

John R. Wood Inc., REALTORS
Company Ranking Reports
Select Company Sides-Price Code

SELECT COMPANY NAME	Side	Code A		Code B		Code C		Code D		Code E		Code F		Code G		Total Count of	Total Percent of Code
		Count of Side	Percent of Code	Count of Side	Percent of Code	Count of Side	Percent of Code	Count of Side	Percent of Code	Count of Side	Percent of Code	Count of Side	Percent of Code	Count of Side	Percent of Code		
	L	523	30.30%	188	22.87%	41	15.53%	15	13.16%	13	9.29%	10	14.29%		0.00%	790	25.16%
	S	535	31.00%	206	25.06%	57	21.59%	18	15.79%	25	17.86%	13	18.57%		0.00%	854	27.20%
Total		1,058	61.30%	394	47.93%	98	37.12%	33	28.95%	38	27.14%	23	32.86%		0.00%	1,644	52.36%
AMERIVEST	L	36	2.09%	7	0.85%	2	0.76%		0.00%	1	0.71%		0.00%		0.00%	46	1.46%
	S	31	1.80%	9	1.09%	5	1.89%		0.00%	1	0.71%		0.00%		0.00%	46	1.46%
AMERIVEST Total		67	3.88%	16	1.95%	7	2.65%		0.00%	2	1.43%		0.00%		0.00%	92	2.93%
CAMPBELL & PREBISH	S		0.00%		0.00%		0.00%		0.00%		0.00%	1	1.43%		0.00%	1	0.03%
CAMPBELL & PREBISH Total			0.00%		0.00%		0.00%		0.00%		0.00%	1	1.43%		0.00%	1	0.03%
COLDWELL BANKER	L	62	3.59%	25	3.04%	10	3.79%	1	0.88%	6	4.29%	3	4.29%		0.00%	107	3.41%
	S	43	2.49%	20	2.43%	2	0.76%	5	4.39%	4	2.86%		0.00%		0.00%	74	2.36%
COLDWELL BANKER Total		105	6.08%	45	5.47%	12	4.55%	6	5.26%	10	7.14%	3	4.29%		0.00%	181	5.76%
DOWNING FRYE	L	96	5.56%	64	7.79%	23	8.71%	13	11.40%	8	5.71%	4	5.71%		0.00%	208	6.62%
	S	109	6.32%	56	6.81%	14	5.30%	13	11.40%	8	5.71%	5	7.14%	1	25.00%	206	6.56%
DOWNING FRYE Total		205	11.88%	120	14.60%	37	14.02%	26	22.81%	16	11.43%	9	12.86%	1	25.00%	414	13.18%
FORREST	L		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%	1	25.00%	1	0.03%
FORREST Total			0.00%		0.00%		0.00%		0.00%		0.00%		0.00%	1	25.00%	1	0.03%
GULF COAST INTERNATIONAL PROP	L		0.00%	1	0.12%	1	0.38%	1	0.88%	1	0.71%		0.00%		0.00%	4	0.13%
	S	1	0.06%		0.00%	2	0.76%		0.00%	1	0.71%		0.00%		0.00%	4	0.13%
GULF COAST INTERNATIONAL PROP Total		1	0.06%	1	0.12%	3	1.14%	1	0.88%	2	1.43%		0.00%		0.00%	8	0.25%
JOHN R WOOD	L	68	3.94%	64	7.79%	32	12.12%	9	7.89%	13	9.29%	5	7.14%		0.00%	191	6.08%
	S	57	3.30%	54	6.57%	19	7.20%	6	5.26%	10	7.14%	6	8.57%		0.00%	152	4.84%
JOHN R WOOD Total		125	7.24%	118	14.36%	51	19.32%	15	13.16%	23	16.43%	11	15.71%		0.00%	343	10.92%
NAPLES ESTATE PROPERTIES	L		0.00%		0.00%		0.00%		0.00%	1	0.71%	1	1.43%		0.00%	2	0.06%
NAPLES ESTATE PROPERTIES Total			0.00%		0.00%		0.00%		0.00%	1	0.71%	1	1.43%		0.00%	2	0.06%
PREMIER PLUS REALTY COMPANY	L	51	2.95%	27	3.28%	4	1.52%	3	2.63%	2	1.43%	1	1.43%		0.00%	88	2.80%
	S	56	3.24%	21	2.55%	10	3.79%	3	2.63%	3	2.14%	2	2.86%		0.00%	95	3.03%
PREMIER PLUS REALTY COMPANY Total		107	6.20%	48	5.84%	14	5.30%	6	5.26%	5	3.57%	3	4.29%		0.00%	183	5.83%
PREMIER SOTHEBYS	L	16	0.93%	30	3.65%	16	6.06%	15	13.16%	21	15.00%	9	12.86%	1	25.00%	108	3.44%
	S	18	1.04%	39	4.74%	17	6.44%	8	7.02%	15	10.71%	4	5.71%	1	25.00%	102	3.25%
PREMIER SOTHEBYS Total		34	1.97%	69	8.39%	33	12.50%	23	20.18%	36	25.71%	13	18.57%	2	50.00%	210	6.69%
ROYAL SHELL REAL ESTATE	L	11	0.64%	5	0.61%	3	1.14%		0.00%	4	2.86%	2	2.86%		0.00%	25	0.80%
	S	13	0.75%	6	0.73%	6	2.27%	4	3.51%	3	2.14%	4	5.71%		0.00%	36	1.15%
ROYAL SHELL REAL ESTATE Total		24	1.39%	11	1.34%	9	3.41%	4	3.51%	7	5.00%	6	8.57%		0.00%	61	1.94%
Grand Total		1,726	100.00%	822	100.00%	264	100.00%	114	100.00%	140	100.00%	70	100.00%	4	100.00%	3,140	100.00%

John R. Wood Inc., REALTORS
Company Ranking Reports
Select Company Volume-PriceCode

Code	Data	Total Sum of Closed												Volume	Total % of Code		
		A	B	C	D	E	F	G	H	I	J	K	L				
SELECT COMPANY NAME	Side	Sum of Closed Volume	% of Code	Sum of Closed Volume	% of Code	Sum of Closed Volume	% of Code	Sum of Closed Volume	% of Code	Sum of Closed Volume	% of Code	Sum of Closed Volume	% of Code	Sum of Closed Volume	% of Code	Sum of Closed Volume	% of Code
	L	\$ 75,962,326	30.30%	\$ 63,428,420	22.87%	\$ 24,375,275	15.53%	\$ 13,081,445	13.16%	\$ 18,078,201	9.29%	\$ 31,420,149	14.29%	0.00%	\$ 226,345,816	25.16%	
	S	\$ 78,110,933	31.00%	\$ 68,761,864	25.06%	\$ 34,181,180	21.59%	\$ 14,921,445	15.79%	\$ 35,177,701	17.86%	\$ 38,832,649	18.57%	0.00%	\$ 269,985,772	27.20%	
Total		\$ 154,073,259	61.30%	\$ 132,190,284	47.93%	\$ 58,556,455	37.12%	\$ 28,002,890	28.95%	\$ 53,255,902	27.14%	\$ 70,252,798	32.86%	0.00%	\$ 496,331,588	52.36%	
AMERIVEST	L	\$ 4,855,180	2.09%	\$ 2,484,000	0.85%	\$ 1,370,000	0.76%		0.00%	\$ 1,250,000	0.71%		0.00%	0.00%	\$ 9,959,180	1.46%	
	S	\$ 4,396,899	1.80%	\$ 3,012,500	1.09%	\$ 2,915,000	1.89%		0.00%	\$ 1,550,000	0.71%		0.00%	0.00%	\$ 11,874,399	1.46%	
AMERIVEST Total		\$ 9,252,079	3.88%	\$ 5,496,500	1.95%	\$ 4,285,000	2.65%		0.00%	\$ 2,800,000	1.43%		0.00%	0.00%	\$ 21,833,579	2.93%	
CAMPBELL & PREBISH	S		0.00%		0.00%		0.00%		0.00%		0.00%	\$ 2,300,000	1.43%	0.00%	\$ 2,300,000	0.03%	
CAMPBELL & PREBISH Total			0.00%		0.00%		0.00%		0.00%		0.00%	\$ 2,300,000	1.43%	0.00%	\$ 2,300,000	0.03%	
COLDWELL BANKER	L	\$ 8,508,101	3.59%	\$ 8,956,950	3.04%	\$ 5,743,500	3.79%	\$ 950,000	0.88%	\$ 9,213,000	4.29%	\$ 8,615,000	4.29%	0.00%	\$ 41,986,551	3.41%	
	S	\$ 6,510,458	2.49%	\$ 7,186,400	2.43%	\$ 1,205,000	0.76%	\$ 4,205,000	4.39%	\$ 6,998,000	2.86%		0.00%	0.00%	\$ 26,104,858	2.36%	
COLDWELL BANKER Total		\$ 15,018,559	6.08%	\$ 16,143,350	5.47%	\$ 6,948,500	4.55%	\$ 5,155,000	5.26%	\$ 16,211,000	7.14%	\$ 8,615,000	4.29%	0.00%	\$ 68,091,409	5.76%	
DOWNING FRYE	L	\$ 15,900,880	5.56%	\$ 22,308,900	7.79%	\$ 14,082,500	8.71%	\$ 10,701,500	11.40%	\$ 10,084,500	5.71%	\$ 9,950,000	5.71%	0.00%	\$ 83,039,280	6.62%	
	S	\$ 16,880,890	6.32%	\$ 19,829,900	6.81%	\$ 8,590,000	5.30%	\$ 11,030,500	11.40%	\$ 10,185,000	5.71%	\$ 13,285,000	7.14%	\$ 5,035,000	25.00%	\$ 84,836,290	6.56%
DOWNING FRYE Total		\$ 32,781,770	11.88%	\$ 42,138,800	14.60%	\$ 22,682,500	14.02%	\$ 21,732,000	22.81%	\$ 20,269,500	11.43%	\$ 23,235,000	12.86%	\$ 5,035,000	25.00%	\$ 167,875,570	13.18%
FORREST	L		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%	\$ 5,035,000	25.00%	\$ 5,035,000	0.03%
FORREST Total			0.00%		0.00%		0.00%		0.00%		0.00%		0.00%	\$ 5,035,000	25.00%	\$ 5,035,000	0.03%
GULF COAST INTERNATIONAL PROF	L		0.00%	\$ 270,000	0.12%	\$ 525,000	0.38%	\$ 920,000	0.88%	\$ 1,995,000	0.71%		0.00%	0.00%	\$ 3,710,000	0.13%	
	S	\$ 157,000	0.06%		0.00%	\$ 1,025,000	0.76%		0.00%	\$ 1,400,000	0.71%		0.00%	0.00%	\$ 2,582,000	0.13%	
GULF COAST INTERNATIONAL PROF Total		\$ 157,000	0.06%	\$ 270,000	0.12%	\$ 1,550,000	1.14%	\$ 920,000	0.88%	\$ 3,395,000	1.43%		0.00%	0.00%	\$ 6,292,000	0.25%	
JOHN R WOOD	L	\$ 10,804,049	3.94%	\$ 21,820,051	7.79%	\$ 18,848,980	12.12%	\$ 8,227,000	7.89%	\$ 19,658,500	9.29%	\$ 13,587,500	7.14%	0.00%	\$ 93,046,080	6.08%	
	S	\$ 9,204,190	3.30%	\$ 19,054,757	6.57%	\$ 11,036,225	7.20%	\$ 5,205,000	5.26%	\$ 13,491,600	7.14%	\$ 15,150,000	8.57%	0.00%	\$ 73,141,772	4.84%	
JOHN R WOOD Total		\$ 20,008,239	7.24%	\$ 40,974,808	14.36%	\$ 29,885,205	19.32%	\$ 13,432,000	13.16%	\$ 33,150,100	16.43%	\$ 28,737,500	15.71%	0.00%	\$ 166,187,852	10.92%	
NAPLES ESTATE PROPERTIES	L		0.00%		0.00%		0.00%		0.00%	\$ 1,400,000	0.71%	\$ 2,650,000	1.43%	0.00%	\$ 4,050,000	0.06%	
NAPLES ESTATE PROPERTIES Total			0.00%		0.00%		0.00%		0.00%	\$ 1,400,000	0.71%	\$ 2,650,000	1.43%	0.00%	\$ 4,050,000	0.06%	
PREMIER PLUS REALTY COMPANY	L	\$ 7,892,350	2.95%	\$ 9,072,100	3.28%	\$ 2,315,000	1.52%	\$ 2,435,000	2.63%	\$ 2,635,600	1.43%	\$ 2,650,000	1.43%	0.00%	\$ 27,000,050	2.80%	
	S	\$ 8,465,666	3.24%	\$ 6,995,900	2.55%	\$ 6,041,000	3.79%	\$ 2,790,000	2.63%	\$ 5,040,000	2.14%	\$ 4,150,000	2.96%	0.00%	\$ 33,482,566	3.03%	
PREMIER PLUS REALTY COMPANY Total		\$ 16,358,016	6.20%	\$ 16,068,000	5.84%	\$ 8,356,000	5.30%	\$ 5,225,000	5.26%	\$ 7,675,600	3.57%	\$ 6,800,000	4.29%	0.00%	\$ 60,482,616	5.83%	
PREMIER SOTHEBYS	L	\$ 3,192,550	0.93%	\$ 11,018,000	3.65%	\$ 9,884,600	6.06%	\$ 12,845,500	13.16%	\$ 30,476,500	15.00%	\$ 22,905,000	12.86%	\$ 5,300,000	25.00%	\$ 95,622,150	3.44%
	S	\$ 2,987,400	1.04%	\$ 14,461,200	4.74%	\$ 10,036,450	6.44%	\$ 7,461,000	7.02%	\$ 22,074,000	10.71%	\$ 13,260,000	5.71%	\$ 5,300,000	25.00%	\$ 75,580,050	3.25%
PREMIER SOTHEBYS Total		\$ 6,179,950	1.97%	\$ 25,479,200	8.39%	\$ 19,921,050	12.50%	\$ 20,306,500	20.18%	\$ 52,550,500	25.71%	\$ 36,165,000	18.57%	\$ 10,600,000	50.00%	\$ 171,202,200	6.69%
ROYAL SHELL REAL ESTATE	L	\$ 1,844,500	0.64%	\$ 1,829,000	0.61%	\$ 1,760,000	1.14%		0.00%	\$ 5,650,000	2.86%	\$ 4,980,000	2.86%	0.00%	\$ 16,063,500	0.80%	
	S	\$ 2,246,500	0.75%	\$ 1,985,900	0.73%	\$ 3,885,000	2.27%	\$ 3,547,500	3.51%	\$ 4,525,000	2.14%	\$ 9,780,000	5.71%	0.00%	\$ 25,969,900	1.15%	
ROYAL SHELL REAL ESTATE Total		\$ 4,091,000	1.39%	\$ 3,814,900	1.34%	\$ 5,645,000	3.41%	\$ 3,547,500	3.51%	\$ 10,175,000	5.00%	\$ 14,760,000	8.57%	0.00%	\$ 42,033,400	1.94%	
Grand Total		\$ 257,919,872	100.00%	\$ 282,576,842	100.00%	\$ 157,829,710	100.00%	\$ 98,320,890	100.00%	\$ 200,882,602	100.00%	\$ 193,515,298	100.00%	\$ 20,670,000	100.00%	\$ 1,211,715,214	100.00%