

John R. Wood Properties  
Company Ranking Reports

A Market		(All)		Data																Total Count of Side		Total Percent of Code	
A		B		C		D		E		F		G											
SELECTION COMPANY NAME	Side	Count of Side	Percent of Code	Count of Side	Percent of Code	Count of Side	Percent of Code	Count of Side	Percent of Code	Count of Side	Percent of Code	Count of Side	Percent of Code	Count of Side	Percent of Code								
	L	3,705	30.52%	1,672	24.23%	376	17.41%	173	17.55%	166	13.90%	89	15.67%	6	6.98%	6,187	25.74%						
	S	3,717	30.62%	1,730	25.07%	427	19.77%	181	18.36%	220	18.43%	80	14.08%	9	10.47%	6,364	26.48%						
<b>Total</b>		<b>7,422</b>	<b>61.14%</b>	<b>3,402</b>	<b>49.36%</b>	<b>803</b>	<b>37.18%</b>	<b>354</b>	<b>35.90%</b>	<b>386</b>	<b>32.33%</b>	<b>169</b>	<b>29.75%</b>	<b>15</b>	<b>17.44%</b>	<b>12,551</b>	<b>52.22%</b>						
AMERIVEST	L	220	1.81%	68	0.99%	24	1.11%	7	0.71%	8	0.67%	2	0.35%		0.00%	329	1.37%						
	S	180	1.48%	80	1.16%	20	0.93%	7	0.71%	7	0.59%	3	0.53%		0.00%	297	1.24%						
<b>AMERIVEST Total</b>		<b>400</b>	<b>3.29%</b>	<b>148</b>	<b>2.14%</b>	<b>44</b>	<b>2.04%</b>	<b>14</b>	<b>1.42%</b>	<b>15</b>	<b>1.26%</b>	<b>5</b>	<b>0.88%</b>	<b>5</b>	<b>0.00%</b>	<b>626</b>	<b>2.60%</b>						
CAMPBELL & PREBISH	L		0.00%		0.00%	1	0.05%	1	0.10%	5	0.42%	5	0.88%	2	2.33%	14	0.06%						
	S	1	0.01%		0.00%	1	0.05%		0.00%	2	0.17%	6	1.06%	5	5.81%	15	0.06%						
<b>CAMPBELL &amp; PREBISH Total</b>		<b>1</b>	<b>0.01%</b>	<b>0.00%</b>	<b>0.00%</b>	<b>2</b>	<b>0.09%</b>	<b>1</b>	<b>0.10%</b>	<b>7</b>	<b>0.59%</b>	<b>11</b>	<b>1.94%</b>	<b>7</b>	<b>8.14%</b>	<b>29</b>	<b>0.12%</b>						
COLDWELL BANKER	L	351	2.89%	179	2.59%	62	2.87%	26	2.64%	36	3.02%	10	1.76%	1	1.16%	665	2.77%						
	S	287	2.36%	157	2.28%	51	2.36%	27	2.74%	25	2.09%	9	1.58%	1	1.16%	557	2.32%						
<b>COLDWELL BANKER Total</b>		<b>638</b>	<b>5.26%</b>	<b>336</b>	<b>4.87%</b>	<b>113</b>	<b>5.23%</b>	<b>53</b>	<b>5.38%</b>	<b>61</b>	<b>5.11%</b>	<b>19</b>	<b>3.35%</b>	<b>2</b>	<b>2.33%</b>	<b>1,222</b>	<b>5.08%</b>						
DOWNING FRYE	L	677	5.58%	491	7.12%	175	8.10%	65	6.59%	70	5.86%	22	3.87%	5	5.81%	1,505	6.25%						
	S	704	5.80%	479	6.94%	169	7.82%	70	7.10%	74	6.20%	31	5.46%	5	5.81%	1,532	6.37%						
<b>DOWNING FRYE Total</b>		<b>1,381</b>	<b>11.38%</b>	<b>970</b>	<b>14.06%</b>	<b>344</b>	<b>15.93%</b>	<b>135</b>	<b>13.69%</b>	<b>144</b>	<b>12.06%</b>	<b>53</b>	<b>9.33%</b>	<b>10</b>	<b>11.63%</b>	<b>3,037</b>	<b>12.64%</b>						
FORREST	L		0.00%		0.00%		0.00%		0.00%	1	0.08%	2	0.70%	1	1.16%	6	0.02%						
	S		0.00%		0.00%		0.00%		0.00%		0.00%	4	0.35%	1	1.16%	3	0.01%						
<b>FORREST Total</b>		<b>0.00%</b>	<b>0.00%</b>	<b>0.00%</b>	<b>0.00%</b>	<b>0.00%</b>	<b>0.00%</b>	<b>1</b>	<b>0.08%</b>	<b>6</b>	<b>0.68%</b>	<b>6</b>	<b>2.33%</b>	<b>2</b>	<b>2.33%</b>	<b>9</b>	<b>0.04%</b>						
GULF COAST INTERNATIONAL PROP	L	2	0.02%	9	0.13%	6	0.28%	7	0.71%	8	0.67%	9	1.58%	2	2.33%	43	0.18%						
	S	6	0.05%	11	0.16%	5	0.23%	6	0.61%	11	0.92%	10	1.76%	2	2.33%	51	0.21%						
<b>GULF COAST INTERNATIONAL PROP Total</b>		<b>8</b>	<b>0.07%</b>	<b>20</b>	<b>0.29%</b>	<b>11</b>	<b>0.51%</b>	<b>13</b>	<b>1.32%</b>	<b>19</b>	<b>1.59%</b>	<b>19</b>	<b>3.35%</b>	<b>4</b>	<b>4.65%</b>	<b>94</b>	<b>0.39%</b>						
JOHN R WOOD	L	494	4.07%	474	6.87%	169	8.75%	80	8.11%	116	9.72%	39	6.87%	3	3.49%	1,395	5.80%						
	S	461	3.80%	429	6.22%	160	7.41%	75	7.61%	97	8.12%	43	7.57%	5	5.81%	1,270	5.29%						
<b>JOHN R WOOD Total</b>		<b>955</b>	<b>7.87%</b>	<b>903</b>	<b>13.09%</b>	<b>349</b>	<b>16.16%</b>	<b>155</b>	<b>15.72%</b>	<b>213</b>	<b>17.84%</b>	<b>82</b>	<b>14.44%</b>	<b>8</b>	<b>9.30%</b>	<b>2,665</b>	<b>11.09%</b>						
NAPLES ESTATE PROPERTIES	L		0.00%		0.00%		0.00%	2	0.20%	8	0.67%	8	1.41%		0.00%	18	0.07%						
	S		0.00%	1	0.01%	2	0.09%	1	0.10%	1	0.08%	1	0.18%	1	1.16%	7	0.03%						
<b>NAPLES ESTATE PROPERTIES Total</b>		<b>0.00%</b>	<b>0.01%</b>	<b>3</b>	<b>0.09%</b>	<b>3</b>	<b>0.30%</b>	<b>3</b>	<b>0.30%</b>	<b>9</b>	<b>0.75%</b>	<b>9</b>	<b>1.59%</b>	<b>1</b>	<b>1.16%</b>	<b>25</b>	<b>0.10%</b>						
PREMIER PLUS REALTY COMPANY	L	400	3.29%	227	3.29%	50	2.31%	19	1.93%	13	1.09%	5	0.88%		0.00%	714	2.97%						
	S	502	4.14%	256	3.71%	77	3.56%	26	2.64%	33	2.76%	12	2.11%		0.00%	906	3.77%						
<b>PREMIER PLUS REALTY COMPANY Total</b>		<b>902</b>	<b>7.43%</b>	<b>483</b>	<b>7.00%</b>	<b>127</b>	<b>5.88%</b>	<b>45</b>	<b>4.56%</b>	<b>46</b>	<b>3.85%</b>	<b>17</b>	<b>2.99%</b>	<b>0.00%</b>	<b>0.00%</b>	<b>1,620</b>	<b>6.74%</b>						
PREMIER SOTHEBYS	L	137	1.13%	243	3.52%	163	7.55%	105	10.65%	141	11.81%	84	14.79%	23	26.74%	896	3.73%						
	S	118	0.97%	222	3.22%	122	5.55%	80	8.11%	110	9.21%	77	13.56%	14	16.28%	743	3.09%						
<b>PREMIER SOTHEBYS Total</b>		<b>255</b>	<b>2.10%</b>	<b>465</b>	<b>6.74%</b>	<b>285</b>	<b>13.10%</b>	<b>185</b>	<b>18.76%</b>	<b>251</b>	<b>21.02%</b>	<b>161</b>	<b>28.35%</b>	<b>37</b>	<b>43.02%</b>	<b>1,639</b>	<b>6.82%</b>						
ROYAL SHELL REAL ESTATE	L	84	0.69%	87	1.26%	34	1.57%	8	0.81%	25	2.09%	7	1.23%		0.00%	245	1.02%						
	S	94	0.77%	85	1.23%	46	2.13%	20	2.03%	17	1.42%	10	1.76%		0.00%	272	1.13%						
<b>ROYAL SHELL REAL ESTATE Total</b>		<b>178</b>	<b>1.47%</b>	<b>172</b>	<b>2.49%</b>	<b>80</b>	<b>3.70%</b>	<b>28</b>	<b>2.84%</b>	<b>42</b>	<b>3.52%</b>	<b>17</b>	<b>2.99%</b>	<b>0.00%</b>	<b>0.00%</b>	<b>517</b>	<b>2.15%</b>						
<b>Grand Total</b>		<b>12,140</b>	<b>100.00%</b>	<b>6,900</b>	<b>100.00%</b>	<b>2,160</b>	<b>100.00%</b>	<b>986</b>	<b>100.00%</b>	<b>1,194</b>	<b>100.00%</b>	<b>568</b>	<b>100.00%</b>	<b>86</b>	<b>100.00%</b>	<b>24,034</b>	<b>100.00%</b>						

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SELECT COMPANY NAME	Code	Count of Side	Sum of Closed Volume	% of Closed Volume	
	A	7,422	\$ 1,125,952,208	30.88%	
	B	3,402	\$ 1,153,913,001	14.15%	
	C	803	\$ 482,379,743	3.34%	
	D	354	\$ 301,187,997	1.47%	
	E	386	\$ 524,995,336	1.61%	
	F	169	\$ 518,187,884	0.70%	
	G	15	\$ 97,050,000	0.06%	
<b>Total</b>		<b>12,551</b>	<b>\$ 4,203,666,170</b>	<b>52.22%</b>	
<b>AMERIVEST</b>	A	400	\$ 61,891,510	1.66%	
	B	148	\$ 51,023,314	0.62%	
	C	44	\$ 25,772,421	0.18%	
	D	14	\$ 11,811,500	0.06%	
	E	15	\$ 19,257,100	0.06%	
	F	5	\$ 12,075,000	0.02%	
<b>AMERIVEST Total</b>		<b>626</b>	<b>\$ 181,830,845</b>	<b>2.60%</b>	
<b>CAMPBELL &amp; PREBISH</b>	A	1	\$ 125,000	0.00%	
	C	2	\$ 1,281,957	0.01%	
	D	1	\$ 935,000	0.00%	
	E	7	\$ 11,568,568	0.03%	
	F	11	\$ 37,545,000	0.05%	
	G	7	\$ 64,440,500	0.03%	
<b>CAMPBELL &amp; PREBISH Total</b>		<b>29</b>	<b>\$ 115,896,025</b>	<b>0.12%</b>	
<b>COLDWELL BANKER</b>	A	638	\$ 95,167,023	2.65%	
	B	336	\$ 117,953,879	1.40%	
	C	113	\$ 68,402,548	0.47%	
	D	53	\$ 46,385,991	0.22%	
	E	61	\$ 86,273,047	0.25%	
	F	19	\$ 50,212,500	0.08%	
	G	2	\$ 17,350,000	0.01%	
<b>COLDWELL BANKER Total</b>		<b>1,222</b>	<b>\$ 481,744,988</b>	<b>5.08%</b>	
<b>DOWNING FRYE</b>	A	1,381	\$ 223,517,820	5.75%	
	B	970	\$ 338,398,386	4.04%	
	C	344	\$ 207,740,849	1.43%	
	D	135	\$ 114,755,040	0.56%	
	E	144	\$ 194,534,171	0.60%	
	F	53	\$ 154,714,856	0.22%	
	G	10	\$ 71,835,000	0.04%	
<b>DOWNING FRYE Total</b>		<b>3,037</b>	<b>\$ 1,305,496,122</b>	<b>12.64%</b>	
<b>FORREST</b>	E	1	\$ 1,685,000	0.00%	
	F	6	\$ 22,430,000	0.02%	
	G	2	\$ 10,135,000	0.01%	
<b>FORREST Total</b>		<b>9</b>	<b>\$ 34,250,000</b>	<b>0.04%</b>	
<b>GULF COAST INTERNATIONAL PROF</b>	A	8	\$ 1,184,500	0.03%	
	B	20	\$ 7,120,000	0.08%	
	C	11	\$ 6,355,000	0.05%	
	D	13	\$ 10,792,340	0.05%	
	E	19	\$ 26,970,000	0.08%	
	F	19	\$ 65,820,000	0.08%	
	G	4	\$ 44,710,500	0.02%	
<b>GULF COAST INTERNATIONAL PROF Total</b>		<b>94</b>	<b>\$ 162,952,340</b>	<b>0.39%</b>	
<b>JOHN R WOOD</b>	A	955	\$ 159,139,919	3.97%	
	B	903	\$ 315,615,293	3.76%	
	C	349	\$ 209,769,423	1.45%	
	D	155	\$ 134,842,950	0.64%	
	E	213	\$ 295,477,647	0.89%	
	F	82	\$ 226,967,499	0.34%	
	G	8	\$ 60,900,000	0.03%	
<b>JOHN R WOOD Total</b>		<b>2,665</b>	<b>\$ 1,402,712,732</b>	<b>11.09%</b>	
<b>NAPLES ESTATE PROPERTIES</b>	B	1	\$ 475,000	0.00%	
	C	2	\$ 1,333,000	0.01%	
	D	3	\$ 2,732,534	0.01%	
	E	9	\$ 14,655,000	0.04%	
	F	9	\$ 27,049,999	0.04%	
	G	1	\$ 6,250,000	0.00%	
<b>NAPLES ESTATE PROPERTIES Total</b>		<b>25</b>	<b>\$ 52,495,533</b>	<b>0.10%</b>	
<b>PREMIER PLUS REALTY COMPANY</b>	A	902	\$ 148,505,820	3.75%	
	B	483	\$ 162,502,380	2.01%	
	C	127	\$ 75,988,752	0.53%	
	D	45	\$ 39,149,493	0.19%	

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<b>PREMIER PLUS REALTY COMPANY</b>	E	46	\$ 62,235,267	0.19%	
	F	17	\$ 50,197,000	0.07%	
<b>PREMIER PLUS REALTY COMPANY Total</b>		<b>1,620</b>	<b>\$ 538,578,712</b>	<b>6.74%</b>	
<b>PREMIER SOTHEBYS</b>	A	255	\$ 46,538,255	1.06%	
	B	465	\$ 170,331,548	1.93%	
	C	285	\$ 171,627,463	1.19%	
	D	185	\$ 160,806,189	0.77%	
	E	251	\$ 355,823,658	1.04%	
	F	161	\$ 459,487,442	0.67%	
	G	37	\$ 258,400,000	0.15%	
<b>PREMIER SOTHEBYS Total</b>		<b>1,639</b>	<b>\$ 1,623,014,555</b>	<b>6.82%</b>	
<b>ROYAL SHELL REAL ESTATE</b>	A	178	\$ 29,810,151	0.74%	
	B	172	\$ 61,167,485	0.72%	
	C	80	\$ 47,985,950	0.33%	
	D	28	\$ 24,598,500	0.12%	
	E	42	\$ 58,285,000	0.17%	
	F	17	\$ 42,812,000	0.07%	
<b>ROYAL SHELL REAL ESTATE Total</b>		<b>517</b>	<b>\$ 264,659,086</b>	<b>2.15%</b>	
<b>Grand Total</b>		<b>24,034</b>	<b>\$ 10,367,297,107</b>	<b>100.00%</b>	