

November Annual Rolling Totals Summary - Sales from \$0 - \$249,999													
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales		3805	3955	4037	4290	1718	689	1103	2408	5435	6260	6574	6452
Total List Price		\$ 575,391,177.00	\$ 648,582,174.00	\$ 706,717,202	\$ 793,795,121	\$ 352,941,841	\$ 141,072,324	\$ 227,866,206	\$ 443,328,126	\$ 764,452,664	\$ 884,461,662	\$ 936,496,211	\$ 970,850,455
Total Sold Volume		\$ 552,248,735.00	\$ 623,227,324.00	\$ 677,639,371	\$ 763,255,466	\$ 343,910,064	\$ 133,178,052	\$ 208,148,965	\$ 403,554,124	\$ 711,017,777	\$ 828,299,716	\$ 874,678,820	\$ 914,569,062
List / Sell Ratio		95.98%	96.09%	95.89%	96.15%	97.44%	94.40%	91.35%	91.03%	93.01%	93.65%	93.50%	94.20%
Average Sales Price		\$145,137.64	\$157,579.60	\$167,857.16	\$177,915.03	\$200,180	\$193,292	\$188,712	\$167,589	\$130,822	\$132,316	\$133,051	\$141,750
Average Days on Market		100	87	108	113	86	125	174	155	130	145	152	150
% Volume Compared to Previous Year			112.85%	108.73%	112.63%	45.06%	38.72%	156.29%	193.88%	176.19%	116.49%	105.60%	104.56%
% ASP Compared to Previous Year			108.57%	106.52%	105.99%	112.51%	96.56%	97.63%	88.81%	78.06%	101.14%	100.56%	106.54%

November Annual Rolling Totals Summary - Sales from \$250,000 - \$499,999													
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales		615	726	1800	3244	5630	2908	2149	2041	1865	2108	2260	2565
Total List Price		\$ 221,466,950.00	\$ 260,352,201.00	\$ 640,043,008	\$1,159,574,949	\$ 2,048,234,055	\$ 1,084,896,300	\$ 799,423,640	\$ 772,094,088	\$ 697,826,336	\$ 786,095,128	\$ 846,539,081	\$ 944,887,300
Total Sold Volume		\$ 211,594,843.00	\$ 248,097,094.00	\$ 612,149,141	\$1,117,149,372	\$ 2,001,638,618	\$ 1,039,373,321	\$ 742,121,118	\$ 704,340,178	\$ 635,113,720	\$ 725,177,813	\$ 781,846,724	\$ 881,701,642
List / Sell Ratio		95.54%	95.29%	95.64%	96.34%	97.73%	95.80%	92.83%	91.22%	91.01%	92.25%	92.36%	93.31%
Average Sales Price		\$344,056.66	\$341,731.53	\$340,082.86	\$344,374.04	\$355,531	\$357,419	\$345,333	\$345,096	\$340,544	\$344,012	\$345,950	\$343,743
Average Days on Market		105	97	143	141	89	119	167	186	194	185	187	181
% Volume Compared to Previous Year			117.25%	246.74%	182.50%	179.17%	51.93%	71.40%	94.91%	90.17%	114.18%	107.81%	112.77%
% ASP Compared to Previous Year			99.32%	99.52%	101.26%	103.24%	100.53%	96.62%	99.93%	98.68%	101.02%	100.56%	99.36%

November Annual Rolling Totals Summary - Sales from \$500,000 to 749,999													
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales		480	541	561	1029	1882	984	737	703	562	685	711	873
Total List Price		\$ 305,422,038.00	\$ 346,562,847.00	\$ 360,954,438	\$ 655,221,769	\$ 1,176,515,632	\$ 622,788,344	\$ 475,833,641	\$ 467,076,944	\$ 373,157,070	\$ 451,660,293	\$ 466,427,091	\$ 564,933,009
Total Sold Volume		\$ 290,660,946.00	\$ 327,906,584.00	\$ 341,650,197	\$ 626,263,708	\$ 1,138,737,115	\$ 592,162,155	\$ 442,157,845	\$ 421,588,596	\$ 335,787,561	\$ 410,409,947	\$ 427,227,387	\$ 525,253,151
List / Sell Ratio		95.17%	94.62%	94.65%	95.58%	96.79%	95.08%	92.92%	90.26%	89.99%	90.87%	91.60%	92.98%
Average Sales Price		\$605,543.64	\$606,111.99	\$609,002.13	\$608,613.90	\$605,068	\$601,791	\$599,943	\$599,699	\$597,487	\$599,139	\$600,882	\$601,665
Average Days on Market		134	147	184	186	126	128	184	212	207	232	215	201
% Volume Compared to Previous Year			112.81%	104.19%	183.31%	181.83%	52.00%	74.67%	95.35%	79.65%	122.22%	104.10%	122.94%
% ASP Compared to Previous Year			100.09%	100.48%	99.94%	99.42%	99.46%	99.69%	99.96%	99.63%	100.28%	100.29%	100.13%

November Annual Rolling Totals Summary - Sales from \$750,000 - \$999,999														
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	
Number of Sales		275	253	261	513	863	460	360	295	228	291	317	364	
Total List Price		\$ 248,270,134.00	\$ 236,036,413.00	\$ 242,256,154	\$ 459,992,444	\$ 766,817,604	\$ 411,787,776	\$ 334,418,591	\$ 284,367,333	\$ 222,350,157	\$ 275,840,990	\$ 298,873,161	\$ 339,550,329	
Total Sold Volume		\$ 237,585,246.00	\$ 215,195,049.00	\$ 224,076,060	\$ 439,054,068	\$ 741,379,099	\$ 392,712,970	\$ 306,092,329	\$ 252,115,151	\$ 193,828,456	\$ 247,634,014	\$ 271,220,040	\$ 311,986,140	
List / Sell Ratio		95.70%	91.17%	92.50%	95.45%	96.68%	95.37%	91.53%	88.66%	87.17%	89.77%	90.75%	91.88%	
Average Sales Price		\$863,946.35	\$850,573.32	\$858,528.97	\$855,855.88	\$859,072	\$853,724	\$850,256	\$854,628	\$850,125	\$850,976	\$855,584	\$857,105	
Average Days on Market		160	154	204	224	152	150	192	213	238	261	213	218	
% Volume Compared to Previous Year				90.58%	104.13%	195.94%	168.86%	52.97%	77.94%	82.37%	76.88%	127.76%	109.52%	115.03%
% ASP Compared to Previous Year				98.45%	100.94%	99.69%	100.38%	98.38%	99.59%	100.51%	99.47%	100.10%	100.54%	100.18%

November Annual Rolling Totals Summary - All Sales \$1M +														
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	
Number of Sales		347	462	450	842	1407	891	817	645	487	632	701	744	
Total List Price		\$ 811,510,554.00	\$ 984,502,142.00	\$ 1,062,872,313	\$ 1,920,267,098	\$ 2,957,018,718	\$ 2,067,569,461	\$ 1,967,041,870	\$ 1,558,611,707	\$ 1,219,590,903	\$ 1,570,837,202	\$ 1,712,911,487	\$ 1,704,741,070	
Total Sold Volume		\$ 768,599,149.00	\$ 886,339,416.00	\$ 958,523,180	\$ 1,756,647,371	\$ 2,770,656,899	\$ 1,904,097,365	\$ 1,771,887,737	\$ 1,382,660,529	\$ 1,045,733,028	\$ 1,365,631,030	\$ 1,505,754,057	\$ 1,525,224,337	
List / Sell Ratio		94.71%	90.03%	90.18%	91.48%	93.70%	92.09%	90.08%	88.71%	85.74%	86.94%	87.91%	89.47%	
Average Sales Price		\$2,214,983.14	\$1,918,483.58	\$2,130,051.51	\$2,086,279.54	\$1,969,195	\$2,137,034	\$2,168,773	\$2,143,660	\$2,147,296	\$2,160,809	\$2,148,009	\$2,050,033	
Average Days on Market		161	196	269	277	227	224	253	245	271	261	265	261	
% Volume Compared to Previous Year				115.32%	108.14%	183.27%	157.72%	68.72%	93.06%	78.03%	75.63%	130.59%	110.26%	101.29%
% ASP Compared to Previous Year				86.61%	111.03%	97.95%	94.39%	108.52%	101.49%	98.84%	100.17%	100.63%	99.41%	95.44%

November Annual Rolling Totals Summary - Sales \$1M - \$2M														
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	
Number of Sales		221	328	290	551	968	571	505	398	312	408	453	499	
Total List Price		\$ 323,177,554.00	\$ 482,804,142.00	\$ 440,465,413	\$ 829,219,550	\$ 1,416,024,993	\$ 855,024,697	\$ 779,767,582	\$ 636,807,856	\$ 490,104,512	\$ 641,044,130	\$ 694,135,988	\$ 767,021,780	
Total Sold Volume		\$ 298,945,260.00	\$ 442,394,116.00	\$ 400,868,546	\$ 763,076,126	\$ 1,334,392,124	\$ 790,521,750	\$ 701,715,583	\$ 561,696,059	\$ 420,633,527	\$ 556,121,479	\$ 617,523,314	\$ 691,710,357	
List / Sell Ratio		92.50%	91.63%	91.01%	92.02%	94.24%	92.46%	89.99%	88.20%	85.83%	86.75%	88.96%	90.18%	
Average Sales Price		\$1,352,693.48	\$1,348,762.55	\$1,382,305.33	\$1,384,893.15	\$1,378,504	\$1,384,451	\$1,389,536	\$1,411,297	\$1,348,184	\$1,363,043	\$1,363,186	\$1,386,193	
Average Days on Market		159	191	252	257	209	182	239	231	242	242	262	249	
% Volume Compared to Previous Year				147.98%	90.61%	190.36%	174.87%	59.24%	88.77%	80.05%	74.89%	132.21%	111.04%	112.01%
% ASP Compared to Previous Year				99.71%	102.49%	100.19%	99.54%	100.43%	100.37%	101.57%	95.53%	101.10%	100.01%	101.69%

November Annual Rolling Totals Summary - Sales \$2M - \$5M

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales		108	116	140	254	397	280	265	210	153	194	216	220
Total List Price		\$ 347,638,000.00	\$ 368,379,000.00	\$ 468,232,900	\$ 799,489,888	\$ 1,202,734,725	\$ 894,544,764	\$ 830,744,288	\$ 662,071,851	\$ 538,629,391	\$ 633,219,073	\$ 719,080,499	\$ 722,890,290
Total Sold Volume		\$ 324,898,989.00	\$ 334,051,821.00	\$ 422,147,634	\$ 734,323,585	\$ 1,122,165,413	\$ 822,151,100	\$ 749,442,104	\$ 586,411,970	\$ 461,049,501	\$ 557,652,551	\$ 631,303,243	\$ 645,552,480
List / Sell Ratio		93.46%	90.68%	90.16%	91.85%	93.30%	91.91%	90.21%	88.57%	85.60%	88.07%	87.79%	89.30%
Average Sales Price		\$3,008,323.97	\$2,879,757.08	\$3,015,340.24	\$2,891,037.74	\$2,826,613	\$2,936,254	\$2,828,083	\$2,792,438	\$3,013,395	\$2,874,498	\$2,922,700	\$2,934,329
Average Days on Market		159	211	296	316	263	294	270	258	333	288	274	283
% Volume Compared to Previous Year			102.82%	126.37%	173.95%	152.82%	73.26%	91.16%	78.25%	78.62%	120.95%	113.21%	102.26%
% ASP Compared to Previous Year			95.73%	104.71%	95.88%	97.77%	103.88%	96.32%	98.74%	107.91%	95.39%	101.68%	100.40%

November Annual Rolling Totals Summary - Sales \$5M +

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales		18	18	20	37	42	40	47	37	22	30	32	25
Total List Price		\$ 140,695,000.00	\$ 133,319,000.00	\$ 154,174,000	\$ 291,557,660	\$ 338,259,000	\$ 318,000,000	\$ 356,530,000	\$ 259,732,000	\$ 190,857,000	\$ 296,573,999	\$ 299,695,000	\$ 214,829,000
Total Sold Volume		\$ 127,805,000.00	\$ 119,755,000.00	\$ 141,253,000	\$ 259,247,660	\$ 314,099,362	\$ 31,100,000	\$ 320,730,050	\$ 234,552,500	\$ 164,050,000	\$ 251,857,000	\$ 256,927,500	\$ 187,961,500
List / Sell Ratio		90.84%	89.83%	91.62%	88.92%	92.86%	9.78%	89.96%	90.31%	85.95%	84.92%	85.73%	87.49%
Average Sales Price		\$7,100,277.78	\$6,653,055.56	\$7,062,650.00	\$7,006,693.51	\$7,478,556	\$777,500	\$6,824,044	\$6,339,257	\$7,456,818	\$8,395,233	\$8,028,984	\$7,518,460
Average Days on Market		202	196	312	315	318	345	301	324	250	332	247	304
% Volume Compared to Previous Year			93.70%	117.95%	183.53%	121.16%	9.90%	1031.29%	73.13%	69.94%	153.52%	102.01%	73.16%
% ASP Compared to Previous Year			93.70%	106.16%	99.21%	106.73%	10.40%	877.69%	92.90%	117.63%	112.58%	95.64%	93.64%

November Annual Rolling Totals Summary - Overall Sales

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales		5522	5937	7109	9918	11500	5932	5166	6092	8577	9976	10563	10998
Total List Price		\$ 2,162,060,853.00	\$ 2,476,035,777.00	\$ 3,012,843,115	\$ 4,988,851,381	\$ 7,301,527,850	\$ 4,328,114,205	\$ 3,804,583,948	\$ 3,525,478,198	\$ 3,277,377,130	\$ 3,968,895,275	\$ 4,260,247,031	\$ 4,524,962,163
Total Sold Volume		\$ 2,043,739,019.00	\$ 2,310,626,988.00	\$ 2,819,783,949	\$ 4,702,369,985	\$ 6,996,321,795	\$ 3,801,199,348	\$ 3,470,407,994	\$ 3,164,258,578	\$ 2,921,480,542	\$ 3,577,152,520	\$ 3,860,727,028	\$ 4,158,734,332
List / Sell Ratio		94.53%	93.32%	93.59%	94.26%	95.82%	87.83%	91.22%	89.75%	89.14%	90.13%	90.62%	91.91%
Average Sales Price		\$370,108.48	\$389,191.00	\$396,649.87	\$474,124.82	\$608,376	\$640,796	\$671,779	\$519,412	\$340,618	\$358,576	\$365,495	\$378,136
Average Days on Market		110	105	137	149	116	139	186	184	160	171	173	171
% Volume Compared to Previous Year			113.06%	122.04%	166.76%	148.78%	54.33%	91.30%	91.18%	92.33%	122.44%	107.93%	107.72%
% ASP Compared to Previous Year			105.16%	101.92%	119.53%	128.32%	105.33%	104.84%	77.32%	65.58%	105.27%	101.93%	103.46%