

HISTORY OF LISTINGS PENDED

December 2004 PENDED SALES				December 2005 PENDED SALES				December 2006 PENDED SALES			
Price Category	Bonita	Naples	All	Bonita	Naples	All	Bonita	Naples	All		
0-249,999	61	170	231	24	29	53	19	51	70		
250,000-499,999	63	349	412	87	249	336	38	159	197		
500,000-749,999	16	93	109	32	91	123	20	42	62		
750,000-999,999	11	63	74	19	32	51	8	14	22		
1,000,000-1,999,999	18	59	77	15	44	59	16	28	44		
2,000,000-4,999,999	7	30	37	2	19	21	3	19	22		
5,000,000 and above	0	2	2	0	2	2	1	3	4		
Totals	176	766	942	179	466	645	105	316	421		

December 2007 PENDED SALES				December 2008 PENDED SALES				December 2009 PENDED SALES			
Price Category	Bonita	Naples	All	Bonita	Naples	All	Bonita/Estero	Naples	All		
0-249,999	23	79	102	77	398	475	133	571	704		
250,000-499,999	34	102	136	43	119	162	55	177	232		
500,000-749,999	15	39	54	10	34	44	17	49	66		
750,000-999,999	1	22	23	3	11	14	6	38	44		
1,000,000-1,999,999	10	38	48	7	15	22	9	39	48		
2,000,000-4,999,999	5	17	22	2	9	11	2	14	16		
5,000,000 and above	0	2	2	0	3	3	0	3	3		
Totals	88	299	387	142	589	731	222	891	1113		

DECEMBER 2010 PENDED SALES				DECEMBER 2011 PENDED SALES				December 2012 PENDED SALES			
Price Category	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All		
0-249,999	147	559	706	123	524	647	102	469	571		
250,000-499,999	54	152	206	57	144	201	56	192	248		
500,000-749,999	9	46	55	14	43	57	15	58	73		
750,000-999,999	7	26	33	7	56	63	8	24	32		
1,000,000-1,999,999	3	29	32	10	22	32	6	33	39		
2,000,000-4,999,999	1	20	21	2	16	18	2	22	24		
5,000,000 and above	0	3	3	0	0	0	0	1	1		
Totals	221	835	1056	213	805	1018	189	799	988		

DECEMBER 2013 PENDED SALES				DECEMBER 2014 PENDED SALES				December 2015 PENDED SALES			
Price Category	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All		
0-249,999	93	443	536	0	0	0	0	0	0		
250,000-499,999	73	250	323	0	0	0	0	0	0		
500,000-749,999	18	77	95	0	0	0	0	0	0		
750,000-999,999	13	27	40	0	0	0	0	0	0		
1,000,000-1,999,999	7	63	70	0	0	0	0	0	0		
2,000,000-4,999,999	5	36	41	0	0	0	0	0	0		
5,000,000 and above	0	8	8	0	0	0	0	0	0		
Totals	209	904	1113	0	0	0	0	0	0		

COMPARATIVE December PENDED SALES TOTALS											
Price Range	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	
0-249,999	231	53	70	102	475	704	706	647	571	536	
250,000-499,999	412	336	197	136	162	232	206	201	248	323	
500,000-749,999	109	123	62	54	44	66	55	57	73	95	
750,000-999,999	74	51	22	23	14	44	33	63	32	40	
1M-2M	77	59	44	48	22	48	32	32	39	70	
2M-5M	37	21	22	22	11	16	21	18	24	41	
5M+	2	2	4	2	3	3	3	0	1	8	
Totals	942	645	421	387	731	1113	1056	1018	988	1113	

COMPARATIVE ROLLING TOTALS OF PENDED SALES DURING THE PAST YEAR											
Price Range	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	
0-249,999	864	6166	949	1255	4148	9827	9999	9471	8909	8504	
250,000-499,999	1269	10452	3642	2847	2691	3152	3057	2977	3534	4741	
500,000-749,999	364	3223	1030	896	763	788	842	926	1119	1407	
750,000-999,999	197	1592	512	504	369	405	439	476	496	640	
1M-2M	204	1678	595	636	449	445	525	563	630	842	
2M-5M	90	759	320	343	246	213	248	270	316	410	
5M+	10	105	48	70	44	37	38	35	37	60	
Totals	2998	23975	7096	6551	8710	14867	15148	14718	15041	16604	

COMPARATIVE YEAR TO DATE TOTALS OF PENDED SALES THROUGH CURRENT MONTH											
Price Range	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	
0-249,999	864	1912	949	1255	4148	9827	9999	9471	8909	8504	
250,000-499,999	1269	7156	3642	2847	2691	3152	3057	2977	3534	4741	
500,000-749,999	364	2287	1030	896	763	788	842	926	1119	1407	
750,000-999,999	197	1075	512	504	369	405	439	476	496	640	
1M-2M	204	1196	595	636	449	445	525	563	630	842	
2M-5M	90	512	320	343	246	213	248	270	316	410	
5M+	10	65	48	70	44	37	38	35	37	60	
Totals	2998	14203	7096	6551	8710	14867	15148	14718	15041	16604	