

March Annual Rolling Totals Summary - Sales from \$0 - \$249,999											
	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	4359	3645	1033	817	1291	3300	6145	6443	6354	6380	6059
Total List Price	\$ 774,131,332.00	\$ 697,147,699	\$ 215,382,685	\$ 168,029,611	\$ 263,396,051	\$ 545,467,653	\$ 862,432,262	\$ 903,980,066	\$ 922,044,389	\$ 978,592,468	\$ 1,002,289,606
Told Sold Volume	\$ 739,499,978.00	\$ 676,665,673	\$ 208,378,148	\$ 157,277,822	\$ 237,929,447	\$ 499,081,597	\$ 805,751,355	\$ 846,386,598	\$ 863,017,139	\$ 925,838,481	\$ 955,606,827
List / Sell Ratio	95.53%	97.06%	96.75%	93.60%	90.33%	91.50%	93.43%	93.63%	93.60%	94.61%	95.34%
Average Sales Price	\$169,649.00	\$185,642	\$201,721	\$192,507	\$184,299	\$151,237	\$131,123	\$131,365	\$135,823	\$145,116	\$157,717
Average Days on Market	115	103	95	151	166	141	137	145	151	148	107
% Volume Compared to Previous Year	114.90%	91.50%	30.79%	75.48%	151.28%	209.76%	161.45%	105.04%	101.96%	107.28%	103.22%
% ASP Compared to Previous Year	105.25%	109.43%	108.66%	95.43%	95.74%	82.06%	86.70%	100.18%	103.39%	106.84%	108.68%

March Annual Rolling Totals Summary - Sales from \$250,000 - \$499,999											
	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	2256	4046	5062	2512	2083	1873	2124	2116	2270	2803	3621
Total List Price	\$ 804,483,831.00	\$ 1,443,126,033	\$ 1,865,907,165	\$ 933,325,687	\$ 782,472,879	\$ 705,563,006	\$ 791,327,640	\$ 790,468,048	\$ 853,591,298	\$ 1,020,806,740	\$ 1,308,474,931
Told Sold Volume	\$ 770,840,744.00	\$ 1,397,814,157	\$ 1,570,594,139	\$ 884,605,525	\$ 721,411,547	\$ 641,401,430	\$ 724,537,662	\$ 730,048,703	\$ 789,760,604	\$ 957,927,389	\$ 1,246,224,007
List / Sell Ratio	95.82%	96.86%	84.17%	94.78%	92.20%	90.91%	91.56%	92.36%	92.52%	93.84%	95.24%
Average Sales Price	\$341,684.73	\$345,481	\$310,271	\$352,152	\$346,333	\$342,446	\$341,119	\$345,014	\$347,912	\$341,751	\$344,166
Average Days on Market	150	119	89	137	175	188	195	184	185	177	121
% Volume Compared to Previous Year	233.60%	181.34%	112.36%	56.32%	81.55%	88.91%	112.96%	100.76%	108.18%	121.29%	130.10%
% ASP Compared to Previous Year	100.54%	101.11%	89.81%	113.50%	98.35%	98.88%	99.61%	101.14%	100.84%	98.23%	100.71%

March Annual Rolling Totals Summary - Sales from \$500,000 to 749,999											
	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	671	1234	1799	815	724	622	654	669	779	902	1142
Total List Price	\$ 430,342,681.00	\$ 787,542,678	\$ 1,116,194,166	\$ 520,636,619	\$ 472,243,119	\$ 413,993,046	\$ 432,198,125	\$ 441,697,787	\$ 507,784,837	\$ 579,938,208	\$ 725,213,308
Told Sold Volume	\$ 407,418,304.00	\$ 752,609,018	\$ 1,085,434,254	\$ 488,035,669	\$ 434,950,632	\$ 372,696,379	\$ 390,578,614	\$ 402,851,294	\$ 466,624,806	\$ 542,408,838	\$ 687,279,782
List / Sell Ratio	94.67%	95.56%	97.24%	93.74%	92.10%	90.02%	90.37%	91.21%	91.89%	93.53%	94.77%
Average Sales Price	\$607,180.78	\$609,894	\$603,354	\$598,817	\$600,761	\$599,190	\$597,215	\$602,169	\$599,005	\$601,340	\$601,821
Average Days on Market	198	170	118	148	189	212	220	226	207	197	159
% Volume Compared to Previous Year	116.35%	184.73%	144.22%	44.96%	89.12%	85.69%	104.80%	103.14%	115.83%	116.24%	126.71%
% ASP Compared to Previous Year	100.05%	100.45%	98.93%	99.25%	100.32%	99.74%	99.67%	100.83%	99.47%	100.39%	100.08%

March Annual Rolling Totals Summary - Sales from \$750,000 - \$999,999											
	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	328	637	806	372	330	257	268	301	320	393	527
Total List Price	\$ 298,712,355.00	\$ 570,159,807	\$ 715,370,973	\$ 337,473,115	\$ 309,647,006	\$ 249,706,334	\$ 258,064,459	\$ 286,351,634	\$ 298,056,698	\$ 366,120,389	\$ 481,279,849
Told Sold Volume	\$ 279,528,528.00	\$ 547,407,424	\$ 691,606,523	\$ 317,373,934	\$ 280,272,077	\$ 218,931,151	\$ 228,100,256	\$ 257,658,579	\$ 271,522,183	\$ 338,655,091	\$ 451,715,963
List / Sell Ratio	93.58%	96.01%	96.68%	94.04%	90.51%	87.68%	88.39%	89.98%	91.10%	92.50%	93.86%
Average Sales Price	\$852,221.12	\$859,352	\$858,073	\$853,156	\$849,309	\$851,872	\$851,120	\$856,009	\$848,507	\$861,718	\$857,146
Average Days on Market	220	197	143	162	206	224	248	241	214	217	172
% Volume Compared to Previous Year	127.12%	195.83%	126.34%	45.89%	88.31%	78.11%	104.19%	112.96%	105.38%	124.72%	133.39%
% ASP Compared to Previous Year	99.60%	100.84%	99.85%	99.43%	99.55%	100.30%	99.91%	100.57%	99.12%	101.56%	99.47%

March Annual Rolling Totals Summary - All Sales \$1M +											
	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	573	1028	1284	858	758	539	545	655	701	798	1030
Total List Price	\$ 1,359,054,651.00	\$ 2,273,356,687	\$ 2,734,319,862	\$ 2,015,198,390	\$ 1,828,019,985	\$ 1,342,769,387	\$ 1,388,214,112	\$ 1,579,287,374	\$ 1,651,108,565	\$ 1,843,402,008	\$ 2,402,906,949
Told Sold Volume	\$ 1,233,559,600.00	\$ 2,096,900,181	\$ 2,560,075,251	\$ 1,838,193,373	\$ 1,741,028,958	\$ 1,173,442,267	\$ 1,189,463,371	\$ 1,381,103,771	\$ 1,464,320,464	\$ 1,660,342,696	\$ 2,229,525,875
List / Sell Ratio	90.77%	92.24%	93.63%	91.22%	87.39%	87.39%	85.68%	87.45%	88.69%	90.07%	92.78%
Average Sales Price	\$2,152,809.08	\$2,039,786	\$1,993,828	\$2,142,417	\$14,170,223	\$2,177,073	\$2,182,502	\$2,108,555	\$2,088,902	\$2,080,630	\$2,164,588
Average Days on Market	280	258	219	238	250	256	264	264	263	246	195
% Volume Compared to Previous Year	127.66%	169.99%	122.09%	71.80%	584.33%	10.92%	101.37%	116.11%	106.03%	113.39%	134.28%
% ASP Compared to Previous Year	107.83%	94.75%	97.75%	107.45%	661.41%	15.36%	100.25%	96.61%	99.07%	99.60%	104.04%

March Annual Rolling Totals Summary - Sales \$1M - \$2M											
	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	365	683	883	536	469	324	352	436	458	528	656
Total List Price	\$ 549,787,841.00	\$ 1,022,030,099	\$ 1,280,025,722	\$ 829,804,721	\$ 719,727,866	\$ 522,548,246	\$ 557,778,214	\$ 681,662,700	\$ 699,560,066	\$ 807,571,118	\$ 974,979,958
Told Sold Volume	\$ 502,259,021.00	\$ 949,701,784	\$ 1,206,943,743	\$ 754,580,962	\$ 644,201,061	\$ 458,156,021	\$ 478,351,131	\$ 595,103,460	\$ 627,253,807	\$ 731,885,881	\$ 902,847,376
List / Sell Ratio	91.36%	92.92%	94.29%	90.93%	89.51%	87.68%	85.76%	87.30%	89.66%	90.63%	92.60%
Average Sales Price	\$1,376,052.11	\$1,390,486	\$1,366,867	\$1,407,800	\$1,373,563	\$1,414,062	\$1,358,952	\$1,364,916	\$1,369,550	\$1,386,148	\$1,376,292
Average Days on Market	258	240	197	197	237	241	239	250	259	236	197
% Volume Compared to Previous Year	110.87%	189.09%	127.09%	62.52%	85.37%	71.12%	104.41%	124.41%	105.40%	116.68%	123.36%
% ASP Compared to Previous Year	101.15%	101.05%	98.30%	102.99%	97.57%	102.95%	96.10%	100.44%	100.34%	101.21%	99.29%

March Annual Rolling Totals Summary - Sales \$2M - \$5M											
	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	184	302	359	284	242	186	167	189	215	239	325
Total List Price	\$ 601,694,150.00	\$ 937,202,588	\$ 1,104,629,140	\$ 893,375,669	\$ 760,181,119	\$ 611,283,141	\$ 568,363,899	\$ 616,245,674	\$ 708,073,499	\$ 777,136,890	\$ 1,033,886,992
Told Sold Volume	\$ 545,615,919.00	\$ 862,154,035	\$ 1,025,776,993	\$ 822,571,943	\$ 682,699,871	\$ 531,083,746	\$ 491,395,240	\$ 544,510,311	\$ 623,329,157	\$ 699,610,315	\$ 960,631,999
List / Sell Ratio	90.68%	91.99%	92.86%	92.07%	89.81%	86.88%	86.46%	88.36%	88.03%	90.02%	92.91%
Average Sales Price	\$2,965,303.91	\$2,854,815	\$2,857,318	\$2,896,380	\$2,821,074	\$2,855,289	\$2,942,486	\$2,881,007	\$2,899,205	\$2,927,240	\$2,955,791
Average Days on Market	315	295	258	299	266	278	315	290	264	271	182
% Volume Compared to Previous Year	143.64%	158.01%	118.98%	80.19%	83.00%	77.79%	92.53%	110.81%	114.48%	112.24%	137.31%
% ASP Compared to Previous Year	100.70%	96.27%	100.09%	101.37%	97.40%	101.21%	103.05%	97.91%	100.63%	100.97%	100.98%

March Annual Rolling Totals Summary - Sales \$5M +											
	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	24	43	42	38	47	29	26	30	28	31	49
Total List Price	\$ 207,572,660.00	\$ 314,124,000	\$ 349,665,000	\$ 292,018,000	\$ 348,111,000	\$ 208,938,000	\$ 262,071,999	\$ 281,379,000	\$ 243,475,000	\$ 258,694,000	\$ 394,039,999
Told Sold Volume	\$ 185,684,660.00	\$ 285,044,362	\$ 327,354,515	\$ 261,040,468	\$ 315,929,582	\$ 184,202,500	\$ 219,717,000	\$ 241,490,000	\$ 213,737,500	\$ 228,846,500	\$ 366,046,500
List / Sell Ratio	89.46%	90.74%	93.62%	89.39%	90.76%	88.16%	83.84%	85.82%	87.79%	88.46%	92.90%
Average Sales Price	\$7,736,860.83	\$6,628,939	\$7,794,155	\$6,869,486	\$6,721,906	\$6,351,810	\$8,450,654	\$8,049,667	\$7,633,482	\$7,382,145	\$7,470,337
Average Days on Market	354	288	338	349	296	282	279	297	304	232	246
% Volume Compared to Previous Year	124.56%	153.51%	114.84%	79.74%	121.03%	58.30%	119.28%	109.91%	88.51%	107.07%	159.95%
% ASP Compared to Previous Year	114.18%	85.68%	117.58%	88.14%	97.85%	94.49%	133.04%	95.25%	94.83%	96.71%	101.19%

March Annual Rolling Totals Summary - Overall Sales											
	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	8187	10590	9984	5374	5186	6591	9736	10184	10424	11276	12379
Total List Price	\$ 3,666,724,850.00	\$ 5,771,332,904	\$ 6,647,174,851	\$ 3,974,663,422	\$ 3,655,779,040	\$ 3,257,499,426	\$ 3,732,236,598	\$ 4,001,784,909	\$ 4,232,585,787	\$ 4,788,859,813	\$ 5,920,164,643
Told Sold Volume	\$ 3,430,847,154.00	\$ 5,471,396,453	\$ 6,116,088,315	\$ 3,685,486,323	\$ 3,317,394,217	\$ 2,905,552,824	\$ 3,338,431,258	\$ 3,618,048,945	\$ 3,855,245,196	\$ 4,425,172,495	\$ 5,570,352,454
List / Sell Ratio	93.57%	94.80%	92.01%	92.72%	90.74%	89.20%	89.45%	90.41%	91.08%	92.41%	94.09%
Average Sales Price	\$419,060.36	\$516,657	\$612,589	\$685,799	\$639,683	\$440,836	\$342,896	\$355,268	\$369,843	\$392,442	\$449,984
Average Days on Market	147	138	116	159	187	174	166	169	172	168	126
% Volume Compared to Previous Year	135.84%	159.48%	111.78%	60.26%	90.01%	87.59%	114.90%	108.38%	106.56%	114.78%	125.88%
% ASP Compared to Previous Year	104.24%	123.29%	118.57%	111.95%	93.28%	68.91%	77.78%	103.61%	104.10%	106.11%	114.66%