

**October Annual Rolling Totals Summary - Sales from \$0 - \$249,999**

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	1873	683	1077	2262	5246	6276	6522	6478	6275	5941
Total List Price	\$ 381,769,058	\$ 140,367,219	\$ 222,821,476	\$ 424,686,887	\$ 742,780,818	\$ 889,156,539	\$ 922,721,439	\$ 970,208,730	\$ 1,012,946,497	\$ 1,015,398,451
Told Sold Volume	\$ 372,503,496	\$ 132,767,618	\$ 204,358,738	\$ 385,453,835	\$ 689,934,789	\$ 833,451,139	\$ 862,388,848	\$ 912,971,584	\$ 963,577,303	\$ 971,278,180
List / Sell Ratio	97.57%	94.59%	91.71%	90.76%	92.89%	93.74%	93.46%	94.10%	95.13%	95.65%
Average Sales Price	\$198,881	\$194,389	\$189,748	\$170,404	\$131,516	\$132,800	\$132,228	\$140,934	\$153,558	\$163,487
Average Days on Market	87	123	169	158	130	144	153	150	132	70
% Volume Compared to Previous Year	48.35%	35.64%	153.92%	188.62%	178.99%	120.80%	103.47%	105.87%	105.54%	100.80%
% ASP Compared to Previous Year	112.39%	97.74%	97.61%	89.81%	77.18%	100.98%	99.57%	106.58%	108.96%	106.47%

**October Annual Rolling Totals Summary - Sales from \$250,000 - \$499,999**

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	5451	3135	2190	2081	1788	2136	2282	2485	3384	4032
Total List Price	\$ 1,976,250,346	\$ 1,172,002,457	\$ 814,808,433	\$ 786,160,460	\$ 670,900,531	\$ 794,779,406	\$ 855,529,159	\$ 917,841,236	\$ 1,226,982,272	\$ 1,451,254,324
Told Sold Volume	\$ 1,931,225,630	\$ 1,125,740,336	\$ 758,579,342	\$ 717,460,573	\$ 610,116,222	\$ 732,159,659	\$ 790,234,092	\$ 855,261,466	\$ 1,164,438,258	\$ 1,387,614,955
List / Sell Ratio	97.72%	96.05%	93.10%	91.26%	90.94%	92.12%	92.37%	93.18%	94.90%	95.61%
Average Sales Price	\$354,288	\$359,088	\$346,383	\$344,767	\$341,228	\$342,771	\$346,290	\$344,170	\$344,101	\$344,151
Average Days on Market	90	115	165	186	191	189	187	181	153	85
% Volume Compared to Previous Year	177.70%	58.29%	67.38%	94.58%	85.04%	120.00%	107.93%	108.23%	136.15%	119.17%
% ASP Compared to Previous Year	103.18%	101.35%	96.46%	99.53%	98.97%	100.45%	101.03%	99.39%	99.98%	100.01%

**October Annual Rolling Totals Summary - Sales from \$500,000 to 749,999**

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	1803	1084	747	705	555	681	713	857	1058	1206
Total List Price	\$ 1,128,493,557	\$ 683,767,641	\$ 481,425,776	\$ 468,725,884	\$ 368,667,617	\$ 448,572,868	\$ 468,212,884	\$ 554,630,624	\$ 674,010,211	\$ 759,350,542
Told Sold Volume	\$ 1,091,357,088	\$ 652,805,015	\$ 447,616,861	\$ 423,531,070	\$ 331,763,061	\$ 407,589,892	\$ 428,066,993	\$ 515,270,245	\$ 636,247,339	\$ 724,599,029
List / Sell Ratio	96.71%	95.47%	92.98%	90.36%	89.99%	90.86%	91.43%	92.90%	94.40%	95.42%
Average Sales Price	\$605,301	\$602,219	\$599,219	\$600,753	\$597,771	\$598,517	\$600,374	\$601,249	\$601,368	\$600,828
Average Days on Market	128	126	181	211	209	231	215	200	185	114
% Volume Compared to Previous Year	179.95%	59.82%	68.57%	94.62%	78.33%	122.86%	105.02%	120.37%	123.48%	113.89%
% ASP Compared to Previous Year	99.41%	99.49%	99.50%	100.26%	99.50%	100.12%	100.31%	100.15%	100.02%	99.91%

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**October Annual Rolling Totals Summary - Sales from \$750,000 - \$999,999**

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	863	482	357	303	224	294	314	352	486	553
Total List Price	\$ 766,988,604	\$ 430,065,726	\$ 330,912,367	\$ 291,331,040	\$ 218,109,424	\$ 279,784,290	\$ 296,301,962	\$ 328,590,328	\$ 447,264,826	\$ 500,531,643
Told Sold Volume	\$ 741,569,532	\$ 411,398,486	\$ 303,764,880	\$ 258,734,151	\$ 190,471,956	\$ 250,067,014	\$ 268,802,040	\$ 301,570,640	\$ 418,552,953	\$ 472,870,389
List / Sell Ratio	96.69%	95.66%	91.80%	88.81%	87.33%	89.38%	90.72%	91.78%	93.58%	94.47%
Average Sales Price	\$859,293	\$853,524	\$850,882	\$853,908	\$850,321	\$850,568	\$856,057	\$856,735	\$861,220	\$855,100
Average Days on Market	154	148	193	216	240	252	212	226	199	124
% Volume Compared to Previous Year	177.27%	55.48%	73.84%	85.18%	73.62%	131.29%	107.49%	112.19%	138.79%	112.98%
% ASP Compared to Previous Year	100.45%	99.33%	99.69%	100.36%	99.58%	100.03%	100.65%	100.08%	100.52%	99.29%

**October Annual Rolling Totals Summary - All Sales \$1M +**

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	1377	925	819	671	468	638	697	723	944	1123
Total List Price	\$ 2,912,853,418	\$ 2,099,852,211	\$ 1,975,368,295	\$ 1,623,078,282	\$ 1,194,052,728	\$ 1,572,869,287	\$ 1,689,126,901	\$ 1,639,687,406	\$ 2,245,300,261	\$ 2,633,185,462
Told Sold Volume	\$ 2,727,380,845	\$ 1,936,277,719	\$ 1,781,828,040	\$ 1,442,756,642	\$ 1,024,662,852	\$ 1,368,235,306	\$ 1,481,436,217	\$ 1,468,034,800	\$ 2,064,977,431	\$ 2,458,145,940
List / Sell Ratio	93.63%	92.21%	90.20%	88.89%	85.81%	86.99%	87.70%	89.53%	91.97%	93.35%
Average Sales Price	\$1,980,669	\$2,093,273	\$2,175,614	\$2,150,159	\$2,189,451	\$2,144,569	\$2,125,447	\$2,030,477	\$2,187,476	\$2,188,910
Average Days on Market	234	222	250	249	272	262	264	259	216	153
% Volume Compared to Previous Year	156.65%	70.99%	92.02%	80.97%	71.02%	133.53%	108.27%	99.10%	140.66%	119.04%
% ASP Compared to Previous Year	94.42%	105.69%	103.93%	98.83%	101.83%	97.95%	99.11%	95.53%	107.73%	100.07%

**October Annual Rolling Totals Summary - Sales \$1M - \$2M**

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	945	606	505	415	293	416	449	492	605	708
Total List Price	\$ 1,382,400,843	\$ 902,766,347	\$ 781,652,107	\$ 660,446,431	\$ 462,292,337	\$ 654,165,215	\$ 686,539,402	\$ 754,753,116	\$ 913,833,372	\$ 1,040,926,891
Told Sold Volume	\$ 1,301,224,070	\$ 838,079,694	\$ 702,906,184	\$ 583,601,184	\$ 397,323,451	\$ 566,591,755	\$ 610,887,974	\$ 680,382,872	\$ 839,591,189	\$ 968,264,954
List / Sell Ratio	94.13%	92.83%	89.93%	88.36%	85.95%	86.61%	88.98%	90.15%	91.88%	93.02%
Average Sales Price	\$1,376,957	\$1,382,970	\$1,391,893	\$1,406,268	\$1,356,053	\$1,361,999	\$1,360,552	\$1,382,892	\$1,387,754	\$1,367,606
Average Days on Market	217	185	229	239	244	244	259	250	220	147
% Volume Compared to Previous Year	174.84%	64.41%	83.87%	83.03%	68.08%	142.60%	107.82%	111.38%	123.40%	115.33%
% ASP Compared to Previous Year	98.98%	100.44%	100.65%	101.03%	96.43%	100.44%	99.89%	101.64%	100.35%	98.55%

**October Annual Rolling Totals Summary - Sales \$2M - \$5M**

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	389	280	268	215	155	191	218	205	292	348
Total List Price	\$ 1,181,598,575	\$ 894,880,864	\$ 836,436,188	\$ 672,354,851	\$ 552,250,391	\$ 617,583,073	\$ 728,437,499	\$ 663,555,290	\$ 941,992,890	\$ 1,064,033,571
Told Sold Volume	\$ 1,101,857,413	\$ 822,618,510	\$ 756,597,056	\$ 597,002,708	\$ 473,689,401	\$ 544,636,551	\$ 637,268,243	\$ 592,542,928	\$ 869,325,742	\$ 995,626,486
List / Sell Ratio	93.25%	91.92%	90.45%	88.79%	85.77%	88.19%	87.48%	89.30%	92.29%	93.57%
Average Sales Price	\$2,832,538	\$2,937,923	\$2,823,123	\$2,776,757	\$3,056,061	\$2,851,500	\$2,923,249	\$2,890,453	\$2,977,143	\$2,860,996
Average Days on Market	264	287	278	258	328	291	277	274	208	154
% Volume Compared to Previous Year	147.25%	74.66%	91.97%	78.91%	79.34%	114.98%	117.01%	92.98%	146.71%	114.53%
% ASP Compared to Previous Year	98.04%	103.72%	96.09%	98.36%	110.06%	93.31%	102.52%	98.88%	103.00%	96.10%

**October Annual Rolling Totals Summary - Sales \$5M +**

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	43	39	46	41	20	31	30	26	47	67
Total List Price	\$ 348,854,000	\$ 302,205,000	\$ 357,280,000	\$ 290,277,000	\$ 179,510,000	\$ 301,120,999	\$ 274,150,000	\$ 221,379,000	\$ 389,473,999	\$ 528,225,000
Told Sold Volume	\$ 324,299,362	\$ 275,579,515	\$ 322,324,800	\$ 262,152,750	\$ 153,650,000	\$ 257,007,000	\$ 233,280,000	\$ 195,109,000	\$ 356,060,500	\$ 494,254,500
List / Sell Ratio	92.96%	91.19%	90.22%	90.31%	85.59%	85.35%	85.09%	88.13%	91.42%	93.57%
Average Sales Price	\$7,541,846	\$7,066,141	\$7,007,061	\$6,393,970	\$7,682,500	\$8,290,548	\$7,776,000	\$7,504,192	\$7,575,755	\$7,376,933
Average Days on Market	329	340	322	305	250	330	242	312	221	213
% Volume Compared to Previous Year	130.50%	84.98%	116.96%	81.33%	58.61%	167.27%	90.77%	83.64%	182.49%	138.81%
% ASP Compared to Previous Year	109.26%	93.69%	99.16%	91.25%	120.15%	107.91%	93.79%	96.50%	100.95%	97.38%

**October Annual Rolling Totals Summary - Overall Sales**

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	11367	6309	5190	6022	8281	10025	10528	10895	12147	12855
Total List Price	\$ 7,166,354,983	\$ 4,526,055,254	\$ 3,825,336,347	\$ 3,593,982,553	\$ 3,194,511,118	\$ 3,985,162,390	\$ 4,231,892,345	\$ 4,410,958,324	\$ 5,606,504,067	\$ 6,359,720,421
Told Sold Volume	\$ 6,864,036,591	\$ 4,258,989,174	\$ 3,496,147,861	\$ 3,227,936,271	\$ 2,846,948,880	\$ 3,591,503,010	\$ 3,830,928,190	\$ 4,053,108,735	\$ 5,247,793,284	\$ 6,014,508,493
List / Sell Ratio	95.78%	94.10%	91.39%	89.82%	89.12%	90.12%	90.53%	91.89%	93.60%	94.57%
Average Sales Price	\$603,856	\$675,066	\$673,632	\$536,024	\$343,793	\$358,255	\$363,880	\$372,015	\$432,024	\$467,873
Average Days on Market	118	136	183	187	159	183	173	170	152	88
% Volume Compared to Previous Year	148.47%	62.05%	82.09%	92.33%	88.20%	126.15%	106.67%	105.80%	129.48%	114.61%
% ASP Compared to Previous Year	128.45%	111.79%	99.79%	79.57%	64.14%	104.21%	101.57%	102.24%	116.13%	108.30%