

John R. Wood Inc., REALTORS
Company Ranking Reports

SELECT COMPANY NAME	Side	Code Data														Total Count of Side	Total Count of Code
		A		B		C		D		E		F		G			
		Count of Side	Count of Code	Count of Side	Count of Code	Count of Side	Count of Code	Count of Side	Count of Code	Count of Side	Count of Code	Count of Side	Count of Code	Count of Side	Count of Code		
	L	3186	31.87%	938	23.45%	235	16.76%	109	18.92%	120	14.71%	33	9.43%	4	10.00%	4625	26.92%
	S	3213	32.14%	1014	25.35%	268	19.12%	109	18.92%	134	16.42%	47	13.43%	3	7.50%	4788	27.87%
Total		6399	64.00%	1952	48.80%	503	35.88%	218	37.85%	254	31.13%	80	22.86%	7	17.50%	9413	54.78%
AMERIVEST	L	75	0.75%	15	0.38%	7	0.50%	1	0.17%	1	0.12%		0.00%		0.00%	99	0.58%
	S	63	0.63%	18	0.45%	6	0.43%	2	0.35%	1	0.12%		0.00%		0.00%	90	0.52%
AMERIVEST Total		138	1.38%	33	0.83%	13	0.93%	3	0.52%	2	0.25%		0.00%		0.00%	189	1.10%
CAMPBELL & PREBISH	L		0.00%		0.00%		0.00%	1	0.17%		0.00%	1	0.29%		0.00%	2	0.01%
	S		0.00%		0.00%	2	0.14%	2	0.35%	3	0.37%	1	0.29%	2	5.00%	10	0.06%
CAMPBELL & PREBISH Total			0.00%		0.00%	2	0.14%	3	0.52%	3	0.37%	2	0.57%	2	5.00%	12	0.07%
COLDWELL BANKER	L	340	3.40%	119	2.98%	43	3.07%	12	2.08%	32	3.92%	10	2.86%		0.00%	556	3.24%
	S	283	2.83%	108	2.70%	43	3.07%	12	2.08%	26	3.19%	9	2.57%	1	2.50%	482	2.81%
COLDWELL BANKER Total		623	6.23%	227	5.68%	86	6.13%	24	4.17%	58	7.11%	19	5.43%	1	2.50%	1038	6.04%
DOWNING FRYE	L	643	6.43%	313	7.83%	110	7.85%	45	7.81%	55	6.74%	12	3.43%	1	2.50%	1179	6.86%
	S	595	5.95%	293	7.33%	117	8.35%	47	8.16%	57	6.99%	19	5.43%	3	7.50%	1131	6.58%
DOWNING FRYE Total		1238	12.38%	606	15.15%	227	16.19%	92	15.97%	112	13.73%	31	8.86%	4	10.00%	2310	13.44%
FORREST	L		0.00%		0.00%		0.00%		0.00%		0.00%	4	1.14%		0.00%	4	0.02%
	S		0.00%		0.00%	1	0.07%		0.00%		0.00%	1	0.29%		0.00%	2	0.01%
FORREST Total			0.00%		0.00%	1	0.07%		0.00%		0.00%	5	1.43%		0.00%	6	0.03%
GULF COAST INTERNATIONAL PROF	L	6	0.06%	2	0.05%	3	0.21%	2	0.35%	5	0.61%	11	3.14%	1	2.50%	30	0.17%
	S		0.00%	3	0.08%	4	0.29%	5	0.87%	3	0.37%	14	4.00%		0.00%	29	0.17%
GULF COAST INTERNATIONAL PROF Total		6	0.06%	5	0.13%	7	0.50%	7	1.22%	8	0.98%	25	7.14%	1	2.50%	59	0.34%
JOHN R WOOD	L	369	3.69%	307	7.68%	142	10.13%	51	8.85%	58	7.11%	27	7.71%	5	12.50%	959	5.58%
	S	382	3.82%	262	6.55%	132	9.42%	53	9.20%	62	7.60%	29	8.29%	5	12.50%	925	5.38%
JOHN R WOOD Total		751	7.51%	569	14.23%	274	19.54%	104	18.06%	120	14.71%	56	16.00%	10	25.00%	1884	10.96%
NAPLES ESTATE PROPERTIES	L		0.00%		0.00%		0.00%	3	0.52%	6	0.74%	7	2.00%		0.00%	16	0.09%
	S	1	0.01%		0.00%		0.00%	1	0.17%	6	0.74%	3	0.86%		0.00%	11	0.06%
NAPLES ESTATE PROPERTIES Total		1	0.01%		0.00%		0.00%	4	0.69%	12	1.47%	10	2.86%		0.00%	27	0.16%
PREMIER PLUS REALTY COMPANY	L	260	2.60%	131	3.28%	40	2.85%	9	1.56%	10	1.23%	1	0.29%		0.00%	451	2.62%
	S	302	3.02%	121	3.03%	35	2.50%	12	2.08%	11	1.35%	3	0.86%		0.00%	484	2.82%
PREMIER PLUS REALTY COMPANY Total		562	5.62%	252	6.30%	75	5.35%	21	3.65%	21	2.57%	4	1.14%		0.00%	935	5.44%
PREMIER SOTHEBYS	L	74	0.74%	133	3.33%	107	7.63%	51	8.85%	103	12.62%	64	18.29%	9	22.50%	541	3.15%
	S	106	1.06%	138	3.45%	84	5.99%	42	7.29%	90	11.03%	45	12.86%	6	15.00%	511	2.97%
PREMIER SOTHEBYS Total		180	1.80%	271	6.78%	191	13.62%	93	16.15%	193	23.65%	109	31.14%	15	37.50%	1052	6.12%
ROYAL SHELL REAL ESTATE	L	46	0.46%	42	1.05%	14	1.00%	4	0.69%	18	2.21%	5	1.43%		0.00%	129	0.75%
	S	54	0.54%	43	1.08%	9	0.64%	3	0.52%	15	1.84%	4	1.14%		0.00%	128	0.74%
ROYAL SHELL REAL ESTATE Total		100	1.00%	85	2.13%	23	1.64%	7	1.22%	33	4.04%	9	2.57%		0.00%	257	1.50%
Grand Total		9998	100.00%	4000	100.00%	1402	100.00%	576	100.00%	816	100.00%	350	100.00%	40	100.00%	17182	100.00%

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		Sum of Closed Volume	Count of Code	Sum of Closed Volume	Count of Code	Sum of Closed Volume	Count of Code	Sum of Closed Volume	Count of Code	Sum of Closed Volume	Count of Code	Sum of Closed Volume	Count of Code	Sum of Closed Volume	Count of Code		
	L	\$ 437,945,749	31.87%	\$ 315,123,933	23.45%	\$ 141,558,259	16.76%	\$ 93,536,831	18.92%	\$ 161,293,120	14.71%	\$ 93,608,000	9.43%	\$ 24,650,000	10.00%	\$ 1,267,715,892	26.92%
	S	\$ 437,994,833	32.14%	\$ 343,583,774	25.35%	\$ 159,901,162	19.12%	\$ 93,459,121	18.92%	\$ 182,796,703	16.42%	\$ 134,574,000	13.43%	\$ 18,950,000	7.50%	\$ 1,371,259,593	27.87%
Total		\$ 875,940,582	64.00%	\$ 658,707,707	48.80%	\$ 301,459,421	35.88%	\$ 186,995,952	37.85%	\$ 344,089,823	31.13%	\$ 228,182,000	22.86%	\$ 43,600,000	17.50%	\$ 2,638,975,485	54.78%
AMERIVEST	L	\$ 10,164,753	0.75%	\$ 5,321,500	0.38%	\$ 4,317,100	0.50%	\$ 910,000	0.17%	\$ 1,530,000	0.12%		0.00%		0.00%	\$ 22,243,353	0.58%
	S	\$ 8,680,787	0.63%	\$ 6,194,350	0.45%	\$ 3,823,900	0.43%	\$ 1,845,000	0.35%	\$ 1,450,000	0.12%		0.00%		0.00%	\$ 21,994,037	0.52%
AMERIVEST Total		\$ 18,845,540	1.38%	\$ 11,515,850	0.83%	\$ 8,141,000	0.93%	\$ 2,755,000	0.52%	\$ 2,980,000	0.25%		0.00%		0.00%	\$ 44,237,390	1.10%
CAMPBELL & PREBISH	L		0.00%		0.00%		0.00%	\$ 825,000	0.17%		0.00%	\$ 2,800,000	0.29%		0.00%	\$ 3,625,000	0.01%
	S		0.00%		0.00%	\$ 1,300,000	0.14%	\$ 1,795,000	0.35%	\$ 3,240,000	0.37%	\$ 2,800,000	0.29%	\$ 15,716,500	5.00%	\$ 24,851,500	0.06%
CAMPBELL & PREBISH Total			0.00%		0.00%	\$ 1,300,000	0.14%	\$ 2,620,000	0.52%	\$ 3,240,000	0.37%	\$ 5,600,000	0.57%	\$ 15,716,500	5.00%	\$ 28,476,500	0.07%
COLDWELL BANKER	L	\$ 49,202,489	3.40%	\$ 41,097,905	2.98%	\$ 26,043,100	3.07%	\$ 10,192,600	2.08%	\$ 44,184,000	3.92%	\$ 24,655,000	2.86%		0.00%	\$ 195,375,094	3.24%
	S	\$ 40,373,428	2.83%	\$ 36,005,724	2.70%	\$ 26,233,555	3.07%	\$ 10,265,000	2.08%	\$ 35,240,000	3.19%	\$ 24,440,000	2.57%	\$ 6,300,000	2.50%	\$ 178,857,707	2.81%
COLDWELL BANKER Total		\$ 89,575,917	6.23%	\$ 77,103,629	5.68%	\$ 52,276,655	6.13%	\$ 20,457,600	4.17%	\$ 79,424,000	7.11%	\$ 49,095,000	5.43%	\$ 6,300,000	2.50%	\$ 374,232,801	6.04%
DOWNING FRYE	L	\$ 97,103,974	6.43%	\$ 110,235,659	7.83%	\$ 66,559,100	7.85%	\$ 38,571,500	7.81%	\$ 74,180,600	6.74%	\$ 33,145,000	3.43%	\$ 6,500,000	2.50%	\$ 426,295,833	6.86%
	S	\$ 89,047,694	5.95%	\$ 100,874,606	7.33%	\$ 70,428,198	8.35%	\$ 40,976,085	8.16%	\$ 78,420,830	6.99%	\$ 54,655,000	5.43%	\$ 15,795,000	7.50%	\$ 450,197,413	6.58%
DOWNING FRYE Total		\$ 186,151,668	12.38%	\$ 211,110,265	15.15%	\$ 136,987,298	16.19%	\$ 79,547,585	15.97%	\$ 152,601,430	13.73%	\$ 87,800,000	8.86%	\$ 22,295,000	10.00%	\$ 876,493,246	13.44%
FORREST	L		0.00%		0.00%	\$ 715,000	0.07%		0.00%		0.00%	\$ 13,512,000	1.14%		0.00%	\$ 13,512,000	0.02%
	S		0.00%		0.00%		0.00%		0.00%		0.00%	\$ 3,900,000	0.29%		0.00%	\$ 4,615,000	0.01%
FORREST Total			0.00%		0.00%	\$ 715,000	0.07%		0.00%		0.00%	\$ 17,412,000	1.43%		0.00%	\$ 18,127,000	0.03%
GULF COAST INTERNATIONAL PROP	L	\$ 741,700	0.06%	\$ 805,000	0.05%	\$ 1,759,000	0.21%	\$ 1,939,000	0.35%	\$ 7,925,500	0.61%	\$ 36,740,000	3.14%	\$ 9,350,000	2.50%	\$ 59,260,200	0.17%
	S		0.00%	\$ 998,748	0.08%	\$ 2,424,000	0.29%	\$ 4,140,500	0.87%	\$ 5,550,000	0.37%	\$ 43,060,000	4.00%		0.00%	\$ 56,173,248	0.17%
GULF COAST INTERNATIONAL PROP Total		\$ 741,700	0.06%	\$ 1,803,748	0.13%	\$ 4,183,000	0.50%	\$ 6,079,500	1.22%	\$ 13,475,500	0.98%	\$ 79,800,000	7.14%	\$ 9,350,000	2.50%	\$ 115,433,448	0.34%
JOHN R WOOD	L	\$ 57,375,113	3.69%	\$ 106,939,175	7.68%	\$ 85,731,156	10.13%	\$ 43,374,000	8.85%	\$ 80,867,500	7.11%	\$ 74,191,914	7.71%	\$ 31,466,500	12.50%	\$ 479,945,358	5.58%
	S	\$ 60,187,292	3.82%	\$ 92,656,320	6.55%	\$ 79,132,500	9.42%	\$ 45,481,200	9.20%	\$ 86,957,133	7.60%	\$ 76,192,500	8.29%	\$ 34,300,000	12.50%	\$ 474,906,945	5.38%
JOHN R WOOD Total		\$ 117,562,405	7.51%	\$ 199,595,495	14.23%	\$ 164,863,656	19.54%	\$ 88,855,200	18.06%	\$ 167,824,633	14.71%	\$ 150,384,414	16.00%	\$ 65,766,500	25.00%	\$ 954,852,303	10.96%
NAPLES ESTATE PROPERTIES	L		0.00%		0.00%		0.00%	\$ 2,677,500	0.52%	\$ 8,965,000	0.74%	\$ 18,821,000	2.00%		0.00%	\$ 30,463,500	0.09%
	S	\$ 230,000	0.01%		0.00%		0.00%	\$ 975,000	0.17%	\$ 8,150,000	0.74%	\$ 7,910,000	0.86%		0.00%	\$ 17,265,000	0.06%
NAPLES ESTATE PROPERTIES Total		\$ 230,000	0.01%		0.00%		0.00%	\$ 3,652,500	0.69%	\$ 17,115,000	1.47%	\$ 26,731,000	2.86%		0.00%	\$ 47,728,500	0.16%
PREMIER PLUS REALTY COMPANY	L	\$ 38,469,111	2.60%	\$ 43,802,469	3.28%	\$ 23,877,650	2.85%	\$ 7,630,299	1.56%	\$ 14,005,000	1.23%	\$ 2,425,000	0.29%		0.00%	\$ 130,209,529	2.62%
	S	\$ 46,486,278	3.02%	\$ 39,907,750	3.03%	\$ 21,253,400	2.50%	\$ 9,961,499	2.08%	\$ 15,560,500	1.35%	\$ 8,410,914	0.86%		0.00%	\$ 141,580,341	2.82%
PREMIER PLUS REALTY COMPANY Total		\$ 84,955,389	5.62%	\$ 83,710,219	6.30%	\$ 45,131,050	5.35%	\$ 17,591,798	3.65%	\$ 29,565,500	2.57%	\$ 10,835,914	1.14%		0.00%	\$ 271,789,870	5.44%
PREMIER SOTHEBYS	L	\$ 12,418,851	0.74%	\$ 47,200,275	3.33%	\$ 63,992,400	7.63%	\$ 43,961,100	8.85%	\$ 148,824,750	12.62%	\$ 185,780,015	18.29%	\$ 73,495,000	22.50%	\$ 575,672,391	3.15%
	S	\$ 18,128,050	1.06%	\$ 50,601,411	3.45%	\$ 51,767,800	5.99%	\$ 35,668,645	7.29%	\$ 127,567,516	11.03%	\$ 139,033,515	12.86%	\$ 54,400,000	15.00%	\$ 477,166,937	2.97%
PREMIER SOTHEBYS Total		\$ 30,546,901	1.80%	\$ 97,801,686	6.78%	\$ 115,760,200	13.62%	\$ 79,629,745	16.15%	\$ 276,392,266	23.65%	\$ 324,813,530	31.14%	\$ 127,895,000	37.50%	\$ 1,052,839,328	6.12%
ROYAL SHELL REAL ESTATE	L	\$ 6,620,000	0.46%	\$ 15,211,217	1.05%	\$ 8,272,600	1.00%	\$ 3,383,220	0.69%	\$ 24,789,712	2.21%	\$ 18,550,000	1.43%		0.00%	\$ 76,826,749	0.75%
	S	\$ 8,913,378	0.54%	\$ 14,914,450	1.08%	\$ 5,130,850	0.64%	\$ 2,434,000	0.52%	\$ 21,632,500	1.84%	\$ 9,252,000	1.14%		0.00%	\$ 62,277,178	0.74%
ROYAL SHELL REAL ESTATE Total		\$ 15,533,378	1.00%	\$ 30,125,667	2.13%	\$ 13,403,450	1.64%	\$ 5,817,220	1.22%	\$ 46,422,212	4.04%	\$ 27,802,000	2.57%		0.00%	\$ 139,103,927	1.50%
Grand Total		\$ 1,420,083,480	100.00%	\$ 1,371,474,266	100.00%	\$ 844,220,730	100.00%	\$ 494,002,100	100.00%	\$ 1,133,130,364	100.00%	\$ 1,008,455,858	100.00%	\$ 290,923,000	100.00%	\$ 6,562,289,798	100.00%