

HISTORY OF LISTINGS TAKEN

| #Nov/A1 | November 2004 Listings Taken | | | November 2005 Listings Taken | | |
|---------------------|------------------------------|--------|------|------------------------------|--------|------|
| Price Category | Bonita/Estero | Naples | All | Bonita/Estero | Naples | All |
| 0-249,999 | 117 | 216 | 333 | 38 | 81 | 119 |
| 250,000-499,999 | 143 | 432 | 575 | 326 | 809 | 1135 |
| 500,000-749,999 | 42 | 134 | 176 | 134 | 407 | 541 |
| 750,000-999,999 | 14 | 108 | 122 | 50 | 172 | 222 |
| 1,000,000-1,999,999 | 30 | 115 | 145 | 52 | 213 | 265 |
| 2,000,000-4,999,999 | 16 | 78 | 94 | 12 | 90 | 102 |
| 5,000,000 and over | 0 | 29 | 29 | 1 | 19 | 20 |
| Totals | 362 | 1112 | 1474 | 613 | 1791 | 2404 |

| | November 2006 Listings Taken | | | November 2007 Listings Taken | | |
|---------------------|------------------------------|--------|------|------------------------------|--------|------|
| Price Category | Bonita/Estero | Naples | All | Bonita/Estero | Naples | All |
| 0-249,999 | 105 | 253 | 358 | 107 | 350 | 457 |
| 250,000-499,999 | 324 | 960 | 1284 | 278 | 723 | 1001 |
| 500,000-749,999 | 129 | 412 | 541 | 120 | 244 | 364 |
| 750,000-999,999 | 53 | 167 | 220 | 42 | 141 | 183 |
| 1,000,000-1,999,999 | 58 | 176 | 234 | 50 | 156 | 206 |
| 2,000,000-4,999,999 | 14 | 88 | 102 | 21 | 99 | 120 |
| 5,000,000 and over | 1 | 11 | 12 | 2 | 27 | 29 |
| Totals | 684 | 2067 | 2751 | 620 | 1740 | 2360 |

| | November 2008 Listings Taken | | | November 2009 Listings Taken | | |
|---------------------|------------------------------|--------|------|------------------------------|--------|------|
| Price Category | Bonita/Estero | Naples | All | Bonita/Estero | Naples | All |
| 0-249,999 | 163 | 697 | 860 | 162 | 612 | 774 |
| 250,000-499,999 | 191 | 459 | 650 | 132 | 371 | 503 |
| 500,000-749,999 | 62 | 167 | 229 | 50 | 129 | 179 |
| 750,000-999,999 | 28 | 93 | 121 | 28 | 79 | 107 |
| 1,000,000-1,999,999 | 29 | 144 | 173 | 21 | 114 | 135 |
| 2,000,000-4,999,999 | 11 | 71 | 82 | 10 | 55 | 65 |
| 5,000,000 and over | 2 | 17 | 19 | 0 | 9 | 9 |
| Totals | 486 | 1648 | 2134 | 403 | 1369 | 1772 |

| | November 2010 Listings Taken | | | November 2011 Listings Taken | | | November 2012 Listings Taken | | |
|---------------------|------------------------------|--------|------|------------------------------|--------|------|------------------------------|--------|------|
| Price Category | Bonita/Estero | Naples | All | Bonita/Estero | Naples | All | Bonita/Estero | Naples | All |
| 0-249,999 | 184 | 788 | 972 | 163 | 697 | 860 | 167 | 555 | 722 |
| 250,000-499,999 | 135 | 369 | 504 | 129 | 321 | 450 | 134 | 332 | 466 |
| 500,000-749,999 | 51 | 155 | 206 | 38 | 124 | 162 | 34 | 124 | 158 |
| 750,000-999,999 | 14 | 69 | 83 | 20 | 63 | 83 | 20 | 76 | 96 |
| 1,000,000-1,999,999 | 20 | 102 | 122 | 17 | 99 | 116 | 16 | 99 | 115 |
| 2,000,000-4,999,999 | 6 | 51 | 57 | 4 | 47 | 51 | 2 | 60 | 62 |
| 5,000,000 and over | 0 | 10 | 10 | 0 | 18 | 18 | 0 | 20 | 20 |
| Totals | 410 | 1544 | 1954 | 371 | 1369 | 1740 | 373 | 1266 | 1639 |

| COMPARATIVE November NEW LISTING TOTALS | | | | | | | | | | |
|---|------|------|------|------|------|------|------|------|------|--|
| Price Range | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | |
| 0-249,999 | 333 | 119 | 358 | 457 | 860 | 774 | 972 | 860 | 722 | |
| 250,000-499,999 | 575 | 1135 | 1284 | 1001 | 650 | 503 | 504 | 450 | 466 | |
| 500,000-749,999 | 176 | 541 | 541 | 364 | 229 | 179 | 206 | 162 | 158 | |
| 750,000-999,999 | 122 | 222 | 220 | 183 | 121 | 107 | 83 | 83 | 96 | |
| 1M-2M | 145 | 265 | 234 | 206 | 173 | 135 | 122 | 116 | 115 | |
| 2M-5M | 94 | 102 | 102 | 120 | 82 | 65 | 57 | 51 | 62 | |
| 5M+ | 29 | 20 | 12 | 29 | 19 | 9 | 10 | 18 | 20 | |
| Totals | 1474 | 2404 | 2751 | 2360 | 2134 | 1772 | 1954 | 1740 | 1639 | |

| COMPARATIVE ROLLING TOTALS OF LISTINGS TAKEN DURING THE PAST YEAR | | | | | | | | | | |
|---|------|-------|-------|-------|-------|-------|-------|-------|-------|--|
| Price Range | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | |
| 0-249,999 | 0 | 2235 | 2539 | 4406 | 8712 | 11522 | 11809 | 10226 | 9263 | |
| 250,000-499,999 | 0 | 9296 | 15202 | 13052 | 9609 | 6371 | 5722 | 5053 | 5145 | |
| 500,000-749,999 | 0 | 3639 | 6535 | 4667 | 3128 | 2208 | 1867 | 1721 | 1757 | |
| 750,000-999,999 | 0 | 1768 | 2537 | 2178 | 1574 | 1252 | 1043 | 946 | 852 | |
| 1M-2M | 0 | 1895 | 2628 | 2227 | 1807 | 1440 | 1385 | 1105 | 1145 | |
| 2M-5M | 0 | 986 | 1200 | 1082 | 929 | 838 | 696 | 539 | 537 | |
| 5M+ | 0 | 171 | 188 | 186 | 200 | 167 | 116 | 122 | 113 | |
| Totals | 0 | 19990 | 30829 | 27798 | 25959 | 23798 | 22638 | 19712 | 18812 | |

| COMPARATIVE YEAR TO DATE TOTALS OF LISTINGS TAKEN THROUGH CURRENT MONTH | | | | | | | | | | |
|---|-------|-------|-------|-------|-------|-------|-------|-------|-------|--|
| Price Range | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | |
| 0-249,999 | 5309 | 1994 | 2346 | 4172 | 8234 | 10627 | 10990 | 9336 | 8506 | |
| 250,000-499,999 | 5452 | 8805 | 13884 | 12064 | 8915 | 5864 | 5278 | 4653 | 4654 | |
| 500,000-749,999 | 1710 | 3486 | 5927 | 4268 | 2867 | 2010 | 1737 | 1569 | 1647 | |
| 750,000-999,999 | 997 | 1667 | 2294 | 2003 | 1450 | 1159 | 964 | 888 | 778 | |
| 1M-2M | 1223 | 1769 | 2392 | 2050 | 1667 | 1317 | 1272 | 1031 | 1058 | |
| 2M-5M | 748 | 892 | 1079 | 995 | 865 | 749 | 633 | 495 | 488 | |
| 5M+ | 128 | 160 | 170 | 162 | 187 | 154 | 104 | 106 | 107 | |
| Totals | 15567 | 18773 | 28092 | 25714 | 24185 | 21880 | 20978 | 18078 | 17238 | |