

John R. Wood Inc., REALTORS
Active Listing Report
Units by Prop Type and GeoCode

Sum of Unit Count		Code							Grand
Ownership Desc	GEO Area	A	B	C	D	E	F	G	Total
Condo	BN01	26	28	27	2	1			84
	BN02	13	3		1				17
	BN03	95	57						152
	BN04	19	35	29	16	21	3		123
	BN05	18	25	13	10	6	3		75
	BN06	8							8
	BN07	45	1						46
	BN08	2	1						3
	BN09	18	5						23
	BN10	6	2						8
	BN11	30	23						53
	BN12	60	10						70
	ES01	69	44	6	2	2			123
	ES02	10	1						11
	ES03	27	14						41
	NA01	71	34	39	32	40	4		220
	NA02	20	40	21	10	21	12		124
	NA03	1	4						5
	NA04		62	48	30	43	27	3	213
	NA05	50	52	78	50	61	33	6	330
	NA06	33	24	11	7	38	2		115
	NA08	18	43	4	5	4	1		75
	NA09	43	10	2		1			56
	NA11	70	25	29		1			125
	NA12	23	45	34	3	5			110
	NA13	4	1						5
	NA14	65	45	29	6				145
	NA15	18	2	1					21
	NA16	120	71	8	2	1			202
	NA17	214	4						218
	NA18	230	37						267
	NA19	125	40	2					167
	NA21	90	27						117
	NA22	14	5						19
	NA24	21							21
	NA31	31	10						41
	NA36	6	1						7

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Ownership Desc	GEO Area	A	B	C	D	E	F	G	Total
Condo	NA37	42	2						44
	NA38	37	92	21	6	2			158
	NA39	32	4	2					38
Condo Total		1824	929	404	182	247	85	9	3680
Single Family	BN01		4	2	4	3	9		22
	BN02	6	15	8	3	4			36
	BN03		27	18	14	21	1		81
	BN04		9	17	17	29	9		81
	BN05	2	9	12	18	20	2		63
	BN06	14	12	1					27
	BN07	4	17	1					22
	BN08	5	14	4	1	2			26
	BN09	2	37	7					46
	BN10	12	20	1					33
	BN11		2	5	1				8
	BN12	27	47	16	5	9			104
	ES01	20	28	14	7	10			79
	ES02	24	43	3					70
	ES03	7	63	38	8	3			119
	NA01	5	12	13	17	31	20	5	103
	NA02			4	8	10	9		31
	NA03	20	47	12	3				82
	NA04			5	11	20	9	4	49
	NA05		5	7	14	27	42	2	97
	NA06			2	9	21	43	10	85
	NA07		1	1		6	32	50	90
	NA08	1	7	6	12	20	14	1	61
	NA09	29	12	5	1	2	2		51
	NA11	9	65	20	30	51	27	3	205
	NA12	1	30	10	8	44	5	2	100
	NA13		1	9	6	10	8	1	35
	NA14	6	59	40	34	15	5		159
	NA15	14	14	3		2			33
	NA16	5	43	34	12	42	25	7	168
	NA17	36	89	12	3				140
	NA18	23	45	17	4	1	1		91
	NA19	21	65	34	23	11			154

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Ownership Desc	GEO Area	A	B	C	D	E	F	G	Total
Single Family	NA21	2	45	40	27	46	19		179
	NA22	26	63	15	9	8			121
	NA23	7	14	3	2	1	1		28
	NA24	33		1					34
	NA31	6	16	4				2	28
	NA32	2	2				1		5
	NA33	2		1					3
	NA34	14	20	1					35
	NA36	6	2	1					9
	NA37	10	47	1		1			59
	NA38	5	26	13	17	9	2		72
	NA39	6	13	2	3	2			26
	NA41	7	21	9	4	5			46
	NA42	7	11	2	2	1			23
	NA43	9	5						14
	NA44	12	7		1				20
	NA45	14	6	1					21
	NA46	22	6	1					29
	NA47	25	7						32
	NA48	18	4	1	1				24
Single Family Total		526	1157	477	339	487	286	87	3359
Grand Total		2350	2086	881	521	734	371	96	7039

John R. Wood Inc., REALTORS
Active Listing Report
Volume by Prop Type and GeoCode

Sum of List Price		Code							Grand Total
Ownership Desc	GEO Area	A	B	C	D	E	F	G	
Condo	BN01	\$4,966,550	\$11,737,100	\$15,877,000	\$1,648,000	\$1,750,000			\$35,978,650
	BN02	\$2,373,850	\$1,046,900		\$995,000				\$4,415,750
	BN03	\$18,434,135	\$18,734,217						\$37,168,352
	BN04	\$4,135,300	\$12,173,400	\$18,185,794	\$13,975,800	\$32,409,999	\$6,829,000		\$87,709,293
	BN05	\$3,050,599	\$8,694,100	\$7,868,700	\$8,671,000	\$7,889,000	\$8,350,000		\$44,523,399
	BN06	\$1,041,000							\$1,041,000
	BN07	\$7,689,650	\$254,900						\$7,944,550
	BN08	\$229,400	\$386,000						\$615,400
	BN09	\$3,474,900	\$1,412,395						\$4,887,295
	BN10	\$734,900	\$664,000						\$1,398,900
	BN11	\$5,975,700	\$8,274,900						\$14,250,600
	BN12	\$10,054,500	\$3,253,299						\$13,307,799
	ES01	\$13,225,489	\$14,883,899	\$3,942,999	\$1,565,000	\$2,790,000			\$36,407,387
	ES02	\$1,474,500	\$293,000						\$1,767,500
	ES03	\$5,207,600	\$4,492,600						\$9,700,200
	NA01	\$13,768,800	\$12,408,400	\$25,224,300	\$28,610,900	\$56,759,000	\$10,048,000		\$146,819,400
	NA02	\$3,689,600	\$16,107,249	\$12,732,500	\$9,134,900	\$28,710,000	\$42,415,000		\$112,789,249
	NA03	\$200,000	\$1,173,550						\$1,373,550
	NA04		\$25,441,900	\$28,066,397	\$26,333,300	\$67,135,000	\$86,857,000	\$18,450,000	\$252,283,597
	NA05	\$9,322,777	\$18,720,184	\$49,925,650	\$44,076,048	\$85,957,447	\$98,663,000	\$52,390,000	\$359,055,106
	NA06	\$6,624,500	\$9,275,500	\$6,537,800	\$6,087,900	\$55,750,000	\$4,545,000		\$88,820,700
	NA08	\$3,195,450	\$15,437,950	\$2,537,900	\$3,993,000	\$5,123,000	\$2,290,000		\$32,577,300
	NA09	\$5,686,694	\$3,950,500	\$1,223,000		\$1,599,000			\$12,459,194
	NA11	\$12,092,983	\$8,880,300	\$16,881,300		\$1,250,000			\$39,104,583
	NA12	\$3,883,100	\$16,529,100	\$20,432,398	\$2,537,900	\$5,892,000			\$49,274,498
	NA13	\$789,899	\$275,000						\$1,064,899
	NA14	\$12,722,949	\$16,953,399	\$17,203,700	\$4,843,700				\$51,723,748
	NA15	\$2,233,400	\$655,000	\$585,000					\$3,473,400
	NA16	\$18,143,157	\$25,749,690	\$4,827,000	\$1,645,000	\$1,399,000			\$51,763,847
	NA17	\$31,494,606	\$1,234,900						\$32,729,506
	NA18	\$33,990,553	\$11,156,900						\$45,147,453
	NA19	\$18,582,208	\$12,847,078	\$1,045,000					\$32,474,286
	NA21	\$16,553,080	\$8,610,205						\$25,163,285
	NA22	\$2,346,688	\$1,481,000						\$3,827,688
	NA24	\$1,620,440							\$1,620,440
	NA31	\$5,629,100	\$3,050,109						\$8,679,209
	NA36	\$984,900	\$285,000						\$1,269,900
	NA37	\$7,501,570	\$549,800						\$8,051,370
	NA38	\$5,422,769	\$34,212,450	\$12,542,399	\$5,125,499	\$2,205,000			\$59,508,117
	NA39	\$4,538,700	\$1,357,000	\$1,079,000					\$6,974,700
Condo Total		\$303,085,996	\$332,642,874	\$246,717,837	\$159,242,947	\$356,618,446	\$259,997,000	\$70,840,000	\$1,729,145,100
Single Family	BN01		\$1,759,805	\$1,398,000	\$3,747,900	\$5,193,450	\$33,300,000		\$45,399,155
	BN02	\$1,203,300	\$5,604,800	\$4,935,800	\$2,693,500	\$6,124,000			\$20,561,400
	BN03		\$11,251,500	\$12,467,500	\$12,400,800	\$30,256,000	\$2,295,000		\$68,670,800
	BN04		\$4,010,000	\$10,260,000	\$14,875,800	\$42,084,000	\$25,254,000		\$96,483,800
	BN05	\$278,400	\$3,119,200	\$7,728,700	\$16,414,298	\$30,040,899	\$6,045,000		\$63,626,497
	BN06	\$2,834,400	\$4,129,995	\$595,995					\$7,560,390
	BN07	\$576,799	\$5,977,699	\$525,000					\$7,079,498
	BN08	\$894,700	\$5,221,400	\$2,593,000	\$795,000	\$3,290,000			\$12,794,100
	BN09	\$435,000	\$14,425,000	\$3,867,675					\$18,727,675
	BN10	\$1,899,350	\$7,524,398	\$575,000					\$9,998,748
	BN11		\$948,000	\$2,857,800	\$950,000				\$4,755,800
	BN12	\$5,708,400	\$17,417,600	\$9,262,800	\$4,669,400	\$10,893,999			\$47,952,199
	ES01	\$4,031,910	\$9,801,799	\$8,890,700	\$5,672,757	\$14,031,899			\$42,429,065
	ES02	\$4,755,400	\$14,193,100	\$1,703,800					\$20,652,300

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Ownership Desc	GEO Area	A	B	C	D	E	F	G	Grand Total	
Single Family	ES03	\$1,373,300	\$23,887,195	\$23,274,602	\$6,734,000	\$3,499,000			\$58,768,097	
	NA01	\$1,123,000	\$5,072,600	\$8,024,700	\$14,974,800	\$45,269,887	\$63,970,000	\$40,095,000	\$178,529,987	
	NA02			\$2,676,500	\$6,853,000	\$16,049,900	\$21,078,999		\$46,658,399	
	NA03	\$4,278,500	\$17,225,449	\$7,289,400	\$2,548,000				\$31,341,349	
	NA04			\$3,446,400	\$9,886,500	\$29,816,500	\$24,020,000	\$25,165,000	\$92,334,400	
	NA05		\$2,327,000	\$4,561,900	\$12,201,580	\$43,534,899	\$124,970,000	\$11,195,000	\$198,790,379	
	NA06			\$1,349,000	\$8,430,800	\$30,617,900	\$132,588,000	\$90,444,999	\$263,430,699	
	NA07		\$349,900	\$697,500		\$10,524,000	\$120,093,500	\$495,819,000	\$627,483,900	
	NA08	\$164,900	\$2,772,700	\$3,987,900	\$10,945,850	\$26,299,000	\$39,401,656	\$5,150,000	\$88,722,006	
	NA09	\$3,568,440	\$4,114,900	\$3,327,275	\$760,515	\$2,499,000	\$6,795,000		\$21,065,130	
	NA11	\$1,759,500	\$25,302,469	\$11,785,600	\$26,350,418	\$77,788,175	\$84,459,000	\$18,490,000	\$245,935,162	
	NA12	\$182,500	\$12,337,000	\$6,195,990	\$7,133,999	\$63,005,473	\$15,147,900	\$15,590,000	\$119,592,862	
	NA13		\$450,000	\$5,793,900	\$5,175,000	\$15,282,900	\$23,734,950	\$5,995,000	\$56,431,750	
	NA14	\$1,382,400	\$21,102,621	\$25,081,990	\$29,525,099	\$18,056,000	\$12,465,000		\$107,613,110	
	NA15	\$2,564,000	\$4,531,600	\$1,838,900		\$2,875,000			\$11,809,500	
	NA16	\$890,499	\$17,416,099	\$21,314,055	\$10,295,900	\$63,570,900	\$89,648,999	\$46,240,000	\$249,376,452	
	NA17	\$7,163,645	\$30,267,607	\$7,295,600	\$2,599,900				\$47,326,752	
	NA18	\$4,032,310	\$15,251,640	\$10,362,795	\$3,466,000	\$1,500,000	\$2,295,000		\$36,907,745	
	NA19	\$4,512,800	\$24,492,326	\$21,181,620	\$19,563,210	\$15,355,471			\$85,105,427	
	NA21	\$469,000	\$18,103,999	\$24,107,800	\$23,432,120	\$65,572,335	\$55,908,000		\$187,593,254	
	NA22	\$5,777,323	\$23,882,987	\$8,858,100	\$8,422,677	\$10,508,000			\$57,449,087	
	NA23	\$1,488,508	\$5,426,698	\$2,134,000	\$1,724,999	\$1,240,000	\$4,700,000		\$16,714,205	
	NA24	\$5,034,185		\$595,000					\$5,629,185	
	NA31	\$1,047,400	\$5,596,530	\$2,341,900				\$14,395,000	\$23,380,830	
	NA32	\$329,895	\$570,000				\$2,500,000		\$3,399,895	
	NA33	\$212,400		\$550,000					\$762,400	
	NA34	\$3,087,500	\$6,287,199	\$599,500					\$9,974,199	
	NA36	\$1,136,690	\$640,000	\$595,000					\$2,371,690	
	NA37	\$2,308,370	\$16,485,542	\$598,000		\$1,750,000			\$21,141,912	
	NA38	\$1,151,400	\$9,484,790	\$8,501,167	\$14,895,490	\$12,466,241	\$4,361,321		\$50,860,409	
	NA39	\$1,280,900	\$4,465,800	\$1,128,000	\$2,639,000	\$3,750,000			\$13,263,700	
	NA41	\$1,163,700	\$8,078,899	\$5,343,800	\$3,343,900	\$6,196,999			\$24,127,298	
	NA42	\$1,336,599	\$3,753,790	\$1,047,999	\$1,748,999	\$1,200,000			\$9,087,387	
	NA43	\$1,424,149	\$1,640,000						\$3,064,149	
	NA44	\$2,097,600	\$2,422,600		\$795,000				\$5,315,200	
	NA45	\$2,292,300	\$1,882,000	\$538,900					\$4,713,200	
	NA46	\$3,548,399	\$1,890,899	\$549,000					\$5,988,298	
	NA47	\$4,249,799	\$2,272,700						\$6,522,499	
	NA48	\$3,011,297	\$1,350,800	\$699,950	\$899,000				\$5,961,047	
Single Family Total		\$98,060,867	\$426,520,635	\$295,335,513	\$297,565,211	\$710,141,827	\$895,031,325	\$768,578,999	\$3,491,234,377	
Grand Total		\$401,146,863	\$759,163,509	\$542,053,350	\$456,808,158	\$1,066,760,273	\$1,155,028,325	\$839,418,999	\$5,220,379,477	

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Active Listing Aging Report

Sum of Unit Count	Code							Grand
Year Mth	A	B	C	D	E	F	G	Total
2013-02	509	405	135	70	82	43	10	1254
2013-01	480	441	158	87	116	61	9	1352
2012-12	218	197	77	41	63	31	8	635
2012-11	220	223	77	59	75	43	9	706
2012-10	195	167	86	41	82	42	8	621
2012-09	114	86	53	28	44	17	2	344
2012-08	93	77	22	26	29	13	2	262
2012-07	70	56	25	15	21	13	4	204
2012-06	53	79	25	12	14	11	1	195
2012-05	72	55	25	24	24	9	5	214
2012-04	65	41	27	14	24	9	3	183
2012-03	45	41	23	15	32	11	1	168
2012-02	31	20	13	10	16	4	4	98
2012-01	28	27	23	14	19	9	6	126
2011-12	18	15	5	4	11	8	2	63
2011-11	12	20	13	12	10	8	3	78
2011-10	15	11	17	4	10	9	3	69
2011-09	12	14	5	4	6	5		46
2011-08	5	9	15	6	2	2	2	41
2011-07	4	12	8	4	2	5	1	36
2011-06	7	4	6	3	5	1	2	28
2011-05	11	9	5	1	2	1	3	32
2011-04	11	8	1	2	5		1	28
2011-03	3	5	3	2	4			17
2011-02	6	6	5	3	4	2	1	27
2011-01	4	9	3	4	3	2		25
2010-12	2	1			1	1	1	6
2010-11	3	4	2		2			11
2010-10	1	1	5	1	4			12
2010-09	4	2	1	2		2	1	12
2010-08	1	1	1	1		4	1	9
2010-07	6	2	1	1	4			14
2010-06	1	2		1				4
2010-05	3	1	2				1	7
2010-04	2	2	1	3	3			11
2010-03	2	2	2			1		7
2010-02	1		1	1				3

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Year Mth	A	B	C	D	E	F	G	Total
2010-01	3	1	1	2				7
2009-12	1	3			3	1		8
2009-11	2	1			3			6
2009-10					1			1
2009-09	2	2						4
2009-07			1		1			2
2009-06	1							1
2009-05	3	1					1	5
2009-04		1						1
2009-03	1	1		1	1			4
2009-02	1	1	1			2		5
2009-01	1	1		1				3
2008-12		1			1		1	3
2008-11			1	1	1			3
2008-09		1						1
2008-08	1					1		2
2008-07				1				1
2008-03		1						1
2008-02	1	1	1		1			4
2008-01	1	1						2
2007-11	1	1	1					3
2007-10			1					1
2007-09		1						1
2007-08		1						1
2007-06			1					1
2007-05		2			1			3
2007-03		1						1
2007-02		1						1
2007-01	1	2						3
2006-10		1						1
2006-08		1						1
2006-07					1			1
2006-05		1	1					2
2006-03	1							1
2006-01	1	1						2
2004-10					1			1
2004-09		1	1					2

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Year Mth	A	B	C	D	E	F	G	Total
	1							1
Grand Total	2350	2086	881	521	734	371	96	7039

John R. Wood Inc., REALTORS
Active Listing Report
GeoCode Active Stats

	Data					
GEO Area	Average of List Price	Min of List Price	Max of List Price	Sum of List Price	Sum of Unit Count	
BN01	\$767,715	\$129,900	\$4,950,000	\$81,377,805		106
BN02	\$471,267	\$129,900	\$1,950,000	\$24,977,150		53
BN03	\$454,245	\$117,000	\$2,295,000	\$105,839,152		233
BN04	\$902,907	\$149,900	\$3,995,000	\$184,193,093		204
BN05	\$783,695	\$54,800	\$3,950,000	\$108,149,896		138
BN06	\$245,754	\$80,000	\$595,995	\$8,601,390		35
BN07	\$220,942	\$79,900	\$525,000	\$15,024,048		68
BN08	\$462,397	\$107,900	\$1,995,000	\$13,409,500		29
BN09	\$342,246	\$140,000	\$649,000	\$23,614,970		69
BN10	\$277,991	\$66,000	\$575,000	\$11,397,648		41
BN11	\$311,580	\$104,900	\$950,000	\$19,006,400		61
BN12	\$352,069	\$104,900	\$1,400,000	\$61,259,998		174
ES01	\$390,279	\$99,000	\$1,999,999	\$78,836,452		202
ES02	\$276,788	\$105,000	\$574,900	\$22,419,800		81
ES03	\$427,927	\$119,000	\$1,350,000	\$68,468,297		160
NA01	\$1,007,274	\$55,000	\$9,975,000	\$325,349,387		323
NA02	\$1,028,695	\$119,900	\$4,950,000	\$159,447,648		155
NA03	\$376,033	\$149,900	\$900,000	\$32,714,899		87
NA04	\$1,315,336	\$285,000	\$6,995,000	\$344,617,997		262
NA05	\$1,306,430	\$56,000	\$15,500,000	\$557,845,485		427
NA06	\$1,761,257	\$50,000	\$18,999,999	\$352,251,399		200
NA07	\$6,972,043	\$349,900	\$22,900,000	\$627,483,900		90
NA08	\$891,907	\$49,900	\$5,150,000	\$121,299,306		136
NA09	\$313,311	\$39,000	\$3,800,000	\$33,524,324		107
NA11	\$863,757	\$81,900	\$6,700,000	\$285,039,745		330
NA12	\$804,130	\$96,900	\$9,900,000	\$168,867,360		210
NA13	\$1,437,416	\$195,000	\$5,995,000	\$57,496,649		40
NA14	\$524,134	\$100,000	\$2,875,000	\$159,336,858		304
NA15	\$283,017	\$71,500	\$1,825,000	\$15,282,900		54
NA16	\$813,893	\$25,000	\$7,995,000	\$301,140,299		370
NA17	\$223,621	\$45,000	\$875,000	\$80,056,258		358
NA18	\$229,204	\$64,900	\$2,295,000	\$82,055,198		358
NA19	\$366,292	\$35,000	\$1,789,000	\$117,579,713		321
NA21	\$718,772	\$77,900	\$4,999,000	\$212,756,539		296
NA22	\$437,691	\$85,000	\$1,890,000	\$61,276,775		140
NA23	\$596,936	\$160,000	\$4,700,000	\$16,714,205		28
NA24	\$131,811	\$55,000	\$595,000	\$7,249,625		55
NA31	\$464,638	\$87,500	\$8,495,000	\$32,060,039		69
NA32	\$679,979	\$149,900	\$2,500,000	\$3,399,895		5
NA33	\$254,133	\$82,500	\$550,000	\$762,400		3
NA34	\$284,977	\$189,000	\$599,500	\$9,974,199		35
NA36	\$227,599	\$44,900	\$595,000	\$3,641,590		16
NA37	\$283,430	\$102,000	\$1,750,000	\$29,193,282		103
NA38	\$479,863	\$29,900	\$2,295,000	\$110,368,526		230
NA39	\$316,225	\$22,900	\$1,875,000	\$20,238,400		64

John R. Wood Inc., REALTORS
Active Listing Report
GeoCode Active Stats

	Data				
GEO Area	Average of List Price	Min of List Price	Max of List Price	Sum of List Price	Sum of Unit Count
NA41	\$524,506	\$115,000	\$1,499,999	\$24,127,298	46
NA42	\$395,104	\$103,400	\$1,200,000	\$9,087,387	23
NA43	\$218,868	\$82,900	\$399,000	\$3,064,149	14
NA44	\$265,760	\$99,000	\$795,000	\$5,315,200	20
NA45	\$224,438	\$109,900	\$538,900	\$4,713,200	21
NA46	\$206,493	\$104,900	\$549,000	\$5,988,298	29
NA47	\$203,828	\$78,000	\$375,000	\$6,522,499	32
NA48	\$248,377	\$114,899	\$899,000	\$5,961,047	24
Grand Total	\$741,637	\$22,900	\$22,900,000	\$5,220,379,477	7039