

John R. Wood Inc., REALTORS
Company Ranking Reports
Select Company Sides-Price Code

		Code	Data												Total Count of Side	Total Count of Code	
SELECT COMPANY NAME	Side	A	B		C		D		E		F		G				
		Count of Side	Count of Code	Count of Side	Count of Code	Count of Side	Count of Code	Count of Side	Count of Code	Count of Side	Count of Code	Count of Side	Count of Code	Count of Side			Count of Code
	L	3,827	31.87%	1,125	23.35%	281	17.07%	125	18.27%	136	14.62%	41	9.81%	5	10.87%	5,540	26.96%
	S	3,861	32.15%	1,217	25.26%	304	18.47%	132	19.30%	152	16.34%	59	14.11%	4	8.70%	5,729	27.88%
Total		7,688	64.01%	2,342	48.61%	585	35.54%	257	37.57%	288	30.97%	100	23.92%	9	19.57%	11,269	54.83%
AMERIVEST	L	92	0.77%	15	0.31%	9	0.55%	1	0.15%	1	0.11%		0.00%		0.00%	118	0.57%
	S	75	0.62%	20	0.42%	8	0.49%	2	0.29%	1	0.11%		0.00%		0.00%	106	0.52%
AMERIVEST Total		167	1.39%	35	0.73%	17	1.03%	3	0.44%	2	0.22%		0.00%		0.00%	224	1.09%
CAMPBELL & PREBISH	L		0.00%		0.00%		0.00%	1	0.15%		0.00%		3	0.72%		4	0.02%
	S		0.00%	1	0.02%	2	0.12%	2	0.29%	3	0.32%	3	0.72%	2	4.35%	13	0.06%
CAMPBELL & PREBISH Total			0.00%	1	0.02%	2	0.12%	3	0.44%	3	0.32%	6	1.44%	2	4.35%	17	0.08%
COLDWELL BANKER	L	414	3.45%	144	2.99%	50	3.04%	21	3.07%	37	3.98%	11	2.63%	1	2.17%	678	3.30%
	S	335	2.79%	124	2.57%	50	3.04%	12	1.75%	32	3.44%	10	2.39%	1	2.17%	564	2.74%
COLDWELL BANKER Total		749	6.24%	268	5.56%	100	6.08%	33	4.82%	69	7.42%	21	5.02%	2	4.35%	1,242	6.04%
DOWNING FRYE	L	771	6.42%	379	7.87%	125	7.59%	56	8.19%	60	6.45%	12	2.87%	1	2.17%	1,404	6.83%
	S	718	5.98%	354	7.35%	143	8.69%	54	7.89%	64	6.88%	20	4.78%	4	8.70%	1,357	6.60%
DOWNING FRYE Total		1,489	12.40%	733	15.21%	268	16.28%	110	16.08%	124	13.33%	32	7.66%	5	10.87%	2,761	13.43%
FORREST	L		0.00%		0.00%		0.00%		0.00%		0.00%		4	0.96%		4	0.02%
	S		0.00%	1	0.02%	1	0.06%		0.00%		0.00%		1	0.24%		3	0.01%
FORREST Total			0.00%	1	0.02%	1	0.06%		0.00%		0.00%		5	1.20%		7	0.03%
GULF COAST INTERNATIONAL PROP	L	7	0.06%	3	0.06%	3	0.18%	2	0.29%	6	0.65%	11	2.63%	1	2.17%	33	0.16%
	S	2	0.02%	5	0.10%	4	0.24%	5	0.73%	3	0.32%	15	3.59%	1	2.17%	35	0.17%
GULF COAST INTERNATIONAL PROP Total		9	0.07%	8	0.17%	7	0.43%	7	1.02%	9	0.97%	26	6.22%	2	4.35%	68	0.33%
JOHN R WOOD	L	434	3.61%	367	7.62%	167	10.15%	58	8.48%	67	7.20%	34	8.13%	6	13.04%	1,133	5.51%
	S	443	3.69%	314	6.52%	151	9.17%	66	9.65%	67	7.20%	37	8.85%	5	10.87%	1,083	5.27%
JOHN R WOOD Total		877	7.30%	681	14.13%	318	19.32%	124	18.13%	134	14.41%	71	16.99%	11	23.91%	2,216	10.78%
NAPLES ESTATE PROPERTIES	L		0.00%		0.00%		0.00%	3	0.44%	6	0.65%	7	1.67%		0.00%	16	0.08%
	S	1	0.01%		0.00%	1	0.06%	1	0.15%	6	0.65%	5	1.20%		0.00%	14	0.07%
NAPLES ESTATE PROPERTIES Total		1	0.01%		0.00%	1	0.06%	4	0.58%	12	1.29%	12	2.87%		0.00%	30	0.15%
PREMIER PLUS REALTY COMPANY	L	311	2.59%	160	3.32%	50	3.04%	10	1.46%	10	1.08%	2	0.48%		0.00%	543	2.64%
	S	377	3.14%	154	3.20%	46	2.79%	14	2.05%	15	1.61%	5	1.20%		0.00%	611	2.97%
PREMIER PLUS REALTY COMPANY Total		688	5.73%	314	6.52%	96	5.83%	24	3.51%	25	2.69%	7	1.67%		0.00%	1,154	5.62%
PREMIER SOTHEBYS	L	90	0.75%	164	3.40%	122	7.41%	61	8.92%	121	13.01%	79	18.90%	9	19.57%	646	3.14%
	S	128	1.07%	167	3.47%	101	6.14%	50	7.31%	102	10.97%	50	11.96%	6	13.04%	604	2.94%
PREMIER SOTHEBYS Total		218	1.82%	331	6.87%	223	13.55%	111	16.23%	223	23.98%	129	30.86%	15	32.61%	1,250	6.08%
ROYAL SHELL REAL ESTATE	L	59	0.49%	52	1.08%	16	0.97%	4	0.58%	21	2.26%	5	1.20%		0.00%	157	0.76%
	S	65	0.54%	52	1.08%	12	0.73%	4	0.58%	20	2.15%	4	0.96%		0.00%	157	0.76%
ROYAL SHELL REAL ESTATE Total		124	1.03%	104	2.16%	28	1.70%	8	1.17%	41	4.41%	9	2.15%		0.00%	314	1.53%
Grand Total		12,010	100.00%	4,818	100.00%	1,646	100.00%	684	100.00%	930	100.00%	418	100.00%	46	100.00%	20,552	100.00%

John R. Wood Inc., REALTORS
Company Ranking Reports
Select Company Volume-PriceCode

SELECT COMPANY NAME	Side	Code		Data												Total Sum of Closed Volume	Total Count of Code
		A	B	C	D	E	F	G	H	I	J	K	L				
		Sum of Closed Volume	Count of Code	Sum of Closed Volume	Count of Code	Sum of Closed Volume	Count of Code	Sum of Closed Volume	Count of Code	Sum of Closed Volume	Count of Code	Sum of Closed Volume	Count of Code	Sum of Closed Volume	Count of Code		
	L	\$ 525,430,378	31.87%	\$ 378,141,206	23.35%	\$ 168,236,704	17.07%	\$ 107,326,781	18.27%	\$ 183,361,795	14.62%	\$ 117,609,552	9.81%	\$ 30,350,000	10.87%	\$ 1,510,456,416	26.96%
	S	\$ 527,305,884	32.15%	\$ 411,864,964	25.26%	\$ 181,086,907	18.47%	\$ 112,995,871	19.30%	\$ 207,047,703	16.34%	\$ 176,999,000	14.11%	\$ 24,650,000	8.70%	\$ 1,641,950,329	27.88%
Total		\$ 1,052,736,262	64.01%	\$ 790,006,170	48.61%	\$ 349,323,611	35.54%	\$ 220,322,652	37.57%	\$ 390,409,498	30.97%	\$ 294,608,552	23.92%	\$ 55,000,000	19.57%	\$ 3,152,406,745	54.83%
AMERIVEST	L	\$ 12,651,253	0.77%	\$ 5,321,500	0.31%	\$ 5,742,100	0.55%	\$ 910,000	0.15%	\$ 1,530,000	0.11%		0.00%		0.00%	\$ 26,154,853	0.57%
	S	\$ 10,684,187	0.62%	\$ 6,734,350	0.42%	\$ 5,248,900	0.49%	\$ 1,845,000	0.29%	\$ 1,450,000	0.11%		0.00%		0.00%	\$ 25,962,437	0.52%
AMERIVEST Total		\$ 23,335,440	1.39%	\$ 12,055,850	0.73%	\$ 10,991,000	1.03%	\$ 2,755,000	0.44%	\$ 2,980,000	0.22%		0.00%		0.00%	\$ 52,117,290	1.09%
CAMPBELL & PREBISH	L		0.00%		0.00%		0.00%	\$ 825,000	0.15%		0.00%	\$ 12,350,500	0.72%		0.00%	\$ 13,175,500	0.02%
	S		0.00%	\$ 400,000	0.02%	\$ 1,300,000	0.12%	\$ 1,795,000	0.29%	\$ 3,240,000	0.32%	\$ 11,875,500	0.72%	\$ 15,716,500	4.35%	\$ 34,327,000	0.06%
CAMPBELL & PREBISH Total			0.00%	\$ 400,000	0.02%	\$ 1,300,000	0.12%	\$ 2,620,000	0.44%	\$ 3,240,000	0.32%	\$ 24,226,000	1.44%	\$ 15,716,500	4.35%	\$ 47,502,500	0.08%
COLDWELL BANKER	L	\$ 59,777,260	3.45%	\$ 49,830,877	2.99%	\$ 30,075,600	3.04%	\$ 18,077,600	3.07%	\$ 51,806,500	3.98%	\$ 26,655,000	2.63%	\$ 16,000,000	2.17%	\$ 252,222,837	3.30%
	S	\$ 47,405,249	2.79%	\$ 41,357,094	2.57%	\$ 30,552,555	3.04%	\$ 10,265,000	1.75%	\$ 42,923,000	3.44%	\$ 26,440,000	2.39%	\$ 6,300,000	2.17%	\$ 205,242,898	2.74%
COLDWELL BANKER Total		\$ 107,182,509	6.24%	\$ 91,187,971	5.56%	\$ 60,628,155	6.08%	\$ 28,342,600	4.82%	\$ 94,729,500	7.42%	\$ 53,095,000	5.02%	\$ 22,300,000	4.35%	\$ 457,465,735	6.04%
DOWNING FRYE	L	\$ 116,557,654	6.42%	\$ 133,383,739	7.87%	\$ 75,752,725	7.59%	\$ 48,098,000	8.19%	\$ 81,165,600	6.45%	\$ 33,145,000	2.87%	\$ 6,500,000	2.17%	\$ 494,602,718	6.83%
	S	\$ 107,158,695	5.98%	\$ 122,567,603	7.35%	\$ 84,943,998	8.69%	\$ 47,256,585	7.89%	\$ 88,560,830	6.88%	\$ 56,855,000	4.78%	\$ 21,545,000	8.70%	\$ 528,887,711	6.60%
DOWNING FRYE Total		\$ 223,716,349	12.40%	\$ 255,951,342	15.21%	\$ 160,696,723	16.28%	\$ 95,354,585	16.08%	\$ 169,726,430	13.33%	\$ 90,000,000	7.66%	\$ 28,045,000	10.87%	\$ 1,023,490,429	13.43%
FORREST	L		0.00%		0.00%		0.00%		0.00%		0.00%	\$ 13,512,000	0.96%		0.00%	\$ 13,512,000	0.02%
	S		0.00%	\$ 265,000	0.02%	\$ 715,000	0.06%		0.00%		0.00%	\$ 3,900,000	0.24%		0.00%	\$ 4,880,000	0.01%
FORREST Total			0.00%	\$ 265,000	0.02%	\$ 715,000	0.06%		0.00%		0.00%	\$ 17,412,000	1.20%		0.00%	\$ 18,392,000	0.03%
GULF COAST INTERNATIONAL PROP	L	\$ 946,700	0.06%	\$ 1,255,000	0.06%	\$ 1,759,000	0.18%	\$ 1,939,000	0.29%	\$ 9,525,500	0.65%	\$ 36,740,000	2.63%	\$ 9,350,000	2.17%	\$ 61,515,200	0.16%
	S	\$ 300,250	0.02%	\$ 1,768,748	0.10%	\$ 2,424,000	0.24%	\$ 4,156,500	0.73%	\$ 5,550,000	0.32%	\$ 47,560,000	3.59%	\$ 16,000,000	2.17%	\$ 77,759,498	0.17%
GULF COAST INTERNATIONAL PROP Total		\$ 1,246,950	0.07%	\$ 3,023,748	0.17%	\$ 4,183,000	0.43%	\$ 6,095,500	1.02%	\$ 15,075,500	0.97%	\$ 84,300,000	6.22%	\$ 25,350,000	4.35%	\$ 139,274,698	0.33%
JOHN R WOOD	L	\$ 67,026,911	3.61%	\$ 128,673,772	7.62%	\$ 100,796,798	10.15%	\$ 49,242,000	8.48%	\$ 92,902,500	7.20%	\$ 96,589,414	8.13%	\$ 37,216,500	13.04%	\$ 572,447,895	5.51%
	S	\$ 69,849,447	3.69%	\$ 110,683,395	6.52%	\$ 90,617,842	9.17%	\$ 56,690,200	9.65%	\$ 93,827,133	7.20%	\$ 100,434,052	8.85%	\$ 34,300,000	10.87%	\$ 556,402,069	5.27%
JOHN R WOOD Total		\$ 136,876,358	7.30%	\$ 239,357,167	14.13%	\$ 191,414,640	19.32%	\$ 105,932,200	18.13%	\$ 186,729,633	14.41%	\$ 197,023,466	16.99%	\$ 71,516,500	23.91%	\$ 1,128,849,964	10.78%
NAPLES ESTATE PROPERTIES	L		0.00%		0.00%		0.00%	\$ 2,677,500	0.44%	\$ 8,965,000	0.65%	\$ 18,646,000	1.67%		0.00%	\$ 30,288,500	0.08%
	S	\$ 230,000	0.01%		0.00%	\$ 575,000	0.06%	\$ 975,000	0.15%	\$ 8,150,000	0.65%	\$ 13,305,000	1.20%		0.00%	\$ 23,235,000	0.07%
NAPLES ESTATE PROPERTIES Total		\$ 230,000	0.01%		0.00%	\$ 575,000	0.06%	\$ 3,652,500	0.58%	\$ 17,115,000	1.29%	\$ 31,951,000	2.87%		0.00%	\$ 53,523,500	0.15%
PREMIER PLUS REALTY COMPANY	L	\$ 46,607,611	2.59%	\$ 53,037,169	3.32%	\$ 29,868,920	3.04%	\$ 8,530,299	1.46%	\$ 14,005,000	1.08%	\$ 5,770,000	0.48%		0.00%	\$ 157,818,999	2.64%
	S	\$ 58,090,178	3.14%	\$ 51,257,640	3.20%	\$ 28,174,995	2.79%	\$ 11,576,499	2.05%	\$ 21,455,500	1.61%	\$ 14,403,414	1.20%		0.00%	\$ 184,958,226	2.97%
PREMIER PLUS REALTY COMPANY Total		\$ 104,697,789	5.73%	\$ 104,294,809	6.52%	\$ 58,043,915	5.83%	\$ 20,106,798	3.51%	\$ 35,460,500	2.69%	\$ 20,173,414	1.67%		0.00%	\$ 342,777,225	5.62%
PREMIER SOTHEBYS	L	\$ 15,545,751	0.75%	\$ 58,115,075	3.40%	\$ 73,446,400	7.41%	\$ 52,374,900	8.92%	\$ 173,270,750	13.01%	\$ 236,540,014	18.90%	\$ 73,495,000	19.57%	\$ 682,787,890	3.14%
	S	\$ 21,745,950	1.07%	\$ 61,305,711	3.47%	\$ 62,584,800	6.14%	\$ 42,494,645	7.31%	\$ 144,789,516	10.97%	\$ 155,083,514	11.96%	\$ 54,400,000	13.04%	\$ 542,404,136	2.94%
PREMIER SOTHEBYS Total		\$ 37,291,701	1.82%	\$ 119,420,786	6.87%	\$ 136,031,200	13.55%	\$ 94,869,545	16.23%	\$ 318,060,266	23.98%	\$ 391,623,528	30.86%	\$ 127,895,000	32.61%	\$ 1,225,192,026	6.08%
ROYAL SHELL REAL ESTATE	L	\$ 9,258,400	0.49%	\$ 18,455,117	1.08%	\$ 9,471,600	0.97%	\$ 3,383,220	0.58%	\$ 28,624,712	2.26%	\$ 18,550,000	1.20%		0.00%	\$ 87,743,049	0.76%
	S	\$ 11,032,078	0.54%	\$ 18,008,950	1.08%	\$ 6,925,850	0.73%	\$ 3,334,000	0.58%	\$ 28,163,675	2.15%	\$ 9,252,000	0.96%		0.00%	\$ 76,716,553	0.76%
ROYAL SHELL REAL ESTATE Total		\$ 20,290,478	1.03%	\$ 36,464,067	2.16%	\$ 16,397,450	1.70%	\$ 6,717,220	1.17%	\$ 56,788,387	4.41%	\$ 27,802,000	2.15%		0.00%	\$ 164,459,602	1.53%