

2013 NA BN ES YTD Snapshot by Month - Jan

January Trm	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	317	50.08%	223	25.72%	55	9.43%	83	22.68%	100	26.81%	274	62.41%	450	63.11%	477	67.28%	446	62.38%	418	55.73%
\$250,000 - \$	172	27.17%	340	39.22%	265	45.45%	129	35.25%	138	37.00%	98	22.32%	146	20.48%	133	18.76%	155	21.68%	193	25.73%
\$500,000 - \$	52	8.21%	122	14.07%	114	19.55%	63	17.21%	47	12.60%	31	7.06%	55	7.71%	37	5.22%	52	7.27%	67	8.93%
\$750,000 - \$	35	5.53%	72	8.30%	53	9.09%	30	8.20%	25	6.70%	6	1.37%	18	2.52%	13	1.83%	20	2.80%	27	3.60%
\$1M - \$2M	34	5.37%	79	9.11%	55	9.43%	39	10.66%	41	10.99%	19	4.33%	24	3.37%	28	3.95%	29	4.06%	28	3.73%
\$2M - \$5M	20	3.16%	28	3.23%	38	6.52%	16	4.37%	17	4.56%	10	2.28%	17	2.38%	18	2.54%	13	1.82%	16	2.13%
Over \$5M	3	0.47%	3	0.35%	3	0.51%	6	1.64%	5	1.34%	1	0.23%	3	0.42%	3	0.42%	0	0.00%	1	0.13%
Total Over \$	57	9.00%	110	12.69%	96	16.47%	61	16.67%	63	16.89%	30	6.83%	44	6.17%	49	6.91%	42	5.87%	45	6.00%
TOTAL MAR	633	100.00%	867	100.00%	583	100.00%	366	100.00%	373	100.00%	439	100.00%	713	100.00%	709	100.00%	715	100.00%	750	100.00%

January Side	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	634	50.08%	446	25.72%	110	9.43%	166	22.68%	200	26.81%	548	62.41%	900	63.11%	954	67.28%	892	62.38%	836	55.73%
\$250,000 - \$	344	27.17%	680	39.22%	530	45.45%	258	35.25%	276	37.00%	196	22.32%	292	20.48%	266	18.76%	310	21.68%	386	25.73%
\$500,000 - \$	104	8.21%	244	14.07%	228	19.55%	126	17.21%	94	12.60%	62	7.06%	110	7.71%	74	5.22%	104	7.27%	134	8.93%
\$750,000 - \$	70	5.53%	144	8.30%	106	9.09%	60	8.20%	50	6.70%	12	1.37%	36	2.52%	26	1.83%	40	2.80%	54	3.60%
\$1M - \$2M	68	5.37%	158	9.11%	110	9.43%	78	10.66%	82	10.99%	38	4.33%	48	3.37%	56	3.95%	58	4.06%	56	3.73%
\$2M - \$5M	40	3.16%	56	3.23%	76	6.52%	32	4.37%	34	4.56%	20	2.28%	34	2.38%	36	2.54%	26	1.82%	32	2.13%
Over \$5M	6	0.47%	6	0.35%	6	0.51%	12	1.64%	10	1.34%	2	0.23%	6	0.42%	6	0.42%	0	0.00%	2	0.13%
Total Over \$	114	9.00%	220	12.69%	192	16.47%	122	16.67%	126	16.89%	60	6.83%	88	6.17%	98	6.91%	84	5.87%	90	6.00%
TOTAL MAR	1266	100.00%	1734	100.00%	1166	100.00%	732	100.00%	746	100.00%	878	100.00%	1426	100.00%	1418	100.00%	1430	100.00%	1500	100.00%

January YTD	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	317	50.08%	223	25.72%	55	9.43%	83	22.68%	100	26.81%	274	62.41%	450	63.11%	477	67.28%	446	62.38%	418	55.73%
\$250,000 - \$	172	27.17%	340	39.22%	265	45.45%	129	35.25%	138	37.00%	98	22.32%	146	20.48%	133	18.76%	155	21.68%	193	25.73%
\$500,000 - \$	52	8.21%	122	14.07%	114	19.55%	63	17.21%	47	12.60%	31	7.06%	55	7.71%	37	5.22%	52	7.27%	67	8.93%
\$750,000 - \$	35	5.53%	72	8.30%	53	9.09%	30	8.20%	25	6.70%	6	1.37%	18	2.52%	13	1.83%	20	2.80%	27	3.60%
\$1M - \$2M	34	5.37%	79	9.11%	55	9.43%	39	10.66%	41	10.99%	19	4.33%	24	3.37%	28	3.95%	29	4.06%	28	3.73%
\$2M - \$5M	20	3.16%	28	3.23%	38	6.52%	16	4.37%	17	4.56%	10	2.28%	17	2.38%	18	2.54%	13	1.82%	16	2.13%
Over \$5M	3	0.47%	3	0.35%	3	0.51%	6	1.64%	5	1.34%	1	0.23%	3	0.42%	3	0.42%	0	0.00%	1	0.13%
Total Over \$	57	9.00%	110	12.69%	96	16.47%	61	16.67%	63	16.89%	30	6.83%	44	6.17%	49	6.91%	42	5.87%	45	6.00%
TOTAL MAR	633	100.00%	867	100.00%	583	100.00%	366	100.00%	373	100.00%	439	100.00%	713	100.00%	709	100.00%	715	100.00%	750	100.00%

January YTD	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	634	50.08%	446	25.72%	110	9.43%	166	22.68%	200	26.81%	548	62.41%	900	63.11%	954	67.28%	892	62.38%	836	55.73%
\$250,000 - \$	344	27.17%	680	39.22%	530	45.45%	258	35.25%	276	37.00%	196	22.32%	292	20.48%	266	18.76%	310	21.68%	386	25.73%
\$500,000 - \$	104	8.21%	244	14.07%	228	19.55%	126	17.21%	94	12.60%	62	7.06%	110	7.71%	74	5.22%	104	7.27%	134	8.93%
\$750,000 - \$	70	5.53%	144	8.30%	106	9.09%	60	8.20%	50	6.70%	12	1.37%	36	2.52%	26	1.83%	40	2.80%	54	3.60%
\$1M - \$2M	68	5.37%	158	9.11%	110	9.43%	78	10.66%	82	10.99%	38	4.33%	48	3.37%	56	3.95%	58	4.06%	56	3.73%
\$2M - \$5M	40	3.16%	56	3.23%	76	6.52%	32	4.37%	34	4.56%	20	2.28%	34	2.38%	36	2.54%	26	1.82%	32	2.13%
Over \$5M	6	0.47%	6	0.35%	6	0.51%	12	1.64%	10	1.34%	2	0.23%	6	0.42%	6	0.42%	0	0.00%	2	0.13%
Total Over \$	114	9.00%	220	12.69%	192	16.47%	122	16.67%	126	16.89%	60	6.83%	88	6.17%	98	6.91%	84	5.87%	90	6.00%
TOTAL MAR	1266	100.00%	1734	100.00%	1166	100.00%	732	100.00%	746	100.00%	878	100.00%	1426	100.00%	1418	100.00%	1430	100.00%	1500	100.00%

2013 NA BN ES YTD Snapshot by Month - Feb

February Trs	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	356	50.71%	185	20.44%	35	7.80%	71	18.35%	126	30.29%	348	63.39%	491	64.44%	526	62.32%	523	62.41%	507	55.35%
\$250,000 - \$	199	28.35%	410	45.30%	243	54.12%	169	43.67%	155	37.26%	119	21.68%	170	22.31%	188	22.27%	170	20.29%	240	26.20%
\$500,000 - \$	62	8.83%	126	13.92%	65	14.48%	45	11.63%	56	13.46%	32	5.83%	45	5.91%	55	6.52%	75	8.95%	70	7.64%
\$750,000 - \$	32	4.56%	61	6.74%	48	10.69%	24	6.20%	14	3.37%	20	3.64%	21	2.76%	33	3.91%	18	2.15%	33	3.60%
\$1M - \$2M	37	5.27%	71	7.85%	35	7.80%	49	12.66%	39	9.38%	17	3.10%	26	3.41%	29	3.44%	33	3.94%	43	4.69%
\$2M - \$5M	13	1.85%	43	4.75%	15	3.34%	25	6.46%	23	5.53%	12	2.19%	7	0.92%	11	1.30%	18	2.15%	21	2.29%
Over \$5M	3	0.43%	9	0.99%	8	1.78%	4	1.03%	3	0.72%	1	0.18%	2	0.26%	2	0.24%	1	0.12%	2	0.22%
Total Over \$	53	7.55%	123	13.59%	58	12.92%	78	20.16%	65	15.63%	30	5.46%	35	4.59%	42	4.98%	52	6.21%	66	7.21%
TOTAL MAR	702	100.00%	905	100.00%	449	100.00%	387	100.00%	416	100.00%	549	100.00%	762	100.00%	844	100.00%	838	100.00%	916	100.00%

February Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	712	50.71%	370	20.44%	70	7.80%	142	18.35%	252	30.29%	696	63.39%	982	64.44%	1052	62.32%	1046	62.41%	1014	55.35%
\$250,000 - \$	398	28.35%	820	45.30%	486	54.12%	338	43.67%	310	37.26%	238	21.68%	340	22.31%	376	22.27%	340	20.29%	480	26.20%
\$500,000 - \$	124	8.83%	252	13.92%	130	14.48%	90	11.63%	112	13.46%	64	5.83%	90	5.91%	110	6.52%	150	8.95%	140	7.64%
\$750,000 - \$	64	4.56%	122	6.74%	96	10.69%	48	6.20%	28	3.37%	40	3.64%	42	2.76%	66	3.91%	36	2.15%	66	3.60%
\$1M - \$2M	74	5.27%	142	7.85%	70	7.80%	98	12.66%	78	9.38%	34	3.10%	52	3.41%	58	3.44%	66	3.94%	86	4.69%
\$2M - \$5M	26	1.85%	86	4.75%	30	3.34%	50	6.46%	46	5.53%	24	2.19%	14	0.92%	22	1.30%	36	2.15%	42	2.29%
Over \$5M	6	0.43%	18	0.99%	16	1.78%	8	1.03%	6	0.72%	2	0.18%	4	0.26%	4	0.24%	2	0.12%	4	0.22%
Total Over \$	106	7.55%	246	13.59%	116	12.92%	156	20.16%	130	15.63%	60	5.46%	70	4.59%	84	4.98%	104	6.21%	132	7.21%
TOTAL MAR	1404	100.00%	1810	100.00%	898	100.00%	774	100.00%	832	100.00%	1098	100.00%	1524	100.00%	1688	100.00%	1676	100.00%	1832	100.00%

February YTD	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	673	58.41%	408	23.02%	90	8.72%	154	20.45%	226	28.64%	622	62.96%	941	63.80%	1003	64.58%	969	62.40%	925	55.52%
\$250,000 - \$	371	27.79%	750	42.33%	508	49.22%	298	39.58%	293	37.14%	217	21.96%	316	21.42%	321	20.67%	325	20.93%	433	25.99%
\$500,000 - \$	114	8.54%	248	14.00%	179	17.34%	108	14.34%	103	13.05%	63	6.38%	100	6.78%	92	5.92%	127	8.18%	137	8.22%
\$750,000 - \$	67	5.02%	133	7.51%	101	9.79%	54	7.17%	39	4.94%	26	2.63%	39	2.64%	46	2.96%	38	2.45%	60	3.60%
\$1M - \$2M	71	5.32%	150	8.47%	90	8.72%	88	11.69%	80	10.14%	36	3.64%	50	3.39%	57	3.67%	62	3.99%	71	4.26%
\$2M - \$5M	33	2.47%	71	4.01%	53	5.14%	41	5.44%	40	5.07%	22	2.23%	24	1.63%	29	1.87%	31	2.00%	37	2.22%
Over \$5M	6	0.45%	12	0.68%	11	1.07%	10	1.33%	8	1.01%	2	0.20%	5	0.34%	5	0.32%	1	0.06%	3	0.18%
Total Over \$	110	8.24%	233	13.15%	154	14.92%	139	18.46%	128	16.22%	60	6.07%	79	5.36%	91	5.86%	94	6.05%	111	6.66%
TOTAL MAR	1335	100.00%	1772	100.00%	1032	100.00%	753	100.00%	789	100.00%	988	100.00%	1475	100.00%	1553	100.00%	1553	100.00%	1666	100.00%

February YTD	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	1346	50.41%	816	23.02%	180	8.72%	308	20.45%	452	28.64%	1244	62.96%	1882	63.80%	2006	64.58%	1938	62.40%	1850	55.52%
\$250,000 - \$	742	27.79%	1500	42.33%	1016	49.22%	596	39.58%	586	37.14%	434	21.96%	632	21.42%	642	20.67%	650	20.93%	866	25.99%
\$500,000 - \$	228	8.54%	496	14.00%	358	17.34%	216	14.34%	206	13.05%	126	6.38%	200	6.78%	184	5.92%	254	8.18%	274	8.22%
\$750,000 - \$	134	5.02%	266	7.51%	202	9.79%	108	7.17%	78	4.94%	52	2.63%	78	2.64%	92	2.96%	76	2.45%	120	3.60%
\$1M - \$2M	142	5.32%	300	8.47%	180	8.72%	176	11.69%	160	10.14%	72	3.64%	100	3.39%	114	3.67%	124	3.99%	142	4.26%
\$2M - \$5M	66	2.47%	142	7.08%	106	5.14%	82	5.44%	80	5.07%	44	2.23%	48	1.63%	58	1.87%	62	2.00%	74	2.22%
Over \$5M	12	0.45%	24	0.68%	22	1.07%	20	1.33%	16	1.01%	4	0.20%	10	0.34%	10	0.32%	2	0.06%	6	0.18%
Total Over \$	220	8.24%	466	13.15%	308	14.92%	278	18.46%	256	16.22%	120	6.07%	158	5.36%	182	5.86%	188	6.05%	222	6.66%
TOTAL MAR	2670	100.00%	3544	103.08%	2064	100.00%	1506	100.00%	1578	100.00%	1976	100.00%	2950	100.00%	3106	100.00%	3106	100.00%	3332	100.00%

2013 NA BN ES YTD Snapshot by Month - Mar

March Trans	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	489	45.45%	225	18.84%	61	8.92%	109	18.96%	198	34.49%	478	65.12%	692	61.57%	804	63.66%	670	56.16%	553	49.42%
\$250,000 - \$	329	30.58%	569	47.65%	336	49.12%	239	41.57%	209	35.89%	148	20.16%	248	22.06%	255	20.19%	281	23.55%	336	30.03%
\$500,000 - \$	105	9.76%	149	12.48%	114	16.67%	81	14.09%	79	13.76%	51	6.95%	83	7.38%	83	6.57%	117	9.81%	100	8.94%
\$750,000 - \$	43	4.00%	93	7.79%	69	10.09%	44	7.65%	25	4.36%	13	1.77%	29	2.58%	36	2.85%	48	4.02%	40	3.57%
\$1M - \$2M	68	6.32%	108	9.05%	71	10.38%	61	10.61%	38	6.62%	21	2.86%	40	3.56%	62	4.91%	55	4.61%	59	5.27%
\$2M - \$5M	37	3.44%	46	3.85%	30	4.39%	37	6.43%	25	4.36%	17	2.32%	26	2.31%	19	1.50%	17	1.42%	23	2.06%
Over \$5M	5	0.46%	4	0.34%	3	0.44%	4	0.70%	3	0.52%	6	0.82%	6	0.53%	4	0.32%	5	0.42%	8	0.71%
Total Over \$	110	10.22%	158	13.23%	104	15.20%	102	17.74%	66	11.50%	44	5.99%	72	6.41%	85	6.73%	77	6.45%	90	8.04%
TOTAL MAR	1076	100.00%	1194	100.00%	684	100.00%	575	100.00%	574	100.00%	734	100.00%	1124	100.00%	1263	100.00%	1193	100.00%	1119	100.00%

March Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	978	45.45%	450	18.84%	122	8.92%	218	18.96%	396	34.49%	956	65.12%	1384	61.57%	1608	63.66%	1340	56.16%	1106	49.42%
\$250,000 - \$	658	30.58%	1138	47.65%	672	49.12%	478	41.57%	412	35.89%	296	20.16%	496	22.06%	510	20.19%	562	23.55%	672	30.03%
\$500,000 - \$	210	9.76%	298	12.48%	228	16.67%	162	14.09%	158	13.76%	102	6.95%	166	7.38%	166	6.57%	234	9.81%	200	8.94%
\$750,000 - \$	86	4.00%	186	7.79%	138	10.09%	88	7.65%	50	4.36%	26	1.77%	58	2.58%	72	2.85%	96	4.02%	80	3.57%
\$1M - \$2M	136	6.32%	216	9.05%	142	10.38%	122	10.61%	76	6.62%	42	2.86%	80	3.56%	124	4.91%	110	4.61%	118	5.27%
\$2M - \$5M	74	3.44%	92	3.85%	60	4.39%	74	6.43%	50	4.36%	34	2.32%	52	2.31%	38	1.50%	34	1.42%	46	2.06%
Over \$5M	10	0.46%	8	0.34%	6	0.44%	8	0.70%	6	0.52%	12	0.82%	12	0.53%	8	0.32%	10	0.42%	16	0.71%
Total Over \$	220	10.22%	316	13.23%	208	15.20%	204	17.74%	132	11.50%	88	5.99%	144	6.41%	170	6.73%	154	6.45%	180	8.04%
TOTAL MAR	2152	100.00%	2388	100.00%	1368	100.00%	1150	100.00%	1148	100.00%	1468	100.00%	2248	100.00%	2528	100.00%	2386	100.00%	2238	100.00%

March YTD	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	1162	48.20%	633	21.34%	151	8.80%	263	19.80%	424	31.11%	1100	63.88%	1633	62.83%	1807	64.17%	1639	59.69%	1478	53.07%
\$250,000 - \$	700	29.03%	1319	44.47%	844	49.18%	537	40.44%	499	36.61%	365	21.20%	564	21.70%	576	20.45%	606	22.07%	769	27.61%
\$500,000 - \$	219	9.08%	397	13.39%	293	17.07%	189	14.23%	182	13.35%	114	6.62%	183	7.04%	175	6.21%	244	8.89%	237	8.51%
\$750,000 - \$	110	4.56%	226	7.62%	170	9.91%	98	7.38%	64	4.70%	39	2.26%	68	2.62%	82	2.91%	86	3.13%	100	3.59%
\$1M - \$2M	138	5.77%	258	8.70%	161	9.38%	149	11.22%	118	8.66%	57	3.31%	90	3.46%	119	4.23%	117	4.26%	130	4.67%
\$2M - \$5M	70	2.90%	117	3.94%	83	4.84%	78	5.87%	65	4.77%	39	2.26%	50	1.92%	48	1.70%	48	1.75%	60	2.15%
Over \$5M	11	0.46%	16	0.54%	14	0.82%	14	1.05%	11	0.81%	8	0.46%	11	0.42%	9	0.32%	6	0.22%	11	0.39%
Total Over \$	220	9.12%	391	13.18%	258	15.03%	241	18.15%	194	14.23%	104	6.04%	151	5.81%	176	6.25%	171	6.23%	201	7.22%
TOTAL MAR	2411	100.00%	2966	100.00%	1716	100.00%	1328	100.00%	1363	100.00%	1722	100.00%	2599	100.00%	2816	100.00%	2746	100.00%	2785	100.00%

March YTD S	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	2324	48.20%	1266	21.34%	302	8.80%	526	19.80%	848	31.11%	2200	63.88%	3266	62.83%	3614	64.17%	3278	59.69%	2956	53.07%
\$250,000 - \$	1400	29.03%	2638	44.47%	1688	49.18%	1074	40.44%	998	36.61%	730	21.20%	1128	21.70%	1152	20.45%	1212	22.07%	1538	27.61%
\$500,000 - \$	438	9.08%	794	13.39%	586	17.07%	378	14.23%	364	13.35%	228	6.62%	366	7.04%	350	6.21%	488	8.89%	474	8.51%
\$750,000 - \$	220	4.56%	452	7.62%	340	9.91%	196	7.38%	128	4.70%	78	2.26%	136	2.62%	164	2.91%	172	3.13%	200	3.59%
\$1M - \$2M	278	5.77%	516	8.70%	322	9.38%	298	11.22%	236	8.66%	114	3.31%	180	3.46%	238	4.23%	234	4.26%	260	4.67%
\$2M - \$5M	140	2.90%	234	3.94%	166	4.84%	156	5.87%	130	4.77%	78	2.26%	100	1.92%	96	1.70%	96	1.75%	120	2.15%
Over \$5M	22	0.46%	32	0.54%	28	0.82%	28	1.05%	22	0.81%	16	0.46%	22	0.42%	18	0.32%	12	0.22%	22	0.39%
Total Over \$	440	9.12%	782	13.18%	516	15.03%	482	18.15%	388	14.23%	208	6.04%	302	5.81%	352	6.25%	342	6.23%	402	7.22%
TOTAL MAR	4822	100.00%	5932	100.00%	3432	100.00%	2656	100.00%	2726	100.00%	3444	100.00%	5198	100.00%	5632	100.00%	5492	100.00%	5570	100.00%

2013 NA BN ES YTD Snapshot by Month - Apr

April Transac	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	521	44.27%	182	13.38%	64	10.22%	127	21.78%	250	37.09%	514	63.14%	757	59.56%	753	59.62%	715	56.03%	732	49.66%
\$250,000 - \$	358	30.42%	676	49.71%	276	44.09%	224	38.42%	246	36.50%	166	20.39%	275	21.64%	268	21.22%	299	23.43%	418	28.36%
\$500,000 - \$	128	10.88%	215	15.81%	123	19.65%	80	13.72%	73	10.83%	61	7.49%	97	7.63%	103	8.16%	108	8.46%	137	9.29%
\$750,000 - \$	64	5.44%	111	8.16%	47	7.51%	50	8.58%	36	5.34%	22	2.70%	44	3.46%	38	3.01%	47	3.68%	60	4.07%
\$1M - \$2M	67	5.69%	127	9.34%	76	12.14%	60	10.29%	42	6.23%	36	4.42%	68	5.35%	60	4.75%	76	5.96%	79	5.36%
\$2M - \$5M	32	2.72%	46	3.38%	35	5.59%	37	6.35%	24	3.56%	13	1.60%	29	2.28%	40	3.17%	29	2.27%	45	3.05%
Over \$5M	7	0.59%	3	0.22%	5	0.80%	5	0.86%	3	0.45%	2	0.25%	1	0.08%	1	0.08%	2	0.16%	3	0.20%
Total Over \$	45	3.82%	176	12.94%	116	18.53%	102	17.50%	69	10.24%	51	6.27%	98	7.71%	101	8.00%	107	8.39%	127	8.62%
TOTAL MAR	1177	100.00%	1360	100.00%	626	100.00%	583	100.00%	674	100.00%	814	100.00%	1271	100.00%	1263	100.00%	1276	100.00%	1474	100.00%

April Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	1042	44.27%	364	13.38%	128	10.22%	254	21.78%	500	37.09%	1028	63.14%	1514	59.56%	1506	59.62%	1430	56.03%	1464	49.66%
\$250,000 - \$	716	30.42%	1352	49.71%	552	44.09%	448	38.42%	492	36.50%	332	20.39%	550	21.64%	536	21.22%	598	23.43%	836	28.36%
\$500,000 - \$	256	10.88%	430	15.81%	246	19.65%	160	13.72%	146	10.83%	122	7.49%	194	7.63%	206	8.16%	216	8.46%	274	9.29%
\$750,000 - \$	128	5.44%	222	8.16%	94	7.51%	100	8.58%	72	5.34%	44	2.70%	88	3.46%	76	3.01%	94	3.68%	120	4.07%
\$1M - \$2M	134	5.69%	254	9.34%	152	12.14%	120	10.29%	84	6.23%	72	4.42%	136	5.35%	120	4.75%	152	5.96%	158	5.36%
\$2M - \$5M	64	2.72%	92	3.38%	70	5.59%	74	6.35%	48	3.56%	26	1.60%	58	2.28%	80	3.17%	58	2.27%	90	3.05%
Over \$5M	14	0.59%	6	0.22%	10	0.80%	10	0.86%	6	0.45%	4	0.25%	2	0.08%	2	0.08%	4	0.16%	6	0.20%
Total Over \$	90	3.82%	352	12.94%	232	18.53%	204	17.50%	138	10.24%	102	6.27%	196	7.71%	202	8.00%	214	8.39%	254	8.62%
TOTAL MAR	2354	100.00%	2720	100.00%	1252	100.00%	1166	100.00%	1348	100.00%	1628	100.00%	2542	100.00%	2528	100.00%	2552	100.00%	2948	100.00%

April YTD Tr	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	1683	46.91%	815	18.84%	215	9.18%	390	20.41%	674	33.09%	1614	63.64%	2390	61.76%	2560	62.76%	2354	58.53%	2210	51.89%
\$250,000 - \$	1058	29.49%	1995	46.12%	1120	47.82%	761	39.82%	745	36.57%	531	20.94%	839	21.68%	844	20.69%	905	22.50%	1187	27.87%
\$500,000 - \$	347	9.67%	612	14.15%	416	17.76%	269	14.08%	255	12.52%	175	6.90%	280	7.24%	278	6.82%	352	8.75%	374	8.78%
\$750,000 - \$	174	4.85%	337	7.79%	217	9.27%	148	7.74%	100	4.91%	61	2.41%	112	2.89%	120	2.94%	133	3.31%	160	3.76%
\$1M - \$2M	206	5.74%	385	8.90%	237	10.12%	209	10.94%	160	7.85%	93	3.67%	158	4.08%	179	4.39%	193	4.80%	209	4.91%
\$2M - \$5M	102	2.84%	163	3.77%	118	5.04%	115	6.02%	89	4.37%	52	2.05%	79	2.04%	88	2.16%	77	1.91%	105	2.47%
Over \$5M	18	0.50%	19	0.44%	19	0.81%	19	0.99%	14	0.69%	10	0.39%	12	0.31%	10	0.25%	8	0.20%	14	0.33%
Total Over \$	265	7.39%	567	13.11%	374	15.97%	343	17.95%	263	12.91%	155	6.11%	249	6.43%	277	6.79%	278	6.91%	328	7.70%
TOTAL MAR	3588	100.00%	4326	100.00%	2342	100.00%	1911	100.00%	2037	100.00%	2536	100.00%	3870	100.00%	4079	100.00%	4022	100.00%	4259	100.00%

April YTD Si	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	3366	46.91%	1630	18.84%	430	9.18%	780	20.41%	1348	33.09%	3228	63.64%	4780	61.76%	5120	62.76%	4708	58.53%	4420	51.89%
\$250,000 - \$	2116	29.49%	3990	46.12%	2240	47.82%	1522	39.82%	1490	36.57%	1062	20.94%	1678	21.68%	1688	20.69%	1810	22.50%	2374	27.87%
\$500,000 - \$	694	9.67%	1224	14.15%	832	17.76%	538	14.08%	510	12.52%	350	6.90%	560	7.24%	556	6.82%	704	8.75%	748	8.78%
\$750,000 - \$	348	4.85%	674	7.79%	434	9.27%	296	7.74%	200	4.91%	122	2.41%	224	2.89%	240	2.94%	266	3.31%	320	3.76%
\$1M - \$2M	412	5.74%	770	8.90%	474	10.12%	418	10.94%	320	7.85%	186	3.67%	316	4.08%	358	4.39%	386	4.80%	418	4.91%
\$2M - \$5M	204	2.84%	326	3.77%	236	5.04%	230	6.02%	178	4.37%	104	2.05%	158	2.04%	176	2.16%	154	1.91%	210	2.47%
Over \$5M	36	0.50%	38	0.44%	38	0.81%	38	0.99%	28	0.69%	20	0.39%	24	0.31%	20	0.25%	16	0.20%	28	0.33%
Total Over \$	530	7.39%	1134	13.11%	748	15.97%	686	17.95%	526	12.91%	310	6.11%	498	6.43%	554	6.79%	556	6.91%	656	7.70%
TOTAL MAR	7176	100.00%	8652	100.00%	4684	100.00%	3822	100.00%	4074	100.00%	5072	100.00%	7740	100.00%	8158	100.00%	8044	100.00%	8518	100.00%

2013 NA BN ES YTD Snapshot by Month - May

May Transac	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	455	45.59%	160	13.23%	77	12.38%	127	21.06%	236	33.96%	576	64.43%	630	62.07%	626	56.70%	694	54.95%	650	49.88%
\$250,000 - \$	288	28.86%	583	48.22%	277	44.53%	240	39.80%	264	37.99%	179	20.02%	204	20.10%	262	23.73%	294	23.28%	327	25.10%
\$500,000 - \$	115	11.52%	206	17.04%	121	19.45%	106	17.58%	73	10.50%	60	6.71%	65	6.40%	73	6.61%	95	7.52%	123	9.44%
\$750,000 - \$	51	5.11%	92	7.61%	47	7.56%	45	7.46%	40	5.76%	23	2.57%	32	3.15%	45	4.08%	56	4.43%	65	4.99%
\$1M - \$2M	62	6.21%	119	9.84%	63	10.13%	55	9.12%	53	7.63%	38	4.25%	55	5.42%	61	5.53%	76	6.02%	100	7.67%
\$2M - \$5M	25	2.51%	46	3.80%	35	5.63%	26	4.31%	27	3.88%	17	1.90%	26	2.56%	31	2.81%	44	3.48%	28	2.15%
Over \$5M	2	0.20%	3	0.25%	2	0.32%	4	0.66%	2	0.29%	1	0.11%	3	0.30%	6	0.54%	4	0.32%	10	0.77%
Total Over \$	89	8.92%	166	13.90%	100	16.06%	85	14.10%	82	11.80%	56	6.26%	84	8.28%	98	8.88%	124	9.82%	138	10.59%
TOTAL MAR	998	100.00%	1209	100.00%	622	100.00%	603	100.00%	695	100.00%	894	100.00%	1015	100.00%	1104	100.00%	1263	100.00%	1303	100.00%

May Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	910	45.59%	320	13.23%	154	12.38%	254	21.06%	472	33.96%	1152	64.43%	1260	62.07%	1252	56.70%	1388	54.95%	1300	49.88%
\$250,000 - \$	576	28.86%	1166	48.22%	554	44.53%	480	39.80%	528	37.99%	358	20.02%	408	20.10%	524	23.73%	588	23.28%	654	25.10%
\$500,000 - \$	230	11.52%	412	17.04%	242	19.45%	212	17.58%	146	10.50%	120	6.71%	130	6.40%	146	6.61%	190	7.52%	246	9.44%
\$750,000 - \$	102	5.11%	184	7.61%	94	7.56%	90	7.46%	80	5.76%	46	2.57%	64	3.15%	90	4.08%	112	4.43%	130	4.99%
\$1M - \$2M	124	6.21%	238	9.84%	126	10.13%	110	9.12%	106	7.63%	76	4.25%	110	5.42%	122	5.53%	152	6.02%	200	7.67%
\$2M - \$5M	50	2.51%	92	3.80%	70	5.63%	52	4.31%	54	3.88%	34	1.90%	52	2.56%	62	2.81%	88	3.48%	56	2.15%
Over \$5M	4	0.20%	6	0.25%	4	0.32%	8	0.66%	4	0.29%	2	0.11%	6	0.30%	12	0.54%	8	0.32%	20	0.77%
Total Over \$	178	8.92%	336	13.90%	200	16.06%	170	14.10%	164	11.80%	112	6.26%	168	8.28%	196	8.88%	248	9.82%	276	10.59%
TOTAL MAR	1996	100.00%	2418	100.00%	1244	100.00%	1206	100.00%	1390	100.00%	1788	100.00%	2030	100.00%	2208	100.00%	2526	100.00%	2606	100.00%

May YTD Tr	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	2138	46.62%	975	17.62%	292	9.85%	517	20.56%	910	33.31%	2190	63.85%	3020	61.82%	3186	61.47%	3048	57.67%	2860	51.42%
\$250,000 - \$	1346	29.35%	2578	46.58%	1397	47.13%	1001	39.82%	1009	36.93%	710	20.70%	1043	21.35%	1106	21.34%	1199	22.69%	1514	27.22%
\$500,000 - \$	462	10.07%	818	14.78%	537	18.12%	375	14.92%	328	12.01%	235	6.85%	345	7.06%	351	6.77%	447	8.46%	497	8.94%
\$750,000 - \$	225	4.91%	429	7.75%	264	8.91%	193	7.68%	140	5.12%	84	2.45%	144	2.95%	165	3.18%	189	3.58%	225	4.05%
\$1M - \$2M	268	5.84%	504	9.11%	300	10.12%	264	10.50%	213	7.80%	131	3.82%	213	4.36%	240	4.63%	269	5.09%	309	5.56%
\$2M - \$5M	127	2.77%	209	3.78%	153	5.16%	141	5.61%	116	4.25%	69	2.01%	105	2.15%	119	2.30%	121	2.29%	133	2.39%
Over \$5M	20	0.44%	22	0.40%	21	0.71%	23	0.91%	16	0.59%	11	0.32%	15	0.31%	16	0.31%	12	0.23%	24	0.43%
Total Over \$	354	7.72%	735	13.28%	474	15.99%	428	17.02%	345	12.63%	211	6.15%	333	6.82%	375	7.24%	402	7.61%	466	8.38%
TOTAL MAR	4586	100.00%	5535	100.00%	2964	100.00%	2514	100.00%	2732	100.00%	3430	100.00%	4885	100.00%	5183	100.00%	5285	100.00%	5562	100.00%

May YTD Sid	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	4276	46.62%	1950	17.62%	584	9.85%	1034	20.56%	1820	33.31%	4380	63.85%	6040	61.82%	6372	61.47%	6096	57.67%	5720	51.42%
\$250,000 - \$	2692	29.35%	5156	46.58%	2794	47.13%	2002	39.82%	2018	36.93%	1420	20.70%	2086	21.35%	2212	21.34%	2398	22.69%	3028	27.22%
\$500,000 - \$	924	10.07%	1636	14.78%	1074	18.12%	750	14.92%	656	12.01%	470	6.85%	690	7.06%	702	6.77%	894	8.46%	994	8.94%
\$750,000 - \$	450	4.91%	858	7.75%	528	8.91%	386	7.68%	280	5.12%	168	2.45%	288	2.95%	330	3.18%	378	3.58%	450	4.05%
\$1M - \$2M	536	5.84%	1008	9.11%	600	10.12%	528	10.50%	426	7.80%	262	3.82%	426	4.36%	480	4.63%	538	5.09%	618	5.56%
\$2M - \$5M	254	2.77%	418	3.78%	306	5.16%	282	5.61%	232	4.25%	138	2.01%	210	2.15%	238	2.30%	242	2.29%	266	2.39%
Over \$5M	40	0.44%	44	0.40%	42	0.71%	46	0.91%	32	0.59%	22	0.32%	30	0.31%	32	0.31%	24	0.23%	48	0.43%
Total Over \$	708	7.72%	1470	13.28%	948	15.99%	856	17.02%	690	12.63%	422	6.15%	666	6.82%	750	7.24%	804	7.61%	932	8.38%
TOTAL MAR	9172	100.00%	11070	100.00%	5928	100.00%	5028	100.00%	5464	100.00%	6860	100.00%	9770	100.00%	10366	100.00%	10570	100.00%	11124	100.00%