

**2012 Yearend NA-BN-ES Closed Company Ranking Reports**  
**Bonita-Estero Market Only**  
 Ranked by Closed Volume

Market Defined	Company	Data		Side		Total Sum of Closed Volume	Total Count of Side
		Sum of Closed Volume		Count of Side			
		L	S	L	S		
Bonita Estero Markets Only	Downing Frye	\$105,856,797	\$112,541,329	346	360	\$218,398,126	706
	John R Wood	\$110,640,255	\$102,669,050	272	269	\$213,309,305	541
	Premier Sothebys Int. Realty	\$78,431,325	\$69,316,827	133	130	\$147,748,152	263
	Prudential Florida WCI Realty	\$52,058,078	\$47,345,353	149	131	\$99,403,431	280
	Keller Williams Elite Realty	\$51,575,701	\$47,082,516	156	122	\$98,658,217	278
	Coldwell Banker Residential Real Estate, Inc.	\$56,560,500	\$41,361,375	158	110	\$97,921,875	268
	Royal Shell Real Estate	\$37,716,417	\$40,218,600	95	83	\$77,935,017	178
	Realty World Florida	\$24,146,199	\$14,549,266	94	61	\$38,695,465	155
	Amerivest Realty	\$17,226,761	\$16,411,650	53	46	\$33,638,411	99
	Non MLS		\$32,415,428		133	\$32,415,428	133
	Not Reported		\$27,486,675		115	\$27,486,675	115
	Barry DeNicola Realty, Inc.	\$17,875,000	\$8,750,000	9	4	\$26,625,000	13
	Premiere Plus Realty Co.	\$11,011,100	\$15,308,640	40	54	\$26,319,740	94
	RE/MAX Realty Group	\$10,304,750	\$3,519,200	42	16	\$13,823,950	58
	Bluebill Real Estate	\$4,504,800	\$8,290,598	22	26	\$12,795,398	48
	Sterling Property Servs Realty	\$4,530,500	\$6,037,000	10	12	\$10,567,500	22
	Naples Realty Services	\$3,349,350	\$6,795,000	16	25	\$10,144,350	41
	Sand Castle Realty Group, Inc	\$4,128,400	\$5,573,500	16	24	\$9,701,900	40
	Sun Realty	\$3,008,800	\$4,751,900	19	25	\$7,760,700	44
	West Bay Realty Inc.	\$3,418,000	\$3,419,000	7	7	\$6,837,000	14
	VIP Realty Group	\$3,196,500	\$3,313,250	12	10	\$6,509,750	22
	Unique Naples Real Estate Inc	\$5,133,136	\$1,000,000	4	1	\$6,133,136	5
	Sun Realty USA	\$1,739,000	\$4,354,435	9	20	\$6,093,435	29
	Engel and Voelkers Olde Naples	\$1,608,500	\$4,031,000	3	5	\$5,639,500	8
	RE/MAX Affinity	\$2,173,100	\$3,331,050	12	11	\$5,504,150	23
	Absync Realty	\$3,165,700	\$2,264,500	11	14	\$5,430,200	25
	Lee Collier Realty Group Inc	\$292,500	\$4,893,500	1	16	\$5,186,000	17
	Florida Home Realty of Collier County, Inc.	\$1,356,500	\$3,664,500	6	17	\$5,021,000	23
	Luxury Homes of Naples	\$3,029,425	\$1,892,425	3	1	\$4,921,850	4
	Builders Services	\$4,470,299	\$272,400	18	1	\$4,742,699	19
	Realty Executives	\$2,407,100	\$2,310,000	10	9	\$4,717,100	19
	Mediterra Realty	\$3,105,000	\$1,525,000	2	1	\$4,630,000	3
	Diann Masi Realty, Inc.	\$2,954,250	\$1,570,650	17	8	\$4,524,900	25
	West Wave Realty	\$3,869,356	\$203,550	28	2	\$4,072,906	30
	Realty Direct Naples	\$719,955	\$3,268,510	4	12	\$3,988,465	16
	Select Real Estate By Stephani	\$2,406,800	\$1,554,500	9	4	\$3,961,300	13
	Pelican I Real Estate & Development, Inc.	\$3,041,100	\$829,600	22	5	\$3,870,700	27
	Bordner Real Estate, Inc.		\$3,844,800		10	\$3,844,800	10
	Sun Realty LLC	\$1,706,400	\$1,978,000	9	12	\$3,684,400	21
	Encore Realty	\$1,188,900	\$2,465,175	5	11	\$3,654,075	16
	Royal Shell Real Estate, Inc	\$2,738,000	\$905,000	6	2	\$3,643,000	8
	Eister and Company	\$1,280,400	\$1,857,300	5	9	\$3,137,700	14
	WEICHERT, REALTORSr On The Gulf	\$1,810,000	\$1,229,500	12	10	\$3,039,500	22
	Lahaina Realty	\$1,819,000	\$1,202,900	5	8	\$3,021,900	13
	Sandals Realty of Collier	\$1,576,700	\$1,392,500	4	4	\$2,969,200	8
	Tunrkey Residential	\$2,864,800	\$96,000	5	1	\$2,960,800	6

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Bonita Estero Markets	Century 21 Sunbelt	\$2,683,500	\$190,000	9	1	\$2,873,500	10
	Florida Platinum Realty	\$1,784,897	\$1,079,900	8	5	\$2,864,797	13
	Spina Realty Company	\$977,500	\$1,886,000	3	8	\$2,863,500	11
	RE/MAX Realty Select	\$1,771,350	\$1,064,000	11	5	\$2,835,350	16
	RE/MAX Estates	\$1,734,500	\$1,095,100	11	7	\$2,829,600	18
	L.H. Fleming & Company, Real Estate	\$938,500	\$1,749,000	4	4	\$2,687,500	8
	Keating Associates	\$1,178,000	\$1,474,000	6	7	\$2,652,000	13
	Florida Homes Realty of Collier	\$375,500	\$2,260,101	2	8	\$2,635,601	10
	Perfect Place Realty	\$885,900	\$1,743,000	3	2	\$2,628,900	5
	Century 21 Sunbelt Rlty #1, Inc	\$1,546,000	\$938,500	6	4	\$2,484,500	10
	Prosults Realty	\$2,136,060	\$344,000	11	2	\$2,480,060	13
	Rapallo Rite at Coconut Point	\$2,153,480	\$326,400	7	1	\$2,479,880	8
	Weichert Realtors on Gulf	\$1,374,700	\$1,101,300	7	7	\$2,476,000	14
	Century 21 Tri Power	\$1,092,300	\$1,367,750	7	7	\$2,460,050	14
	Marion Realtors	\$1,292,500	\$1,130,000	5	4	\$2,422,500	9
	Baybeach Realty	\$1,310,400	\$1,094,200	5	2	\$2,404,600	7
	Hunters Ridge Realty Co.	\$1,361,500	\$1,034,000	8	6	\$2,395,500	14
	Kevin Shelly Realty Inc	\$1,029,800	\$1,256,800	5	6	\$2,286,600	11
	Naples Realty, LLC		\$2,222,450		5	\$2,222,450	5
	Keller Williams Realty Naples	\$1,758,500	\$463,400	6	3	\$2,221,900	9
	Independent Brokers Realty Inc.	\$2,206,000		2		\$2,206,000	2
	Marquise Property Sales	\$1,360,000	\$845,000	2	1	\$2,205,000	3
	RE/MAX Sundance Realty II	\$1,528,000	\$651,400	9	5	\$2,179,400	14
	Barefoot Beach Properties	\$740,000	\$1,415,000	2	1	\$2,155,000	3
	A Delta Realty of Naples Inc.	\$178,000	\$1,944,950	1	10	\$2,122,950	11
	Levitan-McQuaid LLC	\$580,000	\$1,475,237	3	2	\$2,055,237	5
	Quail Communities Realty, Inc.		\$2,050,000		1	\$2,050,000	1
	Pollard & Hedrich Realty, Inc.	\$643,950	\$1,405,650	3	7	\$2,049,600	10
	J Meier Real Estate	\$1,434,701	\$472,500	7	2	\$1,907,201	9
	Florida Home Realty Inc	\$1,068,000	\$710,100	3	3	\$1,778,100	6
	Real Pro Realtors	\$734,000	\$988,300	5	6	\$1,722,300	11
	Help-U-Sell Best Choice Realty	\$1,627,650		9		\$1,627,650	9
	D. R. Horton Realty	\$1,086,380	\$474,699	7	3	\$1,561,079	10
	Remax Edge of Fort Myers	\$850,000	\$648,500	2	3	\$1,498,500	5
	Islandwalk Realty of Naples	\$590,000	\$906,000	3	4	\$1,496,000	7
	Sunstream Realty, Inc.	\$260,000	\$1,230,000	1	4	\$1,490,000	5
	Help-U-Sell Reed & Associates	\$603,500	\$846,000	4	5	\$1,449,500	9
	Verona Realty	\$915,500	\$506,000	5	3	\$1,421,500	8
	Sunshine Realty of SWFL	\$1,205,000	\$200,000	7	1	\$1,405,000	8
	Boca Executives	\$225,000	\$1,167,000	1	5	\$1,392,000	6
	Premier Realty Homes	\$1,236,000	\$115,000	4	1	\$1,351,000	5
	Sunny Realty	\$899,500	\$437,500	5	2	\$1,337,000	7
	RL Nardi & Associates Inc	\$467,000	\$841,400	2	5	\$1,308,400	7
	South Bay Realty	\$772,500	\$533,900	5	4	\$1,306,400	9
	Assist2Sell	\$1,057,000	\$195,000	6	1	\$1,252,000	7
	Windstar Realty Group, LLC	\$349,500	\$813,500	2	3	\$1,163,000	5
	Kim Levitan Realty	\$699,000	\$430,000	3	1	\$1,129,000	4
	Menelee Realty	\$1,102,900		8		\$1,102,900	8

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Bonita Estero Markets	Advanta Realty		\$1,049,500		\$1,049,500	6
	Realty World, Top Producers Realty, Inc.	\$923,000	\$93,000	3	\$1,016,000	4
	Gulf Coast Associates	\$125,000	\$885,000	1	\$1,010,000	6
	Inactive Company	\$887,500	\$105,000	2	\$992,500	3
	Realty Pros of Naples, LLC	\$654,600	\$337,000	2	\$991,600	4
	Island Coastal Realty, LLC	\$984,801		6	\$984,801	6
	Century 21 AAIM Realty Grp.	\$920,400		7	\$920,400	7
	Lion Realty	\$260,000	\$659,000	1	\$919,000	4
	Florida Global RE Inc	\$763,500	\$130,500	3	\$894,000	5
	Homes & Land Brokers, Inc.	\$894,000		4	\$894,000	4
	Optima One Realty, Inc	\$855,200		1	\$855,200	1
	Gulfcoast Premier Realty, Inc.	\$190,000	\$647,000	1	\$837,000	4
	Focus Real Estate	\$323,000	\$503,400	2	\$826,400	6
	Priceless Realty	\$410,000	\$410,000	1	\$820,000	2
	A Codi Realty		\$804,000		\$804,000	3
	Priority One Real Estate		\$772,500		\$772,500	1
	Exit Platinum Realty	\$450,000	\$299,000	4	\$749,000	7
	Alliance Realty Group		\$745,119		\$745,119	3
	WBG SW Florida, Inc.	\$555,000	\$185,000	4	\$740,000	6
	Sandals Realty	\$394,000	\$338,000	3	\$732,000	5
	ERA Flagship Real Estate	\$520,000	\$200,000	4	\$720,000	6
	Sellstate Achievers Rlty	\$556,900	\$145,000	2	\$701,900	3
	McWilliams Buckley & Assoc	\$594,500	\$87,500	3	\$682,000	4
	Germain Properties of Naples, LLC		\$675,000		\$675,000	1
	The Realty Group of SW FL, Inc	\$572,000	\$85,000	2	\$657,000	3
	Marlin International Realty	\$654,000		2	\$654,000	2
	Self Realty Inc	\$190,000	\$450,000	1	\$640,000	2
	Mayr & Company Realty		\$625,000		\$625,000	1
	Waterfront Realty Group, Inc.	\$80,000	\$545,000	1	\$625,000	5
	Perfect Properties of Naples, Inc.	\$308,000	\$315,600	3	\$623,600	5
	Fidelity Florida Realty Corp	\$165,000	\$445,765	2	\$610,765	6
	Sun Coast Global		\$597,900		\$597,900	4
	Porter Davis RE Brokerage	\$461,000	\$131,000	3	\$592,000	4
	Saggio Dream Realty	\$331,000	\$258,000	3	\$589,000	5
	Twin Realty Inc.	\$149,000	\$438,511	1	\$587,511	4
	Miloff Aubuchon Rlty Grp, Inc.		\$583,500		\$583,500	3
	Excel Real Estate Services, Inc.		\$566,900		\$566,900	3
	Ad Infinitum Realty & Consult	\$244,000	\$322,000	2	\$566,000	5
	Beach & Luxury Realty Inc	\$315,000	\$240,000	1	\$555,000	2
	Peter D. Scerbo	\$275,000	\$275,000	1	\$550,000	2
	Mari Vesci REALTORS, Inc	\$303,400	\$245,000	2	\$548,400	3
	Naples Property Shop	\$270,600	\$270,600	1	\$541,200	2
	Floridas Realty Specialists	\$539,442		3	\$539,442	3
	Gulf Breeze Real Estate, LLC	\$220,000	\$310,000	1	\$530,000	2
	Wynns Realty	\$150,000	\$341,000	1	\$491,000	3
	Palm Realty Group	\$485,000		1	\$485,000	1
	Right Choice Realty		\$455,000		\$455,000	1
	Reed and Associate		\$455,000		\$455,000	1

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Bonita Estero Markets	Naples Brokers Realty	\$446,000	3	\$446,000	3
	Steven C. Moller, Broker	\$274,500	2	\$444,000	3
	White Sands Realty, LLC	\$438,000	1	\$438,000	1
	Access Realty	\$421,900	2	\$421,900	2
	Keller Williams Realty, Marco	\$406,900	2	\$406,900	2
	Sheridan Real Estate	\$406,000	1	\$406,000	1
	Marco Island Realestate.com, Inc.	\$400,000	1	\$400,000	1
	Fox Real Estate	\$185,000	1	\$390,500	2
	Sellstate Priority Realty	\$383,000	2	\$383,000	2
	Pegasus Realty Group, Inc	\$317,000	2	\$379,000	3
	Bristol Properties	\$377,500	1	\$377,500	1
	Miles Realty Group	\$370,000	2	\$370,000	2
	Paradise Lifestyles	\$362,000	2	\$362,000	2
	Naples Select Real Estate LLC	\$355,000	1	\$355,000	1
	Miromar Realty LLC	\$355,000	1	\$355,000	1
	Phelps Realty Services	\$353,000	3	\$353,000	3
	Phase III Real Estate Services	\$352,000	2	\$352,000	2
	RYW Properties	\$245,000	2	\$345,000	3
	Collier & Assoc Real Estate	\$339,500	2	\$339,500	2
	Estero Elite Realty, LLC	\$130,000	1	\$325,000	2
	Frost & Associates Inc	\$314,100	3	\$314,100	3
	Maks Realty	\$310,000	2	\$310,000	2
	Advantage Real Estate Service	\$310,000	1	\$310,000	1
	Gallery Realty	\$310,000	2	\$310,000	2
	J Roberts Brokerage Services	\$308,600	3	\$308,600	3
	KWPM Real Estate Services	\$306,000	1	\$306,000	1
	Calusa Bay Properties LLC	\$150,200	1	\$300,400	2
	Prime Realty Consultants Inc.	\$300,000	1	\$300,000	1
	Bristol Properties	\$297,500	1	\$297,500	1
	Naples Real Estate Consultants	\$290,000	1	\$290,000	1
	CL Properties	\$289,500	3	\$289,500	3
	Gulfshore Properties	\$272,000	1	\$272,000	1
	Sandra Evans	\$270,000	1	\$270,000	1
	Florida Realty Group	\$192,500	2	\$265,000	3
	Platinum Properties of Naples Inc	\$135,000	1	\$265,000	2
	The Real Estate Shop	\$258,800	3	\$258,800	3
	Jones & Co. Realty	\$254,000	2	\$254,000	2
	Minker Properties	\$250,000	1	\$250,000	1
	Sellstate Premier Realty	\$249,000	2	\$249,000	2
	Century 21 Birchwood	\$249,000	2	\$249,000	2
	Florida Elite Realty Inc	\$248,000	1	\$248,000	1
	Barefoot Beach Realty Inc	\$247,825	1	\$247,825	1
	IXORA Realty	\$105,000	1	\$247,000	2
	Coyne Realty Inc	\$245,000	2	\$245,000	2
	Faust RealtyGroup	\$245,000	2	\$245,000	2
	Gulf Coast Management Group	\$245,000	1	\$245,000	1
	Royal Shell Real Estate, Inc.	\$244,000	1	\$244,000	1
	Sky Real Estate	\$242,550	1	\$242,550	1

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Bonita Estero Markets	Selling Paradise Realty	\$240,000		1	\$240,000	1
	Nautical Realty Group	\$238,000		1	\$238,000	1
	Realty Executives Signature		\$228,000	2	\$228,000	2
	Atlantic & Pacific Realty	\$228,000		1	\$228,000	1
	McNeil Real Estate, Inc.		\$222,000	1	\$222,000	1
	Key Real Estate Inc.		\$220,000	1	\$220,000	1
	No Nonsense Real Estate PA	\$217,000		1	\$217,000	1
	Pelican Connection, Inc.		\$215,500	2	\$215,500	2
	Osprey Realty Group, Inc	\$215,000		1	\$215,000	1
	Southwest Coast Realty, Inc.		\$210,000	1	\$210,000	1
	Avalon Real Estate	\$209,000		1	\$209,000	1
	U S Prime Realty LLC	\$67,900	\$135,000	1	\$202,900	2
	Gulf Coast International Prop	\$202,000		2	\$202,000	2
	Florida Real Estate Professionals	\$195,000		1	\$195,000	1
	Southern Premier Realty	\$195,000		1	\$195,000	1
	Andrea Deane & Associates, Inc.	\$190,000		1	\$190,000	1
	Royal Properties of Naples LLC	\$54,000	\$132,000	1	\$186,000	3
	Cypress Realty Inc.	\$185,000		1	\$185,000	1
	Riblet Realty LLC	\$180,000		1	\$180,000	1
	Mason Realty Inc.	\$179,900		1	\$179,900	1
	Pro-Gulf Properties, LLC		\$174,000	1	\$174,000	1
	Results Real Estate Inc	\$166,100		1	\$166,100	1
	Premiere Advantage Real Estate		\$164,900	1	\$164,900	1
	Inactive Broker		\$162,500	1	\$162,500	1
	The Babon Group		\$150,000	1	\$150,000	1
	Bartley Realty LLLC	\$145,000		1	\$145,000	1
	Onier Realty of SW Fla		\$135,000	1	\$135,000	1
	Naples Trust Real Estate Services		\$133,456	1	\$133,456	1
	Sunstream Realty Inc		\$130,000	1	\$130,000	1
	Clyde C. Quinby Realty, Inc.	\$125,000		1	\$125,000	1
	Florida Westshore Realty	\$120,000		1	\$120,000	1
	World Class Realty Partners	\$120,000		1	\$120,000	1
	ToastyinNaples.com Realty		\$117,000	1	\$117,000	1
	Number 1 Real Estate Services	\$53,000	\$53,000	1	\$106,000	2
	Adelphi Realty Team	\$98,000		1	\$98,000	1
	United Real Estate	\$49,000	\$49,000	1	\$98,000	2
	TSD Realty	\$95,000		1	\$95,000	1
	Gulf Coast Realty of Naples		\$92,500	1	\$92,500	1
	COLLIER COUNTY REALTY CORP	\$90,000		1	\$90,000	1
	Hovland, Inc.		\$89,900	1	\$89,900	1
	Crimaldi and Associates, LLC	\$85,500		1	\$85,500	1
	Baber Realty	\$84,000		1	\$84,000	1
	True Realty Services LLC		\$83,000	1	\$83,000	1
	Thompson Realty		\$80,750	1	\$80,750	1
	Young Realty Group	\$79,000		1	\$79,000	1
	Sandpiper Realty	\$72,000		1	\$72,000	1
	Break Away to SW Florida, Inc.	\$70,000		1	\$70,000	1
	Housetraders	\$68,500		1	\$68,500	1

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	Bay Vision Realty	\$58,000		1		\$58,000	1
	Market America Realty & Invest	\$58,000		1		\$58,000	1
	Century 21 JB Novelli Internationale	\$52,900		1		\$52,900	1
Bonita Estero Markets	Only Total	\$739,412,315	\$739,412,315	2,274	2,274	\$1,478,824,630	4,548
Grand Total		<b>\$739,412,315</b>	<b>\$739,412,315</b>	<b>2,274</b>	<b>2,274</b>	<b>\$1,478,824,630</b>	<b>4,548</b>

## 2012 Yearend NA-BN-ES Closed Company Ranking Reports

## Unit Ranking Report

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	Sun Realty	\$3,008,800	\$4,751,900	19	25	\$7,760,700	44
	Naples Realty Services	\$3,349,350	\$6,795,000	16	25	\$10,144,350	41
	Sand Castle Realty Group, Inc	\$4,128,400	\$5,573,500	16	24	\$9,701,900	40
	West Wave Realty	\$3,869,356	\$203,550	28	2	\$4,072,906	30
	Sun Realty USA	\$1,739,000	\$4,354,435	9	20	\$6,093,435	29
	Pelican I Real Estate & Development, Inc.	\$3,041,100	\$829,600	22	5	\$3,870,700	27
	Absync Realty	\$3,165,700	\$2,264,500	11	14	\$5,430,200	25
	Diann Masi Realty, Inc.	\$2,954,250	\$1,570,650	17	8	\$4,524,900	25
	RE/MAX Affinity	\$2,173,100	\$3,331,050	12	11	\$5,504,150	23
	Florida Home Realty of Collier County, Inc.	\$1,356,500	\$3,664,500	6	17	\$5,021,000	23
	Sterling Property Servs Realty	\$4,530,500	\$6,037,000	10	12	\$10,567,500	22
	VIP Realty Group	\$3,196,500	\$3,313,250	12	10	\$6,509,750	22
	WEICHERT, REALTORSr On The Gulf	\$1,810,000	\$1,229,500	12	10	\$3,039,500	22
	Sun Realty LLC	\$1,706,400	\$1,978,000	9	12	\$3,684,400	21
	Builders Services	\$4,470,299	\$272,400	18	1	\$4,742,699	19
	Realty Executives	\$2,407,100	\$2,310,000	10	9	\$4,717,100	19
	RE/MAX Estates	\$1,734,500	\$1,095,100	11	7	\$2,829,600	18
	Lee Collier Realty Group Inc	\$292,500	\$4,893,500	1	16	\$5,186,000	17
	Realty Direct Naples	\$719,955	\$3,268,510	4	12	\$3,988,465	16
	Encore Realty	\$1,188,900	\$2,465,175	5	11	\$3,654,075	16
	RE/MAX Realty Select	\$1,771,350	\$1,064,000	11	5	\$2,835,350	16
	West Bay Realty Inc.	\$3,418,000	\$3,419,000	7	7	\$6,837,000	14
	Eister and Company	\$1,280,400	\$1,857,300	5	9	\$3,137,700	14
	Weichert Realtors on Gulf	\$1,374,700	\$1,101,300	7	7	\$2,476,000	14
	Century 21 Tri Power	\$1,092,300	\$1,367,750	7	7	\$2,460,050	14
	Hunters Ridge Realty Co.	\$1,361,500	\$1,034,000	8	6	\$2,395,500	14
	RE/MAX Sundance Realty II	\$1,528,000	\$651,400	9	5	\$2,179,400	14

## 2012 Yearend NA-BN-ES Closed Company Ranking Reports

## Unit Ranking Report

## Bonita-Estero Market Only

Market Defined	Company	List Volume	Sell Volume	List Units	Sell Ur	Total Closed Volume	Total Unit Count
	Barry DeNicola Realty, Inc.	\$17,875,000	\$8,750,000	9	4	\$26,625,000	13
	Select Real Estate By Stephani	\$2,406,800	\$1,554,500	9	4	\$3,961,300	13
	Lahaina Realty	\$1,819,000	\$1,202,900	5	8	\$3,021,900	13
	Florida Platinum Realty	\$1,784,897	\$1,079,900	8	5	\$2,864,797	13
	Keating Associates	\$1,178,000	\$1,474,000	6	7	\$2,652,000	13
	Prosults Realty	\$2,136,060	\$344,000	11	2	\$2,480,060	13
	Spina Realty Company	\$977,500	\$1,886,000	3	8	\$2,863,500	11
	Kevin Shelly Realty Inc	\$1,029,800	\$1,256,800	5	6	\$2,286,600	11
	A Delta Realty of Naples Inc.	\$178,000	\$1,944,950	1	10	\$2,122,950	11
	Real Pro Realtors	\$734,000	\$988,300	5	6	\$1,722,300	11
	Bordner Real Estate, Inc.		\$3,844,800		10	\$3,844,800	10
	Century 21 Sunbelt	\$2,683,500	\$190,000	9	1	\$2,873,500	10
	Florida Homes Realty of Collier	\$375,500	\$2,260,101	2	8	\$2,635,601	10
	Century 21 Sunbelt Rlty #1, Inc	\$1,546,000	\$938,500	6	4	\$2,484,500	10
	Pollard & Hedrich Realty, Inc.	\$643,950	\$1,405,650	3	7	\$2,049,600	10
	D. R. Horton Realty	\$1,086,380	\$474,699	7	3	\$1,561,079	10
	Marion Realtors	\$1,292,500	\$1,130,000	5	4	\$2,422,500	9
	Keller Williams Realty Naples	\$1,758,500	\$463,400	6	3	\$2,221,900	9
	J Meier Real Estate	\$1,434,701	\$472,500	7	2	\$1,907,201	9
	Help-U-Sell Best Choice Realty	\$1,627,650		9		\$1,627,650	9
	Help-U-Sell Reed & Associates	\$603,500	\$846,000	4	5	\$1,449,500	9
	South Bay Realty	\$772,500	\$533,900	5	4	\$1,306,400	9
	Engel and Voelkers Olde Naples	\$1,608,500	\$4,031,000	3	5	\$5,639,500	8
	Royal Shell Real Estate, Inc	\$2,738,000	\$905,000	6	2	\$3,643,000	8
	Sandals Realty of Collier	\$1,576,700	\$1,392,500	4	4	\$2,969,200	8
	L.H. Fleming & Company, Real Estate	\$938,500	\$1,749,000	4	4	\$2,687,500	8
	Rapallo Rite at Coconut Point	\$2,153,480	\$326,400	7	1	\$2,479,880	8
	Verona Realty	\$915,500	\$506,000	5	3	\$1,421,500	8
	Sunshine Realty of SWFL	\$1,205,000	\$200,000	7	1	\$1,405,000	8
	Menelee Realty	\$1,102,900		8		\$1,102,900	8
	Baybeach Realty	\$1,310,400	\$1,094,200	5	2	\$2,404,600	7
	Islandwalk Realty of Naples	\$590,000	\$906,000	3	4	\$1,496,000	7
	Sunny Realty	\$899,500	\$437,500	5	2	\$1,337,000	7
	RL Nardi & Associates Inc	\$467,000	\$841,400	2	5	\$1,308,400	7
	Assist2Sell	\$1,057,000	\$195,000	6	1	\$1,252,000	7
	Century 21 AAIM Realty Grp.	\$920,400		7		\$920,400	7
	Exit Platinum Realty	\$450,000	\$299,000	4	3	\$749,000	7
	Tunrkey Residential	\$2,864,800	\$96,000	5	1	\$2,960,800	6
	Florida Home Realty Inc	\$1,068,000	\$710,100	3	3	\$1,778,100	6
	Boca Executives	\$225,000	\$1,167,000	1	5	\$1,392,000	6
	Advanta Realty		\$1,049,500		6	\$1,049,500	6

2012 Yearend NA-BN-ES Closed Company Ranking Reports  
Unit Ranking Report  
Bonita-Estero Market Only

Market Defined	Company	List Volume	Sell Volume	List Units	Sell Ur	Total Closed Volume	Total Unit Count
	Gulf Coast Associates	\$125,000	\$885,000	1	5	\$1,010,000	6
	Island Coastal Realty, LLC	\$984,801		6		\$984,801	6
	Focus Real Estate	\$323,000	\$503,400	2	4	\$826,400	6
	WBG SW Florida, Inc.	\$555,000	\$185,000	4	2	\$740,000	6
	ERA Flagship Real Estate	\$520,000	\$200,000	4	2	\$720,000	6
	Fidelity Florida Realty Corp	\$165,000	\$445,765	2	4	\$610,765	6
	Unique Naples Real Estate Inc	\$5,133,136	\$1,000,000	4	1	\$6,133,136	5
	Perfect Place Realty	\$885,900	\$1,743,000	3	2	\$2,628,900	5
	Naples Realty, LLC		\$2,222,450		5	\$2,222,450	5
	Levitan-McQuaid LLC	\$580,000	\$1,475,237	3	2	\$2,055,237	5
	Remax Edge of Fort Myers	\$850,000	\$648,500	2	3	\$1,498,500	5
	Sunstream Realty, Inc.	\$260,000	\$1,230,000	1	4	\$1,490,000	5
	Premier Realty Homes	\$1,236,000	\$115,000	4	1	\$1,351,000	5
	Windstar Realty Group, LLC	\$349,500	\$813,500	2	3	\$1,163,000	5
	Florida Global RE Inc	\$763,500	\$130,500	3	2	\$894,000	5
	Sandals Realty	\$394,000	\$338,000	3	2	\$732,000	5
	Waterfront Realty Group, Inc.	\$80,000	\$545,000	1	4	\$625,000	5
	Perfect Properties of Naples, Inc.	\$308,000	\$315,600	3	2	\$623,600	5
	Saggio Dream Realty	\$331,000	\$258,000	3	2	\$589,000	5
	Ad Infinitum Realty & Consult	\$244,000	\$322,000	2	3	\$566,000	5
	Luxury Homes of Naples	\$3,029,425	\$1,892,425	3	1	\$4,921,850	4
	Kim Levitan Realty	\$699,000	\$430,000	3	1	\$1,129,000	4
	Realty World, Top Producers Realty, Inc.	\$923,000	\$93,000	3	1	\$1,016,000	4
	Realty Pros of Naples, LLC	\$654,600	\$337,000	2	2	\$991,600	4
	Lion Realty	\$260,000	\$659,000	1	3	\$919,000	4
	Homes & Land Brokers, Inc.	\$894,000		4		\$894,000	4
	Gulfcoast Premier Realty, Inc.	\$190,000	\$647,000	1	3	\$837,000	4
	McWilliams Buckley & Assoc	\$594,500	\$87,500	3	1	\$682,000	4
	Sun Coast Global		\$597,900		4	\$597,900	4
	Porter Davis RE Brokerage	\$461,000	\$131,000	3	1	\$592,000	4
	Twin Realty Inc.	\$149,000	\$438,511	1	3	\$587,511	4
	Mediterra Realty	\$3,105,000	\$1,525,000	2	1	\$4,630,000	3
	Marquise Property Sales	\$1,360,000	\$845,000	2	1	\$2,205,000	3
	Barefoot Beach Properties	\$740,000	\$1,415,000	2	1	\$2,155,000	3
	Inactive Company	\$887,500	\$105,000	2	1	\$992,500	3
	A Codi Realty		\$804,000		3	\$804,000	3
	Alliance Realty Group		\$745,119		3	\$745,119	3
	Sellstate Achievers Rlty	\$556,900	\$145,000	2	1	\$701,900	3
	The Realty Group of SW FL, Inc	\$572,000	\$85,000	2	1	\$657,000	3
	Miloff Aubuchon Rlty Grp, Inc.		\$583,500		3	\$583,500	3
	Excel Real Estate Services, Inc.		\$566,900		3	\$566,900	3

2012 Yearend NA-BN-ES Closed Company Ranking Reports  
Unit Ranking Report  
Bonita-Estero Market Only

Market Defined	Company	List Volume	Sell Volume	List Units	Sell Ur	Total Closed Volume	Total Unit Count
	Mari Vesci REALTORS, Inc	\$303,400	\$245,000	2	1	\$548,400	3
	Floridas Realty Specialists	\$539,442		3		\$539,442	3
	Wynns Realty	\$150,000	\$341,000	1	2	\$491,000	3
	Naples Brokers Realty	\$446,000		3		\$446,000	3
	Steven C. Moller, Broker	\$274,500	\$169,500	2	1	\$444,000	3
	Pegasus Realty Group, Inc	\$317,000	\$62,000	2	1	\$379,000	3
	Phelps Realty Services	\$353,000		3		\$353,000	3
	RYW Properties	\$245,000	\$100,000	2	1	\$345,000	3
	Frost & Associates Inc	\$314,100		3		\$314,100	3
	J Roberts Brokerage Services	\$308,600		3		\$308,600	3
	CL Properties		\$289,500		3	\$289,500	3
	Florida Realty Group	\$192,500	\$72,500	2	1	\$265,000	3
	The Real Estate Shop	\$258,800		3		\$258,800	3
	Royal Properties of Naples LLC	\$54,000	\$132,000	1	2	\$186,000	3
	Independent Brokers Realty Inc.	\$2,206,000		2		\$2,206,000	2
	Priceless Realty	\$410,000	\$410,000	1	1	\$820,000	2
	Marlin International Realty	\$654,000		2		\$654,000	2
	Self Realty Inc	\$190,000	\$450,000	1	1	\$640,000	2
	Beach & Luxury Realty Inc	\$315,000	\$240,000	1	1	\$555,000	2
	Peter D. Scerbo	\$275,000	\$275,000	1	1	\$550,000	2
	Naples Property Shop	\$270,600	\$270,600	1	1	\$541,200	2
	Gulf Breeze Real Estate, LLC	\$220,000	\$310,000	1	1	\$530,000	2
	Access Realty	\$421,900		2		\$421,900	2
	Keller Williams Realty, Marco	\$406,900		2		\$406,900	2
	Fox Real Estate	\$185,000	\$205,500	1	1	\$390,500	2
	Sellstate Priority Realty	\$383,000		2		\$383,000	2
	Miles Realty Group		\$370,000		2	\$370,000	2
	Paradise Lifestyles	\$362,000		2		\$362,000	2
	Phase III Real Estate Services	\$352,000		2		\$352,000	2
	Collier & Assoc Real Estate	\$339,500		2		\$339,500	2
	Estero Elite Realty, LLC	\$130,000	\$195,000	1	1	\$325,000	2
	Maks Realty	\$310,000		2		\$310,000	2
	Gallery Realty	\$310,000		2		\$310,000	2
	Calusa Bay Properties LLC	\$150,200	\$150,200	1	1	\$300,400	2
	Platinum Properties of Naples Inc	\$135,000	\$130,000	1	1	\$265,000	2
	Jones & Co. Realty		\$254,000		2	\$254,000	2
	Sellstate Premier Realty	\$249,000		2		\$249,000	2
	Century 21 Birchwood	\$249,000		2		\$249,000	2
	IXORA Realty	\$105,000	\$142,000	1	1	\$247,000	2
	Coyne Realty Inc		\$245,000		2	\$245,000	2
	Faust RealtyGroup	\$245,000		2		\$245,000	2

2012 Yearend NA-BN-ES Closed Company Ranking Reports  
Unit Ranking Report  
Bonita-Estero Market Only

Market Defined	Company	List Volume	Sell Volume	List Units	Sell Ur	Total Closed Volume	Total Unit Count
	Realty Executives Signature		\$228,000		2	\$228,000	2
	Pelican Connection, Inc.		\$215,500		2	\$215,500	2
	U S Prime Realty LLC	\$67,900	\$135,000	1	1	\$202,900	2
	Gulf Coast International Prop	\$202,000			2	\$202,000	2
	Number 1 Real Estate Services	\$53,000	\$53,000	1	1	\$106,000	2
	United Real Estate	\$49,000	\$49,000	1	1	\$98,000	2
	Quail Communities Realty, Inc.		\$2,050,000		1	\$2,050,000	1
	Optima One Realty, Inc	\$855,200			1	\$855,200	1
	Priority One Real Estate		\$772,500		1	\$772,500	1
	Germain Properties of Naples, LLC		\$675,000		1	\$675,000	1
	Mayr & Company Realty		\$625,000		1	\$625,000	1
	Palm Realty Group	\$485,000			1	\$485,000	1
	Right Choice Realty		\$455,000		1	\$455,000	1
	Reed and Associate		\$455,000		1	\$455,000	1
	White Sands Realty, LLC		\$438,000		1	\$438,000	1
	Sheridan Real Estate	\$406,000			1	\$406,000	1
	Marco Island Realestate.com, Inc.	\$400,000			1	\$400,000	1
	Bristol Properties		\$377,500		1	\$377,500	1
	Miromar Realty LLC		\$355,000		1	\$355,000	1
	Naples Select Real Estate LLC	\$355,000			1	\$355,000	1
	Addvantage Real Estate Service	\$310,000			1	\$310,000	1
	KWPM Real Estate Services	\$306,000			1	\$306,000	1
	Prime Realty Consultants Inc.	\$300,000			1	\$300,000	1
	Bristol Properties		\$297,500		1	\$297,500	1
	Naples Real Estate Consultants		\$290,000		1	\$290,000	1
	Gulfshore Properties	\$272,000			1	\$272,000	1
	Sandra Evans	\$270,000			1	\$270,000	1
	Minker Properties	\$250,000			1	\$250,000	1
	Florida Elite Realty Inc		\$248,000		1	\$248,000	1
	Barefoot Beach Realty Inc		\$247,825		1	\$247,825	1
	Gulf Coast Management Group		\$245,000		1	\$245,000	1
	Royal Shell Real Estate, Inc.		\$244,000		1	\$244,000	1
	Sky Real Estate	\$242,550			1	\$242,550	1
	Selling Paradise Realty	\$240,000			1	\$240,000	1
	Nautical Realty Group	\$238,000			1	\$238,000	1
	Atlantic & Pacific Realty	\$228,000			1	\$228,000	1
	McNeil Real Estate, Inc.		\$222,000		1	\$222,000	1
	Key Real Estate Inc.		\$220,000		1	\$220,000	1
	No Nonsense Real Estate PA	\$217,000			1	\$217,000	1
	Osprey Realty Group, Inc	\$215,000			1	\$215,000	1
	Southwest Coast Realty, Inc.		\$210,000		1	\$210,000	1

## 2012 Yearend NA-BN-ES Closed Company Ranking Reports

## Unit Ranking Report

## Bonita-Estero Market Only

Market Defined	Company	List Volume	Sell Volume	List Units	Sell Ur	Total Closed Volume	Total Unit Count
	Avalon Real Estate	\$209,000		1		\$209,000	1
	Florida Real Estate Professionals	\$195,000		1		\$195,000	1
	Southern Premier Realty	\$195,000		1		\$195,000	1
	Andrea Deane & Associates, Inc.	\$190,000		1		\$190,000	1
	Cypress Realty Inc.	\$185,000		1		\$185,000	1
	Riblet Realty LLC	\$180,000		1		\$180,000	1
	Mason Realty Inc.	\$179,900		1		\$179,900	1
	Pro-Gulf Properties, LLC		\$174,000		1	\$174,000	1
	Results Real Estate Inc	\$166,100		1		\$166,100	1
	Premiere Advantage Real Estate		\$164,900		1	\$164,900	1
	Inactive Broker		\$162,500		1	\$162,500	1
	The Babon Group		\$150,000		1	\$150,000	1
	Bartley Realty LLLC	\$145,000		1		\$145,000	1
	Onier Realty of SW Fla		\$135,000		1	\$135,000	1
	Naples Trust Real Estate Services		\$133,456		1	\$133,456	1
	Sunstream Realty Inc		\$130,000		1	\$130,000	1
	Clyde C. Quinby Realty, Inc.	\$125,000		1		\$125,000	1
	Florida Westshore Realty	\$120,000		1		\$120,000	1
	World Class Realty Partners	\$120,000		1		\$120,000	1
	ToastyinNaples.com Realty		\$117,000		1	\$117,000	1
	Adelphi Realty Team	\$98,000		1		\$98,000	1
	TSD Realty	\$95,000		1		\$95,000	1
	Gulf Coast Realty of Naples		\$92,500		1	\$92,500	1
	COLLIER COUNTY REALTY CORP	\$90,000		1		\$90,000	1
	Hovland, Inc.		\$89,900		1	\$89,900	1
	Crimaldi and Associates, LLC	\$85,500		1		\$85,500	1
	Baber Realty	\$84,000		1		\$84,000	1
	True Realty Services LLC		\$83,000		1	\$83,000	1
	Thompson Realty		\$80,750		1	\$80,750	1
	Young Realty Group	\$79,000		1		\$79,000	1
	Sandpiper Realty	\$72,000		1		\$72,000	1
	Break Away to SW Florida, Inc.	\$70,000		1		\$70,000	1
	Housetraders	\$68,500		1		\$68,500	1
	Wordl Realty Services		\$65,000		1	\$65,000	1
	Market America Realty & Invest	\$58,000		1		\$58,000	1
	Bay Vision Realty	\$58,000		1		\$58,000	1
	Century 21 JB Novelli Internationale	\$52,900		1		\$52,900	1
Bonita Estero Markets Only Total		\$739,412,315	\$739,412,315	2,274	2,274	\$1,478,824,630	4,548

**2012 Yearend NA-BN-ES Closed Company Ranking Reports**  
**Bonita-Estero Market Only**  
Alpha by Company

Market Defined	Company	Data		Side		Total Sum of Closed Volume	Total Count of Side
		Sum of Closed Volume		Count of Side			
		L	S	L	S		
Bonita Estero Markets Only	A Codi Realty		\$804,000		3	\$804,000	3
	A Delta Realty of Naples Inc.	\$178,000	\$1,944,950	1	10	\$2,122,950	11
	Absync Realty	\$3,165,700	\$2,264,500	11	14	\$5,430,200	25
	Access Realty	\$421,900		2		\$421,900	2
	Ad Infinitum Realty & Consult	\$244,000	\$322,000	2	3	\$566,000	5
	Addvantage Real Estate Service	\$310,000		1		\$310,000	1
	Adelphi Realty Team	\$98,000		1		\$98,000	1
	Advanta Realty		\$1,049,500		6	\$1,049,500	6
	Alliance Realty Group		\$745,119		3	\$745,119	3
	Amerivest Realty	\$17,226,761	\$16,411,650	53	46	\$33,638,411	99
	Andrea Deane & Associates, Inc.	\$190,000		1		\$190,000	1
	Assist2Sell	\$1,057,000	\$195,000	6	1	\$1,252,000	7
	Atlantic & Pacific Realty	\$228,000		1		\$228,000	1
	Avalon Real Estate	\$209,000		1		\$209,000	1
	Baber Realty	\$84,000		1		\$84,000	1
	Barefoot Beach Properties	\$740,000	\$1,415,000	2	1	\$2,155,000	3
	Barefoot Beach Realty Inc		\$247,825		1	\$247,825	1
	Barry DeNicola Realty, Inc.	\$17,875,000	\$8,750,000	9	4	\$26,625,000	13
	Bartley Realty LLLC	\$145,000		1		\$145,000	1
	Bay Vision Realty	\$58,000		1		\$58,000	1
	Baybeach Realty	\$1,310,400	\$1,094,200	5	2	\$2,404,600	7
	Beach & Luxury Realty Inc	\$315,000	\$240,000	1	1	\$555,000	2
	Bluebill Real Estate	\$4,504,800	\$8,290,598	22	26	\$12,795,398	48
	Boca Executives	\$225,000	\$1,167,000	1	5	\$1,392,000	6
	Bordner Real Estate, Inc.		\$3,844,800		10	\$3,844,800	10
	Break Away to SW Florida, Inc.	\$70,000		1		\$70,000	1
	Bristol Properties		\$297,500		1	\$297,500	1
	Bristol Properties		\$377,500		1	\$377,500	1
	Builders Services	\$4,470,299	\$272,400	18	1	\$4,742,699	19
	Calusa Bay Properties LLC	\$150,200	\$150,200	1	1	\$300,400	2
	Century 21 AAIM Realty Grp.	\$920,400		7		\$920,400	7
	Century 21 Birchwood	\$249,000		2		\$249,000	2
	Century 21 JB Novelli Internationale	\$52,900		1		\$52,900	1
	Century 21 Sunbelt	\$2,683,500	\$190,000	9	1	\$2,873,500	10
	Century 21 Sunbelt Rlty #1, Inc	\$1,546,000	\$938,500	6	4	\$2,484,500	10
	Century 21 Tri Power	\$1,092,300	\$1,367,750	7	7	\$2,460,050	14
	CL Properties		\$289,500		3	\$289,500	3
	Clyde C. Quinby Realty, Inc.	\$125,000		1		\$125,000	1
	Coldwell Banker Residential Real Estate, Inc.	\$56,560,500	\$41,361,375	158	110	\$97,921,875	268
	Collier & Assoc Real Estate	\$339,500		2		\$339,500	2
	COLLIER COUNTY REALTY CORP	\$90,000		1		\$90,000	1
	Coyne Realty Inc		\$245,000		2	\$245,000	2
	Crimaldi and Associates, LLC	\$85,500		1		\$85,500	1
	Cypress Realty Inc.	\$185,000		1		\$185,000	1
	D. R. Horton Realty	\$1,086,380	\$474,699	7	3	\$1,561,079	10
	Diann Masi Realty, Inc.	\$2,954,250	\$1,570,650	17	8	\$4,524,900	25

**2012 Yearend NA-BN-ES Closed Company Ranking Reports**  
**Bonita-Estero Market Only**  
Alpha by Company

	Data		Side		Total Sum of Closed Volume	Total Count of Side	
	Sum of Closed Volume		Count of Side				
Bonita Estero Markets	Downing Frye	\$105,856,797	\$112,541,329	346	360	\$218,398,126	706
	Eister and Company	\$1,280,400	\$1,857,300	5	9	\$3,137,700	14
	Encore Realty	\$1,188,900	\$2,465,175	5	11	\$3,654,075	16
	Engel and Voelkers Olde Naples	\$1,608,500	\$4,031,000	3	5	\$5,639,500	8
	ERA Flagship Real Estate	\$520,000	\$200,000	4	2	\$720,000	6
	Estero Elite Realty, LLC	\$130,000	\$195,000	1	1	\$325,000	2
	Excel Real Estate Services, Inc.		\$566,900		3	\$566,900	3
	Exit Platinum Realty	\$450,000	\$299,000	4	3	\$749,000	7
	Faust RealtyGroup	\$245,000		2		\$245,000	2
	Fidelity Florida Realty Corp	\$165,000	\$445,765	2	4	\$610,765	6
	Florida Elite Realty Inc		\$248,000		1	\$248,000	1
	Florida Global RE Inc	\$763,500	\$130,500	3	2	\$894,000	5
	Florida Home Realty Inc	\$1,068,000	\$710,100	3	3	\$1,778,100	6
	Florida Home Realty of Collier County, Inc.	\$1,356,500	\$3,664,500	6	17	\$5,021,000	23
	Florida Homes Realty of Collier	\$375,500	\$2,260,101	2	8	\$2,635,601	10
	Florida Platinum Realty	\$1,784,897	\$1,079,900	8	5	\$2,864,797	13
	Florida Real Estate Professionals	\$195,000		1		\$195,000	1
	Florida Realty Group	\$192,500	\$72,500	2	1	\$265,000	3
	Florida Westshore Realty	\$120,000		1		\$120,000	1
	Floridas Realty Specialists	\$539,442		3		\$539,442	3
	Focus Real Estate	\$323,000	\$503,400	2	4	\$826,400	6
	Fox Real Estate	\$185,000	\$205,500	1	1	\$390,500	2
	Frost & Associates Inc	\$314,100		3		\$314,100	3
	Gallery Realty	\$310,000		2		\$310,000	2
	Germain Properties of Naples, LLC		\$675,000		1	\$675,000	1
	Gulf Breeze Real Estate, LLC	\$220,000	\$310,000	1	1	\$530,000	2
	Gulf Coast Associates	\$125,000	\$885,000	1	5	\$1,010,000	6
	Gulf Coast International Prop	\$202,000		2		\$202,000	2
	Gulf Coast Management Group		\$245,000		1	\$245,000	1
	Gulf Coast Realty of Naples		\$92,500		1	\$92,500	1
	Gulfcoast Premier Realty, Inc.	\$190,000	\$647,000	1	3	\$837,000	4
	Gulfshore Properties	\$272,000		1		\$272,000	1
	Help-U-Sell Best Choice Realty	\$1,627,650		9		\$1,627,650	9
	Help-U-Sell Reed & Associates	\$603,500	\$846,000	4	5	\$1,449,500	9
	Homes & Land Brokers, Inc.	\$894,000		4		\$894,000	4
	Housetraders	\$68,500		1		\$68,500	1
	Hovland, Inc.		\$89,900		1	\$89,900	1
	Hunters Ridge Realty Co.	\$1,361,500	\$1,034,000	8	6	\$2,395,500	14
	Inactive Broker		\$162,500		1	\$162,500	1
	Inactive Company	\$887,500	\$105,000	2	1	\$992,500	3
	Independent Brokers Realty Inc.	\$2,206,000		2		\$2,206,000	2
	Island Coastal Realty, LLC	\$984,801		6		\$984,801	6
	Islandwalk Realty of Naples	\$590,000	\$906,000	3	4	\$1,496,000	7
	IXORA Realty	\$105,000	\$142,000	1	1	\$247,000	2
	J Meier Real Estate	\$1,434,701	\$472,500	7	2	\$1,907,201	9
	J Roberts Brokerage Services	\$308,600		3		\$308,600	3
	John R Wood	\$110,640,255	\$102,669,050	272	269	\$213,309,305	541
	Jones & Co. Realty		\$254,000		2	\$254,000	2

**2012 Yearend NA-BN-ES Closed Company Ranking Reports**  
**Bonita-Estero Market Only**  
Alpha by Company

	Data	Side		Count of Side		Total Sum of Closed Volume	Total Count of Side
		Sum of Closed Volume					
Bonita Estero Markets	Keating Associates	\$1,178,000	\$1,474,000	6	7	\$2,652,000	13
	Keller Williams Elite Realty	\$51,575,701	\$47,082,516	156	122	\$98,658,217	278
	Keller Williams Realty Naples	\$1,758,500	\$463,400	6	3	\$2,221,900	9
	Keller Williams Realty, Marco	\$406,900		2		\$406,900	2
	Kevin Shelly Realty Inc	\$1,029,800	\$1,256,800	5	6	\$2,286,600	11
	Key Real Estate Inc.		\$220,000		1	\$220,000	1
	Kim Levitan Realty	\$699,000	\$430,000	3	1	\$1,129,000	4
	KWPM Real Estate Services	\$306,000		1		\$306,000	1
	L.H. Fleming & Company, Real Estate	\$938,500	\$1,749,000	4	4	\$2,687,500	8
	Lahaina Realty	\$1,819,000	\$1,202,900	5	8	\$3,021,900	13
	Lee Collier Realty Group Inc	\$292,500	\$4,893,500	1	16	\$5,186,000	17
	Levitan-McQuaid LLC	\$580,000	\$1,475,237	3	2	\$2,055,237	5
	Lion Realty	\$260,000	\$659,000	1	3	\$919,000	4
	Luxury Homes of Naples	\$3,029,425	\$1,892,425	3	1	\$4,921,850	4
	Maks Realty	\$310,000		2		\$310,000	2
	Marco Island Realestate.com, Inc.	\$400,000		1		\$400,000	1
	Mari Vesce REALTORS, Inc	\$303,400	\$245,000	2	1	\$548,400	3
	Marion Realtors	\$1,292,500	\$1,130,000	5	4	\$2,422,500	9
	Market America Realty & Invest	\$58,000		1		\$58,000	1
	Marlin International Realty	\$654,000		2		\$654,000	2
	Marquise Property Sales	\$1,360,000	\$845,000	2	1	\$2,205,000	3
	Mason Realty Inc.	\$179,900		1		\$179,900	1
	Mayr & Company Realty		\$625,000		1	\$625,000	1
	McNeil Real Estate, Inc.		\$222,000		1	\$222,000	1
	McWilliams Buckley & Assoc	\$594,500	\$87,500	3	1	\$682,000	4
	Mediterra Realty	\$3,105,000	\$1,525,000	2	1	\$4,630,000	3
	Menelee Realty	\$1,102,900		8		\$1,102,900	8
	Miles Realty Group		\$370,000		2	\$370,000	2
	Miloff Aubuchon Rlty Grp, Inc.		\$583,500		3	\$583,500	3
	Minker Properties	\$250,000		1		\$250,000	1
	Miromar Realty LLC		\$355,000		1	\$355,000	1
	Naples Brokers Realty	\$446,000		3		\$446,000	3
	Naples Property Shop	\$270,600	\$270,600	1	1	\$541,200	2
	Naples Real Estate Consultants		\$290,000		1	\$290,000	1
	Naples Realty Services	\$3,349,350	\$6,795,000	16	25	\$10,144,350	41
	Naples Realty, LLC		\$2,222,450		5	\$2,222,450	5
	Naples Select Real Estate LLC	\$355,000		1		\$355,000	1
	Naples Trust Real Estate Services		\$133,456		1	\$133,456	1
	Nautical Realty Group	\$238,000		1		\$238,000	1
	No Nonsense Real Estate PA	\$217,000		1		\$217,000	1
	Non MLS		\$32,415,428		133	\$32,415,428	133
	Not Reported		\$27,486,675		115	\$27,486,675	115
	Number 1 Real Estate Services	\$53,000	\$53,000	1	1	\$106,000	2
	Onier Realty of SW Fla		\$135,000		1	\$135,000	1
	Optima One Realty, Inc	\$855,200		1		\$855,200	1
	Osprey Realty Group, Inc	\$215,000		1		\$215,000	1
	Palm Realty Group	\$485,000		1		\$485,000	1
	Paradise Lifestyles	\$362,000		2		\$362,000	2

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	Sum of Closed Volume		Count of Side				
Bonita Estero Markets	Pegasus Realty Group, Inc	\$317,000	\$62,000	2	1	\$379,000	3
	Pelican Connection, Inc.		\$215,500		2	\$215,500	2
	Pelican I Real Estate & Development, Inc.	\$3,041,100	\$829,600	22	5	\$3,870,700	27
	Perfect Place Realty	\$885,900	\$1,743,000	3	2	\$2,628,900	5
	Perfect Properties of Naples, Inc.	\$308,000	\$315,600	3	2	\$623,600	5
	Peter D. Scerbo	\$275,000	\$275,000	1	1	\$550,000	2
	Phase III Real Estate Services	\$352,000		2		\$352,000	2
	Phelps Realty Services	\$353,000		3		\$353,000	3
	Platinum Properties of Naples Inc	\$135,000	\$130,000	1	1	\$265,000	2
	Pollard & Hedrich Realty, Inc.	\$643,950	\$1,405,650	3	7	\$2,049,600	10
	Porter Davis RE Brokerage	\$461,000	\$131,000	3	1	\$592,000	4
	Premier Realty Homes	\$1,236,000	\$115,000	4	1	\$1,351,000	5
	Premier Sothebys Int. Realty	\$78,431,325	\$69,316,827	133	130	\$147,748,152	263
	Premiere Advantage Real Estate		\$164,900		1	\$164,900	1
	Premiere Plus Realty Co.	\$11,011,100	\$15,308,640	40	54	\$26,319,740	94
	Priceless Realty	\$410,000	\$410,000	1	1	\$820,000	2
	Prime Realty Consultants Inc.	\$300,000		1		\$300,000	1
	Priority One Real Estate		\$772,500		1	\$772,500	1
	Pro-Gulf Properties, LLC		\$174,000		1	\$174,000	1
	Prosults Realty	\$2,136,060	\$344,000	11	2	\$2,480,060	13
	Prudential Florida WCI Realty	\$52,058,078	\$47,345,353	149	131	\$99,403,431	280
	Quail Communities Realty, Inc.		\$2,050,000		1	\$2,050,000	1
	Rapallo Rite at Coconut Point	\$2,153,480	\$326,400	7	1	\$2,479,880	8
	RE/MAX Affinity	\$2,173,100	\$3,331,050	12	11	\$5,504,150	23
	RE/MAX Estates	\$1,734,500	\$1,095,100	11	7	\$2,829,600	18
	RE/MAX Realty Group	\$10,304,750	\$3,519,200	42	16	\$13,823,950	58
	RE/MAX Realty Select	\$1,771,350	\$1,064,000	11	5	\$2,835,350	16
	RE/MAX Sundance Realty II	\$1,528,000	\$651,400	9	5	\$2,179,400	14
	Real Pro Realtors	\$734,000	\$988,300	5	6	\$1,722,300	11
	Realty Direct Naples	\$719,955	\$3,268,510	4	12	\$3,988,465	16
	Realty Executives	\$2,407,100	\$2,310,000	10	9	\$4,717,100	19
	Realty Executives Signature		\$228,000		2	\$228,000	2
	Realty Pros of Naples, LLC	\$654,600	\$337,000	2	2	\$991,600	4
	Realty World Florida	\$24,146,199	\$14,549,266	94	61	\$38,695,465	155
	Realty World, Top Producers Realty, Inc.	\$923,000	\$93,000	3	1	\$1,016,000	4
	Reed and Associate		\$455,000		1	\$455,000	1
	Remax Edge of Fort Myers	\$850,000	\$648,500	2	3	\$1,498,500	5
	Results Real Estate Inc	\$166,100		1		\$166,100	1
	Riblet Realty LLC	\$180,000		1		\$180,000	1
	Right Choice Realty		\$455,000		1	\$455,000	1
	RL Nardi & Associates Inc	\$467,000	\$841,400	2	5	\$1,308,400	7
	Royal Properties of Naples LLC	\$54,000	\$132,000	1	2	\$186,000	3
	Royal Shell Real Estate	\$37,716,417	\$40,218,600	95	83	\$77,935,017	178
	Royal Shell Real Estate, Inc	\$2,738,000	\$905,000	6	2	\$3,643,000	8
	Royal Shell Real Estate, Inc.		\$244,000		1	\$244,000	1
	RYW Properties	\$245,000	\$100,000	2	1	\$345,000	3
	Saggio Dream Realty	\$331,000	\$258,000	3	2	\$589,000	5
	Sand Castle Realty Group, Inc	\$4,128,400	\$5,573,500	16	24	\$9,701,900	40

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Bonita Estero Markets	Sandals Realty	\$394,000	\$338,000	3	2	\$732,000	5
	Sandals Realty of Collier	\$1,576,700	\$1,392,500	4	4	\$2,969,200	8
	Sandpiper Realty	\$72,000		1		\$72,000	1
	Sandra Evans	\$270,000		1		\$270,000	1
	Select Real Estate By Stephani	\$2,406,800	\$1,554,500	9	4	\$3,961,300	13
	Self Realty Inc	\$190,000	\$450,000	1	1	\$640,000	2
	Selling Paradise Realty	\$240,000		1		\$240,000	1
	Sellstate Achievers Rlty	\$556,900	\$145,000	2	1	\$701,900	3
	Sellstate Premier Realty	\$249,000		2		\$249,000	2
	Sellstate Priority Realty	\$383,000		2		\$383,000	2
	Sheridan Real Estate	\$406,000		1		\$406,000	1
	Sky Real Estate	\$242,550		1		\$242,550	1
	South Bay Realty	\$772,500	\$533,900	5	4	\$1,306,400	9
	Southern Premier Realty	\$195,000		1		\$195,000	1
	Southwest Coast Realty, Inc.		\$210,000		1	\$210,000	1
	Spina Realty Company	\$977,500	\$1,886,000	3	8	\$2,863,500	11
	Sterling Property Servs Realty	\$4,530,500	\$6,037,000	10	12	\$10,567,500	22
	Steven C. Moller, Broker	\$274,500	\$169,500	2	1	\$444,000	3
	Sun Coast Global		\$597,900		4	\$597,900	4
	Sun Realty	\$3,008,800	\$4,751,900	19	25	\$7,760,700	44
	Sun Realty LLC	\$1,706,400	\$1,978,000	9	12	\$3,684,400	21
	Sun Realty USA	\$1,739,000	\$4,354,435	9	20	\$6,093,435	29
	Sunny Realty	\$899,500	\$437,500	5	2	\$1,337,000	7
	Sunshine Realty of SWFL	\$1,205,000	\$200,000	7	1	\$1,405,000	8
	Sunstream Realty Inc		\$130,000		1	\$130,000	1
	Sunstream Realty, Inc.	\$260,000	\$1,230,000	1	4	\$1,490,000	5
	The Babon Group		\$150,000		1	\$150,000	1
	The Real Estate Shop	\$258,800		3		\$258,800	3
	The Realty Group of SW FL, Inc	\$572,000	\$85,000	2	1	\$657,000	3
	Thompson Realty		\$80,750		1	\$80,750	1
	ToastyinNaples.com Realty		\$117,000		1	\$117,000	1
	True Realty Services LLC		\$83,000		1	\$83,000	1
	TSD Realty	\$95,000		1		\$95,000	1
	Tunrkey Residential	\$2,864,800	\$96,000	5	1	\$2,960,800	6
	Twin Realty Inc.	\$149,000	\$438,511	1	3	\$587,511	4
	U S Prime Realty LLC	\$67,900	\$135,000	1	1	\$202,900	2
	Unique Naples Real Estate Inc	\$5,133,136	\$1,000,000	4	1	\$6,133,136	5
	United Real Estate	\$49,000	\$49,000	1	1	\$98,000	2
	Verona Realty	\$915,500	\$506,000	5	3	\$1,421,500	8
	VIP Realty Group	\$3,196,500	\$3,313,250	12	10	\$6,509,750	22
	Waterfront Realty Group, Inc.	\$80,000	\$545,000	1	4	\$625,000	5
	WBG SW Florida, Inc.	\$555,000	\$185,000	4	2	\$740,000	6
	Weichert Realtors on Gulf	\$1,374,700	\$1,101,300	7	7	\$2,476,000	14
	WEICHERT, REALTORSr On The Gulf	\$1,810,000	\$1,229,500	12	10	\$3,039,500	22
	West Bay Realty Inc.	\$3,418,000	\$3,419,000	7	7	\$6,837,000	14
	West Wave Realty	\$3,869,356	\$203,550	28	2	\$4,072,906	30
	White Sands Realty, LLC		\$438,000		1	\$438,000	1
	Windstar Realty Group, LLC	\$349,500	\$813,500	2	3	\$1,163,000	5

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		Sum of Closed Volume		Count of Side		Total Sum of Closed Volume	Total Count of Side
Bonita Estero Markets	World Realty Services		\$65,000		1	<b>\$65,000</b>	<b>1</b>
	World Class Realty Partners	\$120,000		1		<b>\$120,000</b>	<b>1</b>
	Wynns Realty	\$150,000	\$341,000	1	2	<b>\$491,000</b>	<b>3</b>
	Young Realty Group	\$79,000		1		<b>\$79,000</b>	<b>1</b>
Bonita Estero Markets Only Total		\$739,412,315	\$739,412,315	2,274	2,274	\$1,478,824,630	4,548
Grand Total		<b>\$739,412,315</b>	<b>\$739,412,315</b>	<b>2,274</b>	<b>2,274</b>	<b>\$1,478,824,630</b>	<b>4,548</b>

## 2012 Yearend NA-BN-ES Closed Company Ranking Reports

Bonita-Estero Target Market Crosstab by Company

Sum of Closed Volume	Geo Area						
	Company	BN01	BN03	BN04	BN05	BN09	Grand Total
A Delta Realty of Naples Inc.				\$262,500			\$262,500
Absync Realty	\$467,500	\$1,588,500			\$1,369,000		\$3,425,000
Ad Infinitum Realty & Consult						\$185,000	\$185,000
Amerivest Realty	\$710,000	\$2,898,000	\$2,200,000		\$648,650	\$1,639,000	\$8,095,650
Assist2Sell			\$390,000				\$390,000
Atlantic & Pacific Realty						\$228,000	\$228,000
Avalon Real Estate						\$209,000	\$209,000
Barefoot Beach Properties	\$515,000	\$225,000	\$1,415,000				\$2,155,000
Barry DeNicola Realty, Inc.	\$26,225,000						\$26,225,000
Baybeach Realty						\$450,000	\$450,000
Beach & Luxury Realty Inc		\$240,000					\$240,000
Bluebill Real Estate	\$8,553,700					\$400,000	\$8,953,700
Boca Executives				\$500,000			\$500,000
Bordner Real Estate, Inc.		\$1,974,000					\$1,974,000
Bristol Properties						\$297,500	\$297,500
Century 21 AAIM Realty Grp.		\$192,000			\$65,000	\$159,900	\$416,900
Century 21 Sunbelt	\$455,000					\$189,500	\$644,500
Century 21 Sunbelt Rlty #1, Inc				\$267,500			\$267,500
Century 21 Tri Power	\$143,900	\$142,500		\$83,900	\$325,000		\$695,300
Coldwell Banker Residential Real Estate, Inc.	\$25,150,000	\$15,931,270	\$12,382,700	\$5,781,150	\$9,625,900		\$68,871,020
Downing Frye	\$12,262,900	\$43,787,025	\$17,866,000	\$33,568,400	\$6,953,076		\$114,437,401
Eister and Company		\$2,303,700					\$2,303,700
Encore Realty						\$762,525	\$762,525
Engel and Voelkers Olde Naples				\$5,639,500			\$5,639,500
ERA Flagship Real Estate		\$225,000					\$225,000
Excel Real Estate Services, Inc.		\$212,000					\$212,000
Florida Home Realty of Collier County, Inc.		\$779,500	\$635,000			\$325,000	\$1,739,500
Florida Homes Realty of Collier	\$529,000						\$529,000
Florida Platinum Realty		\$545,000		\$229,000			\$774,000
Focus Real Estate		\$84,900		\$279,500			\$364,400
Fox Real Estate						\$390,500	\$390,500
Germain Properties of Naples, LLC			\$675,000				\$675,000
Gulf Coast Associates						\$210,000	\$210,000
Gulfshore Properties				\$272,000			\$272,000
Help-U-Sell Best Choice Realty		\$129,150	\$178,500				\$307,650

## 2012 Yearend NA-BN-ES Closed Company Ranking Reports

Bonita-Estero Target Market Crosstab by Company

Sum of Closed Volume	Geo Area					Grand Total
Company	BN01	BN03	BN04	BN05	BN09	Grand Total
Help-U-Sell Reed & Associates					\$280,000	\$280,000
Homes & Land Brokers, Inc.				\$285,000	\$162,000	\$447,000
Inactive Company	\$512,500					\$512,500
John R Wood	\$1,225,000	\$12,121,400	\$74,072,564	\$41,578,299	\$2,107,000	\$131,104,263
Keating Associates	\$249,000	\$1,024,000				\$1,273,000
Keller Williams Elite Realty	\$2,850,000	\$43,314,950	\$3,335,000	\$11,654,502	\$1,170,000	\$62,324,452
Keller Williams Realty Naples				\$147,000	\$445,000	\$592,000
Keller Williams Realty, Marco		\$236,900			\$170,000	\$406,900
Kevin Shelly Realty Inc		\$175,000	\$300,000			\$475,000
Key Real Estate Inc.			\$220,000			\$220,000
L.H. Fleming & Company, Real Estate			\$1,040,000		\$565,000	\$1,605,000
Lahaina Realty				\$915,000	\$280,000	\$1,195,000
Lee Collier Realty Group Inc		\$1,077,000	\$590,000	\$202,500		\$1,869,500
Lion Realty				\$34,000		\$34,000
Luxury Homes of Naples				\$4,921,850		\$4,921,850
Mari Vesce REALTORS, Inc				\$245,000		\$245,000
Marion Realtors	\$195,000			\$1,760,000		\$1,955,000
Marlin International Realty		\$385,000				\$385,000
Mayr & Company Realty	\$625,000					\$625,000
Miles Realty Group				\$65,000		\$65,000
Miromar Realty LLC		\$355,000				\$355,000
Naples Real Estate Consultants			\$290,000			\$290,000
Naples Realty Services				\$1,817,500	\$2,208,350	\$4,025,850
Naples Realty, LLC			\$1,595,000	\$174,900		\$1,769,900
Naples Select Real Estate LLC		\$355,000				\$355,000
Non MLS	\$5,033,500	\$4,484,680	\$485,000	\$1,412,500	\$220,000	\$11,635,680
Not Reported	\$2,345,000	\$3,315,830	\$1,540,000	\$2,028,500	\$597,000	\$9,826,330
Pelican I Real Estate & Development, Inc.		\$3,870,700				\$3,870,700
Perfect Place Realty				\$2,324,900	\$168,000	\$2,492,900
Peter D. Scerbo		\$550,000				\$550,000
Phelps Realty Services			\$127,900			\$127,900
Pollard & Hedrich Realty, Inc.			\$164,900			\$164,900
Porter Davis RE Brokerage					\$185,000	\$185,000
Premier Realty Homes		\$286,500	\$530,000			\$816,500
Premier Sothebys Int. Realty	\$467,500	\$10,363,400	\$106,804,850	\$15,372,500	\$1,065,100	\$134,073,350

## 2012 Yearend NA-BN-ES Closed Company Ranking Reports

Bonita-Estero Target Market Crosstab by Company

Sum of Closed Volume	Geo Area					
Company	BN01	BN03	BN04	BN05	BN09	Grand Total
Premiere Plus Realty Co.		\$2,426,825	\$3,586,314	\$1,730,000	\$3,249,901	\$10,993,040
Priceless Realty			\$820,000			\$820,000
Priority One Real Estate			\$772,500			\$772,500
Pro-Gulf Properties, LLC				\$174,000		\$174,000
Prosults Realty				\$771,800		\$771,800
Prudential Florida WCI Realty	\$3,000,000	\$4,527,900	\$3,196,000	\$28,796,999	\$565,000	\$40,085,899
Rapallo Rite at Coconut Point		\$2,479,880				\$2,479,880
RE/MAX Affinity	\$1,705,000	\$527,400	\$600,000	\$66,900	\$198,000	\$3,097,300
RE/MAX Estates				\$351,900		\$351,900
RE/MAX Realty Group		\$956,000	\$1,462,200	\$772,500	\$800,000	\$3,990,700
RE/MAX Realty Select		\$495,000		\$375,000	\$502,900	\$1,372,900
RE/MAX Sundance Realty II		\$169,900		\$425,000		\$594,900
Real Pro Realtors		\$454,800				\$454,800
Realty Direct Naples	\$1,700,000	\$145,000				\$1,845,000
Realty Executives			\$625,000	\$1,000,000		\$1,625,000
Realty World Florida		\$9,721,000		\$925,000		\$10,646,000
Remax Edge of Fort Myers				\$51,000	\$350,000	\$401,000
Right Choice Realty			\$455,000			\$455,000
Royal Properties of Naples LLC				\$78,000		\$78,000
Royal Shell Real Estate	\$1,478,000	\$13,471,500	\$35,855,500	\$3,627,400	\$1,770,000	\$56,202,400
Royal Shell Real Estate, Inc	\$210,000	\$1,325,000				\$1,535,000
Royal Shell Real Estate, Inc.	\$244,000					\$244,000
Sand Castle Realty Group, Inc	\$382,500	\$1,506,000		\$852,000	\$550,000	\$3,290,500
Sandals Realty of Collier					\$350,000	\$350,000
Select Real Estate By Stephani		\$725,000		\$1,291,200		\$2,016,200
Self Realty Inc					\$450,000	\$450,000
Sellstate Achievers Rlty	\$399,900					\$399,900
South Bay Realty	\$215,000				\$142,000	\$357,000
Southwest Coast Realty, Inc.				\$210,000		\$210,000
Spina Realty Company		\$167,000			\$767,500	\$934,500
Sterling Property Servs Realty	\$9,483,500		\$225,000	\$780,000		\$10,488,500
Sun Coast Global					\$306,900	\$306,900
Sun Realty		\$531,500	\$604,500	\$1,040,500	\$356,000	\$2,532,500
Sun Realty LLC	\$250,000	\$210,000		\$382,500		\$842,500
Sun Realty USA		\$1,260,000		\$172,500		\$1,432,500

## 2012 Yearend NA-BN-ES Closed Company Ranking Reports

Bonita-Estero Target Market Crosstab by Company

Sum of Closed Volume	Geo Area					
Company	BN01	BN03	BN04	BN05	BN09	Grand Total
Sunshine Realty of SWFL					\$200,000	\$200,000
Sunstream Realty, Inc.		\$210,000		\$677,500		\$887,500
The Real Estate Shop				\$258,800		\$258,800
The Realty Group of SW FL, Inc		\$385,000				\$385,000
Tunrkey Residential		\$1,515,000				\$1,515,000
Twin Realty Inc.		\$294,000				\$294,000
VIP Realty Group		\$965,000	\$1,245,000	\$180,000	\$136,000	\$2,526,000
WBG SW Florida, Inc.			\$740,000			\$740,000
Weichert Realtors on Gulf		\$170,000		\$66,900		\$236,900
WEICHERT, REALTORSr On The Gulf			\$398,000			\$398,000
West Wave Realty		\$214,900	\$131,250		\$152,900	\$499,050
Windstar Realty Group, LLC		\$716,000				\$716,000
Wynns Realty		\$150,000				\$150,000
<b>Grand Total</b>	<b>\$107,582,400</b>	<b>\$198,892,510</b>	<b>\$277,816,178</b>	<b>\$178,699,950</b>	<b>\$42,819,452</b>	<b>\$805,810,490</b>

## 2012 Yearend NA-BN-ES Closed Company Ranking Reports

Naples Target Geocode - BN01

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
BN01	Absync Realty	\$467,500	1	0.43%
	Amerivest Realty	\$710,000	2	0.66%
	Barefoot Beach Properties	\$515,000	1	0.48%
	Barry DeNicola Realty, Inc.	\$26,225,000	11	24.38%
	Bluebill Real Estate	\$8,553,700	32	7.95%
	Century 21 Sunbelt	\$455,000	1	0.42%
	Century 21 Tri Power	\$143,900	1	0.13%
	Coldwell Banker Residential Real Estate, Inc.	\$25,150,000	15	23.38%
	Downing Frye	\$12,262,900	21	11.40%
	Florida Homes Realty of Collier	\$529,000	1	0.49%
	Inactive Company	\$512,500	1	0.48%
	John R Wood	\$1,225,000	2	1.14%
	Keating Associates	\$249,000	1	0.23%
	Keller Williams Elite Realty	\$2,850,000	1	2.65%
	Marion Realtors	\$195,000	1	0.18%
	Mayr & Company Realty	\$625,000	1	0.58%
	Non MLS	\$5,033,500	7	4.68%
	Not Reported	\$2,345,000	3	2.18%
	Premier Sothebys Int. Realty	\$467,500	1	0.43%
	Prudential Florida WCI Realty	\$3,000,000	4	2.79%
	RE/MAX Affinity	\$1,705,000	3	1.58%
	Realty Direct Naples	\$1,700,000	1	1.58%
	Royal Shell Real Estate	\$1,478,000	3	1.37%
	Royal Shell Real Estate, Inc	\$210,000	1	0.20%
	Royal Shell Real Estate, Inc.	\$244,000	1	0.23%
	Sand Castle Realty Group, Inc	\$382,500	1	0.36%
	Sellstate Achievers Rlty	\$399,900	1	0.37%
South Bay Realty	\$215,000	1	0.20%	
Sterling Property Servs Realty	\$9,483,500	19	8.82%	
Sun Realty LLC	\$250,000	1	0.23%	
BN01 Total		\$107,582,400	140	100.00%
Grand Total		\$107,582,400	140	100.00%

## 2012 Yearend NA-BN-ES Closed Company Ranking Reports

Naples Target Geocode - BN03

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
BN03	Absync Realty	\$1,588,500	4	0.80%
	Amerivest Realty	\$2,898,000	3	1.46%
	Barefoot Beach Properties	\$225,000	1	0.11%
	Beach & Luxury Realty Inc	\$240,000	1	0.12%
	Bordner Real Estate, Inc.	\$1,974,000	3	0.99%
	Century 21 AAIM Realty Grp.	\$192,000	1	0.10%
	Century 21 Tri Power	\$142,500	1	0.07%
	Coldwell Banker Residential Real Estate, Inc.	\$15,931,270	36	8.01%
	Downing Frye	\$43,787,025	119	22.02%
	Eister and Company	\$2,303,700	11	1.16%
	ERA Flagship Real Estate	\$225,000	1	0.11%
	Excel Real Estate Services, Inc.	\$212,000	1	0.11%
	Florida Home Realty of Collier County, Inc.	\$779,500	3	0.39%
	Florida Platinum Realty	\$545,000	3	0.27%
	Focus Real Estate	\$84,900	1	0.04%
	Help-U-Sell Best Choice Realty	\$129,150	1	0.06%
	John R Wood	\$12,121,400	36	6.09%
	Keating Associates	\$1,024,000	4	0.51%
	Keller Williams Elite Realty	\$43,314,950	96	21.78%
	Keller Williams Realty, Marco	\$236,900	1	0.12%
	Kevin Shelly Realty Inc	\$175,000	1	0.09%
	Lee Collier Realty Group Inc	\$1,077,000	3	0.54%
	Marlin International Realty	\$385,000	1	0.19%
	Miromar Realty LLC	\$355,000	1	0.18%
	Naples Select Real Estate LLC	\$355,000	1	0.18%
	Non MLS	\$4,484,680	16	2.25%
	Not Reported	\$3,315,830	13	1.67%
	Pelican I Real Estate & Development, Inc.	\$3,870,700	27	1.95%
	Peter D. Scerbo	\$550,000	2	0.28%
	Premier Realty Homes	\$286,500	1	0.14%
	Premier Sothebys Int. Realty	\$10,363,400	26	5.21%
	Premiere Plus Realty Co.	\$2,426,825	4	1.22%
	Prudential Florida WCI Realty	\$4,527,900	16	2.28%
	Rapallo Rite at Coconut Point	\$2,479,880	8	1.25%
	RE/MAX Affinity	\$527,400	3	0.27%
	RE/MAX Realty Group	\$956,000	4	0.48%
	RE/MAX Realty Select	\$495,000	2	0.25%
	RE/MAX Sundance Realty II	\$169,900	1	0.09%
	Real Pro Realtors	\$454,800	2	0.23%
	Realty Direct Naples	\$145,000	1	0.07%
	Realty World Florida	\$9,721,000	33	4.89%
Royal Shell Real Estate	\$13,471,500	23	6.77%	
Royal Shell Real Estate, Inc	\$1,325,000	1	0.67%	
Sand Castle Realty Group, Inc	\$1,506,000	4	0.76%	
Select Real Estate By Stephani	\$725,000	1	0.36%	
Spina Realty Company	\$167,000	1	0.08%	
Sun Realty	\$531,500	2	0.27%	
Sun Realty LLC	\$210,000	1	0.11%	
Sun Realty USA	\$1,260,000	2	0.63%	

## 2012 Yearend NA-BN-ES Closed Company Ranking Reports

Naples Target Geocode - BN03

Geo Area	Company	Total Closed Volume	Closed Units	% Volume
BN03	Sunstream Realty, Inc.	\$210,000	1	0.11%
	The Realty Group of SW FL, Inc	\$385,000	1	0.19%
	Tunrkey Residential	\$1,515,000	1	0.76%
	Twin Realty Inc.	\$294,000	2	0.15%
	VIP Realty Group	\$965,000	1	0.49%
	Weichert Realtors on Gulf	\$170,000	1	0.09%
	West Wave Realty	\$214,900	1	0.11%
	Windstar Realty Group, LLC	\$716,000	3	0.36%
	Wynns Realty	\$150,000	1	0.08%
BN03 Total		\$198,892,510	540	100.00%
Grand Total		\$198,892,510	540	100.00%

## 2012 Yearend NA-BN-ES Closed Company Ranking Reports

Naples Target Geocode - BN04

Geo Area	Company	Data		
		Total Closed Volume	Closed Units	% Volume
BN04	A Delta Realty of Naples Inc.	\$262,500	1	0.09%
	Amerivest Realty	\$2,200,000	5	0.79%
	Assist2Sell	\$390,000	2	0.14%
	Barefoot Beach Properties	\$1,415,000	1	0.51%
	Coldwell Banker Residential Real Estate, Inc.	\$12,382,700	16	4.46%
	Downing Frye	\$17,866,000	34	6.43%
	Florida Home Realty of Collier County, Inc.	\$635,000	1	0.23%
	Germain Properties of Naples, LLC	\$675,000	1	0.24%
	Help-U-Sell Best Choice Realty	\$178,500	1	0.06%
	John R Wood	\$74,072,564	119	26.66%
	Keller Williams Elite Realty	\$3,335,000	4	1.20%
	Kevin Shelly Realty Inc	\$300,000	1	0.11%
	Key Real Estate Inc.	\$220,000	1	0.08%
	L.H. Fleming & Company, Real Estate	\$1,040,000	1	0.37%
	Lee Collier Realty Group Inc	\$590,000	2	0.21%
	Naples Real Estate Consultants	\$290,000	1	0.10%
	Naples Realty, LLC	\$1,595,000	1	0.57%
	Non MLS	\$485,000	1	0.17%
	Not Reported	\$1,540,000	3	0.55%
	Phelps Realty Services	\$127,900	1	0.05%
	Pollard & Hedrich Realty, Inc.	\$164,900	1	0.06%
	Premier Realty Homes	\$530,000	1	0.19%
	Premier Sothebys Int. Realty	\$106,804,850	141	38.44%
	Premiere Plus Realty Co.	\$3,586,314	3	1.29%
	Priceless Realty	\$820,000	2	0.30%
	Priority One Real Estate	\$772,500	1	0.28%
	Prudential Florida WCI Realty	\$3,196,000	7	1.15%
	RE/MAX Affinity	\$600,000	2	0.22%
	RE/MAX Realty Group	\$1,462,200	3	0.53%
	Realty Executives	\$625,000	1	0.22%
	Right Choice Realty	\$455,000	1	0.16%
	Royal Shell Real Estate	\$35,855,500	43	12.91%
	Sterling Property Servs Realty	\$225,000	1	0.08%
Sun Realty	\$604,500	3	0.22%	
VIP Realty Group	\$1,245,000	2	0.45%	
WBG SW Florida, Inc.	\$740,000	6	0.27%	
WEICHERT, REALTORSr On The Gulf	\$398,000	2	0.14%	
West Wave Realty	\$131,250	1	0.05%	
BN04 Total		\$277,816,178	418	100.00%
Grand Total		\$277,816,178	418	100.00%

## 2012 Yearend NA-BN-ES Closed Company Ranking Reports

Naples Target Geocode - BN05

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
BN05	Absync Realty	\$1,369,000	4	0.77%
	Amerivest Realty	\$648,650	3	0.36%
	Boca Executives	\$500,000	1	0.28%
	Century 21 AAIM Realty Grp.	\$65,000	1	0.04%
	Century 21 Sunbelt Rlty #1,Inc	\$267,500	1	0.15%
	Century 21 Tri Power	\$83,900	1	0.05%
	Coldwell Banker Residential Real Estate, Inc.	\$5,781,150	19	3.24%
	Downing Frye	\$33,568,400	64	18.78%
	Engel and Voelkers Olde Naples	\$5,639,500	8	3.16%
	Florida Platinum Realty	\$229,000	1	0.13%
	Focus Real Estate	\$279,500	3	0.16%
	Gulfshore Properties	\$272,000	1	0.15%
	Homes & Land Brokers, Inc.	\$285,000	1	0.16%
	John R Wood	\$41,578,299	90	23.27%
	Keller Williams Elite Realty	\$11,654,502	25	6.52%
	Keller Williams Realty Naples	\$147,000	1	0.08%
	Lahaina Realty	\$915,000	1	0.51%
	Lee Collier Realty Group Inc	\$202,500	1	0.11%
	Lion Realty	\$34,000	1	0.02%
	Luxury Homes of Naples	\$4,921,850	4	2.75%
	Mari Vesci REALTORS, Inc	\$245,000	1	0.14%
	Marion Realtors	\$1,760,000	4	0.98%
	Miles Realty Group	\$65,000	1	0.04%
	Naples Realty Services	\$1,817,500	5	1.02%
	Naples Realty, LLC	\$174,900	2	0.10%
	Non MLS	\$1,412,500	6	0.79%
	Not Reported	\$2,028,500	6	1.14%
	Perfect Place Realty	\$2,324,900	3	1.30%
	Premier Sothebys Int. Realty	\$15,372,500	43	8.60%
	Premiere Plus Realty Co.	\$1,730,000	6	0.97%
	Pro-Gulf Properties, LLC	\$174,000	1	0.10%
	Prosults Realty	\$771,800	2	0.43%
	Prudential Florida WCI Realty	\$28,796,999	51	16.11%
	RE/MAX Affinity	\$66,900	1	0.04%
	RE/MAX Estates	\$351,900	3	0.20%
	RE/MAX Realty Group	\$772,500	2	0.43%
	RE/MAX Realty Select	\$375,000	1	0.21%
	RE/MAX Sundance Realty II	\$425,000	3	0.24%
	Realty Executives	\$1,000,000	2	0.56%
	Realty World Florida	\$925,000	1	0.52%
	Remax Edge of Fort Myers	\$51,000	1	0.03%
Royal Properties of Naples LLC	\$78,000	1	0.04%	
Royal Shell Real Estate	\$3,627,400	11	2.03%	
Sand Castle Realty Group, Inc	\$852,000	2	0.48%	
Select Real Estate By Stephani	\$1,291,200	2	0.72%	
Southwest Coast Realty, Inc.	\$210,000	1	0.12%	
Sterling Property Servs Realty	\$780,000	1	0.44%	
Sun Realty	\$1,040,500	3	0.58%	
Sun Realty LLC	\$382,500	2	0.21%	

## 2012 Yearend NA-BN-ES Closed Company Ranking Reports

Naples Target Geocode - BN05

Geo Area	Company	Total Closed Volume	Closed Units	% Volume
BN05	Sun Realty USA	\$172,500	1	0.10%
	Sunstream Realty, Inc.	\$677,500	1	0.38%
	The Real Estate Shop	\$258,800	3	0.14%
	VIP Realty Group	\$180,000	1	0.10%
	Weichert Realtors on Gulf	\$66,900	1	0.04%
BN05 Total		\$178,699,950	406	100.00%
Grand Total		\$178,699,950	406	100.00%

## 2012 Yearend NA-BN-ES Closed Company Ranking Reports

Naples Target Geocode - BN09

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
BN09	Ad Infinitum Realty & Consult	\$185,000	1	0.43%
	Amerivest Realty	\$1,639,000	6	3.83%
	Atlantic & Pacific Realty	\$228,000	1	0.53%
	Avalon Real Estate	\$209,000	1	0.49%
	Baybeach Realty	\$450,000	1	1.05%
	Bluebill Real Estate	\$400,000	1	0.93%
	Bristol Properties	\$297,500	1	0.69%
	Century 21 AAIM Realty Grp.	\$159,900	1	0.37%
	Century 21 Sunbelt	\$189,500	1	0.44%
	Century 21 Tri Power	\$325,000	1	0.76%
	Coldwell Banker Residential Real Estate, Inc.	\$9,625,900	42	22.48%
	Downing Frye	\$6,953,076	28	16.24%
	Encore Realty	\$762,525	4	1.78%
	Florida Home Realty of Collier County, Inc.	\$325,000	1	0.76%
	Fox Real Estate	\$390,500	2	0.91%
	Gulf Coast Associates	\$210,000	1	0.49%
	Help-U-Sell Reed & Associates	\$280,000	1	0.65%
	Homes & Land Brokers, Inc.	\$162,000	1	0.38%
	John R Wood	\$2,107,000	8	4.92%
	Keller Williams Elite Realty	\$1,170,000	7	2.73%
	Keller Williams Realty Naples	\$445,000	2	1.04%
	Keller Williams Realty, Marco	\$170,000	1	0.40%
	L.H. Fleming & Company, Real Estate	\$565,000	2	1.32%
	Lahaina Realty	\$280,000	1	0.65%
	Naples Realty Services	\$2,208,350	8	5.16%
	Non MLS	\$220,000	1	0.51%
	Not Reported	\$597,000	3	1.39%
	Perfect Place Realty	\$168,000	1	0.39%
	Porter Davis RE Brokerage	\$185,000	1	0.43%
	Premier Sothebys Int. Realty	\$1,065,100	4	2.49%
	Premiere Plus Realty Co.	\$3,249,901	16	7.59%
	Prudential Florida WCI Realty	\$565,000	2	1.32%
	RE/MAX Affinity	\$198,000	1	0.46%
	RE/MAX Realty Group	\$800,000	3	1.87%
	RE/MAX Realty Select	\$502,900	3	1.17%
	Remax Edge of Fort Myers	\$350,000	1	0.82%
	Royal Shell Real Estate	\$1,770,000	8	4.13%
	Sand Castle Realty Group, Inc	\$550,000	1	1.28%
	Sandals Realty of Collier	\$350,000	1	0.82%
	Self Realty Inc	\$450,000	1	1.05%
	South Bay Realty	\$142,000	1	0.33%
Spina Realty Company	\$767,500	3	1.79%	
Sun Coast Global	\$306,900	2	0.72%	
Sun Realty	\$356,000	2	0.83%	
Sunshine Realty of SWFL	\$200,000	1	0.47%	
VIP Realty Group	\$136,000	1	0.32%	
West Wave Realty	\$152,900	1	0.36%	
<b>BN09 Total</b>		<b>\$42,819,452</b>	<b>182</b>	<b>100.00%</b>
<b>Grand Total</b>		<b>\$42,819,452</b>	<b>182</b>	<b>100.00%</b>