

August Annual Rolling Totals Summary - Sales from \$0 - \$249,999										
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	3996	4572	2202	705	1026	1948	4805	6376	6468	6326
Total List Price	\$ 691,664,113	\$ 834,628,102	\$ 439,985,543	\$ 145,257,372	\$ 213,359,620	\$ 377,480,303	\$ 695,036,385	\$ 907,451,887	\$ 909,637,098	\$ 941,525,469
Told Sold Volume	\$ 663,544,022	\$ 801,541,951	\$ 428,564,483	\$ 137,633,611	\$ 197,041,108	\$ 341,021,461	\$ 644,410,117	\$ 850,564,234	\$ 850,092,546	\$ 884,558,131
List / Sell Ratio	95.93%	96.04%	97.40%	94.75%	92.35%	90.34%	92.72%	93.73%	93.45%	93.95%
Average Sales Price	\$166,052.06	\$175,315.39	\$194,625	\$195,225	\$192,048	\$175,062	\$134,112	\$133,401	\$131,431	\$139,829
Average Days on Market	99	116	92	116	166	162	130	143	152	149
% Volume Compared to Previous Year	111.32%	120.80%	53.47%	32.12%	143.16%	173.07%	188.96%	131.99%	99.94%	104.05%
% ASP Compared to Previous Year	107.25%	105.58%	111.01%	100.31%	98.37%	91.16%	76.61%	99.47%	98.52%	106.39%

August Annual Rolling Totals Summary - Sales from \$250,000 - \$499,999										
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	1517	3011	5193	3486	2294	2067	1742	2234	2260	2357
Total List Price	\$ 539,571,978	\$ 1,077,344,525	\$ 1,870,493,226	\$ 1,303,617,383	\$ 851,257,199	\$ 779,881,394	\$ 656,216,060	\$ 831,108,835	\$ 847,006,984	\$ 872,040,855
Told Sold Volume	\$ 514,939,289	\$ 1,036,595,225	\$ 1,826,071,958	\$ 1,258,134,896	\$ 796,474,848	\$ 712,654,818	\$ 595,774,101	\$ 764,696,242	\$ 783,026,686	\$ 810,397,843
List / Sell Ratio	95.43%	96.22%	97.63%	96.51%	93.56%	91.38%	90.79%	92.01%	92.45%	92.93%
Average Sales Price	\$339,445.81	\$344,269.42	\$351,641	\$360,911	\$347,199	\$344,777	\$342,006	\$342,299	\$346,472	\$343,826
Average Days on Market	134	147	94	106	162	184	188	190	187	181
% Volume Compared to Previous Year	217.89%	201.30%	176.16%	68.90%	63.31%	89.48%	83.60%	128.35%	102.40%	103.50%
% ASP Compared to Previous Year	98.67%	101.42%	102.14%	102.64%	96.20%	99.30%	99.20%	100.09%	101.22%	99.24%

August Annual Rolling Totals Summary - Sales from \$500,000 to 749,999										
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	542	953	1686	1250	736	702	555	704	709	810
Total List Price	\$ 348,845,157	\$ 607,807,139	\$ 1,057,904,944	\$ 783,403,592	\$ 474,590,956	\$ 464,969,628	\$ 369,467,435	\$ 463,168,851	\$ 466,806,031	\$ 524,912,799
Told Sold Volume	\$ 329,883,894	\$ 580,667,383	\$ 1,020,922,179	\$ 752,181,739	\$ 441,918,081	\$ 421,752,270	\$ 332,240,691	\$ 420,754,587	\$ 426,375,365	\$ 486,492,151
List / Sell Ratio	94.56%	95.53%	96.50%	96.01%	93.12%	90.71%	89.92%	90.84%	91.34%	92.68%
Average Sales Price	\$608,641.87	\$609,304.70	\$605,529	\$601,745	\$600,432	\$600,787	\$598,632	\$597,663	\$601,376	\$600,608
Average Days on Market	171	190	133	124	174	209	203	232	217	200
% Volume Compared to Previous Year	105.52%	176.02%	175.82%	73.68%	58.75%	95.44%	78.78%	126.64%	101.34%	114.10%
% ASP Compared to Previous Year	100.46%	100.11%	99.38%	99.38%	99.78%	100.06%	99.64%	99.84%	100.62%	99.87%

August Annual Rolling Totals Summary - Sales from \$750,000 - \$999,999

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	259	466	815	552	359	305	222	310	300	347
Total List Price	\$ 240,225,967	\$ 418,036,544	\$ 724,638,715	\$ 492,174,316	\$ 331,236,592	\$ 292,822,660	\$ 216,039,579	\$ 296,323,989	\$ 283,125,963	\$ 324,841,639
Told Sold Volume	\$ 222,816,973	\$ 397,212,468	\$ 699,897,181	\$ 472,771,088	\$ 305,775,410	\$ 260,772,505	\$ 188,460,103	\$ 264,226,525	\$ 256,963,822	\$ 296,624,970
List / Sell Ratio	92.75%	95.02%	96.59%	96.06%	92.31%	89.05%	87.23%	89.17%	90.76%	91.31%
Average Sales Price	\$860,297.19	\$852,387.27	\$858,770	\$856,469	\$851,742	\$854,992	\$848,919	\$852,344	\$856,546	\$854,827
Average Days on Market	185	224	157	152	186	223	233	249	215	223
% Volume Compared to Previous Year	106.77%	178.27%	176.20%	67.55%	64.68%	85.28%	72.27%	140.20%	97.25%	115.43%
% ASP Compared to Previous Year	101.00%	99.08%	100.75%	99.73%	99.45%	100.38%	99.29%	100.40%	100.49%	99.80%

August Annual Rolling Totals Summary - All Sales \$1M +

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	412	788	1332	971	836	689	458	650	692	726
Total List Price	\$ 960,593,709	\$ 1,798,804,017	\$ 2,856,797,443	\$ 2,132,225,066	\$ 2,045,040,197	\$ 1,641,783,400	\$ 1,189,178,938	\$ 1,598,103,078	\$ 1,682,313,774	\$ 1,659,137,578
Told Sold Volume	\$ 868,400,734	\$ 1,642,953,980	\$ 2,668,351,980	\$ 1,965,567,581	\$ 1,858,482,143	\$ 1,465,613,859	\$ 1,014,823,223	\$ 1,394,728,288	\$ 1,468,699,897	\$ 1,483,156,051
List / Sell Ratio	90.40%	91.34%	93.40%	92.18%	90.88%	89.27%	85.34%	87.27%	87.30%	89.39%
Average Sales Price	\$2,107,768.77	\$2,084,966.98	\$2,003,267	\$2,024,271	\$2,223,065	\$2,127,161	\$2,215,771	\$2,145,736	\$2,122,399	\$2,042,915
Average Days on Market	242	277	236	209	260	254	270	260	268	259
% Volume Compared to Previous Year	98.44%	189.19%	162.41%	73.66%	94.55%	78.86%	69.24%	137.44%	105.30%	100.98%
% ASP Compared to Previous Year	108.47%	98.92%	96.08%	101.05%	109.82%	95.69%	104.17%	96.84%	98.91%	96.25%

August Annual Rolling Totals Summary - Sales \$1M - \$2M

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	265	516	906	659	500	428	284	422	447	489
Total List Price	\$ 397,661,809	\$ 779,333,319	\$ 1,331,278,743	\$ 971,412,827	\$ 778,156,928	\$ 675,641,130	\$ 451,276,547	\$ 659,837,006	\$ 690,018,275	\$ 751,491,288
Told Sold Volume	\$ 362,039,100	\$ 716,199,735	\$ 1,251,894,755	\$ 904,396,139	\$ 702,356,654	\$ 599,577,184	\$ 388,666,539	\$ 569,300,737	\$ 612,487,404	\$ 675,394,872
List / Sell Ratio	91.04%	91.90%	94.04%	93.10%	90.26%	88.74%	86.13%	86.28%	88.76%	89.87%
Average Sales Price	\$1,366,185.28	\$1,387,983.98	\$1,381,782	\$1,372,377	\$1,404,713	\$1,400,881	\$1,368,544	\$1,349,054	\$1,370,218	\$1,381,176
Average Days on Market	232	252	220	184	223	245	246	240	263	248
% Volume Compared to Previous Year	82.18%	197.82%	174.80%	72.24%	77.66%	85.37%	64.82%	146.48%	107.59%	110.27%
% ASP Compared to Previous Year	101.09%	101.60%	99.55%	99.32%	102.36%	99.73%	97.69%	98.58%	101.57%	100.80%

August Annual Rolling Totals Summary - Sales \$2M - \$5M

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	129	238	383	276	286	222	151	199	215	210
Total List Price	\$ 423,947,900	\$ 758,368,038	\$ 1,170,614,700	\$ 884,557,239	\$ 877,803,269	\$ 702,460,270	\$ 524,442,391	\$ 658,450,073	\$ 711,795,499	\$ 678,712,290
Told Sold Volume	\$ 384,666,634	\$ 693,444,585	\$ 1,088,107,863	\$ 809,041,927	\$ 804,050,689	\$ 625,233,925	\$ 445,281,684	\$ 583,795,551	\$ 621,232,493	\$ 605,818,679
List / Sell Ratio	90.73%	91.44%	92.95%	91.46%	91.60%	89.01%	84.91%	88.66%	87.28%	89.26%
Average Sales Price	\$2,981,911.89	\$2,913,632.71	\$2,841,013	\$2,931,311	\$2,811,366	\$2,816,369	\$2,948,885	\$2,933,646	\$2,889,453	\$2,884,851
Average Days on Market	258	328	265	255	312	262	314	294	281	274
% Volume Compared to Previous Year	122.45%	180.27%	156.91%	74.35%	99.38%	77.76%	71.22%	131.11%	106.41%	97.52%
% ASP Compared to Previous Year	102.52%	97.71%	97.51%	103.18%	95.91%	100.18%	104.71%	99.48%	98.49%	99.84%

August Annual Rolling Totals Summary - Sales \$5M +

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	18	34	43	36	50	39	23	29	30	27
Total List Price	\$ 138,984,000	\$ 261,102,660	\$ 354,904,000	\$ 276,255,000	\$ 389,080,000	\$ 263,682,000	\$ 213,460,000	\$ 279,815,999	\$ 280,500,000	\$ 228,934,000
Told Sold Volume	\$ 127,441,000	\$ 233,309,660	\$ 328,349,362	\$ 252,129,515	\$ 352,074,800	\$ 240,802,750	\$ 180,875,000	\$ 241,632,000	\$ 234,980,000	\$ 201,942,500
List / Sell Ratio	91.69%	89.36%	92.52%	91.27%	90.49%	91.32%	84.73%	86.35%	83.77%	88.21%
Average Sales Price	\$7,080,055.56	\$6,862,048.82	\$7,636,032	\$7,003,598	\$7,041,496	\$6,174,429	\$7,864,130	\$8,332,138	\$7,832,667	\$7,479,352
Average Days on Market	280	312	318	307	339	318	273	323	243	329
% Volume Compared to Previous Year	92.78%	183.07%	140.74%	76.79%	139.64%	68.40%	75.11%	133.59%	97.25%	85.94%
% ASP Compared to Previous Year	103.09%	96.92%	111.28%	91.72%	100.54%	87.69%	127.37%	105.95%	94.01%	95.49%

August Annual Rolling Totals Summary - Overall Sales

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	6726	9790	11228	6964	5251	5711	7782	10274	10429	10566
Total List Price	\$ 2,780,900,924	\$ 4,736,620,327	\$ 6,949,819,871	\$ 4,856,677,729	\$ 3,915,484,564	\$ 3,556,937,385	\$ 3,125,938,397	\$ 4,096,156,640	\$ 4,188,889,850	\$ 4,322,458,340
Told Sold Volume	\$ 2,605,330,912	\$ 4,458,971,007	\$ 6,643,807,781	\$ 4,586,288,915	\$ 3,599,691,590	\$ 3,201,814,913	\$ 2,775,708,235	\$ 3,694,969,876	\$ 3,785,158,316	\$ 3,961,229,146
List / Sell Ratio	93.69%	94.14%	95.60%	94.43%	91.93%	90.02%	88.80%	90.21%	90.36%	91.64%
Average Sales Price	\$387,352.20	\$455,461.80	\$591,718	\$658,571	\$685,525	\$560,640	\$356,683	\$359,643	\$362,945	\$374,903
Average Days on Market	125	151	121	128	182	190	159	170	174	170
% Volume Compared to Previous Year	116.01%	171.15%	149.00%	69.03%	78.49%	88.95%	86.69%	133.12%	102.44%	104.65%
% ASP Compared to Previous Year	99.21%	117.58%	129.92%	111.30%	104.09%	81.78%	63.62%	100.83%	100.92%	103.29%