

November Annual Rolling Totals Summary - Sales from \$0 - \$249,999														
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales		3805	3955	4037	4290	1718	689	1103	2408	5435	6260	6574	6503	6246
Total List Price		\$ 575,391,177.00	\$ 648,582,174.00	\$ 706,717,202	\$ 793,795,121	\$ 352,941,841	\$ 141,072,324	\$ 227,866,206	\$ 443,328,126	\$ 764,452,694	\$ 884,461,662	\$ 935,496,211	\$ 978,396,195	\$ 1,015,146,422
Total Sold Volume		\$ 552,248,735.00	\$ 623,227,324.00	\$ 677,639,371	\$ 763,255,466	\$ 343,910,064	\$ 133,178,052	\$ 208,148,965	\$ 403,554,124	\$ 711,017,777	\$ 828,299,716	\$ 874,678,820	\$ 921,681,117	\$ 966,167,167
List / Sell Ratio		95.98%	96.09%	95.89%	96.15%	97.44%	94.40%	91.35%	91.03%	93.01%	93.65%	93.50%	94.20%	95.18%
Average Sales Price		\$145,137.64	\$157,579.60	\$167,857.16	\$177,915.03	\$200,180	\$193,292	\$188,712	\$167,589	\$130,822	\$132,316	\$133,051	\$141,732	\$154,686
Average Days on Market		100	87	108	113	86	125	174	155	130	145	152	150	127
% Volume Compared to Previous Year			112.85%	108.73%	112.63%	45.06%	38.72%	156.29%	193.88%	176.19%	116.49%	105.60%	105.37%	104.83%
% ASP Compared to Previous Year			108.57%	106.52%	105.99%	112.51%	96.56%	97.63%	88.81%	78.06%	101.14%	100.56%	106.52%	109.14%

November Annual Rolling Totals Summary - Sales from \$250,000 - \$499,999														
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales		615	726	1800	3244	5630	2908	2149	2041	1865	2108	2260	2685	3406
Total List Price		\$ 221,466,950.00	\$ 260,352,201.00	\$ 640,043,008	\$ 1,159,574,949	\$ 2,048,234,055	\$ 1,084,896,300	\$ 799,423,640	\$ 772,094,088	\$ 697,826,336	\$ 786,095,128	\$ 846,539,081	\$ 952,271,390	\$ 1,235,689,949
Total Sold Volume		\$ 211,594,843.00	\$ 248,097,094.00	\$ 612,149,141	\$ 1,117,149,372	\$ 2,001,638,618	\$ 1,039,373,321	\$ 742,121,118	\$ 704,340,178	\$ 635,113,720	\$ 725,177,813	\$ 781,846,724	\$ 888,912,767	\$ 1,173,159,173
List / Sell Ratio		95.29%	95.29%	95.64%	96.34%	97.73%	95.80%	92.83%	91.22%	91.01%	92.25%	92.36%	93.35%	94.94%
Average Sales Price		\$344,056.66	\$341,731.53	\$340,082.86	\$344,374.04	\$355,531	\$357,419	\$345,333	\$345,096	\$340,544	\$344,012	\$345,950	\$343,873	\$344,439
Average Days on Market		105	97	143	141	89	119	167	186	194	185	187	181	148
% Volume Compared to Previous Year			117.25%	246.74%	182.50%	179.17%	51.93%	71.40%	94.91%	90.17%	114.18%	107.81%	113.69%	131.98%
% ASP Compared to Previous Year			99.32%	99.52%	101.26%	103.24%	100.53%	96.62%	99.93%	98.68%	101.02%	100.56%	99.40%	100.16%

November Annual Rolling Totals Summary - Sales from \$500,000 to 749,999														
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales		480	541	561	1029	1882	984	737	703	562	685	711	877	1080
Total List Price		\$ 305,422,038.00	\$ 346,562,847.00	\$ 360,954,438	\$ 655,221,769	\$ 1,176,515,632	\$ 622,788,344	\$ 475,833,641	\$ 467,076,944	\$ 373,157,070	\$ 451,660,293	\$ 466,427,091	\$ 567,476,809	\$ 686,655,216
Total Sold Volume		\$ 290,660,946.00	\$ 327,906,584.00	\$ 341,650,197	\$ 626,263,708	\$ 1,138,737,115	\$ 592,162,155	\$ 442,157,845	\$ 421,588,596	\$ 335,787,561	\$ 410,409,947	\$ 427,272,387	\$ 527,673,151	\$ 648,532,573
List / Sell Ratio		95.17%	94.62%	94.65%	95.58%	96.79%	95.08%	92.92%	90.26%	89.99%	90.87%	91.60%	92.99%	94.45%
Average Sales Price		\$605,543.64	\$606,111.99	\$609,002.13	\$608,613.90	\$605,068	\$601,791	\$599,943	\$599,699	\$597,487	\$599,139	\$600,882	\$601,680	\$600,493
Average Days on Market		134	147	184	186	126	128	184	212	207	232	215	200	180
% Volume Compared to Previous Year			112.81%	104.19%	183.31%	181.83%	52.00%	74.67%	95.35%	79.65%	122.22%	104.10%	123.51%	122.90%
% ASP Compared to Previous Year			100.09%	100.48%	99.94%	99.42%	99.46%	99.69%	99.96%	99.63%	100.28%	100.29%	100.13%	99.80%

November Annual Rolling Totals Summary - Sales from \$750,000 - \$999,999														
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales		275	253	261	513	863	860	360	295	228	291	317	364	486
Total List Price		\$ 248,270,134.00	\$ 236,036,413.00	\$ 242,256,154	\$ 459,992,444	\$ 766,817,604	\$ 411,787,776	\$ 334,418,591	\$ 284,367,333	\$ 222,350,157	\$ 275,840,990	\$ 298,873,161	\$ 339,550,329	\$ 446,090,194
Total Sold Volume		\$ 237,585,246.00	\$ 215,195,049.00	\$ 224,076,060	\$ 439,054,068	\$ 741,379,099	\$ 392,712,970	\$ 306,092,329	\$ 252,115,151	\$ 193,828,456	\$ 247,634,014	\$ 271,220,040	\$ 311,986,140	\$ 417,795,660
List / Sell Ratio		95.70%	91.17%	92.50%	95.45%	96.68%	95.37%	91.53%	88.66%	87.17%	89.77%	90.75%	91.88%	93.66%
Average Sales Price		\$863,946.35	\$850,573.32	\$858,528.97	\$855,855.88	\$859,072	\$853,724	\$850,256	\$854,628	\$850,125	\$850,976	\$855,584	\$857,105	\$859,662
Average Days on Market		160	154	204	224	152	150	192	213	238	261	213	218	200
% Volume Compared to Previous Year			90.58%	104.13%	195.94%	168.86%	52.97%	77.94%	82.37%	76.88%	127.76%	109.52%	115.03%	133.91%
% ASP Compared to Previous Year			98.45%	100.94%	99.69%	100.38%	99.38%	99.59%	100.51%	99.47%	100.10%	100.54%	100.18%	100.30%

November Annual Rolling Totals Summary - All Sales \$1M +														
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales		347	462	450	842	1407	891	817	645	487	632	701	749	927
Total List Price		\$ 811,510,554.00	\$ 984,502,142.00	\$ 1,062,872,313	\$ 1,920,267,098	\$ 2,957,018,718	\$ 2,067,569,461	\$ 1,967,041,870	\$ 1,558,611,707	\$ 1,219,590,903	\$ 1,570,837,202	\$ 1,712,911,487	\$ 1,719,770,570	\$ 2,149,455,286
Total Sold Volume		\$ 768,599,149.00	\$ 886,339,416.00	\$ 958,523,180	\$ 1,756,647,371	\$ 2,770,656,899	\$ 1,904,097,365	\$ 1,771,887,737	\$ 1,382,660,529	\$ 1,045,733,028	\$ 1,365,631,030	\$ 1,505,754,057	\$ 1,538,842,437	\$ 1,983,549,135
List / Sell Ratio		94.71%	90.03%	90.18%	91.48%	93.70%	92.09%	90.08%	88.71%	85.74%	86.94%	87.91%	89.48%	92.28%
Average Sales Price		\$2,214,983.14	\$1,918,483.58	\$2,130,051.51	\$2,086,279.54	\$1,969,195	\$2,137,034	\$2,168,773	\$2,143,660	\$2,147,296	\$2,160,809	\$2,148,009	\$2,054,529	\$2,139,751
Average Days on Market		161	196	269	277	227	224	253	245	271	261	265	261	210
% Volume Compared to Previous Year			115.32%	108.14%	183.27%	157.72%	68.72%	93.06%	78.03%	75.63%	130.59%	110.26%	102.20%	128.90%
% ASP Compared to Previous Year			86.61%	111.03%	97.95%	94.39%	108.52%	101.49%	98.84%	100.17%	100.63%	99.41%	95.65%	104.15%

November Annual Rolling Totals Summary - Sales \$1M - \$2M														
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales		221	328	290	551	968	571	505	398	312	408	453	501	603
Total List Price		\$ 323,177,554.00	\$ 482,804,142.00	\$ 440,465,413	\$ 829,219,550	\$ 1,416,024,993	\$ 855,024,697	\$ 779,767,582	\$ 636,807,856	\$ 490,104,512	\$ 641,044,130	\$ 694,135,988	\$ 769,721,280	\$ 906,559,397
Total Sold Volume		\$ 298,945,260.00	\$ 442,394,116.00	\$ 400,868,546	\$ 763,076,126	\$ 1,334,392,124	\$ 790,521,750	\$ 701,715,583	\$ 561,696,059	\$ 420,633,527	\$ 556,121,479	\$ 617,523,314	\$ 694,202,357	\$ 834,561,045
List / Sell Ratio		92.50%	91.63%	91.01%	92.02%	94.24%	92.46%	89.99%	88.20%	85.83%	86.75%	88.96%	90.19%	92.06%
Average Sales Price		\$1,352,693.48	\$1,348,762.55	\$1,382,305.33	\$1,384,893.15	\$1,378,504	\$1,384,451	\$1,389,536	\$1,411,297	\$1,348,184	\$1,363,043	\$1,363,186	\$1,385,633	\$1,384,015
Average Days on Market		159	191	252	257	209	182	239	231	242	242	262	248	216
% Volume Compared to Previous Year			147.98%	90.61%	190.36%	174.87%	59.24%	88.77%	80.05%	74.89%	132.21%	111.04%	112.42%	120.22%
% ASP Compared to Previous Year			99.71%	102.49%	100.19%	99.54%	100.43%	100.37%	101.57%	95.53%	101.10%	100.01%	101.65%	99.88%

November Annual Rolling Totals Summary - Sales \$2M - \$5M														
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales		108	116	140	254	397	280	265	210	153	194	216	222	280
Total List Price		\$ 347,638,000.00	\$ 368,379,000.00	\$ 468,232,900	\$ 799,489,888	\$ 1,202,734,725	\$ 894,544,764	\$ 830,744,288	\$ 662,071,851	\$ 538,629,391	\$ 633,219,073	\$ 719,080,499	\$ 729,230,290	\$ 885,208,890
Total Sold Volume		\$ 324,898,989.00	\$ 334,051,821.00	\$ 422,147,634	\$ 734,323,585	\$ 1,122,165,413	\$ 822,151,100	\$ 749,442,104	\$ 586,411,970	\$ 461,049,501	\$ 557,652,551	\$ 631,303,243	\$ 651,128,580	\$ 820,227,590
List / Sell Ratio		93.46%	90.68%	90.16%	91.85%	93.30%	91.91%	90.21%	88.57%	85.60%	88.07%	87.79%	89.29%	92.66%
Average Sales Price		\$3,008,323.97	\$2,879,757.08	\$3,015,340.24	\$2,891,037.74	\$2,826,613	\$2,936,254	\$2,828,083	\$2,792,438	\$3,013,395	\$2,874,498	\$2,922,700	\$2,933,012	\$2,929,384
Average Days on Market		159	211	296	316	263	294	270	258	333	288	274	285	196
% Volume Compared to Previous Year			102.82%	126.37%	173.95%	152.82%	73.26%	91.16%	78.25%	78.62%	120.95%	113.21%	103.14%	125.97%
% ASP Compared to Previous Year			95.73%	104.71%	95.88%	97.77%	103.88%	96.32%	98.74%	107.91%	95.39%	101.68%	100.35%	99.88%

November Annual Rolling Totals Summary - Sales \$5M +														
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales		18	18	20	37	42	40	47	37	22	30	32	26	44
Total List Price		\$ 140,695,000.00	\$ 133,319,000.00	\$ 154,174,000	\$ 291,557,660	\$ 338,259,000	\$ 318,000,000	\$ 356,530,000	\$ 259,732,000	\$ 190,857,000	\$ 296,573,999	\$ 299,695,000	\$ 220,819,000	\$ 357,688,999
Total Sold Volume		\$ 127,805,000.00	\$ 119,755,000.00	\$ 141,253,000	\$ 259,247,660	\$ 314,099,362	\$ 311,000,000	\$ 320,730,050	\$ 234,552,500	\$ 164,050,000	\$ 251,857,000	\$ 256,927,500	\$ 193,511,500	\$ 328,760,500
List / Sell Ratio		90.84%	89.83%	91.62%	88.92%	92.86%	9.78%	89.96%	90.31%	85.95%	84.92%	85.73%	87.63%	91.91%
Average Sales Price		\$7,100,277.78	\$6,653,055.56	\$7,062,650.00	\$7,006,693.51	\$7,478,556	\$777,500	\$6,824,044	\$6,339,257	\$7,456,818	\$8,395,233	\$8,028,984	\$7,442,750	\$7,471,830
Average Days on Market		202	196	312	315	318	345	301	324	250	332	247	295	226
% Volume Compared to Previous Year			93.70%	117.95%	183.53%	121.16%	9.90%	1031.29%	73.13%	69.94%	153.52%	102.01%	75.32%	169.89%
% ASP Compared to Previous Year			93.70%	106.16%	99.21%	106.73%	10.40%	877.69%	92.90%	117.63%	112.58%	95.64%	92.70%	100.39%

November Annual Rolling Totals Summary - Overall Sales														
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales		5522	5937	7109	9918	11500	5932	5166	6092	8577	9976	10563	11078	12145
Total List Price		\$ 2,162,060,853.00	\$ 2,476,035,777.00	\$ 3,012,843,115	\$ 4,988,851,381	\$ 7,301,527,850	\$ 4,328,114,205	\$ 3,804,583,948	\$ 3,525,478,198	\$ 3,277,377,130	\$ 3,968,895,275	\$ 4,260,247,031	\$ 4,557,465,283	\$ 5,533,031,067
Total Sold Volume		\$ 2,043,739,019.00	\$ 2,310,626,988.00	\$ 2,819,783,949	\$ 4,702,369,985	\$ 6,996,321,795	\$ 3,801,199,348	\$ 3,470,407,994	\$ 3,164,258,578	\$ 2,921,480,542	\$ 3,577,152,520	\$ 3,860,727,028	\$ 4,189,095,612	\$ 5,189,203,728
List / Sell Ratio		94.53%	93.32%	93.59%	94.26%	95.82%	87.83%	91.22%	89.75%	89.14%	90.13%	90.62%	91.92%	93.79%
Average Sales Price		\$370,108.48	\$389,191.00	\$396,649.87	\$474,124.82	\$608,376	\$640,796	\$671,779	\$519,412	\$340,618	\$358,576	\$365,495	\$378,145	\$427,271
Average Days on Market		110	105	137	149	116	139	186	184	160	171	173	171	147
% Volume Compared to Previous Year			113.06%	122.04%	166.76%	148.78%	54.33%	91.30%	91.18%	92.33%	122.44%	107.93%	108.51%	123.87%
% ASP Compared to Previous Year			105.16%	101.92%	119.53%	128.32%	105.33%	104.84%	77.32%	65.58%	105.27%	101.93%	103.46%	112.99%