

**John R. Wood Inc., REALTORS**  
Closed Company Ranking Report thru 2013 07 31  
SELECT BROKERS BY SIDE & PRICE

A Market		(All)		Data		Side		Total Sum of Closed Volume	Total Count of Side
Code	SELECT COMPANY NAME	Sum of Closed Volume		Count of Side					
		L	S	L	S				
A	AMERIVEST	\$351,279,719	\$357,285,917	2,364	2,411	\$708,565,636	4,775		
	COLDWELL BANKER	\$21,698,920	\$20,666,260	144	135	\$42,365,180	279		
	DOWNING FRYE	\$35,540,238	\$28,756,402	245	192	\$64,296,640	437		
	GULF COAST INTERNATIONAL PROP	\$72,183,984	\$73,254,493	450	461	\$145,438,477	911		
	JOHN R WOOD	\$139,000	\$775,000	1	4	\$914,000	5		
	NAPLES ESTATE PROPERTIES	\$54,725,384	\$46,856,512	332	285	\$101,581,896	617		
	PREMIER PLUS REALTY COMPANY	\$184,500	\$184,500		1	\$184,500	1		
	PREMIER SOTHEBYS	\$39,564,750	\$48,467,065	243	299	\$88,031,815	542		
	ROYAL SHELL REAL ESTATE	\$16,914,555	\$12,702,051	94	72	\$29,616,606	166		
			\$8,322,950	\$11,421,300	51	64	\$19,744,250	115	
<b>A Total</b>		<b>\$600,369,500</b>	<b>\$600,369,500</b>	<b>3,924</b>	<b>3,924</b>	<b>\$1,200,739,000</b>	<b>7,848</b>		
B	AMERIVEST	\$348,687,172	\$359,510,842	1,034	1,062	\$708,198,014	2,096		
	COLDWELL BANKER	\$14,129,100	\$16,209,464	40	48	\$30,338,564	88		
	DOWNING FRYE	\$40,027,750	\$36,820,679	114	104	\$76,848,429	218		
	GULF COAST INTERNATIONAL PROP	\$105,946,722	\$107,465,785	300	309	\$213,412,507	609		
	JOHN R WOOD	\$2,249,000	\$2,337,000	6	6	\$4,586,000	12		
	NAPLES ESTATE PROPERTIES	\$109,154,455	\$96,014,273	311	270	\$205,168,728	581		
	PREMIER PLUS REALTY COMPANY	\$475,000	\$475,000		1	\$475,000	1		
	PREMIER SOTHEBYS	\$44,268,250	\$52,947,308	133	154	\$97,215,558	287		
	ROYAL SHELL REAL ESTATE	\$58,978,450	\$53,555,800	161	148	\$112,534,250	309		
			\$19,403,750	\$17,508,498	52	49	\$36,912,248	101	
<b>B Total</b>		<b>\$742,844,649</b>	<b>\$742,844,649</b>	<b>2,151</b>	<b>2,151</b>	<b>\$1,485,689,298</b>	<b>4,302</b>		
C	AMERIVEST	\$136,889,244	\$160,568,115	230	267	\$297,457,359	497		
	CAMPBELL & PREBISH	\$7,169,799	\$9,998,500	12	17	\$17,168,299	29		
	COLDWELL BANKER	\$640,000	\$640,000	1		\$640,000	1		
	DOWNING FRYE	\$23,076,500	\$16,618,000	38	28	\$39,694,500	66		
	GULF COAST INTERNATIONAL PROP	\$74,653,600	\$66,445,550	122	110	\$141,099,150	232		
	JOHN R WOOD	\$1,765,000	\$1,650,000	3	3	\$3,415,000	6		
	NAPLES ESTATE PROPERTIES	\$78,479,880	\$65,253,725	132	108	\$143,733,605	240		
	PREMIER PLUS REALTY COMPANY	\$1,333,000	\$1,333,000		2	\$1,333,000	2		
	PREMIER SOTHEBYS	\$20,999,000	\$29,542,500	35	49	\$50,541,500	84		
	ROYAL SHELL REAL ESTATE	\$62,610,250	\$49,145,233	102	82	\$111,755,483	184		
		\$15,433,650	\$21,162,300	26	35	\$36,595,950	61		
<b>C Total</b>		<b>\$421,716,923</b>	<b>\$421,716,923</b>	<b>701</b>	<b>701</b>	<b>\$843,433,846</b>	<b>1,402</b>		
D	AMERIVEST	\$80,729,395	\$83,582,403	94	99	\$164,311,798	193		
	CAMPBELL & PREBISH	\$1,530,000	\$3,245,500	2	4	\$4,775,500	6		
	COLDWELL BANKER	\$935,000	\$935,000	1		\$935,000	1		
	DOWNING FRYE	\$15,939,000	\$18,162,991	18	21	\$34,101,991	39		
	GULF COAST INTERNATIONAL PROP	\$35,090,525	\$36,152,500	42	42	\$71,243,025	84		
	JOHN R WOOD	\$3,391,000	\$756,000	4	1	\$4,147,000	5		
	NAPLES ESTATE PROPERTIES	\$48,798,725	\$44,624,225	56	51	\$93,422,950	107		
	PREMIER PLUS REALTY COMPANY	\$1,800,000	\$932,534	2	1	\$2,732,534	3		
	PREMIER SOTHEBYS	\$12,030,501	\$17,621,493	14	20	\$29,651,994	34		
	ROYAL SHELL REAL ESTATE	\$61,278,500	\$47,855,500	70	54	\$109,134,000	124		
		\$3,642,000	\$12,231,500	4	14	\$15,873,500	18		
<b>D Total</b>		<b>\$265,164,646</b>	<b>\$265,164,646</b>	<b>307</b>	<b>307</b>	<b>\$530,329,292</b>	<b>614</b>		
E	AMERIVEST	\$157,050,614	\$216,102,261	117	158	\$373,152,875	275		
	CAMPBELL & PREBISH	\$9,069,100	\$9,138,000	7	7	\$18,207,100	14		
	COLDWELL BANKER	\$2,854,000	\$1,829,000	2	1	\$4,683,000	3		
	DOWNING FRYE	\$30,363,047	\$23,515,000	23	16	\$53,878,047	39		
	FORREST	\$69,690,900	\$70,659,151	51	51	\$140,350,051	102		
	GULF COAST INTERNATIONAL PROP	\$1,685,000	\$1,685,000	1		\$1,685,000	1		
	JOHN R WOOD	\$7,020,000	\$11,555,000	5	8	\$18,575,000	13		
	NAPLES ESTATE PROPERTIES	\$121,365,750	\$95,066,897	84	70	\$216,432,647	154		
	PREMIER PLUS REALTY COMPANY	\$11,530,000	\$1,575,000	7	1	\$13,105,000	8		
	PREMIER SOTHEBYS	\$8,595,600	\$29,766,152	7	21	\$38,361,752	28		
		\$142,406,750	\$111,254,300	101	78	\$253,661,050	179		

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A Market		(All)		Data		Side			
		Sum of Closed Volume		Count of Side		Total Sum of Closed Volume		Total Count of Side	
E	ROYAL SHELL REAL ESTATE	\$26,110,000	\$17,280,000	19	13	\$43,390,000			32
<b>E Total</b>		<b>\$587,740,761</b>	<b>\$587,740,761</b>	<b>424</b>	<b>424</b>	<b>\$1,175,481,522</b>			<b>848</b>
F	AMERIVEST	\$176,335,149	\$152,579,235	55	49	\$328,914,384			104
	CAMPBELL & PREBISH	\$4,375,000	\$7,700,000	2	3	\$12,075,000			5
	COLDWELL BANKER	\$12,570,000	\$6,600,000	4	2	\$19,170,000			6
	DOWNING FRYE	\$15,352,500	\$10,800,000	6	4	\$26,152,500			10
	FORREST	\$45,897,500	\$56,017,356	16	20	\$101,914,856			36
	GULF COAST INTERNATIONAL PROP	\$6,920,000	\$3,600,000	2	1	\$10,520,000			3
	JOHN R WOOD	\$18,356,000	\$15,664,000	5	5	\$34,020,000			10
	NAPLES ESTATE PROPERTIES	\$79,577,500	\$95,690,000	29	33	\$175,267,500			62
	PREMIER PLUS REALTY COMPANY	\$19,750,000	\$2,600,000	6	1	\$22,350,000			7
	PREMIER SOTHEBYS	\$9,005,000	\$28,692,000	3	10	\$37,697,000			13
	ROYAL SHELL REAL ESTATE	\$161,933,942	\$167,530,000	58	57	\$329,463,942			115
		\$14,530,000	\$17,130,000	6	7	\$31,660,000			13
<b>F Total</b>		<b>\$564,602,591</b>	<b>\$564,602,591</b>	<b>192</b>	<b>192</b>	<b>\$1,129,205,182</b>			<b>384</b>
G	CAMPBELL & PREBISH	\$27,000,000	\$53,650,000	5	7	\$80,650,000			12
	COLDWELL BANKER	\$16,090,000	\$24,390,000	2	3	\$40,480,000			5
	DOWNING FRYE	\$7,600,000		1		\$7,600,000			1
	FORREST	\$25,350,000	\$24,735,000	3	4	\$50,085,000			7
	GULF COAST INTERNATIONAL PROP	\$5,035,000	\$5,100,000	1	1	\$10,135,000			2
	JOHN R WOOD	\$7,750,000	\$20,500,000	1	2	\$28,250,000			3
	PREMIER SOTHEBYS	\$7,400,000	\$25,250,000	1	4	\$32,650,000			5
		\$131,475,000	\$74,075,000	18	11	\$205,550,000			29
<b>G Total</b>		<b>\$227,700,000</b>	<b>\$227,700,000</b>	<b>32</b>	<b>32</b>	<b>\$455,400,000</b>			<b>64</b>
#N/A				1	1				2
<b>#N/A Total</b>				<b>1</b>	<b>1</b>				<b>2</b>
Grand Total		<b>\$3,410,139,070</b>	<b>\$3,410,139,070</b>	<b>7,732</b>	<b>7,732</b>	<b>\$6,820,278,140</b>			<b>15,464</b>