

January 2013
MARKET STUDY WORKBOOK



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MONTHLY ACTIVE/PENDE Snapshot - 12 MONTH SOLD COMPARISON REPORT								
For Select Communities								
Date: 1/1/2013								
Community	# Actives - SF	# Actives - CONDOS	# Pending - SF	# Pending - CONDOS	# P/C - SF	# P/C - CONDOS	# Sold SF	# Sold CONDOS
Aqualane Shores	25	0	3	0	3	0	37	0
Barefoot Beach	34	24	0	2	4	0	19	19
Bonita Bay	87	130	8	12	8	4	65	140
Brooks	72	167	13	22	1	12	79	187
Colliers Reserve	20	0	0	0	2	0	10	0
Crayton Road Non Wtrft	69	85	5	7	13	8	104	99
Crayton Road Wtrft	30	268	6	18	2	34	24	346
Crossings	6	0	3	0	2	0	15	0
Grey Oaks	75	7	2	4	3	3	48	17
Kensington	17	18	1	1	0	0	16	14
Lely Resort	98	92	9	13	17	9	117	115
Mediterra	62	32	5	0	5	2	55	22
Monterey	9	2	0	0	5	0	19	1
Olde Naples	76	129	5	5	9	10	80	120
Palmira	30	12	4	1	1	4	34	19
Pelican Bay	37	195	3	19	4	24	554	264
Pelican Bay (Bay Colony)	6	42	0	3	2	1	4	36
Pelican Landing	41	34	2	3	8	6	40	70
Pelican Landing (The Colony)	13	40	3	4	1	2	8	54
Pelican Marsh	59	38	0	4	3	5	56	69
Pelican Sound	7	64	1	7	0	2	16	47
Pine Ridge	38	9	0	4	3	5	56	69
Port Royal	58	0	4	0	0	0	32	0
Quail West	36	0	5	0	0	0	22	0
Royal Harbour	37	0	3	0	4	0	38	0
Tiburon	19	45	2	1	0	4	10	24
Vineyards	69	100	5	11	5	8	71	112

Note: # Sold Condos & SF are for last 12 months

2013 NA-BN-ES YTD Summary - Jan

#Jan!A1

January Annual YTD Summary - Sales from \$0 = \$249,999

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	276	317	223	55	83	100	274	450	477	446	374
Total List Price	\$ 47,761,381	\$ 56,448,215	\$ 45,164,075	\$ 10,834,800	\$ 17,730,979	\$ 19,439,405	\$ 39,181,209	\$ 63,155,306	\$ 64,857,842	\$ 64,695,064	\$ 57,958,890
Told Sold Volume	\$ 45,627,928	\$ 53,030,046	\$ 44,066,728	\$ 10,379,211	\$ 16,603,005	\$ 17,269,999	\$ 36,047,510	\$ 58,529,340	\$ 60,646,310	\$ 60,478,583	\$ 55,032,258
List / Sell Ratio	95.53%	93.94%	97.57%	95.80%	93.64%	88.84%	92.00%	92.68%	93.51%	93.48%	94.95%
Average Sales Price	\$165,319	\$167,287	\$197,609	\$188,713	\$200,036	\$172,700	\$131,560	\$130,065	\$127,141	\$135,602	\$147,145
Median Price					\$ 203,015	\$ 180,000	\$ 125,750	\$ 130,000	\$ 120,000	\$ 135,000	\$ 147,000
Average Days on Market	88	126	84	130	274	162	126	161	132	156	133
% Volume Compared to Previous Year	126.81%	116.22%	83.10%	23.55%	159.96%	104.02%	208.73%	162.37%	103.62%	99.72%	90.99%
% ASP Compared to Previous Year	109.35%	101.19%	118.13%	95.50%	106.00%	86.33%	76.18%	98.86%	97.75%	106.65%	108.51%

January Annual YTD Summary - Sales from \$250,000 - \$499,999

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	99	172	340	265	129	138	98	146	133	155	181
Total List Price	\$ 35,042,842	\$ 61,374,698	\$ 122,623,199	\$ 97,182,904	\$ 47,848,890	\$ 53,901,621	\$ 36,724,523	\$ 54,429,979	\$ 49,372,666	\$ 58,862,898	\$ 66,128,484
Told Sold Volume	\$ 33,345,642	\$ 58,906,655	\$ 118,389,374	\$ 94,281,918	\$ 44,586,595	\$ 48,757,259	\$ 33,063,701	\$ 50,234,285	\$ 45,530,689	\$ 54,150,604	\$ 62,402,557
List / Sell Ratio	95.16%	95.98%	96.55%	97.01%	93.18%	90.46%	90.03%	92.29%	92.22%	91.99%	94.37%
Average Sales Price	\$336,825	\$342,481	\$348,204	\$355,781	\$345,633	\$353,313	\$337,385	\$344,070	\$342,336	\$349,359	\$344,766
Median Price					\$ 335,000	\$ 342,250	\$ 318,250	\$ 335,000	\$ 325,000	\$ 344,750	\$ 335,000
Average Days on Market	110	160	96	102	149	172	183	195	180	168	177
% Volume Compared to Previous Year	189.60%	176.65%	200.98%	79.64%	47.29%	109.35%	67.81%	151.93%	90.64%	118.93%	115.24%
% ASP Compared to Previous Year	95.76%	101.68%	101.67%	102.18%	97.15%	102.22%	95.49%	101.98%	99.50%	102.05%	98.69%

January Annual YTD Summary - Sales from \$500,000 to 749,999

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	48	52	122	114	63	47	31	55	37	52	64
Total List Price	\$ 30,493,175	\$ 33,546,100	\$ 77,504,636	\$ 72,614,190	\$ 40,378,679	\$ 30,826,465	\$ 20,884,186	\$ 35,763,440	\$ 23,843,995	\$ 32,919,248	\$ 40,781,835
Told Sold Volume	\$ 29,278,025	\$ 31,707,475	\$ 75,112,236	\$ 70,061,629	\$ 37,470,990	\$ 28,207,357	\$ 19,023,650	\$ 32,485,750	\$ 22,011,400	\$ 30,657,500	\$ 38,554,730
List / Sell Ratio	96.02%	94.52%	96.91%	96.48%	92.80%	91.50%	91.09%	90.84%	92.31%	93.13%	94.54%
Average Sales Price	\$609,959	\$609,759	\$615,674	\$614,576	\$594,778	\$600,157	\$613,666	\$590,650	\$594,903	\$589,567	\$602,418
Median Price					\$ 584,500	\$ 600,000	\$ 607,400	\$ 590,000	\$ 590,500	\$ 575,000	\$ 588,250
Average Days on Market	129	241	147	120	200	181	169	254	180	190	181
% Volume Compared to Previous Year	159.43%	108.30%	236.89%	93.28%	53.48%	75.28%	67.44%	170.77%	67.76%	139.28%	125.76%
% ASP Compared to Previous Year	99.64%	99.97%	100.97%	99.82%	96.78%	100.90%	102.25%	96.25%	100.72%	99.10%	102.18%

2013 NA-BN-ES YTD Summary - Jan

January Annual YTD Summary - Sales from \$750,000 - \$999,999

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	21	35	72	53	30	25	6	18	13	20	24
Total List Price	\$ 20,029,800	\$ 31,980,000	\$ 64,042,600	\$ 47,105,000	\$ 27,555,565	\$ 24,772,788	\$ 5,997,600	\$ 17,666,900	\$ 12,184,900	\$ 19,052,700	\$ 23,018,900
Told Sold Volume	\$ 18,257,340	\$ 30,129,400	\$ 61,380,550	\$ 45,485,500	\$ 25,493,443	\$ 22,131,500	\$ 5,227,500	\$ 15,531,500	\$ 11,131,000	\$ 17,003,999	\$ 21,257,500
List / Sell Ratio	91.15%	94.21%	95.84%	96.56%	92.52%	89.34%	87.16%	87.91%	91.35%	89.25%	92.35%
Average Sales Price	\$869,397	\$860,840	\$852,508	\$858,217	\$849,781	\$885,260	\$871,250	\$862,861	\$856,231	\$850,200	\$885,729
Median Price					\$ 822,652	\$ 900,000	\$ 887,500	\$ 860,000	\$ 822,250	\$ 880,000	\$ 877,500
Average Days on Market	172	213	184	123	181	184	200	417	199	180	190
% Volume Compared to Previous Year	99.70%	165.03%	203.72%	74.10%	56.05%	86.81%	23.62%	297.11%	71.67%	152.76%	125.01%
% ASP Compared to Previous Year	99.70%	99.02%	99.03%	100.67%	99.02%	104.18%	98.42%	99.04%	99.23%	99.30%	104.18%

January Annual YTD Summary - All Sales \$1M +

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	40	57	110	96	61	63	30	44	49	42	44
Total List Price	\$ 95,003,000	\$ 163,618,000	\$ 214,886,609	\$ 216,019,665	\$ 153,201,445	\$ 149,963,398	\$ 74,642,390	\$ 133,551,000	\$ 124,683,000	\$ 84,574,885	\$ 96,706,400
Told Sold Volume	\$ 88,371,500	\$ 147,753,000	\$ 200,599,700	\$ 203,315,515	\$ 139,925,120	\$ 133,257,500	\$ 63,010,000	\$ 112,753,740	\$ 107,655,764	\$ 75,488,297	\$ 88,921,000
List / Sell Ratio	93.02%	90.30%	93.35%	94.12%	91.33%	88.86%	84.42%	84.43%	86.34%	89.26%	91.95%
Average Sales Price	\$2,209,288	\$2,592,158	\$1,823,634	\$2,117,870	\$2,293,854	\$2,115,198	\$2,100,333	\$2,562,585	\$2,197,056	\$1,797,340	\$2,020,932
Median Price								\$ 184,450	\$ 165,000	\$ 195,000	\$ 229,000
Average Days on Market	228	260	213	212	227	247	262	245	239	262	216
% Volume Compared to Previous Year	188.58%	167.20%	135.77%	101.35%	68.82%	95.23%	47.28%	178.95%	95.48%	70.12%	117.79%
% ASP Compared to Previous Year	113.15%	117.33%	70.35%	116.13%	108.31%	92.21%	99.30%	122.01%	85.74%	81.81%	112.44%

January Annual YTD Summary - Sales \$1M - \$2M

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	26	34	79	55	39	41	19	24	28	29	28
Total List Price	\$ 39,863,000	\$ 51,428,000	\$ 117,341,899	\$ 80,564,300	\$ 65,168,445	\$ 63,075,899	\$ 30,993,999	\$ 36,476,000	\$ 43,033,000	\$ 42,911,385	\$ 42,796,400
Told Sold Volume	\$ 36,751,500	\$ 47,300,500	\$ 109,283,500	\$ 75,766,900	\$ 58,885,120	\$ 56,072,500	\$ 26,620,000	\$ 30,634,000	\$ 37,215,764	\$ 38,889,883	\$ 38,494,500
List / Sell Ratio	92.19%	91.97%	93.13%	94.05%	90.36%	88.90%	85.89%	83.98%	86.48%	90.63%	89.95%
Average Sales Price	\$1,413,519	\$1,391,191	\$1,383,335	\$1,377,580	\$1,509,875	\$1,367,622	\$1,401,053	\$1,276,417	\$1,329,134	\$1,341,030	\$1,374,804
Median Price					\$ 1,695,000	\$ 1,337,500	\$ 1,350,000	\$ 1,287,500	\$ 1,250,000	\$ 1,262,500	\$ 1,378,500
Average Days on Market	268	253	207	165	216	239	271	222	222	223	231
% Volume Compared to Previous Year	147.87%	128.70%	231.04%	69.33%	77.72%	95.22%	47.47%	115.08%	121.49%	104.50%	98.98%
% ASP Compared to Previous Year	102.37%	98.42%	99.44%	99.58%	109.60%	90.58%	102.44%	91.10%	104.13%	100.90%	102.52%

2013 NA-BN-ES YTD Summary - Jan

January Annual YTD Summary - Sales \$2M - \$5M

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	13	20	28	38	16	17	10	17	18	13	15
Total List Price	\$ 43,190,000	\$ 72,390,000	\$ 79,694,710	\$ 114,770,365	\$ 49,068,000	\$ 56,443,499	\$ 33,748,391	\$ 52,175,000	\$ 58,100,000	\$ 41,663,500	\$ 48,110,000
Told Sold Volume	\$ 39,995,000	\$ 66,652,500	\$ 74,309,820	\$ 106,150,615	\$ 45,440,000	\$ 50,035,000	\$ 28,890,000	\$ 47,219,740	\$ 50,400,000	\$ 36,598,414	\$ 45,126,500
List / Sell Ratio	92.60%	92.07%	93.24%	92.49%	92.61%	88.65%	85.60%	90.50%	86.75%	87.84%	93.80%
Average Sales Price	\$3,076,538	\$3,332,625	\$2,653,922	\$2,793,437	\$2,840,000	\$2,943,235	\$2,889,000	\$2,777,632	\$2,800,000	\$2,815,263	\$3,008,433
Median Price					\$ 2,700,000	\$ 3,000,000	\$ 2,970,000	\$ 2,400,000	\$ 2,599,000	\$ 2,550,000	\$ 2,900,000
Average Days on Market	164	294	237	269	249	257	259	280	275	350	199
% Volume Compared to Previous Year	284.00%	166.65%	111.49%	142.85%	42.81%	110.11%	57.74%	163.45%	106.74%	72.62%	123.30%
% ASP Compared to Previous Year	109.23%	108.32%	79.63%	105.26%	101.67%	103.64%	98.16%	96.15%	100.81%	100.55%	106.86%

January Annual YTD Summary - Sales \$5M +

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	1	3	3	3	6	5	1	3	3	0	1
Total List Price	\$ 11,950,000	\$ 39,800,000	\$ 17,850,000	\$ 20,685,000	\$ 38,965,000	\$ 30,444,000	\$ 9,900,000	\$ 44,900,000	\$ 23,550,000	\$ -	\$ 5,800,000
Told Sold Volume	\$ 11,625,000	\$ 33,800,000	\$ 17,006,380	\$ 21,398,000	\$ 35,600,000	\$ 27,150,000	\$ 7,500,000	\$ 34,900,000	\$ 20,040,000	\$ -	\$ 5,300,000
List / Sell Ratio	97.28%	84.92%	95.27%	103.45%	91.36%	89.18%	75.76%	77.73%	85.10%	#DIV/0!	91.38%
Average Sales Price	\$11,625,000	\$11,266,667	\$5,668,793	\$7,132,667	\$5,933,333	\$5,430,000	\$7,500,000	\$11,633,333	\$6,680,000	#DIV/0!	\$5,300,000
Median Price					\$ 5,975,000	\$ 5,450,000	\$ 7,500,000	\$ 13,000,000	\$ 6,675,000	\$ -	\$ 5,300,000
Average Days on Market	36	2,048	12	350	236	283	138	238	184	#DIV/0!	53
% Volume Compared to Previous Year	146.69%	290.75%	50.31%	125.82%	166.37%	76.26%	27.62%	465.33%	57.42%	0.00%	#DIV/0!
% ASP Compared to Previous Year	146.69%	96.92%	50.31%	125.82%	83.19%	91.52%	138.12%	155.11%	57.42%	#DIV/0!	#DIV/0!

January Annual YTD Summary - Overall Sales

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	484	633	867	583	366	373	439	713	709	715	687
Total List Price	\$ 228,330,198	\$ 346,967,013	\$ 524,221,119	\$ 443,756,559	\$ 286,715,558	\$ 278,903,677	\$ 177,429,908	\$ 304,566,625	\$ 274,942,403	\$ 260,104,795	\$ 284,594,509
Told Sold Volume	\$ 214,880,435	\$ 321,526,576	\$ 499,548,588	\$ 423,523,773	\$ 264,079,153	\$ 249,623,615	\$ 156,372,361	\$ 269,534,615	\$ 246,975,163	\$ 237,778,983	\$ 266,168,045
List / Sell Ratio	94.11%	92.67%	95.29%	95.44%	92.10%	89.50%	88.13%	88.50%	89.83%	91.42%	93.53%
Average Sales Price	\$443,968	\$507,941	\$576,181	\$726,456	\$721,528	\$669,232	\$356,201	\$378,029	\$348,343	\$332,558	\$387,435
Median Price					\$ 406,000	\$ 385,000	\$ 190,000	\$ 184,450	\$ 165,000	\$ 195,000	\$ 229,000
Average Days on Market	112	161	122	128	202	184	152	187	152	168	156
% Volume Compared to Previous Year	156.72%	149.63%	155.37%	84.78%	62.35%	94.53%	62.64%	172.37%	91.63%	96.28%	111.94%
% ASP Compared to Previous Year	117.54%	114.41%	113.43%	126.08%	99.32%	92.75%	53.23%	106.13%	92.15%	95.47%	116.50%

January Annual Rolling Totals Summary - Sales from \$0 - \$249,999

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2012
Number of Sales	4003	4153	4080	1347	733	1147	2798	5788	6296	6491	6496
Total List Price	\$ 663,479,261.00	\$ 734,061,341.00	\$ 762,638,130	\$ 280,868,427	\$ 150,992,448	\$ 234,493,510	\$ 492,692,880	\$ 809,770,978	\$ 886,725,702	\$ 929,579,065	\$ 985,089,140
Told Sold Volume	\$ 637,376,368.00	\$ 700,109,976.00	\$ 738,670,878	\$ 273,167,453	\$ 141,976,333	\$ 212,775,221	\$ 449,798,027	\$ 753,973,677	\$ 831,181,796	\$ 868,947,866	\$ 930,273,476
List / Sell Ratio	96.07%	95.37%	96.86%	97.26%	94.03%	90.74%	91.29%	93.11%	93.74%	93.48%	94.44%
Average Sales Price	\$159,224.67	\$168,579.33	\$181,047	\$202,797	\$193,692	\$185,506	\$160,757	\$130,265	\$132,017	\$133,870	\$143,207
Average Days on Market	87	114	108	88	138	169	147	135	144	154	148
% Volume Compared to Previous Year	113.68%	109.84%	105.51%	36.98%	51.97%	149.87%	211.40%	167.62%	110.24%	104.54%	107.06%
% ASP Compared to Previous Year	108.23%	105.88%	107.40%	112.01%	95.51%	95.77%	86.66%	81.03%	101.35%	101.40%	106.98%

January Annual Rolling Totals Summary - Sales from \$250,000 - \$499,999

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2012
Number of Sales	802	1999	3595	5462	2683	2130	1967	1973	2091	2262	2672
Total List Price	\$ 285,856,193.00	\$ 711,544,207.00	\$ 1,281,770,395	\$ 1,998,068,200	\$ 1,002,231,111	\$ 796,187,897	\$ 741,746,735	\$ 737,523,753	\$ 778,052,380	\$ 852,417,663	\$ 978,399,271
Told Sold Volume	\$ 272,211,236.00	\$ 681,367,297.00	\$ 1,236,811,613	\$ 1,952,847,863	\$ 955,444,238	\$ 736,585,502	\$ 675,906,113	\$ 673,330,349	\$ 717,921,528	\$ 787,072,451	\$ 915,830,505
List / Sell Ratio	95.23%	95.76%	96.49%	97.74%	95.33%	92.51%	91.12%	91.30%	92.27%	92.33%	93.60%
Average Sales Price	\$339,415.51	\$340,854.08	\$344,037	\$357,533	\$356,110	\$345,815	\$343,623	\$341,272	\$343,339	\$347,954	\$342,751
Average Days on Market	97	151	130	89	126	171	188	195	183	184	182
% Volume Compared to Previous Year	130.62%	250.31%	181.52%	157.89%	48.93%	77.09%	91.76%	99.62%	106.62%	109.63%	116.36%
% ASP Compared to Previous Year	99.02%	100.42%	100.93%	103.92%	99.60%	97.11%	99.37%	99.32%	100.61%	101.34%	98.50%

January Annual Rolling Totals Summary - Sales from \$500,000 to 749,999

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2012
Number of Sales	550	605	1126	1895	868	715	674	609	659	725	926
Total List Price	\$ 351,200,503.00	\$ 389,576,520.00	\$ 722,398,024	\$ 1,176,307,001	\$ 550,803,354	\$ 463,932,013	\$ 449,044,289	\$ 403,002,723	\$ 433,364,276	\$ 475,294,521	\$ 598,027,762
Told Sold Volume	\$ 332,883,607.00	\$ 368,569,218.00	\$ 686,763,377	\$ 1,144,954,170	\$ 519,858,569	\$ 429,204,896	\$ 404,889,365	\$ 363,223,711	\$ 395,102,447	\$ 435,710,891	\$ 556,965,765
List / Sell Ratio	94.78%	94.61%	95.07%	97.33%	94.38%	92.51%	90.17%	90.13%	91.17%	91.67%	93.13%
Average Sales Price	\$605,242.92	\$609,205.32	\$609,914	\$604,197	\$598,915	\$600,287	\$600,726	\$596,426	\$599,548	\$600,981	\$601,475
Average Days on Market	145	195	178	122	136	184	211	215	229	212	199
% Volume Compared to Previous Year	115.37%	110.72%	186.33%	166.72%	45.40%	82.56%	94.33%	89.71%	108.78%	110.28%	127.83%
% ASP Compared to Previous Year	100.05%	100.65%	100.12%	99.06%	99.13%	100.23%	100.07%	99.28%	100.52%	100.24%	100.08%

2013 NA-BN-ES RT Summary - Jan

January Annual Rolling Totals Summary - Sales from \$750,000 - \$999,999

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2012
Number of Sales	260	292	558	843	421	359	263	251	282	323	383
Total List Price	\$ 243,029,313.00	\$ 269,180,354.00	\$ 499,522,294	\$ 748,720,244	\$ 378,764,785	\$ 336,309,079	\$ 253,024,746	\$ 244,161,657	\$ 266,608,089	\$ 304,432,007	\$ 357,215,909
Told Sold Volume	\$ 221,328,889.00	\$ 250,733,620.00	\$ 477,164,478	\$ 724,804,189	\$ 358,833,012	\$ 305,927,987	\$ 224,146,051	\$ 213,393,956	\$ 239,851,014	\$ 276,213,379	\$ 329,428,906
List / Sell Ratio	91.07%	93.15%	95.52%	96.81%	94.74%	90.97%	88.59%	87.40%	89.96%	90.73%	92.22%
Average Sales Price	\$851,264.96	\$858,676.78	\$855,133	\$859,791	\$852,335	\$852,167	\$852,266	\$850,175	\$850,536	\$855,150	\$860,128
Average Days on Market	160	215	211	149	151	200	210	257	244	211	219
% Volume Compared to Previous Year	97.31%	113.29%	190.31%	151.90%	49.51%	85.26%	73.27%	95.20%	112.40%	115.16%	119.27%
% ASP Compared to Previous Year	98.81%	100.87%	99.59%	100.54%	99.13%	99.98%	100.01%	99.75%	100.04%	100.54%	100.58%

January Annual Rolling Totals Summary - All Sales \$1M +

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2012
Number of Sales	477	499	910	1403	840	807	596	512	635	699	726
Total List Price	\$ 1,043,163,796.00	\$ 1,184,552,635.00	\$ 2,001,760,085	\$ 2,979,929,274	\$ 1,986,343,632	\$ 1,935,941,831	\$ 1,439,671,800	\$ 1,315,342,713	\$ 1,573,798,692	\$ 1,660,764,982	\$ 1,769,003,124
Told Sold Volume	\$ 934,876,570.00	\$ 1,072,819,548.00	\$ 1,836,974,124	\$ 2,796,345,843	\$ 1,817,262,486	\$ 1,742,124,551	\$ 1,268,645,592	\$ 1,129,265,355	\$ 1,366,457,504	\$ 1,468,433,490	\$ 1,588,677,288
List / Sell Ratio	89.62%	90.57%	91.77%	93.84%	91.49%	89.99%	88.12%	85.85%	86.83%	88.42%	89.81%
Average Sales Price	\$1,959,908.95	\$2,149,938.97	\$2,018,653	\$1,993,119	\$2,163,408	\$2,158,766	\$2,128,600	\$2,205,596	\$2,151,902	\$2,100,763	\$2,188,261
Average Days on Market	198	282	263	228	227	253	247	269	263	265	265
% Volume Compared to Previous Year	127.60%	114.76%	171.23%	152.23%	64.99%	95.87%	72.82%	89.01%	121.00%	107.46%	108.19%
% ASP Compared to Previous Year	88.81%	109.70%	93.89%	98.74%	108.54%	99.79%	98.60%	103.62%	97.57%	97.62%	104.17%

January Annual Rolling Totals Summary - Sales \$1M - \$2M

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2012
Number of Sales	333	321	609	956	532	502	363	324	411	461	514
Total List Price	\$ 493,800,796.00	\$ 480,790,735.00	\$ 917,916,827	\$ 1,393,151,894	\$ 811,051,233	\$ 770,951,044	\$ 582,307,057	\$ 509,454,813	\$ 643,172,020	\$ 707,129,483	\$ 791,783,334
Told Sold Volume	\$ 451,286,270.00	\$ 438,713,579.00	\$ 845,919,524	\$ 1,315,524,643	\$ 742,853,819	\$ 692,691,564	\$ 512,303,621	\$ 435,296,115	\$ 561,322,693	\$ 630,169,333	\$ 714,134,122
List / Sell Ratio	91.39%	91.25%	92.16%	94.43%	91.59%	89.85%	87.98%	85.44%	87.27%	89.12%	90.19%
Average Sales Price	\$1,355,214.02	\$1,366,708.97	\$1,389,030	\$1,376,072	\$1,396,342	\$1,379,864	\$1,411,305	\$1,343,507	\$1,365,749	\$1,366,962	\$1,389,366
Average Days on Market	194	260	246	207	185	235	234	244	246	262	239
% Volume Compared to Previous Year	151.97%	97.21%	192.82%	155.51%	56.47%	93.25%	73.96%	84.97%	128.95%	112.27%	113.32%
% ASP Compared to Previous Year	99.49%	100.85%	101.63%	99.07%	101.47%	98.82%	102.28%	95.20%	101.66%	100.09%	101.64%

2013 NA-BN-ES RT Summary - Jan

January Annual Rolling Totals Summary - Sales \$2M - \$5M

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2012
Number of Sales	122	159	263	403	267	256	205	163	192	210	229
Total List Price	\$ 388,495,000.00	\$ 539,686,900.00	\$ 810,235,598	\$ 1,222,488,390	\$ 857,908,399	\$ 801,945,787	\$ 648,411,743	\$ 568,030,900	\$ 632,602,673	\$ 695,090,499	\$ 747,700,790
Total Sold Volume	\$ 353,526,821.00	\$ 486,693,969.00	\$ 744,600,560	\$ 1,141,430,218	\$ 786,057,152	\$ 721,957,937	\$ 570,459,471	\$ 492,959,240	\$ 552,347,811	\$ 611,676,657	\$ 672,081,666
List / Sell Ratio	91.00%	90.18%	91.90%	93.37%	91.62%	90.03%	87.98%	86.78%	87.31%	88.00%	89.89%
Average Sales Price	\$2,897,760.83	\$3,060,968.36	\$2,831,181	\$2,832,333	\$2,944,034	\$2,820,148	\$2,782,729	\$3,024,290	\$2,876,812	\$2,912,746	\$2,934,854
Average Days on Market	207	322	298	265	292	279	259	322	291	270	273
% Volume Compared to Previous Year	121.34%	137.67%	152.99%	153.29%	68.87%	91.85%	79.02%	86.41%	112.05%	110.74%	109.88%
% ASP Compared to Previous Year	95.48%	105.63%	92.49%	100.04%	103.94%	95.79%	98.67%	108.68%	95.12%	101.25%	100.76%

January Annual Rolling Totals Summary - Sales \$5M +

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2012
Number of Sales	22	19	38	44	41	49	28	25	32	28	27
Total List Price	\$ 160,868,000.00	\$ 164,075,000.00	\$ 273,607,660	\$ 364,289,000	\$ 317,384,000	\$ 363,045,000	\$ 208,953,000	\$ 237,857,000	\$ 298,023,999	\$ 258,545,000	\$ 229,519,000
Total Sold Volume	\$ 145,671,000.00	\$ 147,412,000.00	\$ 246,454,040	\$ 339,390,982	\$ 288,351,515	\$ 327,475,050	\$ 185,882,500	\$ 201,010,000	\$ 252,787,000	\$ 226,587,500	\$ 202,461,500
List / Sell Ratio	90.55%	89.84%	90.08%	93.17%	90.85%	90.20%	88.96%	84.51%	84.82%	87.64%	88.21%
Average Sales Price	\$6,621,409.09	\$7,758,526.32	\$6,485,633	\$7,713,431	\$7,032,964	\$6,683,164	\$6,638,661	\$8,040,400	\$7,899,594	\$8,092,411	\$7,498,574
Average Days on Market	207	326	326	339	343	298	323	247	315	283	253
% Volume Compared to Previous Year	113.16%	101.20%	167.19%	137.71%	84.96%	113.57%	56.76%	108.14%	125.76%	89.64%	89.35%
% ASP Compared to Previous Year	92.59%	117.17%	83.59%	118.93%	91.18%	95.03%	99.33%	121.11%	98.25%	102.44%	92.66%

January Annual Rolling Totals Summary - Overall Sales

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2012
Number of Sales	6092	7548	10269	10950	5545	5158	6298	9133	9963	10500	11247
Total List Price	\$ 2,586,729,066.00	\$ 3,288,915,057.00	\$ 5,268,088,928	\$ 7,183,893,146	\$ 4,069,135,330	\$ 3,766,864,330	\$ 3,376,180,450	\$ 3,509,801,824	\$ 3,938,549,139	\$ 4,222,488,238	\$ 4,687,735,206
Total Sold Volume	\$ 2,414,284,191.00	\$ 3,073,599,659.00	\$ 4,976,384,470	\$ 6,892,119,518	\$ 3,793,374,638	\$ 3,426,618,157	\$ 3,023,385,148	\$ 3,133,187,048	\$ 3,550,514,289	\$ 3,836,378,077	\$ 4,321,175,940
List / Sell Ratio	93.33%	93.45%	94.46%	95.94%	93.22%	90.97%	89.55%	89.27%	90.15%	90.86%	92.18%
Average Sales Price	\$396,304.04	\$407,207.16	\$484,603	\$629,417	\$684,107	\$664,331	\$480,055	\$343,062	\$356,370	\$365,369	\$384,207
Average Days on Market	105	145	143	117	146	187	179	164	168	173	170
% Volume Compared to Previous Year	120.59%	127.31%	161.91%	138.50%	55.04%	90.33%	88.23%	103.63%	113.32%	108.05%	112.64%
% ASP Compared to Previous Year	108.71%	102.75%	119.01%	129.88%	108.69%	97.11%	72.26%	71.46%	103.88%	102.53%	105.16%

2013 NA BN ES YTD Snapshot by Month - Jan

January Transactions	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	317	50.08%	223	25.72%	55	9.43%	83	22.68%	100	26.81%	274	62.41%	450	63.11%	477	67.28%	446	62.38%	374	54.44%
\$250,000 - \$499,999	172	27.17%	340	39.22%	265	45.45%	129	35.25%	138	37.00%	98	22.32%	146	20.48%	133	18.76%	155	21.68%	181	26.35%
\$500,000 - \$749,999	52	8.21%	122	14.07%	114	19.55%	63	17.21%	47	12.60%	31	7.06%	55	7.71%	37	5.22%	52	7.27%	64	9.32%
\$750,000 - \$999,999	35	5.53%	72	8.30%	53	9.09%	30	8.20%	25	6.70%	6	1.37%	18	2.52%	13	1.83%	20	2.80%	24	3.49%
\$1M - \$2M	34	5.37%	79	9.11%	55	9.43%	39	10.66%	41	10.99%	19	4.33%	24	3.37%	28	3.95%	29	4.06%	28	4.08%
\$2M - \$5M	20	3.16%	28	3.23%	38	6.52%	16	4.37%	17	4.56%	10	2.28%	17	2.38%	18	2.54%	13	1.82%	15	2.18%
Over \$5M	3	0.47%	3	0.35%	3	0.51%	6	1.64%	5	1.34%	1	0.23%	3	0.42%	3	0.42%	0	0.00%	1	0.15%
Total Over \$1M	57	9.00%	110	12.69%	96	16.47%	61	16.67%	63	16.89%	30	6.83%	44	6.17%	49	6.91%	42	5.87%	0	0.00%
TOTAL MARKET Number of Sales	633	100.00%	867	100.00%	583	100.00%	366	100.00%	373	100.00%	439	100.00%	713	100.00%	709	100.00%	715	100.00%	687	100.00%

January Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	634	50.08%	446	25.72%	110	9.43%	166	22.68%	200	26.81%	548	62.41%	900	63.11%	954	67.28%	892	62.38%	748	54.44%
\$250,000 - \$499,999	344	27.17%	680	39.22%	530	45.45%	258	35.25%	276	37.00%	196	22.32%	292	20.48%	266	18.76%	310	21.68%	362	26.35%
\$500,000 - \$749,999	104	8.21%	244	14.07%	228	19.55%	126	17.21%	94	12.60%	62	7.06%	110	7.71%	74	5.22%	104	7.27%	128	9.32%
\$750,000 - \$999,999	70	5.53%	144	8.30%	106	9.09%	60	8.20%	50	6.70%	12	1.37%	36	2.52%	26	1.83%	40	2.80%	48	3.49%
\$1M - \$2M	68	5.37%	158	9.11%	110	9.43%	78	10.66%	82	10.99%	38	4.33%	48	3.37%	56	3.95%	58	4.06%	56	4.08%
\$2M - \$5M	40	3.16%	56	3.23%	76	6.52%	32	4.37%	34	4.56%	20	2.28%	34	2.38%	36	2.54%	26	1.82%	30	2.18%
Over \$5M	6	0.47%	6	0.35%	6	0.51%	12	1.64%	10	1.34%	2	0.23%	6	0.42%	6	0.42%	0	0.00%	2	0.15%
Total Over \$1M	114	9.00%	220	12.69%	192	16.47%	122	16.67%	126	16.89%	60	6.83%	88	6.17%	98	6.91%	84	5.87%	0	0.00%
TOTAL MARKET Number of Sides	1266	100.00%	1734	100.00%	1166	100.00%	732	100.00%	746	100.00%	878	100.00%	1426	100.00%	1418	100.00%	1430	100.00%	1374	100.00%

January YTD Transactions	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	317	50.08%	223	25.72%	55	9.43%	83	22.68%	100	26.81%	274	62.41%	450	63.11%	477	67.28%	446	62.38%	374	54.44%
\$250,000 - \$499,999	172	27.17%	340	39.22%	265	45.45%	129	35.25%	138	37.00%	98	22.32%	146	20.48%	133	18.76%	155	21.68%	181	26.35%
\$500,000 - \$749,999	52	8.21%	122	14.07%	114	19.55%	63	17.21%	47	12.60%	31	7.06%	55	7.71%	37	5.22%	52	7.27%	64	9.32%
\$750,000 - \$999,999	35	5.53%	72	8.30%	53	9.09%	30	8.20%	25	6.70%	6	1.37%	18	2.52%	13	1.83%	20	2.80%	24	3.49%
\$1M - \$2M	34	5.37%	79	9.11%	55	9.43%	39	10.66%	41	10.99%	19	4.33%	24	3.37%	28	3.95%	29	4.06%	28	4.08%
\$2M - \$5M	20	3.16%	28	3.23%	38	6.52%	16	4.37%	17	4.56%	10	2.28%	17	2.38%	18	2.54%	13	1.82%	15	2.18%
Over \$5M	3	0.47%	3	0.35%	3	0.51%	6	1.64%	5	1.34%	1	0.23%	3	0.42%	3	0.42%	0	0.00%	1	0.15%
Total Over \$1M	57	9.00%	110	12.69%	96	16.47%	61	16.67%	63	16.89%	30	6.83%	44	6.17%	49	6.91%	42	5.87%	0	0.00%
TOTAL MARKET Number of Sales	633	100.00%	867	100.00%	583	100.00%	366	100.00%	373	100.00%	439	100.00%	713	100.00%	709	100.00%	715	100.00%	687	100.00%

January YTD Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	634	50.08%	446	25.72%	110	9.43%	166	22.68%	200	26.81%	548	62.41%	900	63.11%	954	67.28%	892	62.38%	748	54.44%
\$250,000 - \$499,999	344	27.17%	680	39.22%	530	45.45%	258	35.25%	276	37.00%	196	22.32%	292	20.48%	266	18.76%	310	21.68%	362	26.35%
\$500,000 - \$749,999	104	8.21%	244	14.07%	228	19.55%	126	17.21%	94	12.60%	62	7.06%	110	7.71%	74	5.22%	104	7.27%	128	9.32%
\$750,000 - \$999,999	70	5.53%	144	8.30%	106	9.09%	60	8.20%	50	6.70%	12	1.37%	36	2.52%	26	1.83%	40	2.80%	48	3.49%
\$1M - \$2M	68	5.37%	158	9.11%	110	9.43%	78	10.66%	82	10.99%	38	4.33%	48	3.37%	56	3.95%	58	4.06%	56	4.08%
\$2M - \$5M	40	3.16%	56	3.23%	76	6.52%	32	4.37%	34	4.56%	20	2.28%	34	2.38%	36	2.54%	26	1.82%	30	2.18%
Over \$5M	6	0.47%	6	0.35%	6	0.51%	12	1.64%	10	1.34%	2	0.23%	6	0.42%	6	0.42%	0	0.00%	2	0.15%
Total Over \$1M	114	9.00%	220	12.69%	192	16.47%	122	16.67%	126	16.89%	60	6.83%	88	6.17%	98	6.91%	84	5.87%	0	0.00%
TOTAL MARKET Number of Sides	1266	100.00%	1734	100.00%	1166	100.00%	732	100.00%	746	100.00%	878	100.00%	1426	100.00%	1418	100.00%	1430	100.00%	1374	100.00%

Naples Areas Only									
Closed Units									
Year Mth	A	B	C	D	E	F	G	Grand Total	
2013-01		303	135	47	17	26	15	1	544
2013-02		0	0	0	0	0	0	0	0
2013-03		0	0	0	0	0	0	0	0
2013-04		0	0	0	0	0	0	0	0
2013-05		0	0	0	0	0	0	0	0
2013-06		0	0	0	0	0	0	0	0
2013-07		0	0	0	0	0	0	0	0
2013-08		0	0	0	0	0	0	0	0
2013-09		0	0	0	0	0	0	0	0
2013-10		0	0	0	0	0	0	0	0
2013-11		0	0	0	0	0	0	0	0
2013-12		0	0	0	0	0	0	0	0
Total Units		303	135	47	17	26	15	1	544
Closed Volume									
Year Mth	A	B	C	D	E	F	G	Grand Total	
2013-01		\$43,668,572	\$47,006,657	\$28,353,280	\$15,250,500	\$35,594,500	\$45,126,500	\$5,300,000	\$220,300,009
2013-02		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2013-03		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2013-04		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2013-05		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2013-06		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2013-07		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2013-08		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2013-09		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2013-10		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2013-11		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2013-12		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Volume		\$43,668,572	\$47,006,657	\$28,353,280	\$15,250,500	\$35,594,500	\$45,126,500	\$5,300,000	\$220,300,009

Bonita Estero Areas Only								
Closed Units								
Year Mth	A	B	C	D	E	F	G	Grand Total
2013-01		71	46	17	7	2	0	143
2013-02		0	0	0	0	0	0	0
2013-03		0	0	0	0	0	0	0
2013-04		0	0	0	0	0	0	0
2013-05		0	0	0	0	0	0	0
2013-06		0	0	0	0	0	0	0
2013-07		0	0	0	0	0	0	0
2013-08		0	0	0	0	0	0	0
2013-09		0	0	0	0	0	0	0
2013-10		0	0	0	0	0	0	0
2013-11		0	0	0	0	0	0	0
2013-12		0	0	0	0	0	0	0
Total Units		71	46	17	7	2	0	143

Closed Volume								
Year Mth	A	B	C	D	E	F	G	Grand Total
2013-01	\$11,363,686	\$15,395,900	\$10,201,450	\$6,007,000	\$2,900,000	\$0	\$0	\$45,868,036
2013-02	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2013-03	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2013-04	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2013-05	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2013-06	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2013-07	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2013-08	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2013-09	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2013-10	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2013-11	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2013-12	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Volume	\$11,363,686	\$15,395,900	\$10,201,450	\$6,007,000	\$2,900,000	\$0	\$0	\$45,868,036

Combined Naples - Bonita - Estero Markets									
Closed Units									
Year Mth	A	B	C	D	E	F	G	Grand Total	
2013-01		374	181	64	24	28	15	1	687
2013-02		0	0	0	0	0	0	0	0
2013-03		0	0	0	0	0	0	0	0
2013-04		0	0	0	0	0	0	0	0
2013-05		0	0	0	0	0	0	0	0
2013-06		0	0	0	0	0	0	0	0
2013-07		0	0	0	0	0	0	0	0
2013-08		0	0	0	0	0	0	0	0
2013-09		0	0	0	0	0	0	0	0
2013-10		0	0	0	0	0	0	0	0
2013-11		0	0	0	0	0	0	0	0
2013-12		0	0	0	0	0	0	0	0
Total Units		374	181	64	24	28	15	1	687
		374	181	64	24	28	15	1	687
Closed Volume									
Year Mth	A	B	C	D	E	F	G	Grand Total	
2013-01		55,032,258	62,402,557	38,554,730	21,257,500	38,494,500	45,126,500	5,300,000	\$266,168,045
2013-02		0	0	0	0	0	0	0	\$0
2013-03		0	0	0	0	0	0	0	\$0
2013-04		0	0	0	0	0	0	0	\$0
2013-05		0	0	0	0	0	0	0	\$0
2013-06		0	0	0	0	0	0	0	\$0
2013-07		0	0	0	0	0	0	0	\$0
2013-08		0	0	0	0	0	0	0	\$0
2013-09		0	0	0	0	0	0	0	\$0
2013-10		0	0	0	0	0	0	0	\$0
2013-11		0	0	0	0	0	0	0	\$0
2013-12		0	0	0	0	0	0	0	\$0
Total Volume		\$55,032,258	\$62,402,557	\$38,554,730	\$21,257,500	\$38,494,500	\$45,126,500	\$5,300,000	\$266,168,045

12 Month Rolling Average Report - Sales Between \$0 - \$249,999 - Naples and Bonita Sales Reported By NABOR													
	# Sales	Total List Price	Total Sold Volume	List/Sell Ratio	YTD Median	Average Sales Price	Total DOM	Total 12 month DOM	Average DOM	Preceding 12 Month Rolling Total	Preceding 12 Month ASP	Preceding 12 Month Sales Count	12 Month Av. DOM
Jan-12	446	\$64,695,064	\$60,478,583	93.48%	\$ 135,000	\$135,602	69573	996,573	156	\$868,947,866	\$133,870	6491	154
Feb-12	523	\$78,136,942	\$73,108,450	93.56%	\$ 135,000	\$139,787	68736	987,271	131	\$872,750,126	\$134,518	6488	152
Mar-12	670	\$102,352,947	\$95,975,643	93.77%	\$ 136,500	\$143,247	98029	961,129	146	\$863,017,139	\$135,823	6354	151
Apr-12	715	\$109,056,820	\$102,488,177	93.98%	\$ 140,000	\$143,340	114633	955,012	160	\$861,604,461	\$136,416	6316	151
May-12	694	\$108,384,492	\$102,486,250	94.56%	\$ 140,000	\$147,675	111536	970,341	161	\$878,305,880	\$137,579	6384	152
Jun-12	604	\$92,116,062	\$86,961,471	94.40%	\$ 140,000	\$143,976	86939	962,174	144	\$888,417,861	\$138,707	6405	150
Jul-12	464	\$67,756,159	\$64,163,706	94.70%	\$ 140,000	\$138,284	73520	965,601	158	\$892,020,136	\$139,096	6413	151
Aug-12	523	\$79,556,425	\$74,815,444	94.04%	\$ 139,900	\$143,051	73708	957,816	141	\$897,688,611	\$139,958	6414	149
Sep-12	435	\$63,233,725	\$59,931,597	94.78%	\$ 140,000	\$137,774	66300	960,456	152	\$898,746,191	\$140,188	6411	150
Oct-12	501	\$74,065,853	\$70,365,961	95.00%	\$ 139,900	\$140,451	73206	970,051	146	\$912,971,584	\$140,934	6478	150
Nov-12	481	\$73,726,020	\$70,138,691	95.13%	\$ 140,000	\$145,818	70918	972,396	147	\$921,681,117	\$141,732	6503	150
Dec-12	512	\$78,744,805	\$74,805,828	95.00%	\$ 140,000	\$146,105	75487	982,585	147	\$935,719,801	\$142,466	6568	150
Jan-13	374	\$57,958,890	\$55,032,258	94.95%	\$ 147,000	\$147,145	49593	962,605	133	\$930,273,476	\$143,207	6496	148
Feb-13	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	893,869	#DIV/0!	\$857,165,026	\$143,507	5973	150
Mar-13	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	795,840	#DIV/0!	\$761,189,383	\$143,539	5303	150
Apr-13	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	681,207	#DIV/0!	\$658,701,206	\$143,570	4588	148
May-13	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	569,671	#DIV/0!	\$556,214,956	\$142,839	3894	146
Jun-13	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	482,732	#DIV/0!	\$469,253,485	\$142,630	3290	147
Jul-13	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	409,212	#DIV/0!	\$405,089,779	\$143,344	2826	145
Aug-13	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	335,504	#DIV/0!	\$330,274,335	\$143,410	2303	146
Sep-13	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	269,204	#DIV/0!	\$270,342,738	\$144,723	1868	144
Oct-13	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	195,998	#DIV/0!	\$199,976,777	\$146,289	1367	143
Nov-13	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	125,080	#DIV/0!	\$129,838,086	\$146,544	886	141
Dec-13	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	49,593	#DIV/0!	\$55,032,258	\$147,145	374	133

2013 NA-BN-ES Price Categories
Twelve Month Rolling Average Report 250-500

12 Month Rolling Average Report - Sales Between \$250,000 - \$499,999 - Naples and Bonita Sales Reported By NABOR													
	# Sales	Total List Price	Total Sold Volume	List/Sell Ratio	YTD Median	Average Sales Price	Total DOM	Total 12 month DOM	Average DOM	Preceding 12 Month Rolling Total	Preceding 12 Month ASP	Preced ing 12 Month Sales Count	12 Month Av. DOM
Jan-12	155	\$ 58,862,898	\$54,150,604	91.99%	\$344,750	\$349,359	26074	416,623	168	\$787,072,451	\$347,954	2262	184
Feb-12	170	\$ 63,043,499	\$58,510,453	92.81%	\$340,000	\$344,179	33793	417,152	199	\$780,074,262	\$347,627	2244	186
Mar-12	281	\$ 104,442,368	\$97,817,978	93.66%	\$335,000	\$348,107	51174	418,985	182	\$789,760,604	\$347,912	2270	185
Apr-12	299	\$ 108,589,795	\$100,828,863	92.85%	\$332,553	\$337,220	51522	418,658	172	\$796,275,799	\$346,056	2301	182
May-12	294	\$ 106,905,686	\$99,717,169	93.28%	\$330,000	\$339,174	53123	421,883	181	\$805,408,995	\$345,225	2333	181
Jun-12	289	\$ 108,531,178	\$100,641,533	92.73%	\$332,000	\$348,241	57284	429,346	198	\$816,268,686	\$344,999	2366	181
Jul-12	174	\$ 63,213,283	\$58,789,362	93.00%	\$330,000	\$337,870	30594	427,457	176	\$813,711,819	\$344,064	2365	181
Aug-12	191	\$ 68,803,006	\$64,557,247	93.83%	\$330,000	\$337,996	35040	431,457	183	\$817,614,843	\$343,680	2379	181
Sep-12	164	\$ 59,556,354	\$56,025,572	94.07%	\$330,000	\$341,619	30465	436,274	186	\$824,410,146	\$343,504	2400	182
Oct-12	199	\$ 73,642,475	\$69,482,135	94.35%	\$330,000	\$349,156	33531	448,609	168	\$855,261,466	\$344,170	2485	181
Nov-12	213	\$ 76,700,948	\$72,903,664	95.05%	\$330,000	\$342,271	38062	467,396	179	\$888,912,767	\$343,873	2585	181
Dec-12	217	\$ 78,842,195	\$74,153,972	94.05%	\$330,000	\$341,723	39041	479,703	180	\$907,578,552	\$343,000	2646	181
Jan-13	181	\$ 66,128,484	\$62,402,557	94.37%	\$335,000	\$344,766	32020	485,649	177	\$915,830,505	\$342,751	2672	182
Feb-13	0	\$ -	\$0	#DIV/0!	\$0	#DIV/0!	0	451,856	#DIV/0!	\$857,320,052	\$342,654	2502	181
Mar-13	0	\$ -	\$0	#DIV/0!	\$0	#DIV/0!	0	400,682	#DIV/0!	\$759,502,074	\$341,964	2221	180
Apr-13	0	\$ -	\$0	#DIV/0!	\$0	#DIV/0!	0	349,160	#DIV/0!	\$658,673,211	\$342,702	1922	182
May-13	0	\$ -	\$0	#DIV/0!	\$0	#DIV/0!	0	296,037	#DIV/0!	\$558,956,042	\$343,339	1628	182
Jun-13	0	\$ -	\$0	#DIV/0!	\$0	#DIV/0!	0	238,753	#DIV/0!	\$458,314,509	\$342,281	1339	178
Jul-13	0	\$ -	\$0	#DIV/0!	\$0	#DIV/0!	0	208,159	#DIV/0!	\$399,525,147	\$342,940	1165	179
Aug-13	0	\$ -	\$0	#DIV/0!	\$0	#DIV/0!	0	173,119	#DIV/0!	\$334,967,900	\$343,910	974	178
Sep-13	0	\$ -	\$0	#DIV/0!	\$0	#DIV/0!	0	142,654	#DIV/0!	\$278,942,328	\$344,373	810	176
Oct-13	0	\$ -	\$0	#DIV/0!	\$0	#DIV/0!	0	109,123	#DIV/0!	\$209,460,193	\$342,815	611	179
Nov-13	0	\$ -	\$0	#DIV/0!	\$0	#DIV/0!	0	71,061	#DIV/0!	\$136,556,529	\$343,107	398	179
Dec-13	0	\$ -	\$0	#DIV/0!	\$0	#DIV/0!	0	32,020	#DIV/0!	\$62,402,557	\$344,766	181	177

2013 NA-BN-ES Price Categories
Twelve Month Rolling Average Report 500-750

12 Month Rolling Average Report - Sales Between \$500,000 - \$749,999 - Naples and Bonita Sales Reported By NABOR													
	# Sales	Total List Price	Total Sold Volume	List/Sell Ratio	YTD Median	Average Sales Price	Tot DOM	12 Mnth Total DOM	Average DOM	Preceding 12 Month Rolling Total	Preceding 12 Month ASP	Preceding 12 Month Sales Count	12 Month Av. DOM
Jan-12	52	\$32,919,248	\$30,657,500	93.13%	\$575,000	\$589,567	9,868	153,541	190	\$435,710,891	\$600,981	725	212
Feb-12	75	\$49,247,352	\$45,285,500	91.96%	\$580,000	\$603,807	14,070	157,098	188	\$447,940,491	\$601,262	745	211
Mar-12	117	\$75,523,074	\$69,754,715	92.36%	\$588,500	\$596,194	23,984	161,379	205	\$466,624,806	\$599,005	779	207
Apr-12	108	\$71,219,258	\$66,233,600	93.00%	\$595,000	\$613,274	24,853	164,366	230	\$470,527,661	\$600,163	784	210
May-12	95	\$60,461,649	\$56,825,456	93.99%	\$595,000	\$598,163	18,183	165,642	191	\$483,953,207	\$600,438	806	206
Jun-12	84	\$54,037,227	\$50,385,065	93.24%	\$595,000	\$599,822	13,464	158,550	160	\$479,785,146	\$600,482	799	198
Jul-12	61	\$39,675,360	\$36,576,471	92.19%	\$595,000	\$599,614	11,342	159,105	186	\$485,094,403	\$599,622	809	197
Aug-12	59	\$38,242,324	\$35,732,558	93.44%	\$595,000	\$605,637	11,819	163,075	200	\$491,889,651	\$600,598	819	199
Sep-12	60	\$39,507,188	\$36,684,215	92.85%	\$598,000	\$611,404	13,390	167,254	223	\$504,032,583	\$602,189	837	200
Oct-12	58	\$36,590,150	\$34,052,412	93.06%	\$595,000	\$587,111	12,907	171,218	223	\$515,270,245	\$601,249	857	200
Nov-12	58	\$37,698,775	\$35,382,355	93.86%	\$595,000	\$610,041	12,333	175,747	213	\$527,673,151	\$601,680	877	200
Dec-12	87	\$55,043,570	\$51,498,688	93.56%	\$592,500	\$591,939	15,987	182,200	184	\$549,068,535	\$600,731	914	199
Jan-13	64	\$40,781,835	\$38,554,730	94.54%	\$588,250	\$602,418	11,578	183,910	181	\$556,965,765	\$601,475	926	199
Feb-13	0	\$0	\$0	#DIV/0!	\$0	#DIV/0!	0	169,840	#DIV/0!	\$511,680,265	\$601,269	851	200
Mar-13	0	\$0	\$0	#DIV/0!	\$0	#DIV/0!	0	145,856	#DIV/0!	\$441,925,550	\$602,078	734	199
Apr-13	0	\$0	\$0	#DIV/0!	\$0	#DIV/0!	0	121,003	#DIV/0!	\$375,691,950	\$600,147	626	193
May-13	0	\$0	\$0	#DIV/0!	\$0	#DIV/0!	0	102,820	#DIV/0!	\$318,866,494	\$600,502	531	194
Jun-13	0	\$0	\$0	#DIV/0!	\$0	#DIV/0!	0	89,356	#DIV/0!	\$268,481,429	\$600,630	447	200
Jul-13	0	\$0	\$0	#DIV/0!	\$0	#DIV/0!	0	78,014	#DIV/0!	\$231,904,958	\$600,790	386	202
Aug-13	0	\$0	\$0	#DIV/0!	\$0	#DIV/0!	0	66,195	#DIV/0!	\$196,172,400	\$599,916	327	202
Sep-13	0	\$0	\$0	#DIV/0!	\$0	#DIV/0!	0	52,805	#DIV/0!	\$159,488,185	\$597,334	267	198
Oct-13	0	\$0	\$0	#DIV/0!	\$0	#DIV/0!	0	39,898	#DIV/0!	\$125,435,773	\$600,171	209	191
Nov-13	0	\$0	\$0	#DIV/0!	\$0	#DIV/0!	0	27,565	#DIV/0!	\$90,053,418	\$596,380	151	183
Dec-13	0	\$0	\$0	#DIV/0!	\$0	#DIV/0!	0	11,578	#DIV/0!	\$38,554,730	\$602,418	64	181

12 Month Rolling Average Report - Sales Between \$750,000 - \$999,999 - Naples and Bonita Sales Reported By NABOR													
	# Sales	Total List Price	Total Sold Volume	List/Sell Ratio	YTD Median	Average Sales Price	Total DOM	Total 12 month DOM	Average DOM	Preceding 12 Month Rolling Total	Preceding 12 Month ASP	Preceding 12 Month Sales Count	12 Month Av. DOM
Jan-12	20	\$19,052,700	\$17,003,999	89.25%	\$ 880,000	\$850,200	3,596	68,058	180	\$276,213,379	\$855,150	323	211
Feb-12	18	\$16,653,580	\$15,453,084	92.79%	\$ 865,000	\$858,505	4,931	64,864	274	\$262,544,713	\$852,418	308	211
Mar-12	48	\$43,775,346	\$40,356,385	92.19%	\$ 850,000	\$840,758	10,639	68,395	222	\$271,522,183	\$848,507	320	214
Apr-12	47	\$44,382,975	\$40,555,620	91.38%	\$ 850,000	\$862,886	8,940	69,997	190	\$279,789,028	\$850,423	329	213
May-12	56	\$53,589,794	\$49,264,745	91.93%	\$ 852,500	\$879,728	14,314	74,793	256	\$290,276,073	\$853,753	340	220
Jun-12	34	\$32,661,500	\$29,568,345	90.53%	\$ 855,000	\$869,657	6,809	75,227	200	\$292,995,443	\$856,712	342	220
Jul-12	29	\$26,466,801	\$24,694,227	93.30%	\$ 850,000	\$851,525	7,029	77,729	242	\$295,641,870	\$854,456	346	225
Aug-12	18	\$16,312,790	\$15,054,645	92.29%	\$ 850,000	\$836,369	3,500	78,131	194	\$299,016,615	\$854,333	350	223
Sep-12	18	\$16,881,299	\$15,066,000	89.25%	\$ 850,000	\$837,000	4,001	78,587	222	\$298,431,225	\$855,104	349	225
Oct-12	23	\$20,562,799	\$19,824,750	96.41%	\$ 850,000	\$861,946	5,197	79,501	226	\$301,570,640	\$856,735	352	226
Nov-12	31	\$28,814,600	\$26,542,500	92.11%	\$ 850,000	\$856,210	5,781	79,297	186	\$311,986,140	\$857,105	364	218
Dec-12	37	\$34,095,525	\$31,791,105	93.24%	\$ 850,000	\$859,219	8,052	82,789	218	\$325,175,405	\$857,983	379	218
Jan-13	24	\$23,018,900	\$21,257,500	92.35%	\$ 877,500	\$885,729	4,556	83,749	190	\$329,428,906	\$860,128	383	219
Feb-13	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	78,818	#DIV/0!	\$313,975,822	\$860,208	365	216
Mar-13	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	68,179	#DIV/0!	\$273,619,437	\$863,153	317	215
Apr-13	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	59,239	#DIV/0!	\$233,063,817	\$863,199	270	219
May-13	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	44,925	#DIV/0!	\$183,799,072	\$858,874	214	210
Jun-13	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	38,116	#DIV/0!	\$154,230,727	\$856,837	180	212
Jul-13	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	31,087	#DIV/0!	\$129,536,500	\$857,858	151	206
Aug-13	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	27,587	#DIV/0!	\$114,481,855	\$860,766	133	207
Sep-13	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	23,586	#DIV/0!	\$99,415,855	\$864,486	115	205
Oct-13	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	18,389	#DIV/0!	\$79,591,105	\$865,121	92	200
Nov-13	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	12,608	#DIV/0!	\$53,048,605	\$869,649	61	207
Dec-13	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	4,556	#DIV/0!	\$21,257,500	\$885,729	24	190

2013 NA-BN-ES Price Categories
Twelve Month Rolling Average Report Over1M

12 Month Rolling Average Report - Sales in Excess of \$1 M - Naples and Bonita Sales Reported By NABOR													
	# Sales	Total List Price	Total Sold Volume	List/Sell Ratio	YTD Median	Average Sales Price	Total DOM	12 Month DOM	Average DOM	Preceding 12 Month Rolling Total	Preceding 12 Month ASP	Preceding 12 Month Sales Count	12 Month Av. DOM
Jan-12	42	\$ 84,574,885	\$ 75,488,297	89.26%	\$ 1,475,000	\$ 1,797,340	11,012	185,431	262	\$ 1,468,433,490	\$ 2,100,763	699	265
Feb-12	52	\$ 118,202,152	\$ 106,881,925	90.42%	\$ 1,550,000	\$ 2,055,422	12,049	187,064	232	\$ 1,480,164,732	\$ 2,087,679	709	264
Mar-12	77	\$ 172,199,911	\$ 155,216,232	90.14%	\$ 1,612,500	\$ 2,015,795	17,988	184,141	234	\$ 1,464,320,464	\$ 2,088,902	701	263
Apr-12	107	\$ 224,151,040	\$ 202,212,595	90.21%	\$ 1,600,000	\$ 1,889,837	25,716	180,626	240	\$ 1,455,220,317	\$ 2,058,303	707	255
May-12	124	\$ 301,545,588	\$ 268,878,380	89.17%	\$ 1,600,000	\$ 2,168,374	34,448	192,464	278	\$ 1,506,968,147	\$ 2,055,891	733	263
Jun-12	80	\$ 174,691,900	\$ 156,460,175	89.56%	\$ 1,600,000	\$ 1,955,752	21,924	192,039	274	\$ 1,513,485,294	\$ 2,073,268	730	263
Jul-12	48	\$ 105,739,400	\$ 95,931,237	90.72%	\$ 1,600,000	\$ 1,998,567	14,132	191,793	294	\$ 1,479,992,281	\$ 2,044,188	724	265
Aug-12	45	\$ 114,592,050	\$ 100,929,270	88.08%	\$ 1,600,000	\$ 2,242,873	10,298	188,434	229	\$ 1,489,174,051	\$ 2,039,964	730	258
Sep-12	29	\$ 61,184,404	\$ 55,256,500	90.31%	\$ 1,600,000	\$ 1,905,397	6,663	188,405	230	\$ 1,471,010,301	\$ 2,020,619	728	259
Oct-12	36	\$ 80,880,500	\$ 72,468,999	89.60%	\$ 1,595,000	\$ 2,013,028	10,916	187,497	303	\$ 1,468,034,800	\$ 2,030,477	723	259
Nov-12	62	\$ 178,008,740	\$ 158,070,827	88.80%	\$ 1,600,000	\$ 2,549,529	17,289	195,338	279	\$ 1,538,842,437	\$ 2,054,529	749	261
Dec-12	66	\$ 141,101,039	\$ 127,450,148	90.33%	\$ 1,600,000	\$ 1,931,063	11,591	194,026	176	\$ 1,575,244,585	\$ 2,051,100	768	253
Jan-13	44	\$ 96,706,400	\$ 88,921,000	91.95%	\$ 1,590,000	\$ 2,020,932	9,497	192,511	216	\$ 1,588,677,288	\$ 2,063,217	770	250
Feb-13	0	\$ -	\$ -	#DIV/0!	\$ -	#DIV/0!	0	180,462	#DIV/0!	\$ 1,481,795,363	\$ 2,063,782	718	251
Mar-13	0	\$ -	\$ -	#DIV/0!	\$ -	#DIV/0!	0	162,474	#DIV/0!	\$ 1,326,579,131	\$ 2,069,546	641	253
Apr-13	0	\$ -	\$ -	#DIV/0!	\$ -	#DIV/0!	0	136,758	#DIV/0!	\$ 1,124,366,536	\$ 2,105,555	534	256
May-13	0	\$ -	\$ -	#DIV/0!	\$ -	#DIV/0!	0	102,310	#DIV/0!	\$ 855,488,156	\$ 2,086,556	410	250
Jun-13	0	\$ -	\$ -	#DIV/0!	\$ -	#DIV/0!	0	80,386	#DIV/0!	\$ 699,027,981	\$ 2,118,267	330	244
Jul-13	0	\$ -	\$ -	#DIV/0!	\$ -	#DIV/0!	0	66,254	#DIV/0!	\$ 603,096,744	\$ 2,138,641	282	235
Aug-13	0	\$ -	\$ -	#DIV/0!	\$ -	#DIV/0!	0	55,956	#DIV/0!	\$ 502,167,474	\$ 2,118,850	237	236
Sep-13	0	\$ -	\$ -	#DIV/0!	\$ -	#DIV/0!	0	49,293	#DIV/0!	\$ 446,910,974	\$ 2,148,610	208	237
Oct-13	0	\$ -	\$ -	#DIV/0!	\$ -	#DIV/0!	0	38,377	#DIV/0!	\$ 374,441,975	\$ 2,176,988	172	223
Nov-13	0	\$ -	\$ -	#DIV/0!	\$ -	#DIV/0!	0	21,088	#DIV/0!	\$ 216,371,148	\$ 1,967,010	110	192
Dec-13	0	\$ -	\$ -	#DIV/0!	\$ -	#DIV/0!	0	9,497	#DIV/0!	\$ 88,921,000	\$ 2,020,932	44	216

HISTORY OF LISTINGS TAKEN

#Jan/A1	January 2004 Listings Taken			January 2005 Listings Taken		
Price Category	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All
0-249,999	231	576	807	100	235	335
250,000-499,999	203	394	597	185	610	795
500,000-749,999	41	173	214	55	205	260
750,000-999,999	25	99	124	40	135	175
1,000,000-1,999,999	35	127	162	30	150	180
2,000,000-4,999,999	22	72	94	22	117	139
5,000,000 and over	0	11	11	4	20	24
Totals	557	1452	2009	436	1472	1908

	January 2006 Listings Taken			January 2007 Listings Taken		
Price Category	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All
0-249,999	71	101	172	141	311	452
250,000-499,999	485	1207	1692	477	1340	1817
500,000-749,999	218	565	783	203	531	734
750,000-999,999	94	267	361	68	262	330
1,000,000-1,999,999	64	281	345	55	248	303
2,000,000-4,999,999	22	160	182	5	130	135
5,000,000 and over	3	28	31	1	22	23
Totals	957	2609	3566	950	2844	3794

	January 2008 Listings Taken			January 2009 Listings Taken		
Price Category	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All
0-249,999	180	525	705	231	845	1076
250,000-499,999	385	972	1357	221	620	841
500,000-749,999	110	311	421	82	252	334
750,000-999,999	41	182	223	49	147	196
1,000,000-1,999,999	45	211	256	32	191	223
2,000,000-4,999,999	12	103	115	15	122	137
5,000,000 and over	2	30	32	0	23	23
Totals	775	2334	3109	630	2200	2830

	January 2010 Listings Taken			January 2011 Listings Taken			January 2012 Listings Taken		
Price Category	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All
0-249,999	253	823	1076	236	852	1088	180	801	981
250,000-499,999	160	474	634	174	430	604	138	418	556
500,000-749,999	56	161	217	60	180	240	60	187	247
750,000-999,999	34	108	142	29	107	136	25	84	109
1,000,000-1,999,999	30	186	216	25	119	144	36	112	148
2,000,000-4,999,999	8	115	123	12	84	96	6	63	69
5,000,000 and over	0	15	15	0	8	8	0	16	16
Totals	541	1882	2423	536	1780	2316	445	1681	2126

	January 2013 Listings Taken			January 2014 Listings Taken			January 2015 Listings Taken		
Price Category	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All
0-249,999	219	790	1009	0	0	0	0	0	0
250,000-499,999	194	507	701	0	0	0	0	0	0
500,000-749,999	46	172	218	0	0	0	0	0	0
750,000-999,999	25	89	114	0	0	0	0	0	0
1,000,000-1,999,999	25	115	140	0	0	0	0	0	0
2,000,000-4,999,999	9	70	79	0	0	0	0	0	0
5,000,000 and over	0	12	12	0	0	0	0	0	0
Totals	518	1755	2273	0	0	0	0	0	0

COMPARATIVE JANUARY NEW LISTING TOTALS										
Price Range	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
0-249,999	807	335	172	452	705	1076	1076	1088	981	1009
250,000-499,999	597	795	1692	1817	1357	841	634	604	556	701
500,000-749,999	214	260	783	734	421	334	217	240	247	218
750,000-999,999	124	175	361	330	223	196	142	136	109	114
1M-2M	162	180	345	303	256	223	216	144	148	140
2M-5M	94	139	182	135	115	137	123	96	69	79
5M+	11	24	31	23	32	23	15	8	16	12
Totals	2009	0	3566	3794	3109	2830	2423	2316	2126	2273

COMPARATIVE ROLLING TOTALS OF LISTINGS TAKEN DURING THE PAST YEAR										
Price Range	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
0-249,999	0	5078	2024	2860	4903	9500	11446	11892	9986	9171
250,000-499,999	0	6141	11020	14997	12298	8906	6101	5648	5096	5188
500,000-749,999	0	1909	4617	6277	4216	2978	2023	1912	1686	1748
750,000-999,999	0	1149	2096	2438	2020	1516	1184	1016	935	856
1M-2M	0	1367	2170	2527	2143	1757	1423	1274	1122	1151
2M-5M	0	887	1056	1119	1039	976	798	650	517	546
5M+	0	152	185	186	184	191	158	113	120	117
Totals	0	16683	23168	30404	26803	25824	23133	22505	19462	18777

COMPARATIVE YEAR TO DATE TOTALS OF LISTINGS TAKEN THROUGH CURRENT MONTH										
Price Range	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
0-249,999	807	335	172	452	705	1076	1076	1088	981	1009
250,000-499,999	597	795	1692	1817	1357	841	634	604	556	701
500,000-749,999	214	260	783	734	421	334	217	240	247	218
750,000-999,999	124	175	361	330	223	196	142	136	109	114
1M-2M	162	180	345	303	256	223	216	144	148	140
2M-5M	94	139	182	135	115	137	123	96	69	79
5M+	11	24	31	23	32	23	15	8	16	12
Totals	2009	1908	3566	3794	3109	2830	2423	2316	2126	2273

	January 2004 PENDED SALES				January 2005 PENDED SALES				January 2006 PENDED SALES		
Price Category	Bonita	Naples	All		Bonita	Naples	All		Bonita	Naples	All
0-249,999	0	0	0		80	221	301		25	38	63
250,000-499,999	0	0	0		158	549	707		103	280	383
500,000-749,999	0	0	0		35	171	206		31	87	118
750,000-999,999	0	0	0		17	90	107		14	63	77
1,000,000-1,999,999	0	0	0		23	116	139		15	61	76
2,000,000-4,999,999	0	0	0		14	59	73		8	30	38
5,000,000 and over	0	0	0		0	10	10		0	6	6
Totals	0	0	0		327	1216	1543		196	565	761

	January 2007 PENDED SALES				January 2008 PENDED SALES				January 2009 PENDED SALES		
Price Category	Bonita	Naples	All		Bonita	Naples	All		Bonita/Estero	Naples	All
0-249,999	22	70	92		25	139	164		117	500	617
250,000-499,999	53	222	275		73	167	240		57	171	228
500,000-749,999	23	66	89		16	47	63		11	26	37
750,000-999,999	17	35	52		11	23	34		5	13	18
1,000,000-1,999,999	15	58	73		10	38	48		4	30	34
2,000,000-4,999,999	5	35	40		0	23	23		3	17	20
5,000,000 and over	0	8	8		0	5	5		0	1	1
Totals	135	494	629		135	442	577		197	758	955

	January 2010 PENDED SALES				January 2011 PENDED SALES				January 2012 PENDED SALES		
Price Category	Bonita/Estero	Naples	All		Bonita/Estero	Naples	All		Bonita/Estero	Naples	All
0-249,999	219	692	911		214	779	993		151	698	849
250,000-499,999	86	220	306		84	197	281		72	240	312
500,000-749,999	17	68	85		20	63	83		15	87	102
750,000-999,999	6	28	34		8	41	49		5	39	44
1,000,000-1,999,999	6	43	49		16	52	68		12	47	59
2,000,000-4,999,999	2	27	29		3	24	27		2	28	30
5,000,000 and over	0	6	6		0	5	5		0	2	2
Totals	336	1084	1420		345	1161	1506		257	1141	1398

	January 2013 PENDED SALES				January 2014 PENDED SALES				January 2015 PENDED SALES		
Price Category	Bonita/Estero	Naples	All		Bonita/Estero	Naples	All		Bonita/Estero	Naples	All
0-249,999	163	609	772								
250,000-499,999	107	294	401								
500,000-749,999	26	98	124								
750,000-999,999	9	42	51								
1,000,000-1,999,999	15	57	72								
2,000,000-4,999,999	4	31	35								
5,000,000 and over	0	9	9								
Totals	324	1140	1464								

COMPARATIVE JANUARY PENDED SALES TOTALS											
Price Range	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	
0-249,999	0	301	63	92	164	617	911	993	849	772	
250,000-499,999	0	707	383	275	240	228	306	281	312	401	
500,000-749,999	0	206	118	89	63	37	85	83	102	124	
750,000-999,999	0	107	77	52	34	18	34	49	44	51	
1M-2M	0	139	76	73	48	34	49	68	59	72	
2M-5M	0	73	38	40	23	20	29	27	30	35	
5M+	0	10	6	8	5	1	6	5	2	9	
Totals	0	1543	761	629	577	955	1420	1506	1398	1464	

COMPARATIVE ROLLING TOTALS OF PENDED SALES DURING THE PAST YEAR											
Price Range	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	
0-249,999	5647	5419	1674	978	1327	4601	10121	10081	9327	8832	
250,000-499,999	2941	5272	6832	3534	2812	2679	3230	3032	3008	3623	
500,000-749,999	840	1506	2199	1001	870	737	836	840	945	1141	
750,000-999,999	432	821	1045	487	486	353	421	454	471	503	
1M-2M	483	825	1133	592	611	435	460	544	554	643	
2M-5M	221	410	477	322	326	243	222	246	273	321	
5M+	45	60	61	50	67	40	42	37	32	44	
Totals	10609	14313	13421	6964	6499	9088	15332	15234	14610	15107	

COMPARATIVE YEAR TO DATE TOTALS OF PENDED SALES THROUGH CURRENT MONTH											
Price Range	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	
0-249,999	0	301	63	92	164	617	911	993	849	772	
250,000-499,999	0	707	383	275	240	228	306	281	312	401	
500,000-749,999	0	206	118	89	63	37	85	83	102	124	
750,000-999,999	0	107	77	52	34	18	34	49	44	51	
1M-2M	0	139	76	73	48	34	49	68	59	72	
2M-5M	0	73	38	40	23	20	29	27	30	35	
5M+	0	10	6	8	5	1	6	5	2	9	
Totals	0	1543	761	629	577	955	1420	1506	1398	1464	

John R. Wood Inc., REALTORS
Active Listing Report
Units by Prop Type and GeoCode

Sum of Unit Count		Code							Grand Total
Ownership Desc	GEO Area	A	B	C	D	E	F	G	
Condo	BN01	25	24	28	4	1			82
	BN02	19	3		1				23
	BN03	98	66						164
	BN04	17	36	27	18	26	4		128
	BN05	18	25	13	10	7	3		76
	BN06	11							11
	BN07	43	1						44
	BN08	8	1						9
	BN09	17	5						22
	BN10	2	2						4
	BN11	33	27						60
	BN12	55	9						64
	ES01	71	48	8	2	2			131
	ES02	14	1						15
	ES03	27	13						40
	NA01	70	37	38	38	39	4		226
	NA02	19	45	20	10	18	11		123
	NA03		5						5
	NA04		71	56	27	46	28	4	232
	NA05	50	56	76	52	72	34	8	348
	NA06	36	26	10	5	45	2		124
	NA08	18	46	4	6	3	1		78
	NA09	39	12	4	1	1			57
	NA11	74	22	27		1			124
	NA12	28	50	33	3	6			120
	NA13	8	1						9
	NA14	74	47	32	6				159
	NA15	26	2	1					29
	NA16	113	62	10	2	1			188
	NA17	196	4						200
	NA18	244	32						276
	NA19	126	37						163
	NA21	90	31	1					122
	NA22	18	5						23
	NA24	25							25
	NA31	34	7						41
	NA36	4	1						5

John R. Wood Inc., REALTORS
Active Listing Report
Units by Prop Type and GeoCode

Sum of Unit Count		Code							
Ownership Desc	GEO Area	A	B	C	D	E	F	G	Grand Total
Condo	NA37	52	6						58
	NA38	48	93	24	5	3			173
	NA39	33	4	2					39
Condo Total		1883	963	414	190	271	87	12	3820
Single Family	BN01		4	2	4	4	12		26
	BN02	11	14	9	3	3	1		41
	BN03	1	25	10	19	19	1		75
	BN04	1	12	15	17	33	9		87
	BN05	3	7	15	14	21	2		62
	BN06	10	16	1					27
	BN07	3	13						16
	BN08	8	14	5	1	2			30
	BN09	1	36	7					44
	BN10	11	15						26
	BN11		1	8	1				10
	BN12	23	43	13	5	7			91
	ES01	19	27	14	6	9			75
	ES02	21	48	1					70
	ES03	7	57	39	7	2			112
	NA01	7	18	16	18	27	20	4	110
	NA02			3	7	10	9		29
	NA03	14	44	12	5				75
	NA04			6	13	17	10	4	50
	NA05	1	6	10	18	25	45	2	107
	NA06			1	8	22	36	9	76
	NA07		1	1		5	30	52	89
	NA08	1	9	5	13	19	13	1	61
	NA09	19	11	8	1	2	1		42
	NA11	9	62	27	27	49	27	3	204
	NA12	1	32	14	11	51	7	2	118
	NA13			7	7	14	9	1	38
	NA14	7	55	40	33	12	5		152
	NA15	21	11	3		1			36
	NA16	3	47	39	17	40	29	9	184
	NA17	38	89	11	3				141
	NA18	27	43	15	3		1		89
	NA19	19	73	35	25	6			158

John R. Wood Inc., REALTORS
Active Listing Report
Units by Prop Type and GeoCode

Sum of Unit Count		Code							
Ownership Desc	GEO Area	A	B	C	D	E	F	G	Grand Total
Single Family	NA21	1	43	37	26	48	17		172
	NA22	29	82	17	7	9			144
	NA23	7	14	4	2	1	1		29
	NA24	27		1					28
	NA31	7	12	3		1		1	24
	NA32	3	2						5
	NA33	2		1					3
	NA34	16	18	1					35
	NA36	3	3	1					7
	NA37	15	44	1		1			61
	NA38	4	28	11	16	9	2		70
	NA39	7	13	2	3	2			27
	NA41	9	17	8	5	6			45
	NA42	5	13	2	2	2			24
	NA43	9	4						13
	NA44	10	8						18
	NA45	12	4						16
	NA46	21	6	1					28
	NA47	22	8						30
	NA48	22	6		1				29
Single Family Total		517	1158	482	348	479	287	88	3359
Grand Total		2400	2121	896	538	750	374	100	7179

John R. Wood Inc., REALTORS
Active Listing Report
Volume by Prop Type and GeoCode

Sum of List Price		Code							
Ownership Desc	GEO Area	A	B	C	D	E	F	G	Grand Total
Condo	BN01	\$4,869,950	\$10,059,100	\$16,391,200	\$3,252,000	\$1,750,000			\$36,322,250
	BN02	\$3,364,950	\$1,046,900		\$995,000				\$5,406,850
	BN03	\$18,961,672	\$21,488,617						\$40,450,289
	BN04	\$3,729,600	\$12,603,300	\$16,869,895	\$15,643,800	\$39,707,999	\$10,124,000		\$98,678,594
	BN05	\$3,200,799	\$8,588,795	\$7,654,600	\$8,733,500	\$8,988,000	\$8,350,000		\$45,515,694
	BN06	\$1,267,900							\$1,267,900
	BN07	\$7,149,750	\$250,000						\$7,399,750
	BN08	\$846,100	\$386,000						\$1,232,100
	BN09	\$3,114,400	\$1,465,500						\$4,579,900
	BN10	\$124,000	\$664,000						\$788,000
	BN11	\$6,535,399	\$9,698,900						\$16,234,299
	BN12	\$9,139,200	\$2,776,399						\$11,915,599
	ES01	\$13,421,210	\$16,108,350	\$5,041,999	\$1,565,000	\$2,790,000			\$38,926,559
	ES02	\$1,952,499	\$293,000						\$2,245,499
	ES03	\$5,206,999	\$4,277,700						\$9,484,699
	NA01	\$13,599,800	\$13,459,175	\$24,207,200	\$33,857,400	\$55,949,999	\$10,048,000		\$151,121,574
	NA02	\$3,457,600	\$18,250,549	\$12,180,500	\$8,911,500	\$24,301,000	\$37,015,000		\$104,116,149
	NA03		\$1,457,550						\$1,457,550
	NA04		\$29,101,800	\$32,970,197	\$23,695,200	\$70,164,000	\$90,567,000	\$25,950,000	\$272,448,197
	NA05	\$9,210,800	\$21,089,889	\$48,476,650	\$45,893,098	\$103,288,600	\$102,988,000	\$64,880,000	\$395,827,037
	NA06	\$7,400,500	\$9,638,500	\$5,983,800	\$4,533,900	\$68,596,000	\$4,890,000		\$101,042,700
	NA08	\$3,252,200	\$16,550,650	\$2,643,950	\$4,910,500	\$3,748,000	\$2,290,000		\$33,395,300
	NA09	\$5,314,400	\$4,464,500	\$2,415,030	\$949,000	\$1,599,000			\$14,741,930
	NA11	\$13,360,695	\$7,564,000	\$15,924,800		\$1,250,000			\$38,099,495
	NA12	\$4,802,900	\$18,650,900	\$19,950,798	\$2,587,900	\$7,077,000			\$53,069,498
	NA13	\$1,411,399	\$275,000						\$1,686,399
	NA14	\$14,205,699	\$17,790,999	\$18,967,600	\$4,843,700				\$55,807,998
	NA15	\$3,309,650	\$619,900	\$585,000					\$4,514,550
	NA16	\$17,727,098	\$22,198,091	\$5,990,000	\$1,645,000	\$1,399,000			\$48,959,189
	NA17	\$29,338,120	\$1,049,800						\$30,387,920
	NA18	\$35,939,701	\$9,892,200						\$45,831,901
	NA19	\$18,853,014	\$12,124,369						\$30,977,383
	NA21	\$16,773,430	\$9,723,230	\$550,000					\$27,046,660
	NA22	\$3,022,700	\$1,518,000						\$4,540,700
	NA24	\$1,859,639							\$1,859,639
	NA31	\$6,616,400	\$2,178,100						\$8,794,500
	NA36	\$634,900	\$285,000						\$919,900
	NA37	\$8,996,113	\$1,628,790						\$10,624,903
	NA38	\$7,625,711	\$34,316,950	\$14,146,299	\$4,325,500	\$3,454,000			\$63,868,460
	NA39	\$4,730,000	\$1,357,000	\$1,100,000					\$7,187,000
Condo Total		\$314,326,897	\$344,891,503	\$252,049,518	\$166,341,998	\$394,062,598	\$266,272,000	\$90,830,000	\$1,828,774,514
Single Family	BN01		\$1,789,400	\$1,398,000	\$3,747,900	\$6,843,450	\$41,975,000		\$55,753,750
	BN02	\$1,925,200	\$5,229,550	\$5,507,799	\$2,693,500	\$5,320,000	\$2,000,000		\$22,676,049
	BN03	\$220,000	\$10,666,500	\$6,746,700	\$16,516,250	\$27,146,000	\$2,295,000		\$63,590,450
	BN04	\$249,000	\$5,288,000	\$8,582,699	\$14,976,800	\$47,322,500	\$26,210,000		\$102,628,999
	BN05	\$415,800	\$2,563,600	\$9,391,599	\$12,730,199	\$31,578,999	\$6,045,000		\$62,725,197
	BN06	\$2,114,000	\$5,605,395	\$595,995					\$8,315,390
	BN07	\$639,500	\$4,564,689						\$5,204,189
	BN08	\$1,350,300	\$5,326,300	\$3,292,000	\$795,000	\$3,290,000			\$14,053,600
	BN09	\$195,000	\$13,831,900	\$3,823,000					\$17,849,900
	BN10	\$1,805,000	\$5,399,498						\$7,204,498
	BN11		\$449,000	\$4,510,700	\$950,000				\$5,909,700
	BN12	\$4,809,799	\$16,375,200	\$7,413,800	\$4,481,900	\$8,228,999			\$41,309,698
	ES01	\$3,689,200	\$9,274,398	\$9,075,700	\$4,872,800	\$12,897,899			\$39,809,997

John R. Wood Inc., REALTORS
Active Listing Report
Volume by Prop Type and GeoCode

Sum of List Price		Code							
Ownership Desc	GEO Area	A	B	C	D	E	F	G	Grand Total
Single Family	ES02	\$4,208,800	\$15,543,500	\$649,000					\$20,401,300
	ES03	\$1,352,200	\$21,938,497	\$23,663,789	\$5,835,000	\$2,149,000			\$54,938,486
	NA01	\$1,467,300	\$7,128,000	\$9,967,700	\$16,204,950	\$41,453,887	\$63,974,000	\$34,220,000	\$174,415,837
	NA02			\$2,077,000	\$6,052,500	\$16,150,000	\$21,634,999		\$45,914,499
	NA03	\$2,946,600	\$15,869,549	\$7,069,400	\$4,106,900				\$29,992,449
	NA04			\$4,165,400	\$11,879,500	\$25,415,500	\$26,669,000	\$25,165,000	\$93,294,400
	NA05	\$219,000	\$2,709,900	\$6,303,300	\$15,404,580	\$39,734,899	\$134,938,000	\$11,195,000	\$210,504,679
	NA06			\$659,000	\$7,417,795	\$31,968,900	\$111,591,000	\$83,694,999	\$235,331,694
	NA07		\$349,900	\$737,500		\$9,224,000	\$112,836,000	\$508,064,000	\$631,211,400
	NA08	\$164,900	\$3,557,800	\$3,292,900	\$12,048,900	\$26,750,000	\$38,456,656	\$5,499,000	\$89,770,156
	NA09	\$2,387,840	\$3,892,050	\$5,150,905	\$757,156	\$2,499,000	\$2,995,000		\$17,681,951
	NA11	\$1,757,400	\$23,040,199	\$16,389,799	\$24,208,596	\$76,167,105	\$84,005,000	\$18,490,000	\$244,058,099
	NA12	\$182,500	\$13,138,800	\$8,492,490	\$10,103,800	\$73,362,818	\$22,714,000	\$15,590,000	\$143,584,408
	NA13			\$4,453,900	\$5,764,900	\$19,986,740	\$25,679,950	\$5,995,000	\$61,880,490
	NA14	\$1,521,899	\$19,420,900	\$24,729,043	\$28,530,699	\$13,994,900	\$12,465,000		\$100,662,441
	NA15	\$3,856,300	\$3,645,300	\$1,847,900		\$1,050,000			\$10,399,500
	NA16	\$598,900	\$19,258,800	\$24,257,100	\$15,174,741	\$60,200,900	\$100,916,999	\$58,615,000	\$279,022,440
	NA17	\$7,524,895	\$30,034,207	\$6,645,700	\$2,599,900				\$46,804,702
	NA18	\$4,830,500	\$14,685,840	\$9,198,895	\$2,617,000		\$2,295,000		\$33,627,235
	NA19	\$3,985,650	\$28,258,626	\$22,026,764	\$21,589,210	\$7,885,694			\$83,745,944
	NA21	\$225,000	\$17,348,590	\$22,218,600	\$22,581,500	\$68,197,335	\$48,178,000		\$178,749,025
	NA22	\$6,156,391	\$30,516,077	\$10,068,667	\$6,612,765	\$11,833,000			\$65,186,900
	NA23	\$1,349,900	\$5,144,497	\$2,653,999	\$1,798,999	\$1,240,000	\$4,700,000		\$16,887,395
	NA24	\$4,216,184		\$595,000					\$4,811,184
	NA31	\$1,063,400	\$4,056,368	\$1,674,000		\$1,150,000		\$5,900,000	\$13,843,768
	NA32	\$549,895	\$570,000						\$1,119,895
	NA33	\$214,900		\$550,000					\$764,900
	NA34	\$3,537,499	\$5,868,799	\$599,500					\$10,005,798
	NA36	\$597,890	\$929,890	\$595,000					\$2,122,780
	NA37	\$3,492,658	\$15,095,938	\$598,000		\$1,750,000			\$20,936,596
	NA38	\$727,300	\$10,354,231	\$7,389,822	\$13,906,489	\$12,466,241	\$4,341,321		\$49,185,404
	NA39	\$1,442,900	\$4,518,461	\$1,128,000	\$2,639,000	\$3,750,000			\$13,478,361
	NA41	\$1,554,300	\$6,200,400	\$4,642,800	\$4,242,900	\$7,496,897			\$24,137,297
	NA42	\$942,799	\$4,425,390	\$1,047,999	\$1,748,999	\$2,680,400			\$10,845,587
	NA43	\$1,439,499	\$1,275,000						\$2,714,499
	NA44	\$1,753,600	\$2,676,600						\$4,430,200
	NA45	\$1,964,499	\$1,202,000						\$3,166,499
	NA46	\$3,480,599	\$2,043,800	\$575,000					\$6,099,399
	NA47	\$3,955,397	\$2,532,700						\$6,488,097
	NA48	\$3,553,997	\$2,093,600		\$899,000				\$6,546,597
Single Family Total		\$96,636,090	\$425,687,639	\$296,451,864	\$306,490,128	\$701,185,063	\$896,914,925	\$772,427,999	\$3,495,793,708
Grand Total		\$410,962,987	\$770,579,142	\$548,501,382	\$472,832,126	\$1,095,247,661	\$1,163,186,925	\$863,257,999	\$5,324,568,222

John R. Wood Inc., REALTORS
Active Listing Report
Active Listing Aging Report

Sum of Unit Count	Code							Grand
Year Mth	A	B	C	D	E	F	G	Total
2013-01	627	545	189	91	125	67	12	1656
2012-12	302	255	92	57	72	33	9	820
2012-11	291	282	96	75	93	47	10	894
2012-10	259	228	98	51	89	45	8	778
2012-09	157	110	66	34	51	23	3	444
2012-08	124	97	37	32	35	15	3	343
2012-07	85	67	31	21	27	14	4	249
2012-06	65	93	29	16	17	14	1	235
2012-05	77	75	28	25	25	9	5	244
2012-04	80	49	31	17	27	9	3	216
2012-03	54	53	31	15	37	18	2	210
2012-02	48	30	15	14	23	4	5	139
2012-01	39	37	27	15	21	11	7	157
2011-12	21	20	5	5	14	10	2	77
2011-11	17	24	15	12	10	9	4	91
2011-10	18	14	19	5	11	11	3	81
2011-09	14	17	6	6	7	5		55
2011-08	9	11	18	8	3	2	2	53
2011-07	8	11	8	5	4	5	1	42
2011-06	8	4	9	3	5	2	2	33
2011-05	13	9	6	1	3	2	3	37
2011-04	11	9	1	3	6		1	31
2011-03	6	5	3	2	4	1		21
2011-02	7	7	5	3	4	3	2	31
2011-01	4	11	3	4	3	3		28
2010-12	2	3			1	1	1	8
2010-11	3	5	2		2			12
2010-10	2	1	5	1	4			13
2010-09	4	3	1	2		2	1	13
2010-08	2	1	1	1	1	4	1	11
2010-07	6	2	1	2	4			15
2010-06	3	2					1	6
2010-05	4	5	2		1		1	13
2010-04	5	3	1	4	3			16
2010-03	2	3	2			1		8
2010-02	1	1	1	1			1	5
2010-01	3	1	1	2				7

John R. Wood Inc., REALTORS
Active Listing Report
Active Listing Aging Report

Sum of Unit Count	Code							Grand
Year Mth	A	B	C	D	E	F	G	Total
2009-12	1	3			3	1		8
2009-11	2	1			3			6
2009-10					1			1
2009-09	2	2						4
2009-07	1		1		1			3
2009-06	1							1
2009-05	3		1				1	5
2009-04		1						1
2009-03	1	1		1	1			4
2009-02	1		2			2		5
2009-01	1	1		1				3
2008-12		1			1		1	3
2008-11			1	1	2			4
2008-09		1						1
2008-08	1					1		2
2008-07				1				1
2008-03		1						1
2008-02	1	1	1		1			4
2008-01	1	1		1	1			4
2007-11	1	1	1					3
2007-10			1					1
2007-09		1						1
2007-08		1						1
2007-06			1		1			2
2007-05		2			1			3
2007-03		1						1
2007-02		1						1
2007-01		2						2
2006-10		1						1
2006-08		1						1
2006-07					1			1
2006-05		1	1					2
2006-03	1							1
2006-01	1	1						2
2004-10					1			1
2004-09		1	1					2
Grand Total	2400	2121	896	538	750	374	100	7179

John R. Wood Inc., REALTORS
Active Listing Report
GeoCode Active Stats

GEO Area	Data				
	Average of List Price	Min of List Price	Max of List Price	Sum of List Price	Sum of Unit Count
BN01	\$852,556	\$149,900	\$4,950,000	\$92,076,000	108
BN02	\$438,795	\$60,000	\$2,000,000	\$28,082,899	64
BN03	\$435,317	\$122,500	\$2,295,000	\$104,040,739	239
BN04	\$936,314	\$149,900	\$3,995,000	\$201,307,593	215
BN05	\$784,354	\$89,000	\$3,950,000	\$108,240,891	138
BN06	\$252,192	\$69,900	\$595,995	\$9,583,290	38
BN07	\$210,066	\$109,500	\$499,999	\$12,603,939	60
BN08	\$391,941	\$79,900	\$1,995,000	\$15,285,700	39
BN09	\$339,845	\$129,900	\$649,000	\$22,429,800	66
BN10	\$266,417	\$49,000	\$450,000	\$7,992,498	30
BN11	\$316,343	\$104,900	\$950,000	\$22,143,999	70
BN12	\$343,389	\$89,900	\$1,400,000	\$53,225,297	155
ES01	\$382,216	\$57,000	\$1,999,999	\$78,736,556	206
ES02	\$266,433	\$115,000	\$649,000	\$22,646,799	85
ES03	\$423,837	\$105,000	\$1,100,000	\$64,423,185	152
NA01	\$968,861	\$49,900	\$9,975,000	\$325,537,411	336
NA02	\$987,044	\$119,900	\$4,490,000	\$150,030,648	152
NA03	\$393,125	\$149,900	\$900,000	\$31,449,999	80
NA04	\$1,296,960	\$285,000	\$7,500,000	\$365,742,597	282
NA05	\$1,332,597	\$56,000	\$15,500,000	\$606,331,716	455
NA06	\$1,681,872	\$50,000	\$18,999,999	\$336,374,394	200
NA07	\$7,092,263	\$349,900	\$22,900,000	\$631,211,400	89
NA08	\$886,082	\$49,900	\$5,499,000	\$123,165,456	139
NA09	\$327,514	\$39,000	\$2,995,000	\$32,423,881	99
NA11	\$860,237	\$98,900	\$6,700,000	\$282,157,594	328
NA12	\$826,277	\$99,500	\$9,900,000	\$196,653,906	238
NA13	\$1,352,487	\$115,000	\$5,995,000	\$63,566,889	47
NA14	\$503,120	\$100,000	\$2,875,000	\$156,470,439	311
NA15	\$229,447	\$71,500	\$1,050,000	\$14,914,050	65
NA16	\$881,671	\$25,000	\$7,995,000	\$327,981,629	372
NA17	\$226,371	\$45,000	\$875,000	\$77,192,622	341
NA18	\$217,696	\$64,900	\$2,295,000	\$79,459,136	365
NA19	\$357,394	\$35,000	\$1,789,000	\$114,723,327	321
NA21	\$699,985	\$89,900	\$4,295,000	\$205,795,685	294
NA22	\$417,531	\$92,000	\$1,890,000	\$69,727,600	167
NA23	\$582,324	\$90,000	\$4,700,000	\$16,887,395	29
NA24	\$125,865	\$38,000	\$595,000	\$6,670,823	53
NA31	\$348,281	\$99,900	\$5,900,000	\$22,638,268	65
NA32	\$223,979	\$159,900	\$295,000	\$1,119,895	5
NA33	\$254,967	\$85,000	\$550,000	\$764,900	3
NA34	\$285,880	\$156,669	\$599,500	\$10,005,798	35
NA36	\$253,557	\$44,900	\$595,000	\$3,042,680	12
NA37	\$265,223	\$90,000	\$1,750,000	\$31,561,499	119
NA38	\$465,242	\$24,720	\$2,295,000	\$113,053,864	243
NA39	\$313,112	\$22,900	\$1,875,000	\$20,665,361	66

John R. Wood Inc., REALTORS
Active Listing Report
GeoCode Active Stats

	Data				
GEO Area	Average of List Price	Min of List Price	Max of List Price	Sum of List Price	Sum of Unit Count
NA41	\$536,384	\$129,900	\$1,499,999	\$24,137,297	45
NA42	\$451,899	\$137,000	\$1,480,400	\$10,845,587	24
NA43	\$208,808	\$95,900	\$389,000	\$2,714,499	13
NA44	\$246,122	\$122,000	\$467,900	\$4,430,200	18
NA45	\$197,906	\$69,999	\$380,000	\$3,166,499	16
NA46	\$217,836	\$99,900	\$575,000	\$6,099,399	28
NA47	\$216,270	\$78,000	\$375,000	\$6,488,097	30
NA48	\$225,745	\$99,000	\$899,000	\$6,546,597	29
Grand Total	\$741,687	\$22,900	\$22,900,000	\$5,324,568,222	7179

John R. Wood Inc., REALTORS
Active Listing Report
Units by Select Companies

	Data															
	A		B		C		D		E		F		G		Total Unit Ct.	Total % Units
COMPANY NAME	Unit Ct.	% Units	Unit Ct.	% Units	Unit Ct.	% Units	Unit Ct.	% Units	Unit Ct.	% Units	Unit Ct.	% Units	Unit Ct.	% Units		
	1381	57.54%	1037	48.89%	370	41.29%	200	37.17%	245	32.67%	103	27.54%	20	20.00%	3356	46.75%
AMERIVEST	47	1.96%	37	1.74%	15	1.67%	12	2.23%	9	1.20%	3	0.80%		0.00%	123	1.71%
CAMPBELL & PREBISH		0.00%		0.00%	1	0.11%		0.00%	2	0.27%	5	1.34%	13	13.00%	21	0.29%
COLDWELL BANKER	130	5.42%	108	5.09%	52	5.80%	30	5.58%	49	6.53%	17	4.55%	3	3.00%	389	5.42%
DOWNING FRYE	303	12.63%	329	15.51%	149	16.63%	88	16.36%	87	11.60%	40	10.70%	6	6.00%	1002	13.96%
FORREST		0.00%		0.00%		0.00%		0.00%	1	0.13%	4	1.07%	5	5.00%	10	0.14%
GULF COAST INTERNATIONAL PROP		0.00%	3	0.14%	1	0.11%	4	0.74%	6	0.80%	9	2.41%	9	9.00%	32	0.45%
JOHN R WOOD	223	9.29%	271	12.78%	115	12.83%	67	12.45%	118	15.73%	41	10.96%	5	5.00%	840	11.70%
NAPLES ESTATE PROPERTIES		0.00%		0.00%		0.00%		0.00%	17	2.27%	16	4.28%	1	1.00%	34	0.47%
PREMIER PLUS REALTY COMPANY	187	7.79%	137	6.46%	48	5.36%	21	3.90%	24	3.20%	9	2.41%	1	1.00%	427	5.95%
PREMIER SOTHEBYS	87	3.63%	156	7.36%	113	12.61%	97	18.03%	163	21.73%	109	29.14%	33	33.00%	758	10.56%
ROYAL SHELL REAL ESTATE	42	1.75%	43	2.03%	32	3.57%	19	3.53%	29	3.87%	18	4.81%	4	4.00%	187	2.60%
Grand Total	2400	100.00%	2121	100.00%	896	100.00%	538	100.00%	750	100.00%	374	100.00%	100	100.00%	7179	100.00%

COMPANY NAME	Code	Data		C	D	E	F	G	Total Sum Price Code	Total % of Price Code
	A	B								
	Sum Price Code	% of Price Code	Sum Price Code	% of Price Code	Sum Price Code	% of Price Code	Sum Price Code	% of Price Code	Sum Price Code	% of Price Code
DOWNING FRYE	\$231,265,633	56.27%	\$370,329,027	49.06%	\$226,336,772	41.26%	\$175,508,840	37.12%	\$351,176,589	32.06%
ROYAL SHELL REAL ESTATE	\$52,880,693	12.87%	\$118,856,951	15.42%	\$90,957,289	16.58%	\$76,315,800	16.14%	\$128,001,139	11.69%
JOHN R WOOD	\$7,755,625	1.89%	\$16,863,698	2.19%	\$19,278,600	3.51%	\$16,628,450	3.52%	\$42,946,499	3.92%
PREMIER SOTHEBYS	\$39,632,142	9.64%	\$99,961,788	12.97%	\$69,556,249	12.68%	\$59,287,484	12.54%	\$174,551,699	15.94%
COLDWELL BANKER	\$17,152,899	4.17%	\$61,091,700	7.93%	\$70,643,389	12.88%	\$85,662,995	18.12%	\$243,241,000	22.21%
PREMIER PLUS REALTY COMPANY	\$22,234,170	5.41%	\$40,411,699	5.24%	\$31,606,109	5.76%	\$26,317,300	5.57%	\$69,269,635	6.32%
AMERIVEST	\$32,437,200	7.89%	\$48,292,290	6.27%	\$29,638,775	5.40%	\$18,467,257	3.91%	\$33,428,200	3.05%
GULF COAST INTERNATIONAL PROP	\$7,604,625	1.85%	\$13,568,089	1.76%	\$9,234,299	1.68%	\$11,256,000	2.38%	\$13,547,900	1.24%
CAMPBELL & PREBISH		0.00%	\$1,203,900	0.16%	\$524,900	0.10%	\$3,388,000	0.72%	\$9,654,000	0.88%
NAPLES ESTATE PROPERTIES		0.00%		0.00%	\$725,000	0.13%		0.00%	\$3,450,000	0.31%
FORREST		0.00%		0.00%		0.00%		0.00%	\$23,986,000	2.19%
Grand Total	\$410,962,987	100.00%	\$770,579,142	100.00%	\$548,501,382	100.00%	\$472,832,126	100.00%	\$1,095,247,661	100.00%

John R. Wood Inc., REALTORS
Active Listing Report
Select Brokers Active by Price

		Data			
Code	COMPANY NAME	Sum of List Price	% TOTAL LIST VOLUME	Sum of Unit Count	% TOTAL UNIT COUNT
A	AMERIVEST	\$231,265,633	4.34%	1381	19.24%
	COLDWELL BANKER	\$7,604,625	0.14%	47	0.65%
	DOWNING FRYE	\$22,234,170	0.42%	130	1.81%
	JOHN R WOOD	\$52,880,693	0.99%	303	4.22%
	PREMIER PLUS REALTY COMPANY	\$39,632,142	0.74%	223	3.11%
	PREMIER SOTHEBYS	\$32,437,200	0.61%	187	2.60%
	ROYAL SHELL REAL ESTATE	\$17,152,899	0.32%	87	1.21%
	ROYAL SHELL REAL ESTATE	\$7,755,625	0.15%	42	0.59%
A Total		\$410,962,987	7.72%	2400	33.43%
B	AMERIVEST	\$370,329,027	6.96%	1037	14.44%
	COLDWELL BANKER	\$13,568,089	0.25%	37	0.52%
	DOWNING FRYE	\$40,411,699	0.76%	108	1.50%
	GULF COAST INTERNATIONAL PROP	\$118,856,951	2.23%	329	4.58%
	JOHN R WOOD	\$1,203,900	0.02%	3	0.04%
	PREMIER PLUS REALTY COMPANY	\$99,961,788	1.88%	271	3.77%
	PREMIER SOTHEBYS	\$48,292,290	0.91%	137	1.91%
	ROYAL SHELL REAL ESTATE	\$61,091,700	1.15%	156	2.17%
B Total		\$770,579,142	14.47%	2121	29.54%
C	AMERIVEST	\$226,336,772	4.25%	370	5.15%
	CAMPBELL & PREBISH	\$9,234,299	0.17%	15	0.21%
	COLDWELL BANKER	\$725,000	0.01%	1	0.01%
	DOWNING FRYE	\$31,606,109	0.59%	52	0.72%
	GULF COAST INTERNATIONAL PROP	\$90,957,289	1.71%	149	2.08%
	JOHN R WOOD	\$524,900	0.01%	1	0.01%
	PREMIER PLUS REALTY COMPANY	\$69,556,249	1.31%	115	1.60%
	PREMIER SOTHEBYS	\$29,638,775	0.56%	48	0.67%
C Total		\$548,501,382	10.30%	896	12.48%
D	AMERIVEST	\$19,278,600	0.36%	32	0.45%
	CAMPBELL & PREBISH	\$70,643,389	1.33%	113	1.57%
	COLDWELL BANKER	\$19,278,600	0.36%	32	0.45%
	DOWNING FRYE	\$226,336,772	4.25%	370	5.15%
	GULF COAST INTERNATIONAL PROP	\$9,234,299	0.17%	15	0.21%
	JOHN R WOOD	\$725,000	0.01%	1	0.01%
	PREMIER PLUS REALTY COMPANY	\$31,606,109	0.59%	52	0.72%
	PREMIER SOTHEBYS	\$90,957,289	1.71%	149	2.08%
D Total		\$548,501,382	10.30%	896	12.48%
E	AMERIVEST	\$175,508,840	3.30%	200	2.79%
	CAMPBELL & PREBISH	\$11,256,000	0.21%	12	0.17%
	COLDWELL BANKER	\$26,317,300	0.49%	30	0.42%
	DOWNING FRYE	\$76,315,800	1.43%	88	1.23%
	GULF COAST INTERNATIONAL PROP	\$3,388,000	0.06%	4	0.06%
	JOHN R WOOD	\$59,287,484	1.11%	67	0.93%
	PREMIER PLUS REALTY COMPANY	\$18,467,257	0.35%	21	0.29%
	PREMIER SOTHEBYS	\$85,662,995	1.61%	97	1.35%
E Total		\$472,832,126	8.88%	538	7.49%
F	AMERIVEST	\$351,176,589	6.60%	245	3.41%
	CAMPBELL & PREBISH	\$13,547,900	0.25%	9	0.13%
	COLDWELL BANKER	\$3,450,000	0.06%	2	0.03%
	DOWNING FRYE	\$69,269,635	1.30%	49	0.68%
	FORREST	\$128,001,139	2.40%	87	1.21%
	GULF COAST INTERNATIONAL PROP	\$1,995,000	0.04%	1	0.01%
	JOHN R WOOD	\$9,654,000	0.18%	6	0.08%
	NAPLES ESTATE PROPERTIES	\$174,551,699	3.28%	118	1.64%
F Total		\$1,095,247,661	20.57%	750	10.45%
G	AMERIVEST	\$321,038,976	6.03%	103	1.43%
	CAMPBELL & PREBISH	\$8,835,000	0.17%	3	0.04%
	COLDWELL BANKER	\$20,535,000	0.39%	5	0.07%
	DOWNING FRYE	\$47,863,000	0.90%	17	0.24%
	FORREST	\$116,643,000	2.19%	40	0.56%
	GULF COAST INTERNATIONAL PROP	\$12,335,000	0.23%	4	0.06%
	JOHN R WOOD	\$29,828,000	0.56%	9	0.13%
	NAPLES ESTATE PROPERTIES	\$123,759,999	2.32%	41	0.57%
G Total		\$1,163,186,925	21.85%	374	5.21%
H	CAMPBELL & PREBISH	\$161,739,000	3.04%	20	0.28%
	COLDWELL BANKER	\$115,690,000	2.17%	13	0.18%
	DOWNING FRYE	\$28,775,000	0.54%	3	0.04%
	FORREST	\$55,135,000	1.04%	6	0.08%
	GULF COAST INTERNATIONAL PROP	\$46,395,000	0.87%	5	0.07%
	JOHN R WOOD	\$89,634,999	1.68%	9	0.13%
	NAPLES ESTATE PROPERTIES	\$44,700,000	0.84%	5	0.07%
	PREMIER PLUS REALTY COMPANY	\$6,275,000	0.12%	1	0.01%
H Total		\$863,257,999	16.21%	100	1.39%
Grand Total		\$5,324,568,222	100.00%	7179	100.00%

John R. Wood Inc., REALTORS

Active Listing Report

Summary of Select Brokers

		Data			
Code	COMPANY NAME	Sum of List Price	% Total List Volume	Sum of Unit Count	% of Unit Count
A	AMERIVEST	\$ 231,265,633	4.34%	1381	19.24%
	COLDWELL BANKER	\$ 7,604,625	0.14%	47	0.65%
	DOWNING FRYE	\$ 22,234,170	0.42%	130	1.81%
	JOHN R WOOD	\$ 52,880,693	0.99%	303	4.22%
	PREMIER PLUS REALTY COMPANY	\$ 39,632,142	0.74%	223	3.11%
	PREMIER SOTHEBYS	\$ 32,437,200	0.61%	187	2.60%
	ROYAL SHELL REAL ESTATE	\$ 17,152,899	0.32%	87	1.21%
		\$ 7,755,625	0.15%	42	0.59%
A Total		\$ 410,962,987	7.72%	2400	33.43%
B	AMERIVEST	\$ 370,329,027	6.96%	1037	14.44%
	COLDWELL BANKER	\$ 13,568,089	0.25%	37	0.52%
	DOWNING FRYE	\$ 40,411,699	0.76%	108	1.50%
	GULF COAST INTERNATIONAL PROP	\$ 118,856,951	2.23%	329	4.58%
	JOHN R WOOD	\$ 1,203,900	0.02%	3	0.04%
	PREMIER PLUS REALTY COMPANY	\$ 99,961,788	1.88%	271	3.77%
	PREMIER SOTHEBYS	\$ 48,292,290	0.91%	137	1.91%
	ROYAL SHELL REAL ESTATE	\$ 61,091,700	1.15%	156	2.17%
B Total		\$ 770,579,142	14.47%	2121	29.54%
C	AMERIVEST	\$ 226,336,772	4.25%	370	5.15%
	CAMPBELL & PREBISH	\$ 9,234,299	0.17%	15	0.21%
	COLDWELL BANKER	\$ 725,000	0.01%	1	0.01%
	DOWNING FRYE	\$ 31,606,109	0.59%	52	0.72%
	GULF COAST INTERNATIONAL PROP	\$ 90,957,289	1.71%	149	2.08%
	JOHN R WOOD	\$ 524,900	0.01%	1	0.01%
	PREMIER PLUS REALTY COMPANY	\$ 69,556,249	1.31%	115	1.60%
	PREMIER SOTHEBYS	\$ 29,638,775	0.56%	48	0.67%
C Total		\$ 70,643,389	1.33%	113	1.57%
D	AMERIVEST	\$ 19,278,600	0.36%	32	0.45%
	CAMPBELL & PREBISH	\$ 548,501,382	10.30%	896	12.48%
	COLDWELL BANKER	\$ 175,508,840	3.30%	200	2.79%
	DOWNING FRYE	\$ 11,256,000	0.21%	12	0.17%
	GULF COAST INTERNATIONAL PROP	\$ 26,317,300	0.49%	30	0.42%
	JOHN R WOOD	\$ 76,315,800	1.43%	88	1.23%
	PREMIER PLUS REALTY COMPANY	\$ 3,388,000	0.06%	4	0.06%
	PREMIER SOTHEBYS	\$ 59,287,484	1.11%	67	0.93%
D Total		\$ 18,467,257	0.35%	21	0.29%
E	AMERIVEST	\$ 85,662,995	1.61%	97	1.35%
	CAMPBELL & PREBISH	\$ 16,628,450	0.31%	19	0.26%
	COLDWELL BANKER	\$ 351,176,589	6.60%	245	3.41%
	DOWNING FRYE	\$ 13,547,900	0.25%	9	0.13%
	FORREST	\$ 3,450,000	0.06%	2	0.03%
		\$ 69,269,635	1.30%	49	0.68%
E Total		\$ 128,001,139	2.40%	87	1.21%
		\$ 1,995,000	0.04%	1	0.01%

John R. Wood Inc., REALTORS

Active Listing Report

Summary of Select Brokers

		Data			
Code	COMPANY NAME	Sum of List Price	% Total List Volume	Sum of Unit Count	% of Unit Count
E	GULF COAST INTERNATIONAL PROP	\$ 9,654,000	0.18%	6	0.08%
	JOHN R WOOD	\$ 174,551,699	3.28%	118	1.64%
	NAPLES ESTATE PROPERTIES	\$ 23,986,000	0.45%	17	0.24%
	PREMIER PLUS REALTY COMPANY	\$ 33,428,200	0.63%	24	0.33%
	PREMIER SOTHEBYS	\$ 243,241,000	4.57%	163	2.27%
	ROYAL SHELL REAL ESTATE	\$ 42,946,499	0.81%	29	0.40%
E Total		\$ 1,095,247,661	20.57%	750	10.45%
F	AMERIVEST	\$ 321,038,976	6.03%	103	1.43%
	CAMPBELL & PREBISH	\$ 8,835,000	0.17%	3	0.04%
	CAMPBELL & PREBISH	\$ 20,535,000	0.39%	5	0.07%
	COLDWELL BANKER	\$ 47,863,000	0.90%	17	0.24%
	DOWNING FRYE	\$ 116,643,000	2.19%	40	0.56%
	FORREST	\$ 12,335,000	0.23%	4	0.06%
	GULF COAST INTERNATIONAL PROP	\$ 29,828,000	0.56%	9	0.13%
	JOHN R WOOD	\$ 123,759,999	2.32%	41	0.57%
	NAPLES ESTATE PROPERTIES	\$ 53,717,000	1.01%	16	0.22%
	PREMIER PLUS REALTY COMPANY	\$ 28,819,000	0.54%	9	0.13%
	PREMIER SOTHEBYS	\$ 347,725,950	6.53%	109	1.52%
	ROYAL SHELL REAL ESTATE	\$ 52,087,000	0.98%	18	0.25%
F Total		\$ 1,163,186,925	21.85%	374	5.21%
G	CAMPBELL & PREBISH	\$ 161,739,000	3.04%	20	0.28%
	CAMPBELL & PREBISH	\$ 115,690,000	2.17%	13	0.18%
	COLDWELL BANKER	\$ 28,775,000	0.54%	3	0.04%
	DOWNING FRYE	\$ 55,135,000	1.04%	6	0.08%
	FORREST	\$ 46,395,000	0.87%	5	0.07%
	GULF COAST INTERNATIONAL PROP	\$ 89,634,999	1.68%	9	0.13%
	JOHN R WOOD	\$ 44,700,000	0.84%	5	0.07%
	NAPLES ESTATE PROPERTIES	\$ 6,275,000	0.12%	1	0.01%
	PREMIER PLUS REALTY COMPANY	\$ 7,999,000	0.15%	1	0.01%
	PREMIER SOTHEBYS	\$ 276,425,000	5.19%	33	0.46%
	ROYAL SHELL REAL ESTATE	\$ 30,490,000	0.57%	4	0.06%
G Total		\$ 863,257,999	16.21%	100	1.39%
Grand Total		\$ 5,324,568,222	100.00%	7179	100.00%

John R. Wood Inc., REALTORS
Company Ranking Reports
Ranking by Volume

Company	Data		Side		Sum of Closed Volume		% Closed Volume		% Closed Units		Total Count of Side	Total Sum of Closed Volume	Total % Closed Volume	Total % Closed Units
	Count of Side													
	L	S	L	S	L	S	L	S						
Premier Sothebys Int. Realty	48	47	\$44,870,150	\$40,614,500	8.43%	7.63%	3.49%	3.42%	95	\$85,484,650	16.06%	6.91%		
John R Wood	91	74	\$44,083,137	\$34,350,447	8.28%	6.45%	6.62%	5.39%	165	\$78,433,584	14.73%	12.01%		
Downing Frye	83	90	\$31,447,890	\$35,279,750	5.91%	6.63%	6.04%	6.55%	173	\$66,727,640	12.53%	12.59%		
Coldwell Banker Residential Real Estate, Inc.	46	36	\$15,801,200	\$9,739,400	2.97%	1.83%	3.35%	2.62%	82	\$25,540,600	4.80%	5.97%		
Premiere Plus Realty Co.	42	37	\$13,112,350	\$11,310,050	2.46%	2.12%	3.06%	2.69%	79	\$24,422,400	4.59%	5.75%		
Florida Golf Realty LLC	3	3	\$12,039,000	\$12,039,000	2.26%	2.26%	0.22%	0.22%	6	\$24,078,000	4.52%	0.44%		
Prudential Florida WCI Realty	20	27	\$5,213,405	\$9,810,196	0.98%	1.84%	1.46%	1.97%	47	\$15,023,601	2.82%	3.42%		
Keller Williams Elite Realty	18	11	\$6,098,150	\$5,178,100	1.15%	0.97%	1.31%	0.80%	29	\$11,276,250	2.12%	2.11%		
Royal Shell Real Estate	8	8	\$6,377,500	\$4,786,000	1.20%	0.90%	0.58%	0.58%	16	\$11,163,500	2.10%	1.16%		
Amerivest Realty	25	14	\$6,796,130	\$4,254,655	1.28%	0.80%	1.82%	1.02%	39	\$11,050,785	2.08%	2.84%		
Florida Home Realty of Collier County, Inc.	10	11	\$3,698,250	\$5,844,750	0.69%	1.10%	0.73%	0.80%	21	\$9,543,000	1.79%	1.53%		
Weekly Realty Group, LLC	2	3	\$4,600,000	\$4,925,000	0.86%	0.93%	0.15%	0.22%	5	\$9,525,000	1.79%	0.36%		
Sun Realty	13	19	\$3,558,900	\$4,688,200	0.67%	0.88%	0.95%	1.38%	32	\$8,247,100	1.55%	2.33%		
Non MLS		32		\$7,474,600	0.00%	1.40%	0.00%	2.33%	32	\$7,474,600	1.40%	2.33%		
RE/MAX Realty Select	27	10	\$4,268,290	\$2,269,400	0.80%	0.43%	1.97%	0.73%	37	\$6,537,690	1.23%	2.69%		
Realty World Florida	9	9	\$2,583,000	\$3,345,000	0.49%	0.63%	0.66%	0.66%	18	\$5,928,000	1.11%	1.31%		
Naples Realty, LLC	2	12	\$252,000	\$5,331,875	0.05%	1.00%	0.15%	0.87%	14	\$5,583,875	1.05%	1.02%		
RE/MAX Affinity	14	12	\$2,467,500	\$2,342,280	0.46%	0.44%	1.02%	0.87%	26	\$4,809,780	0.90%	1.89%		
Waterfront Realty Group, Inc.	3	4	\$3,473,000	\$667,900	0.65%	0.13%	0.22%	0.29%	7	\$4,140,900	0.78%	0.51%		
VIP Realty Group	3	9	\$1,805,000	\$2,060,000	0.34%	0.39%	0.22%	0.66%	12	\$3,865,000	0.73%	0.87%		
Stock Realty, LLC	5	3	\$1,634,000	\$1,660,000	0.31%	0.31%	0.36%	0.22%	8	\$3,294,000	0.62%	0.58%		
Taylor Woodrow Realty-SW, LLC	4	2	\$1,909,200	\$1,179,800	0.36%	0.22%	0.29%	0.15%	6	\$3,089,000	0.58%	0.44%		
Island Coastal Realty, LLC	1		\$3,050,000		0.57%	0.00%	0.07%	0.00%	1	\$3,050,000	0.57%	0.07%		
West Shore Properties Real Estate Company		2		\$2,845,000	0.00%	0.53%	0.00%	0.15%	2	\$2,845,000	0.53%	0.15%		
Gulf Coast International Prop	1	3	\$525,000	\$2,082,000	0.10%	0.39%	0.07%	0.22%	4	\$2,607,000	0.49%	0.29%		
Audubon Properties Inc	2	2	\$962,500	\$1,568,500	0.18%	0.29%	0.15%	0.15%	4	\$2,531,000	0.48%	0.29%		
Engel and Voelkers Olde Naples	3	3	\$1,465,000	\$1,010,000	0.28%	0.19%	0.22%	0.22%	6	\$2,475,000	0.46%	0.44%		
Mari Vesci REALTORS, Inc	5	6	\$1,144,000	\$1,329,000	0.21%	0.25%	0.36%	0.44%	11	\$2,473,000	0.46%	0.80%		
Vineyards Properties Inc	4		\$1,954,100		0.37%	0.00%	0.29%	0.00%	4	\$1,954,100	0.37%	0.29%		
Keating Associates	4	5	\$735,000	\$1,218,000	0.14%	0.23%	0.29%	0.36%	9	\$1,953,000	0.37%	0.66%		
WEICHERT, REALTORSr On The Gulf	5	5	\$1,140,000	\$775,500	0.21%	0.15%	0.36%	0.36%	10	\$1,915,500	0.36%	0.73%		
Keller Williams Realty Naples	2	8	\$654,000	\$1,210,900	0.12%	0.23%	0.15%	0.58%	10	\$1,864,900	0.35%	0.73%		
We Love Naples Realty, Inc.		1		\$1,800,000	0.00%	0.34%	0.00%	0.07%	1	\$1,800,000	0.34%	0.07%		
Exceptional Properties of SW Florida	2	1	\$1,090,000	\$705,000	0.20%	0.13%	0.15%	0.07%	3	\$1,795,000	0.34%	0.22%		
Quail Communities Realty, Inc.	3	3	\$882,000	\$870,000	0.17%	0.16%	0.22%	0.22%	6	\$1,752,000	0.33%	0.44%		
Encore Realty		2		\$1,680,000	0.00%	0.32%	0.00%	0.15%	2	\$1,680,000	0.32%	0.15%		
South Bay Realty	4	5	\$942,500	\$709,000	0.18%	0.13%	0.29%	0.36%	9	\$1,651,500	0.31%	0.66%		
Briarwood Development Corp	1	1	\$800,000	\$800,000	0.15%	0.15%	0.07%	0.07%	2	\$1,600,000	0.30%	0.15%		
Royal Shell Real Estate, Inc	1	6	\$173,000	\$1,425,400	0.03%	0.27%	0.07%	0.44%	7	\$1,598,400	0.30%	0.51%		
Islandwalk Realty of Naples	3	2	\$925,000	\$668,000	0.17%	0.13%	0.22%	0.15%	5	\$1,593,000	0.30%	0.36%		
Kevin Shelly Realty Inc	3	2	\$933,700	\$563,200	0.18%	0.11%	0.22%	0.15%	5	\$1,496,900	0.28%	0.36%		
Naples Realty Services	7	2	\$983,900	\$492,900	0.18%	0.09%	0.51%	0.15%	9	\$1,476,800	0.28%	0.66%		
Quail West Realty	1		\$1,425,000		0.27%	0.00%	0.07%	0.00%	1	\$1,425,000	0.27%	0.07%		
Realty Direct Naples	6	6	\$634,500	\$786,000	0.12%	0.15%	0.44%	0.44%	12	\$1,420,500	0.27%	0.87%		
Southwest Properties Group		1		\$1,357,000	0.00%	0.25%	0.00%	0.07%	1	\$1,357,000	0.25%	0.07%		
Illustrated Properties Real Estate Inc.	3	1	\$935,000	\$380,000	0.18%	0.07%	0.22%	0.07%	4	\$1,315,000	0.25%	0.29%		
U S Prime Realty LLC	4	4	\$429,500	\$804,900	0.08%	0.15%	0.29%	0.29%	8	\$1,234,400	0.23%	0.58%		
White Sands Realty, LLC		2		\$1,205,000	0.00%	0.23%	0.00%	0.15%	2	\$1,205,000	0.23%	0.15%		
ToastyinNaples.com Realty	3	2	\$538,000	\$662,000	0.10%	0.12%	0.22%	0.15%	5	\$1,200,000	0.23%	0.36%		
Market America Realty of Naple		2		\$1,140,500	0.00%	0.21%	0.00%	0.15%	2	\$1,140,500	0.21%	0.15%		

John R. Wood Inc., REALTORS
Company Ranking Reports
Ranking by Volume

	Data		Side											
	Count of Side		Sum of Closed Volume		% Closed Volume		% Closed Units		Total Count of Side	Total Sum of Closed Volume	Total % Closed Volume	Total % Closed Units		
United Real Estate	5	1	\$960,900	\$169,000	0.18%	0.03%	0.36%	0.07%	6	\$1,129,900	0.21%	0.44%		
RL Nardi & Associates Inc	1	2	\$380,000	\$745,000	0.07%	0.14%	0.07%	0.15%	3	\$1,125,000	0.21%	0.22%		
West Bay Realty Inc.	1	1	\$540,000	\$540,000	0.10%	0.10%	0.07%	0.07%	2	\$1,080,000	0.20%	0.15%		
Grey Oaks Realty Inc.	1		\$1,050,000		0.20%	0.00%	0.07%	0.00%	1	\$1,050,000	0.20%	0.07%		
Faust RealtyGroup	3	5	\$380,900	\$646,000	0.07%	0.12%	0.22%	0.36%	8	\$1,026,900	0.19%	0.58%		
Keller Williams Realty, Marco	1	3	\$263,000	\$752,700	0.05%	0.14%	0.07%	0.22%	4	\$1,015,700	0.19%	0.29%		
Levitan-McQuaid LLC	3	1	\$682,000	\$317,000	0.13%	0.06%	0.22%	0.07%	4	\$999,000	0.19%	0.29%		
Kim Levitan Realty	1	2	\$368,000	\$621,000	0.07%	0.12%	0.07%	0.15%	3	\$989,000	0.19%	0.22%		
A Delta Realty of Naples Inc.	1	3	\$70,000	\$870,500	0.01%	0.16%	0.07%	0.22%	4	\$940,500	0.18%	0.29%		
Weichert Realtors on Gulf	1	3	\$230,000	\$693,750	0.04%	0.13%	0.07%	0.22%	4	\$923,750	0.17%	0.29%		
Market America Realty & Invest	1		\$845,500		0.16%	0.00%	0.07%	0.00%	1	\$845,500	0.16%	0.07%		
Florida Home Realty Inc	1	2	\$305,000	\$515,000	0.06%	0.10%	0.07%	0.15%	3	\$820,000	0.15%	0.22%		
Blue Heron Realty of Naples	1	3	\$160,000	\$660,000	0.03%	0.12%	0.07%	0.22%	4	\$820,000	0.15%	0.29%		
Florida Homes Realty of Collier	3	1	\$508,500	\$250,000	0.10%	0.05%	0.22%	0.07%	4	\$758,500	0.14%	0.29%		
Naples Trust Real Estate Services		2		\$756,980	0.00%	0.14%	0.00%	0.15%	2	\$756,980	0.14%	0.15%		
5th Avenue Real Estate		1		\$745,000	0.00%	0.14%	0.00%	0.07%	1	\$745,000	0.14%	0.07%		
Real Pro Realtors	2	2	\$365,000	\$365,000	0.07%	0.07%	0.15%	0.15%	4	\$730,000	0.14%	0.29%		
ERA Flagship Real Estate	2	2	\$364,000	\$359,000	0.07%	0.07%	0.15%	0.15%	4	\$723,000	0.14%	0.29%		
Sand Castle Realty Group, Inc	1	1	\$550,000	\$155,000	0.10%	0.03%	0.07%	0.07%	2	\$705,000	0.13%	0.15%		
Barry DeNicola Realty, Inc.	1	1	\$345,000	\$345,000	0.06%	0.06%	0.07%	0.07%	2	\$690,000	0.13%	0.15%		
Virginia M Woody		1		\$675,000	0.00%	0.13%	0.00%	0.07%	1	\$675,000	0.13%	0.07%		
Sandals Realty of Collier	2	1	\$427,000	\$247,000	0.08%	0.05%	0.15%	0.07%	3	\$674,000	0.13%	0.22%		
RE/MAX Realty Group		3		\$673,000	0.00%	0.13%	0.00%	0.22%	3	\$673,000	0.13%	0.22%		
Spina Realty Company	2		\$672,450		0.13%	0.00%	0.15%	0.00%	2	\$672,450	0.13%	0.15%		
Sterling Property Servs Realty		1		\$635,000	0.00%	0.12%	0.00%	0.07%	1	\$635,000	0.12%	0.07%		
Realty World, Top Producers Realty, Inc.	2	2	\$393,000	\$241,000	0.07%	0.05%	0.15%	0.15%	4	\$634,000	0.12%	0.29%		
West Wave Realty	2	1	\$369,500	\$249,500	0.07%	0.05%	0.15%	0.07%	3	\$619,000	0.12%	0.22%		
Hunters Ridge Realty Co.	1	2	\$164,000	\$448,900	0.03%	0.08%	0.07%	0.15%	3	\$612,900	0.12%	0.22%		
Ruby Realty & Referral Company	1	2	\$272,000	\$332,000	0.05%	0.06%	0.07%	0.15%	3	\$604,000	0.11%	0.22%		
Century 21 First Southern Trust	1	1	\$96,500	\$500,000	0.02%	0.09%	0.07%	0.07%	2	\$596,500	0.11%	0.15%		
Berson Realty Group		1		\$575,000	0.00%	0.11%	0.00%	0.07%	1	\$575,000	0.11%	0.07%		
Century 21 Sunbelt	2	1	\$458,000	\$108,000	0.09%	0.02%	0.15%	0.07%	3	\$566,000	0.11%	0.22%		
Germain Properties of Naples, LLC	1	2	\$106,000	\$456,000	0.02%	0.09%	0.07%	0.15%	3	\$562,000	0.11%	0.22%		
Christopher Realty, Inc.	1		\$555,000		0.10%	0.00%	0.07%	0.00%	1	\$555,000	0.10%	0.07%		
Saggio Dream Realty	2	2	\$262,000	\$292,500	0.05%	0.05%	0.15%	0.15%	4	\$554,500	0.10%	0.29%		
A Plus Realty	1	3	\$155,000	\$396,500	0.03%	0.07%	0.07%	0.22%	4	\$551,500	0.10%	0.29%		
L.H. Fleming & Company, Real Estate	2	2	\$254,000	\$294,900	0.05%	0.06%	0.15%	0.15%	4	\$548,900	0.10%	0.29%		
Hartford Realty LLC	2	1	\$390,000	\$145,000	0.07%	0.03%	0.15%	0.07%	3	\$535,000	0.10%	0.22%		
POM Property Management		2		\$530,000	0.00%	0.10%	0.00%	0.15%	2	\$530,000	0.10%	0.15%		
Mediterra Realty		1		\$525,000	0.00%	0.10%	0.00%	0.07%	1	\$525,000	0.10%	0.07%		
Horizons By The Sea Inc.	2		\$515,700		0.10%	0.00%	0.15%	0.00%	2	\$515,700	0.10%	0.15%		
Advanta Realty		2		\$510,900	0.00%	0.10%	0.00%	0.15%	2	\$510,900	0.10%	0.15%		
Hovland, Inc.	1	1	\$255,000	\$255,000	0.05%	0.05%	0.07%	0.07%	2	\$510,000	0.10%	0.15%		
Port of the Islands Realty LLC	1	1	\$250,000	\$250,000	0.05%	0.05%	0.07%	0.07%	2	\$500,000	0.09%	0.15%		
Royal Properties of Naples LLC	3		\$483,022		0.09%	0.00%	0.22%	0.00%	3	\$483,022	0.09%	0.22%		
Century 21 Tri Power		1		\$475,000	0.00%	0.09%	0.00%	0.07%	1	\$475,000	0.09%	0.07%		
COLLIER COUNTY REALTY CORP	2	1	\$363,000	\$100,500	0.07%	0.02%	0.15%	0.07%	3	\$463,500	0.09%	0.22%		
Manchester Partners LLC	2		\$442,500		0.08%	0.00%	0.15%	0.00%	2	\$442,500	0.08%	0.15%		
In Florida Properties	1		\$440,000		0.08%	0.00%	0.07%	0.00%	1	\$440,000	0.08%	0.07%		
McNeil Real Estate, Inc.		1		\$440,000	0.00%	0.08%	0.00%	0.07%	1	\$440,000	0.08%	0.07%		
Gulf Breeze Real Estate, LLC	2	2	\$323,500	\$113,000	0.06%	0.02%	0.15%	0.15%	4	\$436,500	0.08%	0.29%		

John R. Wood Inc., REALTORS
Company Ranking Reports
Ranking by Volume

	Data Side											
	Count of Side		Sum of Closed Volume		% Closed Volume		% Closed Units		Total Count of Side	Total Sum of Closed Volume	Total % Closed Volume	Total % Closed Units
Realty Executives Signature		3		\$431,100	0.00%	0.08%	0.00%	0.22%	3	\$431,100	0.08%	0.22%
Florida Realty Group	1	1	\$172,000	\$254,500	0.03%	0.05%	0.07%	0.07%	2	\$426,500	0.08%	0.15%
MG1 Realty	1		\$425,000		0.08%	0.00%	0.07%	0.00%	1	\$425,000	0.08%	0.07%
Boca Executives		2		\$418,500	0.00%	0.08%	0.00%	0.15%	2	\$418,500	0.08%	0.15%
GreenLeaf Homes	1		\$399,000		0.07%	0.00%	0.07%	0.00%	1	\$399,000	0.07%	0.07%
David Brown Realtors	1	3	\$140,000	\$254,400	0.03%	0.05%	0.07%	0.22%	4	\$394,400	0.07%	0.29%
Realty Experts International Inc	1		\$392,000		0.07%	0.00%	0.07%	0.00%	1	\$392,000	0.07%	0.07%
Connor & Connor Company		1		\$390,000	0.00%	0.07%	0.00%	0.07%	1	\$390,000	0.07%	0.07%
Old Naples Realty Inc.		1		\$377,500	0.00%	0.07%	0.00%	0.07%	1	\$377,500	0.07%	0.07%
Self Realty Inc	2	1	\$202,000	\$175,000	0.04%	0.03%	0.15%	0.07%	3	\$377,000	0.07%	0.22%
Platinum Properties of Naples Inc	1	1	\$153,000	\$221,000	0.03%	0.04%	0.07%	0.07%	2	\$374,000	0.07%	0.15%
Century 21 Birchwood	2	1	\$220,000	\$147,000	0.04%	0.03%	0.15%	0.07%	3	\$367,000	0.07%	0.22%
Gulf Region Realty	1	2	\$159,900	\$200,500	0.03%	0.04%	0.07%	0.15%	3	\$360,400	0.07%	0.22%
Premier Sotheby's Int'l Rlty		1		\$356,000	0.00%	0.07%	0.00%	0.07%	1	\$356,000	0.07%	0.07%
Sunshine Realty of SWFL	1		\$355,000		0.07%	0.00%	0.07%	0.00%	1	\$355,000	0.07%	0.07%
Bay Forest Real Estate Services, Inc.	1	1	\$175,000	\$175,000	0.03%	0.03%	0.07%	0.07%	2	\$350,000	0.07%	0.15%
Coffey Real Estate Services, Corp	2	1	\$247,500	\$97,500	0.05%	0.02%	0.15%	0.07%	3	\$345,000	0.06%	0.22%
Prime Location Brokers LLC	2		\$345,000		0.06%	0.00%	0.15%	0.00%	2	\$345,000	0.06%	0.15%
Menelee Realty	1	1	\$170,000	\$170,000	0.03%	0.03%	0.07%	0.07%	2	\$340,000	0.06%	0.15%
TEC Realty		2		\$335,000	0.00%	0.06%	0.00%	0.15%	2	\$335,000	0.06%	0.15%
Direct Home Realty	2		\$330,000		0.06%	0.00%	0.15%	0.00%	2	\$330,000	0.06%	0.15%
McWilliams Buckley & Assoc	2		\$325,000		0.06%	0.00%	0.15%	0.00%	2	\$325,000	0.06%	0.15%
Ad Infinitum Realty & Consult	1		\$315,000		0.06%	0.00%	0.07%	0.00%	1	\$315,000	0.06%	0.07%
Sun Realty USA	1	1	\$125,000	\$190,000	0.02%	0.04%	0.07%	0.07%	2	\$315,000	0.06%	0.15%
Marion Realtors	2	1	\$239,600	\$64,600	0.05%	0.01%	0.15%	0.07%	3	\$304,200	0.06%	0.22%
Right Moves Realty	2		\$303,000		0.06%	0.00%	0.15%	0.00%	2	\$303,000	0.06%	0.15%
Absync Realty		1		\$295,000	0.00%	0.06%	0.00%	0.07%	1	\$295,000	0.06%	0.07%
Lee Collier Realty Group Inc		1		\$295,000	0.00%	0.06%	0.00%	0.07%	1	\$295,000	0.06%	0.07%
Bluebill Real Estate	1	1	\$144,000	\$144,000	0.03%	0.03%	0.07%	0.07%	2	\$288,000	0.05%	0.15%
Rapallo Rite at Coconut Point	1		\$285,000		0.05%	0.00%	0.07%	0.00%	1	\$285,000	0.05%	0.07%
Anchor Realty of Naples	1		\$284,000		0.05%	0.00%	0.07%	0.00%	1	\$284,000	0.05%	0.07%
Priority Properties of Florida		1		\$282,500	0.00%	0.05%	0.00%	0.07%	1	\$282,500	0.05%	0.07%
Osprey Realty Group, Inc	2		\$276,000		0.05%	0.00%	0.15%	0.00%	2	\$276,000	0.05%	0.15%
Floridas Realty Specialists	2		\$275,500		0.05%	0.00%	0.15%	0.00%	2	\$275,500	0.05%	0.15%
Help-U-Sell Reed & Associates	1	1	\$99,000	\$175,000	0.02%	0.03%	0.07%	0.07%	2	\$274,000	0.05%	0.15%
Gulf Coast Management Group	1	1	\$135,000	\$135,000	0.03%	0.03%	0.07%	0.07%	2	\$270,000	0.05%	0.15%
Florida Platinum Realty	1		\$270,000		0.05%	0.00%	0.07%	0.00%	1	\$270,000	0.05%	0.07%
Realty Pros of Naples, LLC	1	1	\$112,000	\$157,530	0.02%	0.03%	0.07%	0.07%	2	\$269,530	0.05%	0.15%
American Home Realty of Naples	1	2	\$60,000	\$205,000	0.01%	0.04%	0.07%	0.15%	3	\$265,000	0.05%	0.22%
Steven C. Moller, Broker		1		\$250,000	0.00%	0.05%	0.00%	0.07%	1	\$250,000	0.05%	0.07%
Shoreline Properties of SW FL	2		\$250,000		0.05%	0.00%	0.15%	0.00%	2	\$250,000	0.05%	0.15%
Emerald Realty of Naples Inc		1		\$250,000	0.00%	0.05%	0.00%	0.07%	1	\$250,000	0.05%	0.07%
Collier Realty Services	1	1	\$125,000	\$125,000	0.02%	0.02%	0.07%	0.07%	2	\$250,000	0.05%	0.15%
Premier Realty Homes	1		\$240,000		0.05%	0.00%	0.07%	0.00%	1	\$240,000	0.05%	0.07%
Gulf Coast Associates		1		\$240,000	0.00%	0.05%	0.00%	0.07%	1	\$240,000	0.05%	0.07%
Internet Realty Group, Inc.	1	1	\$165,000	\$60,000	0.03%	0.01%	0.07%	0.07%	2	\$225,000	0.04%	0.15%
Phelps Realty Services	2		\$224,000		0.04%	0.00%	0.15%	0.00%	2	\$224,000	0.04%	0.15%
Andrea Deane & Associates, Inc.		1		\$215,000	0.00%	0.04%	0.00%	0.07%	1	\$215,000	0.04%	0.07%
41 West Realty, Inc.		1		\$215,000	0.00%	0.04%	0.00%	0.07%	1	\$215,000	0.04%	0.07%
IXORA Realty	2		\$210,100		0.04%	0.00%	0.15%	0.00%	2	\$210,100	0.04%	0.15%
True Realty Services LLC		1		\$200,000	0.00%	0.04%	0.00%	0.07%	1	\$200,000	0.04%	0.07%

John R. Wood Inc., REALTORS
Company Ranking Reports
Ranking by Volume

	Data		Side									
	Count of Side		Sum of Closed Volume		% Closed Volume		% Closed Units		Total Count of Side	Total Sum of Closed Volume	Total % Closed Volume	Total % Closed Units
D. R. Horton Realty	1		\$195,196		0.04%	0.00%	0.07%	0.00%	1	\$195,196	0.04%	0.07%
	1		\$195,050		0.04%	0.00%	0.07%	0.00%	1	\$195,050	0.04%	0.07%
Florida Global RE Inc	1	1	\$97,000	\$97,000	0.02%	0.02%	0.07%	0.07%	2	\$194,000	0.04%	0.15%
Poteet Properties, Inc.	1	1	\$96,000	\$96,000	0.02%	0.02%	0.07%	0.07%	2	\$192,000	0.04%	0.15%
Naples Brokers Realty	1		\$189,900		0.04%	0.00%	0.07%	0.00%	1	\$189,900	0.04%	0.07%
Tower Trace Realty LLC		1		\$189,900	0.00%	0.04%	0.00%	0.07%	1	\$189,900	0.04%	0.07%
Fidelity Florida Realty Corp	1		\$175,000		0.03%	0.00%	0.07%	0.00%	1	\$175,000	0.03%	0.07%
Southwest Coast Realty, Inc.	1		\$175,000		0.03%	0.00%	0.07%	0.00%	1	\$175,000	0.03%	0.07%
L'Excellence Realty Group Inc.		1		\$170,900	0.00%	0.03%	0.00%	0.07%	1	\$170,900	0.03%	0.07%
Naples 1st Realty LLC		1		\$169,000	0.00%	0.03%	0.00%	0.07%	1	\$169,000	0.03%	0.07%
Miles Realty Group	1		\$160,000		0.03%	0.00%	0.07%	0.00%	1	\$160,000	0.03%	0.07%
Young Realty Group	1		\$160,000		0.03%	0.00%	0.07%	0.00%	1	\$160,000	0.03%	0.07%
OK Realty Inc.	1		\$158,500		0.03%	0.00%	0.07%	0.00%	1	\$158,500	0.03%	0.07%
Bartley Realty LLLC	2		\$155,000		0.03%	0.00%	0.15%	0.00%	2	\$155,000	0.03%	0.15%
Twin Realty Inc.		1		\$147,000	0.00%	0.03%	0.00%	0.07%	1	\$147,000	0.03%	0.07%
Avalon Real Estate		1		\$146,000	0.00%	0.03%	0.00%	0.07%	1	\$146,000	0.03%	0.07%
Sunstream Realty, Inc.	1		\$146,000		0.03%	0.00%	0.07%	0.00%	1	\$146,000	0.03%	0.07%
Blue Beach Home,LLC	1		\$145,000		0.03%	0.00%	0.07%	0.00%	1	\$145,000	0.03%	0.07%
Realty Executives	1		\$141,000		0.03%	0.00%	0.07%	0.00%	1	\$141,000	0.03%	0.07%
Estates Realty	1		\$139,900		0.03%	0.00%	0.07%	0.00%	1	\$139,900	0.03%	0.07%
The Realty Group of SW FL, Inc		1		\$139,000	0.00%	0.03%	0.00%	0.07%	1	\$139,000	0.03%	0.07%
Baybeach Realty	1		\$135,000		0.03%	0.00%	0.07%	0.00%	1	\$135,000	0.03%	0.07%
Taylor Donovan Realty		1		\$130,000	0.00%	0.02%	0.00%	0.07%	1	\$130,000	0.02%	0.07%
Wordl Realty Services	1		\$130,000		0.02%	0.00%	0.07%	0.00%	1	\$130,000	0.02%	0.07%
E, M Prime Realty		1		\$130,000	0.00%	0.02%	0.00%	0.07%	1	\$130,000	0.02%	0.07%
Loss Negotiation Services, LLC	1		\$130,000		0.02%	0.00%	0.07%	0.00%	1	\$130,000	0.02%	0.07%
Marco Island Realestate.com, Inc.		1		\$124,000	0.00%	0.02%	0.00%	0.07%	1	\$124,000	0.02%	0.07%
Luxury Homes of Naples		1		\$122,760	0.00%	0.02%	0.00%	0.07%	1	\$122,760	0.02%	0.07%
Porter Davis RE Brokerage	2		\$117,900		0.02%	0.00%	0.15%	0.00%	2	\$117,900	0.02%	0.15%
Simply Think Florida Realty		1		\$112,000	0.00%	0.02%	0.00%	0.07%	1	\$112,000	0.02%	0.07%
Xcellence Realty Group		1		\$110,000	0.00%	0.02%	0.00%	0.07%	1	\$110,000	0.02%	0.07%
Orange County Real Estate	1		\$105,000		0.02%	0.00%	0.07%	0.00%	1	\$105,000	0.02%	0.07%
Tunrkey Residential		1		\$100,000	0.00%	0.02%	0.00%	0.07%	1	\$100,000	0.02%	0.07%
Assist2Sell		1		\$96,500	0.00%	0.02%	0.00%	0.07%	1	\$96,500	0.02%	0.07%
Harborview Realty Inc	1		\$95,000		0.02%	0.00%	0.07%	0.00%	1	\$95,000	0.02%	0.07%
Naples Premier Realty Inc.	1		\$93,000		0.02%	0.00%	0.07%	0.00%	1	\$93,000	0.02%	0.07%
Tropics Real Estate	1		\$90,000		0.02%	0.00%	0.07%	0.00%	1	\$90,000	0.02%	0.07%
Pikus Realty PA		1		\$78,000	0.00%	0.01%	0.00%	0.07%	1	\$78,000	0.01%	0.07%
Selling Paradise Realty	1		\$77,275		0.01%	0.00%	0.07%	0.00%	1	\$77,275	0.01%	0.07%
Housetraders		1		\$73,022	0.00%	0.01%	0.00%	0.07%	1	\$73,022	0.01%	0.07%
Pelican Connection, Inc.		1		\$66,000	0.00%	0.01%	0.00%	0.07%	1	\$66,000	0.01%	0.07%
Pollard & Hedrich Realty, Inc.		1		\$65,000	0.00%	0.01%	0.00%	0.07%	1	\$65,000	0.01%	0.07%
Florida Real Estate Services, Inc.	1		\$63,000		0.01%	0.00%	0.07%	0.00%	1	\$63,000	0.01%	0.07%
RE/MAX Results Realty		1		\$50,000	0.00%	0.01%	0.00%	0.07%	1	\$50,000	0.01%	0.07%
Seaside Properties of South Florida, Inc.		1		\$41,000	0.00%	0.01%	0.00%	0.07%	1	\$41,000	0.01%	0.07%
Century 21 AAIM Realty Grp.	1		\$31,000		0.01%	0.00%	0.07%	0.00%	1	\$31,000	0.01%	0.07%
Grand Total	687	687	\$266,168,045	\$266,168,045	50.00%	50.00%	50.00%	50.00%	1374	\$532,336,090	100.00%	100.00%

John R. Wood Inc., REALTORS
Company Ranking Reports
Ranking by Units

	Data	Side				
	Sum of Closed Volume		Count of Side		Total Sum of Closed Volume	Total Count of Side
Company	L	S	L	S		
Downing Frye	\$31,447,890	\$35,279,750	83	90	\$66,727,640	173
John R Wood	\$44,083,137	\$34,350,447	91	74	\$78,433,584	165
Premier Sothebys Int. Realty	\$44,870,150	\$40,614,500	48	47	\$85,484,650	95
Coldwell Banker Residential Real Estate, Inc.	\$15,801,200	\$9,739,400	46	36	\$25,540,600	82
Premiere Plus Realty Co.	\$13,112,350	\$11,310,050	42	37	\$24,422,400	79
Prudential Florida WCI Realty	\$5,213,405	\$9,810,196	20	27	\$15,023,601	47
Amerivest Realty	\$6,796,130	\$4,254,655	25	14	\$11,050,785	39
RE/MAX Realty Select	\$4,268,290	\$2,269,400	27	10	\$6,537,690	37
Sun Realty	\$3,558,900	\$4,688,200	13	19	\$8,247,100	32
Non MLS		\$7,474,600		32	\$7,474,600	32
Keller Williams Elite Realty	\$6,098,150	\$5,178,100	18	11	\$11,276,250	29
RE/MAX Affinity	\$2,467,500	\$2,342,280	14	12	\$4,809,780	26
Florida Home Realty of Collier County, Inc.	\$3,698,250	\$5,844,750	10	11	\$9,543,000	21
Realty World Florida	\$2,583,000	\$3,345,000	9	9	\$5,928,000	18
Royal Shell Real Estate	\$6,377,500	\$4,786,000	8	8	\$11,163,500	16
Naples Realty, LLC	\$252,000	\$5,331,875	2	12	\$5,583,875	14
VIP Realty Group	\$1,805,000	\$2,060,000	3	9	\$3,865,000	12
Realty Direct Naples	\$634,500	\$786,000	6	6	\$1,420,500	12
Mari Vesci REALTORS, Inc	\$1,144,000	\$1,329,000	5	6	\$2,473,000	11
Keller Williams Realty Naples	\$654,000	\$1,210,900	2	8	\$1,864,900	10
WEICHERT, REALTORSr On The Gulf	\$1,140,000	\$775,500	5	5	\$1,915,500	10
South Bay Realty	\$942,500	\$709,000	4	5	\$1,651,500	9
Keating Associates	\$735,000	\$1,218,000	4	5	\$1,953,000	9
Naples Realty Services	\$983,900	\$492,900	7	2	\$1,476,800	9
U S Prime Realty LLC	\$429,500	\$804,900	4	4	\$1,234,400	8
Stock Realty, LLC	\$1,634,000	\$1,660,000	5	3	\$3,294,000	8
Faust RealtyGroup	\$380,900	\$646,000	3	5	\$1,026,900	8
Waterfront Realty Group, Inc.	\$3,473,000	\$667,900	3	4	\$4,140,900	7
Royal Shell Real Estate, Inc	\$173,000	\$1,425,400	1	6	\$1,598,400	7
Taylor Woodrow Realty-SW, LLC	\$1,909,200	\$1,179,800	4	2	\$3,089,000	6
United Real Estate	\$960,900	\$169,000	5	1	\$1,129,900	6
Engel and Voelkers Olde Naples	\$1,465,000	\$1,010,000	3	3	\$2,475,000	6
Quail Communities Realty, Inc.	\$882,000	\$870,000	3	3	\$1,752,000	6
Florida Golf Realty LLC	\$12,039,000	\$12,039,000	3	3	\$24,078,000	6
Weekly Realty Group, LLC	\$4,600,000	\$4,925,000	2	3	\$9,525,000	5
ToastyinNaples.com Realty	\$538,000	\$662,000	3	2	\$1,200,000	5
Kevin Shelly Realty Inc	\$933,700	\$563,200	3	2	\$1,496,900	5
Islandwalk Realty of Naples	\$925,000	\$668,000	3	2	\$1,593,000	5
A Delta Realty of Naples Inc.	\$70,000	\$870,500	1	3	\$940,500	4
Levitan-McQuaid LLC	\$682,000	\$317,000	3	1	\$999,000	4
Realty World, Top Producers Realty, Inc.	\$393,000	\$241,000	2	2	\$634,000	4

John R. Wood Inc., REALTORS
Company Ranking Reports
Ranking by Units

	Data	Side				
	Sum of Closed Volume		Count of Side		Total Sum of Closed Volume	Total Count of Side
Gulf Breeze Real Estate, LLC	\$323,500	\$113,000	2	2	\$436,500	4
Illustrated Properties Real Estate Inc.	\$935,000	\$380,000	3	1	\$1,315,000	4
Vineyards Properties Inc	\$1,954,100		4		\$1,954,100	4
Weichert Realtors on Gulf	\$230,000	\$693,750	1	3	\$923,750	4
Keller Williams Realty, Marco	\$263,000	\$752,700	1	3	\$1,015,700	4
Blue Heron Realty of Naples	\$160,000	\$660,000	1	3	\$820,000	4
David Brown Realtors	\$140,000	\$254,400	1	3	\$394,400	4
A Plus Realty	\$155,000	\$396,500	1	3	\$551,500	4
L.H. Fleming & Company, Real Estate	\$254,000	\$294,900	2	2	\$548,900	4
Florida Homes Realty of Collier	\$508,500	\$250,000	3	1	\$758,500	4
Audubon Properties Inc	\$962,500	\$1,568,500	2	2	\$2,531,000	4
Saggio Dream Realty	\$262,000	\$292,500	2	2	\$554,500	4
ERA Flagship Real Estate	\$364,000	\$359,000	2	2	\$723,000	4
Real Pro Realtors	\$365,000	\$365,000	2	2	\$730,000	4
Gulf Coast International Prop	\$525,000	\$2,082,000	1	3	\$2,607,000	4
COLLIER COUNTY REALTY CORP	\$363,000	\$100,500	2	1	\$463,500	3
Self Realty Inc	\$202,000	\$175,000	2	1	\$377,000	3
Realty Executives Signature		\$431,100		3	\$431,100	3
Hartford Realty LLC	\$390,000	\$145,000	2	1	\$535,000	3
RL Nardi & Associates Inc	\$380,000	\$745,000	1	2	\$1,125,000	3
Century 21 Birchwood	\$220,000	\$147,000	2	1	\$367,000	3
Ruby Realty & Referral Company	\$272,000	\$332,000	1	2	\$604,000	3
Marion Realtors	\$239,600	\$64,600	2	1	\$304,200	3
American Home Realty of Naples	\$60,000	\$205,000	1	2	\$265,000	3
Sandals Realty of Collier	\$427,000	\$247,000	2	1	\$674,000	3
Germain Properties of Naples, LLC	\$106,000	\$456,000	1	2	\$562,000	3
Gulf Region Realty	\$159,900	\$200,500	1	2	\$360,400	3
Century 21 Sunbelt	\$458,000	\$108,000	2	1	\$566,000	3
Coffey Real Estate Services, Corp	\$247,500	\$97,500	2	1	\$345,000	3
Florida Home Realty Inc	\$305,000	\$515,000	1	2	\$820,000	3
Royal Properties of Naples LLC	\$483,022		3		\$483,022	3
Kim Levitan Realty	\$368,000	\$621,000	1	2	\$989,000	3
Exceptional Properties of SW Florida	\$1,090,000	\$705,000	2	1	\$1,795,000	3
RE/MAX Realty Group		\$673,000		3	\$673,000	3
Hunters Ridge Realty Co.	\$164,000	\$448,900	1	2	\$612,900	3
West Wave Realty	\$369,500	\$249,500	2	1	\$619,000	3
White Sands Realty, LLC		\$1,205,000		2	\$1,205,000	2
McWilliams Buckley & Assoc	\$325,000		2		\$325,000	2
Menelee Realty	\$170,000	\$170,000	1	1	\$340,000	2
Shoreline Properties of SW FL	\$250,000		2		\$250,000	2
Bartley Realty LLLC	\$155,000		2		\$155,000	2
Internet Realty Group, Inc.	\$165,000	\$60,000	1	1	\$225,000	2

John R. Wood Inc., REALTORS
Company Ranking Reports
Ranking by Units

	Data	Side				
	Sum of Closed Volume		Count of Side		Total Sum of Closed Volume	Total Count of Side
Advanta Realty		\$510,900		2	\$510,900	2
Direct Home Realty	\$330,000		2		\$330,000	2
Floridas Realty Specialists	\$275,500		2		\$275,500	2
Platinum Properties of Naples Inc	\$153,000	\$221,000	1	1	\$374,000	2
Bluebill Real Estate	\$144,000	\$144,000	1	1	\$288,000	2
Briarwood Development Corp	\$800,000	\$800,000	1	1	\$1,600,000	2
Sand Castle Realty Group, Inc	\$550,000	\$155,000	1	1	\$705,000	2
Florida Global RE Inc	\$97,000	\$97,000	1	1	\$194,000	2
Gulf Coast Management Group	\$135,000	\$135,000	1	1	\$270,000	2
Help-U-Sell Reed & Associates	\$99,000	\$175,000	1	1	\$274,000	2
TEC Realty		\$335,000		2	\$335,000	2
Phelps Realty Services	\$224,000		2		\$224,000	2
Prime Location Brokers LLC	\$345,000		2		\$345,000	2
West Shore Properties Real Estate Company		\$2,845,000		2	\$2,845,000	2
Bay Forest Real Estate Services, Inc.	\$175,000	\$175,000	1	1	\$350,000	2
Boca Executives		\$418,500		2	\$418,500	2
Realty Pros of Naples, LLC	\$112,000	\$157,530	1	1	\$269,530	2
Barry DeNicola Realty, Inc.	\$345,000	\$345,000	1	1	\$690,000	2
Florida Realty Group	\$172,000	\$254,500	1	1	\$426,500	2
Sun Realty USA	\$125,000	\$190,000	1	1	\$315,000	2
Port of the Islands Realty LLC	\$250,000	\$250,000	1	1	\$500,000	2
Collier Realty Services	\$125,000	\$125,000	1	1	\$250,000	2
West Bay Realty Inc.	\$540,000	\$540,000	1	1	\$1,080,000	2
Poteet Properties, Inc.	\$96,000	\$96,000	1	1	\$192,000	2
Encore Realty		\$1,680,000		2	\$1,680,000	2
Porter Davis RE Brokerage	\$117,900		2		\$117,900	2
Market America Realty of Naple		\$1,140,500		2	\$1,140,500	2
Hovland, Inc.	\$255,000	\$255,000	1	1	\$510,000	2
POM Property Management		\$530,000		2	\$530,000	2
Osprey Realty Group, Inc	\$276,000		2		\$276,000	2
Right Moves Realty	\$303,000		2		\$303,000	2
Spina Realty Company	\$672,450		2		\$672,450	2
Naples Trust Real Estate Services		\$756,980		2	\$756,980	2
Manchester Partners LLC	\$442,500		2		\$442,500	2
Century 21 First Southern Trust	\$96,500	\$500,000	1	1	\$596,500	2
IXORA Realty	\$210,100		2		\$210,100	2
Horizons By The Sea Inc.	\$515,700		2		\$515,700	2
Housetraders		\$73,022		1	\$73,022	1
Twin Realty Inc.		\$147,000		1	\$147,000	1
Taylor Donovan Realty		\$130,000		1	\$130,000	1
Anchor Realty of Naples	\$284,000		1		\$284,000	1
The Realty Group of SW FL, Inc		\$139,000		1	\$139,000	1

John R. Wood Inc., REALTORS
Company Ranking Reports
Ranking by Units

	Data	Side				
	Sum of Closed Volume		Count of Side		Total Sum of Closed Volume	Total Count of Side
D. R. Horton Realty	\$195,196		1		\$195,196	1
We Love Naples Realty, Inc.		\$1,800,000		1	\$1,800,000	1
Harborview Realty Inc	\$95,000		1		\$95,000	1
Young Realty Group	\$160,000		1		\$160,000	1
Selling Paradise Realty	\$77,275		1		\$77,275	1
E, M Prime Realty		\$130,000		1	\$130,000	1
Miles Realty Group	\$160,000		1		\$160,000	1
OK Realty Inc.	\$158,500		1		\$158,500	1
Island Coastal Realty, LLC	\$3,050,000		1		\$3,050,000	1
Assist2Sell		\$96,500		1	\$96,500	1
Orange County Real Estate	\$105,000		1		\$105,000	1
Lee Collier Realty Group Inc		\$295,000		1	\$295,000	1
Christopher Realty, Inc.	\$555,000		1		\$555,000	1
RE/MAX Results Realty		\$50,000		1	\$50,000	1
	\$195,050		1		\$195,050	1
Steven C. Moller, Broker		\$250,000		1	\$250,000	1
Realty Experts International Inc	\$392,000		1		\$392,000	1
Naples 1st Realty LLC		\$169,000		1	\$169,000	1
In Florida Properties	\$440,000		1		\$440,000	1
Florida Platinum Realty	\$270,000		1		\$270,000	1
Southwest Coast Realty, Inc.	\$175,000		1		\$175,000	1
Connor & Connor Company		\$390,000		1	\$390,000	1
Premier Realty Homes	\$240,000		1		\$240,000	1
Avalon Real Estate		\$146,000		1	\$146,000	1
Quail West Realty	\$1,425,000		1		\$1,425,000	1
Pollard & Hedrich Realty, Inc.		\$65,000		1	\$65,000	1
Century 21 AAIM Realty Grp.	\$31,000		1		\$31,000	1
McNeil Real Estate, Inc.		\$440,000		1	\$440,000	1
Naples Brokers Realty	\$189,900		1		\$189,900	1
Tower Trace Realty LLC		\$189,900		1	\$189,900	1
Naples Premier Realty Inc.	\$93,000		1		\$93,000	1
Sterling Property Servs Realty		\$635,000		1	\$635,000	1
Florida Real Estate Services, Inc.	\$63,000		1		\$63,000	1
Xcellence Realty Group		\$110,000		1	\$110,000	1
Sunshine Realty of SWFL	\$355,000		1		\$355,000	1
GreenLeaf Homes	\$399,000		1		\$399,000	1
Baybeach Realty	\$135,000		1		\$135,000	1
Century 21 Tri Power		\$475,000		1	\$475,000	1
Grey Oaks Realty Inc.	\$1,050,000		1		\$1,050,000	1
Berson Realty Group		\$575,000		1	\$575,000	1
Market America Realty & Invest	\$845,500		1		\$845,500	1
Marco Island Realestate.com, Inc.		\$124,000		1	\$124,000	1

John R. Wood Inc., REALTORS
Company Ranking Reports
Ranking by Units

	Data	Side				
	Sum of Closed Volume		Count of Side		Total Sum of Closed Volume	Total Count of Side
Estates Realty	\$139,900		1		\$139,900	1
L'Excellence Realty Group Inc.		\$170,900		1	\$170,900	1
Rapallo Rite at Coconut Point	\$285,000		1		\$285,000	1
5th Avenue Real Estate		\$745,000		1	\$745,000	1
Loss Negotiation Services, LLC	\$130,000		1		\$130,000	1
Simply Think Florida Realty		\$112,000		1	\$112,000	1
Ad Infinitum Realty & Consult	\$315,000		1		\$315,000	1
Emerald Realty of Naples Inc		\$250,000		1	\$250,000	1
Andrea Deane & Associates, Inc.		\$215,000		1	\$215,000	1
Seaside Properties of South Florida, Inc.		\$41,000		1	\$41,000	1
Tunrkey Residential		\$100,000		1	\$100,000	1
MG1 Realty	\$425,000		1		\$425,000	1
Virginia M Woody		\$675,000		1	\$675,000	1
Mediterra Realty		\$525,000		1	\$525,000	1
Realty Executives	\$141,000		1		\$141,000	1
Absync Realty		\$295,000		1	\$295,000	1
True Realty Services LLC		\$200,000		1	\$200,000	1
Southwest Properties Group		\$1,357,000		1	\$1,357,000	1
Premier Sotheby's Int'l Rlty		\$356,000		1	\$356,000	1
Old Naples Realty Inc.		\$377,500		1	\$377,500	1
Pikus Realty PA		\$78,000		1	\$78,000	1
Luxury Homes of Naples		\$122,760		1	\$122,760	1
Fidelity Florida Realty Corp	\$175,000		1		\$175,000	1
Priority Properties of Florida		\$282,500		1	\$282,500	1
Wordl Realty Services	\$130,000		1		\$130,000	1
41 West Realty, Inc.		\$215,000		1	\$215,000	1
Gulf Coast Associates		\$240,000		1	\$240,000	1
Pelican Connection, Inc.		\$66,000		1	\$66,000	1
Sunstream Realty, Inc.	\$146,000		1		\$146,000	1
Blue Beach Home,LLC	\$145,000		1		\$145,000	1
Tropics Real Estate	\$90,000		1		\$90,000	1
Grand Total	\$266,168,045	\$266,168,045	687	687	\$532,336,090	1,374

John R. Wood Inc., REALTORS
Company Ranking Reports
Market Rankings

		Data Side					
		Sum of Closed Volume		Count of Side		Total Sum of Closed Volume	Total Count of Side
Market Defined	Company	L	S	L	S		
Bonita Estero Markets Only	Downing Frye	\$7,025,490	\$8,389,800	23	26	\$15,415,290	49
	John R Wood	\$6,385,300	\$4,507,390	17	14	\$10,892,690	31
	Keller Williams Elite Realty	\$4,987,150	\$4,350,100	15	8	\$9,337,250	23
	Premier Sothebys Int. Realty	\$5,219,500	\$3,033,450	8	7	\$8,252,950	15
	Realty World Florida	\$2,245,000	\$3,345,000	7	9	\$5,590,000	16
	Prudential Florida WCI Realty	\$1,292,000	\$3,516,196	5	8	\$4,808,196	13
	Non MLS		\$4,352,100		17	\$4,352,100	17
	Coldwell Banker Residential Real Estate, Inc.	\$2,977,900	\$1,177,500	9	4	\$4,155,400	13
	Royal Shell Real Estate	\$1,477,500	\$1,626,000	4	3	\$3,103,500	7
	Florida Home Realty of Collier County, Inc.	\$1,100,000	\$1,100,000	1	1	\$2,200,000	2
	Amerivest Realty	\$1,009,000	\$788,000	3	3	\$1,797,000	6
	Premiere Plus Realty Co.	\$1,383,900	\$271,000	6	2	\$1,654,900	8
	West Bay Realty Inc.	\$540,000	\$540,000	1	1	\$1,080,000	2
	VIP Realty Group	\$890,000		1		\$890,000	1
	Kim Levitan Realty	\$368,000	\$475,000	1	1	\$843,000	2
	Kevin Shelly Realty Inc	\$599,000	\$228,500	2	1	\$827,500	3
	Florida Home Realty Inc	\$305,000	\$515,000	1	2	\$820,000	3
	RL Nardi & Associates Inc	\$380,000	\$380,000	1	1	\$760,000	2
	Real Pro Realtors	\$365,000	\$365,000	2	2	\$730,000	4
	Barry DeNicola Realty, Inc.	\$345,000	\$345,000	1	1	\$690,000	2
	Spina Realty Company	\$672,450		2		\$672,450	2
	Hunters Ridge Realty Co.	\$164,000	\$448,900	1	2	\$612,900	3
	A Delta Realty of Naples Inc.		\$590,000		1	\$590,000	1
	Naples Realty Services	\$242,000	\$338,000	2	1	\$580,000	3
	RE/MAX Affinity	\$463,000	\$115,000	3	1	\$578,000	4
	RE/MAX Realty Group		\$520,000		2	\$520,000	2
	Engel and Voelkers Olde Naples	\$500,000		1		\$500,000	1
	West Wave Realty	\$249,500	\$249,500	1	1	\$499,000	2
	South Bay Realty	\$260,000	\$203,000	1	1	\$463,000	2
	WEICHERT, REALTORSr On The Gulf	\$65,000	\$365,500	1	3	\$430,500	4
	MG1 Realty	\$425,000		1		\$425,000	1
	Sun Realty		\$420,000		2	\$420,000	2
	Levitan-McQuaid LLC	\$357,000		2		\$357,000	2
	Premier Sotheby's Int'l Rlty		\$356,000		1	\$356,000	1
	Sunshine Realty of SWFL	\$355,000		1		\$355,000	1
	Century 21 Sunbelt	\$350,000		1		\$350,000	1
	Advanta Realty		\$325,000		1	\$325,000	1
	Ad Infinitum Realty & Consult	\$315,000		1		\$315,000	1
	Market America Realty of Naple		\$295,000		1	\$295,000	1
	Absync Realty		\$295,000		1	\$295,000	1
	Lee Collier Realty Group Inc		\$295,000		1	\$295,000	1
	Bluebill Real Estate	\$144,000	\$144,000	1	1	\$288,000	2
	Rapallo Rite at Coconut Point	\$285,000		1		\$285,000	1
	Florida Platinum Realty	\$270,000		1		\$270,000	1
	Realty Direct Naples	\$82,500	\$175,000	1	1	\$257,500	2
	Florida Homes Realty of Collier	\$220,000		1		\$220,000	1
	Royal Shell Real Estate, Inc		\$204,500		1	\$204,500	1
	D. R. Horton Realty	\$195,196		1		\$195,196	1
		\$195,050		1		\$195,050	1
	Phelps Realty Services	\$183,000		1		\$183,000	1
	Keating Associates		\$183,000		1	\$183,000	1

John R. Wood Inc., REALTORS
Company Ranking Reports
Market Rankings

		Side				
		Data		Side		
		Sum of Closed Volume		Count of Side		Total Sum of Closed Volume
						Total Count of Side
Bonita Estero Markets Only	Fidelity Florida Realty Corp	\$175,000		1		\$175,000
	Sand Castle Realty Group, Inc		\$155,000		1	\$155,000
	Twin Realty Inc.		\$147,000		1	\$147,000
	Avalon Real Estate		\$146,000		1	\$146,000
	Sunstream Realty, Inc.	\$146,000		1		\$146,000
	Realty Executives Signature		\$145,000		1	\$145,000
	Realty Executives	\$141,000		1		\$141,000
	Encore Realty		\$140,000		1	\$140,000
	Marion Realtors	\$64,600	\$64,600	1	1	\$129,200
	Sun Realty USA	\$125,000		1		\$125,000
	Tunrkey Residential		\$100,000		1	\$100,000
	Bartley Realty LLLC	\$95,000		1		\$95,000
	Naples Premier Realty Inc.	\$93,000		1		\$93,000
	Pikus Realty PA		\$78,000		1	\$78,000
	U S Prime Realty LLC	\$78,000		1		\$78,000
	Pollard & Hedrich Realty, Inc.		\$65,000		1	\$65,000
	Florida Real Estate Services, Inc.	\$63,000		1		\$63,000
Bonita Estero Markets Only Total		\$45,868,036	\$45,868,036	143	143	\$91,736,072
Naples Market Only	Premier Sothebys Int. Realty	\$39,650,650	\$37,581,050	40	40	\$77,231,700
	John R Wood	\$37,697,837	\$29,843,057	74	60	\$67,540,894
	Downing Frye	\$24,422,400	\$26,889,950	60	64	\$51,312,350
	Florida Golf Realty LLC	\$12,039,000	\$12,039,000	3	3	\$24,078,000
	Premiere Plus Realty Co.	\$11,728,450	\$11,039,050	36	35	\$22,767,500
	Coldwell Banker Residential Real Estate, Inc.	\$12,823,300	\$8,561,900	37	32	\$21,385,200
	Prudential Florida WCI Realty	\$3,921,405	\$6,294,000	15	19	\$10,215,405
	Weekly Realty Group, LLC	\$4,600,000	\$4,925,000	2	3	\$9,525,000
	Amerivest Realty	\$5,787,130	\$3,466,655	22	11	\$9,253,785
	Royal Shell Real Estate	\$4,900,000	\$3,160,000	4	5	\$8,060,000
	Sun Realty	\$3,558,900	\$4,268,200	13	17	\$7,827,100
	Florida Home Realty of Collier County, Inc.	\$2,598,250	\$4,744,750	9	10	\$7,343,000
	RE/MAX Realty Select	\$4,268,290	\$2,269,400	27	10	\$6,537,690
	Naples Realty, LLC	\$252,000	\$5,331,875	2	12	\$5,583,875
	RE/MAX Affinity	\$2,004,500	\$2,227,280	11	11	\$4,231,780
	Waterfront Realty Group, Inc.	\$3,473,000	\$667,900	3	4	\$4,140,900
	Stock Realty, LLC	\$1,634,000	\$1,660,000	5	3	\$3,294,000
	Non MLS		\$3,122,500		15	\$3,122,500
	Taylor Woodrow Realty-SW, LLC	\$1,909,200	\$1,179,800	4	2	\$3,089,000
	Island Coastal Realty, LLC	\$3,050,000		1		\$3,050,000
	VIP Realty Group	\$915,000	\$2,060,000	2	9	\$2,975,000
	West Shore Properties Real Estate Company		\$2,845,000		2	\$2,845,000
	Gulf Coast International Prop	\$525,000	\$2,082,000	1	3	\$2,607,000
	Audubon Properties Inc	\$962,500	\$1,568,500	2	2	\$2,531,000
	Mari Vesci REALTORS, Inc	\$1,144,000	\$1,329,000	5	6	\$2,473,000
	Engel and Voelkers Olde Naples	\$965,000	\$1,010,000	2	3	\$1,975,000
	Vineyards Properties Inc	\$1,954,100		4		\$1,954,100
	Keller Williams Elite Realty	\$1,111,000	\$828,000	3	3	\$1,939,000
	Keller Williams Realty Naples	\$654,000	\$1,210,900	2	8	\$1,864,900
	We Love Naples Realty, Inc.		\$1,800,000		1	\$1,800,000
	Exceptional Properties of SW Florida	\$1,090,000	\$705,000	2	1	\$1,795,000
	Keating Associates	\$735,000	\$1,035,000	4	4	\$1,770,000
	Quail Communities Realty, Inc.	\$882,000	\$870,000	3	3	\$1,752,000

John R. Wood Inc., REALTORS
Company Ranking Reports
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		Side					
		Data		Count of Side		Total Sum of Closed Volume	Total Count of Side
		Sum of Closed Volume					
Naples Market Only	Briarwood Development Corp	\$800,000	\$800,000	1	1	\$1,600,000	2
	Islandwalk Realty of Naples	\$925,000	\$668,000	3	2	\$1,593,000	5
	Encore Realty		\$1,540,000		1	\$1,540,000	1
	WEICHERT, REALTORSr On The Gulf	\$1,075,000	\$410,000	4	2	\$1,485,000	6
	Quail West Realty	\$1,425,000		1		\$1,425,000	1
	Royal Shell Real Estate, Inc	\$173,000	\$1,220,900	1	5	\$1,393,900	6
	Southwest Properties Group		\$1,357,000		1	\$1,357,000	1
	Illustrated Properties Real Estate Inc.	\$935,000	\$380,000	3	1	\$1,315,000	4
	White Sands Realty, LLC		\$1,205,000		2	\$1,205,000	2
	ToastyinNaples.com Realty	\$538,000	\$662,000	3	2	\$1,200,000	5
	South Bay Realty	\$682,500	\$506,000	3	4	\$1,188,500	7
	Realty Direct Naples	\$552,000	\$611,000	5	5	\$1,163,000	10
	U S Prime Realty LLC	\$351,500	\$804,900	3	4	\$1,156,400	7
	United Real Estate	\$960,900	\$169,000	5	1	\$1,129,900	6
	Grey Oaks Realty Inc.	\$1,050,000		1		\$1,050,000	1
	Faust RealtyGroup	\$380,900	\$646,000	3	5	\$1,026,900	8
	Keller Williams Realty, Marco	\$263,000	\$752,700	1	3	\$1,015,700	4
	Weichert Realtors on Gulf	\$230,000	\$693,750	1	3	\$923,750	4
	Naples Realty Services	\$741,900	\$154,900	5	1	\$896,800	6
	Market America Realty of Naple		\$845,500		1	\$845,500	1
	Market America Realty & Invest	\$845,500		1		\$845,500	1
	Blue Heron Realty of Naples	\$160,000	\$660,000	1	3	\$820,000	4
	Naples Trust Real Estate Services		\$756,980		2	\$756,980	2
	5th Avenue Real Estate		\$745,000		1	\$745,000	1
	ERA Flagship Real Estate	\$364,000	\$359,000	2	2	\$723,000	4
	Virginia M Woody		\$675,000		1	\$675,000	1
	Sandals Realty of Collier	\$427,000	\$247,000	2	1	\$674,000	3
	Kevin Shelly Realty Inc	\$334,700	\$334,700	1	1	\$669,400	2
	Levitani-McQuaid LLC	\$325,000	\$317,000	1	1	\$642,000	2
	Sterling Property Servs Realty		\$635,000		1	\$635,000	1
	Realty World, Top Producers Realty, Inc.	\$393,000	\$241,000	2	2	\$634,000	4
	Ruby Realty & Referral Company	\$272,000	\$332,000	1	2	\$604,000	3
	Century 21 First Southern Trust	\$96,500	\$500,000	1	1	\$596,500	2
	Berson Realty Group		\$575,000		1	\$575,000	1
	Germain Properties of Naples, LLC	\$106,000	\$456,000	1	2	\$562,000	3
	Christopher Realty, Inc.	\$555,000		1		\$555,000	1
	Saggio Dream Realty	\$262,000	\$292,500	2	2	\$554,500	4
	A Plus Realty	\$155,000	\$396,500	1	3	\$551,500	4
	Sand Castle Realty Group, Inc	\$550,000		1		\$550,000	1
	L.H. Fleming & Company, Real Estate	\$254,000	\$294,900	2	2	\$548,900	4
	Florida Homes Realty of Collier	\$288,500	\$250,000	2	1	\$538,500	3
	Hartford Realty LLC	\$390,000	\$145,000	2	1	\$535,000	3
	POM Property Management		\$530,000		2	\$530,000	2
	Mediterra Realty		\$525,000		1	\$525,000	1
	Horizons By The Sea Inc.	\$515,700		2		\$515,700	2
	Hovland, Inc.	\$255,000	\$255,000	1	1	\$510,000	2
	Port of the Islands Realty LLC	\$250,000	\$250,000	1	1	\$500,000	2
	Royal Properties of Naples LLC	\$483,022		3		\$483,022	3
	Century 21 Tri Power		\$475,000		1	\$475,000	1
	COLLIER COUNTY REALTY CORP	\$363,000	\$100,500	2	1	\$463,500	3
	Manchester Partners LLC	\$442,500		2		\$442,500	2
	McNeil Real Estate, Inc.		\$440,000		1	\$440,000	1

John R. Wood Inc., REALTORS
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		Side				
		Data		Side		
		Sum of Closed Volume		Count of Side		Total Sum of Closed Volume
						Total Count of Side
Naples Market Only	In Florida Properties	\$440,000		1		\$440,000
	Gulf Breeze Real Estate, LLC	\$323,500	\$113,000	2	2	\$436,500
	Florida Realty Group	\$172,000	\$254,500	1	1	\$426,500
	Boca Executives		\$418,500		2	\$418,500
	GreenLeaf Homes	\$399,000		1		\$399,000
	David Brown Realtors	\$140,000	\$254,400	1	3	\$394,400
	Realty Experts International Inc	\$392,000		1		\$392,000
	Connor & Connor Company		\$390,000		1	\$390,000
	Old Naples Realty Inc.		\$377,500		1	\$377,500
	Self Realty Inc	\$202,000	\$175,000	2	1	\$377,000
	Platinum Properties of Naples Inc	\$153,000	\$221,000	1	1	\$374,000
	Century 21 Birchwood	\$220,000	\$147,000	2	1	\$367,000
	RL Nardi & Associates Inc		\$365,000		1	\$365,000
	Gulf Region Realty	\$159,900	\$200,500	1	2	\$360,400
	A Delta Realty of Naples Inc.	\$70,000	\$280,500	1	2	\$350,500
	Bay Forest Real Estate Services, Inc.	\$175,000	\$175,000	1	1	\$350,000
	Coffey Real Estate Services, Corp	\$247,500	\$97,500	2	1	\$345,000
	Prime Location Brokers LLC	\$345,000		2		\$345,000
	Menelee Realty	\$170,000	\$170,000	1	1	\$340,000
	Realty World Florida	\$338,000		2		\$338,000
	TEC Realty		\$335,000		2	\$335,000
	Direct Home Realty	\$330,000		2		\$330,000
	McWilliams Buckley & Assoc	\$325,000		2		\$325,000
	Right Moves Realty	\$303,000		2		\$303,000
	Realty Executives Signature		\$286,100		2	\$286,100
	Anchor Realty of Naples	\$284,000		1		\$284,000
	Priority Properties of Florida		\$282,500		1	\$282,500
	Osprey Realty Group, Inc	\$276,000		2		\$276,000
	Floridas Realty Specialists	\$275,500		2		\$275,500
	Help-U-Sell Reed & Associates	\$99,000	\$175,000	1	1	\$274,000
	Gulf Coast Management Group	\$135,000	\$135,000	1	1	\$270,000
	Realty Pros of Naples, LLC	\$112,000	\$157,530	1	1	\$269,530
	American Home Realty of Naples	\$60,000	\$205,000	1	2	\$265,000
	Shoreline Properties of SW FL	\$250,000		2		\$250,000
	Emerald Realty of Naples Inc		\$250,000		1	\$250,000
	Collier Realty Services	\$125,000	\$125,000	1	1	\$250,000
	Steven C. Moller, Broker		\$250,000		1	\$250,000
	Gulf Coast Associates		\$240,000		1	\$240,000
	Premier Realty Homes	\$240,000		1		\$240,000
	Internet Realty Group, Inc.	\$165,000	\$60,000	1	1	\$225,000
	Century 21 Sunbelt	\$108,000	\$108,000	1	1	\$216,000
	Andrea Deane & Associates, Inc.		\$215,000		1	\$215,000
	41 West Realty, Inc.		\$215,000		1	\$215,000
	IXORA Realty	\$210,100		2		\$210,100
	True Realty Services LLC		\$200,000		1	\$200,000
	Florida Global RE Inc	\$97,000	\$97,000	1	1	\$194,000
	Poteet Properties, Inc.	\$96,000	\$96,000	1	1	\$192,000
	Sun Realty USA		\$190,000		1	\$190,000
	Naples Brokers Realty	\$189,900		1		\$189,900
	Tower Trace Realty LLC		\$189,900		1	\$189,900
	Advanta Realty		\$185,900		1	\$185,900
	Marion Realtors	\$175,000		1		\$175,000

John R. Wood Inc., REALTORS
Company Ranking Reports
Market Rankings

		Side				
		Data				
		Sum of Closed Volume		Count of Side		Total Sum of Closed Volume
						Total Count of Side
Naples Market Only	Southwest Coast Realty, Inc.	\$175,000		1		\$175,000
	L'Excellence Realty Group Inc.		\$170,900		1	\$170,900
	Naples 1st Realty LLC		\$169,000		1	\$169,000
	Young Realty Group	\$160,000		1		\$160,000
	Miles Realty Group	\$160,000		1		\$160,000
	OK Realty Inc.	\$158,500		1		\$158,500
	RE/MAX Realty Group		\$153,000		1	\$153,000
	Kim Levitan Realty		\$146,000		1	\$146,000
	Blue Beach Home,LLC	\$145,000		1		\$145,000
	Estates Realty	\$139,900		1		\$139,900
	The Realty Group of SW FL, Inc		\$139,000		1	\$139,000
	Baybeach Realty	\$135,000		1		\$135,000
	Wordl Realty Services	\$130,000		1		\$130,000
	E, M Prime Realty		\$130,000		1	\$130,000
	Loss Negotiation Services, LLC	\$130,000		1		\$130,000
	Taylor Donovan Realty		\$130,000		1	\$130,000
	Marco Island Realestate.com, Inc.		\$124,000		1	\$124,000
	Luxury Homes of Naples		\$122,760		1	\$122,760
	West Wave Realty	\$120,000		1		\$120,000
	Porter Davis RE Brokerage	\$117,900		2		\$117,900
	Simply Think Florida Realty		\$112,000		1	\$112,000
	Xcellence Realty Group		\$110,000		1	\$110,000
	Orange County Real Estate	\$105,000		1		\$105,000
	Assist2Sell		\$96,500		1	\$96,500
	Harborview Realty Inc	\$95,000		1		\$95,000
	Tropics Real Estate	\$90,000		1		\$90,000
	Selling Paradise Realty	\$77,275		1		\$77,275
	Housetraders		\$73,022		1	\$73,022
	Pelican Connection, Inc.		\$66,000		1	\$66,000
	Bartley Realty LLLC	\$60,000		1		\$60,000
	RE/MAX Results Realty		\$50,000		1	\$50,000
	Seaside Properties of South Florida, Inc.		\$41,000		1	\$41,000
	Phelps Realty Services	\$41,000		1		\$41,000
	Century 21 AAIM Realty Grp.	\$31,000		1		\$31,000
Naples Market Only Total		\$220,300,009	\$220,300,009	544	544	\$440,600,018
Grand Total		\$266,168,045	\$266,168,045	687	687	\$532,336,090

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
BN01	Bluebill Real Estate	\$288,000	2	0.0541%
BN01				
Total		\$288,000	2	0.0541%
BN02	Ad Infinitum Realty & Consult	\$315,000	1	0.0592%
	Coldwell Banker Residential Real Estate, Inc.	\$153,500	1	0.0288%
	Downing Frye	\$907,500	4	0.1705%
	Florida Home Realty Inc	\$95,000	1	0.0178%
	John R Wood	\$95,000	1	0.0178%
	Keller Williams Elite Realty	\$295,000	1	0.0554%
	Lee Collier Realty Group Inc	\$295,000	1	0.0554%
	Naples Realty Services	\$164,000	1	0.0308%
	Non MLS	\$315,000	1	0.0592%
	Pollard & Hedrich Realty, Inc.	\$65,000	1	0.0122%
	RL Nardi & Associates Inc	\$760,000	2	0.1428%
	Spina Realty Company	\$65,000	1	0.0122%
BN02				
Total		\$3,525,000	16	0.6622%
BN03	Coldwell Banker Residential Real Estate, Inc.	\$1,099,000	2	0.2064%
	D. R. Horton Realty	\$195,196	1	0.0367%
	Downing Frye	\$2,286,990	9	0.4296%
	Florida Home Realty of Collier County, Inc.	\$2,200,000	2	0.4133%
	Florida Platinum Realty	\$270,000	1	0.0507%
	John R Wood	\$570,990	3	0.1073%
	Keating Associates	\$183,000	1	0.0344%
	Keller Williams Elite Realty	\$3,175,000	6	0.5964%
	Non MLS	\$285,000	1	0.0535%
	Phelps Realty Services	\$183,000	1	0.0344%
	Premier Sothebys Int. Realty	\$2,355,000	3	0.4424%
	Premiere Plus Realty Co.	\$131,000	1	0.0246%
	Prudential Florida WCI Realty	\$195,196	1	0.0367%
	Rapallo Rite at Coconut Point	\$285,000	1	0.0535%
	Realty World Florida	\$1,300,000	3	0.2442%
	Royal Shell Real Estate	\$1,540,000	2	0.2893%
	Sand Castle Realty Group, Inc	\$155,000	1	0.0291%
	Sun Realty	\$210,000	1	0.0394%
	Twin Realty Inc.	\$147,000	1	0.0276%
	VIP Realty Group	\$890,000	1	0.1672%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
BN03 Total		\$17,656,372	42	3.3168%
BN04	Downing Frye	\$1,345,000	3	0.2527%
	John R Wood	\$3,540,500	7	0.6651%
	Keller Williams Elite Realty	\$206,250	1	0.0387%
	Non MLS	\$206,250	1	0.0387%
	Premier Sothebys Int. Realty	\$4,099,500	7	0.7701%
	Prudential Florida WCI Realty	\$1,075,000	2	0.2019%
	Royal Shell Real Estate	\$545,000	1	0.1024%
BN04 Total		\$11,017,500	22	2.0697%
BN05	Absync Realty	\$295,000	1	0.0554%
	Amerivest Realty	\$185,000	1	0.0348%
	Coldwell Banker Residential Real Estate, Inc.	\$772,000	3	0.1450%
	Downing Frye	\$1,600,000	2	0.3006%
	Florida Home Realty Inc	\$420,000	1	0.0789%
	John R Wood	\$1,230,000	3	0.2311%
	Keller Williams Elite Realty	\$3,610,000	5	0.6781%
	Non MLS	\$252,000	1	0.0473%
	Premier Sothebys Int. Realty	\$225,000	1	0.0423%
	Premiere Plus Realty Co.	\$280,000	2	0.0526%
	Prudential Florida WCI Realty	\$890,000	1	0.1672%
	RE/MAX Realty Group	\$185,000	1	0.0348%
	Realty World Florida	\$610,000	2	0.1146%
BN05 Total		\$10,554,000	24	1.9826%
BN06	John R Wood	\$86,000	1	0.0162%
	Keller Williams Elite Realty	\$304,000	1	0.0571%
	Kevin Shelly Realty Inc	\$304,000	1	0.0571%
	Royal Shell Real Estate	\$86,000	1	0.0162%
BN06 Total		\$780,000	4	0.1465%
BN07	Coldwell Banker Residential Real Estate, Inc.	\$199,900	1	0.0376%
	Fidelity Florida Realty Corp	\$175,000	1	0.0329%
	Florida Real Estate Services, Inc.	\$63,000	1	0.0118%
	John R Wood	\$199,900	1	0.0376%
	Keller Williams Elite Realty	\$219,200	3	0.0412%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
BN07	Real Pro Realtors	\$730,000	4	0.1371%
	Realty Direct Naples	\$175,000	1	0.0329%
BN07 Total		\$1,762,000	12	0.3310%
BN08	Barry DeNicola Realty, Inc.	\$690,000	2	0.1296%
	Downing Frye	\$313,000	2	0.0588%
	Naples Realty Services	\$338,000	1	0.0635%
	Non MLS	\$253,000	2	0.0475%
	Premiere Plus Realty Co.	\$150,000	1	0.0282%
	Prudential Florida WCI Realty	\$338,000	1	0.0635%
	RE/MAX Affinity	\$230,000	2	0.0432%
	Sun Realty	\$210,000	1	0.0394%
BN08 Total		\$2,522,000	12	0.4738%
BN09	Amerivest Realty	\$390,000	1	0.0733%
	Coldwell Banker Residential Real Estate, Inc.	\$1,216,000	4	0.2284%
	Downing Frye	\$805,000	2	0.1512%
	Encore Realty	\$140,000	1	0.0263%
	Engel and Voelkers Olde Naples	\$500,000	1	0.0939%
	John R Wood	\$1,525,000	3	0.2865%
	Non MLS	\$440,000	1	0.0827%
	Premier Sothebys Int. Realty	\$416,000	2	0.0781%
	Premiere Plus Realty Co.	\$390,000	1	0.0733%
BN09 Total		\$5,822,000	16	1.0937%
BN10	Century 21 Sunbelt	\$350,000	1	0.0657%
	John R Wood	\$78,000	1	0.0147%
	Naples Realty Services	\$78,000	1	0.0147%
	Non MLS	\$350,000	1	0.0657%
	Pikus Realty PA	\$78,000	1	0.0147%
	Prudential Florida WCI Realty	\$260,000	1	0.0488%
	Realty Direct Naples	\$82,500	1	0.0155%
	South Bay Realty	\$260,000	1	0.0488%
	U S Prime Realty LLC	\$78,000	1	0.0147%
	WEICHERT, REALTORSr On The Gulf	\$212,500	3	0.0399%
BN10 Total		\$1,827,000	12	0.3432%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
BN11	Downing Frye	\$2,105,800	5	0.3956%
	Keller Williams Elite Realty	\$212,800	1	0.0400%
	Kim Levitan Realty	\$843,000	2	0.1584%
BN11 Total		\$3,161,600	8	0.5939%
BN12		\$195,050	1	0.0366%
	Amerivest Realty	\$305,000	1	0.0573%
	Downing Frye	\$550,000	1	0.1033%
	Florida Home Realty Inc	\$305,000	1	0.0573%
	Hunters Ridge Realty Co.	\$612,900	3	0.1151%
	John R Wood	\$1,188,300	5	0.2232%
	Levitan-McQuaid LLC	\$357,000	2	0.0671%
	Non MLS	\$533,350	3	0.1002%
	Premier Sothebys Int. Realty	\$550,000	1	0.1033%
	Premiere Plus Realty Co.	\$459,900	2	0.0864%
	Prudential Florida WCI Realty	\$492,000	2	0.0924%
	RE/MAX Affinity	\$218,000	1	0.0410%
	Realty Executives Signature	\$145,000	1	0.0272%
	Sunshine Realty of SWFL	\$355,000	1	0.0667%
	WEICHERT, REALTORSr On The Gulf	\$218,000	1	0.0410%
BN12 Total		\$6,484,500	26	1.2181%
ES01	Advanta Realty	\$325,000	1	0.0611%
	Avalon Real Estate	\$146,000	1	0.0274%
	Coldwell Banker Residential Real Estate, Inc.	\$125,000	1	0.0235%
	Downing Frye	\$3,486,500	13	0.6549%
	John R Wood	\$1,339,500	3	0.2516%
	Keller Williams Elite Realty	\$395,000	1	0.0742%
	Marion Realtors	\$129,200	2	0.0243%
	Non MLS	\$141,000	1	0.0265%
	Premier Sothebys Int. Realty	\$607,450	1	0.1141%
	Premiere Plus Realty Co.	\$244,000	1	0.0458%
	RE/MAX Affinity	\$130,000	1	0.0244%
	Realty Executives	\$141,000	1	0.0265%
	Realty World Florida	\$3,450,000	10	0.6481%
	Spina Realty Company	\$607,450	1	0.1141%
	Sun Realty USA	\$125,000	1	0.0235%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
ES01	Sunstream Realty, Inc.	\$146,000	1	0.0274%
	West Bay Realty Inc.	\$1,080,000	2	0.2029%
ES01 Total		\$12,618,100	42	2.3703%
ES02	Amerivest Realty	\$242,000	2	0.0455%
	Downing Frye	\$472,000	2	0.0887%
	John R Wood	\$228,500	1	0.0429%
	Kevin Shelly Realty Inc	\$228,500	1	0.0429%
	MG1 Realty	\$425,000	1	0.0798%
	Naples Premier Realty Inc.	\$93,000	1	0.0175%
	Non MLS	\$574,000	2	0.1078%
	Prudential Florida WCI Realty	\$530,000	2	0.0996%
	Realty World Florida	\$230,000	1	0.0432%
	Royal Shell Real Estate	\$242,000	1	0.0455%
ES02 Total		\$3,265,000	14	0.6133%
ES03	A Delta Realty of Naples Inc.	\$590,000	1	0.1108%
	Amerivest Realty	\$675,000	1	0.1268%
	Bartley Realty LLLC	\$95,000	1	0.0178%
	Coldwell Banker Residential Real Estate, Inc.	\$590,000	1	0.1108%
	Downing Frye	\$1,543,500	6	0.2899%
	Florida Homes Realty of Collier	\$220,000	1	0.0413%
	John R Wood	\$811,000	2	0.1523%
	Keller Williams Elite Realty	\$920,000	4	0.1728%
	Kevin Shelly Realty Inc	\$295,000	1	0.0554%
	Market America Realty of Naple	\$295,000	1	0.0554%
	Non MLS	\$1,002,500	3	0.1883%
	Premier Sotheby's Int'l Rlty	\$356,000	1	0.0669%
	Prudential Florida WCI Realty	\$1,028,000	3	0.1931%
	RE/MAX Realty Group	\$335,000	1	0.0629%
	Royal Shell Real Estate	\$690,500	2	0.1297%
	Royal Shell Real Estate, Inc	\$204,500	1	0.0384%
	South Bay Realty	\$203,000	1	0.0381%
	Tunrkey Residential	\$100,000	1	0.0188%
	West Wave Realty	\$499,000	2	0.0937%
ES03 Total		\$10,453,000	34	1.9636%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA01	Amerivest Realty	\$424,000	1	0.0796%
	Audubon Properties Inc	\$2,531,000	4	0.4755%
	Bay Forest Real Estate Services, Inc.	\$350,000	2	0.0657%
	Coldwell Banker Residential Real Estate, Inc.	\$2,855,000	3	0.5363%
	Downing Frye	\$4,459,500	8	0.8377%
	Encore Realty	\$1,540,000	1	0.2893%
	Hovland, Inc.	\$510,000	2	0.0958%
	John R Wood	\$2,601,500	5	0.4887%
	Naples Brokers Realty	\$189,900	1	0.0357%
	Premier Sothebys Int. Realty	\$1,869,000	4	0.3511%
	Premiere Plus Realty Co.	\$229,000	1	0.0430%
	Prudential Florida WCI Realty	\$315,000	1	0.0592%
	RE/MAX Realty Select	\$544,000	2	0.1022%
	Southwest Properties Group	\$1,357,000	1	0.2549%
	Sterling Property Servs Realty	\$635,000	1	0.1193%
	Tower Trace Realty LLC	\$189,900	1	0.0357%
NA01 Total		\$20,599,800	38	3.8697%
NA02	Downing Frye	\$234,000	1	0.0440%
	Mari Vesci REALTORS, Inc	\$1,725,000	6	0.3240%
	Premier Sothebys Int. Realty	\$145,000	1	0.0272%
	Premiere Plus Realty Co.	\$234,000	1	0.0440%
	Prudential Florida WCI Realty	\$382,500	1	0.0719%
	South Bay Realty	\$527,500	2	0.0991%
NA02 Total		\$3,248,000	12	0.6101%
NA03	Amerivest Realty	\$1,118,500	5	0.2101%
	Downing Frye	\$186,000	1	0.0349%
	John R Wood	\$785,000	2	0.1475%
	Keller Williams Elite Realty	\$1,032,000	2	0.1939%
	Non MLS	\$300,000	1	0.0564%
	Premier Sothebys Int. Realty	\$586,000	3	0.1101%
	Premiere Plus Realty Co.	\$652,500	3	0.1226%
	Prime Location Brokers LLC	\$285,000	1	0.0535%
	RE/MAX Affinity	\$200,000	1	0.0376%
	RL Nardi & Associates Inc	\$365,000	1	0.0686%
	Sandals Realty of Collier	\$494,000	2	0.0928%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA03	Sun Realty	\$420,000	1	0.0789%
	True Realty Services LLC	\$200,000	1	0.0376%
NA03 Total		\$6,624,000	24	1.2443%
NA04	Amerivest Realty	\$695,000	1	0.1306%
	Downing Frye	\$5,791,500	9	1.0879%
	John R Wood	\$9,032,500	10	1.6968%
	Premier Sothebys Int. Realty	\$9,634,000	9	1.8098%
	Royal Shell Real Estate	\$1,420,000	2	0.2667%
	Virginia M Woody	\$675,000	1	0.1268%
NA04 Total		\$27,248,000	32	5.1186%
NA05	5th Avenue Real Estate	\$745,000	1	0.1399%
	Andrea Deane & Associates, Inc.	\$215,000	1	0.0404%
	Berson Realty Group	\$575,000	1	0.1080%
	Coldwell Banker Residential Real Estate, Inc.	\$3,281,100	9	0.6164%
	Downing Frye	\$5,373,100	8	1.0093%
	Engel and Voelkers Olde Naples	\$1,070,000	2	0.2010%
	Florida Home Realty of Collier County, Inc.	\$2,170,000	1	0.4076%
	Gulf Coast International Prop	\$1,050,000	2	0.1972%
	In Florida Properties	\$440,000	1	0.0827%
	John R Wood	\$14,800,400	19	2.7803%
	Keller Williams Realty Naples	\$575,000	1	0.1080%
	McNeil Real Estate, Inc.	\$440,000	1	0.0827%
	Naples Realty, LLC	\$3,372,500	3	0.6335%
	Premier Sothebys Int. Realty	\$38,636,900	19	7.2580%
	Premiere Plus Realty Co.	\$215,000	1	0.0404%
	Prudential Florida WCI Realty	\$1,445,000	2	0.2714%
	RE/MAX Affinity	\$300,000	1	0.0564%
	RE/MAX Realty Select	\$410,000	1	0.0770%
	Royal Shell Real Estate	\$2,325,000	2	0.4368%
	Sun Realty	\$710,000	1	0.1334%
	ToastyinNaples.com Realty	\$492,000	1	0.0924%
NA05 Total		\$78,641,000	78	14.7728%
NA06	Coldwell Banker Residential Real Estate, Inc.	\$1,132,000	3	0.2126%
	Collier Realty Services	\$250,000	2	0.0470%

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		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA06	Downing Frye	\$10,260,000	6	1.9274%
	Florida Home Realty of Collier County, Inc.	\$2,300,000	2	0.4321%
	Gulf Coast International Prop	\$1,400,000	1	0.2630%
	John R Wood	\$3,839,000	4	0.7212%
	Non MLS	\$394,000	1	0.0740%
	Premier Sothebys Int. Realty	\$7,305,000	7	1.3723%
	Premiere Plus Realty Co.	\$1,485,000	2	0.2790%
	Prudential Florida WCI Realty	\$1,100,000	1	0.2066%
	VIP Realty Group	\$1,050,000	2	0.1972%
	Waterfront Realty Group, Inc.	\$3,310,000	2	0.6218%
	White Sands Realty, LLC	\$785,000	1	0.1475%
NA06 Total		\$34,610,000	34	6.5015%
NA07	John R Wood	\$4,200,000	1	0.7890%
	Premier Sothebys Int. Realty	\$4,200,000	1	0.7890%
NA07 Total		\$8,400,000	2	1.5780%
NA08	A Delta Realty of Naples Inc.	\$63,000	1	0.0118%
	Downing Frye	\$1,138,000	4	0.2138%
	Florida Golf Realty LLC	\$24,078,000	6	4.5231%
	Gulf Coast International Prop	\$157,000	1	0.0295%
	John R Wood	\$4,110,000	5	0.7721%
	Premier Sothebys Int. Realty	\$335,000	1	0.0629%
	Premiere Plus Realty Co.	\$3,370,000	2	0.6331%
	Prudential Florida WCI Realty	\$1,254,000	3	0.2356%
	RE/MAX Affinity	\$48,000	1	0.0090%
	RE/MAX Realty Select	\$63,000	1	0.0118%
	Realty World Florida	\$157,000	1	0.0295%
	Royal Shell Real Estate	\$1,800,000	1	0.3381%
	Sun Realty	\$2,275,000	4	0.4274%
	We Love Naples Realty, Inc.	\$1,800,000	1	0.3381%
NA08 Total		\$40,648,000	32	7.6358%
NA09	41 West Realty, Inc.	\$215,000	1	0.0404%
	Amerivest Realty	\$306,000	2	0.0575%
	Century 21 First Southern Trust	\$500,000	1	0.0939%
	Christopher Realty, Inc.	\$555,000	1	0.1043%

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Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA09	Coldwell Banker Residential Real Estate, Inc.	\$1,272,000	5	0.2389%
	Direct Home Realty	\$175,000	1	0.0329%
	Downing Frye	\$595,900	4	0.1119%
	Emerald Realty of Naples Inc	\$250,000	1	0.0470%
	Florida Homes Realty of Collier	\$48,500	1	0.0091%
	Gulf Breeze Real Estate, LLC	\$56,000	1	0.0105%
	Horizons By The Sea Inc.	\$362,700	1	0.0681%
	IXORA Realty	\$55,100	1	0.0104%
	John R Wood	\$1,048,000	3	0.1969%
	Keller Williams Realty, Marco	\$362,700	1	0.0681%
	Naples 1st Realty LLC	\$169,000	1	0.0317%
	Naples Realty Services	\$343,500	2	0.0645%
	Non MLS	\$175,000	1	0.0329%
	Osprey Realty Group, Inc	\$169,000	1	0.0317%
	Premier Sothebys Int. Realty	\$555,000	1	0.1043%
	Premiere Plus Realty Co.	\$303,600	3	0.0570%
	Prudential Florida WCI Realty	\$152,000	1	0.0286%
	RE/MAX Affinity	\$170,000	2	0.0319%
	RE/MAX Results Realty	\$50,000	1	0.0094%
	Realty Direct Naples	\$60,000	2	0.0113%
	Saggio Dream Realty	\$127,000	1	0.0239%
	Sun Realty	\$127,000	1	0.0239%
	Taylor Woodrow Realty-SW, LLC	\$1,789,000	4	0.3361%
	U S Prime Realty LLC	\$120,000	1	0.0225%
NA09 Total		\$10,112,000	46	1.8996%
NA11	Amerivest Realty	\$2,965,000	5	0.5570%
	Boca Executives	\$303,500	1	0.0570%
	Coldwell Banker Residential Real Estate, Inc.	\$198,000	2	0.0372%
	Downing Frye	\$1,853,000	8	0.3481%
	Florida Home Realty of Collier County, Inc.	\$255,000	1	0.0479%
	John R Wood	\$3,297,000	8	0.6193%
	Keller Williams Elite Realty	\$192,000	1	0.0361%
	Kim Levitan Realty	\$146,000	1	0.0274%
	Mediterra Realty	\$525,000	1	0.0986%
	Premier Sothebys Int. Realty	\$835,000	3	0.1569%
	Premiere Plus Realty Co.	\$435,000	1	0.0817%

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Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA11	Prudential Florida WCI Realty	\$385,000	2	0.0723%
	RE/MAX Affinity	\$303,500	1	0.0570%
	RE/MAX Realty Select	\$118,000	1	0.0222%
	Royal Shell Real Estate	\$2,240,000	3	0.4208%
	Taylor Woodrow Realty-SW, LLC	\$1,300,000	2	0.2442%
	TEC Realty	\$235,000	1	0.0441%
	Weekly Realty Group, LLC	\$9,200,000	4	1.7282%
	WEICHERT, REALTORSr On The Gulf	\$192,000	1	0.0361%
	West Shore Properties Real Estate Company	\$1,695,000	1	0.3184%
NA11 Total		\$26,673,000	48	5.0106%
NA12	Amerivest Realty	\$190,000	1	0.0357%
	Coldwell Banker Residential Real Estate, Inc.	\$704,900	3	0.1324%
	Downing Frye	\$2,705,300	8	0.5082%
	Engel and Voelkers Olde Naples	\$430,000	1	0.0808%
	Florida Home Realty of Collier County, Inc.	\$338,000	1	0.0635%
	Florida Realty Group	\$426,500	2	0.0801%
	Gulf Breeze Real Estate, LLC	\$266,500	1	0.0501%
	Illustrated Properties Real Estate Inc.	\$165,000	1	0.0310%
	John R Wood	\$1,812,300	6	0.3404%
	Keller Williams Realty Naples	\$381,500	2	0.0717%
	Naples Realty, LLC	\$339,000	1	0.0637%
	Premier Sothebys Int. Realty	\$1,064,400	4	0.1999%
	Premiere Plus Realty Co.	\$774,000	3	0.1454%
	Prudential Florida WCI Realty	\$100,000	1	0.0188%
	RE/MAX Realty Select	\$165,000	1	0.0310%
	Self Realty Inc	\$100,000	1	0.0188%
	Sun Realty USA	\$190,000	1	0.0357%
	U S Prime Realty LLC	\$320,000	1	0.0601%
	United Real Estate	\$254,500	1	0.0478%
	WEICHERT, REALTORSr On The Gulf	\$610,000	2	0.1146%
NA12 Total		\$11,336,900	42	2.1297%
NA13	Downing Frye	\$1,255,000	2	0.2358%
	Market America Realty & Invest	\$845,500	1	0.1588%
	Market America Realty of Naple	\$845,500	1	0.1588%
	Prudential Florida WCI Realty	\$105,000	1	0.0197%

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Company Ranking Reports
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		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA13	West Shore Properties Real Estate Company	\$1,150,000	1	0.2160%
NA13	Total	\$4,201,000	6	0.7892%
NA14	Amerivest Realty	\$437,310	3	0.0821%
	Century 21 Tri Power	\$475,000	1	0.0892%
	Coldwell Banker Residential Real Estate, Inc.	\$295,500	2	0.0555%
	Downing Frye	\$2,193,500	9	0.4121%
	Faust RealtyGroup	\$135,000	1	0.0254%
	Florida Home Realty of Collier County, Inc.	\$178,500	1	0.0335%
	Illustrated Properties Real Estate Inc.	\$380,000	1	0.0714%
	Islandwalk Realty of Naples	\$330,000	1	0.0620%
	John R Wood	\$3,158,000	8	0.5932%
	Keating Associates	\$650,000	3	0.1221%
	Keller Williams Realty Naples	\$117,500	1	0.0221%
	Naples Realty, LLC	\$155,000	2	0.0291%
	Naples Trust Real Estate Services	\$217,500	1	0.0409%
	Non MLS	\$325,000	1	0.0611%
	Premier Sothebys Int. Realty	\$3,276,750	7	0.6155%
	Premiere Plus Realty Co.	\$1,024,900	3	0.1925%
	Prudential Florida WCI Realty	\$178,500	1	0.0335%
	RE/MAX Affinity	\$510,000	3	0.0958%
	RE/MAX Realty Select	\$650,000	4	0.1221%
	Royal Shell Real Estate, Inc	\$706,000	3	0.1326%
	Sand Castle Realty Group, Inc	\$550,000	1	0.1033%
	Shoreline Properties of SW FL	\$250,000	2	0.0470%
	Steven C. Moller, Broker	\$250,000	1	0.0470%
	Vineyards Properties Inc	\$1,784,100	3	0.3351%
	VIP Realty Group	\$440,000	2	0.0827%
	Waterfront Realty Group, Inc.	\$260,000	1	0.0488%
	Weichert Realtors on Gulf	\$168,750	1	0.0317%
	WEICHERT, REALTORSr On The Gulf	\$343,000	1	0.0644%
NA14	Total	\$19,439,810	68	3.6518%
NA15	A Delta Realty of Naples Inc.	\$70,000	1	0.0131%
	Boca Executives	\$115,000	1	0.0216%
	Century 21 Birchwood	\$100,000	1	0.0188%
	Coldwell Banker Residential Real Estate, Inc.	\$169,000	2	0.0317%

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Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA15	Downing Frye	\$326,200	3	0.0613%
	Faust RealtyGroup	\$100,000	1	0.0188%
	Florida Home Realty of Collier County, Inc.	\$399,000	1	0.0750%
	GreenLeaf Homes	\$399,000	1	0.0750%
	John R Wood	\$815,000	4	0.1531%
	Porter Davis RE Brokerage	\$70,000	1	0.0131%
	Premiere Plus Realty Co.	\$230,000	2	0.0432%
	Prudential Florida WCI Realty	\$470,000	2	0.0883%
	RE/MAX Realty Select	\$287,000	3	0.0539%
	VIP Realty Group	\$122,000	1	0.0229%
NA15 Total		\$3,672,200	24	0.6898%
NA16	Amerivest Realty	\$1,319,875	2	0.2479%
	Anchor Realty of Naples	\$284,000	1	0.0533%
	Blue Heron Realty of Naples	\$400,000	1	0.0751%
	Coldwell Banker Residential Real Estate, Inc.	\$3,253,900	6	0.6112%
	Downing Frye	\$4,565,400	9	0.8576%
	Engel and Voelkers Olde Naples	\$315,000	1	0.0592%
	Florida Home Realty of Collier County, Inc.	\$170,500	2	0.0320%
	Grey Oaks Realty Inc.	\$1,050,000	1	0.1972%
	Gulf Region Realty	\$159,900	1	0.0300%
	Hartford Realty LLC	\$290,000	2	0.0545%
	Island Coastal Realty, LLC	\$3,050,000	1	0.5729%
	John R Wood	\$7,330,414	18	1.3770%
	L.H. Fleming & Company, Real Estate	\$159,900	1	0.0300%
	Mari Vesci REALTORS, Inc	\$185,000	1	0.0348%
	Marion Realtors	\$175,000	1	0.0329%
	Naples Realty, LLC	\$69,875	1	0.0131%
	Orange County Real Estate	\$105,000	1	0.0197%
	Pelican Connection, Inc.	\$66,000	1	0.0124%
	Phelps Realty Services	\$41,000	1	0.0077%
	Premier Sothebys Int. Realty	\$4,589,000	7	0.8620%
	Premiere Plus Realty Co.	\$420,000	1	0.0789%
	Prudential Florida WCI Realty	\$200,000	2	0.0376%
	RE/MAX Realty Select	\$317,800	2	0.0597%
	Realty Direct Naples	\$105,000	1	0.0197%
	Seaside Properties of South Florida, Inc.	\$41,000	1	0.0077%

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Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA16	Self Realty Inc	\$175,000	1	0.0329%
	Sun Realty	\$482,000	2	0.0905%
	VIP Realty Group	\$780,000	2	0.1465%
	White Sands Realty, LLC	\$420,000	1	0.0789%
NA16 Total		\$30,520,564	72	5.7333%
NA17	A Delta Realty of Naples Inc.	\$217,500	1	0.0409%
	Advanta Realty	\$185,900	1	0.0349%
	Amerivest Realty	\$100,000	1	0.0188%
	Blue Heron Realty of Naples	\$420,000	3	0.0789%
	Briarwood Development Corp	\$1,600,000	2	0.3006%
	Century 21 AAIM Realty Grp.	\$31,000	1	0.0058%
	Coldwell Banker Residential Real Estate, Inc.	\$1,818,900	9	0.3417%
	Downing Frye	\$1,241,400	8	0.2332%
	Floridas Realty Specialists	\$55,500	1	0.0104%
	Gulf Breeze Real Estate, LLC	\$114,000	2	0.0214%
	Gulf Coast Associates	\$240,000	1	0.0451%
	Gulf Coast Management Group	\$270,000	2	0.0507%
	Gulf Region Realty	\$200,500	2	0.0377%
	John R Wood	\$1,480,500	9	0.2781%
	Keating Associates	\$730,000	3	0.1371%
	Keller Williams Elite Realty	\$217,500	1	0.0409%
	L.H. Fleming & Company, Real Estate	\$110,000	1	0.0207%
	Naples Realty, LLC	\$113,000	1	0.0212%
	Poteet Properties, Inc.	\$192,000	2	0.0361%
	Premier Sothebys Int. Realty	\$635,900	2	0.1195%
	Premiere Plus Realty Co.	\$1,015,600	5	0.1908%
	Prudential Florida WCI Realty	\$546,400	3	0.1026%
	RE/MAX Realty Select	\$1,251,000	6	0.2350%
	Realty Direct Naples	\$65,500	1	0.0123%
	Realty World, Top Producers Realty, Inc.	\$151,000	1	0.0284%
	Royal Properties of Naples LLC	\$280,000	1	0.0526%
	Ruby Realty & Referral Company	\$544,000	2	0.1022%
	Saggio Dream Realty	\$155,000	1	0.0291%
	Sandals Realty of Collier	\$180,000	1	0.0338%
	Self Realty Inc	\$102,000	1	0.0192%
	South Bay Realty	\$155,000	1	0.0291%

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		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA17	Sun Realty	\$237,400	3	0.0446%
	ToastyinNaples.com Realty	\$170,000	1	0.0319%
	U S Prime Realty LLC	\$180,000	1	0.0338%
	United Real Estate	\$135,000	1	0.0254%
	Vineyards Properties Inc	\$170,000	1	0.0319%
	Waterfront Realty Group, Inc.	\$215,900	1	0.0406%
	WEICHERT, REALTORSr On The Gulf	\$105,000	1	0.0197%
	Xcellence Realty Group	\$110,000	1	0.0207%
NA17 Total		\$15,742,400	86	2.9572%
NA18	Amerivest Realty	\$230,000	1	0.0432%
	Coffey Real Estate Services, Corp	\$345,000	3	0.0648%
	Coldwell Banker Residential Real Estate, Inc.	\$648,900	6	0.1219%
	Direct Home Realty	\$155,000	1	0.0291%
	Downing Frye	\$1,225,000	6	0.2301%
	ERA Flagship Real Estate	\$280,000	1	0.0526%
	Florida Home Realty of Collier County, Inc.	\$344,000	2	0.0646%
	Germain Properties of Naples, LLC	\$212,000	2	0.0398%
	Hartford Realty LLC	\$245,000	1	0.0460%
	Help-U-Sell Reed & Associates	\$175,000	1	0.0329%
	John R Wood	\$1,169,200	6	0.2196%
	Manchester Partners LLC	\$282,500	1	0.0531%
	McWilliams Buckley & Assoc	\$90,000	1	0.0169%
	Naples Realty Services	\$154,900	1	0.0291%
	Non MLS	\$555,500	3	0.1044%
	Porter Davis RE Brokerage	\$47,900	1	0.0090%
	Premiere Plus Realty Co.	\$1,312,000	10	0.2465%
	Priority Properties of Florida	\$282,500	1	0.0531%
	RE/MAX Realty Select	\$109,900	1	0.0206%
	Realty Direct Naples	\$120,500	1	0.0226%
	Realty World, Top Producers Realty, Inc.	\$180,000	2	0.0338%
	Sun Realty	\$214,900	2	0.0404%
	United Real Estate	\$338,000	2	0.0635%
	Waterfront Realty Group, Inc.	\$163,000	1	0.0306%
	Weichert Realtors on Gulf	\$230,000	1	0.0432%
NA18 Total		\$9,110,700	58	1.7115%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA19	Amerivest Realty	\$112,000	1	0.0210%
	Baybeach Realty	\$135,000	1	0.0254%
	Coldwell Banker Residential Real Estate, Inc.	\$268,000	3	0.0503%
	Downing Frye	\$220,500	2	0.0414%
	ERA Flagship Real Estate	\$85,000	1	0.0160%
	Horizons By The Sea Inc.	\$153,000	1	0.0287%
	John R Wood	\$2,106,500	8	0.3957%
	Keller Williams Realty, Marco	\$653,000	3	0.1227%
	L.H. Fleming & Company, Real Estate	\$135,000	1	0.0254%
	Naples Realty Services	\$93,500	1	0.0176%
	Naples Realty, LLC	\$181,000	1	0.0340%
	Non MLS	\$216,000	2	0.0406%
	Premiere Plus Realty Co.	\$2,396,500	6	0.4502%
	Prudential Florida WCI Realty	\$211,005	2	0.0396%
	RE/MAX Affinity	\$61,005	1	0.0115%
	RE/MAX Realty Select	\$595,000	1	0.1118%
	Realty World Florida	\$181,000	1	0.0340%
	Royal Shell Real Estate, Inc	\$112,000	1	0.0210%
	Stock Realty, LLC	\$3,294,000	8	0.6188%
	Sun Realty	\$780,000	4	0.1465%
	Tropics Real Estate	\$90,000	1	0.0169%
	Waterfront Realty Group, Inc.	\$62,000	1	0.0116%
	Weichert Realtors on Gulf	\$290,000	1	0.0545%
NA19	Total	\$12,431,010	52	2.3352%
NA21	Amerivest Realty	\$135,000	1	0.0254%
	Bartley Realty LLLC	\$60,000	1	0.0113%
	Coldwell Banker Residential Real Estate, Inc.	\$3,074,500	5	0.5775%
	Downing Frye	\$3,136,400	8	0.5892%
	Exceptional Properties of SW Florida	\$1,410,000	2	0.2649%
	Germain Properties of Naples, LLC	\$350,000	1	0.0657%
	Internet Realty Group, Inc.	\$60,000	1	0.0113%
	John R Wood	\$2,726,480	5	0.5122%
	Keller Williams Elite Realty	\$497,500	2	0.0935%
	Keller Williams Realty Naples	\$412,000	3	0.0774%
	Levitan-McQuaid LLC	\$642,000	2	0.1206%
	Mari Vesci REALTORS, Inc	\$253,000	2	0.0475%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA21	Naples Trust Real Estate Services	\$539,480	1	0.1013%
	Old Naples Realty Inc.	\$377,500	1	0.0709%
	Osprey Realty Group, Inc	\$107,000	1	0.0201%
	Premier Sothebys Int. Realty	\$412,000	1	0.0774%
	Premiere Plus Realty Co.	\$4,354,000	7	0.8179%
	Prudential Florida WCI Realty	\$1,582,500	2	0.2973%
	Quail Communities Realty, Inc.	\$1,752,000	6	0.3291%
	Quail West Realty	\$1,425,000	1	0.2677%
	RE/MAX Realty Select	\$332,400	3	0.0624%
	Saggio Dream Realty	\$135,000	1	0.0254%
	South Bay Realty	\$107,000	1	0.0201%
	VIP Realty Group	\$103,000	1	0.0193%
	Weekly Realty Group, LLC	\$325,000	1	0.0611%
NA21 Total		\$24,308,760	60	4.5664%
NA22	Amerivest Realty	\$361,100	2	0.0678%
	Coldwell Banker Residential Real Estate, Inc.	\$595,000	2	0.1118%
	COLLIER COUNTY REALTY CORP	\$262,500	1	0.0493%
	Connor & Connor Company	\$390,000	1	0.0733%
	Downing Frye	\$1,447,000	5	0.2718%
	Engel and Voelkers Olde Naples	\$160,000	1	0.0301%
	Exceptional Properties of SW Florida	\$385,000	1	0.0723%
	Illustrated Properties Real Estate Inc.	\$770,000	2	0.1446%
	Islandwalk Realty of Naples	\$1,263,000	4	0.2373%
	John R Wood	\$1,961,500	6	0.3685%
	Keating Associates	\$235,000	1	0.0441%
	Kevin Shelly Realty Inc	\$669,400	2	0.1257%
	Miles Realty Group	\$160,000	1	0.0301%
	Non MLS	\$545,000	2	0.1024%
	Platinum Properties of Naples Inc	\$374,000	2	0.0703%
	POM Property Management	\$305,000	1	0.0573%
	Premier Realty Homes	\$240,000	1	0.0451%
	Premiere Plus Realty Co.	\$1,115,000	4	0.2095%
	RE/MAX Affinity	\$1,137,000	4	0.2136%
	RE/MAX Realty Group	\$153,000	1	0.0287%
	RE/MAX Realty Select	\$146,000	1	0.0274%
	Realty Executives Signature	\$286,100	2	0.0537%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA22	Realty Experts International Inc	\$392,000	1	0.0736%
	Royal Shell Real Estate	\$275,000	1	0.0517%
	South Bay Realty	\$185,000	1	0.0348%
NA22	Total	\$13,812,600	50	2.5947%
NA23	Downing Frye	\$536,000	1	0.1007%
	Naples Realty, LLC	\$547,500	1	0.1028%
	Premier Sothebys Int. Realty	\$547,500	1	0.1028%
	Premiere Plus Realty Co.	\$282,000	1	0.0530%
	RE/MAX Affinity	\$536,000	1	0.1007%
	Realty Direct Naples	\$282,000	1	0.0530%
NA23	Total	\$2,731,000	6	0.5130%
NA24	A Plus Realty	\$241,500	2	0.0454%
	Amerivest Realty	\$326,800	3	0.0614%
	Blue Beach Home,LLC	\$145,000	1	0.0272%
	Century 21 Birchwood	\$147,000	1	0.0276%
	Downing Frye	\$277,400	2	0.0521%
	E, M Prime Realty	\$130,000	1	0.0244%
	Estates Realty	\$139,900	1	0.0263%
	Faust RealtyGroup	\$462,000	4	0.0868%
	Florida Home Realty of Collier County, Inc.	\$76,000	2	0.0143%
	Luxury Homes of Naples	\$122,760	1	0.0231%
	Mari Vesci REALTORS, Inc	\$310,000	2	0.0582%
	Premiere Plus Realty Co.	\$645,500	4	0.1213%
	Prime Location Brokers LLC	\$60,000	1	0.0113%
	Prudential Florida WCI Realty	\$100,000	1	0.0188%
	RE/MAX Affinity	\$224,275	2	0.0421%
	RE/MAX Realty Select	\$122,760	1	0.0231%
	Royal Properties of Naples LLC	\$130,000	1	0.0244%
	Ruby Realty & Referral Company	\$60,000	1	0.0113%
	Saggio Dream Realty	\$137,500	1	0.0258%
	Selling Paradise Realty	\$77,275	1	0.0145%
	Taylor Donovan Realty	\$130,000	1	0.0244%
	TEC Realty	\$100,000	1	0.0188%
	The Realty Group of SW FL, Inc	\$139,000	1	0.0261%
	U S Prime Realty LLC	\$366,500	3	0.0688%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA24	United Real Estate	\$232,500	1	0.0437%
NA24	Total	\$4,903,670	40	0.9212%
NA31	Downing Frye	\$250,000	1	0.0470%
	Florida Homes Realty of Collier	\$250,000	1	0.0470%
	John R Wood	\$273,000	2	0.0513%
	Prudential Florida WCI Realty	\$175,000	1	0.0329%
	Royal Shell Real Estate, Inc	\$575,900	2	0.1082%
	Southwest Coast Realty, Inc.	\$175,000	1	0.0329%
	Sun Realty	\$998,900	4	0.1876%
NA31	Total	\$2,697,800	12	0.5068%
NA32	Naples Realty, LLC	\$278,000	2	0.0522%
NA32	Total	\$278,000	2	0.0522%
NA34	Coldwell Banker Residential Real Estate, Inc.	\$412,000	2	0.0774%
	Downing Frye	\$320,000	2	0.0601%
	Florida Home Realty of Collier County, Inc.	\$165,000	1	0.0310%
	Florida Homes Realty of Collier	\$240,000	1	0.0451%
	John R Wood	\$217,000	1	0.0408%
	Non MLS	\$517,000	3	0.0971%
	POM Property Management	\$225,000	1	0.0423%
	RE/MAX Realty Select	\$568,000	2	0.1067%
	Realty Pros of Naples, LLC	\$112,000	1	0.0210%
	Sun Realty	\$225,000	1	0.0423%
	ToastyinNaples.com Realty	\$195,000	1	0.0366%
NA34	Total	\$3,196,000	16	0.6004%
NA36	David Brown Realtors	\$394,400	4	0.0741%
	John R Wood	\$330,000	2	0.0620%
	RE/MAX Realty Select	\$114,400	2	0.0215%
NA36	Total	\$838,800	8	0.1576%
NA37	ERA Flagship Real Estate	\$279,000	1	0.0524%
	Florida Home Realty of Collier County, Inc.	\$728,000	3	0.1368%
	Marco Island Realestate.com, Inc.	\$124,000	1	0.0233%
	Premiere Plus Realty Co.	\$494,000	2	0.0928%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA37	Prudential Florida WCI Realty	\$296,000	2	0.0556%
	RE/MAX Affinity	\$124,000	1	0.0233%
NA37 Total		\$2,045,000	10	0.3842%
NA38	Amerivest Realty	\$170,000	1	0.0319%
	Assist2Sell	\$96,500	1	0.0181%
	Century 21 First Southern Trust	\$96,500	1	0.0181%
	Coldwell Banker Residential Real Estate, Inc.	\$1,059,500	4	0.1990%
	Downing Frye	\$488,250	2	0.0917%
	ERA Flagship Real Estate	\$79,000	1	0.0148%
	Harborview Realty Inc	\$95,000	1	0.0178%
	Keller Williams Realty Naples	\$79,000	1	0.0148%
	L.H. Fleming & Company, Real Estate	\$144,000	1	0.0271%
	Menelee Realty	\$340,000	2	0.0639%
	Naples Realty, LLC	\$330,000	1	0.0620%
	Non MLS	\$95,000	1	0.0178%
	Premier Sothebys Int. Realty	\$2,605,250	9	0.4894%
	Premiere Plus Realty Co.	\$899,000	4	0.1689%
	Prudential Florida WCI Realty	\$392,500	2	0.0737%
	RE/MAX Affinity	\$323,000	1	0.0607%
	Simply Think Florida Realty	\$112,000	1	0.0210%
NA38 Total		\$7,404,500	34	1.3909%
NA39	Amerivest Realty	\$235,000	1	0.0441%
	Century 21 Sunbelt	\$216,000	2	0.0406%
	McWilliams Buckley & Assoc	\$235,000	1	0.0441%
	Port of the Islands Realty LLC	\$500,000	2	0.0939%
	Premiere Plus Realty Co.	\$320,000	1	0.0601%
	Prudential Florida WCI Realty	\$320,000	1	0.0601%
NA39 Total		\$1,826,000	8	0.3430%
NA41	COLLIER COUNTY REALTY CORP	\$201,000	2	0.0378%
	Downing Frye	\$378,000	2	0.0710%
	John R Wood	\$365,000	1	0.0686%
	Premiere Plus Realty Co.	\$135,000	1	0.0254%
	RE/MAX Affinity	\$295,000	3	0.0554%
	Realty World, Top Producers Realty, Inc.	\$303,000	1	0.0569%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA41	Sun Realty	\$500,000	2	0.0939%
NA41	Total	\$2,177,000	12	0.4090%
NA42	American Home Realty of Naples	\$120,000	2	0.0225%
	Faust RealtyGroup	\$180,000	1	0.0338%
	Floridas Realty Specialists	\$220,000	1	0.0413%
	Keating Associates	\$155,000	1	0.0291%
	Keller Williams Realty Naples	\$155,000	1	0.0291%
	Sun Realty	\$400,000	2	0.0751%
	Weichert Realtors on Gulf	\$235,000	1	0.0441%
	WEICHERT, REALTORSr On The Gulf	\$235,000	1	0.0441%
NA42	Total	\$1,700,000	10	0.3193%
NA43	Downing Frye	\$158,500	1	0.0298%
	Florida Home Realty of Collier County, Inc.	\$165,000	1	0.0310%
	Internet Realty Group, Inc.	\$165,000	1	0.0310%
	Naples Realty Services	\$184,900	1	0.0347%
	OK Realty Inc.	\$158,500	1	0.0298%
	Sun Realty	\$456,900	3	0.0858%
NA43	Total	\$1,288,800	8	0.2421%
NA44	American Home Realty of Naples	\$145,000	1	0.0272%
	RE/MAX Realty Select	\$157,530	1	0.0296%
	Realty Direct Naples	\$160,000	1	0.0301%
	Realty Pros of Naples, LLC	\$157,530	1	0.0296%
	ToastyinNaples.com Realty	\$145,000	1	0.0272%
	Young Realty Group	\$160,000	1	0.0301%
NA44	Total	\$925,060	6	0.1738%
NA45	Amerivest Realty	\$128,200	2	0.0241%
	Coldwell Banker Residential Real Estate, Inc.	\$133,000	1	0.0250%
	Downing Frye	\$82,600	1	0.0155%
	Florida Home Realty of Collier County, Inc.	\$54,000	1	0.0101%
	John R Wood	\$82,600	1	0.0155%
	L'Excellence Realty Group Inc.	\$170,900	1	0.0321%
	RE/MAX Realty Select	\$170,900	1	0.0321%
	Realty Direct Naples	\$54,000	1	0.0101%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA45	Right Moves Realty	\$133,000	1	0.0250%
NA45	Total	\$1,009,200	10	0.1896%
NA46	Downing Frye	\$120,000	1	0.0225%
	U S Prime Realty LLC	\$169,900	1	0.0319%
	United Real Estate	\$169,900	1	0.0319%
	West Wave Realty	\$120,000	1	0.0225%
NA46	Total	\$579,800	4	0.1089%
NA47	Century 21 Birchwood	\$120,000	1	0.0225%
	Coldwell Banker Residential Real Estate, Inc.	\$214,000	2	0.0402%
	Florida Global RE Inc	\$194,000	2	0.0364%
	Help-U-Sell Reed & Associates	\$99,000	1	0.0186%
	IXORA Realty	\$155,000	1	0.0291%
	Loss Negotiation Services, LLC	\$130,000	1	0.0244%
	Manchester Partners LLC	\$160,000	1	0.0301%
	Naples Realty Services	\$120,000	1	0.0225%
	Naples Realty, LLC	\$198,000	1	0.0372%
	Premiere Plus Realty Co.	\$281,000	2	0.0528%
	Prudential Florida WCI Realty	\$160,000	1	0.0301%
	RE/MAX Realty Select	\$120,000	1	0.0225%
	Realty Direct Naples	\$316,000	2	0.0594%
	Right Moves Realty	\$170,000	1	0.0319%
	South Bay Realty	\$99,000	1	0.0186%
	ToastyinNaples.com Realty	\$198,000	1	0.0372%
	VIP Realty Group	\$300,000	2	0.0564%
	Waterfront Realty Group, Inc.	\$130,000	1	0.0244%
	Wordl Realty Services	\$130,000	1	0.0244%
NA47	Total	\$3,294,000	24	0.6188%
NA48	A Plus Realty	\$310,000	2	0.0582%
	Downing Frye	\$494,900	2	0.0930%
	Faust RealtyGroup	\$149,900	1	0.0282%
	Housetraders	\$73,022	1	0.0137%
	Keller Williams Realty Naples	\$144,900	1	0.0272%
	Premiere Plus Realty Co.	\$144,900	1	0.0272%
	Prudential Florida WCI Realty	\$345,000	1	0.0648%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA48	RE/MAX Realty Select	\$295,000	2	0.0554%
	Royal Properties of Naples LLC	\$73,022	1	0.0137%
	South Bay Realty	\$115,000	1	0.0216%
	VIP Realty Group	\$180,000	1	0.0338%
NA48	Total	\$2,325,644	14	0.4369%
Grand	Total	\$532,336,090	1374	100.0000%

John R. Wood Inc., REALTORS
Company Ranking Reports
SELECT BROKERS BY SIDE & PRICE

A Market (All)		Data		Side		Count of Side		Total Sum of Closed Volume	Total Count of Side
Code	SELECT COMPANY NAME	Sum of Closed Volume		L	S	L	S		
A	AMERIVEST	\$31,318,138			\$32,634,263	222	228	\$63,952,401	450
	COLDWELL BANKER	\$2,382,130			\$1,354,655	17	9	\$3,736,785	26
	DOWNING FRYE	\$3,636,100			\$3,117,400	27	22	\$6,753,500	49
	GULF COAST INTERNATIONAL PROP	\$6,982,490			\$7,899,400	43	50	\$14,881,890	93
	JOHN R WOOD				\$157,000	1	1	\$157,000	1
	PREMIER PLUS REALTY COMPANY	\$4,754,300			\$3,418,490	31	23	\$8,172,790	54
	PREMIER SOTHEBYS	\$3,868,950			\$3,512,150	24	24	\$7,381,100	48
	ROYAL SHELL REAL ESTATE	\$1,470,650			\$2,048,400	7	11	\$3,519,050	18
		\$619,500			\$890,500	3	6	\$1,510,000	9
A Total		\$55,032,258			\$55,032,258	374	374	\$110,064,516	748
B	AMERIVEST	\$28,122,300			\$28,855,300	84	88	\$56,977,600	172
	COLDWELL BANKER	\$1,794,000			\$1,350,000	5	4	\$3,144,000	9
	DOWNING FRYE	\$4,105,100			\$4,142,000	11	11	\$8,247,100	22
	GULF COAST INTERNATIONAL PROP	\$6,610,900			\$7,808,350	19	22	\$14,419,250	41
	JOHN R WOOD	\$10,672,857			\$11,499,957	30	32	\$22,172,814	62
	PREMIER PLUS REALTY COMPANY	\$4,938,400			\$2,817,900	15	8	\$7,756,300	23
	PREMIER SOTHEBYS	\$5,673,000			\$4,868,150	16	13	\$10,541,150	29
	ROYAL SHELL REAL ESTATE	\$486,000			\$1,060,900	1	3	\$1,546,900	4
B Total		\$62,402,557			\$62,402,557	181	181	\$124,805,114	362
C	AMERIVEST	\$10,576,750			\$17,621,280	18	29	\$28,198,030	47
	COLDWELL BANKER	\$1,370,000				2		\$1,370,000	2
	DOWNING FRYE	\$2,920,000			\$640,000	5	1	\$3,560,000	6
	GULF COAST INTERNATIONAL PROP	\$8,017,500			\$4,740,000	13	8	\$12,757,500	21
	JOHN R WOOD	\$525,000			\$525,000	1	1	\$1,050,000	2
	PREMIER PLUS REALTY COMPANY	\$10,083,980			\$5,672,000	17	10	\$15,755,980	27
	PREMIER SOTHEBYS				\$1,945,000	3	3	\$1,945,000	3
	ROYAL SHELL REAL ESTATE	\$3,991,500			\$5,341,450	6	9	\$9,332,950	15
		\$1,070,000			\$2,070,000	2	3	\$3,140,000	5
C Total		\$38,554,730			\$38,554,730	64	64	\$77,109,460	128
D	COLDWELL BANKER	\$6,115,500			\$6,820,500	7	8	\$12,936,000	15
	DOWNING FRYE				\$1,840,000		2	\$1,840,000	2
	JOHN R WOOD	\$2,580,000			\$4,247,000	3	5	\$6,827,000	8
	PREMIER PLUS REALTY COMPANY	\$6,447,000			\$2,645,000	7	3	\$9,092,000	10
	PREMIER SOTHEBYS	\$1,655,000			\$985,000	2	1	\$2,640,000	3
	ROYAL SHELL REAL ESTATE	\$4,460,000			\$3,830,000	5	4	\$8,290,000	9
					\$890,000		1	\$890,000	1
D Total		\$21,257,500			\$21,257,500	24	24	\$42,515,000	48
E	AMERIVEST	\$6,425,000			\$16,842,000	5	12	\$23,267,000	17
	COLDWELL BANKER	\$1,250,000			\$1,550,000	1	1	\$2,800,000	2
	DOWNING FRYE	\$3,090,000				2		\$3,090,000	2
	GULF COAST INTERNATIONAL PROP	\$4,757,000			\$2,600,000	4	2	\$7,357,000	6
	JOHN R WOOD				\$1,400,000		1	\$1,400,000	1
	PREMIER SOTHEBYS	\$5,837,500			\$5,265,000	4	4	\$11,102,500	8
	ROYAL SHELL REAL ESTATE	\$12,760,000			\$9,537,500	9	7	\$22,297,500	16
		\$4,375,000			\$1,300,000	3	1	\$5,675,000	4
E Total		\$38,494,500			\$38,494,500	28	28	\$76,989,000	56
F	COLDWELL BANKER	\$20,424,000			\$19,196,500	6	6	\$39,620,500	12
	DOWNING FRYE	\$2,050,000				1		\$2,050,000	1
	JOHN R WOOD	\$2,500,000			\$7,985,000	1	3	\$10,485,000	4
	PREMIER PLUS REALTY COMPANY	\$6,287,500			\$5,850,000	2	2	\$12,137,500	4
	PREMIER SOTHEBYS	\$2,650,000			\$2,050,000	1	1	\$4,700,000	2
		\$11,215,000			\$10,045,000	4	3	\$21,260,000	7
F Total		\$45,126,500			\$45,126,500	15	15	\$90,253,000	30
G	PREMIER SOTHEBYS	\$5,300,000			\$5,300,000	1	1	\$10,600,000	2
G Total		\$5,300,000			\$5,300,000	1	1	\$10,600,000	2
Grand Total									
Total		\$266,168,045			\$266,168,045	687	687	\$532,336,090	1,374

John R. Wood Inc., REALTORS
Company Ranking Reports
Select Company Sides-Price Code

SELECT COMPANY NAME	Side	Code		Data		B		C		D		E		F		G	
		A		Count of Side	Count of Code	Count of Side	Count of Code	Count of Side	Count of Code	Count of Side	Count of Code	Count of Side	Count of Code	Count of Side	Count of Code	Count of Side	Count of Code
	L			222	29.68%	84	23.20%	18	14.06%	7	14.58%	5	8.93%	6	20.00%		0.00%
	S			228	30.48%	88	24.31%	29	22.66%	8	16.67%	12	21.43%	6	20.00%		0.00%
Total				450	60.16%	172	47.51%	47	36.72%	15	31.25%	17	30.36%	12	40.00%		0.00%
AMERIVEST	L			17	2.27%	5	1.38%	2	1.56%		0.00%	1	1.79%		0.00%		0.00%
	S			9	1.20%	4	1.10%		0.00%		0.00%	1	1.79%		0.00%		0.00%
AMERIVEST Total				26	3.48%	9	2.49%	2	1.56%		0.00%	2	3.57%		0.00%		0.00%
COLDWELL BANKER	L			27	3.61%	11	3.04%	5	3.91%		0.00%	2	3.57%	1	3.33%		0.00%
	S			22	2.94%	11	3.04%	1	0.78%	2	4.17%		0.00%		0.00%		0.00%
COLDWELL BANKER Total				49	6.55%	22	6.08%	6	4.69%	2	4.17%	2	3.57%	1	3.33%		0.00%
DOWNING FRYE	L			43	5.75%	19	5.25%	13	10.16%	3	6.25%	4	7.14%	1	3.33%		0.00%
	S			50	6.68%	22	6.08%	8	6.25%	5	10.42%	2	3.57%	3	10.00%		0.00%
DOWNING FRYE Total				93	12.43%	41	11.33%	21	16.41%	8	16.67%	6	10.71%	4	13.33%		0.00%
GULF COAST INTERNATIONAL PROP	L				0.00%		0.00%	1	0.78%		0.00%		0.00%		0.00%		0.00%
	S			1	0.13%		0.00%	1	0.78%		0.00%	1	1.79%		0.00%		0.00%
GULF COAST INTERNATIONAL PROP Total				1	0.13%		0.00%	2	1.56%		0.00%	1	1.79%		0.00%		0.00%
JOHN R WOOD	L			31	4.14%	30	8.29%	17	13.28%	7	14.58%	4	7.14%	2	6.67%		0.00%
	S			23	3.07%	32	8.84%	10	7.81%	3	6.25%	4	7.14%	2	6.67%		0.00%
JOHN R WOOD Total				54	7.22%	62	17.13%	27	21.09%	10	20.83%	8	14.29%	4	13.33%		0.00%
PREMIER PLUS REALTY COMPANY	L			24	3.21%	15	4.14%		0.00%	2	4.17%		0.00%	1	3.33%		0.00%
	S			24	3.21%	8	2.21%	3	2.34%	1	2.08%		0.00%	1	3.33%		0.00%
PREMIER PLUS REALTY COMPANY Total				48	6.42%	23	6.35%	3	2.34%	3	6.25%		0.00%	2	6.67%		0.00%
PREMIER SOTHEBYS	L			7	0.94%	16	4.42%	6	4.69%	5	10.42%	9	16.07%	4	13.33%	1	50.00%
	S			11	1.47%	13	3.59%	9	7.03%	4	8.33%	7	12.50%	3	10.00%	1	50.00%
PREMIER SOTHEBYS Total				18	2.41%	29	8.01%	15	11.72%	9	18.75%	16	28.57%	7	23.33%	2	100.00%
ROYAL SHELL REAL ESTATE	L			3	0.40%	1	0.28%	2	1.56%		0.00%	3	5.36%		0.00%		0.00%
	S			6	0.80%	3	0.83%	3	2.34%	1	2.08%	1	1.79%		0.00%		0.00%
ROYAL SHELL REAL ESTATE Total				9	1.20%	4	1.10%	5	3.91%	1	2.08%	4	7.14%		0.00%		0.00%
Grand Total				748	100.00%	362	100.00%	128	100.00%	48	100.00%	56	100.00%	30	100.00%	2	100.00%

John R. Wood Inc., REALTORS
Company Ranking Reports
Select Company Sides-Price Code

SELECT COMPANY NAME	Side	Total Count of Side	Total Count of Code
	L	342	24.89%
	S	371	27.00%
Total		713	51.89%
AMERIVEST	L	25	1.82%
	S	14	1.02%
AMERIVEST Total		39	2.84%
COLDWELL BANKER	L	46	3.35%
	S	36	2.62%
COLDWELL BANKER Total		82	5.97%
DOWNING FRYE	L	83	6.04%
	S	90	6.55%
DOWNING FRYE Total		173	12.59%
GULF COAST INTERNATIONAL PROP	L	1	0.07%
	S	3	0.22%
GULF COAST INTERNATIONAL PROP Total		4	0.29%
JOHN R WOOD	L	91	6.62%
	S	74	5.39%
JOHN R WOOD Total		165	12.01%
PREMIER PLUS REALTY COMPANY	L	42	3.06%
	S	37	2.69%
PREMIER PLUS REALTY COMPANY Total		79	5.75%
PREMIER SOTHEBYS	L	48	3.49%
	S	48	3.49%
PREMIER SOTHEBYS Total		96	6.99%
ROYAL SHELL REAL ESTATE	L	9	0.66%
	S	14	1.02%
ROYAL SHELL REAL ESTATE Total		23	1.67%
Grand Total		1,374	100.00%

John R. Wood Inc., REALTORS
Company Ranking Reports
Select Company Volume-PriceCode

		Code	Data														Total Sum of Closed Volume	Total % of Code
SELECT COMPANY NAME	Side		A	B	C	D	E	F	G									
			Sum of Closed Volume	% of Code	Sum of Closed Volume	% of Code	Sum of Closed Volume	% of Code	Sum of Closed Volume	% of Code	Sum of Closed Volume	% of Code	Sum of Closed Volume	% of Code	Sum of Closed Volume	% of Code		
	L		\$ 31,318,138	29.68%	\$ 28,122,300	23.20%	\$ 10,576,750	14.06%	\$ 6,115,500	14.58%	\$ 6,425,000	8.93%	\$ 20,424,000	20.00%		0.00%	\$ 102,981,688	24.89%
	S		\$ 32,634,263	30.48%	\$ 28,855,300	24.31%	\$ 17,621,280	22.66%	\$ 6,820,500	16.67%	\$ 16,842,000	21.43%	\$ 19,196,500	20.00%		0.00%	\$ 121,969,843	27.00%
Total			\$ 63,952,401	60.16%	\$ 56,977,600	47.51%	\$ 28,198,030	36.72%	\$ 12,936,000	31.25%	\$ 23,267,000	30.36%	\$ 39,620,500	40.00%		0.00%	\$ 224,951,531	51.89%
AMERIVEST	L		\$ 2,382,130	2.27%	\$ 1,794,000	1.38%	\$ 1,370,000	1.56%		0.00%	\$ 1,250,000	1.79%		0.00%		0.00%	\$ 6,796,130	1.82%
	S		\$ 1,354,655	1.20%	\$ 1,350,000	1.10%		0.00%		0.00%	\$ 1,550,000	1.79%		0.00%		0.00%	\$ 4,254,655	1.02%
AMERIVEST Total			\$ 3,736,785	3.48%	\$ 3,144,000	2.49%	\$ 1,370,000	1.56%		0.00%	\$ 2,800,000	3.57%		0.00%		0.00%	\$ 11,050,785	2.84%
COLDWELL BANKER	L		\$ 3,636,100	3.61%	\$ 4,105,100	3.04%	\$ 2,920,000	3.91%		0.00%	\$ 3,090,000	3.57%	\$ 2,050,000	3.33%		0.00%	\$ 15,801,200	3.35%
	S		\$ 3,117,400	2.94%	\$ 4,142,000	3.04%	\$ 640,000	0.78%	\$ 1,840,000	4.17%		0.00%		0.00%		0.00%	\$ 9,739,400	2.62%
COLDWELL BANKER Total			\$ 6,753,500	6.55%	\$ 8,247,100	6.08%	\$ 3,560,000	4.69%	\$ 1,840,000	4.17%	\$ 3,090,000	3.57%	\$ 2,050,000	3.33%		0.00%	\$ 25,540,600	5.97%
DOWNING FRYE	L		\$ 6,982,490	5.75%	\$ 6,610,900	5.25%	\$ 8,017,500	10.16%	\$ 2,580,000	6.25%	\$ 4,757,000	7.14%	\$ 2,500,000	3.33%		0.00%	\$ 31,447,890	6.04%
	S		\$ 7,899,400	6.68%	\$ 7,808,350	6.08%	\$ 4,740,000	6.25%	\$ 4,247,000	10.42%	\$ 2,600,000	3.57%	\$ 7,985,000	10.00%		0.00%	\$ 35,279,750	6.55%
DOWNING FRYE Total			\$ 14,881,890	12.43%	\$ 14,419,250	11.33%	\$ 12,757,500	16.41%	\$ 6,827,000	16.67%	\$ 7,357,000	10.71%	\$ 10,485,000	13.33%		0.00%	\$ 66,727,640	12.59%
GULF COAST INTERNATIONAL PROP	L			0.00%		0.00%	\$ 525,000	0.78%		0.00%		0.00%		0.00%		0.00%	\$ 525,000	0.07%
	S		\$ 157,000	0.13%		0.00%	\$ 525,000	0.78%		0.00%	\$ 1,400,000	1.79%		0.00%		0.00%	\$ 2,082,000	0.22%
GULF COAST INTERNATIONAL PROP Total			\$ 157,000	0.13%		0.00%	\$ 1,050,000	1.56%		0.00%	\$ 1,400,000	1.79%		0.00%		0.00%	\$ 2,607,000	0.29%
JOHN R WOOD	L		\$ 4,754,300	4.14%	\$ 10,672,857	8.29%	\$ 10,083,980	13.28%	\$ 6,447,000	14.58%	\$ 5,837,500	7.14%	\$ 6,287,500	6.67%		0.00%	\$ 44,083,137	6.62%
	S		\$ 3,418,490	3.07%	\$ 11,499,957	8.84%	\$ 5,672,000	7.81%	\$ 2,645,000	6.25%	\$ 5,265,000	7.14%	\$ 5,850,000	6.67%		0.00%	\$ 34,350,447	5.39%
JOHN R WOOD Total			\$ 8,172,790	7.22%	\$ 22,172,814	17.13%	\$ 15,755,980	21.09%	\$ 9,092,000	20.83%	\$ 11,102,500	14.29%	\$ 12,137,500	13.33%		0.00%	\$ 78,433,584	12.01%
PREMIER PLUS REALTY COMPANY	L		\$ 3,868,950	3.21%	\$ 4,938,400	4.14%		0.00%	\$ 1,655,000	4.17%		0.00%	\$ 2,650,000	3.33%		0.00%	\$ 13,112,350	3.06%
	S		\$ 3,512,150	3.21%	\$ 2,817,900	2.21%	\$ 1,945,000	2.34%	\$ 985,000	2.08%		0.00%	\$ 2,050,000	3.33%		0.00%	\$ 11,310,050	2.69%
PREMIER PLUS REALTY COMPANY Total			\$ 7,381,100	6.42%	\$ 7,756,300	6.35%	\$ 1,945,000	2.34%	\$ 2,640,000	6.25%		0.00%	\$ 4,700,000	6.67%		0.00%	\$ 24,422,400	5.75%
PREMIER SOTHEBYS	L		\$ 1,470,650	0.94%	\$ 5,673,000	4.42%	\$ 3,991,500	4.69%	\$ 4,460,000	10.42%	\$ 12,760,000	16.07%	\$ 11,215,000	13.33%	\$ 5,300,000	50.00%	\$ 44,870,150	3.49%
	S		\$ 2,048,400	1.47%	\$ 4,868,150	3.59%	\$ 5,341,450	7.03%	\$ 3,830,000	8.33%	\$ 9,537,500	12.50%	\$ 10,045,000	10.00%	\$ 5,300,000	50.00%	\$ 40,970,500	3.49%
PREMIER SOTHEBYS Total			\$ 3,519,050	2.41%	\$ 10,541,150	8.01%	\$ 9,332,950	11.72%	\$ 8,290,000	18.75%	\$ 22,297,500	28.57%	\$ 21,260,000	23.33%	\$ 10,600,000	100.00%	\$ 85,840,650	6.99%
ROYAL SHELL REAL ESTATE	L		\$ 619,500	0.40%	\$ 486,000	0.28%	\$ 1,070,000	1.56%		0.00%	\$ 4,375,000	5.36%		0.00%		0.00%	\$ 6,550,500	0.66%
	S		\$ 890,500	0.80%	\$ 1,060,900	0.83%	\$ 2,070,000	2.34%	\$ 890,000	2.08%	\$ 1,300,000	1.79%		0.00%		0.00%	\$ 6,211,400	1.02%
ROYAL SHELL REAL ESTATE Total			\$ 1,510,000	1.20%	\$ 1,546,900	1.10%	\$ 3,140,000	3.91%	\$ 890,000	2.08%	\$ 5,675,000	7.14%		0.00%		0.00%	\$ 12,761,900	1.67%
Grand Total			\$ 110,064,516	100.00%	\$ 124,805,114	100.00%	\$ 77,109,460	100.00%	\$ 42,515,000	100.00%	\$ 76,989,000	100.00%	\$ 90,253,000	100.00%	\$ 10,600,000	100.00%	\$ 532,336,090	100.00%

Status	Date	Foreclosure	Shortsale	Normal	Total	% Foreclosure	% Shortsale	% Normal Sales
Active	2/1/2013	196	280	6703	7179	2.73%	3.90%	93.37%
Active	3/1/2013				0			
Active	4/1/2013				0	#DIV/0!	#DIV/0!	#DIV/0!
Active	5/1/2013				0	#DIV/0!	#DIV/0!	#DIV/0!
Active	6/1/2013				0	#DIV/0!	#DIV/0!	#DIV/0!
Active	7/1/2013				0	#DIV/0!	#DIV/0!	#DIV/0!
Active	8/1/2013				0	#DIV/0!	#DIV/0!	#DIV/0!
Active	9/1/2013				0	#DIV/0!	#DIV/0!	#DIV/0!
Active	10/1/2013				0	#DIV/0!	#DIV/0!	#DIV/0!
Active	11/1/2013				0	#DIV/0!	#DIV/0!	#DIV/0!
Active	12/1/2013				0	#DIV/0!	#DIV/0!	#DIV/0!
Active	1/1/2014				0	#DIV/0!	#DIV/0!	#DIV/0!

Status	Date	Foreclosure	Shortsale	Normal	Total	% Foreclosure	% Shortsale	% Normal Sales
Pending	2/1/2013	196	885	1354	2435	8.05%	36.34%	55.61%
Pending	3/1/2013				0			
Pending	4/1/2013				0			
Pending	5/1/2013				0			
Pending	6/1/2013				0	#DIV/0!	#DIV/0!	#DIV/0!
Pending	7/1/2013				0	#DIV/0!	#DIV/0!	#DIV/0!
Pending	8/1/2013				0	#DIV/0!	#DIV/0!	#DIV/0!
Pending	9/1/2013				0	#DIV/0!	#DIV/0!	#DIV/0!
Pending	10/1/2013				0	#DIV/0!	#DIV/0!	#DIV/0!
Pending	11/1/2013				0	#DIV/0!	#DIV/0!	#DIV/0!
Pending	12/1/2013				0	#DIV/0!	#DIV/0!	#DIV/0!
Pending	1/1/2014				0	#DIV/0!	#DIV/0!	#DIV/0!

Status	Date	Foreclosure	Shortsale	Normal	Total	% Foreclosure	% Shortsale	% Normal Sales
Closed	Jan-13	83	76	528	687	12.08%	11.06%	76.86%
Closed	Feb-13				0			
Closed	Mar-13				0	#DIV/0!		
Closed	Apr-13				0	#DIV/0!		
Closed	May-13				0	#DIV/0!	#DIV/0!	#DIV/0!
Closed	Jun-13				0	#DIV/0!		
Closed	Jul-13				0	#DIV/0!		
Closed	Aug-13				0	#DIV/0!		
Closed	Sep-13				0	#DIV/0!		
Closed	Oct-13				0	#DIV/0!		
Closed	Nov-13				0	#DIV/0!		
Closed	Dec-13				0	#DIV/0!		
Closed	YTD Total	83	76	528	687			