

John R. Wood Inc., REALTORS
Active Listing Report
Units by Prop Type and GeoCode

Sum of Unit Count		Code							Grand
Ownership Desc	GEO Area	A	B	C	D	E	F	G	Total
Condo	BN01	22	27	17	4	3			73
	BN02	14	3						17
	BN03	90	67						157
	BN04	11	34	22	15	26	4		112
	BN05	17	31	12	11	7	3		81
	BN06	11							11
	BN07	32	2						34
	BN08	5	1						6
	BN09	22	3						25
	BN10	3							3
	BN11	25	26						51
	BN12	60	9						69
	ES01	54	42	6	5	2			109
	ES02	17	1						18
	ES03	27	10						37
	NA01	62	42	38	32	40	4		218
	NA02	12	36	22	7	14	13		104
	NA03	1	7						8
	NA04	1	58	63	23	44	23	3	215
	NA05	50	40	76	50	62	30	7	315
	NA06	23	20	12	6	28	5		94
	NA07			2					2
	NA08	11	33	4	5	4	1		58
	NA09	48	14	4	2				68
	NA11	59	27	23		1			110
	NA12	26	57	33	4	5			125
	NA13	4	1						5
	NA14	45	34	22	6				107
	NA15	41	2	1					44
	NA16	113	61	17	1				192
	NA17	184	4						188
	NA18	231	28						259
	NA19	133	37			1			171
	NA21	99	27						126
	NA22	18	3						21
	NA24	22							22
	NA31	28	7						35

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Units by Prop Type and GeoCode

Sum of Unit Count		Code							Grand
Ownership Desc	GEO Area	A	B	C	D	E	F	G	Total
Condo	NA36	7	3						10
	NA37	55	3						58
	NA38	52	100	19	5	2			178
	NA39	33	6	2					41
Condo Total		1768	906	395	176	239	83	10	3577
Single Family	BN01		3	2	3	4	9		21
	BN02	4	12	8	4	3	1		32
	BN03		22	8	12	23	1		66
	BN04		9	13	13	21	6		62
	BN05	2	4	13	10	26	2		57
	BN06	10	12	1					23
	BN07	4	14	1					19
	BN08	11	11	5		1			28
	BN09	3	35	6					44
	BN10	13	15						28
	BN11		4	8		1	2		15
	BN12	20	34	14	2	12	7		89
	ES01	14	22	10	6	9			61
	ES02	19	32	1					52
	ES03	4	57	38	5				104
	NA01	4	20	17	20	25	19	4	109
	NA02			3	6	12	6		27
	NA03	14	37	10	3				64
	NA04			6	10	12	10	4	42
	NA05	1	3	9	14	23	30	2	82
	NA06				3	18	32	5	58
	NA07		2	2		1	23	44	72
	NA08	2	2	6	11	16	7		44
	NA09	22	9	12	1	4	2		50
	NA11	12	50	27	17	37	22	1	166
	NA12		19	10	11	31	11	2	84
	NA13		1	3	4	14	9		31
	NA14		50	27	26	18	4		125
	NA15	12	6	3		1			22
	NA16	3	41	32	15	27	22	5	145
	NA17	31	75	6	3				115
	NA18	25	41	16	3				85

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 Units by Prop Type and GeoCode

Sum of Unit Count		Code							Grand
Ownership Desc	GEO Area	A	B	C	D	E	F	G	Total
Single Family	NA19	21	77	34	21	5			158
	NA21		36	29	21	34	6		126
	NA22	26	72	18	9	9			134
	NA23	4	8	5	2	1			20
	NA24	31		1					32
	NA31	4	15	4		1		2	26
	NA32	1				1	1		3
	NA33	2							2
	NA34	14	15						29
	NA35	1							1
	NA36	10	2	1					13
	NA37	18	40	1		2			61
	NA38	6	35	7	14	10	1		73
	NA39	4	15	2	2				23
	NA41	6	11	6	3	3			29
	NA42	9	7	3	1	1			21
	NA43	8	4						12
	NA44	7	7	1					15
	NA45	12	4						16
	NA46	17	4						21
	NA47	23	8						31
	NA48	20	4	1	1				26
Single Family Total		474	1006	430	276	406	233	69	2894
Grand Total		2242	1912	825	452	645	316	79	6471

John R. Wood Inc., REALTORS
Active Listing Report
Volume by Prop Type and GeoCode

Sum of List Price		Code							Grand Total
Ownership Desc	GEO Area	A	B	C	D	E	F	G	Grand Total
Condo	BN01	\$4,139,400	\$10,501,300	\$10,102,600	\$3,444,000	\$4,149,000			\$32,336,300
	BN02	\$2,349,300	\$1,067,800						\$3,417,100
	BN03	\$17,195,502	\$21,700,580						\$38,896,082
	BN04	\$2,302,300	\$11,915,100	\$14,120,195	\$13,113,800	\$38,965,000	\$9,028,000		\$89,444,395
	BN05	\$2,807,999	\$10,890,195	\$7,144,000	\$9,594,000	\$9,008,000	\$8,449,000		\$47,893,194
	BN06	\$1,486,700							\$1,486,700
	BN07	\$5,494,450	\$500,000						\$5,994,450
	BN08	\$663,800	\$285,000						\$948,800
	BN09	\$4,048,900	\$914,800						\$4,963,700
	BN10	\$225,800							\$225,800
	BN11	\$5,081,399	\$8,958,465						\$14,039,864
	BN12	\$9,728,000	\$3,032,600						\$12,760,600
	ES01	\$9,811,581	\$13,857,449	\$3,407,999	\$3,905,000	\$2,790,000			\$33,772,029
	ES02	\$2,426,899	\$293,000						\$2,719,899
	ES03	\$5,148,500	\$3,191,200						\$8,339,700
	NA01	\$10,846,000	\$15,045,154	\$24,179,200	\$28,742,300	\$57,775,000	\$11,149,000		\$147,736,654
	NA02	\$2,194,600	\$14,368,770	\$13,866,800	\$6,643,000	\$18,291,000	\$43,565,000		\$98,929,170
	NA03	\$240,000	\$2,138,850						\$2,378,850
	NA04	\$225,000	\$23,888,600	\$37,880,996	\$20,270,500	\$67,256,000	\$71,646,000	\$19,000,000	\$240,167,096
	NA05	\$9,341,300	\$15,018,300	\$47,810,499	\$43,929,098	\$88,927,905	\$87,305,000	\$53,285,000	\$345,617,102
	NA06	\$4,448,100	\$8,077,000	\$7,065,300	\$5,312,800	\$42,410,000	\$14,985,000		\$82,298,200
	NA07			\$1,184,000					\$1,184,000
	NA08	\$2,187,900	\$12,027,500	\$2,399,000	\$4,007,900	\$4,957,000	\$2,290,000		\$27,869,300
	NA09	\$6,168,550	\$4,929,641	\$2,408,900	\$1,939,000				\$15,446,091
	NA11	\$10,719,732	\$9,277,490	\$13,906,000		\$1,250,000			\$35,153,222
	NA12	\$3,918,700	\$21,299,100	\$20,229,699	\$3,606,400	\$5,913,000			\$54,966,899
	NA13	\$743,900	\$275,000						\$1,018,900
	NA14	\$8,266,400	\$13,506,399	\$12,706,600	\$4,909,700				\$39,389,099
	NA15	\$5,289,700	\$617,500	\$585,000					\$6,492,200
	NA16	\$17,347,649	\$21,268,041	\$10,101,700	\$975,000				\$49,692,390
	NA17	\$26,002,993	\$1,059,400						\$27,062,393
	NA18	\$34,477,657	\$8,673,777						\$43,151,434
	NA19	\$19,041,894	\$11,846,486			\$1,650,000			\$32,538,380
	NA21	\$18,145,818	\$8,393,219						\$26,539,037
	NA22	\$3,135,695	\$1,028,900						\$4,164,595
	NA24	\$1,621,290							\$1,621,290
	NA31	\$5,551,500	\$2,218,700						\$7,770,200
	NA36	\$965,800	\$983,000						\$1,948,800
	NA37	\$9,109,435	\$830,990						\$9,940,425
	NA38	\$8,182,438	\$37,709,499	\$11,444,299	\$4,471,500	\$2,439,000			\$64,246,736
	NA39	\$5,088,223	\$2,105,000	\$1,100,000					\$8,293,223
Condo Total		\$286,170,804	\$323,693,805	\$241,642,787	\$154,863,998	\$345,780,905	\$248,417,000	\$72,285,000	\$1,672,854,299
Single Family	BN01		\$1,389,900	\$1,244,000	\$2,897,900	\$6,495,000	\$33,290,000		\$45,316,800
	BN02	\$682,800	\$4,105,000	\$5,041,899	\$3,648,500	\$5,320,000	\$3,395,000		\$22,193,199
	BN03		\$9,005,700	\$5,442,300	\$10,957,000	\$33,625,000	\$2,295,000		\$61,325,000
	BN04		\$3,541,000	\$7,849,699	\$11,655,800	\$29,807,500	\$17,205,000		\$70,058,999
	BN05	\$354,900	\$1,670,900	\$8,145,764	\$8,878,200	\$37,478,000	\$6,045,000		\$62,572,764
	BN06	\$1,998,599	\$4,088,600	\$519,000					\$6,606,199
	BN07	\$584,000	\$4,737,399	\$519,900					\$5,841,299
	BN08	\$2,038,700	\$4,061,200	\$3,196,900		\$1,995,000			\$11,291,800
	BN09	\$636,000	\$13,720,799	\$3,407,500					\$17,764,299
	BN10	\$1,942,200	\$5,690,799						\$7,632,999
	BN11		\$1,926,900	\$4,492,500		\$1,811,864	\$4,745,000		\$12,976,264
	BN12	\$3,996,000	\$12,738,100	\$8,137,700	\$1,928,900	\$14,879,000	\$19,375,000		\$61,054,700

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Ownership Desc	GEO Area	A	B	C	D	E	F	G	Grand Total	
Single Family	ES01	\$2,477,300	\$7,360,876	\$6,398,600	\$5,063,957	\$13,651,799			\$34,952,532	
	ES02	\$3,958,400	\$10,480,950	\$649,000					\$15,088,350	
	ES03	\$808,000	\$21,293,150	\$23,555,290	\$4,166,000				\$49,822,440	
	NA01	\$832,000	\$7,881,400	\$10,468,700	\$18,039,950	\$38,063,499	\$57,545,600	\$32,120,000	\$164,951,149	
	NA02			\$2,056,500	\$5,255,000	\$18,775,500	\$14,540,000		\$40,627,000	
	NA03	\$2,832,200	\$13,880,749	\$5,642,000	\$2,584,900				\$24,939,849	
	NA04			\$4,103,000	\$9,160,700	\$16,109,000	\$23,960,000	\$25,165,000	\$78,497,700	
	NA05	\$209,900	\$1,351,000	\$5,842,400	\$12,092,000	\$37,298,900	\$87,589,000	\$11,195,000	\$155,578,200	
	NA06				\$2,853,000	\$26,413,000	\$91,734,000	\$52,595,000	\$173,595,000	
	NA07		\$774,900	\$1,431,000		\$1,790,000	\$81,575,500	\$413,919,000	\$499,490,400	
	NA08	\$284,900	\$854,900	\$3,691,900	\$10,431,000	\$21,610,000	\$23,018,657		\$59,891,357	
	NA09	\$2,964,870	\$3,058,900	\$7,611,530	\$775,000	\$4,998,000	\$5,190,000		\$24,598,300	
	NA11	\$2,535,200	\$18,767,389	\$17,159,965	\$15,120,696	\$56,456,000	\$68,311,000	\$6,499,000	\$184,849,250	
	NA12		\$7,592,895	\$5,760,875	\$9,433,800	\$46,097,078	\$33,788,000	\$10,885,000	\$113,557,648	
	NA13		\$450,000	\$2,147,000	\$3,476,000	\$19,248,300	\$25,400,000		\$50,721,300	
	NA14		\$18,606,860	\$16,679,699	\$22,463,800	\$22,498,400	\$9,595,000		\$89,843,759	
	NA15	\$2,353,100	\$1,957,400	\$1,834,800		\$1,050,000			\$7,195,300	
	NA16	\$688,900	\$16,406,460	\$20,293,500	\$13,171,681	\$41,423,899	\$79,523,999	\$32,725,000	\$204,233,439	
	NA17	\$6,027,595	\$25,842,458	\$3,705,900	\$2,549,000				\$38,124,953	
	NA18	\$4,600,400	\$14,798,389	\$9,574,195	\$2,637,000				\$31,609,984	
	NA19	\$4,231,450	\$29,284,377	\$21,553,512	\$18,349,642	\$6,595,794			\$80,014,775	
	NA21		\$14,259,490	\$17,666,500	\$18,065,600	\$51,173,694	\$17,425,000		\$118,590,284	
	NA22	\$5,491,491	\$25,536,690	\$11,047,270	\$8,205,300	\$11,808,000			\$62,088,751	
	NA23	\$748,899	\$2,985,100	\$3,174,898	\$1,794,000	\$1,240,000			\$9,942,897	
	NA24	\$4,468,650		\$595,000					\$5,063,650	
	NA31	\$709,800	\$4,908,381	\$2,203,000		\$1,150,000		\$12,969,000	\$21,940,181	
	NA32	\$179,995				\$1,900,000	\$2,500,000		\$4,579,995	
	NA33	\$224,900							\$224,900	
	NA34	\$2,979,199	\$4,868,892						\$7,848,091	
	NA35	\$130,000							\$130,000	
	NA36	\$1,560,980	\$529,990	\$595,000					\$2,685,970	
	NA37	\$3,803,170	\$13,763,974	\$565,000		\$2,950,000			\$21,082,144	
	NA38	\$1,390,280	\$13,679,668	\$4,404,963	\$12,137,000	\$14,697,962	\$2,295,000		\$48,604,873	
	NA39	\$843,000	\$4,752,511	\$1,119,000	\$1,790,000				\$8,504,511	
	NA41	\$1,243,300	\$3,950,400	\$3,555,800	\$2,544,900	\$3,970,000			\$15,264,400	
	NA42	\$1,616,700	\$2,367,390	\$1,619,899	\$895,000	\$1,480,840			\$7,979,829	
	NA43	\$1,290,500	\$1,261,000						\$2,551,500	
	NA44	\$1,138,800	\$2,173,300	\$715,000					\$4,027,100	
	NA45	\$1,801,900	\$1,113,000						\$2,914,900	
	NA46	\$2,788,600	\$1,214,900						\$4,003,500	
	NA47	\$3,500,000	\$2,222,899						\$5,722,899	
	NA48	\$3,231,838	\$1,400,800	\$549,000	\$950,000				\$6,131,638	
Single Family Total		\$86,179,416	\$368,307,735	\$265,966,858	\$243,971,226	\$593,861,029	\$710,340,756	\$598,072,000	\$2,866,699,020	
Grand Total		\$372,350,220	\$692,001,540	\$507,609,645	\$398,835,224	\$939,641,934	\$958,757,756	\$670,357,000	\$4,539,553,319	

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Active Listing Aging Report

Sum of Unit Count	Code							Grand
Year Mth	A	B	C	D	E	F	G	Total
2012-10	536	377	129	71	106	59	5	1283
2012-09	302	239	111	50	72	26	2	802
2012-08	237	185	58	41	45	23	5	594
2012-07	179	155	61	28	40	19	7	489
2012-06	141	161	51	20	29	19	2	423
2012-05	151	146	57	35	41	13	5	448
2012-04	146	87	51	25	37	14	4	364
2012-03	90	89	51	24	48	30	2	334
2012-02	70	66	35	22	33	8	7	241
2012-01	65	74	45	24	36	21	8	273
2011-12	39	33	14	8	21	11	1	127
2011-11	38	45	24	17	15	9	5	153
2011-10	28	24	24	6	15	12	4	113
2011-09	22	26	4	11	9	5		77
2011-08	21	18	24	11	7	2	2	85
2011-07	14	19	8	6	7	5	1	60
2011-06	17	7	12	4	7	3	2	52
2011-05	20	13	11	4	7	3	3	61
2011-04	14	17	4	5	7		1	48
2011-03	10	6	3	4	6	1		30
2011-02	11	17	10	2	8	4	2	54
2011-01	13	17	4	5	7	3		49
2010-12	3	4		1	3	3	1	15
2010-11	4	11	3	2	3	3		26
2010-10	3	4	5	4	6	4	1	27
2010-09	7	6	1	2		2	1	19
2010-08	3	1	1	2	1	6	1	15
2010-07	7	2	1	2	4			16
2010-06	5	5			3		1	14
2010-05	7	6	2		1	1	1	18
2010-04	5	5		4	1			15
2010-03	3	3	1	1		1	1	10
2010-02	1	3	1	1		1	2	9
2010-01	3	2	1	2				8
2009-12	3	3			4	1		11
2009-11	3	3			3			9
2009-10			1		1			2

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Sum of Unit Count	Code							Grand
Year Mth	A	B	C	D	E	F	G	Total
2009-09	2	2				1		5
2009-07	1	1	1		1			4
2009-06	3							3
2009-05	3		1				1	5
2009-04		2	2					4
2009-03	1	2		1	1			5
2009-02	1	1	2		1	2		7
2009-01	1	2		2				5
2008-12		1	1		1		1	4
2008-11			1	1	2			4
2008-09		1						1
2008-08	1					1		2
2008-07				2				2
2008-06			1					1
2008-04	1							1
2008-03		2						2
2008-02	1	1	1		1			4
2008-01	1	2	1	1	1			6
2007-11	1	1	1		1			4
2007-10			1					1
2007-09		1						1
2007-08		1						1
2007-06			1					1
2007-05		2			1			3
2007-04		1						1
2007-03		1						1
2007-02		1						1
2007-01	1	2						3
2006-11			1	1				2
2006-10		1						1
2006-08	1	1						2
2006-07		1			1			2
2006-05		1	1					2
2006-03	1							1
2006-01	1	1						2
2004-10					1			1
2004-09		1	1					2

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Grand Total	2242	1912	825	452	645	316	79	6471

John R. Wood Inc., REALTORS
Active Listing Report
GeoCode Active Stats

	Data					
GEO Area	Average of List Price	Min of List Price	Max of List Price	Sum of List Price	Sum of Unit Count	
BN01	\$826,097	\$154,900	\$4,950,000	\$77,653,100		94
BN02	\$522,659	\$115,000	\$3,395,000	\$25,610,299		49
BN03	\$449,422	\$137,000	\$2,295,000	\$100,221,082		223
BN04	\$916,686	\$149,900	\$3,900,000	\$159,503,394		174
BN05	\$800,478	\$79,900	\$3,950,000	\$110,465,958		138
BN06	\$238,026	\$76,500	\$519,000	\$8,092,899		34
BN07	\$223,316	\$68,000	\$519,900	\$11,835,749		53
BN08	\$360,018	\$84,000	\$1,995,000	\$12,240,600		34
BN09	\$329,391	\$129,500	\$639,000	\$22,727,999		69
BN10	\$253,510	\$38,000	\$450,000	\$7,858,799		31
BN11	\$409,335	\$109,000	\$2,650,000	\$27,016,128		66
BN12	\$467,185	\$57,900	\$3,950,000	\$73,815,300		158
ES01	\$404,262	\$57,000	\$1,999,999	\$68,724,561		170
ES02	\$254,404	\$109,250	\$649,000	\$17,808,249		70
ES03	\$412,497	\$87,500	\$899,000	\$58,162,140		141
NA01	\$956,232	\$49,900	\$9,975,000	\$312,687,803		327
NA02	\$1,065,314	\$107,000	\$4,490,000	\$139,556,170		131
NA03	\$379,426	\$144,000	\$900,000	\$27,318,699		72
NA04	\$1,239,941	\$225,000	\$6,995,000	\$318,664,796		257
NA05	\$1,262,457	\$56,000	\$15,500,000	\$501,195,302		397
NA06	\$1,683,508	\$130,000	\$14,900,000	\$255,893,200		152
NA07	\$6,765,870	\$349,900	\$22,900,000	\$500,674,400		74
NA08	\$860,399	\$120,000	\$4,500,000	\$87,760,657		102
NA09	\$339,359	\$14,250	\$2,995,000	\$40,044,391		118
NA11	\$797,110	\$109,000	\$6,499,000	\$220,002,472		276
NA12	\$806,338	\$70,000	\$5,690,000	\$168,524,547		209
NA13	\$1,437,228	\$115,000	\$3,600,000	\$51,740,200		36
NA14	\$557,038	\$59,900	\$2,750,000	\$129,232,858		232
NA15	\$207,386	\$69,900	\$1,050,000	\$13,687,500		66
NA16	\$753,489	\$25,000	\$7,995,000	\$253,925,829		337
NA17	\$215,140	\$52,500	\$875,000	\$65,187,346		303
NA18	\$217,330	\$53,900	\$899,000	\$74,761,418		344
NA19	\$342,107	\$29,900	\$1,789,000	\$112,553,155		329
NA21	\$575,910	\$71,100	\$3,895,000	\$145,129,321		252
NA22	\$427,441	\$63,000	\$1,890,000	\$66,253,346		155
NA23	\$497,145	\$160,000	\$1,240,000	\$9,942,897		20
NA24	\$123,795	\$45,000	\$595,000	\$6,684,940		54
NA31	\$487,055	\$119,900	\$6,970,000	\$29,710,381		61
NA32	\$1,526,665	\$179,995	\$2,500,000	\$4,579,995		3
NA33	\$112,450	\$85,000	\$139,900	\$224,900		2
NA34	\$270,624	\$169,000	\$439,900	\$7,848,091		29
NA35	\$130,000	\$130,000	\$130,000	\$130,000		1
NA36	\$201,512	\$26,900	\$595,000	\$4,634,770		23
NA37	\$260,694	\$90,000	\$1,750,000	\$31,022,569		119
NA38	\$449,608	\$49,900	\$2,295,000	\$112,851,609		251

John R. Wood Inc., REALTORS
Active Listing Report
GeoCode Active Stats

	Data				
GEO Area	Average of List Price	Min of List Price	Max of List Price	Sum of List Price	Sum of Unit Count
NA39	\$262,465	\$24,900	\$995,000	\$16,797,734	64
NA41	\$526,359	\$199,000	\$1,650,000	\$15,264,400	29
NA42	\$379,992	\$115,000	\$1,480,840	\$7,979,829	21
NA43	\$212,625	\$115,000	\$389,000	\$2,551,500	12
NA44	\$268,473	\$99,000	\$715,000	\$4,027,100	15
NA45	\$182,181	\$75,000	\$289,000	\$2,914,900	16
NA46	\$190,643	\$105,000	\$350,000	\$4,003,500	21
NA47	\$184,610	\$64,000	\$334,900	\$5,722,899	31
NA48	\$235,832	\$115,000	\$950,000	\$6,131,638	26
Grand Total	\$701,523	\$14,250	\$22,900,000	\$4,539,553,319	6471