

John R. Wood Inc., REALTORS
Closed Company Ranking Report thru 2013 07 31
Select Company Sides-Price Code

A Market		(All)																				Total Count of Side		Total Percent of Code	
SELECT COMPANY NAME	Side	Data		B		C		D		E		F		G		#N/A		Total Count of Side	Total Percent of Code						
		Count of Side	Percent of Code	Count of Side	Percent of Code	Count of Side	Percent of Code	Count of Side	Percent of Code	Count of Side	Percent of Code	Count of Side	Percent of Code	Count of Side	Percent of Code	Count of Side	Percent of Code								
	L	2,364	30.12%	1,034	24.04%	230	16.41%	94	15.31%	117	13.80%	55	14.32%	5	7.81%	1	50.00%	3,900	25.22%						
	S	2,411	30.72%	1,062	24.69%	267	19.04%	99	16.12%	158	18.63%	49	12.76%	7	10.94%	1	50.00%	4,054	26.22%						
Total		4,775	60.84%	2,096	48.72%	497	36.45%	193	31.43%	275	32.43%	104	27.08%	12	18.75%	2	100.00%	7,954	51.44%						
AMERIVEST	L	144	1.83%	40	0.93%	12	0.86%	2	0.33%	7	0.83%	2	0.52%		0.00%		0.00%	207	1.34%						
	S	135	1.72%	48	1.12%	17	1.21%	4	0.65%	7	0.83%	3	0.78%		0.00%		0.00%	214	1.38%						
AMERIVEST Total		279	3.56%	88	2.05%	29	2.07%	6	0.98%	14	1.66%	5	1.30%		0.00%		0.00%	421	2.72%						
CAMPBELL & PREBISH	L		0.00%		0.00%	1	0.07%	1	0.16%	2	0.24%	4	1.04%	2	3.13%		0.00%	10	0.06%						
	S		0.00%		0.00%	1	0.07%	1	0.16%	1	0.12%	2	0.52%	3	4.69%		0.00%	6	0.04%						
CAMPBELL & PREBISH Total			0.00%		0.00%	1	0.07%	1	0.16%	3	0.35%	6	1.56%	5	7.81%		0.00%	16	0.10%						
COLDWELL BANKER	L	245	3.12%	114	2.65%	38	2.71%	18	2.93%	23	2.71%	6	1.56%	1	1.56%		0.00%	445	2.89%						
	S	192	2.45%	104	2.42%	28	2.00%	21	3.42%	16	1.89%	4	1.04%		0.00%		0.00%	365	2.36%						
COLDWELL BANKER Total		437	5.57%	218	5.07%	66	4.71%	39	6.35%	39	4.60%	10	2.60%	1	1.56%		0.00%	810	5.24%						
DOWNING FRYE	L	450	5.73%	300	6.97%	122	8.70%	42	6.84%	51	6.01%	16	4.17%	3	4.69%		0.00%	984	6.30%						
	S	461	5.87%	309	7.18%	110	7.85%	42	6.84%	51	6.01%	20	5.21%	4	6.25%		0.00%	997	6.45%						
DOWNING FRYE Total		911	11.61%	609	14.16%	232	16.55%	84	13.68%	102	12.03%	36	9.38%	7	10.94%		0.00%	1,981	12.81%						
FORREST	L		0.00%		0.00%		0.00%		0.00%	1	0.12%	2	0.52%	1	1.56%		0.00%	4	0.03%						
	S		0.00%		0.00%		0.00%		0.00%		0.00%	1	0.26%	1	1.56%		0.00%	2	0.01%						
FORREST Total			0.00%		0.00%		0.00%		0.00%	1	0.12%	3	0.78%	2	3.13%		0.00%	6	0.04%						
GULF COAST INTERNATIONAL PROP	L	1	0.01%	6	0.14%	3	0.21%	4	0.65%	5	0.59%	5	1.30%	1	1.56%		0.00%	25	0.16%						
	S	4	0.05%	6	0.14%	3	0.21%	1	0.16%	8	0.94%	5	1.30%	2	3.13%		0.00%	29	0.19%						
GULF COAST INTERNATIONAL PROP Total		5	0.06%	12	0.28%	6	0.43%	5	0.81%	13	1.53%	10	2.60%	3	4.69%		0.00%	54	0.35%						
JOHN R WOOD	L	332	4.23%	311	7.23%	132	9.42%	56	9.12%	84	9.91%	29	7.55%	1	1.56%		0.00%	945	6.11%						
	S	285	3.63%	270	6.28%	108	7.70%	51	8.31%	70	8.25%	33	8.59%	4	6.25%		0.00%	821	5.31%						
JOHN R WOOD Total		617	7.86%	581	13.51%	240	17.12%	107	17.43%	154	18.16%	62	16.15%	5	7.81%		0.00%	1,766	11.42%						
NAPLES ESTATE PROPERTIES	L		0.00%		0.00%		0.00%	2	0.33%	7	0.83%	6	1.56%		0.00%		0.00%	15	0.10%						
	S	1	0.01%	1	0.02%	2	0.14%	1	0.16%	1	0.12%	1	0.26%		0.00%		0.00%	7	0.05%						
NAPLES ESTATE PROPERTIES Total		1	0.01%	1	0.02%	2	0.14%	3	0.49%	8	0.94%	7	1.82%		0.00%		0.00%	22	0.14%						
PREMIER PLUS REALTY COMPANY	L	243	3.10%	133	3.09%	35	2.50%	14	2.28%	7	0.83%	3	0.78%		0.00%		0.00%	435	2.81%						
	S	299	3.81%	154	3.58%	49	3.50%	20	3.26%	21	2.48%	10	2.60%		0.00%		0.00%	553	3.58%						
PREMIER PLUS REALTY COMPANY Total		542	6.91%	287	6.67%	84	5.99%	34	5.54%	28	3.30%	13	3.39%		0.00%		0.00%	988	6.39%						
PREMIER SOTHEBYS	L	94	1.20%	161	3.74%	102	7.28%	70	11.40%	101	11.91%	58	15.10%	18	28.13%		0.00%	604	3.91%						
	S	72	0.92%	148	3.44%	82	5.85%	54	8.79%	78	9.20%	57	14.84%	11	17.19%		0.00%	502	3.25%						
PREMIER SOTHEBYS Total		166	2.12%	309	7.18%	184	13.12%	124	20.20%	179	21.11%	115	29.95%	29	45.31%		0.00%	1,106	7.15%						
ROYAL SHELL REAL ESTATE	L	51	0.65%	52	1.21%	26	1.85%	4	0.65%	19	2.24%	6	1.56%		0.00%		0.00%	158	1.02%						
	S	64	0.82%	49	1.14%	35	2.50%	14	2.28%	13	1.53%	7	1.82%		0.00%		0.00%	182	1.18%						
ROYAL SHELL REAL ESTATE Total		115	1.47%	101	2.35%	61	4.35%	18	2.93%	32	3.77%	13	3.39%		0.00%		0.00%	340	2.20%						
Grand Total		7,848	100.00%	4,302	100.00%	1,402	100.00%	614	100.00%	848	100.00%	384	100.00%	64	100.00%	2	100.00%	15,464	100.00%						

John R. Wood Inc., REALTORS
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Select Company Volume-PriceCode

A Market

(All)

SELECT COMPANY NAME	Code	Data			
		Count of Side	Sum of Closed Volume	% of Closed Units	% of Closed Volume
	A	4,775	\$ 708,565,636	30.88%	10.39%
	B	2,096	\$ 708,198,014	13.56%	10.38%
	C	497	\$ 297,457,359	3.21%	4.36%
	D	193	\$ 164,311,798	1.25%	2.41%
	E	275	\$ 373,152,875	1.78%	5.47%
	F	104	\$ 328,914,384	0.67%	4.82%
	G	12	\$ 80,650,000	0.08%	1.18%
	#N/A	2		0.00%	0.00%
Total		7,954	\$ 2,661,250,066	51.43%	39.02%
AMERIVEST	A	279	\$ 42,365,180	1.80%	0.62%
	B	88	\$ 30,338,564	0.57%	0.44%
	C	29	\$ 17,168,299	0.19%	0.25%
	D	6	\$ 4,775,500	0.04%	0.07%
	E	14	\$ 18,207,100	0.09%	0.27%
	F	5	\$ 12,075,000	0.03%	0.18%
AMERIVEST Total		421	\$ 124,929,643	2.72%	1.83%
CAMPBELL & PREBISH	C	1	\$ 640,000	0.01%	0.01%
	D	1	\$ 935,000	0.01%	0.01%
	E	3	\$ 4,683,000	0.02%	0.07%
	F	6	\$ 19,170,000	0.04%	0.28%
	G	5	\$ 40,480,000	0.03%	0.59%
CAMPBELL & PREBISH Total		16	\$ 65,908,000	0.10%	0.97%
COLDWELL BANKER	A	437	\$ 64,296,640	2.83%	0.94%
	B	218	\$ 76,848,429	1.41%	1.13%
	C	66	\$ 39,694,500	0.43%	0.58%
	D	39	\$ 34,101,991	0.25%	0.50%
	E	39	\$ 53,878,047	0.25%	0.79%
	F	10	\$ 26,152,500	0.06%	0.38%
	G	1	\$ 7,600,000	0.01%	0.11%
COLDWELL BANKER Total		810	\$ 302,572,107	5.24%	4.44%
DOWNING FRYE	A	911	\$ 145,438,477	5.89%	2.13%
	B	609	\$ 213,412,507	3.94%	3.13%
	C	232	\$ 141,099,150	1.50%	2.07%
	D	84	\$ 71,243,025	0.54%	1.04%
	E	102	\$ 140,350,051	0.66%	2.06%
	F	36	\$ 101,914,856	0.23%	1.49%
	G	7	\$ 50,085,000	0.05%	0.73%
DOWNING FRYE Total		1,981	\$ 863,543,066	12.81%	12.66%
FORREST	E	1	\$ 1,685,000	0.01%	0.02%
	F	3	\$ 10,520,000	0.02%	0.15%
	G	2	\$ 10,135,000	0.01%	0.15%
FORREST Total		6	\$ 22,340,000	0.04%	0.33%
GULF COAST INTERNATIONAL PROF	A	5	\$ 914,000	0.03%	0.01%
	B	12	\$ 4,586,000	0.08%	0.07%
	C	6	\$ 3,415,000	0.04%	0.05%
	D	5	\$ 4,147,000	0.03%	0.06%
	E	13	\$ 18,575,000	0.08%	0.27%
	F	10	\$ 34,020,000	0.06%	0.50%
	G	3	\$ 28,250,000	0.02%	0.41%
GULF COAST INTERNATIONAL PROF Total		54	\$ 93,907,000	0.35%	1.38%
JOHN R WOOD	A	617	\$ 101,581,896	3.99%	1.49%
	B	581	\$ 205,168,728	3.76%	3.01%
	C	240	\$ 143,733,605	1.55%	2.11%
	D	107	\$ 93,422,950	0.69%	1.37%
	E	154	\$ 216,432,647	1.00%	3.17%
	F	62	\$ 175,267,500	0.40%	2.57%
	G	5	\$ 32,650,000	0.03%	0.48%
JOHN R WOOD Total		1,766	\$ 968,257,326	11.42%	14.20%
NAPLES ESTATE PROPERTIES	A	1	\$ 184,500	0.01%	0.00%
	B	1	\$ 475,000	0.01%	0.01%
	C	2	\$ 1,333,000	0.01%	0.02%
	D	3	\$ 2,732,534	0.02%	0.04%
	E	8	\$ 13,105,000	0.05%	0.19%
	F	7	\$ 22,350,000	0.05%	0.33%
NAPLES ESTATE PROPERTIES Total		22	\$ 40,180,034	0.14%	0.59%
PREMIER PLUS REALTY COMPANY	A	542	\$ 88,031,815	3.51%	1.29%
	B	287	\$ 97,215,558	1.86%	1.43%
	C	84	\$ 50,541,500	0.54%	0.74%
	D	34	\$ 29,651,994	0.22%	0.43%

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Select Company Volume-PriceCode

A Market

(All)

		Data			
SELECT COMPANY NAME	Code	Count of Side	Sum of Closed Volume	% of Closed Units	% of Closed Volume
PREMIER PLUS REALTY COMPANY	E	28	\$ 38,361,752	0.18%	0.56%
	F	13	\$ 37,697,000	0.08%	0.55%
PREMIER PLUS REALTY COMPANY Total		988	\$ 341,499,619	6.39%	5.01%
PREMIER SOTHEBYS	A	166	\$ 29,616,606	1.07%	0.43%
	B	309	\$ 112,534,250	2.00%	1.65%
	C	184	\$ 111,755,483	1.19%	1.64%
	D	124	\$ 109,134,000	0.80%	1.60%
	E	179	\$ 253,661,050	1.16%	3.72%
	F	115	\$ 329,463,942	0.74%	4.83%
	G	29	\$ 205,550,000	0.19%	3.01%
PREMIER SOTHEBYS Total		1,106	\$ 1,151,715,331	7.15%	16.89%
ROYAL SHELL REAL ESTATE	A	115	\$ 19,744,250	0.74%	0.29%
	B	101	\$ 36,912,248	0.65%	0.54%
	C	61	\$ 36,595,950	0.39%	0.54%
	D	18	\$ 15,873,500	0.12%	0.23%
	E	32	\$ 43,390,000	0.21%	0.64%
	F	13	\$ 31,660,000	0.08%	0.46%
ROYAL SHELL REAL ESTATE Total		340	\$ 184,175,948	2.20%	2.70%
Grand Total		15,464	\$ 6,820,278,140	100.00%	100.00%