

December Annual Rolling Totals Summary - Sales from \$0 - \$249,99!												
	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	3965	4112	4174	1515	705	1130	2624	5612	6269	6522	6568	6070
Total List Price	\$ 653,083,852	\$ 725,374,507	\$ 773,922,270	\$ 315,197,702	\$ 144,096,269	\$ 232,785,084	\$ 472,951,076	\$ 785,796,881	\$ 885,023,166	\$ 929,741,843	\$ 991,825,314	\$ 993,845,307
Told Sold Volume	\$ 627,730,439	\$ 692,707,858	\$ 747,634,196	\$ 306,854,970	\$ 135,752,539	\$ 212,108,227	\$ 431,020,516	\$ 731,491,847	\$ 829,064,826	\$ 869,115,593	\$ 935,719,801	\$ 945,916,103
List / Sell Ratio	96.12%	95.50%	96.60%	97.35%	94.21%	91.12%	91.13%	93.09%	93.68%	93.48%	94.34%	95.18%
Average Sales Price	\$158,317.89	\$168,460.08	\$179,116.96	\$202,545	\$192,557	\$187,706	\$164,261	\$130,344	\$132,248	\$133,259	\$142,466	\$155,835
Average Days on Market	86	111	111	86	121	177	150	132	146	152	150	121
% Volume Compared to Previous Year	112.34%	110.35%	107.93%	44.30%	44.24%	156.25%	203.21%	169.71%	113.34%	104.83%	107.66%	101.09%
% ASP Compared to Previous Year	108.20%	106.41%	106.33%	120.23%	95.07%	97.48%	87.51%	79.35%	101.46%	100.76%	106.91%	109.38%

December Annual Rolling Totals Summary - Sales from \$250,000 - \$499,99!												
	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	753	1926	3427	5537	2819	2121	2007	1925	2104	2240	2646	3450
Total List Price	\$ 269,313,401	\$ 685,212,351	\$ 1,220,521,894	\$ 2,023,508,495	\$ 1,051,565,125	\$ 790,135,166	\$ 758,923,833	\$ 719,818,297	\$ 783,109,693	\$ 842,927,431	\$ 971,133,685	\$ 1,251,743,194
Told Sold Volume	\$ 256,452,994	\$ 655,806,284	\$ 1,177,328,894	\$ 1,976,955,319	\$ 1,005,139,561	\$ 732,414,838	\$ 691,599,671	\$ 656,159,765	\$ 722,625,124	\$ 778,452,536	\$ 907,578,552	\$ 1,189,250,143
List / Sell Ratio	95.22%	95.71%	96.46%	97.70%	95.59%	92.69%	91.13%	91.16%	92.28%	92.35%	93.46%	95.01%
Average Sales Price	\$340,575.03	\$340,501.71	\$343,545.05	\$357,044	\$356,559	\$345,316	\$344,594	\$340,862	\$343,453	\$347,523	\$343,000	\$344,710
Average Days on Market	96	148	135	89	122	170	187	195	185	185	181	141
% Volume Compared to Previous Year	125.08%	255.72%	179.52%	301.45%	50.84%	72.87%	94.43%	94.88%	110.13%	107.73%	116.59%	131.04%
% ASP Compared to Previous Year	99.50%	99.98%	100.89%	104.86%	99.86%	96.85%	99.79%	98.92%	100.76%	101.19%	98.70%	100.50%

December Annual Rolling Totals Summary - Sales from \$500,000 to 749,99!												
	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	532	601	1056	1903	919	731	690	585	677	710	914	1080
Total List Price	\$ 340,214,960	\$ 386,523,595	\$ 678,439,488	\$ 1,181,197,447	\$ 583,038,865	\$ 473,484,227	\$ 458,986,568	\$ 388,123,469	\$ 445,283,721	\$ 466,219,268	\$ 590,165,175	\$ 686,864,939
Told Sold Volume	\$ 321,969,975	\$ 366,139,768	\$ 643,358,616	\$ 1,150,004,777	\$ 552,449,208	\$ 438,468,529	\$ 414,073,072	\$ 349,761,611	\$ 405,576,797	\$ 427,064,791	\$ 549,068,535	\$ 649,318,553
List / Sell Ratio	94.64%	94.73%	94.83%	97.36%	94.75%	92.60%	90.21%	90.12%	91.08%	91.60%	93.04%	94.53%
Average Sales Price	\$605,206.72	\$609,217.58	\$609,241.11	\$604,311	\$601,142	\$599,820	\$600,106	\$597,883	\$599,079	\$601,500	\$600,731	\$601,221
Average Days on Market	148	186	184	124	130	186	211	209	234	212	199	175
% Volume Compared to Previous Year	108.90%	113.72%	175.71%	314.09%	48.04%	79.37%	94.44%	84.47%	115.96%	105.30%	128.57%	118.26%
% ASP Compared to Previous Year	99.90%	100.66%	100.00%	99.19%	99.48%	99.78%	100.05%	99.63%	100.20%	100.40%	99.87%	100.08%

December Annual Rolling Totals Summary - Sales from \$750,000 - \$999,991

	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	260	278	521	862	444	364	282	239	287	316	379	493
Total List Price	\$ 242,661,413	\$ 257,230,154	\$ 467,459,694	\$ 765,657,844	\$ 398,314,220	\$ 339,091,856	\$ 271,799,934	\$ 232,492,357	\$ 272,090,089	\$ 297,564,207	\$ 353,249,709	\$ 452,008,806
Total Sold Volume	\$ 221,384,049	\$ 238,861,560	\$ 445,913,328	\$ 740,699,239	\$ 378,825,069	\$ 309,289,930	\$ 241,050,051	\$ 203,089,956	\$ 244,251,514	\$ 270,340,380	\$ 325,175,405	\$ 423,998,767
List / Sell Ratio	91.23%	92.86%	95.39%	96.74%	95.11%	91.21%	88.69%	87.35%	89.77%	90.85%	92.05%	93.80%
Average Sales Price	\$851,477.11	\$859,214.24	\$855,879.71	\$859,280	\$853,210	\$849,698	\$854,787	\$849,749	\$851,051	\$855,508	\$857,983	\$860,038
Average Days on Market	158	212	215	154	146	199	208	244	257	212	218	192
% Volume Compared to Previous Year	96.81%	107.89%	186.68%	310.10%	51.14%	81.64%	77.94%	84.25%	120.27%	110.68%	120.28%	130.39%
% ASP Compared to Previous Year	98.68%	100.91%	99.61%	100.01%	99.29%	99.59%	100.60%	99.41%	100.15%	100.52%	100.29%	100.24%

December Annual Rolling Totals Summary - All Sales \$1M -

	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	461	482	857	1417	875	805	629	498	630	706	768	924
Total List Price	\$ 998,724,796	\$ 1,115,937,635	\$ 1,950,491,476	\$ 2,978,796,218	\$ 2,049,161,852	\$ 1,939,179,878	\$ 1,514,992,808	\$ 1,256,434,103	\$ 1,582,666,692	\$ 1,700,873,097	\$ 1,756,871,609	\$ 2,137,583,865
Total Sold Volume	\$ 893,366,570	\$ 1,013,438,048	\$ 1,784,127,424	\$ 2,793,630,028	\$ 1,880,652,881	\$ 1,748,792,171	\$ 1,338,893,092	\$ 1,079,521,615	\$ 1,371,555,480	\$ 1,500,600,957	\$ 1,575,244,585	\$ 1,975,164,987
List / Sell Ratio	89.45%	90.81%	91.47%	93.78%	91.78%	90.18%	88.38%	85.92%	86.66%	88.23%	89.66%	92.40%
Average Sales Price	\$1,937,888.44	\$2,102,568.56	\$2,081,828.97	\$1,971,510	\$2,149,318	\$2,172,413	\$2,128,606	\$2,167,714	\$2,177,072	\$2,125,497	\$2,051,100	\$2,137,624
Average Days on Market	194	281	269	228	225	251	246	271	263	264	253	213
% Volume Compared to Previous Year	116.37%	113.44%	176.05%	275.66%	67.32%	92.99%	76.56%	80.63%	127.05%	109.41%	104.97%	125.39%
% ASP Compared to Previous Year	87.84%	108.50%	99.01%	93.77%	109.02%	101.07%	97.98%	101.84%	100.43%	97.63%	96.50%	104.22%

December Annual Rolling Totals Summary - Sales \$1M - \$2M

	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	325	313	564	980	548	500	385	319	407	460	515	597
Total List Price	\$ 480,016,796	\$ 469,225,735	\$ 852,002,928	\$ 1,429,929,493	\$ 826,447,088	\$ 773,043,590	\$ 614,388,957	\$ 503,972,812	\$ 636,615,020	\$ 707,251,098	\$ 791,898,319	\$ 894,773,977
Total Sold Volume	\$ 439,388,770	\$ 428,164,579	\$ 783,936,524	\$ 1,349,041,243	\$ 759,735,599	\$ 695,504,184	\$ 541,756,121	\$ 431,282,115	\$ 554,740,929	\$ 628,495,214	\$ 714,529,505	\$ 825,879,897
List / Sell Ratio	91.54%	91.25%	92.01%	94.34%	91.93%	89.97%	88.18%	85.58%	87.14%	88.86%	90.23%	92.30%
Average Sales Price	\$1,351,965.45	\$1,367,937.95	\$1,389,958.38	\$1,376,573	\$1,386,379	\$1,391,008	\$1,407,159	\$1,351,982	\$1,363,000	\$1,366,294	\$1,387,436	\$1,383,383
Average Days on Market	187	262	252	210	181	234	232	247	246	262	239	217
% Volume Compared to Previous Year	144.69%	97.45%	183.09%	315.08%	56.32%	91.55%	77.89%	79.61%	128.63%	113.30%	113.69%	115.58%
% ASP Compared to Previous Year	99.28%	101.18%	101.61%	100.63%	100.71%	100.33%	101.16%	96.08%	100.81%	100.24%	101.55%	99.71%

December Annual Rolling Totals Summary - Sales \$2M - \$5M

	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	114	152	255	393	289	255	212	156	191	215	227	284
Total List Price	\$ 360,540,000	\$ 510,486,900	\$ 802,930,888	\$ 1,187,412,725	\$ 923,610,764	\$ 794,570,288	\$ 671,106,851	\$ 549,604,291	\$ 626,677,673	\$ 711,526,999	\$ 741,254,290	\$ 899,470,889
Totd Sold Volume	\$ 327,614,321	\$ 460,036,469	\$ 736,943,240	\$ 1,109,589,423	\$ 846,767,767	\$ 717,362,937	\$ 591,604,471	\$ 474,629,500	\$ 549,167,551	\$ 625,478,243	\$ 663,553,580	\$ 833,749,590
List / Sell Ratio	90.87%	90.12%	91.78%	93.45%	91.68%	90.28%	88.15%	86.36%	87.63%	87.91%	89.52%	92.69%
Average Sales Price	\$2,873,809.83	\$3,026,555.72	\$2,889,973.49	\$2,823,383	\$2,929,992	\$2,813,188	\$2,790,587	\$3,042,497	\$2,875,223	\$2,909,201	\$2,923,144	\$2,935,738
Average Days on Market	209	312	304	263	291	278	259	323	291	265	283	202
% Volume Compared to Previous Year	102.19%	140.42%	160.19%	241.20%	76.31%	84.72%	82.47%	80.23%	115.70%	113.90%	106.09%	125.65%
% ASP Compared to Previous Year	95.91%	105.32%	95.49%	93.29%	103.78%	96.01%	99.20%	109.03%	94.50%	101.18%	100.48%	100.43%

December Annual Rolling Totals Summary - Sales \$5M +

	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	22	17	38	44	38	50	32	23	32	31	26	43
Total List Price	\$ 158,168,000	\$ 136,225,000	\$ 295,557,660	\$ 361,454,000	\$ 299,104,000	\$ 371,566,000	\$ 229,497,000	\$ 202,857,000	\$ 319,373,999	\$ 282,095,000	\$ 223,719,000	\$ 343,338,999
Totd Sold Volume	\$ 141,971,000	\$ 125,237,000	\$ 263,247,660	\$ 334,999,362	\$ 274,149,515	\$ 335,925,050	\$ 205,532,500	\$ 173,610,000	\$ 267,647,000	\$ 246,627,500	\$ 197,161,500	\$ 315,535,500
List / Sell Ratio	89.76%	91.93%	89.07%	92.68%	91.66%	90.41%	89.56%	85.58%	83.90%	87.43%	88.13%	91.90%
Average Sales Price	\$6,453,227.27	\$7,366,882.35	\$6,927,570.00	\$7,613,622	\$7,214,461	\$6,718,501	\$6,422,891	\$7,548,261	\$8,363,969	\$7,955,726	\$7,583,135	\$7,338,035
Average Days on Market	213	344	296	326	360	292	322	3,682	320	274	261	229
% Volume Compared to Previous Year	111.08%	88.21%	210.20%	267.49%	81.84%	122.53%	61.18%	84.47%	154.17%	92.15%	79.94%	160.04%
% ASP Compared to Previous Year	90.89%	114.16%	94.04%	103.35%	94.76%	93.13%	95.60%	117.52%	110.81%	95.12%	95.32%	96.77%

December Annual Rolling Totals Summary - Overall Sales:

	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	5971	7399	10035	11234	5762	5151	6232	8859	9967	10494	11275	12017
Total List Price	\$ 2,503,998,422	\$ 3,170,278,242	\$ 5,090,834,822	\$ 7,264,357,706	\$ 4,226,176,331	\$ 3,774,676,211	\$ 3,477,654,219	\$ 3,382,665,107	\$ 3,968,173,361	\$ 4,237,325,846	\$ 4,663,245,492	\$ 5,522,046,111
Totd Sold Volume	\$ 2,336,511,548	\$ 2,966,953,518	\$ 4,798,362,458	\$ 6,968,144,333	\$ 3,952,819,258	\$ 3,441,073,695	\$ 3,116,636,402	\$ 3,020,024,794	\$ 3,573,073,741	\$ 3,845,574,257	\$ 4,292,786,878	\$ 5,183,648,553
List / Sell Ratio	93.31%	93.59%	94.25%	95.92%	93.53%	91.16%	89.62%	89.28%	90.04%	90.75%	92.06%	93.87%
Average Sales Price	\$391,309.92	\$400,993.85	\$478,162.68	\$620,273	\$686,015	\$668,040	\$500,102	\$340,899	\$358,490	\$366,455	\$380,735	\$431,360
Average Days on Market	104	142	146	117	141	189	181	162	171	172	170	142
% Volume Compared to Previous Year	114.52%	126.98%	161.73%	234.86%	56.73%	87.05%	90.57%	96.90%	118.31%	107.63%	111.63%	120.75%
% ASP Compared to Previous Year	105.85%	102.47%	119.24%	154.68%	110.60%	97.38%	74.86%	68.17%	105.16%	102.22%	103.90%	113.30%