

March Annual Rolling Totals Summary - Sales from \$0 - \$249,999											
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	3993	4359	3645	1033	817	1291	3300	6145	6443	6354	6341
Total List Price	\$ 670,207,593.00	\$ 774,131,332.00	\$ 697,147,699	\$ 215,382,685	\$ 168,029,611	\$ 263,396,051	\$ 545,467,653	\$ 862,432,262	\$ 903,980,066	\$ 922,044,389	\$ 973,444,022
Total Sold Volume	\$ 643,598,405.00	\$ 739,499,978.00	\$ 676,665,673	\$ 208,378,148	\$ 157,277,822	\$ 237,929,447	\$ 499,081,597	\$ 805,751,355	\$ 846,386,598	\$ 863,017,139	\$ 920,085,193
List / Sell Ratio	96.03%	95.53%	97.06%	96.75%	93.60%	90.33%	91.50%	93.43%	93.63%	93.60%	94.52%
Average Sales Price	\$161,181.67	\$169,649.00	\$185,642	\$201,721	\$192,507	\$184,299	\$151,237	\$131,123	\$131,365	\$135,823	\$145,101
Average Days on Market	89	115	103	95	151	166	141	137	145	151	148
% Volume Compared to Previous Year	113.32%	114.90%	91.50%	30.79%	75.48%	151.28%	209.76%	161.45%	105.04%	101.96%	106.61%
% ASP Compared to Previous Year	108.49%	105.25%	109.43%	108.66%	95.43%	95.74%	82.06%	86.70%	100.18%	103.39%	106.83%

March Annual Rolling Totals Summary - Sales from \$250,000 - \$499,999											
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	971	2256	4046	5062	2512	2083	1873	2124	2116	2270	2781
Total List Price	\$ 346,529,064.00	\$ 804,483,831.00	\$ 1,443,126,033	\$ 1,865,907,165	\$ 933,325,887	\$ 782,472,879	\$ 705,563,006	\$ 791,327,640	\$ 790,468,048	\$ 853,591,298	\$ 1,012,782,436
Total Sold Volume	\$ 329,978,315.00	\$ 770,840,744.00	\$ 1,397,814,157	\$ 1,570,594,139	\$ 884,605,525	\$ 721,411,547	\$ 641,401,430	\$ 724,537,662	\$ 730,048,703	\$ 789,760,604	\$ 950,256,126
List / Sell Ratio	95.22%	95.82%	96.86%	84.17%	94.78%	92.20%	90.91%	91.56%	92.36%	92.52%	93.83%
Average Sales Price	\$339,833.49	\$341,684.73	\$345,481	\$310,271	\$352,152	\$346,333	\$342,446	\$341,119	\$345,014	\$347,912	\$341,696
Average Days on Market	112	150	119	89	137	175	188	195	184	185	177
% Volume Compared to Previous Year	158.28%	233.60%	181.34%	112.36%	56.32%	81.55%	88.91%	112.96%	100.76%	108.18%	120.32%
% ASP Compared to Previous Year	99.27%	100.54%	101.11%	89.81%	113.50%	98.35%	98.88%	99.61%	101.14%	100.84%	98.21%

March Annual Rolling Totals Summary - Sales from \$500,000 to 749,999											
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	577	671	1234	1799	815	724	622	654	669	779	900
Total List Price	\$ 369,415,315.00	\$ 430,342,681.00	\$ 787,542,678	\$ 1,116,194,166	\$ 520,636,619	\$ 472,243,119	\$ 413,993,046	\$ 432,198,125	\$ 441,697,787	\$ 507,784,837	\$ 578,857,208
Total Sold Volume	\$ 350,164,294.00	\$ 407,418,304.00	\$ 752,609,018	\$ 1,085,434,254	\$ 488,035,669	\$ 434,950,632	\$ 372,696,379	\$ 390,578,614	\$ 402,851,294	\$ 466,624,806	\$ 541,421,438
List / Sell Ratio	94.79%	94.67%	95.56%	97.24%	93.74%	92.10%	90.02%	90.37%	91.21%	91.89%	93.53%
Average Sales Price	\$606,870.53	\$607,180.78	\$609,894	\$603,354	\$598,817	\$600,761	\$599,190	\$597,215	\$602,169	\$599,005	\$601,579
Average Days on Market	144	198	170	118	148	189	212	220	226	207	196
% Volume Compared to Previous Year	125.36%	116.35%	184.73%	144.22%	44.96%	89.12%	85.69%	104.80%	103.14%	115.83%	116.03%
% ASP Compared to Previous Year	100.38%	100.05%	100.45%	98.93%	99.25%	100.32%	99.74%	99.67%	100.83%	99.47%	100.43%

March Annual Rolling Totals Summary - Sales from \$750,000 - \$999,999											
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	257	328	637	806	372	330	257	268	301	320	392
Total List Price	\$ 242,044,713.00	\$ 298,712,355.00	\$ 570,159,807	\$ 715,370,973	\$ 337,473,115	\$ 309,647,006	\$ 249,706,334	\$ 258,064,459	\$ 286,351,634	\$ 298,056,698	\$ 365,123,389
Told Sold Volume	\$ 219,896,639.00	\$ 279,526,528.00	\$ 547,407,424	\$ 691,606,523	\$ 317,373,934	\$ 280,272,077	\$ 218,931,151	\$ 228,100,256	\$ 257,658,579	\$ 271,522,183	\$ 337,705,091
List / Sell Ratio	90.85%	93.58%	96.01%	96.68%	94.04%	90.51%	87.68%	88.39%	89.98%	91.10%	92.49%
Average Sales Price	\$855,628.95	\$852,221.12	\$859,352	\$858,073	\$853,156	\$849,309	\$851,872	\$851,120	\$856,009	\$848,507	\$861,493
Average Days on Market	162	220	197	143	162	206	224	248	241	214	216
% Volume Compared to Previous Year	101.62%	127.12%	195.83%	126.34%	45.89%	88.31%	78.11%	104.19%	112.96%	105.38%	124.37%
% ASP Compared to Previous Year	99.65%	99.60%	100.84%	99.85%	99.43%	99.55%	100.30%	99.91%	100.57%	99.12%	101.53%

March Annual Rolling Totals Summary - All Sales \$1M +											
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	484	573	1028	1284	858	758	539	545	655	701	797
Total List Price	\$ 1,078,652,500.00	\$ 1,359,054,651.00	\$ 2,273,356,687	\$ 2,734,319,862	\$ 2,015,198,390	\$ 1,828,019,985	\$ 1,342,769,387	\$ 1,388,214,112	\$ 1,579,287,374	\$ 1,651,108,565	\$ 1,842,372,008
Told Sold Volume	\$ 966,321,628.00	\$ 1,233,559,600.00	\$ 2,096,900,181	\$ 2,560,075,251	\$ 1,838,193,373	\$ 8,510,838,083	\$ 1,173,442,267	\$ 1,189,463,371	\$ 1,381,103,771	\$ 1,464,320,464	\$ 1,659,677,696
List / Sell Ratio	89.59%	90.77%	92.24%	93.63%	91.22%	465.58%	87.39%	85.68%	87.45%	88.69%	90.08%
Average Sales Price	\$1,996,532.29	\$2,152,809.08	\$2,039,786	\$1,993,828	\$2,142,417	\$11,228,019	\$2,177,073	\$2,182,502	\$2,108,555	\$2,088,902	\$2,082,406
Average Days on Market	210	280	258	219	238	250	256	264	264	263	247
% Volume Compared to Previous Year	130.53%	127.66%	169.99%	122.09%	71.80%	463.00%	13.79%	101.37%	116.11%	106.03%	113.34%
% ASP Compared to Previous Year	96.01%	107.83%	94.75%	97.75%	107.45%	524.08%	19.39%	100.25%	96.61%	99.07%	99.69%

March Annual Rolling Totals Summary - Sales \$1M - \$2M											
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	333	365	683	883	536	469	324	352	436	458	527
Total List Price	\$ 496,686,500.00	\$ 549,787,841.00	\$ 1,022,030,099	\$ 1,280,025,722	\$ 829,804,721	\$ 719,727,866	\$ 522,548,246	\$ 557,778,214	\$ 681,662,700	\$ 699,560,066	\$ 806,541,118
Told Sold Volume	\$ 453,004,828.00	\$ 502,259,021.00	\$ 949,701,784	\$ 1,206,943,743	\$ 754,580,962	\$ 644,201,061	\$ 458,156,021	\$ 478,351,131	\$ 595,103,460	\$ 627,253,807	\$ 731,170,881
List / Sell Ratio	91.21%	91.36%	92.92%	94.23%	90.93%	89.51%	87.68%	85.76%	87.30%	89.66%	90.66%
Average Sales Price	\$1,360,374.86	\$1,376,052.11	\$1,390,486	\$1,366,867	\$1,407,800	\$1,373,563	\$1,414,062	\$1,358,952	\$1,364,916	\$1,369,550	\$1,387,421
Average Days on Market	204	258	240	197	197	237	241	239	250	259	237
% Volume Compared to Previous Year	137.04%	110.87%	189.09%	127.09%	62.52%	85.37%	71.12%	104.41%	124.41%	105.40%	116.57%
% ASP Compared to Previous Year	100.42%	101.15%	101.05%	98.30%	102.99%	97.57%	102.95%	96.10%	100.44%	100.34%	101.30%

March Annual Rolling Totals Summary - Sales \$2M - \$5M											
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	129	184	302	359	284	242	186	167	189	215	239
Total List Price	\$ 417,298,000.00	\$ 601,694,150.00	\$ 937,202,588	\$ 1,104,629,140	\$ 893,375,669	\$ 760,181,119	\$ 611,283,141	\$ 568,363,899	\$ 616,245,674	\$ 708,073,499	\$ 777,136,890
Told Sold Volume	\$ 379,848,321.00	\$ 545,615,919.00	\$ 862,154,035	\$ 1,025,776,993	\$ 822,571,943	\$ 682,699,871	\$ 531,083,746	\$ 491,395,240	\$ 544,510,311	\$ 623,329,157	\$ 699,660,315
List / Sell Ratio	91.03%	90.68%	91.99%	92.86%	92.07%	89.81%	86.88%	86.46%	88.36%	88.03%	90.03%
Average Sales Price	\$2,944,560.63	\$2,965,303.91	\$2,854,815	\$2,857,318	\$2,896,380	\$2,821,074	\$2,855,289	\$2,942,486	\$2,881,007	\$2,899,205	\$2,927,449
Average Days on Market	226	315	295	258	299	266	278	315	290	264	271
% Volume Compared to Previous Year	135.17%	143.64%	158.01%	118.98%	80.19%	83.00%	77.79%	92.53%	110.81%	114.48%	112.25%
% ASP Compared to Previous Year	99.54%	100.70%	96.27%	100.09%	101.37%	97.40%	101.21%	103.05%	97.91%	100.63%	100.97%

March Annual Rolling Totals Summary - Sales \$5M +											
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	22	24	43	42	38	47	29	26	30	28	31
Total List Price	\$ 164,668,000.00	\$ 207,572,660.00	\$ 314,124,000	\$ 349,665,000	\$ 292,018,000	\$ 348,111,000	\$ 208,938,000	\$ 262,071,999	\$ 281,379,000	\$ 243,475,000	\$ 258,694,000
Told Sold Volume	\$ 149,071,000.00	\$ 185,684,660.00	\$ 285,044,362	\$ 327,354,515	\$ 261,040,468	\$ 315,929,582	\$ 184,202,500	\$ 219,717,000	\$ 241,490,000	\$ 213,737,500	\$ 228,846,500
List / Sell Ratio	90.53%	89.46%	90.74%	93.62%	89.39%	90.76%	88.16%	83.84%	85.82%	87.79%	88.46%
Average Sales Price	\$6,775,954.55	\$7,736,860.83	\$6,628,939	\$7,794,155	\$6,869,486	\$6,721,906	\$6,351,810	\$8,450,654	\$8,049,667	\$7,633,482	\$7,382,145
Average Days on Market	216	354	288	338	349	296	282	279	297	304	232
% Volume Compared to Previous Year	134.87%	124.56%	153.51%	114.84%	79.74%	121.03%	58.30%	119.28%	109.91%	88.51%	107.07%
% ASP Compared to Previous Year	104.22%	114.18%	85.68%	117.58%	88.14%	97.85%	94.49%	133.04%	95.25%	94.83%	96.71%

March Annual Rolling Totals Summary - Overall Sales											
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	6282	8187	10590	9984	5374	5186	6591	9736	10184	10424	11211
Total List Price	\$ 2,706,849,185.00	\$ 3,666,724,850.00	\$ 5,771,332,904	\$ 6,647,174,851	\$ 3,974,663,422	\$ 3,655,779,040	\$ 3,257,499,426	\$ 3,732,236,598	\$ 4,001,784,908	\$ 4,232,585,787	\$ 4,772,579,063
Told Sold Volume	\$ 2,525,561,802.00	\$ 3,430,847,154.00	\$ 5,471,396,453	\$ 6,116,088,315	\$ 3,685,486,323	\$ 3,317,394,217	\$ 2,905,552,824	\$ 3,338,431,258	\$ 3,618,048,945	\$ 3,855,245,196	\$ 4,409,145,544
List / Sell Ratio	93.30%	93.57%	94.80%	92.01%	92.72%	90.74%	89.20%	89.45%	90.41%	91.08%	92.38%
Average Sales Price	\$402,031.49	\$419,060.36	\$516,657	\$612,589	\$685,799	\$639,683	\$440,836	\$342,896	\$355,268	\$369,843	\$393,287
Average Days on Market	110	147	138	116	159	187	174	166	169	172	168
% Volume Compared to Previous Year	126.64%	135.84%	159.48%	111.78%	60.26%	90.01%	87.59%	114.90%	108.38%	106.56%	114.37%
% ASP Compared to Previous Year	110.92%	104.24%	123.29%	118.57%	111.95%	93.28%	68.91%	77.78%	103.61%	104.10%	106.34%