

John R. Wood Inc., REALTORS
Company Ranking Reports
Select Company Sides-Price Code

SELECT COMPANY NAME	Side	Code A		Code B		Code C		Code D		Code E		Code F		Code G	
		Count of Side	Count of Code	Count of Side	Count of Code	Count of Side	Count of Code	Count of Side	Count of Code	Count of Side	Count of Code	Count of Side	Count of Code	Count of Side	Count of Code
	L	222	29.68%	84	23.20%	18	14.06%	7	14.58%	5	8.93%	6	20.00%		0.00%
	S	228	30.48%	88	24.31%	29	22.66%	8	16.67%	12	21.43%	6	20.00%		0.00%
Total		450	60.16%	172	47.51%	47	36.72%	15	31.25%	17	30.36%	12	40.00%		0.00%
AMERIVEST	L	17	2.27%	5	1.38%	2	1.56%		0.00%	1	1.79%		0.00%		0.00%
	S	9	1.20%	4	1.10%		0.00%		0.00%	1	1.79%		0.00%		0.00%
AMERIVEST Total		26	3.48%	9	2.49%	2	1.56%		0.00%	2	3.57%		0.00%		0.00%
COLDWELL BANKER	L	27	3.61%	11	3.04%	5	3.91%		0.00%	2	3.57%	1	3.33%		0.00%
	S	22	2.94%	11	3.04%	1	0.78%	2	4.17%		0.00%		0.00%		0.00%
COLDWELL BANKER Total		49	6.55%	22	6.08%	6	4.69%	2	4.17%	2	3.57%	1	3.33%		0.00%
DOWNING FRYE	L	43	5.75%	19	5.25%	13	10.16%	3	6.25%	4	7.14%	1	3.33%		0.00%
	S	50	6.68%	22	6.08%	8	6.25%	5	10.42%	2	3.57%	3	10.00%		0.00%
DOWNING FRYE Total		93	12.43%	41	11.33%	21	16.41%	8	16.67%	6	10.71%	4	13.33%		0.00%
GULF COAST INTERNATIONAL PROP	L		0.00%		0.00%	1	0.78%		0.00%		0.00%		0.00%		0.00%
	S	1	0.13%		0.00%	1	0.78%		0.00%	1	1.79%		0.00%		0.00%
GULF COAST INTERNATIONAL PROP Total		1	0.13%		0.00%	2	1.56%		0.00%	1	1.79%		0.00%		0.00%
JOHN R WOOD	L	31	4.14%	30	8.29%	17	13.28%	7	14.58%	4	7.14%	2	6.67%		0.00%
	S	23	3.07%	32	8.84%	10	7.81%	3	6.25%	4	7.14%	2	6.67%		0.00%
JOHN R WOOD Total		54	7.22%	62	17.13%	27	21.09%	10	20.83%	8	14.29%	4	13.33%		0.00%
PREMIER PLUS REALTY COMPANY	L	24	3.21%	15	4.14%		0.00%	2	4.17%		0.00%	1	3.33%		0.00%
	S	24	3.21%	8	2.21%	3	2.34%	1	2.08%		0.00%	1	3.33%		0.00%
PREMIER PLUS REALTY COMPANY Total		48	6.42%	23	6.35%	3	2.34%	3	6.25%		0.00%	2	6.67%		0.00%
PREMIER SOTHEBYS	L	7	0.94%	16	4.42%	6	4.69%	5	10.42%	9	16.07%	4	13.33%	1	50.00%
	S	11	1.47%	13	3.59%	9	7.03%	4	8.33%	7	12.50%	3	10.00%	1	50.00%
PREMIER SOTHEBYS Total		18	2.41%	29	8.01%	15	11.72%	9	18.75%	16	28.57%	7	23.33%	2	100.00%
ROYAL SHELL REAL ESTATE	L	3	0.40%	1	0.28%	2	1.56%		0.00%	3	5.36%		0.00%		0.00%
	S	6	0.80%	3	0.83%	3	2.34%	1	2.08%	1	1.79%		0.00%		0.00%
ROYAL SHELL REAL ESTATE Total		9	1.20%	4	1.10%	5	3.91%	1	2.08%	4	7.14%		0.00%		0.00%
Grand Total		748	100.00%	362	100.00%	128	100.00%	48	100.00%	56	100.00%	30	100.00%	2	100.00%

John R. Wood Inc., REALTORS
Company Ranking Reports
Select Company Sides-Price Code

SELECT COMPANY NAME	Side	Total Count of Side	Total Count of Code
	L	342	24.89%
	S	371	27.00%
Total		713	51.89%
AMERIVEST	L	25	1.82%
	S	14	1.02%
AMERIVEST Total		39	2.84%
COLDWELL BANKER	L	46	3.35%
	S	36	2.62%
COLDWELL BANKER Total		82	5.97%
DOWNING FRYE	L	83	6.04%
	S	90	6.55%
DOWNING FRYE Total		173	12.59%
GULF COAST INTERNATIONAL PROP	L	1	0.07%
	S	3	0.22%
GULF COAST INTERNATIONAL PROP Total		4	0.29%
JOHN R WOOD	L	91	6.62%
	S	74	5.39%
JOHN R WOOD Total		165	12.01%
PREMIER PLUS REALTY COMPANY	L	42	3.06%
	S	37	2.69%
PREMIER PLUS REALTY COMPANY Total		79	5.75%
PREMIER SOTHEBYS	L	48	3.49%
	S	48	3.49%
PREMIER SOTHEBYS Total		96	6.99%
ROYAL SHELL REAL ESTATE	L	9	0.66%
	S	14	1.02%
ROYAL SHELL REAL ESTATE Total		23	1.67%
Grand Total		1,374	100.00%

John R. Wood Inc., REALTORS
Company Ranking Reports
Select Company Volume-PriceCode

Code		Data												Total Sum of	Total % of		
SELECT COMPANY NAME	Side	A	B	C	D	E	F	G						Closed Volume	Code		
		Sum of Closed Volume	% of Code	Sum of Closed Volume	% of Code	Sum of Closed Volume	% of Code	Sum of Closed Volume	% of Code	Sum of Closed Volume	% of Code	Sum of Closed Volume	% of Code				
	L	\$ 31,318,138	29.68%	\$ 28,122,300	23.20%	\$ 10,576,750	14.06%	\$ 6,115,500	14.58%	\$ 6,425,000	8.93%	\$ 20,424,000	20.00%	0.00%	\$ 102,981,688	24.89%	
	S	\$ 32,634,263	30.48%	\$ 28,855,300	24.31%	\$ 17,621,280	22.66%	\$ 6,820,500	16.67%	\$ 16,842,000	21.43%	\$ 19,196,500	20.00%	0.00%	\$ 121,969,843	27.00%	
Total		\$ 63,952,401	60.16%	\$ 56,977,600	47.51%	\$ 28,198,030	36.72%	\$ 12,936,000	31.25%	\$ 23,267,000	30.36%	\$ 39,620,500	40.00%	0.00%	\$ 224,951,531	51.89%	
AMERIVEST	L	\$ 2,382,130	2.27%	\$ 1,794,000	1.38%	\$ 1,370,000	1.56%	\$ 1,250,000	0.00%	\$ 1,250,000	1.79%	\$ 1,250,000	0.00%	0.00%	\$ 6,796,130	1.82%	
	S	\$ 1,354,655	1.20%	\$ 1,350,000	1.10%	\$ 1,370,000	0.00%	\$ 1,550,000	0.00%	\$ 1,550,000	1.79%	\$ 1,550,000	0.00%	0.00%	\$ 4,254,655	1.02%	
AMERIVEST Total		\$ 3,736,785	3.48%	\$ 3,144,000	2.49%	\$ 1,370,000	1.56%	\$ 2,800,000	0.00%	\$ 2,800,000	3.57%	\$ 2,800,000	0.00%	0.00%	\$ 11,050,785	2.84%	
COLDWELL BANKER	L	\$ 3,636,100	3.61%	\$ 4,105,100	3.04%	\$ 2,920,000	3.91%	\$ 3,090,000	0.00%	\$ 3,090,000	3.57%	\$ 2,050,000	3.33%	0.00%	\$ 15,801,200	3.35%	
	S	\$ 3,117,400	2.94%	\$ 4,142,000	3.04%	\$ 640,000	0.78%	\$ 1,840,000	4.17%	\$ 3,090,000	0.00%	\$ 2,050,000	0.00%	0.00%	\$ 9,739,400	2.62%	
COLDWELL BANKER Total		\$ 6,753,500	6.55%	\$ 8,247,100	6.08%	\$ 3,560,000	4.69%	\$ 1,840,000	4.17%	\$ 3,090,000	3.57%	\$ 2,050,000	3.33%	0.00%	\$ 25,540,600	5.97%	
DOWNING FRYE	L	\$ 6,982,490	5.75%	\$ 6,610,900	5.25%	\$ 8,017,500	10.16%	\$ 2,580,000	6.25%	\$ 4,757,000	7.14%	\$ 2,500,000	3.33%	0.00%	\$ 31,447,890	6.04%	
	S	\$ 7,899,400	6.68%	\$ 7,808,350	6.08%	\$ 4,740,000	6.25%	\$ 4,247,000	10.42%	\$ 2,600,000	3.57%	\$ 7,985,000	10.00%	0.00%	\$ 35,279,750	6.55%	
DOWNING FRYE Total		\$ 14,881,890	12.43%	\$ 14,419,250	11.33%	\$ 12,757,500	16.41%	\$ 6,827,000	16.67%	\$ 7,357,000	10.71%	\$ 10,485,000	13.33%	0.00%	\$ 66,727,640	12.59%	
GULF COAST INTERNATIONAL PROP	L	\$ 157,000	0.00%	\$ 525,000	0.78%	\$ 525,000	0.78%	\$ 1,400,000	0.00%	\$ 1,400,000	1.79%	\$ 1,400,000	0.00%	0.00%	\$ 525,000	0.07%	
	S	\$ 157,000	0.13%	\$ 525,000	0.00%	\$ 525,000	0.78%	\$ 1,400,000	0.00%	\$ 1,400,000	1.79%	\$ 1,400,000	0.00%	0.00%	\$ 2,082,000	0.22%	
GULF COAST INTERNATIONAL PROP Total		\$ 157,000	0.13%	\$ 1,050,000	1.56%	\$ 1,050,000	1.56%	\$ 1,400,000	0.00%	\$ 1,400,000	1.79%	\$ 1,400,000	0.00%	0.00%	\$ 2,607,000	0.29%	
JOHN R WOOD	L	\$ 4,754,300	4.14%	\$ 10,672,857	8.29%	\$ 10,083,980	13.28%	\$ 6,447,000	14.58%	\$ 5,837,500	7.14%	\$ 6,287,500	6.67%	0.00%	\$ 44,083,137	6.62%	
	S	\$ 3,418,490	3.07%	\$ 11,499,957	8.84%	\$ 5,672,000	7.81%	\$ 2,645,000	6.25%	\$ 5,265,000	7.14%	\$ 5,850,000	6.67%	0.00%	\$ 34,350,447	5.39%	
JOHN R WOOD Total		\$ 8,172,790	7.22%	\$ 22,172,814	17.13%	\$ 15,755,980	21.09%	\$ 9,092,000	20.83%	\$ 11,102,500	14.29%	\$ 12,137,500	13.33%	0.00%	\$ 78,433,584	12.01%	
PREMIER PLUS REALTY COMPANY	L	\$ 3,868,950	3.21%	\$ 4,938,400	4.14%	\$ 1,945,000	0.00%	\$ 1,655,000	4.17%	\$ 2,650,000	0.00%	\$ 2,650,000	3.33%	0.00%	\$ 13,112,350	3.06%	
	S	\$ 3,512,150	3.21%	\$ 2,817,900	2.21%	\$ 1,945,000	2.34%	\$ 985,000	2.08%	\$ 2,050,000	0.00%	\$ 2,050,000	3.33%	0.00%	\$ 11,310,050	2.69%	
PREMIER PLUS REALTY COMPANY Total		\$ 7,381,100	6.42%	\$ 7,756,300	6.35%	\$ 1,945,000	2.34%	\$ 2,640,000	6.25%	\$ 4,700,000	0.00%	\$ 4,700,000	6.67%	0.00%	\$ 24,422,400	5.75%	
PREMIER SOTHEBYS	L	\$ 1,470,650	0.94%	\$ 5,673,000	4.42%	\$ 3,991,500	4.69%	\$ 4,460,000	10.42%	\$ 12,760,000	16.07%	\$ 11,215,000	13.33%	\$ 5,300,000	50.00%	\$ 44,870,150	3.49%
	S	\$ 2,048,400	1.47%	\$ 4,868,150	3.59%	\$ 5,341,450	7.03%	\$ 3,830,000	8.33%	\$ 9,537,500	12.50%	\$ 10,045,000	10.00%	\$ 5,300,000	50.00%	\$ 40,970,500	3.49%
PREMIER SOTHEBYS Total		\$ 3,519,050	2.41%	\$ 10,541,150	8.01%	\$ 9,332,950	11.72%	\$ 8,290,000	18.75%	\$ 22,297,500	28.57%	\$ 21,260,000	23.33%	\$ 10,600,000	100.00%	\$ 85,840,650	6.99%
ROYAL SHELL REAL ESTATE	L	\$ 619,500	0.40%	\$ 486,000	0.28%	\$ 1,070,000	1.56%	\$ 890,000	0.00%	\$ 4,375,000	5.36%	\$ 1,300,000	0.00%	0.00%	\$ 6,550,500	0.66%	
	S	\$ 890,500	0.80%	\$ 1,060,900	0.83%	\$ 2,070,000	2.34%	\$ 890,000	2.08%	\$ 1,300,000	1.79%	\$ 1,300,000	0.00%	0.00%	\$ 6,211,400	1.02%	
ROYAL SHELL REAL ESTATE Total		\$ 1,510,000	1.20%	\$ 1,546,900	1.10%	\$ 3,140,000	3.91%	\$ 890,000	2.08%	\$ 5,675,000	7.14%	\$ 1,300,000	0.00%	0.00%	\$ 12,761,900	1.67%	
Grand Total		\$ 110,064,516	100.00%	\$ 124,805,114	100.00%	\$ 77,109,460	100.00%	\$ 42,515,000	100.00%	\$ 76,989,000	100.00%	\$ 90,253,000	100.00%	\$ 10,600,000	100.00%	\$ 532,336,090	100.00%