

2013 NA-BN-ES Price Categories
 Twelve Month Rolling Average Report 0-250

12 Month Rolling Average Report - Sales Between \$0 - \$249,999 - Naples and Bonita Sales Reported By NABOR														
	# Sales	Total List Price	Total Sold Volume	List/Sell Ratio	YTD Median	Average Sales Price	Total DOM	Total 12 month DOM	Average DOM		Preceding 12 Month Rolling Total	Preceding 12 Month ASP	Preceding 12 Month Sales Count	12 Month Av. DOM
Jan-12	446	\$64,695,064	\$60,478,583	93.48%	\$ 135,000	\$135,602	69573	996,573	156	\$868,947,866	\$133,870	6491	154	
Feb-12	523	\$78,136,942	\$73,108,450	93.56%	\$ 135,000	\$139,787	68736	987,271	131	\$872,750,126	\$134,518	6488	152	
Mar-12	670	\$102,352,947	\$95,975,643	93.77%	\$ 136,500	\$143,247	98029	961,129	146	\$863,017,139	\$135,823	6354	151	
Apr-12	715	\$109,056,820	\$102,488,177	93.98%	\$ 140,000	\$143,340	114633	955,012	160	\$861,604,461	\$136,416	6316	151	
May-12	694	\$108,384,492	\$102,486,250	94.56%	\$ 140,000	\$147,675	111536	970,341	161	\$878,305,880	\$137,579	6384	152	
Jun-12	604	\$92,116,062	\$86,961,471	94.40%	\$ 140,000	\$143,976	86939	962,174	144	\$888,417,861	\$138,707	6405	150	
Jul-12	464	\$67,756,159	\$64,163,706	94.70%	\$ 140,000	\$138,284	73520	965,601	158	\$892,020,136	\$139,096	6413	151	
Aug-12	523	\$79,556,425	\$74,815,444	94.04%	\$ 139,900	\$143,051	73708	957,816	141	\$897,688,611	\$139,958	6414	149	
Sep-12	435	\$63,233,725	\$59,931,597	94.78%	\$ 140,000	\$137,774	66300	960,456	152	\$898,746,191	\$140,188	6411	150	
Oct-12	501	\$74,065,853	\$70,365,961	95.00%	\$ 139,900	\$140,451	73206	970,051	146	\$912,971,584	\$140,934	6478	150	
Nov-12	481	\$73,726,020	\$70,138,691	95.13%	\$ 140,000	\$145,818	70918	972,396	147	\$921,681,117	\$141,732	6503	150	
Dec-12	512	\$78,744,805	\$74,805,828	95.00%	\$ 140,000	\$146,105	75487	982,585	147	\$935,719,801	\$142,466	6568	150	
Jan-13	400	\$62,701,425	\$59,545,866	94.97%	\$ 147,000	\$148,865	54256	967,268	136	\$934,787,084	\$143,328	6522	148	
Feb-13	503	\$80,326,017	\$75,795,380	94.36%	\$ 150,000	\$150,687	69763	968,295	139	\$937,474,014	\$144,182	6502	149	
Mar-13	548	\$88,924,665	\$84,340,110	94.84%	\$ 151,000	\$153,905	73239	943,505	134	\$925,838,481	\$145,116	6380	148	
Apr-13	736	\$119,157,715	\$112,684,556	94.57%	\$ 151,000	\$153,104	101181	930,053	137	\$936,034,860	\$146,233	6401	145	
May-13	684	\$110,788,460	\$105,254,912	95.01%	\$ 152,000	\$153,881	94789	913,306	139	\$938,803,522	\$146,895	6391	143	
Jun-13	523	\$85,311,566	\$81,397,375	95.41%	\$ 153,900	\$155,636	75356	901,723	144	\$933,239,426	\$147,898	6310	143	
Jul-13	545	\$88,487,684	\$84,820,119	95.86%	\$ 154,000	\$155,633	69186	897,389	127	\$953,895,839	\$149,256	6391	140	
Aug-13	525	\$88,058,462	\$84,087,722	95.49%	\$ 155,000	\$160,167	68518	892,199	131	\$963,168,117	\$150,660	6393	140	
Sep-13	422	\$69,977,571	\$66,540,343	95.09%	\$ 155,000	\$157,679	37276	863,175	88	\$969,776,863	\$152,003	6380	135	
Oct-13	396	\$66,742,107	\$64,166,401	96.14%	\$ 155,000	\$162,036	38969	828,938	98	\$963,577,303	\$153,558	6275	132	
Nov-13	397	\$67,557,047	\$64,629,843	95.67%	\$ 155,100	\$162,796	27848	785,868	70	\$958,068,455	\$154,752	6191	127	
Dec-13	391	\$65,812,588	\$62,653,476	95.20%	\$ 156,643	\$160,239	26552	736,933	68	\$945,916,103	\$155,835	6070	121	

2013 NA-BN-ES Price Categories
 Twelve Month Rolling Average Report 250-500

12 Month Rolling Average Report - Sales Between \$250,000 - \$499,999 - Naples and Bonita Sales Reported By NABOR													
	# Sales	Total List Price	Total Sold Volume	List/Sell Ratio	YTD Median	Average Sales Price	Total DOM	Total 12 month DOM	Average DOM	Preceding 12 Month Rolling Total	Preceding 12 Month ASP	Preceding 12 Month Sales Count	12 Month Av. DOM
Jan-12	155	\$ 58,862,898	\$54,150,604	91.99%	\$344,750	\$349,359	26074	416,623	168	\$787,072,451	\$347,954	2262	184
Feb-12	170	\$ 63,043,499	\$58,510,453	92.81%	\$340,000	\$344,179	33793	417,152	199	\$780,074,262	\$347,627	2244	186
Mar-12	281	\$ 104,442,368	\$97,817,978	93.66%	\$335,000	\$348,107	51174	418,985	182	\$789,760,604	\$347,912	2270	185
Apr-12	299	\$ 108,589,795	\$100,828,863	92.85%	\$332,553	\$337,220	51522	418,658	172	\$796,275,799	\$346,056	2301	182
May-12	294	\$ 106,905,686	\$99,717,169	93.28%	\$330,000	\$339,174	53123	421,883	181	\$805,408,995	\$345,225	2333	181
Jun-12	289	\$ 108,531,178	\$100,641,533	92.73%	\$332,000	\$348,241	57284	429,346	198	\$816,268,686	\$344,999	2366	181
Jul-12	174	\$ 63,213,283	\$58,789,362	93.00%	\$330,000	\$337,870	30594	427,457	176	\$813,711,819	\$344,064	2365	181
Aug-12	191	\$ 68,803,006	\$64,557,247	93.83%	\$330,000	\$337,996	35040	431,457	183	\$817,614,843	\$343,680	2379	181
Sep-12	164	\$ 59,556,354	\$56,025,572	94.07%	\$330,000	\$341,619	30465	436,274	186	\$824,410,146	\$343,504	2400	182
Oct-12	199	\$ 73,642,475	\$69,482,135	94.35%	\$330,000	\$349,156	33531	448,609	168	\$855,261,466	\$344,170	2485	181
Nov-12	213	\$ 76,700,948	\$72,903,664	95.05%	\$330,000	\$342,271	38062	467,396	179	\$888,912,767	\$343,873	2585	181
Dec-12	217	\$ 78,842,195	\$74,153,972	94.05%	\$330,000	\$341,723	39041	479,703	180	\$907,578,552	\$343,000	2646	181
Jan-13	190	\$ 69,148,884	\$65,393,557	94.57%	\$335,000	\$344,177	33399	487,028	176	\$918,821,505	\$342,716	2681	182
Feb-13	239	\$ 87,360,010	\$82,166,656	94.06%	\$330,000	\$343,794	39990	493,225	167	\$942,477,708	\$342,719	2750	179
Mar-13	334	\$ 119,512,926	\$113,267,659	94.77%	\$328,000	\$339,125	54394	496,445	163	\$957,927,389	\$341,751	2803	177
Apr-13	424	\$ 156,232,946	\$148,502,075	95.05%	\$0	\$350,241	63489	508,412	150	\$1,005,600,601	\$343,443	2928	174
May-13	351	\$ 130,377,770	\$123,442,813	94.68%	\$335,000	\$351,689	54468	509,757	155	\$1,029,326,245	\$344,833	2985	171
Jun-13	343	\$ 126,242,880	\$119,929,568	95.00%	\$335,000	\$349,649	52635	505,108	153	\$1,048,614,280	\$345,052	3039	166
Jul-13	268	\$ 94,268,524	\$89,819,678	95.28%	\$335,000	\$335,148	43692	518,206	163	\$1,079,644,596	\$344,604	3133	165
Aug-13	271	\$ 97,836,905	\$93,262,586	95.32%	\$335,000	\$344,142	41131	524,297	152	\$1,108,349,935	\$344,958	3213	163
Sep-13	251	\$ 89,970,947	\$85,832,794	95.40%	\$335,000	\$341,963	29169	523,001	116	\$1,138,157,157	\$344,896	3300	158
Oct-13	283	\$ 100,487,337	\$95,763,236	95.30%	\$335,000	\$338,386	28708	518,178	101	\$1,164,438,258	\$344,101	3384	153
Nov-13	222	\$ 80,826,044	\$77,256,437	95.58%	\$335,000	\$348,002	21123	501,239	95	\$1,168,791,031	\$344,471	3393	148
Dec-13	274	\$ 99,478,021	\$94,613,084	95.11%	\$335,000	\$345,303	24292	486,490	89	\$1,189,250,143	\$344,710	3450	141

2013 NA-BN-ES Price Categories
 Twelve Month Rolling Average Report 500-750

12 Month Rolling Average Report - Sales Between \$500,000 - \$749,999 - Naples and Bonita Sales Reported By NABOR													
	# Sales	Total List Price	Total Sold Volume	List/Sell Ratio	YTD Median	Average Sales Price	Tot DOM	12 Mnth Total DOM	Average DOM	Preceding 12 Month Rolling Total	Preceding 12 Month ASP	Preceding 12 Month Sales Count	12 Month Av. DOM
Jan-12	52	\$32,919,248	\$30,657,500	93.13%	\$575,000	\$589,567	9,868	153,541	190	\$435,710,891	\$600,981	725	212
Feb-12	75	\$49,247,352	\$45,285,500	91.96%	\$580,000	\$603,807	14,070	157,098	188	\$447,940,491	\$601,262	745	211
Mar-12	117	\$75,523,074	\$69,754,715	92.36%	\$588,500	\$596,194	23,984	161,379	205	\$466,624,806	\$599,005	779	207
Apr-12	108	\$71,219,258	\$66,233,600	93.00%	\$595,000	\$613,274	24,853	164,366	230	\$470,527,661	\$600,163	784	210
May-12	95	\$60,461,649	\$56,825,456	93.99%	\$595,000	\$598,163	18,183	165,642	191	\$483,953,207	\$600,438	806	206
Jun-12	84	\$54,037,227	\$50,385,065	93.24%	\$595,000	\$599,822	13,464	158,550	160	\$479,785,146	\$600,482	799	198
Jul-12	61	\$39,675,360	\$36,576,471	92.19%	\$595,000	\$599,614	11,342	159,105	186	\$485,094,403	\$599,622	809	197
Aug-12	59	\$38,242,324	\$35,732,558	93.44%	\$595,000	\$605,637	11,819	163,075	200	\$491,889,651	\$600,598	819	199
Sep-12	60	\$39,507,188	\$36,684,215	92.85%	\$598,000	\$611,404	13,390	167,254	223	\$504,032,583	\$602,189	837	200
Oct-12	58	\$36,590,150	\$34,052,412	93.06%	\$595,000	\$587,111	12,907	171,218	223	\$515,270,245	\$601,249	857	200
Nov-12	58	\$37,698,775	\$35,382,355	93.86%	\$595,000	\$610,041	12,333	175,747	213	\$527,673,151	\$601,680	877	200
Dec-12	87	\$55,043,570	\$51,498,688	93.56%	\$592,500	\$591,939	15,987	182,200	184	\$549,068,535	\$600,731	914	199
Jan-13	61	\$38,804,725	\$36,709,730	94.60%	\$588,250	\$601,799	11,058	183,390	181	\$555,120,765	\$601,431	923	199
Feb-13	70	\$44,009,099	\$41,468,425	94.23%	\$585,000	\$592,406	14,430	183,750	206	\$551,303,690	\$600,549	918	200
Mar-13	101	\$64,648,883	\$60,859,863	94.14%	\$588,250	\$602,573	17,480	177,246	173	\$542,408,838	\$601,340	902	197
Apr-13	142	\$89,677,821	\$84,937,629	94.71%	\$595,000	\$598,152	25,704	178,097	181	\$561,112,867	\$599,480	936	190
May-13	128	\$82,446,914	\$78,079,750	94.70%	\$595,000	\$609,998	23,912	183,826	187	\$582,367,161	\$600,998	969	190
Jun-13	111	\$71,344,536	\$67,569,320	94.71%	\$597,500	\$608,733	20,321	190,683	183	\$599,551,416	\$601,959	996	191
Jul-13	84	\$52,645,656	\$49,935,545	94.85%	\$595,000	\$594,471	16,958	196,299	202	\$612,910,490	\$601,482	1019	193
Aug-13	79	\$49,488,556	\$46,583,947	94.13%	\$595,000	\$589,670	16,347	200,827	207	\$623,761,879	\$600,348	1039	193
Sep-13	81	\$51,981,104	\$49,047,187	94.36%	\$595,000	\$605,521	12,315	199,752	152	\$636,124,851	\$600,118	1060	188
Oct-13	56	\$36,220,572	\$34,174,900	94.35%	\$593,000	\$610,266	9,398	196,243	168	\$636,247,339	\$601,368	1058	185
Nov-13	74	\$47,139,276	\$44,513,879	94.43%	\$590,000	\$601,539	9,804	193,714	132	\$645,378,863	\$600,911	1074	180
Dec-13	93	\$58,457,797	\$55,438,378	94.83%	\$595,000	\$596,112	10,799	188,526	116	\$649,318,553	\$601,221	1080	175

2013 NA-BN-ES Price Categories
 Twelve Month Rolling Average Report 750-1M

12 Month Rolling Average Report - Sales Between \$750,000 - \$999,999 - Naples and Bonita Sales Reported By NABOR													
	# Sales	Total List Price	Total Sold Volume	List/Sell Ratio	YTD Median	Average Sales Price	Total DOM	Total 12 month DOM	Average DOM	Preceding 12 Month Rolling Total	Preceding 12 Month ASP	Preceding 12 Month Sales Count	12 Month Av. DOM
Jan-12	20	\$19,052,700	\$17,003,999	89.25%	\$ 880,000	\$850,200	3,596	68,058	180	\$276,213,379	\$855,150	323	211
Feb-12	18	\$16,653,580	\$15,453,084	92.79%	\$ 865,000	\$858,505	4,931	64,864	274	\$262,544,713	\$852,418	308	211
Mar-12	48	\$43,775,346	\$40,356,385	92.19%	\$ 850,000	\$840,758	10,639	68,395	222	\$271,522,183	\$848,507	320	214
Apr-12	47	\$44,382,975	\$40,555,620	91.38%	\$ 850,000	\$862,886	8,940	69,997	190	\$279,789,028	\$850,423	329	213
May-12	56	\$53,589,794	\$49,264,745	91.93%	\$ 852,500	\$879,728	14,314	74,793	256	\$290,276,073	\$853,753	340	220
Jun-12	34	\$32,661,500	\$29,568,345	90.53%	\$ 855,000	\$869,657	6,809	75,227	200	\$292,995,443	\$856,712	342	220
Jul-12	29	\$26,466,801	\$24,694,227	93.30%	\$ 850,000	\$851,525	7,029	77,729	242	\$295,641,870	\$854,456	346	225
Aug-12	18	\$16,312,790	\$15,054,645	92.29%	\$ 850,000	\$836,369	3,500	78,131	194	\$299,016,615	\$854,333	350	223
Sep-12	18	\$16,881,299	\$15,066,000	89.25%	\$ 850,000	\$837,000	4,001	78,587	222	\$298,431,225	\$855,104	349	225
Oct-12	23	\$20,562,799	\$19,824,750	96.41%	\$ 850,000	\$861,946	5,197	79,501	226	\$301,570,640	\$856,735	352	226
Nov-12	31	\$28,814,600	\$26,542,500	92.11%	\$ 850,000	\$856,210	5,781	79,297	186	\$311,986,140	\$857,105	364	218
Dec-12	37	\$34,095,525	\$31,791,105	93.24%	\$ 850,000	\$859,219	8,052	82,789	218	\$325,175,405	\$857,983	379	218
Jan-13	27	\$25,861,787	\$23,862,500	92.27%	\$ 877,500	\$883,796	5,556	84,749	206	\$332,033,906	\$860,191	386	220
Feb-13	33	\$29,716,730	\$27,842,945	93.69%	\$ 855,000	\$843,726	6,650	86,468	202	\$344,423,767	\$858,912	401	216
Mar-13	40	\$36,773,789	\$34,587,709	94.06%	\$ 850,000	\$864,693	9,457	85,286	236	\$338,655,091	\$861,718	393	217
Apr-13	60	\$55,455,425	\$51,592,001	93.03%	\$ 855,000	\$859,867	12,057	88,403	201	\$349,691,472	\$861,309	406	218
May-13	71	\$67,127,750	\$62,211,500	92.68%	\$ 855,000	\$876,218	15,570	89,659	219	\$362,638,227	\$861,373	421	213
Jun-13	39	\$34,806,187	\$32,759,043	94.12%	\$ 855,000	\$839,975	8,135	90,985	209	\$365,828,925	\$858,753	426	214
Jul-13	41	\$38,247,081	\$35,578,948	93.02%	\$ 855,000	\$867,779	7,531	91,487	184	\$376,713,646	\$860,077	438	209
Aug-13	32	\$28,129,000	\$26,720,900	94.99%	\$ 850,000	\$835,028	6,456	94,443	202	\$388,379,901	\$859,248	452	209
Sep-13	41	\$36,748,953	\$35,095,762	95.50%	\$ 850,000	\$855,994	7,144	97,586	174	\$408,409,663	\$859,810	475	205
Oct-13	34	\$31,487,999	\$29,968,040	95.17%	\$ 850,000	\$881,413	4,373	96,762	129	\$418,552,953	\$861,220	486	199
Nov-13	34	\$30,389,968	\$28,420,207	93.52%	\$ 850,000	\$835,888	6,435	97,416	189	\$420,430,660	\$859,776	489	199
Dec-13	41	\$37,264,137	\$35,359,212	94.89%	\$ 850,000	\$862,420	5,115	94,479	125	\$423,998,767	\$860,038	493	192

2013 NA-BN-ES Price Categories
 Twelve Month Rolling Average Report Over1M

12 Month Rolling Average Report - Sales in Excess of \$1 M - Naples and Bonita Sales Reported By NABOR													
	# Sales	Total List Price	Total Sold Volume	List/Sell Ratio	YTD Median	Average Sales Price	Total DOM	12 Month DOM	Average DOM	Preceding 12 Month Rolling Total	Preceding 12 Month ASP	Preceding 12 Month Sales Count	12 Month Av. DOM
Jan-12	42	\$ 84,574,885	\$ 75,488,297	89.26%	\$ 1,475,000	\$ 1,797,340	11,012	185,431	262	\$ 1,468,433,490	\$ 2,100,763	699	265
Feb-12	52	\$ 118,202,152	\$ 106,881,925	90.42%	\$ 1,550,000	\$ 2,055,422	12,049	187,064	232	\$ 1,480,164,732	\$ 2,087,679	709	264
Mar-12	77	\$ 172,199,911	\$ 155,216,232	90.14%	\$ 1,612,500	\$ 2,015,795	17,988	184,141	234	\$ 1,464,320,464	\$ 2,088,902	701	263
Apr-12	107	\$ 224,151,040	\$ 202,212,595	90.21%	\$ 1,600,000	\$ 1,889,837	25,716	180,626	240	\$ 1,455,220,317	\$ 2,058,303	707	255
May-12	124	\$ 301,545,588	\$ 268,878,380	89.17%	\$ 1,600,000	\$ 2,168,374	34,448	192,464	278	\$ 1,506,968,147	\$ 2,055,891	733	263
Jun-12	80	\$ 174,691,900	\$ 156,460,175	89.56%	\$ 1,600,000	\$ 1,955,752	21,924	192,039	274	\$ 1,513,485,294	\$ 2,073,268	730	263
Jul-12	48	\$ 105,739,400	\$ 95,931,237	90.72%	\$ 1,600,000	\$ 1,998,567	14,132	191,793	294	\$ 1,479,992,281	\$ 2,044,188	724	265
Aug-12	45	\$ 114,592,050	\$ 100,929,270	88.08%	\$ 1,600,000	\$ 2,242,873	10,298	188,434	229	\$ 1,489,174,051	\$ 2,039,964	730	258
Sep-12	29	\$ 61,184,404	\$ 55,256,500	90.31%	\$ 1,600,000	\$ 1,905,397	6,663	188,405	230	\$ 1,471,010,301	\$ 2,020,619	728	259
Oct-12	36	\$ 80,880,500	\$ 72,468,999	89.60%	\$ 1,595,000	\$ 2,013,028	10,916	187,497	303	\$ 1,468,034,800	\$ 2,030,477	723	259
Nov-12	62	\$ 178,008,740	\$ 158,070,827	88.80%	\$ 1,600,000	\$ 2,549,529	17,289	195,338	279	\$ 1,538,842,437	\$ 2,054,529	749	261
Dec-12	66	\$ 141,101,039	\$ 127,450,148	90.33%	\$ 1,600,000	\$ 1,931,063	11,591	194,026	176	\$ 1,575,244,585	\$ 2,051,100	768	253
Jan-13	45	\$ 99,006,400	\$ 91,365,149	92.28%	\$ 1,590,000	\$ 2,030,337	9,497	192,511	211	\$ 1,591,121,437	\$ 2,063,711	771	250
Feb-13	66	\$ 139,512,701	\$ 127,873,720	91.66%	\$ 1,695,000	\$ 1,937,481	16,119	196,581	244	\$ 1,612,113,232	\$ 2,053,647	785	250
Mar-13	90	\$ 222,988,246	\$ 203,445,696	91.24%	\$ 1,633,125	\$ 2,260,508	17,943	196,536	199	\$ 1,660,342,696	\$ 2,080,630	798	246
Apr-13	127	\$ 285,403,597	\$ 262,926,232	92.12%	\$ 1,696,250	\$ 2,070,285	28,692	199,512	226	\$ 1,721,056,333	\$ 2,103,981	818	244
May-13	142	\$ 330,413,903	\$ 307,639,600	93.11%	\$ 1,610,000	\$ 2,166,476	30,750	195,814	217	\$ 1,759,817,553	\$ 2,105,045	836	234
Jun-13	105	\$ 234,650,974	\$ 215,826,103	91.98%	\$ 1,600,000	\$ 2,055,487	23,375	197,265	223	\$ 1,819,183,481	\$ 2,112,873	861	229
Jul-13	72	\$ 180,752,396	\$ 169,671,852	93.87%	\$ 1,600,000	\$ 2,356,554	15,250	198,383	212	\$ 1,892,924,096	\$ 2,138,897	885	224
Aug-13	72	\$ 190,937,897	\$ 174,473,269	91.38%	\$ 1,600,000	\$ 2,423,240	15,795	203,880	219	\$ 1,966,468,095	\$ 2,156,215	912	224
Sep-13	49	\$ 127,766,095	\$ 118,961,440	93.11%	\$ 1,600,000	\$ 2,427,784	8,682	205,899	177	\$ 2,030,173,035	\$ 2,178,297	932	221
Oct-13	48	\$ 114,758,273	\$ 107,273,395	93.48%	\$ 1,600,000	\$ 2,234,862	9,192	204,175	192	\$ 2,064,977,431	\$ 2,187,476	944	216
Nov-13	42	\$ 77,519,765	\$ 72,517,531	93.55%	\$ 1,600,000	\$ 1,726,608	7,520	194,406	179	\$ 1,979,424,135	\$ 2,142,234	924	210
Dec-13	66	\$ 133,873,618	\$ 123,191,000	92.02%	\$ 1,600,000	\$ 1,866,530	13,709	196,524	208	\$ 1,975,164,987	\$ 2,137,624	924	213