

April Annual Rolling Totals Summary - Sales from \$0 - \$249,999

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	3306	915	880	1414	3564	6388	6439	6316	6401	6010
Total List Price	\$ 638,474,366	\$ 191,713,816	\$ 181,388,298	\$ 284,801,130	\$ 569,862,339	\$ 903,020,353	\$ 901,851,395	\$ 920,274,824	\$ 988,693,363	\$ 1,002,252,968
Told Sold Volume	\$ 620,948,687	\$ 184,464,408	\$ 169,040,119	\$ 257,315,083	\$ 523,101,055	\$ 843,958,535	\$ 844,675,584	\$ 861,604,461	\$ 936,034,860	\$ 956,376,477
List / Sell Ratio	97.26%	96.22%	93.19%	90.35%	91.79%	93.46%	93.66%	93.62%	94.67%	95.42%
Average Sales Price	\$187,825	\$201,600	\$192,091	\$181,977	\$146,774	\$132,116	\$131,181	\$136,416	\$146,233	\$159,131
Average Days on Market	101	100	155	167	138	140	146	151	145	100
% Volume Compared to Previous Year	81.98%	29.71%	91.64%	152.22%	203.29%	161.34%	100.08%	102.00%	108.64%	102.17%
% ASP Compared to Previous Year	110.16%	107.33%	95.28%	94.73%	80.66%	90.01%	99.29%	103.99%	107.20%	108.82%

April Annual Rolling Totals Summary - Sales from \$250,000 - \$499,999

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	4364	4662	2460	2105	1793	2233	2109	2301	2928	3636
Total List Price	\$ 1,558,767,999	\$ 1,724,348,389	\$ 915,005,346	\$ 792,491,345	\$ 674,218,282	\$ 831,137,310	\$ 790,482,079	\$ 859,750,349	\$ 1,068,449,891	\$ 1,311,940,264
Told Sold Volume	\$ 1,513,939,297	\$ 1,679,694,352	\$ 865,072,555	\$ 728,002,781	\$ 613,003,524	\$ 762,193,292	\$ 729,825,562	\$ 796,275,799	\$ 1,005,600,601	\$ 1,250,575,187
List / Sell Ratio	97.12%	97.41%	94.54%	91.86%	90.92%	91.70%	92.33%	92.62%	94.12%	95.32%
Average Sales Price	\$346,916	\$360,295	\$351,656	\$345,845	\$341,867	\$341,332	\$346,053	\$346,056	\$343,443	\$343,943
Average Days on Market	112	91	143	178	187	195	184	182	174	114
% Volume Compared to Previous Year	182.69%	110.95%	51.50%	84.16%	84.20%	124.34%	95.75%	109.10%	126.29%	124.36%
% ASP Compared to Previous Year	101.60%	103.86%	97.60%	98.35%	98.86%	99.84%	101.38%	100.00%	99.24%	100.15%

April Annual Rolling Totals Summary - Sales from \$500,000 to 749,999

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	1321	1707	772	717	610	690	675	784	936	1131
Total List Price	\$ 838,572,192	\$ 1,060,918,303	\$ 493,987,369	\$ 469,898,059	\$ 406,248,151	\$ 454,139,678	\$ 447,563,264	\$ 510,652,620	\$ 598,396,771	\$ 718,351,128
Told Sold Volume	\$ 804,396,442	\$ 1,029,611,980	\$ 462,152,019	\$ 430,881,531	\$ 365,287,473	\$ 411,620,486	\$ 407,982,624	\$ 470,527,661	\$ 561,112,867	\$ 681,545,660
List / Sell Ratio	95.92%	97.05%	93.56%	91.70%	89.92%	90.64%	91.16%	92.14%	93.77%	94.88%
Average Sales Price	\$608,930	\$603,170	\$598,643	\$600,951	\$598,832	\$596,551	\$604,419	\$600,163	\$599,480	\$602,604
Average Days on Market	161	117	156	190	215	217	227	210	190	150
% Volume Compared to Previous Year	179.29%	128.00%	44.89%	93.23%	84.78%	112.68%	99.12%	115.33%	119.25%	121.46%
% ASP Compared to Previous Year	100.30%	99.05%	99.25%	100.39%	99.65%	99.62%	101.32%	99.30%	99.89%	100.52%

April Annual Rolling Totals Summary - Sales from \$750,000 - \$999,999

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	684	742	375	316	243	290	295	329	406	533
Total List Price	\$ 609,225,907	\$ 2,645,759,084	\$ 340,798,715	\$ 298,522,205	\$ 236,039,032	\$ 278,480,962	\$ 280,362,033	\$ 307,343,574	\$ 377,192,839	\$ 484,884,024
Totd Sold Volume	\$ 586,624,351	\$ 637,564,230	\$ 319,257,500	\$ 269,196,114	\$ 206,520,964	\$ 246,635,855	\$ 252,647,255	\$ 279,789,028	\$ 349,691,472	\$ 455,467,362
List / Sell Ratio	96.29%	24.10%	93.68%	90.18%	87.49%	88.56%	90.11%	91.03%	92.71%	93.93%
Average Sales Price	\$857,638	\$859,251	\$851,353	\$851,886	\$849,881	\$850,468	\$856,431	\$850,423	\$861,309	\$854,535
Average Days on Market	184	143	176	204	228	247	234	213	218	162
% Volume Compared to Previous Year	195.37%	108.68%	50.07%	84.32%	76.72%	119.42%	102.44%	110.74%	124.98%	130.25%
% ASP Compared to Previous Year	100.54%	100.19%	99.08%	100.06%	99.76%	100.07%	100.70%	99.30%	101.28%	99.21%

April Annual Rolling Totals Summary - All Sales \$1M +

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	1098	1224	844	725	521	592	658	707	818	1076
Total List Price	\$ 2,383,650,508	\$ 2,646,858,488	\$ 1,986,260,236	\$ 1,762,272,190	\$ 1,306,718,987	\$ 1,457,888,236	\$ 1,615,838,356	\$ 1,637,785,549	\$ 1,904,654,565	\$ 2,496,406,107
Totd Sold Volume	\$ 2,204,740,969	\$ 2,472,098,574	\$ 1,809,276,171	\$ 1,578,022,976	\$ 1,137,024,546	\$ 1,255,631,504	\$ 1,415,969,380	\$ 1,455,220,317	\$ 1,721,056,333	\$ 2,319,324,763
List / Sell Ratio	92.49%	93.40%	91.09%	89.54%	87.01%	86.13%	87.63%	88.85%	90.36%	92.91%
Average Sales Price	\$2,007,961	\$2,019,688	\$2,143,692	\$2,176,583	\$2,182,389	\$2,120,999	\$2,151,929	\$2,058,303	\$2,103,981	\$2,155,506
Average Days on Market	255	214	245	251	257	263	268	255	244	181
% Volume Compared to Previous Year	161.13%	112.13%	73.19%	87.22%	72.05%	110.43%	112.77%	102.77%	118.27%	134.76%
% ASP Compared to Previous Year	94.80%	100.58%	106.14%	101.53%	100.27%	97.19%	101.46%	95.65%	102.22%	102.45%

April Annual Rolling Totals Summary - Sales \$1M - \$2M

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	743	832	520	451	318	384	428	474	531	686
Total List Price	\$ 1,104,779,820	\$ 1,214,363,349	\$ 802,160,666	\$ 696,067,071	\$ 513,525,746	\$ 601,373,664	\$ 670,729,356	\$ 725,806,260	\$ 810,019,465	\$ 1,015,049,116
Totd Sold Volume	\$ 1,031,919,572	\$ 1,141,426,694	\$ 728,478,023	\$ 622,301,070	\$ 446,960,862	\$ 518,577,764	\$ 587,135,826	\$ 651,074,888	\$ 737,493,248	\$ 941,339,049
List / Sell Ratio	93.40%	93.99%	90.81%	89.40%	87.04%	86.23%	87.54%	89.70%	91.05%	92.74%
Average Sales Price	\$1,388,855	\$1,371,907	\$1,400,919	\$1,379,825	\$1,405,537	\$1,350,463	\$1,371,813	\$1,373,576	\$1,388,876	\$1,372,214
Average Days on Market	240	188	208	237	239	237	266	247	236	183
% Volume Compared to Previous Year	180.51%	110.61%	63.82%	85.42%	71.82%	116.02%	113.22%	110.89%	113.27%	127.64%
% ASP Compared to Previous Year	101.07%	98.78%	102.11%	98.49%	101.86%	96.08%	101.58%	100.13%	101.11%	98.80%

April Annual Rolling Totals Summary - Sales \$2M - \$5M

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	316	348	286	229	175	183	200	204	255	337
Total List Price	\$ 984,221,688	\$ 1,072,775,139	\$ 894,811,570	\$ 729,099,119	\$ 574,445,241	\$ 617,692,573	\$ 663,130,000	\$ 662,804,289	\$ 823,201,100	\$ 1,064,441,992
Told Sold Volume	\$ 904,317,035	\$ 994,452,365	\$ 822,482,680	\$ 649,129,824	\$ 499,323,684	\$ 537,336,740	\$ 585,993,554	\$ 585,907,929	\$ 743,966,585	\$ 988,856,714
List / Sell Ratio	91.88%	92.70%	91.92%	89.03%	86.92%	86.99%	88.37%	88.40%	90.37%	92.90%
Average Sales Price	\$2,861,763	\$2,857,622	\$2,875,814	\$2,834,628	\$2,853,278	\$2,936,266	\$2,929,968	\$2,872,098	\$2,917,516	\$2,934,293
Average Days on Market	286	262	297	271	285	317	268	269	261	171
% Volume Compared to Previous Year	152.23%	109.97%	82.71%	78.92%	76.92%	107.61%	109.06%	99.99%	126.98%	132.92%
% ASP Compared to Previous Year	97.31%	99.86%	100.64%	98.57%	100.66%	102.91%	99.79%	98.02%	101.58%	100.58%

April Annual Rolling Totals Summary - Sales \$5M +

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	39	44	38	45	28	25	30	29	32	53
Total List Price	\$ 294,649,000	\$ 359,720,000	\$ 289,288,000	\$ 337,106,000	\$ 218,748,000	\$ 238,821,999	\$ 281,979,000	\$ 249,175,000	\$ 271,434,000	\$ 416,914,999
Told Sold Volume	\$ 268,504,362	\$ 336,219,515	\$ 258,315,468	\$ 306,592,082	\$ 190,740,000	\$ 199,717,000	\$ 242,840,000	\$ 218,237,500	\$ 239,596,500	\$ 389,129,000
List / Sell Ratio	91.13%	93.47%	89.29%	90.95%	87.20%	83.63%	86.12%	87.58%	88.27%	93.34%
Average Sales Price	\$6,884,727	\$7,641,353	\$6,797,775	\$6,813,157	\$6,812,143	\$7,988,680	\$8,094,667	\$7,525,431	\$7,487,391	\$7,342,057
Average Days on Market	280	341	359	280	287	270	298	299	242	218
% Volume Compared to Previous Year	132.57%	125.22%	76.83%	118.69%	62.21%	104.71%	121.59%	89.87%	109.79%	162.41%
% ASP Compared to Previous Year	95.18%	110.99%	88.96%	100.23%	99.99%	117.27%	101.33%	92.97%	99.49%	98.06%

April Annual Rolling Totals Summary - Overall Sales

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	10773	9250	5331	5277	6731	10193	10176	10437	11489	12386
Total List Price	\$ 6,028,690,972	\$ 8,269,598,080	\$ 3,917,439,964	\$ 3,607,984,929	\$ 3,193,086,791	\$ 3,924,666,539	\$ 4,036,097,127	\$ 4,235,806,916	\$ 4,937,387,429	\$ 6,013,834,491
Told Sold Volume	\$ 5,730,649,746	\$ 6,003,433,544	\$ 3,624,798,364	\$ 3,263,418,485	\$ 2,844,937,562	\$ 3,520,039,672	\$ 3,651,100,405	\$ 3,863,417,266	\$ 4,573,496,133	\$ 5,663,289,449
List / Sell Ratio	95.06%	72.60%	92.53%	90.45%	89.10%	89.69%	90.46%	91.21%	92.63%	94.17%
Average Sales Price	\$531,946	\$649,020	\$679,947	\$618,423	\$422,662	\$345,339	\$358,795	\$370,165	\$398,076	\$457,233
Average Days on Market	134	117	165	188	171	167	170	171	166	119
% Volume Compared to Previous Year	154.75%	104.76%	60.38%	90.03%	87.18%	123.73%	103.72%	105.82%	118.38%	123.83%
% ASP Compared to Previous Year	123.62%	122.01%	104.77%	90.95%	68.35%	81.71%	103.90%	103.17%	107.54%	114.86%