

April Annual Rolling Totals Summary - Sales from \$0 - \$249,999											
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	3998	4442	3306	915	880	1414	3564	6388	6439	6316	6354
Total List Price	\$ 677,711,295	\$ 792,023,077	\$ 638,474,366	\$ 191,713,816	\$ 181,388,298	\$ 284,801,130	\$ 569,862,339	\$ 903,020,353	\$ 901,851,395	\$ 920,274,824	\$ 980,928,107
Totd Sold Volume	\$ 650,324,396	\$ 757,394,496	\$ 620,948,687	\$ 184,464,408	\$ 169,040,119	\$ 257,315,083	\$ 523,101,055	\$ 843,958,535	\$ 844,675,584	\$ 861,604,461	\$ 928,219,462
List / Sell Ratio	95.96%	95.63%	97.26%	96.22%	93.19%	90.35%	91.79%	93.46%	93.66%	93.62%	94.63%
Average Sales Price	\$162,662.43	\$170,507.54	\$187,825	\$201,600	\$192,091	\$181,977	\$146,774	\$132,116	\$131,181	\$136,416	\$146,084
Average Days on Market	91	115	101	100	155	167	138	140	146	151	145
% Volume Compared to Previous Year	111.76%	116.46%	81.98%	29.71%	91.64%	152.22%	203.29%	161.34%	100.08%	102.00%	107.73%
% ASP Compared to Previous Year	108.63%	104.82%	110.16%	107.33%	95.28%	94.73%	80.66%	90.01%	99.29%	103.99%	107.09%

April Annual Rolling Totals Summary - Sales from \$250,000 - \$499,999											
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	1062	2427	4364	4662	2460	2105	1793	2233	2109	2301	2898
Total List Price	\$ 380,299,508	\$ 864,443,239	\$ 1,558,767,999	\$ 1,724,348,389	\$ 915,005,346	\$ 792,491,345	\$ 674,218,282	\$ 831,137,310	\$ 790,482,079	\$ 859,750,349	\$ 1,057,724,085
Totd Sold Volume	\$ 362,685,325	\$ 828,670,508	\$ 1,513,939,297	\$ 1,679,694,352	\$ 865,072,555	\$ 728,002,781	\$ 613,003,524	\$ 762,193,292	\$ 729,825,562	\$ 796,275,799	\$ 995,588,601
List / Sell Ratio	95.37%	95.86%	97.12%	97.41%	94.54%	91.86%	90.92%	91.70%	92.33%	92.62%	94.13%
Average Sales Price	\$341,511.61	\$341,438.20	\$346,916	\$360,295	\$351,656	\$345,845	\$341,887	\$341,332	\$346,053	\$346,056	\$343,543
Average Days on Market	122	148	112	91	143	178	187	195	184	182	173
% Volume Compared to Previous Year	167.63%	228.48%	182.69%	110.95%	51.50%	84.16%	84.20%	124.34%	95.75%	109.10%	125.03%
% ASP Compared to Previous Year	100.07%	99.98%	101.60%	103.86%	97.60%	98.35%	98.86%	99.84%	101.38%	100.00%	99.27%

April Annual Rolling Totals Summary - Sales from \$500,000 to 749,999											
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	565	739	1321	1707	772	717	610	690	675	784	929
Total List Price	\$ 359,677,980	\$ 474,228,805	\$ 838,572,192	\$ 1,060,918,303	\$ 493,987,369	\$ 469,898,059	\$ 406,248,151	\$ 454,139,678	\$ 447,563,264	\$ 510,652,620	\$ 594,250,995
Totd Sold Volume	\$ 341,784,559	\$ 448,651,529	\$ 804,396,442	\$ 1,029,611,980	\$ 462,152,019	\$ 430,881,531	\$ 365,287,473	\$ 411,620,486	\$ 407,982,624	\$ 470,527,661	\$ 557,092,952
List / Sell Ratio	95.03%	94.61%	95.92%	97.05%	93.56%	91.70%	89.92%	90.64%	91.16%	92.14%	93.75%
Average Sales Price	\$604,928.42	\$607,106.26	\$608,930	\$603,170	\$598,643	\$600,951	\$598,832	\$596,551	\$604,419	\$600,163	\$599,669
Average Days on Market	156	193	161	117	156	190	215	217	227	210	190
% Volume Compared to Previous Year	120.05%	131.27%	179.29%	128.00%	44.89%	93.23%	84.78%	112.68%	99.12%	115.33%	118.40%
% ASP Compared to Previous Year	99.65%	100.36%	100.30%	99.05%	99.25%	100.39%	99.65%	99.62%	101.32%	99.30%	99.92%

April Annual Rolling Totals Summary - Sales from \$750,000 - \$999,999											
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	258	352	684	742	375	316	243	290	295	329	404
Total List Price	\$ 242,576,913	\$ 320,961,255	\$ 609,225,907	\$ 2,159,052,060	\$ 340,798,715	\$ 298,522,205	\$ 236,039,032	\$ 278,480,962	\$ 280,362,033	\$ 307,343,574	\$ 375,369,839
Told Sold Volume	\$ 221,440,859	\$ 300,261,328	\$ 586,624,351	\$ 637,564,230	\$ 319,257,500	\$ 269,196,114	\$ 206,520,964	\$ 246,635,855	\$ 252,647,255	\$ 279,789,028	\$ 347,957,472
List / Sell Ratio	91.29%	93.55%	96.29%	29.53%	93.68%	90.18%	87.49%	88.56%	90.11%	91.03%	92.70%
Average Sales Price	\$858,297.13	\$853,015.14	\$857,638	\$859,251	\$851,353	\$851,886	\$849,881	\$850,468	\$856,431	\$850,423	\$861,281
Average Days on Market	165	227	184	143	176	204	228	247	234	213	218
% Volume Compared to Previous Year	97.90%	135.59%	195.37%	108.68%	50.07%	84.32%	76.72%	119.42%	102.44%	110.74%	124.36%
% ASP Compared to Previous Year	100.17%	99.38%	100.54%	100.19%	99.08%	100.06%	99.76%	100.07%	100.70%	99.30%	101.28%

April Annual Rolling Totals Summary - All Sales \$1M +											
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	458	646	1098	1224	844	725	521	592	658	707	812
Total List Price	\$ 1,029,825,300	\$ 1,504,209,503	\$ 2,383,650,508	\$ 2,646,858,488	\$ 1,986,260,236	\$ 1,762,272,190	\$ 1,306,718,987	\$ 1,457,888,236	\$ 1,615,838,356	\$ 1,637,785,549	\$ 1,892,491,565
Told Sold Volume	\$ 925,328,378	\$ 1,368,259,450	\$ 2,204,740,969	\$ 2,472,098,574	\$ 1,809,276,171	\$ 1,578,022,976	\$ 1,137,024,546	\$ 1,255,631,504	\$ 1,415,969,380	\$ 1,455,220,317	\$ 1,709,214,747
List / Sell Ratio	89.85%	90.96%	92.49%	93.40%	91.09%	89.54%	87.01%	86.13%	87.63%	88.85%	90.32%
Average Sales Price	\$2,020,367.64	\$2,118,048.68	\$2,007,961	\$2,019,688	\$2,143,692	\$2,176,583	\$2,182,389	\$2,120,999	\$2,151,929	\$2,058,303	\$2,104,944
Average Days on Market	219	276	255	214	245	251	257	263	268	255	245
% Volume Compared to Previous Year	119.26%	147.87%	161.13%	112.13%	73.19%	87.22%	72.05%	110.43%	112.77%	102.77%	117.45%
% ASP Compared to Previous Year	98.16%	104.83%	94.80%	100.58%	106.14%	101.53%	100.27%	97.19%	101.46%	95.65%	102.27%

April Annual Rolling Totals Summary - Sales \$1M - \$2M											
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	306	416	743	832	520	451	318	384	428	474	528
Total List Price	\$ 457,489,300	\$ 626,422,793	\$ 1,104,779,820	\$ 1,214,363,349	\$ 802,160,666	\$ 696,067,071	\$ 513,525,746	\$ 601,373,664	\$ 670,729,356	\$ 725,806,260	\$ 805,646,465
Told Sold Volume	\$ 417,746,578	\$ 571,672,871	\$ 1,031,919,572	\$ 1,141,426,694	\$ 728,478,023	\$ 622,301,070	\$ 446,960,862	\$ 518,577,764	\$ 587,135,826	\$ 651,074,888	\$ 733,533,248
List / Sell Ratio	91.31%	91.26%	93.40%	93.99%	90.81%	89.40%	87.04%	86.23%	87.54%	89.70%	91.05%
Average Sales Price	\$1,365,184.90	\$1,374,213.63	\$1,388,855	\$1,371,907	\$1,400,919	\$1,379,825	\$1,405,537	\$1,350,463	\$1,371,813	\$1,373,576	\$1,389,268
Average Days on Market	210	254	240	188	208	237	239	237	266	247	237
% Volume Compared to Previous Year	119.31%	136.85%	180.51%	110.61%	63.82%	85.42%	71.82%	116.02%	113.22%	110.89%	112.66%
% ASP Compared to Previous Year	100.99%	100.66%	101.07%	98.78%	102.11%	98.49%	101.86%	96.08%	101.58%	100.13%	101.14%

April Annual Rolling Totals Summary - Sales \$2M - \$5M											
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	130	202	316	348	286	229	175	183	200	204	252
Total List Price	\$ 422,368,000	\$ 650,169,050	\$ 984,221,688	\$ 1,072,775,139	\$ 894,811,570	\$ 729,099,119	\$ 574,445,241	\$ 617,692,573	\$ 663,130,000	\$ 662,804,289	\$ 815,411,100
Told Sold Volume	\$ 383,713,321	\$ 594,051,919	\$ 904,317,035	\$ 994,452,365	\$ 822,482,680	\$ 649,129,824	\$ 499,323,684	\$ 537,336,740	\$ 585,993,554	\$ 585,907,929	\$ 736,084,999
List / Sell Ratio	90.85%	91.37%	91.88%	92.70%	91.92%	89.03%	86.92%	86.99%	88.37%	88.40%	90.27%
Average Sales Price	\$2,951,640.93	\$2,940,851.08	\$2,861,763	\$2,857,622	\$2,875,814	\$2,834,628	\$2,853,278	\$2,936,266	\$2,929,968	\$2,872,098	\$2,920,972
Average Days on Market	239	312	286	262	297	271	285	317	268	269	261
% Volume Compared to Previous Year	129.22%	154.82%	152.23%	109.97%	82.71%	78.92%	76.92%	107.61%	109.06%	99.99%	125.63%
% ASP Compared to Previous Year	99.40%	99.63%	97.31%	99.86%	100.64%	98.57%	100.66%	102.91%	99.79%	98.02%	101.70%

April Annual Rolling Totals Summary - Sales \$5M +											
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	22	28	39	44	38	45	28	25	30	29	32
Total List Price	\$ 149,968,000	\$ 227,617,660	\$ 294,649,000	\$ 359,720,000	\$ 289,288,000	\$ 337,106,000	\$ 218,748,000	\$ 238,821,999	\$ 281,979,000	\$ 249,175,000	\$ 271,434,000
Told Sold Volume	\$ 139,471,000	\$ 202,534,660	\$ 268,504,362	\$ 336,219,515	\$ 258,315,468	\$ 306,592,082	\$ 190,740,000	\$ 199,717,000	\$ 242,840,000	\$ 218,237,500	\$ 239,596,500
List / Sell Ratio	93.00%	88.98%	91.13%	93.47%	89.29%	90.95%	87.20%	83.63%	86.12%	87.58%	88.27%
Average Sales Price	\$6,339,590.91	\$7,233,380.71	\$6,884,727	\$7,641,353	\$6,797,775	\$6,813,157	\$6,812,143	\$7,988,680	\$8,094,667	\$7,525,431	\$7,487,391
Average Days on Market	214	347	280	341	359	280	287	270	298	299	242
% Volume Compared to Previous Year	108.24%	145.22%	132.57%	125.22%	76.83%	118.69%	62.21%	104.71%	121.59%	89.87%	109.79%
% ASP Compared to Previous Year	88.56%	114.10%	95.18%	110.99%	88.96%	100.23%	99.99%	117.27%	101.33%	92.97%	99.49%

April Annual Rolling Totals Summary - Overall Sales											
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	6341	8606	10773	9250	5331	5277	6731	10193	10176	10437	11397
Total List Price	\$ 2,690,090,996	\$ 3,955,865,879	\$ 6,028,690,972	\$ 7,782,891,056	\$ 3,917,439,964	\$ 3,607,984,929	\$ 3,193,086,791	\$ 3,924,666,539	\$ 4,036,097,127	\$ 4,235,806,916	\$ 4,900,764,591
Told Sold Volume	\$ 2,517,165,838	\$ 3,703,237,311	\$ 5,730,649,746	\$ 6,003,433,544	\$ 3,624,798,364	\$ 3,263,418,485	\$ 2,844,937,562	\$ 3,520,039,672	\$ 3,651,100,405	\$ 3,863,417,266	\$ 4,538,073,234
List / Sell Ratio	93.57%	93.61%	95.06%	77.14%	92.53%	90.45%	89.10%	89.69%	90.46%	91.21%	92.60%
Average Sales Price	\$396,966.70	\$430,308.77	\$531,946	\$649,020	\$679,947	\$618,423	\$422,662	\$345,339	\$358,795	\$370,165	\$398,181
Average Days on Market	114	148	134	117	165	188	171	167	170	171	165
% Volume Compared to Previous Year	120.72%	147.12%	154.75%	104.76%	60.38%	90.03%	87.18%	123.73%	103.72%	105.82%	117.46%
% ASP Compared to Previous Year	107.19%	108.40%	123.62%	122.01%	104.77%	90.95%	68.35%	81.71%	103.90%	103.17%	107.57%