

John R. Wood Inc., REALTORS
Company Ranking Reports
SELECT BROKERS BY SIDE & PRICE

A Market		(All)							
		Data				Side			
		Sum of Closed Volume		Count of Side		Total Sum of Closed Volume		Total Count of Side	
Code	SELECT COMPANY NAME	L	S	L	S				
A	AMERIVEST	\$525,430,378	\$527,305,884	3,827	3,861	\$1,052,736,262		7,688	
	COLDWELL BANKER	\$12,651,253	\$10,684,187	92	75	\$23,335,440		167	
	DOWNING FRYE	\$59,777,260	\$47,405,249	414	335	\$107,182,509		749	
	GULF COAST INTERNATIONAL PROP	\$116,557,654	\$107,158,695	771	718	\$223,716,349		1,489	
	JOHN R WOOD	\$946,700	\$300,250	7	2	\$1,246,950		9	
	NAPLES ESTATE PROPERTIES	\$67,026,911	\$69,849,447	434	443	\$136,876,358		877	
	PREMIER PLUS REALTY COMPANY		\$230,000		1	\$230,000		1	
	PREMIER SOTHEBYS	\$46,607,611	\$58,090,178	311	377	\$104,697,789		688	
	ROYAL SHELL REAL ESTATE	\$15,545,751	\$21,745,950	90	128	\$37,291,701		218	
		\$9,258,400	\$11,032,078	59	65	\$20,290,478		124	
A Total		\$853,801,918	\$853,801,918	6,005	6,005	\$1,707,603,836		12,010	
B	AMERIVEST	\$378,141,206	\$411,864,964	1,125	1,217	\$790,006,170		2,342	
	CAMPBELL & PREBISH	\$5,321,500	\$6,734,350	15	20	\$12,055,850		35	
	COLDWELL BANKER		\$400,000		1	\$400,000		1	
	DOWNING FRYE	\$49,830,877	\$41,357,094	144	124	\$91,187,971		268	
	FORREST	\$133,383,739	\$122,567,603	379	354	\$255,951,342		733	
	GULF COAST INTERNATIONAL PROP		\$265,000		1	\$265,000		1	
	JOHN R WOOD	\$1,255,000	\$1,768,748	3	5	\$3,023,748		8	
	PREMIER PLUS REALTY COMPANY	\$128,673,772	\$110,683,395	367	314	\$239,357,167		681	
	PREMIER SOTHEBYS	\$53,037,169	\$51,257,640	160	154	\$104,294,809		314	
	ROYAL SHELL REAL ESTATE	\$58,115,075	\$61,305,711	164	167	\$119,420,786		331	
		\$18,455,117	\$18,008,950	52	52	\$36,464,067		104	
B Total		\$826,213,455	\$826,213,455	2,409	2,409	\$1,652,426,910		4,818	
C	AMERIVEST	\$168,236,704	\$181,086,907	281	304	\$349,323,611		585	
	CAMPBELL & PREBISH	\$5,742,100	\$5,248,900	9	8	\$10,991,000		17	
	COLDWELL BANKER		\$1,300,000		2	\$1,300,000		2	
	DOWNING FRYE	\$30,075,600	\$30,552,555	50	50	\$60,628,155		100	
	FORREST	\$75,752,725	\$84,943,998	125	143	\$160,696,723		268	
	GULF COAST INTERNATIONAL PROP		\$715,000		1	\$715,000		1	
	JOHN R WOOD	\$1,759,000	\$2,424,000	3	4	\$4,183,000		7	
	NAPLES ESTATE PROPERTIES	\$100,796,798	\$90,617,842	167	151	\$191,414,640		318	
	PREMIER PLUS REALTY COMPANY		\$575,000		1	\$575,000		1	
	PREMIER SOTHEBYS	\$29,868,920	\$28,174,995	50	46	\$58,043,915		96	
	ROYAL SHELL REAL ESTATE	\$73,446,400	\$62,584,800	122	101	\$136,031,200		223	
		\$9,471,600	\$6,925,850	16	12	\$16,397,450		28	
C Total		\$495,149,847	\$495,149,847	823	823	\$990,299,694		1,646	
D	AMERIVEST	\$107,326,781	\$112,995,871	125	132	\$220,322,652		257	
	CAMPBELL & PREBISH	\$910,000	\$1,845,000	1	2	\$2,755,000		3	
	COLDWELL BANKER	\$825,000	\$1,795,000	1	2	\$2,620,000		3	
	DOWNING FRYE	\$18,077,600	\$10,265,000	21	12	\$28,342,600		33	
	GULF COAST INTERNATIONAL PROP	\$48,098,000	\$47,256,585	56	54	\$95,354,585		110	
	JOHN R WOOD	\$1,939,000	\$4,156,500	2	5	\$6,095,500		7	
	NAPLES ESTATE PROPERTIES	\$49,242,000	\$56,690,200	58	66	\$105,932,200		124	
	PREMIER PLUS REALTY COMPANY	\$2,677,500	\$975,000	3	1	\$3,652,500		4	
	PREMIER SOTHEBYS	\$8,530,299	\$11,576,499	10	14	\$20,106,798		24	
	ROYAL SHELL REAL ESTATE	\$52,374,900	\$42,494,645	61	50	\$94,869,545		111	
		\$3,383,220	\$3,334,000	4	4	\$6,717,220		8	
D Total		\$293,384,300	\$293,384,300	342	342	\$586,768,600		684	
E	AMERIVEST	\$183,361,795	\$207,047,703	136	152	\$390,409,498		288	
	CAMPBELL & PREBISH	\$1,530,000	\$1,450,000	1	1	\$2,980,000		2	
	COLDWELL BANKER		\$3,240,000		3	\$3,240,000		3	
	DOWNING FRYE	\$51,806,500	\$42,923,000	37	32	\$94,729,500		69	
	GULF COAST INTERNATIONAL PROP	\$81,165,600	\$88,560,830	60	64	\$169,726,430		124	
		\$9,525,500	\$5,550,000	6	3	\$15,075,500		9	

John R. Wood Inc., REALTORS
Company Ranking Reports
SELECT BROKERS BY SIDE & PRICE

A Market		(All)					
		Data		Side			
		Sum of Closed Volume		Count of Side		Total Sum of Closed Volume	Total Count of Side
E	JOHN R WOOD	\$92,902,500	\$93,827,133	67	67	\$186,729,633	134
	NAPLES ESTATE PROPERTIES	\$8,965,000	\$8,150,000	6	6	\$17,115,000	12
	PREMIER PLUS REALTY COMPANY	\$14,005,000	\$21,455,500	10	15	\$35,460,500	25
	PREMIER SOTHEBYS	\$173,270,750	\$144,789,516	121	102	\$318,060,266	223
	ROYAL SHELL REAL ESTATE	\$28,624,712	\$28,163,675	21	20	\$56,788,387	41
E Total		\$645,157,357	\$645,157,357	465	465	\$1,290,314,714	930
F	CAMPBELL & PREBISH	\$117,609,552	\$176,999,000	41	59	\$294,608,552	100
	COLDWELL BANKER	\$12,350,500	\$11,875,500	3	3	\$24,226,000	6
	DOWNING FRYE	\$26,655,000	\$26,440,000	11	10	\$53,095,000	21
	FORREST	\$33,145,000	\$56,855,000	12	20	\$90,000,000	32
	GULF COAST INTERNATIONAL PROP	\$13,512,000	\$3,900,000	4	1	\$17,412,000	5
	JOHN R WOOD	\$36,740,000	\$47,560,000	11	15	\$84,300,000	26
	NAPLES ESTATE PROPERTIES	\$96,589,414	\$100,434,052	34	37	\$197,023,466	71
	PREMIER PLUS REALTY COMPANY	\$18,646,000	\$13,305,000	7	5	\$31,951,000	12
	PREMIER SOTHEBYS	\$5,770,000	\$14,403,414	2	5	\$20,173,414	7
	ROYAL SHELL REAL ESTATE	\$236,540,014	\$155,083,514	79	50	\$391,623,528	129
		\$18,550,000	\$9,252,000	5	4	\$27,802,000	9
F Total		\$616,107,480	\$616,107,480	209	209	\$1,232,214,960	418
G	CAMPBELL & PREBISH	\$30,350,000	\$24,650,000	5	4	\$55,000,000	9
	COLDWELL BANKER		\$15,716,500	2	2	\$15,716,500	2
	DOWNING FRYE	\$16,000,000	\$6,300,000	1	1	\$22,300,000	2
	GULF COAST INTERNATIONAL PROP	\$6,500,000	\$21,545,000	1	4	\$28,045,000	5
	JOHN R WOOD	\$9,350,000	\$16,000,000	1	1	\$25,350,000	2
	PREMIER SOTHEBYS	\$37,216,500	\$34,300,000	6	5	\$71,516,500	11
		\$73,495,000	\$54,400,000	9	6	\$127,895,000	15
G Total		\$172,911,500	\$172,911,500	23	23	\$345,823,000	46
Grand Total		\$3,902,725,857	\$3,902,725,857	10,276	10,276	\$7,805,451,714	20,552