

#Mar/A1

March Annual YTD Summary - Sales from \$0 - \$249,999															
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	870	883	887	915	1162	633	151	263	424	1100	1633	1807	1639	1451	1440
Total List Price	\$ 118,745,715	\$ 131,429,669	\$ 140,938,262	\$ 158,062,003	\$ 206,818,828	\$ 130,044,257	\$ 30,229,240	\$ 54,162,582	\$ 84,773,549	\$ 157,290,126	\$ 233,925,507	\$ 252,882,407	\$ 245,184,953	\$ 231,952,107	\$ 240,396,406
Total Sold Volume	\$ 113,657,750	\$ 126,303,720	\$ 135,457,525	\$ 151,325,491	\$ 198,117,811	\$ 127,149,088	\$ 28,672,266	\$ 50,197,549	\$ 76,018,769	\$ 144,079,850	\$ 218,339,358	\$ 235,661,130	\$ 229,562,676	\$ 219,681,356	\$ 229,372,090
List / Sell Ratio	95.72%	96.10%	96.11%	95.74%	95.79%	97.77%	94.85%	92.68%	89.67%	91.60%	93.34%	93.19%	93.63%	94.71%	95.41%
Average Sales Price	\$130,641	\$143,039	\$152,714	\$165,383	\$170,497	\$200,867	\$189,883	\$190,865	\$179,290	\$130,982	\$133,704	\$130,416	\$140,063	\$151,400	\$159,286
Median Price							\$ 203,000	\$ 189,950	\$ 125,250	\$ 130,326	\$ 125,000	\$ 136,500	\$ 151,000	\$ 161,115	
Average Days on Market	104	100	100	100	118	80	116	115	165	130	150	147	144	136	76
% Volume Compared to Previous Year		111.13%	107.25%	111.71%	130.92%	64.18%	22.55%	175.07%	151.44%	189.53%	151.54%	107.93%	97.41%	95.70%	104.41%
% ASP Compared to Previous Year		109.49%	106.76%	108.30%	103.09%	117.81%	94.53%	100.52%	93.94%	73.06%	102.08%	97.54%	107.40%	108.09%	105.21%

March Annual YTD Summary - Sales from \$250,000 - \$499,999															
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	152	142	152	370	700	1319	844	537	499	365	564	576	606	763	934
Total List Price	\$ 56,558,988	\$ 51,207,200	\$ 54,589,900	\$ 131,605,463	\$ 251,076,943	\$ 473,681,082	\$ 316,079,752	\$ 197,840,314	\$ 190,178,027	\$ 136,817,200	\$ 208,336,543	\$ 215,684,898	\$ 226,348,765	\$ 276,021,820	\$ 332,753,557
Total Sold Volume	\$ 54,027,975	\$ 48,822,150	\$ 52,271,469	\$ 125,796,790	\$ 240,831,250	\$ 461,316,513	\$ 305,105,059	\$ 184,571,023	\$ 173,567,732	\$ 123,369,491	\$ 191,747,388	\$ 199,170,967	\$ 210,479,035	\$ 260,827,872	\$ 317,801,736
List / Sell Ratio	95.53%	95.34%	95.75%	95.44%	95.92%	97.39%	96.53%	93.29%	91.27%	90.17%	92.04%	92.34%	92.99%	94.50%	95.51%
Average Sales Price	\$355,447	\$343,818	\$343,891	\$339,991	\$344,045	\$349,747	\$361,499	\$343,708	\$347,831	\$337,999	\$339,978	\$345,783	\$347,325	\$341,845	\$340,259
Median Price							\$ 330,000	\$ 334,990	\$ 328,000	\$ 325,000	\$ 330,000	\$ 335,000	\$ 328,000	\$ 325,000	
Average Days on Market	75	96	102	141	153	95	103	160	180	182	188	185	183	167	86
% Volume Compared to Previous Year		90.36%	107.07%	240.66%	191.44%	191.55%	66.14%	60.49%	94.04%	71.08%	155.43%	103.87%	105.68%	123.92%	121.84%
% ASP Compared to Previous Year		96.73%	100.02%	98.87%	101.19%	101.66%	103.36%	95.08%	101.20%	97.17%	100.59%	101.71%	100.45%	98.42%	99.54%

March Annual YTD Summary - Sales from \$500,000 to 749,999															
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	109	130	104	149	219	397	293	189	182	114	183	175	244	232	294
Total List Price	\$ 70,015,385	\$ 83,789,926	\$ 67,152,909	\$ 96,353,264	\$ 140,172,350	\$ 249,275,540	\$ 184,272,259	\$ 121,870,013	\$ 120,628,905	\$ 75,635,383	\$ 119,710,039	\$ 116,124,105	\$ 157,689,674	\$ 147,462,707	\$ 185,811,076
Total Sold Volume	\$ 66,781,300	\$ 79,531,453	\$ 63,201,595	\$ 91,395,914	\$ 132,674,450	\$ 241,924,852	\$ 177,354,329	\$ 112,940,790	\$ 109,422,893	\$ 68,046,200	\$ 108,863,203	\$ 106,137,700	\$ 145,697,715	\$ 139,038,018	\$ 176,999,247
List / Sell Ratio	95.38%	94.92%	94.12%	94.86%	94.65%	97.05%	96.25%	92.67%	90.71%	89.97%	90.94%	91.40%	92.40%	94.29%	95.26%
Average Sales Price	\$612,672	\$611,780	\$607,708	\$613,395	\$605,819	\$609,382	\$605,305	\$597,570	\$601,225	\$596,896	\$594,881	\$606,501	\$597,122	\$599,302	\$602,038
Median Price							\$ 585,000	\$ 595,000	\$ 587,000	\$ 590,379	\$ 595,000	\$ 588,500	\$ 588,250	\$ 600,000	
Average Days on Market	133	132	166	145	195	147	115	187	199	196	243	211	196	185	123
% Volume Compared to Previous Year		119.09%	79.47%	144.61%	145.16%	182.34%	73.31%	63.68%	96.89%	62.19%	159.98%	97.50%	137.27%	95.43%	127.30%
% ASP Compared to Previous Year		99.85%	99.33%	100.94%	98.76%	100.59%	99.33%	98.72%	100.61%	99.28%	99.66%	101.95%	98.45%	100.37%	100.46%

March Annual YTD Summary - Sales from \$750,000 - \$999,999															
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	77	76	63	60	110	226	170	98	64	39	68	82	86	100	134
Total List Price	\$ 70,114,557	\$ 68,800,301	\$ 58,256,300	\$ 57,639,600	\$ 99,121,801	\$ 201,821,914	\$ 151,535,043	\$ 90,693,938	\$ 61,249,088	\$ 39,155,488	\$ 64,727,590	\$ 78,989,135	\$ 79,481,626	\$ 92,352,306	\$ 121,623,349
Total Sold Volume	\$ 66,880,506	\$ 66,503,376	\$ 54,221,250	\$ 52,733,840	\$ 93,400,808	\$ 194,894,904	\$ 145,802,188	\$ 84,351,053	\$ 55,333,200	\$ 33,214,300	\$ 58,224,800	\$ 71,631,665	\$ 72,813,468	\$ 86,293,154	\$ 114,010,350
List / Sell Ratio	95.39%	96.66%	93.07%	91.49%	94.23%	95.57%	95.22%	93.01%	90.34%	84.83%	89.95%	90.69%	91.61%	93.44%	93.74%
Average Sales Price	\$868,578	\$875,044	\$860,655	\$878,897	\$849,098	\$862,367	\$857,660	\$ 850,000	\$ 862,500	\$ 850,000	\$ 852,500	\$ 880,000	\$ 850,000	\$ 850,000	\$ 849,500
Median Price															
Average Days on Market	155	139	172	189	224	167	122	168	185	276	280	217	223	217	135
% Volume Compared to Previous Year			81.53%	97.26%	177.12%	208.67%	74.81%	57.85%	65.60%	60.03%	175.30%	123.03%	101.65%	118.51%	132.12%
% ASP Compared to Previous Year		100.74%	98.36%	102.12%	96.61%	101.56%	99.45%	100.36%	100.45%	98.50%	100.54%	102.02%	96.92%	101.92%	98.60%

March Annual YTD Summary - All Sales \$1M +															
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	99	98	106	129	220	391	258	241	194	104	151	176	171	201	307
Total List Price	\$ 225,984,000	\$ 238,720,230	\$ 212,253,990	\$ 292,181,694	\$ 535,298,710	\$ 858,163,921	\$ 613,687,565	\$ 579,724,103	\$ 468,564,210	\$ 296,340,789	\$ 428,120,798	\$ 424,741,480	\$ 374,976,948	\$ 461,507,347	\$ 726,830,431
Total Sold Volume	\$ 205,270,188	\$ 223,394,665	\$ 195,954,300	\$ 268,909,356	\$ 489,030,910	\$ 801,803,667	\$ 568,248,890	\$ 525,789,382	\$ 419,827,725	\$ 254,376,500	\$ 364,318,656	\$ 373,866,947	\$ 337,586,454	\$ 422,884,565	\$ 677,045,453
List / Sell Ratio	90.83%	93.58%	92.32%	92.03%	91.36%	93.43%	92.60%	90.70%	89.60%	85.84%	85.10%	88.02%	90.03%	91.59%	93.15%
Average Sales Price	\$2,073,436	\$2,279,537	\$1,848,625	\$2,084,569	\$2,222,868	\$2,050,649	\$2,202,515	\$2,181,699	\$2,164,060	\$2,445,932	\$2,412,706	\$2,124,244	\$1,974,190	\$2,102,908	\$2,205,360
Median Price								\$ 1,762,500	\$ 1,700,000	\$ 1,800,000	\$ 190,000	\$ 174,250	\$ 1,612,500	\$ 1,633,125	\$ 1,675,000
Average Days on Market	178	148	190	253	264	237	195	237	226	262	241	245	240	217	155
% Volume Compared to Previous Year			87.72%	137.23%	181.86%	163.96%	70.87%	92.53%	79.85%	60.59%	143.22%	102.62%	90.30%	125.21%	160.18%
% ASP Compared to Previous Year		109.94%	81.10%	112.76%	106.63%	92.25%	107.41%	99.05%	99.19%	113.03%	98.64%	88.04%	92.94%	106.52%	104.87%

March Annual YTD Summary - Sales \$1M - \$2M															
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	62	58	79	87	139	258	161	149	118	57	90	119	117	130	189
Total List Price	\$ 90,658,000	\$ 84,325,230	\$ 115,558,990	\$ 132,228,694	\$ 212,790,800	\$ 382,817,971	\$ 232,914,200	\$ 236,271,833	\$ 182,956,109	\$ 91,115,398	\$ 144,920,800	\$ 189,968,480	\$ 182,277,448	\$ 197,950,247	\$ 278,156,228
Total Sold Volume	\$ 84,148,800	\$ 80,156,165	\$ 107,050,000	\$ 120,686,058	\$ 194,760,500	\$ 360,525,760	\$ 218,428,260	\$ 213,273,623	\$ 161,970,500	\$ 78,370,400	\$ 125,439,416	\$ 165,801,947	\$ 164,560,540	\$ 181,916,916	\$ 258,884,395
List / Sell Ratio	92.82%	95.06%	92.64%	91.26%	91.53%	94.18%	93.78%	90.27%	88.53%	86.01%	86.56%	87.28%	90.28%	91.90%	93.07%
Average Sales Price	\$1,357,239	\$1,382,003	\$1,355,063	\$1,386,966	\$1,401,155	\$1,397,387	\$1,356,697	\$1,431,367	\$1,372,631	\$1,374,919	\$1,393,771	\$1,393,294	\$1,406,500	\$1,399,361	\$1,369,759
Median Price								\$ 1,360,000	\$ 1,300,000	\$ 1,350,000	\$ 1,350,000	\$ 1,361,250	\$ 1,350,000	\$ 1,375,000	\$ 1,335,000
Average Days on Market	173	146	188	252	247	219	155	211	216	249	215	238	227	216	148
% Volume Compared to Previous Year			95.26%	133.55%	112.72%	161.40%	185.11%	60.59%	97.64%	75.94%	48.39%	160.06%	132.18%	99.25%	110.55%
% ASP Compared to Previous Year		101.82%	98.05%	102.35%	101.02%	99.73%	97.09%	105.50%	95.90%	100.17%	101.37%	99.97%	100.95%	99.49%	97.88%

March Annual YTD Summary - Sales \$2M - \$5M

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	35	35	23	38	70	117	83	78	65	39	50	48	48	60	101
Total List Price	\$ 119,751,000	\$ 109,150,000	\$ 70,145,000	\$ 126,903,000	\$ 218,110,250	\$ 352,381,950	\$ 269,598,365	\$ 239,363,270	\$ 204,974,101	\$ 145,150,391	\$ 163,909,999	\$ 153,478,000	\$ 150,024,500	\$ 185,907,100	\$ 320,323,200
Total Sold Volume	\$ 107,021,388	\$ 104,363,500	\$ 64,784,300	\$ 117,016,300	\$ 202,597,750	\$ 327,808,545	\$ 243,986,115	\$ 219,800,291	\$ 185,137,225	\$ 124,616,500	\$ 141,382,240	\$ 136,725,000	\$ 134,575,914	\$ 170,632,649	\$ 297,515,058
List / Sell Ratio	89.37%	95.61%	92.36%	92.21%	92.89%	93.03%	90.50%	91.83%	90.32%	85.85%	86.26%	89.08%	89.70%	91.78%	92.88%
Average Sales Price	\$3,057,784	\$2,981,814	\$2,816,709	\$3,079,429	\$2,894,254	\$2,801,782	\$2,939,712	\$2,817,952	\$2,848,265	\$3,195,295	\$2,827,645	\$2,848,438	\$2,803,665	\$2,843,877	\$2,945,694
Median Price								\$ 2,687,500	\$ 2,650,000	\$ 3,050,000	\$ 2,450,000	\$ 2,650,000	\$ 2,647,500	\$ 2,650,000	\$ 2,650,000
Average Days on Market	192	135	199	259	289	270	251	278	231	306	284	277	271	226	153
% Volume Compared to Previous Year		97.52%	62.08%	180.63%	173.13%	161.80%	74.43%	90.08%	84.23%	67.31%	113.45%	96.71%	98.43%	126.79%	174.36%
% ASP Compared to Previous Year		97.52%	94.46%	109.33%	93.99%	96.81%	104.92%	95.86%	101.08%	112.18%	88.49%	100.74%	98.43%	101.43%	103.58%

March Annual YTD Summary - Sales \$5M +

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	2	5	4	4	11	16	14	14	11	8	11	9	6	11	17
Total List Price	\$ 15,675,000	\$ 45,245,000	\$ 26,550,000	\$ 33,050,000	\$ 104,397,660	\$ 122,964,000	\$ 111,175,000	\$ 104,089,000	\$ 80,634,000	\$ 60,075,000	\$ 119,289,999	\$ 81,295,000	\$ 42,675,000	\$ 77,650,000	\$ 128,351,000
Total Sold Volume	\$ 14,100,000	\$ 41,400,000	\$ 24,125,000	\$ 31,225,000	\$ 91,672,660	\$ 113,469,362	\$ 105,824,515	\$ 92,715,468	\$ 72,720,000	\$ 51,390,000	\$ 97,497,000	\$ 71,340,000	\$ 38,450,000	\$ 70,135,000	\$ 120,646,000
List / Sell Ratio	90.53%	91.50%	90.87%	94.48%	87.81%	92.28%	95.19%	89.07%	90.19%	85.54%	81.73%	87.75%	90.10%	90.32%	94.00%
Average Sales Price	\$7,050,000	\$8,280,000	\$6,031,250	\$7,806,250	\$8,333,878	\$7,091,835	\$7,558,894	\$6,622,533	\$6,610,909	\$6,423,750	\$8,863,364	\$7,926,667	\$6,408,333	\$6,375,909	\$7,096,824
Median Price								\$ 6,175,000	\$ 5,500,000	\$ 6,000,000	\$ 5,722,000	\$ 6,690,000	\$ 6,600,000	\$ 5,650,000	\$ 5,850,000
Average Days on Market	111	256	178	191	310	55	315	478	300	145	257	163	248	172	241
% Volume Compared to Previous Year		293.62%	58.27%	129.43%	293.59%	123.78%	93.26%	87.61%	69.86%	70.67%	189.72%	73.17%	53.90%	182.41%	172.02%
% ASP Compared to Previous Year		117.45%	72.84%	129.43%	106.76%	85.10%	106.59%	87.61%	99.82%	97.17%	137.98%	89.43%	80.85%	99.49%	111.31%

March Annual YTD Summary - Overall Sales

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	1307	1329	1312	1623	2411	2966	1716	1328	1363	1722	2599	2816	2746	2747	3109
Total List Price	\$ 541,418,545	\$ 573,947,328	\$ 533,191,261	\$ 736,042,024	\$ 1,232,488,632	\$ 1,912,986,714	\$ 1,295,803,859	\$ 1,044,290,950	\$ 925,393,779	\$ 705,238,986	\$ 1,054,810,477	\$ 1,088,422,025	\$ 1,083,681,966	\$ 1,209,296,287	\$ 1,607,414,819
Total Sold Volume	\$ 506,617,719	\$ 547,080,364	\$ 501,111,139	\$ 690,161,393	\$ 1,154,055,029	\$ 1,827,089,024	\$ 1,225,182,732	\$ 957,849,797	\$ 834,170,319	\$ 623,086,741	\$ 941,493,205	\$ 986,468,409	\$ 996,139,348	\$ 1,128,524,965	\$ 1,515,228,866
List / Sell Ratio	93.57%	95.32%	93.98%	93.77%	93.64%	95.51%	94.55%	91.72%	90.14%	88.35%	89.26%	90.63%	91.92%	93.32%	94.26%
Average Sales Price	\$387,619	\$411,648	\$381,944	\$425,238	\$478,662	\$616,011	\$713,976	\$721,272	\$612,011	\$361,839	\$362,252	\$350,308	\$362,760	\$410,821	\$487,369
Median Price								\$ 390,000	\$ 337,500	\$ 190,000	\$ 190,000	\$ 174,250	\$ 209,000	\$ 250,000	\$ 264,000
Average Days on Market	237	121	109	129	153	123	122	189	185	157	173	167	166	158	94
% Volume Compared to Previous Year		107.99%	91.60%	137.73%	167.22%	158.32%	67.06%	78.18%	79.88%	74.70%	151.10%	104.78%	100.98%	113.29%	134.27%
% ASP Compared to Previous Year		106.20%	92.78%	111.34%	112.56%	128.69%	115.90%	101.02%	84.85%	59.12%	100.11%	96.70%	103.55%	113.25%	118.63%