

John R. Wood Properties
S3 - BONITA 2013 YE Market Ranking Data
BN Volume Rankings By Company

Market Defined	OfficeName	Data				Total Closed Units	Total Closed Volume
		Side		Closed Volume			
		L	S	L	S		
Bonita Estero Markets Only	John R Wood	309	309	\$ 126,476,450	\$ 123,141,168	618	\$ 249,617,618
	Downing Frye	360	394	\$ 113,358,795	\$ 134,860,328	754	\$ 248,219,123
	Premier Sothebys Int. Realty	177	139	\$ 102,917,050	\$ 81,352,109	316	\$ 184,269,159
	Royal Shell Real Estate, Inc.	139	131	\$ 71,521,000	\$ 70,609,100	270	\$ 142,130,100
	Keller Williams Elite Realty	246	161	\$ 82,731,447	\$ 51,533,950	407	\$ 134,265,397
	Berkshire Hathaway Florida	140	135	\$ 48,528,910	\$ 53,971,452	275	\$ 102,500,362
	Coldwell Banker Residential Real Estate, Inc.	102	90	\$ 44,782,751	\$ 41,712,267	192	\$ 86,495,018
	Realty World Florida	118	79	\$ 35,814,350	\$ 25,807,155	197	\$ 61,621,505
	Premiere Plus Realty Co.	55	81	\$ 14,648,100	\$ 24,726,380	136	\$ 39,374,480
	Non MLS Office		148		\$ 36,841,881	148	\$ 36,841,881
	Engel & Voelkers	12	12	\$ 13,965,000	\$ 12,479,900	24	\$ 26,444,900
	Barry DeNicola Realty, Inc.	8	4	\$ 15,098,500	\$ 9,009,000	12	\$ 24,107,500
	Sun Realty USA, Inc	46	62	\$ 9,473,200	\$ 14,433,830	108	\$ 23,907,030
		2	65	\$ 427,500	\$ 19,243,180	67	\$ 19,670,680
	Amerivest Realty	30	31	\$ 8,975,325	\$ 9,930,172	61	\$ 18,905,497
	Naples Realty Services	25	28	\$ 8,690,963	\$ 9,560,763	53	\$ 18,251,726
	Estero Elite Realty, LLC	25	12	\$ 11,801,500	\$ 4,220,500	37	\$ 16,022,000
	RE/MAX Affinity	39	30	\$ 8,157,800	\$ 6,097,050	69	\$ 14,254,850
	Florida Home Realty of Collier County, Inc.	23	19	\$ 6,226,500	\$ 6,068,000	42	\$ 12,294,500
	Bluebill Real Estate	23	20	\$ 5,686,500	\$ 4,561,500	43	\$ 10,248,000
	Keller Williams Realty Naples	19	12	\$ 6,624,650	\$ 3,035,000	31	\$ 9,659,650
	Florida Home Realty Inc	13	19	\$ 3,813,450	\$ 4,257,501	32	\$ 8,070,951
	DR Horton Realty SWFL Inc.	30	2	\$ 7,411,193	\$ 553,949	32	\$ 7,965,142
	Sand Castle Realty Group, Inc	16	13	\$ 4,569,010	\$ 2,427,511	29	\$ 6,996,521
	D R Horton Realty Inc	26	6	\$ 5,715,589	\$ 1,151,747	32	\$ 6,867,336
	Keating Associates	2	9	\$ 349,000	\$ 6,468,400	11	\$ 6,817,400
	Phelps Realty Services	35	4	\$ 5,583,500	\$ 1,039,000	39	\$ 6,622,500
	Hunters Ridge Realty Co.	21	11	\$ 4,343,600	\$ 2,271,600	32	\$ 6,615,200
	Quail West Realty	4		\$ 6,560,000		4	\$ 6,560,000
	Naples Realty, LLC	2	18	\$ 460,000	\$ 6,016,950	20	\$ 6,476,950
	Waterfront Realty Group Inc	4	5	\$ 1,328,000	\$ 4,316,149	9	\$ 5,644,149
	RE/MAX Realty Select	9	12	\$ 1,394,550	\$ 3,822,900	21	\$ 5,217,450
	Neal Communities Realty, Inc.	13	7	\$ 3,316,430	\$ 1,768,570	20	\$ 5,085,000
	Absync Realty	9	7	\$ 3,542,500	\$ 1,480,617	16	\$ 5,023,117
	Builders Services	9	3	\$ 3,523,970	\$ 1,295,739	12	\$ 4,819,709
	VIP Realty Group	8	7	\$ 2,612,900	\$ 2,136,550	15	\$ 4,749,450
	WEICHERT, REALTORSr On The Gulf	14	13	\$ 1,998,350	\$ 2,602,000	27	\$ 4,600,350
	Florida Homes Realty of Collier	7	13	\$ 1,422,400	\$ 3,177,900	20	\$ 4,600,300
	Kevin Shelly Realty Inc	9	10	\$ 2,385,500	\$ 2,209,400	19	\$ 4,594,900
	Realty Executives	14	8	\$ 2,931,900	\$ 1,590,000	22	\$ 4,521,900
	West Wave Realty	21	3	\$ 3,857,865	\$ 497,000	24	\$ 4,354,865
	Kim Levitan Realty	5	8	\$ 1,368,000	\$ 2,970,000	13	\$ 4,338,000
	McQuaid and Company LLC	4	4	\$ 1,031,000	\$ 3,185,500	8	\$ 4,216,500
	Century 21 Tri Power	7	9	\$ 1,875,500	\$ 2,102,900	16	\$ 3,978,400
	Levitan Realty Group	3	1	\$ 3,617,000	\$ 349,900	4	\$ 3,966,900
	Florida Platinum Realty	13	7	\$ 2,425,400	\$ 1,393,000	20	\$ 3,818,400
	Century 21 Sunbelt Realty	17		\$ 3,814,700		17	\$ 3,814,700
	RE/MAX Realty Group		16		\$ 3,809,188	16	\$ 3,809,188
	Encore Realty	4	10	\$ 800,000	\$ 2,956,000	14	\$ 3,756,000
	Equity Realty	5	7	\$ 1,950,200	\$ 1,705,500	12	\$ 3,655,700
	Boca Executives	2	12	\$ 522,750	\$ 2,937,200	14	\$ 3,459,950
	RE/MAX Sundance Realty II	8	7	\$ 1,965,500	\$ 1,412,000	15	\$ 3,377,500
	Select Real Estate By Stephani	5	7	\$ 1,274,500	\$ 2,094,250	12	\$ 3,368,750
	Lee Collier Realty Group Inc	2	11	\$ 273,500	\$ 3,049,000	13	\$ 3,322,500
	Market America Rty & Invstmnt	5	4	\$ 1,503,000	\$ 1,749,000	9	\$ 3,252,000
	Eister and Company	7	5	\$ 1,838,000	\$ 1,394,000	12	\$ 3,232,000
	Bordner Real Estate, Inc.		9		\$ 3,160,100	9	\$ 3,160,100
	RL Nardi & Associates Inc	6	6	\$ 1,427,000	\$ 1,733,000	12	\$ 3,160,000
	Real Pro Realtors	9	7	\$ 1,577,000	\$ 1,485,370	16	\$ 3,062,370
	Realty Direct Naples	8	7	\$ 1,289,608	\$ 1,722,800	15	\$ 3,012,408
	West Bay Realty Inc.	5		\$ 2,999,500		5	\$ 2,999,500
	A Codi Realty	3	7	\$ 945,000	\$ 1,957,300	10	\$ 2,902,300
	Gulf Breeze Real Estate, LLC	3	4	\$ 1,922,000	\$ 960,000	7	\$ 2,882,000
	South Bay Realty	6	8	\$ 1,272,210	\$ 1,497,510	14	\$ 2,769,720
	Key Real Estate	2	6	\$ 504,900	\$ 2,130,000	8	\$ 2,634,900
	A Delta Realty of Naples Inc.	1	6	\$ 115,000	\$ 2,516,900	7	\$ 2,631,900
	Fidelity Florida Realty Corp	6	6	\$ 1,344,500	\$ 1,208,000	12	\$ 2,552,500
	Marco Island Realty Inc	7		\$ 2,381,944		7	\$ 2,381,944
	Gulf Coast Associates	4	3	\$ 957,000	\$ 1,364,900	7	\$ 2,321,900
	Sterling Property Servs Realty	2	5	\$ 515,500	\$ 1,675,600	7	\$ 2,191,100
	Premier Realty Homes	6	1	\$ 1,921,447	\$ 250,000	7	\$ 2,171,447
	Luxury Homes of Naples	1	2	\$ 765,000	\$ 1,385,000	3	\$ 2,150,000
	Naples TBI Realty LLC	2	2	\$ 1,026,110	\$ 1,026,110	4	\$ 2,052,220
	Independent Brokers Realty Inc.	6	3	\$ 1,026,000	\$ 983,400	9	\$ 2,009,400
	Rapallo Rite at Coconut Point	5	1	\$ 1,527,370	\$ 465,000	6	\$ 1,992,370
	Homes & Land Brokers, Inc.	9	2	\$ 1,592,600	\$ 397,900	11	\$ 1,990,500
	Pollard & Hedrich Realty, Inc.	4	8	\$ 801,750	\$ 1,186,600	12	\$ 1,988,350
	Spina Realty Company	3	7	\$ 765,450	\$ 1,211,000	10	\$ 1,976,450
	Right Choice Realty, LLC	3	2	\$ 981,000	\$ 856,000	5	\$ 1,837,000
	Twin Realty Inc.	3	3	\$ 1,313,800	\$ 490,000	6	\$ 1,803,800
	Select Real Estate	3	2	\$ 1,087,000	\$ 678,000	5	\$ 1,765,000
	Unlimited Realty Services	2	3	\$ 589,000	\$ 1,114,000	5	\$ 1,703,000
	Exceptional Properties of SW Florida	2	2	\$ 650,000	\$ 1,019,900	4	\$ 1,669,900
	Help-U-Sell Reed & Associates	2	7	\$ 308,000	\$ 1,354,500	9	\$ 1,662,500
	In Florida Properties	1	1	\$ 435,000	\$ 1,039,500	2	\$ 1,474,500

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	Closed Units		Closed Volume				
Bonita Estero Markets Only	The Willis Group, LLC	1	1	\$ 275,000	\$ 1,110,000	2	\$ 1,385,000
	Sandals Realty		3		\$ 1,326,000	3	\$ 1,326,000
	The Real Estate Shop	1	2	\$ 240,000	\$ 1,050,000	3	\$ 1,290,000
	Premier Sotheby's Int'l Rlty	2	1	\$ 914,900	\$ 356,000	3	\$ 1,270,900
	Marion Realtors		3		\$ 1,254,500	3	\$ 1,254,500
	Sandals Realty of Collier	3	5	\$ 481,400	\$ 758,900	8	\$ 1,240,300
	Wynns Realty	2	3	\$ 610,100	\$ 615,250	5	\$ 1,225,350
	Lahaina Realty		3		\$ 1,208,400	3	\$ 1,208,400
	Avalon Real Estate	1		\$ 1,199,900		1	\$ 1,199,900
	Lion Realty	2	1	\$ 890,000	\$ 290,000	3	\$ 1,180,000
	Weichert Realtors on Gulf		6		\$ 1,118,500	6	\$ 1,118,500
	Boca Executive Realty		4		\$ 1,114,000	4	\$ 1,114,000
	Mari Vesci REALTORS, Inc	2	4	\$ 384,500	\$ 727,000	6	\$ 1,111,500
	Hayes Realty	1	1	\$ 553,000	\$ 553,000	2	\$ 1,106,000
	Igoe Realty	3	1	\$ 965,000	\$ 140,000	4	\$ 1,105,000
	Menelee Realty	7		\$ 1,097,750		7	\$ 1,097,750
	Bristol Properties	3	1	\$ 690,000	\$ 379,000	4	\$ 1,069,000
	Island Coastal Realty, LLC	3	2	\$ 711,585	\$ 355,000	5	\$ 1,066,585
	ToastyinNaples.com Realty		2		\$ 1,060,000	2	\$ 1,060,000
	Peter D. Scerbo	2	2	\$ 529,800	\$ 529,800	4	\$ 1,059,600
	Naples Real Estate Consultants	2		\$ 1,024,000		2	\$ 1,024,000
	Estero Elite Realty	4		\$ 1,016,000		4	\$ 1,016,000
	Century 21 Sunbelt Rlty #1,Inc		5		\$ 1,009,000	5	\$ 1,009,000
	Royal Properties of Naples LLC	2		\$ 986,000		2	\$ 986,000
	J Meier Real Estate	3	1	\$ 649,900	\$ 329,900	4	\$ 979,800
	Marquise Property Sales	1		\$ 975,000		1	\$ 975,000
	MG1 Realty	3	1	\$ 876,000	\$ 95,000	4	\$ 971,000
	Unique Properties of Naples, Inc.		1		\$ 925,000	1	\$ 925,000
	C.J. Realty of SW FL, Inc.	3		\$ 925,000		3	\$ 925,000
	L.H. Fleming & Company, Real Estate	3	3	\$ 423,000	\$ 500,000	6	\$ 923,000
	Riblet Realty LLC	1		\$ 900,000		1	\$ 900,000
	Priority One Real Estate	1		\$ 850,000		1	\$ 850,000
	Verona Realty	3	1	\$ 639,900	\$ 205,000	4	\$ 844,900
	Mayr & Company Realty	1	2	\$ 250,000	\$ 555,000	3	\$ 805,000
	Sun Coast Global	1	3	\$ 195,500	\$ 591,500	4	\$ 787,000
	Sunshine Realty of SWFL	2	2	\$ 492,500	\$ 292,500	4	\$ 785,000
	All Florida Property Group Inc	1		\$ 776,000		1	\$ 776,000
	Addvantage Real Estate Service	3		\$ 767,500		3	\$ 767,500
	Sandy Retreats Realty		3		\$ 767,395	3	\$ 767,395
	Premier Realty Concepts, Inc.	4		\$ 739,000		4	\$ 739,000
	Marc Joseph Realty Inc	3		\$ 735,300		3	\$ 735,300
	Cypress Realty Inc.		1		\$ 730,000	1	\$ 730,000
	N.A.I. Realty	1		\$ 725,000		1	\$ 725,000
	Swept Away Realty, Inc.	4	1	\$ 586,550	\$ 125,000	5	\$ 711,550
	Focus Real Estate	2	2	\$ 136,000	\$ 539,900	4	\$ 675,900
	Young Realty Group	2	2	\$ 335,000	\$ 335,000	4	\$ 670,000
	Vineyards Properties Inc	1	1	\$ 330,000	\$ 318,500	2	\$ 648,500
	Ad Infinitum Realty & Consult	1	2	\$ 315,000	\$ 330,000	3	\$ 645,000
	Miloff Aubuchon Rlty Grp, Inc.		1		\$ 645,000	1	\$ 645,000
	Wilson & Associates RE Inc		1		\$ 635,000	1	\$ 635,000
	Daane Properties Inc	1	1	\$ 475,000	\$ 160,000	2	\$ 635,000
	Dina Marie Realty, LLC		1		\$ 630,000	1	\$ 630,000
	McWilliams Buckley & Associates, Inc.	3		\$ 626,750		3	\$ 626,750
	Lennar Realty Inc		2		\$ 617,000	2	\$ 617,000
	Yacht Club Realty		1		\$ 615,000	1	\$ 615,000
	Platinum Properties of Naples Inc	1	1	\$ 410,000	\$ 200,000	2	\$ 610,000
	Tunrkey Residential	2	1	\$ 510,000	\$ 100,000	3	\$ 610,000
	Pro-Gulf Properties, LLC		2		\$ 602,000	2	\$ 602,000
	Schooner Bay	1		\$ 598,000		1	\$ 598,000
	Saggio Dream Realty	2	2	\$ 295,100	\$ 300,600	4	\$ 595,700
	Coyne Realty Inc	2	1	\$ 415,000	\$ 164,000	3	\$ 579,000
	Coast Realty		2		\$ 574,000	2	\$ 574,000
	RE/MAX Affinity Plus	1	1	\$ 349,900	\$ 221,259	2	\$ 571,159
	Alliance Realty Group		3		\$ 544,000	3	\$ 544,000
	Faust RealtyGroup	2	2	\$ 210,000	\$ 320,000	4	\$ 530,000
	Clyde C. Quinby Realty, Inc.		1		\$ 512,500	1	\$ 512,500
	Sellstate Achievers Realty Network	1	1	\$ 175,000	\$ 337,000	2	\$ 512,000
	Germain Properties of Naples, LLC		1	\$ 482,000		1	\$ 482,000
	ERA Flagship Real Estate	2	1	\$ 181,000	\$ 300,000	3	\$ 481,000
	Advanta Realty	1	1	\$ 150,000	\$ 325,000	2	\$ 475,000
	Sunny Realty	1	1	\$ 235,000	\$ 215,500	2	\$ 450,500
	Osprey Realty Group, Inc	1	1	\$ 217,900	\$ 224,000	2	\$ 441,900
	Naples Brokers Realty		2		\$ 441,630	2	\$ 441,630
	WBG SW Florida, Inc.	2	1	\$ 206,000	\$ 220,000	3	\$ 426,000
	RYW Properties	2		\$ 424,900		2	\$ 424,900
	Century 21 Birchwood		1		\$ 424,416	1	\$ 424,416
	Sandpiper Realty	2		\$ 412,000		2	\$ 412,000
	Sunstream Realty, LLC		1		\$ 400,000	1	\$ 400,000
	Wonderland Realty	1		\$ 394,000		1	\$ 394,000
	Naples Trust Real Estate Services		1		\$ 391,745	1	\$ 391,745
	Remax Edge of Fort Myers		2		\$ 388,000	2	\$ 388,000
	American Home Realty of Naples	1	2	\$ 90,000	\$ 297,500	3	\$ 387,500
	SW Florida Realty Associates		1		\$ 385,000	1	\$ 385,000
	RE/MAX Affinity Mercato		2		\$ 379,800	2	\$ 379,800
	Rossmann Realty Group	1		\$ 375,000		1	\$ 375,000
	Community Realty Associates	1		\$ 375,000		1	\$ 375,000

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Bonita Estero Markets Only	1	1	\$ 200,000	\$ 174,900	2	\$ 374,900
Islandwalk Realty of Naples		3		\$ 370,900	3	\$ 370,900
Sunstream Realty, Inc.	1	1	\$ 285,000	\$ 82,000	2	\$ 367,000
The Realty Group of SW FL, Inc	1	1	\$ 365,000		1	\$ 365,000
Horizons By The Sea Inc.	2		\$ 360,000		2	\$ 360,000
Century 21 JB Novelli Internationale	1	1	\$ 350,000		1	\$ 350,000
Illustrated Properties Real Estate Inc.	2	1	\$ 238,000	\$ 110,000	3	\$ 348,000
U S Prime Realty LLC	2	1	\$ 190,000	\$ 152,000	3	\$ 342,000
Flordas Realty Specialists	1	1	\$ 170,000	\$ 170,000	2	\$ 340,000
Sellstate Priority Realty		1		\$ 337,000	1	\$ 337,000
Miles Realty Group		1		\$ 335,000	1	\$ 335,000
Harmony Homes Realty		2		\$ 326,800	2	\$ 326,800
Blue Water Realty Inc of SW FL		1		\$ 325,000	1	\$ 325,000
TMB Realty Inc	1	1	\$ 325,000		1	\$ 325,000
Marlin International Realty		1		\$ 325,000	1	\$ 325,000
Hovland, Inc.	1	1	\$ 132,000	\$ 190,000	2	\$ 322,000
Beach & Luxury Realty Inc		1		\$ 320,000	1	\$ 320,000
Danata Properties, LLC	1	1	\$ 160,000	\$ 160,000	2	\$ 320,000
Frost & Associates Inc		2		\$ 317,000	2	\$ 317,000
Gullife Realty		2		\$ 316,000	2	\$ 316,000
Cape Realty, Inc.	1	1	\$ 148,000	\$ 165,165	2	\$ 313,165
CL Properties	2		\$ 310,500		2	\$ 310,500
Crimaldi and Associates, LLC		1		\$ 307,500	1	\$ 307,500
Non MLS		2		\$ 306,000	2	\$ 306,000
Naples Realty International	1	1	\$ 305,000		1	\$ 305,000
Pegasus Realty Group, Inc	1	1	\$ 305,000		1	\$ 305,000
Turnberry International Realty	1	1	\$ 210,000	\$ 90,000	2	\$ 300,000
Self Realty Inc	1	1	\$ 300,000		1	\$ 300,000
Home Run Real Estate, Inc.	2		\$ 292,400		2	\$ 292,400
Steven C. Moller, Broker	1	1	\$ 242,000	\$ 45,000	2	\$ 287,000
Excel Real Estate Services, Inc.		1		\$ 285,000	1	\$ 285,000
Wordl Realty Services		1		\$ 280,000	1	\$ 280,000
Century 21 Sunbelt Realty, Inc	1	1	\$ 272,500		1	\$ 272,500
Anchor Realty of Naples		1		\$ 270,000	1	\$ 270,000
West Shore Properties Real Estate Company		2		\$ 267,000	2	\$ 267,000
Baybeach Realty	1	1	\$ 265,000		1	\$ 265,000
Arbor Trace Realty, Inc.	1	1	\$ 132,000	\$ 132,000	2	\$ 264,000
Pinnacle Property Group		1		\$ 260,000	1	\$ 260,000
KE Talis Park Real Estate Co		1		\$ 252,900	1	\$ 252,900
White Sands Realty, LLC	1	1	\$ 126,000	\$ 126,000	2	\$ 252,000
Perfect Properties of Naples, Inc.		1		\$ 249,000	1	\$ 249,000
Divco Realty Corporation		1		\$ 245,000	1	\$ 245,000
Priceless Realty, Inc.	1	1	\$ 235,000		1	\$ 235,000
Exit Real Estate Results		1		\$ 235,000	1	\$ 235,000
Florida Elite Realty Inc	1	1	\$ 225,000		1	\$ 235,000
Freedom Real Estate	1	1	\$ 222,000		1	\$ 222,000
Barefoot Beach Properties	1	1	\$ 222,000		1	\$ 222,000
Carney Realty		1		\$ 221,000	1	\$ 221,000
TSD Realty	1	1	\$ 215,000		1	\$ 215,000
Sheridan Real Estate		1		\$ 205,000	1	\$ 205,000
TEC Realty		1		\$ 203,500	1	\$ 203,500
Second Home Real Estate	1	1	\$ 100,000	\$ 100,000	2	\$ 200,000
Midwest Homes Realty, Inc.		1		\$ 192,500	1	\$ 192,500
Rushin Realty	1	1	\$ 186,000		1	\$ 192,000
Previews Realty Inc.		1		\$ 180,000	1	\$ 180,000
Ruby Realty & Referral Company		1		\$ 180,000	1	\$ 180,000
Easy Living Property Services	1	1	\$ 179,484		1	\$ 179,484
Century 21 Sunbelt Realty #1 Inc	1	1	\$ 179,000		1	\$ 179,000
Naples Bay Realty Group Inc.	1	1	\$ 175,000		1	\$ 175,000
Assist2Sell	1	1	\$ 168,000		1	\$ 168,000
Henson Luke Realty Group Int'l	1	1	\$ 167,500		1	\$ 167,500
Treeline Realty of SW Florida		1		\$ 164,250	1	\$ 164,250
Calusa Bay Properties LLC		1		\$ 160,000	1	\$ 160,000
Baber Realty		1		\$ 159,000	1	\$ 159,000
Reed and Associate	1	1	\$ 155,000		1	\$ 155,000
Century 21 Selling Paradise		1		\$ 145,000	1	\$ 145,000
Power Brokers Real Estate Inc	1	1	\$ 143,500		1	\$ 143,500
Realty Executives Signature	1	1	\$ 135,000		1	\$ 135,000
Audubon Properties Inc	1	1	\$ 130,000		1	\$ 130,000
Collier & Assoc Real Estate		1		\$ 130,000	1	\$ 130,000
Florida Global RE Inc		1		\$ 130,000	1	\$ 130,000
Sun Village Realty LLC	1	1	\$ 130,000		1	\$ 130,000
Atlantic & Pacific Realty	1	1	\$ 127,900		1	\$ 127,900
Bay Vision Realty	1	1	\$ 63,000	\$ 63,000	2	\$ 126,000
Olde Naples Real Estate, Inc.	1	1	\$ 125,000		1	\$ 125,000
Florida Westshore Realty Inc		1		\$ 125,000	1	\$ 125,000
Campbell and Prebish		1		\$ 119,500	1	\$ 119,500
Maks Realty		1		\$ 105,000	1	\$ 105,000
Estate Realty International	1	1	\$ 100,000		1	\$ 100,000
Escape Realty Services, LLC	1	1	\$ 95,000		1	\$ 95,000
Bartley Realty LLLC	1	1	\$ 93,000		1	\$ 93,000
Napoli Realty Services, LLC	1	1	\$ 93,000		1	\$ 93,000
Naples Premier Realty Inc.		1		\$ 92,250	1	\$ 92,250
OK Realty Inc.		1		\$ 90,000	1	\$ 90,000
Paradise Real Estate		1		\$ 80,000	1	\$ 80,000
Thomas Kitts Realty LLC		1		\$ 78,000	1	\$ 78,000
Pikus Realty PA		1			1	\$ 78,000

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		Closed Units		Closed Volume		Total Closed Units	Total Closed Volume
Bonita Estero Markets Only	Florida Real Estate Services, Inc.	1		\$	63,000	1	\$ 63,000
Bonita Estero Markets Only Total		2536	2536	\$	901,737,656	\$	901,737,656
Grand Total		2536	2536	\$	901,737,656	\$	901,737,656

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		Side		Closed Units			
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Bonita Estero Markets Only	Downing Frye	\$ 113,358,795	\$ 134,860,328	360	394	\$ 248,219,123	754
	John R Wood	\$ 126,476,450	\$ 123,141,168	309	309	\$ 249,617,618	618
	Keller Williams Elite Realty	\$ 82,731,447	\$ 51,533,950	246	161	\$ 134,265,397	407
	Premier Sothebys Int. Realty	\$ 102,917,050	\$ 81,352,109	177	139	\$ 184,269,159	316
	Berkshire Hathaway Florida	\$ 48,528,910	\$ 53,971,452	140	135	\$ 102,500,362	275
	Royal Shell Real Estate, Inc.	\$ 71,521,000	\$ 70,609,100	139	131	\$ 142,130,100	270
	Realty World Florida	\$ 35,814,350	\$ 25,807,155	118	79	\$ 61,621,505	197
	Coldwell Banker Residential Real Estate, Inc.	\$ 44,782,751	\$ 41,712,267	102	90	\$ 86,495,018	192
	Non MLS Office		\$ 36,841,881		148	\$ 36,841,881	148
	Premiere Plus Realty Co.	\$ 14,648,100	\$ 24,726,380	55	81	\$ 39,374,480	136
	Sun Realty USA, Inc	\$ 9,473,200	\$ 14,433,830	46	62	\$ 23,907,030	108
	RE/MAX Affinity	\$ 8,157,800	\$ 6,097,050	39	30	\$ 14,254,850	69
		\$ 427,500	\$ 19,243,180	2	65	\$ 19,670,680	67
	Amerivest Realty	\$ 8,975,325	\$ 9,930,172	30	31	\$ 18,905,497	61
	Naples Realty Services	\$ 8,690,963	\$ 9,560,763	25	28	\$ 18,251,726	53
	Bluehill Real Estate	\$ 5,686,500	\$ 4,561,500	23	20	\$ 10,248,000	43
	Florida Home Realty of Collier County, Inc.	\$ 6,226,500	\$ 6,068,000	23	19	\$ 12,294,500	42
	Phelps Realty Services	\$ 5,583,500	\$ 1,039,000	35	4	\$ 6,622,500	39
	Estero Elite Realty, LLC	\$ 11,801,500	\$ 4,220,500	25	12	\$ 16,022,000	37
	Florida Home Realty Inc	\$ 3,813,450	\$ 4,257,501	13	19	\$ 8,070,951	32
	DR Horton Realty SWFL Inc.	\$ 7,411,193	\$ 553,949	30	2	\$ 7,965,142	32
	D R Horton Realty Inc	\$ 5,715,589	\$ 1,151,747	26	6	\$ 6,867,336	32
	Hunters Ridge Realty Co.	\$ 4,343,600	\$ 2,271,600	21	11	\$ 6,615,200	32
	Keller Williams Realty Naples	\$ 6,624,650	\$ 3,035,000	19	12	\$ 9,659,650	31
	Sand Castle Realty Group, Inc	\$ 4,569,010	\$ 2,427,511	16	13	\$ 6,996,521	29
	WEICHERT, REALTORSr On The Gulf	\$ 1,998,350	\$ 2,602,000	14	13	\$ 4,600,350	27
	West Wave Realty	\$ 3,857,865	\$ 497,000	21	3	\$ 4,354,865	24
	Engel & Voelkers	\$ 13,965,000	\$ 12,479,900	12	12	\$ 26,444,900	24
	Realty Executives	\$ 2,931,900	\$ 1,590,000	14	8	\$ 4,521,900	22
	RE/MAX Realty Select	\$ 1,394,550	\$ 3,822,900	9	12	\$ 5,217,450	21
	Florida Homes Realty of Collier	\$ 1,422,400	\$ 3,177,900	7	13	\$ 4,600,300	20
	Naples Realty, LLC	\$ 460,000	\$ 6,016,950	2	18	\$ 6,476,950	20
	Florida Platinum Realty	\$ 2,425,400	\$ 1,393,000	13	7	\$ 3,818,400	20
	Neal Communities Realty, Inc.	\$ 3,316,430	\$ 1,768,570	13	7	\$ 5,085,000	20
	Kevin Shelly Realty Inc	\$ 2,385,500	\$ 2,209,400	9	10	\$ 4,594,900	19
	Century 21 Sunbelt Realty	\$ 3,814,700		17		\$ 3,814,700	17
	Absync Realty	\$ 3,542,500	\$ 1,480,617	9	7	\$ 5,023,117	16
	RE/MAX Realty Group		\$ 3,809,188		16	\$ 3,809,188	16
	Real Pro Realtors	\$ 1,577,000	\$ 1,485,370	9	7	\$ 3,062,370	16
	Century 21 Tri Power	\$ 1,875,500	\$ 2,102,900	7	9	\$ 3,978,400	16
	VIP Realty Group	\$ 2,612,900	\$ 2,136,550	8	7	\$ 4,749,450	15
	Realty Direct Naples	\$ 1,289,608	\$ 1,722,800	8	7	\$ 3,012,408	15
	RE/MAX Sundance Realty II	\$ 1,965,500	\$ 1,412,000	8	7	\$ 3,377,500	15
	Boca Executives	\$ 522,750	\$ 2,937,200	2	12	\$ 3,459,950	14
	South Bay Realty	\$ 1,272,210	\$ 1,497,510	6	8	\$ 2,769,720	14
	Encore Realty	\$ 800,000	\$ 2,956,000	4	10	\$ 3,756,000	14
	Lee Collier Realty Group Inc	\$ 273,500	\$ 3,049,000	2	11	\$ 3,322,500	13
	Kim Levitan Realty	\$ 1,368,000	\$ 2,970,000	5	8	\$ 4,338,000	13
	Fidelity Florida Realty Corp	\$ 1,344,500	\$ 1,208,000	6	6	\$ 2,552,500	12
	Barry DeNicola Realty, Inc.	\$ 15,098,500	\$ 9,009,000	8	4	\$ 24,107,500	12
	Select Real Estate By Stephani	\$ 1,274,500	\$ 2,094,250	5	7	\$ 3,368,750	12
	Builders Services	\$ 3,523,970	\$ 1,295,739	9	3	\$ 4,819,709	12
	Pollard & Hedrich Realty, Inc.	\$ 801,750	\$ 1,186,600	4	8	\$ 1,988,350	12
	RL Nardi & Associates Inc	\$ 1,427,000	\$ 1,733,000	6	6	\$ 3,160,000	12
	Eister and Company	\$ 1,838,000	\$ 1,394,000	7	5	\$ 3,232,000	12
	Equity Realty	\$ 1,950,200	\$ 1,705,500	5	7	\$ 3,655,700	12
	Homes & Land Brokers, Inc.	\$ 1,592,600	\$ 397,900	9	2	\$ 1,990,500	11
	Keating Associates	\$ 349,000	\$ 6,468,400	2	9	\$ 6,817,400	11
	A Codi Realty	\$ 945,000	\$ 1,957,300	3	7	\$ 2,902,300	10
	Spina Realty Company	\$ 765,450	\$ 1,211,000	3	7	\$ 1,976,450	10
	Waterfront Realty Group Inc	\$ 1,328,000	\$ 4,316,149	4	5	\$ 5,644,149	9
	Independent Brokers Realty Inc.	\$ 1,026,000	\$ 983,400	6	3	\$ 2,009,400	9
	Help-U-Sell Reed & Associates	\$ 308,000	\$ 1,354,500	2	7	\$ 1,662,500	9
	Bordner Real Estate, Inc.		\$ 3,160,100		9	\$ 3,160,100	9
	Market America Rlty & Invstmnt	\$ 1,503,000	\$ 1,749,000	5	4	\$ 3,252,000	9
	Key Real Estate	\$ 504,900	\$ 2,130,000	2	6	\$ 2,634,900	8
	McQuaid and Company LLC	\$ 1,031,000	\$ 3,185,500	4	4	\$ 4,216,500	8
	Sandals Realty of Collier	\$ 481,400	\$ 758,900	3	5	\$ 1,240,300	8
	Gulf Coast Associates	\$ 957,000	\$ 1,364,900	4	3	\$ 2,321,900	7
	A Delta Realty of Naples Inc.	\$ 115,000	\$ 2,516,900	1	6	\$ 2,631,900	7
	Menelee Realty	\$ 1,097,750		7		\$ 1,097,750	7
	Premier Realty Homes	\$ 1,921,447	\$ 250,000	6	1	\$ 2,171,447	7
	Gulf Breeze Real Estate, LLC	\$ 1,922,000	\$ 960,000	3	4	\$ 2,882,000	7
	Sterling Property Servs Realty	\$ 515,500	\$ 1,675,600	2	5	\$ 2,191,100	7
	Marco Island Realty Inc	\$ 2,381,944		7		\$ 2,381,944	7
	Rapallo Rite at Coconut Point	\$ 1,527,370	\$ 465,000	5	1	\$ 1,992,370	6
	L.H. Fleming & Company, Real Estate	\$ 423,000	\$ 500,000	3	3	\$ 923,000	6
	Twin Realty Inc.	\$ 1,313,800	\$ 490,000	3	3	\$ 1,803,800	6
	Mari Vesce REALTORS, Inc	\$ 384,500	\$ 727,000	2	4	\$ 1,111,500	6
	Weichert Realtors on Gulf		\$ 1,118,500		6	\$ 1,118,500	6
	Wynns Realty	\$ 610,100	\$ 615,250	2	3	\$ 1,225,350	5
	Swept Away Realty, Inc.	\$ 586,550	\$ 125,000	4	1	\$ 711,550	5
	Century 21 Sunbelt Rlty #1, Inc		\$ 1,009,000		5	\$ 1,009,000	5
	Right Choice Realty, LLC	\$ 981,000	\$ 856,000	3	2	\$ 1,837,000	5
	Unlimited Realty Services	\$ 589,000	\$ 1,114,000	2	3	\$ 1,703,000	5

John R. Wood Properties
S3 - BONITA 2013 YE Market Ranking Data
BN Unit Rankings By Company

	Data		Side		Total Closed Volume	Total Closed Units	
	Closed Volume		Closed Units				
Bonita Estero Markets Only	Island Coastal Realty, LLC	\$ 711,585	\$ 355,000	3	2	\$ 1,066,585	5
	Select Real Estate	\$ 1,087,000	\$ 678,000	3	2	\$ 1,765,000	5
	West Bay Realty Inc.	\$ 2,999,500		5		\$ 2,999,500	5
	Verona Realty	\$ 639,900	\$ 205,000	3	1	\$ 844,900	4
	Sunshine Realty of SWFL	\$ 492,500	\$ 292,500	2	2	\$ 785,000	4
	J Meier Real Estate	\$ 649,900	\$ 329,900	3	1	\$ 979,800	4
	Premier Realty Concepts, Inc.	\$ 739,000		4		\$ 739,000	4
	Focus Real Estate	\$ 136,000	\$ 539,900	2	2	\$ 675,900	4
	Levitan Realty Group	\$ 3,617,000	\$ 349,900	3	1	\$ 3,966,900	4
	Faust RealtyGroup	\$ 210,000	\$ 320,000	2	2	\$ 530,000	4
	Quail West Realty	\$ 6,560,000		4		\$ 6,560,000	4
	Sun Coast Global	\$ 195,500	\$ 591,500	1	3	\$ 787,000	4
	Exceptional Properties of SW Florida	\$ 650,000	\$ 1,019,900	2	2	\$ 1,669,900	4
	Bristol Properties	\$ 690,000	\$ 379,000	3	1	\$ 1,069,000	4
	Boca Executive Realty		\$ 1,114,000		4	\$ 1,114,000	4
	Peter D. Scerbo	\$ 529,800	\$ 529,800	2	2	\$ 1,059,600	4
	Saggio Dream Realty	\$ 295,100	\$ 300,600	2	2	\$ 595,700	4
	Estero Elite Realty	\$ 1,016,000		4		\$ 1,016,000	4
	Igoe Realty	\$ 965,000	\$ 140,000	3	1	\$ 1,105,000	4
	MG1 Realty	\$ 876,000	\$ 95,000	3	1	\$ 971,000	4
	Naples TBI Realty LLC	\$ 1,026,110	\$ 1,026,110	2	2	\$ 2,052,220	4
	Young Realty Group	\$ 335,000	\$ 335,000	2	2	\$ 670,000	4
	Coyne Realty Inc	\$ 415,000	\$ 164,000	2	1	\$ 579,000	3
	Floridas Realty Specialists	\$ 190,000	\$ 152,000	2	1	\$ 342,000	3
	The Real Estate Shop	\$ 240,000	\$ 1,050,000	1	2	\$ 1,290,000	3
	American Home Realty of Naples	\$ 90,000	\$ 297,500	1	2	\$ 387,500	3
	Ad Infinitum Realty & Consult	\$ 315,000	\$ 330,000	1	2	\$ 645,000	3
	C.J. Realty of SW FL, Inc.	\$ 925,000		3		\$ 925,000	3
	Sandy Retreats Realty		\$ 767,395		3	\$ 767,395	3
	Lahaina Realty		\$ 1,208,400		3	\$ 1,208,400	3
	U S Prime Realty LLC	\$ 238,000	\$ 110,000	2	1	\$ 348,000	3
	Lion Realty	\$ 890,000	\$ 290,000	2	1	\$ 1,180,000	3
	ERA Flagship Real Estate	\$ 181,000	\$ 300,000	2	1	\$ 481,000	3
	Luxury Homes of Naples	\$ 765,000	\$ 1,385,000	1	2	\$ 2,150,000	3
	Alliance Realty Group		\$ 544,000		3	\$ 544,000	3
	Marc Joseph Realty Inc	\$ 735,300		3		\$ 735,300	3
	Sandals Realty		\$ 1,326,000		3	\$ 1,326,000	3
	Addvantage Real Estate Service	\$ 767,500		3		\$ 767,500	3
	Sunstream Realty, Inc.		\$ 370,900		3	\$ 370,900	3
	Marion Realtors		\$ 1,254,500		3	\$ 1,254,500	3
	Tunrkey Residential	\$ 510,000	\$ 100,000	2	1	\$ 610,000	3
	Mayr & Company Realty	\$ 250,000	\$ 555,000	1	2	\$ 805,000	3
	WBG SW Florida, Inc.	\$ 206,000	\$ 220,000	2	1	\$ 426,000	3
	McWilliams Buckley & Associates, Inc.	\$ 626,750		3		\$ 626,750	3
	Premier Sotheby's Int'l Rlty	\$ 914,900	\$ 356,000	2	1	\$ 1,270,900	3
	Naples Brokers Realty		\$ 441,630		2	\$ 441,630	2
	Beach & Luxury Realty Inc	\$ 132,000	\$ 190,000	1	1	\$ 322,000	2
	Vineyards Properties Inc	\$ 330,000	\$ 318,500	1	1	\$ 648,500	2
	Osprey Realty Group, Inc	\$ 217,900	\$ 224,000	1	1	\$ 441,900	2
	Sellstate Achievers Realty Network	\$ 175,000	\$ 337,000	1	1	\$ 512,000	2
	Perfect Properties of Naples, Inc.	\$ 126,000	\$ 126,000	1	1	\$ 252,000	2
	ToastyinNaples.com Realty		\$ 1,060,000		2	\$ 1,060,000	2
	Frost & Associates Inc	\$ 160,000	\$ 160,000	1	1	\$ 320,000	2
	RYW Properties	\$ 424,900		2		\$ 424,900	2
	Baybeach Realty		\$ 267,000		2	\$ 267,000	2
	Midwest Homes Realty, Inc.	\$ 100,000	\$ 100,000	1	1	\$ 200,000	2
	Pinnacle Property Group	\$ 132,000	\$ 132,000	1	1	\$ 264,000	2
	Steven C. Moller, Broker	\$ 292,400		2		\$ 292,400	2
	Platinum Properties of Naples Inc	\$ 410,000	\$ 200,000	1	1	\$ 610,000	2
	The Realty Group of SW FL, Inc	\$ 285,000	\$ 82,000	1	1	\$ 367,000	2
	Excel Real Estate Services, Inc.	\$ 242,000	\$ 45,000	1	1	\$ 287,000	2
	Century 21 JB Novelli Internationale	\$ 360,000		2		\$ 360,000	2
	Cape Realty, Inc.		\$ 316,000		2	\$ 316,000	2
	Olde Naples Real Estate, Inc.	\$ 63,000	\$ 63,000	1	1	\$ 126,000	2
	CL Properties	\$ 148,000	\$ 165,165	1	1	\$ 313,165	2
	Advanta Realty	\$ 150,000	\$ 325,000	1	1	\$ 475,000	2
	Pro-Gulf Properties, LLC		\$ 602,000		2	\$ 602,000	2
	Sandpiper Realty	\$ 412,000		2		\$ 412,000	2
	Gulllife Realty		\$ 317,000		2	\$ 317,000	2
	Self Realty Inc	\$ 210,000	\$ 90,000	1	1	\$ 300,000	2
	RE/MAX Affinity Mercato		\$ 379,800		2	\$ 379,800	2
	Sellstate Priority Realty	\$ 170,000	\$ 170,000	1	1	\$ 340,000	2
	RE/MAX Affinity Plus	\$ 349,900	\$ 221,259	1	1	\$ 571,159	2
	Sunny Realty	\$ 235,000	\$ 215,500	1	1	\$ 450,500	2
	Islandwalk Realty of Naples	\$ 200,000	\$ 174,900	1	1	\$ 374,900	2
	Naples Real Estate Consultants	\$ 1,024,000		2		\$ 1,024,000	2
	Lennar Realty Inc		\$ 617,000		2	\$ 617,000	2
	The Willis Group, LLC	\$ 275,000	\$ 1,110,000	1	1	\$ 1,385,000	2
	Crimaldi and Associates, LLC	\$ 310,500		2		\$ 310,500	2
	Naples Realty International		\$ 306,000		2	\$ 306,000	2
	Remax Edge of Fort Myers		\$ 388,000		2	\$ 388,000	2
	In Florida Properties	\$ 435,000	\$ 1,039,500	1	1	\$ 1,474,500	2
	Hayes Realty	\$ 553,000	\$ 553,000	1	1	\$ 1,106,000	2
	Blue Water Realty Inc of SW FL		\$ 326,800		2	\$ 326,800	2
	Royal Properties of Naples LLC	\$ 986,000		2		\$ 986,000	2
	Daane Properties Inc	\$ 475,000	\$ 160,000	1	1	\$ 635,000	2

John R. Wood Properties
S3 - BONITA 2013 YE Market Ranking Data
BN Unit Rankings By Company

	Data		Side		Total Closed Volume	Total Closed Units
	Closed Volume		Closed Units			
Bonita Estero Markets Only						
Coast Realty		\$ 574,000	2		\$ 574,000	2
Bartley Realty LLLC	\$ 95,000		1		\$ 95,000	1
Sun Village Realty LLC		\$ 130,000		1	\$ 130,000	1
White Sands Realty, LLC		\$ 252,900		1	\$ 252,900	1
Priority One Real Estate	\$ 850,000		1		\$ 850,000	1
Maks Realty		\$ 119,500		1	\$ 119,500	1
Naples Bay Realty Group Inc.	\$ 179,484		1		\$ 179,484	1
Easy Living Property Services		\$ 180,000		1	\$ 180,000	1
Carney Realty	\$ 222,000		1		\$ 222,000	1
Escape Realty Services, LLC	\$ 100,000		1		\$ 100,000	1
Harmony Homes Realty		\$ 335,000		1	\$ 335,000	1
Sunstream Realty, LLC		\$ 400,000		1	\$ 400,000	1
Clyde C. Quinby Realty, Inc.		\$ 512,500		1	\$ 512,500	1
TMB Realty Inc		\$ 325,000		1	\$ 325,000	1
Naples Premier Realty Inc.	\$ 93,000		1		\$ 93,000	1
Unique Properties of Naples, Inc.		\$ 925,000		1	\$ 925,000	1
Campbell and Prebish		\$ 125,000		1	\$ 125,000	1
Baber Realty		\$ 164,250		1	\$ 164,250	1
Florida Global RE Inc	\$ 130,000		1		\$ 130,000	1
Priceless Realty, Inc.		\$ 245,000		1	\$ 245,000	1
Bay Vision Realty	\$ 127,900		1		\$ 127,900	1
Horizons By The Sea Inc.	\$ 365,000		1		\$ 365,000	1
Collier & Assoc Real Estate	\$ 135,000		1		\$ 135,000	1
Hovland, Inc.		\$ 325,000		1	\$ 325,000	1
Community Realty Associates	\$ 375,000		1		\$ 375,000	1
All Florida Property Group Inc	\$ 776,000		1		\$ 776,000	1
Century 21 Birchwood		\$ 424,416		1	\$ 424,416	1
Germain Properties of Naples, LLC	\$ 482,000		1		\$ 482,000	1
Century 21 Selling Paradise		\$ 159,000		1	\$ 159,000	1
Treeline Realty of SW Florida	\$ 168,000		1		\$ 168,000	1
Realty Executives Signature		\$ 145,000		1	\$ 145,000	1
Exit Real Estate Results	\$ 235,000		1		\$ 235,000	1
Cypress Realty Inc.		\$ 730,000		1	\$ 730,000	1
Anchor Realty of Naples	\$ 272,500		1		\$ 272,500	1
Reed and Associate		\$ 160,000		1	\$ 160,000	1
N.A.I. Realty	\$ 725,000		1		\$ 725,000	1
Marlin International Realty	\$ 325,000		1		\$ 325,000	1
West Shore Properties Real Estate Company		\$ 270,000		1	\$ 270,000	1
Riblet Realty LLC	\$ 900,000		1		\$ 900,000	1
Wonderland Realty	\$ 394,000		1		\$ 394,000	1
Naples Trust Real Estate Services		\$ 391,745		1	\$ 391,745	1
Atlantic & Pacific Realty	\$ 130,000		1		\$ 130,000	1
Assist2Sell	\$ 179,000		1		\$ 179,000	1
KE Talis Park Real Estate Co		\$ 260,000		1	\$ 260,000	1
Rossman Realty Group	\$ 375,000		1		\$ 375,000	1
Audubon Properties Inc	\$ 143,500		1		\$ 143,500	1
Napoli Realty Services, LLC	\$ 93,000		1		\$ 93,000	1
Yacht Club Realty		\$ 615,000		1	\$ 615,000	1
Freedom Real Estate	\$ 235,000		1		\$ 235,000	1
Florida Westshore Realty Inc	\$ 125,000		1		\$ 125,000	1
Ruby Realty & Referral Company	\$ 186,000		1		\$ 186,000	1
SW Florida Realty Associates		\$ 385,000		1	\$ 385,000	1
Rushin Realty	\$ 192,500		1		\$ 192,500	1
TEC Realty		\$ 205,000		1	\$ 205,000	1
Non MLS		\$ 307,500		1	\$ 307,500	1
Calusa Bay Properties LLC	\$ 167,500		1		\$ 167,500	1
Century 21 Sunbelt Realty #1 Inc		\$ 180,000		1	\$ 180,000	1
Thomas Kitts Realty LLC		\$ 80,000		1	\$ 80,000	1
Danata Properties, LLC		\$ 320,000		1	\$ 320,000	1
Power Brokers Real Estate Inc	\$ 155,000		1		\$ 155,000	1
OK Realty Inc.		\$ 92,250		1	\$ 92,250	1
TSD Realty		\$ 221,000		1	\$ 221,000	1
Henson Luke Realty Group Int'l	\$ 175,000		1		\$ 175,000	1
Turnberry International Realty	\$ 305,000		1		\$ 305,000	1
Marquise Property Sales	\$ 975,000		1		\$ 975,000	1
Miles Realty Group		\$ 337,000		1	\$ 337,000	1
Florida Elite Realty Inc		\$ 235,000		1	\$ 235,000	1
Illustrated Properties Real Estate Inc.	\$ 350,000		1		\$ 350,000	1
Schooner Bay	\$ 598,000		1		\$ 598,000	1
Miloff Aubuchon Rlty Grp, Inc.		\$ 645,000		1	\$ 645,000	1
Second Home Real Estate		\$ 203,500		1	\$ 203,500	1
Avalon Real Estate	\$ 1,199,900		1		\$ 1,199,900	1
Home Run Real Estate, Inc.	\$ 300,000		1		\$ 300,000	1
Previews Realty Inc.		\$ 192,000		1	\$ 192,000	1
Dina Marie Realty, LLC		\$ 630,000		1	\$ 630,000	1
Estate Realty International		\$ 105,000		1	\$ 105,000	1
Paradise Real Estate		\$ 90,000		1	\$ 90,000	1
Barefoot Beach Properties	\$ 222,000		1		\$ 222,000	1
Pegasus Realty Group, Inc	\$ 305,000		1		\$ 305,000	1
Wilson & Associates RE Inc		\$ 635,000		1	\$ 635,000	1
Florida Real Estate Services, Inc.	\$ 63,000		1		\$ 63,000	1
Wordl Realty Services		\$ 285,000		1	\$ 285,000	1
Sheridan Real Estate	\$ 215,000		1		\$ 215,000	1
Divco Realty Corporation		\$ 249,000		1	\$ 249,000	1
Arbor Trace Realty, Inc.	\$ 265,000		1		\$ 265,000	1
Century 21 Sunbelt Realty, Inc		\$ 280,000		1	\$ 280,000	1

John R. Wood Properties
S3 - BONITA 2013 YE Market Ranking Data
BN Unit Rankings By Company

		Data		Side		Total Closed Volume		Total Closed Units	
		Closed Volume		Closed Units					
Bonita Estero Markets Only	Pikus Realty PA		\$ 78,000		1	\$ 78,000			1
Bonita Estero Markets Only Total		\$ 901,737,656	\$ 901,737,656	2536	2536	\$ 1,803,475,312			5072
Grand Total		\$ 901,737,656	\$ 901,737,656	2536	2536	\$ 1,803,475,312			5072

John R. Wood Properties
S3 - BONITA 2013 YE Market Ranking Data
Bonita-Estero Alpha By Company

Market Defined	OfficeName	Data Side				Total Closed Units	Total Closed Volume
		Closed Units		Closed Volume			
Bonita Estero Markets Only		L	S	L	S		
		2	65	\$ 427,500	\$ 19,243,180	67	\$ 19,670,680
	A Codi Realty	3	7	\$ 945,000	\$ 1,957,300	10	\$ 2,902,300
	A Delta Realty of Naples Inc.	1	6	\$ 115,000	\$ 2,516,900	7	\$ 2,631,900
	Absync Realty	9	7	\$ 3,542,500	\$ 1,480,617	16	\$ 5,023,117
	Ad Infinitum Realty & Consult	1	2	\$ 315,000	\$ 330,000	3	\$ 645,000
	Addvantage Real Estate Service	3		\$ 767,500		3	\$ 767,500
	Advanta Realty	1	1	\$ 150,000	\$ 325,000	2	\$ 475,000
	All Florida Property Group Inc	1		\$ 776,000		1	\$ 776,000
	Alliance Realty Group		3		\$ 544,000	3	\$ 544,000
	American Home Realty of Naples	1	2	\$ 90,000	\$ 297,500	3	\$ 387,500
	Amerivest Realty	30	31	\$ 8,975,325	\$ 9,930,172	61	\$ 18,905,497
	Anchor Realty of Naples	1		\$ 272,500		1	\$ 272,500
	Arbor Trace Realty, Inc.	1		\$ 265,000		1	\$ 265,000
	Assist2Sell	1		\$ 179,000		1	\$ 179,000
	Atlantic & Pacific Realty	1		\$ 130,000		1	\$ 130,000
	Audubon Properties Inc	1		\$ 143,500		1	\$ 143,500
	Avalon Real Estate	1		\$ 1,199,900		1	\$ 1,199,900
	Baber Realty		1		\$ 164,250	1	\$ 164,250
	Barefoot Beach Properties	1		\$ 222,000		1	\$ 222,000
	Barry DeNicola Realty, Inc.	8	4	\$ 15,098,500	\$ 9,009,000	12	\$ 24,107,500
	Bartley Realty LLLC	1		\$ 95,000		1	\$ 95,000
	Bay Vision Realty	1		\$ 127,900		1	\$ 127,900
	Baybeach Realty		2		\$ 267,000	2	\$ 267,000
	Beach & Luxury Realty Inc	1	1	\$ 132,000	\$ 190,000	2	\$ 322,000
	Berkshire Hathaway Florida	140	135	\$ 48,528,910	\$ 53,971,452	275	\$ 102,500,362
	Blue Water Realty Inc of SW FL		2		\$ 326,800	2	\$ 326,800
	Bluebill Real Estate	23	20	\$ 5,686,500	\$ 4,561,500	43	\$ 10,248,000
	Boca Executive Realty		4		\$ 1,114,000	4	\$ 1,114,000
	Boca Executives	2	12	\$ 522,750	\$ 2,937,200	14	\$ 3,459,950
	Bordner Real Estate, Inc.		9		\$ 3,160,100	9	\$ 3,160,100
	Bristol Properties	3	1	\$ 690,000	\$ 379,000	4	\$ 1,069,000
	Builders Services	9	3	\$ 3,523,970	\$ 1,295,739	12	\$ 4,819,709
	C.J. Realty of SW FL, Inc.	3		\$ 925,000		3	\$ 925,000
	Calusa Bay Properties LLC	1		\$ 167,500		1	\$ 167,500
	Campbell and Prebish		1		\$ 125,000	1	\$ 125,000
	Cape Realty, Inc.		2		\$ 316,000	2	\$ 316,000
	Carney Realty	1		\$ 222,000		1	\$ 222,000
	Century 21 Birchwood		1		\$ 424,416	1	\$ 424,416
	Century 21 JB Novelli Internationale	2		\$ 360,000		2	\$ 360,000
	Century 21 Selling Paradise		1		\$ 159,000	1	\$ 159,000
	Century 21 Sunbelt Realty	17		\$ 3,814,700		17	\$ 3,814,700
	Century 21 Sunbelt Realty #1 Inc		1		\$ 180,000	1	\$ 180,000
	Century 21 Sunbelt Realty, Inc		1		\$ 280,000	1	\$ 280,000
	Century 21 Sunbelt Rlty #1,Inc		5		\$ 1,009,000	5	\$ 1,009,000
	Century 21 Tri Power	7	9	\$ 1,875,500	\$ 2,102,900	16	\$ 3,978,400
	CL Properties	1	1	\$ 148,000	\$ 165,165	2	\$ 313,165
	Clyde C. Quinby Realty, Inc.		1		\$ 512,500	1	\$ 512,500
	Coast Realty		2		\$ 574,000	2	\$ 574,000
	Coldwell Banker Residential Real Estate, Inc.	102	90	\$ 44,782,751	\$ 41,712,267	192	\$ 86,495,018
	Collier & Assoc Real Estate	1		\$ 135,000		1	\$ 135,000
	Community Realty Associates	1		\$ 375,000		1	\$ 375,000
	Coyne Realty Inc	2	1	\$ 415,000	\$ 164,000	3	\$ 579,000
	Crimaldi and Associates, LLC	2		\$ 310,500		2	\$ 310,500
	Cypress Realty Inc.		1		\$ 730,000	1	\$ 730,000
	D R Horton Realty Inc	26	6	\$ 5,715,589	\$ 1,151,747	32	\$ 6,867,336
	Daane Properties Inc	1	1	\$ 475,000	\$ 160,000	2	\$ 635,000
	Danata Properties, LLC		1		\$ 320,000	1	\$ 320,000
	Dina Marie Realty, LLC		1		\$ 630,000	1	\$ 630,000
	Divco Realty Corporation		1		\$ 249,000	1	\$ 249,000
	Downing Frye	360	394	\$ 113,358,795	\$ 134,860,328	754	\$ 248,219,123
	DR Horton Realty SWFL Inc.	30	2	\$ 7,411,193	\$ 553,949	32	\$ 7,965,142
	Easy Living Property Services		1		\$ 180,000	1	\$ 180,000
	Eister and Company	7	5	\$ 1,838,000	\$ 1,394,000	12	\$ 3,232,000
	Encore Realty	4	10	\$ 800,000	\$ 2,956,000	14	\$ 3,756,000
	Engel & Voelkers	12	12	\$ 13,965,000	\$ 12,479,900	24	\$ 26,444,900
	Equity Realty	5	7	\$ 1,950,200	\$ 1,705,500	12	\$ 3,655,700
	ERA Flagship Real Estate	2	1	\$ 181,000	\$ 300,000	3	\$ 481,000
	Escape Realty Services, LLC	1		\$ 100,000		1	\$ 100,000
	Estate Realty International		1		\$ 105,000	1	\$ 105,000
	Estero Elite Realty	4		\$ 1,016,000		4	\$ 1,016,000
	Estero Elite Realty, LLC	25	12	\$ 11,801,500	\$ 4,220,500	37	\$ 16,022,000
	Excel Real Estate Services, Inc.	1	1	\$ 242,000	\$ 45,000	2	\$ 287,000
	Exceptional Properties of SW Florida	2	2	\$ 650,000	\$ 1,019,900	4	\$ 1,669,900
	Exit Real Estate Results	1		\$ 235,000		1	\$ 235,000
	Faust RealtyGroup	2	2	\$ 210,000	\$ 320,000	4	\$ 530,000
	Fidelity Florida Realty Corp	6	6	\$ 1,344,500	\$ 1,208,000	12	\$ 2,552,500
	Florida Elite Realty Inc		1		\$ 235,000	1	\$ 235,000
	Florida Global RE Inc	1		\$ 130,000		1	\$ 130,000
	Florida Home Realty Inc	13	19	\$ 3,813,450	\$ 4,257,501	32	\$ 8,070,951
	Florida Home Realty of Collier County, Inc.	23	19	\$ 6,226,500	\$ 6,068,000	42	\$ 12,294,500
	Florida Homes Realty of Collier	7	13	\$ 1,422,400	\$ 3,177,900	20	\$ 4,600,300
	Florida Platinum Realty	13	7	\$ 2,425,400	\$ 1,393,000	20	\$ 3,818,400
	Florida Real Estate Services, Inc.	1		\$ 63,000		1	\$ 63,000
	Florida Westshore Realty Inc	1		\$ 125,000		1	\$ 125,000
	Floridas Realty Specialists	2	1	\$ 190,000	\$ 152,000	3	\$ 342,000

John R. Wood Properties
S3 - BONITA 2013 YE Market Ranking Data
Bonita-Estero Alpha By Company

	Data			
	Side		Side	
Bonita Estero Markets Only	Closed Units	Closed Volume	Total Closed Units	Total Closed Volume
Focus Real Estate	2	\$ 136,000	4	\$ 675,900
Freedom Real Estate	1	\$ 235,000	1	\$ 235,000
Frost & Associates Inc	1	\$ 160,000	2	\$ 320,000
Germain Properties of Naples, LLC	1	\$ 482,000	1	\$ 482,000
Gulf Breeze Real Estate, LLC	3	\$ 1,922,000	7	\$ 2,882,000
Gulf Coast Associates	4	\$ 957,000	7	\$ 2,321,900
Gulflife Realty			2	\$ 317,000
Harmony Homes Realty			1	\$ 335,000
Hayes Realty	1	\$ 553,000	2	\$ 1,106,000
Help-U-Sell Reed & Associates	2	\$ 308,000	9	\$ 1,662,500
Henson Luke Realty Group Int'l	1	\$ 175,000	1	\$ 175,000
Home Run Real Estate, Inc.	1	\$ 300,000	1	\$ 300,000
Homes & Land Brokers, Inc.	9	\$ 1,592,600	11	\$ 1,990,500
Horizons By The Sea Inc.	1	\$ 365,000	1	\$ 365,000
Hovland, Inc.			1	\$ 325,000
Hunters Ridge Realty Co.	21	\$ 4,343,600	32	\$ 6,615,200
Igoe Realty	3	\$ 965,000	4	\$ 1,105,000
Illustrated Properties Real Estate Inc.	1	\$ 350,000	1	\$ 350,000
In Florida Properties	1	\$ 435,000	2	\$ 1,474,500
Independent Brokers Realty Inc.	6	\$ 1,026,000	9	\$ 2,009,400
Island Coastal Realty, LLC	3	\$ 711,585	5	\$ 1,066,585
Islandwalk Realty of Naples	1	\$ 200,000	2	\$ 374,900
J Meier Real Estate	3	\$ 649,900	4	\$ 979,800
John R Wood	309	\$ 126,476,450	618	\$ 249,617,618
KE Talis Park Real Estate Co			1	\$ 260,000
Keating Associates	2	\$ 349,000	11	\$ 6,817,400
Keller Williams Elite Realty	246	\$ 82,731,447	407	\$ 134,265,397
Keller Williams Realty Naples	19	\$ 6,624,650	31	\$ 9,659,650
Kevin Shelly Realty Inc	9	\$ 2,385,500	19	\$ 4,594,900
Key Real Estate	2	\$ 504,900	8	\$ 2,634,900
Kim Levitan Realty	5	\$ 1,368,000	13	\$ 4,338,000
L.H. Fleming & Company, Real Estate	3	\$ 423,000	6	\$ 923,000
Lahaina Realty			3	\$ 1,208,400
Lee Collier Realty Group Inc	2	\$ 273,500	13	\$ 3,322,500
Lennar Realty Inc			2	\$ 617,000
Levitan Realty Group	3	\$ 3,617,000	4	\$ 3,966,900
Lion Realty	2	\$ 890,000	3	\$ 1,180,000
Luxury Homes of Naples	1	\$ 765,000	3	\$ 2,150,000
Maks Realty			1	\$ 119,500
Marc Joseph Realty Inc	3	\$ 735,300	3	\$ 735,300
Marco Island Realty Inc	7	\$ 2,381,944	7	\$ 2,381,944
Mari Vesci REALTORS, Inc	2	\$ 384,500	6	\$ 1,111,500
Marion Realtors			3	\$ 1,254,500
Market America Rlty & Invstmnt	5	\$ 1,503,000	9	\$ 3,252,000
Marlin International Realty	1	\$ 325,000	1	\$ 325,000
Marquise Property Sales	1	\$ 975,000	1	\$ 975,000
Mayr & Company Realty	1	\$ 250,000	3	\$ 805,000
McQuaid and Company LLC	4	\$ 1,031,000	8	\$ 4,216,500
McWilliams Buckley & Associates, Inc.	3	\$ 626,750	3	\$ 626,750
Menelee Realty	7	\$ 1,097,750	7	\$ 1,097,750
MG1 Realty	3	\$ 876,000	4	\$ 971,000
Midwest Homes Realty, Inc.	1	\$ 100,000	2	\$ 200,000
Miles Realty Group			1	\$ 337,000
Miloff Aubuchon Rlty Grp, Inc.			1	\$ 645,000
N.A.I. Realty	1	\$ 725,000	1	\$ 725,000
Naples Bay Realty Group Inc.	1	\$ 179,484	1	\$ 179,484
Naples Brokers Realty			2	\$ 441,630
Naples Premier Realty Inc.	1	\$ 93,000	1	\$ 93,000
Naples Real Estate Consultants	2	\$ 1,024,000	2	\$ 1,024,000
Naples Realty International			2	\$ 306,000
Naples Realty Services	25	\$ 8,690,963	53	\$ 18,251,726
Naples Realty, LLC	2	\$ 460,000	20	\$ 6,476,950
Naples TBI Realty LLC	2	\$ 1,026,110	4	\$ 2,052,220
Naples Trust Real Estate Services			1	\$ 391,745
Napoli Realty Services, LLC	1	\$ 93,000	1	\$ 93,000
Neal Communities Realty, Inc.	13	\$ 3,316,430	20	\$ 5,085,000
Non MLS			1	\$ 307,500
Non MLS Office	148	\$ 36,841,881	148	\$ 36,841,881
OK Realty Inc.			1	\$ 92,250
Olde Naples Real Estate, Inc.	1	\$ 63,000	2	\$ 126,000
Osprey Realty Group, Inc	1	\$ 217,900	2	\$ 441,900
Paradise Real Estate			1	\$ 90,000
Pegasus Realty Group, Inc	1	\$ 305,000	1	\$ 305,000
Perfect Properties of Naples, Inc.	1	\$ 126,000	2	\$ 252,000
Peter D. Scerbo	2	\$ 529,800	4	\$ 1,059,600
Phelps Realty Services	35	\$ 5,583,500	39	\$ 6,622,500
Pikus Realty PA			1	\$ 78,000
Pinnacle Property Group	1	\$ 132,000	2	\$ 264,000
Platinum Properties of Naples Inc	1	\$ 410,000	2	\$ 610,000
Pollard & Hedrich Realty, Inc.	4	\$ 801,750	12	\$ 1,988,350
Power Brokers Real Estate Inc	1	\$ 155,000	1	\$ 155,000
Premier Realty Concepts, Inc.	4	\$ 739,000	4	\$ 739,000
Premier Realty Homes	6	\$ 1,921,447	7	\$ 2,171,447
Premier Sothebys Int. Realty	177	\$ 102,917,050	316	\$ 184,269,159
Premier Sotheby's Int'l Rlty	2	\$ 914,900	3	\$ 1,270,900
Premiere Plus Realty Co.	55	\$ 14,648,100	136	\$ 39,374,480

John R. Wood Properties
S3 - BONITA 2013 YE Market Ranking Data
Bonita-Estero Alpha By Company

	Data				Side	
	Closed Units		Closed Volume		Total Closed Units	Total Closed Volume
Bonita Estero Markets Only						
Previews Realty Inc.		1		\$ 192,000	1	\$ 192,000
Pricelless Realty, Inc.		1		\$ 245,000	1	\$ 245,000
Priority One Real Estate	1		\$ 850,000		1	\$ 850,000
Pro-Gulf Properties, LLC		2		\$ 602,000	2	\$ 602,000
Quail West Realty	4		\$ 6,560,000		4	\$ 6,560,000
Rapallo Rite at Coconut Point	5	1	\$ 1,527,370	\$ 465,000	6	\$ 1,992,370
RE/MAX Affinity	39	30	\$ 8,157,800	\$ 6,097,050	69	\$ 14,254,850
RE/MAX Affinity Mercato		2		\$ 379,800	2	\$ 379,800
RE/MAX Affinity Plus	1	1	\$ 349,900	\$ 221,259	2	\$ 571,159
RE/MAX Realty Group		16		\$ 3,809,188	16	\$ 3,809,188
RE/MAX Realty Select	9	12	\$ 1,394,550	\$ 3,822,900	21	\$ 5,217,450
RE/MAX Sundance Realty II	8	7	\$ 1,965,500	\$ 1,412,000	15	\$ 3,377,500
Real Pro Realtors	9	7	\$ 1,577,000	\$ 1,485,370	16	\$ 3,062,370
Realty Direct Naples	8	7	\$ 1,289,608	\$ 1,722,800	15	\$ 3,012,408
Realty Executives	14	8	\$ 2,931,900	\$ 1,590,000	22	\$ 4,521,900
Realty Executives Signature		1		\$ 145,000	1	\$ 145,000
Realty World Florida	118	79	\$ 35,814,350	\$ 25,807,155	197	\$ 61,621,505
Reed and Associate		1		\$ 160,000	1	\$ 160,000
Remax Edge of Fort Myers		2		\$ 388,000	2	\$ 388,000
Riblet Realty LLC	1		\$ 900,000		1	\$ 900,000
Right Choice Realty, LLC	3	2	\$ 981,000	\$ 856,000	5	\$ 1,837,000
RL Nardi & Associates Inc	6	6	\$ 1,427,000	\$ 1,733,000	12	\$ 3,160,000
Rossman Realty Group	1		\$ 375,000		1	\$ 375,000
Royal Properties of Naples LLC	2		\$ 986,000		2	\$ 986,000
Royal Shell Real Estate, Inc.	139	131	\$ 71,521,000	\$ 70,609,100	270	\$ 142,130,100
Ruby Realty & Referral Company	1		\$ 186,000		1	\$ 186,000
Rushin Realty	1		\$ 192,500		1	\$ 192,500
RYW Properties	2		\$ 424,900		2	\$ 424,900
Saggio Dream Realty	2	2	\$ 295,100	\$ 300,600	4	\$ 595,700
Sand Castle Realty Group, Inc	16	13	\$ 4,569,010	\$ 2,427,511	29	\$ 6,996,521
Sandals Realty		3		\$ 1,326,000	3	\$ 1,326,000
Sandals Realty of Collier	3	5	\$ 481,400	\$ 758,900	8	\$ 1,240,300
Sandpiper Realty	2		\$ 412,000		2	\$ 412,000
Sandy Retreats Realty		3		\$ 767,395	3	\$ 767,395
Schooner Bay	1		\$ 598,000		1	\$ 598,000
Second Home Real Estate		1		\$ 203,500	1	\$ 203,500
Select Real Estate	3	2	\$ 1,087,000	\$ 678,000	5	\$ 1,765,000
Select Real Estate By Stephani	5	7	\$ 1,274,500	\$ 2,094,250	12	\$ 3,368,750
Self Realty Inc	1	1	\$ 210,000	\$ 90,000	2	\$ 300,000
Sellstate Achievers Realty Network	1	1	\$ 175,000	\$ 337,000	2	\$ 512,000
Sellstate Priority Realty	1	1	\$ 170,000	\$ 170,000	2	\$ 340,000
Sheridan Real Estate	1		\$ 215,000		1	\$ 215,000
South Bay Realty	6	8	\$ 1,272,210	\$ 1,497,510	14	\$ 2,769,720
Spina Realty Company	3	7	\$ 765,450	\$ 1,211,000	10	\$ 1,976,450
Sterling Property Servs Realty	2	5	\$ 515,500	\$ 1,675,600	7	\$ 2,191,100
Steven C. Moller, Broker	2		\$ 292,400		2	\$ 292,400
Sun Coast Global	1	3	\$ 195,500	\$ 591,500	4	\$ 787,000
Sun Realty USA, Inc	46	62	\$ 9,473,200	\$ 14,433,830	108	\$ 23,907,030
Sun Village Realty LLC		1		\$ 130,000	1	\$ 130,000
Sunny Realty	1	1	\$ 235,000	\$ 215,500	2	\$ 450,500
Sunshine Realty of SWFL	2	2	\$ 492,500	\$ 292,500	4	\$ 785,000
Sunstream Realty, Inc.		3		\$ 370,900	3	\$ 370,900
Sunstream Realty, LLC		1		\$ 400,000	1	\$ 400,000
SW Florida Realty Associates		1		\$ 385,000	1	\$ 385,000
Swept Away Realty, Inc.	4	1	\$ 586,550	\$ 125,000	5	\$ 711,550
TEC Realty		1		\$ 205,000	1	\$ 205,000
The Real Estate Shop	1	2	\$ 240,000	\$ 1,050,000	3	\$ 1,290,000
The Realty Group of SW FL, Inc	1	1	\$ 285,000	\$ 82,000	2	\$ 367,000
The Willis Group, LLC	1	1	\$ 275,000	\$ 1,110,000	2	\$ 1,385,000
Thomas Kitts Realty LLC		1		\$ 80,000	1	\$ 80,000
TMB Realty Inc		1		\$ 325,000	1	\$ 325,000
ToastyinNaples.com Realty		2		\$ 1,060,000	2	\$ 1,060,000
Treeline Realty of SW Florida	1		\$ 168,000		1	\$ 168,000
TSD Realty		1		\$ 221,000	1	\$ 221,000
Tunkey Residential	2	1	\$ 510,000	\$ 100,000	3	\$ 610,000
Turnberry International Realty	1		\$ 305,000		1	\$ 305,000
Twin Realty Inc.	3	3	\$ 1,313,800	\$ 490,000	6	\$ 1,803,800
U S Prime Realty LLC	2	1	\$ 238,000	\$ 110,000	3	\$ 348,000
Unique Properties of Naples, Inc.		1		\$ 925,000	1	\$ 925,000
Unlimited Realty Services	2	3	\$ 589,000	\$ 1,114,000	5	\$ 1,703,000
Verona Realty	3	1	\$ 639,900	\$ 205,000	4	\$ 844,900
Vineyards Properties Inc	1	1	\$ 330,000	\$ 318,500	2	\$ 648,500
VIP Realty Group	8	7	\$ 2,612,900	\$ 2,136,550	15	\$ 4,749,450
Waterfront Realty Group Inc	4	5	\$ 1,328,000	\$ 4,316,149	9	\$ 5,644,149
WBG SW Florida, Inc.	2	1	\$ 206,000	\$ 220,000	3	\$ 426,000
Weichert Realtors on Gulf		6		\$ 1,118,500	6	\$ 1,118,500
WEICHERT, REALTORSr On The Gulf	14	13	\$ 1,998,350	\$ 2,602,000	27	\$ 4,600,350
West Bay Realty Inc.	5		\$ 2,999,500		5	\$ 2,999,500
West Shore Properties Real Estate Company		1		\$ 270,000	1	\$ 270,000
West Wave Realty	21	3	\$ 3,857,865	\$ 497,000	24	\$ 4,354,865
White Sands Realty, LLC		1		\$ 252,900	1	\$ 252,900
Wilson & Associates RE Inc		1		\$ 635,000	1	\$ 635,000
Wonderland Realty	1		\$ 394,000		1	\$ 394,000
Wordl Realty Services		1		\$ 285,000	1	\$ 285,000
Wynns Realty	2	3	\$ 610,100	\$ 615,250	5	\$ 1,225,350
Yacht Club Realty		1		\$ 615,000	1	\$ 615,000

John R. Wood Properties
S3 - BONITA 2013 YE Market Ranking Data
Bonita-Estero Alpha By Company

	Data		Side		Total Closed Units	Total Closed Volume
	Closed Units		Closed Volume			
Bonita Estero Markets Only	2	2	\$ 335,000	\$ 335,000	4	\$ 670,000
Bonita Estero Markets Only Total	2536	2536	\$ 901,737,656	\$ 901,737,656	5072	\$ 1,803,475,312
Grand Total	2536	2536	\$ 901,737,656	\$ 901,737,656	5072	\$ 1,803,475,312

John R. Wood Properties
2013 YE Target Market Data
Bonita Target Markets

Sum of Closed Price	GEO AREA					
OfficeName	BN01 - Bonita Beach	BN03 - The Brooks	BN04 - Bonita Bay	BN05 - Pelican Landing and North	BN09 - Spanish Wells	Grand Total
	\$ 470,000	\$ 572,490	\$ 3,387,500		\$ 595,000	\$ 5,024,990
A Codi Realty					\$ 773,000	\$ 773,000
A Delta Realty of Naples Inc.		\$ 238,000	\$ 1,100,000		\$ 230,000	\$ 1,568,000
Absync Realty		\$ 1,695,717	\$ 1,380,000	\$ 805,000		\$ 3,880,717
Addvantage Real Estate Service					\$ 358,000	\$ 358,000
All Florida Property Group Inc				\$ 776,000		\$ 776,000
Amerivest Realty	\$ 2,595,000	\$ 705,330	\$ 1,723,000	\$ 1,631,000	\$ 1,036,000	\$ 7,690,330
Assist2Sell		\$ 179,000				\$ 179,000
Audubon Properties Inc		\$ 143,500				\$ 143,500
Avalon Real Estate				\$ 1,199,900		\$ 1,199,900
Barry DeNicola Realty, Inc.	\$ 21,268,000					\$ 21,268,000
Beach & Luxury Realty Inc		\$ 322,000				\$ 322,000
Berkshire Hathaway Florida	\$ 3,780,000	\$ 6,810,196	\$ 11,980,500	\$ 17,460,500	\$ 1,687,000	\$ 41,718,196
Bluebill Real Estate	\$ 7,947,000	\$ 169,000			\$ 310,000	\$ 8,426,000
Boca Executive Realty	\$ 485,000	\$ 185,000				\$ 670,000
Boca Executives	\$ 125,000		\$ 144,000	\$ 468,500		\$ 737,500
Bordner Real Estate, Inc.		\$ 260,000	\$ 510,000			\$ 770,000
Bristol Properties				\$ 210,000	\$ 480,000	\$ 690,000
Century 21 JB Novelli Internationale				\$ 240,000		\$ 240,000
Century 21 Selling Paradise		\$ 159,000				\$ 159,000
Century 21 Sunbelt Realty	\$ 300,000				\$ 720,000	\$ 1,020,000
Century 21 Tri Power	\$ 1,002,500	\$ 369,000	\$ 499,000	\$ 182,000	\$ 118,000	\$ 2,170,500
Clyde C. Quinby Realty, Inc.			\$ 512,500			\$ 512,500
Coast Realty					\$ 574,000	\$ 574,000
Coldwell Banker Residential Real Estate, Inc.	\$ 25,519,000	\$ 5,469,000	\$ 13,362,000	\$ 7,363,100	\$ 8,831,950	\$ 60,545,050
Community Realty Associates				\$ 375,000		\$ 375,000
Coyne Realty Inc		\$ 360,000				\$ 360,000
D R Horton Realty Inc		\$ 3,309,300				\$ 3,309,300
Daane Properties Inc					\$ 475,000	\$ 475,000
Downing Frye	\$ 5,037,500	\$ 48,447,090	\$ 26,087,750	\$ 40,995,360	\$ 8,197,465	\$ 128,765,165
DR Horton Realty SWFL Inc.		\$ 442,980				\$ 442,980
Eister and Company		\$ 2,094,500				\$ 2,094,500
Encore Realty					\$ 1,083,000	\$ 1,083,000
Engel & Voelkers	\$ 4,087,500	\$ 1,337,500	\$ 6,118,000	\$ 14,151,900	\$ 490,000	\$ 26,184,900
Equity Realty		\$ 1,048,900		\$ 75,000	\$ 713,000	\$ 1,836,900
Exceptional Properties of SW Florida			\$ 275,000			\$ 275,000
Florida Home Realty Inc		\$ 645,000	\$ 758,000	\$ 420,000		\$ 1,823,000
Florida Home Realty of Collier County, Inc.	\$ 130,000	\$ 4,462,500	\$ 1,462,000	\$ 925,000	\$ 952,500	\$ 7,932,000
Florida Homes Realty of Collier		\$ 355,000			\$ 187,500	\$ 542,500
Florida Platinum Realty		\$ 939,900		\$ 174,000	\$ 330,000	\$ 1,443,900
Focus Real Estate				\$ 136,000		\$ 136,000
Germain Properties of Naples, LLC					\$ 482,000	\$ 482,000
Gulf Breeze Real Estate, LLC	\$ 1,275,000					\$ 1,275,000

John R. Wood Properties
2013 YE Target Market Data
Bonita Target Markets

Sum of Closed Price	GEO AREA					
	BN01 - Bonita Beach	BN03 - The Brooks	BN04 - Bonita Bay	BN05 - Pelican Landing and North	BN09 - Spanish Wells	Grand Total
OfficeName						
Gulf Coast Associates				\$ 1,283,000		\$ 1,283,000
Help-U-Sell Reed & Associates					\$ 162,500	\$ 162,500
Homes & Land Brokers, Inc.	\$ 870,000			\$ 57,900		\$ 927,900
Hovland, Inc.		\$ 325,000				\$ 325,000
In Florida Properties			\$ 1,039,500			\$ 1,039,500
Independent Brokers Realty Inc.		\$ 887,500			\$ 765,000	\$ 1,652,500
Island Coastal Realty, LLC					\$ 156,585	\$ 156,585
J Meier Real Estate		\$ 290,000				\$ 290,000
John R Wood	\$ 5,259,000	\$ 21,261,050	\$ 76,577,300	\$ 41,710,760	\$ 5,504,565	\$ 150,312,675
Keating Associates	\$ 5,130,000	\$ 337,900				\$ 5,467,900
Keller Williams Elite Realty	\$ 1,375,000	\$ 52,975,847	\$ 1,736,250	\$ 18,778,600	\$ 3,730,000	\$ 78,595,697
Keller Williams Realty Naples		\$ 395,000	\$ 709,000	\$ 1,099,000	\$ 1,273,250	\$ 3,476,250
Kevin Shelly Realty Inc			\$ 232,500	\$ 575,000	\$ 410,000	\$ 1,217,500
Key Real Estate			\$ 274,900	\$ 535,000		\$ 809,900
Lahaina Realty				\$ 950,000		\$ 950,000
Lee Collier Realty Group Inc		\$ 589,000	\$ 540,000	\$ 610,000		\$ 1,739,000
Levitan Realty Group		\$ 1,439,900				\$ 1,439,900
Lion Realty			\$ 600,000	\$ 580,000		\$ 1,180,000
Luxury Homes of Naples				\$ 2,150,000		\$ 2,150,000
Mari Vesce REALTORS, Inc					\$ 185,000	\$ 185,000
Marion Realtors			\$ 835,000			\$ 835,000
Market America Rlty & Invstmnt					\$ 279,000	\$ 279,000
Marlin International Realty					\$ 325,000	\$ 325,000
McQuaid and Company LLC				\$ 750,000		\$ 750,000
McWilliams Buckley & Associates, Inc.			\$ 287,500			\$ 287,500
Menelee Realty		\$ 156,000				\$ 156,000
Miloff Aubuchon Rlty Grp, Inc.					\$ 645,000	\$ 645,000
N.A.I. Realty	\$ 725,000					\$ 725,000
Naples Brokers Realty		\$ 193,730				\$ 193,730
Naples Real Estate Consultants			\$ 1,024,000			\$ 1,024,000
Naples Realty Services	\$ 4,575,000		\$ 1,035,000	\$ 3,216,500	\$ 2,004,700	\$ 10,831,200
Naples Realty, LLC	\$ 725,000	\$ 1,344,050	\$ 522,500		\$ 1,079,500	\$ 3,671,050
Non MLS		\$ 307,500				\$ 307,500
Non MLS Office	\$ 852,500	\$ 4,346,610	\$ 3,250,000	\$ 2,706,000	\$ 2,049,585	\$ 13,204,695
Peter D. Scerbo		\$ 1,059,600				\$ 1,059,600
Phelps Realty Services		\$ 720,400		\$ 318,000	\$ 212,000	\$ 1,250,400
Pollard & Hedrich Realty, Inc.			\$ 218,250			\$ 218,250
Premier Realty Concepts, Inc.		\$ 436,000				\$ 436,000
Premier Sothebys Int. Realty	\$ 2,662,500	\$ 16,571,500	\$ 111,265,400	\$ 28,029,300	\$ 1,798,000	\$ 160,326,700
Premier Sotheby's Int'l Rlty		\$ 239,900				\$ 239,900
Premiere Plus Realty Co.	\$ 390,000	\$ 2,378,930	\$ 2,170,000	\$ 5,491,500	\$ 3,660,900	\$ 14,091,330
Pro-Gulf Properties, LLC				\$ 208,000		\$ 208,000
Rapallo Rite at Coconut Point		\$ 1,527,370	\$ 465,000			\$ 1,992,370

**John R. Wood Properties
2013 YE Target Market Data
Bonita Target Markets**

Sum of Closed Price	GEO AREA					
	BN01 - Bonita Beach	BN03 - The Brooks	BN04 - Bonita Bay	BN05 - Pelican Landing and North	BN09 - Spanish Wells	Grand Total
OfficeName						
RE/MAX Affinity		\$ 349,900		\$ 724,000	\$ 1,077,000	\$ 2,150,900
RE/MAX Affinity Mercato		\$ 179,900				\$ 179,900
RE/MAX Realty Group		\$ 400,000		\$ 495,000		\$ 895,000
RE/MAX Realty Select			\$ 1,090,000		\$ 592,500	\$ 1,682,500
RE/MAX Sundance Realty II				\$ 924,500		\$ 924,500
Real Pro Realtors		\$ 174,000				\$ 174,000
Realty Direct Naples		\$ 131,000				\$ 131,000
Realty World Florida		\$ 14,458,000		\$ 2,287,500		\$ 16,745,500
Remax Edge of Fort Myers		\$ 159,000				\$ 159,000
Riblet Realty LLC			\$ 900,000			\$ 900,000
Right Choice Realty, LLC				\$ 600,000		\$ 600,000
RL Nardi & Associates Inc		\$ 195,500			\$ 230,000	\$ 425,500
Royal Properties of Naples LLC		\$ 206,000		\$ 780,000		\$ 986,000
Royal Shell Real Estate, Inc.	\$ 1,928,000	\$ 33,352,450	\$ 61,032,250	\$ 13,751,200	\$ 2,667,300	\$ 112,731,200
Ruby Realty & Referral Company		\$ 186,000				\$ 186,000
Sand Castle Realty Group, Inc		\$ 1,675,000			\$ 935,000	\$ 2,610,000
Sandals Realty of Collier		\$ 334,500		\$ 279,900		\$ 614,400
Sandpiper Realty		\$ 202,000		\$ 210,000		\$ 412,000
Select Real Estate	\$ 950,000	\$ 203,000				\$ 1,153,000
Select Real Estate By Stephani		\$ 415,000				\$ 415,000
South Bay Realty				\$ 545,900	\$ 305,000	\$ 850,900
Spina Realty Company		\$ 179,000			\$ 145,000	\$ 324,000
Sterling Property Servs Realty	\$ 1,675,600	\$ 178,000		\$ 337,500		\$ 2,191,100
Sun Realty USA, Inc	\$ 125,000	\$ 1,300,000	\$ 733,000	\$ 308,000		\$ 2,466,000
Sunstream Realty, LLC	\$ 400,000					\$ 400,000
The Real Estate Shop				\$ 810,000		\$ 810,000
The Willis Group, LLC		\$ 275,000				\$ 275,000
TMB Realty Inc	\$ 325,000					\$ 325,000
ToastyinNaples.com Realty				\$ 385,000		\$ 385,000
Twin Realty Inc.		\$ 649,000		\$ 999,900		\$ 1,648,900
Unique Properties of Naples, Inc.			\$ 925,000			\$ 925,000
VIP Realty Group		\$ 1,115,000				\$ 1,115,000
Waterfront Realty Group Inc			\$ 2,250,000			\$ 2,250,000
WBG SW Florida, Inc.			\$ 357,000			\$ 357,000
WEICHERT, REALTORSr On The Gulf		\$ 361,900		\$ 189,000		\$ 550,900
West Wave Realty		\$ 582,600				\$ 582,600
Wordl Realty Services			\$ 285,000			\$ 285,000
Wynns Realty	\$ 350,100					\$ 350,100
Yacht Club Realty	\$ 615,000					\$ 615,000
Grand Total	\$ 102,954,200	\$ 245,764,440	\$ 339,653,600	\$ 220,264,220	\$ 58,815,800	\$ 967,452,260

John R. Wood Properties
2013 YE Target Market Data
BN01

Sum of Closed Price	GEO AREA	
	BN01 - Bonita Beach	Grand Total
OfficeName		
	\$ 470,000	\$ 470,000
Amerivest Realty	\$ 2,595,000	\$ 2,595,000
Barry DeNicola Realty, Inc.	\$ 21,268,000	\$ 21,268,000
Berkshire Hathaway Florida	\$ 3,780,000	\$ 3,780,000
Bluebill Real Estate	\$ 7,947,000	\$ 7,947,000
Boca Executive Realty	\$ 485,000	\$ 485,000
Boca Executives	\$ 125,000	\$ 125,000
Century 21 Sunbelt Realty	\$ 300,000	\$ 300,000
Century 21 Tri Power	\$ 1,002,500	\$ 1,002,500
Coldwell Banker Residential Real Estate, Inc.	\$ 25,519,000	\$ 25,519,000
Downing Frye	\$ 5,037,500	\$ 5,037,500
Engel & Voelkers	\$ 4,087,500	\$ 4,087,500
Florida Home Realty of Collier County, Inc.	\$ 130,000	\$ 130,000
Gulf Breeze Real Estate, LLC	\$ 1,275,000	\$ 1,275,000
Homes & Land Brokers, Inc.	\$ 870,000	\$ 870,000
John R Wood	\$ 5,259,000	\$ 5,259,000
Keating Associates	\$ 5,130,000	\$ 5,130,000
Keller Williams Elite Realty	\$ 1,375,000	\$ 1,375,000
N.A.I. Realty	\$ 725,000	\$ 725,000
Naples Realty Services	\$ 4,575,000	\$ 4,575,000
Naples Realty, LLC	\$ 725,000	\$ 725,000
Non MLS Office	\$ 852,500	\$ 852,500
Premier Sothebys Int. Realty	\$ 2,662,500	\$ 2,662,500
Premiere Plus Realty Co.	\$ 390,000	\$ 390,000
Royal Shell Real Estate, Inc.	\$ 1,928,000	\$ 1,928,000
Select Real Estate	\$ 950,000	\$ 950,000
Sterling Property Servs Realty	\$ 1,675,600	\$ 1,675,600
Sun Realty USA, Inc	\$ 125,000	\$ 125,000
Sunstream Realty, LLC	\$ 400,000	\$ 400,000
TMB Realty Inc	\$ 325,000	\$ 325,000
Wynns Realty	\$ 350,100	\$ 350,100
Yacht Club Realty	\$ 615,000	\$ 615,000
Grand Total	\$ 102,954,200	\$ 102,954,200

John R. Wood Properties
2013 YE Target Market Data
BN03

Sum of Closed Price	GEO AREA	
OfficeName	BN03 - The Brooks	Grand Total
	\$ 572,490	\$ 572,490
A Delta Realty of Naples Inc.	\$ 238,000	\$ 238,000
Absync Realty	\$ 1,695,717	\$ 1,695,717
Amerivest Realty	\$ 705,330	\$ 705,330
Assist2Sell	\$ 179,000	\$ 179,000
Audubon Properties Inc	\$ 143,500	\$ 143,500
Beach & Luxury Realty Inc	\$ 322,000	\$ 322,000
Berkshire Hathaway Florida	\$ 6,810,196	\$ 6,810,196
Bluebill Real Estate	\$ 169,000	\$ 169,000
Boca Executive Realty	\$ 185,000	\$ 185,000
Bordner Real Estate, Inc.	\$ 260,000	\$ 260,000
Century 21 Selling Paradise	\$ 159,000	\$ 159,000
Century 21 Tri Power	\$ 369,000	\$ 369,000
Coldwell Banker Residential Real Estate, Inc.	\$ 5,469,000	\$ 5,469,000
Coyne Realty Inc	\$ 360,000	\$ 360,000
D R Horton Realty Inc	\$ 3,309,300	\$ 3,309,300
Downing Frye	\$ 48,447,090	\$ 48,447,090
DR Horton Realty SWFL Inc.	\$ 442,980	\$ 442,980
Eister and Company	\$ 2,094,500	\$ 2,094,500
Engel & Voelkers	\$ 1,337,500	\$ 1,337,500
Equity Realty	\$ 1,048,900	\$ 1,048,900
Florida Home Realty Inc	\$ 645,000	\$ 645,000
Florida Home Realty of Collier County, Inc.	\$ 4,462,500	\$ 4,462,500
Florida Homes Realty of Collier	\$ 355,000	\$ 355,000
Florida Platinum Realty	\$ 939,900	\$ 939,900
Hovland, Inc.	\$ 325,000	\$ 325,000
Independent Brokers Realty Inc.	\$ 887,500	\$ 887,500
J Meier Real Estate	\$ 290,000	\$ 290,000
John R Wood	\$ 21,261,050	\$ 21,261,050
Keating Associates	\$ 337,900	\$ 337,900
Keller Williams Elite Realty	\$ 52,975,847	\$ 52,975,847
Keller Williams Realty Naples	\$ 395,000	\$ 395,000
Lee Collier Realty Group Inc	\$ 589,000	\$ 589,000
Levitan Realty Group	\$ 1,439,900	\$ 1,439,900
Menelee Realty	\$ 156,000	\$ 156,000
Naples Brokers Realty	\$ 193,730	\$ 193,730
Naples Realty, LLC	\$ 1,344,050	\$ 1,344,050
Non MLS	\$ 307,500	\$ 307,500
Non MLS Office	\$ 4,346,610	\$ 4,346,610
Peter D. Scerbo	\$ 1,059,600	\$ 1,059,600
Phelps Realty Services	\$ 720,400	\$ 720,400
Premier Realty Concepts, Inc.	\$ 436,000	\$ 436,000
Premier Sothebys Int. Realty	\$ 16,571,500	\$ 16,571,500
Premier Sotheby's Int'l Rlty	\$ 239,900	\$ 239,900
Premiere Plus Realty Co.	\$ 2,378,930	\$ 2,378,930
Rapallo Rite at Coconut Point	\$ 1,527,370	\$ 1,527,370
RE/MAX Affinity	\$ 349,900	\$ 349,900
RE/MAX Affinity Mercato	\$ 179,900	\$ 179,900
RE/MAX Realty Group	\$ 400,000	\$ 400,000
Real Pro Realtors	\$ 174,000	\$ 174,000
Realty Direct Naples	\$ 131,000	\$ 131,000
Realty World Florida	\$ 14,458,000	\$ 14,458,000
Remax Edge of Fort Myers	\$ 159,000	\$ 159,000
RL Nardi & Associates Inc	\$ 195,500	\$ 195,500
Royal Properties of Naples LLC	\$ 206,000	\$ 206,000
Royal Shell Real Estate, Inc.	\$ 33,352,450	\$ 33,352,450
Ruby Realty & Referral Company	\$ 186,000	\$ 186,000
Sand Castle Realty Group, Inc	\$ 1,675,000	\$ 1,675,000
Sandals Realty of Collier	\$ 334,500	\$ 334,500
Sandpiper Realty	\$ 202,000	\$ 202,000
Select Real Estate	\$ 203,000	\$ 203,000
Select Real Estate By Stephani	\$ 415,000	\$ 415,000

John R. Wood Properties
2013 YE Target Market Data
BN03

Sum of Closed Price	GEO AREA	
	BN03 - The Brooks	Grand Total
OfficeName		
Spina Realty Company	\$ 179,000	\$ 179,000
Sterling Property Servs Realty	\$ 178,000	\$ 178,000
Sun Realty USA, Inc	\$ 1,300,000	\$ 1,300,000
The Willis Group, LLC	\$ 275,000	\$ 275,000
Twin Realty Inc.	\$ 649,000	\$ 649,000
VIP Realty Group	\$ 1,115,000	\$ 1,115,000
WEICHERT, REALTORSr On The Gulf	\$ 361,900	\$ 361,900
West Wave Realty	\$ 582,600	\$ 582,600
Grand Total	\$ 245,764,440	\$ 245,764,440

John R. Wood Properties
2013 YE Target Market Data
BN04

Sum of Closed Price	GEO AREA	
	BN04 - Bonita Bay	Grand Total
OfficeName		
	\$ 3,387,500	\$ 3,387,500
A Delta Realty of Naples Inc.	\$ 1,100,000	\$ 1,100,000
Absync Realty	\$ 1,380,000	\$ 1,380,000
Amerivest Realty	\$ 1,723,000	\$ 1,723,000
Berkshire Hathaway Florida	\$ 11,980,500	\$ 11,980,500
Boca Executives	\$ 144,000	\$ 144,000
Bordner Real Estate, Inc.	\$ 510,000	\$ 510,000
Century 21 Tri Power	\$ 499,000	\$ 499,000
Clyde C. Quinby Realty, Inc.	\$ 512,500	\$ 512,500
Coldwell Banker Residential Real Estate, Inc.	\$ 13,362,000	\$ 13,362,000
Downing Frye	\$ 26,087,750	\$ 26,087,750
Engel & Voelkers	\$ 6,118,000	\$ 6,118,000
Exceptional Properties of SW Florida	\$ 275,000	\$ 275,000
Florida Home Realty Inc	\$ 758,000	\$ 758,000
Florida Home Realty of Collier County, Inc.	\$ 1,462,000	\$ 1,462,000
In Florida Properties	\$ 1,039,500	\$ 1,039,500
John R Wood	\$ 76,577,300	\$ 76,577,300
Keller Williams Elite Realty	\$ 1,736,250	\$ 1,736,250
Keller Williams Realty Naples	\$ 709,000	\$ 709,000
Kevin Shelly Realty Inc	\$ 232,500	\$ 232,500
Key Real Estate	\$ 274,900	\$ 274,900
Lee Collier Realty Group Inc	\$ 540,000	\$ 540,000
Lion Realty	\$ 600,000	\$ 600,000
Marion Realtors	\$ 835,000	\$ 835,000
McWilliams Buckley & Associates, Inc.	\$ 287,500	\$ 287,500
Naples Real Estate Consultants	\$ 1,024,000	\$ 1,024,000
Naples Realty Services	\$ 1,035,000	\$ 1,035,000
Naples Realty, LLC	\$ 522,500	\$ 522,500
Non MLS Office	\$ 3,250,000	\$ 3,250,000
Pollard & Hedrich Realty, Inc.	\$ 218,250	\$ 218,250
Premier Sothebys Int. Realty	\$ 111,265,400	\$ 111,265,400
Premiere Plus Realty Co.	\$ 2,170,000	\$ 2,170,000
Rapallo Rite at Coconut Point	\$ 465,000	\$ 465,000
RE/MAX Realty Select	\$ 1,090,000	\$ 1,090,000
Riblet Realty LLC	\$ 900,000	\$ 900,000
Royal Shell Real Estate, Inc.	\$ 61,032,250	\$ 61,032,250
Sun Realty USA, Inc	\$ 733,000	\$ 733,000
Unique Properties of Naples, Inc.	\$ 925,000	\$ 925,000
Waterfront Realty Group Inc	\$ 2,250,000	\$ 2,250,000
WBG SW Florida, Inc.	\$ 357,000	\$ 357,000
Wordl Realty Services	\$ 285,000	\$ 285,000
Grand Total	\$ 339,653,600	\$ 339,653,600

John R. Wood Properties
 2013 YE Target Market Data
 BN05

Sum of Closed Price	GEO AREA	
	BN04 - Bonita Bay	Grand Total
OfficeName		
	\$ 3,387,500	\$ 3,387,500
A Delta Realty of Naples Inc.	\$ 1,100,000	\$ 1,100,000
Absync Realty	\$ 1,380,000	\$ 1,380,000
Amerivest Realty	\$ 1,723,000	\$ 1,723,000
Berkshire Hathaway Florida	\$ 11,980,500	\$ 11,980,500
Boca Executives	\$ 144,000	\$ 144,000
Bordner Real Estate, Inc.	\$ 510,000	\$ 510,000
Century 21 Tri Power	\$ 499,000	\$ 499,000
Clyde C. Quinby Realty, Inc.	\$ 512,500	\$ 512,500
Coldwell Banker Residential Real Estate, Inc.	\$ 13,362,000	\$ 13,362,000
Downing Frye	\$ 26,087,750	\$ 26,087,750
Engel & Voelkers	\$ 6,118,000	\$ 6,118,000
Exceptional Properties of SW Florida	\$ 275,000	\$ 275,000
Florida Home Realty Inc	\$ 758,000	\$ 758,000
Florida Home Realty of Collier County, Inc.	\$ 1,462,000	\$ 1,462,000
In Florida Properties	\$ 1,039,500	\$ 1,039,500
John R Wood	\$ 76,577,300	\$ 76,577,300
Keller Williams Elite Realty	\$ 1,736,250	\$ 1,736,250
Keller Williams Realty Naples	\$ 709,000	\$ 709,000
Kevin Shelly Realty Inc	\$ 232,500	\$ 232,500
Key Real Estate	\$ 274,900	\$ 274,900
Lee Collier Realty Group Inc	\$ 540,000	\$ 540,000
Lion Realty	\$ 600,000	\$ 600,000
Marion Realtors	\$ 835,000	\$ 835,000
McWilliams Buckley & Associates, Inc.	\$ 287,500	\$ 287,500
Naples Real Estate Consultants	\$ 1,024,000	\$ 1,024,000
Naples Realty Services	\$ 1,035,000	\$ 1,035,000
Naples Realty, LLC	\$ 522,500	\$ 522,500
Non MLS Office	\$ 3,250,000	\$ 3,250,000
Pollard & Hedrich Realty, Inc.	\$ 218,250	\$ 218,250
Premier Sothebys Int. Realty	\$ 111,265,400	\$ 111,265,400
Premiere Plus Realty Co.	\$ 2,170,000	\$ 2,170,000
Rapallo Rite at Coconut Point	\$ 465,000	\$ 465,000
RE/MAX Realty Select	\$ 1,090,000	\$ 1,090,000
Riblet Realty LLC	\$ 900,000	\$ 900,000
Royal Shell Real Estate, Inc.	\$ 61,032,250	\$ 61,032,250
Sun Realty USA, Inc	\$ 733,000	\$ 733,000
Unique Properties of Naples, Inc.	\$ 925,000	\$ 925,000
Waterfront Realty Group Inc	\$ 2,250,000	\$ 2,250,000
WBG SW Florida, Inc.	\$ 357,000	\$ 357,000
Wordl Realty Services	\$ 285,000	\$ 285,000
Grand Total	\$ 339,653,600	\$ 339,653,600

John R. Wood Properties
2013 YE Target Market Data
BN09

Sum of Closed Price	GEO AREA	
	BN09 - Spanish Wells	Grand Total
OfficeName		
	\$ 595,000	\$ 595,000
A Codi Realty	\$ 773,000	\$ 773,000
A Delta Realty of Naples Inc.	\$ 230,000	\$ 230,000
Addvantage Real Estate Service	\$ 358,000	\$ 358,000
Amerivest Realty	\$ 1,036,000	\$ 1,036,000
Berkshire Hathaway Florida	\$ 1,687,000	\$ 1,687,000
Bluebill Real Estate	\$ 310,000	\$ 310,000
Bristol Properties	\$ 480,000	\$ 480,000
Century 21 Sunbelt Realty	\$ 720,000	\$ 720,000
Century 21 Tri Power	\$ 118,000	\$ 118,000
Coast Realty	\$ 574,000	\$ 574,000
Coldwell Banker Residential Real Estate, Inc.	\$ 8,831,950	\$ 8,831,950
Daane Properties Inc	\$ 475,000	\$ 475,000
Downing Frye	\$ 8,197,465	\$ 8,197,465
Encore Realty	\$ 1,083,000	\$ 1,083,000
Engel & Voelkers	\$ 490,000	\$ 490,000
Equity Realty	\$ 713,000	\$ 713,000
Florida Home Realty of Collier County, Inc.	\$ 952,500	\$ 952,500
Florida Homes Realty of Collier	\$ 187,500	\$ 187,500
Florida Platinum Realty	\$ 330,000	\$ 330,000
Germain Properties of Naples, LLC	\$ 482,000	\$ 482,000
Help-U-Sell Reed & Associates	\$ 162,500	\$ 162,500
Independent Brokers Realty Inc.	\$ 765,000	\$ 765,000
Island Coastal Realty, LLC	\$ 156,585	\$ 156,585
John R Wood	\$ 5,504,565	\$ 5,504,565
Keller Williams Elite Realty	\$ 3,730,000	\$ 3,730,000
Keller Williams Realty Naples	\$ 1,273,250	\$ 1,273,250
Kevin Shelly Realty Inc	\$ 410,000	\$ 410,000
Mari Vesci REALTORS, Inc	\$ 185,000	\$ 185,000
Market America Rlty & Invstmnt	\$ 279,000	\$ 279,000
Marlin International Realty	\$ 325,000	\$ 325,000
Miloff Aubuchon Rlty Grp, Inc.	\$ 645,000	\$ 645,000
Naples Realty Services	\$ 2,004,700	\$ 2,004,700
Naples Realty, LLC	\$ 1,079,500	\$ 1,079,500
Non MLS Office	\$ 2,049,585	\$ 2,049,585
Phelps Realty Services	\$ 212,000	\$ 212,000
Premier Sothebys Int. Realty	\$ 1,798,000	\$ 1,798,000
Premiere Plus Realty Co.	\$ 3,660,900	\$ 3,660,900
RE/MAX Affinity	\$ 1,077,000	\$ 1,077,000
RE/MAX Realty Select	\$ 592,500	\$ 592,500
RL Nardi & Associates Inc	\$ 230,000	\$ 230,000
Royal Shell Real Estate, Inc.	\$ 2,667,300	\$ 2,667,300
Sand Castle Realty Group, Inc	\$ 935,000	\$ 935,000
South Bay Realty	\$ 305,000	\$ 305,000
Spina Realty Company	\$ 145,000	\$ 145,000
Grand Total	\$ 58,815,800	\$ 58,815,800