853,793	314	225
Jul-11	25	\$24,310,700	\$22,047,800	90.69%	\$ 860,500	\$881,912	4,527	66,782	181	\$265,137,072	\$858,049	309	216
Aug-11	14	\$12,412,200	\$11,679,900	94.10%	\$ 850,000	\$834,279	3,098	64,629	221	\$256,963,822	\$856,546	300	215
Sep-11	19	\$18,290,900	\$15,651,390	85.57%	\$ 850,000	\$823,757	3,545	64,418	187	\$260,211,304	\$855,958	304	212
Oct-11	20	\$17,892,499	\$16,685,335	93.25%	\$ 850,000	\$834,267	4,283	66,571	214	\$268,802,040	\$856,057	314	212
Nov-11	19	\$17,854,599	\$16,127,000	90.32%	\$ 850,000	\$848,789	5,985	67,498	315	\$271,220,040	\$855,584	317	213
Dec-11	22	\$20,396,145	\$18,601,840	91.20%	\$ 850,000	\$845,538	4,560	67,055	207	\$270,340,380	\$855,508	316	212
Jan-12	20	\$19,052,700	\$17,003,999	89.25%	\$ 880,000	\$850,200	3,596	68,058	180	\$276,213,379	\$855,150	323	211
Feb-12	18	\$16,653,580	\$15,453,084	92.79%	\$ 865,000	\$858,505	4,931	64,864	274	\$262,544,713	\$852,418	308	211
Mar-12	48	\$43,775,346	\$40,356,385	92.19%	\$ 850,000	\$840,758	10,639	68,395	222	\$271,522,183	\$848,507	320	214
Apr-12	47	\$44,382,975	\$40,555,620	91.38%	\$ 850,000	\$862,886	8,940	69,997	190	\$279,789,028	\$850,423	329	213
May-12	55	\$52,620,794	\$48,414,745	92.01%	\$ 852,500	\$880,268	13,776	74,255	250	\$289,426,073	\$853,764	339	219
Jun-12	34	\$32,661,500	\$29,568,345	90.53%	\$ 855,000	\$869,657	6,809	74,689	200	\$292,145,443	\$856,732	341	219
Jul-12	29	\$26,466,801	\$24,694,227	93.30%	\$ 850,000	\$851,525	7,029	77,191	242	\$294,791,870	\$854,469	345	224
Aug-12	16	\$14,793,800	\$13,513,000	91.34%	\$ 850,000	\$844,563	3,274	77,367	205	\$296,624,970	\$854,827	347	223
Sep-12	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	73,822	#DIV/0!	\$280,973,580	\$856,627	328	225
Oct-12	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	69,539	#DIV/0!	\$264,288,245	\$858,079	308	226
Nov-12	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	63,554	#DIV/0!	\$248,161,245	\$858,689	289	220
Dec-12	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	58,994	#DIV/0!	\$229,559,405	\$859,773	267	221

2012 NA-BN-ES Price Categories
Twelve Month Rolling Average Report Over1M

12 Month Rolling Average Report - Sales in Excess of \$1 M - Naples and Bonita Sales Reported By NABOR													
	# Sales	Total List Price	Total Sold Volume	List/Sell Ratio	YTD Median	Average Sales Price	Total DOM	12 Month DOM	Average DOM	Preceding 12 Month Rolling Total	Preceding 12 Month ASP	Preceding 12 Month Sales Count	12 Month Av. DOM
Jan-11	49	\$ 124,683,000	\$ 107,655,764	86.34%	\$ 1,837,500	\$ 2,544,551	11,718	166,925	239	\$ 1,366,457,504	\$ 2,151,902	635	263
Feb-11	42	\$ 106,991,480	\$ 95,150,683	88.93%	\$ 1,557,500	\$ 2,547,416	10,416	168,084	248	\$ 1,393,635,287	\$ 2,170,771	642	262
Mar-11	85	\$ 193,067,000	\$ 171,060,500	88.60%	\$ 1,600,000	\$ 2,271,376	20,911	172,719	246	\$ 1,381,103,771	\$ 2,108,555	655	264
Apr-11	101	\$ 237,474,056	\$ 211,312,742	88.98%	\$ 1,623,000	\$ 2,092,205	29,231	176,528	289	\$ 1,415,969,380	\$ 2,151,929	658	268
May-11	98	\$ 240,761,500	\$ 217,130,550	90.18%	\$ 1,650,000	\$ 2,215,618	22,610	176,290	231	\$ 1,464,505,619	\$ 2,179,324	672	262
Jun-11	83	\$ 169,971,336	\$ 149,943,028	88.22%	\$ 1,600,000	\$ 1,806,543	22,349	179,931	269	\$ 1,478,993,147	\$ 2,137,273	692	260
Jul-11	54	\$ 149,663,523	\$ 129,424,250	86.48%	\$ 1,600,000	\$ 2,396,745	14,378	178,303	266	\$ 1,431,085,897	\$ 2,089,176	685	260
Aug-11	39	\$ 108,144,500	\$ 91,747,500	84.84%	\$ 1,600,000	\$ 2,352,500	13,657	185,521	350	\$ 1,468,699,897	\$ 2,122,399	692	268
Sep-11	31	\$ 81,643,900	\$ 73,420,250	89.93%	\$ 1,625,000	\$ 2,368,395	6,692	181,094	216	\$ 1,480,936,147	\$ 2,149,399	689	263
Oct-11	41	\$ 86,547,226	\$ 75,444,500	87.17%	\$ 1,600,000	\$ 1,840,110	11,824	184,038	288	\$ 1,481,436,217	\$ 2,125,447	697	264
Nov-11	36	\$ 97,925,576	\$ 87,263,190	89.11%	\$ 1,600,000	\$ 2,423,978	9,448	185,768	262	\$ 1,505,754,057	\$ 2,148,009	701	265
Dec-11	47	\$ 104,000,000	\$ 91,048,000	87.55%	\$ 1,600,000	\$ 1,937,191	12,903	186,137	275	\$ 1,500,600,957	\$ 2,125,497	706	264
Jan-12	42	\$ 84,574,885	\$ 91,048,000	107.65%	\$ 1,475,000	\$ 2,167,810	11,012	185,431	262	\$ 1,483,993,193	\$ 2,123,023	699	265
Feb-12	52	\$ 118,202,152	\$ 91,048,000	77.03%	\$ 1,550,000	\$ 1,750,923	12,049	187,064	232	\$ 1,479,890,510	\$ 2,087,293	709	264
Mar-12	77	\$ 172,199,911	\$ 91,048,000	52.87%	\$ 1,612,500	\$ 1,182,442	17,988	184,141	234	\$ 1,399,878,010	\$ 1,996,973	701	263
Apr-12	107	\$ 224,151,040	\$ 91,048,000	40.62%	\$ 1,600,000	\$ 850,916	25,716	180,626	240	\$ 1,279,613,268	\$ 1,809,920	707	255
May-12	124	\$ 301,545,588	\$ 91,048,000	30.19%	\$ 1,600,000	\$ 734,258	34,448	192,464	278	\$ 1,153,530,718	\$ 1,573,712	733	263
Jun-12	80	\$ 174,691,900	\$ 91,048,000	52.12%	\$ 1,600,000	\$ 1,138,100	21,924	192,039	274	\$ 1,094,635,690	\$ 1,499,501	730	263
Jul-12	48	\$ 105,739,400	\$ 91,048,000	86.11%	\$ 1,600,000	\$ 1,896,833	14,132	191,793	294	\$ 1,056,259,440	\$ 1,458,922	724	265
Aug-12	41	\$ 107,916,000	\$ 91,048,000	84.37%	\$ 1,600,000	\$ 2,220,683	9,688	187,824	236	\$ 1,055,559,940	\$ 1,453,939	726	259
Sep-12	0	\$ -	\$ 91,048,000	#DIV/0!	\$ -	#DIV/0!	0	181,132	#DIV/0!	\$ 1,073,187,690	\$ 1,544,155	695	261
Oct-12	0	\$ -	\$ 91,048,000	#DIV/0!	\$ -	#DIV/0!	0	169,308	#DIV/0!	\$ 1,088,791,190	\$ 1,664,818	654	259
Nov-12	0	\$ -	\$ 91,048,000	#DIV/0!	\$ -	#DIV/0!	0	159,860	#DIV/0!	\$ 1,092,576,000	\$ 1,767,922	618	259
Dec-12	0	\$ -	\$ 91,048,000	#DIV/0!	\$ -	#DIV/0!	0	146,957	#DIV/0!	\$ 1,092,576,000	\$ 1,913,443	571	257

HISTORY OF LISTINGS TAKEN

#Aug!A1	August 2004 Listings Taken			August 2005 Listings Taken		
Price Category	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All
0-249,999	111	220	331	101	73	174
250,000-499,999	89	299	388	196	629	825
500,000-749,999	17	107	124	71	238	309
750,000-999,999	12	67	79	19	113	132
1,000,000-1,999,999	19	56	75	37	87	124
2,000,000-4,999,999	3	34	37	11	55	66
5,000,000 and over	0	8	8	0	10	10
Totals	251	791	1042	435	1205	1640

	August 2006 Listings Taken			August 2007 Listings Taken		
Price Category	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All
0-249,999	60	171	231	100	332	432
250,000-499,999	252	851	1103	198	756	954
500,000-749,999	96	305	401	75	213	288
750,000-999,999	32	105	137	23	111	134
1,000,000-1,999,999	34	92	126	18	141	159
2,000,000-4,999,999	14	60	74	12	58	70
5,000,000 and over	0	9	9	0	9	9
Totals	488	1593	2081	426	1620	2046

	August 2008 Listings Taken			August 2009 Listings Taken		
Price Category	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All
0-249,999	127	618	745	192	679	871
250,000-499,999	151	411	562	117	298	415
500,000-749,999	31	142	173	34	93	127
750,000-999,999	13	71	84	8	61	69
1,000,000-1,999,999	21	78	99	6	48	54
2,000,000-4,999,999	8	40	48	3	27	30
5,000,000 and over	0	10	10	1	9	10
Totals	351	1370	1721	361	1215	1576

	August 2010 Listings Taken			August 2011 Listings Taken			August 2012 Listings Taken		
Price Category	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All
0-249,999	178	806	984	169	638	807	110	600	710
250,000-499,999	83	296	379	82	273	355	94	253	347
500,000-749,999	24	89	113	22	89	111	18	87	105
750,000-999,999	11	49	60	10	73	83	11	44	55
1,000,000-1,999,999	9	75	84	12	58	70	8	55	63
2,000,000-4,999,999	0	40	40	6	30	36	3	25	28
5,000,000 and over	0	14	14	0	9	9	0	7	7
Totals	305	1369	1674	301	1170	1471	244	1071	1315

COMPARATIVE August NEW LISTING TOTALS									
Price Range	2004	2005	2006	2007	2008	2009	2010	2011	2012
0-249,999	331	174	231	432	745	871	984	807	710
250,000-499,999	388	825	1103	954	562	415	379	355	347
500,000-749,999	124	309	401	288	173	127	113	111	105
750,000-999,999	79	132	137	134	84	69	60	83	55
1M-2M	75	124	126	159	99	54	84	70	63
2M-5M	37	66	74	70	48	30	40	36	28
5M+	8	10	9	9	10	10	14	9	7
Totals	1042	1640	2081	2046	1721	1576	1674	1471	1315

COMPARATIVE ROLLING TOTALS OF LISTINGS TAKEN DURING THE PAST YEAR									
Price Range	2004	2005	2006	2007	2008	2009	2010	2011	2012
0-249,999	0	2854	2013	3979	7450	11436	11524	10734	9483
250,000-499,999	0	8126	14164	13854	10665	6804	5821	5158	5056
500,000-749,999	0	2915	6277	5158	3491	2342	1856	1818	1695
750,000-999,999	0	1532	2496	2254	1701	1308	1087	972	843
1M-2M	0	1698	2579	2340	1896	1506	1398	1179	1085
2M-5M	0	970	1159	1080	949	911	718	589	489
5M+	0	177	182	179	206	190	121	109	116
Totals	0	18272	28870	28844	26358	24497	22525	20559	18767

COMPARATIVE YEAR TO DATE TOTALS OF LISTINGS TAKEN THROUGH CURRENT MONTH									
Price Range	2004	2005	2006	2007	2008	2009	2010	2011	2012
0-249,999	4344	1648	1474	2873	5673	7980	8058	6912	6302
250,000-499,999	3937	6120	10161	9143	7050	4432	3945	3425	3337
500,000-749,999	1215	2267	4450	3282	2244	1521	1237	1166	1182
750,000-999,999	716	1150	1736	1521	1095	860	709	659	540
1M-2M	845	1194	1768	1539	1245	961	929	762	729
2M-5M	525	653	799	713	603	560	466	378	323
5M+	78	116	120	105	136	126	81	70	74
Totals	11660	13148	20508	19176	18046	16440	15425	13372	12487

HISTORY OF LISTINGS PENDED

	August 2004 PENDED SALES				August 2005 PENDED SALES		
Price Cate	Bonita	Naples	All		Bonita	Naples	All
0-249,999	0	0	0		39	83	122
250,000-4	0	0	0		129	459	588
500,000-7	0	0	0		39	132	171
750,000-9	0	0	0		9	55	64
1,000,000	0	0	0		14	54	68
2,000,000	0	0	0		1	21	22
5,000,000	0	0	0		2	5	7
Totals	0	0	0		233	809	1042

	August 2006 PENDED SALES				August 2007 PENDED SALES		
Price Cate	Bonita	Naples	All		Bonita	Naples	All
0-249,999	19	51	70		17	81	98
250,000-4	74	231	305		48	162	210
500,000-7	15	45	60		10	41	51
750,000-9	3	24	27		6	28	34
1,000,000	4	25	29		11	20	31
2,000,000	0	11	11		3	18	21
5,000,000	0	1	1		0	3	3
Totals	115	388	503		95	353	448

	August 2008 PENDED SALES				August 2009 PENDED SALES		
Price Cate	Bonita	Naples	All		Bonita/Ester	Naples	All
0-249,999	48	337	385		183	643	826
250,000-4	61	148	209		73	194	267
500,000-7	14	43	57		14	55	69
750,000-9	7	31	38		2	17	19
1,000,000	2	18	20		5	22	27
2,000,000	2	14	16		1	19	20
5,000,000	0	2	2		0	2	2
Totals	134	593	727		278	952	1230

	August 2010 PENDED SALES				August 2011 PENDED SALES		
Price Cate	Bonita/Est	Naples	All		Bonita/Est	Naples	All
0-249,999	128	587	715		122	485	607
250,000-4	50	145	195		29	141	170
500,000-7	5	44	49		9	45	54
750,000-9	4	19	23		1	19	20
1,000,000	3	16	19		7	24	31
2,000,000	3	14	17		1	9	10
5,000,000	0	1	1		0	2	2
Totals	193	826	1019		169	725	894

August 2012 PENDED SALES			
Bonita/Est	Naples	All	
87	557	644	
58	196	254	
12	59	71	
10	22	32	
2	31	33	
0	11	11	
0	2	2	
169	878	1047	

COMPARATIVE August PENDED SALES TOTALS									
Price Range	2004	2005	2006	2007	2008	2009	2010	2011	2012
0-249,999	0	122	70	98	385	826	715	607	644
250,000-4	0	588	305	210	209	267	195	170	254
500,000-7	0	171	60	51	57	69	49	54	71
750,000-9	0	64	27	34	38	19	23	20	32
1M-2M	0	68	29	31	20	27	19	31	33
2M-5M	0	22	11	21	16	20	17	10	11
5M+	0	7	1	3	2	2	1	2	2
Totals	0	1042	503	448	727	1230	1019	894	1047

COMPARATIVE ROLLING TOTALS OF PENDED SALES DURING THE PAST YEAR									
Price Range	2004	2005	2006	2007	2008	2009	2010	2011	2012
0-249,999	0	6774	849	1213	2822	8466	10198	9802	8922
250,000-4	0	10190	4244	3110	2723	2765	3286	3037	3215
500,000-7	0	3064	1319	940	753	741	869	911	1036
750,000-9	0	1576	617	502	400	339	469	449	511
1M-2M	0	1657	682	620	511	390	549	561	597
2M-5M	0	778	311	351	268	196	257	279	283
5M+	0	100	49	67	52	34	44	34	35
Totals	0	24139	8071	6803	7529	12931	15672	15073	14599

COMPARATIVE YEAR TO DATE TOTALS OF PENDED SALES THROUGH CURRENT MONTH									
Price Range	2004	2005	2006	2007	2008	2009	2010	2011	2012
0-249,999	0	1656	593	857	2424	6742	7113	6916	6367
250,000-4	0	5625	2713	2181	2057	2131	2265	2245	2483
500,000-7	0	1764	796	706	563	541	622	691	801
750,000-9	0	862	404	394	290	260	324	334	369
1M-2M	0	971	457	482	357	298	402	438	472
2M-5M	0	441	240	271	196	146	190	221	234
5M+	0	50	34	53	35	25	32	28	28
Totals	0	11369	5237	4944	5922	10143	10948	10873	10754

John R. Wood Inc., REALTORS
Active Listing Reports NA BN ES 2012 09 01
Units by Prop Type and GeoCode

Sum of Unit Count		Code							Grand Total
Ownership Desc	GEO Area	A	B	C	D	E	F	G	
Condo	BN01	23	28	17	1	3			72
	BN02	15	4						19
	BN03	81	61						142
	BN04	8	28	15	13	21	2		87
	BN05	19	25	15	13	7	3		82
	BN06	11							11
	BN07	27	2						29
	BN08	6							6
	BN09	22	3						25
	BN10	8							8
	BN11	22	27						49
	BN12	49	8						57
	ES01	51	43	2	4	2			102
	ES02	11	1						12
	ES03	32	8						40
	NA01	56	32	39	30	38	4		199
	NA02	15	38	24	7	10	12		106
	NA03	4	3						7
	NA04	1	52	55	17	42	16	3	186
	NA05	37	42	72	44	60	27	8	290
	NA06	24	23	10	5	27	4		93
	NA07			2					2
	NA08	12	36	5	3	2	2		60
	NA09	43	14	4	2				63
	NA11	81	31	23		1			136
	NA12	26	54	34	5	3			122
	NA13	5							5
	NA14	46	24	23	6				99
	NA15	36	2	1					39
	NA16	114	52	15	2				183
	NA17	172	4						176
	NA18	214	32						246
	NA19	128	33	1					162
	NA21	76	39	1					116
	NA22	15	4						19
	NA24	28							28
	NA31	25	9						34

John R. Wood Inc., REALTORS
Active Listing Reports NA BN ES 2012 09 01
Units by Prop Type and GeoCode

Sum of Unit Count		Code							
Ownership Desc	GEO Area	A	B	C	D	E	F	G	Grand Total
Condo	NA36	5	3						8
	NA37	46	4						50
	NA38	46	92	14	5	2			159
	NA39	32	8						40
Condo Total		1672	869	372	157	218	70	11	3369
Single Family	BN01		3	3	3	4	7		20
	BN02	4	14	9	4	1	1		33
	BN03	1	22	11	14	16			64
	BN04		5	13	11	21	5		55
	BN05	2	5	11	8	23	2		51
	BN06	6	15						21
	BN07	5	12	1					18
	BN08	14	6	4		1			25
	BN09	2	32	3					37
	BN10	12	17						29
	BN11		1	6		1	1		9
	BN12	31	38	12	2	8	5		96
	ES01	13	17	9	6	8			53
	ES02	26	22	1					49
	ES03	3	57	29	8				97
	NA01	4	17	14	13	20	18	3	89
	NA02			4	6	9	5		24
	NA03	16	32	9	3				60
	NA04			5	4	13	9	3	34
	NA05	1	5	14	13	18	26	1	78
	NA06			2	3	18	24	4	51
	NA07		1	3		1	31	45	81
	NA08	2	3	5	8	10	8		36
	NA09	26	7	10	1	2			46
	NA11	9	39	21	17	38	22	2	148
	NA12	4	20	8	10	29	8	1	80
	NA13		2	6	3	15	7	1	34
	NA14	2	53	31	29	14	4		133
	NA15	13	10	3					26
	NA16	9	25	31	14	25	23	6	133
	NA17	27	85	5	1				118
	NA18	32	42	12	3				89

John R. Wood Inc., REALTORS
Active Listing Reports NA BN ES 2012 09 01
Units by Prop Type and GeoCode

Sum of Unit Count		Code							Grand Total
Ownership Desc	GEO Area	A	B	C	D	E	F	G	
Single Family	NA19	15	72	36	18	3			144
	NA21	1	45	27	20	32	8	1	134
	NA22	27	76	17	8	10			138
	NA23	3	7	5	1	1			17
	NA24	33		1					34
	NA31	6	15	6		1		2	30
	NA32	2				1	1		4
	NA34	13	18						31
	NA36	9	5						14
	NA37	20	30	1		1			52
	NA38	10	31	10	15	5	1		72
	NA39	5	15	2	1				23
	NA41	10	16	9	5	1			41
	NA42	12	9	1	1	1			24
	NA43	9	4	1					14
	NA44	7	8	1					16
	NA45	13	2						15
	NA46	16	4	1					21
	NA47	17	8						25
	NA48	20	6		1				27
Single Family Total		512	978	413	254	351	216	69	2793
Grand Total		2184	1847	785	411	569	286	80	6162

John R. Wood Inc., REALTORS
Active Listing Reports NA BN ES 2012 09 01
Volume by Prop Type and GeoCode

Sum of List Price		Code							
Ownership Desc	GEO Area	A	B	C	D	E	F	G	Grand Total
Condo	BN01	\$4,298,300	\$11,294,800	\$10,159,600	\$995,000	\$4,695,000			\$31,442,700
	BN02	\$2,413,400	\$1,277,900						\$3,691,300
	BN03	\$15,502,517	\$19,702,777						\$35,205,294
	BN04	\$1,694,799	\$9,611,000	\$9,834,550	\$11,407,700	\$31,269,000	\$4,488,000		\$68,305,049
	BN05	\$3,284,198	\$8,999,494	\$9,037,900	\$11,504,000	\$8,653,000	\$8,449,000		\$49,927,592
	BN06	\$1,389,600							\$1,389,600
	BN07	\$4,523,600	\$509,900						\$5,033,500
	BN08	\$671,300							\$671,300
	BN09	\$4,055,550	\$929,800						\$4,985,350
	BN10	\$890,600							\$890,600
	BN11	\$4,421,300	\$9,160,425						\$13,581,725
	BN12	\$8,042,865	\$2,638,500						\$10,681,365
	ES01	\$9,434,140	\$14,526,250	\$1,244,999	\$3,080,000	\$2,790,000			\$31,075,389
	ES02	\$1,436,500	\$293,000						\$1,729,500
	ES03	\$6,135,100	\$2,502,300						\$8,637,400
	NA01	\$9,348,601	\$11,385,000	\$23,900,600	\$26,796,400	\$53,536,000	\$11,149,000		\$136,115,601
	NA02	\$2,990,500	\$15,198,320	\$14,815,700	\$6,464,000	\$13,596,000	\$39,300,000		\$92,364,520
	NA03	\$791,900	\$922,550						\$1,714,450
	NA04	\$225,000	\$20,867,599	\$33,861,200	\$15,326,500	\$63,604,000	\$52,752,000	\$19,000,000	\$205,636,299
	NA05	\$6,686,600	\$15,359,500	\$45,249,451	\$38,640,098	\$84,884,006	\$84,690,000	\$53,875,000	\$329,384,655
	NA06	\$4,943,300	\$8,983,200	\$6,110,000	\$4,512,900	\$39,901,000	\$10,795,000		\$75,245,400
	NA07			\$1,204,500					\$1,204,500
	NA08	\$2,296,200	\$13,033,400	\$3,157,000	\$2,547,000	\$2,794,000	\$4,690,000		\$28,517,600
	NA09	\$5,285,500	\$5,218,033	\$2,458,530	\$1,939,000				\$14,901,063
	NA11	\$13,752,100	\$11,020,849	\$13,991,400		\$1,250,000			\$40,014,349
	NA12	\$4,153,695	\$20,451,200	\$21,150,689	\$4,578,436	\$3,785,000			\$54,119,020
	NA13	\$913,400							\$913,400
	NA14	\$8,203,900	\$9,698,948	\$13,369,800	\$4,904,600				\$36,177,248
	NA15	\$4,742,500	\$619,000	\$585,000					\$5,946,500
	NA16	\$17,349,033	\$18,269,435	\$8,933,800	\$1,865,000				\$46,417,268
	NA17	\$24,137,969	\$1,078,900						\$25,216,869
	NA18	\$31,978,227	\$10,159,276						\$42,137,503
	NA19	\$17,862,421	\$10,305,500	\$539,900					\$28,707,821
	NA21	\$13,625,350	\$12,365,083	\$549,990					\$26,540,423
	NA22	\$2,305,800	\$1,089,900						\$3,395,700
	NA24	\$2,008,339							\$2,008,339
	NA31	\$4,654,400	\$2,798,400						\$7,452,800
	NA36	\$747,900	\$983,000						\$1,730,900
	NA37	\$7,486,007	\$1,060,790						\$8,546,797
	NA38	\$7,764,689	\$34,587,040	\$8,904,399	\$4,471,500	\$2,540,000			\$58,267,628
	NA39	\$5,080,423	\$2,624,900						\$7,705,323
Condo Total		\$267,527,523	\$309,525,969	\$229,059,008	\$139,032,134	\$313,297,006	\$216,313,000	\$72,875,000	\$1,547,629,640
Single Family	BN01		\$1,389,900	\$1,943,000	\$2,947,900	\$6,745,000	\$24,654,000		\$37,679,800
	BN02	\$789,600	\$4,655,600	\$5,770,900	\$3,648,500	\$1,995,000	\$3,395,000		\$20,254,600
	BN03	\$224,900	\$8,721,499	\$6,942,700	\$12,763,183	\$23,547,000			\$52,199,282
	BN04		\$1,755,000	\$7,929,699	\$9,616,900	\$32,297,750	\$14,875,000		\$66,474,349
	BN05	\$387,900	\$1,980,900	\$6,915,300	\$7,334,600	\$32,309,000	\$4,494,000		\$53,421,700
	BN06	\$1,196,700	\$5,263,100						\$6,459,800
	BN07	\$664,900	\$3,728,500	\$519,900					\$4,913,300
	BN08	\$2,450,100	\$2,433,900	\$2,617,000		\$1,995,000			\$9,496,000
	BN09	\$475,000	\$12,444,320	\$1,884,499					\$14,803,819
	BN10	\$2,020,600	\$6,437,400						\$8,458,000
	BN11		\$499,000	\$3,367,700		\$1,811,864	\$2,650,000		\$8,328,564
	BN12	\$6,107,599	\$13,751,400	\$6,989,700	\$1,928,900	\$11,100,000	\$14,230,000		\$54,107,599

John R. Wood Inc., REALTORS
Active Listing Reports NA BN ES 2012 09 01
Volume by Prop Type and GeoCode

Sum of List Price		Code							
Ownership Desc	GEO Area	A	B	C	D	E	F	G	Grand Total
Single Family	ES01	\$2,160,250	\$5,531,498	\$5,698,400	\$5,163,900	\$12,216,799			\$30,770,847
	ES02	\$5,059,890	\$6,930,850	\$660,000					\$12,650,740
	ES03	\$647,900	\$22,058,700	\$17,855,090	\$6,615,000				\$47,176,690
	NA01	\$837,000	\$6,717,800	\$8,680,700	\$11,829,950	\$30,162,499	\$55,938,000	\$26,725,000	\$140,890,949
	NA02			\$2,681,000	\$5,238,500	\$14,557,500	\$12,430,000		\$34,907,000
	NA03	\$3,399,000	\$11,843,244	\$5,191,500	\$2,668,900				\$23,102,644
	NA04			\$3,440,000	\$3,768,700	\$19,330,000	\$21,270,000	\$19,490,000	\$67,298,700
	NA05	\$209,900	\$2,069,400	\$8,980,100	\$11,406,750	\$28,358,900	\$77,362,000	\$5,700,000	\$134,087,050
	NA06			\$1,280,000	\$2,784,000	\$25,957,999	\$67,769,000	\$37,695,000	\$135,485,999
	NA07		\$425,000	\$2,165,500		\$1,999,000	\$113,913,500	\$401,759,000	\$520,262,000
	NA08	\$284,900	\$1,344,900	\$3,052,900	\$7,661,000	\$14,306,000	\$24,389,000		\$51,038,700
	NA09	\$3,796,480	\$2,374,140	\$6,373,440	\$775,000	\$2,499,000			\$15,818,060
	NA11	\$2,032,300	\$14,261,539	\$13,234,955	\$14,898,899	\$57,960,000	\$70,480,000	\$12,245,000	\$185,112,693
	NA12	\$942,800	\$7,718,295	\$4,591,900	\$8,583,800	\$41,935,978	\$25,244,000	\$5,400,000	\$94,416,773
	NA13		\$849,900	\$4,150,900	\$2,748,000	\$21,410,688	\$20,605,000	\$6,950,000	\$56,714,488
	NA14	\$437,500	\$20,552,883	\$19,198,399	\$24,948,800	\$17,659,900	\$9,845,000		\$92,642,482
	NA15	\$2,532,199	\$3,533,600	\$1,834,800					\$7,900,599
	NA16	\$1,533,700	\$10,306,189	\$19,221,400	\$12,348,600	\$38,181,399	\$82,878,999	\$37,780,000	\$202,250,287
	NA17	\$5,074,248	\$29,478,755	\$2,996,990	\$875,000				\$38,424,993
	NA18	\$6,256,161	\$15,039,789	\$7,190,225	\$2,637,000				\$31,123,175
	NA19	\$3,028,600	\$27,181,194	\$23,183,411	\$15,941,285	\$3,395,995			\$72,730,485
	NA21	\$249,900	\$18,350,513	\$16,989,299	\$17,396,700	\$47,231,547	\$23,295,000	\$7,900,000	\$131,412,959
	NA22	\$5,474,044	\$26,904,390	\$10,579,800	\$6,875,300	\$13,008,000			\$62,841,534
	NA23	\$411,900	\$2,176,700	\$3,382,999	\$999,000	\$1,240,000			\$8,210,599
	NA24	\$4,668,264		\$595,000					\$5,263,264
	NA31	\$799,900	\$4,845,292	\$3,418,000		\$1,150,000		\$12,969,000	\$23,182,192
	NA32	\$279,895				\$1,900,000	\$2,500,000		\$4,679,895
	NA34	\$2,668,400	\$5,609,192						\$8,277,592
	NA36	\$1,574,100	\$1,499,880						\$3,073,980
	NA37	\$4,244,672	\$10,471,461	\$598,000		\$1,200,000			\$16,514,133
	NA38	\$2,209,079	\$12,154,779	\$6,008,107	\$13,099,900	\$7,649,000	\$2,295,000		\$43,415,865
	NA39	\$885,000	\$4,932,611	\$1,119,000	\$795,000				\$7,731,611
	NA41	\$1,790,200	\$5,164,000	\$5,347,700	\$4,199,000	\$1,145,000			\$17,645,900
	NA42	\$2,114,400	\$3,306,800	\$595,000	\$895,000	\$1,480,840			\$8,392,040
	NA43	\$1,687,200	\$1,241,900	\$549,900					\$3,479,000
	NA44	\$1,204,000	\$2,492,699	\$715,000					\$4,411,699
	NA45	\$1,714,500	\$549,000						\$2,263,500
	NA46	\$2,387,100	\$1,183,900	\$600,000					\$4,171,000
	NA47	\$2,563,400	\$2,417,699						\$4,981,099
	NA48	\$3,153,400	\$1,968,700		\$950,000				\$6,072,100
Single Family Total		\$92,629,481	\$356,547,711	\$257,039,813	\$224,342,967	\$517,736,658	\$674,512,499	\$574,613,000	\$2,697,422,129
Grand Total		\$360,157,004	\$666,073,680	\$486,098,821	\$363,375,101	\$831,033,664	\$890,825,499	\$647,488,000	\$4,245,051,769

John R. Wood Inc., REALTORS
Active Listing Reports NA BN ES 2012 09 01
Active Listing Aging Report

Sum of Unit Count	Code							Grand
Year Mth	A	B	C	D	E	F	G	Total
2004-09		1	1					2
2004-10					1			1
2005-09				1				1
2005-11					1			1
2006-01	1	1						2
2006-03	1							1
2006-05		1	1					2
2006-06		1						1
2006-07	1	1			1			3
2006-08	1	1						2
2006-10		1						1
2006-11			1	1				2
2007-01	2	2						4
2007-03		1						1
2007-04		1						1
2007-05		2			1			3
2007-06			1					1
2007-08		1						1
2007-09		1						1
2007-10			1					1
2007-11	1	1	1		1			4
2008-01	2	2	1	1				6
2008-02	1	1	1		1			4
2008-03	1	2						3
2008-04	1							1
2008-05	1							1
2008-06			1					1
2008-07		1		2				3
2008-08	1					1		2
2008-09		1						1
2008-11		1	1	1	2			5
2008-12	1	2	1	1			1	6
2009-01	2	3	1	2				8
2009-02	2	1	2		1	3		9
2009-03	1	2		1	1			5
2009-04		2	3					5
2009-05	3	2	1				1	7

John R. Wood Inc., REALTORS
Active Listing Reports NA BN ES 2012 09 01
Active Listing Aging Report

Sum of Unit Count	Code							Grand
Year Mth	A	B	C	D	E	F	G	Total
2009-06	4							4
2009-07	2	1	1		1			5
2009-08			1		1			2
2009-09	3	2				1		6
2009-10	2	1	2		1	2		8
2009-11	4	3			3			10
2009-12	3	3		1	4	1	1	13
2010-01	4	2	1	2				9
2010-02	2	5	1	1		1	2	12
2010-03	7	3	1	1		1	1	14
2010-04	5	6	1	4	1	1	1	19
2010-05	8	7	2		2		1	20
2010-06	6	8		1	3		1	19
2010-07	9	3	1	2	4	1		20
2010-08	2	2	2	2	1	6	2	17
2010-09	9	6	2	2		3		22
2010-10	4	6	5	5	6	4	1	31
2010-11	7	11	3	3	3	5		32
2010-12	5	3	4	1	5	4	1	23
2011-01	16	20	9	6	8	4		63
2011-02	13	20	11	3	11	5	3	66
2011-03	17	11	4	5	9	1	1	48
2011-04	20	20	6	5	8	1	2	62
2011-05	26	17	14	5	10	2	2	76
2011-06	20	10	12	5	11	6	2	66
2011-07	19	25	12	11	8	5	1	81
2011-08	31	30	24	16	8	4	2	115
2011-09	42	36	15	12	16	8	2	131
2011-10	47	45	38	8	21	17	4	180
2011-11	57	62	28	23	19	12	5	206
2011-12	45	53	20	13	28	11	1	171
2012-01	86	104	52	30	43	24	8	347
2012-02	98	98	47	27	41	12	6	329
2012-03	143	143	74	32	55	37	4	488
2012-04	207	138	70	34	47	18	4	518
2012-05	219	204	71	38	50	18	6	606
2012-06	246	217	72	22	38	21	2	618

John R. Wood Inc., REALTORS
Active Listing Reports NA BN ES 2012 09 01
Active Listing Aging Report

Sum of Unit Count	Code							Grand
Year Mth	A	B	C	D	E	F	G	Total
2012-07	304	235	83	35	46	24	8	735
2012-08	419	249	77	46	47	22	4	864
2012-09		2	1					3
Grand Total	2184	1847	785	411	569	286	80	6162

John R. Wood Inc., REALTORS
Active Listing Reports NA BN ES 2012 09 01
GeoCode Active Stats

		Data				
Ownershi	GEO Area	Average of List Price	Min of List Price	Max of List Price	Sum of List Price	Sum of Unit Count
Condo	BN01	\$436,704	\$154,900	\$1,895,000	\$31,442,700	72
	BN02	\$194,279	\$69,000	\$349,000	\$3,691,300	19
	BN03	\$247,925	\$119,900	\$495,000	\$35,205,294	142
	BN04	\$785,116	\$158,900	\$2,289,000	\$68,305,049	87
	BN05	\$608,873	\$85,000	\$3,950,000	\$49,927,592	82
	BN06	\$126,327	\$76,500	\$159,900	\$1,389,600	11
	BN07	\$173,569	\$100,000	\$259,900	\$5,033,500	29
	BN08	\$111,883	\$84,000	\$149,900	\$671,300	6
	BN09	\$199,414	\$129,800	\$324,900	\$4,985,350	25
	BN10	\$111,325	\$37,000	\$236,000	\$890,600	8
	BN11	\$277,178	\$145,000	\$489,000	\$13,581,725	49
	BN12	\$187,392	\$100,000	\$389,000	\$10,681,365	57
	ES01	\$304,661	\$78,500	\$1,500,000	\$31,075,389	102
	ES02	\$144,125	\$98,900	\$293,000	\$1,729,500	12
	ES03	\$215,935	\$99,900	\$377,500	\$8,637,400	40
	NA01	\$683,998	\$39,900	\$2,975,000	\$136,115,601	199
	NA02	\$871,363	\$164,900	\$4,490,000	\$92,364,520	106
	NA03	\$244,921	\$160,000	\$329,000	\$1,714,450	7
	NA04	\$1,105,572	\$225,000	\$6,500,000	\$205,636,299	186
	NA05	\$1,135,809	\$56,000	\$10,445,000	\$329,384,655	290
	NA06	\$809,090	\$124,000	\$3,500,000	\$75,245,400	93
	NA07	\$602,250	\$594,500	\$610,000	\$1,204,500	2
	NA08	\$475,293	\$149,500	\$2,400,000	\$28,517,600	60
	NA09	\$236,525	\$14,250	\$990,000	\$14,901,063	63
	NA11	\$294,223	\$65,000	\$1,250,000	\$40,014,349	136
	NA12	\$443,599	\$92,500	\$1,370,000	\$54,119,020	122
	NA13	\$182,680	\$115,000	\$220,000	\$913,400	5
	NA14	\$365,427	\$50,000	\$861,900	\$36,177,248	99
	NA15	\$152,474	\$69,900	\$585,000	\$5,946,500	39
	NA16	\$253,646	\$25,000	\$975,000	\$46,417,268	183
	NA17	\$143,278	\$32,000	\$279,000	\$25,216,869	176
	NA18	\$171,291	\$54,000	\$495,000	\$42,137,503	246
	NA19	\$177,209	\$35,000	\$539,900	\$28,707,821	162
	NA21	\$228,797	\$85,000	\$549,990	\$26,540,423	116
	NA22	\$178,721	\$63,000	\$300,000	\$3,395,700	19
	NA24	\$71,726	\$38,250	\$115,000	\$2,008,339	28
	NA31	\$219,200	\$123,500	\$348,500	\$7,452,800	34
	NA36	\$216,363	\$53,900	\$399,000	\$1,730,900	8
	NA37	\$170,936	\$100,000	\$279,990	\$8,546,797	50
	NA38	\$366,463	\$74,000	\$1,350,000	\$58,267,628	159
	NA39	\$192,633	\$26,900	\$439,000	\$7,705,323	40
Condo		\$459,374	\$14,250	\$10,445,000	\$1,547,629,640	3369
Single	BN01	\$1,883,990	\$450,000	\$4,495,000	\$37,679,800	20
	BN02	\$613,776	\$124,900	\$3,395,000	\$20,254,600	33
	BN03	\$815,614	\$224,900	\$1,899,000	\$52,199,282	64
	BN04	\$1,208,625	\$255,000	\$3,900,000	\$66,474,349	55

John R. Wood Inc., REALTORS
Active Listing Reports NA BN ES 2012 09 01
GeoCode Active Stats

		Data				
Ownershi	GEO Area	Average of List Price	Min of List Price	Max of List Price	Sum of List Price	Sum of Unit Count
Single	BN05	\$1,047,484	\$189,900	\$2,295,000	\$53,421,700	51
	BN06	\$307,610	\$149,900	\$448,500	\$6,459,800	21
	BN07	\$272,961	\$68,000	\$519,900	\$4,913,300	18
	BN08	\$379,840	\$55,000	\$1,995,000	\$9,496,000	25
	BN09	\$400,103	\$230,000	\$699,999	\$14,803,819	37
	BN10	\$291,655	\$102,900	\$499,900	\$8,458,000	29
	BN11	\$925,396	\$499,000	\$2,650,000	\$8,328,564	9
	BN12	\$563,621	\$80,000	\$3,950,000	\$54,107,599	96
	ES01	\$580,582	\$89,900	\$1,999,999	\$30,770,847	53
	ES02	\$258,178	\$49,900	\$660,000	\$12,650,740	49
	ES03	\$486,358	\$199,000	\$899,000	\$47,176,690	97
	NA01	\$1,583,044	\$185,000	\$9,975,000	\$140,890,949	89
	NA02	\$1,454,458	\$624,500	\$2,750,000	\$34,907,000	24
	NA03	\$385,044	\$165,000	\$969,000	\$23,102,644	60
	NA04	\$1,979,374	\$600,000	\$6,995,000	\$67,298,700	34
	NA05	\$1,719,065	\$209,900	\$5,700,000	\$134,087,050	78
	NA06	\$2,656,588	\$585,000	\$11,400,000	\$135,485,999	51
	NA07	\$6,422,988	\$425,000	\$19,900,000	\$520,262,000	81
	NA08	\$1,417,742	\$120,000	\$4,900,000	\$51,038,700	36
	NA09	\$343,871	\$43,900	\$1,350,000	\$15,818,060	46
	NA11	\$1,250,761	\$171,000	\$6,995,000	\$185,112,693	148
	NA12	\$1,180,210	\$219,000	\$5,400,000	\$94,416,773	80
	NA13	\$1,668,073	\$399,900	\$6,950,000	\$56,714,488	34
	NA14	\$696,560	\$218,000	\$2,750,000	\$92,642,482	133
	NA15	\$303,869	\$134,900	\$749,000	\$7,900,599	26
	NA16	\$1,520,679	\$79,900	\$7,995,000	\$202,250,287	133
	NA17	\$325,636	\$74,900	\$875,000	\$38,424,993	118
	NA18	\$349,699	\$95,900	\$899,000	\$31,123,175	89
	NA19	\$505,073	\$154,900	\$1,199,000	\$72,730,485	144
	NA21	\$980,694	\$249,900	\$7,900,000	\$131,412,959	134
	NA22	\$455,373	\$79,000	\$1,890,000	\$62,841,534	138
	NA23	\$482,976	\$80,000	\$1,240,000	\$8,210,599	17
	NA24	\$154,802	\$74,000	\$595,000	\$5,263,264	34
	NA31	\$772,740	\$69,900	\$6,970,000	\$23,182,192	30
	NA32	\$1,169,974	\$99,900	\$2,500,000	\$4,679,895	4
	NA34	\$267,019	\$125,700	\$439,900	\$8,277,592	31
	NA36	\$219,570	\$69,900	\$369,900	\$3,073,980	14
	NA37	\$317,579	\$95,000	\$1,200,000	\$16,514,133	52
	NA38	\$602,998	\$171,900	\$2,295,000	\$43,415,865	72
	NA39	\$336,157	\$51,100	\$795,000	\$7,731,611	23
	NA41	\$430,388	\$120,000	\$1,145,000	\$17,645,900	41
	NA42	\$349,668	\$121,500	\$1,480,840	\$8,392,040	24
	NA43	\$248,500	\$140,000	\$549,900	\$3,479,000	14
	NA44	\$275,731	\$119,900	\$715,000	\$4,411,699	16
	NA45	\$150,900	\$75,000	\$280,000	\$2,263,500	15
	NA46	\$198,619	\$30,000	\$600,000	\$4,171,000	21

John R. Wood Inc., REALTORS
Active Listing Reports NA BN ES 2012 09 01
GeoCode Active Stats

		Data				
Ownershi	GEO Area	Average of List Price	Min of List Price	Max of List Price	Sum of List Price	Sum of Unit Count
Single	NA47	\$199,244	\$74,900	\$369,900	\$4,981,099	25
	NA48	\$224,893	\$78,000	\$950,000	\$6,072,100	27
Single		\$965,779	\$30,000	\$19,900,000	\$2,697,422,129	2793
Grand Total		\$688,908	\$14,250	\$19,900,000	\$4,245,051,769	6162

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Ranking by Volume

Data	Side		Sum of Closed Volume		% Closed Volume		% Closed Units		Total Count of Side	Total Sum of Closed Volume	Total % Closed Volume	Total % Closed Units
	Count of Side		L	S	L	S	L	S				
Company	L	S										
Premier Sothebys Int. Realty	499	468	\$545,847,391	\$450,994,237	8.96%	7.40%	3.17%	2.98%	967	\$996,841,628	16.36%	6.15%
John R Wood	914	858	\$454,922,208	\$450,182,400	7.47%	7.39%	5.81%	5.46%	1772	\$905,104,608	14.85%	11.27%
Downing Frye	1082	1045	\$393,573,723	\$421,941,114	6.46%	6.92%	6.88%	6.65%	2127	\$815,514,837	13.38%	13.53%
Coldwell Banker Residential Real Estate, Inc.	514	448	\$185,460,784	\$168,117,307	3.04%	2.76%	3.27%	2.85%	962	\$353,578,091	5.80%	6.12%
Prudential Florida WCI Realty	376	372	\$137,890,917	\$155,528,148	2.26%	2.55%	2.39%	2.37%	748	\$293,419,065	4.82%	4.76%
Premiere Plus Realty Co.	408	431	\$119,553,029	\$128,016,070	1.96%	2.10%	2.59%	2.74%	839	\$247,569,099	4.06%	5.34%
Amerivest Realty	283	317	\$74,367,759	\$99,885,931	1.22%	1.64%	1.80%	2.02%	600	\$174,253,690	2.86%	3.82%
Royal Shell Real Estate	107	104	\$60,038,249	\$53,995,228	0.99%	0.89%	0.68%	0.66%	211	\$114,033,477	1.87%	1.34%
Gulf Coast International	25	26	\$47,435,200	\$50,433,248	0.78%	0.83%	0.16%	0.17%	51	\$97,868,448	1.61%	0.32%
Sun Realty	208	257	\$42,997,606	\$53,713,357	0.71%	0.88%	1.32%	1.63%	465	\$96,710,963	1.59%	2.96%
Keller Williams Elite Realty	149	134	\$45,825,501	\$46,936,362	0.75%	0.77%	0.95%	0.85%	283	\$92,761,863	1.52%	1.80%
Not Reported		350		\$90,869,040	0.00%	1.49%	0.00%	2.23%	350	\$90,869,040	1.49%	2.23%
Keating Associates	78	102	\$38,713,700	\$28,973,722	0.64%	0.48%	0.50%	0.65%	180	\$67,687,422	1.11%	1.14%
RE/MAX Realty Select	196	129	\$32,649,683	\$27,487,904	0.54%	0.45%	1.25%	0.82%	325	\$60,137,587	0.99%	2.07%
Naples Realty Services	121	87	\$24,981,552	\$29,333,191	0.41%	0.48%	0.77%	0.55%	208	\$54,314,743	0.89%	1.32%
Barry DeNicola Realty, Inc.	16	6	\$40,175,000	\$13,850,000	0.66%	0.23%	0.10%	0.04%	22	\$54,025,000	0.89%	0.14%
Premier Estate Properties	16	11	\$30,463,500	\$17,265,000	0.50%	0.28%	0.10%	0.07%	27	\$47,728,500	0.78%	0.17%
Florida Home Realty of Collier County, Inc.	98	111	\$19,670,454	\$26,756,724	0.32%	0.44%	0.62%	0.71%	209	\$46,427,178	0.76%	1.33%
Waterfront Realty Group, Inc.	44	38	\$27,104,900	\$14,486,170	0.44%	0.24%	0.28%	0.24%	82	\$41,591,070	0.68%	0.52%
Realty World Florida	89	52	\$21,417,049	\$18,753,566	0.35%	0.31%	0.57%	0.33%	141	\$40,170,615	0.66%	0.90%
Non MLS		162		\$38,488,996	0.00%	0.63%	0.00%	1.03%	162	\$38,488,996	0.63%	1.03%
Weekly Realty Group, LLC	13	10	\$19,130,000	\$18,510,000	0.31%	0.30%	0.08%	0.06%	23	\$37,640,000	0.62%	0.15%
Sand Castle Realty Group, Inc	48	65	\$12,239,600	\$19,078,860	0.20%	0.31%	0.31%	0.41%	113	\$31,318,460	0.51%	0.72%
Grey Oaks Realty Inc.	21	12	\$17,699,500	\$12,442,500	0.29%	0.20%	0.13%	0.08%	33	\$30,142,000	0.49%	0.21%
Levitani-McQuaid LLC	16	28	\$11,495,000	\$14,065,637	0.19%	0.23%	0.10%	0.18%	44	\$25,560,637	0.42%	0.28%
VIP Realty Group	43	52	\$11,279,100	\$12,096,330	0.19%	0.20%	0.27%	0.33%	95	\$23,375,430	0.38%	0.60%
Vineyards Properties Inc	40	36	\$11,844,350	\$11,132,350	0.19%	0.18%	0.25%	0.23%	76	\$22,976,700	0.38%	0.48%
Mari Vesci REALTORS, Inc	34	26	\$14,160,550	\$8,704,100	0.23%	0.14%	0.22%	0.17%	60	\$22,864,650	0.38%	0.38%
RE/MAX Results Realty	39	38	\$10,235,450	\$12,413,500	0.17%	0.20%	0.25%	0.24%	77	\$22,648,950	0.37%	0.49%
Mediterra Realty	11	5	\$15,766,000	\$6,861,220	0.26%	0.11%	0.07%	0.03%	16	\$22,627,220	0.37%	0.10%
Stock Realty, LLC	41	29	\$11,747,500	\$10,284,245	0.19%	0.17%	0.26%	0.18%	70	\$22,031,745	0.36%	0.45%
WEICHERT, REALTORSr On The Gulf	53	63	\$9,471,600	\$12,367,641	0.16%	0.20%	0.34%	0.40%	116	\$21,839,241	0.36%	0.74%
Realty Direct Naples	47	68	\$8,270,900	\$12,925,875	0.14%	0.21%	0.30%	0.43%	115	\$21,196,775	0.35%	0.73%
L.H. Fleming & Company, Real Estate	61	22	\$10,369,000	\$10,201,900	0.17%	0.17%	0.39%	0.14%	83	\$20,570,900	0.34%	0.53%
South Bay Realty	38	48	\$11,738,300	\$8,466,537	0.19%	0.14%	0.24%	0.31%	86	\$20,204,837	0.33%	0.55%
Campbell and Prebish	2	7	\$3,625,000	\$16,460,000	0.06%	0.27%	0.01%	0.04%	9	\$20,085,000	0.33%	0.06%
Gulf Breeze Real Estate, LLC	50	35	\$10,511,660	\$9,337,960	0.17%	0.15%	0.32%	0.22%	85	\$19,849,620	0.33%	0.54%
The Forrest Company Realty of Naples Inc	4	2	\$13,512,000	\$4,615,000	0.22%	0.08%	0.03%	0.01%	6	\$18,127,000	0.30%	0.04%
Lely Resort Realty, LLC.	19	3	\$14,026,676	\$2,663,235	0.23%	0.04%	0.12%	0.02%	22	\$16,689,911	0.27%	0.14%
Keller Williams Realty, Marco	31	40	\$7,689,000	\$7,950,100	0.13%	0.13%	0.20%	0.25%	71	\$15,639,100	0.26%	0.45%
	18	39	\$3,564,600	\$10,663,250	0.06%	0.17%	0.11%	0.25%	57	\$14,227,850	0.23%	0.36%
Bluebill Real Estate	18	27	\$3,650,800	\$10,041,300	0.06%	0.16%	0.11%	0.17%	45	\$13,692,100	0.22%	0.29%
Royal Shell Real Estate, Inc	10	11	\$8,389,500	\$5,294,500	0.14%	0.09%	0.06%	0.07%	21	\$13,684,000	0.22%	0.13%
Arbor Trace Realty, Inc.	23	19	\$7,188,000	\$6,205,000	0.12%	0.10%	0.15%	0.12%	42	\$13,393,000	0.22%	0.27%
RE/MAX Estates	25	24	\$5,138,000	\$7,259,500	0.08%	0.12%	0.16%	0.15%	49	\$12,397,500	0.20%	0.31%
Prosults Realty	63	25	\$8,629,070	\$3,460,437	0.14%	0.06%	0.40%	0.16%	88	\$12,089,507	0.20%	0.56%
Islandwalk Realty of Naples	26	19	\$6,757,250	\$4,842,100	0.11%	0.08%	0.17%	0.12%	45	\$11,599,350	0.19%	0.29%
A Delta Realty of Naples Inc.	3	40	\$505,300	\$10,767,899	0.01%	0.18%	0.02%	0.25%	43	\$11,273,199	0.19%	0.27%
RL Nardi & Associates Inc	8	21	\$3,113,400	\$8,028,400	0.05%	0.13%	0.05%	0.13%	29	\$11,141,800	0.18%	0.18%
Engel and Voelkers Olde Naples	8	10	\$5,636,499	\$5,248,295	0.09%	0.09%	0.05%	0.06%	18	\$10,884,794	0.18%	0.11%
RE/MAX Realty Group	31	13	\$7,153,250	\$3,522,200	0.12%	0.06%	0.20%	0.08%	44	\$10,675,450	0.18%	0.28%
PACT Realty	7		\$10,640,000		0.17%	0.00%	0.04%	0.00%	7	\$10,640,000	0.17%	0.04%
Royal Properties of Naples LLC	43	24	\$5,806,504	\$4,541,112	0.10%	0.07%	0.27%	0.15%	67	\$10,347,616	0.17%	0.43%
ERA Flagship Real Estate	43	23	\$7,089,200	\$3,102,870	0.12%	0.05%	0.27%	0.15%	66	\$10,192,070	0.17%	0.42%
Platinum Properties of Naples Inc	12	15	\$3,836,500	\$6,067,500	0.06%	0.10%	0.08%	0.10%	27	\$9,904,000	0.16%	0.17%
Bud Coleman Associates Inc	3	2	\$6,928,000	\$2,848,000	0.11%	0.05%	0.02%	0.01%	5	\$9,776,000	0.16%	0.03%
Sun Realty LLC	15	18	\$3,247,020	\$6,483,000	0.05%	0.11%	0.10%	0.11%	33	\$9,730,020	0.16%	0.21%
Realty Pros of Naples, LLC	18	30	\$3,528,500	\$6,165,400	0.06%	0.10%	0.11%	0.19%	48	\$9,693,900	0.16%	0.31%
Illustrated Properties Real Estate Inc.	22	10	\$6,831,500	\$2,750,000	0.11%	0.05%	0.14%	0.06%	32	\$9,581,500	0.16%	0.20%
Realty World, Top Producers Realty, Inc.	39	13	\$7,590,690	\$1,947,290	0.12%	0.03%	0.25%	0.08%	52	\$9,537,980	0.16%	0.33%
Unique Naples Real Estate Inc	6	1	\$8,258,136	\$1,000,000	0.14%	0.02%	0.04%	0.01%	7	\$9,258,136	0.15%	0.04%
Builders Services	30	1	\$8,943,921	\$272,400	0.15%	0.00%	0.19%	0.01%	31	\$9,216,321	0.15%	0.20%
White Sands Realty, LLC	6	18	\$1,727,550	\$7,136,836	0.03%	0.12%	0.04%	0.11%	24	\$8,864,386	0.15%	0.15%
Internet Realty Group, Inc.	43	21	\$6,003,590	\$2,775,100	0.10%	0.05%	0.27%	0.13%	64	\$8,778,690	0.14%	0.41%
Premier Realty Homes	18	7	\$6,867,300	\$1,857,875	0.11%	0.03%	0.11%	0.04%	25	\$8,725,175	0.14%	0.16%
Quail Communities Realty, Inc.	10	12	\$2,955,500	\$5,640,400	0.05%	0.09%	0.06%	0.08%	22	\$8,595,900	0.14%	0.14%
Fiddler's Creek Realty, Inc.	23	1	\$8,205,545	\$374,000	0.13%	0.01%	0.15%	0.01%	24	\$8,579,545	0.14%	0.15%
Luxury Homes of Naples	3	34	\$3,029,425	\$5,200,085	0.05%	0.09%	0.02%	0.22%	37	\$8,229,510	0.14%	0.24%
Tropics Real Estate	5	24	\$1,444,350	\$6,704,900	0.02%	0.11%	0.03%	0.15%	29	\$8,149,250	0.13%	0.18%
Keller Williams Realty Naples	10	12	\$2,473,000	\$5,621,400	0.04%	0.09%	0.06%	0.08%	22	\$8,094,400	0.13%	0.14%
WCI Realty Inc	5	4	\$3,997,175	\$3,792,175	0.07%	0.06%	0.03%	0.03%	9	\$7,789,350	0.13%	0.06%
Encore Realty	6	13	\$1,688,900	\$6,088,825	0.03%	0.10%	0.04%	0.08%	19	\$7,777,725	0.13%	0.12%
Sterling Property Servs Realty	9	8	\$3,913,500	\$3,670,000	0.06%	0.06%	0.06%	0.05%	17	\$7,583,500	0.12%	0.11%
Sun Realty USA	13	19	\$2,951,000	\$4,576,200	0.05%	0.08%	0.08%	0.12%	32	\$7,527,200	0.12%	0.20%
Germain Properties of Naples, LLC	12	13	\$2,433,400	\$5,019,100	0.04%	0.08%	0.08%	0.08%	25	\$7,452,500	0.12%	0.16%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Ranking by Volume

	Data		Side																	
	Count of Side				Sum of Closed Volume		% Closed Volume		% Closed Units			Total Count of Side	Total Sum of Closed Volume	Total % Closed Volume	Total % Closed Units					
Vineyards Realty Inc	9	1			\$6,530,000	\$735,000	0.11%	0.01%	0.06%	0.01%		10	\$7,265,000	0.12%	0.06%					
Verona Realty	14	14			\$3,837,500	\$3,327,900	0.06%	0.05%	0.09%	0.09%		28	\$7,165,400	0.12%	0.18%					
D. R. Horton Realty	28	3			\$6,684,066	\$474,699	0.11%	0.01%	0.18%	0.02%		31	\$7,158,765	0.12%	0.20%					
Sandals Realty of Collier	15	18			\$3,149,500	\$3,991,300	0.05%	0.07%	0.10%	0.11%		33	\$7,140,800	0.12%	0.21%					
Independent Brokers Realty Inc.	19	2			\$6,490,600	\$420,500	0.11%	0.01%	0.12%	0.01%		21	\$6,911,100	0.11%	0.13%					
Faust RealtyGroup	27	20			\$4,284,930	\$2,473,030	0.07%	0.04%	0.17%	0.13%		47	\$6,757,960	0.11%	0.30%					
Bordner Real Estate, Inc.		9				\$6,404,300	0.00%	0.11%	0.00%	0.06%		9	\$6,404,300	0.11%	0.06%					
Lee Collier Realty Group Inc	1	19			\$292,500	\$6,035,851	0.00%	0.10%	0.01%	0.12%		20	\$6,328,351	0.10%	0.13%					
West Bay Realty Inc.	6	7			\$2,893,000	\$3,419,000	0.05%	0.06%	0.04%	0.04%		13	\$6,312,000	0.10%	0.08%					
Absync Realty	9	17			\$2,649,200	\$3,482,500	0.04%	0.06%	0.06%	0.11%		26	\$6,131,700	0.10%	0.17%					
Marquise Property Sales	4	3			\$3,295,000	\$2,780,000	0.05%	0.05%	0.03%	0.02%		7	\$6,075,000	0.10%	0.04%					
Naples Brokers Realty	19	21			\$2,447,563	\$3,418,622	0.04%	0.06%	0.12%	0.13%		40	\$5,866,185	0.10%	0.25%					
Saggio Dream Realty	35	21			\$3,772,950	\$2,036,500	0.06%	0.03%	0.22%	0.13%		56	\$5,809,450	0.10%	0.36%					
Barefoot Beach Properties	2	5			\$740,000	\$4,927,500	0.01%	0.08%	0.01%	0.03%		7	\$5,667,500	0.09%	0.04%					
Gulf Region Realty	15	16			\$2,714,000	\$2,951,850	0.04%	0.05%	0.10%	0.10%		31	\$5,665,850	0.09%	0.20%					
Independent Brokers Realty	16	14			\$2,735,000	\$2,890,650	0.04%	0.05%	0.10%	0.09%		30	\$5,625,650	0.09%	0.19%					
Boca Executives	3	19			\$1,180,000	\$4,271,401	0.02%	0.07%	0.02%	0.12%		22	\$5,451,401	0.09%	0.14%					
Blue Heron Realty of Naples	19	16			\$2,741,050	\$2,565,350	0.04%	0.04%	0.12%	0.10%		35	\$5,306,400	0.09%	0.22%					
Taylor Woodrow Realty-SW, LLC	13	1			\$4,919,469	\$332,705	0.08%	0.01%	0.08%	0.01%		14	\$5,252,174	0.09%	0.09%					
Audubon Properties Inc	5	2			\$3,740,000	\$1,410,000	0.06%	0.02%	0.03%	0.01%		7	\$5,150,000	0.08%	0.04%					
Marco Island Realestate.com, Inc.	6	11			\$2,023,000	\$2,998,500	0.03%	0.05%	0.04%	0.07%		17	\$5,021,500	0.08%	0.11%					
Phase III Real Estate Services	1	5			\$152,000	\$4,855,000	0.00%	0.08%	0.01%	0.03%		6	\$5,007,000	0.08%	0.04%					
Phoenix Homes Inc	1	2			\$1,587,500	\$3,405,000	0.03%	0.06%	0.01%	0.01%		3	\$4,992,500	0.08%	0.02%					
KWPM Real Estate Services	25	5			\$3,815,700	\$1,028,500	0.06%	0.02%	0.16%	0.03%		30	\$4,844,200	0.08%	0.19%					
South Shore Properties Group	1	1			\$4,550,000	\$74,500	0.07%	0.00%	0.01%	0.01%		2	\$4,624,500	0.08%	0.01%					
Island Realty Marco	11	4			\$3,265,000	\$1,340,000	0.05%	0.02%	0.07%	0.03%		15	\$4,605,000	0.08%	0.10%					
Diann Masi Realty, Inc.	17	8			\$2,954,250	\$1,570,650	0.05%	0.03%	0.11%	0.05%		25	\$4,524,900	0.07%	0.16%					
Spina Realty Company	5	12			\$1,231,500	\$3,256,000	0.02%	0.05%	0.03%	0.08%		17	\$4,487,500	0.07%	0.11%					
Realty Executives	9	10			\$1,955,100	\$2,428,377	0.03%	0.04%	0.06%	0.06%		19	\$4,383,477	0.07%	0.12%					
Southwest Properties Group	4	3			\$1,950,000	\$2,405,000	0.03%	0.04%	0.03%	0.02%		7	\$4,355,000	0.07%	0.04%					
Young Realty Group	20	10			\$2,637,400	\$1,685,500	0.04%	0.03%	0.13%	0.06%		30	\$4,322,900	0.07%	0.19%					
Christopher Realty, Inc.	4	4			\$1,764,000	\$2,499,000	0.03%	0.04%	0.03%	0.03%		8	\$4,263,000	0.07%	0.05%					
Bartley Realty LLC	10	10			\$2,343,863	\$1,900,523	0.04%	0.03%	0.06%	0.06%		20	\$4,244,386	0.07%	0.13%					
Old Naples Realty Inc.	8	6			\$2,267,740	\$1,972,000	0.04%	0.03%	0.05%	0.04%		14	\$4,239,740	0.07%	0.09%					
Rossi Real Estate Inc	3	5			\$1,260,000	\$2,918,000	0.02%	0.05%	0.02%	0.03%		8	\$4,178,000	0.07%	0.05%					
Barefoot Beach Realty Inc		4				\$4,160,000	0.00%	0.07%	0.00%	0.03%		4	\$4,160,000	0.07%	0.03%					
West Wave Realty	31	3			\$3,768,528	\$227,050	0.06%	0.00%	0.20%	0.02%		34	\$3,995,578	0.07%	0.22%					
Florida Platinum Realty	5	8			\$995,897	\$2,984,650	0.02%	0.05%	0.03%	0.05%		13	\$3,980,547	0.07%	0.08%					
Florida Global RE Inc	14	18			\$2,028,250	\$1,851,650	0.03%	0.03%	0.09%	0.11%		32	\$3,879,900	0.06%	0.20%					
Island Coastal Realty, LLC	16	6			\$2,459,400	\$1,418,000	0.04%	0.02%	0.10%	0.04%		22	\$3,877,400	0.06%	0.14%					
Real Pro Realtors	10	13			\$913,500	\$2,961,500	0.01%	0.05%	0.06%	0.08%		23	\$3,875,000	0.06%	0.15%					
Florida Homes Realty of Collier	12	17			\$1,709,048	\$2,126,700	0.03%	0.03%	0.08%	0.11%		29	\$3,835,748	0.06%	0.18%					
Gulf Coast Investment Properties	3	5			\$1,085,000	\$2,725,000	0.02%	0.04%	0.02%	0.03%		8	\$3,810,000	0.06%	0.05%					
Market America Rlty & Invstmnt	5	2			\$1,542,300	\$2,220,000	0.03%	0.04%	0.03%	0.01%		7	\$3,762,300	0.06%	0.04%					
Alderuccio Realty Group, LLC	1	1			\$1,850,000	\$1,850,000	0.03%	0.03%	0.01%	0.01%		2	\$3,700,000	0.06%	0.01%					
McNeill Real Estate, Inc.	7	7			\$1,965,500	\$1,729,000	0.03%	0.03%	0.04%	0.04%		14	\$3,694,500	0.06%	0.09%					
Sky Real Estate	13	7			\$2,658,103	\$1,009,401	0.04%	0.02%	0.08%	0.04%		20	\$3,667,504	0.06%	0.13%					
Port of the Islands Realty LLC	9	8			\$2,027,150	\$1,597,150	0.03%	0.03%	0.06%	0.05%		17	\$3,624,300	0.06%	0.11%					
United Real Estate	11	11			\$2,080,000	\$1,542,765	0.03%	0.03%	0.07%	0.07%		22	\$3,622,765	0.06%	0.14%					
Peak Realty Partners	2	2			\$2,871,000	\$705,000	0.05%	0.01%	0.01%	0.01%		4	\$3,576,000	0.06%	0.03%					
U S Prime Realty LLC	9	21			\$1,173,300	\$2,369,000	0.02%	0.04%	0.06%	0.13%		30	\$3,542,300	0.06%	0.19%					
Advanta Realty	5	15			\$737,900	\$2,700,000	0.01%	0.04%	0.03%	0.10%		20	\$3,437,900	0.06%	0.13%					
Onier Realty of SW Fla	4	11			\$540,776	\$2,868,000	0.01%	0.05%	0.03%	0.07%		15	\$3,408,776	0.06%	0.10%					
Select Properties, LLC	3	1			\$2,000,000	\$1,375,000	0.03%	0.02%	0.02%	0.01%		4	\$3,375,000	0.06%	0.03%					
Homes & Land Brokers, Inc.	19	1			\$3,235,051	\$85,000	0.05%	0.00%	0.12%	0.01%		20	\$3,320,051	0.05%	0.13%					
Stiles Sowers & Associates REALTORSr	1	2			\$2,250,000	\$1,042,500	0.04%	0.02%	0.01%	0.01%		3	\$3,292,500	0.05%	0.02%					
High End Properties		1				\$3,250,000	0.00%	0.05%	0.00%	0.01%		1	\$3,250,000	0.05%	0.01%					
Beachwood Properties, Inc.	10	10			\$1,273,900	\$1,938,300	0.02%	0.03%	0.06%	0.06%		20	\$3,212,200	0.05%	0.13%					
Palm Realty Group	3	4			\$1,060,000	\$2,074,000	0.02%	0.03%	0.02%	0.03%		7	\$3,134,000	0.05%	0.04%					
Beach & Luxury Realty Inc	2	6			\$555,000	\$2,514,750	0.01%	0.04%	0.01%	0.04%		8	\$3,069,750	0.05%	0.05%					
Select Real Estate By Stephani	7	4			\$1,867,600	\$1,194,500	0.03%	0.02%	0.04%	0.03%		11	\$3,062,100	0.05%	0.07%					
Lahaina Realty	4	9			\$904,000	\$2,052,900	0.01%	0.03%	0.03%	0.06%		13	\$2,956,900	0.05%	0.08%					
Century 21 Sunbelt	15	1			\$2,868,609	\$80,500	0.05%	0.00%	0.10%	0.01%		16	\$2,949,109	0.05%	0.10%					
Perfect Properties of Naples, Inc.	17	4			\$2,440,700	\$490,600	0.04%	0.01%	0.11%	0.03%		21	\$2,931,300	0.05%	0.13%					
Sheridan Real Estate	6				\$2,883,500															

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Ranking by Volume

	Data		Side																	
	Count of Side		Sum of Closed Volume		% Closed Volume		% Closed Units				Total Count of Side	Total Sum of Closed Volume	Total % Closed Volume		Total % Closed Units					
Century 21 JB Novelli Internationale	13	4	\$1,753,900	\$879,900	0.03%	0.01%	0.08%	0.03%			17	\$2,633,800	0.04%		0.11%					
Wordl Realty Services	7	10	\$1,038,000	\$1,555,300	0.02%	0.03%	0.04%	0.06%			17	\$2,593,300	0.04%		0.11%					
Inactive Company	4	2	\$1,762,500	\$830,000	0.03%	0.01%	0.03%	0.01%			6	\$2,592,500	0.04%		0.04%					
Century 21 First Southern Trust	6	3	\$2,063,900	\$517,500	0.03%	0.01%	0.04%	0.02%			9	\$2,581,400	0.04%		0.06%					
RE/MAX Sundance Realty II	8	5	\$1,367,000	\$1,179,000	0.02%	0.02%	0.05%	0.03%			13	\$2,546,000	0.04%		0.08%					
Exceptional Properties of SW Florida	5	2	\$2,107,500	\$425,000	0.03%	0.01%	0.03%	0.01%			7	\$2,532,500	0.04%		0.04%					
RE/MAX Affinity	1	12	\$116,000	\$2,340,450	0.00%	0.04%	0.01%	0.08%			13	\$2,456,450	0.04%		0.08%					
Summit Real Estate Group, LLC	2	2	\$1,117,500	\$1,330,000	0.02%	0.02%	0.01%	0.01%			4	\$2,447,500	0.04%		0.03%					
Realty Corp. of Naples	5	4	\$1,187,500	\$1,245,000	0.02%	0.02%	0.03%	0.03%			9	\$2,432,500	0.04%		0.06%					
TEC Realty	7	13	\$762,800	\$1,667,200	0.01%	0.03%	0.04%	0.08%			20	\$2,430,000	0.04%		0.13%					
Assist2Sell	9	2	\$1,832,000	\$590,000	0.03%	0.01%	0.06%	0.01%			11	\$2,422,000	0.04%		0.07%					
Anchor Realty of Naples	11	4	\$1,987,150	\$398,900	0.03%	0.01%	0.07%	0.03%			15	\$2,386,050	0.04%		0.10%					
Pollard & Hedrich Realty, Inc.	4	9	\$795,700	\$1,558,450	0.01%	0.03%	0.03%	0.06%			13	\$2,354,150	0.04%		0.08%					
Windstar Realty Group, LLC	3	4	\$979,500	\$1,265,500	0.02%	0.02%	0.02%	0.03%			7	\$2,245,000	0.04%		0.04%					
Florida Realty Group	11	3	\$1,498,500	\$727,500	0.02%	0.01%	0.07%	0.02%			14	\$2,226,000	0.04%		0.09%					
Kevin Shelly Realty Inc	4	5	\$975,300	\$1,222,800	0.02%	0.02%	0.03%	0.03%			9	\$2,198,100	0.04%		0.06%					
Community Realty Associates	5		\$2,188,900		0.04%	0.00%	0.03%	0.00%			5	\$2,188,900	0.04%		0.03%					
Advantage Real Estate Service	9		\$2,188,900		0.04%	0.00%	0.06%	0.00%			9	\$2,188,900	0.04%		0.06%					
Prime Real Estate of Naples	5	3	\$1,559,533	\$617,633	0.03%	0.01%	0.03%	0.02%			8	\$2,177,166	0.04%		0.05%					
Bay Forest Real Estate Services, Inc.	6	4	\$1,336,500	\$810,000	0.02%	0.01%	0.04%	0.03%			10	\$2,146,500	0.04%		0.06%					
Realty Executives Signature	2	9	\$370,000	\$1,775,600	0.01%	0.03%	0.01%	0.06%			11	\$2,145,600	0.04%		0.07%					
McWilliams Buckley & Assoc	13	1	\$1,802,900	\$290,000	0.03%	0.00%	0.08%	0.01%			14	\$2,092,900	0.03%		0.09%					
Baybeach Realty	5	3	\$1,310,400	\$749,600	0.02%	0.01%	0.03%	0.02%			8	\$2,060,000	0.03%		0.05%					
In Florida Properties	1	4	\$118,000	\$1,937,000	0.00%	0.03%	0.01%	0.03%			5	\$2,055,000	0.03%		0.03%					
Charming Homes Realty	4	11	\$557,000	\$1,494,900	0.01%	0.02%	0.03%	0.07%			15	\$2,051,900	0.03%		0.10%					
Phelps Realty Services	16		\$2,043,430		0.03%	0.00%	0.10%	0.00%			16	\$2,043,430	0.03%		0.10%					
Help-U-Sell Reed & Associates	5	8	\$642,000	\$1,398,200	0.01%	0.02%	0.03%	0.05%			13	\$2,040,200	0.03%		0.08%					
Direct Home Realty	7	8	\$1,004,500	\$1,025,900	0.02%	0.02%	0.04%	0.05%			15	\$2,030,400	0.03%		0.10%					
Floridas Realty Specialists	8	4	\$1,773,608	\$251,800	0.03%	0.00%	0.05%	0.03%			12	\$2,025,408	0.03%		0.08%					
Focus Real Estate	2	8	\$323,000	\$1,690,825	0.01%	0.03%	0.01%	0.05%			10	\$2,013,825	0.03%		0.06%					
Minker Properties	1	2	\$1,400,000	\$609,000	0.02%	0.01%	0.01%	0.01%			3	\$2,009,000	0.03%		0.02%					
RL Bailey Realty	5	4	\$1,129,900	\$868,900	0.02%	0.01%	0.03%	0.03%			9	\$1,998,800	0.03%		0.06%					
Weichert Realtors on Gulf	5	6	\$991,000	\$985,700	0.02%	0.02%	0.03%	0.04%			11	\$1,976,700	0.03%		0.07%					
Seaside Properties of South Florida, Inc.	3	5	\$463,500	\$1,483,000	0.01%	0.02%	0.02%	0.03%			8	\$1,946,500	0.03%		0.05%					
Premier Realty Concepts, Inc.	1	2	\$928,000	\$1,008,900	0.02%	0.02%	0.01%	0.01%			3	\$1,936,900	0.03%		0.02%					
Pelican I Real Estate & Development, Inc.	7	1	\$1,759,400	\$174,900	0.03%	0.00%	0.04%	0.01%			8	\$1,934,300	0.03%		0.05%					
Eister and Company	3	5	\$721,400	\$1,182,500	0.01%	0.02%	0.02%	0.03%			8	\$1,903,900	0.03%		0.05%					
Divco Realty Corporation	1	1	\$950,000	\$950,000	0.02%	0.02%	0.01%	0.01%			2	\$1,900,000	0.03%		0.01%					
Florida Foundation Realty	3	2	\$1,254,000	\$625,000	0.02%	0.01%	0.02%	0.01%			5	\$1,879,000	0.03%		0.03%					
Escape Realty Services, LLC	2	4	\$535,000	\$1,343,150	0.01%	0.02%	0.01%	0.03%			6	\$1,878,150	0.03%		0.04%					
Hunters Ridge Realty Co.	6	5	\$1,018,500	\$851,500	0.02%	0.01%	0.04%	0.03%			11	\$1,870,000	0.03%		0.07%					
COLLIER COUNTY REALTY CORP	11	4	\$1,223,350	\$579,750	0.02%	0.01%	0.07%	0.03%			15	\$1,803,100	0.03%		0.10%					
Naples Trust Real Estate Services		4		\$1,801,000	0.00%	0.03%	0.00%	0.03%			4	\$1,801,000	0.03%		0.03%					
Horizons By The Sea Inc.	8	6	\$1,167,499	\$594,200	0.02%	0.01%	0.05%	0.04%			14	\$1,761,699	0.03%		0.09%					
Diversified Real Estate Group	2		\$1,760,000		0.03%	0.00%	0.01%	0.00%			2	\$1,760,000	0.03%		0.01%					
Century 21 AAIM Realty Grp.	12		\$1,748,300		0.03%	0.00%	0.08%	0.00%			12	\$1,748,300	0.03%		0.08%					
Ruby Realty & Referral Company	3	4	\$854,000	\$888,500	0.01%	0.01%	0.02%	0.03%			7	\$1,742,500	0.03%		0.04%					
Lely Realty	3	7	\$493,000	\$1,239,500	0.01%	0.02%	0.02%	0.04%			10	\$1,732,500	0.03%		0.06%					
Manchester Partners LLC	11	1	\$1,572,410	\$154,500	0.03%	0.00%	0.07%	0.01%			12	\$1,726,910	0.03%		0.08%					
OK Realty Inc.	7	6	\$949,150	\$735,770	0.02%	0.01%	0.04%	0.04%			13	\$1,684,920	0.03%		0.08%					
Framor Realty	1	17	\$79,000	\$1,604,900	0.00%	0.03%	0.01%	0.11%			18	\$1,683,900	0.03%		0.11%					
J Meier Real Estate	5	1	\$1,268,601	\$412,500	0.02%	0.01%	0.03%	0.01%			6	\$1,681,101	0.03%		0.04%					
Emerald Realty of Naples Inc	2	2	\$837,000	\$837,000	0.01%	0.01%	0.01%	0.01%			4	\$1,674,000	0.03%		0.03%					
Priority Properties of Florida	4	7	\$625,600	\$1,048,300	0.01%	0.02%	0.03%	0.04%			11	\$1,673,900	0.03%		0.07%					
L'Excellence Realty Group Inc.	4	11	\$536,000	\$1,101,800	0.01%	0.02%	0.03%	0.07%			15	\$1,637,800	0.03%		0.10%					
Bella Vita	5	1	\$1,365,500	\$260,000	0.02%	0.00%	0.03%	0.01%			6	\$1,625,500	0.03%		0.04%					
Sandals Realty	5	2	\$1,283,000	\$338,000	0.02%	0.01%	0.03%	0.01%			7	\$1,621,000	0.03%		0.04%					
Fidelity Florida Realty Corp	3	4	\$478,000	\$1,134,665	0.01%	0.02%	0.02%	0.03%			7	\$1,612,665	0.03%		0.04%					
The Real Estate Shop	3	6	\$339,900	\$1,264,900	0.01%	0.02%	0.02%	0.04%			9	\$1,604,800	0.03%		0.06%					
Rapallo Rite at Coconut Point	4	1	\$1,256,430	\$326,400	0.02%	0.01%	0.03%	0.01%			5	\$1,582,830	0.03%		0.03%					
Brand & Associates Inc.	4	1	\$1,229,000	\$325,000	0.02%	0.01%	0.03%	0.01%			5	\$1,554,000	0.03%		0.03%					
Leonard P Reina Lic Real Estat		1		\$1,550,000	0.00%	0.03%	0.00%	0.01%			1	\$1,550,000	0.03%		0.01%					
Cozy Naples Properties	1	1	\$775,000	\$775,000	0.01%	0.01%	0.01%	0.01%			2	\$1,550,000	0.03%		0.01%					
Canada and Associates		1		\$1,550,000	0.00%	0.03%	0.00%	0.01%			1	\$1,550,000	0.03%		0.0					

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Ranking by Volume

Data	Side		Sum of Closed Volume		% Closed Volume		% Closed Units		Total Count of Side	Total Sum of Closed Volume	Total % Closed Volume	Total % Closed Units
	Count of Side											
Century 21 Birchwood	14	3	\$984,700	\$393,400	0.02%	0.01%	0.09%	0.02%	17	\$1,378,100	0.02%	0.11%
Excel Real Estate Services, Inc.	3	5	\$436,500	\$936,650	0.01%	0.02%	0.02%	0.03%	8	\$1,373,150	0.02%	0.05%
Naples Real Estate Consultants	2	6	\$338,000	\$1,029,750	0.01%	0.02%	0.01%	0.04%	8	\$1,367,750	0.02%	0.05%
Kunkle Realty, LLC	3	2	\$1,087,000	\$265,500	0.02%	0.00%	0.02%	0.01%	5	\$1,352,500	0.02%	0.03%
Help-U-Sell Best Choice Realty	7		\$1,342,650		0.02%	0.00%	0.04%	0.00%	7	\$1,342,650	0.02%	0.04%
Coast Realty	6	4	\$964,500	\$374,500	0.02%	0.01%	0.04%	0.03%	10	\$1,339,000	0.02%	0.06%
Team1 Real Estate LLC		2		\$1,339,000	0.00%	0.02%	0.00%	0.01%	2	\$1,339,000	0.02%	0.01%
Real Estate Broker Direct		3		\$1,324,500	0.00%	0.02%	0.00%	0.02%	3	\$1,324,500	0.02%	0.02%
Home Quest Inc.	1	1	\$745,000	\$575,000	0.01%	0.01%	0.01%	0.01%	2	\$1,320,000	0.02%	0.01%
Klein and Associates Realty Inc.	1	2	\$500,000	\$811,000	0.01%	0.01%	0.01%	0.01%	3	\$1,311,000	0.02%	0.02%
Appraisal Research Corp. of Naples	3	2	\$355,230	\$952,500	0.01%	0.02%	0.02%	0.01%	5	\$1,307,730	0.02%	0.03%
Gulf Coast Management Group	6	3	\$853,900	\$451,500	0.01%	0.01%	0.04%	0.02%	9	\$1,305,400	0.02%	0.06%
Marilee Realty	6	5	\$712,640	\$579,740	0.01%	0.01%	0.04%	0.03%	11	\$1,292,380	0.02%	0.07%
Kim Levitan Realty	1	5	\$215,000	\$1,067,000	0.00%	0.02%	0.01%	0.03%	6	\$1,282,000	0.02%	0.04%
Exit Platinum Realty	6	3	\$968,000	\$299,000	0.02%	0.00%	0.04%	0.02%	9	\$1,267,000	0.02%	0.06%
Clyde C. Quinby Realty, Inc.	5		\$1,243,000		0.02%	0.00%	0.03%	0.00%	5	\$1,243,000	0.02%	0.03%
Atlantic & Pacific Realty	8	2	\$929,900	\$259,400	0.02%	0.00%	0.05%	0.01%	10	\$1,189,300	0.02%	0.06%
Sunstream Realty, Inc.	1	3	\$200,000	\$964,500	0.00%	0.02%	0.01%	0.02%	4	\$1,164,500	0.02%	0.03%
Poteet Properties, Inc.	2	4	\$458,500	\$703,000	0.01%	0.01%	0.01%	0.03%	6	\$1,161,500	0.02%	0.04%
Miloff Aubuchon Rlty Grp, Inc.	1	2	\$800,000	\$340,000	0.01%	0.01%	0.01%	0.01%	3	\$1,140,000	0.02%	0.02%
Thompson Realty	1	3	\$60,000	\$1,019,750	0.00%	0.02%	0.01%	0.02%	4	\$1,079,750	0.02%	0.03%
The Realty Group of SW FL, Inc	2	4	\$572,000	\$493,900	0.01%	0.01%	0.01%	0.03%	6	\$1,065,900	0.02%	0.04%
TSB Realty	2	5	\$264,900	\$796,900	0.00%	0.01%	0.01%	0.03%	7	\$1,061,800	0.02%	0.04%
Florida Connect Realty	3		\$1,045,000		0.02%	0.00%	0.02%	0.00%	3	\$1,045,000	0.02%	0.02%
Match Point Realty Inc.		2		\$1,034,500	0.00%	0.02%	0.00%	0.01%	2	\$1,034,500	0.02%	0.01%
Naples Property Shop	1	4	\$270,600	\$762,600	0.00%	0.01%	0.01%	0.03%	5	\$1,033,200	0.02%	0.03%
Worldwide Marketing Realty-NRS	1		\$1,033,000		0.02%	0.00%	0.01%	0.00%	1	\$1,033,000	0.02%	0.01%
AC Global Realty, LLC	3	4	\$447,000	\$585,900	0.01%	0.01%	0.02%	0.03%	7	\$1,032,900	0.02%	0.04%
Access Realty	3		\$1,021,900		0.02%	0.00%	0.02%	0.00%	3	\$1,021,900	0.02%	0.02%
Price Realty of Naples Inc	2		\$1,015,000		0.02%	0.00%	0.01%	0.00%	2	\$1,015,000	0.02%	0.01%
Self Realty Inc		6		\$1,008,700	0.00%	0.02%	0.00%	0.04%	6	\$1,008,700	0.02%	0.04%
Roger Hill Realty Inc	5	4	\$515,000	\$491,000	0.01%	0.01%	0.03%	0.03%	9	\$1,006,000	0.02%	0.06%
TJS Realty, Inc.	2		\$1,000,000		0.02%	0.00%	0.01%	0.00%	2	\$1,000,000	0.02%	0.01%
Realty Experts International Inc	1	4	\$83,250	\$905,250	0.00%	0.01%	0.01%	0.03%	5	\$988,500	0.02%	0.03%
Pikus Realty PA		9		\$970,900	0.00%	0.02%	0.00%	0.06%	9	\$970,900	0.02%	0.06%
Advanced Realty Solutions, Inc	4		\$965,000		0.02%	0.00%	0.03%	0.00%	4	\$965,000	0.02%	0.03%
Towne and Country Realty of Naples, Inc.	1	1	\$370,000	\$575,000	0.01%	0.01%	0.01%	0.01%	2	\$945,000	0.02%	0.01%
Naples Golfing Rentals, Inc.	1	2	\$245,000	\$695,000	0.00%	0.01%	0.01%	0.01%	3	\$940,000	0.02%	0.02%
Royal Realty Investment Group	1	1	\$300,000	\$610,000	0.00%	0.01%	0.01%	0.01%	2	\$910,000	0.01%	0.01%
Xcellence Realty Group	1	2	\$445,833	\$463,000	0.01%	0.01%	0.01%	0.01%	3	\$908,833	0.01%	0.02%
Porter Davis RE Brokerage	9		\$905,080		0.01%	0.00%	0.06%	0.00%	9	\$905,080	0.01%	0.06%
Southern Premier Realty	3	1	\$824,900	\$80,000	0.01%	0.00%	0.02%	0.01%	4	\$904,900	0.01%	0.03%
Gulf Coast Associates	1	4	\$125,000	\$778,500	0.00%	0.01%	0.01%	0.03%	5	\$903,500	0.01%	0.03%
Naples 1st Realty LLC		1		\$880,000	0.00%	0.01%	0.00%	0.01%	1	\$880,000	0.01%	0.01%
Brentwood Realty Services, Inc.	2	1	\$562,000	\$315,000	0.01%	0.01%	0.01%	0.01%	3	\$877,000	0.01%	0.02%
Collier Realty Services	2		\$865,000		0.01%	0.00%	0.01%	0.00%	2	\$865,000	0.01%	0.01%
Rapid Rescue	4		\$863,000		0.01%	0.00%	0.03%	0.00%	4	\$863,000	0.01%	0.03%
Marlin International Realty	2	1	\$654,000	\$195,000	0.01%	0.00%	0.01%	0.01%	3	\$849,000	0.01%	0.02%
Osborne & Company Inc		1		\$838,084	0.00%	0.01%	0.00%	0.01%	1	\$838,084	0.01%	0.01%
Avalon Real Estate	7		\$822,000		0.01%	0.00%	0.04%	0.00%	7	\$822,000	0.01%	0.04%
A Codi Realty		3		\$804,000	0.00%	0.01%	0.00%	0.02%	3	\$804,000	0.01%	0.02%
Frost & Associates Inc	6	1	\$734,000	\$54,000	0.01%	0.00%	0.04%	0.01%	7	\$788,000	0.01%	0.04%
Bristol Properties	1	3	\$140,000	\$639,500	0.00%	0.01%	0.01%	0.02%	4	\$779,500	0.01%	0.03%
Century 21 Dockside Realty	7	2	\$609,851	\$168,401	0.01%	0.00%	0.04%	0.01%	9	\$778,252	0.01%	0.06%
Colonial Square Realty, Inc.		1		\$775,000	0.00%	0.01%	0.00%	0.01%	1	\$775,000	0.01%	0.01%
Priority One Real Estate		1		\$772,500	0.00%	0.01%	0.00%	0.01%	1	\$772,500	0.01%	0.01%
Welker Realty, LLC	1	3	\$168,000	\$598,000	0.00%	0.01%	0.01%	0.02%	4	\$766,000	0.01%	0.03%
Steven C. Moller, Broker	2	5	\$274,400	\$464,400	0.00%	0.01%	0.01%	0.03%	7	\$738,800	0.01%	0.04%
Discovery Realty Group		2		\$734,500	0.00%	0.01%	0.00%	0.01%	2	\$734,500	0.01%	0.01%
Sun Coast Global	1	5	\$112,500	\$612,400	0.00%	0.01%	0.01%	0.03%	6	\$724,900	0.01%	0.04%
Clausen Properties, Inc.	3	2	\$437,500	\$285,000	0.01%	0.00%	0.02%	0.01%	5	\$722,500	0.01%	0.03%
Bristol Properties	2	2	\$377,000	\$335,000	0.01%	0.01%	0.01%	0.01%	4	\$712,000	0.01%	0.03%
Ted Hofferber SRA, PA	2		\$681,500		0.01%	0.00%	0.01%	0.00%	2	\$681,500	0.01%	0.01%
Olde Naples Real Estate, Inc.	1	1	\$152,000	\$525,000	0.00%	0.01%	0.01%	0.01%	2	\$677,000	0.01%	0.01%
Priceless Realty	7	2	\$559,300	\$104,000	0.01%	0.00%	0.04%	0.01%	9	\$663,300	0.01%	0.06%
Coffey Real Estate Services, Corp	4	3	\$371,000	\$283,000	0.01%	0.00%	0.03%	0.02%	7	\$654,000	0.01%	0.04%
Igoe Realty	2	2	\$194,900	\$440,000	0.00%	0.01%	0.01%	0.01%	4	\$634,900	0.01%	0.03%
Neapolitan Realty LLC		2		\$632,000	0.00%	0.01%	0.00%	0.01%	2	\$632,000	0.01%	0.01%
David Brown Realtors	4	3	\$431,500	\$187,900	0.01%	0.00%	0.03%	0.02%	7	\$619,400	0.01%	0.04%
World Real Estate Marketplace		1		\$609,000	0.00%	0.01%	0.00%	0.01%	1	\$609,000	0.01%	0.01%
Naples Realty International		4		\$606,900	0.00%	0.01%	0.00%	0.03%	4	\$606,900	0.01%	0.03%
Sellstate Priority Realty	4		\$605,000		0.01%	0.00%	0.03%	0.00%	4	\$605,000	0.01%	0.03%
Blue Beach Home LLC	3		\$581,000		0.01%	0.00%	0.02%	0.00%	3	\$581,000	0.01%	0.02%
Florida Real Estate Services, Inc.	1	2	\$225,000	\$355,000	0.00%	0.01%	0.01%	0.01%	3	\$580,000	0.01%	0.02%
First Service Realty-GMAC	7		\$579,650		0.01%	0.00%	0.04%	0.00%	7	\$579,650	0.01%	0.04%
Gulf Bay Marketing Group Inc.	1	1	\$288,000	\$288,000	0.00%	0.00%	0.01%	0.01%	2	\$576,000	0.01%	0.01%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Ranking by Volume

Data	Side		Sum of Closed Volume		% Closed Volume		% Closed Units		Total Count of Side	Total Sum of Closed Volume	Total % Closed Volume	Total % Closed Units
	Count	Side										
Sellstate Achievers Rlty	2		\$556,900		0.01%	0.00%	0.01%	0.00%	2	\$556,900	0.01%	0.01%
Lion Realty	1	2	\$260,000	\$294,000	0.00%	0.00%	0.01%	0.01%	3	\$554,000	0.01%	0.02%
Estates Realty	2	3	\$239,700	\$308,700	0.00%	0.01%	0.01%	0.02%	5	\$548,400	0.01%	0.03%
True Realty Services LLC		7		\$539,100	0.00%	0.01%	0.00%	0.04%	7	\$539,100	0.01%	0.04%
Imperial Realty Of Naples	1	2	\$94,000	\$444,000	0.00%	0.01%	0.01%	0.01%	3	\$538,000	0.01%	0.02%
Paradise Lifestyles	3		\$537,000		0.01%	0.00%	0.02%	0.00%	3	\$537,000	0.01%	0.02%
Harborview Realty Inc		4		\$534,500	0.00%	0.01%	0.00%	0.03%	4	\$534,500	0.01%	0.03%
Adelphi Realty Team	3		\$534,000		0.01%	0.00%	0.02%	0.00%	3	\$534,000	0.01%	0.02%
Andrea Deane & Associates, Inc.	1	2	\$190,000	\$336,500	0.00%	0.01%	0.01%	0.01%	3	\$526,500	0.01%	0.02%
Florida Westshore Realty		1		\$525,000	0.00%	0.01%	0.00%	0.01%	1	\$525,000	0.01%	0.01%
Unique Properties of Naples, Inc.	2	1	\$356,855	\$155,000	0.01%	0.00%	0.01%	0.01%	3	\$511,855	0.01%	0.02%
REO Accelerated Disposition	1		\$507,500		0.01%	0.00%	0.01%	0.00%	1	\$507,500	0.01%	0.01%
Calusa Bay Properties LLC	1	1	\$155,000	\$342,000	0.00%	0.01%	0.01%	0.01%	2	\$497,000	0.01%	0.01%
Harmon Global	2	2	\$244,717	\$244,717	0.00%	0.00%	0.01%	0.01%	4	\$489,434	0.01%	0.03%
Market America Realty of Naple		3		\$489,000	0.00%	0.01%	0.00%	0.02%	3	\$489,000	0.01%	0.02%
Baber Realty	1	2	\$181,000	\$306,000	0.00%	0.01%	0.01%	0.01%	3	\$487,000	0.01%	0.02%
Gulf Cities Realty	2	1	\$314,700	\$169,000	0.01%	0.00%	0.01%	0.01%	3	\$483,700	0.01%	0.02%
Pegasus Realty Group, Inc	2	2	\$317,000	\$162,000	0.01%	0.00%	0.01%	0.01%	4	\$479,000	0.01%	0.03%
Tudor Villas Realty Naples	2	1	\$389,400	\$89,500	0.01%	0.00%	0.01%	0.01%	3	\$478,900	0.01%	0.02%
Geovanna Fortier Real Estate	1	1	\$236,000	\$236,000	0.00%	0.00%	0.01%	0.01%	2	\$472,000	0.01%	0.01%
Fox Real Estate	1	2	\$185,000	\$279,500	0.00%	0.00%	0.01%	0.01%	3	\$464,500	0.01%	0.02%
RE/MAX Partners	3		\$459,400		0.01%	0.00%	0.02%	0.00%	3	\$459,400	0.01%	0.02%
Reed and Associate		1		\$455,000	0.00%	0.01%	0.00%	0.01%	1	\$455,000	0.01%	0.01%
Gulf Coast Realty of Naples	2	2	\$226,000	\$226,000	0.00%	0.00%	0.01%	0.01%	4	\$452,000	0.01%	0.03%
Jo Carter & Associates, Inc.	1	2	\$98,000	\$338,000	0.00%	0.01%	0.01%	0.01%	3	\$436,000	0.01%	0.02%
Florida Elite Realty Inc		3		\$425,500	0.00%	0.01%	0.00%	0.02%	3	\$425,500	0.01%	0.02%
Main Street Properties of SWFL	1	2	\$182,000	\$236,000	0.00%	0.00%	0.01%	0.01%	3	\$418,000	0.01%	0.02%
The Realty Source of Naples	1	1	\$325,000	\$91,000	0.01%	0.00%	0.01%	0.01%	2	\$416,000	0.01%	0.01%
Nichols Realty, Inc.		3		\$411,000	0.00%	0.01%	0.00%	0.02%	3	\$411,000	0.01%	0.02%
Gulfline Realty LLC	1		\$399,900		0.01%	0.00%	0.01%	0.00%	1	\$399,900	0.01%	0.01%
CL Properties		4		\$389,500	0.00%	0.01%	0.00%	0.03%	4	\$389,500	0.01%	0.03%
Anchor Real Estate		1		\$384,000	0.00%	0.01%	0.00%	0.01%	1	\$384,000	0.01%	0.01%
Number 1 Real Estate Services	4	1	\$331,000	\$53,000	0.01%	0.00%	0.03%	0.01%	5	\$384,000	0.01%	0.03%
Preferred Properties of Naples Inc	1	1	\$225,000	\$145,000	0.00%	0.00%	0.01%	0.01%	2	\$370,000	0.01%	0.01%
Town & Country Sun Properties		1		\$365,000	0.00%	0.01%	0.00%	0.01%	1	\$365,000	0.01%	0.01%
Genta Company Realty LLC	2	1	\$244,000	\$119,000	0.00%	0.00%	0.01%	0.01%	3	\$363,000	0.01%	0.02%
Southwest Coast Realty, Inc.		2		\$360,000	0.00%	0.01%	0.00%	0.01%	2	\$360,000	0.01%	0.01%
Inactive Broker ID	1		\$360,000		0.01%	0.00%	0.01%	0.00%	1	\$360,000	0.01%	0.01%
Pro-Gulf Properties, LLC		1		\$357,500	0.00%	0.01%	0.00%	0.01%	1	\$357,500	0.01%	0.01%
Essential Real Estate	1	1	\$227,000	\$130,000	0.00%	0.00%	0.01%	0.01%	2	\$357,000	0.01%	0.01%
Naples Select Real Estate LLC	1		\$355,000		0.01%	0.00%	0.01%	0.00%	1	\$355,000	0.01%	0.01%
Cornerstone Real Estate Services, Inc.	1		\$350,000		0.01%	0.00%	0.01%	0.00%	1	\$350,000	0.01%	0.01%
41 West Realty, Inc.		1		\$342,500	0.00%	0.01%	0.00%	0.01%	1	\$342,500	0.01%	0.01%
Collier & Assoc Real Estate	2		\$339,500		0.01%	0.00%	0.01%	0.00%	2	\$339,500	0.01%	0.01%
Kaye Realty Inc.	1		\$333,500		0.01%	0.00%	0.01%	0.00%	1	\$333,500	0.01%	0.01%
Selling Paradise Realty	3		\$330,750		0.01%	0.00%	0.02%	0.00%	3	\$330,750	0.01%	0.02%
Freshwater Real Estate	2		\$330,000		0.01%	0.00%	0.01%	0.00%	2	\$330,000	0.01%	0.01%
Florida Real Estate Professionals		1		\$325,000	0.00%	0.01%	0.00%	0.01%	1	\$325,000	0.01%	0.01%
AJB Realty LLC	1		\$322,000		0.01%	0.00%	0.01%	0.00%	1	\$322,000	0.01%	0.01%
Inactive		1		\$317,000	0.00%	0.01%	0.00%	0.01%	1	\$317,000	0.01%	0.01%
John A. Solakian, P.A.		1		\$315,000	0.00%	0.01%	0.00%	0.01%	1	\$315,000	0.01%	0.01%
Gulfcoast Premier Realty, Inc.		2		\$315,000	0.00%	0.01%	0.00%	0.01%	2	\$315,000	0.01%	0.01%
Maks Realty	2		\$310,000		0.01%	0.00%	0.01%	0.00%	2	\$310,000	0.01%	0.01%
J Roberts Brokerage Services	3		\$308,600		0.01%	0.00%	0.02%	0.00%	3	\$308,600	0.01%	0.02%
K. Burton and Associates	2		\$307,500		0.01%	0.00%	0.01%	0.00%	2	\$307,500	0.01%	0.01%
Napoli Realty Services, LLC	2	1	\$186,500	\$115,000	0.00%	0.00%	0.01%	0.01%	3	\$301,500	0.00%	0.02%
P & M Property Services	1	1	\$200,000	\$89,900	0.00%	0.00%	0.01%	0.01%	2	\$289,900	0.00%	0.01%
Golden Gate Realty & Development	2	1	\$187,900	\$99,000	0.00%	0.00%	0.01%	0.01%	3	\$286,900	0.00%	0.02%
Shoreline Properties of SW FL	2		\$284,500		0.00%	0.00%	0.01%	0.00%	2	\$284,500	0.00%	0.01%
Inactive Broker		2		\$277,100	0.00%	0.00%	0.00%	0.01%	2	\$277,100	0.00%	0.01%
Shoebbox RE & Development Corp		1		\$275,000	0.00%	0.00%	0.00%	0.01%	1	\$275,000	0.00%	0.01%
Seashore Realty, Inc		1		\$275,000	0.00%	0.00%	0.00%	0.01%	1	\$275,000	0.00%	0.01%
Gulfshore Properties	1		\$272,000		0.00%	0.00%	0.01%	0.00%	1	\$272,000	0.00%	0.01%
Sandra Evans	1		\$270,000		0.00%	0.00%	0.01%	0.00%	1	\$270,000	0.00%	0.01%
Naples 2 Estero Rentals and Sales		1		\$270,000	0.00%	0.00%	0.00%	0.01%	1	\$270,000	0.00%	0.01%
Royal Shell Real Estate Inc Rentals		1		\$265,000	0.00%	0.00%	0.00%	0.01%	1	\$265,000	0.00%	0.01%
Florida Home Realty Inc	3	1	\$218,000	\$46,100	0.00%	0.00%	0.02%	0.01%	4	\$264,100	0.00%	0.03%
Midwest Homes Realty, Inc.	1	1	\$125,000	\$125,000	0.00%	0.00%	0.01%	0.01%	2	\$250,000	0.00%	0.01%
Sellstate Premier Realty	2		\$249,000		0.00%	0.00%	0.01%	0.00%	2	\$249,000	0.00%	0.01%
Bartley Realty Services		2		\$235,000	0.00%	0.00%	0.00%	0.01%	2	\$235,000	0.00%	0.01%
Fifth Avenue Realty Limited, Inc.	1		\$230,000		0.00%	0.00%	0.01%	0.00%	1	\$230,000	0.00%	0.01%
Land Solutions Inc		1		\$228,000	0.00%	0.00%	0.00%	0.01%	1	\$228,000	0.00%	0.01%
Cypress Realty Inc.		1		\$227,500	0.00%	0.00%	0.00%	0.01%	1	\$227,500	0.00%	0.01%
William Morris, REALTOR		1		\$225,000	0.00%	0.00%	0.00%	0.01%	1	\$225,000	0.00%	0.01%
LeRev Realty, Inc.		1		\$225,000	0.00%	0.00%	0.00%	0.01%	1	\$225,000	0.00%	0.01%
Sandollar Real Estate Corp of Naples	1	2	\$28,500	\$193,000	0.00%	0.00%	0.01%	0.01%	3	\$221,500	0.00%	0.02%

File: YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31 Tab: Ranking by Volume

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Ranking by Units

	Side	Data				
Company	L	S			Total Sum of Closed Volume	Total Count of Side
	Sum of Closed Volume	Count of Side	Sum of Closed Volume	Count of Side		
Downing Frye	\$393,573,723	1,082	\$421,941,114	1,045	\$815,514,837	2,127
John R Wood	\$454,922,208	914	\$450,182,400	858	\$905,104,608	1,772
Premier Sothebys Int. Realty	\$545,847,391	499	\$450,994,237	468	\$996,841,628	967
Coldwell Banker Residential Real Estate, Inc.	\$185,460,784	514	\$168,117,307	448	\$353,578,091	962
Premiere Plus Realty Co.	\$119,553,029	408	\$128,016,070	431	\$247,569,099	839
Prudential Florida WCI Realty	\$137,890,917	376	\$155,528,148	372	\$293,419,065	748
Amerivest Realty	\$74,367,759	283	\$99,885,931	317	\$174,253,690	600
Sun Realty	\$42,997,606	208	\$53,713,357	257	\$96,710,963	465
Not Reported			\$90,869,040	350	\$90,869,040	350
RE/MAX Realty Select	\$32,649,683	196	\$27,487,904	129	\$60,137,587	325
Keller Williams Elite Realty	\$45,825,501	149	\$46,936,362	134	\$92,761,863	283
Royal Shell Real Estate	\$60,038,249	107	\$53,995,228	104	\$114,033,477	211
Florida Home Realty of Collier County, Inc.	\$19,670,454	98	\$26,756,724	111	\$46,427,178	209
Naples Realty Services	\$24,981,552	121	\$29,333,191	87	\$54,314,743	208
Keating Associates	\$38,713,700	78	\$28,973,722	102	\$67,687,422	180
Non MLS			\$38,488,996	162	\$38,488,996	162
Realty World Florida	\$21,417,049	89	\$18,753,566	52	\$40,170,615	141
WEICHERT, REALTORSr On The Gulf	\$9,471,600	53	\$12,367,641	63	\$21,839,241	116
Realty Direct Naples	\$8,270,900	47	\$12,925,875	68	\$21,196,775	115
Sand Castle Realty Group, Inc	\$12,239,600	48	\$19,078,860	65	\$31,318,460	113
VIP Realty Group	\$11,279,100	43	\$12,096,330	52	\$23,375,430	95
Prosults Realty	\$8,629,070	63	\$3,460,437	25	\$12,089,507	88
South Bay Realty	\$11,738,300	38	\$8,466,537	48	\$20,204,837	86
Gulf Breeze Real Estate, LLC	\$10,511,660	50	\$9,337,960	35	\$19,849,620	85
L.H. Fleming & Company, Real Estate	\$10,369,000	61	\$10,201,900	22	\$20,570,900	83
Waterfront Realty Group, Inc.	\$27,104,900	44	\$14,486,170	38	\$41,591,070	82
RE/MAX Results Realty	\$10,235,450	39	\$12,413,500	38	\$22,648,950	77
Vineyards Properties Inc	\$11,844,350	40	\$11,132,350	36	\$22,976,700	76
Keller Williams Realty, Marco	\$7,689,000	31	\$7,950,100	40	\$15,639,100	71
Stock Realty, LLC	\$11,747,500	41	\$10,284,245	29	\$22,031,745	70
Royal Properties of Naples LLC	\$5,806,504	43	\$4,541,112	24	\$10,347,616	67
ERA Flagship Real Estate	\$7,089,200	43	\$3,102,870	23	\$10,192,070	66
Internet Realty Group, Inc.	\$6,003,590	43	\$2,775,100	21	\$8,778,690	64
Mari Vesci REALTORS, Inc	\$14,160,550	34	\$8,704,100	26	\$22,864,650	60
	\$3,564,600	18	\$10,663,250	39	\$14,227,850	57
Saggio Dream Realty	\$3,772,950	35	\$2,036,500	21	\$5,809,450	56
Realty World, Top Producers Realty, Inc.	\$7,590,690	39	\$1,947,290	13	\$9,537,980	52
Gulf Coast International	\$47,435,200	25	\$50,433,248	26	\$97,868,448	51
RE/MAX Estates	\$5,138,000	25	\$7,259,500	24	\$12,397,500	49
Realty Pros of Naples, LLC	\$3,528,500	18	\$6,165,400	30	\$9,693,900	48
Faust RealtyGroup	\$4,284,930	27	\$2,473,030	20	\$6,757,960	47
Islandwalk Realty of Naples	\$6,757,250	26	\$4,842,100	19	\$11,599,350	45
Bluebill Real Estate	\$3,650,800	18	\$10,041,300	27	\$13,692,100	45
Levitan-McQuaid LLC	\$11,495,000	16	\$14,065,637	28	\$25,560,637	44
RE/MAX Realty Group	\$7,153,250	31	\$3,522,200	13	\$10,675,450	44
A Delta Realty of Naples Inc.	\$505,300	3	\$10,767,899	40	\$11,273,199	43
Arbor Trace Realty, Inc.	\$7,188,000	23	\$6,205,000	19	\$13,393,000	42
Naples Brokers Realty	\$2,447,563	19	\$3,418,622	21	\$5,866,185	40
Luxury Homes of Naples	\$3,029,425	3	\$5,200,085	34	\$8,229,510	37
Blue Heron Realty of Naples	\$2,741,050	19	\$2,565,350	16	\$5,306,400	35
West Wave Realty	\$3,768,528	31	\$227,050	3	\$3,995,578	34
Grey Oaks Realty Inc.	\$17,699,500	21	\$12,442,500	12	\$30,142,000	33
Sun Realty LLC	\$3,247,020	15	\$6,483,000	18	\$9,730,020	33
Sandals Realty of Collier	\$3,149,500	15	\$3,991,300	18	\$7,140,800	33
Florida Global RE Inc	\$2,028,250	14	\$1,851,650	18	\$3,879,900	32
Illustrated Properties Real Estate Inc.	\$6,831,500	22	\$2,750,000	10	\$9,581,500	32
Sun Realty USA	\$2,951,000	13	\$4,576,200	19	\$7,527,200	32

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Ranking by Units

	Side	Data				
	L		S		Total Sum of Closed Volume	Total Count of Side
Builders Services	\$8,943,921	30	\$272,400	1	\$9,216,321	31
Gulf Region Realty	\$2,714,000	15	\$2,951,850	16	\$5,665,850	31
D. R. Horton Realty	\$6,684,066	28	\$474,699	3	\$7,158,765	31
KWPM Real Estate Services	\$3,815,700	25	\$1,028,500	5	\$4,844,200	30
Young Realty Group	\$2,637,400	20	\$1,685,500	10	\$4,322,900	30
Independent Brokers Realty	\$2,735,000	16	\$2,890,650	14	\$5,625,650	30
U S Prime Realty LLC	\$1,173,300	9	\$2,369,000	21	\$3,542,300	30
Tropics Real Estate	\$1,444,350	5	\$6,704,900	24	\$8,149,250	29
Florida Homes Realty of Collier	\$1,709,048	12	\$2,126,700	17	\$3,835,748	29
RL Nardi & Associates Inc	\$3,113,400	8	\$8,028,400	21	\$11,141,800	29
Verona Realty	\$3,837,500	14	\$3,327,900	14	\$7,165,400	28
Platinum Properties of Naples Inc	\$3,836,500	12	\$6,067,500	15	\$9,904,000	27
Premier Estate Properties	\$30,463,500	16	\$17,265,000	11	\$47,728,500	27
Absync Realty	\$2,649,200	9	\$3,482,500	17	\$6,131,700	26
Germain Properties of Naples, LLC	\$2,433,400	12	\$5,019,100	13	\$7,452,500	25
Diann Masi Realty, Inc.	\$2,954,250	17	\$1,570,650	8	\$4,524,900	25
Premier Realty Homes	\$6,867,300	18	\$1,857,875	7	\$8,725,175	25
White Sands Realty, LLC	\$1,727,550	6	\$7,136,836	18	\$8,864,386	24
Fiddler's Creek Realty, Inc.	\$8,205,545	23	\$374,000	1	\$8,579,545	24
Weekly Realty Group, LLC	\$19,130,000	13	\$18,510,000	10	\$37,640,000	23
IXORA Realty	\$1,636,150	13	\$1,128,038	10	\$2,764,188	23
Real Pro Realtors	\$913,500	10	\$2,961,500	13	\$3,875,000	23
Barry DeNicola Realty, Inc.	\$40,175,000	16	\$13,850,000	6	\$54,025,000	22
Lely Resort Realty, LLC.	\$14,026,676	19	\$2,663,235	3	\$16,689,911	22
Island Coastal Realty, LLC	\$2,459,400	16	\$1,418,000	6	\$3,877,400	22
Boca Executives	\$1,180,000	3	\$4,271,401	19	\$5,451,401	22
Quail Communities Realty, Inc.	\$2,955,500	10	\$5,640,400	12	\$8,595,900	22
Keller Williams Realty Naples	\$2,473,000	10	\$5,621,400	12	\$8,094,400	22
United Real Estate	\$2,080,000	11	\$1,542,765	11	\$3,622,765	22
Perfect Properties of Naples, Inc.	\$2,440,700	17	\$490,600	4	\$2,931,300	21
Royal Shell Real Estate, Inc	\$8,389,500	10	\$5,294,500	11	\$13,684,000	21
Independent Brokers Realty Inc.	\$6,490,600	19	\$420,500	2	\$6,911,100	21
A Plus Realty	\$824,210	5	\$1,985,820	16	\$2,810,030	21
Lee Collier Realty Group Inc	\$292,500	1	\$6,035,851	19	\$6,328,351	20
Advanta Realty	\$737,900	5	\$2,700,000	15	\$3,437,900	20
Beachwood Properties, Inc.	\$1,273,900	10	\$1,938,300	10	\$3,212,200	20
Sky Real Estate	\$2,658,103	13	\$1,009,401	7	\$3,667,504	20
TEC Realty	\$762,800	7	\$1,667,200	13	\$2,430,000	20
Homes & Land Brokers, Inc.	\$3,235,051	19	\$85,000	1	\$3,320,051	20
Bartley Realty LLLC	\$2,343,863	10	\$1,900,523	10	\$4,244,386	20
Realty Executives	\$1,955,100	9	\$2,428,377	10	\$4,383,477	19
Encore Realty	\$1,688,900	6	\$6,088,825	13	\$7,777,725	19
POM Property Management	\$776,000	5	\$1,916,000	14	\$2,692,000	19
Engel and Voelkers Olde Naples	\$5,636,499	8	\$5,248,295	10	\$10,884,794	18
Framor Realty	\$79,000	1	\$1,604,900	17	\$1,683,900	18
Spina Realty Company	\$1,231,500	5	\$3,256,000	12	\$4,487,500	17
Century 21 Birchwood	\$984,700	14	\$393,400	3	\$1,378,100	17
Wordl Realty Services	\$1,038,000	7	\$1,555,300	10	\$2,593,300	17
Marco Island Realestate.com, Inc.	\$2,023,000	6	\$2,998,500	11	\$5,021,500	17
Port of the Islands Realty LLC	\$2,027,150	9	\$1,597,150	8	\$3,624,300	17
Century 21 JB Novelli Internationale	\$1,753,900	13	\$879,900	4	\$2,633,800	17
Sterling Property Servs Realty	\$3,913,500	9	\$3,670,000	8	\$7,583,500	17
Mediterra Realty	\$15,766,000	11	\$6,861,220	5	\$22,627,220	16
E, M Prime Realty	\$2,163,285	14	\$482,000	2	\$2,645,285	16
Housetraders	\$870,700	10	\$674,400	6	\$1,545,100	16
Phelps Realty Services	\$2,043,430	16			\$2,043,430	16
Century 21 Sunbelt	\$2,868,609	15	\$80,500	1	\$2,949,109	16
Island Realty Marco	\$3,265,000	11	\$1,340,000	4	\$4,605,000	15

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Ranking by Units

	Side	Data			Total Sum of Closed Volume	Total Count of Side
	L		S			
Anchor Realty of Naples	\$1,987,150	11	\$398,900	4	\$2,386,050	15
L'Excellence Realty Group Inc.	\$536,000	4	\$1,101,800	11	\$1,637,800	15
Charming Homes Realty	\$557,000	4	\$1,494,900	11	\$2,051,900	15
Onier Realty of SW Fla	\$540,776	4	\$2,868,000	11	\$3,408,776	15
Direct Home Realty	\$1,004,500	7	\$1,025,900	8	\$2,030,400	15
COLLIER COUNTY REALTY CORP	\$1,223,350	11	\$579,750	4	\$1,803,100	15
Florida Realty Group	\$1,498,500	11	\$727,500	3	\$2,226,000	14
McNeil Real Estate, Inc.	\$1,965,500	7	\$1,729,000	7	\$3,694,500	14
Old Naples Realty Inc.	\$2,267,740	8	\$1,972,000	6	\$4,239,740	14
Horizons By The Sea Inc.	\$1,167,499	8	\$594,200	6	\$1,761,699	14
McWilliams Buckley & Assoc	\$1,802,900	13	\$290,000	1	\$2,092,900	14
Taylor Woodrow Realty-SW, LLC	\$4,919,469	13	\$332,705	1	\$5,252,174	14
Pollard & Hedrich Realty, Inc.	\$795,700	4	\$1,558,450	9	\$2,354,150	13
RE/MAX Sundance Realty II	\$1,367,000	8	\$1,179,000	5	\$2,546,000	13
West Bay Realty Inc.	\$2,893,000	6	\$3,419,000	7	\$6,312,000	13
OK Realty Inc.	\$949,150	7	\$735,770	6	\$1,684,920	13
Florida Platinum Realty	\$995,897	5	\$2,984,650	8	\$3,980,547	13
Help-U-Sell Reed & Associates	\$642,000	5	\$1,398,200	8	\$2,040,200	13
Lahaina Realty	\$904,000	4	\$2,052,900	9	\$2,956,900	13
RE/MAX Affinity	\$116,000	1	\$2,340,450	12	\$2,456,450	13
Century 21 AAIM Realty Grp.	\$1,748,300	12			\$1,748,300	12
Floridas Realty Specialists	\$1,773,608	8	\$251,800	4	\$2,025,408	12
Manchester Partners LLC	\$1,572,410	11	\$154,500	1	\$1,726,910	12
Marion Realtors	\$1,510,000	7	\$1,212,500	5	\$2,722,500	12
Menelee Realty	\$1,417,200	11			\$1,417,200	11
Marilee Realty	\$712,640	6	\$579,740	5	\$1,292,380	11
Prime Location Brokers LLC	\$645,700	5	\$773,950	6	\$1,419,650	11
Priority Properties of Florida	\$625,600	4	\$1,048,300	7	\$1,673,900	11
Select Real Estate By Stephani	\$1,867,600	7	\$1,194,500	4	\$3,062,100	11
Realty Executives Signature	\$370,000	2	\$1,775,600	9	\$2,145,600	11
Assist2Sell	\$1,832,000	9	\$590,000	2	\$2,422,000	11
Weichert Realtors on Gulf	\$991,000	5	\$985,700	6	\$1,976,700	11
Hunters Ridge Realty Co.	\$1,018,500	6	\$851,500	5	\$1,870,000	11
Century 21 Tri Power	\$879,800	6	\$558,400	4	\$1,438,200	10
Vineyards Realty Inc	\$6,530,000	9	\$735,000	1	\$7,265,000	10
Coast Realty	\$964,500	6	\$374,500	4	\$1,339,000	10
Atlantic & Pacific Realty	\$929,900	8	\$259,400	2	\$1,189,300	10
Bay Forest Real Estate Services, Inc.	\$1,336,500	6	\$810,000	4	\$2,146,500	10
Focus Real Estate	\$323,000	2	\$1,690,825	8	\$2,013,825	10
Lely Realty	\$493,000	3	\$1,239,500	7	\$1,732,500	10
Miles Realty Group	\$1,179,763	5	\$1,525,000	5	\$2,704,763	10
Realty Corp. of Naples	\$1,187,500	5	\$1,245,000	4	\$2,432,500	9
Exit Platinum Realty	\$968,000	6	\$299,000	3	\$1,267,000	9
Century 21 First Southern Trust	\$2,063,900	6	\$517,500	3	\$2,581,400	9
Century 21 Dockside Realty	\$609,851	7	\$168,401	2	\$778,252	9
Priceless Realty	\$559,300	7	\$104,000	2	\$663,300	9
RL Bailey Realty	\$1,129,900	5	\$868,900	4	\$1,998,800	9
Hovland, Inc.	\$693,500	4	\$757,600	5	\$1,451,100	9
Roger Hill Realty Inc	\$515,000	5	\$491,000	4	\$1,006,000	9
The Real Estate Shop	\$339,900	3	\$1,264,900	6	\$1,604,800	9
Campbell and Prebish	\$3,625,000	2	\$16,460,000	7	\$20,085,000	9
WCI Realty Inc	\$3,997,175	5	\$3,792,175	4	\$7,789,350	9
Porter Davis RE Brokerage	\$905,080	9			\$905,080	9
Naples Sundance Realty Inc	\$1,275,000	4	\$1,470,500	5	\$2,745,500	9
Gulf Coast Management Group	\$853,900	6	\$451,500	3	\$1,305,400	9
Kevin Shelly Realty Inc	\$975,300	4	\$1,222,800	5	\$2,198,100	9
Pikus Realty PA			\$970,900	9	\$970,900	9
Bordner Real Estate, Inc.			\$6,404,300	9	\$6,404,300	9

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Ranking by Units

	Side	Data			Total Sum of Closed Volume	Total Count of Side
	L		S			
Sunshine Realty of SWFL	\$1,228,000	7	\$280,000	2	\$1,508,000	9
Advantage Real Estate Service	\$2,188,900	9			\$2,188,900	9
Christopher Realty, Inc.	\$1,764,000	4	\$2,499,000	4	\$4,263,000	8
Eister and Company	\$721,400	3	\$1,182,500	5	\$1,903,900	8
Excel Real Estate Services, Inc.	\$436,500	3	\$936,650	5	\$1,373,150	8
Gulf Coast Investment Properties	\$1,085,000	3	\$2,725,000	5	\$3,810,000	8
Rossi Real Estate Inc	\$1,260,000	3	\$2,918,000	5	\$4,178,000	8
Pelican I Real Estate & Development, Inc.	\$1,759,400	7	\$174,900	1	\$1,934,300	8
Naples Real Estate Consultants	\$338,000	2	\$1,029,750	6	\$1,367,750	8
Beach & Luxury Realty Inc	\$555,000	2	\$2,514,750	6	\$3,069,750	8
Alliance Realty Group	\$560,700	3	\$983,119	5	\$1,543,819	8
Baybeach Realty	\$1,310,400	5	\$749,600	3	\$2,060,000	8
Seaside Properties of South Florida, Inc.	\$463,500	3	\$1,483,000	5	\$1,946,500	8
Century 21 Sunbelt Rlty #1,Inc	\$709,100	5	\$775,000	3	\$1,484,100	8
Orange County Real Estate	\$1,543,500	8			\$1,543,500	8
Prime Real Estate of Naples	\$1,559,533	5	\$617,633	3	\$2,177,166	8
Barefoot Beach Properties	\$740,000	2	\$4,927,500	5	\$5,667,500	7
Sunny Realty	\$1,089,800	5	\$437,500	2	\$1,527,300	7
5th Avenue Real Estate			\$2,735,000	7	\$2,735,000	7
Simply Think Florida Realty	\$430,000	2	\$1,066,681	5	\$1,496,681	7
Ruby Realty & Referral Company	\$854,000	3	\$888,500	4	\$1,742,500	7
Market America Rlty & Invstmnt	\$1,542,300	5	\$2,220,000	2	\$3,762,300	7
Palm Realty Group	\$1,060,000	3	\$2,074,000	4	\$3,134,000	7
Sunstream Realty Inc	\$830,000	4	\$585,000	3	\$1,415,000	7
Sandals Realty	\$1,283,000	5	\$338,000	2	\$1,621,000	7
Audubon Properties Inc	\$3,740,000	5	\$1,410,000	2	\$5,150,000	7
AC Global Realty, LLC	\$447,000	3	\$585,900	4	\$1,032,900	7
Help-U-Sell Best Choice Realty	\$1,342,650	7			\$1,342,650	7
Exceptional Properties of SW Florida	\$2,107,500	5	\$425,000	2	\$2,532,500	7
Steven C. Moller, Broker	\$274,400	2	\$464,400	5	\$738,800	7
David Brown Realtors	\$431,500	4	\$187,900	3	\$619,400	7
Windstar Realty Group, LLC	\$979,500	3	\$1,265,500	4	\$2,245,000	7
Marquise Property Sales	\$3,295,000	4	\$2,780,000	3	\$6,075,000	7
Frost & Associates Inc	\$734,000	6	\$54,000	1	\$788,000	7
PACT Realty	\$10,640,000	7			\$10,640,000	7
Avalon Real Estate	\$822,000	7			\$822,000	7
First Service Realty-GMAC	\$579,650	7			\$579,650	7
Unique Naples Real Estate Inc	\$8,258,136	6	\$1,000,000	1	\$9,258,136	7
True Realty Services LLC			\$539,100	7	\$539,100	7
Fidelity Florida Realty Corp	\$478,000	3	\$1,134,665	4	\$1,612,665	7
Southwest Properties Group	\$1,950,000	4	\$2,405,000	3	\$4,355,000	7
Coffey Real Estate Services, Corp	\$371,000	4	\$283,000	3	\$654,000	7
TSD Realty	\$264,900	2	\$796,900	5	\$1,061,800	7
Escape Realty Services, LLC	\$535,000	2	\$1,343,150	4	\$1,878,150	6
The Realty Group of SW FL, Inc	\$572,000	2	\$493,900	4	\$1,065,900	6
Sun Coast Global	\$112,500	1	\$612,400	5	\$724,900	6
Inactive Company	\$1,762,500	4	\$830,000	2	\$2,592,500	6
The Forrest Company Realty of Naples Inc	\$13,512,000	4	\$4,615,000	2	\$18,127,000	6
Phase III Real Estate Services	\$152,000	1	\$4,855,000	5	\$5,007,000	6
Bella Vita	\$1,365,500	5	\$260,000	1	\$1,625,500	6
Sheridan Real Estate	\$2,883,500	6			\$2,883,500	6
Perfect Place Realty	\$675,900	2	\$2,084,000	4	\$2,759,900	6
Poteet Properties, Inc.	\$458,500	2	\$703,000	4	\$1,161,500	6
Kim Levitan Realty	\$215,000	1	\$1,067,000	5	\$1,282,000	6
J Meier Real Estate	\$1,268,601	5	\$412,500	1	\$1,681,101	6
Self Realty Inc			\$1,008,700	6	\$1,008,700	6
Clyde C. Quinby Realty, Inc.	\$1,243,000	5			\$1,243,000	5
Appraisal Research Corp. of Naples	\$355,230	3	\$952,500	2	\$1,307,730	5

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Ranking by Units

	Side	Data			Total Sum of Closed Volume	Total Count of Side
	L		S			
Naples Property Shop	\$270,600	1	\$762,600	4	\$1,033,200	5
Gulf Coast Associates	\$125,000	1	\$778,500	4	\$903,500	5
Tunrkey Residential	\$2,864,800	5			\$2,864,800	5
Estates Realty	\$239,700	2	\$308,700	3	\$548,400	5
Brand & Associates Inc.	\$1,229,000	4	\$325,000	1	\$1,554,000	5
Number 1 Real Estate Services	\$331,000	4	\$53,000	1	\$384,000	5
Clausen Properties, Inc.	\$437,500	3	\$285,000	2	\$722,500	5
Bud Coleman Associates Inc	\$6,928,000	3	\$2,848,000	2	\$9,776,000	5
Realty Experts International Inc	\$83,250	1	\$905,250	4	\$988,500	5
Rapallo Rite at Coconut Point	\$1,256,430	4	\$326,400	1	\$1,582,830	5
Kunkle Realty, LLC	\$1,087,000	3	\$265,500	2	\$1,352,500	5
In Florida Properties	\$118,000	1	\$1,937,000	4	\$2,055,000	5
Florida Foundation Realty	\$1,254,000	3	\$625,000	2	\$1,879,000	5
Community Realty Associates	\$2,188,900	5			\$2,188,900	5
Peak Realty Partners	\$2,871,000	2	\$705,000	2	\$3,576,000	4
Advanced Realty Solutions,Inc	\$965,000	4			\$965,000	4
Naples Trust Real Estate Services			\$1,801,000	4	\$1,801,000	4
Bristol Properties	\$377,000	2	\$335,000	2	\$712,000	4
Select Properties, LLC	\$2,000,000	3	\$1,375,000	1	\$3,375,000	4
Sellstate Priority Realty	\$605,000	4			\$605,000	4
Rapid Rescue	\$863,000	4			\$863,000	4
Summit Real Estate Group, LLC	\$1,117,500	2	\$1,330,000	2	\$2,447,500	4
Barefoot Beach Realty Inc			\$4,160,000	4	\$4,160,000	4
Thompson Realty	\$60,000	1	\$1,019,750	3	\$1,079,750	4
Southern Premier Realty	\$824,900	3	\$80,000	1	\$904,900	4
Sunstream Realty, Inc.	\$200,000	1	\$964,500	3	\$1,164,500	4
Pegasus Realty Group, Inc	\$317,000	2	\$162,000	2	\$479,000	4
Gulf Coast Realty of Naples	\$226,000	2	\$226,000	2	\$452,000	4
Florida Home Realty Inc	\$218,000	3	\$46,100	1	\$264,100	4
Emerald Realty of Naples Inc	\$837,000	2	\$837,000	2	\$1,674,000	4
CL Properties			\$389,500	4	\$389,500	4
Harmon Global	\$244,717	2	\$244,717	2	\$489,434	4
Welker Realty, LLC	\$168,000	1	\$598,000	3	\$766,000	4
Naples Realty International			\$606,900	4	\$606,900	4
Harborview Realty Inc			\$534,500	4	\$534,500	4
Igoe Realty	\$194,900	2	\$440,000	2	\$634,900	4
Bristol Properties	\$140,000	1	\$639,500	3	\$779,500	4
Napoli Realty Services, LLC	\$186,500	2	\$115,000	1	\$301,500	3
Gulf Cities Realty	\$314,700	2	\$169,000	1	\$483,700	3
Genta Company Realty LLC	\$244,000	2	\$119,000	1	\$363,000	3
Paradise Lifestyles	\$537,000	3			\$537,000	3
Florida Elite Realty Inc			\$425,500	3	\$425,500	3
Miloff Aubuchon Rlty Grp, Inc.	\$800,000	1	\$340,000	2	\$1,140,000	3
Blue Beach Home,LLC	\$581,000	3			\$581,000	3
Florida Connect Realty	\$1,045,000	3			\$1,045,000	3
Stiles Sowers & Associates REALTORSr	\$2,250,000	1	\$1,042,500	2	\$3,292,500	3
Klein and Associates Realty Inc.	\$500,000	1	\$811,000	2	\$1,311,000	3
Selling Paradise Realty	\$330,750	3			\$330,750	3
Baber Realty	\$181,000	1	\$306,000	2	\$487,000	3
Fox Real Estate	\$185,000	1	\$279,500	2	\$464,500	3
Nichols Realty, Inc.			\$411,000	3	\$411,000	3
Sanddollar Real Estate Corp of Naples	\$28,500	1	\$193,000	2	\$221,500	3
Adelphi Realty Team	\$534,000	3			\$534,000	3
Xcellence Realty Group	\$445,833	1	\$463,000	2	\$908,833	3
Phoenix Homes Inc	\$1,587,500	1	\$3,405,000	2	\$4,992,500	3
Premier Realty Concepts, Inc.	\$928,000	1	\$1,008,900	2	\$1,936,900	3
RE/MAX Partners	\$459,400	3			\$459,400	3
Tudor Villas Realty Naples	\$389,400	2	\$89,500	1	\$478,900	3

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Ranking by Units

	Side	Data			Total Sum of Closed Volume	Total Count of Side
	L		S			
J Roberts Brokerage Services	\$308,600	3			\$308,600	3
Golden Gate Realty & Development	\$187,900	2	\$99,000	1	\$286,900	3
Marlin International Realty	\$654,000	2	\$195,000	1	\$849,000	3
Market America Realty of Naple			\$489,000	3	\$489,000	3
Florida Real Estate Services, Inc.	\$225,000	1	\$355,000	2	\$580,000	3
Unique Properties of Naples, Inc.	\$356,855	2	\$155,000	1	\$511,855	3
Access Realty	\$1,021,900	3			\$1,021,900	3
Andrea Deane & Associates, Inc.	\$190,000	1	\$336,500	2	\$526,500	3
Jo Carter & Associates, Inc.	\$98,000	1	\$338,000	2	\$436,000	3
A Codi Realty			\$804,000	3	\$804,000	3
Lion Realty	\$260,000	1	\$294,000	2	\$554,000	3
Real Estate Broker Direct			\$1,324,500	3	\$1,324,500	3
Imperial Realty Of Naples	\$94,000	1	\$444,000	2	\$538,000	3
Naples Golfing Rentals, Inc.	\$245,000	1	\$695,000	2	\$940,000	3
Brentwood Realty Services, Inc.	\$562,000	2	\$315,000	1	\$877,000	3
Main Street Properties of SWFL	\$182,000	1	\$236,000	2	\$418,000	3
Minker Properties	\$1,400,000	1	\$609,000	2	\$2,009,000	3
Ave Maria Real Estate and Home	\$136,500	1	\$82,000	1	\$218,500	2
Neapolitan Realty LLC			\$632,000	2	\$632,000	2
Naples Properties			\$186,000	2	\$186,000	2
Advanced Plus Realty LLC	\$25,000	1	\$25,000	1	\$50,000	2
Divco Realty Corporation	\$950,000	1	\$950,000	1	\$1,900,000	2
Maks Realty	\$310,000	2			\$310,000	2
Shoreline Properties of SW FL	\$284,500	2			\$284,500	2
The Realty Source of Naples	\$325,000	1	\$91,000	1	\$416,000	2
Team1 Real Estate LLC			\$1,339,000	2	\$1,339,000	2
Gulf Bay Marketing Group Inc.	\$288,000	1	\$288,000	1	\$576,000	2
Taylor Donovan Realty	\$24,000	1	\$24,000	1	\$48,000	2
Collier & Assoc Real Estate	\$339,500	2			\$339,500	2
Towne and Country Realty of Naples, Inc.	\$370,000	1	\$575,000	1	\$945,000	2
N.A.I. Realty	\$80,000	1	\$64,000	1	\$144,000	2
Ted Hofferber SRA, PA	\$681,500	2			\$681,500	2
Keller Williams Marco	\$90,000	1	\$90,000	1	\$180,000	2
K. Burton and Associates	\$307,500	2			\$307,500	2
Olde Naples Real Estate, Inc.	\$152,000	1	\$525,000	1	\$677,000	2
Match Point Realty Inc.			\$1,034,500	2	\$1,034,500	2
Preferred Properties of Naples Inc	\$225,000	1	\$145,000	1	\$370,000	2
Discovery Realty Group			\$734,500	2	\$734,500	2
Calusa Bay Properties LLC	\$155,000	1	\$342,000	1	\$497,000	2
South Shore Properties Group	\$4,550,000	1	\$74,500	1	\$4,624,500	2
Cozy Naples Properties	\$775,000	1	\$775,000	1	\$1,550,000	2
TJS Realty, Inc.	\$1,000,000	2			\$1,000,000	2
Price Realty of Naples Inc	\$1,015,000	2			\$1,015,000	2
Home Quest Inc.	\$745,000	1	\$575,000	1	\$1,320,000	2
1010 Apartments, Inc.	\$85,000	1	\$85,000	1	\$170,000	2
Essential Real Estate	\$227,000	1	\$130,000	1	\$357,000	2
Loss Negotiation Services, LLC	\$136,000	2			\$136,000	2
Sellstate Achievers Rlty	\$556,900	2			\$556,900	2
Geovanna Fortier Real Estate	\$236,000	1	\$236,000	1	\$472,000	2
P & M Property Services	\$200,000	1	\$89,900	1	\$289,900	2
London Bay Realty, Inc.	\$1,330,000	1	\$1,330,000	1	\$2,660,000	2
Sellstate Premier Realty	\$249,000	2			\$249,000	2
Wynns Realty	\$150,000	1	\$50,000	1	\$200,000	2
Gulfcoast Premier Realty, Inc.			\$315,000	2	\$315,000	2
Alderuccio Realty Group, LLC	\$1,850,000	1	\$1,850,000	1	\$3,700,000	2
Inactive Broker			\$277,100	2	\$277,100	2
Royal Realty Investment Group	\$300,000	1	\$610,000	1	\$910,000	2
Pelican Connection, Inc.			\$215,500	2	\$215,500	2

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Ranking by Units

	Side	Data			Total Sum of Closed Volume	Total Count of Side
	L		S			
Diversified Real Estate Group	\$1,760,000	2			\$1,760,000	2
Southwest Coast Realty, Inc.			\$360,000	2	\$360,000	2
Engel & Voelkers Marco Island	\$105,000	1	\$105,000	1	\$210,000	2
Bartley Realty Services			\$235,000	2	\$235,000	2
Collier Realty Services	\$865,000	2			\$865,000	2
Freshwater Real Estate	\$330,000	2			\$330,000	2
Midwest Homes Realty, Inc.	\$125,000	1	\$125,000	1	\$250,000	2
William Morris, REALTOR			\$225,000	1	\$225,000	1
LeRev Realty, Inc.			\$225,000	1	\$225,000	1
Naples 2 Estero Rentals and Sales			\$270,000	1	\$270,000	1
Fifth Avenue Realty Limited, Inc.	\$230,000	1			\$230,000	1
Premier Sotheby's Int'l Rlty			\$182,000	1	\$182,000	1
MG1 Realty	\$131,000	1			\$131,000	1
High End Properties			\$3,250,000	1	\$3,250,000	1
Harborview Realty of Naples, Inc.	\$118,500	1			\$118,500	1
United Home Realty Inc			\$150,000	1	\$150,000	1
Henson Luke Realty Group Int'l	\$170,000	1			\$170,000	1
Leonard P Reina Lic Real Estat			\$1,550,000	1	\$1,550,000	1
Pristine Realty Inc	\$155,000	1			\$155,000	1
41 West Realty, Inc.			\$342,500	1	\$342,500	1
Twin Realty Inc.	\$149,000	1			\$149,000	1
Anchor Real Estate			\$384,000	1	\$384,000	1
Sandy Retreats Realty	\$165,000	1			\$165,000	1
Gallery Realty	\$135,000	1			\$135,000	1
Pinnacle Property Group	\$46,000	1			\$46,000	1
Cypress Realty Inc.			\$227,500	1	\$227,500	1
Cornerstone Real Estate Services, Inc.	\$350,000	1			\$350,000	1
Inactive			\$317,000	1	\$317,000	1
Remax Edge of Fort Myers			\$51,000	1	\$51,000	1
Reed and Associate			\$455,000	1	\$455,000	1
Ad Infinitum Realty & Consult			\$83,000	1	\$83,000	1
Abitare International	\$115,000	1			\$115,000	1
Nationwide Residential & Commercial R.E.			\$73,000	1	\$73,000	1
Break Away to SW Florida, Inc.	\$70,000	1			\$70,000	1
Cameron Real Estate Services Inc.	\$132,500	1			\$132,500	1
Omni Builders			\$105,313	1	\$105,313	1
Naples Bay Realty Group Inc.			\$47,200	1	\$47,200	1
Royal Shell Real Estate Inc Rentals			\$265,000	1	\$265,000	1
World Class Realty Partners	\$120,000	1			\$120,000	1
Pro-Gulf Properties, LLC			\$357,500	1	\$357,500	1
Sandra Evans	\$270,000	1			\$270,000	1
Canada and Associates			\$1,550,000	1	\$1,550,000	1
Select Real Estate	\$142,500	1			\$142,500	1
Inactive Broker ID	\$360,000	1			\$360,000	1
Evelyn R. Johnson Realty Inc.	\$150,000	1			\$150,000	1
Naples Select Real Estate LLC	\$355,000	1			\$355,000	1
World Real Estate Marketplace			\$609,000	1	\$609,000	1
Land Solutions Inc			\$228,000	1	\$228,000	1
Home Place Realty	\$82,000	1			\$82,000	1
Previews Realty Inc.			\$97,900	1	\$97,900	1
Florida Real Estate Professionals			\$325,000	1	\$325,000	1
Naples 1st Realty LLC			\$880,000	1	\$880,000	1
Gulfshore Properties	\$272,000	1			\$272,000	1
The Babon Group			\$150,000	1	\$150,000	1
AJB Realty LLC	\$322,000	1			\$322,000	1
Patrick Murphy Realty			\$170,000	1	\$170,000	1
Shirley International Realty	\$207,000	1			\$207,000	1
Mason Realty Inc.	\$179,900	1			\$179,900	1

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Ranking by Units

	Side	Data			Total Sum of Closed Volume	Total Count of Side
	L		S			
Crimaldi and Associates, LLC	\$85,500	1			\$85,500	1
John A. Solakian, P.A.			\$315,000	1	\$315,000	1
Seashore Realty, Inc			\$275,000	1	\$275,000	1
Jones & Co. Realty			\$126,000	1	\$126,000	1
Town & Country Sun Properties			\$365,000	1	\$365,000	1
Carlyn LLC, REALTORS	\$86,000	1			\$86,000	1
Schooner Bay	\$45,900	1			\$45,900	1
Gulfline Realty LLC	\$399,900	1			\$399,900	1
REO Accelerated Disposition	\$507,500	1			\$507,500	1
AMC Elite Properties, LLC	\$215,000	1			\$215,000	1
Worldwide Marketing Realty-NRS	\$1,033,000	1			\$1,033,000	1
Shoebox RE & Development Corp			\$275,000	1	\$275,000	1
Your Real Estate Leaders			\$140,000	1	\$140,000	1
Osborne & Company Inc			\$838,084	1	\$838,084	1
Naples Premier Realty Inc.			\$150,000	1	\$150,000	1
Kaye Realty Inc.	\$333,500	1			\$333,500	1
Global Realty Advisors			\$138,000	1	\$138,000	1
Priority One Real Estate			\$772,500	1	\$772,500	1
RFK Realty			\$160,000	1	\$160,000	1
Progressive Realty Group			\$104,000	1	\$104,000	1
Gulfshore Real Estate			\$200,000	1	\$200,000	1
Florida Westshore Realty			\$525,000	1	\$525,000	1
Colonial Square Realty, Inc.			\$775,000	1	\$775,000	1
Bay Vision Realty	\$58,000	1			\$58,000	1
Grand Total	\$3,046,736,334	7,862	\$3,046,736,334	7,862	\$6,093,472,668	15,724

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Market Rankings

		Data		Side				Total Sum of Closed Volume	Total Count of Side
		Sum of Closed Volume		Count of Side					
Market Defined	Company	L	S	L	S				
Bonita Estero Markets Only	John R Wood	\$82,677,114	\$78,053,713	208	198	\$160,730,827		406	
	Downing Frye	\$76,603,437	\$78,396,704	248	247	\$155,000,141		495	
	Premier Sothebys Int. Realty	\$59,320,925	\$50,691,427	100	94	\$110,012,352		194	
	Keller Williams Elite Realty	\$36,724,701	\$35,216,651	109	88	\$71,941,352		197	
	Coldwell Banker Residential Real Estate, Inc.	\$37,586,000	\$32,724,405	107	85	\$70,310,405		192	
	Prudential Florida WCI Realty	\$34,633,043	\$34,889,754	106	99	\$69,522,797		205	
	Royal Shell Real Estate	\$28,819,917	\$29,439,000	72	61	\$58,258,917		133	
	Realty World Florida	\$18,463,149	\$10,477,566	71	46	\$28,940,715		117	
	Not Reported		\$27,514,775		115	\$27,514,775		115	
	Barry DeNicola Realty, Inc.	\$16,850,000	\$8,750,000	8	4	\$25,600,000		12	
	Amerivest Realty	\$12,529,250	\$12,568,650	37	35	\$25,097,900		72	
	Premiere Plus Realty Co.	\$7,322,000	\$9,965,215	26	33	\$17,287,215		59	
	Non MLS		\$14,006,631		59	\$14,006,631		59	
	Bluebill Real Estate	\$3,210,800	\$6,403,400	16	19	\$9,614,200		35	
	RE/MAX Realty Group	\$6,178,250	\$2,295,200	25	10	\$8,473,450		35	
	Sand Castle Realty Group, Inc	\$3,208,500	\$4,431,000	10	19	\$7,639,500		29	
	Naples Realty Services	\$2,152,000	\$4,710,500	11	18	\$6,862,500		29	
	Sterling Property Servs Realty	\$3,163,500	\$3,670,000	8	8	\$6,833,500		16	
	West Bay Realty Inc.	\$2,893,000	\$3,419,000	6	7	\$6,312,000		13	
	Unique Naples Real Estate Inc	\$5,133,136	\$1,000,000	4	1	\$6,133,136		5	
	Sun Realty	\$1,772,400	\$3,306,000	13	17	\$5,078,400		30	
	Sun Realty USA	\$1,414,000	\$3,534,400	6	15	\$4,948,400		21	
	Luxury Homes of Naples	\$3,029,425	\$1,892,425	3	1	\$4,921,850		4	
	Mediterra Realty	\$3,105,000	\$1,525,000	2	1	\$4,630,000		3	
	Diann Masi Realty, Inc.	\$2,954,250	\$1,570,650	17	8	\$4,524,900		25	
	Absync Realty	\$2,508,200	\$1,912,500	8	12	\$4,420,700		20	
	Engel and Voelkers Olde Naples	\$1,102,500	\$2,895,000	2	3	\$3,997,500		5	
	Realty Direct Naples	\$449,000	\$3,196,510	3	11	\$3,645,510		14	
	Builders Services	\$3,287,856	\$272,400	13	1	\$3,560,256		14	
	West Wave Realty	\$2,990,400	\$203,550	22	2	\$3,193,950		24	
	Bordner Real Estate, Inc.		\$3,154,300		7	\$3,154,300		7	
	Lee Collier Realty Group Inc	\$292,500	\$2,818,000	1	9	\$3,110,500		10	
	Encore Realty	\$1,188,900	\$1,875,825	5	8	\$3,064,725		13	
	Sun Realty LLC	\$1,706,400	\$1,217,500	9	8	\$2,923,900		17	
	Tunrkey Residential	\$2,864,800		5		\$2,864,800		5	
	Spina Realty Company	\$977,500	\$1,886,000	3	8	\$2,863,500		11	
	Royal Shell Real Estate, Inc	\$2,458,000	\$380,000	4	1	\$2,838,000		5	
	RE/MAX Estates	\$1,734,500	\$1,095,100	11	7	\$2,829,600		18	
	Realty Executives	\$1,238,100	\$1,545,000	6	6	\$2,783,100		12	
	Select Real Estate By Stephani	\$1,692,600	\$1,054,500	6	3	\$2,747,100		9	
	Marion Realtors	\$1,292,500	\$1,130,000	5	4	\$2,422,500		9	
	Perfect Place Realty	\$675,900	\$1,743,000	2	2	\$2,418,900		4	
	VIP Realty Group	\$2,040,500	\$350,000	8	2	\$2,390,500		10	
	WEICHERT, REALTORSr On The Gulf	\$1,317,500	\$1,036,000	9	8	\$2,353,500		17	
	Keating Associates	\$390,000	\$1,940,000	2	7	\$2,330,000		9	
	Florida Home Realty of Collier County, Inc.		\$2,296,500		10	\$2,296,500		10	
	Sandals Realty of Collier	\$1,250,000	\$1,002,500	3	3	\$2,252,500		6	
	RE/MAX Realty Select	\$1,561,300	\$689,000	9	4	\$2,250,300		13	
	Independent Brokers Realty Inc.	\$2,206,000		2		\$2,206,000		2	
	Marquise Property Sales	\$1,360,000	\$845,000	2	1	\$2,205,000		3	
Barefoot Beach Properties	\$740,000	\$1,415,000	2	1	\$2,155,000		3		
Lahaina Realty	\$904,000	\$1,202,900	4	8	\$2,106,900		12		
Quail Communities Realty, Inc.		\$2,050,000		1	\$2,050,000		1		
Prosults Realty	\$2,029,060		10		\$2,029,060		10		
Florida Platinum Realty	\$860,897	\$1,079,900	4	5	\$1,940,797		9		
	\$640,000	\$1,297,350	2	6	\$1,937,350		8		
Eister and Company	\$721,400	\$1,182,500	3	5	\$1,903,900		8		
Levitan-McQuaid LLC	\$415,000	\$1,475,237	2	2	\$1,890,237		4		
Hunters Ridge Realty Co.	\$1,018,500	\$851,500	6	5	\$1,870,000		11		
A Delta Realty of Naples Inc.		\$1,799,950		9	\$1,799,950		9		
J Meier Real Estate	\$1,268,601	\$412,500	5	1	\$1,681,101		6		
Rapallo Rite at Coconut Point	\$1,256,430	\$326,400	4	1	\$1,582,830		5		
D. R. Horton Realty	\$1,086,380	\$474,699	7	3	\$1,561,079		10		
Baybeach Realty	\$1,310,400	\$239,000	5	1	\$1,549,400		6		
Islandwalk Realty of Naples	\$590,000	\$906,000	3	4	\$1,496,000		7		
Century 21 Sunbelt	\$1,429,500		5		\$1,429,500		5		

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Market Rankings

		Data		Side					
		Sum of Closed Volume		Count of Side		Total Sum of Closed Volume		Total Count of Side	
Bonita Estero Markets Only	Keller Williams Realty Naples	\$1,092,000	\$286,900	4	2	\$1,378,900		6	
	RE/MAX Sundance Realty II	\$1,112,000	\$261,500	6	2	\$1,373,500		8	
	Help-U-Sell Best Choice Realty	\$1,342,650		7		\$1,342,650		7	
	Century 21 Tri Power	\$879,800	\$452,400	6	3	\$1,332,200		9	
	Verona Realty	\$808,000	\$506,000	4	3	\$1,314,000		7	
	Kevin Shelly Realty Inc	\$488,300	\$735,800	2	3	\$1,224,100		5	
	Sunshine Realty of SWFL	\$973,000	\$200,000	5	1	\$1,173,000		6	
	Century 21 Sunbelt Rlty #1,Inc	\$367,500	\$775,000	2	3	\$1,142,500		5	
	Real Pro Realtors	\$550,000	\$533,500	4	4	\$1,083,500		8	
	Sunny Realty	\$628,500	\$437,500	4	2	\$1,066,000		6	
	Pollard & Hedrich Realty, Inc.	\$422,700	\$639,400	2	4	\$1,062,100		6	
	Realty World, Top Producers Realty, Inc.	\$923,000	\$93,000	3	1	\$1,016,000		4	
	RL Nardi & Associates Inc	\$165,000	\$841,400	1	5	\$1,006,400		6	
	South Bay Realty	\$685,500	\$318,900	4	3	\$1,004,400		7	
	Inactive Company	\$887,500	\$105,000	2	1	\$992,500		3	
	L.H. Fleming & Company, Real Estate	\$533,500	\$444,000	3	2	\$977,500		5	
	Advanta Realty		\$921,500		5	\$921,500		5	
	Gulf Coast Associates	\$125,000	\$778,500	1	4	\$903,500		5	
	Homes & Land Brokers, Inc.	\$894,000		4		\$894,000		4	
	Florida Global RE Inc	\$763,500	\$130,500	3	2	\$894,000		5	
	Pelican I Real Estate & Development, Inc.	\$709,400	\$174,900	6	1	\$884,300		7	
	Windstar Realty Group, LLC	\$349,500	\$492,500	2	2	\$842,000		4	
	Sunstream Realty, Inc.		\$825,000		2	\$825,000		2	
	A Codi Realty		\$804,000		3	\$804,000		3	
	Weichert Realtors on Gulf	\$72,000	\$719,200	1	4	\$791,200		5	
	Priority One Real Estate		\$772,500		1	\$772,500		1	
	Exit Platinum Realty	\$450,000	\$299,000	4	3	\$749,000		7	
	Menelee Realty	\$748,400		5		\$748,400		5	
	Sandals Realty	\$394,000	\$338,000	3	2	\$732,000		5	
	Boca Executives	\$225,000	\$492,000	1	3	\$717,000		4	
	Realty Pros of Naples, LLC	\$379,500	\$337,000	1	2	\$716,500		3	
	RE/MAX Affinity		\$694,000		3	\$694,000		3	
	Germain Properties of Naples, LLC		\$675,000		1	\$675,000		1	
	The Realty Group of SW FL, Inc	\$572,000	\$85,000	2	1	\$657,000		3	
	Marlin International Realty	\$654,000		2		\$654,000		2	
	ERA Flagship Real Estate	\$445,000	\$200,000	3	2	\$645,000		5	
	Help-U-Sell Reed & Associates	\$144,000	\$493,000	2	3	\$637,000		5	
	Premier Realty Homes	\$511,500	\$115,000	2	1	\$626,500		3	
	Waterfront Realty Group, Inc.	\$80,000	\$545,000	1	4	\$625,000		5	
	Assist2Sell	\$607,000		3		\$607,000		3	
	Excel Real Estate Services, Inc.		\$566,900		3	\$566,900		3	
	Sellstate Achievers Rlty	\$556,900		2		\$556,900		2	
	Beach & Luxury Realty Inc	\$315,000	\$240,000	1	1	\$555,000		2	
	Lion Realty	\$260,000	\$294,000	1	2	\$554,000		3	
	Focus Real Estate	\$323,000	\$230,500	2	2	\$553,500		4	
	Century 21 AAIM Realty Grp.	\$549,400		4		\$549,400		4	
	Naples Property Shop	\$270,600	\$270,600	1	1	\$541,200		2	
	McWilliams Buckley & Assoc	\$507,000		2		\$507,000		2	
	Palm Realty Group	\$485,000		1		\$485,000		1	
	Alliance Realty Group		\$480,119		2	\$480,119		2	
	Island Coastal Realty, LLC	\$469,700		3		\$469,700		3	
	Perfect Properties of Naples, Inc.	\$224,000	\$231,600	2	1	\$455,600		3	
	Reed and Associate		\$455,000		1	\$455,000		1	
	Self Realty Inc		\$450,000		1	\$450,000		1	
	White Sands Realty, LLC		\$438,000		1	\$438,000		1	
	Kim Levitan Realty		\$430,000		1	\$430,000		1	
	Access Realty	\$421,900		2		\$421,900		2	
	Floridas Realty Specialists	\$420,000		2		\$420,000		2	
	Sheridan Real Estate	\$406,000		1		\$406,000		1	
	Marco Island Realestate.com, Inc.	\$400,000		1		\$400,000		1	
	Fox Real Estate	\$185,000	\$205,500	1	1	\$390,500		2	
	Sun Coast Global		\$389,900		3	\$389,900		3	
	Sellstate Priority Realty	\$383,000		2		\$383,000		2	
	Pegasus Realty Group, Inc	\$317,000	\$62,000	2	1	\$379,000		3	
	Bristol Properties		\$377,500		1	\$377,500		1	
	Miles Realty Group		\$370,000		2	\$370,000		2	
	Fidelity Florida Realty Corp	\$165,000	\$201,765	2	1	\$366,765		3	

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Market Rankings

		Data		Side			
		Sum of Closed Volume		Count of Side		Total Sum of Closed Volume	Total Count of Side
Bonita Estero Markets Only	Paradise Lifestyles	\$362,000		2		\$362,000	2
	Naples Select Real Estate LLC	\$355,000		1		\$355,000	1
	Naples Brokers Realty	\$347,000		2		\$347,000	2
	Miloff Aubuchon Rity Grp, Inc.		\$340,000		2	\$340,000	2
	Collier & Assoc Real Estate	\$339,500		2		\$339,500	2
	Gulfcoast Premier Realty, Inc.		\$315,000		2	\$315,000	2
	Maks Realty	\$310,000		2		\$310,000	2
	Addvantage Real Estate Service	\$310,000		1		\$310,000	1
	J Roberts Brokerage Services	\$308,600		3		\$308,600	3
	Florida Homes Realty of Collier		\$295,500		2	\$295,500	2
	Naples Real Estate Consultants		\$290,000		1	\$290,000	1
	CL Properties		\$289,500		3	\$289,500	3
	Phelps Realty Services	\$272,900		2		\$272,900	2
	Gulfshore Properties	\$272,000		1		\$272,000	1
	Sandra Evans	\$270,000		1		\$270,000	1
	Florida Realty Group	\$192,500	\$72,500	2	1	\$265,000	3
	Sellstate Premier Realty	\$249,000		2		\$249,000	2
	Florida Elite Realty Inc		\$248,000		1	\$248,000	1
	IXORA Realty	\$105,000	\$142,000	1	1	\$247,000	2
	Sky Real Estate	\$242,550		1		\$242,550	1
	Selling Paradise Realty	\$240,000		1		\$240,000	1
	Atlantic & Pacific Realty	\$228,000		1		\$228,000	1
	Gulf Breeze Real Estate, LLC	\$220,000		1		\$220,000	1
	Southwest Coast Realty, Inc.		\$210,000		1	\$210,000	1
	Avalon Real Estate	\$209,000		1		\$209,000	1
	U S Prime Realty LLC	\$67,900	\$135,000	1	1	\$202,900	2
	Gulf Coast International	\$202,000		2		\$202,000	2
	Southern Premier Realty	\$195,000		1		\$195,000	1
	Andrea Deane & Associates, Inc.	\$190,000		1		\$190,000	1
	Mason Realty Inc.	\$179,900		1		\$179,900	1
	Mari Vesci REALTORS, Inc	\$175,400		1		\$175,400	1
	The Real Estate Shop	\$174,900		2		\$174,900	2
	Keller Williams Realty, Marco	\$170,000		1		\$170,000	1
	Frost & Associates Inc	\$170,000		1		\$170,000	1
	Inactive Broker		\$162,500		1	\$162,500	1
	Phase III Real Estate Services	\$152,000		1		\$152,000	1
	The Babon Group		\$150,000		1	\$150,000	1
	Wynns Realty	\$150,000		1		\$150,000	1
	Twin Realty Inc.	\$149,000		1		\$149,000	1
	Porter Davis RE Brokerage	\$145,000		1		\$145,000	1
	Onier Realty of SW Fla		\$135,000		1	\$135,000	1
	Gallery Realty	\$135,000		1		\$135,000	1
	Faust RealtyGroup	\$135,000		1		\$135,000	1
	Sunstream Realty Inc		\$130,000		1	\$130,000	1
	Jones & Co. Realty		\$126,000		1	\$126,000	1
	Clyde C. Quinby Realty, Inc.	\$125,000		1		\$125,000	1
	Steven C. Moller, Broker	\$124,500		1		\$124,500	1
	World Class Realty Partners	\$120,000		1		\$120,000	1
	Number 1 Real Estate Services	\$53,000	\$53,000	1	1	\$106,000	2
	United Real Estate	\$49,000	\$49,000	1	1	\$98,000	2
	Adelphi Realty Team	\$98,000		1		\$98,000	1
	TSD Realty	\$95,000		1		\$95,000	1
	Saggio Dream Realty	\$46,000	\$46,000	1	1	\$92,000	2
	COLLIER COUNTY REALTY CORP	\$90,000		1		\$90,000	1
	Hovland, Inc.		\$89,900		1	\$89,900	1
	Crimaldi and Associates, LLC	\$85,500		1		\$85,500	1
	Ad Infinitum Realty & Consult		\$83,000		1	\$83,000	1
	Thompson Realty		\$80,750		1	\$80,750	1
	Young Realty Group	\$79,000		1		\$79,000	1
	Royal Properties of Naples LLC		\$78,000		1	\$78,000	1
	Pelican Connection, Inc.		\$72,500		1	\$72,500	1
	Break Away to SW Florida, Inc.	\$70,000		1		\$70,000	1
	Housetraders	\$68,500		1		\$68,500	1
	Wordl Realty Services		\$65,000		1	\$65,000	1
	Realty Executives Signature		\$63,000		1	\$63,000	1
	Bay Vision Realty	\$58,000		1		\$58,000	1
	Market America Rity & Invstmnt	\$58,000		1		\$58,000	1

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Market Rankings

		Data		Side					
		Sum of Closed Volume		Count of Side		Total Sum of Closed Volume		Total Count of Side	
Bonita Estero Markets Only	Century 21 JB Novelli Internationale	\$52,900		1		\$52,900		1	
	Remax Edge of Fort Myers		\$51,000		1	\$51,000		1	
	Florida Home Realty Inc		\$46,100		1	\$46,100		1	
Bonita Estero Markets Only Total		\$535,736,721	\$535,736,721	1,612	1,612	\$1,071,473,442		3,224	
Naples Market Only	Premier Sothebys Int. Realty	\$486,526,466	\$400,302,810	399	374	\$886,829,276		773	
	John R Wood	\$372,245,094	\$372,128,687	706	660	\$744,373,781		1,366	
	Downing Frye	\$316,970,286	\$343,544,410	834	798	\$660,514,696		1,632	
	Coldwell Banker Residential Real Estate, Inc.	\$147,874,784	\$135,392,902	407	363	\$283,267,686		770	
	Premiere Plus Realty Co.	\$112,231,029	\$118,050,855	382	398	\$230,281,884		780	
	Prudential Florida WCI Realty	\$103,257,874	\$120,638,394	270	273	\$223,896,268		543	
	Amerivest Realty	\$61,838,509	\$87,317,281	246	282	\$149,155,790		528	
	Gulf Coast International	\$47,233,200	\$50,433,248	23	26	\$97,666,448		49	
	Sun Realty	\$41,225,206	\$50,407,357	195	240	\$91,632,563		435	
	Keating Associates	\$38,323,700	\$27,033,722	76	95	\$65,357,422		171	
	Not Reported		\$63,354,265		235	\$63,354,265		235	
	RE/MAX Realty Select	\$31,088,383	\$26,798,904	187	125	\$57,887,287		312	
	Royal Shell Real Estate	\$31,218,332	\$24,556,228	35	43	\$55,774,560		78	
	Premier Estate Properties	\$30,463,500	\$17,265,000	16	11	\$47,728,500		27	
	Naples Realty Services	\$22,829,552	\$24,622,691	110	69	\$47,452,243		179	
	Florida Home Realty of Collier County, Inc.	\$19,670,454	\$24,460,224	98	101	\$44,130,678		199	
	Waterfront Realty Group, Inc.	\$27,024,900	\$13,941,170	43	34	\$40,966,070		77	
	Weekly Realty Group, LLC	\$19,130,000	\$18,510,000	13	10	\$37,640,000		23	
	Grey Oaks Realty Inc.	\$17,699,500	\$12,442,500	21	12	\$30,142,000		33	
	Barry DeNicola Realty, Inc.	\$23,325,000	\$5,100,000	8	2	\$28,425,000		10	
	Non MLS		\$24,482,365		103	\$24,482,365		103	
	Sand Castle Realty Group, Inc	\$9,031,100	\$14,647,860	38	46	\$23,678,960		84	
	Leviton-McQuaid LLC	\$11,080,000	\$12,590,400	14	26	\$23,670,400		40	
	Vineyards Properties Inc	\$11,844,350	\$11,132,350	40	36	\$22,976,700		76	
	Mari Vesci REALTORS, Inc	\$13,985,150	\$8,704,100	33	26	\$22,689,250		59	
	RE/MAX Results Realty	\$10,235,450	\$12,413,500	39	38	\$22,648,950		77	
	Stock Realty, LLC	\$11,747,500	\$10,284,245	41	29	\$22,031,745		70	
	VIP Realty Group	\$9,238,600	\$11,746,330	35	50	\$20,984,930		85	
	Keller Williams Elite Realty	\$9,100,800	\$11,719,711	40	46	\$20,820,511		86	
	Campbell and Prebish	\$3,625,000	\$16,460,000	2	7	\$20,085,000		9	
	Gulf Breeze Real Estate, LLC	\$10,291,660	\$9,337,960	49	35	\$19,629,620		84	
	L.H. Fleming & Company, Real Estate	\$9,835,500	\$9,757,900	58	20	\$19,593,400		78	
	WEICHERT, REALTORSr On The Gulf	\$8,154,100	\$11,331,641	44	55	\$19,485,741		99	
	South Bay Realty	\$11,052,800	\$8,147,637	34	45	\$19,200,437		79	
	The Forrest Company Realty of Naples Inc	\$13,512,000	\$4,615,000	4	2	\$18,127,000		6	
	Mediterra Realty	\$12,661,000	\$5,336,220	9	4	\$17,997,220		13	
	Realty Direct Naples	\$7,821,900	\$9,729,365	44	57	\$17,551,265		101	
	Lely Resort Realty, LLC.	\$14,026,676	\$2,663,235	19	3	\$16,689,911		22	
	Keller Williams Realty, Marco	\$7,519,000	\$7,950,100	30	40	\$15,469,100		70	
	Arbor Trace Realty, Inc.	\$7,188,000	\$6,205,000	23	19	\$13,393,000		42	
		\$2,924,600	\$9,365,900	16	33	\$12,290,500		49	
	Realty World Florida	\$2,953,900	\$8,276,000	18	6	\$11,229,900		24	
	Royal Shell Real Estate, Inc	\$5,931,500	\$4,914,500	6	10	\$10,846,000		16	
	PACT Realty	\$10,640,000		7		\$10,640,000		7	
	Royal Properties of Naples LLC	\$5,806,504	\$4,463,112	43	23	\$10,269,616		66	
	RL Nardi & Associates Inc	\$2,948,400	\$7,187,000	7	16	\$10,135,400		23	
	Islandwalk Realty of Naples	\$6,167,250	\$3,936,100	23	15	\$10,103,350		38	
	Prosults Realty	\$6,600,010	\$3,460,437	53	25	\$10,060,447		78	
	Platinum Properties of Naples Inc	\$3,836,500	\$6,067,500	12	15	\$9,904,000		27	
	Bud Coleman Associates Inc	\$6,928,000	\$2,848,000	3	2	\$9,776,000		5	
	Illustrated Properties Real Estate Inc.	\$6,831,500	\$2,750,000	22	10	\$9,581,500		32	
	RE/MAX Estates	\$3,403,500	\$6,164,400	14	17	\$9,567,900		31	
	ERA Flagship Real Estate	\$6,644,200	\$2,902,870	40	21	\$9,547,070		61	
	A Delta Realty of Naples Inc.	\$505,300	\$8,967,949	3	31	\$9,473,249		34	
	Realty Pros of Naples, LLC	\$3,149,000	\$5,828,400	17	28	\$8,977,400		45	
	Internet Realty Group, Inc.	\$6,003,590	\$2,775,100	43	21	\$8,778,690		64	
	Fiddler's Creek Realty, Inc.	\$8,205,545	\$374,000	23	1	\$8,579,545		24	
	Realty World, Top Producers Realty, Inc.	\$6,667,690	\$1,854,290	36	12	\$8,521,980		48	
	White Sands Realty, LLC	\$1,727,550	\$6,698,836	6	17	\$8,426,386		23	
	Tropics Real Estate	\$1,444,350	\$6,704,900	5	24	\$8,149,250		29	
	Premier Realty Homes	\$6,355,800	\$1,742,875	16	6	\$8,098,675		22	
	WCI Realty Inc	\$3,997,175	\$3,792,175	5	4	\$7,789,350		9	

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Market Rankings

		Data		Side					
		Sum of Closed Volume		Count of Side		Total Sum of Closed Volume		Total Count of Side	
Naples Market Only	Vineyards Realty Inc	\$6,530,000	\$735,000	9	1	\$7,265,000		10	
	Engel and Voelkers Olde Naples	\$4,533,999	\$2,353,295	6	7	\$6,887,294		13	
	Sun Realty LLC	\$1,540,620	\$5,265,500	6	10	\$6,806,120		16	
	Germain Properties of Naples, LLC	\$2,433,400	\$4,344,100	12	12	\$6,777,500		24	
	Keller Williams Realty Naples	\$1,381,000	\$5,334,500	6	10	\$6,715,500		16	
	Faust RealtyGroup	\$4,149,930	\$2,473,030	26	20	\$6,622,960		46	
	Quail Communities Realty, Inc.	\$2,955,500	\$3,590,400	10	11	\$6,545,900		21	
	Verona Realty	\$3,029,500	\$2,821,900	10	11	\$5,851,400		21	
	Saggio Dream Realty	\$3,726,950	\$1,990,500	34	20	\$5,717,450		54	
	Gulf Region Realty	\$2,714,000	\$2,951,850	15	16	\$5,665,850		31	
	Builders Services	\$5,656,065		17		\$5,656,065		17	
	Independent Brokers Realty	\$2,735,000	\$2,890,650	16	14	\$5,625,650		30	
	D. R. Horton Realty	\$5,597,686		21		\$5,597,686		21	
	Naples Brokers Realty	\$2,100,563	\$3,418,622	17	21	\$5,519,185		38	
	Blue Heron Realty of Naples	\$2,741,050	\$2,565,350	19	16	\$5,306,400		35	
	Taylor Woodrow Realty-SW, LLC	\$4,919,469	\$332,705	13	1	\$5,252,174		14	
	Audubon Properties Inc	\$3,740,000	\$1,410,000	5	2	\$5,150,000		7	
	Phoenix Homes Inc	\$1,587,500	\$3,405,000	1	2	\$4,992,500		3	
	Sandals Realty of Collier	\$1,899,500	\$2,988,800	12	15	\$4,888,300		27	
	Phase III Real Estate Services		\$4,855,000		5	\$4,855,000		5	
	KWPM Real Estate Services	\$3,815,700	\$1,028,500	25	5	\$4,844,200		30	
	Boca Executives	\$955,000	\$3,779,401	2	16	\$4,734,401		18	
	Encore Realty	\$500,000	\$4,213,000	1	5	\$4,713,000		6	
	Independent Brokers Realty Inc.	\$4,284,600	\$420,500	17	2	\$4,705,100		19	
	South Shore Properties Group	\$4,550,000	\$74,500	1	1	\$4,624,500		2	
	Marco Island Realestate.com, Inc.	\$1,623,000	\$2,998,500	5	11	\$4,621,500		16	
	Island Realty Marco	\$3,265,000	\$1,340,000	11	4	\$4,605,000		15	
	Southwest Properties Group	\$1,950,000	\$2,405,000	4	3	\$4,355,000		7	
	Christopher Realty, Inc.	\$1,764,000	\$2,499,000	4	4	\$4,263,000		8	
	Bartley Realty LLLC	\$2,343,863	\$1,900,523	10	10	\$4,244,386		20	
	Young Realty Group	\$2,558,400	\$1,685,500	19	10	\$4,243,900		29	
	Old Naples Realty Inc.	\$2,267,740	\$1,972,000	8	6	\$4,239,740		14	
	Rossi Real Estate Inc	\$1,260,000	\$2,918,000	3	5	\$4,178,000		8	
	Barefoot Beach Realty Inc		\$4,160,000		4	\$4,160,000		4	
	Bluebill Real Estate	\$440,000	\$3,637,900	2	8	\$4,077,900		10	
	Marquise Property Sales	\$1,935,000	\$1,935,000	2	2	\$3,870,000		4	
	Gulf Coast Investment Properties	\$1,085,000	\$2,725,000	3	5	\$3,810,000		8	
	Market America Rity & Invstmnt	\$1,484,300	\$2,220,000	4	2	\$3,704,300		6	
	Alderuccio Realty Group, LLC	\$1,850,000	\$1,850,000	1	1	\$3,700,000		2	
	McNeil Real Estate, Inc.	\$1,965,500	\$1,729,000	7	7	\$3,694,500		14	
	Port of the Islands Realty LLC	\$2,027,150	\$1,597,150	9	8	\$3,624,300		17	
	Peak Realty Partners	\$2,871,000	\$705,000	2	2	\$3,576,000		4	
	Florida Homes Realty of Collier	\$1,709,048	\$1,831,200	12	15	\$3,540,248		27	
	United Real Estate	\$2,031,000	\$1,493,765	10	10	\$3,524,765		20	
	Barefoot Beach Properties		\$3,512,500		4	\$3,512,500		4	
	Sky Real Estate	\$2,415,553	\$1,009,401	12	7	\$3,424,954		19	
	Island Coastal Realty, LLC	\$1,989,700	\$1,418,000	13	6	\$3,407,700		19	
	Select Properties, LLC	\$2,000,000	\$1,375,000	3	1	\$3,375,000		4	
	U S Prime Realty LLC	\$1,105,400	\$2,234,000	8	20	\$3,339,400		28	
	Luxury Homes of Naples		\$3,307,660		33	\$3,307,660		33	
	Stiles Sowers & Associates REALTORSr	\$2,250,000	\$1,042,500	1	2	\$3,292,500		3	
	Onier Realty of SW Fla	\$540,776	\$2,733,000	4	10	\$3,273,776		14	
	High End Properties		\$3,250,000		1	\$3,250,000		1	
	Bordner Real Estate, Inc.		\$3,250,000		2	\$3,250,000		2	
	Lee Collier Realty Group Inc		\$3,217,851		10	\$3,217,851		10	
	Beachwood Properties, Inc.	\$1,273,900	\$1,938,300	10	10	\$3,212,200		20	
	Unique Naples Real Estate Inc	\$3,125,000		2		\$3,125,000		2	
	Florida Global RE Inc	\$1,264,750	\$1,721,150	11	16	\$2,985,900		27	
	A Plus Realty	\$824,210	\$1,985,820	5	16	\$2,810,030		21	
	Real Pro Realtors	\$363,500	\$2,428,000	6	9	\$2,791,500		15	
	Naples Sundance Realty Inc	\$1,275,000	\$1,470,500	4	5	\$2,745,500		9	
	5th Avenue Real Estate		\$2,735,000		7	\$2,735,000		7	
	POM Property Management	\$776,000	\$1,916,000	5	14	\$2,692,000		19	
	London Bay Realty, Inc.	\$1,330,000	\$1,330,000	1	1	\$2,660,000		2	
	Palm Realty Group	\$575,000	\$2,074,000	2	4	\$2,649,000		6	
	E, M Prime Realty	\$2,163,285	\$482,000	14	2	\$2,645,285		16	
	Century 21 First Southern Trust	\$2,063,900	\$517,500	6	3	\$2,581,400		9	

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Market Rankings

		Data		Side					
		Sum of Closed Volume		Count of Side		Total Sum of Closed Volume		Total Count of Side	
Naples Market Only	Century 21 JB Novelli Internationale	\$1,701,000	\$879,900	12	4	\$2,580,900		16	
	Sun Realty USA	\$1,537,000	\$1,041,800	7	4	\$2,578,800		11	
	Exceptional Properties of SW Florida	\$2,107,500	\$425,000	5	2	\$2,532,500		7	
	Wordl Realty Services	\$1,038,000	\$1,490,300	7	9	\$2,528,300		16	
	IXORA Realty	\$1,531,150	\$986,038	12	9	\$2,517,188		21	
	Advanta Realty	\$737,900	\$1,778,500	5	10	\$2,516,400		15	
	Beach & Luxury Realty Inc	\$240,000	\$2,274,750	1	5	\$2,514,750		6	
	Sheridan Real Estate	\$2,477,500		5		\$2,477,500		5	
	Perfect Properties of Naples, Inc.	\$2,216,700	\$259,000	15	3	\$2,475,700		18	
	Summit Real Estate Group, LLC	\$1,117,500	\$1,330,000	2	2	\$2,447,500		4	
	Realty Corp. of Naples	\$1,187,500	\$1,245,000	5	4	\$2,432,500		9	
	TEC Realty	\$762,800	\$1,667,200	7	13	\$2,430,000		20	
	Homes & Land Brokers, Inc.	\$2,341,051	\$85,000	15	1	\$2,426,051		16	
	Anchor Realty of Naples	\$1,987,150	\$398,900	11	4	\$2,386,050		15	
	Miles Realty Group	\$1,179,763	\$1,155,000	5	3	\$2,334,763		8	
	RE/MAX Realty Group	\$975,000	\$1,227,000	6	3	\$2,202,000		9	
	Community Realty Associates	\$2,188,900		5		\$2,188,900		5	
	Prime Real Estate of Naples	\$1,559,533	\$617,633	5	3	\$2,177,166		8	
	Bay Forest Real Estate Services, Inc.	\$1,336,500	\$810,000	6	4	\$2,146,500		10	
	Realty Executives Signature	\$370,000	\$1,712,600	2	8	\$2,082,600		10	
	In Florida Properties	\$118,000	\$1,937,000	1	4	\$2,055,000		5	
	Charming Homes Realty	\$557,000	\$1,494,900	4	11	\$2,051,900		15	
	Florida Platinum Realty	\$135,000	\$1,904,750	1	3	\$2,039,750		4	
	Direct Home Realty	\$1,004,500	\$1,025,900	7	8	\$2,030,400		15	
	Minker Properties	\$1,400,000	\$609,000	1	2	\$2,009,000		3	
	RL Bailey Realty	\$1,129,900	\$868,900	5	4	\$1,998,800		9	
	Florida Realty Group	\$1,306,000	\$655,000	9	2	\$1,961,000		11	
	Seaside Properties of South Florida, Inc.	\$463,500	\$1,483,000	3	5	\$1,946,500		8	
	Premier Realty Concepts, Inc.	\$928,000	\$1,008,900	1	2	\$1,936,900		3	
	Divco Realty Corporation	\$950,000	\$950,000	1	1	\$1,900,000		2	
	Florida Foundation Realty	\$1,254,000	\$625,000	3	2	\$1,879,000		5	
	Advantage Real Estate Service	\$1,878,900		8		\$1,878,900		8	
	Escape Realty Services, LLC	\$535,000	\$1,343,150	2	4	\$1,878,150		6	
	Assist2Sell	\$1,225,000	\$590,000	6	2	\$1,815,000		8	
	Naples Trust Real Estate Services		\$1,801,000		4	\$1,801,000		4	
	Phelps Realty Services	\$1,770,530		14		\$1,770,530		14	
	RE/MAX Affinity	\$116,000	\$1,646,450	1	9	\$1,762,450		10	
	Horizons By The Sea Inc.	\$1,167,499	\$594,200	8	6	\$1,761,699		14	
	Diversified Real Estate Group	\$1,760,000		2		\$1,760,000		2	
	Ruby Realty & Referral Company	\$854,000	\$888,500	3	4	\$1,742,500		7	
	Lely Realty	\$493,000	\$1,239,500	3	7	\$1,732,500		10	
	Manchester Partners LLC	\$1,572,410	\$154,500	11	1	\$1,726,910		12	
	COLLIER COUNTY REALTY CORP	\$1,133,350	\$579,750	10	4	\$1,713,100		14	
	Absync Realty	\$141,000	\$1,570,000	1	5	\$1,711,000		6	
	OK Realty Inc.	\$949,150	\$735,770	7	6	\$1,684,920		13	
	Framor Realty	\$79,000	\$1,604,900	1	17	\$1,683,900		18	
	Emerald Realty of Naples Inc	\$837,000	\$837,000	2	2	\$1,674,000		4	
	Priority Properties of Florida	\$625,600	\$1,048,300	4	7	\$1,673,900		11	
	L'Excellence Realty Group Inc.	\$536,000	\$1,101,800	4	11	\$1,637,800		15	
	Bella Vita	\$1,365,500	\$260,000	5	1	\$1,625,500		6	
	Spina Realty Company	\$254,000	\$1,370,000	2	4	\$1,624,000		6	
	Floridas Realty Specialists	\$1,353,608	\$251,800	6	4	\$1,605,408		10	
	Realty Executives	\$717,000	\$883,377	3	4	\$1,600,377		7	
	Inactive Company	\$875,000	\$725,000	2	1	\$1,600,000		3	
	McWilliams Buckley & Assoc	\$1,295,900	\$290,000	11	1	\$1,585,900		12	
	Brand & Associates Inc.	\$1,229,000	\$325,000	4	1	\$1,554,000		5	
	Canada and Associates		\$1,550,000		1	\$1,550,000		1	
	Leonard P Reina Lic Real Estat		\$1,550,000		1	\$1,550,000		1	
	Cozy Naples Properties	\$775,000	\$775,000	1	1	\$1,550,000		2	
	Orange County Real Estate	\$1,543,500		8		\$1,543,500		8	
	Century 21 Sunbelt	\$1,439,109	\$80,500	10	1	\$1,519,609		11	
	Simply Think Florida Realty	\$430,000	\$1,066,681	2	5	\$1,496,681		7	
	Housetraders	\$802,200	\$674,400	9	6	\$1,476,600		15	
	Focus Real Estate		\$1,460,325		6	\$1,460,325		6	
	The Real Estate Shop	\$165,000	\$1,264,900	1	6	\$1,429,900		7	
	Prime Location Brokers LLC	\$645,700	\$773,950	5	6	\$1,419,650		11	
	Help-U-Sell Reed & Associates	\$498,000	\$905,200	3	5	\$1,403,200		8	

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Market Rankings

		Data		Side					
		Sum of Closed Volume		Count of Side		Total Sum of Closed Volume		Total Count of Side	
Naples Market Only	Windstar Realty Group, LLC	\$630,000	\$773,000	1	2	\$1,403,000		3	
	Century 21 Birchwood	\$984,700	\$393,400	14	3	\$1,378,100		17	
	Hovland, Inc.	\$693,500	\$667,700	4	4	\$1,361,200		8	
	Kunkle Realty, LLC	\$1,087,000	\$265,500	3	2	\$1,352,500		5	
	Coast Realty	\$964,500	\$374,500	6	4	\$1,339,000		10	
	Team1 Real Estate LLC		\$1,339,000		2	\$1,339,000		2	
	Real Estate Broker Direct		\$1,324,500		3	\$1,324,500		3	
	Home Quest Inc.	\$745,000	\$575,000	1	1	\$1,320,000		2	
	Klein and Associates Realty Inc.	\$500,000	\$811,000	1	2	\$1,311,000		3	
	Appraisal Research Corp. of Naples	\$355,230	\$952,500	3	2	\$1,307,730		5	
	Gulf Coast Management Group	\$853,900	\$451,500	6	3	\$1,305,400		9	
	Marilee Realty	\$712,640	\$579,740	6	5	\$1,292,380		11	
	Pollard & Hedrich Realty, Inc.	\$373,000	\$919,050	2	5	\$1,292,050		7	
	Sunstream Realty Inc	\$830,000	\$455,000	4	2	\$1,285,000		6	
	Fidelity Florida Realty Corp	\$313,000	\$932,900	1	3	\$1,245,900		4	
	Century 21 AAIM Realty Grp.	\$1,198,900		8		\$1,198,900		8	
	Weichert Realtors on Gulf	\$919,000	\$266,500	4	2	\$1,185,500		6	
	RE/MAX Sundance Realty II	\$255,000	\$917,500	2	3	\$1,172,500		5	
	Poteet Properties, Inc.	\$458,500	\$703,000	2	4	\$1,161,500		6	
	Clyde C. Quinby Realty, Inc.	\$1,118,000		4		\$1,118,000		4	
	Naples Real Estate Consultants	\$338,000	\$739,750	2	5	\$1,077,750		7	
	Alliance Realty Group	\$560,700	\$503,000	3	3	\$1,063,700		6	
	Pelican I Real Estate & Development, Inc.	\$1,050,000		1		\$1,050,000		1	
	Florida Connect Realty	\$1,045,000		3		\$1,045,000		3	
	Match Point Realty Inc.		\$1,034,500		2	\$1,034,500		2	
	Worldwide Marketing Realty-NRS	\$1,033,000		1		\$1,033,000		1	
	AC Global Realty, LLC	\$447,000	\$585,900	3	4	\$1,032,900		7	
	Price Realty of Naples Inc	\$1,015,000		2		\$1,015,000		2	
	Roger Hill Realty Inc	\$515,000	\$491,000	5	4	\$1,006,000		9	
	TJS Realty, Inc.	\$1,000,000		2		\$1,000,000		2	
	Thompson Realty	\$60,000	\$939,000	1	2	\$999,000		3	
	Realty Experts International Inc	\$83,250	\$905,250	1	4	\$988,500		5	
	Kevin Shelly Realty Inc	\$487,000	\$487,000	2	2	\$974,000		4	
	Pikus Realty PA		\$970,900		9	\$970,900		9	
	TSD Realty	\$169,900	\$796,900	1	5	\$966,800		6	
	Advanced Realty Solutions, Inc	\$965,000		4		\$965,000		4	
	Atlantic & Pacific Realty	\$701,900	\$259,400	7	2	\$961,300		9	
	Towne and Country Realty of Naples, Inc.	\$370,000	\$575,000	1	1	\$945,000		2	
	Naples Golfing Rentals, Inc.	\$245,000	\$695,000	1	2	\$940,000		3	
	Royal Realty Investment Group	\$300,000	\$610,000	1	1	\$910,000		2	
	Xcellence Realty Group	\$445,833	\$463,000	1	2	\$908,833		3	
	Sandals Realty	\$889,000		2		\$889,000		2	
	Naples 1st Realty LLC		\$880,000		1	\$880,000		1	
	Brentwood Realty Services, Inc.	\$562,000	\$315,000	2	1	\$877,000		3	
	Collier Realty Services	\$865,000		2		\$865,000		2	
	Rapid Rescue	\$863,000		4		\$863,000		4	
	Kim Levitan Realty	\$215,000	\$637,000	1	4	\$852,000		5	
	Lahaina Realty		\$850,000		1	\$850,000		1	
	Osborne & Company Inc		\$838,084		1	\$838,084		1	
	Excel Real Estate Services, Inc.	\$436,500	\$369,750	3	2	\$806,250		5	
	West Wave Realty	\$778,128	\$23,500	9	1	\$801,628		10	
	Miloff Aubuchon Rlty Grp, Inc.	\$800,000		1		\$800,000		1	
	Century 21 Docksides Realty	\$609,851	\$168,401	7	2	\$778,252		9	
	Colonial Square Realty, Inc.		\$775,000		1	\$775,000		1	
	Welker Realty, LLC	\$168,000	\$598,000	1	3	\$766,000		4	
	Porter Davis RE Brokerage	\$760,080		8		\$760,080		8	
	Sterling Property Servs Realty	\$750,000		1		\$750,000		1	
	Discovery Realty Group		\$734,500		2	\$734,500		2	
	Clausen Properties, Inc.	\$437,500	\$285,000	3	2	\$722,500		5	
	Bristol Properties	\$377,000	\$335,000	2	2	\$712,000		4	
	Southern Premier Realty	\$629,900	\$80,000	2	1	\$709,900		3	
	Ted Hofferber SRA, PA	\$681,500		2		\$681,500		2	
	Olde Naples Real Estate, Inc.	\$152,000	\$525,000	1	1	\$677,000		2	
	Menelee Realty	\$668,800		6		\$668,800		6	
	Priceless Realty	\$559,300	\$104,000	7	2	\$663,300		9	
	Coffey Real Estate Services, Corp	\$371,000	\$283,000	4	3	\$654,000		7	
	Igoe Realty	\$194,900	\$440,000	2	2	\$634,900		4	

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Market Rankings

		Data	Side				Total Sum of Closed Volume	Total Count of Side
		Sum of Closed Volume		Count of Side				
Naples Market Only	Neapolitan Realty LLC		\$632,000		2	\$632,000	2	
	David Brown Realtors	\$431,500	\$187,900	4	3	\$619,400	7	
	Frost & Associates Inc	\$564,000	\$54,000	5	1	\$618,000	6	
	Steven C. Moller, Broker	\$149,900	\$464,400	1	5	\$614,300	6	
	Avalon Real Estate	\$613,000		6		\$613,000	6	
	World Real Estate Marketplace		\$609,000		1	\$609,000	1	
	Naples Realty International		\$606,900		4	\$606,900	4	
	Access Realty	\$600,000		1		\$600,000	1	
	Blue Beach Home,LLC	\$581,000		3		\$581,000	3	
	Florida Real Estate Services, Inc.	\$225,000	\$355,000	1	2	\$580,000	3	
	First Service Realty-GMAC	\$579,650		7		\$579,650	7	
	Gulf Bay Marketing Group Inc.	\$288,000	\$288,000	1	1	\$576,000	2	
	Self Realty Inc		\$558,700		5	\$558,700	5	
	Estates Realty	\$239,700	\$308,700	2	3	\$548,400	5	
	True Realty Services LLC		\$539,100		7	\$539,100	7	
	Imperial Realty Of Naples	\$94,000	\$444,000	1	2	\$538,000	3	
	Harborview Realty Inc		\$534,500		4	\$534,500	4	
	Florida Westshore Realty		\$525,000		1	\$525,000	1	
	Exit Platinum Realty	\$518,000		2		\$518,000	2	
	Unique Properties of Naples, Inc.	\$356,855	\$155,000	2	1	\$511,855	3	
	Baybeach Realty		\$510,600		2	\$510,600	2	
	REO Accelerated Disposition	\$507,500		1		\$507,500	1	
	Calusa Bay Properties LLC	\$155,000	\$342,000	1	1	\$497,000	2	
	Naples Property Shop		\$492,000		3	\$492,000	3	
	Harmon Global	\$244,717	\$244,717	2	2	\$489,434	4	
	Market America Realty of Naple		\$489,000		3	\$489,000	3	
	Baber Realty	\$181,000	\$306,000	1	2	\$487,000	3	
	Gulf Cities Realty	\$314,700	\$169,000	2	1	\$483,700	3	
	Tudor Villas Realty Naples	\$389,400	\$89,500	2	1	\$478,900	3	
	Geovanna Fortier Real Estate	\$236,000	\$236,000	1	1	\$472,000	2	
	Sunny Realty	\$461,300		1		\$461,300	1	
	RE/MAX Partners	\$459,400		3		\$459,400	3	
	Gulf Coast Realty of Naples	\$226,000	\$226,000	2	2	\$452,000	4	
	Adelphi Realty Team	\$436,000		2		\$436,000	2	
	Jo Carter & Associates, Inc.	\$98,000	\$338,000	1	2	\$436,000	3	
	Main Street Properties of SWFL	\$182,000	\$236,000	1	2	\$418,000	3	
	The Realty Source of Naples	\$325,000	\$91,000	1	1	\$416,000	2	
	Nichols Realty, Inc.		\$411,000		3	\$411,000	3	
	The Realty Group of SW FL, Inc		\$408,900		3	\$408,900	3	
	Bristol Properties	\$140,000	\$262,000	1	2	\$402,000	3	
	Gulfline Realty LLC	\$399,900		1		\$399,900	1	
	Anchor Real Estate		\$384,000		1	\$384,000	1	
	Preferred Properties of Naples Inc	\$225,000	\$145,000	1	1	\$370,000	2	
	Town & Country Sun Properties		\$365,000		1	\$365,000	1	
	Genta Company Realty LLC	\$244,000	\$119,000	2	1	\$363,000	3	
	Inactive Broker ID	\$360,000		1		\$360,000	1	
	Pro-Gulf Properties, LLC		\$357,500		1	\$357,500	1	
	Essential Real Estate	\$227,000	\$130,000	1	1	\$357,000	2	
	Cornerstone Real Estate Services, Inc.	\$350,000		1		\$350,000	1	
	41 West Realty, Inc.		\$342,500		1	\$342,500	1	
	Century 21 Sunbelt Rlty #1,Inc	\$341,600		3		\$341,600	3	
	Perfect Place Realty		\$341,000		2	\$341,000	2	
	Sunstream Realty, Inc.	\$200,000	\$139,500	1	1	\$339,500	2	
	Andrea Deane & Associates, Inc.		\$336,500		2	\$336,500	2	
Sun Coast Global	\$112,500	\$222,500	1	2	\$335,000	3		
Sunshine Realty of SWFL	\$255,000	\$80,000	2	1	\$335,000	3		
Kaye Realty Inc.	\$333,500		1		\$333,500	1		
Freshwater Real Estate	\$330,000		2		\$330,000	2		
Florida Real Estate Professionals		\$325,000		1	\$325,000	1		
AJB Realty LLC	\$322,000		1		\$322,000	1		
Inactive		\$317,000		1	\$317,000	1		
John A. Solakian, P.A.		\$315,000		1	\$315,000	1		
Select Real Estate By Stephani	\$175,000	\$140,000	1	1	\$315,000	2		
K. Burton and Associates	\$307,500		2		\$307,500	2		
Napoli Realty Services, LLC	\$186,500	\$115,000	2	1	\$301,500	3		
Marion Realtors	\$217,500	\$82,500	2	1	\$300,000	3		
P & M Property Services	\$200,000	\$89,900	1	1	\$289,900	2		

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Market Rankings

		Data		Side					
		Sum of Closed Volume		Count of Side		Total Sum of Closed Volume		Total Count of Side	
Naples Market Only	Golden Gate Realty & Development	\$187,900	\$99,000	2	1	\$286,900		3	
	Shoreline Properties of SW FL	\$284,500		2		\$284,500		2	
	Number 1 Real Estate Services	\$278,000		3		\$278,000		3	
	Seashore Realty, Inc.		\$275,000		1	\$275,000		1	
	Shoobox RE & Development Corp		\$275,000		1	\$275,000		1	
	Naples 2 Estero Rentals and Sales		\$270,000		1	\$270,000		1	
	Royal Shell Real Estate Inc Rentals		\$265,000		1	\$265,000		1	
	Midwest Homes Realty, Inc.	\$125,000		1	1	\$250,000		2	
	Bartley Realty Services		\$235,000		2	\$235,000		2	
	Fifth Avenue Realty Limited, Inc.	\$230,000		1		\$230,000		1	
	Land Solutions Inc		\$228,000		1	\$228,000		1	
	Cypress Realty Inc.		\$227,500		1	\$227,500		1	
	William Morris, REALTORr		\$225,000		1	\$225,000		1	
	LeRev Realty, Inc.		\$225,000		1	\$225,000		1	
	Sellstate Priority Realty	\$222,000		2		\$222,000		2	
	Sanddollar Real Estate Corp of Naples	\$28,500	\$193,000	1	2	\$221,500		3	
	Ave Maria Real Estate and Home	\$136,500	\$82,000	1	1	\$218,500		2	
	Florida Home Realty Inc.	\$218,000		3		\$218,000		3	
	AMC Elite Properties, LLC	\$215,000		1		\$215,000		1	
	Engel & Voelkers Marco Island	\$105,000	\$105,000	1	1	\$210,000		2	
	Shirley International Realty	\$207,000		1		\$207,000		1	
	Gulfshore Real Estate		\$200,000		1	\$200,000		1	
	Marlin International Realty		\$195,000		1	\$195,000		1	
	Naples Properties		\$186,000		2	\$186,000		2	
	Premier Sotheby's Int'l Rlty		\$182,000		1	\$182,000		1	
	Keller Williams Marco	\$90,000	\$90,000	1	1	\$180,000		2	
	Florida Elite Realty Inc		\$177,500		2	\$177,500		2	
	Paradise Lifestyles	\$175,000		1		\$175,000		1	
	1010 Apartments, Inc.	\$85,000	\$85,000	1	1	\$170,000		2	
	Henson Luke Realty Group Int'l	\$170,000		1		\$170,000		1	
	Patrick Murphy Realty		\$170,000		1	\$170,000		1	
	Sandy Retreats Realty	\$165,000		1		\$165,000		1	
	RFK Realty		\$160,000		1	\$160,000		1	
	Pristine Realty Inc	\$155,000		1		\$155,000		1	
	United Home Realty Inc		\$150,000		1	\$150,000		1	
	Evelyn R. Johnson Realty Inc.	\$150,000		1		\$150,000		1	
	Southwest Coast Realty, Inc.		\$150,000		1	\$150,000		1	
	Naples Premier Realty Inc.		\$150,000		1	\$150,000		1	
	N.A.I. Realty	\$80,000	\$64,000	1	1	\$144,000		2	
	Pelican Connection, Inc.		\$143,000		1	\$143,000		1	
	Select Real Estate	\$142,500		1		\$142,500		1	
	Your Real Estate Leaders		\$140,000		1	\$140,000		1	
	Global Realty Advisors		\$138,000		1	\$138,000		1	
	Loss Negotiation Services, LLC	\$136,000		2		\$136,000		2	
	Cameron Real Estate Services Inc.	\$132,500		1		\$132,500		1	
	MG1 Realty		\$131,000		1	\$131,000		1	
	Harborview Realty of Naples, Inc.	\$118,500		1		\$118,500		1	
	Abitare International	\$115,000		1		\$115,000		1	
	Inactive Broker		\$114,600		1	\$114,600		1	
	Century 21 Tri Power		\$106,000		1	\$106,000		1	
	Omni Builders		\$105,313		1	\$105,313		1	
	Progressive Realty Group		\$104,000		1	\$104,000		1	
	Pegasus Realty Group, Inc		\$100,000		1	\$100,000		1	
	CL Properties		\$100,000		1	\$100,000		1	
	Previews Realty Inc.		\$97,900		1	\$97,900		1	
	Selling Paradise Realty	\$90,750		2		\$90,750		2	
	Carlyn LLC, REALTORS	\$86,000		1		\$86,000		1	
	Home Place Realty	\$82,000		1		\$82,000		1	
	Fox Real Estate		\$74,000		1	\$74,000		1	
	Nationwide Residential & Commercial R.E.		\$73,000		1	\$73,000		1	
	Advanced Plus Realty LLC	\$25,000	\$25,000	1	1	\$50,000		2	
	Wynns Realty		\$50,000		1	\$50,000		1	
	Taylor Donovan Realty	\$24,000	\$24,000	1	1	\$48,000		2	
	Naples Bay Realty Group Inc.		\$47,200		1	\$47,200		1	
	Pinnacle Property Group	\$46,000		1		\$46,000		1	
	Schooner Bay	\$45,900		1		\$45,900		1	
Naples Market Only Total		\$2,510,999,613	\$2,510,999,613	6,250	6,250	\$5,021,999,226		12,500	

	Side						
	Data		Sum of Closed Volume		Count of Side	Total Sum of Closed Volume	Total Count of Side
Grand Total		\$3,046,736,334	\$3,046,736,334	7,862	7,862	\$6,093,472,668	15,724

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
BN01		\$680,000	2	0.0112%
	Absync Realty	\$467,500	1	0.0077%
	Amerivest Realty	\$530,000	1	0.0087%
	Barefoot Beach Properties	\$515,000	1	0.0085%
	Barry DeNicola Realty, Inc.	\$25,200,000	10	0.4136%
	Bluebill Real Estate	\$6,255,700	22	0.1027%
	Century 21 Sunbelt	\$455,000	1	0.0075%
	Century 21 Tri Power	\$143,900	1	0.0024%
	Coldwell Banker Residential Real Estate, Inc.	\$19,560,000	11	0.3210%
	Downing Frye	\$10,993,900	17	0.1804%
	Inactive Company	\$512,500	1	0.0084%
	Keating Associates	\$249,000	1	0.0041%
	Keller Williams Elite Realty	\$2,850,000	1	0.0468%
	Marion Realtors	\$195,000	1	0.0032%
	Non MLS	\$1,178,500	3	0.0193%
	Not Reported	\$2,345,000	3	0.0385%
	Premier Sothebys Int. Realty	\$467,500	1	0.0077%
	Prudential Florida WCI Realty	\$3,450,000	5	0.0566%
	Realty Direct Naples	\$1,700,000	1	0.0279%
	Royal Shell Real Estate	\$499,000	1	0.0082%
	Sand Castle Realty Group, Inc	\$382,500	1	0.0063%
	Sellstate Achievers Rlty	\$399,900	1	0.0066%
	Sterling Property Servs Realty	\$5,974,500	14	0.0980%
	Sun Realty LLC	\$250,000	1	0.0041%
BN01 Total		\$85,254,400	102	1.3991%
BN02	A Delta Realty of Naples Inc.	\$715,000	2	0.0117%
	Amerivest Realty	\$980,400	3	0.0161%
	Assist2Sell	\$247,000	1	0.0041%
	Barry DeNicola Realty, Inc.	\$400,000	2	0.0066%
	Baybeach Realty	\$277,500	1	0.0046%
	Bluebill Real Estate	\$401,000	3	0.0066%
	Century 21 Tri Power	\$435,000	2	0.0071%
	Coldwell Banker Residential Real Estate, Inc.	\$3,413,000	12	0.0560%
	Downing Frye	\$9,120,000	36	0.1497%
	Encore Realty	\$2,070,000	7	0.0340%
	Exit Platinum Realty	\$200,000	1	0.0033%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
BN02	Florida Platinum Realty	\$155,000	1	0.0025%
	Focus Real Estate	\$190,000	1	0.0031%
	Inactive Broker	\$162,500	1	0.0027%
	John R Wood	\$2,262,750	11	0.0371%
	Keller Williams Elite Realty	\$1,803,000	6	0.0296%
	Marco Island Realestate.com, Inc.	\$400,000	1	0.0066%
	Mari Vesci REALTORS, Inc	\$175,400	1	0.0029%
	Naples Realty Services	\$284,500	1	0.0047%
	Non MLS	\$580,000	3	0.0095%
	Not Reported	\$1,048,000	3	0.0172%
	Premier Sothebys Int. Realty	\$391,000	2	0.0064%
	Premiere Plus Realty Co.	\$468,000	2	0.0077%
	Prudential Florida WCI Realty	\$5,983,000	10	0.0982%
	RE/MAX Realty Group	\$328,250	3	0.0054%
	RE/MAX Realty Select	\$400,000	1	0.0066%
	Realty World Florida	\$280,000	2	0.0046%
	Royal Shell Real Estate	\$2,783,000	9	0.0457%
	Sand Castle Realty Group, Inc	\$346,000	2	0.0057%
	Select Real Estate By Stephani	\$200,000	1	0.0033%
	Selling Paradise Realty	\$240,000	1	0.0039%
	Sellstate Premier Realty	\$185,000	1	0.0030%
	Spina Realty Company	\$599,000	2	0.0098%
	Sun Realty USA	\$247,000	1	0.0041%
	Sunstream Realty Inc	\$130,000	1	0.0021%
	Verona Realty	\$160,000	1	0.0026%
	WEICHERT, REALTORSr On The Gulf	\$484,500	3	0.0080%
	West Wave Realty	\$284,500	1	0.0047%
BN02	Total	\$38,829,300	142	0.6372%
BN03		\$84,900	1	0.0014%
	Absync Realty	\$1,110,000	2	0.0182%
	Amerivest Realty	\$2,898,000	3	0.0476%
	Barefoot Beach Properties	\$225,000	1	0.0037%
	Beach & Luxury Realty Inc	\$240,000	1	0.0039%
	Bordner Real Estate, Inc.	\$1,720,000	2	0.0282%
	Century 21 Tri Power	\$142,500	1	0.0023%
	Coldwell Banker Residential Real Estate, Inc.	\$11,392,900	27	0.1870%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
BN03	Downing Frye	\$31,805,500	85	0.5220%
	Eister and Company	\$1,628,900	7	0.0267%
	ERA Flagship Real Estate	\$225,000	1	0.0037%
	Excel Real Estate Services, Inc.	\$212,000	1	0.0035%
	Florida Platinum Realty	\$320,000	2	0.0053%
	Help-U-Sell Best Choice Realty	\$129,150	1	0.0021%
	John R Wood	\$6,497,400	21	0.1066%
	Keating Associates	\$735,000	3	0.0121%
	Keller Williams Elite Realty	\$34,117,050	69	0.5599%
	Marlin International Realty	\$385,000	1	0.0063%
	Naples Select Real Estate LLC	\$355,000	1	0.0058%
	Non MLS	\$1,419,500	5	0.0233%
	Not Reported	\$3,165,930	12	0.0520%
	Pelican I Real Estate & Development, Inc.	\$884,300	7	0.0145%
	Premier Realty Homes	\$286,500	1	0.0047%
	Premier Sothebys Int. Realty	\$6,312,500	15	0.1036%
	Premiere Plus Realty Co.	\$1,410,000	2	0.0231%
	Prudential Florida WCI Realty	\$2,378,400	12	0.0390%
	Rapallo Rite at Coconut Point	\$1,582,830	5	0.0260%
	RE/MAX Realty Group	\$365,000	1	0.0060%
	RE/MAX Realty Select	\$495,000	2	0.0081%
	Realty Direct Naples	\$145,000	1	0.0024%
	Realty World Florida	\$7,330,500	27	0.1203%
	Royal Shell Real Estate	\$9,027,000	15	0.1481%
	Royal Shell Real Estate, Inc	\$1,325,000	1	0.0217%
	Sand Castle Realty Group, Inc	\$1,316,000	3	0.0216%
	Select Real Estate By Stephani	\$725,000	1	0.0119%
	Spina Realty Company	\$167,000	1	0.0027%
	Sun Realty	\$531,500	2	0.0087%
	Sun Realty LLC	\$210,000	1	0.0034%
	Sun Realty USA	\$1,260,000	2	0.0207%
	The Realty Group of SW FL, Inc	\$385,000	1	0.0063%
	Tunrkey Residential	\$1,515,000	1	0.0249%
	Twin Realty Inc.	\$149,000	1	0.0024%
	VIP Realty Group	\$965,000	1	0.0158%
	West Wave Realty	\$214,900	1	0.0035%
	Windstar Realty Group, LLC	\$395,000	2	0.0065%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
BN03	Wynns Realty	\$150,000	1	0.0025%
BN03	Total	\$138,334,160	354	2.2702%
BN04		\$455,000	1	0.0075%
	A Delta Realty of Naples Inc.	\$262,500	1	0.0043%
	Amerivest Realty	\$2,011,000	4	0.0330%
	Barefoot Beach Properties	\$1,415,000	1	0.0232%
	Coldwell Banker Residential Real Estate, Inc.	\$6,800,200	11	0.1116%
	Downing Frye	\$15,876,000	29	0.2605%
	Florida Home Realty of Collier County, Inc.	\$635,000	1	0.0104%
	Germain Properties of Naples, LLC	\$675,000	1	0.0111%
	Help-U-Sell Best Choice Realty	\$178,500	1	0.0029%
	John R Wood	\$59,945,564	98	0.9838%
	Keller Williams Elite Realty	\$2,585,000	3	0.0424%
	Kevin Shelly Realty Inc	\$300,000	1	0.0049%
	Lee Collier Realty Group Inc	\$265,000	1	0.0043%
	Naples Real Estate Consultants	\$290,000	1	0.0048%
	Non MLS	\$485,000	1	0.0080%
	Not Reported	\$1,540,000	3	0.0253%
	Phelps Realty Services	\$127,900	1	0.0021%
	Pollard & Hedrich Realty, Inc.	\$164,900	1	0.0027%
	Premier Sothebys Int. Realty	\$79,595,850	106	1.3062%
	Premiere Plus Realty Co.	\$3,586,314	3	0.0589%
	Priority One Real Estate	\$772,500	1	0.0127%
	Prudential Florida WCI Realty	\$2,530,000	6	0.0415%
	RE/MAX Realty Group	\$792,200	2	0.0130%
	Realty Executives	\$625,000	1	0.0103%
	Royal Shell Real Estate	\$28,187,500	36	0.4626%
	Sun Realty	\$165,000	1	0.0027%
	VIP Realty Group	\$165,000	1	0.0027%
	WEICHERT, REALTORSr On The Gulf	\$398,000	2	0.0065%
	West Wave Realty	\$131,250	1	0.0022%
BN04	Total	\$210,960,178	320	3.4621%
BN05		\$174,900	2	0.0029%
	Absync Realty	\$1,113,000	3	0.0183%
	Amerivest Realty	\$648,650	3	0.0106%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
BN05	Century 21 AAIM Realty Grp.	\$65,000	1	0.0011%
	Century 21 Sunbelt Rlty #1,Inc	\$267,500	1	0.0044%
	Coldwell Banker Residential Real Estate, Inc.	\$4,413,650	14	0.0724%
	Downing Frye	\$19,121,900	40	0.3138%
	Engel and Voelkers Olde Naples	\$3,997,500	5	0.0656%
	Focus Real Estate	\$91,500	2	0.0015%
	Gulfshore Properties	\$272,000	1	0.0045%
	Homes & Land Brokers, Inc.	\$285,000	1	0.0047%
	John R Wood	\$33,688,700	70	0.5529%
	Keating Associates	\$600,000	1	0.0098%
	Keller Williams Elite Realty	\$5,690,002	16	0.0934%
	Keller Williams Realty Naples	\$147,000	1	0.0024%
	Lion Realty	\$34,000	1	0.0006%
	Luxury Homes of Naples	\$4,921,850	4	0.0808%
	Marion Realtors	\$1,760,000	4	0.0289%
	Miles Realty Group	\$65,000	1	0.0011%
	Naples Realty Services	\$1,227,500	3	0.0201%
	Non MLS	\$1,068,500	4	0.0175%
	Not Reported	\$2,028,500	6	0.0333%
	Perfect Place Realty	\$2,114,900	2	0.0347%
	Premier Sothebys Int. Realty	\$13,140,000	35	0.2156%
	Premiere Plus Realty Co.	\$1,005,000	2	0.0165%
	Prosults Realty	\$771,800	2	0.0127%
	Prudential Florida WCI Realty	\$15,643,000	32	0.2567%
	RE/MAX Estates	\$351,900	3	0.0058%
	RE/MAX Realty Group	\$347,500	1	0.0057%
	RE/MAX Sundance Realty II	\$260,000	2	0.0043%
	Remax Edge of Fort Myers	\$51,000	1	0.0008%
	Royal Properties of Naples LLC	\$78,000	1	0.0013%
	Royal Shell Real Estate	\$2,812,500	9	0.0462%
	Sand Castle Realty Group, Inc	\$852,000	2	0.0140%
	Select Real Estate By Stephani	\$975,000	1	0.0160%
	Southwest Coast Realty, Inc.	\$210,000	1	0.0034%
	Sterling Property Servs Realty	\$780,000	1	0.0128%
	Sun Realty	\$550,000	1	0.0090%
	Sun Realty LLC	\$172,500	1	0.0028%
	Sunstream Realty, Inc.	\$677,500	1	0.0111%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
BN05	The Real Estate Shop	\$174,900	2	0.0029%
BN05	Total	\$122,649,152	284	2.0128%
BN06	Absync Realty	\$334,000	3	0.0055%
	Access Realty	\$171,900	1	0.0028%
	Amerivest Realty	\$58,000	1	0.0010%
	Andrea Deane & Associates, Inc.	\$190,000	1	0.0031%
	Bluebill Real Estate	\$335,000	1	0.0055%
	Break Away to SW Florida, Inc.	\$70,000	1	0.0011%
	Coldwell Banker Residential Real Estate, Inc.	\$2,586,800	16	0.0425%
	Downing Frye	\$1,923,660	11	0.0316%
	Encore Realty	\$119,000	1	0.0020%
	ERA Flagship Real Estate	\$272,000	3	0.0045%
	Gulf Breeze Real Estate, LLC	\$220,000	1	0.0036%
	Gulf Coast International	\$121,000	1	0.0020%
	Homes & Land Brokers, Inc.	\$132,000	1	0.0022%
	Inactive Company	\$105,000	1	0.0017%
	IXORA Realty	\$105,000	1	0.0017%
	John R Wood	\$1,022,060	8	0.0168%
	Keating Associates	\$150,000	1	0.0025%
	Keller Williams Elite Realty	\$489,000	5	0.0080%
	Kevin Shelly Realty Inc	\$711,600	3	0.0117%
	Lahaina Realty	\$132,000	1	0.0022%
	Lion Realty	\$520,000	2	0.0085%
	McWilliams Buckley & Assoc	\$182,000	1	0.0030%
	Miloff Aubuchon Rlty Grp, Inc.	\$130,000	1	0.0021%
	Non MLS	\$475,000	2	0.0078%
	Not Reported	\$1,882,000	10	0.0309%
	Premier Sothebys Int. Realty	\$259,400	2	0.0043%
	Premiere Plus Realty Co.	\$464,000	3	0.0076%
	Prosults Realty	\$235,810	2	0.0039%
	Prudential Florida WCI Realty	\$696,500	5	0.0114%
	RE/MAX Realty Group	\$590,000	2	0.0097%
	RE/MAX Realty Select	\$128,000	1	0.0021%
	Realty Direct Naples	\$130,810	1	0.0021%
	Realty World Florida	\$180,000	1	0.0030%
	Royal Shell Real Estate	\$845,000	4	0.0139%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
BN06	Royal Shell Real Estate, Inc	\$200,000	1	0.0033%
	Sand Castle Realty Group, Inc	\$210,000	1	0.0034%
	Select Real Estate By Stephani	\$254,000	2	0.0042%
	Spina Realty Company	\$240,000	1	0.0039%
	Sterling Property Servs Realty	\$79,000	1	0.0013%
	Sun Realty	\$216,400	2	0.0036%
	Sun Realty LLC	\$240,000	2	0.0039%
	The Babon Group	\$150,000	1	0.0025%
	The Realty Group of SW FL, Inc	\$187,000	1	0.0031%
	VIP Realty Group	\$180,000	1	0.0030%
	Waterfront Realty Group, Inc.	\$625,000	5	0.0103%
	Weichert Realtors on Gulf	\$72,000	1	0.0012%
BN06 Total		\$18,619,940	118	0.3056%
BN07		\$300,000	1	0.0049%
	A Codi Realty	\$315,000	1	0.0052%
	Advanta Realty	\$131,500	1	0.0022%
	Beach & Luxury Realty Inc	\$315,000	1	0.0052%
	Bluebill Real Estate	\$314,000	2	0.0052%
	Coldwell Banker Residential Real Estate, Inc.	\$227,000	2	0.0037%
	Downing Frye	\$739,600	5	0.0121%
	Fidelity Florida Realty Corp	\$102,000	1	0.0017%
	John R Wood	\$6,393,900	31	0.1049%
	Keller Williams Elite Realty	\$124,500	1	0.0020%
	L.H. Fleming & Company, Real Estate	\$144,000	1	0.0024%
	Lahaina Realty	\$404,000	3	0.0066%
	Mason Realty Inc.	\$179,900	1	0.0030%
	Naples Realty Services	\$873,500	5	0.0143%
	Non MLS	\$452,000	2	0.0074%
	Not Reported	\$105,000	1	0.0017%
	Perfect Properties of Naples, Inc.	\$84,000	1	0.0014%
	Phase III Real Estate Services	\$152,000	1	0.0025%
	Premiere Plus Realty Co.	\$336,500	2	0.0055%
	Prudential Florida WCI Realty	\$488,500	1	0.0080%
	Real Pro Realtors	\$927,500	6	0.0152%
	Royal Shell Real Estate	\$1,535,000	8	0.0252%
	Sand Castle Realty Group, Inc	\$1,148,500	3	0.0188%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
BN07	Steven C. Moller, Broker	\$124,500	1	0.0020%
	Sun Realty	\$566,600	6	0.0093%
	Sun Realty LLC	\$144,000	1	0.0024%
	WEICHERT, REALTORSr On The Gulf	\$134,000	1	0.0022%
	West Wave Realty	\$446,100	4	0.0073%
BN07 Total		\$17,208,100	94	0.2824%
BN08	A Codi Realty	\$325,000	1	0.0053%
	Absync Realty	\$147,000	1	0.0024%
	Amerivest Realty	\$170,100	1	0.0028%
	Baybeach Realty	\$205,000	1	0.0034%
	Bluebill Real Estate	\$361,000	2	0.0059%
	Century 21 Sunbelt	\$270,000	1	0.0044%
	Century 21 Tri Power	\$193,800	2	0.0032%
	Coldwell Banker Residential Real Estate, Inc.	\$723,500	6	0.0119%
	Downing Frye	\$3,173,400	26	0.0521%
	Florida Home Realty Inc	\$46,100	1	0.0008%
	Florida Home Realty of Collier County, Inc.	\$77,000	1	0.0013%
	Florida Platinum Realty	\$217,900	2	0.0036%
	Floridas Realty Specialists	\$270,000	1	0.0044%
	Gulfcoast Premier Realty, Inc.	\$95,000	1	0.0016%
	Housetraders	\$68,500	1	0.0011%
	Island Coastal Realty, LLC	\$165,700	1	0.0027%
	J Roberts Brokerage Services	\$97,300	1	0.0016%
	John R Wood	\$468,000	2	0.0077%
	Jones & Co. Realty	\$126,000	1	0.0021%
	Keller Williams Elite Realty	\$1,952,900	11	0.0320%
	L.H. Fleming & Company, Real Estate	\$178,500	1	0.0029%
	Lahaina Realty	\$85,000	1	0.0014%
	Market America Rlty & Invstmnt	\$58,000	1	0.0010%
	Menelee Realty	\$207,500	1	0.0034%
	Non MLS	\$328,000	3	0.0054%
	Not Reported	\$623,800	3	0.0102%
	Perfect Properties of Naples, Inc.	\$140,000	1	0.0023%
	Pollard & Hedrich Realty, Inc.	\$157,700	1	0.0026%
	Premier Sothebys Int. Realty	\$894,900	3	0.0147%
	Premiere Plus Realty Co.	\$1,673,000	8	0.0275%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
BN08	Prudential Florida WCI Realty	\$453,900	2	0.0074%
	RE/MAX Estates	\$450,000	2	0.0074%
	RE/MAX Realty Group	\$77,000	1	0.0013%
	RE/MAX Sundance Realty II	\$263,000	2	0.0043%
	Real Pro Realtors	\$156,000	2	0.0026%
	Realty Direct Naples	\$511,600	3	0.0084%
	Realty Pros of Naples, LLC	\$379,500	1	0.0062%
	Realty World Florida	\$118,000	1	0.0019%
	Royal Shell Real Estate	\$570,000	4	0.0094%
	Royal Shell Real Estate, Inc	\$438,000	1	0.0072%
	Sand Castle Realty Group, Inc	\$58,000	1	0.0010%
	South Bay Realty	\$339,900	2	0.0056%
	Sun Coast Global	\$83,000	1	0.0014%
	Sun Realty	\$351,500	2	0.0058%
	Sun Realty LLC	\$911,500	5	0.0150%
	Sunshine Realty of SWFL	\$134,000	1	0.0022%
	The Realty Group of SW FL, Inc	\$85,000	1	0.0014%
	VIP Realty Group	\$302,000	2	0.0050%
	WEICHERT, REALTORSr On The Gulf	\$370,000	4	0.0061%
	West Wave Realty	\$138,100	2	0.0023%
	White Sands Realty, LLC	\$438,000	1	0.0072%
BN08 Total		\$20,127,600	128	0.3303%
BN09	Amerivest Realty	\$1,138,000	4	0.0187%
	Atlantic & Pacific Realty	\$228,000	1	0.0037%
	Avalon Real Estate	\$209,000	1	0.0034%
	Baybeach Realty	\$450,000	1	0.0074%
	Bluebill Real Estate	\$400,000	1	0.0066%
	Century 21 AAIM Realty Grp.	\$159,900	1	0.0026%
	Century 21 Sunbelt	\$189,500	1	0.0031%
	Coldwell Banker Residential Real Estate, Inc.	\$5,214,900	23	0.0856%
	Downing Frye	\$5,063,076	20	0.0831%
	Encore Realty	\$588,175	3	0.0097%
	Fox Real Estate	\$390,500	2	0.0064%
	Gulf Coast Associates	\$210,000	1	0.0034%
	Help-U-Sell Reed & Associates	\$280,000	1	0.0046%
	Homes & Land Brokers, Inc.	\$162,000	1	0.0027%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
BN09	John R Wood	\$1,757,000	7	0.0288%
	Keller Williams Elite Realty	\$905,000	6	0.0149%
	Keller Williams Realty Naples	\$445,000	2	0.0073%
	Keller Williams Realty, Marco	\$170,000	1	0.0028%
	L.H. Fleming & Company, Real Estate	\$300,000	1	0.0049%
	Lahaina Realty	\$280,000	1	0.0046%
	Naples Realty Services	\$963,000	3	0.0158%
	Not Reported	\$597,000	3	0.0098%
	Perfect Place Realty	\$168,000	1	0.0028%
	Premier Sothebys Int. Realty	\$340,100	2	0.0056%
	Premiere Plus Realty Co.	\$2,367,901	13	0.0389%
	Prudential Florida WCI Realty	\$350,000	1	0.0057%
	RE/MAX Realty Group	\$365,000	1	0.0060%
	RE/MAX Realty Select	\$502,900	3	0.0083%
	Royal Shell Real Estate	\$894,500	4	0.0147%
	Sandals Realty of Collier	\$350,000	1	0.0057%
	Self Realty Inc	\$450,000	1	0.0074%
	South Bay Realty	\$142,000	1	0.0023%
	Spina Realty Company	\$767,500	3	0.0126%
	Sun Coast Global	\$306,900	2	0.0050%
	Sun Realty	\$356,000	2	0.0058%
	Sunshine Realty of SWFL	\$200,000	1	0.0033%
	West Wave Realty	\$152,900	1	0.0025%
BN09 Total		\$27,813,752	122	0.4565%
BN10	A Delta Realty of Naples Inc.	\$79,500	1	0.0013%
	Absync Realty	\$479,500	4	0.0079%
	Access Realty	\$250,000	1	0.0041%
	Ad Infinitum Realty & Consult	\$83,000	1	0.0014%
	Advanta Realty	\$127,500	1	0.0021%
	Amerivest Realty	\$586,500	6	0.0096%
	Bay Vision Realty	\$58,000	1	0.0010%
	Bluebill Real Estate	\$170,000	1	0.0028%
	Builders Services	\$1,810,636	7	0.0297%
	Coldwell Banker Residential Real Estate, Inc.	\$1,356,500	14	0.0223%
	Downing Frye	\$5,165,100	35	0.0848%
	Encore Realty	\$88,900	1	0.0015%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
BN10	Exit Platinum Realty	\$108,000	2	0.0018%
	Florida Global RE Inc	\$351,500	4	0.0058%
	Florida Home Realty of Collier County, Inc.	\$446,500	2	0.0073%
	Florida Homes Realty of Collier	\$112,500	1	0.0018%
	Gulf Coast International	\$81,000	1	0.0013%
	Help-U-Sell Best Choice Realty	\$372,500	2	0.0061%
	Help-U-Sell Reed & Associates	\$70,000	2	0.0011%
	Island Coastal Realty, LLC	\$78,000	1	0.0013%
	J Roberts Brokerage Services	\$76,000	1	0.0012%
	John R Wood	\$1,203,000	8	0.0197%
	Keating Associates	\$324,000	1	0.0053%
	Keller Williams Elite Realty	\$1,111,000	6	0.0182%
	Keller Williams Realty Naples	\$127,000	1	0.0021%
	L.H. Fleming & Company, Real Estate	\$119,000	1	0.0020%
	Maks Realty	\$127,000	1	0.0021%
	Marion Realtors	\$62,500	1	0.0010%
	Naples Realty Services	\$330,000	2	0.0054%
	Non MLS	\$761,000	4	0.0125%
	Not Reported	\$1,055,000	9	0.0173%
	Number 1 Real Estate Services	\$106,000	2	0.0017%
	Onier Realty of SW Fla	\$135,000	1	0.0022%
	Pegasus Realty Group, Inc	\$124,000	2	0.0020%
	Pelican Connection, Inc.	\$72,500	1	0.0012%
	Phelps Realty Services	\$145,000	1	0.0024%
	Premier Sothebys Int. Realty	\$394,936	2	0.0065%
	Premiere Plus Realty Co.	\$115,000	1	0.0019%
	Prosults Realty	\$180,950	3	0.0030%
	Prudential Florida WCI Realty	\$470,000	2	0.0077%
	RE/MAX Realty Group	\$285,000	2	0.0047%
	RE/MAX Realty Select	\$193,900	3	0.0032%
	RE/MAX Sundance Realty II	\$178,000	2	0.0029%
	Realty Direct Naples	\$301,600	2	0.0049%
	Realty Executives	\$112,500	1	0.0018%
	Royal Shell Real Estate	\$1,292,500	11	0.0212%
	Sand Castle Realty Group, Inc	\$840,000	5	0.0138%
	Select Real Estate By Stephani	\$318,000	2	0.0052%
	South Bay Realty	\$148,500	2	0.0024%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
BN10	Sun Realty	\$701,000	5	0.0115%
	Sun Realty USA	\$132,900	2	0.0022%
	Thompson Realty	\$80,750	1	0.0013%
	TSD Realty	\$95,000	1	0.0016%
	U S Prime Realty LLC	\$67,900	1	0.0011%
	United Real Estate	\$98,000	2	0.0016%
	Verona Realty	\$158,000	1	0.0026%
	VIP Realty Group	\$49,000	1	0.0008%
	WEICHERT, REALTORSr On The Gulf	\$58,000	1	0.0010%
	West Wave Realty	\$394,200	5	0.0065%
BN10 Total		\$24,418,772	188	0.4007%
BN11	Amerivest Realty	\$2,086,900	5	0.0342%
	Coldwell Banker Residential Real Estate, Inc.	\$181,500	1	0.0030%
	Downing Frye	\$6,577,400	18	0.1079%
	Florida Realty Group	\$120,000	1	0.0020%
	Floridas Realty Specialists	\$150,000	1	0.0025%
	Independent Brokers Realty Inc.	\$2,050,000	1	0.0336%
	J Meier Real Estate	\$195,000	1	0.0032%
	John R Wood	\$2,053,000	6	0.0337%
	Kim Levitan Realty	\$430,000	1	0.0071%
	Mediterra Realty	\$4,630,000	3	0.0760%
	Menelee Realty	\$63,000	1	0.0010%
	Naples Realty Services	\$550,000	2	0.0090%
	Non MLS	\$150,000	1	0.0025%
	Not Reported	\$100,000	1	0.0016%
	Palm Realty Group	\$485,000	1	0.0080%
	Premier Sothebys Int. Realty	\$2,150,900	7	0.0353%
	Premiere Plus Realty Co.	\$1,902,900	6	0.0312%
	Prudential Florida WCI Realty	\$120,000	1	0.0020%
	Quail Communities Realty, Inc.	\$2,050,000	1	0.0336%
	RE/MAX Realty Group	\$425,000	1	0.0070%
	Reed and Associate	\$455,000	1	0.0075%
	RL Nardi & Associates Inc	\$210,000	1	0.0034%
	Royal Shell Real Estate	\$2,319,000	6	0.0381%
	Spina Realty Company	\$850,000	2	0.0139%
	VIP Realty Group	\$370,000	2	0.0061%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
BN11	Weichert Realtors on Gulf	\$63,000	1	0.0010%
	West Wave Realty	\$100,000	1	0.0016%
BN11				
Total		\$30,837,600	74	0.5061%
BN12	A Delta Realty of Naples Inc.	\$461,000	3	0.0076%
	Amerivest Realty	\$2,132,050	6	0.0350%
	Bluebill Real Estate	\$1,377,500	3	0.0226%
	Boca Executives	\$102,000	1	0.0017%
	Bordner Real Estate, Inc.	\$1,235,800	4	0.0203%
	Builders Services	\$1,749,620	7	0.0287%
	Century 21 JB Novelli Internationale	\$52,900	1	0.0009%
	Century 21 Tri Power	\$85,000	1	0.0014%
	Coldwell Banker Residential Real Estate, Inc.	\$4,140,500	12	0.0679%
	Downing Frye	\$12,382,700	40	0.2032%
	ERA Flagship Real Estate	\$148,000	1	0.0024%
	Excel Real Estate Services, Inc.	\$154,900	1	0.0025%
	Faust RealtyGroup	\$135,000	1	0.0022%
	Fidelity Florida Realty Corp	\$264,765	2	0.0043%
	Florida Home Realty of Collier County, Inc.	\$392,000	2	0.0064%
	Help-U-Sell Best Choice Realty	\$464,500	2	0.0076%
	Help-U-Sell Reed & Associates	\$178,000	1	0.0029%
	Hovland, Inc.	\$89,900	1	0.0015%
	Hunters Ridge Realty Co.	\$1,870,000	11	0.0307%
	Independent Brokers Realty Inc.	\$156,000	1	0.0026%
	Islandwalk Realty of Naples	\$1,496,000	7	0.0246%
	John R Wood	\$30,206,201	83	0.4957%
	Keller Williams Elite Realty	\$4,689,050	20	0.0770%
	L.H. Fleming & Company, Real Estate	\$236,000	1	0.0039%
	Lahaina Realty	\$52,900	1	0.0009%
	Levitan-McQuaid LLC	\$1,890,237	4	0.0310%
	Marion Realtors	\$155,000	1	0.0025%
	Marquise Property Sales	\$2,205,000	3	0.0362%
	Naples Realty Services	\$707,900	3	0.0116%
	Non MLS	\$1,123,750	5	0.0184%
	Not Reported	\$3,017,337	12	0.0495%
	Pollard & Hedrich Realty, Inc.	\$178,000	1	0.0029%
	Premier Sothebys Int. Realty	\$2,719,766	8	0.0446%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
BN12	Premiere Plus Realty Co.	\$959,000	6	0.0157%
	Prudential Florida WCI Realty	\$5,604,500	18	0.0920%
	RE/MAX Realty Group	\$791,000	4	0.0130%
	RE/MAX Realty Select	\$95,000	1	0.0016%
	Realty Direct Naples	\$288,500	2	0.0047%
	Realty Executives Signature	\$63,000	1	0.0010%
	Realty Pros of Naples, LLC	\$101,000	1	0.0017%
	Realty World Florida	\$154,900	1	0.0025%
	Realty World, Top Producers Realty, Inc.	\$500,000	1	0.0082%
	RL Nardi & Associates Inc	\$394,000	2	0.0065%
	Royal Shell Real Estate	\$1,282,900	6	0.0211%
	Sand Castle Realty Group, Inc	\$271,000	2	0.0044%
	Sellstate Premier Realty	\$64,000	1	0.0011%
	Sellstate Priority Realty	\$215,000	1	0.0035%
	Sheridan Real Estate	\$406,000	1	0.0067%
	South Bay Realty	\$240,000	1	0.0039%
	Spina Realty Company	\$100,000	1	0.0016%
	Sun Realty	\$1,015,900	5	0.0167%
	Sun Realty LLC	\$145,000	1	0.0024%
	U S Prime Realty LLC	\$135,000	1	0.0022%
	Unique Naples Real Estate Inc	\$6,133,136	5	0.1007%
	Verona Realty	\$996,000	5	0.0163%
	VIP Realty Group	\$359,500	2	0.0059%
	WEICHERT, REALTORSr On The Gulf	\$230,000	2	0.0038%
	West Wave Realty	\$324,500	2	0.0053%
	Wordl Realty Services	\$65,000	1	0.0011%
BN12 Total		\$97,183,112	324	1.5949%
ES01	A Codi Realty	\$164,000	1	0.0027%
	A Delta Realty of Naples Inc.	\$201,950	1	0.0033%
	Advanta Realty	\$132,500	1	0.0022%
	Alliance Realty Group	\$155,119	1	0.0025%
	Amerivest Realty	\$2,336,900	5	0.0384%
	Assist2Sell	\$241,000	1	0.0040%
	Baybeach Realty	\$199,000	1	0.0033%
	Boca Executives	\$340,000	2	0.0056%
	Century 21 AAIM Realty Grp.	\$92,000	1	0.0015%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
ES01	Century 21 Sunbelt	\$200,000	1	0.0033%
	Century 21 Sunbelt Rlty #1,Inc	\$250,000	1	0.0041%
	Century 21 Tri Power	\$332,000	2	0.0054%
	Coldwell Banker Residential Real Estate, Inc.	\$3,497,755	15	0.0574%
	D. R. Horton Realty	\$1,561,079	10	0.0256%
	Downing Frye	\$12,551,954	48	0.2060%
	Encore Realty	\$198,650	1	0.0033%
	Exit Platinum Realty	\$136,000	1	0.0022%
	Florida Global RE Inc	\$542,500	1	0.0089%
	Florida Platinum Realty	\$175,000	1	0.0029%
	Frost & Associates Inc	\$170,000	1	0.0028%
	Gulfcoast Premier Realty, Inc.	\$220,000	1	0.0036%
	Help-U-Sell Best Choice Realty	\$198,000	1	0.0032%
	Inactive Company	\$375,000	1	0.0062%
	IXORA Realty	\$142,000	1	0.0023%
	J Meier Real Estate	\$825,000	2	0.0135%
	John R Wood	\$9,883,652	34	0.1622%
	Keating Associates	\$157,000	1	0.0026%
	Keller Williams Elite Realty	\$4,509,350	14	0.0740%
	Keller Williams Realty Naples	\$659,900	2	0.0108%
	Lee Collier Realty Group Inc	\$1,897,500	5	0.0311%
	Marion Realtors	\$250,000	2	0.0041%
	Menelee Realty	\$312,900	2	0.0051%
	Miloff Aubuchon Rlty Grp, Inc.	\$210,000	1	0.0034%
	Naples Property Shop	\$541,200	2	0.0089%
	Naples Realty Services	\$965,000	6	0.0158%
	Non MLS	\$1,502,384	6	0.0247%
	Not Reported	\$1,769,956	11	0.0290%
	Paradise Lifestyles	\$362,000	2	0.0059%
	Pegasus Realty Group, Inc	\$255,000	1	0.0042%
	Premier Sothebys Int. Realty	\$1,407,000	5	0.0231%
	Premiere Plus Realty Co.	\$577,000	3	0.0095%
	Prudential Florida WCI Realty	\$16,540,497	58	0.2714%
	RE/MAX Affinity	\$229,000	1	0.0038%
	RE/MAX Estates	\$1,243,700	9	0.0204%
	RE/MAX Realty Group	\$1,220,600	5	0.0200%
	RE/MAX Realty Select	\$435,500	2	0.0071%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
ES01	RE/MAX Sundance Realty II	\$97,500	1	0.0016%
	Realty Executives	\$1,045,000	5	0.0171%
	Realty World Florida	\$14,885,817	53	0.2443%
	Realty World, Top Producers Realty, Inc.	\$330,000	1	0.0054%
	RL Nardi & Associates Inc	\$113,500	1	0.0019%
	Royal Shell Real Estate	\$2,975,517	8	0.0488%
	Royal Shell Real Estate, Inc	\$380,000	1	0.0062%
	Saggio Dream Realty	\$92,000	2	0.0015%
	Sand Castle Realty Group, Inc	\$475,000	2	0.0078%
	Sandals Realty	\$184,000	1	0.0030%
	Sellstate Achievers Rlty	\$157,000	1	0.0026%
	Sellstate Priority Realty	\$168,000	1	0.0028%
	Southern Premier Realty	\$195,000	1	0.0032%
	Sun Realty	\$146,500	1	0.0024%
	Sun Realty LLC	\$278,000	1	0.0046%
	Sun Realty USA	\$380,000	1	0.0062%
	Sunny Realty	\$571,000	3	0.0094%
	Sunshine Realty of SWFL	\$299,000	1	0.0049%
	Tunrkey Residential	\$250,000	1	0.0041%
	WEICHERT, REALTORSr On The Gulf	\$163,000	1	0.0027%
	West Bay Realty Inc.	\$5,927,000	12	0.0973%
	West Wave Realty	\$235,000	1	0.0039%
	Windstar Realty Group, LLC	\$295,000	1	0.0048%
	World Class Realty Partners	\$120,000	1	0.0020%
ES01 Total		\$99,929,380	376	1.6399%
ES02		\$242,550	1	0.0040%
	Absync Realty	\$473,500	3	0.0078%
	Addvantage Real Estate Service	\$310,000	1	0.0051%
	Advanta Realty	\$90,000	1	0.0015%
	Amerivest Realty	\$2,733,800	15	0.0449%
	Baybeach Realty	\$417,900	2	0.0069%
	Bordner Real Estate, Inc.	\$198,500	1	0.0033%
	Century 21 Sunbelt Rlty #1,Inc	\$247,000	2	0.0041%
	CL Properties	\$204,000	2	0.0033%
	Clyde C. Quinby Realty, Inc.	\$125,000	1	0.0021%
	Coldwell Banker Residential Real Estate, Inc.	\$2,063,200	9	0.0339%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
ES02	Collier & Assoc Real Estate	\$111,500	1	0.0018%
	COLLIER COUNTY REALTY CORP	\$90,000	1	0.0015%
	Diann Masi Realty, Inc.	\$4,524,900	25	0.0743%
	Downing Frye	\$5,891,500	30	0.0967%
	Exit Platinum Realty	\$90,000	2	0.0015%
	Florida Platinum Realty	\$297,897	1	0.0049%
	Florida Realty Group	\$145,000	2	0.0024%
	Gallery Realty	\$135,000	1	0.0022%
	Help-U-Sell Reed & Associates	\$109,000	1	0.0018%
	Homes & Land Brokers, Inc.	\$315,000	1	0.0052%
	John R Wood	\$2,447,500	13	0.0402%
	Keating Associates	\$115,000	1	0.0019%
	Keller Williams Elite Realty	\$1,941,000	9	0.0319%
	Lahaina Realty	\$408,000	3	0.0067%
	Lee Collier Realty Group Inc	\$720,000	3	0.0118%
	Naples Realty Services	\$126,000	1	0.0021%
	Non MLS	\$2,517,897	12	0.0413%
	Not Reported	\$3,956,100	19	0.0649%
	Perfect Place Realty	\$136,000	1	0.0022%
	Pollard & Hedrich Realty, Inc.	\$561,500	3	0.0092%
	Porter Davis RE Brokerage	\$145,000	1	0.0024%
	Premier Realty Homes	\$115,000	1	0.0019%
	Premiere Plus Realty Co.	\$1,029,600	5	0.0169%
	Prosults Realty	\$210,000	1	0.0034%
	Prudential Florida WCI Realty	\$1,596,000	8	0.0262%
	RE/MAX Affinity	\$465,000	2	0.0076%
	RE/MAX Estates	\$205,000	1	0.0034%
	RE/MAX Realty Group	\$2,423,900	10	0.0398%
	Realty Direct Naples	\$286,000	2	0.0047%
	Realty Executives	\$850,600	4	0.0140%
	Realty World Florida	\$2,201,000	11	0.0361%
	Realty World, Top Producers Realty, Inc.	\$186,000	2	0.0031%
	Royal Shell Real Estate	\$1,415,500	6	0.0232%
	Sand Castle Realty Group, Inc	\$634,000	3	0.0104%
	Sandals Realty	\$548,000	4	0.0090%
	Sandals Realty of Collier	\$472,500	2	0.0078%
	Select Real Estate By Stephani	\$275,100	2	0.0045%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
ES02	Sky Real Estate	\$242,550	1	0.0040%
	South Bay Realty	\$134,000	1	0.0022%
	Spina Realty Company	\$140,000	1	0.0023%
	Sun Realty	\$115,000	1	0.0019%
	Sun Realty LLC	\$477,900	3	0.0078%
	Sun Realty USA	\$576,000	3	0.0095%
	Sunny Realty	\$335,000	2	0.0055%
	Sunshine Realty of SWFL	\$300,000	2	0.0049%
	Sunstream Realty, Inc.	\$147,500	1	0.0024%
	West Wave Realty	\$404,000	3	0.0066%
	Young Realty Group	\$79,000	1	0.0013%
ES02 Total		\$47,753,394	252	0.7837%
ES03	A Delta Realty of Naples Inc.	\$80,000	1	0.0013%
	Absync Realty	\$296,200	3	0.0049%
	Adelphi Realty Team	\$98,000	1	0.0016%
	Advanta Realty	\$440,000	1	0.0072%
	Alliance Realty Group	\$325,000	1	0.0053%
	Amerivest Realty	\$6,787,600	15	0.1114%
	Assist2Sell	\$119,000	1	0.0020%
	Boca Executives	\$275,000	1	0.0045%
	Bristol Properties	\$377,500	1	0.0062%
	Century 21 AAIM Realty Grp.	\$232,500	1	0.0038%
	Century 21 Sunbelt	\$315,000	1	0.0052%
	Century 21 Sunbelt Rlty #1,Inc	\$378,000	1	0.0062%
	CL Properties	\$85,500	1	0.0014%
	Coldwell Banker Residential Real Estate, Inc.	\$4,739,000	19	0.0778%
	Collier & Assoc Real Estate	\$228,000	1	0.0037%
	Crimaldi and Associates, LLC	\$85,500	1	0.0014%
	Downing Frye	\$14,614,451	55	0.2398%
	Eister and Company	\$275,000	1	0.0045%
	Excel Real Estate Services, Inc.	\$200,000	1	0.0033%
	Exit Platinum Realty	\$215,000	1	0.0035%
	Florida Elite Realty Inc	\$248,000	1	0.0041%
	Florida Home Realty of Collier County, Inc.	\$746,000	4	0.0122%
	Florida Homes Realty of Collier	\$183,000	1	0.0030%
	Florida Platinum Realty	\$775,000	2	0.0127%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
ES03	Focus Real Estate	\$272,000	1	0.0045%
	Gulf Coast Associates	\$693,500	4	0.0114%
	Island Coastal Realty, LLC	\$226,000	1	0.0037%
	J Meier Real Estate	\$661,101	3	0.0108%
	J Roberts Brokerage Services	\$135,300	1	0.0022%
	John R Wood	\$2,902,100	14	0.0476%
	Keller Williams Elite Realty	\$9,174,500	30	0.1506%
	Kevin Shelly Realty Inc	\$212,500	1	0.0035%
	Lahaina Realty	\$745,000	2	0.0122%
	Lee Collier Realty Group Inc	\$228,000	1	0.0037%
	Maks Realty	\$183,000	1	0.0030%
	Marlin International Realty	\$269,000	1	0.0044%
	McWilliams Buckley & Assoc	\$325,000	1	0.0053%
	Menelee Realty	\$165,000	1	0.0027%
	Miles Realty Group	\$305,000	1	0.0050%
	Naples Brokers Realty	\$347,000	2	0.0057%
	Naples Realty Services	\$835,100	3	0.0137%
	Non MLS	\$1,965,100	8	0.0322%
	Not Reported	\$4,281,152	19	0.0703%
	Perfect Properties of Naples, Inc.	\$231,600	1	0.0038%
	Premier Realty Homes	\$225,000	1	0.0037%
	Premier Sothebys Int. Realty	\$1,938,500	6	0.0318%
	Premiere Plus Realty Co.	\$1,393,000	3	0.0229%
	Prosults Realty	\$630,500	2	0.0103%
	Prudential Florida WCI Realty	\$13,218,500	44	0.2169%
	RE/MAX Estates	\$579,000	3	0.0095%
	RE/MAX Realty Group	\$463,000	2	0.0076%
	RE/MAX Sundance Realty II	\$575,000	1	0.0094%
	Realty Direct Naples	\$282,000	2	0.0046%
	Realty Executives	\$150,000	1	0.0025%
	Realty Pros of Naples, LLC	\$236,000	1	0.0039%
	Realty World Florida	\$3,790,498	21	0.0622%
	RL Nardi & Associates Inc	\$288,900	2	0.0047%
	Royal Shell Real Estate	\$1,820,000	6	0.0299%
	Royal Shell Real Estate, Inc	\$495,000	1	0.0081%
	Sand Castle Realty Group, Inc	\$1,106,500	4	0.0182%
	Sandals Realty of Collier	\$1,430,000	3	0.0235%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
ES03	Sandra Evans	\$270,000	1	0.0044%
	Sun Realty	\$363,000	2	0.0060%
	Sun Realty LLC	\$95,000	1	0.0016%
	Sun Realty USA	\$2,352,500	12	0.0386%
	Sunny Realty	\$160,000	1	0.0026%
	Sunshine Realty of SWFL	\$240,000	1	0.0039%
	Tunrkey Residential	\$1,099,800	3	0.0180%
	Weichert Realtors on Gulf	\$656,200	3	0.0108%
	WEICHERT, REALTORSr On The Gulf	\$516,000	3	0.0085%
	West Bay Realty Inc.	\$385,000	1	0.0063%
	West Wave Realty	\$368,500	2	0.0060%
	Windstar Realty Group, LLC	\$152,000	1	0.0025%
ES03 Total		\$91,554,602	346	1.5025%
NA01		\$1,361,600	3	0.0223%
	A Delta Realty of Naples Inc.	\$114,500	1	0.0019%
	Amerivest Realty	\$14,355,550	24	0.2356%
	Andrea Deane & Associates, Inc.	\$133,000	1	0.0022%
	Arbor Trace Realty, Inc.	\$13,068,000	41	0.2145%
	Audubon Properties Inc	\$4,795,000	6	0.0787%
	Avalon Real Estate	\$142,900	1	0.0023%
	Baber Realty	\$175,000	1	0.0029%
	Barefoot Beach Properties	\$1,887,500	3	0.0310%
	Barefoot Beach Realty Inc	\$3,675,000	3	0.0603%
	Barry DeNicola Realty, Inc.	\$28,150,000	9	0.4620%
	Bay Forest Real Estate Services, Inc.	\$2,146,500	10	0.0352%
	Bluebill Real Estate	\$2,682,900	6	0.0440%
	Boca Executives	\$365,000	2	0.0060%
	Coldwell Banker Residential Real Estate, Inc.	\$24,741,889	46	0.4060%
	Downing Frye	\$49,075,100	82	0.8054%
	Encore Realty	\$345,500	2	0.0057%
	ERA Flagship Real Estate	\$519,900	1	0.0085%
	Fifth Avenue Realty Limited, Inc.	\$230,000	1	0.0038%
	Florida Home Realty of Collier County, Inc.	\$1,325,000	2	0.0217%
	Florida Homes Realty of Collier	\$158,000	1	0.0026%
	Florida Platinum Realty	\$1,645,000	1	0.0270%
	Gulf Breeze Real Estate, LLC	\$2,403,620	10	0.0394%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA01	Hovland, Inc.	\$871,200	5	0.0143%
	Inactive Company	\$730,000	1	0.0120%
	Internet Realty Group, Inc.	\$770,000	2	0.0126%
	John R Wood	\$26,925,250	52	0.4419%
	Keating Associates	\$2,307,500	5	0.0379%
	Keller Williams Elite Realty	\$3,358,000	17	0.0551%
	Keller Williams Realty, Marco	\$34,000	1	0.0006%
	Kevin Shelly Realty Inc	\$810,000	2	0.0133%
	Levitan-McQuaid LLC	\$1,499,000	3	0.0246%
	Mari Vesci REALTORS, Inc	\$3,928,500	8	0.0645%
	Market America Realty of Naple	\$195,000	1	0.0032%
	Miles Realty Group	\$153,000	1	0.0025%
	Naples Brokers Realty	\$73,000	1	0.0012%
	Naples Realty Services	\$2,806,000	8	0.0460%
	Non MLS	\$877,000	2	0.0144%
	Not Reported	\$5,250,650	10	0.0862%
	PACT Realty	\$9,260,000	6	0.1520%
	Platinum Properties of Naples Inc	\$197,000	1	0.0032%
	Pollard & Hedrich Realty, Inc.	\$375,000	1	0.0062%
	POM Property Management	\$211,000	1	0.0035%
	Preferred Properties of Naples Inc	\$225,000	1	0.0037%
	Premier Realty Concepts, Inc.	\$624,000	1	0.0102%
	Premier Realty Homes	\$670,000	2	0.0110%
	Premier Sothebys Int. Realty	\$25,472,000	33	0.4180%
	Premiere Plus Realty Co.	\$3,736,339	11	0.0613%
	Prudential Florida WCI Realty	\$5,993,300	13	0.0984%
	Rapid Rescue	\$140,000	1	0.0023%
	RE/MAX Realty Group	\$145,000	1	0.0024%
	RE/MAX Realty Select	\$1,994,350	7	0.0327%
	Realty World Florida	\$7,350,000	1	0.1206%
	Realty World, Top Producers Realty, Inc.	\$137,700	1	0.0023%
	RL Nardi & Associates Inc	\$800,000	2	0.0131%
	Royal Shell Real Estate	\$3,382,500	3	0.0555%
	Royal Shell Real Estate, Inc	\$635,000	1	0.0104%
	Sand Castle Realty Group, Inc	\$135,000	1	0.0022%
	Sandals Realty	\$629,000	1	0.0103%
	Sandals Realty of Collier	\$410,000	2	0.0067%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA01	Select Real Estate	\$142,500	1	0.0023%
	South Bay Realty	\$2,810,000	4	0.0461%
	Southwest Properties Group	\$4,125,000	5	0.0677%
	Spina Realty Company	\$1,179,000	4	0.0193%
	Sterling Property Servs Realty	\$750,000	1	0.0123%
	Summit Real Estate Group, LLC	\$130,000	1	0.0021%
	Sun Realty	\$3,005,500	9	0.0493%
	Sun Realty LLC	\$3,850,000	1	0.0632%
	Sun Realty USA	\$175,000	1	0.0029%
	Sunny Realty	\$461,300	1	0.0076%
	Sunstream Realty, Inc.	\$200,000	1	0.0033%
	Team1 Real Estate LLC	\$870,000	1	0.0143%
	VIP Realty Group	\$1,175,000	1	0.0193%
	Waterfront Realty Group, Inc.	\$135,000	1	0.0022%
	WEICHERT, REALTORSr On The Gulf	\$2,906,300	5	0.0477%
	West Wave Realty	\$81,000	3	0.0013%
	William Morris, REALTORr	\$225,000	1	0.0037%
	Windstar Realty Group, LLC	\$1,260,000	2	0.0207%
NA01 Total		\$290,087,348	510	4.7606%
NA02	Amerivest Realty	\$530,000	1	0.0087%
	Barefoot Beach Properties	\$5,818,000	6	0.0955%
	Barefoot Beach Realty Inc	\$1,625,000	1	0.0267%
	Barefoot Beach Realty Inc	\$485,000	1	0.0080%
	Century 21 Sunbelt	\$352,500	1	0.0058%
	CL Properties	\$100,000	1	0.0016%
	Coldwell Banker Residential Real Estate, Inc.	\$9,992,200	10	0.1640%
	Downing Frye	\$14,015,500	21	0.2300%
	Fidelity Florida Realty Corp	\$565,000	1	0.0093%
	Florida Homes Realty of Collier	\$380,000	1	0.0062%
	Germain Properties of Naples, LLC	\$975,000	1	0.0160%
	Gulf Breeze Real Estate, LLC	\$2,463,000	4	0.0404%
	Inactive Company	\$725,000	1	0.0119%
	John R Wood	\$15,479,950	18	0.2540%
	Keating Associates	\$4,210,000	4	0.0691%
	Keller Williams Realty Naples	\$1,150,000	2	0.0189%
	Mari Vesci REALTORS, Inc	\$12,190,000	18	0.2001%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA02	Market America Rlty & Invstmnt	\$2,050,000	1	0.0336%
	Match Point Realty Inc.	\$419,500	1	0.0069%
	Naples Realty Services	\$500,000	1	0.0082%
	Non MLS	\$1,205,000	2	0.0198%
	Not Reported	\$5,905,000	4	0.0969%
	Phase III Real Estate Services	\$2,250,000	3	0.0369%
	Platinum Properties of Naples Inc	\$1,135,000	3	0.0186%
	Premier Realty Homes	\$655,000	1	0.0107%
	Premier Sothebys Int. Realty	\$70,763,250	34	1.1613%
	Premiere Plus Realty Co.	\$5,335,000	3	0.0876%
	Prudential Florida WCI Realty	\$4,535,000	2	0.0744%
	RE/MAX Realty Select	\$735,000	1	0.0121%
	Realty Direct Naples	\$190,000	1	0.0031%
	Realty World, Top Producers Realty, Inc.	\$725,000	1	0.0119%
	Rossi Real Estate Inc	\$1,550,000	3	0.0254%
	South Bay Realty	\$2,430,000	5	0.0399%
	Sun Realty	\$890,000	1	0.0146%
	VIP Realty Group	\$100,000	1	0.0016%
NA02 Total		\$172,428,900	160	2.8297%
NA03		\$361,000	2	0.0059%
	Addvantage Real Estate Service	\$440,000	2	0.0072%
	Advanta Realty	\$247,000	1	0.0041%
	Amerivest Realty	\$7,424,780	35	0.1218%
	Bartley Realty LLLC	\$130,000	1	0.0021%
	Century 21 Sunbelt	\$124,900	1	0.0020%
	Coldwell Banker Residential Real Estate, Inc.	\$3,003,950	13	0.0493%
	COLLIER COUNTY REALTY CORP	\$95,000	1	0.0016%
	Downing Frye	\$5,594,630	28	0.0918%
	Excel Real Estate Services, Inc.	\$135,000	1	0.0022%
	Faust RealtyGroup	\$152,500	1	0.0025%
	Fidelity Florida Realty Corp	\$138,000	1	0.0023%
	Florida Home Realty of Collier County, Inc.	\$220,000	1	0.0036%
	Florida Realty Group	\$122,000	1	0.0020%
	Frost & Associates Inc	\$85,000	1	0.0014%
	Geovanna Fortier Real Estate	\$472,000	2	0.0077%
	Gulf Breeze Real Estate, LLC	\$1,758,500	9	0.0289%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA03	Gulf Coast International	\$330,000	1	0.0054%
	Gulf Region Realty	\$114,000	1	0.0019%
	Housetraders	\$417,800	2	0.0069%
	Inactive Company	\$145,000	1	0.0024%
	Independent Brokers Realty Inc.	\$179,900	1	0.0030%
	Internet Realty Group, Inc.	\$111,000	1	0.0018%
	Island Coastal Realty, LLC	\$660,200	4	0.0108%
	John R Wood	\$1,903,000	9	0.0312%
	K. Burton and Associates	\$251,500	1	0.0041%
	Keating Associates	\$384,900	2	0.0063%
	Keller Williams Elite Realty	\$634,000	3	0.0104%
	Keller Williams Realty Naples	\$180,000	1	0.0030%
	Main Street Properties of SWFL	\$347,000	2	0.0057%
	Mari Vesci REALTORS, Inc	\$2,279,000	10	0.0374%
	Market America Rlty & Invstmnt	\$255,300	1	0.0042%
	McNeil Real Estate, Inc.	\$193,000	1	0.0032%
	Naples Realty Services	\$2,157,550	9	0.0354%
	Non MLS	\$674,150	4	0.0111%
	Not Reported	\$553,000	3	0.0091%
	Pikus Realty PA	\$113,800	1	0.0019%
	Platinum Properties of Naples Inc	\$2,006,000	9	0.0329%
	Premier Sothebys Int. Realty	\$1,933,500	8	0.0317%
	Premier Sotheby's Int'l Rlty	\$182,000	1	0.0030%
	Premiere Plus Realty Co.	\$1,624,700	6	0.0267%
	Prudential Florida WCI Realty	\$805,000	3	0.0132%
	RE/MAX Estates	\$477,000	2	0.0078%
	RE/MAX Realty Group	\$105,000	1	0.0017%
	RE/MAX Realty Select	\$655,000	3	0.0107%
	RE/MAX Sundance Realty II	\$285,000	1	0.0047%
	Real Pro Realtors	\$160,000	1	0.0026%
	Realty Direct Naples	\$443,000	2	0.0073%
	Realty Executives	\$650,000	2	0.0107%
	Realty Pros of Naples, LLC	\$180,000	1	0.0030%
	Royal Properties of Naples LLC	\$302,500	2	0.0050%
	Royal Shell Real Estate	\$600,000	2	0.0098%
	Sand Castle Realty Group, Inc	\$1,141,500	5	0.0187%
	Sandals Realty of Collier	\$692,500	3	0.0114%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA03	Select Properties, LLC	\$125,000	1	0.0021%
	Sky Real Estate	\$225,000	1	0.0037%
	South Bay Realty	\$880,000	5	0.0144%
	Sun Realty	\$2,406,400	11	0.0395%
	TEC Realty	\$202,500	1	0.0033%
	U S Prime Realty LLC	\$480,000	2	0.0079%
	WEICHERT, REALTORSr On The Gulf	\$591,900	3	0.0097%
	Windstar Realty Group, LLC	\$143,000	1	0.0023%
NA03 Total		\$49,684,860	236	0.8154%
NA04		\$913,000	2	0.0150%
	A Delta Realty of Naples Inc.	\$405,000	1	0.0066%
	Addvantage Real Estate Service	\$405,000	1	0.0066%
	Amerivest Realty	\$6,860,000	9	0.1126%
	Campbell and Prebish	\$625,000	1	0.0103%
	Clyde C. Quinby Realty, Inc.	\$278,000	1	0.0046%
	Coldwell Banker Residential Real Estate, Inc.	\$19,374,000	20	0.3179%
	Downing Frye	\$116,854,800	140	1.9177%
	Engel and Voelkers Olde Naples	\$2,100,000	1	0.0345%
	Florida Home Realty of Collier County, Inc.	\$1,684,900	4	0.0277%
	Florida Westshore Realty	\$525,000	1	0.0086%
	Gulf Coast International	\$800,000	1	0.0131%
	Gulf Region Realty	\$2,100,000	2	0.0345%
	Home Quest Inc.	\$575,000	1	0.0094%
	John R Wood	\$123,012,800	129	2.0188%
	Keating Associates	\$10,357,000	6	0.1700%
	Keller Williams Elite Realty	\$960,000	2	0.0158%
	Keller Williams Realty Naples	\$3,250,000	1	0.0533%
	Lee Collier Realty Group Inc	\$452,500	1	0.0074%
	Lely Realty	\$298,000	1	0.0049%
	Naples Realty Services	\$2,988,400	8	0.0490%
	Phase III Real Estate Services	\$1,880,000	1	0.0309%
	Phoenix Homes Inc	\$1,817,500	1	0.0298%
	Platinum Properties of Naples Inc	\$3,967,000	6	0.0651%
	Premier Estate Properties	\$4,430,000	2	0.0727%
	Premier Sothebys Int. Realty	\$155,776,900	125	2.5565%
	Premiere Plus Realty Co.	\$9,712,500	18	0.1594%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA04	Prudential Florida WCI Realty	\$11,996,000	14	0.1969%
	RE/MAX Affinity	\$933,000	2	0.0153%
	RE/MAX Estates	\$2,530,000	2	0.0415%
	RE/MAX Realty Select	\$2,790,000	3	0.0458%
	RE/MAX Results Realty	\$350,000	1	0.0057%
	Realty Executives Signature	\$345,000	1	0.0057%
	Realty Pros of Naples, LLC	\$773,500	2	0.0127%
	RL Nardi & Associates Inc	\$2,350,000	2	0.0386%
	Royal Shell Real Estate	\$4,040,000	4	0.0663%
	Royal Shell Real Estate, Inc	\$2,664,000	3	0.0437%
	Ruby Realty & Referral Company	\$485,000	1	0.0080%
	Sand Castle Realty Group, Inc	\$1,700,000	2	0.0279%
	Select Properties, LLC	\$775,000	1	0.0127%
	Sheridan Real Estate	\$1,615,000	1	0.0265%
	South Bay Realty	\$1,200,000	1	0.0197%
	Sun Realty	\$3,737,900	6	0.0613%
	Vineyards Properties Inc	\$375,000	1	0.0062%
	VIP Realty Group	\$420,000	1	0.0069%
	White Sands Realty, LLC	\$385,000	1	0.0063%
	World Real Estate Marketplace	\$609,000	1	0.0100%
NA04 Total		\$512,475,700	536	8.4102%
NA05		\$450,000	1	0.0074%
	5th Avenue Real Estate	\$1,638,000	3	0.0269%
	Absync Realty	\$1,025,000	1	0.0168%
	Advanta Realty	\$310,000	1	0.0051%
	Amerivest Realty	\$16,131,977	20	0.2647%
	Beach & Luxury Realty Inc	\$1,800,000	1	0.0295%
	Bordner Real Estate, Inc.	\$2,425,000	1	0.0398%
	Bud Coleman Associates Inc	\$9,776,000	5	0.1604%
	Campbell and Prebish	\$1,670,000	2	0.0274%
	Century 21 First Southern Trust	\$310,000	1	0.0051%
	Coldwell Banker Residential Real Estate, Inc.	\$34,160,790	64	0.5606%
	Colonial Square Realty, Inc.	\$775,000	1	0.0127%
	Community Realty Associates	\$975,000	1	0.0160%
	Cypress Realty Inc.	\$227,500	1	0.0037%
	Downing Frye	\$93,688,632	154	1.5375%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA05	Emerald Realty of Naples Inc	\$1,674,000	4	0.0275%
	Encore Realty	\$2,775,000	1	0.0455%
	Faust RealtyGroup	\$785,500	3	0.0129%
	Florida Connect Realty	\$505,000	1	0.0083%
	Florida Home Realty of Collier County, Inc.	\$2,560,500	3	0.0420%
	Focus Real Estate	\$715,000	1	0.0117%
	Gulf Breeze Real Estate, LLC	\$775,000	1	0.0127%
	Gulf Coast International	\$1,145,000	2	0.0188%
	Gulf Region Realty	\$227,500	1	0.0037%
	Home Quest Inc.	\$745,000	1	0.0122%
	In Florida Properties	\$660,000	1	0.0108%
	Jo Carter & Associates, Inc.	\$196,000	2	0.0032%
	John R Wood	\$138,098,000	178	2.2663%
	Keating Associates	\$10,766,000	14	0.1767%
	Keller Williams Elite Realty	\$1,465,000	2	0.0240%
	Klein and Associates Realty Inc.	\$1,311,000	3	0.0215%
	Kunkle Realty, LLC	\$717,000	1	0.0118%
	L.H. Fleming & Company, Real Estate	\$9,820,800	11	0.1612%
	Leonard P Reina Lic Real Estat	\$1,550,000	1	0.0254%
	Levitan-McQuaid LLC	\$850,000	1	0.0139%
	Miloff Aubuchon Rlty Grp, Inc.	\$800,000	1	0.0131%
	Naples Realty Services	\$1,545,000	5	0.0254%
	Non MLS	\$724,500	2	0.0119%
	Not Reported	\$2,136,000	5	0.0351%
	Old Naples Realty Inc.	\$739,000	1	0.0121%
	Orange County Real Estate	\$90,000	1	0.0015%
	Peak Realty Partners	\$325,000	1	0.0053%
	Phase III Real Estate Services	\$725,000	1	0.0119%
	Phelps Realty Services	\$235,000	1	0.0039%
	Phoenix Homes Inc	\$3,175,000	2	0.0521%
	POM Property Management	\$83,500	1	0.0014%
	Premier Estate Properties	\$8,985,000	5	0.1475%
	Premier Realty Concepts, Inc.	\$928,000	1	0.0152%
	Premier Realty Homes	\$475,000	1	0.0078%
	Premier Sothebys Int. Realty	\$260,471,000	196	4.2746%
	Premiere Plus Realty Co.	\$29,140,500	47	0.4782%
	Pro-Gulf Properties, LLC	\$357,500	1	0.0059%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA05	Prosults Realty	\$135,001	2	0.0022%
	Prudential Florida WCI Realty	\$17,253,500	22	0.2831%
	RE/MAX Realty Select	\$3,437,000	7	0.0564%
	RE/MAX Results Realty	\$675,000	1	0.0111%
	Realty Direct Naples	\$1,340,000	3	0.0220%
	Realty Pros of Naples, LLC	\$800,000	1	0.0131%
	Realty World, Top Producers Realty, Inc.	\$532,500	1	0.0087%
	RL Nardi & Associates Inc	\$650,000	1	0.0107%
	Royal Properties of Naples LLC	\$1,828,212	1	0.0300%
	Royal Realty Investment Group	\$610,000	1	0.0100%
	Royal Shell Real Estate	\$4,392,712	6	0.0721%
	Royal Shell Real Estate, Inc	\$5,500,000	2	0.0903%
	Ruby Realty & Referral Company	\$149,000	1	0.0024%
	Sand Castle Realty Group, Inc	\$2,085,000	4	0.0342%
	Select Properties, LLC	\$1,375,000	1	0.0226%
	South Bay Realty	\$125,000	1	0.0021%
	Stiles Sowers & Associates REALTORSr	\$2,250,000	1	0.0369%
	Sun Realty	\$7,013,001	12	0.1151%
	Sun Realty LLC	\$875,000	1	0.0144%
	Sun Realty USA	\$1,390,000	2	0.0228%
	Sunstream Realty Inc	\$130,000	1	0.0021%
	Sunstream Realty, Inc.	\$139,500	1	0.0023%
	The Forrest Company Realty of Naples Inc	\$3,900,000	1	0.0640%
	Towne and Country Realty of Naples, Inc.	\$575,000	1	0.0094%
	Tropics Real Estate	\$1,350,500	4	0.0222%
	Unique Properties of Naples, Inc.	\$116,855	1	0.0019%
	Verona Realty	\$185,500	1	0.0030%
	VIP Realty Group	\$398,000	2	0.0065%
	Waterfront Realty Group, Inc.	\$1,720,000	3	0.0282%
	White Sands Realty, LLC	\$829,900	1	0.0136%
NA05	Total	\$715,400,380	848	11.7404%
NA06	A Delta Realty of Naples Inc.	\$196,000	1	0.0032%
	Amerivest Realty	\$2,632,000	6	0.0432%
	Boca Executives	\$1,130,000	2	0.0185%
	Campbell and Prebish	\$2,840,000	3	0.0466%
	Canada and Associates	\$1,550,000	1	0.0254%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA06	Coldwell Banker Residential Real Estate, Inc.	\$11,564,000	22	0.1898%
	Downing Frye	\$51,387,400	41	0.8433%
	Florida Home Realty of Collier County, Inc.	\$370,000	1	0.0061%
	Gulf Breeze Real Estate, LLC	\$315,000	1	0.0052%
	Gulf Coast International	\$29,096,500	13	0.4775%
	Gulf Coast Investment Properties	\$3,365,000	5	0.0552%
	John R Wood	\$45,530,000	56	0.7472%
	Keating Associates	\$3,763,500	7	0.0618%
	Marco Island Realestate.com, Inc.	\$337,500	1	0.0055%
	Mari Vesci REALTORS, Inc	\$315,000	1	0.0052%
	Naples Realty Services	\$3,500,000	1	0.0574%
	Not Reported	\$4,351,000	2	0.0714%
	Old Naples Realty Inc.	\$2,180,000	3	0.0358%
	PACT Realty	\$1,380,000	1	0.0226%
	Peak Realty Partners	\$2,871,000	2	0.0471%
	Premier Estate Properties	\$4,480,000	3	0.0735%
	Premier Realty Homes	\$585,000	1	0.0096%
	Premier Sothebys Int. Realty	\$73,393,000	48	1.2045%
	Premiere Plus Realty Co.	\$10,477,900	22	0.1720%
	Prudential Florida WCI Realty	\$14,439,000	9	0.2370%
	RE/MAX Realty Group	\$761,000	1	0.0125%
	Realty World, Top Producers Realty, Inc.	\$147,000	1	0.0024%
	Rossi Real Estate Inc	\$650,000	1	0.0107%
	Royal Shell Real Estate	\$2,625,000	2	0.0431%
	Ruby Realty & Referral Company	\$196,000	1	0.0032%
	Sand Castle Realty Group, Inc	\$1,150,000	1	0.0189%
	Seaside Properties of South Florida, Inc.	\$476,000	2	0.0078%
	South Bay Realty	\$406,500	2	0.0067%
	Stock Realty, LLC	\$578,000	1	0.0095%
	Sun Realty	\$2,050,000	2	0.0336%
	Sunstream Realty Inc	\$240,000	1	0.0039%
	VIP Realty Group	\$135,000	1	0.0022%
	Waterfront Realty Group, Inc.	\$16,065,500	12	0.2637%
	Welker Realty, LLC	\$458,000	2	0.0075%
	Worldwide Marketing Realty-NRS	\$1,033,000	1	0.0170%
NA06	Total	\$299,019,800	284	4.9072%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA07		\$2,200,000	1	0.0361%
	Amerivest Realty	\$1,700,000	1	0.0279%
	Campbell and Prebish	\$14,950,000	3	0.2453%
	Coldwell Banker Residential Real Estate, Inc.	\$6,300,000	1	0.1034%
	Downing Frye	\$37,306,770	10	0.6122%
	Gulf Coast International	\$58,285,500	18	0.9565%
	John R Wood	\$72,886,000	16	1.1961%
	Keating Associates	\$2,200,000	1	0.0361%
	Marco Island Realestate.com, Inc.	\$1,850,000	2	0.0304%
	Naples Realty Services	\$4,700,000	1	0.0771%
	Not Reported	\$1,500,000	1	0.0246%
	Premier Sothebys Int. Realty	\$108,698,000	22	1.7838%
	Premiere Plus Realty Co.	\$3,425,500	2	0.0562%
	Prudential Florida WCI Realty	\$30,120,000	10	0.4943%
	Royal Shell Real Estate	\$3,600,000	1	0.0591%
	South Shore Properties Group	\$4,550,000	1	0.0747%
	The Forrest Company Realty of Naples Inc	\$13,512,000	4	0.2217%
	Waterfront Realty Group, Inc.	\$7,206,770	3	0.1183%
NA07 Total		\$374,990,540	98	6.1540%
NA08		\$180,000	1	0.0030%
	Alderuccio Realty Group, LLC	\$3,700,000	2	0.0607%
	Amerivest Realty	\$4,124,300	7	0.0677%
	Bartley Realty LLLC	\$292,000	2	0.0048%
	Boca Executives	\$1,023,500	4	0.0168%
	Coldwell Banker Residential Real Estate, Inc.	\$16,436,455	22	0.2697%
	Downing Frye	\$17,689,900	38	0.2903%
	Florida Home Realty of Collier County, Inc.	\$355,000	2	0.0058%
	Gulf Coast Realty of Naples	\$272,000	2	0.0045%
	Internet Realty Group, Inc.	\$148,000	1	0.0024%
	John R Wood	\$20,317,313	34	0.3334%
	Keating Associates	\$595,000	2	0.0098%
	McNeil Real Estate, Inc.	\$341,000	3	0.0056%
	Minker Properties	\$365,000	1	0.0060%
	Naples 2 Estero Rentals and Sales	\$270,000	1	0.0044%
	Naples Realty Services	\$5,893,000	8	0.0967%
	Naples Sundance Realty Inc	\$900,000	1	0.0148%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA08	Non MLS	\$65,000	1	0.0011%
	Not Reported	\$148,000	1	0.0024%
	Old Naples Realty Inc.	\$145,000	1	0.0024%
	Omni Builders	\$105,313	1	0.0017%
	Perfect Properties of Naples, Inc.	\$88,000	2	0.0014%
	Platinum Properties of Naples Inc	\$1,404,000	2	0.0230%
	Premier Estate Properties	\$2,802,500	3	0.0460%
	Premier Realty Homes	\$175,000	1	0.0029%
	Premier Sothebys Int. Realty	\$4,805,000	10	0.0789%
	Premiere Plus Realty Co.	\$9,515,655	22	0.1562%
	Priceless Realty	\$56,000	2	0.0009%
	Prosults Realty	\$288,900	3	0.0047%
	Prudential Florida WCI Realty	\$2,836,500	11	0.0465%
	RE/MAX Realty Select	\$461,800	4	0.0076%
	Realty Direct Naples	\$92,000	1	0.0015%
	Royal Properties of Naples LLC	\$597,500	1	0.0098%
	Royal Shell Real Estate	\$1,430,000	2	0.0235%
	Sand Castle Realty Group, Inc	\$235,000	1	0.0039%
	Sanddollar Real Estate Corp of Naples	\$93,000	1	0.0015%
	Sun Realty	\$6,814,800	17	0.1118%
	Sun Realty USA	\$205,000	1	0.0034%
	The Forrest Company Realty of Naples Inc	\$715,000	1	0.0117%
	The Real Estate Shop	\$235,000	1	0.0039%
	Thompson Realty	\$799,000	1	0.0131%
	Tropics Real Estate	\$2,811,000	3	0.0461%
	True Realty Services LLC	\$150,000	1	0.0025%
	VIP Realty Group	\$1,545,000	5	0.0254%
	Waterfront Realty Group, Inc.	\$4,375,000	5	0.0718%
	Young Realty Group	\$360,000	2	0.0059%
NA08 Total		\$116,256,436	238	1.9079%
NA09		\$343,000	4	0.0056%
	1010 Apartments, Inc.	\$170,000	2	0.0028%
	A Plus Realty	\$112,000	1	0.0018%
	Advanta Realty	\$116,000	2	0.0019%
	Alliance Realty Group	\$80,000	1	0.0013%
	Amerivest Realty	\$562,722	7	0.0092%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA09	Atlantic & Pacific Realty	\$49,500	1	0.0008%
	Century 21 AAIM Realty Grp.	\$100,000	1	0.0016%
	Century 21 Dockside Realty	\$149,802	2	0.0025%
	Century 21 First Southern Trust	\$1,197,000	2	0.0196%
	Century 21 JB Novelli Internationale	\$63,000	1	0.0010%
	Century 21 Sunbelt	\$73,500	1	0.0012%
	Century 21 Sunbelt Rlty #1,Inc	\$52,000	1	0.0009%
	Charming Homes Realty	\$284,000	2	0.0047%
	Christopher Realty, Inc.	\$4,263,000	8	0.0700%
	Clausen Properties, Inc.	\$170,000	1	0.0028%
	Clyde C. Quinby Realty, Inc.	\$335,000	1	0.0055%
	Coast Realty	\$336,000	2	0.0055%
	Coldwell Banker Residential Real Estate, Inc.	\$1,566,700	16	0.0257%
	Downing Frye	\$1,964,308	13	0.0322%
	ERA Flagship Real Estate	\$162,600	2	0.0027%
	Escape Realty Services, LLC	\$927,000	1	0.0152%
	First Service Realty-GMAC	\$53,500	1	0.0009%
	Florida Global RE Inc	\$174,500	3	0.0029%
	Florida Home Realty of Collier County, Inc.	\$367,000	5	0.0060%
	Florida Homes Realty of Collier	\$227,500	3	0.0037%
	Floridas Realty Specialists	\$39,000	1	0.0006%
	Gulf Coast International	\$83,700	1	0.0014%
	Homes & Land Brokers, Inc.	\$214,000	3	0.0035%
	Internet Realty Group, Inc.	\$544,500	4	0.0089%
	IXORA Realty	\$152,300	2	0.0025%
	John R Wood	\$3,503,500	23	0.0575%
	Keating Associates	\$1,075,000	2	0.0176%
	Keller Williams Elite Realty	\$55,000	1	0.0009%
	Keller Williams Realty, Marco	\$1,248,200	8	0.0205%
	L.H. Fleming & Company, Real Estate	\$356,600	5	0.0059%
	Levitan-McQuaid LLC	\$270,000	1	0.0044%
	Loss Negotiation Services, LLC	\$84,000	1	0.0014%
	Luxury Homes of Naples	\$705,480	9	0.0116%
	Manchester Partners LLC	\$75,240	1	0.0012%
	Naples Brokers Realty	\$170,522	1	0.0028%
	Naples Realty Services	\$219,000	3	0.0036%
	Non MLS	\$729,500	4	0.0120%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA09	Not Reported	\$1,782,050	11	0.0292%
	Old Naples Realty Inc.	\$267,740	4	0.0044%
	Perfect Properties of Naples, Inc.	\$127,500	1	0.0021%
	Porter Davis RE Brokerage	\$197,500	1	0.0032%
	Premier Sothebys Int. Realty	\$3,648,500	9	0.0599%
	Premiere Plus Realty Co.	\$1,921,565	16	0.0315%
	Priceless Realty	\$137,500	2	0.0023%
	Prosults Realty	\$308,400	3	0.0051%
	Prudential Florida WCI Realty	\$2,070,200	9	0.0340%
	RE/MAX Realty Select	\$565,300	8	0.0093%
	RE/MAX Results Realty	\$214,000	1	0.0035%
	Real Pro Realtors	\$332,000	6	0.0054%
	Realty Direct Naples	\$940,500	10	0.0154%
	Realty World, Top Producers Realty, Inc.	\$115,000	1	0.0019%
	Royal Properties of Naples LLC	\$883,000	6	0.0145%
	Royal Shell Real Estate	\$41,000	1	0.0007%
	Saggio Dream Realty	\$484,500	9	0.0080%
	Sand Castle Realty Group, Inc	\$507,500	4	0.0083%
	Selling Paradise Realty	\$8,750	1	0.0001%
	Simply Think Florida Realty	\$105,000	1	0.0017%
	Sky Real Estate	\$84,000	1	0.0014%
	Sun Realty	\$1,687,500	14	0.0277%
	Taylor Donovan Realty	\$48,000	2	0.0008%
	Taylor Woodrow Realty-SW, LLC	\$1,497,608	3	0.0246%
	TEC Realty	\$124,000	1	0.0020%
	Tropics Real Estate	\$57,000	1	0.0009%
	U S Prime Realty LLC	\$252,000	3	0.0041%
	United Real Estate	\$97,465	1	0.0016%
	Verona Realty	\$192,000	2	0.0032%
	VIP Realty Group	\$219,500	4	0.0036%
	Waterfront Realty Group, Inc.	\$54,000	1	0.0009%
	WEICHERT, REALTORSr On The Gulf	\$197,000	3	0.0032%
NA09	Total	\$42,592,752	294	0.6990%
NA11		\$612,000	3	0.0100%
	A Delta Realty of Naples Inc.	\$2,588,000	5	0.0425%
	Absync Realty	\$258,000	2	0.0042%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA11	Advanced Realty Solutions, Inc	\$105,000	1	0.0017%
	Advanta Realty	\$147,500	1	0.0024%
	Amerivest Realty	\$18,141,000	34	0.2977%
	Anchor Realty of Naples	\$365,000	1	0.0060%
	Appraisal Research Corp. of Naples	\$90,000	1	0.0015%
	Atlantic & Pacific Realty	\$417,800	3	0.0069%
	Audubon Properties Inc	\$355,000	1	0.0058%
	Baybeach Realty	\$205,600	1	0.0034%
	Bluebill Real Estate	\$936,000	2	0.0154%
	Brand & Associates Inc.	\$730,000	2	0.0120%
	Cameron Real Estate Services Inc.	\$132,500	1	0.0022%
	Century 21 Dockside Realty	\$64,000	1	0.0011%
	Century 21 JB Novelli Internationale	\$332,500	1	0.0055%
	Coldwell Banker Residential Real Estate, Inc.	\$14,099,899	51	0.2314%
	COLLIER COUNTY REALTY CORP	\$793,500	4	0.0130%
	Collier Realty Services	\$500,000	1	0.0082%
	D. R. Horton Realty	\$805,000	2	0.0132%
	Downing Frye	\$34,235,299	99	0.5618%
	Engel and Voelkers Olde Naples	\$2,599,000	3	0.0427%
	ERA Flagship Real Estate	\$282,000	1	0.0046%
	Excel Real Estate Services, Inc.	\$257,000	1	0.0042%
	Exceptional Properties of SW Florida	\$395,000	2	0.0065%
	Fidelity Florida Realty Corp	\$542,900	2	0.0089%
	Florida Home Realty of Collier County, Inc.	\$2,721,000	13	0.0447%
	Florida Homes Realty of Collier	\$330,000	1	0.0054%
	Florida Platinum Realty	\$135,000	1	0.0022%
	Florida Realty Group	\$110,000	1	0.0018%
	Framor Realty	\$224,000	1	0.0037%
	Germain Properties of Naples, LLC	\$1,430,000	2	0.0235%
	Gulf Breeze Real Estate, LLC	\$2,072,400	8	0.0340%
	Gulf Coast International	\$750,000	1	0.0123%
	Homes & Land Brokers, Inc.	\$411,750	2	0.0068%
	Housetraders	\$70,000	1	0.0011%
	Internet Realty Group, Inc.	\$225,000	1	0.0037%
	Island Realty Marco	\$510,000	1	0.0084%
	IXORA Realty	\$282,000	1	0.0046%
	John R Wood	\$71,975,400	167	1.1812%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA11	Keating Associates	\$3,680,500	13	0.0604%
	Keller Williams Elite Realty	\$2,602,900	7	0.0427%
	Keller Williams Realty Naples	\$530,500	2	0.0087%
	Kim Levitan Realty	\$714,000	4	0.0117%
	KWPM Real Estate Services	\$422,000	1	0.0069%
	L.H. Fleming & Company, Real Estate	\$541,000	3	0.0089%
	Land Solutions Inc	\$228,000	1	0.0037%
	Lee Collier Realty Group Inc	\$829,250	2	0.0136%
	Levitan-McQuaid LLC	\$1,186,000	4	0.0195%
	Main Street Properties of SWFL	\$71,000	1	0.0012%
	Marco Island Realestate.com, Inc.	\$121,000	1	0.0020%
	Mari Vesci REALTORS, Inc	\$411,500	2	0.0068%
	Match Point Realty Inc.	\$615,000	1	0.0101%
	Mediterra Realty	\$17,997,220	13	0.2954%
	Menelee Realty	\$71,000	1	0.0012%
	Minker Properties	\$244,000	1	0.0040%
	N.A.I. Realty	\$64,000	1	0.0011%
	Naples 1st Realty LLC	\$880,000	1	0.0144%
	Naples Brokers Realty	\$358,600	2	0.0059%
	Naples Realty Services	\$888,000	5	0.0146%
	Non MLS	\$1,286,000	6	0.0211%
	Not Reported	\$2,514,600	9	0.0413%
	Number 1 Real Estate Services	\$239,000	2	0.0039%
	Olde Naples Real Estate, Inc.	\$152,000	1	0.0025%
	Patrick Murphy Realty	\$170,000	1	0.0028%
	Phelps Realty Services	\$61,000	1	0.0010%
	POM Property Management	\$456,000	3	0.0075%
	Premier Estate Properties	\$9,351,000	5	0.1535%
	Premier Sothebys Int. Realty	\$18,345,000	21	0.3011%
	Premiere Plus Realty Co.	\$11,553,135	32	0.1896%
	Prime Location Brokers LLC	\$336,000	2	0.0055%
	Prosults Realty	\$809,501	4	0.0133%
	Prudential Florida WCI Realty	\$10,200,600	29	0.1674%
	RE/MAX Estates	\$304,900	2	0.0050%
	RE/MAX Realty Group	\$466,000	2	0.0076%
	RE/MAX Realty Select	\$1,450,000	5	0.0238%
	Realty Direct Naples	\$1,166,585	4	0.0191%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA11	Realty World Florida	\$398,500	2	0.0065%
	RL Nardi & Associates Inc	\$474,000	1	0.0078%
	Rossi Real Estate Inc	\$280,000	1	0.0046%
	Royal Properties of Naples LLC	\$671,750	3	0.0110%
	Royal Shell Real Estate	\$26,405,448	34	0.4333%
	Royal Shell Real Estate, Inc	\$138,000	1	0.0023%
	Ruby Realty & Referral Company	\$80,000	1	0.0013%
	Sand Castle Realty Group, Inc	\$2,141,500	5	0.0351%
	Sandals Realty	\$260,000	1	0.0043%
	Sandals Realty of Collier	\$379,000	2	0.0062%
	Sandy Retreats Realty	\$165,000	1	0.0027%
	Seaside Properties of South Florida, Inc.	\$615,500	2	0.0101%
	Sellstate Priority Realty	\$222,000	2	0.0036%
	Sheridan Real Estate	\$140,000	1	0.0023%
	South Bay Realty	\$2,709,000	13	0.0445%
	Stock Realty, LLC	\$380,000	1	0.0062%
	Sun Realty	\$3,115,900	9	0.0511%
	Sun Realty LLC	\$839,400	4	0.0138%
	Sunshine Realty of SWFL	\$175,000	1	0.0029%
	The Real Estate Shop	\$165,000	1	0.0027%
	True Realty Services LLC	\$105,500	1	0.0017%
	United Real Estate	\$182,500	1	0.0030%
	Verona Realty	\$628,500	2	0.0103%
	VIP Realty Group	\$1,976,100	8	0.0324%
	Weekly Realty Group, LLC	\$37,640,000	23	0.6177%
	Weichert Realtors on Gulf	\$132,500	1	0.0022%
	WEICHERT, REALTORSr On The Gulf	\$6,695,601	32	0.1099%
	West Wave Realty	\$268,228	2	0.0044%
	Wordl Realty Services	\$365,000	1	0.0060%
	Xcellence Realty Group	\$225,000	1	0.0037%
NA11 Total		\$340,526,766	780	5.5884%
NA12		\$409,000	2	0.0067%
	A Delta Realty of Naples Inc.	\$120,000	1	0.0020%
	Abitare International	\$115,000	1	0.0019%
	Advanta Realty	\$440,000	2	0.0072%
	Amerivest Realty	\$5,176,000	20	0.0849%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA12	Anchor Realty of Naples	\$105,000	1	0.0017%
	Assist2Sell	\$256,000	1	0.0042%
	Baber Realty	\$181,000	1	0.0030%
	Bartley Realty Services	\$109,000	1	0.0018%
	Beachwood Properties, Inc.	\$115,000	1	0.0019%
	Bella Vita	\$587,000	2	0.0096%
	Brentwood Realty Services, Inc.	\$877,000	3	0.0144%
	Century 21 First Southern Trust	\$89,000	1	0.0015%
	Century 21 Sunbelt Rlty #1,Inc	\$232,000	1	0.0038%
	Coldwell Banker Residential Real Estate, Inc.	\$12,071,500	29	0.1981%
	Discovery Realty Group	\$734,500	2	0.0121%
	Downing Frye	\$30,442,100	95	0.4996%
	E, M Prime Realty	\$267,000	1	0.0044%
	Faust RealtyGroup	\$215,000	1	0.0035%
	Florida Home Realty of Collier County, Inc.	\$5,168,500	17	0.0848%
	Florida Realty Group	\$105,000	1	0.0017%
	Focus Real Estate	\$64,000	1	0.0011%
	Germain Properties of Naples, LLC	\$95,000	1	0.0016%
	Golden Gate Realty & Development	\$198,000	2	0.0032%
	Gulf Coast Management Group	\$226,000	2	0.0037%
	Help-U-Sell Reed & Associates	\$269,500	1	0.0044%
	Igoe Realty	\$210,000	1	0.0034%
	Independent Brokers Realty	\$749,900	3	0.0123%
	Independent Brokers Realty Inc.	\$429,000	1	0.0070%
	IXORA Realty	\$400,000	2	0.0066%
	Jo Carter & Associates, Inc.	\$240,000	1	0.0039%
	John R Wood	\$23,041,400	44	0.3781%
	Keating Associates	\$2,878,500	6	0.0472%
	Keller Williams Elite Realty	\$265,000	1	0.0043%
	Keller Williams Realty Naples	\$159,000	1	0.0026%
	Keller Williams Realty, Marco	\$577,000	2	0.0095%
	Kunkle Realty, LLC	\$78,000	1	0.0013%
	L.H. Fleming & Company, Real Estate	\$922,900	5	0.0151%
	Mari Vesci REALTORS, Inc	\$249,000	1	0.0041%
	McWilliams Buckley & Assoc	\$69,000	1	0.0011%
	Menelee Realty	\$220,000	1	0.0036%
	Naples Realty Services	\$1,114,500	7	0.0183%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA12	Naples Sundance Realty Inc	\$1,250,000	1	0.0205%
	Non MLS	\$1,212,000	7	0.0199%
	Not Reported	\$1,752,000	6	0.0288%
	Pinnacle Property Group	\$46,000	1	0.0008%
	Platinum Properties of Naples Inc	\$590,000	3	0.0097%
	Premier Estate Properties	\$1,430,000	1	0.0235%
	Premier Realty Concepts, Inc.	\$384,900	1	0.0063%
	Premier Sothebys Int. Realty	\$47,397,000	63	0.7778%
	Premiere Plus Realty Co.	\$11,350,900	36	0.1863%
	Prudential Florida WCI Realty	\$30,657,106	43	0.5031%
	RE/MAX Estates	\$747,500	2	0.0123%
	RE/MAX Realty Select	\$776,000	3	0.0127%
	Realty Direct Naples	\$857,400	2	0.0141%
	Realty Pros of Naples, LLC	\$543,000	4	0.0089%
	Royal Shell Real Estate	\$2,446,900	5	0.0402%
	Royal Shell Real Estate, Inc	\$232,000	1	0.0038%
	Saggio Dream Realty	\$109,000	1	0.0018%
	Sand Castle Realty Group, Inc	\$3,585,000	4	0.0588%
	Simply Think Florida Realty	\$540,000	2	0.0089%
	South Bay Realty	\$748,000	4	0.0123%
	Southern Premier Realty	\$160,000	2	0.0026%
	Steven C. Moller, Broker	\$174,000	2	0.0029%
	Stiles Sowers & Associates REALTORSr	\$272,500	1	0.0045%
	Sun Realty	\$5,053,606	19	0.0829%
	Sun Realty USA	\$264,000	2	0.0043%
	Team1 Real Estate LLC	\$469,000	1	0.0077%
	The Realty Source of Naples	\$325,000	1	0.0053%
	True Realty Services LLC	\$59,500	1	0.0010%
	Tudor Villas Realty Naples	\$299,900	1	0.0049%
	Verona Realty	\$225,000	2	0.0037%
	Vineyards Properties Inc	\$440,000	1	0.0072%
	VIP Realty Group	\$1,987,100	5	0.0326%
	WCI Realty Inc	\$7,584,350	8	0.1245%
	WEICHERT, REALTORSr On The Gulf	\$160,500	2	0.0026%
	West Wave Realty	\$80,000	1	0.0013%
	White Sands Realty, LLC	\$1,025,000	1	0.0168%
	Young Realty Group	\$720,000	3	0.0118%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA12				
Total		\$216,224,462	512	3.5485%
NA13	Absync Realty	\$287,000	2	0.0047%
	Amerivest Realty	\$1,212,900	8	0.0199%
	Beachwood Properties, Inc.	\$110,000	1	0.0018%
	Coldwell Banker Residential Real Estate, Inc.	\$1,510,500	3	0.0248%
	COLLIER COUNTY REALTY CORP	\$75,000	1	0.0012%
	Cozy Naples Properties	\$1,550,000	2	0.0254%
	Diversified Real Estate Group	\$825,000	1	0.0135%
	Downing Frye	\$5,214,500	14	0.0856%
	John R Wood	\$6,755,000	11	0.1109%
	Keating Associates	\$1,210,000	2	0.0199%
	Mari Vesci REALTORS, Inc	\$364,000	2	0.0060%
	Minker Properties	\$1,400,000	1	0.0230%
	Naples Realty Services	\$1,020,900	5	0.0168%
	Naples Trust Real Estate Services	\$1,400,000	1	0.0230%
	Non MLS	\$495,000	1	0.0081%
	Not Reported	\$628,000	2	0.0103%
	Premier Estate Properties	\$6,320,000	2	0.1037%
	Premier Sothebys Int. Realty	\$1,718,000	4	0.0282%
	Premiere Plus Realty Co.	\$953,000	3	0.0156%
	Prosults Realty	\$140,000	2	0.0023%
	Prudential Florida WCI Realty	\$307,000	1	0.0050%
	RE/MAX Realty Select	\$110,000	1	0.0018%
	RL Nardi & Associates Inc	\$65,000	1	0.0011%
	Royal Shell Real Estate	\$110,000	1	0.0018%
	Sand Castle Realty Group, Inc	\$258,000	2	0.0042%
	South Bay Realty	\$160,000	1	0.0026%
	Sun Realty	\$170,000	1	0.0028%
	United Real Estate	\$385,000	1	0.0063%
	Verona Realty	\$400,000	1	0.0066%
NA13				
Total		\$35,153,800	78	0.5769%
NA14		\$1,125,000	4	0.0185%
	A Delta Realty of Naples Inc.	\$659,000	3	0.0108%
	Access Realty	\$600,000	1	0.0098%
	Addvantage Real Estate Service	\$234,900	1	0.0039%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA14	Amerivest Realty	\$6,234,200	26	0.1023%
	Appraisal Research Corp. of Naples	\$862,500	1	0.0142%
	Arbor Trace Realty, Inc.	\$325,000	1	0.0053%
	Bartley Realty LLLC	\$156,000	1	0.0026%
	Beachwood Properties, Inc.	\$269,000	2	0.0044%
	Bella Vita	\$860,000	3	0.0141%
	Brand & Associates Inc.	\$185,000	1	0.0030%
	Calusa Bay Properties LLC	\$155,000	1	0.0025%
	Century 21 Dockside Realty	\$242,600	2	0.0040%
	Century 21 Sunbelt Rlty #1,Inc	\$57,600	1	0.0009%
	Clausen Properties, Inc.	\$211,000	1	0.0035%
	Clyde C. Quinby Realty, Inc.	\$263,000	1	0.0043%
	Coldwell Banker Residential Real Estate, Inc.	\$19,801,200	68	0.3250%
	Cornerstone Real Estate Services, Inc.	\$350,000	1	0.0057%
	Downing Frye	\$25,293,911	84	0.4151%
	E, M Prime Realty	\$303,000	2	0.0050%
	Engel and Voelkers Olde Naples	\$225,300	2	0.0037%
	Escape Realty Services, LLC	\$450,000	1	0.0074%
	Faust RealtyGroup	\$75,000	1	0.0012%
	Florida Home Realty of Collier County, Inc.	\$1,384,500	6	0.0227%
	Florida Homes Realty of Collier	\$142,000	1	0.0023%
	Florida Real Estate Professionals	\$325,000	1	0.0053%
	Florida Realty Group	\$394,000	2	0.0065%
	Framor Realty	\$73,000	1	0.0012%
	Freshwater Real Estate	\$255,000	1	0.0042%
	Frost & Associates Inc	\$54,000	1	0.0009%
	Germain Properties of Naples, LLC	\$621,000	2	0.0102%
	Gulf Coast International	\$650,000	1	0.0107%
	Gulf Coast Management Group	\$174,900	1	0.0029%
	Gulf Region Realty	\$250,000	1	0.0041%
	Help-U-Sell Reed & Associates	\$373,500	2	0.0061%
	Homes & Land Brokers, Inc.	\$263,300	3	0.0043%
	Illustrated Properties Real Estate Inc.	\$6,398,500	22	0.1050%
	Independent Brokers Realty	\$684,000	2	0.0112%
	Independent Brokers Realty Inc.	\$284,900	1	0.0047%
	Internet Realty Group, Inc.	\$335,000	1	0.0055%
	Island Coastal Realty, LLC	\$359,800	3	0.0059%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA14	Island Realty Marco	\$72,000	1	0.0012%
	John A. Solakian, P.A.	\$315,000	1	0.0052%
	John R Wood	\$34,115,375	100	0.5599%
	Keating Associates	\$1,841,200	7	0.0302%
	Keller Williams Elite Realty	\$1,267,611	6	0.0208%
	Keller Williams Realty Naples	\$112,500	1	0.0018%
	Kunkle Realty, LLC	\$187,500	1	0.0031%
	L.H. Fleming & Company, Real Estate	\$319,000	2	0.0052%
	Lahaina Realty	\$850,000	1	0.0139%
	Lee Collier Realty Group Inc	\$106,500	1	0.0017%
	Levitan-McQuaid LLC	\$1,210,000	2	0.0199%
	Mari Vesci REALTORS, Inc	\$235,000	1	0.0039%
	Naples Real Estate Consultants	\$313,000	1	0.0051%
	Naples Realty Services	\$670,500	3	0.0110%
	Non MLS	\$1,269,000	4	0.0208%
	Not Reported	\$4,397,600	16	0.0722%
	OK Realty Inc.	\$98,000	1	0.0016%
	Onier Realty of SW Fla	\$340,000	1	0.0056%
	Pelican Connection, Inc.	\$143,000	1	0.0023%
	Premier Realty Homes	\$2,287,875	3	0.0375%
	Premier Sothebys Int. Realty	\$17,524,700	38	0.2876%
	Premiere Plus Realty Co.	\$11,192,300	37	0.1837%
	Prime Real Estate of Naples	\$239,900	1	0.0039%
	Prosults Realty	\$224,000	2	0.0037%
	Prudential Florida WCI Realty	\$10,353,250	49	0.1699%
	RE/MAX Estates	\$2,571,500	10	0.0422%
	RE/MAX Realty Select	\$5,113,900	23	0.0839%
	RE/MAX Sundance Realty II	\$105,500	1	0.0017%
	Real Estate Broker Direct	\$257,500	1	0.0042%
	Real Pro Realtors	\$1,302,000	3	0.0214%
	Realty Direct Naples	\$192,000	2	0.0032%
	Realty Pros of Naples, LLC	\$450,000	2	0.0074%
	Realty World, Top Producers Realty, Inc.	\$780,000	3	0.0128%
	REO Accelerated Disposition	\$507,500	1	0.0083%
	RL Nardi & Associates Inc	\$1,720,400	5	0.0282%
	Roger Hill Realty Inc	\$220,000	1	0.0036%
	Rossi Real Estate Inc	\$88,000	1	0.0014%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA14	Royal Properties of Naples LLC	\$300,000	1	0.0049%
	Royal Shell Real Estate	\$661,750	3	0.0109%
	Royal Shell Real Estate, Inc	\$430,000	2	0.0071%
	Saggio Dream Realty	\$557,500	2	0.0091%
	Sand Castle Realty Group, Inc	\$1,036,500	6	0.0170%
	Sandals Realty of Collier	\$260,300	2	0.0043%
	Sheridan Real Estate	\$457,500	2	0.0075%
	Shoreline Properties of SW FL	\$284,500	2	0.0047%
	South Bay Realty	\$1,077,000	6	0.0177%
	Stiles Sowers & Associates REALTORSr	\$770,000	1	0.0126%
	Sun Realty	\$2,256,000	12	0.0370%
	Ted Hofferber SRA, PA	\$681,500	2	0.0112%
	The Real Estate Shop	\$165,000	1	0.0027%
	Town & Country Sun Properties	\$365,000	1	0.0060%
	True Realty Services LLC	\$139,600	2	0.0023%
	U S Prime Realty LLC	\$260,000	1	0.0043%
	Verona Realty	\$255,000	1	0.0042%
	Vineyards Properties Inc	\$21,006,700	68	0.3447%
	Vineyards Realty Inc	\$7,265,000	10	0.1192%
	VIP Realty Group	\$2,008,000	6	0.0330%
	Waterfront Realty Group, Inc.	\$770,000	2	0.0126%
	WCI Realty Inc	\$205,000	1	0.0034%
	Weichert Realtors on Gulf	\$235,000	1	0.0039%
	WEICHERT, REALTORSr On The Gulf	\$427,300	3	0.0070%
	West Wave Realty	\$52,000	1	0.0009%
	White Sands Realty, LLC	\$280,000	1	0.0046%
	Wordl Realty Services	\$142,500	1	0.0023%
NA14	Total	\$217,302,372	736	3.5661%
NA15	Alliance Realty Group	\$57,000	1	0.0009%
	Amerivest Realty	\$994,985	9	0.0163%
	Avalon Real Estate	\$130,000	1	0.0021%
	Bristol Properties	\$280,000	2	0.0046%
	Century 21 First Southern Trust	\$168,900	1	0.0028%
	Century 21 JB Novelli Internationale	\$65,000	1	0.0011%
	Coldwell Banker Residential Real Estate, Inc.	\$1,840,768	10	0.0302%
	Downing Frye	\$5,694,818	42	0.0935%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA15	E, M Prime Realty	\$364,500	2	0.0060%
	ERA Flagship Real Estate	\$160,000	1	0.0026%
	Evelyn R. Johnson Realty Inc.	\$150,000	1	0.0025%
	Florida Global RE Inc	\$200,000	1	0.0033%
	Florida Home Realty of Collier County, Inc.	\$145,000	1	0.0024%
	Framor Realty	\$140,000	1	0.0023%
	Genta Company Realty LLC	\$119,000	1	0.0020%
	Germain Properties of Naples, LLC	\$215,500	1	0.0035%
	Gulf Cities Realty	\$192,700	1	0.0032%
	Gulf Coast Investment Properties	\$300,000	2	0.0049%
	Harborview Realty of Naples, Inc.	\$118,500	1	0.0019%
	Hovland, Inc.	\$490,000	3	0.0080%
	Independent Brokers Realty	\$360,000	2	0.0059%
	Internet Realty Group, Inc.	\$90,000	1	0.0015%
	IXORA Realty	\$120,000	1	0.0020%
	John R Wood	\$3,679,000	22	0.0604%
	Keating Associates	\$317,000	1	0.0052%
	Keller Williams Marco	\$180,000	2	0.0030%
	Keller Williams Realty, Marco	\$145,000	1	0.0024%
	L.H. Fleming & Company, Real Estate	\$96,500	1	0.0016%
	Lely Realty	\$165,000	1	0.0027%
	Manchester Partners LLC	\$354,500	2	0.0058%
	Mari Vesci REALTORS, Inc	\$238,000	1	0.0039%
	Naples Brokers Realty	\$131,985	2	0.0022%
	Naples Realty Services	\$757,780	5	0.0124%
	Nationwide Residential & Commercial R.E.	\$73,000	1	0.0012%
	Non MLS	\$465,000	3	0.0076%
	Not Reported	\$505,815	3	0.0083%
	Perfect Properties of Naples, Inc.	\$230,000	2	0.0038%
	Pikus Realty PA	\$108,000	1	0.0018%
	Platinum Properties of Naples Inc	\$219,000	1	0.0036%
	Poteet Properties, Inc.	\$89,000	1	0.0015%
	Premier Sothebys Int. Realty	\$928,500	6	0.0152%
	Premiere Plus Realty Co.	\$2,197,900	15	0.0361%
	Prudential Florida WCI Realty	\$836,900	6	0.0137%
	RE/MAX Realty Select	\$425,000	3	0.0070%
	Realty Direct Naples	\$149,500	1	0.0025%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA15	Realty Executives Signature	\$317,000	1	0.0052%
	Realty World Florida	\$73,000	1	0.0012%
	Royal Properties of Naples LLC	\$236,095	2	0.0039%
	Royal Shell Real Estate	\$629,500	3	0.0103%
	Saggio Dream Realty	\$230,000	2	0.0038%
	Sandals Realty of Collier	\$200,000	1	0.0033%
	South Bay Realty	\$67,000	1	0.0011%
	Spina Realty Company	\$70,000	1	0.0011%
	Sun Realty	\$1,192,500	8	0.0196%
	Sun Realty LLC	\$150,000	1	0.0025%
	Sunstream Realty Inc	\$915,000	4	0.0150%
	Tropics Real Estate	\$227,450	2	0.0037%
	Waterfront Realty Group, Inc.	\$257,000	3	0.0042%
	Young Realty Group	\$165,400	2	0.0027%
NA15 Total		\$29,418,996	200	0.4828%
NA16		\$99,900	1	0.0016%
	A Delta Realty of Naples Inc.	\$1,020,000	3	0.0167%
	Adelphi Realty Team	\$336,000	1	0.0055%
	Amerivest Realty	\$10,511,392	36	0.1725%
	Anchor Realty of Naples	\$490,800	5	0.0081%
	Atlantic & Pacific Realty	\$84,000	1	0.0014%
	Bartley Realty LLLC	\$1,122,500	1	0.0184%
	Beachwood Properties, Inc.	\$2,369,200	15	0.0389%
	Century 21 Birchwood	\$171,500	3	0.0028%
	Century 21 Sunbelt	\$91,000	1	0.0015%
	Century 21 Tri Power	\$106,000	1	0.0017%
	Coast Realty	\$706,000	3	0.0116%
	Coldwell Banker Residential Real Estate, Inc.	\$27,798,100	49	0.4562%
	Collier Realty Services	\$365,000	1	0.0060%
	Community Realty Associates	\$692,500	1	0.0114%
	David Brown Realtors	\$49,000	1	0.0008%
	Downing Frye	\$21,150,331	92	0.3471%
	Engel and Voelkers Olde Naples	\$99,995	1	0.0016%
	ERA Flagship Real Estate	\$452,000	1	0.0074%
	Escape Realty Services, LLC	\$170,000	2	0.0028%
	Excel Real Estate Services, Inc.	\$44,500	1	0.0007%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA16	Exceptional Properties of SW Florida	\$519,500	1	0.0085%
	Florida Foundation Realty	\$480,000	1	0.0079%
	Florida Global RE Inc	\$212,000	2	0.0035%
	Florida Home Realty of Collier County, Inc.	\$1,868,165	15	0.0307%
	Florida Realty Group	\$607,000	3	0.0100%
	Focus Real Estate	\$135,000	2	0.0022%
	Genta Company Realty LLC	\$145,000	1	0.0024%
	Grey Oaks Realty Inc.	\$30,142,000	33	0.4947%
	Gulf Breeze Real Estate, LLC	\$385,000	2	0.0063%
	Gulf Coast International	\$3,628,000	3	0.0595%
	Gulf Region Realty	\$70,000	1	0.0011%
	Gulfline Realty LLC	\$399,900	1	0.0066%
	Illustrated Properties Real Estate Inc.	\$134,000	1	0.0022%
	Inactive Broker	\$114,600	1	0.0019%
	Independent Brokers Realty	\$503,750	3	0.0083%
	Internet Realty Group, Inc.	\$265,900	4	0.0044%
	Island Coastal Realty, LLC	\$1,165,000	4	0.0191%
	IXORA Realty	\$134,000	2	0.0022%
	John R Wood	\$65,448,748	143	1.0741%
	Kaye Realty Inc.	\$333,500	1	0.0055%
	Keating Associates	\$2,611,222	15	0.0429%
	Keller Williams Elite Realty	\$1,045,300	6	0.0172%
	Keller Williams Realty, Marco	\$141,000	1	0.0023%
	Kim Levitan Realty	\$138,000	1	0.0023%
	L.H. Fleming & Company, Real Estate	\$952,400	4	0.0156%
	Lee Collier Realty Group Inc	\$265,101	2	0.0044%
	Levitan-McQuaid LLC	\$860,200	2	0.0141%
	Marco Island Realestate.com, Inc.	\$364,000	3	0.0060%
	Mari Vesci REALTORS, Inc	\$519,500	4	0.0085%
	Marilee Realty	\$210,000	2	0.0034%
	Marion Realtors	\$135,000	1	0.0022%
	McNeil Real Estate, Inc.	\$97,500	1	0.0016%
	Menelee Realty	\$38,000	1	0.0006%
	Naples Brokers Realty	\$228,900	2	0.0038%
	Naples Realty Services	\$2,702,600	15	0.0444%
	Non MLS	\$3,515,700	11	0.0577%
	Not Reported	\$4,113,000	18	0.0675%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA16	Old Naples Realty Inc.	\$280,000	2	0.0046%
	Olde Naples Real Estate, Inc.	\$525,000	1	0.0086%
	Palm Realty Group	\$1,224,000	4	0.0201%
	Peak Realty Partners	\$380,000	1	0.0062%
	Perfect Properties of Naples, Inc.	\$280,000	1	0.0046%
	Phelps Realty Services	\$96,080	1	0.0016%
	POM Property Management	\$216,500	2	0.0036%
	Preferred Properties of Naples Inc	\$145,000	1	0.0024%
	Premier Estate Properties	\$230,000	1	0.0038%
	Premier Sothebys Int. Realty	\$54,996,730	46	0.9026%
	Premiere Plus Realty Co.	\$11,671,690	47	0.1915%
	Price Realty of Naples Inc	\$750,000	1	0.0123%
	Priority Properties of Florida	\$90,000	1	0.0015%
	Pristine Realty Inc	\$155,000	1	0.0025%
	Prosults Realty	\$640,995	4	0.0105%
	Prudential Florida WCI Realty	\$5,978,300	28	0.0981%
	RE/MAX Affinity	\$94,000	1	0.0015%
	RE/MAX Partners	\$374,000	2	0.0061%
	RE/MAX Realty Select	\$7,367,200	35	0.1209%
	RE/MAX Results Realty	\$543,500	2	0.0089%
	Realty Corp. of Naples	\$124,000	1	0.0020%
	Realty Direct Naples	\$882,000	4	0.0145%
	Realty Executives Signature	\$152,000	1	0.0025%
	Realty Experts International Inc	\$38,000	1	0.0006%
	Realty Pros of Naples, LLC	\$89,000	1	0.0015%
	Realty World Florida	\$303,000	2	0.0050%
	Realty World, Top Producers Realty, Inc.	\$419,400	4	0.0069%
	RL Bailey Realty	\$70,900	1	0.0012%
	RL Nardi & Associates Inc	\$1,144,500	3	0.0188%
	Roger Hill Realty Inc	\$786,000	8	0.0129%
	Rossi Real Estate Inc	\$1,350,000	1	0.0222%
	Royal Properties of Naples LLC	\$212,000	3	0.0035%
	Royal Shell Real Estate	\$530,000	1	0.0087%
	Royal Shell Real Estate, Inc	\$355,000	2	0.0058%
	Ruby Realty & Referral Company	\$405,000	1	0.0066%
	Saggio Dream Realty	\$217,000	2	0.0036%
	Sand Castle Realty Group, Inc	\$145,000	1	0.0024%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA16	Seaside Properties of South Florida, Inc.	\$395,000	1	0.0065%
	Self Realty Inc	\$217,300	2	0.0036%
	Sheridan Real Estate	\$265,000	1	0.0043%
	Simply Think Florida Realty	\$349,681	1	0.0057%
	South Bay Realty	\$600,300	4	0.0099%
	South Shore Properties Group	\$74,500	1	0.0012%
	Southwest Coast Realty, Inc.	\$150,000	1	0.0025%
	Southwest Properties Group	\$230,000	2	0.0038%
	Steven C. Moller, Broker	\$70,000	1	0.0011%
	Sun Coast Global	\$152,500	1	0.0025%
	Sun Realty	\$2,607,400	17	0.0428%
	Sun Realty LLC	\$125,000	1	0.0021%
	Taylor Woodrow Realty-SW, LLC	\$3,754,566	11	0.0616%
	TEC Realty	\$70,500	2	0.0012%
	The Real Estate Shop	\$300,000	1	0.0049%
	Towne and Country Realty of Naples, Inc.	\$370,000	1	0.0061%
	True Realty Services LLC	\$39,500	1	0.0006%
	VIP Realty Group	\$1,645,000	6	0.0270%
	Waterfront Realty Group, Inc.	\$2,010,000	9	0.0330%
	WEICHERT, REALTORSr On The Gulf	\$291,000	3	0.0048%
	White Sands Realty, LLC	\$1,655,800	6	0.0272%
	Wordl Realty Services	\$166,000	2	0.0027%
	Young Realty Group	\$1,391,700	10	0.0228%
	Your Real Estate Leaders	\$140,000	1	0.0023%
NA16 Total		\$302,889,746	838	4.9707%
NA17		\$601,000	4	0.0099%
	41 West Realty, Inc.	\$342,500	1	0.0056%
	5th Avenue Real Estate	\$290,000	1	0.0048%
	A Delta Realty of Naples Inc.	\$733,500	4	0.0120%
	A Plus Realty	\$519,420	3	0.0085%
	AC Global Realty, LLC	\$230,000	1	0.0038%
	Advanta Realty	\$459,900	3	0.0075%
	Alliance Realty Group	\$307,000	1	0.0050%
	AMC Elite Properties, LLC	\$215,000	1	0.0035%
	Amerivest Realty	\$8,651,761	59	0.1420%
	Anchor Realty of Naples	\$605,000	2	0.0099%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA17	Avalon Real Estate	\$56,000	1	0.0009%
	Bartley Realty LLLC	\$245,000	1	0.0040%
	Beach & Luxury Realty Inc	\$80,000	1	0.0013%
	Blue Heron Realty of Naples	\$3,832,000	26	0.0629%
	Boca Executives	\$305,900	2	0.0050%
	Brand & Associates Inc.	\$370,000	1	0.0061%
	Bristol Properties	\$592,000	3	0.0097%
	Bristol Properties	\$122,000	1	0.0020%
	Builders Services	\$1,165,224	4	0.0191%
	Carlyn LLC, REALTORS	\$86,000	1	0.0014%
	Century 21 AAIM Realty Grp.	\$100,000	2	0.0016%
	Century 21 Birchwood	\$178,900	2	0.0029%
	Century 21 JB Novelli Internationale	\$1,513,000	9	0.0248%
	Century 21 Sunbelt	\$161,000	2	0.0026%
	Coldwell Banker Residential Real Estate, Inc.	\$11,950,700	71	0.1961%
	Community Realty Associates	\$260,000	1	0.0043%
	Direct Home Realty	\$515,900	4	0.0085%
	Downing Frye	\$20,994,050	123	0.3445%
	E, M Prime Realty	\$298,500	2	0.0049%
	ERA Flagship Real Estate	\$1,230,800	9	0.0202%
	Escape Realty Services, LLC	\$35,300	1	0.0006%
	Faust RealtyGroup	\$601,400	4	0.0099%
	Florida Connect Realty	\$315,000	1	0.0052%
	Florida Global RE Inc	\$79,500	1	0.0013%
	Florida Home Realty of Collier County, Inc.	\$2,025,900	12	0.0332%
	Florida Homes Realty of Collier	\$846,748	6	0.0139%
	Focus Real Estate	\$546,325	2	0.0090%
	Framor Realty	\$455,400	7	0.0075%
	Frost & Associates Inc	\$349,000	3	0.0057%
	Germain Properties of Naples, LLC	\$618,000	3	0.0101%
	Gulf Breeze Real Estate, LLC	\$467,900	4	0.0077%
	Gulf Coast International	\$683,748	2	0.0112%
	Gulf Coast Management Group	\$206,500	2	0.0034%
	Gulf Region Realty	\$1,234,500	8	0.0203%
	Homes & Land Brokers, Inc.	\$150,000	1	0.0025%
	Independent Brokers Realty	\$820,000	6	0.0135%
	Internet Realty Group, Inc.	\$448,500	5	0.0074%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA17	Island Realty Marco	\$89,000	1	0.0015%
	John R Wood	\$12,928,752	59	0.2122%
	K. Burton and Associates	\$56,000	1	0.0009%
	Keating Associates	\$4,760,800	25	0.0781%
	Keller Williams Elite Realty	\$842,500	4	0.0138%
	Keller Williams Realty Naples	\$194,000	2	0.0032%
	Keller Williams Realty, Marco	\$542,000	3	0.0089%
	Kunkle Realty, LLC	\$70,000	1	0.0011%
	L.H. Fleming & Company, Real Estate	\$662,500	7	0.0109%
	Levitan-McQuaid LLC	\$300,000	2	0.0049%
	Mari Vesci REALTORS, Inc	\$515,000	3	0.0085%
	Marilee Realty	\$355,580	3	0.0058%
	McNeil Real Estate, Inc.	\$117,500	1	0.0019%
	McWilliams Buckley & Assoc	\$170,000	2	0.0028%
	Miles Realty Group	\$150,000	1	0.0025%
	N.A.I. Realty	\$80,000	1	0.0013%
	Naples Bay Realty Group Inc.	\$47,200	1	0.0008%
	Naples Brokers Realty	\$254,900	2	0.0042%
	Naples Golfing Rentals, Inc.	\$245,000	1	0.0040%
	Naples Premier Realty Inc.	\$150,000	1	0.0025%
	Naples Realty Services	\$2,189,661	14	0.0359%
	Naples Sundance Realty Inc	\$521,500	5	0.0086%
	Napoli Realty Services, LLC	\$140,000	1	0.0023%
	Neapolitan Realty LLC	\$72,000	1	0.0012%
	Non MLS	\$739,000	5	0.0121%
	Not Reported	\$3,428,672	21	0.0563%
	Old Naples Realty Inc.	\$120,000	1	0.0020%
	Onier Realty of SW Fla	\$335,000	2	0.0055%
	Orange County Real Estate	\$684,000	2	0.0112%
	Palm Realty Group	\$225,000	1	0.0037%
	Perfect Properties of Naples, Inc.	\$541,000	3	0.0089%
	Pollard & Hedrich Realty, Inc.	\$60,000	1	0.0010%
	POM Property Management	\$206,000	2	0.0034%
	Porter Davis RE Brokerage	\$39,900	1	0.0007%
	Poteet Properties, Inc.	\$122,500	2	0.0020%
	Premier Realty Homes	\$230,000	1	0.0038%
	Premier Sothebys Int. Realty	\$2,696,250	12	0.0442%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA17	Premiere Plus Realty Co.	\$18,515,225	104	0.3039%
	Priority Properties of Florida	\$465,200	2	0.0076%
	Prosults Realty	\$624,326	6	0.0102%
	Prudential Florida WCI Realty	\$8,630,125	48	0.1416%
	RE/MAX Affinity	\$165,500	3	0.0027%
	RE/MAX Estates	\$411,000	2	0.0067%
	RE/MAX Realty Group	\$102,000	1	0.0017%
	RE/MAX Realty Select	\$9,737,400	59	0.1598%
	RE/MAX Results Realty	\$644,000	3	0.0106%
	RE/MAX Sundance Realty II	\$115,000	1	0.0019%
	Real Pro Realtors	\$70,500	1	0.0012%
	Realty Corp. of Naples	\$1,938,500	6	0.0318%
	Realty Direct Naples	\$1,438,300	9	0.0236%
	Realty Pros of Naples, LLC	\$1,157,000	6	0.0190%
	Realty World Florida	\$200,000	2	0.0033%
	Realty World, Top Producers Realty, Inc.	\$2,529,500	11	0.0415%
	RL Bailey Realty	\$95,000	1	0.0016%
	RL Nardi & Associates Inc	\$125,000	1	0.0021%
	Royal Properties of Naples LLC	\$1,111,329	7	0.0182%
	Royal Shell Real Estate	\$520,000	3	0.0085%
	Royal Shell Real Estate, Inc	\$87,500	1	0.0014%
	Ruby Realty & Referral Company	\$174,500	1	0.0029%
	Saggio Dream Realty	\$617,500	4	0.0101%
	Sand Castle Realty Group, Inc	\$1,544,800	10	0.0254%
	Sandals Realty of Collier	\$876,000	4	0.0144%
	Self Realty Inc	\$113,000	1	0.0019%
	Selling Paradise Realty	\$82,000	1	0.0013%
	Simply Think Florida Realty	\$182,000	1	0.0030%
	South Bay Realty	\$447,000	2	0.0073%
	Steven C. Moller, Broker	\$70,500	1	0.0012%
	Sun Coast Global	\$112,500	1	0.0018%
	Sun Realty	\$4,238,100	28	0.0696%
	Sun Realty LLC	\$220,000	2	0.0036%
	Sun Realty USA	\$115,000	1	0.0019%
	The Real Estate Shop	\$54,900	1	0.0009%
	The Realty Group of SW FL, Inc	\$147,000	1	0.0024%
	The Realty Source of Naples	\$91,000	1	0.0015%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA17	Thompson Realty	\$200,000	2	0.0033%
	TJS Realty, Inc.	\$1,000,000	2	0.0164%
	Tropics Real Estate	\$260,500	2	0.0043%
	True Realty Services LLC	\$45,000	1	0.0007%
	U S Prime Realty LLC	\$165,500	2	0.0027%
	Unique Properties of Naples, Inc.	\$240,000	1	0.0039%
	United Real Estate	\$466,500	3	0.0077%
	Vineyards Properties Inc	\$340,000	2	0.0056%
	VIP Realty Group	\$1,408,830	6	0.0231%
	Waterfront Realty Group, Inc.	\$465,000	2	0.0076%
	WEICHERT, REALTORSr On The Gulf	\$837,900	6	0.0138%
	West Wave Realty	\$91,500	1	0.0015%
	White Sands Realty, LLC	\$284,000	1	0.0047%
	Young Realty Group	\$308,900	2	0.0051%
NA17 Total		\$165,658,826	980	2.7186%
NA18		\$841,000	5	0.0138%
	AC Global Realty, LLC	\$551,900	4	0.0091%
	Advanta Realty	\$297,000	2	0.0049%
	Amerivest Realty	\$4,611,200	31	0.0757%
	Anchor Realty of Naples	\$75,000	1	0.0012%
	Andrea Deane & Associates, Inc.	\$203,500	1	0.0033%
	Bartley Realty LLLC	\$1,045,000	3	0.0171%
	Bella Vita	\$178,500	1	0.0029%
	Blue Heron Realty of Naples	\$1,294,500	7	0.0212%
	Bluebill Real Estate	\$459,000	2	0.0075%
	Brand & Associates Inc.	\$269,000	1	0.0044%
	Century 21 Birchwood	\$33,500	1	0.0005%
	Century 21 Dockside Realty	\$48,750	1	0.0008%
	Century 21 First Southern Trust	\$170,000	1	0.0028%
	Century 21 JB Novelli Internationale	\$209,900	1	0.0034%
	Century 21 Sunbelt	\$144,000	1	0.0024%
	Coast Realty	\$52,000	2	0.0009%
	Coffey Real Estate Services, Corp	\$654,000	7	0.0107%
	Coldwell Banker Residential Real Estate, Inc.	\$9,648,755	73	0.1583%
	Direct Home Realty	\$727,500	5	0.0119%
	Downing Frye	\$16,703,350	91	0.2741%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA18	Engel & Voelkers Marco Island	\$210,000	2	0.0034%
	ERA Flagship Real Estate	\$1,693,000	14	0.0278%
	Excel Real Estate Services, Inc.	\$48,750	1	0.0008%
	Exit Platinum Realty	\$60,000	1	0.0010%
	Faust RealtyGroup	\$234,900	2	0.0039%
	Florida Global RE Inc	\$200,000	1	0.0033%
	Florida Home Realty of Collier County, Inc.	\$1,647,300	14	0.0270%
	Florida Homes Realty of Collier	\$92,000	1	0.0015%
	Florida Realty Group	\$228,000	2	0.0037%
	Floridas Realty Specialists	\$152,000	2	0.0025%
	Framor Realty	\$402,000	3	0.0066%
	Genta Company Realty LLC	\$99,000	1	0.0016%
	Germain Properties of Naples, LLC	\$1,276,900	10	0.0210%
	Gulf Breeze Real Estate, LLC	\$1,345,600	9	0.0221%
	Gulf Coast International	\$640,000	1	0.0105%
	Gulf Region Realty	\$752,900	8	0.0124%
	Homes & Land Brokers, Inc.	\$84,900	1	0.0014%
	Housetraders	\$59,500	1	0.0010%
	Igoe Realty	\$194,900	2	0.0032%
	Independent Brokers Realty	\$165,000	1	0.0027%
	Independent Brokers Realty Inc.	\$378,400	2	0.0062%
	Internet Realty Group, Inc.	\$521,000	5	0.0086%
	Islandwalk Realty of Naples	\$150,000	1	0.0025%
	John R Wood	\$11,117,501	74	0.1824%
	Keating Associates	\$3,056,900	25	0.0502%
	Keller Williams Elite Realty	\$827,000	6	0.0136%
	Keller Williams Realty, Marco	\$464,000	5	0.0076%
	L.H. Fleming & Company, Real Estate	\$976,400	7	0.0160%
	L'Excellence Realty Group Inc.	\$79,900	1	0.0013%
	Mari Vesci REALTORS, Inc	\$155,000	1	0.0025%
	Market America Realty of Naple	\$109,000	1	0.0018%
	Market America Rlty & Invstmnt	\$170,000	1	0.0028%
	McNeil Real Estate, Inc.	\$109,000	1	0.0018%
	McWilliams Buckley & Assoc	\$69,000	1	0.0011%
	Menelee Realty	\$141,000	1	0.0023%
	Naples Brokers Realty	\$841,900	8	0.0138%
	Naples Realty Services	\$2,506,500	13	0.0411%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA18	Naples Sundance Realty Inc	\$59,500	1	0.0010%
	Non MLS	\$502,500	5	0.0082%
	Not Reported	\$1,346,000	10	0.0221%
	Old Naples Realty Inc.	\$158,000	1	0.0026%
	Phelps Realty Services	\$140,700	1	0.0023%
	Pollard & Hedrich Realty, Inc.	\$106,000	2	0.0017%
	POM Property Management	\$814,000	5	0.0134%
	Port of the Islands Realty LLC	\$69,900	1	0.0011%
	Premier Realty Homes	\$414,900	2	0.0068%
	Premier Sothebys Int. Realty	\$1,239,000	6	0.0203%
	Premiere Plus Realty Co.	\$22,597,251	84	0.3708%
	Previews Realty Inc.	\$97,900	1	0.0016%
	Prime Location Brokers LLC	\$165,000	1	0.0027%
	Prime Real Estate of Naples	\$381,266	2	0.0063%
	Progressive Realty Group	\$104,000	1	0.0017%
	Prosults Realty	\$641,600	6	0.0105%
	Prudential Florida WCI Realty	\$5,510,800	28	0.0904%
	RE/MAX Realty Select	\$3,417,901	26	0.0561%
	RE/MAX Results Realty	\$88,000	1	0.0014%
	Realty Corp. of Naples	\$370,000	2	0.0061%
	Realty Direct Naples	\$380,000	3	0.0062%
	Realty Executives Signature	\$610,000	3	0.0100%
	Realty Pros of Naples, LLC	\$1,338,000	8	0.0220%
	Realty World Florida	\$147,900	2	0.0024%
	Realty World, Top Producers Realty, Inc.	\$1,598,900	11	0.0262%
	RL Nardi & Associates Inc	\$721,000	3	0.0118%
	Royal Properties of Naples LLC	\$357,000	6	0.0059%
	Royal Realty Investment Group	\$300,000	1	0.0049%
	Ruby Realty & Referral Company	\$253,000	1	0.0042%
	Saggio Dream Realty	\$279,350	4	0.0046%
	Sand Castle Realty Group, Inc	\$228,650	3	0.0038%
	Sanddollar Real Estate Corp of Naples	\$100,000	1	0.0016%
	Select Real Estate By Stephani	\$175,000	1	0.0029%
	Self Realty Inc	\$83,500	1	0.0014%
	Simply Think Florida Realty	\$320,000	2	0.0053%
	Sky Real Estate	\$1,482,554	11	0.0243%
	South Bay Realty	\$1,418,000	7	0.0233%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA18	Sun Realty	\$7,550,900	43	0.1239%
	Sun Realty USA	\$84,900	1	0.0014%
	Tropics Real Estate	\$1,082,800	8	0.0178%
	TSD Realty	\$277,500	1	0.0046%
	Tudor Villas Realty Naples	\$179,000	2	0.0029%
	VIP Realty Group	\$250,200	3	0.0041%
	Waterfront Realty Group, Inc.	\$3,253,600	16	0.0534%
	WEICHERT, REALTORSr On The Gulf	\$1,120,300	9	0.0184%
	White Sands Realty, LLC	\$78,000	1	0.0013%
	Wynns Realty	\$50,000	1	0.0008%
NA18 Total		\$131,420,778	810	2.1567%
NA19		\$102,500	1	0.0017%
	A Delta Realty of Naples Inc.	\$444,050	3	0.0073%
	AC Global Realty, LLC	\$89,000	1	0.0015%
	Addvantage Real Estate Service	\$275,000	1	0.0045%
	Advanta Realty	\$129,000	1	0.0021%
	Amerivest Realty	\$2,319,620	12	0.0381%
	Assist2Sell	\$585,000	3	0.0096%
	Avalon Real Estate	\$84,000	1	0.0014%
	Blue Heron Realty of Naples	\$68,000	1	0.0011%
	Boca Executives	\$370,000	1	0.0061%
	Century 21 JB Novelli Internationale	\$127,000	1	0.0021%
	Clausen Properties, Inc.	\$176,500	1	0.0029%
	Coldwell Banker Residential Real Estate, Inc.	\$7,453,805	28	0.1223%
	Direct Home Realty	\$116,000	1	0.0019%
	Diversified Real Estate Group	\$935,000	1	0.0153%
	Downing Frye	\$19,266,875	67	0.3162%
	Encore Realty	\$1,592,500	3	0.0261%
	Engel and Voelkers Olde Naples	\$309,000	2	0.0051%
	ERA Flagship Real Estate	\$1,072,600	8	0.0176%
	Essential Real Estate	\$357,000	2	0.0059%
	First Service Realty-GMAC	\$116,000	1	0.0019%
	Florida Home Realty of Collier County, Inc.	\$2,534,000	6	0.0416%
	Florida Homes Realty of Collier	\$92,000	1	0.0015%
	Florida Platinum Realty	\$142,750	1	0.0023%
	Freshwater Real Estate	\$75,000	1	0.0012%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA19	Germain Properties of Naples, LLC	\$365,000	1	0.0060%
	Gulf Breeze Real Estate, LLC	\$116,000	2	0.0019%
	Gulf Region Realty	\$138,000	2	0.0023%
	Harborview Realty Inc	\$214,500	2	0.0035%
	Horizons By The Sea Inc.	\$164,000	1	0.0027%
	Igoe Realty	\$230,000	1	0.0038%
	In Florida Properties	\$236,000	2	0.0039%
	Inactive Broker ID	\$360,000	1	0.0059%
	Independent Brokers Realty	\$90,000	1	0.0015%
	Independent Brokers Realty Inc.	\$198,000	3	0.0032%
	John R Wood	\$12,183,220	54	0.1999%
	Keating Associates	\$2,122,000	8	0.0348%
	Keller Williams Realty, Marco	\$1,118,500	8	0.0184%
	L.H. Fleming & Company, Real Estate	\$1,238,700	7	0.0203%
	Lely Realty	\$1,269,500	8	0.0208%
	Lely Resort Realty, LLC.	\$16,689,911	22	0.2739%
	Marco Island Realestate.com, Inc.	\$195,000	1	0.0032%
	Mari Vesci REALTORS, Inc	\$288,750	2	0.0047%
	Marlin International Realty	\$195,000	1	0.0032%
	McNeil Real Estate, Inc.	\$2,836,500	7	0.0465%
	McWilliams Buckley & Assoc	\$843,900	4	0.0138%
	Naples Brokers Realty	\$155,000	1	0.0025%
	Naples Golfing Rentals, Inc.	\$695,000	2	0.0114%
	Naples Property Shop	\$492,000	3	0.0081%
	Naples Realty Services	\$945,000	6	0.0155%
	Naples Trust Real Estate Services	\$235,000	1	0.0039%
	Non MLS	\$2,755,765	6	0.0452%
	Not Reported	\$1,619,200	12	0.0266%
	Osborne & Company Inc	\$838,084	1	0.0138%
	Phelps Realty Services	\$150,000	2	0.0025%
	POM Property Management	\$206,000	1	0.0034%
	Porter Davis RE Brokerage	\$55,000	1	0.0009%
	Premier Sothebys Int. Realty	\$1,814,800	5	0.0298%
	Premiere Plus Realty Co.	\$16,116,500	58	0.2645%
	Price Realty of Naples Inc	\$265,000	1	0.0043%
	Prime Real Estate of Naples	\$306,000	3	0.0050%
	Prosults Realty	\$379,000	2	0.0062%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA19	Prudential Florida WCI Realty	\$11,268,512	36	0.1849%
	RE/MAX Affinity	\$155,000	1	0.0025%
	RE/MAX Realty Select	\$2,401,570	14	0.0394%
	RE/MAX Results Realty	\$501,750	4	0.0082%
	Real Pro Realtors	\$67,000	1	0.0011%
	Realty Direct Naples	\$637,000	2	0.0105%
	Realty Pros of Naples, LLC	\$245,900	3	0.0040%
	Realty World Florida	\$122,000	2	0.0020%
	Realty World, Top Producers Realty, Inc.	\$566,000	4	0.0093%
	RL Bailey Realty	\$658,000	2	0.0108%
	Royal Shell Real Estate	\$115,000	1	0.0019%
	Sand Castle Realty Group, Inc	\$1,335,520	2	0.0219%
	Schooner Bay	\$45,900	1	0.0008%
	Shoebox RE & Development Corp	\$275,000	1	0.0045%
	Sky Real Estate	\$144,900	2	0.0024%
	South Bay Realty	\$245,000	1	0.0040%
	Stock Realty, LLC	\$20,313,745	66	0.3334%
	Summit Real Estate Group, LLC	\$402,500	1	0.0066%
	Sun Coast Global	\$70,000	1	0.0011%
	Sun Realty	\$7,268,365	33	0.1193%
	Sun Realty USA	\$129,900	1	0.0021%
	Tropics Real Estate	\$1,374,500	4	0.0226%
	Verona Realty	\$1,192,000	3	0.0196%
	VIP Realty Group	\$129,900	1	0.0021%
	Waterfront Realty Group, Inc.	\$2,517,700	11	0.0413%
	WEICHERT, REALTORSr On The Gulf	\$1,221,000	2	0.0200%
NA19 Total		\$160,355,692	592	2.6316%
NA21	A Delta Realty of Naples Inc.	\$1,249,000	5	0.0205%
	Absync Realty	\$141,000	1	0.0023%
	Addvantage Real Estate Service	\$134,000	1	0.0022%
	Amerivest Realty	\$5,708,500	20	0.0937%
	Bartley Realty LLLC	\$381,800	2	0.0063%
	Bartley Realty Services	\$126,000	1	0.0021%
	Bordner Real Estate, Inc.	\$825,000	1	0.0135%
	Builders Services	\$2,385,800	5	0.0392%
	Century 21 AAIM Realty Grp.	\$97,000	1	0.0016%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA21	Century 21 Dockside Realty	\$273,100	3	0.0045%
	Coldwell Banker Residential Real Estate, Inc.	\$18,538,300	25	0.3042%
	COLLIER COUNTY REALTY CORP	\$164,000	2	0.0027%
	Divco Realty Corporation	\$1,900,000	2	0.0312%
	Downing Frye	\$28,237,950	81	0.4634%
	Engel and Voelkers Olde Naples	\$535,000	1	0.0088%
	ERA Flagship Real Estate	\$480,000	1	0.0079%
	Exceptional Properties of SW Florida	\$1,618,000	4	0.0266%
	Exit Platinum Realty	\$458,000	1	0.0075%
	Florida Home Realty of Collier County, Inc.	\$2,451,900	7	0.0402%
	Florida Homes Realty of Collier	\$122,000	1	0.0020%
	Florida Platinum Realty	\$117,000	1	0.0019%
	Floridas Realty Specialists	\$811,000	1	0.0133%
	Germain Properties of Naples, LLC	\$1,046,000	2	0.0172%
	Gulf Breeze Real Estate, LLC	\$4,527,500	20	0.0743%
	Gulf Coast Management Group	\$150,000	1	0.0025%
	High End Properties	\$3,250,000	1	0.0533%
	Homes & Land Brokers, Inc.	\$250,000	1	0.0041%
	Housetraders	\$195,000	3	0.0032%
	Independent Brokers Realty	\$639,500	3	0.0105%
	Independent Brokers Realty Inc.	\$654,000	2	0.0107%
	Internet Realty Group, Inc.	\$380,000	4	0.0062%
	John R Wood	\$17,731,556	38	0.2910%
	Keating Associates	\$3,749,500	10	0.0615%
	Keller Williams Elite Realty	\$1,899,900	5	0.0312%
	Keller Williams Realty Naples	\$582,000	4	0.0096%
	Keller Williams Realty, Marco	\$252,000	2	0.0041%
	L.H. Fleming & Company, Real Estate	\$645,000	3	0.0106%
	Lee Collier Realty Group Inc	\$1,246,750	2	0.0205%
	Levitan-McQuaid LLC	\$16,263,000	20	0.2669%
	London Bay Realty, Inc.	\$2,660,000	2	0.0437%
	Mari Vesci REALTORS, Inc	\$475,000	1	0.0078%
	Marquise Property Sales	\$3,870,000	4	0.0635%
	McWilliams Buckley & Assoc	\$89,000	1	0.0015%
	Miles Realty Group	\$141,763	1	0.0023%
	Naples Brokers Realty	\$784,400	6	0.0129%
	Naples Realty International	\$320,000	1	0.0053%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA21	Naples Realty Services	\$275,000	1	0.0045%
	Naples Trust Real Estate Services	\$48,000	1	0.0008%
	Non MLS	\$2,663,000	4	0.0437%
	Not Reported	\$2,795,263	9	0.0459%
	Number 1 Real Estate Services	\$39,000	1	0.0006%
	Old Naples Realty Inc.	\$350,000	1	0.0057%
	P & M Property Services	\$289,900	2	0.0048%
	Palm Realty Group	\$1,200,000	1	0.0197%
	Pelican I Real Estate & Development, Inc.	\$1,050,000	1	0.0172%
	Phelps Realty Services	\$115,000	1	0.0019%
	Pollard & Hedrich Realty, Inc.	\$326,000	1	0.0053%
	Premier Estate Properties	\$9,700,000	5	0.1592%
	Premier Sothebys Int. Realty	\$11,961,000	13	0.1963%
	Premiere Plus Realty Co.	\$4,701,586	16	0.0772%
	Prime Real Estate of Naples	\$925,000	1	0.0152%
	Prosults Realty	\$298,500	1	0.0049%
	Prudential Florida WCI Realty	\$17,018,656	42	0.2793%
	Quail Communities Realty, Inc.	\$5,485,900	19	0.0900%
	Rapid Rescue	\$475,000	1	0.0078%
	RE/MAX Affinity	\$163,950	1	0.0027%
	RE/MAX Estates	\$807,000	2	0.0132%
	RE/MAX Partners	\$85,400	1	0.0014%
	RE/MAX Realty Select	\$1,267,900	10	0.0208%
	RE/MAX Results Realty	\$1,100,000	1	0.0181%
	Real Pro Realtors	\$470,000	1	0.0077%
	Realty Direct Naples	\$350,000	1	0.0057%
	Realty Executives Signature	\$86,100	1	0.0014%
	Realty Experts International Inc	\$429,000	1	0.0070%
	Realty Pros of Naples, LLC	\$793,500	3	0.0130%
	Realty World Florida	\$2,134,000	8	0.0350%
	Realty World, Top Producers Realty, Inc.	\$167,980	2	0.0028%
	RL Bailey Realty	\$115,000	1	0.0019%
	Royal Shell Real Estate	\$2,475,000	1	0.0406%
	Sand Castle Realty Group, Inc	\$1,182,500	3	0.0194%
	Sandals Realty of Collier	\$155,000	1	0.0025%
	Select Properties, LLC	\$1,100,000	1	0.0181%
	Self Realty Inc	\$144,900	1	0.0024%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA21	Shirley International Realty	\$207,000	1	0.0034%
	Sky Real Estate	\$570,000	1	0.0094%
	South Bay Realty	\$425,000	2	0.0070%
	Southern Premier Realty	\$549,900	1	0.0090%
	Summit Real Estate Group, LLC	\$715,000	1	0.0117%
	Sun Realty	\$4,068,000	16	0.0668%
	Tropics Real Estate	\$126,500	1	0.0021%
	Unique Naples Real Estate Inc	\$3,125,000	2	0.0513%
	Verona Realty	\$402,500	2	0.0066%
	VIP Realty Group	\$1,910,300	5	0.0313%
	Weichert Realtors on Gulf	\$134,000	1	0.0022%
	White Sands Realty, LLC	\$2,863,236	6	0.0470%
NA21 Total		\$216,396,690	504	3.5513%
NA22		\$315,000	1	0.0052%
	A Delta Realty of Naples Inc.	\$495,000	1	0.0081%
	Advanced Realty Solutions, Inc	\$730,000	2	0.0120%
	Amerivest Realty	\$8,867,152	36	0.1455%
	Atlantic & Pacific Realty	\$120,000	1	0.0020%
	Bartley Realty LLLC	\$379,000	3	0.0062%
	Baybeach Realty	\$305,000	1	0.0050%
	Beach & Luxury Realty Inc	\$308,500	2	0.0051%
	Boca Executives	\$221,000	1	0.0036%
	Century 21 AAIM Realty Grp.	\$901,900	4	0.0148%
	Century 21 Birchwood	\$142,000	2	0.0023%
	Century 21 Sunbelt	\$221,000	1	0.0036%
	Clyde C. Quinby Realty, Inc.	\$242,000	1	0.0040%
	Coldwell Banker Residential Real Estate, Inc.	\$7,111,802	22	0.1167%
	Downing Frye	\$22,350,350	87	0.3668%
	Engel and Voelkers Olde Naples	\$919,000	2	0.0151%
	ERA Flagship Real Estate	\$140,900	1	0.0023%
	Escape Realty Services, LLC	\$295,850	1	0.0049%
	Estates Realty	\$115,000	1	0.0019%
	Excel Real Estate Services, Inc.	\$321,000	1	0.0053%
	Faust RealtyGroup	\$478,000	3	0.0078%
	Florida Connect Realty	\$225,000	1	0.0037%
	Florida Foundation Realty	\$1,399,000	4	0.0230%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA22	Florida Home Realty of Collier County, Inc.	\$1,359,300	7	0.0223%
	Florida Homes Realty of Collier	\$274,000	2	0.0045%
	Florida Realty Group	\$395,000	1	0.0065%
	Floridas Realty Specialists	\$175,708	2	0.0029%
	Framor Realty	\$122,500	2	0.0020%
	Gulf Breeze Real Estate, LLC	\$870,600	4	0.0143%
	Gulf Coast International	\$169,000	1	0.0028%
	Gulf Coast Management Group	\$237,000	1	0.0039%
	Gulf Region Realty	\$250,000	1	0.0041%
	Gulfshore Real Estate	\$200,000	1	0.0033%
	Help-U-Sell Reed & Associates	\$278,200	2	0.0046%
	Horizons By The Sea Inc.	\$146,300	1	0.0024%
	Illustrated Properties Real Estate Inc.	\$2,615,000	7	0.0429%
	Independent Brokers Realty	\$502,000	2	0.0082%
	Independent Brokers Realty Inc.	\$475,000	1	0.0078%
	Internet Realty Group, Inc.	\$480,000	1	0.0079%
	Island Realty Marco	\$460,000	2	0.0075%
	Islandwalk Realty of Naples	\$8,968,350	33	0.1472%
	John R Wood	\$20,206,851	51	0.3316%
	Keating Associates	\$1,034,000	3	0.0170%
	Keller Williams Elite Realty	\$3,147,700	11	0.0517%
	Keller Williams Realty Naples	\$387,500	1	0.0064%
	Keller Williams Realty, Marco	\$1,075,500	2	0.0177%
	KWPM Real Estate Services	\$4,422,200	29	0.0726%
	L.H. Fleming & Company, Real Estate	\$437,500	2	0.0072%
	Lee Collier Realty Group Inc	\$317,750	2	0.0052%
	LeRev Realty, Inc.	\$225,000	1	0.0037%
	Levitan-McQuaid LLC	\$365,000	1	0.0060%
	Mari Vesci REALTORS, Inc	\$165,750	1	0.0027%
	Marilee Realty	\$155,000	1	0.0025%
	Market America Rlty & Invstmnt	\$79,000	1	0.0013%
	Miles Realty Group	\$1,890,000	5	0.0310%
	Naples Brokers Realty	\$926,700	4	0.0152%
	Naples Realty Services	\$2,287,500	7	0.0375%
	Napoli Realty Services, LLC	\$115,000	1	0.0019%
	Neapolitan Realty LLC	\$560,000	1	0.0092%
	Non MLS	\$891,300	5	0.0146%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA22	Not Reported	\$5,217,958	20	0.0856%
	Orange County Real Estate	\$417,500	2	0.0069%
	Perfect Properties of Naples, Inc.	\$325,000	2	0.0053%
	Phelps Realty Services	\$220,750	1	0.0036%
	Platinum Properties of Naples Inc	\$144,000	1	0.0024%
	Premier Realty Homes	\$550,000	3	0.0090%
	Premier Sothebys Int. Realty	\$3,908,500	10	0.0641%
	Premiere Plus Realty Co.	\$15,834,333	46	0.2599%
	Priority Properties of Florida	\$135,000	1	0.0022%
	Prosults Realty	\$435,800	3	0.0072%
	Prudential Florida WCI Realty	\$7,973,800	27	0.1309%
	Quail Communities Realty, Inc.	\$1,060,000	2	0.0174%
	Rapid Rescue	\$149,000	1	0.0024%
	RE/MAX Estates	\$135,000	1	0.0022%
	RE/MAX Realty Select	\$3,573,267	14	0.0586%
	RE/MAX Results Realty	\$161,500	1	0.0027%
	RE/MAX Sundance Realty II	\$527,000	1	0.0086%
	Real Estate Broker Direct	\$1,067,000	2	0.0175%
	Real Pro Realtors	\$148,000	1	0.0024%
	Realty Direct Naples	\$1,386,900	6	0.0228%
	Realty Executives	\$275,000	1	0.0045%
	Realty Executives Signature	\$572,500	3	0.0094%
	Realty Pros of Naples, LLC	\$760,000	3	0.0125%
	Realty World, Top Producers Realty, Inc.	\$246,000	2	0.0040%
	RL Nardi & Associates Inc	\$515,000	1	0.0085%
	Rossi Real Estate Inc	\$260,000	1	0.0043%
	Royal Shell Real Estate	\$759,000	2	0.0125%
	Royal Shell Real Estate Inc Rentals	\$265,000	1	0.0043%
	Royal Shell Real Estate, Inc	\$592,000	2	0.0097%
	Sand Castle Realty Group, Inc	\$2,040,600	7	0.0335%
	Sandals Realty of Collier	\$255,500	2	0.0042%
	Seaside Properties of South Florida, Inc.	\$285,000	1	0.0047%
	South Bay Realty	\$840,000	4	0.0138%
	Spina Realty Company	\$375,000	1	0.0062%
	Stock Realty, LLC	\$760,000	2	0.0125%
	Sun Realty	\$4,235,400	19	0.0695%
	Verona Realty	\$1,073,900	2	0.0176%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA22	Vineyards Properties Inc	\$240,000	1	0.0039%
	VIP Realty Group	\$806,000	3	0.0132%
	Waterfront Realty Group, Inc.	\$285,000	1	0.0047%
	Weichert Realtors on Gulf	\$474,000	2	0.0078%
	WEICHERT, REALTORSr On The Gulf	\$1,469,000	8	0.0241%
	White Sands Realty, LLC	\$670,000	2	0.0110%
	Wordl Realty Services	\$65,000	1	0.0011%
	Xcellence Realty Group	\$683,833	2	0.0112%
	Young Realty Group	\$410,000	2	0.0067%
NA22 Total		\$165,853,704	600	2.7218%
NA23	A Plus Realty	\$240,500	2	0.0039%
	Amerivest Realty	\$613,800	4	0.0101%
	Atlantic & Pacific Realty	\$290,000	3	0.0048%
	Barry DeNicola Realty, Inc.	\$275,000	1	0.0045%
	Beachwood Properties, Inc.	\$349,000	1	0.0057%
	Coldwell Banker Residential Real Estate, Inc.	\$2,376,900	8	0.0390%
	Direct Home Realty	\$215,000	1	0.0035%
	Downing Frye	\$4,518,730	20	0.0742%
	Faust RealtyGroup	\$696,530	3	0.0114%
	Florida Home Realty of Collier County, Inc.	\$1,180,000	4	0.0194%
	Henson Luke Realty Group Int'l	\$170,000	1	0.0028%
	Internet Realty Group, Inc.	\$1,085,000	4	0.0178%
	Island Coastal Realty, LLC	\$259,900	1	0.0043%
	Islandwalk Realty of Naples	\$430,000	2	0.0071%
	John R Wood	\$1,436,000	5	0.0236%
	Keating Associates	\$185,000	1	0.0030%
	Keller Williams Elite Realty	\$240,000	2	0.0039%
	Naples Brokers Realty	\$395,000	1	0.0065%
	Naples Realty Services	\$779,000	3	0.0128%
	Not Reported	\$250,000	1	0.0041%
	Poteet Properties, Inc.	\$800,000	2	0.0131%
	Premier Sothebys Int. Realty	\$733,000	2	0.0120%
	Premiere Plus Realty Co.	\$3,145,811	11	0.0516%
	Prudential Florida WCI Realty	\$906,000	4	0.0149%
	RE/MAX Affinity	\$135,000	1	0.0022%
	RE/MAX Realty Select	\$231,000	1	0.0038%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA23	Realty Direct Naples	\$417,000	2	0.0068%
	RL Bailey Realty	\$684,900	2	0.0112%
	Royal Properties of Naples LLC	\$689,000	4	0.0113%
	Royal Shell Real Estate	\$832,750	2	0.0137%
	Saggio Dream Realty	\$240,500	2	0.0039%
	Sand Castle Realty Group, Inc	\$477,500	2	0.0078%
	Sky Real Estate	\$308,000	1	0.0051%
	South Bay Realty	\$176,061	1	0.0029%
	Sun Realty	\$380,000	3	0.0062%
	VIP Realty Group	\$135,000	1	0.0022%
	Waterfront Realty Group, Inc.	\$225,000	1	0.0037%
	WEICHERT, REALTORSr On The Gulf	\$921,500	4	0.0151%
NA23 Total		\$27,423,382	114	0.4500%
NA24		\$806,500	7	0.0132%
	A Plus Realty	\$364,900	3	0.0060%
	Advanta Realty	\$90,000	1	0.0015%
	Alliance Realty Group	\$126,000	1	0.0021%
	Amerivest Realty	\$1,088,450	14	0.0179%
	Assist2Sell	\$265,000	1	0.0043%
	Bartley Realty LLLC	\$337,246	4	0.0055%
	Beach & Luxury Realty Inc	\$155,000	1	0.0025%
	Century 21 Birchwood	\$40,000	1	0.0007%
	Century 21 Sunbelt	\$94,609	1	0.0016%
	Charming Homes Realty	\$529,000	4	0.0087%
	Coast Realty	\$245,000	3	0.0040%
	Coldwell Banker Residential Real Estate, Inc.	\$1,082,450	11	0.0178%
	COLLIER COUNTY REALTY CORP	\$45,900	1	0.0008%
	Community Realty Associates	\$116,400	1	0.0019%
	Direct Home Realty	\$456,000	4	0.0075%
	Downing Frye	\$2,855,588	28	0.0469%
	ERA Flagship Real Estate	\$371,270	4	0.0061%
	Estates Realty	\$69,000	1	0.0011%
	Faust RealtyGroup	\$664,800	6	0.0109%
	First Service Realty-GMAC	\$317,150	4	0.0052%
	Florida Global RE Inc	\$303,500	2	0.0050%
	Florida Home Realty Inc	\$80,000	1	0.0013%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA24	Florida Home Realty of Collier County, Inc.	\$1,147,209	11	0.0188%
	Florida Homes Realty of Collier	\$254,000	3	0.0042%
	Floridas Realty Specialists	\$97,200	2	0.0016%
	Framor Realty	\$56,000	1	0.0009%
	Golden Gate Realty & Development	\$88,900	1	0.0015%
	Gulf Coast Realty of Naples	\$180,000	2	0.0030%
	Gulf Region Realty	\$417,950	5	0.0069%
	Housetraders	\$152,300	2	0.0025%
	Independent Brokers Realty	\$89,000	1	0.0015%
	Internet Realty Group, Inc.	\$496,100	6	0.0081%
	Island Realty Marco	\$100,000	1	0.0016%
	IXORA Realty	\$400,888	4	0.0066%
	John R Wood	\$265,400	5	0.0044%
	Keating Associates	\$232,000	2	0.0038%
	Keller Williams Elite Realty	\$166,200	2	0.0027%
	L.H. Fleming & Company, Real Estate	\$689,600	8	0.0113%
	L'Excellence Realty Group Inc.	\$971,000	9	0.0159%
	Luxury Homes of Naples	\$2,360,180	23	0.0387%
	Manchester Partners LLC	\$732,170	7	0.0120%
	Mari Vesci REALTORS, Inc	\$80,250	1	0.0013%
	MG1 Realty	\$131,000	1	0.0021%
	Naples Properties	\$186,000	2	0.0031%
	Naples Realty International	\$115,000	1	0.0019%
	Naples Realty Services	\$1,859,550	15	0.0305%
	Non MLS	\$624,400	7	0.0102%
	Not Reported	\$650,000	8	0.0107%
	OK Realty Inc.	\$196,000	2	0.0032%
	Orange County Real Estate	\$217,000	2	0.0036%
	Perfect Properties of Naples, Inc.	\$186,700	2	0.0031%
	Phelps Realty Services	\$130,000	1	0.0021%
	Pikus Realty PA	\$749,100	7	0.0123%
	Pollard & Hedrich Realty, Inc.	\$105,050	1	0.0017%
	Porter Davis RE Brokerage	\$171,180	2	0.0028%
	Premiere Plus Realty Co.	\$1,441,450	13	0.0237%
	Priceless Realty	\$319,000	4	0.0052%
	Prime Location Brokers LLC	\$107,000	1	0.0018%
	Prosults Realty	\$659,500	7	0.0108%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA24	Prudential Florida WCI Realty	\$860,500	10	0.0141%
	RE/MAX Realty Select	\$829,600	10	0.0136%
	Realty Direct Naples	\$1,306,400	13	0.0214%
	Realty Experts International Inc	\$166,500	2	0.0027%
	Realty Pros of Naples, LLC	\$296,000	3	0.0049%
	Realty World, Top Producers Realty, Inc.	\$72,000	2	0.0012%
	Royal Properties of Naples LLC	\$2,750,180	26	0.0451%
	Saggio Dream Realty	\$1,187,700	12	0.0195%
	Sand Castle Realty Group, Inc	\$319,500	4	0.0052%
	Sandals Realty of Collier	\$86,500	1	0.0014%
	South Bay Realty	\$222,600	2	0.0037%
	Sun Realty	\$4,620,670	52	0.0758%
	Sun Realty LLC	\$140,000	1	0.0023%
	Sun Realty USA	\$105,000	1	0.0017%
	TEC Realty	\$1,102,100	9	0.0181%
	The Realty Group of SW FL, Inc	\$129,900	1	0.0021%
	TSD Realty	\$404,400	3	0.0066%
	U S Prime Realty LLC	\$1,384,000	13	0.0227%
	United Real Estate	\$240,000	2	0.0039%
	VIP Realty Group	\$212,500	3	0.0035%
	WEICHERT, REALTORSr On The Gulf	\$263,000	2	0.0043%
	White Sands Realty, LLC	\$117,700	1	0.0019%
	Young Realty Group	\$83,000	1	0.0014%
NA24 Total		\$44,227,790	450	0.7258%
NA31	A Delta Realty of Naples Inc.	\$135,500	1	0.0022%
	Advanced Realty Solutions, Inc	\$130,000	1	0.0021%
	Amerivest Realty	\$781,000	4	0.0128%
	Coldwell Banker Residential Real Estate, Inc.	\$1,000,000	4	0.0164%
	D. R. Horton Realty	\$2,044,557	7	0.0336%
	Downing Frye	\$4,528,000	20	0.0743%
	Florida Home Realty of Collier County, Inc.	\$252,000	2	0.0041%
	Gulf Coast International	\$1,118,000	2	0.0183%
	Island Coastal Realty, LLC	\$97,000	1	0.0016%
	John R Wood	\$2,486,000	9	0.0408%
	Keller Williams Elite Realty	\$150,000	1	0.0025%
	Kunkle Realty, LLC	\$300,000	1	0.0049%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA31	Mari Vesci REALTORS, Inc	\$155,000	1	0.0025%
	Naples Brokers Realty	\$169,500	1	0.0028%
	Non MLS	\$102,500	1	0.0017%
	Not Reported	\$709,622	3	0.0116%
	Perfect Place Realty	\$146,000	1	0.0024%
	POM Property Management	\$135,000	1	0.0022%
	Porter Davis RE Brokerage	\$102,500	1	0.0017%
	Premiere Plus Realty Co.	\$1,443,894	7	0.0237%
	Prudential Florida WCI Realty	\$5,230,322	15	0.0858%
	RE/MAX Estates	\$1,484,000	7	0.0244%
	RE/MAX Realty Group	\$493,000	2	0.0081%
	RE/MAX Realty Select	\$890,889	4	0.0146%
	Realty Direct Naples	\$476,230	2	0.0078%
	Sandals Realty of Collier	\$255,000	1	0.0042%
	South Bay Realty	\$159,000	1	0.0026%
	Sun Realty	\$5,143,400	22	0.0844%
	United Real Estate	\$300,000	2	0.0049%
	VIP Realty Group	\$239,000	1	0.0039%
NA31 Total		\$30,656,914	126	0.5031%
NA32	Amerivest Realty	\$246,000	3	0.0040%
	ERA Flagship Real Estate	\$38,000	1	0.0006%
	Florida Global RE Inc	\$135,000	1	0.0022%
	Internet Realty Group, Inc.	\$73,000	1	0.0012%
	IXORA Realty	\$80,000	1	0.0013%
	Prosults Realty	\$65,000	1	0.0011%
	Sandals Realty of Collier	\$80,000	1	0.0013%
	Seaside Properties of South Florida, Inc.	\$65,000	1	0.0011%
	Sunshine Realty of SWFL	\$160,000	2	0.0026%
NA32 Total		\$942,000	12	0.0155%
NA33	Amerivest Realty	\$37,000	1	0.0006%
	Century 21 Birchwood	\$37,000	1	0.0006%
NA33 Total		\$74,000	2	0.0012%
NA34	A Plus Realty	\$380,000	2	0.0062%
	Addvantage Real Estate Service	\$390,000	2	0.0064%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA34	Alliance Realty Group	\$320,000	1	0.0053%
	Amerivest Realty	\$1,810,700	10	0.0297%
	Boca Executives	\$320,500	2	0.0053%
	Calusa Bay Properties LLC	\$342,000	1	0.0056%
	Century 21 Sunbelt	\$150,000	1	0.0025%
	Coldwell Banker Residential Real Estate, Inc.	\$1,540,573	8	0.0253%
	COLLIER COUNTY REALTY CORP	\$168,200	1	0.0028%
	D. R. Horton Realty	\$2,748,129	12	0.0451%
	Downing Frye	\$3,234,900	18	0.0531%
	ERA Flagship Real Estate	\$165,000	1	0.0027%
	Faust RealtyGroup	\$218,000	1	0.0036%
	Florida Home Realty of Collier County, Inc.	\$571,550	4	0.0094%
	Florida Real Estate Services, Inc.	\$130,000	1	0.0021%
	Gulf Breeze Real Estate, LLC	\$589,500	3	0.0097%
	Gulf Cities Realty	\$169,000	1	0.0028%
	Help-U-Sell Reed & Associates	\$145,000	1	0.0024%
	Homes & Land Brokers, Inc.	\$185,000	1	0.0030%
	Housetraders	\$162,000	2	0.0027%
	Illustrated Properties Real Estate Inc.	\$155,000	1	0.0025%
	Inactive	\$317,000	1	0.0052%
	Independent Brokers Realty	\$210,000	1	0.0034%
	Independent Brokers Realty Inc.	\$220,000	1	0.0036%
	Internet Realty Group, Inc.	\$177,500	1	0.0029%
	John R Wood	\$2,087,800	11	0.0343%
	Keller Williams Elite Realty	\$196,500	2	0.0032%
	Keller Williams Realty Naples	\$170,000	1	0.0028%
	Keller Williams Realty, Marco	\$161,100	1	0.0026%
	L.H. Fleming & Company, Real Estate	\$134,000	1	0.0022%
	Levitan-McQuaid LLC	\$168,200	1	0.0028%
	L'Excellence Realty Group Inc.	\$140,000	1	0.0023%
	Luxury Homes of Naples	\$242,000	1	0.0040%
	Manchester Partners LLC	\$335,000	1	0.0055%
	Marco Island Realestate.com, Inc.	\$185,000	1	0.0030%
	Marilee Realty	\$195,000	1	0.0032%
	Market America Realty of Naple	\$185,000	1	0.0030%
	Midwest Homes Realty, Inc.	\$250,000	2	0.0041%
	Naples Brokers Realty	\$185,000	1	0.0030%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA34	Naples Realty Services	\$916,000	4	0.0150%
	Non MLS	\$1,230,500	5	0.0202%
	Not Reported	\$1,293,000	7	0.0212%
	Orange County Real Estate	\$135,000	1	0.0022%
	Paradise Lifestyles	\$175,000	1	0.0029%
	Perfect Properties of Naples, Inc.	\$295,000	2	0.0048%
	Platinum Properties of Naples Inc	\$242,000	1	0.0040%
	Pollard & Hedrich Realty, Inc.	\$320,000	1	0.0053%
	POM Property Management	\$150,000	1	0.0025%
	Premier Sothebys Int. Realty	\$157,500	1	0.0026%
	Premiere Plus Realty Co.	\$2,734,500	12	0.0449%
	Priceless Realty	\$150,800	1	0.0025%
	Prime Location Brokers LLC	\$144,950	1	0.0024%
	Prosults Realty	\$615,200	3	0.0101%
	Prudential Florida WCI Realty	\$614,000	3	0.0101%
	RE/MAX Realty Group	\$130,000	1	0.0021%
	RE/MAX Realty Select	\$1,382,500	8	0.0227%
	Realty Direct Naples	\$1,139,400	7	0.0187%
	Realty World Florida	\$135,500	1	0.0022%
	RL Nardi & Associates Inc	\$160,000	1	0.0026%
	Saggio Dream Realty	\$280,000	2	0.0046%
	Sand Castle Realty Group, Inc	\$585,990	2	0.0096%
	Sandals Realty of Collier	\$676,000	4	0.0111%
	South Bay Realty	\$1,034,976	5	0.0170%
	Sun Realty	\$2,140,190	10	0.0351%
	TEC Realty	\$310,000	2	0.0051%
	Tropics Real Estate	\$240,000	1	0.0039%
	TSD Realty	\$284,900	2	0.0047%
	Waterfront Realty Group, Inc.	\$240,000	1	0.0039%
	Weichert Realtors on Gulf	\$210,000	1	0.0034%
	WEICHERT, REALTORSr On The Gulf	\$659,100	4	0.0108%
	Wordl Realty Services	\$330,000	2	0.0054%
NA34	Total	\$38,566,158	202	0.6329%
NA35	Amerivest Realty	\$110,000	1	0.0018%
	ERA Flagship Real Estate	\$285,000	2	0.0047%
	Prosults Realty	\$175,000	1	0.0029%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA35 Total		\$570,000	4	0.0094%
NA36	Ave Maria Real Estate and Home	\$218,500	2	0.0036%
	Builders Services	\$908,012	4	0.0149%
	COLLIER COUNTY REALTY CORP	\$59,500	1	0.0010%
	David Brown Realtors	\$424,400	5	0.0070%
	Downing Frye	\$84,900	1	0.0014%
	Florida Global RE Inc	\$59,500	1	0.0010%
	Florida Home Realty Inc	\$138,000	2	0.0023%
	Florida Home Realty of Collier County, Inc.	\$425,000	2	0.0070%
	Home Place Realty	\$82,000	1	0.0013%
	IXORA Realty	\$90,000	2	0.0015%
	John R Wood	\$2,171,500	11	0.0356%
	Naples Realty International	\$52,000	1	0.0009%
	Non MLS	\$354,900	2	0.0058%
	Not Reported	\$723,012	4	0.0119%
	Premiere Plus Realty Co.	\$470,000	2	0.0077%
	Prosults Realty	\$90,900	1	0.0015%
	RE/MAX Realty Select	\$451,000	7	0.0074%
	Realty Pros of Naples, LLC	\$52,000	1	0.0009%
	VIP Realty Group	\$325,000	1	0.0053%
	WEICHERT, REALTORSr On The Gulf	\$136,500	1	0.0022%
NA36 Total		\$7,316,624	52	0.1201%
NA37	5th Avenue Real Estate	\$807,000	3	0.0132%
	AC Global Realty, LLC	\$162,000	1	0.0027%
	Alliance Realty Group	\$173,700	1	0.0029%
	Amerivest Realty	\$1,653,000	10	0.0271%
	Boca Executives	\$162,000	1	0.0027%
	Builders Services	\$1,197,029	4	0.0196%
	Coldwell Banker Residential Real Estate, Inc.	\$2,111,500	13	0.0347%
	COLLIER COUNTY REALTY CORP	\$110,000	1	0.0018%
	Downing Frye	\$4,473,500	23	0.0734%
	ERA Flagship Real Estate	\$182,500	1	0.0030%
	Florida Home Realty of Collier County, Inc.	\$8,024,400	31	0.1317%
	Framor Realty	\$82,000	1	0.0013%
	Help-U-Sell Reed & Associates	\$242,000	1	0.0040%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA37	Homes & Land Brokers, Inc.	\$187,000	1	0.0031%
	Illustrated Properties Real Estate Inc.	\$279,000	1	0.0046%
	Independent Brokers Realty	\$122,900	1	0.0020%
	Independent Brokers Realty Inc.	\$190,000	1	0.0031%
	Island Realty Marco	\$310,000	1	0.0051%
	Islandwalk Realty of Naples	\$340,000	1	0.0056%
	John R Wood	\$1,745,000	9	0.0286%
	Keating Associates	\$956,000	4	0.0157%
	Keller Williams Elite Realty	\$415,000	2	0.0068%
	Keller Williams Realty, Marco	\$683,900	4	0.0112%
	L.H. Fleming & Company, Real Estate	\$398,000	2	0.0065%
	Levitan-McQuaid LLC	\$484,000	2	0.0079%
	Marco Island Realestate.com, Inc.	\$313,500	2	0.0051%
	McWilliams Buckley & Assoc	\$118,000	1	0.0019%
	Naples Brokers Realty	\$183,000	1	0.0030%
	Naples Realty Services	\$245,000	1	0.0040%
	Naples Trust Real Estate Services	\$118,000	1	0.0019%
	Non MLS	\$500,500	3	0.0082%
	Not Reported	\$2,187,029	8	0.0359%
	Onier Realty of SW Fla	\$900,000	3	0.0148%
	Perfect Properties of Naples, Inc.	\$172,500	1	0.0028%
	Port of the Islands Realty LLC	\$94,900	1	0.0016%
	Premier Realty Homes	\$190,000	1	0.0031%
	Premier Sothebys Int. Realty	\$1,108,500	6	0.0182%
	Premiere Plus Realty Co.	\$4,132,000	20	0.0678%
	Priority Properties of Florida	\$190,000	1	0.0031%
	Prosults Realty	\$365,300	2	0.0060%
	Prudential Florida WCI Realty	\$6,195,400	26	0.1017%
	RE/MAX Realty Select	\$1,815,500	9	0.0298%
	RE/MAX Results Realty	\$712,000	5	0.0117%
	Realty Experts International Inc	\$355,000	1	0.0058%
	Realty World, Top Producers Realty, Inc.	\$90,000	1	0.0015%
	Royal Shell Real Estate, Inc	\$212,500	1	0.0035%
	Saggio Dream Realty	\$195,000	1	0.0032%
	Sand Castle Realty Group, Inc	\$226,000	2	0.0037%
	Seaside Properties of South Florida, Inc.	\$110,000	1	0.0018%
	Sky Real Estate	\$188,000	1	0.0031%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA37	Sun Realty	\$1,280,900	8	0.0210%
	The Real Estate Shop	\$215,000	1	0.0035%
	Tropics Real Estate	\$619,000	3	0.0102%
	Verona Realty	\$1,297,000	5	0.0213%
	Vineyards Properties Inc	\$295,000	2	0.0048%
	VIP Realty Group	\$215,000	1	0.0035%
	Waterfront Realty Group, Inc.	\$145,000	1	0.0024%
	Welker Realty, LLC	\$168,000	1	0.0028%
NA37 Total		\$50,643,958	242	0.8311%
NA38	Advanced Plus Realty LLC	\$50,000	2	0.0008%
	Amerivest Realty	\$1,424,100	8	0.0234%
	Anchor Real Estate	\$384,000	1	0.0063%
	Assist2Sell	\$709,000	3	0.0116%
	Blue Heron Realty of Naples	\$111,900	1	0.0018%
	Boca Executives	\$724,000	2	0.0119%
	Century 21 Birchwood	\$38,000	1	0.0006%
	Century 21 First Southern Trust	\$646,500	3	0.0106%
	Coldwell Banker Residential Real Estate, Inc.	\$8,306,500	35	0.1363%
	Downing Frye	\$7,568,060	18	0.1242%
	E, M Prime Realty	\$245,000	1	0.0040%
	ERA Flagship Real Estate	\$1,423,000	9	0.0234%
	Fiddler's Creek Realty, Inc.	\$8,579,545	24	0.1408%
	Florida Home Realty of Collier County, Inc.	\$379,800	2	0.0062%
	Gulf Bay Marketing Group Inc.	\$576,000	2	0.0095%
	Gulf Breeze Real Estate, LLC	\$1,044,000	4	0.0171%
	Gulf Coast Management Group	\$92,000	1	0.0015%
	Harborview Realty Inc	\$320,000	2	0.0053%
	Harmon Global	\$377,434	2	0.0062%
	Horizons By The Sea Inc.	\$180,000	2	0.0030%
	In Florida Properties	\$1,159,000	2	0.0190%
	Independent Brokers Realty	\$540,800	2	0.0089%
	Independent Brokers Realty Inc.	\$1,695,900	6	0.0278%
	Internet Realty Group, Inc.	\$240,500	1	0.0039%
	Island Coastal Realty, LLC	\$111,900	1	0.0018%
	Island Realty Marco	\$3,064,000	8	0.0503%
	John R Wood	\$1,032,000	6	0.0169%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA38	Keating Associates	\$249,000	1	0.0041%
	Keller Williams Elite Realty	\$435,000	1	0.0071%
	Keller Williams Realty, Marco	\$7,609,900	26	0.1249%
	L.H. Fleming & Company, Real Estate	\$135,000	1	0.0022%
	Marco Island Realestate.com, Inc.	\$1,255,500	5	0.0206%
	Marilee Realty	\$271,800	3	0.0045%
	Market America Rlty & Invstmnt	\$1,100,000	1	0.0181%
	Naples Realty Services	\$290,000	1	0.0048%
	Napoli Realty Services, LLC	\$46,500	1	0.0008%
	Non MLS	\$279,900	2	0.0046%
	Not Reported	\$3,243,400	13	0.0532%
	Onier Realty of SW Fla	\$1,573,776	7	0.0258%
	Porter Davis RE Brokerage	\$114,000	1	0.0019%
	Premier Realty Homes	\$599,900	2	0.0098%
	Premier Sothebys Int. Realty	\$16,142,646	51	0.2649%
	Premiere Plus Realty Co.	\$5,036,000	22	0.0826%
	Priority Properties of Florida	\$440,000	3	0.0072%
	Prosults Realty	\$526,100	2	0.0086%
	Prudential Florida WCI Realty	\$5,779,500	24	0.0948%
	RE/MAX Realty Select	\$512,000	5	0.0084%
	RE/MAX Results Realty	\$16,534,200	52	0.2713%
	Realty Direct Naples	\$885,000	3	0.0145%
	Realty Executives	\$558,377	3	0.0092%
	Realty World Florida	\$238,500	2	0.0039%
	RL Nardi & Associates Inc	\$1,100,000	1	0.0181%
	Sand Castle Realty Group, Inc	\$136,000	1	0.0022%
	Sanddollar Real Estate Corp of Naples	\$28,500	1	0.0005%
	Sky Real Estate	\$422,500	1	0.0069%
	Summit Real Estate Group, LLC	\$1,200,000	1	0.0197%
	Sun Realty	\$1,156,800	7	0.0190%
	Vineyards Properties Inc	\$280,000	1	0.0046%
	VIP Realty Group	\$1,750,500	3	0.0287%
	WEICHERT, REALTORSr On The Gulf	\$142,000	1	0.0023%
NA38	Total	\$111,095,238	398	1.8232%
NA39	Clausen Properties, Inc.	\$50,000	1	0.0008%
	Coldwell Banker Residential Real Estate, Inc.	\$265,000	1	0.0043%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA39	Downing Frye	\$14,500	1	0.0002%
	ERA Flagship Real Estate	\$778,500	3	0.0128%
	Gulf Breeze Real Estate, LLC	\$189,000	1	0.0031%
	Keller Williams Realty, Marco	\$1,074,000	4	0.0176%
	McWilliams Buckley & Assoc	\$117,000	1	0.0019%
	Naples Sundance Realty Inc	\$14,500	1	0.0002%
	Non MLS	\$189,000	1	0.0031%
	Not Reported	\$890,000	4	0.0146%
	Port of the Islands Realty LLC	\$3,459,500	15	0.0568%
	Porter Davis RE Brokerage	\$80,000	1	0.0013%
	Premier Sothebys Int. Realty	\$197,000	1	0.0032%
	Premiere Plus Realty Co.	\$1,373,900	6	0.0225%
	Prudential Florida WCI Realty	\$955,000	3	0.0157%
	RE/MAX Results Realty	\$350,000	1	0.0057%
	Realty World, Top Producers Realty, Inc.	\$100,000	1	0.0016%
	Waterfront Realty Group, Inc.	\$1,004,500	3	0.0165%
	Wordl Realty Services	\$98,900	1	0.0016%
NA39 Total		\$11,200,300	50	0.1838%
NA41	A Delta Realty of Naples Inc.	\$252,500	1	0.0041%
	Amerivest Realty	\$1,998,100	9	0.0328%
	Boca Executives	\$112,501	1	0.0018%
	Bristol Properties	\$120,000	1	0.0020%
	Century 21 Birchwood	\$300,000	2	0.0049%
	Century 21 Sunbelt	\$107,100	1	0.0018%
	Charming Homes Realty	\$250,000	2	0.0041%
	Coldwell Banker Residential Real Estate, Inc.	\$1,205,100	3	0.0198%
	Downing Frye	\$4,696,800	21	0.0771%
	ERA Flagship Real Estate	\$110,000	1	0.0018%
	Faust RealtyGroup	\$230,000	1	0.0038%
	Florida Global RE Inc	\$170,000	1	0.0028%
	Florida Home Realty of Collier County, Inc.	\$1,094,000	6	0.0180%
	Florida Homes Realty of Collier	\$195,600	2	0.0032%
	Germain Properties of Naples, LLC	\$135,100	1	0.0022%
	Gulf Breeze Real Estate, LLC	\$157,000	1	0.0026%
	Gulf Cities Realty	\$122,000	1	0.0020%
	Gulf Coast International	\$105,000	1	0.0017%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA41	Gulf Coast Investment Properties	\$145,000	1	0.0024%
	Housetraders	\$325,000	3	0.0053%
	IXORA Realty	\$310,000	2	0.0051%
	John R Wood	\$2,801,400	12	0.0460%
	Keating Associates	\$210,900	1	0.0035%
	Keller Williams Elite Realty	\$275,000	1	0.0045%
	Keller Williams Realty, Marco	\$220,000	1	0.0036%
	L.H. Fleming & Company, Real Estate	\$258,500	1	0.0042%
	L'Excellence Realty Group Inc.	\$109,900	1	0.0018%
	Naples Brokers Realty	\$301,778	2	0.0050%
	Naples Realty Services	\$148,000	1	0.0024%
	Not Reported	\$653,000	4	0.0107%
	Premier Sothebys Int. Realty	\$635,000	1	0.0104%
	Premiere Plus Realty Co.	\$2,373,500	14	0.0390%
	Prime Location Brokers LLC	\$95,700	1	0.0016%
	Priority Properties of Florida	\$95,700	1	0.0016%
	Prosults Realty	\$495,001	3	0.0081%
	Prudential Florida WCI Realty	\$823,000	5	0.0135%
	RE/MAX Realty Select	\$851,378	5	0.0140%
	RE/MAX Results Realty	\$310,000	2	0.0051%
	Realty Pros of Naples, LLC	\$660,000	3	0.0108%
	RFK Realty	\$160,000	1	0.0026%
	Sand Castle Realty Group, Inc	\$258,000	1	0.0042%
	Sandals Realty of Collier	\$299,500	1	0.0049%
	Seashore Realty, Inc	\$275,000	1	0.0045%
	Sun Realty	\$1,110,000	6	0.0182%
	TEC Realty	\$109,900	1	0.0018%
	United Home Realty Inc	\$150,000	1	0.0025%
	United Real Estate	\$940,000	2	0.0154%
	VIP Realty Group	\$410,000	3	0.0067%
	WEICHERT, REALTORSr On The Gulf	\$455,000	2	0.0075%
	Young Realty Group	\$265,000	2	0.0043%
NA41	Total	\$27,890,958	142	0.4577%
NA42		\$383,500	2	0.0063%
	A Plus Realty	\$360,000	2	0.0059%
	Amerivest Realty	\$718,900	5	0.0118%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA42	Anchor Realty of Naples	\$474,000	3	0.0078%
	Century 21 JB Novelli Internationale	\$200,500	1	0.0033%
	Charming Homes Realty	\$249,900	2	0.0041%
	Coldwell Banker Residential Real Estate, Inc.	\$765,500	5	0.0126%
	Community Realty Associates	\$145,000	1	0.0024%
	Downing Frye	\$983,000	7	0.0161%
	Faust RealtyGroup	\$754,000	4	0.0124%
	Florida Global RE Inc	\$247,000	2	0.0041%
	Florida Home Realty of Collier County, Inc.	\$616,500	2	0.0101%
	Gulf Coast Management Group	\$219,000	1	0.0036%
	Gulf Region Realty	\$111,000	1	0.0018%
	Homes & Land Brokers, Inc.	\$215,000	1	0.0035%
	Internet Realty Group, Inc.	\$367,900	4	0.0060%
	Islandwalk Realty of Naples	\$215,000	1	0.0035%
	John R Wood	\$401,900	3	0.0066%
	Keating Associates	\$270,000	1	0.0044%
	L.H. Fleming & Company, Real Estate	\$275,000	2	0.0045%
	Levitan-McQuaid LLC	\$215,000	1	0.0035%
	L'Excellence Realty Group Inc.	\$187,000	2	0.0031%
	Mari Vesci REALTORS, Inc	\$125,000	1	0.0021%
	Naples Realty Services	\$460,900	2	0.0076%
	Not Reported	\$395,000	2	0.0065%
	Phelps Realty Services	\$178,000	1	0.0029%
	Premier Realty Homes	\$950,000	2	0.0156%
	Premier Sothebys Int. Realty	\$185,000	1	0.0030%
	Premiere Plus Realty Co.	\$1,630,900	9	0.0268%
	Priority Properties of Florida	\$153,000	1	0.0025%
	Prosults Realty	\$209,800	2	0.0034%
	Prudential Florida WCI Realty	\$1,184,900	5	0.0194%
	RE/MAX Realty Select	\$330,000	2	0.0054%
	RE/MAX Results Realty	\$465,000	2	0.0076%
	RE/MAX Sundance Realty II	\$140,000	1	0.0023%
	Real Pro Realtors	\$242,000	1	0.0040%
	Realty Direct Naples	\$601,150	5	0.0099%
	Royal Properties of Naples LLC	\$161,150	2	0.0026%
	Royal Shell Real Estate	\$178,000	1	0.0029%
	Sun Realty	\$511,800	4	0.0084%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA42	TEC Realty	\$222,000	1	0.0036%
	United Real Estate	\$99,900	1	0.0016%
	VIP Realty Group	\$145,000	1	0.0024%
	Waterfront Realty Group, Inc.	\$132,000	1	0.0022%
	WEICHERT, REALTORSr On The Gulf	\$120,000	1	0.0020%
NA42	Total	\$17,195,100	102	0.2822%
NA43	Amerivest Realty	\$479,000	5	0.0079%
	Anchor Realty of Naples	\$145,000	1	0.0024%
	Appraisal Research Corp. of Naples	\$115,000	1	0.0019%
	Charming Homes Realty	\$347,000	2	0.0057%
	Coldwell Banker Residential Real Estate, Inc.	\$430,500	2	0.0071%
	Downing Frye	\$915,600	6	0.0150%
	E, M Prime Realty	\$120,000	1	0.0020%
	Faust RealtyGroup	\$180,800	2	0.0030%
	Florida Global RE Inc	\$125,000	1	0.0021%
	Florida Home Realty of Collier County, Inc.	\$229,800	2	0.0038%
	Gulf Coast International	\$182,000	1	0.0030%
	Horizons By The Sea Inc.	\$414,000	3	0.0068%
	John R Wood	\$275,100	1	0.0045%
	Loss Negotiation Services, LLC	\$52,000	1	0.0009%
	Menelee Realty	\$128,800	1	0.0021%
	Naples Brokers Realty	\$105,000	1	0.0017%
	Naples Realty Services	\$395,000	3	0.0065%
	Not Reported	\$145,000	1	0.0024%
	Onier Realty of SW Fla	\$125,000	1	0.0021%
	Perfect Place Realty	\$195,000	1	0.0032%
	Phelps Realty Services	\$134,000	1	0.0022%
	Premiere Plus Realty Co.	\$310,000	3	0.0051%
	Prosults Realty	\$324,199	3	0.0053%
	Prudential Florida WCI Realty	\$261,199	2	0.0043%
	RE/MAX Realty Select	\$410,900	4	0.0067%
	Realty Direct Naples	\$237,000	2	0.0039%
	Realty World, Top Producers Realty, Inc.	\$140,000	1	0.0023%
	RL Nardi & Associates Inc	\$310,500	1	0.0051%
	South Bay Realty	\$136,500	1	0.0022%
	Steven C. Moller, Broker	\$299,800	2	0.0049%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA43	Sun Realty	\$260,000	2	0.0043%
	TEC Realty	\$110,000	1	0.0018%
	U S Prime Realty LLC	\$114,900	1	0.0019%
	WEICHERT, REALTORSr On The Gulf	\$331,000	2	0.0054%
	Young Realty Group	\$127,000	1	0.0021%
NA43	Total	\$8,611,598	64	0.1413%
NA44	A Delta Realty of Naples Inc.	\$410,000	1	0.0067%
	A Plus Realty	\$110,000	1	0.0018%
	Amerivest Realty	\$243,200	3	0.0040%
	Anchor Realty of Naples	\$126,250	1	0.0021%
	Avalon Real Estate	\$75,100	1	0.0012%
	Blue Beach Home,LLC	\$250,000	1	0.0041%
	Coldwell Banker Residential Real Estate, Inc.	\$511,250	5	0.0084%
	Downing Frye	\$3,820,794	23	0.0627%
	Engel and Voelkers Olde Naples	\$99,999	1	0.0016%
	Estates Realty	\$115,000	1	0.0019%
	Faust RealtyGroup	\$488,500	4	0.0080%
	Florida Elite Realty Inc	\$110,000	1	0.0018%
	Florida Global RE Inc	\$318,000	3	0.0052%
	Florida Home Realty of Collier County, Inc.	\$358,000	1	0.0059%
	Florida Homes Realty of Collier	\$110,000	1	0.0018%
	Florida Real Estate Services, Inc.	\$450,000	2	0.0074%
	Floridas Realty Specialists	\$110,500	1	0.0018%
	Help-U-Sell Reed & Associates	\$95,000	1	0.0016%
	Homes & Land Brokers, Inc.	\$355,101	1	0.0058%
	Imperial Realty Of Naples	\$188,000	2	0.0031%
	Independent Brokers Realty	\$49,900	1	0.0008%
	Internet Realty Group, Inc.	\$95,000	1	0.0016%
	Island Coastal Realty, LLC	\$285,000	1	0.0047%
	John R Wood	\$1,258,000	6	0.0206%
	Keller Williams Elite Realty	\$93,000	1	0.0015%
	L.H. Fleming & Company, Real Estate	\$133,000	1	0.0022%
	Manchester Partners LLC	\$230,000	1	0.0038%
	Naples Realty Services	\$358,000	3	0.0059%
	OK Realty Inc.	\$402,000	3	0.0066%
	Phelps Realty Services	\$150,000	1	0.0025%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA44	POM Property Management	\$102,000	1	0.0017%
	Premiere Plus Realty Co.	\$394,900	3	0.0065%
	Priority Properties of Florida	\$105,000	1	0.0017%
	Prosults Realty	\$223,850	2	0.0037%
	Prudential Florida WCI Realty	\$432,999	3	0.0071%
	RE/MAX Realty Select	\$545,000	4	0.0089%
	Realty Direct Naples	\$693,000	5	0.0114%
	Realty Pros of Naples, LLC	\$93,500	1	0.0015%
	Sand Castle Realty Group, Inc	\$205,000	1	0.0034%
	Sandals Realty of Collier	\$114,000	1	0.0019%
	Sun Realty	\$712,251	4	0.0117%
	The Real Estate Shop	\$295,000	1	0.0048%
	U S Prime Realty LLC	\$97,000	1	0.0016%
	VIP Realty Group	\$415,000	3	0.0068%
	Wordl Realty Services	\$968,900	4	0.0159%
	Young Realty Group	\$85,100	1	0.0014%
NA44 Total		\$16,881,094	110	0.2770%
NA45		\$346,500	2	0.0057%
	A Delta Realty of Naples Inc.	\$170,000	1	0.0028%
	A Plus Realty	\$377,000	3	0.0062%
	Amerivest Realty	\$1,250,900	9	0.0205%
	Appraisal Research Corp. of Naples	\$159,000	1	0.0026%
	Bartley Realty LLLC	\$65,840	1	0.0011%
	Century 21 Birchwood	\$122,200	1	0.0020%
	Charming Homes Realty	\$102,000	1	0.0017%
	Coldwell Banker Residential Real Estate, Inc.	\$1,384,500	8	0.0227%
	Downing Frye	\$1,023,200	8	0.0168%
	Faust RealtyGroup	\$170,000	1	0.0028%
	Florida Elite Realty Inc	\$67,500	1	0.0011%
	Florida Global RE Inc	\$279,900	3	0.0046%
	Florida Home Realty of Collier County, Inc.	\$1,146,400	12	0.0188%
	Florida Homes Realty of Collier	\$231,900	2	0.0038%
	Homes & Land Brokers, Inc.	\$110,000	1	0.0018%
	Independent Brokers Realty	\$98,900	1	0.0016%
	Internet Realty Group, Inc.	\$541,040	5	0.0089%
	IXORA Realty	\$125,000	1	0.0021%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA45	John R Wood	\$130,000	1	0.0021%
	Keller Williams Elite Realty	\$195,000	1	0.0032%
	Naples Realty Services	\$328,000	3	0.0054%
	Nichols Realty, Inc.	\$411,000	3	0.0067%
	Non MLS	\$284,000	2	0.0047%
	Not Reported	\$875,740	6	0.0144%
	Phelps Realty Services	\$54,000	1	0.0009%
	Poteet Properties, Inc.	\$150,000	1	0.0025%
	Premier Realty Homes	\$231,000	1	0.0038%
	Premiere Plus Realty Co.	\$580,000	4	0.0095%
	Prime Location Brokers LLC	\$109,000	1	0.0018%
	Prosults Realty	\$455,200	4	0.0075%
	Prudential Florida WCI Realty	\$527,500	3	0.0087%
	RE/MAX Realty Select	\$908,900	7	0.0149%
	Realty Direct Naples	\$138,000	1	0.0023%
	Realty Pros of Naples, LLC	\$335,000	1	0.0055%
	Realty World Florida	\$127,500	1	0.0021%
	RL Bailey Realty	\$175,000	1	0.0029%
	Saggio Dream Realty	\$137,000	1	0.0022%
	Sandals Realty of Collier	\$149,000	1	0.0024%
	Select Real Estate By Stephani	\$140,000	1	0.0023%
	Sun Realty	\$999,500	6	0.0164%
	Sun Realty LLC	\$220,000	2	0.0036%
	United Real Estate	\$83,800	1	0.0014%
	VIP Realty Group	\$50,000	1	0.0008%
	WEICHERT, REALTORSr On The Gulf	\$440,840	5	0.0072%
	Young Realty Group	\$202,800	2	0.0033%
NA45 Total		\$16,209,560	124	0.2660%
NA46	A Delta Realty of Naples Inc.	\$481,199	2	0.0079%
	A Plus Realty	\$74,000	1	0.0012%
	AJB Realty LLC	\$322,000	1	0.0053%
	Amerivest Realty	\$1,492,502	13	0.0245%
	Bartley Realty LLLC	\$90,000	1	0.0015%
	Beach & Luxury Realty Inc	\$171,250	1	0.0028%
	Blue Beach Home,LLC	\$136,500	1	0.0022%
	Century 21 Birchwood	\$120,000	1	0.0020%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA46	Century 21 JB Novelli Internationale	\$70,000	1	0.0011%
	Coldwell Banker Residential Real Estate, Inc.	\$509,000	3	0.0084%
	Downing Frye	\$880,000	7	0.0144%
	E, M Prime Realty	\$538,000	4	0.0088%
	Florida Global RE Inc	\$388,000	4	0.0064%
	Florida Home Realty of Collier County, Inc.	\$104,654	1	0.0017%
	Floridas Realty Specialists	\$220,000	1	0.0036%
	Framor Realty	\$129,000	1	0.0021%
	Global Realty Advisors	\$138,000	1	0.0023%
	Gulf Breeze Real Estate, LLC	\$150,000	1	0.0025%
	Harmon Global	\$112,000	2	0.0018%
	Horizons By The Sea Inc.	\$506,199	4	0.0083%
	Housetraders	\$95,000	1	0.0016%
	Internet Realty Group, Inc.	\$359,250	3	0.0059%
	Island Coastal Realty, LLC	\$138,000	1	0.0023%
	IXORA Realty	\$146,000	1	0.0024%
	John R Wood	\$347,000	3	0.0057%
	Keating Associates	\$120,000	1	0.0020%
	Keller Williams Elite Realty	\$145,000	1	0.0024%
	Keller Williams Realty, Marco	\$123,000	1	0.0020%
	Kevin Shelly Realty Inc	\$164,000	2	0.0027%
	Menelee Realty	\$70,000	1	0.0011%
	Naples Brokers Realty	\$254,000	2	0.0042%
	Naples Real Estate Consultants	\$264,250	2	0.0043%
	Naples Realty Services	\$397,502	4	0.0065%
	Non MLS	\$85,000	1	0.0014%
	Not Reported	\$799,554	6	0.0131%
	OK Realty Inc.	\$457,620	3	0.0075%
	Premier Realty Homes	\$85,000	1	0.0014%
	Premiere Plus Realty Co.	\$1,599,600	14	0.0263%
	Prosults Realty	\$264,074	3	0.0043%
	Prudential Florida WCI Realty	\$472,700	4	0.0078%
	Rapid Rescue	\$99,000	1	0.0016%
	RE/MAX Estates	\$100,000	1	0.0016%
	RE/MAX Realty Select	\$1,056,572	8	0.0173%
	Realty Direct Naples	\$123,000	1	0.0020%
	Realty Executives	\$117,000	1	0.0019%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA46	Royal Properties of Naples LLC	\$79,900	1	0.0013%
	Saggio Dream Realty	\$169,000	2	0.0028%
	Sand Castle Realty Group, Inc	\$293,900	2	0.0048%
	South Bay Realty	\$320,000	2	0.0053%
	Sun Realty	\$1,197,360	12	0.0196%
	U S Prime Realty LLC	\$112,000	1	0.0018%
	Unique Properties of Naples, Inc.	\$155,000	1	0.0025%
	United Real Estate	\$244,900	2	0.0040%
	VIP Realty Group	\$251,000	2	0.0041%
	WEICHERT, REALTORSr On The Gulf	\$99,000	1	0.0016%
	West Wave Realty	\$228,900	2	0.0038%
	Wordl Realty Services	\$120,000	2	0.0020%
NA46	Total	\$17,785,386	148	0.2919%
NA47		\$165,000	1	0.0027%
	A Plus Realty	\$112,210	2	0.0018%
	Adelphi Realty Team	\$100,000	1	0.0016%
	Amerivest Realty	\$2,204,899	18	0.0362%
	Appraisal Research Corp. of Naples	\$81,230	1	0.0013%
	Avalon Real Estate	\$125,000	1	0.0021%
	Baber Realty	\$131,000	1	0.0021%
	Blue Beach Home,LLC	\$194,500	1	0.0032%
	Century 21 Birchwood	\$140,000	1	0.0023%
	Clausen Properties, Inc.	\$115,000	1	0.0019%
	Coldwell Banker Residential Real Estate, Inc.	\$1,753,800	13	0.0288%
	COLLIER COUNTY REALTY CORP	\$202,000	2	0.0033%
	Downing Frye	\$2,315,600	17	0.0380%
	E, M Prime Realty	\$145,285	1	0.0024%
	Estates Realty	\$249,400	2	0.0041%
	Faust RealtyGroup	\$264,730	4	0.0043%
	First Service Realty-GMAC	\$93,000	1	0.0015%
	Florida Global RE Inc	\$94,000	1	0.0015%
	Florida Home Realty of Collier County, Inc.	\$413,400	3	0.0068%
	Florida Homes Realty of Collier	\$84,500	1	0.0014%
	Frost & Associates Inc	\$130,000	1	0.0021%
	Horizons By The Sea Inc.	\$351,200	3	0.0058%
	Internet Realty Group, Inc.	\$370,000	3	0.0061%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA47	Island Coastal Realty, LLC	\$330,900	3	0.0054%
	IXORA Realty	\$277,000	2	0.0045%
	John R Wood	\$850,065	5	0.0140%
	Keating Associates	\$115,000	1	0.0019%
	Keller Williams Elite Realty	\$139,900	1	0.0023%
	L.H. Fleming & Company, Real Estate	\$491,000	4	0.0081%
	L'Excellence Realty Group Inc.	\$150,000	1	0.0025%
	Market America Rlty & Invstmnt	\$50,000	1	0.0008%
	Naples Real Estate Consultants	\$270,000	2	0.0044%
	Naples Realty Services	\$1,233,900	10	0.0202%
	Non MLS	\$486,750	4	0.0080%
	Not Reported	\$497,100	4	0.0082%
	OK Realty Inc.	\$381,400	3	0.0063%
	Pegasus Realty Group, Inc	\$100,000	1	0.0016%
	Perfect Properties of Naples, Inc.	\$130,000	1	0.0021%
	Phelps Realty Services	\$106,000	1	0.0017%
	Premier Sothebys Int. Realty	\$180,000	1	0.0030%
	Premiere Plus Realty Co.	\$570,000	6	0.0094%
	Prime Location Brokers LLC	\$370,000	3	0.0061%
	Prime Real Estate of Naples	\$325,000	1	0.0053%
	Prosults Realty	\$200,300	2	0.0033%
	Prudential Florida WCI Realty	\$303,999	2	0.0050%
	RE/MAX Affinity	\$116,000	1	0.0019%
	RE/MAX Realty Select	\$970,960	8	0.0159%
	Realty Pros of Naples, LLC	\$411,000	2	0.0067%
	RL Bailey Realty	\$200,000	1	0.0033%
	Royal Properties of Naples LLC	\$90,000	1	0.0015%
	Saggio Dream Realty	\$540,400	6	0.0089%
	Sand Castle Realty Group, Inc	\$365,000	5	0.0060%
	South Bay Realty	\$563,500	4	0.0092%
	Sun Realty	\$1,617,800	14	0.0265%
	Sun Realty LLC	\$268,000	2	0.0044%
	TEC Realty	\$179,000	2	0.0029%
	U S Prime Realty LLC	\$362,000	3	0.0059%
	United Real Estate	\$364,800	3	0.0060%
	VIP Realty Group	\$648,000	6	0.0106%
	Waterfront Realty Group, Inc.	\$105,000	1	0.0017%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA47	Welker Realty, LLC	\$140,000	1	0.0023%
	White Sands Realty, LLC	\$237,750	2	0.0039%
	Young Realty Group	\$125,000	1	0.0021%
NA47	Total	\$24,698,278	202	0.4053%
NA48		\$145,000	1	0.0024%
	A Plus Realty	\$160,000	1	0.0026%
	Advanta Realty	\$280,000	1	0.0046%
	Amerivest Realty	\$966,200	5	0.0159%
	Century 21 Birchwood	\$55,000	1	0.0009%
	Charming Homes Realty	\$290,000	2	0.0048%
	Coldwell Banker Residential Real Estate, Inc.	\$1,059,800	8	0.0174%
	David Brown Realtors	\$146,000	1	0.0024%
	Downing Frye	\$1,440,950	12	0.0236%
	E, M Prime Realty	\$364,000	2	0.0060%
	Faust RealtyGroup	\$413,300	5	0.0068%
	Fox Real Estate	\$74,000	1	0.0012%
	Imperial Realty Of Naples	\$350,000	1	0.0057%
	Internet Realty Group, Inc.	\$654,500	5	0.0107%
	John R Wood	\$248,000	1	0.0041%
	Keating Associates	\$99,000	1	0.0016%
	L.H. Fleming & Company, Real Estate	\$110,000	1	0.0018%
	Marilee Realty	\$105,000	1	0.0017%
	Marion Realtors	\$165,000	2	0.0027%
	McWilliams Buckley & Assoc	\$110,000	1	0.0018%
	Naples Real Estate Consultants	\$230,500	2	0.0038%
	Naples Realty International	\$119,900	1	0.0020%
	Naples Realty Services	\$374,500	4	0.0061%
	Non MLS	\$275,500	3	0.0045%
	Not Reported	\$99,000	1	0.0016%
	OK Realty Inc.	\$149,900	1	0.0025%
	Perfect Properties of Naples, Inc.	\$100,000	1	0.0016%
	POM Property Management	\$112,000	1	0.0018%
	Premiere Plus Realty Co.	\$1,471,950	9	0.0242%
	Prime Location Brokers LLC	\$92,000	1	0.0015%
	Prosults Realty	\$465,000	4	0.0076%
	Prudential Florida WCI Realty	\$565,700	4	0.0093%

John R. Wood Inc., REALTORS
YTD Closed Company Ranking Reports NA BN ES thru 2012 08 31
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA48	RE/MAX Realty Select	\$422,500	4	0.0069%
	Realty Direct Naples	\$1,089,900	9	0.0179%
	Realty World, Top Producers Realty, Inc.	\$155,000	1	0.0025%
	Saggio Dream Realty	\$473,000	4	0.0078%
	Sand Castle Realty Group, Inc	\$360,000	3	0.0059%
	Sun Realty	\$1,140,620	8	0.0187%
	Sun Realty LLC	\$118,720	1	0.0019%
	Sun Realty USA	\$110,000	1	0.0018%
	The Realty Group of SW FL, Inc	\$132,000	1	0.0022%
	U S Prime Realty LLC	\$112,000	1	0.0018%
	United Real Estate	\$119,900	1	0.0020%
	VIP Realty Group	\$75,000	1	0.0012%
	Wordl Realty Services	\$272,000	2	0.0045%
NA48	Total	\$15,872,340	122	0.2605%
Grand	Total	\$6,093,472,668	15724	100.0000%

Status	Date	Foreclosure	Shortsale	Normal	Total	% Foreclosure	% Shortsale	% Normal Sales
Active	2/1/2012	199	680	7303	8182	2.43%	8.31%	89.26%
Active	3/1/2012	198	590	7269	8057	2.46%	7.32%	90.22%
Active	4/1/2012	205	493	6927	7625	2.69%	6.47%	90.85%
Active	5/1/2012	192	475	6448	7115	2.70%	6.68%	90.63%
Active	6/1/2012	214	424	6051	6689	3.20%	6.34%	90.46%
Active	7/1/2012	225	394	5766	6385	3.52%	6.17%	90.31%
Active	8/1/2012	236	405	5633	6274	3.76%	6.46%	89.78%
Active	9/1/2012	242	395	5525	6162	3.93%	6.41%	89.66%
Active	10/1/2012				0			
Active	11/1/2012				0			
Active	12/1/2012				0			
Active	1/1/2013				0			

Status	Date	Foreclosure	Shortsale	Normal	Total	% Foreclosure	% Shortsale	% Normal Sales
Pending	2/1/2012	277	1162	1053	2492	11.12%	46.63%	42.26%
Pending	3/1/2012	290	1230	1450	2970	9.76%	41.41%	48.82%
Pending	4/1/2012	265	1306	1730	3301	8.03%	39.56%	52.41%
Pending	5/1/2012	258	1276	1670	3204	8.05%	39.83%	52.12%
Pending	6/1/2012	249	1283	1438	2970	8.38%	43.20%	48.42%
Pending	7/1/2012	233	1240	1081	2554	9.12%	48.55%	42.33%
Pending	8/1/2012	221	1191	1012	2424	9.12%	49.13%	41.75%
Pending	9/1/2012	221	1133	995	2349	9.41%	48.23%	42.36%
Pending	10/1/2012				0			
Pending	11/1/2012				0			
Pending	12/1/2012				0			
Pending	1/1/2013				0			

Status	Date	Foreclosure	Shortsale	Normal	Total	% Foreclosure	% Shortsale	% Normal Sales
Closed	Jan-12	115	112	488	715	16.08%	15.66%	68.25%
Closed	Feb-12	141	114	582	837	16.85%	13.62%	69.53%
Closed	Mar-12	134	145	912	1191	11.25%	12.17%	76.57%
Closed	Apr-12	131	136	1004	1271	10.31%	10.70%	78.99%
Closed	May-12	125	145	983	1253	9.98%	11.57%	78.45%
Closed	Jun-12	133	148	802	1083	12.28%	13.67%	74.05%
Closed	Jul-12	107	109	549	765	13.99%	14.25%	71.76%
Closed	Aug-12	115	129	503	747	15.39%	17.27%	67.34%
Closed	Sep-12				0			
Closed	Oct-12				0			
Closed	Nov-12				0			
Closed	Dec-12				0			
Closed	YTD Total	1001	1038	5823	7862	12.73%	13.20%	74.07%

Sum of Unit Count		
Status	Sale Type	Total
P	Normal	483
	Shortsale	329
	Foreclosure	155
P Total		967
A	Normal	5525
	Shortsale	395
	Foreclosure	242
A Total		6162
PC	Normal	512
	Shortsale	804
	Foreclosure	66
PC Total		1382

John R. Wood Inc., REALTORS
Active Foreclosure-Shortsale Reports

Sum of Unit Count		Sale Type			Grand Total
Status	GeoCode_4	Normal	Shortsale	Foreclosure	
P	BN01		2		2
	BN02	5			5
	BN03	28	2	1	31
	BN04	14	2		16
	BN05	7	1	1	9
	BN06	5	2	1	8
	BN07	2		1	3
	BN08	7	4	1	12
	BN09	5			5
	BN10	3	5	1	9
	BN11	2	3	1	6
	BN12	11	8	5	24
	ES01	13	5	4	22
	ES02	8	7	1	16
	ES03	12	8		20
	NA01	14	2	2	18
	NA02	4	1	1	6
	NA03	7	5	3	15
	NA04	14			14
	NA05	18	5	1	24
	NA06	4	2		6
	NA07	3	1		4
	NA08	2	3	2	7
	NA09	13	20	3	36
	NA11	24	11	7	42
	NA12	8	4	3	15
	NA13	2			2
	NA14	23	3	8	34
	NA15	5	8	4	17
	NA16	31	18	7	56
	NA17	24	25	10	59
	NA18	20	9	5	34
	NA19	19	4	5	28
	NA21	27	2	6	35
	NA22	8	15	10	33
	NA23	1	6		7
	NA24	21	40	17	78
	NA31	5	3	1	9
	NA32	1	3		4
	NA34	1	9	7	17
	NA36	3	4	1	8
	NA37	15	4	3	22
	NA38	20	8	2	30
	NA39	4		1	5
	NA41	2	5	3	10
	NA42	2	8	4	14
	NA43	1	3	2	6
	NA44	2	6		8
	NA45	1	6	1	8
	NA46	4	12	3	19
	NA47	5	13	7	25
	NA48	3	12	9	24
P Total		483	329	155	967

John R. Wood Inc., REALTORS
Active Foreclosure-Shortsale Reports

Sum of Unit Count		Sale Type			Grand Total
Status	GeoCode_4	Normal	Shortsale	Foreclosure	
A	BN01	90	2		92
	BN02	44	6	2	52
	BN03	192	9	5	206
	BN04	139	3		142
	BN05	128	5		133
	BN06	28	2	2	32
	BN07	44	1	2	47
	BN08	23	4	4	31
	BN09	54	4	4	62
	BN10	31	4	2	37
	BN11	52	5	1	58
	BN12	132	14	7	153
	ES01	143	9	3	155
	ES02	54	3	4	61
	ES03	120	15	2	137
	NA01	273	11	4	288
	NA02	125	3	2	130
	NA03	60	5	2	67
	NA04	219		1	220
	NA05	363	4	1	368
	NA06	144			144
	NA07	82		1	83
	NA08	86	7	3	96
	NA09	86	9	14	109
	NA11	246	19	19	284
	NA12	187	5	10	202
	NA13	36	1	2	39
	NA14	207	17	8	232
	NA15	57	6	2	65
	NA16	297	8	11	316
	NA17	229	41	24	294
	NA18	291	26	18	335
	NA19	269	26	11	306
	NA21	229	17	4	250
	NA22	119	23	15	157
	NA23	13	3	1	17
	NA24	48	9	5	62
	NA31	58	2	4	64
	NA32	3		1	4
	NA34	24	4	3	31
	NA36	18	3	1	22
	NA37	88	9	5	102
	NA38	204	20	7	231
	NA39	50	6	7	63
	NA41	30	5	6	41
	NA42	19	2	3	24
	NA43	11	2	1	14
	NA44	16			16
	NA45	13	2		15
	NA46	15	4	2	21
	NA47	16	7	2	25
	NA48	20	3	4	27
A Total		5525	395	242	6162

John R. Wood Inc., REALTORS
Active Foreclosure-Shortsale Reports

Sum of Unit Count		Sale Type			Grand Total
Status	GeoCode_4	Normal	Shortsale	Foreclosure	
PC	BN01	1	2		3
	BN02	7	7		14
	BN03	11	4		15
	BN04	7	4		11
	BN05	9	7		16
	BN06	2	3	1	6
	BN07	1	4	1	6
	BN08	3	11		14
	BN09	1	6		7
	BN10	8	11		19
	BN11	2	4		6
	BN12	7	11	1	19
	ES01	7	17		24
	ES02	7	11		18
	ES03	7	18		25
	NA01	20	12	1	33
	NA02	12	7		19
	NA03	11	15	3	29
	NA04	22	4		26
	NA05	24	7		31
	NA06	10	5		15
	NA07	3			3
	NA08	11	10	2	23
	NA09	10	31	2	43
	NA11	34	32		66
	NA12	21	30	1	52
	NA13	4	4		8
	NA14	21	41	1	63
	NA15	10	10	2	22
	NA16	20	34	4	58
	NA17	24	72	4	100
	NA18	24	32	8	64
	NA19	21	28	2	51
	NA21	15	23	2	40
	NA22	33	57	2	92
	NA23	3	8	1	12
	NA24	13	44	10	67
	NA31	2	4		6
	NA32		1		1
	NA33		1		1
	NA34	8	28	1	37
	NA36	1	6	1	8
	NA37	4	18	3	25
	NA38	5	19	2	26
	NA39		2		2
	NA41	7	12	2	21
	NA42	5	13		18
	NA43	1	8		9
	NA44	4	7	2	13
	NA45	2	10	1	13
	NA46	10	16	1	27
	NA47	10	14	2	26
	NA48	7	19	3	29
PC Total		512	804	66	1382
Grand Total		6520	1528	463	8511

John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales

PT1

	Sale Type		Data					
	Shortsale				Foreclosure		Normal	
Year Mth	Count of Price Sld	Sum of Price Sld2	Count of Price Sld	Sum of Price Sld2	Count of Price Sld	Sum of Price Sld2	Count of Price Sld	Sum of Price Sld2
2012-01	112	\$ 19,781,117	115	\$ 19,628,289	488	\$ 198,369,577		
2012-02	114	\$ 21,860,210	141	\$ 20,468,016	582	\$ 256,716,186		
2012-03	145	\$ 32,456,135	134	\$ 21,617,533	912	\$ 404,797,285		
2012-04	136	\$ 29,650,979	131	\$ 20,850,390	1004	\$ 460,480,486		
2012-05	145	\$ 27,991,300	125	\$ 19,752,175	983	\$ 526,822,025		
2012-06	148	\$ 28,641,902	133	\$ 23,772,901	802	\$ 369,882,786		
2012-07	109	\$ 24,134,326	107	\$ 14,994,497	549	\$ 238,960,280		
2012-08	129	\$ 25,610,081	115	\$ 18,183,653	503	\$ 221,314,205		
Grand Total	1038	\$ 210,126,050	1001	\$ 159,267,454	5823	\$ 2,677,342,830		

August Annual YTD Summary - Sales from \$0 = \$249,999									
	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	3921	3511	1733	1796	3601	7344	7302	6801	5781
Total List Price	\$ 641,478,201	\$ 671,866,734	\$ 365,040,405	\$ 348,775,887	\$ 551,422,209	\$ 797,005,370	\$ 796,495,485	\$ 774,989,656	\$ 724,222,718
Told Sold Volume	\$ 619,132,074	\$ 664,308,677	\$ 352,997,963	\$ 330,697,998	\$ 518,439,883	\$ 763,616,935	\$ 762,229,145	\$ 738,966,533	\$ 692,523,457
List / Sell Ratio	96.52%	98.88%	96.70%	94.82%	94.02%	95.81%	95.70%	95.35%	95.62%
Average Sales Price	\$ 157,902	\$ 189,208	\$ 203,692	\$ 184,130	\$ 143,971	\$ 103,978	\$ 104,386	\$ 108,656	\$ 119,793
Median Price				\$ 190,000	\$ 133,900	\$ 96,985	\$ 88,500	\$ 95,000	\$ 99,900
Average Days on Market	105	86	112	132	127	115	126	136	128
% Volume Compared to Previous Year		107.30%	53.14%	93.68%	156.77%	147.29%	99.82%	96.95%	93.72%
% ASP Compared to Previous Year		119.83%	107.66%	90.40%	78.19%	72.22%	100.39%	104.09%	110.25%

August Annual YTD Summary - Sales from \$250,000 - \$499,999									
	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	1504	3055	2352	1161	1050	856	861	946	1093
Total List Price	\$ 531,913,637	\$ 1,049,454,677	\$ 785,019,918	\$ 415,480,507	\$ 383,932,782	\$ 307,759,906	\$ 308,082,353	\$ 334,922,396	\$ 390,346,870
Told Sold Volume	\$ 514,429,827	\$ 1,037,173,847	\$ 761,040,686	\$ 390,500,426	\$ 354,944,554	\$ 286,236,577	\$ 287,775,338	\$ 315,190,777	\$ 368,221,872
List / Sell Ratio	96.71%	98.83%	96.95%	93.99%	92.45%	93.01%	93.41%	94.11%	94.33%
Average Sales Price	\$ 342,041	\$ 339,500	\$ 323,572	\$ 336,348	\$ 338,042	\$ 334,389	\$ 334,234	\$ 333,183	\$ 336,891
Median Price				\$ 325,000	\$ 325,000	\$ 325,000	\$ 345,000	\$ 305,000	\$ 325,000
Average Days on Market	164	102	120	152	163	157	165	165	164
% Volume Compared to Previous Year		201.62%	73.38%	51.31%	90.89%	80.64%	100.54%	109.53%	116.83%
% ASP Compared to Previous Year		99.26%	95.31%	103.95%	100.50%	98.92%	99.95%	99.69%	101.11%

August Annual YTD Summary - Sales from \$500,000 to 749,999									
	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	323	742	426	297	214	141	149	159	181
Total List Price	\$ 198,364,411	\$ 459,868,178	\$ 267,461,190	\$ 189,359,567	\$ 139,329,138	\$ 93,033,783	\$ 97,457,705	\$ 100,674,925	\$ 112,501,085
Told Sold Volume	\$ 191,057,873	\$ 447,634,098	\$ 255,514,643	\$ 177,830,735	\$ 127,617,638	\$ 84,379,790	\$ 89,065,050	\$ 92,618,395	\$ 104,945,800
List / Sell Ratio	96.32%	97.34%	95.53%	93.91%	91.59%	90.70%	91.39%	92.00%	93.28%
Average Sales Price	\$ 591,510	\$ 603,280	\$ 599,800	\$ 598,757	\$ 596,344	\$ 598,438	\$ 597,752	\$ 582,506	\$ 579,811
Median Price				\$ 595,000	\$ 590,000	\$ 595,000	\$ 635,000	\$ 561,000	\$ 600,000
Average Days on Market	228	119	141	207	191	197	222	218	180
% Volume Compared to Previous Year		234.29%	57.08%	69.60%	71.76%	66.12%	105.55%	103.99%	113.31%
% ASP Compared to Previous Year		101.99%	99.42%	99.83%	99.60%	100.35%	99.89%	97.45%	99.54%

August Annual YTD Summary - Sales from \$750,000 - \$999,999									
	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	78	205	157	80	65	39	38	42	42
Total List Price	\$ 68,403,100	\$ 177,429,239	\$ 140,050,864	\$ 74,126,814	\$ 139,329,138	\$ 37,101,394	\$ 35,551,685	\$ 39,859,040	\$ 38,376,605
Told Sold Volume	\$ 64,637,550	\$ 171,810,784	\$ 132,366,224	\$ 67,869,379	\$ 127,617,638	\$ 33,231,900	\$ 32,248,095	\$ 35,332,400	\$ 35,432,076
List / Sell Ratio	94.50%	96.83%	94.51%	91.56%	91.59%	89.57%	90.71%	88.64%	92.33%
Average Sales Price	\$ 828,687	\$ 838,101	\$ 843,097	\$ 848,367	\$ 1,963,348	\$ 852,100	\$ 848,634	\$ 841,248	\$ 843,621
Median Price				\$ 837,500	\$ 832,500	\$ 846,250	\$ 795,000	\$ 860,000	\$ 820,000
Average Days on Market	216	150	163	173	630	232	163	248	227
% Volume Compared to Previous Year		265.81%	77.04%	51.27%	188.03%	26.04%	97.04%	109.56%	100.28%
% ASP Compared to Previous Year		101.14%	100.60%	100.63%	231.43%	43.40%	99.59%	99.13%	100.28%

August Annual YTD Summary - All Sales \$1M +									
	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	54	128	119	65	60	28	23	50	45
Total List Price	\$ 91,279,662	\$ 208,096,240	\$ 198,207,278	\$ 116,538,576	\$ 106,281,157	\$ 46,262,699	\$ 39,771,800	\$ 84,323,064	\$ 68,311,200
Told Sold Volume	\$ 82,582,127	\$ 193,681,158	\$ 182,005,394	\$ 104,850,308	\$ 91,983,000	\$ 42,057,625	\$ 33,546,739	\$ 73,624,720	\$ 60,257,500
List / Sell Ratio	90.47%	93.07%	91.83%	89.97%	86.55%	90.91%	84.35%	87.31%	88.21%
Average Sales Price	\$ 1,529,299	\$ 1,513,134	\$ 1,529,457	\$ 1,613,082	\$ 1,533,050	\$ 1,502,058	\$ 1,458,554	\$ 1,472,494	\$ 1,339,056
Median Price				\$ 1,400,000	\$ 1,300,000	\$ 2,075,000	\$ 1,300,000	\$ 1	\$ 1,300,000
Average Days on Market	240	200	309	194	232	237	284	233	208
% Volume Compared to Previous Year		234.53%	93.97%	57.61%	87.73%	45.72%	79.76%	219.47%	81.84%
% ASP Compared to Previous Year		98.94%	101.08%	105.47%	95.04%	97.98%	97.10%	100.96%	90.94%

August Annual YTD Summary - Sales \$1M - \$2M									
	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	48	109	103	53	52	26	20	41	43
Total List Price	\$ 71,304,662	\$ 153,929,690	\$ 154,535,278	\$ 79,000,576	\$ 80,417,157	\$ 39,872,699	\$ 31,122,900	\$ 57,754,064	\$ 63,767,200
Told Sold Volume	\$ 63,959,330	\$ 143,679,290	\$ 141,905,394	\$ 71,135,308	\$ 69,253,000	\$ 33,944,000	\$ 25,546,739	\$ 50,799,720	\$ 56,057,500
List / Sell Ratio	89.70%	93.34%	91.83%	90.04%	86.12%	85.13%	82.08%	87.96%	87.91%
Average Sales Price	\$ 1,332,486	\$ 1,318,159	\$ 1,377,722	\$ 1,342,176	\$ 1,331,788	\$ 1,305,538	\$ 1,277,337	\$ 1,239,018	\$ 1,303,663
Median Price								\$ 1,150,000	\$ 1,300,000
Average Days on Market	245	200	290	190	235	243	317	170	212
% Volume Compared to Previous Year		224.64%	98.77%	50.13%	97.35%	49.01%	75.26%	198.85%	110.35%
% ASP Compared to Previous Year		98.92%	104.52%	97.42%	99.23%	98.03%	97.84%	97.00%	105.22%

August Annual YTD Summary - Sales \$2M - \$5M									
	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	6	19	16	12	7	2	3	9	2
Total List Price	\$ 19,975,000	\$ 54,166,550	\$ 43,672,000	\$ 37,538,000	\$ 19,865,000	\$ 6,390,000	\$ 8,648,900	\$ 26,569,000	\$ 4,544,000
Told Sold Volume	\$ 18,622,797	\$ 50,001,868	\$ 40,100,000	\$ 33,715,000	\$ 17,500,000	\$ 5,547,625	\$ 8,000,000	\$ 22,825,000	\$ 4,200,000
List / Sell Ratio	93.23%	92.31%	91.82%	89.82%	88.09%	86.82%	92.50%	85.91%	92.43%
Average Sales Price	\$ 3,103,800	\$ 2,631,677	\$ 2,506,250	\$ 2,809,583	\$ 2,500,000	\$ 2,773,813	\$ 2,666,667	\$ 2,536,111	\$ 2,100,000
Median Price							\$ 110,000		
Average Days on Market	196	198	432	210	219	150	64	520	115
% Volume Compared to Previous Year		268.50%	80.20%	84.08%	51.91%	31.70%	144.21%	285.31%	18.40%
% ASP Compared to Previous Year		84.79%	95.23%	112.10%	88.98%	110.95%	96.14%	95.10%	82.80%

August Annual YTD Summary - Sales \$5M +									
	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	0	0	0	0	1	0	0	0	0
Total List Price	\$ -	\$ -	\$ -	\$ -	\$ 5,999,000	\$ -	\$ -	\$ -	\$ -
Told Sold Volume	\$ -	\$ -	\$ -	\$ -	\$ 5,230,000	\$ -	\$ -	\$ -	\$ -
List / Sell Ratio					87.18%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Average Sales Price					\$ 5,230,000	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Median Price							\$ 111,500		
Average Days on Market					193	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
% Volume Compared to Previous Year					#DIV/0!	0.00%	#DIV/0!	#DIV/0!	#DIV/0!
% ASP Compared to Previous Year					#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!

August Annual YTD Summary - Overall Sales									
	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	5880	7641	4787	3399	4990	8408	8373	7998	7142
Total List Price	\$ 1,531,439,011	\$ 2,566,715,068	\$ 1,755,779,655	\$ 1,144,281,351	\$ 1,320,294,424	\$ 1,281,163,152	\$ 1,277,359,028	\$ 1,334,769,081	\$ 1,333,758,478
Told Sold Volume	\$ 1,471,839,451	\$ 2,514,608,564	\$ 1,683,924,910	\$ 1,071,748,846	\$ 1,220,602,713	\$ 1,206,956,827	\$ 1,204,864,367	\$ 1,255,732,825	\$ 1,261,380,705
List / Sell Ratio	96.11%	97.97%	95.91%	93.66%	92.45%	94.21%	94.32%	94.08%	94.57%
Average Sales Price	\$ 250,313	\$ 329,094	\$ 351,770	\$ 315,313	\$ 244,610	\$ 143,549	\$ 143,899	\$ 157,006	\$ 176,614
Median Price				\$ 242,500	\$ 168,000	\$ 102,200	\$ 100,000	\$ 97,500	\$ 130,000
Average Days on Market	130	99	125	148	140	122	132	143	136
% Volume Compared to Previous Year		170.85%	66.97%	63.65%	113.89%	98.88%	99.83%	104.22%	100.45%
% ASP Compared to Previous Year		131.47%	106.89%	89.64%	77.58%	58.68%	100.24%	109.11%	112.49%

12 MONTH ROLLING TOTALS

August Annual Rolling Totals Summary - Sales from \$0 - \$249,999								
	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	5018	2636	2646	4455	9,625	10,824	9,635	8,249
Total List Price	\$ 935,057,757	\$ 550,878,435	\$ 523,243,045	\$ 705,228,905	\$ 1,082,591,343	\$ 1,183,577,914	\$ 1,086,086,301	\$ 1,010,661,609
Told Sold Volume	\$ 923,358,044	\$ 536,287,294	\$ 499,365,575	\$ 661,360,961	\$ 1,035,844,735	\$ 1,135,367,504	\$ 1,034,794,871	\$ 966,359,434
List / Sell Ratio	98.75%	97.35%	95.44%	93.78%	95.68%	95.93%	95.28%	95.62%
Average Sales Price	\$184,009	\$203,447	\$188,725	\$148,454	\$107,620	\$104,894	\$107,400	\$117,149
Average Days on Market	87	105	130	130	116	125	134	127
% Volume Compared to Previous Year		58.08%	93.12%	132.44%	156.62%	109.61%	91.14%	93.39%
% ASP Compared to Previous Year		110.56%	92.76%	78.66%	72.49%	97.47%	102.39%	109.08%

August Annual Rolling Totals Summary - Sales from \$250,000 - \$499,999								
	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	3734	3969	1922	1407	1,197	1,333	1,271	1,492
Total List Price	\$ 1,288,258,030	\$ 1,318,918,235	\$ 676,706,328	\$ 515,878,210	\$ 429,335,979	\$ 475,537,735	\$ 449,713,546	\$ 532,255,938
Told Sold Volume	\$ 1,269,641,755	\$ 1,288,607,889	\$ 640,456,035	\$ 476,172,021	\$ 399,259,168	\$ 444,025,163	\$ 422,807,114	\$ 502,398,866
List / Sell Ratio	98.55%	97.70%	94.64%	92.30%	92.99%	93.37%	94.02%	94.39%
Average Sales Price	\$340,022	\$324,668	\$333,224	\$338,431	\$333,550	\$333,102	\$332,657	\$336,728
Average Days on Market	106	115	147	162	155	168	167	168
% Volume Compared to Previous Year		101.49%	49.70%	74.35%	83.85%	111.21%	95.22%	118.82%
% ASP Compared to Previous Year		95.48%	102.64%	101.56%	98.56%	99.87%	99.87%	101.22%

August Annual Rolling Totals Summary - Sales from \$500,000 to 749,999								
	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	891	743	425	285	207	203	203	223
Total List Price	\$ 551,070,715	\$ 464,025,162	\$ 994,482,800	\$ 184,427,515	\$ 136,515,508	\$ 132,652,555	\$ 128,347,411	\$ 139,526,189
Told Sold Volume	\$ 535,762,867	\$ 447,098,965	\$ 916,896,067	\$ 169,101,959	\$ 123,539,660	\$ 120,778,220	\$ 118,618,932	\$ 129,541,300
List / Sell Ratio	97.22%	96.35%	92.20%	91.69%	90.49%	91.05%	92.42%	92.84%
Average Sales Price	\$601,305	\$601,748	\$2,157,403	\$593,340	\$596,810	\$594,967	\$584,330	\$580,903
Average Days on Market	124	134	192	192	184	216	218	190
% Volume Compared to Previous Year		83.45%	205.08%	18.44%	73.06%	97.76%	98.21%	109.21%
% ASP Compared to Previous Year		100.07%	358.52%	27.50%	100.58%	99.69%	98.21%	99.41%

12 MONTH ROLLING TOTALS

August Annual Rolling Totals Summary - Sales from \$750,000 - \$999,999								
	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	243	257	118	75	55	60	62	56
Total List Price	\$ 211,869,986	\$ 227,401,772	\$ 108,397,470	\$ 70,352,248	\$ 53,075,194	\$ 56,717,885	\$ 57,469,839	\$ 51,913,105
Told Sold Volume	\$ 204,126,983	\$ 216,346,388	\$ 100,388,409	\$ 63,070,074	\$ 46,734,205	\$ 51,080,095	\$ 51,907,950	\$ 47,572,076
List / Sell Ratio	96.35%	95.14%	92.61%	89.65%	88.05%	90.06%	90.32%	91.64%
Average Sales Price	\$840,029	\$841,815	\$850,749	\$840,934	\$849,713	\$851,335	\$837,225	\$849,501
Average Days on Market	159	159	184	232	227	188	257	210
% Volume Compared to Previous Year		105.99%	46.40%	62.83%	74.10%	109.30%	101.62%	91.65%
% ASP Compared to Previous Year		100.21%	101.06%	98.85%	101.04%	100.19%	98.34%	101.47%

August Annual Rolling Totals Summary - All Sales \$1M +								
	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	147	172	97	85	51	35	61	57
Total List Price	\$ 236,393,940	\$ 286,415,971	\$ 169,541,775	\$ 160,627,857	\$ 89,765,399	\$ 61,522,701	\$ 100,629,064	\$ 97,773,100
Told Sold Volume	\$ 220,241,158	\$ 263,211,319	\$ 149,068,808	\$ 137,485,583	\$ 79,034,125	\$ 52,034,889	\$ 87,270,720	\$ 85,807,500
List / Sell Ratio	93.17%	91.90%	87.92%	85.59%	88.05%	84.58%	86.73%	87.76%
Average Sales Price	\$1,498,239	\$1,530,298	\$1,536,792	\$1,617,477	\$1,549,689	\$1,486,711	\$1,430,668	\$1,505,395
Average Days on Market	211	275	200	222	213	310	266	216
% Volume Compared to Previous Year		119.51%	56.63%	92.23%	57.49%	65.84%	167.72%	98.32%
% ASP Compared to Previous Year		102.14%	100.42%	105.25%	95.81%	95.94%	96.23%	105.22%

August Annual Rolling Totals Summary - Sales \$1M - \$2M								
	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	127	149	83	73	45	30	52	52
Total List Price	\$ 179,827,390	\$ 219,508,971	\$ 124,208,875	\$ 112,168,857	\$ 69,635,399	\$ 45,678,801	\$ 74,060,064	\$ 76,489,100
Told Sold Volume	\$ 167,839,290	\$ 202,716,319	\$ 110,843,808	\$ 96,010,583	\$ 59,320,500	\$ 38,434,889	\$ 64,445,720	\$ 67,457,500
List / Sell Ratio	93.33%	92.35%	89.24%	85.59%	85.19%	84.14%	87.02%	88.19%
Average Sales Price	\$1,321,569	\$1,360,512	\$1,335,468	\$1,315,213	\$1,318,233	\$1,281,163	\$1,239,341	\$1,297,260
Average Days on Market	212	258	196	219	226	330	221	213
% Volume Compared to Previous Year		120.78%	54.68%	86.62%	61.79%	64.79%	167.68%	104.67%
% ASP Compared to Previous Year		102.95%	98.16%	98.48%	100.23%	97.19%	96.74%	104.67%

12 MONTH ROLLING TOTALS

August Annual Rolling Totals Summary - Sales \$2M - \$5M								
	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	20	22	14	10	6	5	9	4
Total List Price	\$ 56,566,550	\$ 61,007,000	\$ 45,332,900	\$ 29,560,000	\$ 20,130,000	\$ 15,843,900	\$ 26,569,000	\$ 13,534,000
Told Sold Volume	\$ 52,401,868	\$ 55,495,000	\$ 38,225,000	\$ 26,245,000	\$ 17,147,625	\$ 13,600,000	\$ 22,825,000	\$ 11,000,000
List / Sell Ratio	92.64%	90.96%	84.32%	88.79%	85.18%	85.84%	85.91%	81.28%
Average Sales Price	\$2,620,093	\$2,522,500	\$2,730,357	\$1	\$2,857,938	\$2,720,000	\$2,536,111	\$2,750,000
Average Days on Market	206	400	221	219	115	192	520	278
% Volume Compared to Previous Year		105.90%	68.88%	68.66%	65.34%	79.31%	167.83%	48.19%
% ASP Compared to Previous Year		96.28%	108.24%	0.00%	321892293.77%	95.17%	93.24%	108.43%

August Annual Rolling Totals Summary - Sales \$5M +								
	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	0	1	0	2	0	0	0	1
Total List Price	\$ -	\$ 5,900,000	\$ -	\$ 18,899,000	\$ -	\$ -	\$ -	\$ 7,750,000
Told Sold Volume	\$ -	\$ 5,000,000	\$ -	\$ 15,230,000	\$ -	\$ -	\$ -	\$ 7,350,000
List / Sell Ratio		84.75%		80.59%	#DIV/0!	#DIV/0!	#DIV/0!	94.84%
Average Sales Price		\$5,000,000		\$7,615,000	#DIV/0!	#DIV/0!	#DIV/0!	\$7,350,000
Average Days on Market		74		355	#DIV/0!	#DIV/0!	#DIV/0!	114
% Volume Compared to Previous Year					0.00%	#DIV/0!	#DIV/0!	#DIV/0!
% ASP Compared to Previous Year					#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!

August Annual Rolling Totals Summary - Overall Sales								
	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	10033	7777	5208	6307	11135	12455	11232	10077
Total List Price	\$ 3,222,650,428	\$ 2,847,639,575	\$ 2,472,371,418	\$ 1,636,514,735	\$ 1,791,283,423	\$1,910,008,790	\$ 1,822,246,161	\$ 1,832,129,941
Told Sold Volume	\$ 3,153,130,807	\$ 2,751,551,855	\$ 2,306,174,894	\$ 1,507,190,598	\$ 1,681,845,893	\$1,803,285,871	\$ 1,715,399,587	\$ 1,731,679,176
List / Sell Ratio	97.84%	96.63%	93.28%	92.10%	93.89%	94.41%	94.14%	94.52%
Average Sales Price	\$314,276	\$353,806	\$442,814	\$238,971	\$151,041	\$144,784	\$152,724	\$171,845
Average Days on Market	101	118	144	142	123	132	140	135
% Volume Compared to Previous Year		87.26%	83.81%	65.35%	111.59%	107.22%	95.13%	100.95%
% ASP Compared to Previous Year		112.58%	125.16%	53.97%	63.20%	95.86%	105.48%	112.52%

2012 FM-FB-CC YTD Snapshot by Month - Jan

January Transactions	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	342	68.81%	377	59.56%	156	29.00%	166	47.70%	199	64.4%	601	88.12%	738	86.11%	757	86.51%	612	84.18%
\$250,000 - \$499,999	125	25.15%	199	31.44%	280	52.04%	130	37.36%	81	26.2%	68	9.97%	97	11.32%	92	10.51%	95	13.07%
\$500,000 - \$749,999	20	4.02%	35	5.53%	62	11.52%	38	10.92%	20	6.5%	10	1.47%	16	1.87%	20	2.29%	13	1.79%
\$750,000 - \$999,999	3	0.60%	15	2.37%	25	4.65%	5	1.44%	5	1.6%	3	0.44%	4	0.47%	3	0.34%	3	0.41%
\$1M - \$2M	6	1.21%	6	0.95%	12	2.23%	7	2.01%	4	1.3%	0	0.00%	1	0.12%	2	0.23%	3	0.41%
\$2M - \$5M	1	0.20%	1	0.16%	3	0.56%	2	0.57%	0	0.0%	0	0.00%	1	0.12%	1	0.11%	1	0.14%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.0%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	7	1.41%	7	1.11%	15	2.79%	9	2.59%	4	1.3%	0	0.00%	2	0.23%	3	0.34%	4	0.55%
TOTAL MARKET Number of Sales	497	100.00%	633	100.00%	538	100.00%	348	100.00%	309	100.0%	682	100.00%	857	100.00%	875	100.00%	727	100.00%

January Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	684	68.81%	754	59.56%	312	29.00%	332	47.70%	398	64.4%	1202	88.12%	1476	86.11%	1514	86.51%	1224	84.18%
\$250,000 - \$499,999	250	25.15%	398	31.44%	560	52.04%	260	37.36%	162	26.2%	136	9.97%	194	11.32%	184	10.51%	190	13.07%
\$500,000 - \$749,999	40	4.02%	70	5.53%	124	11.52%	76	10.92%	40	6.5%	20	1.47%	32	1.87%	40	2.29%	26	1.79%
\$750,000 - \$999,999	6	0.60%	30	2.37%	50	4.65%	10	1.44%	10	1.6%	6	0.44%	8	0.47%	6	0.34%	6	0.41%
\$1M - \$2M	12	1.21%	12	0.95%	24	2.23%	14	2.01%	8	1.3%	0	0.00%	2	0.12%	4	0.23%	6	0.41%
\$2M - \$5M	2	0.20%	2	0.16%	6	0.56%	4	0.57%	0	0.0%	0	0.00%	2	0.12%	2	0.11%	2	0.14%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.0%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	14	1.41%	14	1.11%	30	2.79%	18	2.59%	8	1.3%	0	0.00%	4	0.23%	6	0.34%	8	0.55%
TOTAL MARKET Number of Sides	994	100.00%	1266	100.00%	1076	100.00%	696	100.00%	618	100.0%	1364	100.00%	1714	100.00%	1750	100.00%	1454	100.00%

January YTD Transactions	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	342	68.81%	377	59.56%	156	29.00%	166	47.70%	199	64.4%	601	88.12%	738	86.11%	757	86.51%	612	84.18%
\$250,000 - \$499,999	125	25.15%	199	31.44%	280	52.04%	130	37.36%	81	26.2%	68	9.97%	97	11.32%	92	10.51%	95	13.07%
\$500,000 - \$749,999	20	4.02%	35	5.53%	62	11.52%	38	10.92%	20	6.5%	10	1.47%	16	1.87%	20	2.29%	13	1.79%
\$750,000 - \$999,999	3	0.60%	15	2.37%	25	4.65%	5	1.44%	5	1.6%	3	0.44%	4	0.47%	3	0.34%	3	0.41%
\$1M - \$2M	6	1.21%	6	0.95%	12	2.23%	7	2.01%	4	1.3%	0	0.00%	1	0.12%	2	0.23%	3	0.41%
\$2M - \$5M	1	0.20%	1	0.16%	3	0.56%	2	0.57%	0	0.0%	0	0.00%	1	0.12%	1	0.11%	1	0.14%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.0%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	7	1.41%	7	1.11%	15	2.79%	9	2.59%	4	1.3%	0	0.00%	2	0.23%	3	0.34%	4	0.55%
TOTAL MARKET Number of Sales	497	100.00%	633	100.00%	538	100.00%	348	100.00%	309	100.0%	682	100.00%	857	100.00%	875	100.00%	727	100.00%

January YTD Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	684	68.81%	754	59.56%	312	29.00%	332	47.70%	398	64.4%	1202	88.12%	1476	86.11%	1514	86.51%	1224	84.18%
\$250,000 - \$499,999	250	25.15%	398	31.44%	560	52.04%	260	37.36%	162	26.2%	136	9.97%	194	11.32%	184	10.51%	190	13.07%
\$500,000 - \$749,999	40	4.02%	70	5.53%	124	11.52%	76	10.92%	40	6.5%	20	1.47%	32	1.87%	40	2.29%	26	1.79%
\$750,000 - \$999,999	6	0.60%	30	2.37%	50	4.65%	10	1.44%	10	1.6%	6	0.44%	8	0.47%	6	0.34%	6	0.41%
\$1M - \$2M	12	1.21%	12	0.95%	24	2.23%	14	2.01%	8	1.3%	0	0.00%	2	0.12%	4	0.23%	6	0.41%
\$2M - \$5M	2	0.20%	2	0.16%	6	0.56%	4	0.57%	0	0.0%	0	0.00%	2	0.12%	2	0.11%	2	0.14%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.0%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	14	1.41%	14	1.11%	30	2.79%	18	2.59%	8	1.3%	0	0.00%	4	0.23%	6	0.34%	8	0.55%
TOTAL MARKET Number of Sides	994	100.00%	1266	100.00%	1076	100.00%	696	100.00%	618	100.0%	1364	100.00%	1714	100.00%	1750	100.00%	1454	100.00%

2012 FM-FB-CC YTD Snapshot by Month - Feb

February Transactions	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	417	71.53%	417	57.92%	170	31.78%	208	54.03%	296	65.05%	710	86.59%	833	85.96%	843	85.76%	706	81.71%
\$250,000 - \$499,999	126	21.61%	225	31.25%	299	55.89%	126	32.73%	114	25.05%	93	11.34%	109	11.25%	105	10.68%	131	15.16%
\$500,000 - \$749,999	28	4.80%	56	7.78%	50	9.35%	33	8.57%	32	7.03%	9	1.10%	19	1.96%	15	1.53%	20	2.31%
\$750,000 - \$999,999	5	0.86%	15	2.08%	11	2.06%	13	3.38%	7	1.54%	5	0.61%	6	0.62%	8	0.81%	3	0.35%
\$1M - \$2M	6	1.03%	7	0.97%	5	0.93%	4	1.04%	6	1.32%	3	0.37%	2	0.21%	10	1.02%	4	0.46%
\$2M - \$5M	1	0.17%	0	0.00%	0	0.00%	1	0.26%	-	0.00%	0	0.00%	0	0.00%	2	0.20%	0	0.00%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	-	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	7	1.20%	7	0.97%	5	0.93%	5	1.30%	6	1.32%	3	0.37%	2	0.21%	12	1.22%	4	0.46%
TOTAL MARKET Number of Sales	583	100.00%	720	100.00%	535	100.00%	385	100.00%	455	100.00%	820	100.00%	969	100.00%	983	100.00%	864	100.00%

February Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	834	71.53%	834	57.92%	340	31.78%	416	54.03%	592	65.05%	1420	86.59%	1666	85.96%	1686	85.76%	1412	81.71%
\$250,000 - \$499,999	252	21.61%	450	31.25%	598	55.89%	252	32.73%	228	25.05%	186	11.34%	218	11.25%	210	10.68%	262	15.16%
\$500,000 - \$749,999	56	4.80%	112	7.78%	100	9.35%	66	8.57%	64	7.03%	18	1.10%	38	1.96%	30	1.53%	40	2.31%
\$750,000 - \$999,999	10	0.86%	30	2.08%	22	2.06%	26	3.38%	14	1.54%	10	0.61%	12	0.62%	16	0.81%	6	0.35%
\$1M - \$2M	12	1.03%	14	0.97%	10	0.93%	8	1.04%	12	1.32%	6	0.37%	4	0.21%	20	1.02%	8	0.46%
\$2M - \$5M	2	0.17%	0	0.00%	0	0.00%	2	0.26%	-	0.00%	0	0.00%	0	0.00%	4	0.20%	0	0.00%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	-	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	14	1.20%	14	0.97%	10	0.93%	10	1.30%	12	1.32%	6	0.37%	4	0.21%	24	1.22%	8	0.46%
TOTAL MARKET Number of Sides	1166	100.00%	1440	100.00%	1070	100.00%	770	100.00%	910	100.00%	1640	100.00%	1938	100.00%	1966	100.00%	1728	100.00%

February YTD Transactions	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	759	70.28%	794	58.68%	326	30.38%	374	51.02%	495	64.79%	1311	87.28%	1571	86.04%	1600	86.11%	1318	82.84%
\$250,000 - \$499,999	251	23.24%	424	31.34%	579	53.96%	256	34.92%	195	25.52%	161	10.72%	206	11.28%	197	10.60%	226	14.20%
\$500,000 - \$749,999	48	4.44%	91	6.73%	112	10.44%	71	9.69%	52	6.81%	19	1.26%	35	1.92%	35	1.88%	33	2.07%
\$750,000 - \$999,999	8	0.74%	30	2.22%	36	3.36%	18	2.46%	12	1.57%	8	0.53%	10	0.55%	11	0.59%	6	0.38%
\$1M - \$2M	12	1.11%	13	0.96%	17	1.58%	11	1.50%	10	1.31%	3	0.20%	3	0.16%	12	0.65%	7	0.44%
\$2M - \$5M	2	0.19%	1	0.07%	3	0.28%	3	0.41%	-	0.00%	0	0.00%	1	0.05%	3	0.16%	1	0.06%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	-	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	14	1.30%	14	1.03%	20	1.86%	14	1.91%	10	1.31%	3	0.20%	4	0.22%	15	0.81%	8	0.50%
TOTAL MARKET Number of Sales	1080	100.00%	1353	100.00%	1073	100.00%	733	100.00%	764	100.00%	1502	100.00%	1826	100.00%	1858	100.00%	1591	100.00%

February YTD Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	1518	70.28%	1588	58.68%	652	30.38%	748	51.02%	990	64.79%	2622	87.28%	3142	86.04%	3200	86.11%	2636	82.84%
\$250,000 - \$499,999	502	23.24%	848	31.34%	1158	53.96%	512	34.92%	390	25.52%	322	10.72%	412	11.28%	394	10.60%	452	14.20%
\$500,000 - \$749,999	96	4.44%	182	6.73%	224	10.44%	142	9.69%	104	6.81%	38	1.26%	70	1.92%	70	1.88%	66	2.07%
\$750,000 - \$999,999	16	0.74%	60	2.22%	72	3.36%	36	2.46%	24	1.57%	16	0.53%	20	0.55%	22	0.59%	12	0.38%
\$1M - \$2M	24	1.11%	26	0.96%	34	1.58%	22	1.50%	20	1.31%	6	0.20%	6	0.16%	24	0.65%	14	0.44%
\$2M - \$5M	4	0.19%	2	0.10%	6	0.28%	6	0.41%	-	0.00%	0	0.00%	2	0.05%	6	0.16%	2	0.06%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	-	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	28	1.30%	28	1.03%	40	1.86%	28	1.91%	20	1.31%	6	0.20%	8	0.22%	30	0.81%	16	0.50%
TOTAL MARKET Number of Sides	2160	100.00%	2706	100.00%	2146	100.00%	1466	100.00%	1528	100.00%	3004	100.00%	3652	100.00%	3716	100.00%	3182	100.00%

2012 FM-FB-CC YTD Snapshot by Month - Mar

March Transactions	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	536	62.40%	554	52.56%	212	33.54%	265	50.38%	423	69.12%	1000	88.73%	1120	88.89%	1134	85.71%	954	81.96%
\$250,000 - \$499,999	238	27.71%	384	36.43%	320	50.63%	194	36.88%	146	23.86%	90	7.99%	111	8.81%	153	11.56%	157	13.49%
\$500,000 - \$749,999	67	7.80%	80	7.59%	57	9.02%	46	8.75%	29	4.74%	23	2.04%	20	1.59%	22	1.66%	35	3.01%
\$750,000 - \$999,999	9	1.05%	19	1.80%	29	4.59%	10	1.90%	5	0.82%	8	0.71%	6	0.48%	7	0.53%	9	0.77%
\$1M - \$2M	8	0.93%	14	1.33%	11	1.74%	10	1.90%	7	1.14%	6	0.53%	3	0.24%	6	0.45%	9	0.77%
\$2M - \$5M	1	0.12%	3	0.28%	3	0.47%	1	0.19%	2	0.33%	0	0.00%	0	0.00%	1	0.08%	0	0.00%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	9	1.05%	17	1.61%	14	2.22%	11	2.09%	9	1.47%	6	0.53%	3	0.24%	7	0.53%	9	0.77%
TOTAL MARKET Number of Sales	859	100.00%	1054	100.00%	632	100.00%	526	100.00%	612	100.00%	1127	100.00%	1260	100.00%	1323	100.00%	1164	100.00%

March Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	1072	62.40%	1108	52.56%	424	33.54%	530	50.38%	846	69.12%	2000	88.73%	2240	88.89%	2268	85.71%	1908	81.96%
\$250,000 - \$499,999	476	27.71%	768	36.43%	640	50.63%	388	36.88%	292	23.86%	180	7.99%	222	8.81%	306	11.56%	314	13.49%
\$500,000 - \$749,999	134	7.80%	160	7.59%	114	9.02%	92	8.75%	58	4.74%	46	2.04%	40	1.59%	44	1.66%	70	3.01%
\$750,000 - \$999,999	18	1.05%	38	1.80%	58	4.59%	20	1.90%	10	0.82%	16	0.71%	12	0.48%	14	0.53%	18	0.77%
\$1M - \$2M	16	0.93%	28	1.33%	22	1.74%	20	1.90%	14	1.14%	12	0.53%	6	0.24%	12	0.45%	18	0.77%
\$2M - \$5M	2	0.12%	6	0.28%	6	0.47%	2	0.19%	4	0.33%	0	0.00%	0	0.00%	2	0.08%	0	0.00%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	18	1.05%	34	1.61%	28	2.22%	22	2.09%	18	1.47%	12	0.53%	6	0.24%	14	0.53%	18	0.77%
TOTAL MARKET Number of Sides	1718	100.00%	2108	100.00%	1264	100.00%	1052	100.00%	1224	100.00%	2254	100.00%	2520	100.00%	2646	100.00%	2328	100.00%

March YTD Transactions	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	1295	66.79%	1348	56.00%	538	31.55%	639	50.75%	918	66.72%	2311	87.90%	2691	87.20%	2734	85.95%	2272	82.47%
\$250,000 - \$499,999	469	25.22%	808	33.57%	699	52.73%	450	35.74%	341	24.78%	251	9.55%	317	10.27%	350	11.00%	363	13.90%
\$500,000 - \$749,999	115	5.83%	171	7.10%	169	9.91%	117	9.29%	81	5.89%	42	1.60%	55	1.78%	57	1.79%	68	2.47%
\$750,000 - \$999,999	17	0.88%	49	2.04%	65	3.81%	28	2.22%	17	1.24%	16	0.61%	16	0.52%	18	0.57%	15	0.54%
\$1M - \$2M	20	1.03%	27	1.12%	28	1.64%	21	1.67%	17	1.24%	9	0.34%	6	0.19%	18	0.57%	16	0.58%
\$2M - \$5M	3	0.15%	4	0.17%	6	0.35%	4	0.32%	2	0.15%	0	0.00%	1	0.03%	4	0.13%	1	0.04%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	23	1.19%	31	1.29%	34	1.99%	25	1.99%	19	1.38%	9	0.34%	7	0.23%	22	0.69%	17	0.62%
TOTAL MARKET Number of Sales	1939	100.00%	2407	100.00%	1705	100.00%	1259	100.00%	1376	100.00%	2629	100.00%	3086	100.00%	3181	100.00%	2755	100.00%

March YTD Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	2590	66.79%	2696	56.00%	1076	31.55%	1278	50.75%	1836	66.72%	4622	87.90%	5382	87.20%	5468	85.95%	4544	82.47%
\$250,000 - \$499,999	978	25.22%	1616	33.57%	1798	52.73%	900	35.74%	682	24.78%	502	9.55%	634	10.27%	700	11.00%	768	13.90%
\$500,000 - \$749,999	230	5.83%	342	7.10%	338	9.91%	234	9.29%	162	5.89%	84	1.60%	110	1.78%	114	1.79%	136	2.47%
\$750,000 - \$999,999	34	0.88%	98	2.04%	130	3.81%	56	2.22%	34	1.24%	32	0.61%	32	0.52%	36	0.57%	30	0.54%
\$1M - \$2M	40	1.03%	54	1.12%	56	1.64%	42	1.67%	34	1.24%	18	0.34%	12	0.19%	36	0.57%	32	0.58%
\$2M - \$5M	6	0.15%	8	0.17%	12	0.35%	8	0.32%	4	0.15%	0	0.00%	2	0.03%	8	0.13%	2	0.04%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	46	1.19%	62	1.29%	68	1.99%	50	1.99%	38	1.38%	18	0.34%	14	0.23%	44	0.69%	34	0.62%
TOTAL MARKET Number of Sides	3878	100.00%	4814	100.00%	3410	100.00%	2518	100.00%	2752	100.00%	5258	100.00%	6172	100.00%	6362	100.00%	5510	100.00%

2012 FM-FB-CC YTD Snapshot by Month - Apr

April Transactions	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	599	69.25%	522	47.89%	228	34.60%	230	46.37%	582	72.48%	1031	87.74%	1126	85.82%	935	83.78%	811	79.28%
\$250,000 - \$499,999	204	23.58%	407	37.34%	329	49.92%	182	36.69%	169	21.05%	116	9.87%	153	11.66%	144	12.90%	168	16.42%
\$500,000 - \$749,999	49	5.66%	113	10.37%	66	10.02%	59	11.90%	31	3.86%	19	1.62%	22	1.68%	24	2.15%	30	2.93%
\$750,000 - \$999,999	9	1.04%	32	2.94%	22	3.34%	15	3.02%	10	1.25%	4	0.34%	7	0.53%	7	0.63%	7	0.68%
\$1M - \$2M	4	0.46%	15	1.38%	14	2.12%	6	1.61%	10	1.25%	2	0.15%	5	0.43%	5	0.45%	7	0.68%
\$2M - \$5M	0	0.00%	1	0.09%	0	0.00%	2	0.40%	1	0.12%	0	0.00%	2	0.15%	1	0.09%	0	0.00%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	1	0.12%	16	1.47%	14	2.12%	10	2.02%	11	1.37%	5	0.43%	4	0.30%	6	0.54%	7	0.68%
TOTAL MARKET Number of Sales	865	100.00%	1090	100.00%	659	100.00%	496	100.00%	803	100.00%	1175	100.00%	1312	100.00%	1116	100.00%	1023	100.00%

April Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	1198	69.25%	1044	47.89%	456	34.60%	460	46.37%	1164	72.48%	2062	87.74%	2252	85.82%	1870	83.78%	1622	79.28%
\$250,000 - \$499,999	408	23.58%	814	37.34%	658	49.92%	364	36.69%	338	21.05%	232	9.87%	306	11.66%	288	12.90%	336	16.42%
\$500,000 - \$749,999	98	5.66%	226	10.37%	132	10.02%	118	11.90%	62	3.86%	38	1.62%	44	1.68%	48	2.15%	60	2.93%
\$750,000 - \$999,999	18	1.04%	64	2.94%	44	3.34%	30	3.02%	20	1.25%	8	0.34%	14	0.53%	14	0.63%	14	0.68%
\$1M - \$2M	8	0.46%	30	1.38%	28	2.12%	16	1.61%	20	1.25%	10	0.43%	4	0.15%	10	0.45%	14	0.68%
\$2M - \$5M	0	0.00%	2	0.09%	0	0.00%	4	0.40%	2	0.12%	0	0.00%	4	0.15%	2	0.09%	0	0.00%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	2	0.12%	32	1.47%	28	2.12%	20	2.02%	22	1.37%	10	0.43%	8	0.30%	12	0.54%	14	0.68%
TOTAL MARKET Number of Sides	1730	100.00%	2180	100.00%	1318	100.00%	992	100.00%	1606	100.00%	2350	100.00%	2624	100.00%	2232	100.00%	2046	100.00%

April YTD Transactions	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	1894	67.55%	1870	53.47%	766	32.40%	869	49.52%	1500	68.84%	3342	87.85%	3817	86.79%	3669	85.39%	3083	81.60%
\$250,000 - \$499,999	693	24.71%	1215	34.74%	1228	51.95%	632	36.01%	510	23.41%	367	9.65%	470	10.69%	494	11.50%	551	14.58%
\$500,000 - \$749,999	164	5.85%	284	8.12%	235	9.94%	176	10.03%	112	5.14%	61	1.60%	77	1.75%	81	1.89%	98	2.59%
\$750,000 - \$999,999	26	0.93%	81	2.32%	87	3.68%	43	2.45%	27	1.24%	20	0.53%	23	0.52%	25	0.58%	22	0.58%
\$1M - \$2M	24	0.86%	42	1.20%	42	1.78%	29	1.65%	42	1.24%	14	0.37%	8	0.18%	23	0.54%	23	0.61%
\$2M - \$5M	3	0.11%	5	0.14%	6	0.25%	6	0.34%	3	0.14%	0	0.00%	3	0.07%	5	0.12%	1	0.03%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	24	0.86%	47	1.34%	48	2.03%	35	1.99%	30	1.38%	14	0.37%	11	0.25%	28	0.65%	24	0.64%
TOTAL MARKET Number of Sales	2804	100.00%	3497	100.00%	2364	100.00%	1755	100.00%	2179	100.00%	3804	100.00%	4398	100.00%	4297	100.00%	3778	100.00%

April YTD Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	3788	67.55%	3740	53.47%	1532	32.40%	1738	49.52%	3000	68.84%	6684	87.85%	7634	86.79%	7338	85.39%	6166	81.60%
\$250,000 - \$499,999	1385	24.71%	2430	34.74%	2456	51.95%	1264	36.01%	1020	23.41%	734	9.65%	940	10.69%	988	11.50%	1102	14.58%
\$500,000 - \$749,999	328	5.85%	568	8.12%	470	9.94%	352	10.03%	224	5.14%	122	1.60%	154	1.75%	162	1.89%	196	2.59%
\$750,000 - \$999,999	52	0.93%	162	2.32%	174	3.68%	86	2.45%	54	1.24%	40	0.53%	46	0.52%	50	0.58%	44	0.58%
\$1M - \$2M	48	0.86%	84	1.20%	84	1.78%	58	1.65%	54	1.24%	28	0.37%	16	0.18%	46	0.54%	46	0.61%
\$2M - \$5M	6	0.11%	10	0.14%	12	0.25%	12	0.34%	6	0.14%	0	0.00%	6	0.07%	10	0.12%	2	0.03%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	48	0.86%	94	1.34%	96	2.03%	70	1.99%	60	1.38%	28	0.37%	22	0.25%	56	0.65%	48	0.64%
TOTAL MARKET Number of Sides	5608	100.00%	6994	100.00%	4728	100.00%	3510	100.00%	4358	100.00%	7608	100.00%	8796	100.00%	8594	100.00%	7556	100.00%

2012 FM-FB-CC YTD Snapshot by Month - May

May Transactions	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	534	65.04%	444	41.42%	222	34.42%	239	52.07%	531	71.08%	993	83.94%	997	87.30%	868	83.86%	781	78.10%
\$250,000 - \$499,999	216	26.31%	445	41.51%	315	48.84%	156	33.99%	160	21.42%	156	13.19%	116	10.16%	130	12.56%	174	17.40%
\$500,000 - \$749,999	43	5.24%	130	12.13%	55	8.53%	39	8.50%	37	4.95%	22	1.86%	20	1.75%	26	2.51%	29	2.90%
\$750,000 - \$999,999	18	2.19%	32	2.99%	28	4.34%	15	3.27%	14	1.87%	6	0.51%	5	0.44%	8	0.77%	10	1.00%
\$1M - \$2M	8	0.97%	18	1.68%	22	3.41%	6	1.74%	5	0.67%	6	0.51%	4	0.35%	2	0.19%	5	0.50%
\$2M - \$5M	2	0.24%	3	0.28%	3	0.47%	2	0.44%	0	0.00%	0	0.00%	0	0.00%	1	0.10%	1	0.10%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	10	1.22%	21	1.96%	25	3.88%	10	2.18%	5	0.67%	6	0.51%	4	0.35%	3	0.29%	6	0.60%
TOTAL MARKET Number of Sales	821	100.00%	1072	100.00%	645	100.00%	459	100.00%	747	100.00%	1183	100.00%	1142	100.00%	1035	100.00%	1000	100.00%

May Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	1068	65.04%	888	41.42%	444	34.42%	478	52.07%	1062	71.08%	1986	83.94%	1994	87.30%	1736	83.86%	1562	78.10%
\$250,000 - \$499,999	432	26.31%	890	41.51%	630	48.84%	312	33.99%	320	21.42%	312	13.19%	232	10.16%	260	12.56%	348	17.40%
\$500,000 - \$749,999	86	5.24%	260	12.13%	110	8.53%	78	8.50%	74	4.95%	44	1.86%	40	1.75%	52	2.51%	58	2.90%
\$750,000 - \$999,999	36	2.19%	64	2.99%	56	4.34%	30	3.27%	28	1.87%	12	0.51%	10	0.44%	16	0.77%	20	1.00%
\$1M - \$2M	16	0.97%	36	1.68%	44	3.41%	16	1.74%	10	0.67%	12	0.51%	8	0.35%	4	0.19%	10	0.50%
\$2M - \$5M	4	0.24%	6	0.28%	6	0.47%	4	0.44%	0	0.00%	0	0.00%	0	0.00%	2	0.10%	2	0.10%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	20	1.22%	42	1.96%	50	3.88%	20	2.18%	10	0.67%	12	0.51%	8	0.35%	6	0.29%	12	0.60%
TOTAL MARKET Number of Sides	1642	100.00%	2144	100.00%	1290	100.00%	918	100.00%	1494	100.00%	2366	100.00%	2284	100.00%	2070	100.00%	2000	100.00%

May YTD Transactions	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	2428	66.98%	2314	50.65%	988	32.83%	1108	50.05%	2031	69.41%	4335	86.93%	4814	86.90%	4537	85.09%	3864	80.87%
\$250,000 - \$499,999	909	25.08%	1660	36.33%	1543	51.28%	788	35.59%	670	22.90%	523	10.49%	586	10.58%	624	11.70%	725	15.17%
\$500,000 - \$749,999	207	5.71%	414	9.06%	290	9.64%	215	9.71%	149	5.09%	83	1.66%	97	1.75%	107	2.01%	127	2.66%
\$750,000 - \$999,999	44	1.21%	113	2.47%	115	3.82%	58	2.62%	41	1.40%	26	0.52%	28	0.51%	33	0.62%	32	0.67%
\$1M - \$2M	32	0.88%	60	1.31%	64	2.13%	37	1.67%	32	1.09%	20	0.40%	12	0.22%	25	0.47%	28	0.59%
\$2M - \$5M	5	0.14%	8	0.18%	9	0.30%	8	0.36%	3	0.10%	0	0.00%	3	0.05%	6	0.11%	2	0.04%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	34	0.94%	68	1.49%	73	2.43%	45	2.03%	35	1.20%	20	0.40%	15	0.27%	31	0.58%	30	0.63%
TOTAL MARKET Number of Sales	3625	100.00%	4569	100.00%	3009	100.00%	2214	100.00%	2926	100.00%	4987	100.00%	5540	100.00%	5332	100.00%	4778	100.00%

May YTD Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	4856	66.98%	4628	50.65%	1976	32.83%	2216	50.05%	4062	69.41%	8670	86.93%	9628	86.90%	9074	85.09%	7728	80.87%
\$250,000 - \$499,999	1818	25.08%	3320	36.33%	3086	51.28%	1576	35.59%	1340	22.90%	1046	10.49%	1172	10.58%	1248	11.70%	1450	15.17%
\$500,000 - \$749,999	414	5.71%	828	9.06%	580	9.64%	430	9.71%	298	5.09%	166	1.66%	194	1.75%	214	2.01%	254	2.66%
\$750,000 - \$999,999	88	1.21%	226	2.47%	230	3.82%	116	2.62%	82	1.40%	52	0.52%	56	0.51%	66	0.62%	64	0.67%
\$1M - \$2M	64	0.88%	120	1.31%	128	2.13%	74	1.67%	64	1.09%	40	0.40%	24	0.22%	50	0.47%	56	0.59%
\$2M - \$5M	10	0.14%	16	0.18%	18	0.30%	16	0.36%	6	0.10%	0	0.00%	6	0.05%	12	0.11%	4	0.04%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	68	0.94%	136	1.49%	146	2.43%	90	2.03%	70	1.20%	40	0.40%	30	0.27%	62	0.58%	60	0.63%
TOTAL MARKET Number of Sides	7250	100.00%	9138	100.00%	6018	100.00%	4428	100.00%	5852	100.00%	9974	100.00%	11080	100.00%	10664	100.00%	9556	100.00%

2012 FM-FB-CC YTD Snapshot by Month - Jun

June Transactions	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	595	65.89%	441	38.35%	286	41.57%	259	57.05%	515	73.26%	1110	86.58%	947	87.12%	777	84.83%	717	81.20%
\$250,000 - \$499,999	231	25.58%	505	43.91%	319	46.37%	133	29.30%	137	19.49%	134	10.45%	109	10.03%	106	11.57%	138	15.63%
\$500,000 - \$749,999	53	5.87%	142	12.35%	45	6.54%	39	8.59%	31	4.41%	26	2.03%	22	2.02%	20	2.18%	19	2.15%
\$750,000 - \$999,999	17	1.89%	33	2.87%	16	2.33%	12	2.64%	12	1.71%	7	0.55%	4	0.37%	4	0.44%	3	0.34%
\$1M - \$2M	7	0.78%	23	2.00%	21	3.05%	6	1.76%	7	1.00%	4	0.31%	5	0.46%	8	0.87%	6	0.68%
\$2M - \$5M	0	0.00%	6	0.52%	1	0.15%	3	0.66%	1	0.14%	1	0.08%	0	0.00%	1	0.11%	0	0.00%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	7	0.78%	29	2.52%	22	3.20%	11	2.42%	8	1.14%	5	0.39%	5	0.46%	9	0.98%	6	0.68%
TOTAL MARKET Number of Sales	903	100.00%	1150	100.00%	688	100.00%	454	100.00%	703	100.00%	1282	100.00%	1087	100.00%	916	100.00%	883	100.00%

June Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	1190	65.89%	882	38.35%	572	41.57%	518	57.05%	1030	73.26%	2220	86.58%	1894	87.12%	1554	84.83%	1434	81.20%
\$250,000 - \$499,999	462	25.58%	1010	43.91%	638	46.37%	266	29.30%	274	19.49%	268	10.45%	218	10.03%	212	11.57%	276	15.63%
\$500,000 - \$749,999	106	5.87%	284	12.35%	90	6.54%	78	8.59%	62	4.41%	52	2.03%	44	2.02%	40	2.18%	38	2.15%
\$750,000 - \$999,999	34	1.89%	66	2.87%	32	2.33%	24	2.64%	24	1.71%	14	0.55%	8	0.37%	8	0.44%	6	0.34%
\$1M - \$2M	14	0.78%	46	2.00%	42	3.05%	16	1.76%	14	1.00%	8	0.31%	10	0.46%	16	0.87%	12	0.68%
\$2M - \$5M	0	0.00%	12	0.52%	2	0.15%	6	0.66%	2	0.14%	2	0.08%	0	0.00%	2	0.11%	0	0.00%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	14	0.78%	58	2.52%	44	3.20%	22	2.42%	16	1.14%	10	0.39%	10	0.46%	18	0.98%	12	0.68%
TOTAL MARKET Number of Sides	1806	100.00%	2300	100.00%	1376	100.00%	908	100.00%	1406	100.00%	2564	100.00%	2174	100.00%	1832	100.00%	1766	100.00%

June YTD Transactions	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	3023	66.76%	2755	48.17%	1274	34.46%	1367	51.24%	2546	70.16%	5445	86.88%	5761	86.93%	5314	85.05%	4581	80.92%
\$250,000 - \$499,999	1140	25.18%	2165	37.86%	1862	50.37%	921	34.52%	807	22.24%	657	10.48%	695	10.49%	730	11.68%	853	15.24%
\$500,000 - \$749,999	280	5.74%	556	9.72%	335	9.06%	254	9.52%	180	4.96%	109	1.74%	119	1.80%	127	2.03%	146	2.58%
\$750,000 - \$999,999	61	1.35%	146	2.55%	131	3.54%	70	2.62%	53	1.46%	33	0.53%	32	0.48%	37	0.59%	35	0.62%
\$1M - \$2M	39	0.86%	83	1.45%	85	2.30%	45	1.69%	39	1.07%	24	0.38%	17	0.26%	33	0.53%	34	0.60%
\$2M - \$5M	5	0.11%	14	0.24%	10	0.27%	11	0.41%	4	0.11%	1	0.02%	3	0.05%	7	0.11%	2	0.04%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	41	0.91%	97	1.70%	95	2.57%	56	2.10%	43	1.18%	25	0.40%	20	0.30%	40	0.64%	36	0.64%
TOTAL MARKET Number of Sales	4528	100.00%	5719	100.00%	3697	100.00%	2668	100.00%	3629	100.00%	6269	100.00%	6627	100.00%	6248	100.00%	5661	100.00%

June YTD Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	6046	66.76%	5510	48.17%	2548	34.46%	2734	51.24%	5092	70.16%	10890	86.88%	11522	86.93%	10628	85.05%	9162	80.92%
\$250,000 - \$499,999	2280	25.18%	4330	37.86%	3724	50.37%	1842	34.52%	1614	22.24%	1314	10.48%	1390	10.49%	1460	11.68%	1726	15.24%
\$500,000 - \$749,999	520	5.74%	1112	9.72%	670	9.06%	508	9.52%	360	4.96%	218	1.74%	238	1.80%	254	2.03%	292	2.58%
\$750,000 - \$999,999	122	1.35%	292	2.55%	262	3.54%	140	2.62%	106	1.46%	66	0.53%	64	0.48%	74	0.59%	70	0.62%
\$1M - \$2M	78	0.86%	166	1.45%	170	2.30%	90	1.69%	78	1.07%	48	0.38%	34	0.26%	66	0.53%	68	0.60%
\$2M - \$5M	10	0.11%	28	0.24%	20	0.27%	22	0.41%	8	0.11%	2	0.02%	6	0.05%	14	0.11%	4	0.04%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	82	0.91%	194	1.70%	190	2.57%	112	2.10%	86	1.18%	50	0.40%	40	0.30%	80	0.64%	72	0.64%
TOTAL MARKET Number of Sides	9056	100.00%	11438	100.00%	7394	100.00%	5336	100.00%	7258	100.00%	12538	100.00%	13254	100.00%	12496	100.00%	11322	100.00%

2012 FM-FB-CC YTD Snapshot by Month - Jul

July Transactions	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	531	67.90%	374	40.39%	220	41.20%	208	58.26%	543	77.57%	968	87.60%	744	86.11%	733	84.54%	623	81.87%
\$250,000 - \$499,999	198	25.32%	415	44.82%	255	47.75%	117	32.77%	129	18.43%	113	10.23%	100	11.57%	107	12.34%	112	14.72%
\$500,000 - \$749,999	39	4.99%	93	10.04%	42	7.87%	22	6.16%	15	2.14%	19	1.72%	18	2.08%	20	2.31%	16	2.10%
\$750,000 - \$999,999	12	1.53%	33	3.56%	7	1.31%	5	1.40%	5	0.71%	4	0.36%	2	0.23%	2	0.23%	2	0.26%
\$1M - \$2M	2	0.26%	10	1.08%	6	1.12%	5	1.40%	5	0.71%	1	0.09%	0	0.00%	4	0.46%	8	1.05%
\$2M - \$5M	0	0.00%	1	0.11%	4	0.75%	0	0.00%	2	0.29%	0	0.00%	0	0.00%	1	0.12%	0	0.00%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	1	0.14%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	2	0.26%	11	1.19%	10	1.87%	5	1.40%	8	1.14%	1	0.09%	0	0.00%	5	0.58%	8	1.05%
TOTAL MARKET Number of Sales	782	100.00%	926	100.00%	534	100.00%	357	100.00%	700	100.00%	1105	100.00%	864	100.00%	867	100.00%	761	100.00%

July Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	1062	67.90%	748	40.39%	440	41.20%	416	58.26%	1086	77.57%	1936	87.60%	1488	86.11%	1466	84.54%	1246	81.87%
\$250,000 - \$499,999	396	25.32%	830	44.82%	510	47.75%	234	32.77%	258	18.43%	226	10.23%	200	11.57%	214	12.34%	224	14.72%
\$500,000 - \$749,999	78	4.99%	186	10.04%	84	7.87%	44	6.16%	30	2.14%	38	1.72%	36	2.08%	40	2.31%	32	2.10%
\$750,000 - \$999,999	24	1.53%	66	3.56%	14	1.31%	10	1.40%	10	0.71%	8	0.36%	4	0.23%	4	0.23%	4	0.26%
\$1M - \$2M	4	0.26%	20	1.08%	12	1.12%	10	1.40%	10	0.71%	2	0.09%	0	0.00%	8	0.46%	16	1.05%
\$2M - \$5M	0	0.00%	2	0.11%	8	0.75%	0	0.00%	4	0.29%	0	0.00%	0	0.00%	2	0.12%	0	0.00%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	2	0.14%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	4	0.26%	22	1.19%	20	1.87%	10	1.40%	16	1.14%	2	0.09%	0	0.00%	10	0.58%	16	1.05%
TOTAL MARKET Number of Sides	1564	100.00%	1852	100.00%	1068	100.00%	714	100.00%	1400	100.00%	2210	100.00%	1728	100.00%	1734	100.00%	1522	100.00%

July YTD Transactions	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	3554	66.93%	3129	47.09%	1494	35.31%	1575	52.07%	3089	71.36%	6413	86.97%	6505	86.84%	6047	84.99%	5204	81.03%
\$250,000 - \$499,999	1338	25.20%	2580	38.63%	2117	50.04%	1038	34.31%	936	21.62%	770	10.44%	795	10.61%	857	11.76%	975	15.18%
\$500,000 - \$749,999	299	5.63%	649	9.77%	377	8.91%	276	9.12%	195	4.50%	128	1.74%	137	1.83%	147	2.07%	162	2.52%
\$750,000 - \$999,999	73	1.37%	179	2.69%	138	3.26%	75	2.48%	58	1.34%	37	0.50%	34	0.45%	39	0.55%	37	0.58%
\$1M - \$2M	41	0.77%	93	1.40%	91	2.15%	50	1.65%	44	1.02%	25	0.34%	17	0.23%	37	0.52%	42	0.65%
\$2M - \$5M	5	0.09%	15	0.23%	14	0.33%	11	0.36%	6	0.14%	1	0.01%	3	0.04%	8	0.11%	2	0.03%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	1	0.02%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	43	0.81%	108	1.63%	105	2.48%	61	2.02%	51	1.18%	26	0.35%	20	0.27%	45	0.63%	44	0.69%
TOTAL MARKET Number of Sales	5310	100.00%	6645	100.00%	4231	100.00%	3025	100.00%	4329	100.00%	7374	100.00%	7491	100.00%	7115	100.00%	6422	100.00%

July YTD Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	7108	66.93%	6258	47.09%	2988	35.31%	3150	52.07%	6178	71.36%	12826	86.97%	13010	86.84%	12094	84.99%	10408	81.03%
\$250,000 - \$499,999	2676	25.20%	5160	38.63%	4234	50.04%	2076	34.31%	1872	21.62%	1540	10.44%	1590	10.61%	1674	11.76%	1950	15.18%
\$500,000 - \$749,999	598	5.63%	1298	9.77%	754	8.91%	552	9.12%	390	4.50%	256	1.74%	274	1.83%	294	2.07%	324	2.52%
\$750,000 - \$999,999	146	1.37%	358	2.69%	276	3.26%	150	2.48%	116	1.34%	74	0.50%	68	0.45%	78	0.55%	74	0.58%
\$1M - \$2M	82	0.77%	186	1.40%	182	2.15%	100	1.65%	88	1.02%	50	0.34%	34	0.23%	74	0.52%	84	0.65%
\$2M - \$5M	10	0.09%	30	0.23%	28	0.33%	22	0.36%	12	0.14%	2	0.01%	6	0.04%	16	0.11%	4	0.03%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	2	0.02%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	86	0.81%	216	1.63%	210	2.48%	122	2.02%	102	1.18%	52	0.35%	40	0.27%	90	0.63%	88	0.69%
TOTAL MARKET Number of Sides	10620	100.00%	13290	100.00%	8462	100.00%	6050	100.00%	8658	100.00%	14748	100.00%	14982	100.00%	14230	100.00%	12844	100.00%

2012 FM-FB-CC YTD Snapshot by Month - Aug

August Transactions	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	367	64.39%	382	38.35%	239	42.99%	221	59.09%	512	77.46%	931	90.04%	797	90.36%	754	85.39%	577	80.14%
\$250,000 - \$499,999	166	29.12%	475	47.69%	235	42.27%	123	32.89%	114	17.25%	86	8.32%	66	7.48%	109	12.34%	118	16.39%
\$500,000 - \$749,999	24	4.21%	93	9.34%	49	8.51%	21	5.61%	19	2.87%	13	1.26%	12	1.36%	12	1.36%	19	2.64%
\$750,000 - \$999,999	5	0.88%	26	2.61%	19	3.42%	5	1.34%	7	1.06%	2	0.19%	4	0.45%	3	0.34%	5	0.69%
\$1M - \$2M	7	1.23%	16	1.61%	12	2.16%	3	0.80%	6	1.21%	1	0.10%	1	0.10%	4	0.45%	1	0.14%
\$2M - \$5M	1	0.18%	4	0.40%	2	0.36%	1	0.27%	1	0.15%	1	0.10%	0	0.00%	1	0.11%	0	0.00%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	8	1.40%	20	2.01%	14	2.52%	4	1.07%	9	1.36%	2	0.19%	3	0.34%	5	0.57%	1	0.14%
TOTAL MARKET Number of Sales	570	100.00%	996	100.00%	556	100.00%	374	100.00%	661	100.00%	1034	100.00%	882	100.00%	883	100.00%	720	100.00%

August Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	734	64.39%	764	38.35%	478	42.99%	442	59.09%	1024	77.46%	1862	90.04%	1594	90.36%	1508	85.39%	1154	80.14%
\$250,000 - \$499,999	332	29.12%	950	47.69%	470	42.27%	246	32.89%	228	17.25%	172	8.32%	132	7.48%	218	12.34%	236	16.39%
\$500,000 - \$749,999	48	4.21%	186	9.34%	98	8.51%	42	5.61%	38	2.87%	26	1.26%	24	1.36%	24	1.36%	38	2.64%
\$750,000 - \$999,999	323	0.88%	52	2.61%	38	3.42%	10	1.34%	14	1.06%	4	0.19%	8	0.45%	6	0.34%	10	0.69%
\$1M - \$2M	14	1.23%	32	1.61%	24	2.16%	6	0.80%	16	1.21%	2	0.10%	6	0.34%	8	0.45%	2	0.14%
\$2M - \$5M	2	0.18%	8	0.40%	4	0.36%	2	0.27%	2	0.15%	2	0.10%	0	0.00%	2	0.11%	0	0.00%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	16	1.40%	40	2.01%	28	2.52%	8	1.07%	18	1.36%	4	0.19%	6	0.34%	10	0.57%	2	0.14%
TOTAL MARKET Number of Sides	1140	100.00%	1992	100.00%	1112	100.00%	748	100.00%	1322	100.00%	2068	100.00%	1764	100.00%	1766	100.00%	1440	100.00%

August YTD Transactions	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	3921	66.68%	3511	45.95%	1733	36.20%	1796	52.84%	3601	72.16%	7344	87.35%	7302	87.21%	6801	85.03%	5781	80.94%
\$250,000 - \$499,999	1504	25.58%	3055	39.98%	2352	49.13%	1161	34.16%	1050	21.04%	856	10.18%	861	10.28%	946	11.83%	1093	15.30%
\$500,000 - \$749,999	323	5.49%	742	9.71%	426	8.90%	297	8.74%	214	4.29%	141	1.68%	149	1.78%	159	1.99%	181	2.53%
\$750,000 - \$999,999	78	1.33%	205	2.68%	157	3.28%	80	2.35%	65	1.30%	39	0.46%	38	0.45%	42	0.53%	42	0.59%
\$1M - \$2M	48	0.82%	109	1.43%	103	2.15%	53	1.56%	52	1.04%	26	0.31%	20	0.24%	41	0.51%	43	0.60%
\$2M - \$5M	6	0.10%	19	0.25%	16	0.33%	12	0.35%	7	0.14%	2	0.02%	3	0.04%	9	0.11%	2	0.03%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	1	0.02%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	51	0.87%	128	1.68%	119	2.49%	65	1.91%	60	1.20%	28	0.33%	23	0.27%	50	0.63%	45	0.63%
TOTAL MARKET Number of Sales	5880	100.00%	7641	100.00%	4787	100.00%	3399	100.00%	4990	100.00%	8408	100.00%	8373	100.00%	7998	100.00%	7142	100.00%

August YTD Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	7842	66.68%	7022	45.95%	3466	36.20%	3592	52.84%	7202	72.16%	14688	87.35%	14604	87.21%	13602	85.03%	11562	80.94%
\$250,000 - \$499,999	3008	25.58%	6110	39.98%	4704	49.13%	2322	34.16%	2100	21.04%	1712	10.18%	1722	10.28%	1892	11.83%	2186	15.30%
\$500,000 - \$749,999	646	5.49%	1484	9.71%	852	8.90%	594	8.74%	428	4.29%	282	1.68%	298	1.78%	318	1.99%	362	2.53%
\$750,000 - \$999,999	156	1.33%	410	2.68%	314	3.28%	160	2.35%	130	1.30%	76	0.46%	76	0.45%	84	0.53%	84	0.59%
\$1M - \$2M	96	0.82%	218	1.43%	206	2.15%	106	1.56%	104	1.04%	52	0.31%	40	0.24%	82	0.51%	86	0.60%
\$2M - \$5M	12	0.10%	38	0.25%	32	0.33%	24	0.35%	14	0.14%	4	0.02%	6	0.04%	18	0.11%	4	0.03%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	2	0.02%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	102	0.87%	256	1.68%	238	2.49%	130	1.91%	120	1.20%	56	0.33%	46	0.27%	100	0.63%	90	0.63%
TOTAL MARKET Number of Sides	11760	100.00%	15282	100.00%	9574	100.00%	6798	100.00%	9980	100.00%	16816	100.00%	16746	100.00%	15996	100.00%	14284	100.00%

HISTORY OF LISTINGS TAKEN

AUG 2005 Listings Taken				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	157	0	401	558
250,000-499,999	503	23	378	904
500,000-749,999	90	18	93	201
750,000-999,999	41	12	35	88
1,000,000-1,999,999	21	8	39	68
2,000,000-4,999,999	1	4	3	8
5,000,000 and over	0	0	1	1
Totals	813	65	950	1828

AUG 2006 Listings Taken				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	330	0	508	838
250,000-499,999	697	23	651	1371
500,000-749,999	164	35	153	352
750,000-999,999	46	19	71	136
1,000,000-1,999,999	25	7	43	75
2,000,000-4,999,999	2	1	9	12
5,000,000 and over	0	0	1	1
Totals	1264	85	1436	2785

AUG 2007 Listings Taken				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	684	6	357	1047
250,000-499,999	365	31	296	692
500,000-749,999	85	26	78	189
750,000-999,999	27	11	27	65
1,000,000-1,999,999	18	7	18	43
2,000,000-4,999,999	2	4	2	8
5,000,000 and over	1	0	1	2
Totals	1182	85	779	2046

AUG 2008 Listings Taken				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	887	6	510	1403
250,000-499,999	200	25	166	391
500,000-749,999	32	23	34	89
750,000-999,999	18	6	13	37
1,000,000-1,999,999	6	9	16	31
2,000,000-4,999,999	0	0	9	9
5,000,000 and over	0	0	2	2
Totals	1143	69	750	1962

AUGUST 2009 Listings Taken				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	934	12	566	1512
250,000-499,999	137	33	155	325
500,000-749,999	25	7	34	66
750,000-999,999	4	6	10	20
1,000,000-1,999,999	4	4	11	23
2,000,000-4,999,999	0	0	2	2
5,000,000 and over	0	0	0	0
Totals	1108	62	778	1948

AUGUST 2010 Listings Taken				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	816	9	539	1364
250,000-499,999	136	26	111	273
500,000-749,999	14	7	24	45
750,000-999,999	4	6	8	18
1,000,000-1,999,999	4	0	9	13
2,000,000-4,999,999	0	1	3	4
5,000,000 and over	0	0	0	0
Totals	974	49	694	1717

AUGUST 2011 Listings Taken				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	590	16	444	1050
250,000-499,999	110	23	108	241
500,000-749,999	14	9	19	42
750,000-999,999	3	3	8	14
1,000,000-1,999,999	6	2	7	15
2,000,000-4,999,999	0	2	3	5
5,000,000 and over	0	0	0	0
Totals	723	55	589	1367

AUGUST 2012 Listings Taken				
Price Category	Cape Coral	FMB	Fort Myers	All
0-249,999	475	8	387	870
250,000-499,999	119	29	99	247
500,000-749,999	18	6	20	44
750,000-999,999	4	4	4	12
1,000,000-1,999,999	4	3	10	17
2,000,000-4,999,999	1	0	2	3
5,000,000 and over	0	0	0	0
Totals	621	50	522	1193

COMPARATIVE AUG Listings Taken TOTALS								
Price Range	2005	2006	2007	2008	2009	2010	2011	2012
0-249,999	558	838	1047	1403	1512	1364	1050	870
250,000-499,999	904	1371	692	391	325	273	241	247
500,000-749,999	201	352	189	89	66	45	42	44
750,000-999,999	88	136	65	37	20	18	14	12
1M-2M	68	75	43	31	23	13	15	17
2M-5M	8	12	8	9	2	4	5	3
5M+	1	1	2	2	0	0	0	0
Totals	1828	2785	2046	1962	1948	1717	1367	1193

TOTALS OF Listings Taken DURING THE PAST YEAR								
Price Range	2005	2006	2007	2008	2009	2010	2011	2012
0-249,999	0	3103	11149	14568	18073	17627	13659	11445
250,000-499,999	0	5689	12975	6304	4238	3475	3281	3209
500,000-749,999	0	1446	3915	1739	1062	853	740	672
750,000-999,999	0	540	1331	631	432	298	260	234
1M-2M	0	297	841	484	323	255	195	201
2M-5M	0	54	181	134	82	83	60	41
5M+	0	5	20	18	9	7	7	7
Totals	0	11134	30412	23878	24219	22598	18202	15809

TOTALS OF Listings Taken THROUGH CURRENT MONTH								
Price Range	2005	2006	2007	2008	2009	2010	2011	2012
0-249,999	5067	3103	7462	11173	12428	11631	8597	7767
250,000-499,999	6190	5689	7584	4074	2690	2350	2164	2174
500,000-749,999	1513	1446	2433	1130	686	563	492	415
750,000-999,999	686	540	737	414	267	188	171	151
1M-2M	424	297	527	331	200	169	136	136
2M-5M	97	54	119	93	51	55	38	24
5M+	4	5	14	13	6	4	4	5
Totals	13981	11134	18876	17228	16328	14960	11602	10672

HISTORY OF PENDED SALES

AUG 2005 Pended Sales				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	178	0	335	513
250,000-499,999	322	20	309	651
500,000-749,999	99	18	78	195
750,000-999,999	15	3	24	42
1,000,000-1,999,999	3	1	7	11
2,000,000-4,999,999	0	0	3	3
5,000,000 and over	0	0	0	0
Totals	557	42	756	1355

AUG 2006 Pended Sales				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	207	0	248	455
250,000-499,999	169	3	142	314
500,000-749,999	19	9	27	55
750,000-999,999	7	3	8	18
1,000,000-1,999,999	1	3	10	14
2,000,000-4,999,999	2	0	3	5
5,000,000 and over	0	0	2	2
Totals	405	18	440	863

AUG 2007 Pended Sales				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	154	1	83	238
250,000-499,999	73	6	48	127
500,000-749,999	9	3	12	24
750,000-999,999	3	0	4	7
1,000,000-1,999,999	1	1	3	5
2,000,000-4,999,999	0	0	1	1
5,000,000 and over	0	0	0	0
Totals	240	11	151	402

AUG 2008 Pended Sales				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	516	3	171	690
250,000-499,999	62	3	38	103
500,000-749,999	6	3	9	18
750,000-999,999	1	2	1	4
1,000,000-1,999,999	3	0	1	4
2,000,000-4,999,999	0	0	1	1
5,000,000 and over	0	0	0	0
Totals	588	11	221	820

AUGUST 2009 Pended Sales				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	722	6	354	1082
250,000-499,999	52	13	57	122
500,000-749,999	8	2	8	18
750,000-999,999	3	0	4	7
1,000,000-1,999,999	2	0	1	3
2,000,000-4,999,999	0	0	0	0
5,000,000 and over	0	0	0	0
Totals	787	21	424	1232

August 2010 Pended Sales				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	574	4	342	920
250,000-499,999	52	10	54	116
500,000-749,999	1	3	4	8
750,000-999,999	2	0	4	6
1,000,000-1,999,999	0	1	2	3
2,000,000-4,999,999	0	0	1	1
5,000,000 and over	0	0	0	0
Totals	629	18	407	1054

August 2011 Pended Sales				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	527	8	357	892
250,000-499,999	66	18	48	132
500,000-749,999	3	0	7	10
750,000-999,999	4	0	2	6
1,000,000-1,999,999	0	1	0	1
2,000,000-4,999,999	0	0	0	0
5,000,000 and over	0	0	0	0
Totals	600	27	414	1041

August 2012 Pended Sales				
Price Category	Cape Coral	FMB	Fort Myers	All
0-249,999	409	8	304	721
250,000-499,999	72	7	56	135
500,000-749,999	10	1	10	21
750,000-999,999	2	2	0	4
1,000,000-1,999,999	0	1	0	1
2,000,000-4,999,999	0	0	1	1
5,000,000 and over	0	0	0	0
Totals	493	19	371	883

COMPARATIVE AUG PENDED SALES TOTALS								
Price Range	2005	2006	2007	2008	2009	2010	2011	2012
0-249,999	513	455	238	690	1082	920	892	721
250,000-499,999	651	314	127	103	122	116	132	135
500,000-749,999	135	55	24	18	18	8	10	21
750,000-999,999	42	18	7	4	7	6	6	4
1M-2M	11	14	5	4	3	3	1	1
2M-5M	3	5	1	1	0	1	0	1
5M+	0	2	0	0	0	0	0	0
Totals	1355	863	402	820	1232	1054	1041	883

COMPARATIVE ROLLING TOTALS OF Pended Sales DURING THE PAST YEAR								
Price Range	2005	2006	2007	2008	2009	2010	2011	2012
0-249,999	0	2765	3504	5944	12183	12717	11481	9832
250,000-499,999	0	3135	2426	1710	1485	1538	1565	1740
500,000-749,999	0	555	480	328	224	205	240	256
750,000-999,999	0	183	177	95	85	82	66	71
1M-2M	0	122	140	82	52	38	60	61
2M-5M	0	18	18	13	9	15	9	7
5M+	0	3	2	2	0	0	0	0
Totals	0	6781	6747	8174	14038	14595	13421	11967

COMPARATIVE YEAR TO DATE TOTALS OF Pended Sales THROUGH CURRENT MONTH								
Price Range	2005	2006	2007	2008	2009	2010	2011	2012
0-249,999	5665	2765	2230	4956	9592	8544	7942	7089
250,000-499,999	5225	3135	1406	1309	1094	1014	1155	1331
500,000-749,999	1167	555	314	236	175	152	177	214
750,000-999,999	372	183	108	77	59	55	51	55
1M-2M	193	122	73	60	33	25	51	51
2M-5M	42	18	10	9	4	11	6	5
5M+	1	3	1	1	0	0	0	0
Totals	12665	6781	4122	6648	10957	9801	9362	8745

John R. Wood Inc., REALTORS
Active Listing Reports FM FB CC as of 2012 09 01
Volume by Prop Type and GeoCode

Sum of Listing Price	PriceCode												
Ownership Desc 8	Region Display	A	B	C	D	E	F	G	Grand Total				
Condo	CC11 - Cape Coral Un	\$ 4,054,725							\$ 4,054,725				
	CC12 - Cape Coral Un	\$ 9,402,035	\$ 6,083,300	\$ 525,000					\$ 16,010,335				
	CC13 - Cape Coral Un	\$ 2,016,000	\$ 259,000						\$ 2,275,000				
	CC14 - Cape Coral Un	\$ 603,689							\$ 603,689				
	CC21 - Cape Coral Un	\$ 3,903,718	\$ 5,337,000	\$ 4,978,800					\$ 14,219,518				
	CC22 - Cape Coral Un	\$ 558,400	\$ 2,780,800						\$ 3,339,200				
	CC23 - Cape Coral Un	\$ 211,294							\$ 211,294				
	CC24 - Cape Coral Un	\$ 902,700							\$ 902,700				
	CC31 - Cape Coral Un	\$ 1,123,600							\$ 1,123,600				
	CC32 - Cape Coral Un	\$ 762,850							\$ 762,850				
	CC46	\$ 99,900							\$ 99,900				
	FB01 - Bodwitch Poin	\$ 2,219,098	\$ 5,128,000	\$ 4,803,000	\$ 835,000				\$ 12,985,098				
	FB02 - Crescent Stre	\$ 248,000	\$ 800,000						\$ 1,048,000				
	FB03 - Gulf Beach Ro	\$ 6,136,300	\$ 2,447,800						\$ 8,584,100				
	FB04 - Avenida Pesca	\$ 1,502,600	\$ 6,785,200	\$ 6,125,800	\$ 2,840,000				\$ 17,253,600				
	FB05 - S.Bdry of Fai	\$ 5,144,000	\$ 36,116,448	\$ 13,649,300	\$ 1,150,000				\$ 56,059,748				
	FB07 - Black Island	\$ 1,480,700	\$ 2,741,000						\$ 4,221,700				
	FM02 - Fort Myers Ar	\$ 448,100							\$ 448,100				
	FM03 - Fort Myers Ar	\$ 402,950							\$ 402,950				
	FM04 - Fort Myers Ar	\$ 1,714,500							\$ 1,714,500				
	FM05 - Fort Myers Ar	\$ 810,300							\$ 810,300				
	FM06 - Fort Myers Ar	\$ 1,093,900							\$ 1,093,900				
	FM07 - Fort Myers Ar	\$ 3,001,900							\$ 3,001,900				
	FM08 - Fort Myers Ar	\$ 3,813,800	\$ 315,000						\$ 4,128,800				
	FM09 - Fort Myers Ar	\$ 16,023,789	\$ 14,042,797	\$ 9,184,000	\$ 9,777,500	\$ 7,983,900			\$ 57,011,986				
	FM10 - Fort Myers Ar	\$ 7,817,704							\$ 7,817,704				
	FM11 - Fort Myers Ar	\$ 12,232,049							\$ 12,232,049				
	FM12 - Fort Myers Ar	\$ 10,309,834	\$ 5,792,500	\$ 2,392,900	\$ 1,599,000				\$ 20,094,234				
	FM13 - Fort Myers Ar	\$ 8,207,389	\$ 1,129,800						\$ 9,337,189				
	FM14 - Fort Myers Ar	\$ 2,379,246							\$ 2,379,246				
	FM15 - Fort Myers Ar	\$ 1,172,400	\$ 2,986,400	\$ 1,075,000		\$ 2,499,000			\$ 7,732,800				
	FM16 - Fort Myers Ar	\$ 1,914,576							\$ 1,914,576				
	FM17 - Fort Myers Ar	\$ 8,223,499	\$ 325,000	\$ 1,532,000					\$ 10,080,499				
	FM18 - Fort Myers Ar	\$ 5,447,400	\$ 2,700,900						\$ 8,148,300				
	FM19 - Fort Myers Ar	\$ 1,117,000	\$ 289,000						\$ 1,406,000				
	FM21 - Fort Myers Ar	\$ 249,900	\$ 1,644,800	\$ 4,252,700	\$ 1,648,000				\$ 7,795,400				
	FM22 - Fort Myers Ci	\$ 19,101,850	\$ 538,900						\$ 19,640,750				
Single Family	CC11 - Cape Coral Un	\$ 3,221,890	\$ 10,711,174	\$ 5,050,000	\$ 7,955,800	\$ 10,746,000	\$ 5,245,000	\$ 5,395,000	\$ 48,324,864				
	CC12 - Cape Coral Un	\$ 7,853,050	\$ 12,592,717	\$ 3,362,800	\$ 2,559,000	\$ 1,250,000	\$ 4,685,000		\$ 32,302,567				
	CC13 - Cape Coral Un	\$ 12,577,168	\$ 16,411,094	\$ 2,858,020	\$ 2,868,900				\$ 34,715,182				
	CC14 - Cape Coral Un	\$ 12,193,562	\$ 9,054,994	\$ 1,328,900					\$ 22,577,456				
	CC21 - Cape Coral Un	\$ 4,204,795	\$ 22,539,401	\$ 11,668,299	\$ 6,203,100	\$ 6,854,000	\$ 17,694,000		\$ 69,163,595				
	CC22 - Cape Coral Un	\$ 6,646,697	\$ 26,401,073	\$ 25,141,307	\$ 4,777,800	\$ 15,180,000	\$ 2,295,000	\$ 6,950,000	\$ 87,391,877				
	CC23 - Cape Coral Un	\$ 18,728,986	\$ 4,543,090	\$ 729,000					\$ 24,001,076				
	CC24 - Cape Coral Un	\$ 10,583,248	\$ 19,257,964	\$ 3,523,700					\$ 33,364,912				
	CC31 - Cape Coral Un	\$ 8,575,699	\$ 1,592,400						\$ 10,168,099				
	CC32 - Cape Coral Un	\$ 3,047,675	\$ 916,900						\$ 3,964,575				

John R. Wood Inc., REALTORS
Active Listing Reports FM FB CC as of 2012 09 01
Volume by Prop Type and GeoCode

Sum of Listing Price	PriceCode									
Ownership Desc 8	Region Display	A	B	C	D	E	F	G	Grand Total	
Single	CC33	\$ 989,800	\$ 1,229,900						\$ 2,219,700	
	CC41 - Cape Coral Un	\$ 5,877,250	\$ 2,611,543						\$ 8,488,793	
	CC42 - Cape Coral Un	\$ 6,498,169	\$ 1,373,900						\$ 7,872,069	
	CC43 - Cape Coral Un	\$ 1,995,400	\$ 11,305,808	\$ 1,668,600	\$ 875,000				\$ 15,844,808	
	CC44 - Cape Coral Un	\$ 277,900	\$ 1,184,700	\$ 599,000					\$ 2,061,600	
	CC46	\$ 589,989							\$ 589,989	
	FB01 - Bodwitch Poin	\$ 1,227,900	\$ 2,765,000	\$ 1,998,000	\$ 1,469,000				\$ 7,459,900	
	FB02 - Crescent Stre	\$ 1,396,800	\$ 3,830,050	\$ 699,000	\$ 3,748,700	\$ 7,881,890			\$ 17,556,440	
	FB03 - Gulf Beach Ro	\$ 803,500	\$ 6,652,700	\$ 3,251,900	\$ 4,168,000	\$ 7,348,999	\$ 2,400,000		\$ 24,625,099	
	FB04 - Avenida Pesca	\$ 688,900	\$ 8,196,400	\$ 4,630,400	\$ 5,834,750	\$ 10,544,555	\$ 2,895,000		\$ 32,790,005	
	FB05 - S.Bdry of Fai	\$ 789,900	\$ 2,133,000	\$ 1,699,000	\$ 7,123,000				\$ 11,744,900	
	FB06 - San Carlos Is	\$ 1,944,900	\$ 678,900	\$ 625,000					\$ 3,248,800	
	FM01 - Fort Myers Ar	\$ 1,542,700	\$ 2,895,300	\$ 1,969,000	\$ 3,338,000	\$ 5,285,000	\$ 11,940,000		\$ 26,970,000	
	FM02 - Fort Myers Ar	\$ 3,794,500	\$ 2,972,200	\$ 1,298,900	\$ 789,000				\$ 8,854,600	
	FM03 - Fort Myers Ar	\$ 871,955							\$ 871,955	
	FM05 - Fort Myers Ar	\$ 1,060,240	\$ 3,780,900	\$ 3,025,795	\$ 4,133,500	\$ 4,649,900	\$ 7,790,000	\$ 6,900,000	\$ 31,340,335	
	FM06 - Fort Myers Ar	\$ 4,860,150	\$ 3,815,900	\$ 2,451,000	\$ 785,000				\$ 11,912,050	
	FM07 - Fort Myers Ar	\$ 2,353,300	\$ 475,900		\$ 895,000	\$ 1,296,000			\$ 5,020,200	
	FM08 - Fort Myers Ar	\$ 3,092,300	\$ 6,736,200	\$ 4,978,900	\$ 8,165,800	\$ 6,278,000			\$ 29,251,200	
	FM09 - Fort Myers Ar	\$ 2,058,550	\$ 6,997,900	\$ 4,393,300	\$ 6,232,800	\$ 15,302,400	\$ 6,145,000	\$ 43,584,000	\$ 84,713,950	
	FM10 - Fort Myers Ar	\$ 8,198,940	\$ 1,526,300		\$ 750,000				\$ 10,475,240	
	FM11 - Fort Myers Ar	\$ 5,243,298	\$ 14,871,055	\$ 3,308,800	\$ 1,580,000	\$ 2,645,000			\$ 27,648,153	
	FM12 - Fort Myers Ar	\$ 9,686,735	\$ 9,503,145	\$ 1,988,900		\$ 3,494,000			\$ 24,672,780	
	FM13 - Fort Myers Ar	\$ 3,392,058	\$ 11,558,889	\$ 7,162,800	\$ 849,900	\$ 2,399,000			\$ 25,362,647	
	FM14 - Fort Myers Ar	\$ 6,034,499	\$ 9,566,300	\$ 2,548,900					\$ 18,149,699	
	FM15 - Fort Myers Ar	\$ 1,560,999	\$ 7,143,300	\$ 4,890,800	\$ 4,379,000	\$ 12,462,000	\$ 17,467,000		\$ 47,903,099	
	FM16 - Fort Myers Ar	\$ 1,234,900	\$ 3,574,500	\$ 1,219,900					\$ 6,029,300	
	FM17 - Fort Myers Ar	\$ 1,679,100	\$ 2,672,800	\$ 599,900		\$ 4,624,000			\$ 9,575,800	
	FM18 - Fort Myers Ar	\$ 2,781,295	\$ 8,232,100	\$ 6,525,700	\$ 5,163,000	\$ 3,949,900			\$ 26,651,995	
	FM19 - Fort Myers Ar	\$ 1,645,100	\$ 4,685,325	\$ 3,798,800					\$ 10,129,225	
	FM20 - Fort Myers Ar	\$ 82,000	\$ 578,900						\$ 660,900	
	FM21 - Fort Myers Ar	\$ 289,900	\$ 1,932,700		\$ 824,000	\$ 12,217,000	\$ 2,995,000		\$ 18,258,600	
	FM22 - Fort Myers Ci	\$ 7,888,490	\$ 20,332,360	\$ 5,590,400	\$ 1,784,900				\$ 35,596,150	
Grand Total		\$ 316,771,982	\$ 388,646,527	\$ 176,449,921	\$ 98,990,450	\$ 153,732,544	\$ 84,050,000	\$ 62,829,000	\$ 1,281,470,424	

John R. Wood Inc., REALTORS
Active Listing Reports FM FB CC as of 2012 09 01
Units by Prop type and GeoCode

Unit Count		PriceCode							Grand
Ownership Type	Region Display	A	B	C	D	E	F	G Total	
Condo	CC11 - Cape Coral Un	39						39	
	CC12 - Cape Coral Un	72	19	1				92	
	CC13 - Cape Coral Un	15	1					16	
	CC14 - Cape Coral Un	8						8	
	CC21 - Cape Coral Un	35	13	8				56	
	CC22 - Cape Coral Un	3	9					12	
	CC23 - Cape Coral Un	4						4	
	CC24 - Cape Coral Un	5						5	
	CC31 - Cape Coral Un	11						11	
	CC32 - Cape Coral Un	8						8	
	CC46	2						2	
	FB01 - Bodwitch Poin	11	15	8	1			35	
	FB02 - Crescent Stre	2	2					4	
	FB03 - Gulf Beach Ro		15	4				19	
	FB04 - Avenida Pesca	8	17	11	3			39	
	FB05 - S.Bdry of Fai	24	96	23		1		144	
	FB07 - Black Island	7	8					15	
	FM02 - Fort Myers Ar	6						6	
	FM03 - Fort Myers Ar	9						9	
	FM04 - Fort Myers Ar	25						25	
	FM05 - Fort Myers Ar	7						7	
	FM06 - Fort Myers Ar	12						12	
	FM07 - Fort Myers Ar	38						38	
	FM08 - Fort Myers Ar	30	1					31	
	FM09 - Fort Myers Ar	103	39	16	11	6		175	
	FM10 - Fort Myers Ar	61						61	
	FM11 - Fort Myers Ar	92						92	
	FM12 - Fort Myers Ar	72	15	4		1		92	
	FM13 - Fort Myers Ar	47	4					51	
	FM14 - Fort Myers Ar	18						18	
	FM15 - Fort Myers Ar	9	8	2			1	20	
	FM16 - Fort Myers Ar	13						13	
	FM17 - Fort Myers Ar	87	1		2			90	
	FM18 - Fort Myers Ar	36	8					44	
	FM19 - Fort Myers Ar	5	1					6	
	FM21 - Fort Myers Ar	1	4	7	2			14	
	FM22 - Fort Myers Ci	122	2					124	
Single Family	CC11 - Cape Coral Un	17	31	8	9	8	2	1 76	
	CC12 - Cape Coral Un	57	34	6	3	1	2	103	
	CC13 - Cape Coral Un	78	49	5	3			135	

John R. Wood Inc., REALTORS
Active Listing Reports FM FB CC as of 2012 09 01
Units by Prop type and GeoCode

Unit Count		PriceCode							Grand
Ownership Type	Region Display	A	B	C	D	E	F	G Total	
Single Family	CC14 - Cape Coral Un	77	28	2				107	
	CC21 - Cape Coral Un	27	60	20	7	5	5	124	
	CC22 - Cape Coral Un	34	72	41	6	9	1	1 164	
	CC23 - Cape Coral Un	119	13	1				133	
	CC24 - Cape Coral Un	59	54	6				119	
	CC31 - Cape Coral Un	73	5					78	
	CC32 - Cape Coral Un	22	3					25	
	CC33		2	2				4	
	CC41 - Cape Coral Un	41	8					49	
	CC42 - Cape Coral Un	46	4					50	
	CC43 - Cape Coral Un	12	31	3	1			47	
	CC44 - Cape Coral Un	2	3	1				6	
	CC46	5						5	
	FB01 - Bodwitch Poin		3	4	2	1		10	
	FB02 - Crescent Stre	6	11	1	4	6		28	
	FB03 - Gulf Beach Ro	4	17	5	5	5	1	37	
	FB04 - Avenida Pesca	3	20	7	7	7	1	45	
	FB05 - S.Bdry of Fai		2	3	2	5		12	
	FB06 - San Carlos Is	12	2	1				15	
	FM01 - Fort Myers Ar	8	8	3	4	3	4	30	
	FM02 - Fort Myers Ar	31	8	2	1			42	
	FM03 - Fort Myers Ar	14						14	
	FM05 - Fort Myers Ar	5	10	5	5	3	2	1 31	
	FM06 - Fort Myers Ar	33	11	4	1			49	
	FM07 - Fort Myers Ar	19	1		1	1		22	
	FM08 - Fort Myers Ar	15	19	8	10	5		57	
	FM09 - Fort Myers Ar	11	19	7	7	11	2	5 62	
	FM10 - Fort Myers Ar	54	5		1			60	
	FM11 - Fort Myers Ar	25	44	5	2	2		78	
	FM12 - Fort Myers Ar	74	24	3		2		103	
	FM13 - Fort Myers Ar	19	34	12	1	2		68	
	FM14 - Fort Myers Ar	42	27	4				73	
	FM15 - Fort Myers Ar	14	20	8	5	9	5	61	
	FM16 - Fort Myers Ar	6	10	2				18	
	FM17 - Fort Myers Ar	12	8	1		3		24	
	FM18 - Fort Myers Ar	23	22	11	6	2		64	
	FM19 - Fort Myers Ar	8	13	6				27	
	FM20 - Fort Myers Ar	1	2					3	
	FM21 - Fort Myers Ar	2	5		1	8	1	17	
	FM22 - Fort Myers Ci	39	61	9	2			111	

John R. Wood Inc., REALTORS
Active Listing Reports FM FB CC as of 2012 09 01
Units by Prop type and GeoCode

Unit Count		PriceCode							Grand	
Ownership Type	Region Display	A	B	C	D	E	F	G	Total	
Grand Total		2196	1081	290	115	106	27	8	3823	

John R. Wood Inc., REALTORS
Active Listing Reports FM FB CC as of 2012 09 01
Listing History

Count of Listings	Price Cat							Grand
Year Mth	A	B	C	D	E	F	G	Total
2005-08			1					1
2006-04			1					1
2006-08							1	1
2006-11			1					1
2007-02			1					1
2007-03			1					1
2007-06		1						1
2008-01				1				1
2008-02			2					2
2008-03	1	1	1					3
2008-04	1							1
2008-05	1							1
2009-02	1	2				1		4
2009-03					1			1
2009-05	2	1	1	1				5
2009-06	1	1						2
2009-07	1	1						2
2009-08	2							2
2009-09	1	1	1					3
2009-10	4	2	1		1			8
2009-11	1		1					2
2009-12			1					1
2010-01	4	4	1		2			11
2010-02	2	2						4
2010-03	1			1				2
2010-04	3	2	3					8
2010-05	2	1		1	1			5
2010-06	2	1	1		1			5
2010-07	2							2
2010-08	3	4						7
2010-09	3	4						7
2010-10	1	2						3
2010-11	6	5						11
2010-12	9	3	3	2				17
2011-01	6	4	2	1	1			14
2011-02	10	8		1	1		1	21
2011-03	13	8	3	2	1	1	1	29
2011-04	12	7	3	1	1			24
2011-05	11	7	2	1		1		22
2011-06	15	4	1			1		21
2011-07	14	1	1	1				17
2011-08	11	13	6	4	1			35
2011-09	30	14	5	2	4	2	1	58
2011-10	34	24	11	7	1	2	1	80
2011-11	33	34	11	2	9	1		90
2011-12	37	18	11	4	5	1		76
2012-01	96	74	27	5	7	2		211
2012-02	88	49	17	9	4	2		169
2012-03	129	85	18	8	12	2	1	255
2012-04	185	107	23	6	13	1		335
2012-05	198	111	27	14	6	6		362
2012-06	274	124	29	12	5	1		445
2012-07	365	148	36	18	13		2	582
2012-08	580	203	36	11	16	3		849
2012-09	1							1
Grand Total	2196	1081	290	115	106	27	8	3823

John R. Wood Inc., REALTORS
Active Listing Reports FM FB CC as of 2012 09 01
Active Geocode Stats

	Data					
Region	Minimum Active Listing	Maximum Active Listing	Unit Count	Sum of Active Listings	Average Active Listing	
CC11 -	\$29,900	\$5,395,000	115	\$52,379,589	\$455,475	
CC12 -	\$34,999	\$2,485,000	195	\$48,312,902	\$247,758	
CC13 -	\$59,000	\$999,900	151	\$36,990,182	\$244,968	
CC14 -	\$37,999	\$679,000	115	\$23,181,145	\$201,575	
CC21 -	\$42,000	\$4,400,000	180	\$83,383,113	\$463,240	
CC22 -	\$119,900	\$6,950,000	176	\$90,731,077	\$515,517	
CC23 -	\$42,000	\$729,000	137	\$24,212,370	\$176,733	
CC24 -	\$87,900	\$699,000	124	\$34,267,612	\$276,352	
CC31 -	\$38,000	\$379,000	89	\$11,291,699	\$126,873	
CC32 -	\$64,350	\$357,000	33	\$4,727,425	\$143,255	
CC33	\$489,900	\$700,000	4	\$2,219,700	\$554,925	
CC41 -	\$40,000	\$369,700	49	\$8,488,793	\$173,241	
CC42 -	\$84,900	\$450,000	50	\$7,872,069	\$157,441	
CC43 -	\$82,500	\$875,000	47	\$15,844,808	\$337,124	
CC44 -	\$82,000	\$599,000	6	\$2,061,600	\$343,600	
CC46	\$45,000	\$168,999	7	\$689,889	\$98,556	
FB01 -	\$169,000	\$1,469,000	45	\$20,444,998	\$454,333	
FB02 -	\$119,000	\$1,695,990	32	\$18,604,440	\$581,389	
FB03 -	\$115,000	\$2,400,000	56	\$33,209,199	\$593,021	
FB04 -	\$149,900	\$2,895,000	84	\$50,043,605	\$595,757	
FB05 -	\$144,000	\$1,975,000	156	\$67,804,648	\$434,645	
FB06 -	\$49,900	\$625,000	15	\$3,248,800	\$216,587	
FB07 -	\$149,900	\$470,000	15	\$4,221,700	\$281,447	
FM01 -	\$149,900	\$3,950,000	30	\$26,970,000	\$899,000	
FM02 -	\$46,500	\$789,000	48	\$9,302,700	\$193,806	
FM03 -	\$25,000	\$174,900	23	\$1,274,905	\$55,431	
FM04 -	\$29,250	\$133,900	25	\$1,714,500	\$68,580	
FM05 -	\$79,000	\$6,900,000	38	\$32,150,635	\$846,069	
FM06 -	\$61,900	\$785,000	61	\$13,005,950	\$213,212	
FM07 -	\$16,500	\$1,296,000	60	\$8,022,100	\$133,702	
FM08 -	\$69,900	\$1,440,000	88	\$33,380,000	\$379,318	
FM09 -	\$50,000	\$14,900,000	237	\$141,725,936	\$598,000	
FM10 -	\$13,900	\$750,000	121	\$18,292,944	\$151,181	
FM11 -	\$39,500	\$1,395,000	170	\$39,880,202	\$234,589	
FM12 -	\$25,000	\$1,995,000	195	\$44,767,014	\$229,574	
FM13 -	\$79,900	\$1,200,000	119	\$34,699,836	\$291,595	
FM14 -	\$23,000	\$660,000	91	\$20,528,945	\$225,593	
FM15 -	\$75,900	\$4,900,000	81	\$55,635,899	\$686,863	

John R. Wood Inc., REALTORS
Active Listing Reports FM FB CC as of 2012 09 01
Active Geocode Stats

	Data					
Region	Minimum Active Listing	Maximum Active Listing	Unit Count	Sum of Active Listings	Average Active Listing	
FM16 -	\$65,500	\$649,900	31	\$7,943,876	\$256,254	
FM17 -	\$39,900	\$1,775,000	114	\$19,656,299	\$172,424	
FM18 -	\$52,000	\$1,999,900	108	\$34,800,295	\$322,225	
FM19 -	\$105,000	\$699,900	33	\$11,535,225	\$349,552	
FM20 -	\$82,000	\$299,000	3	\$660,900	\$220,300	
FM21 -	\$90,000	\$2,995,000	31	\$26,054,000	\$840,452	
FM22 -	\$55,000	\$895,000	235	\$55,236,900	\$235,051	
Grand Total	\$13,900	\$14,900,000	3823	\$1,281,470,424	\$335,200	