

**John R. Wood Inc., REALTORS**  
**Company Ranking Reports**  
SELECT BROKERS BY SIDE & PRICE

A Market		(All)		Data		Side					
		Sum of Closed Volume		Count of Side		Total Sum of Closed Volume		Total Count of Side			
Code	SELECT COMPANY NAME	L	S	L	S						
A	AMERIVEST	\$483,164,231	\$485,822,632	3,525	3,565	\$968,986,863		7,090			
	COLDWELL BANKER	\$11,748,753	\$9,983,687	86	71	\$21,732,440		157			
	DOWNING FRYE	\$54,561,861	\$43,811,750	376	308	\$98,373,611		684			
	GULF COAST INTERNATIONAL PROP	\$107,827,394	\$97,993,595	711	656	\$205,820,989		1,367			
	JOHN R WOOD	\$946,700	\$100,250	7	1	\$1,046,950		8			
	NAPLES ESTATE PROPERTIES	\$61,659,161	\$63,614,942	399	405	\$125,274,103		804			
	PREMIER PLUS REALTY COMPANY		\$230,000		1	\$230,000		1			
	PREMIER SOTHEBYS	\$42,665,611	\$51,495,078	287	335	\$94,160,689		622			
	ROYAL SHELL REAL ESTATE	\$13,172,851	\$19,327,550	78	114	\$32,500,401		192			
<b>A Total</b>		<b>\$782,822,062</b>	<b>\$782,822,062</b>	<b>5,518</b>	<b>5,518</b>	<b>\$1,565,644,124</b>		<b>11,036</b>			
B	AMERIVEST	\$344,947,966	\$376,913,157	1,027	1,111	\$721,861,123		2,138			
	COLDWELL BANKER	\$5,321,500	\$6,444,350	15	19	\$11,765,850		34			
	DOWNING FRYE	\$45,358,255	\$39,042,724	131	116	\$84,400,979		247			
	GULF COAST INTERNATIONAL PROP	\$120,590,859	\$107,716,106	341	313	\$228,306,965		654			
	JOHN R WOOD	\$805,000	\$1,288,748	2	4	\$2,093,748		6			
	PREMIER PLUS REALTY COMPANY	\$118,306,875	\$103,298,120	338	292	\$221,604,995		630			
	PREMIER SOTHEBYS	\$47,542,869	\$46,089,250	143	139	\$93,632,119		282			
	ROYAL SHELL REAL ESTATE	\$53,466,275	\$55,179,911	151	151	\$108,646,186		302			
<b>B Total</b>		<b>\$752,169,816</b>	<b>\$752,169,816</b>	<b>2,192</b>	<b>2,192</b>	<b>\$1,504,339,632</b>		<b>4,384</b>			
C	AMERIVEST	\$155,813,474	\$173,281,677	260	291	\$329,095,151		551			
	CAMPBELL & PREBISH	\$5,742,100	\$5,248,900	9	8	\$10,991,000		17			
	DOWNING FRYE	\$28,995,600	\$29,432,555	48	48	\$58,428,155		96			
	FORREST	\$71,291,900	\$77,459,198	118	130	\$148,751,098		248			
	GULF COAST INTERNATIONAL PROP	\$805,000	\$1,288,748	2	4	\$2,093,748		6			
	JOHN R WOOD	\$1,759,000	\$2,424,000	3	4	\$4,183,000		7			
	NAPLES ESTATE PROPERTIES	\$93,376,498	\$85,520,842	155	143	\$178,897,340		298			
	PREMIER PLUS REALTY COMPANY	\$575,000	\$575,000	1	1	\$575,000		1			
	PREMIER SOTHEBYS	\$28,029,920	\$24,460,670	47	40	\$52,490,590		87			
	ROYAL SHELL REAL ESTATE	\$67,736,400	\$54,943,800	113	89	\$122,680,200		202			
<b>C Total</b>		<b>\$461,017,492</b>	<b>\$461,017,492</b>	<b>767</b>	<b>767</b>	<b>\$922,034,984</b>		<b>1,534</b>			
D	AMERIVEST	\$98,752,781	\$103,696,871	115	121	\$202,449,652		236			
	CAMPBELL & PREBISH	\$910,000	\$1,845,000	1	2	\$2,755,000		3			
	DOWNING FRYE	\$825,000	\$1,795,000	1	2	\$2,620,000		3			
	GULF COAST INTERNATIONAL PROP	\$12,817,600	\$10,265,000	15	12	\$23,082,600		27			
	JOHN R WOOD	\$43,795,500	\$42,859,085	51	49	\$86,654,585		100			
	NAPLES ESTATE PROPERTIES	\$1,939,000	\$4,156,500	2	5	\$6,095,500		7			
	PREMIER PLUS REALTY COMPANY	\$45,932,000	\$48,035,200	54	56	\$93,967,200		110			
	PREMIER SOTHEBYS	\$2,677,500	\$975,000	3	1	\$3,652,500		4			
	ROYAL SHELL REAL ESTATE	\$8,530,299	\$11,576,499	10	14	\$20,106,798		24			
<b>D Total</b>		<b>\$266,841,800</b>	<b>\$266,841,800</b>	<b>311</b>	<b>311</b>	<b>\$533,683,600</b>		<b>622</b>			
E	AMERIVEST	\$170,550,120	\$189,213,703	127	139	\$359,763,823		266			
	CAMPBELL & PREBISH	\$1,530,000	\$1,450,000	1	1	\$2,980,000		2			
	DOWNING FRYE	\$47,119,000	\$38,848,000	34	29	\$85,967,000		63			
	GULF COAST INTERNATIONAL PROP	\$76,830,600	\$82,150,830	57	60	\$158,981,430		117			
	JOHN R WOOD	\$7,925,500	\$5,550,000	5	3	\$13,475,500		8			
	NAPLES ESTATE PROPERTIES	\$86,467,500	\$93,827,133	62	67	\$180,294,633		129			
	ROYAL SHELL REAL ESTATE	\$8,965,000	\$8,150,000	6	6	\$17,115,000		12			

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E	PREMIER PLUS REALTY COMPANY	\$14,005,000	\$18,200,500	10	13			\$32,205,500			23				
	PREMIER SOTHEBYS	\$160,131,750	\$134,799,516	112	95			\$294,931,266			207				
	ROYAL SHELL REAL ESTATE	\$24,789,712	\$22,884,500	18	16			\$47,674,212			34				
<b>E Total</b>		<b>\$598,314,182</b>	<b>\$598,314,182</b>	<b>432</b>	<b>432</b>			<b>\$1,196,628,364</b>			<b>864</b>				
F	CAMPBELL & PREBISH	\$97,308,000	\$145,674,000	34	51			\$242,982,000			85				
	COLDWELL BANKER	\$2,800,000	\$2,800,000	1	1			\$5,600,000			2				
	COLDWELL BANKER	\$24,655,000	\$24,440,000	10	9			\$49,095,000			19				
	DOWNING FRYE	\$33,145,000	\$54,655,000	12	19			\$87,800,000			31				
	FORREST	\$13,512,000	\$3,900,000	4	1			\$17,412,000			5				
	GULF COAST INTERNATIONAL PROP	\$36,740,000	\$47,560,000	11	15			\$84,300,000			26				
	JOHN R WOOD	\$83,191,914	\$85,292,500	30	32			\$168,484,414			62				
	NAPLES ESTATE PROPERTIES	\$18,646,000	\$10,910,000	7	4			\$29,556,000			11				
	PREMIER PLUS REALTY COMPANY	\$5,770,000	\$11,755,914	2	4			\$17,525,914			6				
	PREMIER SOTHEBYS	\$204,780,014	\$142,858,514	70	46			\$347,638,528			116				
	ROYAL SHELL REAL ESTATE	\$18,550,000	\$9,252,000	5	4			\$27,802,000			9				
<b>F Total</b>		<b>\$539,097,928</b>	<b>\$539,097,928</b>	<b>186</b>	<b>186</b>			<b>\$1,078,195,856</b>			<b>372</b>				
G	CAMPBELL & PREBISH	\$30,350,000	\$24,650,000	5	4			\$55,000,000			9				
	CAMPBELL & PREBISH		\$15,716,500		2			\$15,716,500			2				
	COLDWELL BANKER		\$6,300,000		1			\$6,300,000			1				
	DOWNING FRYE	\$6,500,000	\$15,795,000	1	3			\$22,295,000			4				
	GULF COAST INTERNATIONAL PROP	\$9,350,000		1				\$9,350,000			1				
	JOHN R WOOD	\$31,466,500	\$34,300,000	5	5			\$65,766,500			10				
	PREMIER SOTHEBYS	\$73,495,000	\$54,400,000	9	6			\$127,895,000			15				
<b>G Total</b>		<b>\$151,161,500</b>	<b>\$151,161,500</b>	<b>21</b>	<b>21</b>			<b>\$302,323,000</b>			<b>42</b>				
<b>Grand Total</b>		<b>\$3,551,424,780</b>	<b>\$3,551,424,780</b>	<b>9,427</b>	<b>9,427</b>			<b>\$7,102,849,560</b>			<b>18,854</b>				