

John R. Wood Inc., REALTORS
Active Listing Report
Units by Prop Type and GeoCode

Sum of Unit Count		Code							Grand
Ownership Desc	GEO Area	A	B	C	D	E	F	G	Total
Condo	BN01	24	28	20	2	2			76
	BN02	12	2		1				15
	BN03	99	70						169
	BN04	14	42	22	16	28	3		125
	BN05	15	26	13	12	6	3		75
	BN06	10							10
	BN07	39	1						40
	BN08	9	1						10
	BN09	20	4						24
	BN10	1	1						2
	BN11	27	24						51
	BN12	56	10						66
	ES01	69	46	5	5	1			126
	ES02	16	1						17
	ES03	23	11						34
	NA01	65	37	38	33	40	5		218
	NA02	15	40	26	7	15	12		115
	NA03	1	7						8
	NA04	1	62	65	24	50	25	3	230
	NA05	47	53	81	56	67	30	8	342
	NA06	29	23	9	7	32	2		102
	NA08	17	37	3	6	3	1		67
	NA09	46	10	4	2				62
	NA11	68	27	23		1			119
	NA12	26	58	35	3	5			127
	NA13	5	1						6
	NA14	48	37	25	6				116
	NA15	42	2	1					45
	NA16	118	61	16	2				197
	NA17	188	3						191
	NA18	235	35						270
	NA19	127	35			1			163
	NA21	97	25						122
	NA22	18	3						21
	NA24	26							26
	NA31	30	5						35
	NA36	6	3						9

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Sum of Unit Count		Code							Grand
Ownership Desc	GEO Area	A	B	C	D	E	F	G	Total
Condo	NA37	51	3						54
	NA38	49	104	23	4	2			182
	NA39	33	6	2					41
Condo Total		1822	944	411	186	253	81	11	3708
Single Family	BN01		3	3	3	3	9		21
	BN02	6	12	9	4	3	1		35
	BN03		24	10	16	21	1		72
	BN04		12	14	12	25	7		70
	BN05	3	6	16	12	24	2		63
	BN06	8	14	1					23
	BN07	4	10						14
	BN08	11	12	6		1			30
	BN09	1	39	7					47
	BN10	12	14						26
	BN11	1	3	7	1	1	2		15
	BN12	20	37	14	4	12	7		94
	ES01	18	21	11	4	9			63
	ES02	26	41	1					68
	ES03	6	63	40	6				115
	NA01	4	23	17	19	25	17	4	109
	NA02			4	6	14	6		30
	NA03	15	40	11	5				71
	NA04			5	10	15	10	4	44
	NA05	1	3	12	17	24	37	2	96
	NA06				5	19	35	7	66
	NA07		2	2		1	27	51	83
	NA08	3	7	4	15	18	8	1	56
	NA09	17	10	11	1	4	1		44
	NA11	10	54	30	23	44	23	2	186
	NA12	1	26	8	9	42	8	1	95
	NA13		1	3	5	13	9		31
	NA14	1	50	29	34	15	5		134
	NA15	13	7	3		1			24
	NA16	2	40	34	15	33	26	7	157
	NA17	34	80	5	3				122
	NA18	28	40	18	3				89
	NA19	23	76	38	23	6			166

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Sum of Unit Count		Code							Grand
Ownership Desc	GEO Area	A	B	C	D	E	F	G	Total
Single Family	NA21		36	34	22	37	9	1	139
	NA22	22	69	17	9	9			126
	NA23	5	10	5	2	1	1		24
	NA24	27		1					28
	NA31	3	14	3		1		1	22
	NA32	2	2			1			5
	NA33	1							1
	NA34	14	16						30
	NA36	8	5	1					14
	NA37	20	45	1		2			68
	NA38	9	27	8	14	10	1		69
	NA39	6	11	1	3				21
	NA41	6	13	7	4	4			34
	NA42	8	9	2	1	1			21
	NA43	8	5						13
	NA44	12	5	1					18
	NA45	11	4						15
	NA46	15	4						19
	NA47	22	6						28
	NA48	21	6	1	1				29
Single Family Total		488	1057	455	311	439	252	81	3083
Grand Total		2310	2001	866	497	692	333	92	6791

John R. Wood Inc., REALTORS
Active Listing Report
Volume by Prop Type and GeoCode

Sum of List Price		Code							Grand Total
Ownership Desc	GEO Area	A	B	C	D	E	F	G	Grand Total
Condo	BN01	\$4,452,800	\$11,052,400	\$11,880,590	\$1,694,000	\$2,899,000			\$31,978,790
	BN02	\$2,044,500	\$747,900		\$995,000				\$3,787,400
	BN03	\$19,065,848	\$22,845,540						\$41,911,388
	BN04	\$3,027,200	\$14,899,400	\$13,926,795	\$14,108,800	\$42,774,000	\$6,829,000		\$95,565,195
	BN05	\$2,481,399	\$9,199,095	\$7,737,000	\$10,605,000	\$8,043,000	\$8,449,000		\$46,514,494
	BN06	\$1,284,900							\$1,284,900
	BN07	\$6,474,550	\$250,000						\$6,724,550
	BN08	\$1,072,700	\$386,000						\$1,458,700
	BN09	\$3,751,400	\$1,212,000						\$4,963,400
	BN10	\$102,900	\$275,000						\$377,900
	BN11	\$5,494,299	\$8,463,500						\$13,957,799
	BN12	\$9,370,000	\$3,275,100						\$12,645,100
	ES01	\$12,639,852	\$15,528,440	\$2,848,999	\$3,859,000	\$1,290,000			\$36,166,291
	ES02	\$2,208,199	\$293,000						\$2,501,199
	ES03	\$4,531,700	\$3,447,700						\$7,979,400
	NA01	\$11,588,299	\$13,353,644	\$24,196,200	\$29,495,200	\$58,035,000	\$14,104,000		\$150,772,343
	NA02	\$2,966,600	\$15,964,570	\$16,010,300	\$6,643,000	\$19,586,000	\$40,440,000		\$101,610,470
	NA03	\$240,000	\$2,138,850						\$2,378,850
	NA04	\$225,000	\$25,263,300	\$38,870,897	\$21,188,500	\$74,814,000	\$77,851,000	\$19,000,000	\$257,212,697
	NA05	\$8,819,400	\$19,830,700	\$50,887,398	\$48,862,498	\$96,758,199	\$87,905,000	\$59,280,000	\$372,343,195
	NA06	\$5,546,300	\$8,918,000	\$5,406,800	\$6,227,800	\$48,580,000	\$6,985,000		\$81,663,900
	NA08	\$3,075,900	\$13,416,350	\$2,044,000	\$4,902,900	\$3,428,000	\$2,290,000		\$29,157,150
	NA09	\$6,068,100	\$3,565,400	\$2,408,000	\$1,939,000				\$13,980,500
	NA11	\$12,734,932	\$9,386,300	\$13,707,900		\$1,250,000			\$37,079,132
	NA12	\$4,133,800	\$21,722,100	\$21,221,699	\$2,607,900	\$5,913,000			\$55,598,499
	NA13	\$903,800	\$275,000						\$1,178,800
	NA14	\$9,076,399	\$14,273,899	\$14,533,600	\$4,870,600				\$42,754,498
	NA15	\$5,293,700	\$617,500	\$585,000					\$6,496,200
	NA16	\$18,212,689	\$21,812,141	\$9,436,200	\$1,725,000				\$51,186,030
	NA17	\$26,364,196	\$774,400						\$27,138,596
	NA18	\$35,698,754	\$10,874,077						\$46,572,831
	NA19	\$19,021,634	\$11,277,486			\$1,650,000			\$31,949,120
	NA21	\$17,840,779	\$7,651,519						\$25,492,298
	NA22	\$3,054,100	\$1,028,900						\$4,083,000
	NA24	\$1,981,750							\$1,981,750
	NA31	\$5,894,400	\$1,576,700						\$7,471,100
	NA36	\$938,900	\$983,000						\$1,921,900
	NA37	\$8,479,981	\$826,990						\$9,306,971
	NA38	\$7,303,389	\$39,091,400	\$14,053,299	\$3,476,500	\$2,439,000			\$66,363,588
	NA39	\$5,025,323	\$2,105,000	\$1,100,000					\$8,230,323
Condo Total		\$298,490,372	\$338,602,301	\$250,854,677	\$163,200,698	\$367,459,199	\$244,853,000	\$78,280,000	\$1,741,740,247
Single Family	BN01		\$1,389,900	\$1,903,900	\$2,897,900	\$4,249,000	\$33,110,000		\$43,550,700
	BN02	\$1,095,300	\$4,096,650	\$5,571,799	\$3,648,500	\$5,390,000	\$3,395,000		\$23,197,249
	BN03		\$10,036,900	\$6,761,300	\$14,080,800	\$29,960,000	\$2,295,000		\$63,134,000
	BN04		\$4,971,000	\$8,298,699	\$10,575,800	\$35,786,500	\$21,960,000		\$81,591,999
	BN05	\$458,400	\$2,341,800	\$9,855,899	\$11,043,500	\$34,764,000	\$6,045,000		\$64,508,599
	BN06	\$1,534,200	\$4,785,600	\$519,000					\$6,838,800
	BN07	\$697,500	\$3,690,599						\$4,388,099
	BN08	\$1,779,700	\$4,446,600	\$3,881,900		\$1,995,000			\$12,103,200
	BN09	\$225,000	\$14,967,199	\$3,959,000					\$19,151,199
	BN10	\$1,772,499	\$5,382,299						\$7,154,798
	BN11	\$229,000	\$1,447,000	\$3,961,600	\$950,000	\$1,811,864	\$4,745,000		\$13,144,464
	BN12	\$4,060,599	\$13,748,899	\$8,162,700	\$3,735,900	\$14,693,000	\$19,375,000		\$63,776,098
	ES01	\$3,324,700	\$7,239,300	\$6,958,700	\$3,268,900	\$13,551,799			\$34,343,399

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Sum of List Price		Code							Grand Total
Ownership Desc	GEO Area	A	B	C	D	E	F	G	Grand Total
Single Family	ES02	\$5,502,199	\$13,432,350	\$649,000					\$19,583,549
	ES03	\$1,237,500	\$23,740,350	\$24,510,300	\$4,905,000				\$54,393,150
	NA01	\$812,000	\$8,990,200	\$10,432,799	\$17,145,950	\$37,529,000	\$53,779,000	\$32,120,000	\$160,808,949
	NA02			\$2,716,500	\$5,255,000	\$22,565,500	\$14,640,000		\$45,177,000
	NA03	\$3,158,500	\$14,910,349	\$6,431,000	\$4,106,900				\$28,606,749
	NA04			\$3,348,000	\$9,167,900	\$21,259,000	\$24,455,000	\$25,165,000	\$83,394,900
	NA05	\$209,900	\$1,351,000	\$7,543,200	\$14,700,700	\$37,872,067	\$108,709,000	\$11,195,000	\$181,580,867
	NA06				\$4,734,000	\$27,202,899	\$98,304,000	\$74,689,999	\$204,930,898
	NA07		\$774,900	\$1,431,000		\$1,790,000	\$95,745,500	\$496,855,000	\$596,596,400
	NA08	\$338,800	\$2,902,800	\$2,437,900	\$13,838,900	\$24,586,000	\$25,003,657	\$5,499,000	\$74,607,057
	NA09	\$2,599,980	\$3,670,400	\$7,012,520	\$775,000	\$4,998,000	\$2,995,000		\$22,050,900
	NA11	\$2,182,400	\$20,939,889	\$18,824,995	\$20,582,696	\$67,452,000	\$71,506,000	\$13,195,000	\$214,682,980
	NA12	\$182,500	\$10,360,900	\$4,570,000	\$7,763,890	\$62,157,578	\$23,114,000	\$5,690,000	\$113,838,868
	NA13		\$450,000	\$1,923,000	\$4,350,900	\$17,533,820	\$25,955,000		\$50,212,720
	NA14	\$210,000	\$18,786,480	\$17,855,389	\$29,317,700	\$18,244,900	\$12,465,000		\$96,879,469
	NA15	\$2,531,700	\$2,441,400	\$1,834,800		\$1,050,000			\$7,857,900
	NA16	\$439,000	\$16,309,270	\$21,005,900	\$13,280,280	\$50,519,899	\$91,358,999	\$45,595,000	\$238,508,348
	NA17	\$6,567,804	\$27,538,357	\$3,071,900	\$2,549,000				\$39,727,061
	NA18	\$4,980,500	\$13,867,239	\$10,792,695	\$2,637,000				\$32,277,434
	NA19	\$4,644,350	\$28,880,671	\$23,923,876	\$20,140,219	\$7,654,794			\$85,243,910
	NA21		\$13,688,690	\$20,657,700	\$18,748,400	\$54,831,694	\$26,410,000	\$6,900,000	\$141,236,484
	NA22	\$4,707,661	\$24,406,790	\$10,515,290	\$8,400,277	\$12,033,000			\$60,063,018
	NA23	\$958,999	\$3,902,500	\$3,174,898	\$1,794,000	\$1,240,000	\$4,700,000		\$15,770,397
	NA24	\$3,889,400		\$595,000					\$4,484,400
	NA31	\$485,000	\$4,812,288	\$1,693,999		\$1,150,000		\$5,999,000	\$14,140,287
	NA32	\$349,895	\$674,000			\$1,900,000			\$2,923,895
	NA33	\$139,900							\$139,900
	NA34	\$3,158,399	\$4,984,899						\$8,143,298
	NA36	\$1,343,600	\$1,454,890	\$595,000					\$3,393,490
	NA37	\$4,340,958	\$15,563,844	\$565,000		\$2,950,000			\$23,419,802
	NA38	\$1,900,680	\$10,264,586	\$5,249,479	\$12,192,000	\$14,697,962	\$2,295,000		\$46,599,707
	NA39	\$1,302,900	\$3,835,811	\$569,000	\$2,739,000				\$8,446,711
	NA41	\$1,110,600	\$4,846,200	\$4,223,900	\$3,493,900	\$5,023,000			\$18,697,600
	NA42	\$1,462,499	\$3,031,390	\$1,094,999	\$849,999	\$1,480,840			\$7,919,727
	NA43	\$1,352,600	\$1,760,000						\$3,112,600
	NA44	\$1,959,700	\$1,610,800	\$715,000					\$4,285,500
	NA45	\$1,759,001	\$1,362,000						\$3,121,001
	NA46	\$2,486,100	\$1,263,900						\$3,750,000
	NA47	\$3,300,600	\$1,710,300						\$5,010,900
	NA48	\$3,511,938	\$2,012,700	\$549,000	\$950,000				\$7,023,638
Single Family Total		\$90,294,461	\$389,075,889	\$280,347,536	\$274,619,911	\$639,923,116	\$772,360,156	\$722,902,999	\$3,169,524,068
Grand Total		\$388,784,833	\$727,678,190	\$531,202,213	\$437,820,609	\$1,007,382,315	\$1,017,213,156	\$801,182,999	\$4,911,264,315

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Active Listing Aging Report

Sum of Unit Count	Code							Grand
Year Mth	A	B	C	D	E	F	G	Total
2012-12	1	2	4	1				8
2012-11	463	368	126	82	95	47	11	1192
2012-10	413	338	119	65	108	56	9	1108
2012-09	249	194	98	47	67	25	2	682
2012-08	193	150	54	39	42	17	3	498
2012-07	144	137	58	27	36	18	7	427
2012-06	123	142	48	19	27	18	2	379
2012-05	103	119	45	31	36	11	6	351
2012-04	127	71	44	23	36	13	3	317
2012-03	83	77	44	20	46	23	4	297
2012-02	68	52	30	18	29	7	6	210
2012-01	56	62	38	24	33	20	8	241
2011-12	35	28	10	6	19	11	2	111
2011-11	28	32	18	15	12	8	5	118
2011-10	24	22	20	6	11	11	3	97
2011-09	17	24	4	8	8	5		66
2011-08	20	15	21	11	6	2	2	77
2011-07	9	15	8	6	6	5	1	50
2011-06	17	6	11	4	6	3	2	49
2011-05	18	11	10	4	4	3	3	53
2011-04	14	14	3	5	7		1	44
2011-03	9	6	4	4	6	1		30
2011-02	9	13	10	2	6	4	2	46
2011-01	13	18	4	6	7	2		50
2010-12	4	3		1	2	4	1	15
2010-11	2	10	3	1	3	2		21
2010-10	3	3	5	3	5	4		23
2010-09	7	5	1	2		2	1	18
2010-08	2	1	1	2	1	5	1	13
2010-07	7	2	1	2	4			16
2010-06	4	5			3		1	13
2010-05	7	5	2		1		1	16
2010-04	5	5		4	1			15
2010-03	3	3	3			1	1	11
2010-02	2	3	1	1		1	1	9
2010-01	3	2	1	2				8
2009-12	2	3			4	1		10

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Year Mth	A	B	C	D	E	F	G	Total
2009-11	2	3			3			8
2009-10			1		1			2
2009-09	2	2						4
2009-07	1	1	1		1			4
2009-06	3							3
2009-05	4		1				1	6
2009-04		2	2					4
2009-03	1	2		1	1			5
2009-02	1		2			2		5
2009-01	1	2		2				5
2008-12		1	1		1		1	4
2008-11			1	1	2			4
2008-09		1						1
2008-08	1					1		2
2008-07				1				1
2008-06			1					1
2008-04							1	1
2008-03		2						2
2008-02	1	1	1		1			4
2008-01	1	2	1	1	1			6
2007-11	1	1	1		1			4
2007-10			1					1
2007-09		1						1
2007-08		1						1
2007-06			1					1
2007-05		2			1			3
2007-04		1						1
2007-03		1						1
2007-02		1						1
2007-01	1	2						3
2006-10		1						1
2006-08	1	1						2
2006-07		1			1			2
2006-05		1	1					2
2006-03	1							1
2006-01	1	1						2
2004-10					1			1

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Sum of Unit Count		Code							Grand
Year Mth	A	B	C	D	E	F	G	Total	
2004-09		1	1					2	
Grand Total	2310	2001	866	497	692	333	92	6791	

John R. Wood Inc., REALTORS
Active Listing Report
GeoCode Active Stats

	Data					
GEO Area	Average of List Price	Min of List Price	Max of List Price	Sum of List Price	Sum of Unit Count	
BN01	\$778,655	\$149,900	\$4,950,000	\$75,529,490		97
BN02	\$539,693	\$115,000	\$3,395,000	\$26,984,649		50
BN03	\$435,873	\$129,900	\$2,295,000	\$105,045,388		241
BN04	\$908,498	\$149,500	\$3,995,000	\$177,157,194		195
BN05	\$804,515	\$74,900	\$3,950,000	\$111,023,093		138
BN06	\$246,173	\$90,000	\$519,000	\$8,123,700		33
BN07	\$205,790	\$68,000	\$499,999	\$11,112,649		54
BN08	\$339,048	\$67,900	\$1,995,000	\$13,561,900		40
BN09	\$339,642	\$128,500	\$649,000	\$24,114,599		71
BN10	\$269,025	\$39,900	\$450,000	\$7,532,698		28
BN11	\$410,640	\$76,500	\$2,650,000	\$27,102,263		66
BN12	\$477,632	\$100,000	\$3,950,000	\$76,421,198		160
ES01	\$373,067	\$57,000	\$1,999,999	\$70,509,690		189
ES02	\$259,821	\$105,000	\$649,000	\$22,084,748		85
ES03	\$418,608	\$99,900	\$899,000	\$62,372,550		149
NA01	\$952,848	\$45,000	\$9,975,000	\$311,581,292		327
NA02	\$1,012,327	\$144,900	\$4,490,000	\$146,787,470		145
NA03	\$392,223	\$144,000	\$900,000	\$30,985,599		79
NA04	\$1,243,093	\$225,000	\$6,995,000	\$340,607,597		274
NA05	\$1,264,667	\$56,000	\$15,500,000	\$553,924,062		438
NA06	\$1,705,921	\$50,000	\$18,999,999	\$286,594,798		168
NA07	\$7,187,908	\$349,900	\$22,900,000	\$596,596,400		83
NA08	\$843,611	\$49,000	\$5,499,000	\$103,764,207		123
NA09	\$339,919	\$40,000	\$2,995,000	\$36,031,400		106
NA11	\$825,450	\$89,000	\$6,700,000	\$251,762,112		305
NA12	\$763,231	\$90,000	\$5,690,000	\$169,437,367		222
NA13	\$1,388,960	\$115,000	\$3,750,000	\$51,391,520		37
NA14	\$558,536	\$97,900	\$2,875,000	\$139,633,967		250
NA15	\$208,030	\$69,900	\$1,050,000	\$14,354,100		69
NA16	\$818,346	\$25,000	\$7,995,000	\$289,694,378		354
NA17	\$213,628	\$39,900	\$875,000	\$66,865,657		313
NA18	\$219,639	\$45,900	\$899,000	\$78,850,265		359
NA19	\$356,210	\$35,000	\$1,789,000	\$117,193,030		329
NA21	\$638,808	\$89,500	\$6,900,000	\$166,728,782		261
NA22	\$436,367	\$92,000	\$1,890,000	\$64,146,018		147
NA23	\$657,100	\$155,000	\$4,700,000	\$15,770,397		24
NA24	\$119,744	\$38,000	\$595,000	\$6,466,150		54
NA31	\$379,147	\$95,000	\$5,999,000	\$21,611,387		57
NA32	\$584,779	\$169,900	\$1,900,000	\$2,923,895		5
NA33	\$139,900	\$139,900	\$139,900	\$139,900		1
NA34	\$271,443	\$199,900	\$399,900	\$8,143,298		30
NA36	\$231,104	\$44,900	\$595,000	\$5,315,390		23
NA37	\$268,252	\$90,000	\$1,750,000	\$32,726,773		122
NA38	\$450,053	\$49,900	\$2,295,000	\$112,963,295		251
NA39	\$268,984	\$24,900	\$995,000	\$16,677,034		62

Date: 12/1/2012
 Time: 2:33 PM

John R. Wood Inc., REALTORS
Active Listing Report
GeoCode Active Stats

	Data				
GEO Area	Average of List Price	Min of List Price	Max of List Price	Sum of List Price	Sum of Unit Count
NA41	\$549,929	\$139,900	\$1,650,000	\$18,697,600	34
NA42	\$377,130	\$104,900	\$1,480,840	\$7,919,727	21
NA43	\$239,431	\$115,000	\$499,000	\$3,112,600	13
NA44	\$238,083	\$99,000	\$715,000	\$4,285,500	18
NA45	\$208,067	\$84,900	\$499,000	\$3,121,001	15
NA46	\$197,368	\$105,000	\$399,000	\$3,750,000	19
NA47	\$178,961	\$69,000	\$359,900	\$5,010,900	28
NA48	\$242,194	\$99,999	\$950,000	\$7,023,638	29
Grand Total	\$723,202	\$24,900	\$22,900,000	\$4,911,264,315	6791