

August Annual Rolling Totals Summary - Sales from \$0 - \$249,999											
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	3996	4572	2202	705	1026	1948	4805	6376	6468	6414	6462
Total List Price	\$ 691,664,113	\$ 834,628,102	\$ 439,985,543	\$ 145,257,372	\$ 213,359,620	\$ 377,480,303	\$ 695,036,385	\$ 907,451,887	\$ 909,637,098	\$ 955,599,494	\$ 1,023,825,385
Told Sold Volume	\$ 663,544,022	\$ 801,541,951	\$ 428,564,483	\$ 137,633,611	\$ 197,041,108	\$ 341,021,461	\$ 644,410,117	\$ 850,564,234	\$ 850,092,546	\$ 897,688,611	\$ 972,733,103
List / Sell Ratio	95.93%	96.04%	97.40%	94.75%	92.35%	90.34%	92.72%	93.73%	93.45%	93.94%	95.01%
Average Sales Price	\$166,052.06	\$175,315.39	\$194,625	\$195,225	\$192,048	\$175,062	\$134,112	\$133,401	\$131,431	\$139,958	\$150,531
Average Days on Market	99	116	92	116	166	162	130	143	152	149	139
% Volume Compared to Previous Year	111.32%	120.80%	53.47%	32.12%	143.16%	173.07%	188.96%	131.99%	99.94%	105.60%	108.36%
% ASP Compared to Previous Year	107.25%	105.58%	111.01%	100.31%	98.37%	91.16%	76.61%	99.47%	98.52%	106.49%	107.55%

August Annual Rolling Totals Summary - Sales from \$250,000 - \$499,999											
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	1517	3011	5193	3486	2294	2067	1742	2234	2260	2379	3249
Total List Price	\$ 539,571,978	\$ 1,077,344,525	\$ 1,870,493,226	\$ 1,303,617,383	\$ 851,257,199	\$ 779,881,394	\$ 656,216,060	\$ 831,108,835	\$ 847,006,984	\$ 880,071,231	\$ 1,181,899,388
Told Sold Volume	\$ 514,939,289	\$ 1,036,595,225	\$ 1,826,071,958	\$ 1,258,134,896	\$ 796,474,848	\$ 712,654,818	\$ 595,774,101	\$ 764,696,242	\$ 783,026,686	\$ 817,614,843	\$ 1,119,601,579
List / Sell Ratio	95.43%	96.22%	97.63%	96.51%	93.56%	91.38%	90.79%	92.01%	92.45%	92.90%	94.73%
Average Sales Price	\$339,445.81	\$344,269.42	\$351,641	\$360,911	\$347,199	\$344,777	\$342,006	\$342,299	\$346,472	\$343,680	\$344,599
Average Days on Market	134	147	94	106	162	184	188	190	187	181	163
% Volume Compared to Previous Year	217.89%	201.30%	176.16%	68.90%	63.31%	89.48%	83.60%	128.35%	102.40%	104.42%	136.94%
% ASP Compared to Previous Year	98.67%	101.42%	102.14%	102.64%	96.20%	99.30%	99.20%	100.09%	101.22%	99.19%	100.27%

August Annual Rolling Totals Summary - Sales from \$500,000 to 749,999											
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	542	953	1686	1250	736	702	555	704	709	819	1072
Total List Price	\$ 348,845,157	\$ 607,807,139	\$ 1,057,904,944	\$ 783,403,592	\$ 474,590,956	\$ 464,969,628	\$ 369,467,435	\$ 463,168,851	\$ 466,806,031	\$ 530,596,613	\$ 682,410,733
Told Sold Volume	\$ 329,883,894	\$ 580,667,383	\$ 1,020,922,179	\$ 752,181,739	\$ 441,918,081	\$ 421,752,270	\$ 332,240,691	\$ 420,754,587	\$ 426,375,365	\$ 491,889,651	\$ 643,309,365
List / Sell Ratio	94.56%	95.53%	96.50%	96.01%	93.12%	90.71%	89.92%	90.84%	91.34%	92.71%	94.27%
Average Sales Price	\$608,641.87	\$609,304.70	\$605,529	\$601,745	\$600,432	\$600,787	\$598,632	\$597,663	\$601,376	\$600,598	\$600,102
Average Days on Market	171	190	133	124	174	209	203	232	217	199	191
% Volume Compared to Previous Year	105.52%	176.02%	175.82%	73.68%	58.75%	95.44%	78.78%	126.64%	101.34%	115.37%	130.78%
% ASP Compared to Previous Year	100.46%	100.11%	99.38%	99.38%	99.78%	100.06%	99.64%	99.84%	100.62%	99.87%	99.92%

August Annual Rolling Totals Summary - Sales from \$750,000 - \$999,999

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	259	466	815	552	359	305	222	310	300	350	456
Total List Price	\$ 240,225,967	\$ 418,036,544	\$ 724,638,715	\$ 492,174,316	\$ 331,236,592	\$ 292,822,660	\$ 216,039,579	\$ 296,323,989	\$ 283,125,963	\$ 327,329,629	\$ 420,750,771
Told Sold Volume	\$ 222,816,973	\$ 397,212,468	\$ 699,897,181	\$ 472,771,088	\$ 305,775,410	\$ 260,772,505	\$ 188,460,103	\$ 264,226,525	\$ 256,963,822	\$ 299,016,615	\$ 392,382,401
List / Sell Ratio	92.75%	95.02%	96.59%	96.06%	92.31%	89.05%	87.23%	89.17%	90.76%	91.35%	93.26%
Average Sales Price	\$860,297.19	\$852,387.27	\$858,770	\$856,469	\$851,742	\$854,992	\$848,919	\$852,344	\$856,546	\$854,333	\$860,488
Average Days on Market	185	224	157	152	186	223	233	249	215	223	208
% Volume Compared to Previous Year	106.77%	178.27%	176.20%	67.55%	64.68%	85.28%	72.27%	140.20%	97.25%	116.37%	131.22%
% ASP Compared to Previous Year	101.00%	99.08%	100.75%	99.73%	99.45%	100.38%	99.29%	100.40%	100.49%	99.74%	100.72%

August Annual Rolling Totals Summary - All Sales \$1M +

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	412	788	1332	971	836	689	458	650	692	730	911
Total List Price	\$ 960,593,709	\$ 1,798,804,017	\$ 2,856,797,443	\$ 2,132,225,066	\$ 2,045,040,197	\$ 1,641,783,400	\$ 1,189,178,938	\$ 1,598,103,078	\$ 1,682,313,774	\$ 1,665,813,628	\$ 2,135,635,796
Told Sold Volume	\$ 868,400,734	\$ 1,642,953,980	\$ 2,668,351,980	\$ 1,965,567,581	\$ 1,858,482,143	\$ 1,465,613,859	\$ 1,014,823,223	\$ 1,394,728,288	\$ 1,468,699,897	\$ 1,489,174,051	\$ 1,958,268,095
List / Sell Ratio	90.40%	91.34%	93.40%	92.18%	90.88%	89.27%	85.34%	87.27%	87.30%	89.40%	91.69%
Average Sales Price	\$2,107,768.77	\$2,084,966.98	\$2,003,267	\$2,024,271	\$2,223,065	\$2,127,161	\$2,215,771	\$2,145,736	\$2,122,399	\$2,039,964	\$2,149,581
Average Days on Market	242	277	236	209	260	254	270	260	268	258	224
% Volume Compared to Previous Year	98.44%	189.19%	162.41%	73.66%	94.55%	78.86%	69.24%	137.44%	105.30%	101.39%	131.50%
% ASP Compared to Previous Year	108.47%	98.92%	96.08%	101.05%	109.82%	95.69%	104.17%	96.84%	98.91%	96.12%	105.37%

August Annual Rolling Totals Summary - Sales \$1M - \$2M

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	265	516	906	659	500	428	284	422	447	492	595
Total List Price	\$ 397,661,809	\$ 779,333,319	\$ 1,331,278,743	\$ 971,412,827	\$ 778,156,928	\$ 675,641,130	\$ 451,276,547	\$ 659,837,006	\$ 690,018,275	\$ 755,517,338	\$ 900,506,698
Told Sold Volume	\$ 362,039,100	\$ 716,199,735	\$ 1,251,894,755	\$ 904,396,139	\$ 702,356,654	\$ 599,577,184	\$ 388,666,539	\$ 569,300,737	\$ 612,487,404	\$ 679,162,872	\$ 825,212,853
List / Sell Ratio	91.04%	91.90%	94.04%	93.10%	90.26%	88.74%	86.13%	86.28%	88.76%	89.89%	91.64%
Average Sales Price	\$1,366,185.28	\$1,387,983.98	\$1,381,782	\$1,372,377	\$1,404,713	\$1,400,881	\$1,368,544	\$1,349,054	\$1,370,218	\$1,380,412	\$1,386,912
Average Days on Market	232	252	220	184	223	245	246	240	263	247	225
% Volume Compared to Previous Year	82.18%	197.82%	174.80%	72.24%	77.66%	85.37%	64.82%	146.48%	107.59%	110.89%	121.50%
% ASP Compared to Previous Year	101.09%	101.60%	99.55%	99.32%	102.36%	99.73%	97.69%	98.58%	101.57%	100.74%	100.47%

August Annual Rolling Totals Summary - Sales \$2M - \$5M

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	129	238	383	276	286	222	151	199	215	211	274
Total List Price	\$ 423,947,900	\$ 758,368,038	\$ 1,170,614,700	\$ 884,557,239	\$ 877,803,269	\$ 702,460,270	\$ 524,442,391	\$ 658,450,073	\$ 711,795,499	\$ 681,362,290	\$ 889,799,099
Total Sold Volume	\$ 384,666,634	\$ 693,444,585	\$ 1,088,107,863	\$ 809,041,927	\$ 804,050,689	\$ 625,233,925	\$ 445,281,684	\$ 583,795,551	\$ 621,232,493	\$ 608,068,679	\$ 818,328,242
List / Sell Ratio	90.73%	91.44%	92.95%	91.46%	91.60%	89.01%	84.91%	88.66%	87.28%	89.24%	91.97%
Average Sales Price	\$2,981,911.89	\$2,913,632.71	\$2,841,013	\$2,931,311	\$2,811,366	\$2,816,369	\$2,948,885	\$2,933,646	\$2,889,453	\$2,881,842	\$2,986,599
Average Days on Market	258	328	265	255	312	262	314	294	281	274	225
% Volume Compared to Previous Year	122.45%	180.27%	156.91%	74.35%	99.38%	77.76%	71.22%	131.11%	106.41%	97.88%	134.58%
% ASP Compared to Previous Year	102.52%	97.71%	97.51%	103.18%	95.91%	100.18%	104.71%	99.48%	98.49%	99.74%	103.64%

August Annual Rolling Totals Summary - Sales \$5M +

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	18	34	43	36	50	39	23	29	30	27	42
Total List Price	\$ 138,984,000	\$ 261,102,660	\$ 354,904,000	\$ 276,255,000	\$ 389,080,000	\$ 263,682,000	\$ 213,460,000	\$ 279,815,999	\$ 280,500,000	\$ 228,934,000	\$ 345,329,999
Total Sold Volume	\$ 127,441,000	\$ 233,309,660	\$ 328,349,362	\$ 252,129,515	\$ 352,074,800	\$ 240,802,750	\$ 180,875,000	\$ 241,632,000	\$ 234,980,000	\$ 201,942,500	\$ 314,727,000
List / Sell Ratio	91.69%	89.36%	92.52%	91.27%	90.49%	91.32%	84.73%	86.35%	83.77%	88.21%	91.14%
Average Sales Price	\$7,080,055.56	\$6,862,048.82	\$7,636,032	\$7,003,598	\$7,041,496	\$6,174,429	\$7,864,130	\$8,332,138	\$7,832,667	\$7,479,352	\$7,493,500
Average Days on Market	280	312	318	307	339	318	273	323	243	329	202
% Volume Compared to Previous Year	92.78%	183.07%	140.74%	76.79%	139.64%	68.40%	75.11%	133.59%	97.25%	85.94%	155.85%
% ASP Compared to Previous Year	103.09%	96.92%	111.28%	91.72%	100.54%	87.69%	127.37%	105.95%	94.01%	95.49%	100.19%

August Annual Rolling Totals Summary - Overall Sales

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	6726	9790	11228	6964	5251	5711	7782	10274	10429	10692	12150
Total List Price	\$ 2,780,900,924	\$ 4,736,620,327	\$ 6,949,819,871	\$ 4,856,677,729	\$ 3,915,484,564	\$ 3,556,937,385	\$ 3,125,938,397	\$ 4,096,156,640	\$ 4,188,889,850	\$ 4,359,410,595	\$ 5,444,522,073
Total Sold Volume	\$ 2,605,330,912	\$ 4,458,971,007	\$ 6,643,807,781	\$ 4,586,288,915	\$ 3,599,691,590	\$ 3,201,814,913	\$ 2,775,708,235	\$ 3,694,969,876	\$ 3,785,158,316	\$ 3,995,383,771	\$ 5,086,294,543
List / Sell Ratio	93.69%	94.14%	95.60%	94.43%	91.93%	90.02%	88.80%	90.21%	90.36%	91.65%	93.42%
Average Sales Price	\$387,352.20	\$455,461.80	\$591,718	\$658,571	\$685,525	\$560,640	\$356,683	\$359,643	\$362,945	\$373,680	\$418,625
Average Days on Market	125	151	121	128	182	190	159	170	174	170	159
% Volume Compared to Previous Year	116.01%	171.15%	149.00%	69.03%	78.49%	88.95%	86.69%	133.12%	102.44%	105.55%	127.30%
% ASP Compared to Previous Year	99.21%	117.58%	129.92%	111.30%	104.09%	81.78%	63.62%	100.83%	100.92%	102.96%	112.03%