

May Annual Rolling Totals Summary - Sales from \$0 - \$249,999											
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	3962	4533	3011	832	930	1523	3904	6442	6435	6384	6380
Total List Price	\$ 676,339,517.00	\$ 812,246,593.00	\$ 587,975,661	\$ 172,569,382	\$ 192,951,895	\$ 305,998,003	\$ 601,431,472	\$ 915,470,087	\$ 901,633,950	\$ 937,009,834	\$ 988,193,813
Told Sold Volume	\$ 647,981,188.00	\$ 778,723,554.00	\$ 571,852,367	\$ 165,453,028	\$ 178,918,854	\$ 276,047,483	\$ 553,643,385	\$ 857,005,154	\$ 844,043,916	\$ 878,305,880	\$ 935,838,784
List / Sell Ratio	95.81%	95.87%	97.26%	95.88%	92.73%	90.21%	92.05%	93.61%	93.61%	93.73%	94.70%
Average Sales Price	\$163,549.01	\$171,789.89	\$189,921	\$198,862	\$192,386	\$181,252	\$141,814	\$133,034	\$131,165	\$137,579	\$146,683
Average Days on Market	91	118	96	106	157	169	134	141	148	152	142
% Volume Compared to Previous Year	109.27%	120.18%	73.43%	28.93%	108.14%	154.29%	200.56%	154.79%	98.49%	104.06%	106.55%
% ASP Compared to Previous Year	108.44%	105.04%	110.55%	104.71%	96.74%	94.21%	78.24%	93.81%	98.59%	104.89%	106.62%

May Annual Rolling Totals Summary - Sales from \$250,000 - \$499,999											
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	1184	2508	4659	4356	2423	2129	1708	2258	2167	2333	2961
Total List Price	\$ 423,113,175.00	\$ 896,232,082.00	\$ 1,665,442,899	\$ 1,615,633,085	\$ 899,740,141	\$ 804,530,352	\$ 641,765,731	\$ 840,852,547	\$ 811,703,854	\$ 867,864,980	\$ 1,083,586,378
Told Sold Volume	\$ 403,204,489.00	\$ 860,131,317.00	\$ 1,620,020,157	\$ 1,570,594,139	\$ 848,534,190	\$ 737,141,759	\$ 583,739,604	\$ 771,176,674	\$ 749,590,890	\$ 805,408,995	\$ 1,021,339,606
List / Sell Ratio	95.29%	95.97%	97.27%	97.21%	94.31%	91.62%	90.96%	91.71%	92.35%	92.80%	94.26%
Average Sales Price	\$340,544.33	\$342,955.07	\$347,718	\$360,559	\$350,200	\$346,238	\$341,768	\$341,531	\$345,912	\$345,225	\$344,931
Average Days on Market	123	150	106	94	151	179	186	193	186	181	171
% Volume Compared to Previous Year	181.32%	213.32%	188.35%	96.95%	54.03%	86.87%	79.19%	132.11%	97.20%	107.45%	126.81%
% ASP Compared to Previous Year	99.54%	100.71%	101.39%	103.69%	97.13%	98.87%	98.71%	99.93%	101.28%	99.80%	99.91%

May Annual Rolling Totals Summary - Sales from \$500,000 to 749,999											
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	545	810	1412	1622	757	684	597	695	683	806	964
Total List Price	\$ 347,313,046.00	\$ 520,528,181.00	\$ 893,324,735	\$ 1,008,195,733	\$ 485,423,492	\$ 451,289,162	\$ 395,682,331	\$ 457,264,222	\$ 452,514,521	\$ 523,649,813	\$ 616,918,560
Told Sold Volume	\$ 329,108,245.00	\$ 493,890,323.00	\$ 858,668,497	\$ 976,200,394	\$ 453,177,931	\$ 411,825,456	\$ 356,705,173	\$ 414,354,637	\$ 412,644,583	\$ 483,953,207	\$ 579,171,646
List / Sell Ratio	94.76%	94.88%	96.12%	96.83%	93.36%	91.26%	90.15%	90.62%	91.19%	92.42%	93.88%
Average Sales Price	\$603,868.34	\$609,741.14	\$608,122	\$601,850	\$598,650	\$602,084	\$597,496	\$596,194	\$604,165	\$600,438	\$600,800
Average Days on Market	156	194	152	118	164	194	211	222	228	206	189
% Volume Compared to Previous Year	112.06%	150.07%	173.86%	113.69%	46.42%	90.88%	86.62%	116.16%	99.59%	117.28%	119.68%
% ASP Compared to Previous Year	99.31%	100.97%	99.73%	98.97%	99.47%	100.57%	99.24%	99.78%	101.34%	99.38%	100.06%

2013 NA-BN-ES RT Summary - May

May Annual Rolling Totals Summary - Sales from \$750,000 - \$999,999

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	256	381	725	697	373	311	226	299	308	340	415
Total List Price	\$ 241,791,728.00	\$ 345,828,840.00	\$ 646,222,128	\$ 620,233,152	\$ 339,978,263	\$ 295,955,999	\$ 218,837,390	\$ 288,221,762	\$ 291,534,623	\$ 318,353,378	\$ 385,029,270
Told Sold Volume	\$ 220,482,229.00	\$ 324,982,358.00	\$ 622,342,651	\$ 598,479,137	\$ 317,437,688	\$ 265,214,119	\$ 191,288,714	\$ 255,409,388	\$ 263,400,172	\$ 290,276,073	\$ 357,330,227
List / Sell Ratio	91.19%	93.97%	96.30%	96.49%	93.37%	89.61%	87.41%	88.62%	90.35%	91.18%	92.81%
Average Sales Price	\$861,258.71	\$852,972.07	\$858,404	\$858,650	\$851,039	\$852,779	\$846,410	\$854,212	\$855,195	\$853,753	\$861,037
Average Days on Market	167	230	175	145	179	208	225	253	229	220	209
% Volume Compared to Previous Year	101.92%	147.40%	191.50%	96.17%	53.04%	83.55%	72.13%	133.52%	103.13%	110.20%	123.10%
% ASP Compared to Previous Year	101.13%	99.04%	100.64%	100.03%	99.11%	100.20%	99.25%	100.92%	100.12%	99.83%	100.85%

May Annual Rolling Totals Summary - All Sales \$1M +

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	444	685	1177	1156	829	722	495	620	672	733	832
Total List Price	\$ 990,635,132.00	\$ 1,592,065,016.00	\$ 2,534,116,619	\$ 2,535,898,729	\$ 1,955,870,376	\$ 1,747,200,110	\$ 1,262,827,587	\$ 1,511,072,836	\$ 1,668,879,356	\$ 1,698,569,637	\$ 1,927,795,176
Told Sold Volume	\$ 891,585,911.00	\$ 1,448,540,975.00	\$ 2,351,275,929	\$ 2,361,839,669	\$ 1,778,881,791	\$ 1,562,727,801	\$ 1,088,807,546	\$ 1,311,326,315	\$ 1,464,505,619	\$ 1,506,968,147	\$ 1,754,362,553
List / Sell Ratio	90.00%	90.99%	92.78%	93.14%	90.95%	89.44%	86.22%	86.78%	87.75%	88.72%	91.00%
Average Sales Price	\$2,008,076.38	\$2,114,658.36	\$1,997,686	\$2,043,114	\$2,145,816	\$2,164,443	\$2,199,611	\$2,115,042	\$2,179,324	\$2,055,891	\$2,108,609
Average Days on Market	214	278	249	213	250	248	270	263	262	263	235
% Volume Compared to Previous Year	109.12%	162.47%	162.32%	100.45%	75.32%	87.85%	69.67%	120.44%	111.68%	102.90%	116.42%
% ASP Compared to Previous Year	98.79%	105.31%	94.47%	102.27%	105.03%	100.87%	101.62%	96.16%	103.04%	94.34%	102.56%

May Annual Rolling Totals Summary - Sales \$1M - \$2M

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	298	444	800	776	512	449	303	401	434	489	555
Total List Price	\$ 446,037,232.00	\$ 671,804,318.00	\$ 1,186,001,819	\$ 1,132,689,590	\$ 791,267,906	\$ 694,855,891	\$ 490,624,346	\$ 629,044,764	\$ 676,540,856	\$ 751,422,348	\$ 841,842,076
Told Sold Volume	\$ 406,585,611.00	\$ 614,424,896.00	\$ 1,110,867,532	\$ 1,061,452,899	\$ 718,362,759	\$ 620,777,669	\$ 424,697,862	\$ 541,886,764	\$ 596,303,626	\$ 672,544,968	\$ 769,186,468
List / Sell Ratio	91.16%	91.46%	93.66%	93.71%	90.79%	89.34%	86.56%	86.14%	88.14%	89.50%	91.37%
Average Sales Price	\$1,364,381.24	\$1,383,839.86	\$1,388,584	\$1,367,852	\$1,403,052	\$1,382,578	\$1,401,643	\$1,351,339	\$1,373,971	\$1,375,348	\$1,385,922
Average Days on Market	208	255	233	185	213	238	252	239	257	254	231
% Volume Compared to Previous Year	109.24%	151.12%	180.80%	95.55%	67.68%	86.42%	68.41%	127.59%	110.04%	112.79%	114.37%
% ASP Compared to Previous Year	101.18%	101.43%	100.34%	98.51%	102.57%	98.54%	101.38%	96.41%	101.67%	100.10%	100.77%

2013 NA-BN-ES RT Summary - May

May Annual Rolling Totals Summary - Sales \$2M - \$5M

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	127	211	337	337	277	395	165	192	205	217	239
Total List Price	\$ 412,773,900.00	\$ 680,698,038.00	\$ 1,047,825,800	\$ 1,044,199,139	\$ 862,899,470	\$ 730,583,219	\$ 555,450,241	\$ 637,811,073	\$ 678,089,500	\$ 705,862,289	\$ 766,649,100
Told Sold Volume	\$ 378,106,821.00	\$ 620,531,419.00	\$ 965,759,035	\$ 964,882,255	\$ 791,483,564	\$ 650,808,050	\$ 477,919,684	\$ 560,722,551	\$ 596,246,993	\$ 627,100,679	\$ 694,889,585
List / Sell Ratio	91.60%	91.16%	92.17%	92.40%	91.72%	89.08%	86.04%	87.91%	87.93%	88.84%	90.64%
Average Sales Price	\$2,977,219.06	\$2,940,907.20	\$2,865,754	\$2,863,152	\$2,857,341	\$1,647,615	\$2,896,483	\$2,920,430	\$2,908,522	\$2,889,865	\$2,907,488
Average Days on Market	227	318	282	259	306	151	302	306	274	271	247
% Volume Compared to Previous Year	116.93%	164.12%	155.63%	99.91%	82.03%	82.23%	73.43%	117.33%	106.34%	105.17%	110.81%
% ASP Compared to Previous Year	100.35%	98.78%	97.44%	99.91%	99.80%	57.66%	175.80%	100.83%	99.59%	99.36%	100.61%

May Annual Rolling Totals Summary - Sales \$5M +

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	19	30	40	43	40	43	27	27	33	27	38
Total List Price	\$ 131,824,000.00	\$ 239,562,660.00	\$ 300,289,000	\$ 359,010,000	\$ 301,703,000	\$ 321,761,000	\$ 216,753,000	\$ 244,216,999	\$ 314,249,000	\$ 241,285,000	\$ 319,304,000
Told Sold Volume	\$ 122,496,000.00	\$ 213,584,660.00	\$ 274,649,362	\$ 335,504,515	\$ 269,035,468	\$ 291,142,082	\$ 186,190,000	\$ 208,717,000	\$ 271,955,000	\$ 207,322,500	\$ 290,286,500
List / Sell Ratio	92.92%	89.16%	91.46%	93.45%	89.17%	90.48%	85.90%	85.46%	86.54%	85.92%	90.91%
Average Sales Price	\$6,447,157.89	\$7,119,488.67	\$6,866,234	\$7,802,431	\$6,725,887	\$6,770,746	\$6,895,926	\$7,730,259	\$8,241,061	\$7,678,611	\$7,639,118
Average Days on Market	227	337	278	343	348	290	281	308	264	349	205
% Volume Compared to Previous Year	100.78%	174.36%	128.59%	122.16%	80.19%	108.22%	63.95%	112.10%	130.30%	76.23%	140.02%
% ASP Compared to Previous Year	90.17%	110.43%	96.44%	113.63%	86.20%	100.67%	101.85%	112.10%	106.61%	93.18%	99.49%

May Annual Rolling Totals Summary - Overall Sales

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	6391	8917	10984	8663	5312	5534	6930	10314	10265	10596	11552
Total List Price	\$ 2,679,192,598.00	\$ 4,166,900,712.00	\$ 6,327,082,042	\$ 5,952,530,081	\$ 3,873,964,167	\$ 3,604,973,626	\$ 3,120,544,511	\$ 4,012,881,454	\$ 4,126,266,304	\$ 4,345,447,642	\$ 5,001,523,197
Told Sold Volume	\$ 2,507,964,583.00	\$ 3,906,268,527.00	\$ 6,024,159,601	\$ 5,672,566,367	\$ 3,576,950,454	\$ 3,252,956,618	\$ 2,774,184,422	\$ 3,609,272,168	\$ 3,734,185,180	\$ 3,964,912,302	\$ 4,648,042,816
List / Sell Ratio	93.61%	93.75%	95.21%	95.30%	92.33%	90.24%	88.90%	89.94%	90.50%	91.24%	92.93%
Average Sales Price	\$392,421.31	\$438,069.81	\$548,449	\$654,804	\$673,372	\$587,813	\$400,315	\$349,939	\$363,778	\$374,190	\$402,358
Average Days on Market	114	165	129	120	171	184	166	168	171	172	163
% Volume Compared to Previous Year	117.06%	155.75%	154.22%	94.16%	63.06%	90.94%	85.28%	130.10%	103.46%	106.18%	117.23%
% ASP Compared to Previous Year	104.79%	111.63%	125.20%	119.39%	102.84%	87.29%	68.10%	87.42%	103.95%	102.86%	107.53%