

John R. Wood Inc., REALTORS
Company Ranking Reports

A Market		(All)															
SELECT COMPANY NAME	Side	Code A		B		C		D		E		F		G			
		Count of Side	Percent of Code	Count of Side	Percent of Code	Count of Side	Percent of Code	Count of Side	Percent of Code	Count of Side	Percent of Code	Count of Side	Percent of Code	Count of Side	Percent of Code		
	L	1,693	29.60%	722	23.84%	164	16.50%	58	12.89%	73	11.81%	39	14.66%	3	6.25%		
	S	1,761	30.79%	748	24.70%	187	18.81%	67	14.89%	112	18.12%	34	12.78%	6	12.50%		
Total		3,454	60.38%	1,470	48.55%	351	35.31%	125	27.78%	185	29.94%	73	27.44%	9	18.75%		
AMERIVEST	L	111	1.94%	30	0.99%	5	0.50%	2	0.44%	6	0.97%	2	0.75%		0.00%		
	S	93	1.63%	36	1.19%	15	1.51%	2	0.44%	4	0.65%	2	0.75%		0.00%		
AMERIVEST Total		204	3.57%	66	2.18%	20	2.01%	4	0.89%	10	1.62%	4	1.50%		0.00%		
CAMPBELL & PREBISH	L		0.00%		0.00%		0.00%	1	0.22%	2	0.32%	3	1.13%	1	2.08%		
	S		0.00%		0.00%		0.00%		0.00%	1	0.16%	2	0.75%	3	6.25%		
CAMPBELL & PREBISH Total			0.00%		0.00%		0.00%	1	0.22%	3	0.49%	5	1.88%	4	8.33%		
COLDWELL BANKER	L	189	3.30%	78	2.58%	25	2.52%	14	3.11%	20	3.24%	5	1.88%	1	2.08%		
	S	135	2.36%	79	2.61%	20	2.01%	16	3.56%	12	1.94%	3	1.13%		0.00%		
COLDWELL BANKER Total		324	5.66%	157	5.18%	45	4.53%	30	6.67%	32	5.18%	8	3.01%	1	2.08%		
DOWNING FRYE	L	329	5.75%	218	7.20%	92	9.26%	35	7.78%	39	6.31%	12	4.51%	2	4.17%		
	S	355	6.21%	207	6.84%	69	6.94%	37	8.22%	34	5.50%	14	5.26%	3	6.25%		
DOWNING FRYE Total		684	11.96%	425	14.04%	161	16.20%	72	16.00%	73	11.81%	26	9.77%	5	10.42%		
FORREST	L		0.00%		0.00%		0.00%		0.00%		0.00%	1	0.38%	1	2.08%		
	S		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%	1	2.08%		
FORREST Total			0.00%		0.00%		0.00%		0.00%		0.00%	1	0.38%	2	4.17%		
GULF COAST INTERNATIONAL PROP	L	1	0.02%	5	0.17%	1	0.10%	4	0.89%	3	0.49%	2	0.75%	1	2.08%		
	S	3	0.05%	3	0.10%	3	0.30%	1	0.22%	4	0.65%	2	0.75%	2	4.17%		
GULF COAST INTERNATIONAL PROP Total		4	0.07%	8	0.26%	4	0.40%	5	1.11%	7	1.13%	4	1.50%	3	6.25%		
JOHN R WOOD	L	259	4.53%	227	7.50%	102	10.26%	43	9.56%	65	10.52%	22	8.27%	1	2.08%		
	S	205	3.58%	192	6.34%	79	7.95%	39	8.67%	57	9.22%	27	10.15%	2	4.17%		
JOHN R WOOD Total		464	8.11%	419	13.84%	181	18.21%	82	18.22%	122	19.74%	49	18.42%	3	6.25%		
NAPLES ESTATE PROPERTIES	L		0.00%		0.00%		0.00%	2	0.44%	4	0.65%	4	1.50%		0.00%		
	S	1	0.02%		0.00%	2	0.20%		0.00%	1	0.16%	1	0.38%		0.00%		
NAPLES ESTATE PROPERTIES Total		1	0.02%		0.00%	2	0.20%	2	0.44%	5	0.81%	5	1.88%		0.00%		
PREMIER PLUS REALTY COMPANY	L	173	3.02%	90	2.97%	24	2.41%	12	2.67%	5	0.81%	1	0.38%		0.00%		
	S	209	3.65%	102	3.37%	38	3.82%	15	3.33%	13	2.10%	7	2.63%		0.00%		
PREMIER PLUS REALTY COMPANY Total		382	6.68%	192	6.34%	62	6.24%	27	6.00%	18	2.91%	8	3.01%		0.00%		
PREMIER SOTHEBYS	L	67	1.17%	115	3.80%	66	6.64%	50	11.11%	78	12.62%	37	13.91%	14	29.17%		
	S	53	0.93%	114	3.76%	59	5.94%	38	8.44%	62	10.03%	36	13.53%	7	14.58%		
PREMIER SOTHEBYS Total		120	2.10%	229	7.56%	125	12.58%	88	19.56%	140	22.65%	73	27.44%	21	43.75%		
ROYAL SHELL REAL ESTATE	L	38	0.66%	29	0.96%	18	1.81%	4	0.89%	14	2.27%	5	1.88%		0.00%		
	S	45	0.79%	33	1.09%	25	2.52%	10	2.22%	9	1.46%	5	1.88%		0.00%		
ROYAL SHELL REAL ESTATE Total		83	1.45%	62	2.05%	43	4.33%	14	3.11%	23	3.72%	10	3.76%		0.00%		
Grand Total		5,720	100.00%	3,028	100.00%	994	100.00%	450	100.00%	618	100.00%	266	100.00%	48	100.00%		

John R. Wood Inc., REALTORS
Company Ranking Reports

A Market		(All)	
SELECT COMPANY NAME	Side	Total Count of Side	Total Percent of Code
	L	2,752	24.74%
	S	2,915	26.20%
Total		5,667	50.94%
AMERIVEST	L	156	1.40%
	S	152	1.37%
AMERIVEST Total		308	2.77%
CAMPBELL & PREBISH	L	7	0.06%
	S	6	0.05%
CAMPBELL & PREBISH Total		13	0.12%
COLDWELL BANKER	L	332	2.98%
	S	265	2.38%
COLDWELL BANKER Total		597	5.37%
DOWNING FRYE	L	727	6.54%
	S	719	6.46%
DOWNING FRYE Total		1,446	13.00%
FORREST	L	2	0.02%
	S	1	0.01%
FORREST Total		3	0.03%
GULF COAST INTERNATIONAL PROP	L	17	0.15%
	S	18	0.16%
GULF COAST INTERNATIONAL PROP Total		35	0.31%
JOHN R WOOD	L	719	6.46%
	S	601	5.40%
JOHN R WOOD Total		1,320	11.87%
NAPLES ESTATE PROPERTIES	L	10	0.09%
	S	5	0.04%
NAPLES ESTATE PROPERTIES Total		15	0.13%
PREMIER PLUS REALTY COMPANY	L	305	2.74%
	S	384	3.45%
PREMIER PLUS REALTY COMPANY Total		689	6.19%
PREMIER SOTHEBYS	L	427	3.84%
	S	369	3.32%
PREMIER SOTHEBYS Total		796	7.16%
ROYAL SHELL REAL ESTATE	L	108	0.97%
	S	127	1.14%
ROYAL SHELL REAL ESTATE Total		235	2.11%
Grand Total		11,124	100.00%

John R. Wood Inc., REALTORS
Company Ranking Reports

A Market		(All)		
SELECT COMPANY NAME	Code	Data		
		Count of Side	Sum of Closed Volume	% of Code
	A	3,454	\$ 507,667,771	31.05%
	B	1,470	\$ 498,101,838	13.21%
	C	351	\$ 209,254,160	3.16%
	D	125	\$ 105,638,850	1.12%
	E	185	\$ 254,587,331	1.66%
	F	73	\$ 216,109,384	0.66%
	G	9	\$ 65,250,000	0.08%
Total		5,667	\$ 1,856,609,334	50.94%
AMERIVEST	A	204	\$ 30,298,220	1.83%
	B	66	\$ 22,916,900	0.59%
	C	20	\$ 11,979,399	0.18%
	D	4	\$ 3,115,000	0.04%
	E	10	\$ 13,236,100	0.09%
	F	4	\$ 9,375,000	0.04%
AMERIVEST Total		308	\$ 90,920,619	2.77%
CAMPBELL & PREBISH	D	1	\$ 935,000	0.01%
	E	3	\$ 4,683,000	0.03%
	F	5	\$ 15,570,000	0.04%
	G	4	\$ 34,680,000	0.04%
CAMPBELL & PREBISH Total		13	\$ 55,868,000	0.12%
COLDWELL BANKER	A	324	\$ 47,550,186	2.91%
	B	157	\$ 55,821,825	1.41%
	C	45	\$ 27,138,500	0.40%
	D	30	\$ 26,071,341	0.27%
	E	32	\$ 44,148,047	0.29%
	F	8	\$ 21,115,000	0.07%
	G	1	\$ 7,600,000	0.01%
COLDWELL BANKER Total		597	\$ 229,444,899	5.37%
DOWNING FRYE	A	684	\$ 109,740,504	6.15%
	B	425	\$ 149,403,119	3.82%
	C	161	\$ 98,962,950	1.45%
	D	72	\$ 61,464,125	0.65%
	E	73	\$ 98,945,051	0.66%
	F	26	\$ 70,276,199	0.23%
	G	5	\$ 38,385,000	0.04%
DOWNING FRYE Total		1,446	\$ 627,176,948	13.00%
FORREST	F	1	\$ 2,120,000	0.01%
	G	2	\$ 10,135,000	0.02%
FORREST Total		3	\$ 12,255,000	0.03%
GULF COAST INTERNATIONAL PROF	A	4	\$ 665,000	0.04%
	B	8	\$ 2,987,000	0.07%
	C	4	\$ 2,175,000	0.04%
	D	5	\$ 4,147,000	0.04%
	E	7	\$ 10,075,000	0.06%
	F	4	\$ 11,867,000	0.04%
	G	3	\$ 28,250,000	0.03%
GULF COAST INTERNATIONAL PROF Total		35	\$ 60,166,000	0.31%
JOHN R WOOD	A	464	\$ 76,058,215	4.17%
	B	419	\$ 148,959,789	3.77%
	C	181	\$ 108,599,805	1.63%
	D	82	\$ 72,237,500	0.74%
	E	122	\$ 174,034,147	1.10%
	F	49	\$ 139,322,500	0.44%
	G	3	\$ 21,600,000	0.03%
JOHN R WOOD Total		1,320	\$ 740,811,956	11.87%
NAPLES ESTATE PROPERTIES	A	1	\$ 184,500	0.01%
	C	2	\$ 1,333,000	0.02%
	D	2	\$ 1,800,000	0.02%
	E	5	\$ 8,280,000	0.04%
	F	5	\$ 15,950,000	0.04%
NAPLES ESTATE PROPERTIES Total		15	\$ 27,547,500	0.13%
PREMIER PLUS REALTY COMPANY	A	382	\$ 61,664,876	3.43%
	B	192	\$ 64,548,423	1.73%
	C	62	\$ 36,669,250	0.56%
	D	27	\$ 23,577,494	0.24%
	E	18	\$ 24,677,100	0.16%
	F	8	\$ 22,587,000	0.07%
PREMIER PLUS REALTY COMPANY Total		689	\$ 233,724,143	6.19%

John R. Wood Inc., REALTORS
Company Ranking Reports

A Market

(All)

SELECT COMPANY NAME	Code	Data		
		Count of Side	Sum of Closed Volume	% of Code
PREMIER SOTHEBYS	A	120	\$ 21,263,150	1.08%
	B	229	\$ 84,313,150	2.06%
	C	125	\$ 75,955,050	1.12%
	D	88	\$ 78,037,500	0.79%
	E	140	\$ 198,739,650	1.26%
	F	73	\$ 209,972,785	0.66%
	G	21	\$ 149,050,000	0.19%
PREMIER SOTHEBYS Total		796	\$ 817,331,285	7.16%
ROYAL SHELL REAL ESTATE	A	83	\$ 14,219,750	0.75%
	B	62	\$ 22,520,198	0.56%
	C	43	\$ 25,652,650	0.39%
	D	14	\$ 12,553,500	0.13%
	E	23	\$ 31,560,500	0.21%
	F	10	\$ 23,410,000	0.09%
ROYAL SHELL REAL ESTATE Total		235	\$ 129,916,598	2.11%
Grand Total		11,124	\$ 4,881,772,282	100.00%