

2014 NA-BN-ES RT Summary - Feb

February Annual Rolling Totals Summary - Sales from \$0 - \$249,999										
	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	3909	1197	769	1202	3020	5931	6331	6488	6502	6000
Total List Price	\$ 736,546,697	\$ 249,668,006	\$ 157,480,448	\$ 246,088,209	\$ 518,683,303	\$ 828,262,371	\$ 891,292,210	\$ 933,458,334	\$ 992,020,750	\$ 989,424,730
Totd Sold Volume	\$ 714,490,705	\$ 242,625,124	\$ 147,491,698	\$ 222,738,086	\$ 473,857,434	\$ 772,652,338	\$ 835,350,558	\$ 872,750,126	\$ 937,474,014	\$ 942,851,452
List / Sell Ratio	97.01%	97.18%	93.66%	90.51%	91.36%	93.29%	93.72%	93.50%	94.50%	95.29%
Average Sales Price	\$182,781	\$202,694	\$191,797	\$185,306	\$156,906	\$130,274	\$131,946	\$134,518	\$144,182	\$157,142
Average Days on Market	106	90	147	165	145	135	144	152	149	113
% Volume Compared to Previous Year	99.83%	33.96%	60.79%	151.02%	212.74%	163.06%	108.11%	104.48%	107.42%	100.57%
% ASP Compared to Previous Year	108.05%	110.89%	94.62%	96.62%	84.67%	83.03%	101.28%	101.95%	107.18%	108.99%

February Annual Rolling Totals Summary - Sales from \$250,000 - \$499,999										
	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	3806	5295	2609	2116	1931	2024	2109	2244	2750	3559
Total List Price	\$ 1,355,264,759	\$ 1,943,269,243	\$ 973,506,564	\$ 791,431,009	\$ 728,144,220	\$ 754,906,059	\$ 787,257,325	\$ 844,443,037	\$ 1,005,736,182	\$ 1,288,644,658
Totd Sold Volume	\$ 1,309,455,682	\$ 1,898,971,754	\$ 925,680,213	\$ 731,057,133	\$ 662,735,065	\$ 690,142,215	\$ 726,604,054	\$ 780,074,262	\$ 942,477,708	\$ 1,226,435,651
List / Sell Ratio	96.62%	97.72%	95.09%	92.37%	91.02%	91.42%	92.30%	92.38%	93.71%	95.17%
Average Sales Price	\$344,050	\$358,635	\$354,803	\$345,490	\$343,208	\$340,979	\$344,525	\$347,627	\$342,719	\$344,601
Average Days on Market	125	89	129	174	189	196	182	186	179	129
% Volume Compared to Previous Year	182.89%	145.02%	48.75%	78.98%	90.65%	104.14%	105.28%	107.36%	120.82%	130.13%
% ASP Compared to Previous Year	100.67%	104.24%	98.93%	97.38%	99.34%	99.35%	101.04%	100.90%	98.59%	100.55%

February Annual Rolling Totals Summary - Sales from \$500,000 to 749,999										
	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	1190	1834	848	726	650	622	669	745	918	1110
Total List Price	\$ 760,773,230	\$ 1,138,268,156	\$ 540,017,154	\$ 471,497,587	\$ 433,513,535	\$ 411,200,900	\$ 440,532,399	\$ 488,122,873	\$ 590,812,399	\$ 706,389,365
Totd Sold Volume	\$ 724,762,645	\$ 1,107,834,924	\$ 508,566,099	\$ 435,403,931	\$ 390,529,950	\$ 370,954,261	\$ 401,512,547	\$ 447,940,491	\$ 551,303,690	\$ 668,664,535
List / Sell Ratio	95.27%	97.33%	94.18%	92.34%	90.08%	90.21%	91.14%	91.77%	93.31%	94.66%
Average Sales Price	\$609,044	\$604,054	\$599,724	\$599,730	\$600,815	\$596,389	\$600,168	\$601,262	\$600,549	\$602,400
Average Days on Market	176	120	1,284	187	212	220	224	211	200	164
% Volume Compared to Previous Year	189.47%	152.85%	45.91%	85.61%	89.69%	94.99%	108.24%	111.56%	123.08%	121.29%
% ASP Compared to Previous Year	100.15%	99.18%	99.28%	100.00%	100.18%	99.26%	100.63%	100.18%	99.88%	100.31%

February Annual Rolling Totals Summary - Sales from \$750,000 - \$999,999

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	587	830	397	349	269	252	294	308	401	509
Total List Price	\$ 525,495,158	\$ 735,559,028	\$ 359,172,736	\$ 327,327,380	\$ 260,325,034	\$ 243,870,669	\$ 279,406,184	\$ 288,361,492	\$ 373,121,946	\$ 466,057,139
Told Sold Volume	\$ 503,337,632	\$ 712,164,573	\$ 338,828,724	\$ 296,930,537	\$ 229,577,251	\$ 214,446,156	\$ 250,865,564	\$ 262,544,713	\$ 344,423,767	\$ 437,629,772
List / Sell Ratio	95.78%	96.82%	94.34%	90.71%	88.19%	87.93%	89.79%	91.05%	92.31%	93.90%
Average Sales Price	\$857,475	\$858,030	\$853,473	\$850,804	\$853,447	\$850,977	\$853,284	\$852,418	\$858,912	\$859,783
Average Days on Market	204	147	153	206	216	253	243	211	216	180
% Volume Compared to Previous Year	191.51%	141.49%	47.58%	87.63%	77.32%	93.41%	116.98%	104.66%	131.19%	127.06%
% ASP Compared to Previous Year	99.83%	100.06%	99.47%	99.69%	100.31%	99.71%	100.27%	99.90%	100.76%	100.10%

February Annual Rolling Totals Summary - All Sales \$1M +

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	980	1338	860	794	561	517	642	709	785	990
Total List Price	\$ 2,203,180,585	\$ 2,833,328,774	\$ 2,003,845,742	\$ 1,911,173,031	\$ 1,356,740,589	\$ 1,319,127,713	\$ 1,600,846,173	\$ 1,671,975,654	\$ 1,792,613,673	\$ 2,366,262,388
Told Sold Volume	\$ 2,025,770,718	\$ 2,659,644,624	\$ 1,829,813,131	\$ 1,718,704,256	\$ 1,192,629,867	\$ 1,130,295,755	\$ 1,393,635,287	\$ 1,480,164,732	\$ 1,612,113,232	\$ 2,191,024,788
List / Sell Ratio	91.95%	93.87%	91.32%	89.93%	87.90%	85.69%	87.06%	88.53%	89.93%	92.59%
Average Sales Price	\$2,067,113	\$1,987,776	\$2,127,690	\$2,164,615	\$2,125,900	\$2,186,259	\$2,170,771	\$2,087,679	\$2,053,647	\$2,213,156
Average Days on Market	260	228	227	254	252	267	262	264	250	202
% Volume Compared to Previous Year	185.59%	131.29%	68.80%	93.93%	69.39%	94.77%	123.30%	106.21%	108.91%	135.91%
% ASP Compared to Previous Year	96.39%	96.16%	107.04%	101.74%	98.21%	102.84%	99.29%	96.17%	98.37%	107.77%

February Annual Rolling Totals Summary - Sales \$1M - \$2M

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	643	920	546	492	341	333	414	465	524	621
Total List Price	\$ 966,360,327	\$ 1,338,821,394	\$ 837,308,343	\$ 756,595,244	\$ 547,944,846	\$ 523,825,814	\$ 645,909,500	\$ 714,781,155	\$ 808,976,783	\$ 923,317,602
Told Sold Volume	\$ 892,335,761	\$ 1,264,948,266	\$ 763,912,709	\$ 678,783,814	\$ 481,872,621	\$ 448,289,015	\$ 563,475,476	\$ 637,293,075	\$ 731,851,417	\$ 854,222,347
List / Sell Ratio	92.34%	94.48%	91.23%	89.72%	87.94%	85.58%	87.24%	89.16%	90.47%	92.52%
Average Sales Price	\$1,387,769	\$1,374,944	\$1,399,108	\$1,379,642	\$1,413,116	\$1,346,213	\$1,361,052	\$1,370,523	\$1,396,663	\$1,375,559
Average Days on Market	241	206	188	238	237	242	245	263	239	205
% Volume Compared to Previous Year	197.18%	141.76%	60.39%	88.86%	70.99%	93.03%	125.69%	113.10%	114.84%	116.72%
% ASP Compared to Previous Year	101.20%	99.08%	101.76%	98.61%	102.43%	95.27%	101.10%	100.70%	101.91%	98.49%

February Annual Rolling Totals Summary - Sales \$2M - \$5M

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	293	375	277	254	194	158	196	217	233	317
Total List Price	\$ 905,643,598	\$ 1,141,197,380	\$ 878,854,399	\$ 804,821,787	\$ 617,467,743	\$ 548,869,900	\$ 644,312,673	\$ 717,899,499	\$ 750,422,890	\$ 1,018,634,787
Told Sold Volume	\$ 833,668,935	\$ 1,064,740,843	\$ 807,159,954	\$ 723,885,860	\$ 539,959,746	\$ 475,136,740	\$ 565,522,811	\$ 631,684,157	\$ 675,115,315	\$ 944,805,941
List / Sell Ratio	92.05%	93.30%	91.84%	89.94%	87.45%	86.57%	87.77%	87.99%	89.96%	92.75%
Average Sales Price	\$2,845,286	\$2,839,309	\$2,913,935	\$2,849,944	\$2,783,298	\$3,007,195	\$2,885,320	\$2,910,987	\$2,897,491	\$2,980,460
Average Days on Market	298	269	287	275	269	319	291	265	275	191
% Volume Compared to Previous Year	173.86%	127.72%	75.81%	89.68%	74.59%	87.99%	119.02%	111.70%	106.88%	139.95%
% ASP Compared to Previous Year	93.75%	99.79%	102.63%	97.80%	97.66%	108.04%	95.95%	100.89%	99.54%	102.86%

February Annual Rolling Totals Summary - Sales \$5M +

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	44	43	37	48	26	26	32	27	28	52
Total List Price	\$ 331,176,660	\$ 353,310,000	\$ 287,683,000	\$ 349,756,000	\$ 191,328,000	\$ 246,431,999	\$ 310,624,000	\$ 239,295,000	\$ 233,214,000	\$ 424,309,999
Told Sold Volume	\$ 299,766,022	\$ 329,955,515	\$ 258,740,468	\$ 316,034,582	\$ 170,797,500	\$ 206,870,000	\$ 264,637,000	\$ 211,187,500	\$ 205,146,500	\$ 391,996,500
List / Sell Ratio	90.52%	93.39%	89.94%	90.36%	89.27%	83.95%	85.20%	88.25%	87.96%	92.38%
Average Sales Price	\$6,812,864	\$7,673,384	\$6,992,986	\$6,584,054	\$6,569,135	\$7,956,538	\$8,269,906	\$7,821,759	\$7,326,661	\$7,538,394
Average Days on Market	281	339	347	300	318	262	305	278	259	231
% Volume Compared to Previous Year	187.99%	110.07%	78.42%	122.14%	54.04%	121.12%	127.92%	79.80%	97.14%	191.08%
% ASP Compared to Previous Year	89.72%	112.63%	91.13%	94.15%	99.77%	121.12%	103.94%	94.58%	93.67%	102.89%

February Annual Rolling Totals Summary - Overall Sales

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	10472	10494	5483	5187	6431	9346	10045	10494	11356	12168
Total List Price	\$ 5,581,260,429	\$ 6,900,093,207	\$ 4,034,022,644	\$ 3,747,517,216	\$ 3,297,406,681	\$ 3,557,367,712	\$ 3,999,334,291	\$ 4,226,361,390	\$ 4,754,304,950	\$ 5,816,778,280
Told Sold Volume	\$ 5,277,817,382	\$ 6,621,240,999	\$ 3,750,379,865	\$ 3,404,833,943	\$ 2,949,329,567	\$ 3,178,490,725	\$ 3,607,968,010	\$ 3,843,474,324	\$ 4,387,792,411	\$ 5,466,606,198
List / Sell Ratio	94.56%	95.96%	92.97%	90.86%	89.44%	89.35%	90.21%	90.94%	92.29%	93.98%
Average Sales Price	\$503,993	\$630,955	\$684,001	\$656,417	\$458,611	\$340,091	\$359,180	\$366,254	\$386,385	\$449,261
Average Days on Market	140	117	150	188	177	165	168	173	170	132
% Volume Compared to Previous Year	166.57%	125.45%	56.64%	90.79%	86.62%	107.77%	113.51%	106.53%	114.16%	124.59%
% ASP Compared to Previous Year	123.59%	125.19%	108.41%	95.97%	69.87%	74.16%	105.61%	101.97%	105.50%	116.27%