

2013 NA-BN-ES Price Categories  
 Twelve Month Rolling Average Report 0-250

12 Month Rolling Average Report - Sales Between \$0 - \$249,999 - Naples and Bonita Sales Reported By NABOR														
	# Sales	Total List Price	Total Sold Volume	List/Sell Ratio	YTD Median	Average Sales Price	Total DOM	Total 12 month DOM	Average DOM		Preceding 12 Month Rolling Total	Preceding 12 Month ASP	Preceding 12 Month Sales Count	12 Month Av. DOM
Jan-12	446	\$64,695,064	\$60,478,583	93.48%	\$ 135,000	\$135,602	69573	996,573	156	\$868,947,866	\$133,870	6491	154	
Feb-12	523	\$78,136,942	\$73,108,450	93.56%	\$ 135,000	\$139,787	68736	987,271	131	\$872,750,126	\$134,518	6488	152	
Mar-12	670	\$102,352,947	\$95,975,643	93.77%	\$ 136,500	\$143,247	98029	961,129	146	\$863,017,139	\$135,823	6354	151	
Apr-12	715	\$109,056,820	\$102,488,177	93.98%	\$ 140,000	\$143,340	114633	955,012	160	\$861,604,461	\$136,416	6316	151	
May-12	694	\$108,384,492	\$102,486,250	94.56%	\$ 140,000	\$147,675	111536	970,341	161	\$878,305,880	\$137,579	6384	152	
Jun-12	604	\$92,116,062	\$86,961,471	94.40%	\$ 140,000	\$143,976	86939	962,174	144	\$888,417,861	\$138,707	6405	150	
Jul-12	464	\$67,756,159	\$64,163,706	94.70%	\$ 140,000	\$138,284	73520	965,601	158	\$892,020,136	\$139,096	6413	151	
Aug-12	523	\$79,556,425	\$74,815,444	94.04%	\$ 139,900	\$143,051	73708	957,816	141	\$897,688,611	\$139,958	6414	149	
Sep-12	435	\$63,233,725	\$59,931,597	94.78%	\$ 140,000	\$137,774	66300	960,456	152	\$898,746,191	\$140,188	6411	150	
Oct-12	501	\$74,065,853	\$70,365,961	95.00%	\$ 139,900	\$140,451	73206	970,051	146	\$912,971,584	\$140,934	6478	150	
Nov-12	481	\$73,726,020	\$70,138,691	95.13%	\$ 140,000	\$145,818	70918	972,396	147	\$921,681,117	\$141,732	6503	150	
Dec-12	512	\$78,744,805	\$74,805,828	95.00%	\$ 140,000	\$146,105	75487	982,585	147	\$935,719,801	\$142,466	6568	150	
Jan-13	414	\$64,396,885	\$61,099,216	94.88%	\$ 147,000	\$147,583	54953	967,965	133	\$936,340,434	\$143,259	6536	148	
Feb-13	502	\$80,256,210	\$75,599,720	94.20%	\$ 150,000	\$150,597	69131	968,360	138	\$938,831,704	\$144,103	6515	149	
Mar-13	547	\$89,109,651	\$84,538,587	94.87%	\$ 151,000	\$154,550	73401	943,732	134	\$927,394,648	\$145,087	6392	148	
Apr-13	677	\$109,581,820	\$103,312,991	94.28%	\$ 151,000	\$152,604	90802	919,901	134	\$928,219,462	\$146,084	6354	145	
May-13	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	808,365	#DIV/0!	\$825,733,212	\$145,889	5660	143	
Jun-13	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	721,426	#DIV/0!	\$738,771,741	\$146,118	5056	143	
Jul-13	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	647,906	#DIV/0!	\$674,608,035	\$146,909	4592	141	
Aug-13	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	574,198	#DIV/0!	\$599,792,591	\$147,405	4069	141	
Sep-13	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	507,898	#DIV/0!	\$539,860,994	\$148,558	3634	140	
Oct-13	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	434,692	#DIV/0!	\$469,495,033	\$149,855	3133	139	
Nov-13	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	363,774	#DIV/0!	\$399,356,342	\$150,587	2652	137	
Dec-13	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	288,287	#DIV/0!	\$324,550,514	\$151,659	2140	135	

2013 NA-BN-ES Price Categories  
 Twelve Month Rolling Average Report 250-500

12 Month Rolling Average Report - Sales Between \$250,000 - \$499,999 - Naples and Bonita Sales Reported By NABOR													
	# Sales	Total List Price	Total Sold Volume	List/Sell Ratio	YTD Median	Average Sales Price	Total DOM	Total 12 month DOM	Average DOM	Preceding 12 Month Rolling Total	Preceding 12 Month ASP	Preceding 12 Month Sales Count	12 Month Av. DOM
Jan-12	155	\$ 58,862,898	\$54,150,604	91.99%	\$344,750	\$349,359	26074	416,623	168	\$787,072,451	\$347,954	2262	184
Feb-12	170	\$ 63,043,499	\$58,510,453	92.81%	\$340,000	\$344,179	33793	417,152	199	\$780,074,262	\$347,627	2244	186
Mar-12	281	\$ 104,442,368	\$97,817,978	93.66%	\$335,000	\$348,107	51174	418,985	182	\$789,760,604	\$347,912	2270	185
Apr-12	299	\$ 108,589,795	\$100,828,863	92.85%	\$332,553	\$337,220	51522	418,658	172	\$796,275,799	\$346,056	2301	182
May-12	294	\$ 106,905,686	\$99,717,169	93.28%	\$330,000	\$339,174	53123	421,883	181	\$805,408,995	\$345,225	2333	181
Jun-12	289	\$ 108,531,178	\$100,641,533	92.73%	\$332,000	\$348,241	57284	429,346	198	\$816,268,686	\$344,999	2366	181
Jul-12	174	\$ 63,213,283	\$58,789,362	93.00%	\$330,000	\$337,870	30594	427,457	176	\$813,711,819	\$344,064	2365	181
Aug-12	191	\$ 68,803,006	\$64,557,247	93.83%	\$330,000	\$337,996	35040	431,457	183	\$817,614,843	\$343,680	2379	181
Sep-12	164	\$ 59,556,354	\$56,025,572	94.07%	\$330,000	\$341,619	30465	436,274	186	\$824,410,146	\$343,504	2400	182
Oct-12	199	\$ 73,642,475	\$69,482,135	94.35%	\$330,000	\$349,156	33531	448,609	168	\$855,261,466	\$344,170	2485	181
Nov-12	213	\$ 76,700,948	\$72,903,664	95.05%	\$330,000	\$342,271	38062	467,396	179	\$888,912,767	\$343,873	2585	181
Dec-12	217	\$ 78,842,195	\$74,153,972	94.05%	\$330,000	\$341,723	39041	479,703	180	\$907,578,552	\$343,000	2646	181
Jan-13	192	\$ 69,956,884	\$66,088,557	94.47%	\$335,000	\$344,211	33501	487,130	174	\$919,516,505	\$342,720	2683	182
Feb-13	239	\$ 87,316,110	\$82,147,556	94.08%	\$330,000	\$343,714	39873	493,210	167	\$943,153,608	\$342,716	2752	179
Mar-13	333	\$ 119,049,921	\$112,915,159	94.85%	\$328,000	\$339,085	53339	495,375	160	\$958,250,789	\$341,744	2804	177
Apr-13	393	\$ 145,206,045	\$138,166,675	95.15%	\$0	\$351,569	58353	502,206	148	\$995,588,601	\$343,543	2898	173
May-13	0	\$ -	\$0	#DIV/0!	\$0	#DIV/0!	0	449,083	#DIV/0!	\$895,871,432	\$344,037	2604	172
Jun-13	0	\$ -	\$0	#DIV/0!	\$0	#DIV/0!	0	391,799	#DIV/0!	\$795,229,899	\$343,512	2315	169
Jul-13	0	\$ -	\$0	#DIV/0!	\$0	#DIV/0!	0	361,205	#DIV/0!	\$736,440,537	\$343,970	2141	169
Aug-13	0	\$ -	\$0	#DIV/0!	\$0	#DIV/0!	0	326,165	#DIV/0!	\$671,883,290	\$344,556	1950	167
Sep-13	0	\$ -	\$0	#DIV/0!	\$0	#DIV/0!	0	295,700	#DIV/0!	\$615,857,718	\$344,825	1786	166
Oct-13	0	\$ -	\$0	#DIV/0!	\$0	#DIV/0!	0	262,169	#DIV/0!	\$546,375,583	\$344,282	1587	165
Nov-13	0	\$ -	\$0	#DIV/0!	\$0	#DIV/0!	0	224,107	#DIV/0!	\$473,471,919	\$344,594	1374	163
Dec-13	0	\$ -	\$0	#DIV/0!	\$0	#DIV/0!	0	185,066	#DIV/0!	\$399,317,947	\$345,132	1157	160

2013 NA-BN-ES Price Categories  
 Twelve Month Rolling Average Report 500-750

12 Month Rolling Average Report - Sales Between \$500,000 - \$749,999 - Naples and Bonita Sales Reported By NABOR													
	# Sales	Total List Price	Total Sold Volume	List/Sell Ratio	YTD Median	Average Sales Price	Tot DOM	12 Mnth Total DOM	Average DOM	Preceding 12 Month Rolling Total	Preceding 12 Month ASP	Preceding 12 Month Sales Count	12 Month Av. DOM
Jan-12	52	\$32,919,248	\$30,657,500	93.13%	\$575,000	\$589,567	9,868	153,541	190	\$435,710,891	\$600,981	725	212
Feb-12	75	\$49,247,352	\$45,285,500	91.96%	\$580,000	\$603,807	14,070	157,098	188	\$447,940,491	\$601,262	745	211
Mar-12	117	\$75,523,074	\$69,754,715	92.36%	\$588,500	\$596,194	23,984	161,379	205	\$466,624,806	\$599,005	779	207
Apr-12	108	\$71,219,258	\$66,233,600	93.00%	\$595,000	\$613,274	24,853	164,366	230	\$470,527,661	\$600,163	784	210
May-12	95	\$60,461,649	\$56,825,456	93.99%	\$595,000	\$598,163	18,183	165,642	191	\$483,953,207	\$600,438	806	206
Jun-12	84	\$54,037,227	\$50,385,065	93.24%	\$595,000	\$599,822	13,464	158,550	160	\$479,785,146	\$600,482	799	198
Jul-12	61	\$39,675,360	\$36,576,471	92.19%	\$595,000	\$599,614	11,342	159,105	186	\$485,094,403	\$599,622	809	197
Aug-12	59	\$38,242,324	\$35,732,558	93.44%	\$595,000	\$605,637	11,819	163,075	200	\$491,889,651	\$600,598	819	199
Sep-12	60	\$39,507,188	\$36,684,215	92.85%	\$598,000	\$611,404	13,390	167,254	223	\$504,032,583	\$602,189	837	200
Oct-12	58	\$36,590,150	\$34,052,412	93.06%	\$595,000	\$587,111	12,907	171,218	223	\$515,270,245	\$601,249	857	200
Nov-12	58	\$37,698,775	\$35,382,355	93.86%	\$595,000	\$610,041	12,333	175,747	213	\$527,673,151	\$601,680	877	200
Dec-12	87	\$55,043,570	\$51,498,688	93.56%	\$592,500	\$591,939	15,987	182,200	184	\$549,068,535	\$600,731	914	199
Jan-13	66	\$41,971,725	\$39,759,730	94.73%	\$588,250	\$602,420	11,754	184,086	178	\$558,170,765	\$601,477	928	198
Feb-13	70	\$44,009,099	\$41,473,425	94.24%	\$585,000	\$592,478	14,430	184,446	206	\$554,358,690	\$600,605	923	200
Mar-13	99	\$63,444,983	\$59,684,963	94.07%	\$588,250	\$602,878	17,116	177,578	173	\$544,288,938	\$601,424	905	196
Apr-13	132	\$83,568,945	\$79,037,614	94.58%	\$595,000	\$598,770	23,675	176,400	179	\$557,092,952	\$599,669	929	190
May-13	0	\$0	\$0	#DIV/0!	\$0	#DIV/0!	0	158,217	#DIV/0!	\$500,267,496	\$599,841	834	190
Jun-13	0	\$0	\$0	#DIV/0!	\$0	#DIV/0!	0	144,753	#DIV/0!	\$449,882,431	\$599,843	750	193
Jul-13	0	\$0	\$0	#DIV/0!	\$0	#DIV/0!	0	133,411	#DIV/0!	\$413,305,960	\$599,864	689	194
Aug-13	0	\$0	\$0	#DIV/0!	\$0	#DIV/0!	0	121,592	#DIV/0!	\$377,573,402	\$599,323	630	193
Sep-13	0	\$0	\$0	#DIV/0!	\$0	#DIV/0!	0	108,202	#DIV/0!	\$340,889,187	\$598,051	570	190
Oct-13	0	\$0	\$0	#DIV/0!	\$0	#DIV/0!	0	95,295	#DIV/0!	\$306,836,775	\$599,291	512	186
Nov-13	0	\$0	\$0	#DIV/0!	\$0	#DIV/0!	0	82,962	#DIV/0!	\$271,454,420	\$597,917	454	183
Dec-13	0	\$0	\$0	#DIV/0!	\$0	#DIV/0!	0	66,975	#DIV/0!	\$219,955,732	\$599,334	367	182

2013 NA-BN-ES Price Categories  
 Twelve Month Rolling Average Report 750-1M

12 Month Rolling Average Report - Sales Between \$750,000 - \$999,999 - Naples and Bonita Sales Reported By NABOR													
	# Sales	Total List Price	Total Sold Volume	List/Sell Ratio	YTD Median	Average Sales Price	Total DOM	Total 12 month DOM	Average DOM	Preceding 12 Month Rolling Total	Preceding 12 Month ASP	Preceding 12 Month Sales Count	12 Month Av. DOM
Jan-12	20	\$19,052,700	\$17,003,999	89.25%	\$ 880,000	\$850,200	3,596	68,058	180	\$276,213,379	\$855,150	323	211
Feb-12	18	\$16,653,580	\$15,453,084	92.79%	\$ 865,000	\$858,505	4,931	64,864	274	\$262,544,713	\$852,418	308	211
Mar-12	48	\$43,775,346	\$40,356,385	92.19%	\$ 850,000	\$840,758	10,639	68,395	222	\$271,522,183	\$848,507	320	214
Apr-12	47	\$44,382,975	\$40,555,620	91.38%	\$ 850,000	\$862,886	8,940	69,997	190	\$279,789,028	\$850,423	329	213
May-12	56	\$53,589,794	\$49,264,745	91.93%	\$ 852,500	\$879,728	14,314	74,793	256	\$290,276,073	\$853,753	340	220
Jun-12	34	\$32,661,500	\$29,568,345	90.53%	\$ 855,000	\$869,657	6,809	75,227	200	\$292,995,443	\$856,712	342	220
Jul-12	29	\$26,466,801	\$24,694,227	93.30%	\$ 850,000	\$851,525	7,029	77,729	242	\$295,641,870	\$854,456	346	225
Aug-12	18	\$16,312,790	\$15,054,645	92.29%	\$ 850,000	\$836,369	3,500	78,131	194	\$299,016,615	\$854,333	350	223
Sep-12	18	\$16,881,299	\$15,066,000	89.25%	\$ 850,000	\$837,000	4,001	78,587	222	\$298,431,225	\$855,104	349	225
Oct-12	23	\$20,562,799	\$19,824,750	96.41%	\$ 850,000	\$861,946	5,197	79,501	226	\$301,570,640	\$856,735	352	226
Nov-12	31	\$28,814,600	\$26,542,500	92.11%	\$ 850,000	\$856,210	5,781	79,297	186	\$311,986,140	\$857,105	364	218
Dec-12	37	\$34,095,525	\$31,791,105	93.24%	\$ 850,000	\$859,219	8,052	82,789	218	\$325,175,405	\$857,983	379	218
Jan-13	27	\$25,861,787	\$23,862,500	92.27%	\$ 877,500	\$883,796	5,556	84,749	206	\$332,033,906	\$860,191	386	220
Feb-13	33	\$29,716,730	\$27,842,945	93.69%	\$ 855,000	\$843,726	6,650	86,468	202	\$344,423,767	\$858,912	401	216
Mar-13	40	\$36,773,789	\$34,587,709	94.06%	\$ 850,000	\$864,693	9,457	85,286	236	\$338,655,091	\$861,718	393	217
Apr-13	58	\$53,632,425	\$49,858,001	92.96%	\$ 855,000	\$859,621	11,916	88,262	205	\$347,957,472	\$861,281	404	218
May-13	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	73,948	#DIV/0!	\$298,692,727	\$858,312	348	212
Jun-13	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	67,139	#DIV/0!	\$269,124,382	\$857,084	314	214
Jul-13	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	60,110	#DIV/0!	\$244,430,155	\$857,650	285	211
Aug-13	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	56,610	#DIV/0!	\$229,375,510	\$859,084	267	212
Sep-13	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	52,609	#DIV/0!	\$214,309,510	\$860,681	249	211
Oct-13	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	47,412	#DIV/0!	\$194,484,760	\$860,552	226	210
Nov-13	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	41,631	#DIV/0!	\$167,942,260	\$861,242	195	213
Dec-13	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	33,579	#DIV/0!	\$136,151,155	\$861,716	158	213

2013 NA-BN-ES Price Categories  
 Twelve Month Rolling Average Report Over1M

12 Month Rolling Average Report - Sales in Excess of \$1 M - Naples and Bonita Sales Reported By NABOR													
	# Sales	Total List Price	Total Sold Volume	List/Sell Ratio	YTD Median	Average Sales Price	Total DOM	12 Month DOM	Average DOM	Preceding 12 Month Rolling Total	Preceding 12 Month ASP	Preceding 12 Month Sales Count	12 Month Av. DOM
Jan-12	42	\$ 84,574,885	\$ 75,488,297	89.26%	\$ 1,475,000	\$ 1,797,340	11,012	185,431	262	\$ 1,468,433,490	\$ 2,100,763	699	265
Feb-12	52	\$ 118,202,152	\$ 106,881,925	90.42%	\$ 1,550,000	\$ 2,055,422	12,049	187,064	232	\$ 1,480,164,732	\$ 2,087,679	709	264
Mar-12	77	\$ 172,199,911	\$ 155,216,232	90.14%	\$ 1,612,500	\$ 2,015,795	17,988	184,141	234	\$ 1,464,320,464	\$ 2,088,902	701	263
Apr-12	107	\$ 224,151,040	\$ 202,212,595	90.21%	\$ 1,600,000	\$ 1,889,837	25,716	180,626	240	\$ 1,455,220,317	\$ 2,058,303	707	255
May-12	124	\$ 301,545,588	\$ 268,878,380	89.17%	\$ 1,600,000	\$ 2,168,374	34,448	192,464	278	\$ 1,506,968,147	\$ 2,055,891	733	263
Jun-12	80	\$ 174,691,900	\$ 156,460,175	89.56%	\$ 1,600,000	\$ 1,955,752	21,924	192,039	274	\$ 1,513,485,294	\$ 2,073,268	730	263
Jul-12	48	\$ 105,739,400	\$ 95,931,237	90.72%	\$ 1,600,000	\$ 1,998,567	14,132	191,793	294	\$ 1,479,992,281	\$ 2,044,188	724	265
Aug-12	45	\$ 114,592,050	\$ 100,929,270	88.08%	\$ 1,600,000	\$ 2,242,873	10,298	188,434	229	\$ 1,489,174,051	\$ 2,039,964	730	258
Sep-12	29	\$ 61,184,404	\$ 55,256,500	90.31%	\$ 1,600,000	\$ 1,905,397	6,663	188,405	230	\$ 1,471,010,301	\$ 2,020,619	728	259
Oct-12	36	\$ 80,880,500	\$ 72,468,999	89.60%	\$ 1,595,000	\$ 2,013,028	10,916	187,497	303	\$ 1,468,034,800	\$ 2,030,477	723	259
Nov-12	62	\$ 178,008,740	\$ 158,070,827	88.80%	\$ 1,600,000	\$ 2,549,529	17,289	195,338	279	\$ 1,538,842,437	\$ 2,054,529	749	261
Dec-12	66	\$ 141,101,039	\$ 127,450,148	90.33%	\$ 1,600,000	\$ 1,931,063	11,591	194,026	176	\$ 1,575,244,585	\$ 2,051,100	768	253
Jan-13	45	\$ 99,006,400	\$ 91,365,149	92.28%	\$ 1,590,000	\$ 2,030,337	9,497	192,511	211	\$ 1,591,121,437	\$ 2,063,711	771	250
Feb-13	67	\$ 140,807,701	\$ 129,168,720	91.73%	\$ 1,695,000	\$ 1,927,891	16,503	196,965	246	\$ 1,613,408,232	\$ 2,052,682	786	251
Mar-13	90	\$ 222,988,246	\$ 203,445,696	91.24%	\$ 1,633,125	\$ 2,260,508	17,943	196,920	199	\$ 1,661,637,696	\$ 2,079,647	799	246
Apr-13	120	\$ 271,945,597	\$ 249,789,646	91.85%	\$ 1,696,250	\$ 2,081,580	27,363	198,567	228	\$ 1,709,214,747	\$ 2,104,944	812	245
May-13	0	\$ -	\$ -	#DIV/0!	\$ -	#DIV/0!	0	164,119	#DIV/0!	\$ 1,440,336,367	\$ 2,093,512	688	239
Jun-13	0	\$ -	\$ -	#DIV/0!	\$ -	#DIV/0!	0	142,195	#DIV/0!	\$ 1,283,876,192	\$ 2,111,638	608	234
Jul-13	0	\$ -	\$ -	#DIV/0!	\$ -	#DIV/0!	0	128,063	#DIV/0!	\$ 1,187,944,955	\$ 2,121,330	560	229
Aug-13	0	\$ -	\$ -	#DIV/0!	\$ -	#DIV/0!	0	117,765	#DIV/0!	\$ 1,087,015,685	\$ 2,110,710	515	229
Sep-13	0	\$ -	\$ -	#DIV/0!	\$ -	#DIV/0!	0	111,102	#DIV/0!	\$ 1,031,759,185	\$ 2,122,961	486	229
Oct-13	0	\$ -	\$ -	#DIV/0!	\$ -	#DIV/0!	0	100,186	#DIV/0!	\$ 959,290,186	\$ 2,131,756	450	223
Nov-13	0	\$ -	\$ -	#DIV/0!	\$ -	#DIV/0!	0	82,897	#DIV/0!	\$ 801,219,359	\$ 2,064,998	388	214
Dec-13	0	\$ -	\$ -	#DIV/0!	\$ -	#DIV/0!	0	71,306	#DIV/0!	\$ 673,769,211	\$ 2,092,451	322	221