

December Annual Rolling Totals Summary - Sales from \$0 - \$249,999											
	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	3965	4112	4174	1515	705	1130	2624	5612	6269	6522	6568
Total List Price	\$ 653,083,852	\$ 725,374,507	\$ 773,922,270	\$ 315,197,702	\$ 144,096,269	\$ 232,785,084	\$ 472,951,076	\$ 785,796,881	\$ 885,023,166	\$ 929,741,843	\$ 991,825,314
Told Sold Volume	\$ 627,730,439	\$ 692,707,858	\$ 747,634,196	\$ 306,854,970	\$ 135,752,539	\$ 212,108,227	\$ 431,020,516	\$ 731,491,847	\$ 829,064,826	\$ 869,115,593	\$ 935,719,801
List / Sell Ratio	96.12%	95.50%	96.60%	97.35%	94.21%	91.12%	91.13%	93.09%	93.68%	93.48%	94.34%
Average Sales Price	\$158,317.89	\$168,460.08	\$179,116.96	\$202,545	\$192,557	\$187,706	\$164,261	\$130,344	\$132,248	\$133,259	\$142,466
Average Days on Market	86	111	111	86	121	177	150	132	146	152	150
% Volume Compared to Previous Year	112.34%	110.35%	107.93%	44.30%	44.24%	156.25%	203.21%	169.71%	113.34%	104.83%	107.66%
% ASP Compared to Previous Year	108.20%	106.41%	106.33%	120.23%	95.07%	97.48%	87.51%	79.35%	101.46%	100.78%	106.91%

December Annual Rolling Totals Summary - Sales from \$250,000 - \$499,999											
	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	753	1926	3427	5537	2819	2121	2007	1925	2104	2240	2646
Total List Price	\$ 269,313,401	\$ 685,212,351	\$ 1,220,521,894	\$ 2,023,508,495	\$ 1,051,565,125	\$ 790,135,166	\$ 758,923,833	\$ 719,818,297	\$ 783,109,693	\$ 842,927,431	\$ 971,133,685
Told Sold Volume	\$ 256,452,994	\$ 655,806,284	\$ 1,177,328,894	\$ 1,976,955,319	\$ 1,005,139,561	\$ 732,414,838	\$ 691,599,671	\$ 656,159,765	\$ 722,625,124	\$ 778,452,536	\$ 907,578,552
List / Sell Ratio	95.22%	95.71%	96.46%	97.70%	95.59%	92.69%	91.13%	91.16%	92.28%	92.35%	93.48%
Average Sales Price	\$340,575.03	\$340,501.71	\$343,545.05	\$357,044	\$356,559	\$345,316	\$344,594	\$340,862	\$343,453	\$347,523	\$343,000
Average Days on Market	96	148	135	89	122	170	187	195	185	185	181
% Volume Compared to Previous Year	125.08%	255.72%	179.52%	301.45%	50.84%	72.87%	94.43%	94.88%	110.13%	107.73%	116.59%
% ASP Compared to Previous Year	99.50%	99.98%	100.89%	104.86%	99.86%	96.85%	99.79%	98.92%	100.76%	101.19%	98.70%

December Annual Rolling Totals Summary - Sales from \$500,000 to 749,999											
	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	532	601	1056	1903	919	731	690	585	677	710	914
Total List Price	\$ 340,214,960	\$ 386,523,595	\$ 678,439,488	\$ 1,181,197,447	\$ 583,038,865	\$ 473,484,227	\$ 458,986,568	\$ 388,123,469	\$ 445,283,721	\$ 466,219,268	\$ 590,165,175
Told Sold Volume	\$ 321,969,975	\$ 366,139,768	\$ 643,358,616	\$ 1,150,004,777	\$ 552,449,208	\$ 438,468,529	\$ 414,073,072	\$ 349,761,611	\$ 405,576,797	\$ 427,064,791	\$ 549,068,535
List / Sell Ratio	94.64%	94.73%	94.83%	97.36%	94.75%	92.60%	90.21%	90.12%	91.08%	91.60%	93.04%
Average Sales Price	\$605,206.72	\$609,217.58	\$609,241.11	\$604,311	\$601,142	\$599,820	\$600,106	\$597,883	\$599,079	\$601,500	\$600,731
Average Days on Market	148	186	184	124	130	186	211	209	234	212	199
% Volume Compared to Previous Year	108.90%	113.72%	175.71%	314.09%	48.04%	79.37%	94.44%	84.47%	115.96%	105.30%	128.57%
% ASP Compared to Previous Year	99.90%	100.66%	100.00%	99.19%	99.48%	99.78%	100.05%	99.63%	100.20%	100.40%	99.87%

December Annual Rolling Totals Summary - Sales from \$750,000 - \$999,999

	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	260	278	521	862	444	364	282	239	287	316	379
Total List Price	\$ 242,661,413	\$ 257,230,154	\$ 467,459,694	\$ 765,657,844	\$ 398,314,220	\$ 339,091,856	\$ 271,799,934	\$ 232,492,357	\$ 272,090,089	\$ 297,564,207	\$ 353,249,709
Toid Sold Volume	\$ 221,384,049	\$ 238,861,560	\$ 445,913,328	\$ 740,699,239	\$ 378,825,069	\$ 309,289,930	\$ 241,050,051	\$ 203,089,956	\$ 244,251,514	\$ 270,340,380	\$ 325,175,405
List / Sell Ratio	91.23%	92.86%	95.39%	96.74%	95.11%	91.21%	88.69%	87.35%	89.77%	90.85%	92.05%
Average Sales Price	\$851,477.11	\$859,214.24	\$855,879.71	\$859,280	\$853,210	\$849,698	\$854,787	\$849,749	\$851,051	\$855,508	\$857,983
Average Days on Market	158	212	215	154	146	199	208	244	257	212	218
% Volume Compared to Previous Year	96.81%	107.89%	186.68%	310.10%	51.14%	81.64%	77.94%	84.25%	120.27%	110.68%	120.28%
% ASP Compared to Previous Year	98.68%	100.91%	99.61%	100.01%	99.29%	99.59%	100.60%	99.41%	100.15%	100.52%	100.29%

December Annual Rolling Totals Summary - All Sales \$1M +

	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	461	482	857	1417	875	805	629	498	630	706	768
Total List Price	\$ 998,724,796	\$ 1,115,937,635	\$ 1,950,491,476	\$ 2,978,796,218	\$ 2,049,161,852	\$ 1,939,179,878	\$ 1,514,992,808	\$ 1,256,434,103	\$ 1,582,666,692	\$ 1,700,873,097	\$ 1,756,871,609
Toid Sold Volume	\$ 893,366,570	\$ 1,013,438,048	\$ 1,784,127,424	\$ 2,793,630,028	\$ 1,880,652,881	\$ 1,748,792,171	\$ 1,338,893,092	\$ 1,079,521,615	\$ 1,371,555,480	\$ 1,500,600,957	\$ 1,575,244,585
List / Sell Ratio	89.45%	90.81%	91.47%	93.78%	91.78%	90.18%	88.38%	85.92%	86.66%	88.23%	89.66%
Average Sales Price	\$1,937,888.44	\$2,102,568.56	\$2,081,828.97	\$1,971,510	\$2,149,318	\$2,172,413	\$2,128,606	\$2,167,714	\$2,177,072	\$2,125,497	\$2,051,100
Average Days on Market	194	281	269	228	225	251	246	271	263	264	253
% Volume Compared to Previous Year	116.37%	113.44%	176.05%	275.66%	67.32%	92.99%	76.56%	80.63%	127.05%	109.41%	104.97%
% ASP Compared to Previous Year	87.84%	108.50%	99.01%	93.77%	109.02%	101.07%	97.98%	101.84%	100.43%	97.63%	96.50%

December Annual Rolling Totals Summary - Sales \$1M - \$2M

	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	325	313	564	980	548	500	385	319	407	460	515
Total List Price	\$ 480,016,796	\$ 469,225,735	\$ 852,002,928	\$ 1,429,929,493	\$ 826,447,088	\$ 773,043,590	\$ 614,388,957	\$ 503,972,812	\$ 636,615,020	\$ 707,251,098	\$ 791,898,319
Toid Sold Volume	\$ 439,388,770	\$ 428,164,579	\$ 783,936,524	\$ 1,349,041,243	\$ 759,735,599	\$ 695,504,184	\$ 541,756,121	\$ 431,282,115	\$ 554,740,929	\$ 628,495,214	\$ 714,529,505
List / Sell Ratio	91.54%	91.25%	92.01%	94.34%	91.93%	89.97%	88.18%	85.58%	87.14%	88.86%	90.23%
Average Sales Price	\$1,351,965.45	\$1,367,937.95	\$1,389,958.38	\$1,376,573	\$1,386,379	\$1,391,008	\$1,407,159	\$1,351,982	\$1,363,000	\$1,366,294	\$1,387,436
Average Days on Market	187	262	252	210	181	234	232	247	246	262	239
% Volume Compared to Previous Year	144.69%	97.45%	183.09%	315.08%	56.32%	91.55%	77.89%	79.61%	128.63%	113.30%	113.69%
% ASP Compared to Previous Year	99.28%	101.18%	101.61%	100.63%	100.71%	100.33%	101.16%	96.08%	100.81%	100.24%	101.55%

December Annual Rolling Totals Summary - Sales \$2M - \$5M

	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	114	152	255	393	289	255	212	156	191	215	227
Total List Price	\$ 360,540,000	\$ 510,486,900	\$ 802,930,888	\$ 1,187,412,725	\$ 923,610,764	\$ 794,570,288	\$ 671,106,851	\$ 549,604,291	\$ 626,677,673	\$ 711,526,999	\$ 741,254,290
Told Sold Volume	\$ 327,614,321	\$ 460,036,469	\$ 736,943,240	\$ 1,109,589,423	\$ 846,767,767	\$ 717,362,937	\$ 591,604,471	\$ 474,629,500	\$ 549,167,551	\$ 625,478,243	\$ 663,553,580
List / Sell Ratio	90.87%	90.12%	91.78%	93.45%	91.68%	90.28%	88.15%	86.36%	87.63%	87.91%	89.52%
Average Sales Price	\$2,873,809.83	\$3,026,555.72	\$2,889,973.49	\$2,823,383	\$2,929,992	\$2,813,188	\$2,790,587	\$3,042,497	\$2,875,223	\$2,909,201	\$2,923,144
Average Days on Market	209	312	304	263	291	278	259	323	291	265	283
% Volume Compared to Previous Year	102.19%	140.42%	160.19%	241.20%	76.31%	84.72%	82.47%	80.23%	115.70%	113.90%	108.09%
% ASP Compared to Previous Year	95.91%	105.32%	95.49%	93.29%	103.78%	96.01%	99.20%	109.03%	94.50%	101.18%	100.48%

December Annual Rolling Totals Summary - Sales \$5M +

	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	22	17	38	44	38	50	32	23	32	31	26
Total List Price	\$ 158,168,000	\$ 136,225,000	\$ 295,557,660	\$ 361,454,000	\$ 299,104,000	\$ 371,566,000	\$ 229,497,000	\$ 202,857,000	\$ 319,373,999	\$ 282,095,000	\$ 223,719,000
Told Sold Volume	\$ 141,971,000	\$ 125,237,000	\$ 263,247,660	\$ 334,999,362	\$ 274,149,515	\$ 335,925,050	\$ 205,532,500	\$ 173,610,000	\$ 267,647,000	\$ 246,627,500	\$ 197,161,500
List / Sell Ratio	89.76%	91.93%	89.07%	92.68%	91.66%	90.41%	89.56%	85.58%	83.80%	87.43%	88.13%
Average Sales Price	\$6,453,227.27	\$7,366,882.35	\$6,927,570.00	\$7,613,622	\$7,214,461	\$6,718,501	\$6,422,891	\$7,548,261	\$8,363,969	\$7,955,726	\$7,583,135
Average Days on Market	213	344	296	326	360	292	322	3,682	320	274	261
% Volume Compared to Previous Year	111.08%	88.21%	210.20%	267.49%	81.84%	122.53%	61.18%	84.47%	154.17%	92.15%	79.94%
% ASP Compared to Previous Year	90.89%	114.16%	94.04%	103.35%	94.76%	93.13%	95.60%	117.52%	110.81%	95.12%	95.32%

December Annual Rolling Totals Summary - Overall Sales

	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	5971	7399	10035	11234	5762	5151	6232	8859	9967	10494	11275
Total List Price	\$ 2,503,998,422	\$ 3,170,278,242	\$ 5,090,834,822	\$ 7,264,357,706	\$ 4,226,176,331	\$ 3,774,676,211	\$ 3,477,654,219	\$ 3,382,665,107	\$ 3,968,173,361	\$ 4,237,325,846	\$ 4,663,245,492
Told Sold Volume	\$ 2,336,511,548	\$ 2,966,953,518	\$ 4,798,362,458	\$ 6,968,144,333	\$ 3,952,819,258	\$ 3,441,073,695	\$ 3,116,636,402	\$ 3,020,024,794	\$ 3,573,073,741	\$ 3,845,574,257	\$ 4,292,786,878
List / Sell Ratio	93.31%	93.59%	94.25%	95.92%	93.53%	91.16%	89.62%	89.28%	90.04%	90.75%	92.06%
Average Sales Price	\$391,309.92	\$400,993.85	\$478,162.68	\$620,273	\$686,015	\$668,040	\$500,102	\$340,899	\$358,490	\$366,455	\$380,735
Average Days on Market	104	142	146	117	141	189	181	162	171	172	170
% Volume Compared to Previous Year	114.52%	126.98%	161.73%	234.86%	56.73%	87.05%	90.57%	96.90%	118.31%	107.63%	111.63%
% ASP Compared to Previous Year	105.85%	102.47%	119.24%	154.68%	110.60%	97.38%	74.86%	68.17%	105.16%	102.22%	103.90%