

John R. Wood Inc., REALTORS
Active Listing Report
Units by Select Companies

Select Broker Company Name	Data														Total Unit Ct.	Total % Units
	A		B		C		D		E		F		G			
	Unit Ct.	% Units	Unit Ct.	% Units	Unit Ct.	% Units	Unit Ct.	% Units	Unit Ct.	% Units	Unit Ct.	% Units	Unit Ct.	% Units		
AMERIVEST	37	2.12%	34	2.11%	11	1.54%	8	1.99%	11	2.00%	3	0.98%		0.00%	104	1.92%
CAMPBELL & PREBISH		0.00%		0.00%	1	0.14%		0.00%	1	0.18%	5	1.63%	10	11.90%	17	0.31%
COLDWELL BANKER	83	4.76%	82	5.10%	47	6.57%	21	5.21%	25	4.55%	23	7.52%	2	2.38%	283	5.23%
DOWNING FRYE	202	11.58%	218	13.55%	117	16.36%	60	14.89%	55	10.00%	30	9.80%	4	4.76%	686	12.68%
FORREST		0.00%		0.00%		0.00%		0.00%	3	0.55%	3	0.98%	3	3.57%	9	0.17%
GULF COAST INTERNATIONAL PROP		0.00%	1	0.06%		0.00%	2	0.50%	3	0.55%	10	3.27%	14	16.67%	30	0.55%
JOHN R WOOD	154	8.83%	179	11.12%	76	10.63%	56	13.90%	75	13.64%	29	9.48%	4	4.76%	573	10.59%
NAPLES ESTATE PROPERTIES		0.00%		0.00%		0.00%		0.00%	13	2.36%	14	4.58%	2	2.38%	29	0.54%
NAPLES REALTY SERVICES	18	1.03%	23	1.43%	6	0.84%	2	0.50%	1	0.18%	2	0.65%		0.00%	52	0.96%
PREMIER PLUS REALTY COMPANY	143	8.19%	126	7.83%	35	4.90%	14	3.47%	18	3.27%	6	1.96%	1	1.19%	343	6.34%
PREMIER SOTHEBYS	53	3.04%	110	6.84%	81	11.33%	74	18.36%	109	19.82%	86	28.10%	24	28.57%	537	9.92%
PRUDENTIAL FLORIDA REALTY	76	4.36%	77	4.79%	34	4.76%	9	2.23%	37	6.73%	9	2.94%	3	3.57%	245	4.53%
ROYAL SHELL REAL ESTATE	37	2.12%	50	3.11%	21	2.94%	13	3.23%	18	3.27%	14	4.58%	2	2.38%	155	2.86%
X-Other	942	53.98%	709	44.06%	286	40.00%	144	35.73%	181	32.91%	72	23.53%	15	17.86%	2349	43.40%
Grand Total	1745	100.00%	1609	100.00%	715	100.00%	403	100.00%	550	100.00%	306	100.00%	84	100.00%	5412	100.00%

John R. Wood Inc., REALTORS
Active Listing Report
Volume by Select Companies

Select Broker Company Name	Code		Data		B		C		D		E		F		G		Total Sum Price Code	Total % of Price Code
	A		Sum Price Code	% of Price Code	Sum Price Code	% of Price Code	Sum Price Code	% of Price Code	Sum Price Code	% of Price Code	Sum Price Code	% of Price Code	Sum Price Code	% of Price Code	Sum Price Code	% of Price Code		
AMERIVEST			\$5,884,250	1.95%	\$12,074,400	2.06%	\$6,912,199	1.56%	\$7,590,000	2.15%	\$17,432,000	2.20%	\$8,780,000	0.92%		0.00%	\$58,672,849	1.42%
CAMPBELL & PREBISH				0.00%		0.00%	\$685,000	0.15%		0.00%	\$1,680,000	0.21%	\$20,579,000	2.17%	\$94,450,000	13.14%	\$117,394,000	2.83%
COLDWELL BANKER			\$13,626,104	4.53%	\$29,876,348	5.10%	\$28,867,099	6.52%	\$18,373,800	5.21%	\$35,111,888	4.43%	\$67,396,000	7.10%	\$15,875,000	2.21%	\$209,126,239	5.05%
DOWNING FRYE			\$33,348,655	11.08%	\$79,788,612	13.63%	\$72,254,097	16.32%	\$51,113,300	14.49%	\$78,286,580	9.88%	\$87,147,000	9.18%	\$37,249,000	5.18%	\$439,187,244	10.60%
FORREST				0.00%		0.00%		0.00%		0.00%	\$5,165,000	0.65%	\$10,590,000	1.12%	\$25,845,000	3.60%	\$41,600,000	1.00%
GULF COAST INTERNATIONAL PROP				0.00%	\$399,000	0.07%		0.00%	\$1,734,000	0.49%	\$4,565,000	0.58%	\$36,683,000	3.86%	\$155,494,999	21.63%	\$198,875,999	4.80%
JOHN R WOOD			\$26,335,349	8.75%	\$65,244,588	11.15%	\$46,290,950	10.46%	\$48,704,200	13.80%	\$108,181,799	13.65%	\$92,145,900	9.71%	\$36,800,000	5.12%	\$423,702,786	10.23%
NAPLES ESTATE PROPERTIES				0.00%		0.00%		0.00%		0.00%	\$18,041,000	2.28%	\$47,323,000	4.98%	\$12,099,000	1.68%	\$77,463,000	1.87%
NAPLES REALTY SERVICES			\$3,448,300	1.15%	\$8,454,100	1.44%	\$3,493,300	0.79%	\$1,781,950	0.51%	\$1,249,000	0.16%	\$6,600,299	0.70%		0.00%	\$25,026,949	0.60%
PREMIER PLUS REALTY COMPANY			\$25,113,699	8.34%	\$45,471,652	7.77%	\$21,727,200	4.91%	\$12,218,700	3.46%	\$26,615,900	3.36%	\$19,093,000	2.01%	\$7,999,000	1.11%	\$158,239,151	3.82%
PREMIER SOTHEBYS			\$10,695,300	3.55%	\$42,639,199	7.28%	\$50,737,199	11.46%	\$63,944,885	18.12%	\$159,727,704	20.15%	\$260,838,338	27.47%	\$181,729,999	25.28%	\$770,312,624	18.59%
PRUDENTIAL FLORIDA REALTY			\$14,073,949	4.67%	\$28,599,800	4.89%	\$21,488,400	4.85%	\$8,068,999	2.29%	\$50,540,040	6.38%	\$25,375,000	2.67%	\$26,640,000	3.71%	\$174,786,188	4.22%
ROYAL SHELL REAL ESTATE			\$6,987,999	2.32%	\$19,631,800	3.35%	\$12,200,800	2.76%	\$11,937,800	3.38%	\$25,659,555	3.24%	\$46,308,999	4.88%	\$13,290,000	1.85%	\$136,016,953	3.28%
X-Other			\$161,577,001	53.66%	\$253,185,080	43.25%	\$178,050,019	40.22%	\$127,370,747	36.10%	\$260,442,237	32.86%	\$220,555,000	23.23%	\$111,340,000	15.49%	\$1,312,520,084	31.68%
Grand Total			\$301,090,606	100.00%	\$585,364,579	100.00%	\$442,706,263	100.00%	\$352,838,381	100.00%	\$792,697,703	100.00%	\$949,414,536	100.00%	\$718,811,998	100.00%	\$4,142,924,066	100.00%

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Select Brokers Active by Price

		Data			
Code	Select Broker Company Name	Sum of List Price	% TOTAL LIST VOLUME	Sum of Unit Count	% TOTAL UNIT COUNT
A	AMERIVEST	\$5,884,250	0.14%	37	0.68%
	COLDWELL BANKER	\$13,626,104	0.33%	83	1.53%
	DOWNING FRYE	\$33,348,655	0.80%	202	3.73%
	JOHN R WOOD	\$26,335,349	0.64%	154	2.85%
	NAPLES REALTY SERVICES	\$3,448,300	0.08%	18	0.33%
	PREMIER PLUS REALTY COMPANY	\$25,113,699	0.61%	143	2.64%
	PREMIER SOTHEBYS	\$10,695,300	0.26%	53	0.98%
	PRUDENTIAL FLORIDA REALTY	\$14,073,949	0.34%	76	1.40%
	ROYAL SHELL REAL ESTATE	\$6,987,999	0.17%	37	0.68%
	X-Other	\$161,577,001	3.90%	942	17.41%
A Total		\$301,090,606	7.27%	1745	32.24%
B	AMERIVEST	\$12,074,400	0.29%	34	0.63%
	COLDWELL BANKER	\$29,876,348	0.72%	82	1.52%
	DOWNING FRYE	\$79,788,612	1.93%	218	4.03%
	GULF COAST INTERNATIONAL PROP	\$399,000	0.01%	1	0.02%
	JOHN R WOOD	\$65,244,588	1.57%	179	3.31%
	NAPLES REALTY SERVICES	\$8,454,100	0.20%	23	0.42%
	PREMIER PLUS REALTY COMPANY	\$45,471,652	1.10%	126	2.33%
	PREMIER SOTHEBYS	\$42,639,199	1.03%	110	2.03%
	PRUDENTIAL FLORIDA REALTY	\$28,599,800	0.69%	77	1.42%
	ROYAL SHELL REAL ESTATE	\$19,631,800	0.47%	50	0.92%
X-Other	\$253,185,080	6.11%	709	13.10%	
B Total		\$585,364,579	14.13%	1609	29.73%
C	AMERIVEST	\$6,912,199	0.17%	11	0.20%
	CAMPBELL & PREBISH	\$685,000	0.02%	1	0.02%
	COLDWELL BANKER	\$28,867,099	0.70%	47	0.87%
	DOWNING FRYE	\$72,254,097	1.74%	117	2.16%
	JOHN R WOOD	\$46,290,950	1.12%	76	1.40%
	NAPLES REALTY SERVICES	\$3,493,300	0.08%	6	0.11%
	PREMIER PLUS REALTY COMPANY	\$21,727,200	0.52%	35	0.65%
	PREMIER SOTHEBYS	\$50,737,199	1.22%	81	1.50%
	PRUDENTIAL FLORIDA REALTY	\$21,488,400	0.52%	34	0.63%
	ROYAL SHELL REAL ESTATE	\$12,200,800	0.29%	21	0.39%
X-Other	\$178,050,019	4.30%	286	5.28%	
C Total		\$442,706,263	10.69%	715	13.21%
D	AMERIVEST	\$7,590,000	0.18%	8	0.15%
	COLDWELL BANKER	\$18,373,800	0.44%	21	0.39%
	DOWNING FRYE	\$51,113,300	1.23%	60	1.11%
	GULF COAST INTERNATIONAL PROP	\$1,734,000	0.04%	2	0.04%
	JOHN R WOOD	\$48,704,200	1.18%	56	1.03%
	NAPLES REALTY SERVICES	\$1,781,950	0.04%	2	0.04%
	PREMIER PLUS REALTY COMPANY	\$12,218,700	0.29%	14	0.26%
	PREMIER SOTHEBYS	\$63,944,885	1.54%	74	1.37%
	PRUDENTIAL FLORIDA REALTY	\$8,068,999	0.19%	9	0.17%
	ROYAL SHELL REAL ESTATE	\$11,937,800	0.29%	13	0.24%
X-Other	\$127,370,747	3.07%	144	2.66%	
D Total		\$352,838,381	8.52%	403	7.45%
E	AMERIVEST	\$17,432,000	0.42%	11	0.20%
	CAMPBELL & PREBISH	\$1,680,000	0.04%	1	0.02%
	COLDWELL BANKER	\$35,111,888	0.85%	25	0.46%
	DOWNING FRYE	\$78,286,580	1.89%	55	1.02%
	FORREST	\$5,165,000	0.12%	3	0.06%
	GULF COAST INTERNATIONAL PROP	\$4,565,000	0.11%	3	0.06%
	JOHN R WOOD	\$108,181,799	2.61%	75	1.39%
	NAPLES ESTATE PROPERTIES	\$18,041,000	0.44%	13	0.24%
	NAPLES REALTY SERVICES	\$1,249,000	0.03%	1	0.02%
	PREMIER PLUS REALTY COMPANY	\$26,615,900	0.64%	18	0.33%
PREMIER SOTHEBYS	\$159,727,704	3.86%	109	2.01%	
PRUDENTIAL FLORIDA REALTY	\$50,540,040	1.22%	37	0.68%	
ROYAL SHELL REAL ESTATE	\$25,659,555	0.62%	18	0.33%	
X-Other	\$260,442,237	6.29%	181	3.34%	
E Total		\$792,697,703	19.13%	550	10.16%
F	AMERIVEST	\$8,780,000	0.21%	3	0.06%
	CAMPBELL & PREBISH	\$20,579,000	0.50%	5	0.09%
	COLDWELL BANKER	\$67,396,000	1.63%	23	0.42%
	DOWNING FRYE	\$87,147,000	2.10%	30	0.55%
	FORREST	\$10,590,000	0.26%	3	0.06%
	GULF COAST INTERNATIONAL PROP	\$36,683,000	0.89%	10	0.18%
	JOHN R WOOD	\$92,145,900	2.22%	29	0.54%
	NAPLES ESTATE PROPERTIES	\$47,323,000	1.14%	14	0.26%
	NAPLES REALTY SERVICES	\$6,600,299	0.16%	2	0.04%
	PREMIER PLUS REALTY COMPANY	\$19,093,000	0.46%	6	0.11%
PREMIER SOTHEBYS	\$260,838,338	6.30%	86	1.59%	
PRUDENTIAL FLORIDA REALTY	\$25,375,000	0.61%	9	0.17%	
ROYAL SHELL REAL ESTATE	\$46,308,999	1.12%	14	0.26%	
X-Other	\$220,555,000	5.32%	72	1.33%	
F Total		\$949,414,536	22.92%	306	5.65%
G	CAMPBELL & PREBISH	\$94,450,000	2.28%	10	0.18%
	COLDWELL BANKER	\$15,875,000	0.38%	2	0.04%
	DOWNING FRYE	\$37,249,000	0.90%	4	0.07%
	FORREST	\$25,845,000	0.62%	3	0.06%

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		Data			
Code	Select Broker Company Name	Sum of List Price	% TOTAL LIST VOLUME	Sum of Unit Count	% TOTAL UNIT COUNT
G	GULF COAST INTERNATIONAL PROP	\$155,494,999	3.75%	14	0.26%
	JOHN R WOOD	\$36,800,000	0.89%	4	0.07%
	NAPLES ESTATE PROPERTIES	\$12,099,000	0.29%	2	0.04%
	PREMIER PLUS REALTY COMPANY	\$7,999,000	0.19%	1	0.02%
	PREMIER SOTHEBYS	\$181,729,999	4.39%	24	0.44%
	PRUDENTIAL FLORIDA REALTY	\$26,640,000	0.64%	3	0.06%
	ROYAL SHELL REAL ESTATE	\$13,290,000	0.32%	2	0.04%
	X-Other	\$111,340,000	2.69%	15	0.28%
G Total		\$718,811,998	17.35%	84	1.55%
Grand Total		\$4,142,924,066	100.00%	5412	100.00%