

John R. Wood Inc., REALTORS
Active Listing Report
Units by Prop Type and GeoCode

Sum of Unit Count		Code							Grand
Ownership Desc	GEO Area	A	B	C	D	E	F	G	Total
Condo	BN01	22	27	22	4	2			77
	BN02	14	2		1				17
	BN03	87	61						148
	BN04	14	37	23	16	24	3		117
	BN05	15	23	12	10	6	3		69
	BN06	12							12
	BN07	43	1						44
	BN08	8	1						9
	BN09	15	3						18
	BN10	3	2						5
	BN11	31	25						56
	BN12	53	9						62
	ES01	65	45	5	4	2			121
	ES02	15	1						16
	ES03	25	10						35
	NA01	57	30	35	37	39	6		204
	NA02	20	37	22	6	16	10		111
	NA03	2	5						7
	NA04		65	62	23	46	25	4	225
	NA05	43	51	77	57	69	30	10	337
	NA06	23	21	10	7	41	3		105
	NA08	15	38	5	5	3	1		67
	NA09	42	9	3	1	1			56
	NA11	72	24	28		1			125
	NA12	25	57	34	3	7			126
	NA13	6	1						7
	NA14	52	38	29	6				125
	NA15	36	3	1					40
	NA16	101	62	12	1				176
	NA17	186	4						190
	NA18	244	30						274
	NA19	120	34	1		1			156
	NA21	93	26	1					120
	NA22	18	5						23
	NA24	29							29
	NA31	32	4						36
	NA36	5	1						6

Date: 1/1/2013
Time: 2:38 PM

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Sum of Unit Count		Code							Grand
Ownership Desc	GEO Area	A	B	C	D	E	F	G	Total
Condo	NA37	54	4						58
	NA38	47	88	24	5	3			167
	NA39	31	4	2					37
Condo Total		1775	888	408	186	261	81	14	3613
Single Family	BN01		4	5	4	4	11		28
	BN02	9	13	8	2	3			35
	BN03	1	23	11	17	20	1		73
	BN04		11	15	14	30	6		76
	BN05	2	8	13	13	24	3		63
	BN06	11	12						23
	BN07	5	10						15
	BN08	12	12	6		1			31
	BN09	1	38	8					47
	BN10	10	15						25
	BN11	1	2	5	1	1	3		13
	BN12	18	36	13	4	13	8		92
	ES01	19	22	13	5	9			68
	ES02	23	41	1					65
	ES03	5	64	38	8				115
	NA01	8	21	15	18	28	17	3	110
	NA02			3	6	11	6		26
	NA03	11	45	10	6				72
	NA04			5	13	17	12	4	51
	NA05		3	12	14	25	36	2	92
	NA06				7	19	38	8	72
	NA07		1	2		2	28	55	88
	NA08	3	10	4	14	15	10	1	57
	NA09	20	11	9	2	2	1		45
	NA11	8	54	29	25	47	20	3	186
	NA12	1	25	12	9	44	8	1	100
	NA13		1	4	6	15	8	1	35
	NA14	2	51	31	28	11	5		128
	NA15	18	8	3		1			30
	NA16	4	44	34	18	34	27	7	168
	NA17	32	83	6	2				123
	NA18	22	40	17	3				82
	NA19	17	67	32	25	5			146

Date: 1/1/2013
 Time: 2:38 PM

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Sum of Unit Count		Code							Grand
Ownership Desc	GEO Area	A	B	C	D	E	F	G	Total
Single Family	NA21	1	33	37	19	41	9	1	141
	NA22	24	81	17	9	9			140
	NA23	5	11	4	3	1	1		25
	NA24	22		1					23
	NA31	4	13	3		1			21
	NA32	2	2			1			5
	NA33	1							1
	NA34	10	15						25
	NA36	7	4	1					12
	NA37	17	49	2		2			70
	NA38	7	23	12	14	11			67
	NA39	6	11	2	3				22
	NA41	8	14	8	5	6			41
	NA42	5	9	1	1	1			17
	NA43	9	4						13
	NA44	10	3	1					14
	NA45	8	5						13
	NA46	21	3						24
	NA47	22	7						29
	NA48	18	6	1	1				26
Single Family Total		470	1068	454	319	454	258	86	3109
Grand Total		2245	1956	862	505	715	339	100	6722

John R. Wood Inc., REALTORS
Active Listing Report
Volume by Prop Type and GeoCode

Sum of List Price		Code							Grand Total
Ownership Desc	GEO Area	A	B	C	D	E	F	G	
Condo	BN01	\$4,250,700	\$10,916,400	\$12,925,690	\$3,278,000	\$2,899,000			\$34,269,790
	BN02	\$2,527,100	\$747,900		\$995,000				\$4,270,000
	BN03	\$16,592,452	\$20,102,140						\$36,694,592
	BN04	\$2,953,600	\$13,166,000	\$14,571,695	\$14,248,900	\$37,278,999	\$6,829,000		\$89,048,194
	BN05	\$2,655,599	\$8,067,895	\$7,188,000	\$8,673,000	\$7,988,000	\$8,449,000		\$43,021,494
	BN06	\$1,477,000							\$1,477,000
	BN07	\$7,225,350	\$250,000						\$7,475,350
	BN08	\$929,200	\$386,000						\$1,315,200
	BN09	\$2,834,400	\$877,000						\$3,711,400
	BN10	\$396,900	\$664,000						\$1,060,900
	BN11	\$6,142,099	\$8,941,400						\$15,083,499
	BN12	\$8,748,800	\$2,956,000						\$11,704,800
	ES01	\$12,022,707	\$15,043,640	\$3,077,999	\$3,100,000	\$2,790,000			\$36,034,346
	ES02	\$2,088,479	\$293,000						\$2,381,479
	ES03	\$5,114,900	\$3,183,800						\$8,298,700
	NA01	\$10,994,699	\$10,847,244	\$22,567,800	\$32,961,200	\$56,720,000	\$16,329,000		\$150,419,943
	NA02	\$3,654,600	\$15,226,350	\$13,566,500	\$5,748,000	\$21,326,000	\$33,240,000		\$92,761,450
	NA03	\$475,000	\$1,550,050						\$2,025,050
	NA04		\$26,592,200	\$36,726,397	\$20,192,400	\$69,293,000	\$78,622,000	\$26,750,000	\$258,175,997
	NA05	\$8,091,400	\$19,044,800	\$48,473,998	\$49,658,498	\$98,949,199	\$89,515,000	\$77,075,000	\$390,807,895
	NA06	\$4,432,500	\$7,628,100	\$6,128,800	\$6,227,800	\$61,720,000	\$9,480,000		\$95,617,200
	NA08	\$2,733,200	\$13,580,150	\$3,353,950	\$4,133,000	\$3,428,000	\$2,290,000		\$29,518,300
	NA09	\$5,713,200	\$3,256,400	\$1,848,000	\$949,000	\$1,599,000			\$13,365,600
	NA11	\$13,142,795	\$8,034,300	\$16,567,300		\$1,250,000			\$38,994,395
	NA12	\$4,107,700	\$21,054,000	\$20,661,799	\$2,587,900	\$8,346,000			\$56,757,399
	NA13	\$1,078,300	\$275,000						\$1,353,300
	NA14	\$10,047,499	\$14,659,799	\$17,140,500	\$4,843,700				\$46,691,498
	NA15	\$4,370,850	\$897,400	\$585,000					\$5,853,250
	NA16	\$15,312,199	\$22,482,941	\$7,106,500	\$750,000				\$45,651,640
	NA17	\$25,708,972	\$1,049,400						\$26,758,372
	NA18	\$36,318,154	\$9,282,277						\$45,600,431
	NA19	\$17,965,694	\$10,948,476	\$529,000		\$1,650,000			\$31,093,170
	NA21	\$17,395,259	\$8,152,030	\$550,000					\$26,097,289
	NA22	\$2,714,800	\$1,586,900						\$4,301,700
	NA24	\$2,136,007							\$2,136,007
	NA31	\$6,527,100	\$1,276,800						\$7,803,900
	NA36	\$779,900	\$285,000						\$1,064,900
	NA37	\$9,032,845	\$1,078,990						\$10,111,835
	NA38	\$7,490,600	\$32,905,400	\$14,308,199	\$4,325,500	\$3,454,000			\$62,483,699
NA39	\$4,653,523	\$1,267,000	\$1,100,000					\$7,020,523	
Condo Total		\$290,836,082	\$318,556,182	\$248,977,127	\$162,671,898	\$378,691,198	\$244,754,000	\$103,825,000	\$1,748,311,487
Single Family	BN01		\$1,819,400	\$3,377,900	\$3,797,900	\$6,943,950	\$40,255,000		\$56,194,150
	BN02	\$1,731,800	\$4,450,050	\$4,912,799	\$1,758,500	\$5,520,000			\$18,373,149
	BN03	\$220,000	\$9,605,500	\$7,346,300	\$14,942,300	\$28,340,000	\$2,295,000		\$62,749,100
	BN04		\$4,631,000	\$8,824,599	\$12,481,800	\$44,488,500	\$18,060,000		\$88,485,899
	BN05	\$283,900	\$3,172,500	\$8,131,900	\$11,942,099	\$34,511,000	\$8,544,000		\$66,585,399
	BN06	\$2,091,500	\$4,127,500						\$6,219,000
	BN07	\$954,400	\$3,720,689						\$4,675,089
	BN08	\$2,020,200	\$4,572,500	\$3,881,900		\$1,995,000			\$12,469,600
	BN09	\$225,000	\$14,459,800	\$4,473,000					\$19,157,800
	BN10	\$1,681,600	\$5,786,799						\$7,468,399
	BN11	\$229,000	\$928,000	\$2,842,700	\$950,000	\$1,811,864	\$8,095,000		\$14,856,564
	BN12	\$3,530,800	\$13,559,399	\$7,577,700	\$3,735,900	\$15,853,999	\$22,269,000		\$66,526,798
	ES01	\$3,693,400	\$7,714,300	\$8,273,700	\$4,002,900	\$13,551,799			\$37,236,099
	ES02	\$4,856,700	\$13,482,750	\$649,000					\$18,988,450

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Sum of List Price		Code								Grand Total
Ownership Desc	GEO Area	A	B	C	D	E	F	G		
Single Family	ES03	\$1,078,500	\$24,075,050	\$23,395,200	\$6,579,000					\$55,127,750
	NA01	\$1,666,660	\$8,516,500	\$9,316,700	\$16,460,850	\$43,128,000	\$56,124,000	\$25,725,000		\$160,937,710
	NA02			\$2,027,500	\$5,255,000	\$17,501,500	\$14,640,000			\$39,424,000
	NA03	\$2,303,600	\$16,342,600	\$5,882,000	\$4,906,800					\$29,435,000
	NA04			\$3,464,500	\$11,826,900	\$23,749,000	\$29,405,000	\$25,165,000		\$93,610,400
	NA05		\$1,351,000	\$7,634,800	\$12,240,780	\$38,859,900	\$107,118,000	\$11,195,000		\$178,399,480
	NA06				\$6,533,895	\$27,094,000	\$108,535,000	\$81,439,999		\$223,602,894
	NA07		\$349,900	\$1,431,000		\$3,945,000	\$100,426,500	\$523,844,000		\$629,996,400
	NA08	\$332,800	\$4,071,800	\$2,437,900	\$12,802,500	\$21,406,000	\$30,912,657	\$5,499,000		\$77,462,657
	NA09	\$2,860,180	\$3,873,890	\$5,723,990	\$1,529,811	\$2,499,000	\$2,995,000			\$19,481,871
	NA11	\$1,667,600	\$20,129,276	\$17,874,600	\$22,181,696	\$74,006,797	\$62,662,000	\$18,490,000		\$217,011,969
	NA12	\$182,500	\$10,388,600	\$7,123,500	\$8,075,790	\$64,472,578	\$23,114,000	\$5,690,000		\$119,046,968
	NA13		\$450,000	\$2,395,900	\$5,095,800	\$20,412,300	\$23,439,950	\$5,995,000		\$57,788,950
	NA14	\$459,900	\$18,701,780	\$19,312,789	\$23,912,700	\$12,995,900	\$12,465,000			\$87,848,069
	NA15	\$3,437,800	\$2,788,800	\$1,897,900		\$1,050,000				\$9,174,500
	NA16	\$728,800	\$18,217,300	\$21,238,300	\$16,095,741	\$51,107,900	\$95,623,999	\$45,595,000		\$248,607,040
	NA17	\$6,364,355	\$28,173,008	\$3,586,900	\$1,750,000					\$39,874,263
	NA18	\$3,790,600	\$13,608,982	\$10,109,695	\$2,607,000					\$30,116,277
	NA19	\$3,462,050	\$25,061,838	\$20,153,949	\$21,671,929	\$6,390,701				\$76,740,467
	NA21	\$225,000	\$12,919,490	\$22,330,900	\$16,104,600	\$59,624,694	\$26,615,000	\$6,900,000		\$144,719,684
	NA22	\$4,994,251	\$29,575,590	\$10,483,177	\$8,400,265	\$11,933,000				\$65,386,283
	NA23	\$1,017,899	\$4,381,400	\$2,524,998	\$2,593,999	\$1,240,000	\$4,700,000			\$16,458,296
	NA24	\$3,185,827		\$595,000						\$3,780,827
	NA31	\$639,900	\$4,410,345	\$1,693,999		\$1,150,000				\$7,894,244
	NA32	\$339,895	\$674,000			\$1,900,000				\$2,913,895
	NA33	\$129,900								\$129,900
	NA34	\$2,271,099	\$4,678,799							\$6,949,898
	NA36	\$1,280,800	\$1,194,890	\$595,000						\$3,070,690
	NA37	\$3,689,158	\$17,174,226	\$1,163,000		\$2,950,000				\$24,976,384
	NA38	\$1,414,700	\$8,549,930	\$8,076,270	\$12,251,979	\$16,124,937				\$46,417,816
	NA39	\$1,287,900	\$3,818,461	\$1,128,000	\$2,739,000					\$8,973,361
	NA41	\$1,463,400	\$4,860,100	\$4,816,900	\$4,292,900	\$7,663,000				\$23,096,300
	NA42	\$1,005,799	\$2,933,390	\$565,000	\$849,999	\$1,480,400				\$6,834,588
	NA43	\$1,500,400	\$1,261,000							\$2,761,400
	NA44	\$1,715,800	\$974,900	\$715,000						\$3,405,700
	NA45	\$1,387,600	\$1,512,000							\$2,899,600
	NA46	\$3,462,400	\$1,008,900							\$4,471,300
	NA47	\$3,989,139	\$2,094,300							\$6,083,439
	NA48	\$2,870,799	\$1,845,600	\$549,000	\$950,000					\$6,215,399
Single Family Total		\$87,725,311	\$391,997,832	\$280,534,865	\$281,320,333	\$665,700,719	\$798,294,106	\$755,537,999		\$3,261,111,165
Grand Total		\$378,561,393	\$710,554,014	\$529,511,992	\$443,992,231	\$1,044,391,917	\$1,043,048,106	\$859,362,999		\$5,009,422,652

Date: 1/1/2013
Time: 2:38 PM

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Active Listing Aging Report

Sum of Unit Count	Code							Grand
Year Mth	A	B	C	D	E	F	G	Total
2012-12	399	295	106	59	76	34	12	981
2012-11	370	337	125	85	98	52	11	1078
2012-10	333	282	106	65	97	51	9	943
2012-09	193	153	86	42	61	23	2	560
2012-08	154	125	43	35	42	15	3	417
2012-07	112	107	51	24	33	15	6	348
2012-06	88	110	42	15	22	17	2	296
2012-05	90	96	35	28	34	10	5	298
2012-04	104	59	37	18	33	11	3	265
2012-03	65	64	38	15	43	20	3	248
2012-02	57	39	22	16	27	5	6	172
2012-01	49	48	32	17	29	16	8	199
2011-12	25	24	8	6	16	9	2	90
2011-11	21	25	14	14	11	9	5	99
2011-10	21	19	21	5	10	10	3	89
2011-09	17	22	6	7	8	5		65
2011-08	14	15	18	10	4	2	2	65
2011-07	8	12	8	5	5	5	1	44
2011-06	10	5	9	3	6	3	2	38
2011-05	18	11	8	3	4	3	3	50
2011-04	14	10	1	4	6		1	36
2011-03	7	5	3	3	4	1		23
2011-02	7	10	9	2	6	4	2	40
2011-01	6	15	3	4	5	2		35
2010-12	3	2		1	1	3	1	11
2010-11	3	7	2		2	1		15
2010-10	2	2	5	2	5	2		18
2010-09	5	3	2	2		2	1	15
2010-08	2	1	1	1	1	4	1	11
2010-07	6	3	1	2	4			16
2010-06	4	2					1	7
2010-05	3	6	2		1		1	13
2010-04	5	4		4	3			16
2010-03	3	3	2			1	1	10
2010-02	1	1	1	1			1	5
2010-01	3	2	1	2				8
2009-12	1	3			3	1		8

Date: 1/1/2013
 Time: 2:38 PM

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Sum of Unit Count	Code							Grand
Year Mth	A	B	C	D	E	F	G	Total
2009-11	2	1			3			6
2009-10			1		1			2
2009-09	2	2						4
2009-07	2	1	1		1			5
2009-06	1							1
2009-05	4		1				1	6
2009-04		1						1
2009-03	1	2		1	1			5
2009-02	1		2			2		5
2009-01	1	1		1				3
2008-12		1	1		1		1	4
2008-11			1	1	2			4
2008-09		1						1
2008-08	1					1		2
2008-07				1				1
2008-03		1						1
2008-02	1	1	1		1			4
2008-01	1	2	1	1	1			6
2007-11	1	1	1					3
2007-10			1					1
2007-09		1						1
2007-08		1						1
2007-06			1		1			2
2007-05		2			1			3
2007-04		1						1
2007-03		1						1
2007-02		1						1
2007-01	1	2						3
2006-10		1						1
2006-08	1	1						2
2006-07					1			1
2006-05		1	1					2
2006-03	1							1
2006-01	1	1						2
2004-10					1			1
2004-09		1	1					2
Grand Total	2245	1956	862	505	715	339	100	6722

John R. Wood Inc., REALTORS
Active Listing Report
GeoCode Active Stats

	Data					
GEO Area	Average of List Price	Min of List Price	Max of List Price	Sum of List Price	Sum of Unit Count	
BN01	\$861,561	\$149,900	\$4,950,000	\$90,463,940		105
BN02	\$435,445	\$115,000	\$1,995,000	\$22,643,149		52
BN03	\$449,971	\$129,900	\$2,295,000	\$99,443,692		221
BN04	\$919,866	\$144,000	\$3,995,000	\$177,534,093		193
BN05	\$830,355	\$98,500	\$3,950,000	\$109,606,893		132
BN06	\$219,886	\$79,900	\$448,500	\$7,696,000		35
BN07	\$205,940	\$79,900	\$499,999	\$12,150,439		59
BN08	\$344,620	\$58,900	\$1,995,000	\$13,784,800		40
BN09	\$351,834	\$129,900	\$649,000	\$22,869,200		65
BN10	\$284,310	\$75,000	\$450,000	\$8,529,299		30
BN11	\$433,914	\$76,500	\$3,350,000	\$29,940,063		69
BN12	\$507,997	\$50,000	\$4,295,000	\$78,231,598		154
ES01	\$387,674	\$57,000	\$1,999,999	\$73,270,445		189
ES02	\$263,826	\$103,880	\$649,000	\$21,369,929		81
ES03	\$422,843	\$129,900	\$899,000	\$63,426,450		150
NA01	\$991,585	\$44,900	\$9,975,000	\$311,357,653		314
NA02	\$964,857	\$119,900	\$4,490,000	\$132,185,450		137
NA03	\$398,228	\$109,000	\$900,000	\$31,460,050		79
NA04	\$1,274,588	\$298,000	\$7,750,000	\$351,786,397		276
NA05	\$1,326,824	\$56,000	\$15,500,000	\$569,207,375		429
NA06	\$1,803,503	\$50,000	\$18,999,999	\$319,220,094		177
NA07	\$7,159,050	\$349,900	\$22,900,000	\$629,996,400		88
NA08	\$862,750	\$47,900	\$5,499,000	\$106,980,957		124
NA09	\$325,222	\$40,000	\$2,995,000	\$32,847,471		101
NA11	\$823,172	\$98,900	\$6,700,000	\$256,006,364		311
NA12	\$777,895	\$95,000	\$5,690,000	\$175,804,367		226
NA13	\$1,408,149	\$115,000	\$5,995,000	\$59,142,250		42
NA14	\$531,777	\$59,900	\$2,875,000	\$134,539,567		253
NA15	\$214,682	\$49,900	\$1,050,000	\$15,027,750		70
NA16	\$855,403	\$25,000	\$7,995,000	\$294,258,680		344
NA17	\$212,884	\$39,900	\$875,000	\$66,632,635		313
NA18	\$212,687	\$49,900	\$899,000	\$75,716,708		356
NA19	\$357,065	\$35,000	\$1,789,000	\$107,833,637		302
NA21	\$654,471	\$95,000	\$6,900,000	\$170,816,973		261
NA22	\$427,534	\$63,000	\$1,890,000	\$69,687,983		163
NA23	\$658,332	\$160,000	\$4,700,000	\$16,458,296		25
NA24	\$113,785	\$38,000	\$595,000	\$5,916,834		52
NA31	\$275,406	\$109,900	\$1,150,000	\$15,698,144		57
NA32	\$582,779	\$159,900	\$1,900,000	\$2,913,895		5
NA33	\$129,900	\$129,900	\$129,900	\$129,900		1
NA34	\$277,996	\$199,000	\$425,000	\$6,949,898		25
NA36	\$229,755	\$44,900	\$595,000	\$4,135,590		18
NA37	\$274,127	\$84,900	\$1,750,000	\$35,088,219		128
NA38	\$465,391	\$49,900	\$1,996,341	\$108,901,515		234
NA39	\$271,083	\$24,900	\$995,000	\$15,993,884		59

John R. Wood Inc., REALTORS
Active Listing Report
GeoCode Active Stats

	Data				
GEO Area	Average of List Price	Min of List Price	Max of List Price	Sum of List Price	Sum of Unit Count
NA41	\$563,324	\$139,900	\$1,650,000	\$23,096,300	41
NA42	\$402,035	\$143,000	\$1,480,400	\$6,834,588	17
NA43	\$212,415	\$115,000	\$389,000	\$2,761,400	13
NA44	\$243,264	\$122,000	\$715,000	\$3,405,700	14
NA45	\$223,046	\$100,000	\$380,000	\$2,899,600	13
NA46	\$186,304	\$69,000	\$399,000	\$4,471,300	24
NA47	\$209,774	\$115,000	\$359,900	\$6,083,439	29
NA48	\$239,054	\$90,000	\$950,000	\$6,215,399	26
Grand Total	\$745,228	\$24,900	\$22,900,000	\$5,009,422,652	6722