

October Annual Rolling Totals Summary - Sales from \$0 - \$249,999											
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	4062	4354	1873	683	1077	2262	5246	6276	6522	6478	6317
Total List Price	\$ 708,428,039	\$ 802,169,201	\$ 381,769,058	\$ 140,367,219	\$ 222,821,476	\$ 424,686,887	\$ 742,780,818	\$ 889,156,539	\$ 922,721,439	\$ 970,208,730	\$ 1,018,824,441
Totd Sold Volume	\$ 679,439,924	\$ 770,464,306	\$ 372,503,496	\$ 132,767,618	\$ 204,358,738	\$ 385,453,835	\$ 689,934,789	\$ 833,451,139	\$ 862,388,848	\$ 912,971,584	\$ 969,208,275
List / Sell Ratio	95.91%	96.05%	97.57%	94.59%	91.71%	90.76%	92.89%	93.74%	93.46%	94.10%	95.13%
Average Sales Price	\$167,267.34	\$176,955.51	\$198,881	\$194,389	\$189,748	\$170,404	\$131,516	\$132,800	\$132,228	\$140,934	\$153,429
Average Days on Market	105	114	87	123	169	158	130	144	153	150	132
% Volume Compared to Previous Year	110.78%	113.40%	48.35%	35.64%	153.92%	188.62%	178.99%	120.80%	103.47%	105.87%	106.16%
% ASP Compared to Previous Year	106.93%	105.79%	112.39%	97.74%	97.61%	89.81%	77.18%	100.98%	99.57%	106.58%	108.87%

October Annual Rolling Totals Summary - Sales from \$250,000 - \$499,999											
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	1723	3165	5451	3135	2190	2081	1788	2136	2282	2485	3379
Total List Price	\$ 614,867,744	\$ 1,128,758,855	\$ 1,976,250,346	\$ 1,172,002,457	\$ 814,808,433	\$ 786,160,460	\$ 670,900,531	\$ 794,779,406	\$ 855,529,159	\$ 917,841,236	\$ 1,225,516,849
Totd Sold Volume	\$ 587,859,606	\$ 1,086,799,337	\$ 1,931,225,630	\$ 1,125,740,336	\$ 758,579,342	\$ 717,460,573	\$ 610,116,222	\$ 732,159,659	\$ 790,234,092	\$ 855,261,466	\$ 1,162,918,101
List / Sell Ratio	95.61%	96.28%	97.72%	96.05%	93.10%	91.26%	90.94%	92.12%	92.37%	93.18%	94.89%
Average Sales Price	\$341,183.75	\$343,380.52	\$354,288	\$359,088	\$346,383	\$344,767	\$341,228	\$342,771	\$346,290	\$344,170	\$344,160
Average Days on Market	141	143	90	115	165	186	191	189	187	181	153
% Volume Compared to Previous Year	241.70%	184.87%	177.70%	58.29%	67.38%	94.58%	85.04%	120.00%	107.93%	108.23%	135.97%
% ASP Compared to Previous Year	100.02%	100.64%	103.18%	101.35%	96.46%	99.53%	98.97%	100.45%	101.03%	99.39%	100.00%

October Annual Rolling Totals Summary - Sales from \$500,000 to 749,999											
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	573	996	1803	1084	747	705	555	681	713	857	1066
Total List Price	\$ 368,496,126	\$ 634,626,526	\$ 1,128,493,557	\$ 683,767,641	\$ 481,425,776	\$ 468,725,884	\$ 368,667,617	\$ 448,572,868	\$ 468,212,884	\$ 554,630,624	\$ 678,499,615
Totd Sold Volume	\$ 348,887,669	\$ 606,475,743	\$ 1,091,357,088	\$ 652,805,015	\$ 447,616,861	\$ 423,531,070	\$ 331,763,061	\$ 407,589,892	\$ 428,066,993	\$ 515,270,245	\$ 640,649,699
List / Sell Ratio	94.68%	95.56%	96.71%	95.47%	92.98%	90.36%	89.99%	90.86%	91.43%	92.90%	94.42%
Average Sales Price	\$608,879.00	\$608,911.39	\$605,301	\$602,219	\$599,219	\$600,753	\$597,771	\$598,517	\$600,374	\$601,249	\$600,985
Average Days on Market	179	188	128	126	181	211	209	231	215	200	185
% Volume Compared to Previous Year	109.82%	173.83%	179.95%	59.82%	68.57%	94.62%	78.33%	122.86%	105.02%	120.37%	124.33%
% ASP Compared to Previous Year	100.62%	100.01%	99.41%	99.49%	99.50%	100.26%	99.50%	100.12%	100.31%	100.15%	99.96%

October Annual Rolling Totals Summary - Sales from \$750,000 - \$999,999

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	266	489	863	482	357	303	224	294	314	352	482
Total List Price	\$ 246,136,654	\$ 439,383,044	\$ 766,988,604	\$ 430,065,726	\$ 330,912,367	\$ 291,331,040	\$ 218,109,424	\$ 279,784,290	\$ 296,301,962	\$ 328,590,328	\$ 443,350,926
Told Sold Volume	\$ 228,160,810	\$ 418,318,568	\$ 741,569,532	\$ 411,398,486	\$ 303,764,880	\$ 258,734,151	\$ 190,471,956	\$ 250,067,014	\$ 268,802,040	\$ 301,570,640	\$ 414,837,053
List / Sell Ratio	92.70%	95.21%	96.69%	95.66%	91.80%	88.81%	87.33%	89.38%	90.72%	91.78%	93.57%
Average Sales Price	\$857,747.41	\$855,457.19	\$859,293	\$853,524	\$850,882	\$853,908	\$850,321	\$850,568	\$856,057	\$856,735	\$860,658
Average Days on Market	199	223	154	148	193	216	240	252	212	226	200
% Volume Compared to Previous Year	109.39%	183.34%	177.27%	55.48%	73.84%	85.18%	73.62%	131.29%	107.49%	112.19%	137.56%
% ASP Compared to Previous Year	100.76%	99.73%	100.45%	99.33%	99.69%	100.36%	99.58%	100.03%	100.65%	100.08%	100.46%

October Annual Rolling Totals Summary - All Sales \$1M +

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	440	830	1377	925	819	671	468	638	697	723	942
Total List Price	\$ 1,021,745,413	\$ 1,907,180,648	\$ 2,912,853,418	\$ 2,099,852,211	\$ 1,975,368,295	\$ 1,623,078,282	\$ 1,194,052,728	\$ 1,572,869,287	\$ 1,689,126,901	\$ 1,639,687,406	\$ 2,235,445,706
Told Sold Volume	\$ 922,609,680	\$ 1,741,032,205	\$ 2,727,380,845	\$ 1,936,277,719	\$ 1,781,828,040	\$ 1,442,756,642	\$ 1,024,662,852	\$ 1,368,235,306	\$ 1,481,436,217	\$ 1,468,034,800	\$ 2,055,564,749
List / Sell Ratio	90.30%	91.29%	93.63%	92.21%	90.20%	88.89%	85.81%	86.99%	87.70%	89.53%	91.95%
Average Sales Price	\$2,096,840.18	\$2,097,629.16	\$1,980,669	\$2,093,273	\$2,175,614	\$2,150,159	\$2,189,451	\$2,144,569	\$2,125,447	\$2,030,477	\$2,182,128
Average Days on Market	256	272	234	222	250	249	272	262	264	259	217
% Volume Compared to Previous Year	106.02%	188.71%	156.65%	70.99%	92.02%	80.97%	71.02%	133.53%	108.27%	99.10%	140.02%
% ASP Compared to Previous Year	109.40%	100.04%	94.42%	105.69%	103.93%	98.83%	101.83%	97.95%	99.11%	95.53%	107.47%

October Annual Rolling Totals Summary - Sales \$1M - \$2M

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	288	535	945	606	505	415	293	416	449	492	604
Total List Price	\$ 435,463,513	\$ 809,522,950	\$ 1,382,400,843	\$ 902,766,347	\$ 781,652,107	\$ 660,446,431	\$ 462,292,337	\$ 654,165,215	\$ 686,539,402	\$ 754,753,116	\$ 911,878,817
Told Sold Volume	\$ 396,850,046	\$ 744,234,960	\$ 1,301,224,070	\$ 838,079,694	\$ 702,906,184	\$ 583,601,184	\$ 397,323,451	\$ 566,591,755	\$ 610,887,974	\$ 680,382,872	\$ 837,678,507
List / Sell Ratio	91.13%	91.94%	94.13%	92.83%	89.93%	88.36%	85.95%	86.61%	88.98%	90.15%	91.86%
Average Sales Price	\$1,377,951.55	\$1,391,093.38	\$1,376,957	\$1,382,970	\$1,391,893	\$1,406,268	\$1,356,053	\$1,361,999	\$1,360,552	\$1,382,892	\$1,386,885
Average Days on Market	245	246	217	185	229	239	244	244	259	250	220
% Volume Compared to Previous Year	91.21%	187.54%	174.84%	64.41%	83.87%	83.03%	68.08%	142.60%	107.82%	111.38%	123.12%
% ASP Compared to Previous Year	102.61%	100.95%	98.98%	100.44%	100.65%	101.03%	96.43%	100.44%	99.89%	101.64%	100.29%

October Annual Rolling Totals Summary - Sales \$2M - \$5M

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	134	259	389	280	268	215	155	191	218	205	292
Total List Price	\$ 446,497,900	\$ 817,805,038	\$ 1,181,598,575	\$ 894,880,864	\$ 836,436,188	\$ 672,354,851	\$ 552,250,391	\$ 617,583,073	\$ 728,437,499	\$ 663,555,290	\$ 941,992,890
Told Sold Volume	\$ 403,052,634	\$ 748,299,585	\$ 1,101,857,413	\$ 822,618,510	\$ 756,597,056	\$ 597,002,708	\$ 473,689,401	\$ 544,636,551	\$ 637,268,243	\$ 592,542,928	\$ 869,325,742
List / Sell Ratio	90.27%	91.50%	93.25%	91.92%	90.45%	88.79%	85.77%	88.19%	87.48%	89.30%	92.29%
Average Sales Price	\$3,007,855.48	\$2,889,187.59	\$2,832,538	\$2,937,923	\$2,823,123	\$2,776,757	\$3,056,061	\$2,851,500	\$2,923,249	\$2,890,453	\$2,977,143
Average Days on Market	275	321	264	287	278	258	328	291	277	274	208
% Volume Compared to Previous Year	123.94%	185.66%	147.25%	74.66%	91.97%	78.91%	79.34%	114.98%	117.01%	92.98%	146.71%
% ASP Compared to Previous Year	103.59%	96.05%	98.04%	103.72%	96.09%	98.36%	110.06%	93.31%	102.52%	98.88%	103.00%

October Annual Rolling Totals Summary - Sales \$5M +

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	18	36	43	39	46	41	20	31	30	26	46
Total List Price	\$ 139,784,000	\$ 279,852,660	\$ 348,854,000	\$ 302,205,000	\$ 357,280,000	\$ 290,277,000	\$ 179,510,000	\$ 301,120,999	\$ 274,150,000	\$ 221,379,000	\$ 381,573,999
Told Sold Volume	\$ 128,453,000	\$ 248,497,660	\$ 324,299,362	\$ 275,579,515	\$ 322,324,800	\$ 262,152,750	\$ 153,650,000	\$ 257,007,000	\$ 233,280,000	\$ 195,109,000	\$ 348,560,500
List / Sell Ratio	91.89%	88.80%	92.96%	91.19%	90.22%	90.31%	85.59%	85.35%	85.09%	88.13%	91.35%
Average Sales Price	\$7,136,277.78	\$6,902,712.78	\$7,541,846	\$7,066,141	\$7,007,061	\$6,393,970	\$7,682,500	\$8,290,548	\$7,776,000	\$7,504,192	\$7,577,402
Average Days on Market	298	308	329	340	322	305	250	330	242	312	226
% Volume Compared to Previous Year	107.26%	193.45%	130.50%	84.98%	116.96%	81.33%	58.61%	167.27%	90.77%	83.64%	178.65%
% ASP Compared to Previous Year	107.26%	96.73%	109.26%	93.69%	99.16%	91.25%	120.15%	107.91%	93.79%	96.50%	100.98%

October Annual Rolling Totals Summary - Overall Sales

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	7064	9834	11367	6309	5190	6022	8281	10025	10528	10895	12186
Total List Price	\$ 2,959,673,976	\$ 4,912,118,274	\$ 7,166,354,983	\$ 4,526,055,254	\$ 3,825,336,347	\$ 3,593,982,553	\$ 3,194,511,118	\$ 3,985,162,390	\$ 4,231,892,345	\$ 4,410,958,324	\$ 5,601,637,537
Told Sold Volume	\$ 2,772,703,689	\$ 4,623,090,159	\$ 6,864,036,591	\$ 4,258,989,174	\$ 3,496,147,861	\$ 3,227,936,271	\$ 2,846,948,880	\$ 3,591,503,010	\$ 3,830,928,190	\$ 4,053,108,735	\$ 5,243,177,877
List / Sell Ratio	93.68%	94.12%	95.78%	94.10%	91.39%	89.82%	89.12%	90.12%	90.53%	91.89%	93.60%
Average Sales Price	\$392,511.85	\$470,112.89	\$603,856	\$675,066	\$673,632	\$536,024	\$343,793	\$358,255	\$363,880	\$372,015	\$430,262
Average Days on Market	133	149	118	136	183	187	159	183	173	170	152
% Volume Compared to Previous Year	122.53%	166.74%	148.47%	62.05%	82.09%	92.33%	88.20%	126.15%	106.67%	105.80%	129.36%
% ASP Compared to Previous Year	101.61%	119.77%	128.45%	111.79%	99.79%	79.57%	64.14%	104.21%	101.57%	102.24%	115.66%