

John R. Wood Inc., REALTORS
Company Ranking Reports
Select Company Sides-Price Code

		Code	Data												Total Count of Side	Total Count of Code	
SELECT COMPANY NAME	Side	A	B		C		D		E		F		G		Total Count of Side	Total Count of Code	
		Count of Side	Count of Code	Count of Side	Count of Code	Count of Side	Count of Code	Count of Side	Count of Code	Count of Side	Count of Code	Count of Side	Count of Code	Count of Side			Count of Code
	L	3,525	31.94%	1,027	23.43%	260	16.95%	115	18.49%	127	14.70%	34	9.14%	5	11.90%	5,093	27.01%
	S	3,565	32.30%	1,111	25.34%	291	18.97%	121	19.45%	139	16.09%	51	13.71%	4	9.52%	5,282	28.02%
Total		7,090	64.24%	2,138	48.77%	551	35.92%	236	37.94%	266	30.79%	85	22.85%	9	21.43%	10,375	55.03%
AMERIVEST	L	86	0.78%	15	0.34%	9	0.59%	1	0.16%	1	0.12%		0.00%		0.00%	112	0.59%
	S	71	0.64%	19	0.43%	8	0.52%	2	0.32%	1	0.12%		0.00%		0.00%	101	0.54%
AMERIVEST Total		157	1.42%	34	0.78%	17	1.11%	3	0.48%	2	0.23%		0.00%		0.00%	213	1.13%
CAMPBELL & PREBISH	L		0.00%		0.00%		0.00%	1	0.16%		0.00%	1	0.27%		0.00%	2	0.01%
	S		0.00%		0.00%	2	0.13%	2	0.32%	3	0.35%	1	0.27%	2	4.76%	10	0.05%
CAMPBELL & PREBISH Total			0.00%		0.00%	2	0.13%	3	0.48%	3	0.35%	2	0.54%	2	4.76%	12	0.06%
COLDWELL BANKER	L	376	3.41%	131	2.99%	48	3.13%	15	2.41%	34	3.94%	10	2.69%		0.00%	614	3.26%
	S	308	2.79%	116	2.65%	48	3.13%	12	1.93%	29	3.36%	9	2.42%	1	2.38%	523	2.77%
COLDWELL BANKER Total		684	6.20%	247	5.63%	96	6.26%	27	4.34%	63	7.29%	19	5.11%	1	2.38%	1,137	6.03%
DOWNING FRYE	L	711	6.44%	341	7.78%	118	7.69%	51	8.20%	57	6.60%	12	3.23%	1	2.38%	1,291	6.85%
	S	656	5.94%	313	7.14%	130	8.47%	49	7.88%	60	6.94%	19	5.11%	3	7.14%	1,230	6.52%
DOWNING FRYE Total		1,367	12.39%	654	14.92%	248	16.17%	100	16.08%	117	13.54%	31	8.33%	4	9.52%	2,521	13.37%
FORREST	L		0.00%		0.00%		0.00%		0.00%		0.00%	4	1.08%		0.00%	4	0.02%
	S		0.00%		0.00%	1	0.07%		0.00%		0.00%	1	0.27%		0.00%	2	0.01%
FORREST Total			0.00%		0.00%	1	0.07%		0.00%		0.00%	5	1.34%		0.00%	6	0.03%
GULF COAST INTERNATIONAL PROP	L	7	0.06%	2	0.05%	3	0.20%	2	0.32%	5	0.58%	11	2.96%	1	2.38%	31	0.16%
	S	1	0.01%	4	0.09%	4	0.26%	5	0.80%	3	0.35%	15	4.03%		0.00%	32	0.17%
GULF COAST INTERNATIONAL PROP Total		8	0.07%	6	0.14%	7	0.46%	7	1.13%	8	0.93%	26	6.99%	1	2.38%	63	0.33%
JOHN R WOOD	L	399	3.62%	338	7.71%	155	10.10%	54	8.68%	62	7.18%	30	8.06%	5	11.90%	1,043	5.53%
	S	405	3.67%	292	6.66%	143	9.32%	56	9.00%	67	7.75%	32	8.60%	5	11.90%	1,000	5.30%
JOHN R WOOD Total		804	7.29%	630	14.37%	298	19.43%	110	17.68%	129	14.93%	62	16.67%	10	23.81%	2,043	10.84%
NAPLES ESTATE PROPERTIES	L		0.00%		0.00%		0.00%	3	0.48%	6	0.69%	7	1.88%		0.00%	16	0.08%
	S	1	0.01%		0.00%	1	0.07%	1	0.16%	6	0.69%	4	1.08%		0.00%	13	0.07%
NAPLES ESTATE PROPERTIES Total		1	0.01%		0.00%	1	0.07%	4	0.64%	12	1.39%	11	2.96%		0.00%	29	0.15%
PREMIER PLUS REALTY COMPANY	L	287	2.60%	143	3.26%	47	3.06%	10	1.61%	10	1.16%	2	0.54%		0.00%	499	2.65%
	S	335	3.04%	139	3.17%	40	2.61%	14	2.25%	13	1.50%	4	1.08%		0.00%	545	2.89%
PREMIER PLUS REALTY COMPANY Total		622	5.64%	282	6.43%	87	5.67%	24	3.86%	23	2.66%	6	1.61%		0.00%	1,044	5.54%
PREMIER SOTHEBYS	L	78	0.71%	151	3.44%	113	7.37%	55	8.84%	112	12.96%	70	18.82%	9	21.43%	588	3.12%
	S	114	1.03%	151	3.44%	89	5.80%	45	7.23%	95	11.00%	46	12.37%	6	14.29%	546	2.90%
PREMIER SOTHEBYS Total		192	1.74%	302	6.89%	202	13.17%	100	16.08%	207	23.96%	116	31.18%	15	35.71%	1,134	6.01%
ROYAL SHELL REAL ESTATE	L	49	0.44%	44	1.00%	14	0.91%	4	0.64%	18	2.08%	5	1.34%		0.00%	134	0.71%
	S	62	0.56%	47	1.07%	10	0.65%	4	0.64%	16	1.85%	4	1.08%		0.00%	143	0.76%
ROYAL SHELL REAL ESTATE Total		111	1.01%	91	2.08%	24	1.56%	8	1.29%	34	3.94%	9	2.42%		0.00%	277	1.47%
Grand Total		11,036	100.00%	4,384	100.00%	1,534	100.00%	622	100.00%	864	100.00%	372	100.00%	42	100.00%	18,854	100.00%

John R. Wood Inc., REALTORS
Company Ranking Reports
Select Company Volume-PriceCode

		Code		Data												Total Volume Closed		Total Percent
		A		B		C		D		E		F		G				
SELECT COMPANY NAME	Side	Volume Closed	Percent	Volume Closed	Percent	Volume Closed	Percent	Volume Closed	Percent	Volume Closed	Percent	Volume Closed	Percent	Volume Closed	Percent			
	L	\$ 483,164,231	31.94%	\$ 344,947,966	23.43%	\$ 155,813,474	16.95%	\$ 98,752,781	18.49%	\$ 170,550,120	14.70%	\$ 97,308,000	9.14%	\$ 30,350,000	11.90%	\$ 1,380,886,572	27.01%	
	S	\$ 485,822,632	32.30%	\$ 376,913,157	25.34%	\$ 173,281,677	18.97%	\$ 103,696,871	19.45%	\$ 189,213,703	16.09%	\$ 145,674,000	13.71%	\$ 24,650,000	9.52%	\$ 1,499,252,040	28.02%	
Total		\$ 968,986,863	64.24%	\$ 721,861,123	48.77%	\$ 329,095,151	35.92%	\$ 202,449,652	37.94%	\$ 359,763,823	30.79%	\$ 242,982,000	22.85%	\$ 55,000,000	21.43%	\$ 2,880,138,612	55.03%	
AMERIVEST	L	\$ 11,748,753	0.78%	\$ 5,321,500	0.34%	\$ 5,742,100	0.59%	\$ 910,000	0.16%	\$ 1,530,000	0.12%		0.00%		0.00%	\$ 25,252,353	0.59%	
	S	\$ 9,983,687	0.64%	\$ 6,444,350	0.43%	\$ 5,248,900	0.52%	\$ 1,845,000	0.32%	\$ 1,450,000	0.12%		0.00%		0.00%	\$ 24,971,937	0.54%	
AMERIVEST Total		\$ 21,732,440	1.42%	\$ 11,765,850	0.78%	\$ 10,991,000	1.11%	\$ 2,755,000	0.48%	\$ 2,980,000	0.23%		0.00%		0.00%	\$ 50,224,290	1.13%	
CAMPBELL & PREBISH	L		0.00%		0.00%		0.00%	\$ 825,000	0.16%		0.00%	\$ 2,800,000	0.27%		0.00%	\$ 3,625,000	0.01%	
	S		0.00%		0.00%	\$ 1,300,000	0.13%	\$ 1,795,000	0.32%	\$ 3,240,000	0.35%	\$ 2,800,000	0.27%	\$ 15,716,500	4.76%	\$ 24,851,500	0.05%	
CAMPBELL & PREBISH Total			0.00%		0.00%	\$ 1,300,000	0.13%	\$ 2,620,000	0.48%	\$ 3,240,000	0.35%	\$ 5,600,000	0.54%	\$ 15,716,500	4.76%	\$ 28,476,500	0.06%	
COLDWELL BANKER	L	\$ 54,561,861	3.41%	\$ 45,358,255	2.99%	\$ 28,995,600	3.13%	\$ 12,817,600	2.41%	\$ 47,119,000	3.94%	\$ 24,655,000	2.69%		0.00%	\$ 213,507,316	3.26%	
	S	\$ 43,811,750	2.79%	\$ 39,042,724	2.65%	\$ 29,432,555	3.13%	\$ 10,265,000	1.93%	\$ 38,848,000	3.36%	\$ 24,440,000	2.42%	\$ 6,300,000	2.38%	\$ 192,140,029	2.77%	
COLDWELL BANKER Total		\$ 98,373,611	6.20%	\$ 84,400,979	5.63%	\$ 58,428,155	6.26%	\$ 23,082,600	4.34%	\$ 85,967,000	7.29%	\$ 49,095,000	5.11%	\$ 6,300,000	2.38%	\$ 405,647,345	6.03%	
DOWNING FRYE	L	\$ 107,827,394	6.44%	\$ 120,590,859	7.78%	\$ 71,291,900	7.69%	\$ 43,795,500	8.20%	\$ 76,830,600	6.60%	\$ 33,145,000	3.23%	\$ 6,500,000	2.38%	\$ 459,981,253	6.85%	
	S	\$ 97,993,595	5.94%	\$ 107,716,106	7.14%	\$ 77,459,198	8.47%	\$ 42,859,085	7.88%	\$ 82,150,830	6.94%	\$ 54,655,000	5.11%	\$ 15,795,000	7.14%	\$ 478,628,814	6.52%	
DOWNING FRYE Total		\$ 205,820,989	12.39%	\$ 228,306,965	14.92%	\$ 148,751,098	16.17%	\$ 86,654,585	16.08%	\$ 158,981,430	13.54%	\$ 87,800,000	8.33%	\$ 22,295,000	9.52%	\$ 938,610,067	13.37%	
FORREST	L		0.00%		0.00%		0.00%		0.00%		0.00%	\$ 13,512,000	1.08%		0.00%	\$ 13,512,000	0.02%	
	S		0.00%		0.00%	\$ 715,000	0.07%		0.00%		0.00%	\$ 3,900,000	0.27%		0.00%	\$ 4,615,000	0.01%	
FORREST Total			0.00%		0.00%	\$ 715,000	0.07%		0.00%		0.00%	\$ 17,412,000	1.34%		0.00%	\$ 18,127,000	0.03%	
GULF COAST INTERNATIONAL PROP	L	\$ 946,700	0.06%	\$ 805,000	0.05%	\$ 1,759,000	0.20%	\$ 1,939,000	0.32%	\$ 7,925,500	0.58%	\$ 36,740,000	2.96%	\$ 9,350,000	2.38%	\$ 59,465,200	0.16%	
	S	\$ 100,250	0.01%	\$ 1,288,748	0.09%	\$ 2,424,000	0.26%	\$ 4,156,500	0.80%	\$ 5,550,000	0.35%	\$ 47,560,000	4.03%		0.00%	\$ 61,079,498	0.17%	
GULF COAST INTERNATIONAL PROP Total		\$ 1,046,950	0.07%	\$ 2,093,748	0.14%	\$ 4,183,000	0.46%	\$ 6,095,500	1.13%	\$ 13,475,500	0.93%	\$ 84,300,000	6.99%	\$ 9,350,000	2.38%	\$ 120,544,698	0.33%	
JOHN R WOOD	L	\$ 61,659,161	3.62%	\$ 118,306,875	7.71%	\$ 93,376,498	10.10%	\$ 45,932,000	8.68%	\$ 86,467,500	7.18%	\$ 83,191,914	8.06%	\$ 31,466,500	11.90%	\$ 520,400,448	5.53%	
	S	\$ 63,614,942	3.67%	\$ 103,298,120	6.66%	\$ 85,520,842	9.32%	\$ 48,035,200	9.00%	\$ 93,827,133	7.75%	\$ 85,292,500	8.60%	\$ 34,300,000	11.90%	\$ 513,888,737	5.30%	
JOHN R WOOD Total		\$ 125,274,103	7.29%	\$ 221,604,995	14.37%	\$ 178,897,340	19.43%	\$ 93,967,200	17.68%	\$ 180,294,633	14.93%	\$ 168,484,414	16.67%	\$ 65,766,500	23.81%	\$ 1,034,289,185	10.84%	
NAPLES ESTATE PROPERTIES	L		0.00%		0.00%		0.00%	\$ 2,677,500	0.48%	\$ 8,965,000	0.69%	\$ 18,646,000	1.88%		0.00%	\$ 30,288,500	0.08%	
	S	\$ 230,000	0.01%		0.00%	\$ 575,000	0.07%	\$ 975,000	0.16%	\$ 8,150,000	0.69%	\$ 10,910,000	1.08%		0.00%	\$ 20,840,000	0.07%	
NAPLES ESTATE PROPERTIES Total		\$ 230,000	0.01%	\$ 575,000	0.07%	\$ 3,652,500	0.64%	\$ 17,115,000	1.39%	\$ 29,556,000	2.96%	\$ 29,556,000	2.96%		0.00%	\$ 51,128,500	0.15%	
PREMIER PLUS REALTY COMPANY	L	\$ 42,665,611	2.60%	\$ 47,542,869	3.26%	\$ 28,029,920	3.06%	\$ 8,530,299	1.61%	\$ 14,005,000	1.16%	\$ 5,770,000	0.54%		0.00%	\$ 146,543,699	2.65%	
	S	\$ 51,495,078	3.04%	\$ 46,089,250	3.17%	\$ 24,460,670	2.61%	\$ 11,576,499	2.25%	\$ 18,200,500	1.50%	\$ 11,755,914	1.08%		0.00%	\$ 163,577,911	2.89%	
PREMIER PLUS REALTY COMPANY Total		\$ 94,160,689	5.64%	\$ 93,632,119	6.43%	\$ 52,490,590	5.67%	\$ 20,106,798	3.86%	\$ 32,205,500	2.66%	\$ 17,525,914	1.61%		0.00%	\$ 310,121,610	5.54%	
PREMIER SOTHEBYS	L	\$ 13,172,851	0.71%	\$ 53,466,275	3.44%	\$ 67,736,400	7.37%	\$ 47,278,900	8.84%	\$ 160,131,750	12.96%	\$ 204,780,014	18.82%	\$ 73,495,000	21.43%	\$ 620,061,190	3.12%	
	S	\$ 19,327,550	1.03%	\$ 55,179,911	3.44%	\$ 54,943,800	5.80%	\$ 38,303,645	7.23%	\$ 134,799,516	11.00%	\$ 142,858,514	12.37%	\$ 54,400,000	14.29%	\$ 499,812,936	2.90%	
PREMIER SOTHEBYS Total		\$ 32,500,401	1.74%	\$ 108,646,186	6.89%	\$ 122,680,200	13.17%	\$ 85,582,545	16.08%	\$ 294,931,266	23.96%	\$ 347,638,528	31.18%	\$ 127,895,000	35.71%	\$ 1,119,874,126	6.01%	
ROYAL SHELL REAL ESTATE	L	\$ 7,075,500	0.44%	\$ 15,830,217	1.00%	\$ 8,272,600	0.91%	\$ 3,383,220	0.64%	\$ 24,789,712	2.08%	\$ 18,550,000	1.34%		0.00%	\$ 77,901,249	0.71%	
	S	\$ 10,442,578	0.56%	\$ 16,197,450	1.07%	\$ 5,655,850	0.65%	\$ 3,334,000	0.64%	\$ 22,884,500	1.85%	\$ 9,252,000	1.08%		0.00%	\$ 67,766,378	0.76%	
ROYAL SHELL REAL ESTATE Total		\$ 17,518,078	1.01%	\$ 32,027,667	2.08%	\$ 13,928,450	1.56%	\$ 6,717,220	1.29%	\$ 47,674,212	3.94%	\$ 27,802,000	2.42%		0.00%	\$ 145,667,627	1.47%	
Grand Total		\$ 1,565,644,124	100.00%	\$ 1,504,339,632	100.00%	\$ 922,034,984	100.00%	\$ 533,683,600	100.00%	\$ 1,196,628,364	100.00%	\$ 1,078,195,856	100.00%	\$ 302,323,000	100.00%	\$ 7,102,849,560	100.00%	