

2013 NA-BN-ES YTD Summary - Dec

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December Annual YTD Summary - Sales from \$0 = \$249,999											
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	4112	4174	1515	705	1130	2624	5612	6269	6522	6568	6070
Total List Price	\$ 725,374,507	\$ 773,922,270	\$ 315,197,702	\$ 144,096,269	\$ 232,785,084	\$ 472,951,076	\$ 785,796,881	\$ 885,023,166	\$ 929,741,843	\$ 991,825,314	\$ 993,845,307
Told Sold Volume	\$ 692,707,858	\$ 747,634,196	\$ 306,854,970	\$ 135,752,539	\$ 212,108,227	\$ 431,020,516	\$ 731,491,847	\$ 829,064,826	\$ 869,115,593	\$ 935,719,801	\$ 945,916,103
List / Sell Ratio	95.50%	96.60%	97.35%	94.21%	91.12%	91.13%	93.09%	93.68%	93.48%	94.34%	95.18%
Average Sales Price	\$168,460	\$179,117	\$202,545	\$192,557	\$187,706	\$164,261	\$130,344	\$132,248	\$133,259	\$142,466	\$155,835
Median Price				\$ 200,000	\$ 169,950	\$ 125,000	\$ 130,000	\$ 130,000	\$ 130,000	\$ 140,000	\$ 156,643
Average Days on Market	111	111	86	121	177	150	132	146	152	150	121
% Volume Compared to Previous Year	110.35%	107.93%	41.04%	44.24%	156.25%	203.21%	169.71%	113.34%	104.83%	107.66%	101.09%
% ASP Compared to Previous Year	106.41%	106.33%	113.08%	95.07%	97.48%	87.51%	79.35%	101.46%	100.76%	106.91%	109.38%

December Annual YTD Summary - Sales from \$250,000 - \$499,999											
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	1926	3427	5537	2819	2121	2007	1925	2104	2240	2646	3450
Total List Price	\$ 685,212,351	\$ 1,220,521,894	\$ 2,023,508,495	\$ 1,051,565,125	\$ 790,135,166	\$ 758,923,833	\$ 719,818,297	\$ 783,109,693	\$ 842,927,431	\$ 971,133,685	\$ 1,251,743,194
Told Sold Volume	\$ 655,806,284	\$ 1,177,328,894	\$ 1,976,955,319	\$ 1,005,139,561	\$ 732,414,838	\$ 691,599,671	\$ 656,159,765	\$ 722,625,124	\$ 778,452,536	\$ 907,578,552	\$ 1,189,250,143
List / Sell Ratio	95.71%	96.46%	97.70%	95.59%	92.69%	91.13%	91.16%	92.28%	92.35%	93.46%	95.01%
Average Sales Price	\$340,502	\$343,545	\$357,044	\$356,559	\$345,316	\$344,594	\$340,862	\$343,453	\$347,523	\$343,000	\$344,710
Median Price				\$ 330,000	\$ 330,000	\$ 329,000	\$ 333,000	\$ 336,500	\$ 330,000	\$ 335,000	\$ 335,000
Average Days on Market	148	135	89	122	170	187	195	185	185	181	141
% Volume Compared to Previous Year	255.72%	179.52%	167.92%	50.84%	72.87%	94.43%	94.88%	110.13%	107.73%	116.59%	131.04%
% ASP Compared to Previous Year	99.98%	100.89%	103.93%	99.86%	96.85%	99.79%	98.92%	100.76%	101.19%	98.70%	100.50%

December Annual YTD Summary - Sales from \$500,000 to 749,999											
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	601	1056	1903	919	731	690	585	677	710	914	1080
Total List Price	\$ 386,523,595	\$ 678,439,488	\$ 1,181,197,447	\$ 583,038,865	\$ 473,484,227	\$ 458,986,568	\$ 388,123,469	\$ 445,283,721	\$ 466,219,268	\$ 590,165,175	\$ 686,864,939
Told Sold Volume	\$ 366,139,768	\$ 643,358,616	\$ 1,150,004,777	\$ 552,449,208	\$ 438,468,529	\$ 414,073,072	\$ 349,761,611	\$ 405,576,797	\$ 427,064,791	\$ 549,068,535	\$ 649,318,553
List / Sell Ratio	94.73%	94.83%	97.36%	94.75%	92.60%	90.21%	90.12%	91.08%	91.60%	93.04%	94.53%
Average Sales Price	\$609,218	\$609,241	\$604,311	\$601,142	\$599,820	\$600,106	\$597,883	\$599,079	\$601,500	\$600,731	\$601,221
Median Price				\$ 588,250	\$ 591,250	\$ 585,000	\$ 590,000	\$ 594,450	\$ 592,500	\$ 595,000	\$ 595,000
Average Days on Market	186	184	124	130	186	211	209	234	212	199	175
% Volume Compared to Previous Year	113.72%	175.71%	178.75%	48.04%	79.37%	94.44%	84.47%	115.96%	105.30%	128.57%	118.26%
% ASP Compared to Previous Year	100.66%	100.00%	99.19%	99.48%	99.78%	100.05%	99.63%	100.20%	100.40%	99.87%	100.08%

December Annual YTD Summary - Sales from \$750,000 - \$999,999											
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	278	521	862	444	364	282	239	287	316	379	493
Total List Price	\$ 257,230,154	\$ 467,459,694	\$ 765,657,844	\$ 398,314,220	\$ 339,091,856	\$ 271,799,934	\$ 232,492,357	\$ 272,090,089	\$ 297,564,207	\$ 353,249,709	\$ 452,008,806
Told Sold Volume	\$ 238,861,560	\$ 445,913,328	\$ 740,699,239	\$ 378,825,069	\$ 309,289,930	\$ 241,050,051	\$ 203,089,956	\$ 244,251,514	\$ 270,340,380	\$ 325,175,405	\$ 423,998,767
List / Sell Ratio	92.86%	95.39%	96.74%	95.11%	91.21%	88.69%	87.35%	89.77%	90.85%	92.05%	93.80%
Average Sales Price	\$859,214	\$855,880	\$859,280	\$853,210	\$849,698	\$854,787	\$849,749	\$851,051	\$855,508	\$857,983	\$860,038
Median Price					\$ 849,000	\$ 850,000	\$ 850,000	\$ 850,000	\$ 850,000	\$ 850,000	\$ 850,000
Average Days on Market	212	215	154	146	199	208	244	257	212	218	192
% Volume Compared to Previous Year	107.89%	186.68%	166.11%	51.14%	81.64%	77.94%	84.25%	120.27%	110.68%	120.28%	130.39%
% ASP Compared to Previous Year	100.91%	99.61%	100.40%	99.29%	99.59%	100.60%	99.41%	100.15%	100.52%	100.29%	100.24%

December Annual YTD Summary - All Sales \$1M +											
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	482	857	1417	875	805	629	498	630	706	768	924
Total List Price	\$ 1,115,937,635	\$ 1,950,491,476	\$ 2,978,796,218	\$ 2,049,161,852	\$ 1,939,179,878	\$ 1,514,992,808	\$ 1,256,434,103	\$ 1,582,666,692	\$ 1,700,873,097	\$ 1,756,871,609	\$ 2,137,583,865
Told Sold Volume	\$ 1,013,438,048	\$ 1,784,127,424	\$ 2,793,630,028	\$ 1,880,652,881	\$ 1,748,792,171	\$ 1,338,893,092	\$ 1,079,521,615	\$ 1,371,555,480	\$ 1,500,600,957	\$ 1,575,244,585	\$ 1,975,164,987
List / Sell Ratio	90.81%	91.47%	93.78%	91.78%	90.18%	88.38%	85.92%	86.66%	88.23%	89.66%	92.40%
Average Sales Price	\$2,102,569	\$2,081,829	\$1,971,510	\$2,149,318	\$2,172,413	\$2,128,606	\$2,167,714	\$2,177,072	\$2,125,497	\$2,051,100	\$2,137,624
Median Price					\$ 1,730,000	\$ 1,725,000	\$ 1,600,000	\$ 185,000	\$ 186,355	\$ 1,600,000	\$ 1,600,000
Average Days on Market	281	269	228	225	251	246	271	263	264	253	213
% Volume Compared to Previous Year	113.44%	176.05%	156.58%	67.32%	92.99%	76.56%	80.63%	127.05%	109.41%	104.97%	125.39%
% ASP Compared to Previous Year	108.50%	99.01%	94.70%	109.02%	101.07%	97.98%	101.84%	100.43%	97.63%	96.50%	104.22%

December Annual YTD Summary - Sales \$1M - \$2M											
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	313	564	980	548	500	385	319	407	460	515	597
Total List Price	\$ 469,225,735	\$ 852,002,928	\$ 1,429,929,493	\$ 826,447,088	\$ 773,043,590	\$ 614,388,957	\$ 503,972,812	\$ 636,615,020	\$ 707,251,098	\$ 791,898,319	\$ 894,773,977
Told Sold Volume	\$ 428,164,579	\$ 783,936,524	\$ 1,349,041,243	\$ 759,735,599	\$ 695,504,184	\$ 541,756,121	\$ 431,282,115	\$ 554,740,929	\$ 628,495,214	\$ 714,529,505	\$ 825,879,897
List / Sell Ratio	91.25%	92.01%	94.34%	91.93%	89.97%	88.18%	85.58%	87.14%	88.86%	90.23%	92.30%
Average Sales Price	\$1,367,938	\$1,389,958	\$1,376,573	\$1,386,379	\$1,391,008	\$1,407,159	\$1,351,982	\$1,363,000	\$1,366,294	\$1,387,436	\$1,383,383
Median Price					\$ 1,300,000	\$ 1,350,000	\$ 1,300,000	\$ 1,325,000	\$ 130,000	\$ 1,350,000	\$ 1,340,000
Average Days on Market	262	252	210	#DIV/0!	234	232	247	246	262	239	217
% Volume Compared to Previous Year	97.45%	183.09%	172.09%	56.32%	91.55%	77.89%	79.61%	128.63%	113.30%	113.69%	115.58%
% ASP Compared to Previous Year	101.18%	101.61%	99.04%	100.71%	100.33%	101.16%	96.08%	100.81%	100.24%	101.55%	99.71%

2013 NA-BN-ES YTD Summary - Dec

December Annual YTD Summary - Sales \$2M - \$5M

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	152	255	393	289	255	212	156	191	215	227	284
Total List Price	\$ 510,486,900	\$ 802,930,888	\$ 1,187,412,725	\$ 923,610,764	\$ 794,570,288	\$ 671,106,851	\$ 549,604,291	\$ 626,677,673	\$ 711,526,999	\$ 741,254,290	\$ 899,470,889
Told Sold Volume	\$ 460,036,469	\$ 736,943,240	\$ 1,109,589,423	\$ 846,767,767	\$ 717,362,937	\$ 591,604,471	\$ 474,629,500	\$ 549,167,551	\$ 625,478,243	\$ 663,553,580	\$ 833,749,590
List / Sell Ratio	90.12%	91.78%	93.45%	91.68%	90.28%	88.15%	86.36%	87.63%	87.91%	89.52%	92.69%
Average Sales Price	\$3,026,556	\$2,889,973	\$2,823,383	\$2,929,992	\$2,813,188	\$2,790,587	\$3,042,497	\$2,875,223	\$2,909,201	\$2,923,144	\$2,935,738
Median Price					\$ 2,650,000	\$ 2,537,500	\$ 2,800,000	\$ 2,610,000	\$ 2,700,000	\$ 2,700,000	\$ 2,700,000
Average Days on Market	312	304	263	291	278	259	323	291	265	283	202
% Volume Compared to Previous Year	140.42%	160.19%	150.57%	76.31%	84.72%	82.47%	80.23%	115.70%	113.90%	106.09%	125.65%
% ASP Compared to Previous Year	105.32%	95.49%	97.70%	103.78%	96.01%	99.20%	109.03%	94.50%	101.18%	100.48%	100.43%

December Annual YTD Summary - Sales \$5M +

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	17	38	44	38	50	32	23	32	31	26	43
Total List Price	\$ 136,225,000	\$ 295,557,660	\$ 361,454,000	\$ 299,104,000	\$ 371,566,000	\$ 229,497,000	\$ 202,857,000	\$ 319,373,999	\$ 282,095,000	\$ 223,719,000	\$ 343,338,999
Told Sold Volume	\$ 125,237,000	\$ 263,247,660	\$ 334,999,362	\$ 274,149,515	\$ 335,925,050	\$ 205,532,500	\$ 173,610,000	\$ 267,647,000	\$ 246,627,500	\$ 197,161,500	\$ 315,535,500
List / Sell Ratio	91.93%	89.07%	92.68%	91.66%	90.41%	89.56%	85.58%	83.80%	87.43%	88.13%	91.90%
Average Sales Price	\$7,366,882	\$6,927,570	\$7,613,622	\$7,214,461	\$6,718,501	\$6,422,891	\$7,548,261	\$8,363,969	\$7,955,726	\$7,583,135	\$7,338,035
Median Price					\$ 5,800,000	\$ 6,000,000	\$ 6,500,000	\$ 6,475,000	\$ 6,747,500	\$ 6,333,250	\$ 6,250,000
Average Days on Market	344	296	50	360	292	322	243	320	274	261	229
% Volume Compared to Previous Year	88.21%	210.20%	127.26%	81.84%	122.53%	55.32%	84.47%	154.17%	92.15%	79.94%	160.04%
% ASP Compared to Previous Year	114.16%	94.04%	109.90%	94.76%	93.13%	95.60%	117.52%	110.81%	95.12%	95.32%	96.77%

December Annual YTD Summary - Overall Sales

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	7399	10035	11234	5762	5151	6232	8859	9967	10494	11275	12017
Total List Price	\$ 3,170,278,242	\$ 5,090,834,822	\$ 7,264,357,706	\$ 4,226,176,331	\$ 3,774,676,211	\$ 3,477,654,219	\$ 3,382,665,107	\$ 3,968,173,361	\$ 4,237,325,846	\$ 4,663,245,492	\$ 5,522,046,111
Told Sold Volume	\$ 2,966,953,518	\$ 4,798,362,458	\$ 6,968,144,333	\$ 3,952,819,258	\$ 3,441,073,695	\$ 3,116,636,402	\$ 3,020,024,794	\$ 3,573,073,741	\$ 3,845,574,257	\$ 4,292,786,878	\$ 5,183,648,553
List / Sell Ratio	93.59%	94.25%	95.92%	93.53%	91.16%	89.62%	89.28%	90.04%	90.75%	92.06%	93.87%
Average Sales Price	\$400,994	\$478,163	\$620,273	\$686,015	\$668,040	\$500,102	\$340,899	\$358,490	\$366,455	\$380,735	\$431,360
Median Price					\$ 378,500	\$ 284,500	\$ 185,000	\$ 185,000	\$ 186,355	\$ 210,000	\$ 247,000
Average Days on Market	142	146	117	141	189	181	162	171	172	170	142
% Volume Compared to Previous Year	126.98%	161.73%	145.22%	56.73%	87.05%	82.57%	96.90%	118.31%	107.63%	111.63%	120.75%
% ASP Compared to Previous Year	102.47%	119.24%	129.72%	110.60%	97.38%	74.86%	68.17%	105.16%	102.22%	103.90%	113.30%

December Annual Rolling Totals Summary - Sales from \$0 - \$249,99!												
	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	3965	4112	4174	1515	705	1130	2624	5612	6269	6522	6568	6070
Total List Price	\$ 653,083,852	\$ 725,374,507	\$ 773,922,270	\$ 315,197,702	\$ 144,096,269	\$ 232,785,084	\$ 472,951,076	\$ 785,796,881	\$ 885,023,166	\$ 929,741,843	\$ 991,825,314	\$ 993,845,307
Told Sold Volume	\$ 627,730,439	\$ 692,707,858	\$ 747,634,196	\$ 306,854,970	\$ 135,752,539	\$ 212,108,227	\$ 431,020,516	\$ 731,491,847	\$ 829,064,826	\$ 869,115,593	\$ 935,719,801	\$ 945,916,103
List / Sell Ratio	96.12%	95.50%	96.60%	97.35%	94.21%	91.12%	91.13%	93.09%	93.68%	93.48%	94.34%	95.18%
Average Sales Price	\$158,317.89	\$168,460.08	\$179,116.96	\$202,545	\$192,557	\$187,706	\$164,261	\$130,344	\$132,248	\$133,259	\$142,466	\$155,835
Average Days on Market	86	111	111	86	121	177	150	132	146	152	150	121
% Volume Compared to Previous Year	112.34%	110.35%	107.93%	44.30%	44.24%	156.25%	203.21%	169.71%	113.34%	104.83%	107.66%	101.09%
% ASP Compared to Previous Year	108.20%	106.41%	106.33%	120.23%	95.07%	97.48%	87.51%	79.35%	101.46%	100.76%	106.91%	109.38%

December Annual Rolling Totals Summary - Sales from \$250,000 - \$499,99!												
	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	753	1926	3427	5537	2819	2121	2007	1925	2104	2240	2646	3450
Total List Price	\$ 269,313,401	\$ 685,212,351	\$ 1,220,521,894	\$ 2,023,508,495	\$ 1,051,565,125	\$ 790,135,166	\$ 758,923,833	\$ 719,818,297	\$ 783,109,693	\$ 842,927,431	\$ 971,133,685	\$ 1,251,743,194
Told Sold Volume	\$ 256,452,994	\$ 655,806,284	\$ 1,177,328,894	\$ 1,976,955,319	\$ 1,005,139,561	\$ 732,414,838	\$ 691,599,671	\$ 656,159,765	\$ 722,625,124	\$ 778,452,536	\$ 907,578,552	\$ 1,189,250,143
List / Sell Ratio	95.22%	95.71%	96.46%	97.70%	95.59%	92.69%	91.13%	91.16%	92.28%	92.35%	93.46%	95.01%
Average Sales Price	\$340,575.03	\$340,501.71	\$343,545.05	\$357,044	\$356,559	\$345,316	\$344,594	\$340,862	\$343,453	\$347,523	\$343,000	\$344,710
Average Days on Market	96	148	135	89	122	170	187	195	185	185	181	141
% Volume Compared to Previous Year	125.08%	255.72%	179.52%	301.45%	50.84%	72.87%	94.43%	94.88%	110.13%	107.73%	116.59%	131.04%
% ASP Compared to Previous Year	99.50%	99.98%	100.89%	104.86%	99.86%	96.85%	99.79%	98.92%	100.76%	101.19%	98.70%	100.50%

December Annual Rolling Totals Summary - Sales from \$500,000 to 749,99!												
	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	532	601	1056	1903	919	731	690	585	677	710	914	1080
Total List Price	\$ 340,214,960	\$ 386,523,595	\$ 678,439,488	\$ 1,181,197,447	\$ 583,038,865	\$ 473,484,227	\$ 458,986,568	\$ 388,123,469	\$ 445,283,721	\$ 466,219,268	\$ 590,165,175	\$ 686,864,939
Told Sold Volume	\$ 321,969,975	\$ 366,139,768	\$ 643,358,616	\$ 1,150,004,777	\$ 552,449,208	\$ 438,468,529	\$ 414,073,072	\$ 349,761,611	\$ 405,576,797	\$ 427,064,791	\$ 549,068,535	\$ 649,318,553
List / Sell Ratio	94.64%	94.73%	94.83%	97.36%	94.75%	92.60%	90.21%	90.12%	91.08%	91.60%	93.04%	94.53%
Average Sales Price	\$605,206.72	\$609,217.58	\$609,241.11	\$604,311	\$601,142	\$599,820	\$600,106	\$597,883	\$599,079	\$601,500	\$600,731	\$601,221
Average Days on Market	148	186	184	124	130	186	211	209	234	212	199	175
% Volume Compared to Previous Year	108.90%	113.72%	175.71%	314.09%	48.04%	79.37%	94.44%	84.47%	115.96%	105.30%	128.57%	118.26%
% ASP Compared to Previous Year	99.90%	100.66%	100.00%	99.19%	99.48%	99.78%	100.05%	99.63%	100.20%	100.40%	99.87%	100.08%

December Annual Rolling Totals Summary - Sales from \$750,000 - \$999,991												
	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	260	278	521	862	444	364	282	239	287	316	379	493
Total List Price	\$ 242,661,413	\$ 257,230,154	\$ 467,459,694	\$ 765,657,844	\$ 398,314,220	\$ 339,091,856	\$ 271,799,934	\$ 232,492,357	\$ 272,090,089	\$ 297,564,207	\$ 353,249,709	\$ 452,008,806
Total Sold Volume	\$ 221,384,049	\$ 238,861,560	\$ 445,913,328	\$ 740,699,239	\$ 378,825,069	\$ 309,289,930	\$ 241,050,051	\$ 203,089,956	\$ 244,251,514	\$ 270,340,380	\$ 325,175,405	\$ 423,998,767
List / Sell Ratio	91.23%	92.86%	95.39%	96.74%	95.11%	91.21%	88.69%	87.35%	89.77%	90.85%	92.05%	93.80%
Average Sales Price	\$851,477.11	\$859,214.24	\$855,879.71	\$859,280	\$853,210	\$849,698	\$854,787	\$849,749	\$851,051	\$855,508	\$857,983	\$860,038
Average Days on Market	158	212	215	154	146	199	208	244	257	212	218	192
% Volume Compared to Previous Year	96.81%	107.89%	186.68%	310.10%	51.14%	81.64%	77.94%	84.25%	120.27%	110.68%	120.28%	130.39%
% ASP Compared to Previous Year	98.68%	100.91%	99.61%	100.01%	99.29%	99.59%	100.60%	99.41%	100.15%	100.52%	100.29%	100.24%

December Annual Rolling Totals Summary - All Sales \$1M -												
	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	461	482	857	1417	875	805	629	498	630	706	768	924
Total List Price	\$ 998,724,796	\$ 1,115,937,635	\$ 1,950,491,476	\$ 2,978,796,218	\$ 2,049,161,852	\$ 1,939,179,878	\$ 1,514,992,808	\$ 1,256,434,103	\$ 1,582,666,692	\$ 1,700,873,097	\$ 1,756,871,609	\$ 2,137,583,865
Total Sold Volume	\$ 893,366,570	\$ 1,013,438,048	\$ 1,784,127,424	\$ 2,793,630,028	\$ 1,880,652,881	\$ 1,748,792,171	\$ 1,338,893,092	\$ 1,079,521,615	\$ 1,371,555,480	\$ 1,500,600,957	\$ 1,575,244,585	\$ 1,975,164,987
List / Sell Ratio	89.45%	90.81%	91.47%	93.78%	91.78%	90.18%	88.38%	85.92%	86.66%	88.23%	89.66%	92.40%
Average Sales Price	\$1,937,888.44	\$2,102,568.56	\$2,081,828.97	\$1,971,510	\$2,149,318	\$2,172,413	\$2,128,606	\$2,167,714	\$2,177,072	\$2,125,497	\$2,051,100	\$2,137,624
Average Days on Market	194	281	269	228	225	251	246	271	263	264	253	213
% Volume Compared to Previous Year	116.37%	113.44%	176.05%	275.66%	67.32%	92.99%	76.56%	80.63%	127.05%	109.41%	104.97%	125.39%
% ASP Compared to Previous Year	87.84%	108.50%	99.01%	93.77%	109.02%	101.07%	97.98%	101.84%	100.43%	97.63%	96.50%	104.22%

December Annual Rolling Totals Summary - Sales \$1M - \$2M												
	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	325	313	564	980	548	500	385	319	407	460	515	597
Total List Price	\$ 480,016,796	\$ 469,225,735	\$ 852,002,928	\$ 1,429,929,493	\$ 826,447,088	\$ 773,043,590	\$ 614,388,957	\$ 503,972,812	\$ 636,615,020	\$ 707,251,098	\$ 791,898,319	\$ 894,773,977
Total Sold Volume	\$ 439,388,770	\$ 428,164,579	\$ 783,936,524	\$ 1,349,041,243	\$ 759,735,599	\$ 695,504,184	\$ 541,756,121	\$ 431,282,115	\$ 554,740,929	\$ 628,495,214	\$ 714,529,505	\$ 825,879,897
List / Sell Ratio	91.54%	91.25%	92.01%	94.34%	91.93%	89.97%	88.18%	85.58%	87.14%	88.86%	90.23%	92.30%
Average Sales Price	\$1,351,965.45	\$1,367,937.95	\$1,389,958.38	\$1,376,573	\$1,386,379	\$1,391,008	\$1,407,159	\$1,351,982	\$1,363,000	\$1,366,294	\$1,387,436	\$1,383,383
Average Days on Market	187	262	252	210	181	234	232	247	246	262	239	217
% Volume Compared to Previous Year	144.69%	97.45%	183.09%	315.08%	56.32%	91.55%	77.89%	79.61%	128.63%	113.30%	113.69%	115.58%
% ASP Compared to Previous Year	99.28%	101.18%	101.61%	100.63%	100.71%	100.33%	101.16%	96.08%	100.81%	100.24%	101.55%	99.71%

December Annual Rolling Totals Summary - Sales \$2M - \$5M

	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	114	152	255	393	289	255	212	156	191	215	227	284
Total List Price	\$ 360,540,000	\$ 510,486,900	\$ 802,930,888	\$ 1,187,412,725	\$ 923,610,764	\$ 794,570,288	\$ 671,106,851	\$ 549,604,291	\$ 626,677,673	\$ 711,526,999	\$ 741,254,290	\$ 899,470,889
Totd Sold Volume	\$ 327,614,321	\$ 460,036,469	\$ 736,943,240	\$ 1,109,589,423	\$ 846,767,767	\$ 717,362,937	\$ 591,604,471	\$ 474,629,500	\$ 549,167,551	\$ 625,478,243	\$ 663,553,580	\$ 833,749,590
List / Sell Ratio	90.87%	90.12%	91.78%	93.45%	91.68%	90.28%	88.15%	86.36%	87.63%	87.91%	89.52%	92.69%
Average Sales Price	\$2,873,809.83	\$3,026,555.72	\$2,889,973.49	\$2,823,383	\$2,929,992	\$2,813,188	\$2,790,587	\$3,042,497	\$2,875,223	\$2,909,201	\$2,923,144	\$2,935,738
Average Days on Market	209	312	304	263	291	278	259	323	291	265	283	202
% Volume Compared to Previous Year	102.19%	140.42%	160.19%	241.20%	76.31%	84.72%	82.47%	80.23%	115.70%	113.90%	106.09%	125.65%
% ASP Compared to Previous Year	95.91%	105.32%	95.49%	93.29%	103.78%	96.01%	99.20%	109.03%	94.50%	101.18%	100.48%	100.43%

December Annual Rolling Totals Summary - Sales \$5M +

	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	22	17	38	44	38	50	32	23	32	31	26	43
Total List Price	\$ 158,168,000	\$ 136,225,000	\$ 295,557,660	\$ 361,454,000	\$ 299,104,000	\$ 371,566,000	\$ 229,497,000	\$ 202,857,000	\$ 319,373,999	\$ 282,095,000	\$ 223,719,000	\$ 343,338,999
Totd Sold Volume	\$ 141,971,000	\$ 125,237,000	\$ 263,247,660	\$ 334,999,362	\$ 274,149,515	\$ 335,925,050	\$ 205,532,500	\$ 173,610,000	\$ 267,647,000	\$ 246,627,500	\$ 197,161,500	\$ 315,535,500
List / Sell Ratio	89.76%	91.93%	89.07%	92.68%	91.66%	90.41%	89.56%	85.58%	83.90%	87.43%	88.13%	91.90%
Average Sales Price	\$6,453,227.27	\$7,366,882.35	\$6,927,570.00	\$7,613,622	\$7,214,461	\$6,718,501	\$6,422,891	\$7,548,261	\$8,363,969	\$7,955,726	\$7,583,135	\$7,338,035
Average Days on Market	213	344	296	326	360	292	322	3,682	320	274	261	229
% Volume Compared to Previous Year	111.08%	88.21%	210.20%	267.49%	81.84%	122.53%	61.18%	84.47%	154.17%	92.15%	79.94%	160.04%
% ASP Compared to Previous Year	90.89%	114.16%	94.04%	103.35%	94.76%	93.13%	95.60%	117.52%	110.81%	95.12%	95.32%	96.77%

December Annual Rolling Totals Summary - Overall Sales:

	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Number of Sales	5971	7399	10035	11234	5762	5151	6232	8859	9967	10494	11275	12017
Total List Price	\$ 2,503,998,422	\$ 3,170,278,242	\$ 5,090,834,822	\$ 7,264,357,706	\$ 4,226,176,331	\$ 3,774,676,211	\$ 3,477,654,219	\$ 3,382,665,107	\$ 3,968,173,361	\$ 4,237,325,846	\$ 4,663,245,492	\$ 5,522,046,111
Totd Sold Volume	\$ 2,336,511,548	\$ 2,966,953,518	\$ 4,798,362,458	\$ 6,968,144,333	\$ 3,952,819,258	\$ 3,441,073,695	\$ 3,116,636,402	\$ 3,020,024,794	\$ 3,573,073,741	\$ 3,845,574,257	\$ 4,292,786,878	\$ 5,183,648,553
List / Sell Ratio	93.31%	93.59%	94.25%	95.92%	93.53%	91.16%	89.62%	89.28%	90.04%	90.75%	92.06%	93.87%
Average Sales Price	\$391,309.92	\$400,993.85	\$478,162.68	\$620,273	\$686,015	\$668,040	\$500,102	\$340,899	\$358,490	\$366,455	\$380,735	\$431,360
Average Days on Market	104	142	146	117	141	189	181	162	171	172	170	142
% Volume Compared to Previous Year	114.52%	126.98%	161.73%	234.86%	56.73%	87.05%	90.57%	96.90%	118.31%	107.63%	111.63%	120.75%
% ASP Compared to Previous Year	105.85%	102.47%	119.24%	154.68%	110.60%	97.38%	74.86%	68.17%	105.16%	102.22%	103.90%	113.30%

January Tral	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	317	50.08%	223	25.72%	55	9.43%	83	22.68%	100	26.81%	274	62.41%	450	63.11%	477	67.28%	446	62.38%	400	55.33%
\$250,000 - \$	172	27.17%	340	39.22%	265	45.45%	129	35.25%	138	37.00%	98	22.32%	146	20.48%	133	18.76%	155	21.68%	190	26.28%
\$500,000 - \$	52	8.21%	122	14.07%	114	19.55%	63	17.21%	47	12.60%	31	7.06%	55	7.71%	37	5.22%	52	7.27%	61	8.44%
\$750,000 - \$	35	5.53%	72	8.30%	53	9.09%	30	8.20%	25	6.70%	6	1.37%	18	2.52%	13	1.83%	20	2.80%	27	3.73%
\$1M - \$2M	34	5.37%	79	9.11%	55	9.43%	39	10.66%	41	10.99%	19	4.33%	24	3.37%	28	3.95%	29	4.06%	28	3.87%
\$2M - \$5M	20	3.16%	28	3.23%	38	6.52%	16	4.37%	17	4.56%	10	2.28%	17	2.38%	18	2.54%	13	1.82%	16	2.21%
Over \$5M	3	0.47%	3	0.35%	3	0.51%	6	1.64%	5	1.34%	1	0.23%	3	0.42%	3	0.42%	0	0.00%	1	0.14%
Total Over \$	57	9.00%	110	12.69%	96	16.47%	61	16.67%	63	16.89%	30	6.83%	44	6.17%	49	6.91%	42	5.87%	45	6.22%
TOTAL MAR	633	100.00%	867	100.00%	583	100.00%	366	100.00%	373	100.00%	439	100.00%	713	100.00%	709	100.00%	715	100.00%	723	100.00%

January Side	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	634	50.08%	446	25.72%	110	9.43%	166	22.68%	200	26.81%	548	62.41%	900	63.11%	954	67.28%	892	62.38%	800	55.33%
\$250,000 - \$	344	27.17%	680	39.22%	530	45.45%	258	35.25%	276	37.00%	196	22.32%	292	20.48%	266	18.76%	310	21.68%	380	26.28%
\$500,000 - \$	104	8.21%	244	14.07%	228	19.55%	126	17.21%	94	12.60%	62	7.06%	110	7.71%	74	5.22%	104	7.27%	122	8.44%
\$750,000 - \$	70	5.53%	144	8.30%	106	9.09%	60	8.20%	50	6.70%	12	1.37%	36	2.52%	26	1.83%	40	2.80%	54	3.73%
\$1M - \$2M	68	5.37%	158	9.11%	110	9.43%	78	10.66%	82	10.99%	38	4.33%	48	3.37%	56	3.95%	58	4.06%	56	3.87%
\$2M - \$5M	40	3.16%	56	3.23%	76	6.52%	32	4.37%	34	4.56%	20	2.28%	34	2.38%	36	2.54%	26	1.82%	32	2.21%
Over \$5M	6	0.47%	6	0.35%	6	0.51%	12	1.64%	10	1.34%	2	0.23%	6	0.42%	6	0.42%	0	0.00%	2	0.14%
Total Over \$	114	9.00%	220	12.69%	192	16.47%	122	16.67%	126	16.89%	60	6.83%	88	6.17%	98	6.91%	84	5.87%	90	6.22%
TOTAL MAR	1266	100.00%	1734	100.00%	1166	100.00%	732	100.00%	746	100.00%	878	100.00%	1426	100.00%	1418	100.00%	1430	100.00%	1446	100.00%

January YTD	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	317	50.08%	223	25.72%	55	9.43%	83	22.68%	100	26.81%	274	62.41%	450	63.11%	477	67.28%	446	62.38%	400	55.33%
\$250,000 - \$	172	27.17%	340	39.22%	265	45.45%	129	35.25%	138	37.00%	98	22.32%	146	20.48%	133	18.76%	155	21.68%	190	26.28%
\$500,000 - \$	52	8.21%	122	14.07%	114	19.55%	63	17.21%	47	12.60%	31	7.06%	55	7.71%	37	5.22%	52	7.27%	61	8.44%
\$750,000 - \$	35	5.53%	72	8.30%	53	9.09%	30	8.20%	25	6.70%	6	1.37%	18	2.52%	13	1.83%	20	2.80%	27	3.73%
\$1M - \$2M	34	5.37%	79	9.11%	55	9.43%	39	10.66%	41	10.99%	19	4.33%	24	3.37%	28	3.95%	29	4.06%	28	3.87%
\$2M - \$5M	20	3.16%	28	3.23%	38	6.52%	16	4.37%	17	4.56%	10	2.28%	17	2.38%	18	2.54%	13	1.82%	16	2.21%
Over \$5M	3	0.47%	3	0.35%	3	0.51%	6	1.64%	5	1.34%	1	0.23%	3	0.42%	3	0.42%	0	0.00%	1	0.14%
Total Over \$	57	9.00%	110	12.69%	96	16.47%	61	16.67%	63	16.89%	30	6.83%	44	6.17%	49	6.91%	42	5.87%	45	6.22%
TOTAL MAR	633	100.00%	867	100.00%	583	100.00%	366	100.00%	373	100.00%	439	100.00%	713	100.00%	709	100.00%	715	100.00%	723	100.00%

January YTD	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	634	50.08%	446	25.72%	110	9.43%	166	22.68%	200	26.81%	548	62.41%	900	63.11%	954	67.28%	892	62.38%	800	55.33%
\$250,000 - \$	344	27.17%	680	39.22%	530	45.45%	258	35.25%	276	37.00%	196	22.32%	292	20.48%	266	18.76%	310	21.68%	380	26.28%
\$500,000 - \$	104	8.21%	244	14.07%	228	19.55%	126	17.21%	94	12.60%	62	7.06%	110	7.71%	74	5.22%	104	7.27%	122	8.44%
\$750,000 - \$	70	5.53%	144	8.30%	106	9.09%	60	8.20%	50	6.70%	12	1.37%	36	2.52%	26	1.83%	40	2.80%	54	3.73%
\$1M - \$2M	68	5.37%	158	9.11%	110	9.43%	78	10.66%	82	10.99%	38	4.33%	48	3.37%	56	3.95%	58	4.06%	56	3.87%
\$2M - \$5M	40	3.16%	56	3.23%	76	6.52%	32	4.37%	34	4.56%	20	2.28%	34	2.38%	36	2.54%	26	1.82%	32	2.21%
Over \$5M	6	0.47%	6	0.35%	6	0.51%	12	1.64%	10	1.34%	2	0.23%	6	0.42%	6	0.42%	0	0.00%	2	0.14%
Total Over \$	114	9.00%	220	12.69%	192	16.47%	122	16.67%	126	16.89%	60	6.83%	88	6.17%	98	6.91%	84	5.87%	90	6.22%
TOTAL MAR	1266	100.00%	1734	100.00%	1166	100.00%	732	100.00%	746	100.00%	878	100.00%	1426	100.00%	1418	100.00%	1430	100.00%	1446	100.00%

February Trs	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	356	50.71%	185	20.44%	35	7.80%	71	18.35%	126	30.29%	348	63.39%	491	64.44%	526	62.32%	523	62.41%	503	55.21%
\$250,000 - \$	199	28.35%	410	45.30%	243	54.12%	169	43.67%	155	37.26%	119	21.68%	170	22.31%	188	22.27%	170	20.29%	239	26.23%
\$500,000 - \$	62	8.83%	126	13.92%	65	14.48%	45	11.63%	56	13.46%	32	5.83%	45	5.91%	55	6.52%	75	8.95%	70	7.68%
\$750,000 - \$	32	4.56%	61	6.74%	48	10.69%	24	6.20%	14	3.37%	20	3.64%	21	2.76%	33	3.91%	18	2.15%	33	3.62%
\$1M - \$2M	37	5.27%	71	7.85%	35	7.80%	49	12.66%	39	9.38%	17	3.10%	26	3.41%	29	3.44%	33	3.94%	43	4.72%
\$2M - \$5M	13	1.85%	43	4.75%	15	3.34%	25	6.46%	23	5.53%	12	2.19%	7	0.92%	11	1.30%	18	2.15%	21	2.31%
Over \$5M	3	0.43%	9	0.99%	8	1.78%	4	1.03%	3	0.72%	1	0.18%	2	0.26%	2	0.24%	1	0.12%	2	0.22%
Total Over \$	53	7.55%	123	13.59%	58	12.92%	78	20.16%	65	15.63%	30	5.46%	35	4.59%	42	4.98%	52	6.21%	66	7.24%
TOTAL MAR	702	100.00%	905	100.00%	449	100.00%	387	100.00%	416	100.00%	549	100.00%	762	100.00%	844	100.00%	838	100.00%	911	100.00%

February Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	712	50.71%	370	20.44%	70	7.80%	142	18.35%	252	30.29%	696	63.39%	982	64.44%	1052	62.32%	1046	62.41%	1006	55.21%
\$250,000 - \$	398	28.35%	820	45.30%	486	54.12%	338	43.67%	310	37.26%	238	21.68%	340	22.31%	376	22.27%	340	20.29%	478	26.23%
\$500,000 - \$	124	8.83%	252	13.92%	130	14.48%	90	11.63%	112	13.46%	64	5.83%	90	5.91%	110	6.52%	150	8.95%	140	7.68%
\$750,000 - \$	64	4.56%	122	6.74%	96	10.69%	48	6.20%	28	3.37%	40	3.64%	42	2.76%	66	3.91%	36	2.15%	66	3.62%
\$1M - \$2M	74	5.27%	142	7.85%	70	7.80%	98	12.66%	78	9.38%	34	3.10%	52	3.41%	58	3.44%	66	3.94%	86	4.72%
\$2M - \$5M	26	1.85%	86	4.75%	30	3.34%	50	6.46%	46	5.53%	24	2.19%	14	0.92%	22	1.30%	36	2.15%	42	2.31%
Over \$5M	6	0.43%	18	0.99%	16	1.78%	8	1.03%	6	0.72%	2	0.18%	4	0.26%	4	0.24%	2	0.12%	4	0.22%
Total Over \$	106	7.55%	246	13.59%	116	12.92%	156	20.16%	130	15.63%	60	5.46%	70	4.59%	84	4.98%	104	6.21%	132	7.24%
TOTAL MAR	1404	100.00%	1810	100.00%	898	100.00%	774	100.00%	832	100.00%	1098	100.00%	1524	100.00%	1688	100.00%	1676	100.00%	1822	100.00%

February YTD	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	673	58.41%	408	23.02%	90	8.72%	154	20.45%	226	28.64%	622	62.96%	941	63.80%	1003	64.58%	969	62.40%	903	55.26%
\$250,000 - \$	371	27.79%	750	42.33%	508	49.22%	298	39.58%	293	37.14%	217	21.96%	316	21.42%	321	20.67%	325	20.93%	429	26.25%
\$500,000 - \$	114	8.54%	248	14.00%	179	17.34%	108	14.34%	103	13.05%	63	6.38%	100	6.78%	92	5.92%	127	8.18%	131	8.02%
\$750,000 - \$	67	5.02%	133	7.51%	101	9.79%	54	7.17%	39	4.94%	26	2.63%	39	2.64%	46	2.96%	38	2.45%	60	3.67%
\$1M - \$2M	71	5.32%	150	8.47%	90	8.72%	88	11.69%	80	10.14%	36	3.64%	50	3.39%	57	3.67%	62	3.99%	71	4.35%
\$2M - \$5M	33	2.47%	71	4.01%	53	5.14%	41	5.44%	40	5.07%	22	2.23%	24	1.63%	29	1.87%	31	2.00%	37	2.26%
Over \$5M	6	0.45%	12	0.68%	11	1.07%	10	1.33%	8	1.01%	2	0.20%	5	0.34%	5	0.32%	1	0.06%	3	0.18%
Total Over \$	110	8.24%	233	13.15%	154	14.92%	139	18.46%	128	16.22%	60	6.07%	79	5.36%	91	5.86%	94	6.05%	111	6.79%
TOTAL MAR	1335	100.00%	1772	100.00%	1032	100.00%	753	100.00%	789	100.00%	988	100.00%	1475	100.00%	1553	100.00%	1553	100.00%	1634	100.00%

February YTD	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	1346	50.41%	816	23.02%	180	8.72%	308	20.45%	452	28.64%	1244	62.96%	1882	63.80%	2006	64.58%	1938	62.40%	1806	55.26%
\$250,000 - \$	742	27.79%	1500	42.33%	1016	49.22%	596	39.58%	586	37.14%	434	21.96%	632	21.42%	642	20.67%	650	20.93%	858	26.25%
\$500,000 - \$	228	8.54%	496	14.00%	358	17.34%	216	14.34%	206	13.05%	126	6.38%	200	6.78%	184	5.92%	254	8.18%	262	8.02%
\$750,000 - \$	134	5.02%	266	7.51%	202	9.79%	108	7.17%	78	4.94%	52	2.63%	78	2.64%	92	2.96%	76	2.45%	120	3.67%
\$1M - \$2M	142	5.32%	300	8.47%	180	8.72%	176	11.69%	160	10.14%	72	3.64%	100	3.39%	114	3.67%	124	3.99%	142	4.35%
\$2M - \$5M	66	2.47%	142	7.08%	106	5.14%	82	5.44%	80	5.07%	44	2.23%	48	1.63%	58	1.87%	62	2.00%	74	2.26%
Over \$5M	12	0.45%	24	0.68%	22	1.07%	20	1.33%	16	1.01%	4	0.20%	10	0.34%	10	0.32%	2	0.06%	6	0.18%
Total Over \$	220	8.24%	466	13.15%	308	14.92%	278	18.46%	256	16.22%	120	6.07%	158	5.36%	182	5.86%	188	6.05%	222	6.79%
TOTAL MAR	2670	100.00%	3544	103.08%	2064	100.00%	1506	100.00%	1578	100.00%	1976	100.00%	2950	100.00%	3106	100.00%	3106	100.00%	3268	100.00%

March Trans	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	489	45.45%	225	18.84%	61	8.92%	109	18.96%	198	34.49%	478	65.12%	692	61.57%	804	63.66%	670	56.16%	548	49.24%
\$250,000 - \$	329	30.58%	569	47.65%	336	49.12%	239	41.57%	209	35.89%	148	20.16%	248	22.06%	255	20.19%	281	23.55%	334	30.01%
\$500,000 - \$	105	9.76%	149	12.48%	114	16.67%	81	14.09%	79	13.76%	51	6.95%	83	7.38%	83	6.57%	117	9.81%	101	9.07%
\$750,000 - \$	43	4.00%	93	7.79%	69	10.09%	44	7.65%	25	4.36%	13	1.77%	29	2.58%	36	2.85%	48	4.02%	40	3.59%
\$1M - \$2M	68	6.32%	108	9.05%	71	10.38%	61	10.61%	38	6.62%	21	2.86%	40	3.56%	62	4.91%	55	4.61%	59	5.30%
\$2M - \$5M	37	3.44%	46	3.85%	30	4.39%	37	6.43%	25	4.36%	17	2.32%	26	2.31%	19	1.50%	17	1.42%	23	2.07%
Over \$5M	5	0.46%	4	0.34%	3	0.44%	4	0.70%	3	0.52%	6	0.82%	6	0.53%	4	0.32%	5	0.42%	8	0.72%
Total Over \$	110	10.22%	158	13.23%	104	15.20%	102	17.74%	66	11.50%	44	5.99%	72	6.41%	85	6.73%	77	6.45%	90	8.09%
TOTAL MAR	1076	100.00%	1194	100.00%	684	100.00%	575	100.00%	574	100.00%	734	100.00%	1124	100.00%	1263	100.00%	1193	100.00%	1113	100.00%

March Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	978	45.45%	450	18.84%	122	8.92%	218	18.96%	396	34.49%	956	65.12%	1384	61.57%	1608	63.66%	1340	56.16%	1096	49.24%
\$250,000 - \$	658	30.58%	1138	47.65%	672	49.12%	478	41.57%	412	35.89%	296	20.16%	496	22.06%	510	20.19%	562	23.55%	668	30.01%
\$500,000 - \$	210	9.76%	298	12.48%	228	16.67%	162	14.09%	158	13.76%	102	6.95%	166	7.38%	166	6.57%	234	9.81%	202	9.07%
\$750,000 - \$	86	4.00%	186	7.79%	138	10.09%	88	7.65%	50	4.36%	26	1.77%	58	2.58%	72	2.85%	96	4.02%	80	3.59%
\$1M - \$2M	136	6.32%	216	9.05%	142	10.38%	122	10.61%	76	6.62%	42	2.86%	80	3.56%	124	4.91%	110	4.61%	118	5.30%
\$2M - \$5M	74	3.44%	92	3.85%	60	4.39%	74	6.43%	50	4.36%	34	2.32%	52	2.31%	38	1.50%	34	1.42%	46	2.07%
Over \$5M	10	0.46%	8	0.34%	6	0.44%	8	0.70%	6	0.52%	12	0.82%	12	0.53%	8	0.32%	10	0.42%	16	0.72%
Total Over \$	220	10.22%	316	13.23%	208	15.20%	204	17.74%	132	11.50%	88	5.99%	144	6.41%	170	6.73%	154	6.45%	180	8.09%
TOTAL MAR	2152	100.00%	2388	100.00%	1368	100.00%	1150	100.00%	1148	100.00%	1468	100.00%	2248	100.00%	2528	100.00%	2386	100.00%	2228	100.00%

March YTD	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	1162	48.20%	633	21.34%	151	8.80%	263	19.80%	424	31.11%	1100	63.88%	1633	62.83%	1807	64.17%	1639	59.69%	1451	52.82%
\$250,000 - \$	700	29.03%	1319	44.47%	844	49.18%	537	40.44%	499	36.61%	365	21.20%	564	21.70%	576	20.45%	606	22.07%	763	27.78%
\$500,000 - \$	219	9.08%	397	13.39%	293	17.07%	189	14.23%	182	13.35%	114	6.62%	183	7.04%	175	6.21%	244	8.89%	232	8.45%
\$750,000 - \$	110	4.56%	226	7.62%	170	9.91%	98	7.38%	64	4.70%	39	2.26%	68	2.62%	82	2.91%	86	3.13%	100	3.64%
\$1M - \$2M	139	5.77%	258	8.70%	161	9.38%	149	11.22%	118	8.66%	57	3.31%	90	3.46%	119	4.23%	117	4.26%	130	4.73%
\$2M - \$5M	70	2.90%	117	3.94%	83	4.84%	78	5.87%	65	4.77%	39	2.26%	50	1.92%	48	1.70%	48	1.75%	60	2.18%
Over \$5M	11	0.46%	16	0.54%	14	0.82%	14	1.05%	11	0.81%	8	0.46%	11	0.42%	9	0.32%	6	0.22%	11	0.40%
Total Over \$	220	9.12%	391	13.18%	258	15.03%	241	18.15%	194	14.23%	104	6.04%	151	5.81%	176	6.25%	171	6.23%	201	7.32%
TOTAL MAR	2411	100.00%	2966	100.00%	1716	100.00%	1328	100.00%	1363	100.00%	1722	100.00%	2599	100.00%	2816	100.00%	2746	100.00%	2747	100.00%

March YTD S	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	2324	48.20%	1266	21.34%	302	8.80%	526	19.80%	848	31.11%	2200	63.88%	3266	62.83%	3614	64.17%	3278	59.69%	2902	52.82%
\$250,000 - \$	1400	29.03%	2638	44.47%	1688	49.18%	1074	40.44%	998	36.61%	730	21.20%	1128	21.70%	1152	20.45%	1212	22.07%	1526	27.78%
\$500,000 - \$	438	9.08%	794	13.39%	586	17.07%	378	14.23%	364	13.35%	228	6.62%	366	7.04%	350	6.21%	488	8.89%	464	8.45%
\$750,000 - \$	220	4.56%	452	7.62%	340	9.91%	196	7.38%	128	4.70%	78	2.26%	136	2.62%	164	2.91%	172	3.13%	200	3.64%
\$1M - \$2M	278	5.77%	516	8.70%	322	9.38%	298	11.22%	236	8.66%	114	3.31%	180	3.46%	238	4.23%	234	4.26%	260	4.73%
\$2M - \$5M	140	2.90%	234	3.94%	166	4.84%	156	5.87%	130	4.77%	78	2.26%	100	1.92%	96	1.70%	96	1.75%	120	2.18%
Over \$5M	22	0.46%	32	0.54%	28	0.82%	28	1.05%	22	0.81%	16	0.46%	22	0.42%	18	0.32%	12	0.22%	22	0.40%
Total Over \$	440	9.12%	782	13.18%	516	15.03%	482	18.15%	388	14.23%	208	6.04%	302	5.81%	352	6.25%	342	6.23%	402	7.32%
TOTAL MAR	4822	100.00%	5932	100.00%	3432	100.00%	2656	100.00%	2726	100.00%	3444	100.00%	5198	100.00%	5632	100.00%	5492	100.00%	5494	100.00%

April Transac	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	521	44.27%	182	13.38%	64	10.22%	127	21.78%	250	37.09%	514	63.14%	757	59.56%	753	59.62%	715	56.03%	736	49.43%
\$250,000 - \$	358	30.42%	676	49.71%	276	44.09%	224	38.42%	246	36.50%	166	20.39%	275	21.64%	268	21.22%	299	23.43%	424	28.48%
\$500,000 - \$	128	10.88%	215	15.81%	123	19.65%	80	13.72%	73	10.83%	61	7.49%	97	7.63%	103	8.16%	108	8.46%	142	9.54%
\$750,000 - \$	64	5.44%	111	8.16%	47	7.51%	50	8.58%	36	5.34%	22	2.70%	44	3.46%	38	3.01%	47	3.68%	60	4.03%
\$1M - \$2M	67	5.69%	127	9.34%	76	12.14%	60	10.29%	42	6.23%	36	4.42%	68	5.35%	60	4.75%	76	5.96%	79	5.31%
\$2M - \$5M	32	2.72%	46	3.38%	35	5.59%	37	6.35%	24	3.56%	13	1.60%	29	2.28%	40	3.17%	29	2.27%	45	3.02%
Over \$5M	7	0.59%	3	0.22%	5	0.80%	5	0.86%	3	0.45%	2	0.25%	1	0.08%	1	0.08%	2	0.16%	3	0.20%
Total Over \$	45	3.82%	176	12.94%	116	18.53%	102	17.50%	69	10.24%	51	6.27%	98	7.71%	101	8.00%	107	8.39%	127	8.53%
TOTAL MAR	1177	100.00%	1360	100.00%	626	100.00%	583	100.00%	674	100.00%	814	100.00%	1271	100.00%	1263	100.00%	1276	100.00%	1489	100.00%

April Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	1042	44.27%	364	13.38%	128	10.22%	254	21.78%	500	37.09%	1028	63.14%	1514	59.56%	1506	59.62%	1430	56.03%	1472	49.43%
\$250,000 - \$	716	30.42%	1352	49.71%	552	44.09%	448	38.42%	492	36.50%	332	20.39%	550	21.64%	536	21.22%	598	23.43%	848	28.48%
\$500,000 - \$	256	10.88%	430	15.81%	246	19.65%	160	13.72%	146	10.83%	122	7.49%	194	7.63%	206	8.16%	216	8.46%	284	9.54%
\$750,000 - \$	128	5.44%	222	8.16%	94	7.51%	100	8.58%	72	5.34%	44	2.70%	88	3.46%	76	3.01%	94	3.68%	120	4.03%
\$1M - \$2M	134	5.69%	254	9.34%	152	12.14%	120	10.29%	84	6.23%	72	4.42%	136	5.35%	120	4.75%	152	5.96%	158	5.31%
\$2M - \$5M	64	2.72%	92	3.38%	70	5.59%	74	6.35%	48	3.56%	26	1.60%	58	2.28%	80	3.17%	58	2.27%	90	3.02%
Over \$5M	14	0.59%	6	0.22%	10	0.80%	10	0.86%	6	0.45%	4	0.25%	2	0.08%	2	0.08%	4	0.16%	6	0.20%
Total Over \$	90	3.82%	352	12.94%	232	18.53%	204	17.50%	138	10.24%	102	6.27%	196	7.71%	202	8.00%	214	8.39%	254	8.53%
TOTAL MAR	2354	100.00%	2720	100.00%	1252	100.00%	1166	100.00%	1348	100.00%	1628	100.00%	2542	100.00%	2528	100.00%	2552	100.00%	2978	100.00%

April YTD Tr	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	1683	46.91%	815	18.84%	215	9.18%	390	20.41%	674	33.09%	1614	63.64%	2390	61.76%	2560	62.76%	2354	58.53%	2187	51.63%
\$250,000 - \$	1058	29.49%	1995	46.12%	1120	47.82%	761	39.82%	745	36.57%	531	20.94%	839	21.68%	844	20.69%	905	22.50%	1187	28.02%
\$500,000 - \$	347	9.67%	612	14.15%	416	17.76%	269	14.08%	255	12.52%	175	6.90%	280	7.24%	278	6.82%	352	8.75%	374	8.83%
\$750,000 - \$	174	4.85%	337	7.79%	217	9.27%	148	7.74%	100	4.91%	61	2.41%	112	2.89%	120	2.94%	133	3.31%	160	3.78%
\$1M - \$2M	206	5.74%	385	8.90%	237	10.12%	209	10.94%	160	7.85%	93	3.67%	158	4.08%	179	4.39%	193	4.80%	209	4.93%
\$2M - \$5M	102	2.84%	163	3.77%	118	5.04%	115	6.02%	89	4.37%	52	2.05%	79	2.04%	88	2.16%	77	1.91%	105	2.48%
Over \$5M	18	0.50%	19	0.44%	19	0.81%	19	0.99%	14	0.69%	10	0.39%	12	0.31%	10	0.25%	8	0.20%	14	0.33%
Total Over \$	265	7.39%	567	13.11%	374	15.97%	343	17.95%	263	12.91%	155	6.11%	249	6.43%	277	6.79%	278	6.91%	328	7.74%
TOTAL MAR	3588	100.00%	4326	100.00%	2342	100.00%	1911	100.00%	2037	100.00%	2536	100.00%	3870	100.00%	4079	100.00%	4022	100.00%	4236	100.00%

April YTD Si	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	3366	46.91%	1630	18.84%	430	9.18%	780	20.41%	1348	33.09%	3228	63.64%	4780	61.76%	5120	62.76%	4708	58.53%	4374	51.63%
\$250,000 - \$	2116	29.49%	3990	46.12%	2240	47.82%	1522	39.82%	1490	36.57%	1062	20.94%	1678	21.68%	1688	20.69%	1810	22.50%	2374	28.02%
\$500,000 - \$	694	9.67%	1224	14.15%	832	17.76%	538	14.08%	510	12.52%	350	6.90%	560	7.24%	556	6.82%	704	8.75%	748	8.83%
\$750,000 - \$	348	4.85%	674	7.79%	434	9.27%	296	7.74%	200	4.91%	122	2.41%	224	2.89%	240	2.94%	266	3.31%	320	3.78%
\$1M - \$2M	412	5.74%	770	8.90%	474	10.12%	418	10.94%	320	7.85%	186	3.67%	316	4.08%	358	4.39%	386	4.80%	418	4.93%
\$2M - \$5M	204	2.84%	326	3.77%	236	5.04%	230	6.02%	178	4.37%	104	2.05%	158	2.04%	176	2.16%	154	1.91%	210	2.48%
Over \$5M	36	0.50%	38	0.44%	38	0.81%	38	0.99%	28	0.69%	20	0.39%	24	0.31%	20	0.25%	16	0.20%	28	0.33%
Total Over \$	530	7.39%	1134	13.11%	748	15.97%	686	17.95%	526	12.91%	310	6.11%	498	6.43%	554	6.79%	556	6.91%	656	7.74%
TOTAL MAR	7176	100.00%	8652	100.00%	4684	100.00%	3822	100.00%	4074	100.00%	5072	100.00%	7740	100.00%	8158	100.00%	8044	100.00%	8472	100.00%

May Transac	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	455	45.59%	160	13.23%	77	12.38%	127	21.06%	236	33.96%	576	64.43%	630	62.07%	626	56.70%	694	54.95%	684	49.71%
\$250,000 - \$	288	28.86%	583	48.22%	277	44.53%	240	39.80%	264	37.99%	179	20.02%	204	20.10%	262	23.73%	294	23.28%	351	25.51%
\$500,000 - \$	115	11.52%	206	17.04%	121	19.45%	106	17.58%	73	10.50%	60	6.71%	65	6.40%	73	6.61%	95	7.52%	128	9.30%
\$750,000 - \$	51	5.11%	92	7.61%	47	7.56%	45	7.46%	40	5.76%	23	2.57%	32	3.15%	45	4.08%	56	4.43%	71	5.16%
\$1M - \$2M	62	6.21%	119	9.84%	63	10.13%	55	9.12%	53	7.63%	38	4.25%	55	5.42%	61	5.53%	76	6.02%	104	7.56%
\$2M - \$5M	25	2.51%	46	3.80%	35	5.63%	26	4.31%	27	3.88%	17	1.90%	26	2.56%	31	2.81%	44	3.48%	28	2.03%
Over \$5M	2	0.20%	3	0.25%	2	0.32%	4	0.66%	2	0.29%	1	0.11%	3	0.30%	6	0.54%	4	0.32%	10	0.73%
Total Over \$	89	8.92%	166	13.90%	100	16.08%	85	14.10%	82	11.80%	56	6.26%	84	8.28%	98	8.88%	124	9.82%	142	10.32%
TOTAL MAR	998	100.00%	1209	100.00%	622	100.00%	603	100.00%	695	100.00%	894	100.00%	1015	100.00%	1104	100.00%	1263	100.00%	1376	100.00%

May Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	910	45.59%	320	13.23%	154	12.38%	254	21.06%	472	33.96%	1152	64.43%	1260	62.07%	1252	56.70%	1388	54.95%	1368	49.71%
\$250,000 - \$	576	28.86%	1166	48.22%	554	44.53%	480	39.80%	528	37.99%	358	20.02%	408	20.10%	524	23.73%	588	23.28%	702	25.51%
\$500,000 - \$	230	11.52%	412	17.04%	242	19.45%	212	17.58%	146	10.50%	120	6.71%	130	6.40%	146	6.61%	190	7.52%	256	9.30%
\$750,000 - \$	102	5.11%	184	7.61%	94	7.56%	90	7.46%	80	5.76%	46	2.57%	64	3.15%	90	4.08%	112	4.43%	142	5.16%
\$1M - \$2M	124	6.21%	238	9.84%	126	10.13%	110	9.12%	106	7.63%	76	4.25%	110	5.42%	122	5.53%	152	6.02%	208	7.56%
\$2M - \$5M	50	2.51%	92	3.80%	70	5.63%	52	4.31%	54	3.88%	34	1.90%	52	2.56%	62	2.81%	88	3.48%	56	2.03%
Over \$5M	4	0.20%	6	0.25%	4	0.32%	8	0.66%	4	0.29%	2	0.11%	6	0.30%	12	0.54%	8	0.32%	20	0.73%
Total Over \$	178	8.92%	336	13.90%	200	16.08%	170	14.10%	164	11.80%	112	6.26%	168	8.28%	196	8.88%	248	9.82%	284	10.32%
TOTAL MAR	1996	100.00%	2418	100.00%	1244	100.00%	1206	100.00%	1390	100.00%	1788	100.00%	2030	100.00%	2208	100.00%	2526	100.00%	2752	100.00%

May YTD Tr	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	2138	46.62%	975	17.62%	292	9.85%	517	20.56%	910	33.31%	2190	63.85%	3020	61.82%	3186	61.47%	3048	57.67%	2871	51.16%
\$250,000 - \$	1346	29.35%	2578	46.58%	1397	47.13%	1001	39.82%	1009	36.93%	710	20.70%	1043	21.35%	1106	21.34%	1199	22.69%	1538	27.41%
\$500,000 - \$	462	10.07%	818	14.78%	537	18.12%	375	14.92%	328	12.01%	235	6.85%	345	7.06%	351	6.77%	447	8.46%	502	8.95%
\$750,000 - \$	225	4.91%	429	7.75%	264	8.91%	193	7.68%	140	5.12%	84	2.45%	144	2.95%	165	3.18%	189	3.58%	231	4.12%
\$1M - \$2M	268	5.84%	504	9.11%	300	10.12%	264	10.50%	213	7.80%	131	3.82%	213	4.36%	240	4.63%	269	5.09%	313	5.58%
\$2M - \$5M	127	2.77%	209	3.78%	153	5.16%	141	5.61%	116	4.25%	69	2.01%	105	2.15%	119	2.30%	121	2.29%	133	2.37%
Over \$5M	20	0.44%	22	0.40%	21	0.71%	23	0.91%	16	0.59%	11	0.32%	15	0.31%	16	0.31%	12	0.23%	24	0.43%
Total Over \$	354	7.72%	735	13.28%	474	15.99%	428	17.02%	345	12.63%	211	6.15%	333	6.82%	375	7.24%	402	7.61%	470	8.37%
TOTAL MAR	4586	100.00%	5535	100.00%	2964	100.00%	2514	100.00%	2732	100.00%	3430	100.00%	4885	100.00%	5183	100.00%	5285	100.00%	5612	100.00%

May YTD Sid	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	4276	46.62%	1950	17.62%	584	9.85%	1034	20.56%	1820	33.31%	4380	63.85%	6040	61.82%	6372	61.47%	6096	57.67%	5742	51.16%
\$250,000 - \$	2692	29.35%	5156	46.58%	2794	47.13%	2002	39.82%	2018	36.93%	1420	20.70%	2086	21.35%	2212	21.34%	2398	22.69%	3076	27.41%
\$500,000 - \$	924	10.07%	1636	14.78%	1074	18.12%	750	14.92%	656	12.01%	470	6.85%	690	7.06%	702	6.77%	894	8.46%	1004	8.95%
\$750,000 - \$	450	4.91%	858	7.75%	528	8.91%	386	7.68%	280	5.12%	168	2.45%	288	2.95%	330	3.18%	378	3.58%	462	4.12%
\$1M - \$2M	536	5.84%	1008	9.11%	600	10.12%	528	10.50%	426	7.80%	262	3.82%	426	4.36%	480	4.63%	538	5.09%	626	5.58%
\$2M - \$5M	254	2.77%	418	3.78%	306	5.16%	282	5.61%	232	4.25%	138	2.01%	210	2.15%	238	2.30%	242	2.29%	266	2.37%
Over \$5M	40	0.44%	44	0.40%	42	0.71%	46	0.91%	32	0.59%	22	0.32%	30	0.31%	32	0.31%	24	0.23%	48	0.43%
Total Over \$	708	7.72%	1470	13.28%	948	15.99%	856	17.02%	690	12.63%	422	6.15%	666	6.82%	750	7.24%	804	7.61%	940	8.37%
TOTAL MAR	9172	100.00%	11070	100.00%	5928	100.00%	5028	100.00%	5464	100.00%	6860	100.00%	9770	100.00%	10366	100.00%	10570	100.00%	11224	100.00%

June Transactions	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	428	37.38%	123	10.03%	65	11.40%	103	18.73%	219	35.90%	572	62.72%	584	59.35%	583	55.79%	604	55.36%	523	46.65%
\$250,000 - \$499,999	405	35.37%	619	50.49%	285	50.00%	243	44.18%	193	31.64%	197	21.60%	233	23.68%	256	24.50%	289	26.49%	343	30.60%
\$500,000 - \$749,999	138	12.05%	217	17.70%	91	15.96%	70	12.73%	88	14.43%	61	6.69%	78	7.93%	91	8.71%	84	7.70%	111	9.90%
\$750,000 - \$999,999	69	6.03%	101	8.24%	42	7.37%	36	6.55%	36	5.90%	31	3.40%	26	2.64%	32	3.06%	34	3.12%	39	3.48%
\$1M - \$2M	71	6.20%	106	8.65%	62	10.88%	59	10.73%	41	6.72%	28	3.07%	38	3.86%	58	5.55%	56	5.13%	71	6.33%
\$2M - \$5M	30	2.62%	56	4.57%	23	4.04%	29	5.27%	26	4.26%	20	2.19%	23	2.34%	25	2.39%	22	2.02%	29	2.59%
Over \$5M	4	0.35%	4	0.33%	2	0.35%	10	1.82%	7	1.15%	3	0.33%	2	0.20%	0	0.00%	2	0.18%	5	0.45%
Total Over \$1M	105	9.17%	166	13.54%	87	15.26%	98	17.82%	74	12.13%	51	5.59%	63	6.40%	83	7.94%	80	7.33%	105	9.37%
TOTAL MARKET Number of Sales	1145	100.00%	1226	100.00%	570	100.00%	550	100.00%	610	100.00%	912	100.00%	984	100.00%	1045	100.00%	1091	100.00%	1121	100.00%

June Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	856	37.38%	246	10.03%	130	11.40%	206	18.73%	438	35.90%	1144	62.72%	1168	59.35%	1166	55.79%	1208	55.36%	1046	46.65%
\$250,000 - \$499,999	810	35.37%	1238	50.49%	570	50.00%	486	44.18%	386	31.64%	394	21.60%	466	23.68%	512	24.50%	578	26.49%	686	30.60%
\$500,000 - \$749,999	276	12.05%	434	17.70%	182	15.96%	140	12.73%	176	14.43%	122	6.69%	156	7.93%	182	8.71%	168	7.70%	222	9.90%
\$750,000 - \$999,999	138	6.03%	202	8.24%	84	7.37%	72	6.55%	72	5.90%	62	3.40%	52	2.64%	64	3.06%	68	3.12%	78	3.48%
\$1M - \$2M	142	6.20%	212	8.65%	124	10.88%	118	10.73%	82	6.72%	56	3.07%	76	3.86%	116	5.55%	112	5.13%	142	6.33%
\$2M - \$5M	60	2.62%	112	4.57%	46	4.04%	58	5.27%	52	4.26%	40	2.19%	46	2.34%	50	2.39%	44	2.02%	58	2.59%
Over \$5M	8	0.35%	8	0.33%	4	0.35%	20	1.82%	14	1.15%	6	0.33%	4	0.20%	0	0.00%	4	0.18%	10	0.45%
Total Over \$1M	210	9.17%	332	13.54%	174	15.26%	196	17.82%	148	12.13%	102	5.59%	126	6.40%	166	7.94%	160	7.33%	210	9.37%
TOTAL MARKET Number of Sides	2290	100.00%	2452	100.00%	1140	100.00%	1100	100.00%	1220	100.00%	1824	100.00%	1968	100.00%	2090	100.00%	2182	100.00%	2242	100.00%

June YTD Transactions	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	2566	44.77%	1098	16.24%	357	10.10%	620	20.23%	1129	33.78%	2762	63.61%	3604	61.41%	3769	60.52%	3652	57.28%	3394	50.41%
\$250,000 - \$499,999	1751	30.55%	3197	47.29%	1682	47.59%	1244	40.60%	1202	35.97%	907	20.89%	1276	21.74%	1362	21.87%	1488	23.34%	1881	27.94%
\$500,000 - \$749,999	600	10.47%	1035	15.31%	628	17.77%	445	14.52%	416	12.45%	296	6.82%	423	7.21%	442	7.10%	531	8.33%	613	9.10%
\$750,000 - \$999,999	294	5.13%	530	7.84%	306	8.66%	229	7.47%	176	5.27%	115	2.65%	170	2.90%	197	3.16%	223	3.50%	270	4.01%
\$1M - \$2M	339	5.92%	610	9.02%	362	10.24%	323	10.54%	254	7.60%	159	3.66%	251	4.28%	298	4.78%	325	5.10%	384	5.70%
\$2M - \$5M	157	2.74%	265	3.92%	176	4.98%	170	5.55%	142	4.25%	89	2.05%	128	2.18%	144	2.31%	143	2.24%	162	2.41%
Over \$5M	24	0.42%	26	0.38%	23	0.65%	33	1.08%	23	0.69%	14	0.32%	17	0.29%	16	0.26%	14	0.22%	29	0.43%
Total Over \$1M	459	8.01%	901	13.33%	561	15.87%	526	17.17%	419	12.54%	262	6.03%	396	6.75%	458	7.35%	482	7.56%	575	8.54%
TOTAL MARKET Number of Sales	5731	100.00%	6761	100.00%	3534	100.00%	3064	100.00%	3342	100.00%	4342	100.00%	5869	100.00%	6228	100.00%	6376	100.00%	6733	100.00%

June YTD Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	5132	44.77%	2196	16.24%	714	10.10%	1240	20.23%	2258	33.78%	5524	63.61%	7208	61.41%	7538	60.52%	7304	57.28%	6788	50.41%
\$250,000 - \$499,999	3502	30.55%	6394	47.29%	3364	47.59%	2488	40.60%	2404	35.97%	1814	20.89%	2552	21.74%	2724	21.87%	2976	23.34%	3762	27.94%
\$500,000 - \$749,999	1200	10.47%	2070	15.31%	1256	17.77%	890	14.52%	832	12.45%	592	6.82%	846	7.21%	884	7.10%	1062	8.33%	1226	9.10%
\$750,000 - \$999,999	588	5.13%	1060	7.84%	612	8.66%	458	7.47%	352	5.27%	230	2.65%	340	2.90%	394	3.16%	446	3.50%	540	4.01%
\$1M - \$2M	678	5.92%	1220	9.02%	724	10.24%	646	10.54%	508	7.60%	318	3.66%	502	4.28%	596	4.78%	650	5.10%	768	5.70%
\$2M - \$5M	314	2.74%	530	3.92%	352	4.98%	340	5.55%	284	4.25%	178	2.05%	256	2.18%	288	2.31%	286	2.24%	324	2.41%
Over \$5M	48	0.42%	52	0.38%	46	0.65%	66	1.08%	46	0.69%	28	0.32%	34	0.29%	32	0.26%	28	0.22%	58	0.43%
Total Over \$1M	918	8.01%	1802	13.33%	1122	15.87%	1052	17.17%	838	12.54%	524	6.03%	792	6.75%	916	7.35%	964	7.56%	1150	8.54%
TOTAL MARKET Number of Sides	11462	100.00%	13522	100.00%	7068	100.00%	6128	100.00%	6684	100.00%	8684	100.00%	11738	100.00%	12456	100.00%	12752	100.00%	13466	100.00%

July Transac	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	369	41.84%	85	9.47%	51	13.25%	78	21.67%	218	42.08%	535	63.69%	444	60.16%	456	59.92%	464	59.79%	545	53.96%
\$250,000 - \$	333	37.76%	469	52.23%	200	51.95%	155	43.06%	180	34.75%	193	22.98%	151	20.46%	175	23.00%	174	22.42%	268	26.53%
\$500,000 - \$	84	9.52%	167	18.60%	59	15.32%	57	15.83%	55	10.62%	54	6.43%	52	7.05%	51	6.70%	61	7.86%	84	8.32%
\$750,000 - \$	41	4.65%	71	7.91%	27	7.01%	18	5.00%	20	3.86%	19	2.26%	30	4.07%	25	3.29%	29	3.74%	41	4.06%
\$1M - \$2M	34	3.85%	65	7.24%	30	7.79%	29	8.06%	30	5.79%	26	3.10%	39	5.28%	33	4.34%	36	4.64%	39	3.86%
\$2M - \$5M	17	1.93%	35	3.90%	16	4.16%	19	5.28%	12	2.32%	11	1.31%	14	1.90%	17	2.23%	9	1.16%	30	2.97%
Over \$5M	4	0.45%	6	0.67%	2	0.52%	4	1.11%	3	0.58%	2	0.24%	8	1.08%	4	0.53%	3	0.39%	3	0.30%
Total Over \$	55	6.24%	106	11.80%	48	12.47%	52	14.44%	45	8.69%	39	4.64%	61	8.27%	54	7.10%	48	6.19%	72	7.13%
TOTAL MAR	882	100.00%	898	100.00%	385	100.00%	360	100.00%	518	100.00%	840	100.00%	738	100.00%	761	100.00%	776	100.00%	1010	100.00%

July Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	738	41.84%	170	9.47%	102	13.25%	156	21.67%	436	42.08%	1070	63.69%	888	60.16%	912	59.92%	928	59.79%	1090	53.96%
\$250,000 - \$	666	37.76%	938	52.23%	400	51.95%	310	43.06%	360	34.75%	386	22.98%	302	20.46%	350	23.00%	348	22.42%	536	26.53%
\$500,000 - \$	168	9.52%	334	18.60%	118	15.32%	114	15.83%	110	10.62%	108	6.43%	104	7.05%	102	6.70%	122	7.86%	168	8.32%
\$750,000 - \$	82	4.65%	142	7.91%	54	7.01%	36	5.00%	40	3.86%	38	2.26%	60	4.07%	50	3.29%	58	3.74%	82	4.06%
\$1M - \$2M	68	3.85%	130	7.24%	60	7.79%	58	8.06%	60	5.79%	52	3.10%	78	5.28%	66	4.34%	72	4.64%	78	3.86%
\$2M - \$5M	34	1.93%	70	3.90%	32	4.16%	38	5.28%	24	2.32%	22	1.31%	28	1.90%	34	2.23%	18	1.16%	60	2.97%
Over \$5M	8	0.45%	12	0.67%	4	0.52%	8	1.11%	6	0.58%	4	0.24%	16	1.08%	8	0.53%	6	0.39%	6	0.30%
Total Over \$	110	6.24%	212	11.80%	96	12.47%	104	14.44%	90	8.69%	78	4.64%	122	8.27%	108	7.10%	96	6.19%	144	7.13%
TOTAL MAR	1764	100.00%	1796	100.00%	770	100.00%	720	100.00%	1036	100.00%	1680	100.00%	1476	100.00%	1522	100.00%	1552	100.00%	2020	100.00%

July YTD Tr	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	2935	44.38%	1183	15.45%	408	10.41%	698	20.39%	1347	34.90%	3297	63.62%	4048	61.27%	4225	60.45%	4116	57.55%	3939	50.87%
\$250,000 - \$	2084	31.51%	3666	47.87%	1882	48.02%	1399	40.86%	1382	35.80%	1100	21.23%	1427	21.60%	1537	21.99%	1662	23.24%	2149	27.75%
\$500,000 - \$	684	10.34%	1202	15.69%	687	17.53%	502	14.66%	471	12.20%	350	6.75%	475	7.19%	493	7.05%	592	8.28%	697	9.00%
\$750,000 - \$	335	5.07%	601	7.85%	333	8.50%	247	7.21%	196	5.08%	134	2.59%	200	3.03%	222	3.18%	252	3.52%	311	4.02%
\$1M - \$2M	373	5.64%	675	8.81%	392	10.00%	352	10.28%	284	7.36%	185	3.57%	290	4.39%	331	4.74%	361	5.05%	423	5.46%
\$2M - \$5M	174	2.63%	300	3.92%	192	4.90%	189	5.52%	154	3.99%	100	1.93%	142	2.15%	161	2.30%	152	2.13%	192	2.48%
Over \$5M	28	0.42%	32	0.42%	25	0.64%	37	1.08%	26	0.67%	16	0.31%	25	0.38%	20	0.29%	17	0.24%	32	0.41%
Total Over \$	514	7.77%	1007	13.15%	609	15.54%	578	16.88%	464	12.02%	301	5.81%	457	6.92%	512	7.33%	530	7.41%	647	8.36%
TOTAL MAR	6613	100.00%	7659	100.00%	3919	100.00%	3424	100.00%	3860	100.00%	5182	100.00%	6607	100.00%	6989	100.00%	7152	100.00%	7743	100.00%

July YTD Sid	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	5870	44.38%	2366	15.45%	816	10.41%	1396	20.39%	2694	34.90%	6594	63.62%	8096	61.27%	8450	60.45%	8232	57.55%	7878	50.87%
\$250,000 - \$	4168	31.51%	7332	47.87%	3764	48.02%	2798	40.86%	2764	35.80%	2200	21.23%	2854	21.60%	3074	21.99%	3324	23.24%	4298	27.75%
\$500,000 - \$	1368	10.34%	2404	15.69%	1374	17.53%	1004	14.66%	942	12.20%	700	6.75%	950	7.19%	986	7.05%	1184	8.28%	1394	9.00%
\$750,000 - \$	670	5.07%	1202	7.85%	666	8.50%	494	7.21%	392	5.08%	268	2.59%	400	3.03%	444	3.18%	504	3.52%	622	4.02%
\$1M - \$2M	746	5.64%	1350	8.81%	784	10.00%	704	10.28%	568	7.36%	370	3.57%	580	4.39%	662	4.74%	722	5.05%	846	5.46%
\$2M - \$5M	348	2.63%	600	3.92%	384	4.90%	378	5.52%	308	3.99%	200	1.93%	284	2.15%	322	2.30%	304	2.13%	384	2.48%
Over \$5M	56	0.42%	64	0.42%	50	0.64%	74	1.08%	52	0.67%	32	0.31%	50	0.38%	40	0.29%	34	0.24%	64	0.41%
Total Over \$	1028	7.77%	2014	13.15%	1218	15.54%	1156	16.88%	928	12.02%	602	5.81%	914	6.92%	1024	7.33%	1060	7.41%	1294	8.36%
TOTAL MAR	13226	100.00%	15318	100.00%	7838	100.00%	6848	100.00%	7720	100.00%	10364	100.00%	13214	100.00%	13978	100.00%	14304	100.00%	15486	100.00%

August Trans	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	311	39.97%	91	9.84%	56	14.18%	87	22.96%	256	50.89%	487	66.62%	500	69.35%	522	65.17%	523	62.56%	525	53.63%
\$250,000 - \$	294	37.79%	478	51.68%	211	53.42%	169	44.59%	132	26.24%	149	20.38%	131	18.17%	177	22.10%	191	22.85%	271	27.68%
\$500,000 - \$	77	9.90%	189	20.43%	51	12.91%	53	13.98%	55	10.93%	41	5.61%	35	4.85%	49	6.12%	59	7.06%	79	8.07%
\$750,000 - \$	37	4.76%	65	7.03%	23	5.82%	24	6.33%	16	3.18%	18	2.46%	23	3.19%	14	1.75%	18	2.15%	32	3.27%
\$1M - \$2M	39	5.01%	79	8.54%	41	10.38%	33	8.71%	29	5.77%	27	3.69%	25	3.47%	24	3.00%	26	3.11%	42	4.29%
\$2M - \$5M	18	2.31%	20	2.16%	11	2.78%	11	2.90%	13	2.58%	6	0.82%	7	0.97%	12	1.50%	17	2.03%	26	2.66%
Over \$5M	2	0.26%	3	0.32%	2	0.51%	2	0.53%	2	0.40%	3	0.41%	0	0.00%	3	0.37%	2	0.24%	4	0.41%
Total Over \$	59	7.58%	102	11.03%	54	13.67%	46	12.14%	44	8.75%	36	4.92%	32	4.44%	39	4.87%	45	5.38%	72	7.35%
TOTAL MAR	778	100.00%	925	100.00%	395	100.00%	379	100.00%	503	100.00%	731	100.00%	721	100.00%	801	100.00%	836	100.00%	979	100.00%

August Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	622	39.97%	182	9.84%	112	14.18%	174	22.96%	512	50.89%	974	66.62%	1000	69.35%	1044	65.17%	1046	62.56%	1050	53.63%
\$250,000 - \$	588	37.79%	956	51.68%	422	53.42%	338	44.59%	264	26.24%	298	20.38%	262	18.17%	354	22.10%	382	22.85%	542	27.68%
\$500,000 - \$	154	9.90%	378	20.43%	102	12.91%	106	13.98%	110	10.93%	82	5.61%	70	4.85%	98	6.12%	118	7.06%	158	8.07%
\$750,000 - \$	74	4.76%	130	7.03%	46	5.82%	48	6.33%	32	3.18%	36	2.46%	46	3.19%	28	1.75%	36	2.15%	64	3.27%
\$1M - \$2M	78	5.01%	158	8.54%	82	10.38%	66	8.71%	58	5.77%	54	3.69%	50	3.47%	48	3.00%	52	3.11%	84	4.29%
\$2M - \$5M	36	2.31%	40	2.16%	22	2.78%	22	2.90%	26	2.58%	12	0.82%	14	0.97%	24	1.50%	34	2.03%	52	2.66%
Over \$5M	4	0.26%	6	0.32%	4	0.51%	4	0.53%	4	0.40%	6	0.41%	0	0.00%	6	0.37%	4	0.24%	8	0.41%
Total Over \$	118	7.58%	204	11.03%	108	13.67%	92	12.14%	88	8.75%	72	4.92%	64	4.44%	78	4.87%	90	5.38%	144	7.35%
TOTAL MAR	1556	100.00%	1850	100.00%	790	100.00%	758	100.00%	1006	100.00%	1462	100.00%	1442	100.00%	1602	100.00%	1672	100.00%	1958	100.00%

August YTD	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	3246	43.92%	1274	14.84%	464	10.76%	785	20.64%	1603	36.74%	3784	63.99%	4548	62.06%	4747	60.94%	4639	58.07%	4464	51.18%
\$250,000 - \$	2378	32.17%	4144	48.28%	2093	48.52%	1568	41.23%	1514	34.70%	1249	21.12%	1558	21.26%	1714	22.00%	1853	23.20%	2420	27.75%
\$500,000 - \$	761	10.30%	1391	16.20%	738	17.11%	555	14.59%	526	12.06%	391	6.61%	510	6.96%	542	6.96%	651	8.15%	776	8.90%
\$750,000 - \$	372	5.03%	666	7.76%	356	8.25%	271	7.13%	212	4.86%	152	2.57%	223	3.04%	236	3.03%	270	3.38%	343	3.93%
\$1M - \$2M	412	5.57%	754	8.78%	433	10.04%	385	10.12%	313	7.17%	212	3.59%	315	4.30%	355	4.56%	387	4.84%	465	5.33%
\$2M - \$5M	192	2.60%	320	3.73%	203	4.71%	200	5.26%	167	3.83%	106	1.79%	149	2.03%	173	2.22%	169	2.12%	218	2.50%
Over \$5M	30	0.41%	35	0.41%	27	0.63%	39	1.03%	28	0.64%	19	0.32%	25	0.34%	23	0.30%	19	0.24%	36	0.41%
Total Over \$	573	7.75%	1109	12.92%	663	15.37%	624	16.41%	508	11.64%	337	5.70%	489	6.67%	551	7.07%	575	7.20%	719	8.24%
TOTAL MAR	7391	100.00%	8584	100.00%	4314	100.00%	3803	100.00%	4363	100.00%	5913	100.00%	7328	100.00%	7790	100.00%	7988	100.00%	8722	100.00%

August YTD	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	6492	43.92%	2548	14.84%	928	10.76%	1570	20.64%	3206	36.74%	7568	63.99%	9096	62.06%	9494	60.94%	9278	58.07%	8928	51.18%
\$250,000 - \$	4756	32.17%	8288	48.28%	4186	48.52%	3136	41.23%	3028	34.70%	2498	21.12%	3116	21.26%	3428	22.00%	3706	23.20%	4840	27.75%
\$500,000 - \$	1522	10.30%	2782	16.20%	1476	17.11%	1110	14.59%	1052	12.06%	782	6.61%	1020	6.96%	1084	6.96%	1302	8.15%	1552	8.90%
\$750,000 - \$	744	5.03%	1332	7.76%	712	8.25%	542	7.13%	424	4.86%	304	2.57%	446	3.04%	472	3.03%	540	3.38%	686	3.93%
\$1M - \$2M	824	5.57%	1508	8.78%	866	10.04%	770	10.12%	626	7.17%	424	3.59%	630	4.30%	710	4.56%	774	4.84%	930	5.33%
\$2M - \$5M	384	2.60%	640	3.73%	406	4.71%	400	5.26%	334	3.83%	212	1.79%	298	2.03%	346	2.22%	338	2.12%	436	2.50%
Over \$5M	60	0.41%	70	0.41%	54	0.63%	78	1.03%	56	0.64%	38	0.32%	50	0.34%	46	0.30%	38	0.24%	72	0.41%
Total Over \$	1146	7.75%	2216	12.92%	1326	15.37%	1248	16.41%	1016	11.64%	674	5.70%	978	6.67%	1102	7.07%	1150	7.20%	1438	8.24%
TOTAL MAR	14782	100.00%	17168	100.00%	8628	100.00%	7606	100.00%	8726	100.00%	11826	100.00%	14656	100.00%	15580	100.00%	15976	100.00%	17444	100.00%

September	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	234	37.38%	82	10.07%	54	13.92%	72	23.53%	224	47.06%	453	61.80%	433	66.62%	438	65.08%	435	61.61%	422	50.00%
\$250,000 - \$	251	40.10%	432	53.07%	207	53.35%	137	44.77%	151	31.72%	174	23.74%	125	19.23%	143	21.25%	164	23.23%	251	29.74%
\$500,000 - \$	67	10.70%	147	18.06%	46	11.86%	43	14.05%	43	9.03%	47	6.41%	43	6.62%	42	6.24%	60	8.50%	81	9.60%
\$750,000 - \$	32	5.11%	66	8.11%	25	6.44%	15	4.90%	23	4.83%	17	2.32%	15	2.31%	19	2.82%	18	2.55%	41	4.86%
\$1M - \$2M	24	3.83%	66	8.11%	23	5.93%	21	6.86%	19	3.99%	25	3.41%	25	3.85%	18	2.67%	22	3.12%	26	3.08%
\$2M - \$5M	16	2.56%	20	2.46%	30	7.73%	17	5.56%	15	3.15%	16	2.18%	9	1.38%	11	1.63%	6	0.85%	20	2.37%
Over \$5M	2	0.32%	1	0.12%	3	0.77%	1	0.33%	1	0.21%	1	0.14%	0	0.00%	2	0.30%	1	0.14%	3	0.36%
Total Over \$	42	6.71%	87	10.69%	56	14.43%	39	12.75%	35	7.35%	42	5.73%	34	5.23%	31	4.61%	29	4.11%	49	5.81%
TOTAL MAR	626	100.00%	814	100.00%	388	100.00%	306	100.00%	476	100.00%	733	100.00%	650	100.00%	673	100.00%	706	100.00%	844	100.00%

September S	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	468	37.38%	164	10.07%	108	13.92%	144	23.53%	448	47.06%	906	61.80%	866	66.62%	876	65.08%	870	61.61%	844	50.00%
\$250,000 - \$	502	40.10%	864	53.07%	414	53.35%	274	44.77%	302	31.72%	348	23.74%	250	19.23%	286	21.25%	328	23.23%	502	29.74%
\$500,000 - \$	134	10.70%	294	18.06%	92	11.86%	86	14.05%	86	9.03%	94	6.41%	86	6.62%	84	6.24%	120	8.50%	162	9.60%
\$750,000 - \$	64	5.11%	132	8.11%	50	6.44%	30	4.90%	46	4.83%	34	2.32%	30	2.31%	38	2.82%	36	2.55%	82	4.86%
\$1M - \$2M	48	3.83%	132	8.11%	46	5.93%	42	6.86%	38	3.99%	50	3.41%	50	3.85%	36	2.67%	44	3.12%	52	3.08%
\$2M - \$5M	32	2.56%	40	2.46%	60	7.73%	34	5.56%	30	3.15%	32	2.18%	18	1.38%	22	1.63%	12	0.85%	40	2.37%
Over \$5M	4	0.32%	2	0.12%	6	0.77%	2	0.33%	2	0.21%	2	0.14%	0	0.00%	4	0.30%	2	0.14%	6	0.36%
Total Over \$	84	6.71%	174	10.69%	112	14.43%	78	12.75%	70	7.35%	84	5.73%	68	5.23%	62	4.61%	58	4.11%	98	5.81%
TOTAL MAR	1252	100.00%	1628	100.00%	776	100.00%	612	100.00%	952	100.00%	1466	100.00%	1300	100.00%	1346	100.00%	1412	100.00%	1688	100.00%

September Y	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	3480	43.41%	1356	14.43%	518	11.02%	857	20.86%	1827	37.76%	4237	63.75%	4981	62.43%	5185	61.27%	5074	58.36%	4886	51.08%
\$250,000 - \$	2629	32.79%	4576	48.69%	2300	48.92%	1705	41.49%	1665	34.41%	1423	21.41%	1683	21.10%	1857	21.94%	2017	23.20%	2671	27.92%
\$500,000 - \$	828	10.33%	1538	16.37%	784	16.67%	598	14.55%	569	11.76%	438	6.59%	553	6.93%	584	6.90%	711	8.18%	857	8.96%
\$750,000 - \$	404	5.04%	732	7.79%	381	8.10%	286	6.96%	235	4.86%	169	2.54%	238	2.98%	255	3.01%	288	3.31%	384	4.01%
\$1M - \$2M	436	5.44%	820	8.73%	456	9.70%	406	9.88%	332	6.86%	237	3.57%	340	4.26%	373	4.41%	409	4.70%	491	5.13%
\$2M - \$5M	208	2.59%	340	3.62%	233	4.96%	217	5.28%	182	3.76%	122	1.84%	158	1.98%	184	2.17%	175	2.01%	238	2.49%
Over \$5M	32	0.40%	36	0.38%	30	0.64%	40	0.97%	29	0.60%	20	0.30%	25	0.31%	25	0.30%	20	0.23%	39	0.41%
Total Over \$	615	7.67%	1196	12.73%	719	15.29%	663	16.14%	543	11.22%	379	5.70%	523	6.56%	582	6.88%	604	6.95%	768	8.03%
TOTAL MAR	8017	100.00%	9398	100.00%	4702	100.00%	4109	100.00%	4839	100.00%	6646	100.00%	7978	100.00%	8463	100.00%	8694	100.00%	9566	100.00%

September	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	6960	43.41%	2712	14.43%	1036	11.02%	1714	20.86%	3654	37.76%	8474	63.75%	9962	62.43%	10370	61.27%	10148	58.36%	9772	51.08%
\$250,000 - \$	5258	32.79%	9152	48.69%	4600	48.92%	3410	41.49%	3330	34.41%	2846	21.41%	3366	21.10%	3714	21.94%	4034	23.20%	5342	27.92%
\$500,000 - \$	1656	10.33%	3076	16.37%	1568	16.67%	1196	14.55%	1138	11.76%	876	6.59%	1106	6.93%	1168	6.90%	1422	8.18%	1714	8.96%
\$750,000 - \$	808	5.04%	1464	7.79%	762	8.10%	572	6.96%	470	4.86%	338	2.54%	476	2.98%	510	3.01%	576	3.31%	768	4.01%
\$1M - \$2M	872	5.44%	1640	8.73%	912	9.70%	812	9.88%	664	6.86%	474	3.57%	680	4.26%	746	4.41%	818	4.70%	982	5.13%
\$2M - \$5M	416	2.59%	680	3.62%	466	4.96%	434	5.28%	364	3.76%	244	1.84%	316	1.98%	368	2.17%	350	2.01%	476	2.49%
Over \$5M	64	0.40%	72	0.38%	60	0.64%	80	0.97%	58	0.60%	40	0.30%	50	0.31%	50	0.30%	40	0.23%	78	0.41%
Total Over \$	1230	7.67%	2392	12.73%	1438	15.29%	1326	16.14%	1086	11.22%	758	5.70%	1046	6.56%	1164	6.88%	1208	6.95%	1536	8.03%
TOTAL MAR	16034	100.00%	18796	100.00%	9404	100.00%	8218	100.00%	9678	100.00%	13292	100.00%	15956	100.00%	16926	100.00%	17388	100.00%	19132	100.00%

October Tral	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	229	37.48%	52	9.25%	58	17.42%	91	25.71%	253	51.11%	465	63.09%	385	67.43%	434	67.08%	501	61.32%	396	48.47%
\$250,000 - \$	219	35.84%	296	52.67%	170	51.05%	136	38.42%	136	27.47%	159	21.57%	110	19.26%	114	17.62%	199	24.36%	283	34.64%
\$500,000 - \$	67	10.97%	104	18.51%	39	11.71%	53	14.97%	56	11.31%	52	7.06%	33	5.78%	38	5.87%	58	7.10%	56	6.85%
\$750,000 - \$	33	5.40%	47	8.36%	18	5.41%	26	7.34%	16	3.23%	24	3.26%	10	1.75%	20	3.09%	23	2.82%	34	4.16%
\$1M - \$2M	39	6.38%	36	6.41%	26	7.81%	33	9.32%	22	4.44%	25	3.39%	19	3.33%	28	4.33%	24	2.94%	32	3.92%
\$2M - \$5M	23	3.76%	25	4.45%	19	5.71%	14	3.95%	9	1.82%	12	1.63%	11	1.93%	12	1.85%	11	1.35%	13	1.59%
Over \$5M	1	0.16%	2	0.36%	3	0.90%	1	0.28%	3	0.61%	0	0.00%	3	0.53%	1	0.15%	1	0.12%	3	0.37%
Total Over \$	63	10.31%	63	11.21%	48	14.41%	48	13.56%	34	6.87%	37	5.02%	33	5.78%	41	6.34%	36	4.41%	48	5.88%
TOTAL MAR	611	100.00%	562	100.00%	333	100.00%	354	100.00%	495	100.00%	737	100.00%	571	100.00%	647	100.00%	817	100.00%	817	100.00%

October Side	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	458	37.48%	104	9.25%	116	17.42%	182	25.71%	506	51.11%	930	63.09%	770	67.43%	868	67.08%	1002	61.32%	792	48.47%
\$250,000 - \$	438	35.84%	592	52.67%	340	51.05%	272	38.42%	272	27.47%	318	21.57%	220	19.26%	228	17.62%	398	24.36%	566	34.64%
\$500,000 - \$	134	10.97%	208	18.51%	78	11.71%	106	14.97%	112	11.31%	104	7.06%	66	5.78%	76	5.87%	116	7.10%	112	6.85%
\$750,000 - \$	66	5.40%	94	8.36%	36	5.41%	52	7.34%	32	3.23%	48	3.26%	20	1.75%	40	3.09%	46	2.82%	68	4.16%
\$1M - \$2M	78	6.38%	72	6.41%	52	7.81%	66	9.32%	44	4.44%	50	3.39%	38	3.33%	56	4.33%	48	2.94%	64	3.92%
\$2M - \$5M	46	3.76%	50	4.45%	38	5.71%	28	3.95%	18	1.82%	24	1.63%	22	1.93%	24	1.85%	22	1.35%	26	1.59%
Over \$5M	2	0.16%	4	0.36%	6	0.90%	2	0.28%	6	0.61%	0	0.00%	6	0.53%	2	0.15%	2	0.12%	6	0.37%
Total Over \$	126	10.31%	126	11.21%	96	14.41%	96	13.56%	68	6.87%	74	5.02%	66	5.78%	82	6.34%	72	4.41%	96	5.88%
TOTAL MAR	1222	100.00%	1124	100.00%	666	100.00%	708	100.00%	990	100.00%	1474	100.00%	1142	100.00%	1294	100.00%	1634	100.00%	1634	100.00%

October YTD	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	3709	42.99%	1408	14.14%	576	11.44%	948	21.24%	2080	39.00%	4702	63.69%	5366	62.77%	5619	61.68%	5575	58.62%	5282	50.87%
\$250,000 - \$	2848	33.01%	4872	48.92%	2470	49.06%	1841	41.25%	1801	33.78%	1582	21.43%	1793	20.97%	1971	21.64%	2216	23.30%	2954	28.45%
\$500,000 - \$	895	10.37%	1642	16.49%	823	16.35%	651	14.59%	625	11.72%	490	6.64%	586	6.85%	622	6.83%	769	8.09%	913	8.79%
\$750,000 - \$	437	5.06%	779	7.82%	399	7.92%	312	6.99%	251	4.71%	193	2.61%	248	2.90%	275	3.02%	311	3.27%	418	4.03%
\$1M - \$2M	475	5.51%	856	8.59%	482	9.57%	439	9.84%	354	6.64%	282	3.55%	359	4.20%	401	4.40%	433	4.55%	523	5.04%
\$2M - \$5M	231	2.68%	365	3.66%	252	5.00%	231	5.18%	191	3.58%	134	1.81%	169	1.98%	196	2.15%	186	1.96%	251	2.42%
Over \$5M	33	0.38%	38	0.38%	33	0.66%	41	0.92%	32	0.60%	20	0.27%	28	0.33%	26	0.29%	21	0.22%	42	0.40%
Total Over \$	678	7.86%	1259	12.64%	767	15.23%	711	15.93%	577	10.82%	416	5.63%	556	6.50%	623	6.84%	640	6.73%	816	7.86%
TOTAL MAR	8628	100.00%	9960	100.00%	5035	100.00%	4463	100.00%	5334	100.00%	7383	100.00%	8549	100.00%	9110	100.00%	9511	100.00%	10383	100.00%

October YTD	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	7418	42.99%	2816	14.14%	1152	11.44%	1896	21.24%	4160	39.00%	9404	63.69%	10732	62.77%	11238	61.68%	11150	58.62%	10564	50.87%
\$250,000 - \$	5696	33.01%	9744	48.92%	4940	49.06%	3682	41.25%	3602	33.78%	3164	21.43%	3586	20.97%	3942	21.64%	4432	23.30%	5908	28.45%
\$500,000 - \$	1790	10.37%	3284	16.49%	1646	16.35%	1302	14.59%	1250	11.72%	980	6.64%	1172	6.85%	1244	6.83%	1538	8.09%	1826	8.79%
\$750,000 - \$	874	5.06%	1558	7.82%	798	7.92%	624	6.99%	502	4.71%	386	2.61%	496	2.90%	550	3.02%	622	3.27%	836	4.03%
\$1M - \$2M	950	5.51%	1712	8.59%	964	9.57%	878	9.84%	708	6.64%	524	3.55%	718	4.20%	802	4.40%	866	4.55%	1046	5.04%
\$2M - \$5M	462	2.68%	730	3.66%	504	5.00%	462	5.18%	382	3.58%	268	1.81%	338	1.98%	392	2.15%	372	1.96%	502	2.42%
Over \$5M	66	0.38%	76	0.38%	66	0.66%	82	0.92%	64	0.60%	40	0.27%	56	0.33%	52	0.29%	42	0.22%	84	0.40%
Total Over \$	1356	7.86%	2516	12.64%	1534	15.23%	1422	15.93%	1154	10.82%	832	5.63%	1112	6.50%	1246	6.84%	1280	6.73%	1632	7.86%
TOTAL MAR	17256	100.00%	19920	100.00%	10070	100.00%	8926	100.00%	10668	100.00%	14766	100.00%	17098	100.00%	18220	100.00%	19022	100.00%	20766	100.00%

November Transactions	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	208	35.99%	53	7.45%	59	17.66%	85	27.42%	231	60.79%	420	62.13%	404	64.43%	456	68.88%	481	56.92%	397	51.63%
\$250,000 - \$499,999	215	37.20%	394	55.41%	167	50.00%	126	40.65%	86	22.63%	163	24.11%	135	21.53%	113	17.07%	213	25.21%	222	28.87%
\$500,000 - \$749,999	62	10.73%	141	19.83%	41	12.28%	31	10.00%	29	7.63%	36	5.33%	40	6.38%	38	5.74%	58	6.86%	74	9.62%
\$750,000 - \$999,999	42	7.27%	42	5.91%	20	5.99%	23	7.42%	15	3.95%	19	2.81%	16	2.55%	19	2.87%	31	3.67%	34	4.42%
\$1M - \$2M	39	6.75%	62	8.72%	27	8.08%	27	8.71%	10	2.63%	29	4.29%	21	3.35%	25	3.78%	34	4.02%	29	3.77%
\$2M - \$5M	9	1.56%	17	2.39%	17	5.09%	14	4.52%	9	2.37%	7	1.04%	10	1.59%	8	1.21%	25	2.96%	13	1.69%
Over \$5M	3	0.52%	2	0.28%	3	0.90%	4	1.29%	0	0.00%	2	0.30%	1	0.16%	3	0.45%	3	0.36%	0	0.00%
Total Over \$1M	51	8.82%	81	11.39%	47	14.07%	45	14.52%	19	5.00%	38	5.62%	32	5.10%	36	5.44%	62	7.34%	42	5.46%
TOTAL MARKET Number of Sales	578	100.00%	711	100.00%	334	100.00%	310	100.00%	380	100.00%	676	100.00%	627	100.00%	662	100.00%	845	100.00%	769	100.00%

November Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	416	35.99%	106	7.45%	118	17.66%	170	27.42%	462	60.79%	840	62.13%	808	64.43%	912	68.88%	962	56.92%	794	51.63%
\$250,000 - \$499,999	430	37.20%	788	55.41%	334	50.00%	252	40.65%	172	22.63%	326	24.11%	270	21.53%	226	17.07%	426	25.21%	444	28.87%
\$500,000 - \$749,999	124	10.73%	282	19.83%	82	12.28%	62	10.00%	58	7.63%	72	5.33%	80	6.38%	76	5.74%	116	6.86%	148	9.62%
\$750,000 - \$999,999	84	7.27%	84	5.91%	40	5.99%	46	7.42%	30	3.95%	38	2.81%	32	2.55%	38	2.87%	62	3.67%	68	4.42%
\$1M - \$2M	78	6.75%	124	8.72%	54	8.08%	54	8.71%	20	2.63%	58	4.29%	42	3.35%	50	3.78%	68	4.02%	58	3.77%
\$2M - \$5M	18	1.56%	34	2.39%	34	5.09%	28	4.52%	18	2.37%	14	1.04%	20	1.59%	16	1.21%	50	2.96%	26	1.69%
Over \$5M	6	0.52%	4	0.28%	6	0.90%	8	1.29%	0	0.00%	4	0.30%	2	0.16%	6	0.45%	6	0.36%	0	0.00%
Total Over \$1M	102	8.82%	162	11.39%	94	14.07%	90	14.52%	38	5.00%	76	5.62%	64	5.10%	72	5.44%	124	7.34%	84	5.46%
TOTAL MARKET Number of Sides	1156	100.00%	1422	100.00%	668	100.00%	620	100.00%	780	100.00%	1352	100.00%	1254	100.00%	1324	100.00%	1690	100.00%	1538	100.00%

November YTD Transactions	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	3917	42.55%	1461	13.69%	635	11.83%	1033	21.64%	2311	40.44%	5122	63.56%	5770	62.88%	6075	62.17%	6056	58.48%	5679	50.92%
\$250,000 - \$499,999	3063	33.27%	5266	49.35%	2637	49.12%	1967	41.21%	1887	33.02%	1745	21.65%	1928	21.01%	2084	21.33%	2429	23.46%	3176	28.48%
\$500,000 - \$749,999	957	10.40%	1783	16.71%	864	16.09%	682	14.29%	654	11.45%	526	6.53%	626	6.82%	660	6.75%	827	7.99%	987	8.85%
\$750,000 - \$999,999	479	5.20%	821	7.69%	419	7.80%	335	7.02%	266	4.66%	212	2.63%	264	2.88%	294	3.01%	342	3.30%	452	4.05%
\$1M - \$2M	514	5.58%	918	8.60%	509	9.48%	466	9.76%	364	6.37%	291	3.61%	380	4.14%	426	4.36%	467	4.51%	552	4.95%
\$2M - \$5M	240	2.61%	382	3.58%	269	5.01%	245	5.13%	200	3.50%	141	1.75%	179	1.95%	204	2.09%	211	2.04%	264	2.37%
Over \$5M	36	0.39%	40	0.37%	36	0.67%	45	0.94%	32	0.56%	22	0.27%	29	0.32%	29	0.30%	24	0.23%	42	0.38%
Total Over \$1M	729	7.92%	1340	12.56%	814	15.16%	756	15.84%	596	10.43%	454	5.63%	588	6.41%	659	6.74%	702	6.78%	858	7.69%
TOTAL MARKET Number of Sales	9206	100.00%	10671	100.00%	5369	100.00%	4773	100.00%	5714	100.00%	8059	100.00%	9176	100.00%	9772	100.00%	10356	100.00%	11152	100.00%

November YTD Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	7834	42.55%	2922	13.69%	1270	11.83%	2066	21.64%	4622	40.44%	10244	63.56%	11540	62.88%	12150	62.17%	12112	58.48%	11358	50.92%
\$250,000 - \$499,999	6126	33.27%	10532	49.35%	5274	49.12%	3934	41.21%	3774	33.02%	3490	21.65%	3856	21.01%	4168	21.33%	4858	23.46%	6352	28.48%
\$500,000 - \$749,999	1914	10.40%	3566	16.71%	1728	16.09%	1364	14.29%	1308	11.45%	1052	6.53%	1252	6.82%	1320	6.75%	1654	7.99%	1974	8.85%
\$750,000 - \$999,999	958	5.20%	1642	7.69%	838	7.80%	670	7.02%	532	4.66%	424	2.63%	528	2.88%	588	3.01%	684	3.30%	904	4.05%
\$1M - \$2M	1028	5.58%	1836	8.60%	1018	9.48%	932	9.76%	728	6.37%	582	3.61%	760	4.14%	852	4.36%	934	4.51%	1104	4.95%
\$2M - \$5M	480	2.61%	764	3.58%	538	5.01%	490	5.13%	400	3.50%	282	1.75%	358	1.95%	408	2.09%	422	2.04%	528	2.37%
Over \$5M	72	0.39%	80	0.37%	72	0.67%	90	0.94%	64	0.56%	44	0.27%	58	0.32%	58	0.30%	48	0.23%	84	0.38%
Total Over \$1M	1458	7.92%	2680	12.56%	1628	15.16%	1512	15.84%	1192	10.43%	908	5.63%	1176	6.41%	1318	6.74%	1404	6.78%	1716	7.69%
TOTAL MARKET Number of Sides	18412	100.00%	21342	100.00%	10738	100.00%	9546	100.00%	11428	100.00%	16118	100.00%	18352	100.00%	19544	100.00%	20712	100.00%	22304	100.00%

December T	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	257	31.00%	54	9.59%	70	17.81%	97	25.66%	113	60.42%	490	61.25%	499	63.08%	447	61.91%	512	55.71%	391	45.20%
\$250,000 - \$	364	43.91%	271	48.13%	182	46.31%	154	40.74%	320	23.17%	180	22.50%	176	22.25%	156	21.61%	217	23.61%	274	31.68%
\$500,000 - \$	99	11.94%	120	21.31%	55	13.99%	49	12.96%	36	6.95%	59	7.38%	51	6.45%	50	6.93%	87	9.47%	93	10.75%
\$750,000 - \$	42	5.07%	41	7.28%	25	6.36%	29	7.67%	16	3.09%	27	3.38%	23	2.91%	22	3.05%	37	4.03%	41	4.74%
\$1M - \$2M	50	6.03%	62	11.01%	39	9.92%	34	8.99%	21	4.05%	28	3.50%	27	3.41%	34	4.71%	48	5.22%	45	5.20%
\$2M - \$5M	15	1.81%	11	1.95%	20	5.09%	10	2.65%	12	2.32%	15	1.88%	12	1.52%	11	1.52%	16	1.74%	20	2.31%
Over \$5M	2	0.24%	4	0.71%	2	0.51%	5	1.32%	0	0.00%	1	0.13%	3	0.38%	2	0.28%	2	0.22%	1	0.12%
Total Over \$	67	8.08%	77	13.68%	61	15.52%	49	12.96%	33	6.37%	44	5.50%	42	5.31%	47	6.51%	66	7.18%	66	7.63%
TOTAL MAR	829	100.00%	563	100.00%	393	100.00%	378	100.00%	518	100.00%	800	100.00%	791	100.00%	722	100.00%	919	100.00%	865	100.00%

December S	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	514	31.00%	108	9.59%	140	17.81%	194	25.66%	626	60.42%	980	61.25%	998	63.08%	894	61.91%	1024	55.71%	782	45.20%
\$250,000 - \$	728	43.91%	542	48.13%	364	46.31%	308	40.74%	240	23.17%	360	22.50%	352	22.25%	312	21.61%	434	23.61%	548	31.68%
\$500,000 - \$	198	11.94%	240	21.31%	110	13.99%	98	12.96%	72	6.95%	118	7.38%	102	6.45%	100	6.93%	174	9.47%	186	10.75%
\$750,000 - \$	84	5.07%	82	7.28%	50	6.36%	58	7.67%	32	3.09%	54	3.38%	46	2.91%	44	3.05%	74	4.03%	82	4.74%
\$1M - \$2M	100	6.03%	124	11.01%	78	9.92%	68	8.99%	42	4.05%	56	3.50%	54	3.41%	68	4.71%	96	5.22%	90	5.20%
\$2M - \$5M	30	1.81%	22	1.95%	40	5.09%	20	2.65%	24	2.32%	30	1.88%	24	1.52%	22	1.52%	32	1.74%	40	2.31%
Over \$5M	4	0.24%	8	0.71%	4	0.51%	10	1.32%	0	0.00%	2	0.13%	6	0.38%	4	0.28%	4	0.22%	2	0.12%
Total Over \$	134	8.08%	154	13.68%	122	15.52%	98	12.96%	66	6.37%	88	5.50%	84	5.31%	94	6.51%	132	7.18%	132	7.63%
TOTAL MAR	1658	100.00%	1126	100.00%	786	100.00%	756	100.00%	1036	100.00%	1600	100.00%	1582	100.00%	1444	100.00%	1838	100.00%	1730	100.00%

December Y	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	4174	41.59%	1515	13.49%	705	12.24%	1130	21.94%	2624	42.11%	5612	63.35%	6269	62.90%	6522	62.15%	6568	58.25%	6070	50.51%
\$250,000 - \$	3427	34.15%	5537	49.29%	2819	48.92%	2121	41.18%	2007	32.20%	1925	21.73%	2104	21.11%	2240	21.35%	2646	23.47%	3450	28.71%
\$500,000 - \$	1056	10.52%	1903	16.94%	919	15.95%	731	14.19%	690	11.07%	585	6.60%	677	6.79%	710	6.77%	914	8.11%	1080	8.99%
\$750,000 - \$	521	5.19%	862	7.67%	444	7.71%	364	7.07%	282	4.53%	239	2.70%	287	2.88%	316	3.01%	379	3.36%	493	4.10%
\$1M - \$2M	564	5.62%	980	8.72%	548	9.51%	500	9.71%	385	6.18%	319	3.60%	407	4.08%	460	4.38%	515	4.57%	597	4.97%
\$2M - \$5M	255	2.54%	393	3.50%	289	5.02%	255	4.95%	212	3.40%	156	1.76%	191	1.92%	215	2.05%	227	2.01%	284	2.36%
Over \$5M	38	0.38%	44	0.39%	38	0.66%	50	0.97%	32	0.51%	23	0.26%	32	0.32%	31	0.30%	26	0.23%	43	0.36%
Total Over \$	796	7.93%	1417	12.61%	875	15.19%	805	15.63%	629	10.09%	498	5.62%	630	6.32%	706	6.73%	768	6.81%	924	7.69%
TOTAL MAR	10035	100.00%	11234	100.00%	5762	100.00%	5151	100.00%	6232	100.00%	8859	100.00%	9967	100.00%	10494	100.00%	11275	100.00%	12017	100.00%

December Y	2004		2005		2006		2007		2008		2009		2010		2011		2012		2013	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	8348	41.59%	3030	13.49%	1410	12.24%	2260	21.94%	5248	42.11%	11224	63.35%	12538	62.90%	13044	62.15%	13136	58.25%	12140	50.51%
\$250,000 - \$	6854	34.15%	11074	49.29%	5638	48.92%	4242	41.18%	4014	32.20%	3850	21.73%	4208	21.11%	4480	21.35%	5292	23.47%	6900	28.71%
\$500,000 - \$	2112	10.52%	3806	16.94%	1838	15.95%	1462	14.19%	1380	11.07%	1170	6.60%	1354	6.79%	1420	6.77%	1828	8.11%	2160	8.99%
\$750,000 - \$	1042	5.19%	1724	7.67%	888	7.71%	728	7.07%	564	4.53%	478	2.70%	574	2.88%	632	3.01%	758	3.36%	986	4.10%
\$1M - \$2M	1128	5.62%	1960	8.72%	1096	9.51%	1000	9.71%	770	6.18%	638	3.60%	814	4.08%	920	4.38%	1030	4.57%	1194	4.97%
\$2M - \$5M	510	2.54%	786	3.50%	578	5.02%	510	4.95%	424	3.40%	312	1.76%	382	1.92%	430	2.05%	454	2.01%	568	2.36%
Over \$5M	76	0.38%	88	0.39%	76	0.66%	100	0.97%	64	0.51%	46	0.26%	64	0.32%	62	0.30%	52	0.23%	86	0.36%
Total Over \$	1592	7.93%	2834	12.61%	1750	15.19%	1610	15.63%	1258	10.09%	996	5.62%	1260	6.32%	1412	6.73%	1536	6.81%	1848	7.69%
TOTAL MAR	20070	100.00%	22468	100.00%	11524	100.00%	10302	100.00%	12464	100.00%	17718	100.00%	19934	100.00%	20988	100.00%	22550	100.00%	24034	100.00%

2013 NA-BN-ES Price Categories
 Twelve Month Rolling Average Report 0-250

12 Month Rolling Average Report - Sales Between \$0 - \$249,999 - Naples and Bonita Sales Reported By NABOR														
	# Sales	Total List Price	Total Sold Volume	List/Sell Ratio	YTD Median	Average Sales Price	Total DOM	Total 12 month DOM	Average DOM		Preceding 12 Month Rolling Total	Preceding 12 Month ASP	Preceding 12 Month Sales Count	12 Month Av. DOM
Jan-12	446	\$64,695,064	\$60,478,583	93.48%	\$ 135,000	\$135,602	69573	996,573	156	\$868,947,866	\$133,870	6491	154	
Feb-12	523	\$78,136,942	\$73,108,450	93.56%	\$ 135,000	\$139,787	68736	987,271	131	\$872,750,126	\$134,518	6488	152	
Mar-12	670	\$102,352,947	\$95,975,643	93.77%	\$ 136,500	\$143,247	98029	961,129	146	\$863,017,139	\$135,823	6354	151	
Apr-12	715	\$109,056,820	\$102,488,177	93.98%	\$ 140,000	\$143,340	114633	955,012	160	\$861,604,461	\$136,416	6316	151	
May-12	694	\$108,384,492	\$102,486,250	94.56%	\$ 140,000	\$147,675	111536	970,341	161	\$878,305,880	\$137,579	6384	152	
Jun-12	604	\$92,116,062	\$86,961,471	94.40%	\$ 140,000	\$143,976	86939	962,174	144	\$888,417,861	\$138,707	6405	150	
Jul-12	464	\$67,756,159	\$64,163,706	94.70%	\$ 140,000	\$138,284	73520	965,601	158	\$892,020,136	\$139,096	6413	151	
Aug-12	523	\$79,556,425	\$74,815,444	94.04%	\$ 139,900	\$143,051	73708	957,816	141	\$897,688,611	\$139,958	6414	149	
Sep-12	435	\$63,233,725	\$59,931,597	94.78%	\$ 140,000	\$137,774	66300	960,456	152	\$898,746,191	\$140,188	6411	150	
Oct-12	501	\$74,065,853	\$70,365,961	95.00%	\$ 139,900	\$140,451	73206	970,051	146	\$912,971,584	\$140,934	6478	150	
Nov-12	481	\$73,726,020	\$70,138,691	95.13%	\$ 140,000	\$145,818	70918	972,396	147	\$921,681,117	\$141,732	6503	150	
Dec-12	512	\$78,744,805	\$74,805,828	95.00%	\$ 140,000	\$146,105	75487	982,585	147	\$935,719,801	\$142,466	6568	150	
Jan-13	400	\$62,701,425	\$59,545,866	94.97%	\$ 147,000	\$148,865	54256	967,268	136	\$934,787,084	\$143,328	6522	148	
Feb-13	503	\$80,326,017	\$75,795,380	94.36%	\$ 150,000	\$150,687	69763	968,295	139	\$937,474,014	\$144,182	6502	149	
Mar-13	548	\$88,924,665	\$84,340,110	94.84%	\$ 151,000	\$153,905	73239	943,505	134	\$925,838,481	\$145,116	6380	148	
Apr-13	736	\$119,157,715	\$112,684,556	94.57%	\$ 151,000	\$153,104	101181	930,053	137	\$936,034,860	\$146,233	6401	145	
May-13	684	\$110,788,460	\$105,254,912	95.01%	\$ 152,000	\$153,881	94789	913,306	139	\$938,803,522	\$146,895	6391	143	
Jun-13	523	\$85,311,566	\$81,397,375	95.41%	\$ 153,900	\$155,636	75356	901,723	144	\$933,239,426	\$147,898	6310	143	
Jul-13	545	\$88,487,684	\$84,820,119	95.86%	\$ 154,000	\$155,633	69186	897,389	127	\$953,895,839	\$149,256	6391	140	
Aug-13	525	\$88,058,462	\$84,087,722	95.49%	\$ 155,000	\$160,167	68518	892,199	131	\$963,168,117	\$150,660	6393	140	
Sep-13	422	\$69,977,571	\$66,540,343	95.09%	\$ 155,000	\$157,679	37276	863,175	88	\$969,776,863	\$152,003	6380	135	
Oct-13	396	\$66,742,107	\$64,166,401	96.14%	\$ 155,000	\$162,036	38969	828,938	98	\$963,577,303	\$153,558	6275	132	
Nov-13	397	\$67,557,047	\$64,629,843	95.67%	\$ 155,100	\$162,796	27848	785,868	70	\$958,068,455	\$154,752	6191	127	
Dec-13	391	\$65,812,588	\$62,653,476	95.20%	\$ 156,643	\$160,239	26552	736,933	68	\$945,916,103	\$155,835	6070	121	

2013 NA-BN-ES Price Categories
 Twelve Month Rolling Average Report 250-500

12 Month Rolling Average Report - Sales Between \$250,000 - \$499,999 - Naples and Bonita Sales Reported By NABOR													
	# Sales	Total List Price	Total Sold Volume	List/Sell Ratio	YTD Median	Average Sales Price	Total DOM	Total 12 month DOM	Average DOM	Preceding 12 Month Rolling Total	Preceding 12 Month ASP	Preceding 12 Month Sales Count	12 Month Av. DOM
Jan-12	155	\$ 58,862,898	\$54,150,604	91.99%	\$344,750	\$349,359	26074	416,623	168	\$787,072,451	\$347,954	2262	184
Feb-12	170	\$ 63,043,499	\$58,510,453	92.81%	\$340,000	\$344,179	33793	417,152	199	\$780,074,262	\$347,627	2244	186
Mar-12	281	\$ 104,442,368	\$97,817,978	93.66%	\$335,000	\$348,107	51174	418,985	182	\$789,760,604	\$347,912	2270	185
Apr-12	299	\$ 108,589,795	\$100,828,863	92.85%	\$332,553	\$337,220	51522	418,658	172	\$796,275,799	\$346,056	2301	182
May-12	294	\$ 106,905,686	\$99,717,169	93.28%	\$330,000	\$339,174	53123	421,883	181	\$805,408,995	\$345,225	2333	181
Jun-12	289	\$ 108,531,178	\$100,641,533	92.73%	\$332,000	\$348,241	57284	429,346	198	\$816,268,686	\$344,999	2366	181
Jul-12	174	\$ 63,213,283	\$58,789,362	93.00%	\$330,000	\$337,870	30594	427,457	176	\$813,711,819	\$344,064	2365	181
Aug-12	191	\$ 68,803,006	\$64,557,247	93.83%	\$330,000	\$337,996	35040	431,457	183	\$817,614,843	\$343,680	2379	181
Sep-12	164	\$ 59,556,354	\$56,025,572	94.07%	\$330,000	\$341,619	30465	436,274	186	\$824,410,146	\$343,504	2400	182
Oct-12	199	\$ 73,642,475	\$69,482,135	94.35%	\$330,000	\$349,156	33531	448,609	168	\$855,261,466	\$344,170	2485	181
Nov-12	213	\$ 76,700,948	\$72,903,664	95.05%	\$330,000	\$342,271	38062	467,396	179	\$888,912,767	\$343,873	2585	181
Dec-12	217	\$ 78,842,195	\$74,153,972	94.05%	\$330,000	\$341,723	39041	479,703	180	\$907,578,552	\$343,000	2646	181
Jan-13	190	\$ 69,148,884	\$65,393,557	94.57%	\$335,000	\$344,177	33399	487,028	176	\$918,821,505	\$342,716	2681	182
Feb-13	239	\$ 87,360,010	\$82,166,656	94.06%	\$330,000	\$343,794	39990	493,225	167	\$942,477,708	\$342,719	2750	179
Mar-13	334	\$ 119,512,926	\$113,267,659	94.77%	\$328,000	\$339,125	54394	496,445	163	\$957,927,389	\$341,751	2803	177
Apr-13	424	\$ 156,232,946	\$148,502,075	95.05%	\$0	\$350,241	63489	508,412	150	\$1,005,600,601	\$343,443	2928	174
May-13	351	\$ 130,377,770	\$123,442,813	94.68%	\$335,000	\$351,689	54468	509,757	155	\$1,029,326,245	\$344,833	2985	171
Jun-13	343	\$ 126,242,880	\$119,929,568	95.00%	\$335,000	\$349,649	52635	505,108	153	\$1,048,614,280	\$345,052	3039	166
Jul-13	268	\$ 94,268,524	\$89,819,678	95.28%	\$335,000	\$335,148	43692	518,206	163	\$1,079,644,596	\$344,604	3133	165
Aug-13	271	\$ 97,836,905	\$93,262,586	95.32%	\$335,000	\$344,142	41131	524,297	152	\$1,108,349,935	\$344,958	3213	163
Sep-13	251	\$ 89,970,947	\$85,832,794	95.40%	\$335,000	\$341,963	29169	523,001	116	\$1,138,157,157	\$344,896	3300	158
Oct-13	283	\$ 100,487,337	\$95,763,236	95.30%	\$335,000	\$338,386	28708	518,178	101	\$1,164,438,258	\$344,101	3384	153
Nov-13	222	\$ 80,826,044	\$77,256,437	95.58%	\$335,000	\$348,002	21123	501,239	95	\$1,168,791,031	\$344,471	3393	148
Dec-13	274	\$ 99,478,021	\$94,613,084	95.11%	\$335,000	\$345,303	24292	486,490	89	\$1,189,250,143	\$344,710	3450	141

2013 NA-BN-ES Price Categories
 Twelve Month Rolling Average Report 500-750

12 Month Rolling Average Report - Sales Between \$500,000 - \$749,999 - Naples and Bonita Sales Reported By NABOR													
	# Sales	Total List Price	Total Sold Volume	List/Sell Ratio	YTD Median	Average Sales Price	Tot DOM	12 Mnth Total DOM	Average DOM	Preceding 12 Month Rolling Total	Preceding 12 Month ASP	Preceding 12 Month Sales Count	12 Month Av. DOM
Jan-12	52	\$32,919,248	\$30,657,500	93.13%	\$575,000	\$589,567	9,868	153,541	190	\$435,710,891	\$600,981	725	212
Feb-12	75	\$49,247,352	\$45,285,500	91.96%	\$580,000	\$603,807	14,070	157,098	188	\$447,940,491	\$601,262	745	211
Mar-12	117	\$75,523,074	\$69,754,715	92.36%	\$588,500	\$596,194	23,984	161,379	205	\$466,624,806	\$599,005	779	207
Apr-12	108	\$71,219,258	\$66,233,600	93.00%	\$595,000	\$613,274	24,853	164,366	230	\$470,527,661	\$600,163	784	210
May-12	95	\$60,461,649	\$56,825,456	93.99%	\$595,000	\$598,163	18,183	165,642	191	\$483,953,207	\$600,438	806	206
Jun-12	84	\$54,037,227	\$50,385,065	93.24%	\$595,000	\$599,822	13,464	158,550	160	\$479,785,146	\$600,482	799	198
Jul-12	61	\$39,675,360	\$36,576,471	92.19%	\$595,000	\$599,614	11,342	159,105	186	\$485,094,403	\$599,622	809	197
Aug-12	59	\$38,242,324	\$35,732,558	93.44%	\$595,000	\$605,637	11,819	163,075	200	\$491,889,651	\$600,598	819	199
Sep-12	60	\$39,507,188	\$36,684,215	92.85%	\$598,000	\$611,404	13,390	167,254	223	\$504,032,583	\$602,189	837	200
Oct-12	58	\$36,590,150	\$34,052,412	93.06%	\$595,000	\$587,111	12,907	171,218	223	\$515,270,245	\$601,249	857	200
Nov-12	58	\$37,698,775	\$35,382,355	93.86%	\$595,000	\$610,041	12,333	175,747	213	\$527,673,151	\$601,680	877	200
Dec-12	87	\$55,043,570	\$51,498,688	93.56%	\$592,500	\$591,939	15,987	182,200	184	\$549,068,535	\$600,731	914	199
Jan-13	61	\$38,804,725	\$36,709,730	94.60%	\$588,250	\$601,799	11,058	183,390	181	\$555,120,765	\$601,431	923	199
Feb-13	70	\$44,009,099	\$41,468,425	94.23%	\$585,000	\$592,406	14,430	183,750	206	\$551,303,690	\$600,549	918	200
Mar-13	101	\$64,648,883	\$60,859,863	94.14%	\$588,250	\$602,573	17,480	177,246	173	\$542,408,838	\$601,340	902	197
Apr-13	142	\$89,677,821	\$84,937,629	94.71%	\$595,000	\$598,152	25,704	178,097	181	\$561,112,867	\$599,480	936	190
May-13	128	\$82,446,914	\$78,079,750	94.70%	\$595,000	\$609,998	23,912	183,826	187	\$582,367,161	\$600,998	969	190
Jun-13	111	\$71,344,536	\$67,569,320	94.71%	\$597,500	\$608,733	20,321	190,683	183	\$599,551,416	\$601,959	996	191
Jul-13	84	\$52,645,656	\$49,935,545	94.85%	\$595,000	\$594,471	16,958	196,299	202	\$612,910,490	\$601,482	1019	193
Aug-13	79	\$49,488,556	\$46,583,947	94.13%	\$595,000	\$589,670	16,347	200,827	207	\$623,761,879	\$600,348	1039	193
Sep-13	81	\$51,981,104	\$49,047,187	94.36%	\$595,000	\$605,521	12,315	199,752	152	\$636,124,851	\$600,118	1060	188
Oct-13	56	\$36,220,572	\$34,174,900	94.35%	\$593,000	\$610,266	9,398	196,243	168	\$636,247,339	\$601,368	1058	185
Nov-13	74	\$47,139,276	\$44,513,879	94.43%	\$590,000	\$601,539	9,804	193,714	132	\$645,378,863	\$600,911	1074	180
Dec-13	93	\$58,457,797	\$55,438,378	94.83%	\$595,000	\$596,112	10,799	188,526	116	\$649,318,553	\$601,221	1080	175

2013 NA-BN-ES Price Categories
 Twelve Month Rolling Average Report 750-1M

12 Month Rolling Average Report - Sales Between \$750,000 - \$999,999 - Naples and Bonita Sales Reported By NABOR													
	# Sales	Total List Price	Total Sold Volume	List/Sell Ratio	YTD Median	Average Sales Price	Total DOM	Total 12 month DOM	Average DOM	Preceding 12 Month Rolling Total	Preceding 12 Month ASP	Preceding 12 Month Sales Count	12 Month Av. DOM
Jan-12	20	\$19,052,700	\$17,003,999	89.25%	\$ 880,000	\$850,200	3,596	68,058	180	\$276,213,379	\$855,150	323	211
Feb-12	18	\$16,653,580	\$15,453,084	92.79%	\$ 865,000	\$858,505	4,931	64,864	274	\$262,544,713	\$852,418	308	211
Mar-12	48	\$43,775,346	\$40,356,385	92.19%	\$ 850,000	\$840,758	10,639	68,395	222	\$271,522,183	\$848,507	320	214
Apr-12	47	\$44,382,975	\$40,555,620	91.38%	\$ 850,000	\$862,886	8,940	69,997	190	\$279,789,028	\$850,423	329	213
May-12	56	\$53,589,794	\$49,264,745	91.93%	\$ 852,500	\$879,728	14,314	74,793	256	\$290,276,073	\$853,753	340	220
Jun-12	34	\$32,661,500	\$29,568,345	90.53%	\$ 855,000	\$869,657	6,809	75,227	200	\$292,995,443	\$856,712	342	220
Jul-12	29	\$26,466,801	\$24,694,227	93.30%	\$ 850,000	\$851,525	7,029	77,729	242	\$295,641,870	\$854,456	346	225
Aug-12	18	\$16,312,790	\$15,054,645	92.29%	\$ 850,000	\$836,369	3,500	78,131	194	\$299,016,615	\$854,333	350	223
Sep-12	18	\$16,881,299	\$15,066,000	89.25%	\$ 850,000	\$837,000	4,001	78,587	222	\$298,431,225	\$855,104	349	225
Oct-12	23	\$20,562,799	\$19,824,750	96.41%	\$ 850,000	\$861,946	5,197	79,501	226	\$301,570,640	\$856,735	352	226
Nov-12	31	\$28,814,600	\$26,542,500	92.11%	\$ 850,000	\$856,210	5,781	79,297	186	\$311,986,140	\$857,105	364	218
Dec-12	37	\$34,095,525	\$31,791,105	93.24%	\$ 850,000	\$859,219	8,052	82,789	218	\$325,175,405	\$857,983	379	218
Jan-13	27	\$25,861,787	\$23,862,500	92.27%	\$ 877,500	\$883,796	5,556	84,749	206	\$332,033,906	\$860,191	386	220
Feb-13	33	\$29,716,730	\$27,842,945	93.69%	\$ 855,000	\$843,726	6,650	86,468	202	\$344,423,767	\$858,912	401	216
Mar-13	40	\$36,773,789	\$34,587,709	94.06%	\$ 850,000	\$864,693	9,457	85,286	236	\$338,655,091	\$861,718	393	217
Apr-13	60	\$55,455,425	\$51,592,001	93.03%	\$ 855,000	\$859,867	12,057	88,403	201	\$349,691,472	\$861,309	406	218
May-13	71	\$67,127,750	\$62,211,500	92.68%	\$ 855,000	\$876,218	15,570	89,659	219	\$362,638,227	\$861,373	421	213
Jun-13	39	\$34,806,187	\$32,759,043	94.12%	\$ 855,000	\$839,975	8,135	90,985	209	\$365,828,925	\$858,753	426	214
Jul-13	41	\$38,247,081	\$35,578,948	93.02%	\$ 855,000	\$867,779	7,531	91,487	184	\$376,713,646	\$860,077	438	209
Aug-13	32	\$28,129,000	\$26,720,900	94.99%	\$ 850,000	\$835,028	6,456	94,443	202	\$388,379,901	\$859,248	452	209
Sep-13	41	\$36,748,953	\$35,095,762	95.50%	\$ 850,000	\$855,994	7,144	97,586	174	\$408,409,663	\$859,810	475	205
Oct-13	34	\$31,487,999	\$29,968,040	95.17%	\$ 850,000	\$881,413	4,373	96,762	129	\$418,552,953	\$861,220	486	199
Nov-13	34	\$30,389,968	\$28,420,207	93.52%	\$ 850,000	\$835,888	6,435	97,416	189	\$420,430,660	\$859,776	489	199
Dec-13	41	\$37,264,137	\$35,359,212	94.89%	\$ 850,000	\$862,420	5,115	94,479	125	\$423,998,767	\$860,038	493	192

2013 NA-BN-ES Price Categories
 Twelve Month Rolling Average Report Over1M

12 Month Rolling Average Report - Sales in Excess of \$1 M - Naples and Bonita Sales Reported By NABOR													
	# Sales	Total List Price	Total Sold Volume	List/Sell Ratio	YTD Median	Average Sales Price	Total DOM	12 Month DOM	Average DOM	Preceding 12 Month Rolling Total	Preceding 12 Month ASP	Preceding 12 Month Sales Count	12 Month Av. DOM
Jan-12	42	\$ 84,574,885	\$ 75,488,297	89.26%	\$ 1,475,000	\$ 1,797,340	11,012	185,431	262	\$ 1,468,433,490	\$ 2,100,763	699	265
Feb-12	52	\$ 118,202,152	\$ 106,881,925	90.42%	\$ 1,550,000	\$ 2,055,422	12,049	187,064	232	\$ 1,480,164,732	\$ 2,087,679	709	264
Mar-12	77	\$ 172,199,911	\$ 155,216,232	90.14%	\$ 1,612,500	\$ 2,015,795	17,988	184,141	234	\$ 1,464,320,464	\$ 2,088,902	701	263
Apr-12	107	\$ 224,151,040	\$ 202,212,595	90.21%	\$ 1,600,000	\$ 1,889,837	25,716	180,626	240	\$ 1,455,220,317	\$ 2,058,303	707	255
May-12	124	\$ 301,545,588	\$ 268,878,380	89.17%	\$ 1,600,000	\$ 2,168,374	34,448	192,464	278	\$ 1,506,968,147	\$ 2,055,891	733	263
Jun-12	80	\$ 174,691,900	\$ 156,460,175	89.56%	\$ 1,600,000	\$ 1,955,752	21,924	192,039	274	\$ 1,513,485,294	\$ 2,073,268	730	263
Jul-12	48	\$ 105,739,400	\$ 95,931,237	90.72%	\$ 1,600,000	\$ 1,998,567	14,132	191,793	294	\$ 1,479,992,281	\$ 2,044,188	724	265
Aug-12	45	\$ 114,592,050	\$ 100,929,270	88.08%	\$ 1,600,000	\$ 2,242,873	10,298	188,434	229	\$ 1,489,174,051	\$ 2,039,964	730	258
Sep-12	29	\$ 61,184,404	\$ 55,256,500	90.31%	\$ 1,600,000	\$ 1,905,397	6,663	188,405	230	\$ 1,471,010,301	\$ 2,020,619	728	259
Oct-12	36	\$ 80,880,500	\$ 72,468,999	89.60%	\$ 1,595,000	\$ 2,013,028	10,916	187,497	303	\$ 1,468,034,800	\$ 2,030,477	723	259
Nov-12	62	\$ 178,008,740	\$ 158,070,827	88.80%	\$ 1,600,000	\$ 2,549,529	17,289	195,338	279	\$ 1,538,842,437	\$ 2,054,529	749	261
Dec-12	66	\$ 141,101,039	\$ 127,450,148	90.33%	\$ 1,600,000	\$ 1,931,063	11,591	194,026	176	\$ 1,575,244,585	\$ 2,051,100	768	253
Jan-13	45	\$ 99,006,400	\$ 91,365,149	92.28%	\$ 1,590,000	\$ 2,030,337	9,497	192,511	211	\$ 1,591,121,437	\$ 2,063,711	771	250
Feb-13	66	\$ 139,512,701	\$ 127,873,720	91.66%	\$ 1,695,000	\$ 1,937,481	16,119	196,581	244	\$ 1,612,113,232	\$ 2,053,647	785	250
Mar-13	90	\$ 222,988,246	\$ 203,445,696	91.24%	\$ 1,633,125	\$ 2,260,508	17,943	196,536	199	\$ 1,660,342,696	\$ 2,080,630	798	246
Apr-13	127	\$ 285,403,597	\$ 262,926,232	92.12%	\$ 1,696,250	\$ 2,070,285	28,692	199,512	226	\$ 1,721,056,333	\$ 2,103,981	818	244
May-13	142	\$ 330,413,903	\$ 307,639,600	93.11%	\$ 1,610,000	\$ 2,166,476	30,750	195,814	217	\$ 1,759,817,553	\$ 2,105,045	836	234
Jun-13	105	\$ 234,650,974	\$ 215,826,103	91.98%	\$ 1,600,000	\$ 2,055,487	23,375	197,265	223	\$ 1,819,183,481	\$ 2,112,873	861	229
Jul-13	72	\$ 180,752,396	\$ 169,671,852	93.87%	\$ 1,600,000	\$ 2,356,554	15,250	198,383	212	\$ 1,892,924,096	\$ 2,138,897	885	224
Aug-13	72	\$ 190,937,897	\$ 174,473,269	91.38%	\$ 1,600,000	\$ 2,423,240	15,795	203,880	219	\$ 1,966,468,095	\$ 2,156,215	912	224
Sep-13	49	\$ 127,766,095	\$ 118,961,440	93.11%	\$ 1,600,000	\$ 2,427,784	8,682	205,899	177	\$ 2,030,173,035	\$ 2,178,297	932	221
Oct-13	48	\$ 114,758,273	\$ 107,273,395	93.48%	\$ 1,600,000	\$ 2,234,862	9,192	204,175	192	\$ 2,064,977,431	\$ 2,187,476	944	216
Nov-13	42	\$ 77,519,765	\$ 72,517,531	93.55%	\$ 1,600,000	\$ 1,726,608	7,520	194,406	179	\$ 1,979,424,135	\$ 2,142,234	924	210
Dec-13	66	\$ 133,873,618	\$ 123,191,000	92.02%	\$ 1,600,000	\$ 1,866,530	13,709	196,524	208	\$ 1,975,164,987	\$ 2,137,624	924	213

Naples Areas Only									
Closed Units									
Year Mth	A	B	C	D	E	F	G		Grand Total
2013-01		324	19	145	26	46	16		577
2013-02		404	27	179	32	61	15		720
2013-03		420	35	243	56	85	22		869
2013-04		586	45	316	69	100	39		1158
2013-05		537	57	260	85	95	26		1070
2013-06		414	30	245	59	92	28		873
2013-07		445	34	212	31	64	29		818
2013-08		422	28	203	37	67	25		786
2013-09		339	33	190	23	69	20		677
2013-10		315	27	201	29	52	11		638
2013-11		325	28	172	28	60	13		626
2013-12		309	33	200	38	72	16		669
Total Units	4840	396	2566	513	863	260	43		9481

Closed Volume									
Year Mth	A	B	C	D	E	F	G		Grand Total
2013-01	\$47,535,880	\$50,182,657	\$27,548,280	\$17,055,500	\$35,594,500	\$47,570,649	\$5,300,000		\$230,787,466
2013-02	\$59,436,529	\$62,286,756	\$36,019,125	\$22,652,445	\$47,747,220	\$36,070,000	\$10,285,000		\$274,497,075
2013-03	\$63,679,555	\$82,407,486	\$51,063,613	\$30,161,709	\$76,155,696	\$66,815,000	\$54,550,000		\$424,833,059
2013-04	\$87,302,293	\$111,087,276	\$69,410,565	\$38,455,001	\$97,776,947	\$113,464,785	\$22,250,000		\$529,746,867
2013-05	\$80,377,279	\$91,924,335	\$58,168,850	\$49,741,000	\$117,182,100	\$73,825,000	\$85,090,000		\$556,308,564
2013-06	\$63,250,895	\$85,737,964	\$56,202,520	\$25,056,043	\$81,904,046	\$88,107,657	\$27,750,000		\$428,009,125
2013-07	\$67,452,249	\$70,681,117	\$38,140,435	\$29,968,948	\$42,696,552	\$92,737,500	\$22,475,000		\$364,151,801
2013-08	\$65,956,902	\$70,674,974	\$39,394,447	\$23,277,900	\$51,493,269	\$76,225,000	\$36,460,500		\$363,482,992
2013-09	\$52,328,543	\$65,133,987	\$41,474,937	\$28,620,762	\$31,503,941	\$62,477,499	\$20,500,000		\$301,939,669
2013-10	\$50,062,451	\$68,275,182	\$31,699,900	\$23,623,240	\$40,458,395	\$33,590,000	\$25,400,000		\$273,109,168
2013-11	\$52,467,387	\$59,963,492	\$36,245,729	\$23,335,707	\$37,430,031	\$33,487,500	\$0		\$242,929,846
2013-12	\$48,202,349	\$69,405,084	\$43,125,120	\$28,340,712	\$52,520,000	\$45,047,000	\$5,475,000		\$292,115,265
Total Volume	\$738,052,312	\$887,760,310	\$518,493,521	\$340,188,967	\$712,462,697	\$769,417,590	\$315,535,500		\$4,281,910,897

Bonita Estero Areas Only									
Closed Units									
Year Mth	A	B	C	D	E	F	G		Grand Total
2013-01		76	8	45	2	15	0		146
2013-02		99	6	60	11	9	6		191
2013-03		128	5	91	3	16	1		244
2013-04		150	15	108	10	42	6		331
2013-05		147	14	91	19	33	2		306
2013-06		109	9	98	12	19	1		248
2013-07		100	7	56	8	20	1		192
2013-08		103	4	68	5	12	1		193
2013-09		83	8	61	3	12	0		167
2013-10		81	7	82	3	4	2		179
2013-11		72	6	50	1	14	0		143
2013-12		82	8	74	7	21	4		196
Total Units	1230	97	884	84	217	24	0		2536

Closed Volume									
Year Mth	A	B	C	D	E	F	G		Grand Total
2013-01	\$12,009,986	\$15,210,900	\$9,161,450	\$6,807,000	\$2,900,000	\$0	\$0		\$46,089,336
2013-02	\$16,358,851	\$19,879,900	\$5,449,300	\$5,190,500	\$15,594,500	\$18,177,000	\$0		\$80,650,051
2013-03	\$20,660,555	\$30,860,173	\$9,796,250	\$4,426,000	\$3,925,000	\$2,000,000	\$0		\$71,667,978
2013-04	\$25,382,263	\$37,414,799	\$25,527,064	\$13,137,000	\$13,669,500	\$15,765,000	\$0		\$130,895,626
2013-05	\$24,877,633	\$31,518,478	\$19,910,900	\$12,470,500	\$26,392,500	\$5,150,000	\$0		\$120,320,011
2013-06	\$18,146,480	\$34,191,604	\$11,366,800	\$7,703,000	\$15,164,400	\$2,900,000	\$0		\$89,472,284
2013-07	\$17,367,870	\$19,138,561	\$11,795,110	\$5,610,000	\$9,742,800	\$2,020,000	\$0		\$65,674,341
2013-08	\$18,130,820	\$22,587,612	\$7,189,500	\$3,443,000	\$6,919,500	\$3,375,000	\$0		\$61,645,432
2013-09	\$14,211,800	\$20,698,807	\$7,572,250	\$6,575,000	\$4,480,000	\$0	\$0		\$53,537,857
2013-10	\$14,103,950	\$27,488,054	\$2,475,000	\$6,344,800	\$3,225,000	\$4,600,000	\$0		\$58,236,804
2013-11	\$12,162,456	\$17,292,945	\$8,268,150	\$5,084,500	\$1,600,000	\$0	\$0		\$44,408,051
2013-12	\$14,451,127	\$25,208,000	\$12,313,258	\$7,018,500	\$9,804,000	\$10,345,000	\$0		\$79,139,885
Total Volume	\$207,863,791	\$301,489,833	\$130,825,032	\$83,809,800	\$113,417,200	\$64,332,000	\$0		\$901,737,656

Combined Naples - Bonita - Estero Markets									
Closed Units									
Year Mth	A	B	C	D	E	F	G		Grand Total
2013-01		400	27	190	28	61	16		723
2013-02		503	33	239	43	70	21		911
2013-03		548	40	334	59	101	23		1113
2013-04		736	60	424	79	142	45		1489
2013-05		684	71	351	104	128	28		1376
2013-06		523	39	343	71	111	29		1121
2013-07		545	41	268	39	84	30		1010
2013-08		525	32	271	42	79	26		979
2013-09		422	41	251	26	81	20		844
2013-10		396	34	283	32	56	13		817
2013-11		397	34	222	29	74	13		769
2013-12		391	41	274	45	93	20		865
Total Units	6070	493	3450	597	1080	284	43		12017

Closed Volume									
Year Mth	A	B	C	D	E	F	G		Grand Total
2013-01	\$9,545,866	\$5,393,557	\$6,709,730	\$23,862,500	\$8,494,500	\$47,570,649	\$5,300,000		\$276,876,802
2013-02	\$75,795,380	\$82,166,656	\$41,468,425	\$27,842,945	\$63,341,720	\$54,247,000	\$10,285,000		\$355,147,126
2013-03	\$84,340,110	\$113,267,659	\$60,859,863	\$34,587,709	\$80,080,696	\$68,815,000	\$54,550,000		\$496,501,037
2013-04	\$112,684,556	\$148,502,075	\$84,937,629	\$51,592,001	\$111,446,447	\$129,229,785	\$22,250,000		\$660,642,493
2013-05	\$105,254,912	\$123,442,813	\$78,079,750	\$62,211,500	\$143,574,600	\$78,975,000	\$85,090,000		\$676,628,575
2013-06	\$81,397,375	\$119,929,568	\$67,569,320	\$32,759,043	\$97,068,446	\$91,007,657	\$27,750,000		\$517,481,409
2013-07	\$84,820,119	\$89,819,678	\$49,935,545	\$35,578,948	\$52,439,352	\$94,757,500	\$22,475,000		\$429,826,142
2013-08	\$84,087,722	\$93,262,586	\$46,583,947	\$26,720,900	\$8,412,769	\$79,600,000	\$36,460,500		\$425,128,424
2013-09	\$66,540,343	\$85,832,794	\$49,047,187	\$35,095,762	\$35,983,941	\$62,477,499	\$20,500,000		\$355,477,526
2013-10	\$64,166,401	\$95,763,236	\$34,174,900	\$29,968,040	\$43,683,395	\$38,190,000	\$25,400,000		\$331,345,972
2013-11	\$64,629,843	\$77,256,377	\$44,513,879	\$28,420,207	\$39,030,031	\$33,487,500	\$0		\$287,337,897
2013-12	\$62,653,476	\$94,613,084	\$55,438,378	\$35,359,212	\$62,324,000	\$55,392,000	\$5,475,000		\$371,255,150
Total Volume	\$945,916,103	\$1,189,250,143	\$649,318,553	\$423,998,767	\$825,879,897	\$833,749,590	\$315,535,500		\$5,183,648,553