

2013 NA BN ES YTD Snapshot by Month - Jan

January Trm	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	317	50.08%	223	25.72%	55	9.43%	83	22.68%	100	26.81%	274	62.41%	450	63.11%	477	67.28%	446	62.38%	419	55.79%
\$250,000 - \$	172	27.17%	340	39.22%	265	45.45%	129	35.25%	138	37.00%	98	22.32%	146	20.48%	133	18.76%	155	21.68%	193	25.70%
\$500,000 - \$	52	8.21%	122	14.07%	114	19.55%	63	17.21%	47	12.60%	31	7.06%	55	7.71%	37	5.22%	52	7.27%	67	8.92%
\$750,000 - \$	35	5.53%	72	8.30%	53	9.09%	30	8.20%	25	6.70%	6	1.37%	18	2.52%	13	1.83%	20	2.80%	27	3.60%
\$1M - \$2M	34	5.37%	79	9.11%	55	9.43%	39	10.66%	41	10.99%	19	4.33%	24	3.37%	28	3.95%	29	4.06%	28	3.73%
\$2M - \$5M	20	3.16%	28	3.23%	38	6.52%	16	4.37%	17	4.56%	10	2.28%	17	2.38%	18	2.54%	13	1.82%	16	2.13%
Over \$5M	3	0.47%	3	0.35%	3	0.51%	6	1.64%	5	1.34%	1	0.23%	3	0.42%	3	0.42%	0	0.00%	1	0.13%
Total Over \$	57	9.00%	110	12.69%	96	16.47%	61	16.67%	63	16.89%	30	6.83%	44	6.17%	49	6.91%	42	5.87%	45	5.99%
TOTAL MAR	633	100.00%	867	100.00%	583	100.00%	366	100.00%	373	100.00%	439	100.00%	713	100.00%	709	100.00%	715	100.00%	751	100.00%

January Side	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	634	50.08%	446	25.72%	110	9.43%	166	22.68%	200	26.81%	548	62.41%	900	63.11%	954	67.28%	892	62.38%	838	55.79%
\$250,000 - \$	344	27.17%	680	39.22%	530	45.45%	258	35.25%	276	37.00%	196	22.32%	292	20.48%	266	18.76%	310	21.68%	386	25.70%
\$500,000 - \$	104	8.21%	244	14.07%	228	19.55%	126	17.21%	94	12.60%	62	7.06%	110	7.71%	74	5.22%	104	7.27%	134	8.92%
\$750,000 - \$	70	5.53%	144	8.30%	106	9.09%	60	8.20%	50	6.70%	12	1.37%	36	2.52%	26	1.83%	40	2.80%	54	3.60%
\$1M - \$2M	68	5.37%	158	9.11%	110	9.43%	78	10.66%	82	10.99%	38	4.33%	48	3.37%	56	3.95%	58	4.06%	56	3.73%
\$2M - \$5M	40	3.16%	56	3.23%	76	6.52%	32	4.37%	34	4.56%	20	2.28%	34	2.38%	36	2.54%	26	1.82%	32	2.13%
Over \$5M	6	0.47%	6	0.35%	6	0.51%	12	1.64%	10	1.34%	2	0.23%	6	0.42%	6	0.42%	0	0.00%	2	0.13%
Total Over \$	114	9.00%	220	12.69%	192	16.47%	122	16.67%	126	16.89%	60	6.83%	88	6.17%	98	6.91%	84	5.87%	90	5.99%
TOTAL MAR	1266	100.00%	1734	100.00%	1166	100.00%	732	100.00%	746	100.00%	878	100.00%	1426	100.00%	1418	100.00%	1430	100.00%	1502	100.00%

January YTD	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	317	50.08%	223	25.72%	55	9.43%	83	22.68%	100	26.81%	274	62.41%	450	63.11%	477	67.28%	446	62.38%	419	55.79%
\$250,000 - \$	172	27.17%	340	39.22%	265	45.45%	129	35.25%	138	37.00%	98	22.32%	146	20.48%	133	18.76%	155	21.68%	193	25.70%
\$500,000 - \$	52	8.21%	122	14.07%	114	19.55%	63	17.21%	47	12.60%	31	7.06%	55	7.71%	37	5.22%	52	7.27%	67	8.92%
\$750,000 - \$	35	5.53%	72	8.30%	53	9.09%	30	8.20%	25	6.70%	6	1.37%	18	2.52%	13	1.83%	20	2.80%	27	3.60%
\$1M - \$2M	34	5.37%	79	9.11%	55	9.43%	39	10.66%	41	10.99%	19	4.33%	24	3.37%	28	3.95%	29	4.06%	28	3.73%
\$2M - \$5M	20	3.16%	28	3.23%	38	6.52%	16	4.37%	17	4.56%	10	2.28%	17	2.38%	18	2.54%	13	1.82%	16	2.13%
Over \$5M	3	0.47%	3	0.35%	3	0.51%	6	1.64%	5	1.34%	1	0.23%	3	0.42%	3	0.42%	0	0.00%	1	0.13%
Total Over \$	57	9.00%	110	12.69%	96	16.47%	61	16.67%	63	16.89%	30	6.83%	44	6.17%	49	6.91%	42	5.87%	45	5.99%
TOTAL MAR	633	100.00%	867	100.00%	583	100.00%	366	100.00%	373	100.00%	439	100.00%	713	100.00%	709	100.00%	715	100.00%	751	100.00%

January YTD	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	634	50.08%	446	25.72%	110	9.43%	166	22.68%	200	26.81%	548	62.41%	900	63.11%	954	67.28%	892	62.38%	838	55.79%
\$250,000 - \$	344	27.17%	680	39.22%	530	45.45%	258	35.25%	276	37.00%	196	22.32%	292	20.48%	266	18.76%	310	21.68%	386	25.70%
\$500,000 - \$	104	8.21%	244	14.07%	228	19.55%	126	17.21%	94	12.60%	62	7.06%	110	7.71%	74	5.22%	104	7.27%	134	8.92%
\$750,000 - \$	70	5.53%	144	8.30%	106	9.09%	60	8.20%	50	6.70%	12	1.37%	36	2.52%	26	1.83%	40	2.80%	54	3.60%
\$1M - \$2M	68	5.37%	158	9.11%	110	9.43%	78	10.66%	82	10.99%	38	4.33%	48	3.37%	56	3.95%	58	4.06%	56	3.73%
\$2M - \$5M	40	3.16%	56	3.23%	76	6.52%	32	4.37%	34	4.56%	20	2.28%	34	2.38%	36	2.54%	26	1.82%	32	2.13%
Over \$5M	6	0.47%	6	0.35%	6	0.51%	12	1.64%	10	1.34%	2	0.23%	6	0.42%	6	0.42%	0	0.00%	2	0.13%
Total Over \$	114	9.00%	220	12.69%	192	16.47%	122	16.67%	126	16.89%	60	6.83%	88	6.17%	98	6.91%	84	5.87%	90	5.99%
TOTAL MAR	1266	100.00%	1734	100.00%	1166	100.00%	732	100.00%	746	100.00%	878	100.00%	1426	100.00%	1418	100.00%	1430	100.00%	1502	100.00%

2013 NA BN ES YTD Snapshot by Month - Feb

February Trs	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	356	50.71%	185	20.44%	35	7.80%	71	18.35%	126	30.29%	348	63.39%	491	64.44%	526	62.32%	523	62.41%	511	55.48%
\$250,000 - \$	199	28.35%	410	45.30%	243	54.12%	169	43.67%	155	37.26%	119	21.68%	170	22.31%	188	22.27%	170	20.29%	241	26.17%
\$500,000 - \$	62	8.83%	126	13.92%	65	14.48%	45	11.63%	56	13.46%	32	5.83%	45	5.91%	55	6.52%	75	8.95%	70	7.60%
\$750,000 - \$	32	4.56%	61	6.74%	48	10.69%	24	6.20%	14	3.37%	20	3.64%	21	2.76%	33	3.91%	18	2.15%	33	3.58%
\$1M - \$2M	37	5.27%	71	7.85%	35	7.80%	49	12.66%	39	9.38%	17	3.10%	26	3.41%	29	3.44%	33	3.94%	43	4.67%
\$2M - \$5M	13	1.85%	43	4.75%	15	3.34%	25	6.46%	23	5.53%	12	2.19%	7	0.92%	11	1.30%	18	2.15%	21	2.28%
Over \$5M	3	0.43%	9	0.99%	8	1.78%	4	1.03%	3	0.72%	1	0.18%	2	0.26%	2	0.24%	1	0.12%	2	0.22%
Total Over \$	53	7.55%	123	13.59%	58	12.92%	78	20.16%	65	15.63%	30	5.46%	35	4.59%	42	4.98%	52	6.21%	66	7.17%
TOTAL MAR	702	100.00%	905	100.00%	449	100.00%	387	100.00%	416	100.00%	549	100.00%	762	100.00%	844	100.00%	838	100.00%	921	100.00%

February Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	712	50.71%	370	20.44%	70	7.80%	142	18.35%	252	30.29%	696	63.39%	982	64.44%	1052	62.32%	1046	62.41%	1022	55.48%
\$250,000 - \$	398	28.35%	820	45.30%	486	54.12%	338	43.67%	310	37.26%	238	21.68%	340	22.31%	376	22.27%	340	20.29%	482	26.17%
\$500,000 - \$	124	8.83%	252	13.92%	130	14.48%	90	11.63%	112	13.46%	64	5.83%	90	5.91%	110	6.52%	150	8.95%	140	7.60%
\$750,000 - \$	64	4.56%	122	6.74%	96	10.69%	48	6.20%	28	3.37%	40	3.64%	42	2.76%	66	3.91%	36	2.15%	66	3.58%
\$1M - \$2M	74	5.27%	142	7.85%	70	7.80%	98	12.66%	78	9.38%	34	3.10%	52	3.41%	58	3.44%	66	3.94%	86	4.67%
\$2M - \$5M	26	1.85%	86	4.75%	30	3.34%	50	6.46%	46	5.53%	24	2.19%	14	0.92%	22	1.30%	36	2.15%	42	2.28%
Over \$5M	6	0.43%	18	0.99%	16	1.78%	8	1.03%	6	0.72%	2	0.18%	4	0.26%	4	0.24%	2	0.12%	4	0.22%
Total Over \$	106	7.55%	246	13.59%	116	12.92%	156	20.16%	130	15.63%	60	5.46%	70	4.59%	84	4.98%	104	6.21%	132	7.17%
TOTAL MAR	1404	100.00%	1810	100.00%	898	100.00%	774	100.00%	832	100.00%	1098	100.00%	1524	100.00%	1688	100.00%	1676	100.00%	1842	100.00%

February YTD	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	673	58.41%	408	23.02%	90	8.72%	154	20.45%	226	28.64%	622	62.96%	941	63.80%	1003	64.58%	969	62.40%	930	55.62%
\$250,000 - \$	371	27.79%	750	42.33%	508	49.22%	298	39.58%	293	37.14%	217	21.96%	316	21.42%	321	20.67%	325	20.93%	434	25.96%
\$500,000 - \$	114	8.54%	248	14.00%	179	17.34%	108	14.34%	103	13.05%	63	6.38%	100	6.78%	92	5.92%	127	8.18%	137	8.19%
\$750,000 - \$	67	5.02%	133	7.51%	101	9.79%	54	7.17%	39	4.94%	26	2.63%	39	2.64%	46	2.96%	38	2.45%	60	3.59%
\$1M - \$2M	71	5.32%	150	8.47%	90	8.72%	88	11.69%	80	10.14%	36	3.64%	50	3.39%	57	3.67%	62	3.99%	71	4.25%
\$2M - \$5M	33	2.47%	71	4.01%	53	5.14%	41	5.44%	40	5.07%	22	2.23%	24	1.63%	29	1.87%	31	2.00%	37	2.21%
Over \$5M	6	0.45%	12	0.68%	11	1.07%	10	1.33%	8	1.01%	2	0.20%	5	0.34%	5	0.32%	1	0.06%	3	0.18%
Total Over \$	110	8.24%	233	13.15%	154	14.92%	139	18.46%	128	16.22%	60	6.07%	79	5.36%	91	5.86%	94	6.05%	111	6.64%
TOTAL MAR	1335	100.00%	1772	100.00%	1032	100.00%	753	100.00%	789	100.00%	988	100.00%	1475	100.00%	1553	100.00%	1553	100.00%	1672	100.00%

February YTD	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	1346	50.41%	816	23.02%	180	8.72%	308	20.45%	452	28.64%	1244	62.96%	1882	63.80%	2006	64.58%	1938	62.40%	1860	55.62%
\$250,000 - \$	742	27.79%	1500	42.33%	1016	49.22%	596	39.58%	586	37.14%	434	21.96%	632	21.42%	642	20.67%	650	20.93%	868	25.96%
\$500,000 - \$	228	8.54%	496	14.00%	358	17.34%	216	14.34%	206	13.05%	126	6.38%	200	6.78%	184	5.92%	254	8.18%	274	8.19%
\$750,000 - \$	134	5.02%	266	7.51%	202	9.79%	108	7.17%	78	4.94%	52	2.63%	78	2.64%	92	2.96%	76	2.45%	120	3.59%
\$1M - \$2M	142	5.32%	300	8.47%	180	8.72%	176	11.69%	160	10.14%	72	3.64%	100	3.39%	114	3.67%	124	3.99%	142	4.25%
\$2M - \$5M	66	2.47%	142	7.08%	106	5.14%	82	5.44%	80	5.07%	44	2.23%	48	1.63%	58	1.87%	62	2.00%	74	2.21%
Over \$5M	12	0.45%	24	0.68%	22	1.07%	20	1.33%	16	1.01%	4	0.20%	10	0.34%	10	0.32%	2	0.06%	6	0.18%
Total Over \$	220	8.24%	466	13.15%	308	14.92%	278	18.46%	256	16.22%	120	6.07%	158	5.36%	182	5.86%	188	6.05%	222	6.64%
TOTAL MAR	2670	100.00%	3544	103.08%	2064	100.00%	1506	100.00%	1578	100.00%	1976	100.00%	2950	100.00%	3106	100.00%	3106	100.00%	3344	100.00%

2013 NA BN ES YTD Snapshot by Month - Mar

March Trans	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	489	45.45%	225	18.84%	61	8.92%	109	18.96%	198	34.49%	478	65.12%	692	61.57%	804	63.66%	670	56.16%	560	49.60%
\$250,000 - \$	329	30.58%	569	47.65%	336	49.12%	239	41.57%	209	35.89%	148	20.16%	248	22.06%	255	20.19%	281	23.55%	338	29.94%
\$500,000 - \$	105	9.76%	149	12.48%	114	16.67%	81	14.09%	79	13.76%	51	6.95%	83	7.38%	83	6.57%	117	9.81%	101	8.95%
\$750,000 - \$	43	4.00%	93	7.79%	69	10.09%	44	7.65%	25	4.36%	13	1.77%	29	2.58%	36	2.85%	48	4.02%	40	3.54%
\$1M - \$2M	68	6.32%	108	9.05%	71	10.38%	61	10.61%	38	6.62%	21	2.86%	40	3.56%	62	4.91%	55	4.61%	59	5.23%
\$2M - \$5M	37	3.44%	46	3.85%	30	4.39%	37	6.43%	25	4.36%	17	2.32%	26	2.31%	19	1.50%	17	1.42%	23	2.04%
Over \$5M	5	0.46%	4	0.34%	3	0.44%	4	0.70%	3	0.52%	6	0.82%	6	0.53%	4	0.32%	5	0.42%	8	0.71%
Total Over \$	110	10.22%	158	13.23%	104	15.20%	102	17.74%	66	11.50%	44	5.99%	72	6.41%	85	6.73%	77	6.45%	90	7.97%
TOTAL MAR	1076	100.00%	1194	100.00%	684	100.00%	575	100.00%	574	100.00%	734	100.00%	1124	100.00%	1263	100.00%	1193	100.00%	1129	100.00%

March Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	978	45.45%	450	18.84%	122	8.92%	218	18.96%	396	34.49%	956	65.12%	1384	61.57%	1608	63.66%	1340	56.16%	1120	49.60%
\$250,000 - \$	658	30.58%	1138	47.65%	672	49.12%	478	41.57%	412	35.89%	296	20.16%	496	22.06%	510	20.19%	562	23.55%	676	29.94%
\$500,000 - \$	210	9.76%	298	12.48%	228	16.67%	162	14.09%	158	13.76%	102	6.95%	166	7.38%	166	6.57%	234	9.81%	202	8.95%
\$750,000 - \$	86	4.00%	186	7.79%	138	10.09%	88	7.65%	50	4.36%	26	1.77%	58	2.58%	72	2.85%	96	4.02%	80	3.54%
\$1M - \$2M	136	6.32%	216	9.05%	142	10.38%	122	10.61%	76	6.62%	42	2.86%	80	3.56%	124	4.91%	110	4.61%	118	5.23%
\$2M - \$5M	74	3.44%	92	3.85%	60	4.39%	74	6.43%	50	4.36%	34	2.32%	52	2.31%	38	1.50%	34	1.42%	46	2.04%
Over \$5M	10	0.46%	8	0.34%	6	0.44%	8	0.70%	6	0.52%	12	0.82%	12	0.53%	8	0.32%	10	0.42%	16	0.71%
Total Over \$	220	10.22%	316	13.23%	208	15.20%	204	17.74%	132	11.50%	88	5.99%	144	6.41%	170	6.73%	154	6.45%	180	7.97%
TOTAL MAR	2152	100.00%	2388	100.00%	1368	100.00%	1150	100.00%	1148	100.00%	1468	100.00%	2248	100.00%	2528	100.00%	2386	100.00%	2258	100.00%

March YTD	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	1162	48.20%	633	21.34%	151	8.80%	263	19.80%	424	31.11%	1100	63.88%	1633	62.83%	1807	64.17%	1639	59.69%	1490	53.20%
\$250,000 - \$	700	29.03%	1319	44.47%	844	49.18%	537	40.44%	499	36.61%	365	21.20%	564	21.70%	576	20.45%	606	22.07%	772	27.56%
\$500,000 - \$	219	9.08%	397	13.39%	293	17.07%	189	14.23%	182	13.35%	114	6.62%	183	7.04%	175	6.21%	244	8.89%	238	8.50%
\$750,000 - \$	110	4.56%	226	7.62%	170	9.91%	98	7.38%	64	4.70%	39	2.26%	68	2.62%	82	2.91%	86	3.13%	100	3.57%
\$1M - \$2M	138	5.77%	258	8.70%	161	9.38%	149	11.22%	118	8.66%	57	3.31%	90	3.46%	119	4.23%	117	4.26%	130	4.64%
\$2M - \$5M	70	2.90%	117	3.94%	83	4.84%	78	5.87%	65	4.77%	39	2.26%	50	1.92%	48	1.70%	48	1.75%	60	2.14%
Over \$5M	11	0.46%	16	0.54%	14	0.82%	14	1.05%	11	0.81%	8	0.46%	11	0.42%	9	0.32%	6	0.22%	11	0.39%
Total Over \$	220	9.12%	391	13.18%	258	15.03%	241	18.15%	194	14.23%	104	6.04%	151	5.81%	176	6.25%	171	6.23%	201	7.18%
TOTAL MAR	2411	100.00%	2966	100.00%	1716	100.00%	1328	100.00%	1363	100.00%	1722	100.00%	2599	100.00%	2816	100.00%	2746	100.00%	2801	100.00%

March YTD	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	2324	48.20%	1266	21.34%	302	8.80%	526	19.80%	848	31.11%	2200	63.88%	3266	62.83%	3614	64.17%	3278	59.69%	2980	53.20%
\$250,000 - \$	1400	29.03%	2638	44.47%	1688	49.18%	1074	40.44%	998	36.61%	730	21.20%	1128	21.70%	1152	20.45%	1212	22.07%	1544	27.56%
\$500,000 - \$	438	9.08%	794	13.39%	586	17.07%	378	14.23%	364	13.35%	228	6.62%	366	7.04%	350	6.21%	488	8.89%	476	8.50%
\$750,000 - \$	220	4.56%	452	7.62%	340	9.91%	198	7.38%	128	4.70%	78	2.26%	136	2.62%	164	2.91%	172	3.13%	200	3.57%
\$1M - \$2M	278	5.77%	516	8.70%	322	9.38%	296	11.22%	236	8.66%	114	3.31%	180	3.46%	238	4.23%	234	4.26%	260	4.64%
\$2M - \$5M	140	2.90%	234	3.94%	166	4.84%	156	5.87%	130	4.77%	78	2.26%	100	1.92%	96	1.70%	96	1.75%	120	2.14%
Over \$5M	22	0.46%	32	0.54%	28	0.82%	28	1.05%	22	0.81%	16	0.46%	22	0.42%	18	0.32%	12	0.22%	22	0.39%
Total Over \$	440	9.12%	782	13.18%	516	15.03%	482	18.15%	388	14.23%	208	6.04%	302	5.81%	352	6.25%	342	6.23%	402	7.18%
TOTAL MAR	4822	100.00%	5932	100.00%	3432	100.00%	2656	100.00%	2726	100.00%	3444	100.00%	5198	100.00%	5632	100.00%	5492	100.00%	5602	100.00%

2013 NA BN ES YTD Snapshot by Month - Apr

April Transac	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	521	44.27%	182	13.38%	64	10.22%	127	21.78%	250	37.09%	514	63.14%	757	59.56%	753	59.62%	715	56.03%	747	49.67%
\$250,000 - \$	358	30.42%	676	49.71%	276	44.09%	224	38.42%	246	36.50%	166	20.39%	275	21.64%	268	21.22%	299	23.43%	428	28.46%
\$500,000 - \$	128	10.88%	215	15.81%	123	19.65%	80	13.72%	73	10.83%	61	7.49%	97	7.63%	103	8.16%	108	8.46%	142	9.44%
\$750,000 - \$	64	5.44%	111	8.16%	47	7.51%	50	8.58%	36	5.34%	22	2.70%	44	3.46%	38	3.01%	47	3.68%	60	3.99%
\$1M - \$2M	67	5.69%	127	9.34%	76	12.14%	60	10.29%	42	6.23%	36	4.42%	68	5.35%	60	4.75%	76	5.96%	79	5.25%
\$2M - \$5M	32	2.72%	46	3.38%	35	5.59%	37	6.35%	24	3.56%	13	1.60%	29	2.28%	40	3.17%	29	2.27%	45	2.99%
Over \$5M	7	0.59%	3	0.22%	5	0.80%	5	0.86%	3	0.45%	2	0.25%	1	0.08%	1	0.08%	2	0.16%	3	0.20%
Total Over \$	45	3.82%	176	12.94%	116	18.53%	102	17.50%	69	10.24%	51	6.27%	98	7.71%	101	8.00%	107	8.39%	127	8.44%
TOTAL MAR	1177	100.00%	1360	100.00%	626	100.00%	583	100.00%	674	100.00%	814	100.00%	1271	100.00%	1263	100.00%	1276	100.00%	1504	100.00%

April Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	1042	44.27%	364	13.38%	128	10.22%	254	21.78%	500	37.09%	1028	63.14%	1514	59.56%	1506	59.62%	1430	56.03%	1494	49.67%
\$250,000 - \$	716	30.42%	1352	49.71%	552	44.09%	448	38.42%	492	36.50%	332	20.39%	550	21.64%	536	21.22%	598	23.43%	856	28.46%
\$500,000 - \$	256	10.88%	430	15.81%	246	19.65%	160	13.72%	146	10.83%	122	7.49%	194	7.63%	206	8.16%	216	8.46%	284	9.44%
\$750,000 - \$	128	5.44%	222	8.16%	94	7.51%	100	8.58%	72	5.34%	44	2.70%	88	3.46%	76	3.01%	94	3.68%	120	3.99%
\$1M - \$2M	134	5.69%	254	9.34%	152	12.14%	120	10.29%	84	6.23%	72	4.42%	136	5.35%	120	4.75%	152	5.96%	158	5.25%
\$2M - \$5M	64	2.72%	92	3.38%	70	5.59%	74	6.35%	48	3.56%	26	1.60%	58	2.28%	80	3.17%	58	2.27%	90	2.99%
Over \$5M	14	0.59%	6	0.22%	10	0.80%	10	0.86%	6	0.45%	4	0.25%	2	0.08%	2	0.08%	4	0.16%	6	0.20%
Total Over \$	90	3.82%	352	12.94%	232	18.53%	204	17.50%	138	10.24%	102	6.27%	196	7.71%	202	8.00%	214	8.39%	254	8.44%
TOTAL MAR	2354	100.00%	2720	100.00%	1252	100.00%	1166	100.00%	1348	100.00%	1628	100.00%	2542	100.00%	2528	100.00%	2552	100.00%	3008	100.00%

April YTD Tr	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	1683	46.91%	815	18.84%	215	9.18%	390	20.41%	674	33.09%	1614	63.64%	2390	61.76%	2560	62.76%	2354	58.53%	2237	51.96%
\$250,000 - \$	1058	29.49%	1995	46.12%	1120	47.82%	761	39.82%	745	36.57%	531	20.94%	839	21.68%	844	20.69%	905	22.50%	1200	27.87%
\$500,000 - \$	347	9.67%	612	14.15%	416	17.76%	269	14.08%	255	12.52%	175	6.90%	280	7.24%	278	6.82%	352	8.75%	380	8.83%
\$750,000 - \$	174	4.85%	337	7.79%	217	9.27%	148	7.74%	100	4.91%	61	2.41%	112	2.89%	120	2.94%	133	3.31%	160	3.72%
\$1M - \$2M	206	5.74%	385	8.90%	237	10.12%	209	10.94%	160	7.85%	93	3.67%	158	4.08%	179	4.39%	193	4.80%	209	4.85%
\$2M - \$5M	102	2.84%	163	3.77%	118	5.04%	115	6.02%	89	4.37%	52	2.05%	79	2.04%	88	2.16%	77	1.91%	105	2.44%
Over \$5M	18	0.50%	19	0.44%	19	0.81%	19	0.99%	14	0.69%	10	0.39%	12	0.31%	10	0.25%	8	0.20%	14	0.33%
Total Over \$	265	7.39%	567	13.11%	374	15.97%	343	17.95%	263	12.91%	155	6.11%	249	6.43%	277	6.79%	278	6.91%	328	7.62%
TOTAL MAR	3588	100.00%	4326	100.00%	2342	100.00%	1911	100.00%	2037	100.00%	2536	100.00%	3870	100.00%	4079	100.00%	4022	100.00%	4305	100.00%

April YTD Si	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	3366	46.91%	1630	18.84%	430	9.18%	780	20.41%	1348	33.09%	3228	63.64%	4780	61.76%	5120	62.76%	4708	58.53%	4474	51.96%
\$250,000 - \$	2116	29.49%	3990	46.12%	2240	47.82%	1522	39.82%	1490	36.57%	1062	20.94%	1678	21.68%	1688	20.69%	1810	22.50%	2400	27.87%
\$500,000 - \$	694	9.67%	1224	14.15%	832	17.76%	538	14.08%	510	12.52%	350	6.90%	560	7.24%	556	6.82%	704	8.75%	760	8.83%
\$750,000 - \$	348	4.85%	674	7.79%	434	9.27%	296	7.74%	200	4.91%	122	2.41%	224	2.89%	240	2.94%	266	3.31%	320	3.72%
\$1M - \$2M	412	5.74%	770	8.90%	474	10.12%	418	10.94%	320	7.85%	186	3.67%	316	4.08%	358	4.39%	386	4.80%	418	4.85%
\$2M - \$5M	204	2.84%	326	3.77%	236	5.04%	230	6.02%	178	4.37%	104	2.05%	158	2.04%	176	2.16%	154	1.91%	210	2.44%
Over \$5M	36	0.50%	38	0.44%	38	0.81%	38	0.99%	28	0.69%	20	0.39%	24	0.31%	20	0.25%	16	0.20%	28	0.33%
Total Over \$	530	7.39%	1134	13.11%	748	15.97%	686	17.95%	526	12.91%	310	6.11%	498	6.43%	554	6.79%	556	6.91%	656	7.62%
TOTAL MAR	7176	100.00%	8652	100.00%	4684	100.00%	3822	100.00%	4074	100.00%	5072	100.00%	7740	100.00%	8158	100.00%	8044	100.00%	8610	100.00%

2013 NA BN ES YTD Snapshot by Month - May

May Transac	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	455	45.59%	160	13.23%	77	12.38%	127	21.06%	236	33.96%	576	64.43%	630	62.07%	626	56.70%	694	54.95%	692	49.96%
\$250,000 - \$	288	28.86%	583	48.22%	277	44.53%	240	39.80%	264	37.99%	179	20.02%	204	20.10%	262	23.73%	294	23.28%	351	25.34%
\$500,000 - \$	115	11.52%	206	17.04%	121	19.45%	106	17.58%	73	10.50%	60	6.71%	65	6.40%	73	6.61%	95	7.52%	129	9.31%
\$750,000 - \$	51	5.11%	92	7.61%	47	7.56%	45	7.46%	40	5.76%	23	2.57%	32	3.15%	45	4.08%	56	4.43%	71	5.13%
\$1M - \$2M	62	6.21%	119	9.84%	63	10.13%	55	9.12%	53	7.63%	38	4.25%	55	5.42%	61	5.53%	76	6.02%	104	7.51%
\$2M - \$5M	25	2.51%	46	3.80%	35	5.63%	26	4.31%	27	3.88%	17	1.90%	26	2.56%	31	2.81%	44	3.48%	28	2.02%
Over \$5M	2	0.20%	3	0.25%	2	0.32%	4	0.66%	2	0.29%	1	0.11%	3	0.30%	6	0.54%	4	0.32%	10	0.72%
Total Over \$	89	8.92%	166	13.90%	100	16.06%	85	14.10%	82	11.80%	56	6.26%	84	8.28%	98	8.88%	124	9.82%	142	10.25%
TOTAL MAR	998	100.00%	1209	100.00%	622	100.00%	603	100.00%	695	100.00%	894	100.00%	1015	100.00%	1104	100.00%	1263	100.00%	1385	100.00%

May Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	910	45.59%	320	13.23%	154	12.38%	254	21.06%	472	33.96%	1152	64.43%	1260	62.07%	1252	56.70%	1388	54.95%	1384	49.96%
\$250,000 - \$	576	28.86%	1166	48.22%	554	44.53%	480	39.80%	528	37.99%	358	20.02%	408	20.10%	524	23.73%	588	23.28%	702	25.34%
\$500,000 - \$	230	11.52%	412	17.04%	242	19.45%	212	17.58%	146	10.50%	120	6.71%	130	6.40%	146	6.61%	190	7.52%	258	9.31%
\$750,000 - \$	102	5.11%	184	7.61%	94	7.56%	90	7.46%	80	5.76%	46	2.57%	64	3.15%	90	4.08%	112	4.43%	142	5.13%
\$1M - \$2M	124	6.21%	238	9.84%	126	10.13%	110	9.12%	106	7.63%	76	4.25%	110	5.42%	122	5.53%	152	6.02%	208	7.51%
\$2M - \$5M	50	2.51%	92	3.80%	70	5.63%	52	4.31%	54	3.88%	34	1.90%	52	2.56%	62	2.81%	88	3.48%	56	2.02%
Over \$5M	4	0.20%	6	0.25%	4	0.32%	8	0.66%	4	0.29%	2	0.11%	6	0.30%	12	0.54%	8	0.32%	20	0.72%
Total Over \$	178	8.92%	336	13.90%	200	16.06%	170	14.10%	164	11.80%	112	6.26%	168	8.28%	196	8.88%	248	9.82%	284	10.25%
TOTAL MAR	1996	100.00%	2418	100.00%	1244	100.00%	1206	100.00%	1390	100.00%	1788	100.00%	2030	100.00%	2208	100.00%	2526	100.00%	2770	100.00%

May YTD Tr	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	2138	46.62%	975	17.62%	292	9.85%	517	20.56%	910	33.31%	2190	63.85%	3020	61.82%	3186	61.47%	3048	57.67%	2929	51.48%
\$250,000 - \$	1346	29.35%	2578	46.58%	1397	47.13%	1001	39.82%	1009	36.93%	710	20.70%	1043	21.35%	1106	21.34%	1199	22.69%	1551	27.26%
\$500,000 - \$	462	10.07%	818	14.78%	537	18.12%	375	14.92%	328	12.01%	235	6.85%	345	7.06%	351	6.77%	447	8.46%	509	8.95%
\$750,000 - \$	225	4.91%	429	7.75%	264	8.91%	193	7.68%	140	5.12%	84	2.45%	144	2.95%	165	3.18%	189	3.58%	231	4.06%
\$1M - \$2M	268	5.84%	504	9.11%	300	10.12%	264	10.50%	213	7.80%	131	3.82%	240	4.63%	240	4.63%	269	5.09%	313	5.50%
\$2M - \$5M	127	2.77%	209	3.78%	153	5.16%	141	5.61%	116	4.25%	69	2.01%	105	2.15%	119	2.30%	121	2.29%	133	2.34%
Over \$5M	20	0.44%	22	0.40%	21	0.71%	23	0.91%	16	0.59%	11	0.32%	15	0.31%	16	0.31%	12	0.23%	24	0.42%
Total Over \$	354	7.72%	735	13.28%	474	15.99%	428	17.02%	345	12.63%	211	6.15%	333	6.82%	375	7.24%	402	7.61%	470	8.26%
TOTAL MAR	4586	100.00%	5535	100.00%	2964	100.00%	2514	100.00%	2732	100.00%	3430	100.00%	4885	100.00%	5183	100.00%	5285	100.00%	5690	100.00%

May YTD Sid	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	4276	46.62%	1950	17.62%	584	9.85%	1034	20.56%	1820	33.31%	4380	63.85%	6040	61.82%	6372	61.47%	6096	57.67%	5858	51.48%
\$250,000 - \$	2692	29.35%	5156	46.58%	2794	47.13%	2002	39.82%	2018	36.93%	1420	20.70%	2086	21.35%	2212	21.34%	2398	22.69%	3102	27.26%
\$500,000 - \$	924	10.07%	1636	14.78%	1074	18.12%	750	14.92%	656	12.01%	470	6.85%	690	7.06%	702	6.77%	894	8.46%	1018	8.95%
\$750,000 - \$	450	4.91%	858	7.75%	528	8.91%	386	7.68%	280	5.12%	168	2.45%	288	2.95%	330	3.18%	378	3.58%	462	4.06%
\$1M - \$2M	536	5.84%	1008	9.11%	600	10.12%	528	10.50%	426	7.80%	262	3.82%	426	4.63%	480	4.63%	538	5.09%	626	5.50%
\$2M - \$5M	254	2.77%	418	3.78%	306	5.16%	282	5.61%	232	4.25%	138	2.01%	210	2.15%	238	2.30%	242	2.29%	266	2.34%
Over \$5M	40	0.44%	44	0.40%	42	0.71%	46	0.91%	32	0.59%	22	0.32%	30	0.31%	32	0.31%	24	0.23%	48	0.42%
Total Over \$	708	7.72%	1470	13.28%	948	15.99%	856	17.02%	690	12.63%	422	6.15%	666	6.82%	750	7.24%	804	7.61%	940	8.26%
TOTAL MAR	9172	100.00%	11070	100.00%	5928	100.00%	5028	100.00%	5464	100.00%	6860	100.00%	9770	100.00%	10366	100.00%	10570	100.00%	11380	100.00%

June Transactions	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	428	37.38%	123	10.03%	65	11.40%	103	18.73%	219	35.90%	572	62.72%	584	59.35%	583	55.79%	604	55.36%	531	46.91%
\$250,000 - \$499,999	405	35.37%	619	50.49%	285	50.00%	243	44.18%	193	31.64%	197	21.60%	233	23.68%	256	24.50%	289	26.49%	345	30.48%
\$500,000 - \$749,999	138	12.05%	217	17.70%	91	15.96%	70	12.73%	88	14.43%	61	6.69%	78	7.93%	91	8.71%	84	7.70%	112	9.89%
\$750,000 - \$999,999	69	6.03%	101	8.24%	42	7.37%	36	6.55%	36	5.90%	31	3.40%	26	2.64%	32	3.06%	34	3.12%	38	3.36%
\$1M - \$2M	71	6.20%	106	8.65%	62	10.88%	59	10.73%	41	6.72%	28	3.07%	38	3.86%	58	5.55%	56	5.13%	72	6.36%
\$2M - \$5M	30	2.62%	56	4.57%	23	4.04%	29	5.27%	26	4.26%	20	2.19%	23	2.34%	25	2.39%	22	2.02%	29	2.56%
Over \$5M	4	0.35%	4	0.33%	2	0.35%	10	1.82%	7	1.15%	3	0.33%	2	0.20%	0	0.00%	2	0.18%	5	0.44%
Total Over \$1M	105	9.17%	166	13.54%	87	15.26%	98	17.82%	74	12.13%	51	5.59%	63	6.40%	83	7.94%	80	7.33%	106	9.36%
TOTAL MARKET Number of Sales	1145	100.00%	1226	100.00%	570	100.00%	550	100.00%	610	100.00%	912	100.00%	984	100.00%	1045	100.00%	1091	100.00%	1132	100.00%

June Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	856	37.38%	246	10.03%	130	11.40%	206	18.73%	438	35.90%	1144	62.72%	1168	59.35%	1166	55.79%	1208	55.36%	1062	46.91%
\$250,000 - \$499,999	810	35.37%	1238	50.49%	570	50.00%	486	44.18%	386	31.64%	394	21.60%	466	23.68%	512	24.50%	578	26.49%	690	30.48%
\$500,000 - \$749,999	276	12.05%	434	17.70%	182	15.96%	140	12.73%	176	14.43%	122	6.69%	156	7.93%	182	8.71%	168	7.70%	224	9.89%
\$750,000 - \$999,999	138	6.03%	202	8.24%	84	7.37%	72	6.55%	72	5.90%	62	3.40%	52	2.64%	64	3.06%	68	3.12%	76	3.36%
\$1M - \$2M	142	6.20%	212	8.65%	124	10.88%	118	10.73%	82	6.72%	56	3.07%	76	3.86%	116	5.55%	112	5.13%	144	6.36%
\$2M - \$5M	60	2.62%	112	4.57%	46	4.04%	58	5.27%	52	4.26%	40	2.19%	46	2.34%	50	2.39%	44	2.02%	58	2.56%
Over \$5M	8	0.35%	8	0.33%	4	0.35%	20	1.82%	14	1.15%	6	0.33%	4	0.20%	0	0.00%	4	0.18%	10	0.44%
Total Over \$1M	210	9.17%	332	13.54%	174	15.26%	196	17.82%	148	12.13%	102	5.59%	126	6.40%	166	7.94%	160	7.33%	212	9.36%
TOTAL MARKET Number of Sides	2290	100.00%	2452	100.00%	1140	100.00%	1100	100.00%	1220	100.00%	1824	100.00%	1968	100.00%	2090	100.00%	2182	100.00%	2264	100.00%

June YTD Transactions	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	2566	44.77%	1098	16.24%	357	10.10%	620	20.23%	1129	33.78%	2762	63.61%	3604	61.41%	3769	60.52%	3652	57.28%	3460	50.72%
\$250,000 - \$499,999	1751	30.55%	3197	47.29%	1682	47.59%	1244	40.60%	1202	35.97%	907	20.89%	1276	21.74%	1362	21.87%	1488	23.34%	1896	27.79%
\$500,000 - \$749,999	600	10.47%	1035	15.31%	628	17.77%	445	14.52%	416	12.45%	296	6.82%	423	7.21%	442	7.10%	531	8.33%	621	9.10%
\$750,000 - \$999,999	294	5.13%	530	7.84%	306	8.66%	229	7.47%	176	5.27%	115	2.65%	170	2.90%	197	3.16%	223	3.50%	269	3.94%
\$1M - \$2M	339	5.92%	610	9.02%	362	10.24%	323	10.54%	254	7.60%	159	3.66%	251	4.28%	298	4.78%	325	5.10%	385	5.64%
\$2M - \$5M	157	2.74%	265	3.92%	176	4.98%	170	5.55%	142	4.25%	89	2.05%	128	2.18%	144	2.31%	143	2.24%	162	2.37%
Over \$5M	24	0.42%	26	0.38%	23	0.65%	33	1.08%	23	0.69%	14	0.32%	17	0.29%	16	0.26%	14	0.22%	29	0.43%
Total Over \$1M	459	8.01%	901	13.33%	561	15.87%	526	17.17%	419	12.54%	262	6.03%	396	6.75%	458	7.35%	482	7.56%	576	8.44%
TOTAL MARKET Number of Sales	5731	100.00%	6761	100.00%	3534	100.00%	3064	100.00%	3342	100.00%	4342	100.00%	5869	100.00%	6228	100.00%	6376	100.00%	6822	100.00%

June YTD Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	5132	44.77%	2196	16.24%	714	10.10%	1240	20.23%	2258	33.78%	5524	63.61%	7208	61.41%	7538	60.52%	7304	57.28%	6920	50.72%
\$250,000 - \$499,999	3502	30.55%	6394	47.29%	3364	47.59%	2488	40.60%	2404	35.97%	1814	20.89%	2552	21.74%	2724	21.87%	2976	23.34%	3792	27.79%
\$500,000 - \$749,999	1200	10.47%	2070	15.31%	1256	17.77%	890	14.52%	832	12.45%	592	6.82%	846	7.21%	884	7.10%	1062	8.33%	1242	9.10%
\$750,000 - \$999,999	588	5.13%	1060	7.84%	612	8.66%	458	7.47%	352	5.27%	230	2.65%	340	2.90%	394	3.16%	446	3.50%	538	3.94%
\$1M - \$2M	678	5.92%	1220	9.02%	724	10.24%	646	10.54%	508	7.60%	318	3.66%	502	4.28%	596	4.78%	650	5.10%	770	5.64%
\$2M - \$5M	314	2.74%	530	3.92%	352	4.98%	340	5.55%	284	4.25%	178	2.05%	256	2.18%	288	2.31%	286	2.24%	324	2.37%
Over \$5M	48	0.42%	52	0.38%	46	0.65%	66	1.08%	46	0.69%	28	0.32%	34	0.29%	32	0.26%	28	0.22%	58	0.43%
Total Over \$1M	918	8.01%	1802	13.33%	1122	15.87%	1052	17.17%	838	12.54%	524	6.03%	792	6.75%	916	7.35%	964	7.56%	1152	8.44%
TOTAL MARKET Number of Sides	11462	100.00%	13522	100.00%	7068	100.00%	6128	100.00%	6684	100.00%	8684	100.00%	11738	100.00%	12456	100.00%	12752	100.00%	13644	100.00%

2013 NA BN ES YTD Snapshot by Month - Jul

July Transac	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	369	41.84%	85	9.47%	51	13.25%	78	21.67%	218	42.08%	535	63.69%	444	60.16%	456	59.92%	464	59.79%	546	53.79%
\$250,000 - \$	333	37.76%	469	52.23%	200	51.95%	155	43.06%	180	34.75%	193	22.98%	151	20.46%	175	23.00%	174	22.42%	271	26.70%
\$500,000 - \$	84	9.52%	167	18.60%	59	15.32%	57	15.83%	55	10.62%	54	6.43%	52	7.05%	51	6.70%	61	7.86%	85	8.37%
\$750,000 - \$	41	4.65%	71	7.91%	27	7.01%	18	5.00%	20	3.86%	19	2.26%	30	4.07%	25	3.29%	29	3.74%	41	4.04%
\$1M - \$2M	34	3.85%	65	7.24%	30	7.79%	29	8.06%	30	5.79%	26	3.10%	39	5.28%	33	4.34%	36	4.64%	39	3.84%
\$2M - \$5M	17	1.93%	35	3.90%	16	4.16%	19	5.28%	12	2.32%	11	1.31%	14	1.90%	17	2.23%	9	1.16%	30	2.96%
Over \$5M	4	0.45%	6	0.67%	2	0.52%	4	1.11%	3	0.58%	2	0.24%	8	1.08%	4	0.53%	3	0.39%	3	0.30%
Total Over \$	55	6.24%	106	11.80%	48	12.47%	52	14.44%	45	8.69%	39	4.64%	61	8.27%	54	7.10%	48	6.19%	72	7.09%
TOTAL MAR	882	100.00%	898	100.00%	385	100.00%	360	100.00%	518	100.00%	840	100.00%	738	100.00%	761	100.00%	776	100.00%	1015	100.00%

July Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	738	41.84%	170	9.47%	102	13.25%	156	21.67%	436	42.08%	1070	63.69%	888	60.16%	912	59.92%	928	59.79%	1092	53.79%
\$250,000 - \$	666	37.76%	938	52.23%	400	51.95%	310	43.06%	360	34.75%	386	22.98%	302	20.46%	350	23.00%	348	22.42%	542	26.70%
\$500,000 - \$	168	9.52%	334	18.60%	118	15.32%	114	15.83%	110	10.62%	108	6.43%	104	7.05%	102	6.70%	122	7.86%	170	8.37%
\$750,000 - \$	82	4.65%	142	7.91%	54	7.01%	36	5.00%	40	3.86%	38	2.26%	60	4.07%	50	3.29%	58	3.74%	82	4.04%
\$1M - \$2M	68	3.85%	130	7.24%	60	7.79%	58	8.06%	60	5.79%	52	3.10%	78	5.28%	66	4.34%	72	4.64%	78	3.84%
\$2M - \$5M	34	1.93%	70	3.90%	32	4.16%	38	5.28%	24	2.32%	22	1.31%	28	1.90%	34	2.23%	18	1.16%	60	2.96%
Over \$5M	8	0.45%	12	0.67%	4	0.52%	8	1.11%	6	0.58%	4	0.24%	16	1.08%	8	0.53%	6	0.39%	6	0.30%
Total Over \$	110	6.24%	212	11.80%	96	12.47%	104	14.44%	90	8.69%	78	4.64%	122	8.27%	108	7.10%	96	6.19%	144	7.09%
TOTAL MAR	1764	100.00%	1796	100.00%	770	100.00%	720	100.00%	1036	100.00%	1680	100.00%	1476	100.00%	1522	100.00%	1552	100.00%	2030	100.00%

July YTD Tr	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	2935	44.38%	1183	15.45%	408	10.41%	698	20.39%	1347	34.90%	3297	63.62%	4048	61.27%	4225	60.45%	4116	57.55%	4006	51.12%
\$250,000 - \$	2084	31.51%	3666	47.87%	1882	48.02%	1399	40.86%	1382	35.80%	1100	21.23%	1427	21.60%	1537	21.99%	1662	23.24%	2167	27.65%
\$500,000 - \$	684	10.34%	1202	15.69%	687	17.53%	502	14.66%	471	12.20%	350	6.75%	475	7.19%	493	7.05%	592	8.28%	706	9.01%
\$750,000 - \$	335	5.07%	601	7.85%	333	8.50%	247	7.21%	196	5.08%	134	2.59%	200	3.03%	222	3.18%	252	3.52%	310	3.96%
\$1M - \$2M	373	5.64%	675	8.81%	392	10.00%	352	10.28%	284	7.36%	185	3.57%	290	4.39%	331	4.74%	361	5.05%	424	5.41%
\$2M - \$5M	174	2.63%	300	3.92%	192	4.90%	189	5.52%	154	3.99%	100	1.93%	142	2.15%	161	2.30%	152	2.13%	192	2.45%
Over \$5M	28	0.42%	32	0.42%	25	0.64%	37	1.08%	26	0.67%	16	0.31%	25	0.38%	20	0.29%	17	0.24%	32	0.41%
Total Over \$	514	7.77%	1007	13.15%	609	15.54%	578	16.88%	464	12.02%	301	5.81%	457	6.92%	512	7.33%	530	7.41%	648	8.27%
TOTAL MAR	6613	100.00%	7659	100.00%	3919	100.00%	3424	100.00%	3860	100.00%	5182	100.00%	6607	100.00%	6989	100.00%	7152	100.00%	7837	100.00%

July YTD Sid	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	5870	44.38%	2366	15.45%	816	10.41%	1396	20.39%	2694	34.90%	6594	63.62%	8096	61.27%	8450	60.45%	8232	57.55%	8012	51.12%
\$250,000 - \$	4168	31.51%	7332	47.87%	3764	48.02%	2798	40.86%	2764	35.80%	2200	21.23%	2854	21.60%	3074	21.99%	3324	23.24%	4334	27.65%
\$500,000 - \$	1368	10.34%	2404	15.69%	1374	17.53%	1004	14.66%	942	12.20%	700	6.75%	950	7.19%	986	7.05%	1184	8.28%	1412	9.01%
\$750,000 - \$	670	5.07%	1202	7.85%	666	8.50%	494	7.21%	392	5.08%	268	2.59%	400	3.03%	444	3.18%	504	3.52%	620	3.96%
\$1M - \$2M	746	5.64%	1350	8.81%	784	10.00%	704	10.28%	568	7.36%	370	3.57%	580	4.39%	662	4.74%	722	5.05%	848	5.41%
\$2M - \$5M	348	2.63%	600	3.92%	384	4.90%	378	5.52%	308	3.99%	200	1.93%	284	2.15%	322	2.30%	304	2.13%	384	2.45%
Over \$5M	56	0.42%	64	0.42%	50	0.64%	74	1.08%	52	0.67%	32	0.31%	50	0.38%	40	0.29%	34	0.24%	64	0.41%
Total Over \$	1028	7.77%	2014	13.15%	1218	15.54%	1156	16.88%	928	12.02%	602	5.81%	914	6.92%	1024	7.33%	1060	7.41%	1296	8.27%
TOTAL MAR	13226	100.00%	15318	100.00%	7838	100.00%	6848	100.00%	7720	100.00%	10364	100.00%	13214	100.00%	13978	100.00%	14304	100.00%	15674	100.00%

2013 NA BN ES YTD Snapshot by Month - Aug

August Trans	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	311	39.97%	91	9.84%	56	14.18%	87	22.96%	256	50.89%	487	66.62%	500	69.35%	522	65.17%	523	62.56%	530	53.97%
\$250,000 - \$	294	37.79%	478	51.68%	211	53.42%	169	44.59%	132	26.24%	149	20.38%	131	18.17%	177	22.10%	191	22.85%	270	27.49%
\$500,000 - \$	77	9.90%	189	20.43%	51	12.91%	53	13.98%	55	10.93%	41	5.61%	35	4.85%	49	6.12%	59	7.06%	79	8.04%
\$750,000 - \$	37	4.76%	65	7.03%	23	5.82%	24	6.33%	16	3.18%	18	2.46%	23	3.19%	14	1.75%	18	2.15%	32	3.26%
\$1M - \$2M	39	5.01%	79	8.54%	41	10.38%	33	8.71%	29	5.77%	27	3.69%	25	3.47%	24	3.00%	26	3.11%	42	4.28%
\$2M - \$5M	18	2.31%	20	2.16%	11	2.78%	11	2.90%	13	2.58%	6	0.82%	7	0.97%	12	1.50%	17	2.03%	26	2.65%
Over \$5M	2	0.26%	3	0.32%	2	0.51%	2	0.53%	2	0.40%	3	0.41%	0	0.00%	3	0.37%	2	0.24%	3	0.31%
Total Over \$	59	7.58%	102	11.03%	54	13.67%	46	12.14%	44	8.75%	36	4.92%	32	4.44%	39	4.87%	45	5.38%	71	7.23%
TOTAL MAR	778	100.00%	925	100.00%	395	100.00%	379	100.00%	503	100.00%	731	100.00%	721	100.00%	801	100.00%	836	100.00%	982	100.00%

August Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	622	39.97%	182	9.84%	112	14.18%	174	22.96%	512	50.89%	974	66.62%	1000	69.35%	1044	65.17%	1046	62.56%	1060	53.97%
\$250,000 - \$	588	37.79%	956	51.68%	422	53.42%	338	44.59%	264	26.24%	298	20.38%	262	18.17%	354	22.10%	382	22.85%	540	27.49%
\$500,000 - \$	154	9.90%	378	20.43%	102	12.91%	106	13.98%	110	10.93%	82	5.61%	70	4.85%	98	6.12%	118	7.06%	158	8.04%
\$750,000 - \$	74	4.76%	130	7.03%	46	5.82%	48	6.33%	32	3.18%	36	2.46%	46	3.19%	28	1.75%	36	2.15%	64	3.26%
\$1M - \$2M	78	5.01%	158	8.54%	82	10.38%	66	8.71%	58	5.77%	54	3.69%	50	3.47%	48	3.00%	52	3.11%	84	4.28%
\$2M - \$5M	36	2.31%	40	2.16%	22	2.78%	22	2.90%	26	2.58%	12	0.82%	14	0.97%	24	1.50%	34	2.03%	52	2.65%
Over \$5M	4	0.26%	6	0.32%	4	0.51%	4	0.53%	4	0.40%	6	0.41%	0	0.00%	6	0.37%	4	0.24%	6	0.31%
Total Over \$	118	7.58%	204	11.03%	108	13.67%	92	12.14%	88	8.75%	72	4.92%	64	4.44%	78	4.87%	90	5.38%	142	7.23%
TOTAL MAR	1556	100.00%	1850	100.00%	790	100.00%	758	100.00%	1006	100.00%	1462	100.00%	1442	100.00%	1602	100.00%	1672	100.00%	1964	100.00%

August YTD	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	3246	43.92%	1274	14.84%	464	10.76%	785	20.64%	1603	36.74%	3784	63.99%	4548	62.06%	4747	60.94%	4639	58.07%	4536	51.43%
\$250,000 - \$	2378	32.17%	4144	48.28%	2093	48.52%	1568	41.23%	1514	34.70%	1249	21.12%	1558	21.26%	1714	22.00%	1853	23.20%	2437	27.63%
\$500,000 - \$	761	10.30%	1391	16.20%	738	17.11%	555	14.59%	526	12.06%	391	6.61%	510	6.96%	542	6.96%	651	8.15%	785	8.90%
\$750,000 - \$	372	5.03%	666	7.76%	356	8.25%	271	7.13%	212	4.86%	152	2.57%	223	3.04%	236	3.03%	270	3.38%	342	3.88%
\$1M - \$2M	412	5.57%	754	8.78%	433	10.04%	385	10.12%	313	7.17%	212	3.59%	315	4.30%	355	4.56%	387	4.84%	466	5.28%
\$2M - \$5M	192	2.60%	320	3.73%	203	4.71%	200	5.26%	167	3.83%	106	1.79%	149	2.03%	173	2.22%	169	2.12%	218	2.47%
Over \$5M	30	0.41%	35	0.41%	27	0.63%	39	1.03%	28	0.64%	19	0.32%	25	0.34%	23	0.30%	19	0.24%	35	0.40%
Total Over \$	573	7.75%	1109	12.92%	663	15.37%	624	16.41%	508	11.64%	337	5.70%	489	6.67%	551	7.07%	575	7.20%	719	8.15%
TOTAL MAR	7391	100.00%	8584	100.00%	4314	100.00%	3803	100.00%	4363	100.00%	5913	100.00%	7328	100.00%	7790	100.00%	7988	100.00%	8819	100.00%

August YTD	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	6492	43.92%	2548	14.84%	928	10.76%	1570	20.64%	3206	36.74%	7568	63.99%	9096	62.06%	9494	60.94%	9278	58.07%	9072	51.43%
\$250,000 - \$	4756	32.17%	8288	48.28%	4186	48.52%	3136	41.23%	3028	34.70%	2498	21.12%	3116	21.26%	3428	22.00%	3706	23.20%	4874	27.63%
\$500,000 - \$	1522	10.30%	2782	16.20%	1476	17.11%	1110	14.59%	1052	12.06%	782	6.61%	1020	6.96%	1084	6.96%	1302	8.15%	1570	8.90%
\$750,000 - \$	744	5.03%	1332	7.76%	712	8.25%	542	7.13%	424	4.86%	304	2.57%	446	3.04%	472	3.03%	540	3.38%	684	3.88%
\$1M - \$2M	824	5.57%	1508	8.78%	866	10.04%	770	10.12%	626	7.17%	424	3.59%	630	4.30%	710	4.56%	774	4.84%	932	5.28%
\$2M - \$5M	384	2.60%	640	3.73%	406	4.71%	400	5.26%	334	3.83%	212	1.79%	298	2.03%	346	2.22%	338	2.12%	436	2.47%
Over \$5M	60	0.41%	70	0.41%	54	0.63%	78	1.03%	56	0.64%	38	0.32%	50	0.34%	46	0.30%	38	0.24%	70	0.40%
Total Over \$	1146	7.75%	2216	12.92%	1326	15.37%	1248	16.41%	1016	11.64%	674	5.70%	978	6.67%	1102	7.07%	1150	7.20%	1438	8.15%
TOTAL MAR	14782	100.00%	17168	100.00%	8628	100.00%	7606	100.00%	8726	100.00%	11826	100.00%	14656	100.00%	15580	100.00%	15976	100.00%	17638	100.00%

September	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013		
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	
Price Range																					
0 - \$249,999	234	37.38%	82	10.07%	54	13.92%	72	23.53%	224	47.06%	453	61.80%	433	66.62%	438	65.08%	435	61.61%	418	49.70%	
\$250,000 - \$	251	40.10%	432	53.07%	207	53.35%	137	44.77%	151	31.72%	174	23.74%	125	19.23%	143	21.25%	164	23.23%	250	29.73%	
\$500,000 - \$	67	10.70%	147	18.06%	46	11.86%	43	14.05%	43	9.03%	47	6.41%	43	6.62%	42	6.24%	60	8.50%	82	9.75%	
\$750,000 - \$	32	5.11%	66	8.11%	25	6.44%	15	4.90%	23	4.83%	17	2.32%	15	2.31%	19	2.82%	18	2.55%	41	4.88%	
\$1M - \$2M	24	3.83%	66	8.11%	23	5.93%	21	6.86%	19	3.99%	25	3.41%	25	3.85%	18	2.67%	22	3.12%	27	3.21%	
\$2M - \$5M	16	2.56%	20	2.46%	30	7.73%	17	5.56%	15	3.15%	16	2.18%	9	1.38%	11	1.63%	6	0.85%	20	2.38%	
Over \$5M	2	0.32%	1	0.12%	3	0.77%	1	0.33%	1	0.21%	1	0.14%	0	0.00%	2	0.30%	1	0.14%	3	0.36%	
Total Over \$	42	6.71%	87	10.69%	56	14.43%	39	12.75%	35	7.35%	42	5.73%	34	5.23%	31	4.61%	29	4.11%	50	5.95%	
TOTAL MAR	626	100.00%	814	100.00%	388	100.00%	306	100.00%	476	100.00%	733	100.00%	650	100.00%	673	100.00%	706	100.00%	841	100.00%	

September S	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013		
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	
Price Range																					
0 - \$249,999	468	37.38%	164	10.07%	108	13.92%	144	23.53%	448	47.06%	906	61.80%	866	66.62%	876	65.08%	870	61.61%	836	49.70%	
\$250,000 - \$	502	40.10%	864	53.07%	414	53.35%	274	44.77%	302	31.72%	348	23.74%	250	19.23%	286	21.25%	328	23.23%	500	29.73%	
\$500,000 - \$	134	10.70%	294	18.06%	92	11.86%	86	14.05%	86	9.03%	94	6.41%	86	6.62%	84	6.24%	120	8.50%	164	9.75%	
\$750,000 - \$	64	5.11%	132	8.11%	50	6.44%	30	4.90%	46	4.83%	34	2.32%	30	2.31%	38	2.82%	36	2.55%	82	4.88%	
\$1M - \$2M	48	3.83%	132	8.11%	46	5.93%	42	6.86%	38	3.99%	50	3.41%	50	3.85%	36	2.67%	44	3.12%	54	3.21%	
\$2M - \$5M	32	2.56%	40	2.46%	60	7.73%	34	5.56%	30	3.15%	32	2.18%	18	1.38%	22	1.63%	12	0.85%	40	2.38%	
Over \$5M	4	0.32%	2	0.12%	6	0.77%	2	0.33%	2	0.21%	2	0.14%	0	0.00%	4	0.30%	2	0.14%	6	0.36%	
Total Over \$	84	6.71%	174	10.69%	112	14.43%	78	12.75%	70	7.35%	84	5.73%	68	5.23%	62	4.61%	58	4.11%	100	5.95%	
TOTAL MAR	1252	100.00%	1628	100.00%	776	100.00%	612	100.00%	952	100.00%	1466	100.00%	1300	100.00%	1346	100.00%	1412	100.00%	1682	100.00%	

September Y	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013		
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	
Price Range																					
0 - \$249,999	3480	43.41%	1356	14.43%	518	11.02%	857	20.86%	1827	37.76%	4237	63.75%	4981	62.43%	5185	61.27%	5074	58.36%	4954	51.28%	
\$250,000 - \$	2629	32.79%	4576	48.69%	2300	48.92%	1705	41.49%	1665	34.41%	1423	21.41%	1683	21.10%	1857	21.94%	2017	23.20%	2687	27.82%	
\$500,000 - \$	828	10.33%	1538	16.37%	784	16.67%	598	14.55%	569	11.76%	438	6.59%	553	6.93%	584	6.90%	711	8.18%	867	8.98%	
\$750,000 - \$	404	5.04%	732	7.79%	381	8.10%	286	6.96%	235	4.86%	169	2.54%	238	2.98%	255	3.01%	288	3.31%	383	3.96%	
\$1M - \$2M	436	5.44%	820	8.73%	456	9.70%	406	9.88%	332	6.86%	237	3.57%	340	4.26%	373	4.41%	409	4.70%	493	5.10%	
\$2M - \$5M	208	2.59%	340	3.62%	233	4.96%	217	5.28%	182	3.76%	122	1.84%	158	1.98%	184	2.17%	175	2.01%	238	2.46%	
Over \$5M	32	0.40%	36	0.38%	30	0.64%	40	0.97%	29	0.60%	20	0.30%	25	0.31%	25	0.30%	20	0.23%	38	0.39%	
Total Over \$	615	7.67%	1196	12.73%	719	15.29%	663	16.14%	543	11.22%	379	5.70%	523	6.56%	582	6.88%	604	6.95%	769	7.96%	
TOTAL MAR	8017	100.00%	9398	100.00%	4702	100.00%	4109	100.00%	4839	100.00%	6646	100.00%	7978	100.00%	8463	100.00%	8694	100.00%	9660	100.00%	

September	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013		
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	
Price Range																					
0 - \$249,999	6960	43.41%	2712	14.43%	1036	11.02%	1714	20.86%	3654	37.76%	8474	63.75%	9962	62.43%	10370	61.27%	10148	58.36%	9908	51.28%	
\$250,000 - \$	5258	32.79%	9152	48.69%	4600	48.92%	3410	41.49%	3330	34.41%	2846	21.41%	3366	21.10%	3714	21.94%	4034	23.20%	5374	27.82%	
\$500,000 - \$	1656	10.33%	3076	16.37%	1568	16.67%	1196	14.55%	1138	11.76%	876	6.59%	1106	6.93%	1168	6.90%	1422	8.18%	1734	8.98%	
\$750,000 - \$	808	5.04%	1464	7.79%	762	8.10%	572	6.96%	470	4.86%	338	2.54%	476	2.98%	510	3.01%	576	3.31%	766	3.96%	
\$1M - \$2M	872	5.44%	1640	8.73%	912	9.70%	812	9.88%	664	6.86%	474	3.57%	680	4.26%	746	4.41%	818	4.70%	986	5.10%	
\$2M - \$5M	416	2.59%	680	3.62%	466	4.96%	434	5.28%	364	3.76%	244	1.84%	316	1.98%	368	2.17%	350	2.01%	476	2.46%	
Over \$5M	64	0.40%	72	0.38%	60	0.64%	80	0.97%	58	0.60%	40	0.30%	50	0.31%	50	0.30%	40	0.23%	76	0.39%	
Total Over \$	1230	7.67%	2392	12.73%	1438	15.29%	1326	16.14%	1086	11.22%	758	5.70%	1046	6.56%	1164	6.88%	1208	6.95%	1538	7.96%	
TOTAL MAR	16034	100.00%	18796	100.00%	9404	100.00%	8218	100.00%	9678	100.00%	13292	100.00%	15956	100.00%	16926	100.00%	17388	100.00%	19320	100.00%	

2013 NA BN ES YTD Snapshot by Month - Oct

October Trm	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	229	37.48%	52	9.25%	58	17.42%	91	25.71%	253	51.11%	465	63.09%	385	67.43%	434	67.08%	501	61.32%	370	48.56%
\$250,000 - \$	219	35.84%	296	52.67%	170	51.05%	136	38.42%	136	27.47%	159	21.57%	110	19.26%	114	17.62%	199	24.36%	262	34.38%
\$500,000 - \$	67	10.97%	104	18.51%	39	11.71%	53	14.97%	56	11.31%	52	7.06%	33	5.78%	38	5.87%	58	7.10%	54	7.09%
\$750,000 - \$	33	5.40%	47	8.36%	18	5.41%	26	7.34%	16	3.23%	24	3.26%	10	1.75%	20	3.09%	23	2.82%	31	4.07%
\$1M - \$2M	39	6.38%	36	6.41%	26	7.81%	33	9.32%	22	4.44%	25	3.39%	19	3.33%	28	4.33%	24	2.94%	29	3.81%
\$2M - \$5M	23	3.76%	25	4.45%	19	5.71%	14	3.95%	9	1.82%	12	1.63%	11	1.93%	12	1.85%	11	1.35%	13	1.71%
Over \$5M	1	0.16%	2	0.36%	3	0.90%	1	0.28%	3	0.61%	0	0.00%	3	0.53%	1	0.15%	1	0.12%	3	0.39%
Total Over \$	63	10.31%	63	11.21%	48	14.41%	48	13.56%	34	6.87%	37	5.02%	33	5.78%	41	6.34%	36	4.41%	45	5.91%
TOTAL MAR	611	100.00%	562	100.00%	333	100.00%	354	100.00%	495	100.00%	737	100.00%	571	100.00%	647	100.00%	817	100.00%	762	100.00%

October Side	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	458	37.48%	104	9.25%	116	17.42%	182	25.71%	506	51.11%	930	63.09%	770	67.43%	868	67.08%	1002	61.32%	740	48.56%
\$250,000 - \$	438	35.84%	592	52.67%	340	51.05%	272	38.42%	272	27.47%	318	21.57%	220	19.26%	228	17.62%	398	24.36%	524	34.38%
\$500,000 - \$	134	10.97%	208	18.51%	78	11.71%	106	14.97%	112	11.31%	104	7.06%	66	5.78%	76	5.87%	116	7.10%	108	7.09%
\$750,000 - \$	66	5.40%	94	8.36%	36	5.41%	52	7.34%	32	3.23%	48	3.26%	20	1.75%	40	3.09%	46	2.82%	62	4.07%
\$1M - \$2M	78	6.38%	72	6.41%	52	7.81%	66	9.32%	44	4.44%	50	3.39%	38	3.33%	56	4.33%	48	2.94%	58	3.81%
\$2M - \$5M	46	3.76%	50	4.45%	38	5.71%	28	3.95%	18	1.82%	24	1.63%	22	1.93%	24	1.85%	22	1.35%	26	1.71%
Over \$5M	2	0.16%	4	0.36%	6	0.90%	2	0.28%	6	0.61%	0	0.00%	6	0.53%	2	0.15%	2	0.12%	6	0.39%
Total Over \$	126	10.31%	126	11.21%	96	14.41%	96	13.56%	68	6.87%	74	5.02%	66	5.78%	82	6.34%	72	4.41%	90	5.91%
TOTAL MAR	1222	100.00%	1124	100.00%	666	100.00%	708	100.00%	990	100.00%	1474	100.00%	1142	100.00%	1294	100.00%	1634	100.00%	1524	100.00%

October YTD	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	3709	42.99%	1408	14.14%	576	11.44%	948	21.24%	2080	39.00%	4702	63.69%	5366	62.77%	5619	61.68%	5575	58.62%	5324	51.08%
\$250,000 - \$	2848	33.01%	4872	48.92%	2470	49.06%	1841	41.25%	1801	33.78%	1582	21.43%	1793	20.97%	1971	21.64%	2216	23.30%	2949	28.30%
\$500,000 - \$	895	10.37%	1642	16.49%	823	16.35%	651	14.59%	625	11.72%	490	6.64%	586	6.85%	622	6.83%	769	8.09%	921	8.84%
\$750,000 - \$	437	5.06%	779	7.82%	399	7.92%	312	6.99%	251	4.71%	193	2.61%	248	2.90%	275	3.02%	311	3.27%	414	3.97%
\$1M - \$2M	475	5.51%	856	8.59%	482	9.57%	439	9.84%	354	6.64%	282	3.55%	359	4.20%	401	4.40%	433	4.55%	522	5.01%
\$2M - \$5M	231	2.68%	365	3.66%	252	5.00%	231	5.18%	191	3.58%	134	1.81%	169	1.98%	196	2.15%	186	1.96%	251	2.41%
Over \$5M	33	0.38%	38	0.38%	33	0.66%	41	0.92%	32	0.60%	20	0.27%	28	0.33%	26	0.29%	21	0.22%	41	0.39%
Total Over \$	678	7.86%	1259	12.64%	767	15.23%	711	15.93%	577	10.82%	416	5.63%	556	6.50%	623	6.84%	640	6.73%	814	7.81%
TOTAL MAR	8628	100.00%	9960	100.00%	5035	100.00%	4463	100.00%	5334	100.00%	7383	100.00%	8549	100.00%	9110	100.00%	9511	100.00%	10422	100.00%

October YTD	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	7418	42.99%	2816	14.14%	1152	11.44%	1896	21.24%	4160	39.00%	9404	63.69%	10732	62.77%	11238	61.68%	11150	58.62%	10648	51.08%
\$250,000 - \$	5696	33.01%	9744	48.92%	4940	49.06%	3682	41.25%	3602	33.78%	3164	21.43%	3586	20.97%	3942	21.64%	4432	23.30%	5898	28.30%
\$500,000 - \$	1790	10.37%	3284	16.49%	1646	16.35%	1302	14.59%	1250	11.72%	980	6.64%	1172	6.85%	1244	6.83%	1538	8.09%	1842	8.84%
\$750,000 - \$	874	5.06%	1558	7.82%	798	7.92%	624	6.99%	502	4.71%	386	2.61%	496	2.90%	550	3.02%	622	3.27%	828	3.97%
\$1M - \$2M	950	5.51%	1712	8.59%	964	9.57%	878	9.84%	708	6.64%	524	3.55%	718	4.20%	802	4.40%	866	4.55%	1044	5.01%
\$2M - \$5M	462	2.68%	730	3.66%	504	5.00%	462	5.18%	382	3.58%	268	1.81%	338	1.98%	392	2.15%	372	1.96%	502	2.41%
Over \$5M	66	0.38%	76	0.38%	66	0.66%	82	0.92%	64	0.60%	40	0.27%	56	0.33%	52	0.29%	42	0.22%	82	0.39%
Total Over \$	1356	7.86%	2516	12.64%	1534	15.23%	1422	15.93%	1154	10.82%	832	5.63%	1112	6.50%	1246	6.84%	1280	6.73%	1628	7.81%
TOTAL MAR	17256	100.00%	19920	100.00%	10070	100.00%	8926	100.00%	10668	100.00%	14766	100.00%	17098	100.00%	18220	100.00%	19022	100.00%	20844	100.00%