

**June Annual Rolling Totals Summary - Sales from \$0 - \$249,999**

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	3982	4576	2706	774	968	1639	4257	6454	6434	6405	6309
Total List Price	\$ 683,762,450	\$ 824,708,093	\$ 533,362,314	\$ 159,966,238	\$ 201,170,463	\$ 326,758,067	\$ 638,478,545	\$ 921,679,260	\$ 898,997,770	\$ 946,436,886	\$ 983,388,905
Told Sold Volume	\$ 655,408,761	\$ 791,552,772	\$ 518,368,948	\$ 152,873,985	\$ 186,246,543	\$ 294,613,874	\$ 589,567,051	\$ 863,224,983	\$ 840,615,706	\$ 888,417,861	\$ 932,099,283
List / Sell Ratio	95.85%	95.98%	97.19%	95.57%	92.58%	90.16%	92.34%	93.66%	93.51%	93.87%	94.78%
Average Sales Price	\$164,592.86	\$172,979.19	\$191,563	\$197,512	\$192,403	\$179,752	\$138,494	\$133,750	\$130,652	\$138,707	\$147,741
Average Days on Market	92	119	95	110	160	166	133	142	150	150	142
% Volume Compared to Previous Year	110.94%	120.77%	65.49%	29.49%	121.83%	158.18%	200.12%	146.42%	97.38%	105.69%	104.92%
% ASP Compared to Previous Year	108.27%	105.10%	110.74%	103.11%	97.41%	93.42%	77.05%	96.58%	97.68%	106.17%	106.51%

**June Annual Rolling Totals Summary - Sales from \$250,000 - \$499,999**

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	1304	2735	4873	4022	2381	2079	1712	2294	2190	2366	3029
Total List Price	\$ 465,158,253	\$ 977,137,911	\$ 1,748,875,936	\$ 1,496,749,896	\$ 881,745,976	\$ 786,552,604	\$ 641,977,667	\$ 855,873,601	\$ 820,423,670	\$ 880,193,011	\$ 1,105,930,380
Told Sold Volume	\$ 443,591,707	\$ 938,918,703	\$ 1,703,720,359	\$ 1,451,687,493	\$ 828,560,062	\$ 719,903,285	\$ 583,566,231	\$ 786,100,194	\$ 758,316,027	\$ 816,268,686	\$ 1,044,982,141
List / Sell Ratio	95.36%	96.09%	97.42%	96.99%	93.97%	91.53%	90.90%	91.85%	92.43%	92.74%	94.49%
Average Sales Price	\$340,177.69	\$343,297.51	\$349,625	\$360,937	\$347,988	\$346,274	\$340,868	\$342,677	\$346,263	\$344,999	\$344,992
Average Days on Market	124	152	100	98	155	182	186	195	185	181	166
% Volume Compared to Previous Year	201.32%	211.66%	181.46%	85.21%	57.08%	86.89%	81.06%	134.71%	96.47%	107.64%	128.02%
% ASP Compared to Previous Year	99.43%	100.92%	101.84%	103.24%	96.41%	99.51%	98.44%	100.53%	101.05%	99.64%	100.00%

**June Annual Rolling Totals Summary - Sales from \$500,000 to 749,999**

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	535	892	1491	1496	736	702	570	712	696	799	994
Total List Price	\$ 343,105,758	\$ 570,901,175	\$ 938,166,027	\$ 934,249,908	\$ 473,157,603	\$ 464,356,959	\$ 378,232,233	\$ 468,551,718	\$ 458,181,510	\$ 519,449,472	\$ 636,184,179
Told Sold Volume	\$ 324,864,031	\$ 543,429,570	\$ 903,795,043	\$ 902,034,403	\$ 441,082,981	\$ 421,948,718	\$ 340,877,173	\$ 425,361,105	\$ 419,127,841	\$ 479,785,146	\$ 598,124,216
List / Sell Ratio	94.68%	95.19%	96.34%	96.55%	93.22%	90.87%	90.12%	90.78%	91.48%	92.36%	94.02%
Average Sales Price	\$607,222.49	\$609,225.98	\$606,167	\$602,964	\$599,298	\$601,067	\$598,030	\$597,417	\$602,195	\$600,482	\$601,735
Average Days on Market	160	194	144	120	168	197	211	229	223	198	190
% Volume Compared to Previous Year	106.19%	167.28%	166.31%	99.81%	48.90%	95.66%	80.79%	124.78%	98.53%	114.47%	124.67%
% ASP Compared to Previous Year	100.24%	100.33%	99.50%	99.47%	99.39%	100.30%	99.49%	99.90%	100.80%	99.72%	100.21%

**June Annual Rolling Totals Summary - Sales from \$750,000 - \$999,999**

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	259	422	757	638	367	311	221	294	314	342	416
Total List Price	\$ 238,039,668	\$ 381,264,783	\$ 674,805,835	\$ 566,750,062	\$ 337,986,862	\$ 297,164,984	\$ 213,162,506	\$ 282,916,262	\$ 296,520,363	\$ 321,272,938	\$ 383,988,891
Told Sold Volume	\$ 222,861,173	\$ 359,661,708	\$ 650,252,951	\$ 547,081,693	\$ 312,980,894	\$ 265,113,206	\$ 187,054,603	\$ 251,260,000	\$ 268,091,147	\$ 292,995,443	\$ 357,547,769
List / Sell Ratio	93.62%	94.33%	96.36%	96.53%	92.60%	89.21%	87.75%	88.81%	90.41%	91.20%	93.11%
Average Sales Price	\$860,467.85	\$852,278.93	\$858,987	\$857,495	\$852,809	\$852,454	\$846,401	\$854,626	\$853,793	\$856,712	\$859,490
Average Days on Market	174	227	169	145	186	216	223	252	225	220	213
% Volume Compared to Previous Year	105.52%	161.38%	180.80%	84.13%	57.21%	84.71%	70.56%	134.32%	106.70%	109.29%	122.03%
% ASP Compared to Previous Year	101.04%	99.05%	100.79%	99.83%	99.45%	99.96%	99.23%	100.97%	99.90%	100.34%	100.32%

**June Annual Rolling Totals Summary - All Sales \$1M +**

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	444	740	1238	1077	840	698	472	632	692	730	858
Total List Price	\$ 996,187,224	\$ 1,709,936,093	\$ 2,663,088,442	\$ 2,365,645,729	\$ 2,044,920,534	\$ 1,661,267,002	\$ 1,199,147,837	\$ 1,530,951,535	\$ 1,687,372,793	\$ 1,703,290,201	\$ 1,989,888,302
Told Sold Volume	\$ 899,441,299	\$ 1,559,694,065	\$ 2,474,809,620	\$ 2,195,383,851	\$ 1,858,968,626	\$ 1,484,342,616	\$ 1,028,149,546	\$ 1,333,091,915	\$ 1,478,993,147	\$ 1,513,485,294	\$ 1,815,789,994
List / Sell Ratio	90.29%	91.21%	92.93%	92.80%	90.91%	89.35%	85.74%	87.08%	87.65%	88.86%	91.25%
Average Sales Price	\$2,025,768.69	\$2,107,694.68	\$1,999,038	\$2,038,425	\$2,213,058	\$2,126,565	\$2,178,283	\$2,109,323	\$2,137,273	\$2,073,268	\$2,116,305
Average Days on Market	222	285	243	208	256	250	267	268	260	263	229
% Volume Compared to Previous Year	107.10%	173.41%	158.67%	88.71%	84.68%	79.85%	69.27%	129.66%	110.94%	102.33%	119.97%
% ASP Compared to Previous Year	102.03%	104.04%	94.84%	101.97%	108.57%	96.09%	102.43%	96.83%	101.33%	97.01%	102.08%

**June Annual Rolling Totals Summary - Sales \$1M - \$2M**

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	296	484	835	732	509	431	290	411	454	487	571
Total List Price	\$ 442,018,324	\$ 733,400,395	\$ 1,229,293,642	\$ 1,077,711,590	\$ 786,933,265	\$ 675,112,632	\$ 466,138,546	\$ 640,533,463	\$ 703,761,293	\$ 745,067,912	\$ 870,249,202
Told Sold Volume	\$ 402,552,665	\$ 671,269,820	\$ 1,153,686,505	\$ 1,008,323,299	\$ 713,624,844	\$ 599,259,734	\$ 403,562,362	\$ 552,841,864	\$ 622,279,154	\$ 668,000,115	\$ 795,565,752
List / Sell Ratio	91.07%	91.53%	93.85%	93.56%	90.68%	88.76%	86.58%	86.31%	88.42%	89.66%	91.42%
Average Sales Price	\$1,359,975.22	\$1,386,921.12	\$1,381,660	\$1,377,491	\$1,402,013	\$1,390,394	\$1,391,594	\$1,345,114	\$1,370,659	\$1,371,663	\$1,393,285
Average Days on Market	215	261	226	184	220	240	247	246	254	251	228
% Volume Compared to Previous Year	100.58%	166.75%	171.87%	87.40%	70.77%	83.97%	67.34%	136.99%	112.56%	107.35%	119.10%
% ASP Compared to Previous Year	100.58%	101.98%	99.62%	99.70%	101.78%	99.17%	100.09%	96.66%	101.90%	100.07%	101.58%

## June Annual Rolling Totals Summary - Sales \$2M - \$5M

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	129	224	363	304	283	227	159	195	207	214	246
Total List Price	\$ 423,699,900	\$ 716,873,038	\$ 1,130,600,800	\$ 943,229,139	\$ 878,400,269	\$ 718,854,370	\$ 539,229,291	\$ 647,996,073	\$ 688,512,500	\$ 699,443,289	\$ 786,564,100
Told Sold Volume	\$ 386,018,634	\$ 655,539,585	\$ 1,044,523,753	\$ 870,381,037	\$ 802,924,314	\$ 640,249,800	\$ 461,097,184	\$ 572,383,051	\$ 601,758,993	\$ 622,512,679	\$ 717,837,742
List / Sell Ratio	91.11%	91.44%	92.39%	92.28%	91.41%	89.07%	85.51%	88.33%	87.40%	89.00%	91.26%
Average Sales Price	\$2,992,392.51	\$2,926,516.00	\$2,877,476	\$2,863,096	\$2,837,188	\$2,820,484	\$2,899,982	\$2,935,298	\$2,907,048	\$2,908,938	\$2,918,040
Average Days on Market	239	326	277	252	308	259	302	309	274	276	239
% Volume Compared to Previous Year	119.37%	169.82%	159.34%	83.33%	92.25%	79.74%	72.02%	124.14%	105.13%	103.45%	115.31%
% ASP Compared to Previous Year	101.79%	97.80%	98.32%	99.50%	99.10%	99.41%	102.82%	101.22%	99.04%	100.06%	100.31%

## June Annual Rolling Totals Summary - Sales \$5M +

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	19	32	40	41	48	40	23	26	31	29	41
Total List Price	\$ 130,469,000	\$ 259,662,660	\$ 303,194,000	\$ 344,705,000	\$ 379,587,000	\$ 267,300,000	\$ 193,780,000	\$ 242,421,999	\$ 295,099,000	\$ 258,779,000	\$ 333,075,000
Told Sold Volume	\$ 121,516,000	\$ 232,884,660	\$ 276,599,362	\$ 316,679,515	\$ 342,419,468	\$ 244,833,082	\$ 163,490,000	\$ 207,867,000	\$ 254,955,000	\$ 222,972,500	\$ 302,386,500
List / Sell Ratio	93.14%	89.69%	91.23%	91.87%	90.21%	91.59%	84.37%	85.75%	86.40%	86.16%	90.79%
Average Sales Price	\$6,395,578.95	\$7,277,645.63	\$6,914,984	\$7,723,891	\$7,133,739	\$6,120,827	\$7,108,261	\$7,994,885	\$8,224,355	\$7,688,707	\$7,375,280
Average Days on Market	226	354	280	323	337	308	281	301	256	375	183
% Volume Compared to Previous Year	100.28%	191.65%	118.77%	114.49%	108.13%	71.50%	66.78%	127.14%	122.65%	87.46%	135.62%
% ASP Compared to Previous Year	89.72%	113.79%	95.02%	111.70%	92.36%	85.80%	116.13%	112.47%	102.87%	93.49%	95.92%

## June Annual Rolling Totals Summary - Overall Sales

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	6524	9365	11065	8007	5292	5429	7232	10386	10326	10642	11606
Total List Price	\$ 2,726,253,353	\$ 4,463,948,055	\$ 6,558,298,554	\$ 5,523,361,833	\$ 3,938,981,438	\$ 3,536,099,616	\$ 3,070,998,788	\$ 4,059,972,376	\$ 4,161,496,106	\$ 4,370,642,508	\$ 5,099,380,657
Told Sold Volume	\$ 2,556,812,971	\$ 4,193,256,818	\$ 6,250,946,921	\$ 5,249,061,425	\$ 3,627,839,106	\$ 3,185,921,699	\$ 2,729,214,604	\$ 3,659,038,197	\$ 3,765,143,868	\$ 3,990,952,430	\$ 4,748,543,403
List / Sell Ratio	93.78%	93.94%	95.31%	95.03%	92.10%	90.10%	88.87%	90.12%	90.48%	91.31%	93.12%
Average Sales Price	\$391,908.79	\$447,758.34	\$564,930	\$655,559	\$685,533	\$586,834	\$377,380	\$352,305	\$364,628	\$375,019	\$409,146
Average Days on Market	116	154	125	122	176	190	163	170	172	171	162
% Volume Compared to Previous Year	117.66%	164.00%	149.07%	83.97%	69.11%	87.82%	85.66%	134.07%	102.90%	106.00%	118.98%
% ASP Compared to Previous Year	102.91%	114.25%	126.17%	116.04%	104.57%	85.60%	64.31%	93.36%	103.50%	102.85%	109.10%