

HISTORY OF LISTINGS PENDED

December 2004 PENDED SALES				December 2005 PENDED SALES				December 2006 PENDED SALES			
Price Category	Bonita	Naples	All	Bonita	Naples	All	Bonita	Naples	All		
0-249,999	61	170	231	24	29	53	19	51	70		
250,000-499,999	63	349	412	87	249	336	38	159	197		
500,000-749,999	16	93	109	32	91	123	20	42	62		
750,000-999,999	11	63	74	19	32	51	8	14	22		
1,000,000-1,999,999	18	59	77	15	44	59	16	28	44		
2,000,000-4,999,999	7	30	37	2	19	21	3	19	22		
5,000,000 and above	0	2	2	0	2	2	1	3	4		
Totals	176	766	942	179	466	645	105	316	421		

December 2007 PENDED SALES				December 2008 PENDED SALES				December 2009 PENDED SALES			
Price Category	Bonita	Naples	All	Bonita	Naples	All	Bonita/Estero	Naples	All		
0-249,999	23	79	102	77	398	475	133	571	704		
250,000-499,999	34	102	136	43	119	162	55	177	232		
500,000-749,999	15	39	54	10	34	44	17	49	66		
750,000-999,999	1	22	23	3	11	14	6	38	44		
1,000,000-1,999,999	10	38	48	7	15	22	9	39	48		
2,000,000-4,999,999	5	17	22	2	9	11	2	14	16		
5,000,000 and above	0	2	2	0	3	3	0	3	3		
Totals	88	299	387	142	589	731	222	891	1113		

DECEMBER 2010 PENDED SALES				DECEMBER 2011 PENDED SALES				December 2012 PENDED SALES			
Price Category	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All		
0-249,999	147	559	706	123	524	647	102	469	571		
250,000-499,999	54	152	206	57	144	201	56	192	248		
500,000-749,999	9	46	55	14	43	57	15	58	73		
750,000-999,999	7	26	33	7	56	63	8	24	32		
1,000,000-1,999,999	3	29	32	10	22	32	6	33	39		
2,000,000-4,999,999	1	20	21	2	16	18	2	22	24		
5,000,000 and above	0	3	3	0	0	0	0	1	1		
Totals	221	835	1056	213	805	1018	189	799	988		

DECEMBER 2013 PENDED SALES				DECEMBER 2014 PENDED SALES				December 2015 PENDED SALES			
Price Category	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All		
0-249,999	93	443	536	96	350	446					
250,000-499,999	73	250	323	112	300	412					
500,000-749,999	18	77	95	19	92	111					
750,000-999,999	13	27	40	7	43	50					
1,000,000-1,999,999	7	63	70	13	47	60					
2,000,000-4,999,999	5	36	41	4	25	29					
5,000,000 and above	0	8	8	0	11	11					
Totals	209	904	1113	251	868	1119					

COMPARATIVE December PENDED SALES TOTALS												
Price Range	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	
0-249,999	231	53	70	102	475	704	706	647	571	536	446	
250,000-499,999	412	336	197	136	162	232	206	201	248	323	412	
500,000-749,999	109	123	62	54	44	66	55	57	73	95	111	
750,000-999,999	74	51	22	23	14	44	33	63	32	40	50	
1M-2M	77	59	44	48	22	48	32	32	39	70	60	
2M-5M	37	21	22	22	11	16	21	18	24	41	29	
5M+	2	2	4	2	3	3	3	0	1	8	11	
Totals	942	645	421	387	731	1113	1056	1018	988	1113	1119	

COMPARATIVE ROLLING TOTALS OF PENDED SALES DURING THE PAST YEAR												
Price Range	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	
0-249,999	864	6166	949	1255	4148	9827	9999	9471	8909	8504	8345	
250,000-499,999	1269	10452	3642	2847	2691	3152	3057	2977	3534	4741	5955	
500,000-749,999	364	3223	1030	896	763	788	842	926	1119	1407	1669	
750,000-999,999	197	1592	512	504	369	405	439	476	496	640	803	
1M-2M	204	1678	595	636	449	445	525	563	630	842	1017	
2M-5M	90	759	320	343	246	213	248	270	316	410	509	
5M+	10	105	48	70	44	37	38	35	37	60	112	
Totals	2998	23975	7096	6551	8710	14867	15148	14718	15041	16604	18410	

COMPARATIVE YEAR TO DATE TOTALS OF PENDED SALES THROUGH CURRENT MONTH												
Price Range	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	
0-249,999	864	1912	949	1255	4148	9827	9999	9471	8909	8504	8345	
250,000-499,999	1269	7156	3642	2847	2691	3152	3057	2977	3534	4741	5955	
500,000-749,999	364	2287	1030	896	763	788	842	926	1119	1407	1669	
750,000-999,999	197	1075	512	504	369	405	439	476	496	640	803	
1M-2M	204	1196	595	636	449	445	525	563	630	842	1017	
2M-5M	90	512	320	343	246	213	248	270	316	410	509	
5M+	10	65	48	70	44	37	38	35	37	60	112	
Totals	2998	14203	7096	6551	8710	14867	15148	14718	15041	16604	18410	

HISTORY OF LISTINGS TAKEN

#DeclA1	December 2004 Listings Taken			December 2005 Listings Taken		
Price Category	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All
0-249,999	80	161	241	120	73	193
250,000-499,999	113	378	491	562	756	1318
500,000-749,999	24	129	153	224	384	608
750,000-999,999	14	87	101	74	169	243
1,000,000-1,999,999	43	83	126	73	163	236
2,000,000-4,999,999	15	79	94	26	95	121
5,000,000 and over	3	8	11	1	17	18
Totals	292	925	1217	1080	1657	2737

	December 2006 Listings Taken			December 2007 Listings Taken		
Price Category	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All
0-249,999	61	173	234	113	365	478
250,000-499,999	286	702	988	183	511	694
500,000-749,999	102	297	399	65	196	261
750,000-999,999	43	132	175	37	87	124
1,000,000-1,999,999	28	149	177	45	95	140
2,000,000-4,999,999	9	78	87	10	54	64
5,000,000 and over	2	22	24	0	13	13
Totals	531	1553	2084	453	1321	1774

	December 2008 Listings Taken			December 2009 Listings Taken		
Price Category	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All
0-249,999	163	732	895	183	636	819
250,000-499,999	147	360	507	110	334	444
500,000-749,999	53	145	198	26	104	130
750,000-999,999	18	75	93	19	60	79
1,000,000-1,999,999	19	104	123	28	85	113
2,000,000-4,999,999	11	78	89	10	53	63
5,000,000 and over	0	13	13	0	12	12
Totals	411	1507	1918	376	1284	1660

	December 2010 Listings Taken			December 2011 Listings Taken			December 2012 Listings Taken		
Price Category	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All
0-249,999	192	698	890	152	605	757	136	501	637
250,000-499,999	112	288	400	239	252	491	87	302	389
500,000-749,999	33	119	152	36	74	110	24	106	130
750,000-999,999	13	45	58	21	53	74	19	54	73
1,000,000-1,999,999	12	62	74	9	78	87	14	87	101
2,000,000-4,999,999	4	40	44	9	40	49	5	43	48
5,000,000 and over	0	16	16	0	6	6	0	14	14
Totals	366	1268	1634	466	1108	1574	285	1107	1392

	December 2013 Listings Taken			December 2014 Listings Taken			December 2015 Listings Taken		
Price Category	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All
0-249,999	129	459	588	106	335	441			
250,000-499,999	123	298	421	110	393	503			
500,000-749,999	33	122	155	31	108	139			
750,000-999,999	16	46	62	10	61	71			
1,000,000-1,999,999	16	66	82	14	76	90			
2,000,000-4,999,999	6	39	45	4	47	51			
5,000,000 and over	0	16	16	0	17	17			
Totals	323	1046	1369	275	1037	1312			

COMPARATIVE December NEW LISTING TOTALS											
Price Range	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
0-249,999	241	193	234	478	895	819	890	757	637	588	441
250,000-499,999	491	1318	988	694	507	444	400	491	389	421	503
500,000-749,999	153	608	399	261	198	130	152	110	130	155	139
750,000-999,999	101	243	175	124	93	79	58	74	73	62	71
1M-2M	126	236	177	140	123	113	74	87	101	82	90
2M-5M	94	121	87	64	89	63	44	49	48	45	51
5M+	11	18	24	13	13	12	16	6	14	16	17
Totals	1217	2737	2084	1774	1918	1660	1634	1574	1392	1369	1312

COMPARATIVE ROLLING TOTALS OF LISTINGS TAKEN DURING THE PAST YEAR											
Price Range	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
0-249,999	5550	2187	2580	4650	9129	11446	11880	10093	9143	8016	6963
250,000-499,999	5943	10123	14872	12758	9422	6308	5678	5144	5043	5467	6409
500,000-749,999	1863	4094	6326	4529	3065	2140	1889	1679	1777	1753	1989
750,000-999,999	1098	1910	2469	2127	1543	1238	1022	962	851	869	974
1M-2M	1349	2005	2569	2190	1790	1430	1346	1118	1159	1044	1276
2M-5M	842	1013	1166	1059	954	812	677	544	536	537	651
5M+	139	178	194	175	200	166	120	112	121	114	171
Totals	16784	21510	30176	27488	26103	23540	22612	19652	18630	17800	18433

COMPARATIVE YEAR TO DATE TOTALS OF LISTINGS TAKEN THROUGH CURRENT MONTH											
Price Range	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
0-249,999	5550	2187	2580	4650	9129	11446	11880	10093	9143	8016	6963
250,000-499,999	5943	10123	14872	12758	9422	6308	5678	5144	5043	5467	6409
500,000-749,999	1863	4094	6326	4529	3065	2140	1889	1679	1777	1753	1989
750,000-999,999	1098	1910	2469	2127	1543	1238	1022	962	851	869	974
1M-2M	1349	2005	2569	2190	1790	1430	1346	1118	1159	1044	1276
2M-5M	842	1013	1166	1059	954	812	677	544	536	537	651
5M+	139	178	194	175	200	166	120	112	121	114	171
Totals	16784	21510	30176	27488	26103	23540	22612	19652	18630	17800	18433

Status	Date	Foreclosure	Shortsale	Normal	Total	% Foreclosure	% Shortsale	% Normal Sales
Active	2/1/2014	164	151	5581	5896	2.78%	2.56%	94.66%
Active	3/1/2014	198	127	5817	6142	3.22%	2.07%	94.71%
Active	4/1/2014	193	130	5287	5610	3.44%	2.32%	94.24%
Active	5/1/2014	203	128	5021	5352	3.79%	2.39%	93.82%
Active	6/1/2014	190	105	4723	5018	3.79%	2.09%	94.12%
Active	7/1/2014	200	90	4428	4718	4.24%	1.91%	93.85%
Active	8/1/2014	179	85	4286	4550	3.93%	1.87%	94.20%
Active	9/1/2014	176	94	4239	4509	3.90%	2.08%	94.01%
Active	10/1/2014	174	81	4312	4567	3.81%	1.77%	94.42%
Active	11/1/2014	172	73	4589	4834	3.56%	1.51%	94.93%
Active	12/1/2014	146	66	4736	4948	2.95%	1.33%	95.72%
Active	1/1/2015	155	61	4856	5072	3.06%	1.20%	95.74%

Status	Date	Foreclosure	Shortsale	Normal	Total	% Foreclosure	% Shortsale	% Normal Sales
Pending	2/1/2014	191	438	1514	2143	8.91%	20.44%	70.65%
Pending	3/1/2014	264	474	2165	2903	9.09%	16.33%	74.58%
Pending	4/1/2014	255	452	2444	3151	8.09%	14.34%	77.56%
Pending	5/1/2014	256	418	2272	2946	8.69%	14.19%	77.12%
Pending	6/1/2014	240	306	1977	2523	9.51%	12.13%	78.36%
Pending	7/1/2014	244	370	1646	2260	10.80%	16.37%	72.83%
Pending	8/1/2014	239	344	1531	2114	11.31%	16.27%	72.42%
Pending	9/1/2014	257	320	1398	1975	13.01%	16.20%	70.78%
Pending	10/1/2014	222	308	1450	1980	11.21%	15.56%	73.23%
Pending	11/1/2014	204	283	1494	1981	10.30%	14.29%	75.42%
Pending	12/1/2014	210	265	1626	2101	10.00%	12.61%	77.39%
Pending	1/1/2015	186	215	1232	1633	11.39%	13.17%	75.44%

Status	Date	Foreclosure	Shortsale	Normal	Total	% Foreclosure	% Shortsale	% Normal Sales
Closed	Jan-14	103	47	773	923	11.16%	5.09%	83.75%
Closed	Feb-14	113	21	809	943	11.98%	2.23%	85.79%
Closed	Mar-14	122	37	1190	1349	9.04%	2.74%	88.21%
Closed	Apr-14	116	36	1378	1530	7.58%	2.35%	90.07%
Closed	May-14	123	37	1297	1457	8.44%	2.54%	89.02%
Closed	Jun-14	111	29	1111	1251	8.87%	2.32%	88.81%
Closed	Jul-14	128	37	840	1005	12.74%	3.68%	83.58%
Closed	Aug-14	119	28	834	981	12.13%	2.85%	85.02%
Closed	Sep-14	120	28	739	887	13.53%	3.16%	83.31%
Closed	Oct-14	108	23	870	1001	10.79%	2.30%	86.91%
Closed	Nov-14	95	22	716	833	11.40%	2.64%	85.95%
Closed	Dec-14	105	30	976	1111	9.45%	2.70%	87.85%
Closed	YTD Total	1363	375	11533	13271	10.27%	2.83%	86.90%

2014 NA BN ES YTD Snapshot by Month - Jan

January Trm	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	223	25.72%	55	9.43%	83	22.68%	100	26.81%	274	62.41%	450	63.11%	477	67.28%	446	62.38%	400	55.33%	439	47.56%
\$250,000 - \$	340	39.22%	265	45.45%	129	35.25%	138	37.00%	98	22.32%	146	20.48%	133	18.76%	155	21.68%	190	26.28%	278	30.12%
\$500,000 - \$	122	14.07%	114	19.55%	63	17.21%	47	12.60%	31	7.06%	55	7.71%	37	5.22%	52	7.27%	61	8.44%	85	9.21%
\$750,000 - \$	72	8.30%	53	9.09%	30	8.20%	25	6.70%	6	1.37%	18	2.52%	13	1.83%	20	2.80%	27	3.73%	33	3.58%
\$1M - \$2M	79	9.11%	55	9.43%	39	10.66%	41	10.99%	19	4.33%	24	3.37%	28	3.95%	29	4.06%	28	3.87%	50	5.42%
\$2M - \$5M	28	3.23%	38	6.52%	16	4.37%	17	4.56%	10	2.28%	17	2.38%	18	2.54%	13	1.82%	16	2.21%	31	3.36%
Over \$5M	3	0.35%	3	0.51%	6	1.64%	5	1.34%	1	0.23%	3	0.42%	3	0.42%	0	0.00%	1	0.14%	7	0.76%
Total Over \$	110	12.69%	96	16.47%	61	16.67%	63	16.89%	30	6.83%	44	6.17%	49	6.91%	42	5.87%	45	6.22%	88	9.53%
TOTAL MAR	867	100.00%	583	100.00%	366	100.00%	373	100.00%	439	100.00%	713	100.00%	709	100.00%	715	100.00%	723	100.00%	923	100.00%

January Side	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	446	25.72%	110	9.43%	166	22.68%	200	26.81%	548	62.41%	900	63.11%	954	67.28%	892	62.38%	800	55.33%	878	47.56%
\$250,000 - \$	680	39.22%	530	45.45%	258	35.25%	276	37.00%	196	22.32%	292	20.48%	266	18.76%	310	21.68%	380	26.28%	556	30.12%
\$500,000 - \$	244	14.07%	228	19.55%	126	17.21%	94	12.60%	62	7.06%	110	7.71%	74	5.22%	104	7.27%	122	8.44%	170	9.21%
\$750,000 - \$	144	8.30%	106	9.09%	60	8.20%	50	6.70%	12	1.37%	36	2.52%	26	1.83%	40	2.80%	54	3.73%	66	3.58%
\$1M - \$2M	158	9.11%	110	9.43%	78	10.66%	82	10.99%	38	4.33%	48	3.37%	56	3.95%	58	4.06%	56	3.87%	100	5.42%
\$2M - \$5M	56	3.23%	76	6.52%	32	4.37%	34	4.56%	20	2.28%	34	2.38%	36	2.54%	26	1.82%	32	2.21%	62	3.36%
Over \$5M	6	0.35%	6	0.51%	12	1.64%	10	1.34%	2	0.23%	6	0.42%	6	0.42%	0	0.00%	2	0.14%	14	0.76%
Total Over \$	220	12.69%	192	16.47%	122	16.67%	126	16.89%	60	6.83%	88	6.17%	98	6.91%	84	5.87%	90	6.22%	176	9.53%
TOTAL MAR	1734	100.00%	1166	100.00%	732	100.00%	746	100.00%	878	100.00%	1426	100.00%	1418	100.00%	1430	100.00%	1446	100.00%	1846	100.00%

January YTD	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	223	25.72%	55	9.43%	83	22.68%	100	26.81%	274	62.41%	450	63.11%	477	67.28%	446	62.38%	400	55.33%	439	47.56%
\$250,000 - \$	340	39.22%	265	45.45%	129	35.25%	138	37.00%	98	22.32%	146	20.48%	133	18.76%	155	21.68%	190	26.28%	278	30.12%
\$500,000 - \$	122	14.07%	114	19.55%	63	17.21%	47	12.60%	31	7.06%	55	7.71%	37	5.22%	52	7.27%	61	8.44%	85	9.21%
\$750,000 - \$	72	8.30%	53	9.09%	30	8.20%	25	6.70%	6	1.37%	18	2.52%	13	1.83%	20	2.80%	27	3.73%	33	3.58%
\$1M - \$2M	79	9.11%	55	9.43%	39	10.66%	41	10.99%	19	4.33%	24	3.37%	28	3.95%	29	4.06%	28	3.87%	50	5.42%
\$2M - \$5M	28	3.23%	38	6.52%	16	4.37%	17	4.56%	10	2.28%	17	2.38%	18	2.54%	13	1.82%	16	2.21%	31	3.36%
Over \$5M	3	0.35%	3	0.51%	6	1.64%	5	1.34%	1	0.23%	3	0.42%	3	0.42%	0	0.00%	1	0.14%	7	0.76%
Total Over \$	110	12.69%	96	16.47%	61	16.67%	63	16.89%	30	6.83%	44	6.17%	49	6.91%	42	5.87%	45	6.22%	88	9.53%
TOTAL MAR	867	100.00%	583	100.00%	366	100.00%	373	100.00%	439	100.00%	713	100.00%	709	100.00%	715	100.00%	723	100.00%	923	100.00%

January YTD	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	446	25.72%	110	9.43%	166	22.68%	200	26.81%	548	62.41%	900	63.11%	954	67.28%	892	62.38%	800	55.33%	878	47.56%
\$250,000 - \$	680	39.22%	530	45.45%	258	35.25%	276	37.00%	196	22.32%	292	20.48%	266	18.76%	310	21.68%	380	26.28%	556	30.12%
\$500,000 - \$	244	14.07%	228	19.55%	126	17.21%	94	12.60%	62	7.06%	110	7.71%	74	5.22%	104	7.27%	122	8.44%	170	9.21%
\$750,000 - \$	144	8.30%	106	9.09%	60	8.20%	50	6.70%	12	1.37%	36	2.52%	26	1.83%	40	2.80%	54	3.73%	66	3.58%
\$1M - \$2M	158	9.11%	110	9.43%	78	10.66%	82	10.99%	38	4.33%	48	3.37%	56	3.95%	58	4.06%	56	3.87%	100	5.42%
\$2M - \$5M	56	3.23%	76	6.52%	32	4.37%	34	4.56%	20	2.28%	34	2.38%	36	2.54%	26	1.82%	32	2.21%	62	3.36%
Over \$5M	6	0.35%	6	0.51%	12	1.64%	10	1.34%	2	0.23%	6	0.42%	6	0.42%	0	0.00%	2	0.14%	14	0.76%
Total Over \$	220	12.69%	192	16.47%	122	16.67%	126	16.89%	60	6.83%	88	6.17%	98	6.91%	84	5.87%	90	6.22%	176	9.53%
TOTAL MAR	1734	100.00%	1166	100.00%	732	100.00%	746	100.00%	878	100.00%	1426	100.00%	1418	100.00%	1430	100.00%	1446	100.00%	1846	100.00%

2014 NA BN ES YTD Snapshot by Month - Feb

February Trs	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	185	20.44%	35	7.80%	71	18.35%	126	30.29%	348	63.39%	491	64.44%	526	62.32%	523	62.41%	503	55.21%	443	46.98%
\$250,000 - \$	410	45.30%	243	54.12%	169	43.67%	155	37.26%	119	21.68%	170	22.31%	188	22.27%	170	20.29%	239	26.23%	281	29.80%
\$500,000 - \$	126	13.92%	65	14.48%	45	11.63%	56	13.46%	32	5.83%	45	5.91%	55	6.52%	75	8.95%	70	7.68%	79	8.38%
\$750,000 - \$	61	6.74%	48	10.69%	24	6.20%	14	3.37%	20	3.64%	21	2.76%	33	3.91%	18	2.15%	33	3.62%	43	4.56%
\$1M - \$2M	71	7.85%	35	7.80%	49	12.66%	39	9.38%	17	3.10%	26	3.41%	29	3.44%	33	3.94%	43	4.72%	52	5.51%
\$2M - \$5M	43	4.75%	15	3.34%	25	6.46%	23	5.53%	12	2.19%	7	0.92%	11	1.30%	18	2.15%	21	2.31%	40	4.24%
Over \$5M	9	0.99%	8	1.78%	4	1.03%	3	0.72%	1	0.18%	2	0.26%	2	0.24%	1	0.12%	2	0.22%	5	0.53%
Total Over \$	123	13.59%	58	12.92%	78	20.16%	65	15.63%	30	5.46%	35	4.59%	42	4.98%	52	6.21%	66	7.24%	97	10.29%
TOTAL MAR	905	100.00%	449	100.00%	387	100.00%	416	100.00%	549	100.00%	762	100.00%	844	100.00%	838	100.00%	911	100.00%	943	100.00%

February Sides	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	370	20.44%	70	7.80%	142	18.35%	252	30.29%	696	63.39%	982	64.44%	1052	62.32%	1046	62.41%	1006	55.21%	886	46.98%
\$250,000 - \$	820	45.30%	486	54.12%	338	43.67%	310	37.26%	238	21.68%	340	22.31%	376	22.27%	340	20.29%	478	26.23%	562	29.80%
\$500,000 - \$	252	13.92%	130	14.48%	90	11.63%	112	13.46%	64	5.83%	90	5.91%	110	6.52%	150	8.95%	140	7.68%	158	8.38%
\$750,000 - \$	122	6.74%	96	10.69%	48	6.20%	28	3.37%	40	3.64%	42	2.76%	66	3.91%	36	2.15%	66	3.62%	86	4.56%
\$1M - \$2M	142	7.85%	70	7.80%	98	12.66%	78	9.38%	34	3.10%	52	3.41%	58	3.44%	66	3.94%	86	4.72%	104	5.51%
\$2M - \$5M	86	4.75%	30	3.34%	50	6.46%	46	5.53%	24	2.19%	14	0.92%	22	1.30%	36	2.15%	42	2.31%	80	4.24%
Over \$5M	18	0.99%	16	1.78%	8	1.03%	6	0.72%	2	0.18%	4	0.26%	4	0.24%	2	0.12%	4	0.22%	10	0.53%
Total Over \$	246	13.59%	116	12.92%	156	20.16%	130	15.63%	60	5.46%	70	4.59%	84	4.98%	104	6.21%	132	7.24%	194	10.29%
TOTAL MAR	1810	100.00%	898	100.00%	774	100.00%	832	100.00%	1098	100.00%	1524	100.00%	1688	100.00%	1678	100.00%	1822	100.00%	1888	100.00%

February YTD	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	408	23.02%	90	8.72%	154	20.45%	226	28.64%	622	62.96%	941	63.80%	1003	64.58%	969	62.40%	903	55.26%	882	47.27%
\$250,000 - \$	750	42.33%	508	49.22%	298	39.58%	293	37.14%	217	21.96%	316	21.42%	321	20.67%	325	20.93%	429	26.25%	559	29.96%
\$500,000 - \$	248	14.00%	179	17.34%	108	14.34%	103	13.05%	63	6.38%	100	6.78%	92	5.92%	127	8.18%	131	8.02%	164	8.79%
\$750,000 - \$	133	7.51%	101	9.79%	54	7.17%	39	4.94%	26	2.63%	39	2.64%	46	2.96%	38	2.45%	60	3.67%	76	4.07%
\$1M - \$2M	150	8.47%	90	8.72%	88	11.69%	80	10.14%	36	3.64%	50	3.39%	57	3.67%	62	3.99%	71	4.35%	102	5.47%
\$2M - \$5M	71	4.01%	53	5.14%	41	5.44%	40	5.07%	22	2.23%	24	1.63%	29	1.87%	31	2.00%	37	2.26%	71	3.80%
Over \$5M	12	0.68%	11	1.07%	10	1.33%	8	1.01%	2	0.20%	5	0.34%	5	0.32%	1	0.06%	3	0.18%	12	0.64%
Total Over \$	233	13.15%	154	14.92%	139	18.46%	128	16.22%	60	6.07%	79	5.36%	91	5.86%	94	6.05%	111	6.79%	185	9.91%
TOTAL MAR	1772	100.00%	1032	100.00%	753	100.00%	789	100.00%	988	100.00%	1475	100.00%	1553	100.00%	1553	100.00%	1634	100.00%	1866	100.00%

February YTD	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	816	23.02%	180	8.72%	308	20.45%	452	28.64%	1244	62.96%	1882	63.80%	2006	64.58%	1938	62.40%	1806	55.26%	1764	47.27%
\$250,000 - \$	1500	42.33%	1016	49.22%	596	39.58%	586	37.14%	434	21.96%	632	21.42%	642	20.67%	650	20.93%	858	26.25%	1118	29.96%
\$500,000 - \$	496	14.00%	358	17.34%	216	14.34%	206	13.05%	126	6.38%	200	6.78%	184	5.92%	254	8.18%	262	8.02%	328	8.79%
\$750,000 - \$	266	7.51%	202	9.79%	108	7.17%	78	4.94%	52	2.63%	78	2.64%	92	2.96%	76	2.45%	120	3.67%	152	4.07%
\$1M - \$2M	300	8.47%	180	8.72%	176	11.69%	160	10.14%	72	3.64%	100	3.39%	114	3.67%	124	3.99%	142	4.35%	204	5.47%
\$2M - \$5M	142	7.08%	106	5.14%	82	5.44%	80	5.07%	44	2.23%	48	1.63%	58	1.87%	62	2.00%	74	2.26%	142	3.80%
Over \$5M	24	0.68%	22	1.07%	20	1.33%	16	1.01%	4	0.20%	10	0.34%	10	0.32%	2	0.06%	6	0.18%	24	0.64%
Total Over \$	466	13.15%	308	14.92%	278	18.46%	256	16.22%	120	6.07%	158	5.36%	182	5.86%	188	6.05%	222	6.79%	370	9.91%
TOTAL MAR	3544	103.08%	2064	100.00%	1506	100.00%	1578	100.00%	1976	100.00%	2950	100.00%	3106	100.00%	3106	100.00%	3268	100.00%	3732	100.00%

2014 NA BN ES YTD Snapshot by Month - Mar

March Trans	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	225	18.84%	61	8.92%	109	18.96%	198	34.49%	478	65.12%	692	61.57%	804	63.66%	670	56.16%	548	49.24%	614	45.52%
\$250,000 - \$	569	47.65%	336	49.12%	239	41.57%	206	35.89%	148	20.16%	248	22.06%	255	20.19%	281	23.55%	334	30.01%	410	30.39%
\$500,000 - \$	149	12.48%	114	16.67%	81	14.09%	79	13.76%	51	6.95%	83	7.38%	83	6.57%	117	9.81%	101	9.07%	140	10.38%
\$750,000 - \$	93	7.79%	69	10.09%	44	7.65%	25	4.36%	13	1.77%	29	2.58%	36	2.85%	48	4.02%	40	3.59%	58	4.30%
\$1M - \$2M	108	9.05%	71	10.38%	61	10.61%	38	6.62%	21	2.86%	40	3.56%	62	4.91%	55	4.61%	59	5.30%	91	6.75%
\$2M - \$5M	46	3.85%	30	4.39%	37	6.43%	25	4.36%	17	2.32%	26	2.31%	19	1.50%	17	1.42%	23	2.07%	31	2.30%
Over \$5M	4	0.34%	3	0.44%	4	0.70%	3	0.52%	6	0.82%	6	0.53%	4	0.32%	5	0.42%	8	0.72%	5	0.37%
Total Over \$	158	13.23%	104	15.20%	102	17.74%	66	11.50%	44	5.99%	72	6.41%	85	6.73%	77	6.45%	90	8.09%	127	9.41%
TOTAL MAR	1194	100.00%	684	100.00%	575	100.00%	574	100.00%	734	100.00%	1124	100.00%	1263	100.00%	1193	100.00%	1113	100.00%	1349	100.00%

March Sides	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	450	18.84%	122	8.92%	218	18.96%	396	34.49%	956	65.12%	1384	61.57%	1608	63.66%	1340	56.16%	1096	49.24%	1228	45.52%
\$250,000 - \$	1138	47.65%	672	49.12%	478	41.57%	412	35.89%	296	20.16%	496	22.06%	510	20.19%	562	23.55%	668	30.01%	820	30.39%
\$500,000 - \$	298	12.48%	228	16.67%	162	14.09%	158	13.76%	102	6.95%	166	7.38%	166	6.57%	234	9.81%	202	9.07%	280	10.38%
\$750,000 - \$	186	7.79%	138	10.09%	88	7.65%	50	4.36%	26	1.77%	58	2.58%	72	2.85%	96	4.02%	80	3.59%	116	4.30%
\$1M - \$2M	216	9.05%	142	10.38%	122	10.61%	78	6.62%	42	2.86%	80	3.56%	124	4.91%	110	4.61%	118	5.30%	182	6.75%
\$2M - \$5M	92	3.85%	60	4.39%	74	6.43%	50	4.36%	34	2.32%	52	2.31%	38	1.50%	34	1.42%	46	2.07%	62	2.30%
Over \$5M	8	0.34%	6	0.44%	8	0.70%	6	0.52%	12	0.82%	12	0.53%	8	0.32%	10	0.42%	16	0.72%	10	0.37%
Total Over \$	316	13.23%	208	15.20%	204	17.74%	132	11.50%	88	5.99%	144	6.41%	170	6.73%	154	6.45%	180	8.09%	254	9.41%
TOTAL MAR	2388	100.00%	1368	100.00%	1150	100.00%	1148	100.00%	1468	100.00%	2248	100.00%	2526	100.00%	2386	100.00%	2226	100.00%	2698	100.00%

March YTD	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	633	21.34%	151	8.80%	263	19.80%	424	31.11%	1100	63.88%	1633	62.83%	1807	64.17%	1639	59.69%	1451	52.82%	1496	46.53%
\$250,000 - \$	1319	44.47%	844	49.18%	537	40.44%	499	36.61%	365	21.20%	564	21.70%	576	20.45%	606	22.07%	763	27.78%	969	30.14%
\$500,000 - \$	397	13.39%	293	17.07%	189	14.23%	182	13.35%	114	6.62%	183	7.04%	175	6.21%	244	8.89%	232	8.45%	304	9.46%
\$750,000 - \$	226	7.62%	170	9.91%	98	7.38%	64	4.70%	39	2.26%	68	2.62%	82	2.91%	86	3.13%	100	3.64%	134	4.17%
\$1M - \$2M	258	8.70%	161	9.38%	149	11.22%	118	8.66%	57	3.31%	90	3.46%	119	4.23%	117	4.26%	130	4.73%	193	6.00%
\$2M - \$5M	117	3.94%	83	4.84%	78	5.87%	65	4.77%	39	2.26%	50	1.92%	48	1.70%	48	1.75%	60	2.18%	102	3.17%
Over \$5M	16	0.54%	14	0.82%	14	1.05%	11	0.81%	8	0.46%	11	0.42%	9	0.32%	6	0.22%	11	0.40%	17	0.53%
Total Over \$	391	13.18%	258	15.03%	241	18.15%	194	14.23%	104	6.04%	151	5.81%	176	6.25%	171	6.23%	201	7.32%	312	9.70%
TOTAL MAR	2966	100.00%	1716	100.00%	1328	100.00%	1363	100.00%	1722	100.00%	2599	100.00%	2816	100.00%	2746	100.00%	2747	100.00%	3215	100.00%

March YTD	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	1266	21.34%	302	8.80%	526	19.80%	848	31.11%	2200	63.88%	3266	62.83%	3614	64.17%	3278	59.69%	2902	52.82%	2992	46.53%
\$250,000 - \$	2638	44.47%	1688	49.18%	1074	40.44%	998	36.61%	730	21.20%	1128	21.70%	1152	20.45%	1212	22.07%	1526	27.78%	1938	30.14%
\$500,000 - \$	794	13.39%	586	17.07%	378	14.23%	364	13.35%	228	6.62%	366	7.04%	350	6.21%	488	8.89%	464	8.45%	608	9.46%
\$750,000 - \$	452	7.62%	340	9.91%	196	7.38%	128	4.70%	78	2.26%	136	2.62%	164	2.91%	172	3.13%	200	3.64%	288	4.17%
\$1M - \$2M	516	8.70%	322	9.38%	298	11.22%	236	8.66%	114	3.31%	180	3.46%	238	4.23%	234	4.26%	260	4.73%	386	6.00%
\$2M - \$5M	234	3.94%	166	4.84%	156	5.87%	130	4.77%	78	2.26%	100	1.92%	96	1.70%	96	1.75%	120	2.18%	204	3.17%
Over \$5M	32	0.54%	28	0.82%	28	1.05%	22	0.81%	16	0.46%	22	0.42%	18	0.32%	12	0.22%	22	0.40%	34	0.53%
Total Over \$	782	13.18%	516	15.03%	482	18.15%	388	14.23%	208	6.04%	302	5.81%	352	6.25%	342	6.23%	402	7.32%	624	9.70%
TOTAL MAR	5932	100.00%	3432	100.00%	2656	100.00%	2726	100.00%	3444	100.00%	5198	100.00%	5632	100.00%	5492	100.00%	5494	100.00%	6430	100.00%

April Transac	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	182	13.38%	64	10.22%	127	21.78%	250	37.09%	514	63.14%	757	59.56%	753	59.62%	715	56.03%	736	49.43%	708	46.27%
\$250,000 - \$	676	49.71%	276	44.09%	224	38.42%	246	36.50%	166	20.39%	275	21.64%	268	21.22%	299	23.43%	424	28.48%	450	29.41%
\$500,000 - \$	215	15.81%	123	19.65%	80	13.72%	73	10.83%	61	7.49%	97	7.63%	103	8.16%	108	8.46%	142	9.54%	131	8.56%
\$750,000 - \$	111	8.16%	47	7.51%	50	8.58%	36	5.34%	22	2.70%	44	3.46%	38	3.01%	47	3.68%	60	4.03%	69	4.51%
\$1M - \$2M	127	9.34%	76	12.14%	60	10.29%	42	6.23%	36	4.42%	68	5.35%	60	4.75%	76	5.96%	79	5.31%	105	6.86%
\$2M - \$5M	46	3.38%	35	5.59%	37	6.35%	24	3.56%	13	1.60%	29	2.28%	40	3.17%	29	2.27%	45	3.02%	60	3.92%
Over \$5M	3	0.22%	5	0.80%	5	0.86%	3	0.45%	2	0.25%	1	0.08%	1	0.08%	2	0.16%	3	0.20%	7	0.46%
Total Over \$	176	12.94%	116	18.53%	102	17.50%	69	10.24%	51	6.27%	98	7.71%	101	8.00%	107	8.39%	127	8.53%	172	11.24%
TOTAL MAR	1360	100.00%	626	100.00%	583	100.00%	674	100.00%	814	100.00%	1271	100.00%	1263	100.00%	1276	100.00%	1489	100.00%	1530	100.00%

April Sides	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	364	13.38%	128	10.22%	254	21.78%	500	37.09%	1028	63.14%	1514	59.56%	1506	59.62%	1430	56.03%	1472	49.43%	1416	46.27%
\$250,000 - \$	1352	49.71%	552	44.09%	448	38.42%	492	36.50%	332	20.39%	550	21.64%	536	21.22%	598	23.43%	848	28.48%	900	29.41%
\$500,000 - \$	430	15.81%	246	19.65%	160	13.72%	146	10.83%	122	7.49%	194	7.63%	206	8.16%	216	8.46%	284	9.54%	262	8.56%
\$750,000 - \$	222	8.16%	94	7.51%	100	8.58%	72	5.34%	44	2.70%	88	3.46%	76	3.01%	94	3.68%	120	4.03%	138	4.51%
\$1M - \$2M	254	9.34%	152	12.14%	120	10.29%	84	6.23%	72	4.42%	136	5.35%	120	4.75%	152	5.96%	158	5.31%	210	6.86%
\$2M - \$5M	92	3.38%	70	5.59%	74	6.35%	48	3.56%	26.0	1.60%	58	3.17%	80	3.17%	58	2.27%	90	3.02%	120	3.92%
Over \$5M	6	0.22%	10	0.80%	10	0.86%	6	0.45%	4	0.25%	2	0.08%	2	0.08%	4	0.16%	6	0.20%	14	0.46%
Total Over \$	352	12.94%	232	18.53%	204	17.50%	138	10.24%	102	6.27%	196	7.71%	202	8.00%	214	8.39%	254	8.53%	344	11.24%
TOTAL MAR	2720	100.00%	1252	100.00%	1166	100.00%	1348	100.00%	1628	100.00%	2542	100.00%	2526	100.00%	2552	100.00%	2978	100.00%	3060	100.00%

April YTD Tr	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	815	18.84%	215	9.18%	390	20.41%	674	33.09%	1614	63.64%	2390	61.76%	2560	62.76%	2354	58.53%	2187	51.63%	2204	46.45%
\$250,000 - \$	1995	46.12%	1120	47.82%	761	39.82%	745	36.57%	531	20.94%	839	21.68%	844	20.69%	905	22.50%	1187	28.02%	1419	29.91%
\$500,000 - \$	612	14.15%	416	17.76%	269	14.08%	255	12.52%	175	6.90%	280	7.24%	278	6.82%	352	8.75%	374	8.83%	435	9.17%
\$750,000 - \$	337	7.79%	217	9.27%	148	7.74%	100	4.91%	61	2.41%	112	2.89%	120	2.94%	133	3.31%	160	3.78%	203	4.28%
\$1M - \$2M	385	8.90%	237	10.12%	209	10.94%	160	7.85%	93	3.67%	158	4.08%	179	4.39%	193	4.80%	209	4.93%	298	6.28%
\$2M - \$5M	163	3.77%	118	5.04%	115	6.02%	89	4.37%	52	2.05%	79	2.04%	88	2.16%	77	1.91%	105	2.48%	162	3.41%
Over \$5M	19	0.44%	19	0.81%	19	0.99%	14	0.69%	10	0.39%	12	0.31%	10	0.25%	8	0.20%	14	0.33%	24	0.51%
Total Over \$	567	13.11%	374	15.97%	343	17.95%	263	12.91%	155	6.11%	249	6.43%	277	6.79%	278	6.91%	328	7.74%	484	10.20%
TOTAL MAR	4326	100.00%	2342	100.00%	1911	100.00%	2037	100.00%	2536	100.00%	3870	100.00%	4079	100.00%	4022	100.00%	4236	100.00%	4745	100.00%

April YTD Si	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	1630	18.84%	430	9.18%	780	20.41%	1348	33.09%	3228	63.64%	4780	61.76%	5120	62.76%	4708	58.53%	4374	51.63%	4408	46.45%
\$250,000 - \$	3990	46.12%	2240	47.82%	1522	39.82%	1490	36.57%	1062	20.94%	1678	21.68%	1688	20.69%	1810	22.50%	2374	28.02%	2838	29.91%
\$500,000 - \$	1224	14.15%	832	17.76%	538	14.08%	510	12.52%	350	6.90%	560	7.24%	556	6.82%	704	8.75%	748	8.83%	870	9.17%
\$750,000 - \$	674	7.79%	434	9.27%	296	7.74%	200	4.91%	122	2.41%	224	2.89%	240	2.94%	266	3.31%	320	3.78%	406	4.28%
\$1M - \$2M	770	8.90%	474	10.12%	418	10.94%	320	7.85%	186	3.67%	316	4.08%	358	4.39%	386	4.80%	418	4.93%	596	6.28%
\$2M - \$5M	326	3.77%	236	5.04%	230	6.02%	178	4.37%	104	2.05%	158	2.04%	176	2.16%	154	1.91%	210	2.48%	324	3.41%
Over \$5M	38	0.44%	38	0.81%	38	0.99%	28	0.69%	20	0.39%	24	0.31%	20	0.25%	16	0.20%	28	0.33%	48	0.51%
Total Over \$	1134	13.11%	748	15.97%	686	17.95%	526	12.91%	310	6.11%	498	6.43%	554	6.79%	556	6.91%	656	7.74%	968	10.20%
TOTAL MAR	8652	100.00%	4684	100.00%	3822	100.00%	4074	100.00%	5072	100.00%	7740	100.00%	8158	100.00%	8044	100.00%	8472	100.00%	9490	100.00%

2014 NA BN ES YTD Snapshot by Month - May

May Transac	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	160	13.23%	77	12.38%	127	21.06%	236	33.96%	576	64.43%	630	62.07%	626	56.70%	694	54.95%	684	49.71%	662	45.44%
\$250,000 - \$	583	48.22%	277	44.53%	240	39.80%	264	37.99%	204	20.02%	204	20.10%	262	23.73%	294	23.28%	351	25.51%	410	28.14%
\$500,000 - \$	206	17.04%	121	19.45%	106	17.58%	73	10.50%	60	6.71%	65	6.40%	73	6.61%	95	7.52%	128	9.30%	144	9.88%
\$750,000 - \$	92	7.61%	47	7.56%	45	7.46%	40	5.76%	23	2.57%	32	3.15%	45	4.08%	56	4.43%	71	5.16%	79	5.42%
\$1M - \$2M	119	9.84%	63	10.13%	55	9.12%	53	7.63%	38	4.25%	55	5.42%	61	5.53%	76	6.02%	104	7.56%	91	6.25%
\$2M - \$5M	46	3.80%	35	5.63%	26	4.31%	27	3.88%	17	1.90%	26	2.56%	31	2.81%	44	3.48%	28	2.03%	61	4.19%
Over \$5M	3	0.25%	2	0.32%	4	0.66%	2	0.29%	1	0.11%	3	0.30%	6	0.54%	4	0.32%	10	0.73%	10	0.69%
Total Over \$	168	13.90%	100	16.08%	85	14.10%	82	11.80%	56	6.28%	84	8.28%	98	8.88%	124	9.82%	142	10.32%	162	11.12%
TOTAL MAR	1209	100.00%	622	100.00%	603	100.00%	695	100.00%	894	100.00%	1015	100.00%	1104	100.00%	1263	100.00%	1376	100.00%	1457	100.00%

May Sides	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	320	13.23%	154	12.38%	254	21.06%	472	33.96%	1152	64.43%	1260	62.07%	1252	56.70%	1388	54.95%	1368	49.71%	1324	45.44%
\$250,000 - \$	1166	48.22%	554	44.53%	480	39.80%	528	37.99%	358	20.02%	408	20.10%	524	23.73%	588	23.28%	702	25.51%	820	28.14%
\$500,000 - \$	412	17.04%	242	19.45%	212	17.58%	146	10.50%	120	6.71%	130	6.40%	146	6.61%	190	7.52%	256	9.30%	288	9.88%
\$750,000 - \$	184	7.61%	94	7.56%	90	7.46%	80	5.76%	46	2.57%	64	3.15%	90	4.08%	112	4.43%	142	5.16%	158	5.42%
\$1M - \$2M	238	9.84%	126	10.13%	110	9.12%	106	7.63%	76	4.25%	110	5.42%	122	5.53%	152	6.02%	208	7.56%	182	6.25%
\$2M - \$5M	92	3.80%	70	5.63%	52	4.31%	54	3.88%	34.0	1.90%	52	2.56%	62	2.81%	88	3.48%	56	2.03%	122	4.19%
Over \$5M	6	0.25%	4	0.32%	8	0.66%	4	0.29%	2	0.11%	6	0.30%	12	0.54%	8	0.32%	20	0.73%	20	0.69%
Total Over \$	336	13.90%	200	16.08%	170	14.10%	164	11.80%	112	6.28%	168	8.28%	196	8.88%	248	9.82%	284	10.32%	324	11.12%
TOTAL MAR	2418	100.00%	1244	100.00%	1206	100.00%	1390	100.00%	1788	100.00%	2030	100.00%	2208	100.00%	2528	100.00%	2752	100.00%	2914	100.00%

May YTD Tr	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	975	17.62%	292	9.85%	517	20.56%	910	33.31%	2190	63.85%	3020	61.82%	3186	61.47%	3048	57.67%	2871	51.16%	2866	46.21%
\$250,000 - \$	2578	46.58%	1397	47.13%	1001	39.82%	1009	36.93%	710	20.70%	1043	21.35%	1106	21.34%	1199	22.69%	1538	27.41%	1829	29.49%
\$500,000 - \$	818	14.78%	537	18.12%	375	14.92%	328	12.01%	235	6.85%	345	7.06%	351	6.77%	447	8.46%	502	8.95%	579	9.34%
\$750,000 - \$	429	7.75%	264	8.91%	193	7.68%	140	5.12%	84	2.45%	144	2.95%	165	3.18%	189	3.58%	231	4.12%	282	4.55%
\$1M - \$2M	504	9.11%	300	10.12%	264	10.50%	213	7.80%	131	3.82%	213	4.36%	240	4.63%	269	5.09%	313	5.58%	389	6.27%
\$2M - \$5M	209	3.78%	153	5.16%	141	5.61%	116	4.25%	69	2.01%	105	2.15%	119	2.30%	121	2.29%	133	2.37%	223	3.60%
Over \$5M	22	0.40%	21	0.71%	23	0.91%	16	0.59%	11	0.32%	15	0.31%	16	0.31%	12	0.23%	24	0.43%	34	0.55%
Total Over \$	735	13.28%	474	15.99%	428	17.02%	345	12.63%	211	6.15%	333	6.82%	375	7.24%	402	7.61%	470	8.37%	646	10.42%
TOTAL MAR	5535	100.00%	2964	100.00%	2514	100.00%	2732	100.00%	3430	100.00%	4885	100.00%	5183	100.00%	5285	100.00%	5612	100.00%	6202	100.00%

May YTD Sid	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	1950	17.62%	584	9.85%	1034	20.56%	1820	33.31%	4380	63.85%	6040	61.82%	6372	61.47%	6096	57.67%	5742	51.16%	5732	46.21%
\$250,000 - \$	5156	46.58%	2794	47.13%	2002	39.82%	2018	36.93%	1420	20.70%	2086	21.35%	2212	21.34%	2398	22.69%	3076	27.41%	3658	29.49%
\$500,000 - \$	1636	14.78%	1074	18.12%	750	14.92%	656	12.01%	470	6.85%	690	7.06%	702	6.77%	894	8.46%	1004	8.95%	1158	9.34%
\$750,000 - \$	858	7.75%	528	8.91%	386	7.68%	280	5.12%	168	2.45%	288	2.95%	330	3.18%	378	3.58%	462	4.12%	564	4.55%
\$1M - \$2M	1008	9.11%	600	10.12%	528	10.50%	426	7.80%	262	3.82%	426	4.36%	480	4.63%	538	5.09%	626	5.58%	778	6.27%
\$2M - \$5M	418	3.78%	306	5.16%	282	5.61%	232	4.25%	138	2.01%	210	2.15%	238	2.30%	242	2.29%	266	2.37%	446	3.60%
Over \$5M	44	0.40%	42	0.71%	46	0.91%	32	0.59%	22	0.32%	30	0.31%	32	0.31%	24	0.23%	48	0.43%	68	0.55%
Total Over \$	1470	13.28%	948	15.99%	856	17.02%	690	12.63%	422	6.15%	666	6.82%	750	7.24%	804	7.61%	940	8.37%	1292	10.42%
TOTAL MAR	11070	100.00%	5928	100.00%	5028	100.00%	5464	100.00%	6860	100.00%	9770	100.00%	10366	100.00%	10570	100.00%	11224	100.00%	12404	100.00%

2014 NA BN ES YTD Snapshot by Month - Jun

June Transactions	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014		
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	
Price Range																					
0 - \$249,999	123	10.03%	65	11.40%	103	18.73%	219	35.90%	572	62.72%	584	59.35%	583	55.79%	604	55.36%	523	46.65%	543	43.41%	
\$250,000 - \$499,999	619	50.49%	285	50.00%	243	44.18%	193	31.64%	197	21.60%	233	23.68%	256	24.50%	289	26.49%	343	30.60%	409	32.69%	
\$500,000 - \$749,999	217	17.70%	91	15.96%	70	12.73%	88	14.43%	61	6.69%	78	7.93%	91	8.71%	84	7.70%	111	9.90%	130	10.39%	
\$750,000 - \$999,999	101	8.24%	42	7.37%	36	6.55%	36	5.90%	31	3.40%	26	2.64%	32	3.06%	34	3.12%	39	3.48%	53	4.24%	
\$1M - \$2M	106	8.65%	62	10.88%	59	10.73%	41	6.72%	28	3.07%	38	3.86%	58	5.55%	56	5.13%	71	6.33%	85	6.79%	
\$2M - \$5M	56	4.57%	23	4.04%	29	5.27%	26	4.26%	20	2.19%	23	2.34%	25	2.39%	22	2.02%	29	2.59%	23	1.84%	
Over \$5M	4	0.33%	2	0.35%	10	1.82%	7	1.15%	3	0.33%	2	0.20%	0	0.00%	2	0.18%	5	0.45%	8	0.64%	
Total Over \$1M	166	13.54%	87	15.26%	98	17.82%	74	12.13%	51	5.59%	63	6.40%	83	7.94%	80	7.33%	105	9.37%	116	9.27%	
TOTAL MARKET Number of Sales	1226	100.00%	570	100.00%	550	100.00%	610	100.00%	912	100.00%	984	100.00%	1045	100.00%	1091	100.00%	1121	100.00%	1251	100.00%	

June Sides	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014		
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	
Price Range																					
0 - \$249,999	246	10.03%	130	11.40%	206	18.73%	438	35.90%	1144	62.72%	1168	59.35%	1166	55.79%	1208	55.36%	1046	46.65%	1086	43.41%	
\$250,000 - \$499,999	1238	50.49%	570	50.00%	486	44.18%	386	31.64%	394	21.60%	466	23.68%	512	24.50%	578	26.49%	686	30.60%	818	32.69%	
\$500,000 - \$749,999	434	17.70%	182	15.96%	140	12.73%	176	14.43%	122	6.69%	156	7.93%	182	8.71%	168	7.70%	222	9.90%	260	10.39%	
\$750,000 - \$999,999	202	8.24%	84	7.37%	72	6.55%	72	5.90%	62	3.40%	52	2.64%	64	3.06%	68	3.12%	78	3.48%	106	4.24%	
\$1M - \$2M	212	8.65%	124	10.88%	118	10.73%	82	6.72%	56	3.07%	76	3.86%	116	5.55%	112	5.13%	142	6.33%	170	6.79%	
\$2M - \$5M	112	4.57%	46	4.04%	58	5.27%	52	4.26%	40	2.19%	46	2.34%	50	2.39%	44	2.02%	58	2.59%	46	1.84%	
Over \$5M	8	0.33%	4	0.35%	20	1.82%	14	1.15%	6	0.33%	4	0.20%	0	0.00%	4	0.18%	10	0.45%	16	0.64%	
Total Over \$1M	332	13.54%	174	15.26%	196	17.82%	148	12.13%	102	5.59%	126	6.40%	166	7.94%	160	7.33%	210	9.37%	232	9.27%	
TOTAL MARKET Number of Sides	2452	100.00%	1140	100.00%	1100	100.00%	1220	100.00%	1824	100.00%	1988	100.00%	2090	100.00%	2182	100.00%	2242	100.00%	2502	100.00%	

June YTD Transactions	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014		
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	
Price Range																					
0 - \$249,999	1098	16.24%	357	10.10%	620	20.23%	1129	33.78%	2762	63.61%	3604	61.41%	3769	60.52%	3652	57.28%	3394	50.41%	3409	45.74%	
\$250,000 - \$499,999	3197	47.29%	1682	47.59%	1244	40.60%	1202	35.97%	907	20.89%	1276	21.74%	1362	21.87%	1488	23.34%	1881	27.94%	2238	30.03%	
\$500,000 - \$749,999	1035	15.31%	628	17.77%	445	14.52%	416	12.45%	296	6.82%	423	7.21%	442	7.10%	531	8.33%	613	9.10%	709	9.51%	
\$750,000 - \$999,999	530	7.84%	306	8.66%	229	7.47%	176	5.27%	115	2.65%	170	2.90%	197	3.16%	223	3.50%	270	4.01%	335	4.49%	
\$1M - \$2M	610	9.02%	362	10.24%	323	10.54%	254	7.60%	159	3.66%	251	4.28%	298	4.78%	325	5.10%	384	5.70%	474	6.36%	
\$2M - \$5M	265	3.92%	176	4.98%	170	5.55%	142	4.25%	89	2.05%	128	2.18%	144	2.31%	143	2.24%	162	2.41%	246	3.30%	
Over \$5M	26	0.38%	23	0.65%	33	1.08%	23	0.69%	14	0.32%	17	0.29%	16	0.26%	14	0.22%	29	0.43%	42	0.56%	
Total Over \$1M	901	13.33%	561	15.87%	526	17.17%	419	12.54%	262	6.03%	396	6.75%	458	7.35%	482	7.56%	575	8.54%	762	10.22%	
TOTAL MARKET Number of Sales	6761	100.00%	3534	100.00%	3064	100.00%	3342	100.00%	4342	100.00%	5869	100.00%	6228	100.00%	6376	100.00%	6733	100.00%	7453	100.00%	

June YTD Sides	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014		
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	
Price Range																					
0 - \$249,999	2196	16.24%	714	10.10%	1240	20.23%	2258	33.78%	5524	63.61%	7208	61.41%	7538	60.52%	7304	57.28%	6788	50.41%	6818	45.74%	
\$250,000 - \$499,999	6394	47.29%	3364	47.59%	2488	40.60%	2404	35.97%	1814	20.89%	2552	21.74%	2724	21.87%	2976	23.34%	3762	27.94%	4476	30.03%	
\$500,000 - \$749,999	2070	15.31%	1256	17.77%	890	14.52%	832	12.45%	592	6.82%	846	7.21%	884	7.10%	1062	8.33%	1226	9.10%	1418	9.51%	
\$750,000 - \$999,999	1060	7.84%	612	8.66%	458	7.47%	352	5.27%	230	2.65%	340	2.90%	394	3.16%	446	3.50%	540	4.01%	670	4.49%	
\$1M - \$2M	1220	9.02%	724	10.24%	646	10.54%	508	7.60%	318	3.66%	502	4.28%	596	4.78%	650	5.10%	768	5.70%	948	6.36%	
\$2M - \$5M	530	3.92%	352	4.98%	340	5.55%	284	4.25%	178	2.05%	256	2.18%	288	2.31%	286	2.24%	324	2.41%	492	3.30%	
Over \$5M	52	0.38%	46	0.65%	66	1.08%	46	0.69%	28	0.32%	34	0.29%	32	0.26%	28	0.22%	58	0.43%	84	0.56%	
Total Over \$1M	1802	13.33%	1122	15.87%	1052	17.17%	838	12.54%	524	6.03%	792	6.75%	916	7.35%	964	7.56%	1150	8.54%	1524	10.22%	
TOTAL MARKET Number of Sides	13522	100.00%	7088	100.00%	6128	100.00%	6684	100.00%	8684	100.00%	11738	100.00%	12456	100.00%	12752	100.00%	13466	100.00%	14906	100.00%	

2014 NA BN ES YTD Snapshot by Month - Jul

July Transac	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	85	9.47%	51	13.25%	78	21.67%	218	42.08%	535	63.69%	444	60.16%	456	59.92%	464	59.79%	545	53.96%	465	46.27%
\$250,000 - \$	469	52.23%	200	51.95%	155	43.06%	180	34.75%	193	22.98%	151	20.46%	175	23.00%	174	22.42%	268	26.53%	366	36.42%
\$500,000 - \$	167	18.60%	59	15.32%	57	15.83%	55	10.62%	54	6.43%	52	7.05%	51	6.70%	61	7.86%	84	8.32%	71	7.06%
\$750,000 - \$	71	7.91%	27	7.01%	18	5.00%	20	3.86%	19	2.28%	30	4.07%	25	3.29%	29	3.74%	41	4.06%	35	3.48%
\$1M - \$2M	65	7.24%	30	7.79%	29	8.06%	30	5.79%	26	3.10%	39	5.28%	33	4.34%	36	4.64%	39	3.86%	44	4.38%
\$2M - \$5M	35	3.90%	16	4.16%	19	5.28%	12	2.32%	11	1.31%	14	1.90%	17	2.23%	9	1.16%	30	2.97%	18	1.79%
Over \$5M	6	0.67%	2	0.52%	4	1.11%	3	0.58%	2	0.24%	8	1.08%	4	0.53%	3	0.39%	3	0.30%	6	0.60%
Total Over \$	106	11.80%	48	12.47%	52	14.44%	45	8.69%	39	4.64%	61	8.27%	54	7.10%	48	6.19%	72	7.13%	68	6.77%
TOTAL MAR	898	100.00%	385	100.00%	360	100.00%	518	100.00%	840	100.00%	738	100.00%	761	100.00%	776	100.00%	1010	100.00%	1005	100.00%

July Sides	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	170	9.47%	102	13.25%	156	21.67%	436	42.08%	1070	63.69%	888	60.16%	912	59.92%	928	59.79%	1090	53.96%	930	46.27%
\$250,000 - \$	938	52.23%	400	51.95%	310	43.06%	360	34.75%	386	22.98%	302	20.46%	350	23.00%	348	22.42%	536	26.53%	732	36.42%
\$500,000 - \$	334	18.60%	118	15.32%	114	15.83%	110	10.62%	108	6.43%	104	7.05%	102	6.70%	122	7.86%	168	8.32%	142	7.06%
\$750,000 - \$	142	7.91%	54	7.01%	36	5.00%	40	3.86%	38	2.28%	60	4.07%	50	3.29%	58	3.74%	82	4.06%	70	3.48%
\$1M - \$2M	130	7.24%	60	7.79%	58	8.06%	60	5.79%	52	3.10%	78	5.28%	66	4.34%	72	4.64%	78	3.86%	88	4.38%
\$2M - \$5M	70	3.90%	32	4.16%	38	5.28%	24	2.32%	22	1.31%	28	1.90%	34	2.23%	18	1.16%	60	2.97%	36	1.79%
Over \$5M	12	0.67%	4	0.52%	8	1.11%	6	0.58%	4	0.24%	16	1.08%	8	0.53%	6	0.39%	6	0.30%	12	0.60%
Total Over \$	212	11.80%	96	12.47%	104	14.44%	90	8.69%	78	4.64%	122	8.27%	108	7.10%	96	6.19%	144	7.13%	136	6.77%
TOTAL MAR	1796	100.00%	770	100.00%	720	100.00%	1036	100.00%	1680	100.00%	1476	100.00%	1522	100.00%	1552	100.00%	2020	100.00%	2010	100.00%

July YTD Tr	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	1183	15.45%	408	10.41%	698	20.39%	1347	34.90%	3297	63.62%	4048	61.27%	4225	60.45%	4116	57.55%	3939	50.87%	3874	45.80%
\$250,000 - \$	3666	47.87%	1882	48.02%	1399	40.86%	1382	35.80%	1100	21.23%	1427	21.60%	1537	21.99%	1662	23.24%	2149	27.75%	2604	30.79%
\$500,000 - \$	1202	15.69%	687	17.53%	502	14.66%	471	12.20%	350	6.75%	475	7.19%	493	7.05%	592	8.28%	697	9.00%	780	9.22%
\$750,000 - \$	601	7.85%	333	8.50%	247	7.21%	196	5.08%	134	2.59%	200	3.03%	222	3.18%	252	3.52%	311	4.02%	370	4.37%
\$1M - \$2M	675	8.81%	392	10.00%	352	10.28%	284	7.36%	185	3.57%	290	4.39%	331	4.74%	361	5.05%	423	5.46%	518	6.12%
\$2M - \$5M	300	3.92%	192	4.90%	189	5.52%	154	3.99%	100	1.93%	142	2.15%	161	2.30%	152	2.13%	192	2.48%	264	3.12%
Over \$5M	32	0.42%	25	0.64%	37	1.08%	26	0.67%	16	0.31%	25	0.38%	20	0.29%	17	0.24%	32	0.41%	48	0.57%
Total Over \$	1007	13.15%	609	15.54%	578	16.88%	464	12.02%	301	5.81%	457	6.92%	512	7.33%	530	7.41%	647	8.36%	830	9.81%
TOTAL MAR	7659	100.00%	3919	100.00%	3424	100.00%	3860	100.00%	5182	100.00%	6607	100.00%	6989	100.00%	7152	100.00%	7743	100.00%	8458	100.00%

July YTD Sid	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	2366	15.45%	816	10.41%	1396	20.39%	2894	34.90%	6594	63.62%	8096	61.27%	8450	60.45%	8232	57.55%	7878	50.87%	7748	45.80%
\$250,000 - \$	7332	47.87%	3764	48.02%	2798	40.86%	2764	35.80%	2200	21.23%	2854	21.60%	3074	21.99%	3324	23.24%	4298	27.75%	5208	30.79%
\$500,000 - \$	2404	15.69%	1374	17.53%	1004	14.66%	942	12.20%	700	6.75%	950	7.19%	986	7.05%	1184	8.28%	1394	9.00%	1560	9.22%
\$750,000 - \$	1202	7.85%	666	8.50%	494	7.21%	392	5.08%	268	2.59%	400	3.03%	444	3.18%	504	3.52%	622	4.02%	740	4.37%
\$1M - \$2M	1350	8.81%	784	10.00%	704	10.28%	568	7.36%	370	3.57%	580	4.39%	662	4.74%	722	5.05%	846	5.46%	1036	6.12%
\$2M - \$5M	600	3.92%	384	4.90%	378	5.52%	308	3.99%	200	1.93%	284	2.15%	322	2.30%	304	2.13%	384	2.48%	528	3.12%
Over \$5M	64	0.42%	50	0.64%	74	1.08%	52	0.67%	32	0.31%	50	0.38%	40	0.29%	34	0.24%	64	0.41%	96	0.57%
Total Over \$	2014	13.15%	1216	15.54%	1156	16.88%	928	12.02%	602	5.81%	914	6.92%	1024	7.33%	1060	7.41%	1294	8.36%	1660	9.81%
TOTAL MAR	15318	100.00%	7838	100.00%	6848	100.00%	7720	100.00%	10364	100.00%	13214	100.00%	13978	100.00%	14304	100.00%	15486	100.00%	16916	100.00%

2014 NA BN ES YTD Snapshot by Month - Aug

August Trans	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	91	9.84%	56	14.18%	87	22.96%	256	50.89%	487	66.62%	500	69.35%	522	65.17%	523	62.56%	525	53.63%	458	46.69%
\$250,000 - \$	478	51.68%	211	53.42%	169	44.59%	132	26.24%	149	20.38%	131	18.17%	177	22.10%	191	22.85%	271	27.68%	323	32.93%
\$500,000 - \$	189	20.43%	51	12.91%	53	13.98%	55	10.93%	41	5.61%	35	4.85%	49	6.12%	59	7.06%	79	8.07%	92	9.38%
\$750,000 - \$	65	7.03%	23	5.82%	24	6.33%	16	3.18%	18	2.46%	23	3.19%	14	1.75%	18	2.15%	32	3.27%	43	4.38%
\$1M - \$2M	79	8.54%	41	10.38%	33	8.71%	29	5.77%	27	3.69%	25	3.47%	24	3.00%	26	3.11%	42	4.29%	43	4.38%
\$2M - \$5M	20	2.16%	11	2.78%	11	2.90%	13	2.58%	6	0.82%	7	0.97%	12	1.50%	17	2.03%	26	2.66%	15	1.53%
Over \$5M	3	0.32%	2	0.51%	2	0.53%	2	0.40%	3	0.41%	0	0.00%	3	0.37%	2	0.24%	4	0.41%	7	0.71%
Total Over \$	102	11.03%	54	13.67%	46	12.14%	44	8.75%	36	4.92%	32	4.44%	39	4.87%	45	5.38%	72	7.35%	65	6.63%
TOTAL MAR	925	100.00%	395	100.00%	379	100.00%	503	100.00%	731	100.00%	721	100.00%	801	100.00%	836	100.00%	979	100.00%	981	100.00%

August Sides	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	182	9.84%	112	14.18%	174	22.96%	512	50.89%	974	66.62%	1000	69.35%	1044	65.17%	1046	62.56%	1050	53.63%	916	46.69%
\$250,000 - \$	956	51.68%	422	53.42%	338	44.59%	264	26.24%	298	20.38%	262	18.17%	354	22.10%	382	22.85%	542	27.68%	646	32.93%
\$500,000 - \$	378	20.43%	102	12.91%	106	13.98%	110	10.93%	82	5.61%	70	4.85%	98	6.12%	118	7.06%	158	8.07%	184	9.38%
\$750,000 - \$	130	7.03%	46	5.82%	48	6.33%	32	3.18%	36	2.46%	46	3.19%	28	1.75%	36	2.15%	64	3.27%	86	4.38%
\$1M - \$2M	158	8.54%	82	10.38%	66	8.71%	58	5.77%	54	3.69%	50	3.47%	48	3.00%	52	3.11%	84	4.29%	86	4.38%
\$2M - \$5M	40	2.16%	22	2.78%	22	2.90%	26	2.58%	12	0.82%	14	0.97%	24	1.50%	34	2.03%	52	2.66%	30	1.53%
Over \$5M	6	0.32%	4	0.51%	4	0.53%	4	0.40%	6	0.41%	0	0.00%	6	0.37%	4	0.24%	8	0.41%	14	0.71%
Total Over \$	204	11.03%	108	13.67%	92	12.14%	88	8.75%	72	4.92%	64	4.44%	78	4.87%	90	5.38%	144	7.35%	130	6.63%
TOTAL MAR	1850	100.00%	790	100.00%	758	100.00%	1006	100.00%	1462	100.00%	1442	100.00%	1602	100.00%	1672	100.00%	1958	100.00%	1962	100.00%

August YTD	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	1274	14.84%	464	10.76%	785	20.64%	1603	36.74%	3784	63.99%	4548	62.06%	4747	60.94%	4639	58.07%	4464	51.18%	4332	45.89%
\$250,000 - \$	4144	48.28%	2093	48.52%	1568	41.23%	1514	34.70%	1249	21.12%	1558	21.26%	1714	22.00%	1853	23.20%	2420	27.75%	2927	31.01%
\$500,000 - \$	1391	16.20%	738	17.11%	555	14.59%	526	12.06%	391	6.61%	510	6.96%	542	6.96%	651	8.15%	776	8.90%	872	9.24%
\$750,000 - \$	666	7.76%	356	8.25%	271	7.13%	212	4.86%	152	2.57%	223	3.04%	236	3.03%	270	3.38%	343	3.93%	413	4.38%
\$1M - \$2M	754	8.78%	433	10.04%	385	10.12%	313	7.17%	212	3.59%	315	4.30%	355	4.56%	387	4.84%	465	5.33%	561	5.94%
\$2M - \$5M	320	3.73%	203	4.71%	200	5.26%	167	3.83%	106	1.79%	149	2.03%	173	2.22%	169	2.12%	218	2.50%	279	2.96%
Over \$5M	35	0.41%	27	0.63%	39	1.03%	28	0.64%	19	0.32%	25	0.34%	23	0.30%	19	0.24%	36	0.41%	55	0.58%
Total Over \$	1109	12.92%	663	15.37%	624	16.41%	508	11.64%	337	5.70%	489	6.67%	551	7.07%	575	7.20%	719	8.24%	895	9.48%
TOTAL MAR	8584	100.00%	4314	100.00%	3803	100.00%	4363	100.00%	5913	100.00%	7328	100.00%	7790	100.00%	7988	100.00%	8722	100.00%	9439	100.00%

August YTD	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	2548	14.84%	928	10.76%	1570	20.64%	3206	36.74%	7568	63.99%	9006	62.06%	9494	60.94%	9278	58.07%	8928	51.18%	8664	45.89%
\$250,000 - \$	8288	48.28%	4186	48.52%	3136	41.23%	3028	34.70%	2498	21.12%	3116	21.26%	3428	22.00%	3706	23.20%	4840	27.75%	5854	31.01%
\$500,000 - \$	2782	16.20%	1476	17.11%	1110	14.59%	1052	12.06%	782	6.61%	1020	6.96%	1084	6.96%	1302	8.15%	1552	8.90%	1744	9.24%
\$750,000 - \$	1332	7.76%	712	8.25%	542	7.13%	424	4.86%	304	2.57%	446	3.04%	472	3.03%	540	3.38%	686	3.93%	826	4.38%
\$1M - \$2M	1508	8.78%	866	10.04%	770	10.12%	626	7.17%	424	3.59%	630	4.30%	710	4.56%	774	4.84%	930	5.33%	1122	5.94%
\$2M - \$5M	640	3.73%	406	4.71%	400	5.26%	334	3.83%	212	1.79%	298	2.03%	346	2.22%	338	2.12%	436	2.50%	558	2.96%
Over \$5M	70	0.41%	54	0.63%	78	1.03%	56	0.64%	38	0.32%	50	0.34%	46	0.30%	38	0.24%	72	0.41%	110	0.58%
Total Over \$	2218	12.92%	1326	15.37%	1248	16.41%	1016	11.64%	674	5.70%	978	6.67%	1102	7.07%	1150	7.20%	1438	8.24%	1770	9.48%
TOTAL MAR	17168	100.00%	8628	100.00%	7606	100.00%	8726	100.00%	11826	100.00%	14656	100.00%	15580	100.00%	15976	100.00%	17444	100.00%	18878	100.00%

2014 NA BN ES YTD Snapshot by Month - Sep

September	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014		
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	
Price Range																					
0 - \$249,999	82	10.07%	54	13.92%	72	23.53%	224	47.06%	453	61.80%	433	66.62%	438	65.08%	435	61.61%	422	50.00%	424	47.80%	
\$250,000 - \$	432	53.07%	207	53.35%	137	44.77%	151	31.72%	174	23.74%	125	19.23%	143	21.25%	164	23.23%	251	29.74%	294	33.15%	
\$500,000 - \$	147	18.06%	46	11.86%	43	14.05%	43	9.03%	47	6.41%	43	6.62%	42	6.24%	60	8.50%	81	9.60%	78	8.79%	
\$750,000 - \$	66	8.11%	25	6.44%	15	4.90%	23	4.83%	17	2.32%	15	2.31%	19	2.82%	18	2.55%	41	4.86%	28	3.16%	
\$1M - \$2M	66	8.11%	23	5.93%	21	6.86%	19	3.99%	25	3.41%	25	3.85%	18	2.67%	22	3.12%	26	3.08%	37	4.17%	
\$2M - \$5M	20	2.46%	30	7.73%	17	5.56%	15	3.15%	16	2.18%	9	1.38%	11	1.63%	6	0.85%	20	2.37%	21	2.37%	
Over \$5M	1	0.12%	3	0.77%	1	0.33%	1	0.21%	1	0.14%	0	0.00%	2	0.30%	1	0.14%	3	0.36%	5	0.56%	
Total Over \$	87	10.69%	56	14.43%	39	12.75%	35	7.35%	42	5.73%	34	5.23%	31	4.61%	29	4.11%	49	5.81%	63	7.10%	
TOTAL MAR	814	100.00%	388	100.00%	306	100.00%	476	100.00%	733	100.00%	650	100.00%	673	100.00%	706	100.00%	844	100.00%	887	100.00%	

September S	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014		
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	
Price Range																					
0 - \$249,999	164	10.07%	108	13.92%	144	23.53%	448	47.06%	906	61.80%	866	66.62%	876	65.08%	870	61.61%	844	50.00%	848	47.80%	
\$250,000 - \$	864	53.07%	414	53.35%	274	44.77%	302	31.72%	348	23.74%	250	19.23%	286	21.25%	328	23.23%	502	29.74%	588	33.15%	
\$500,000 - \$	294	18.06%	92	11.86%	86	14.05%	86	9.03%	94	6.41%	86	6.62%	84	6.24%	120	8.50%	162	9.60%	156	8.79%	
\$750,000 - \$	132	8.11%	50	6.44%	30	4.90%	46	4.83%	34	2.32%	30	2.31%	38	2.82%	36	2.55%	82	4.86%	56	3.16%	
\$1M - \$2M	132	8.11%	46	5.93%	42	6.86%	38	3.99%	50	3.41%	50	3.85%	36	2.67%	44	3.12%	52	3.08%	74	4.17%	
\$2M - \$5M	40	2.46%	60	7.73%	34	5.56%	30	3.15%	32.0	2.18%	18	1.38%	22	1.63%	12	0.85%	40	2.37%	42	2.37%	
Over \$5M	2	0.12%	6	0.77%	2	0.33%	2	0.21%	2	0.14%	0	0.00%	4	0.30%	2	0.14%	6	0.36%	10	0.56%	
Total Over \$	174	10.69%	112	14.43%	78	12.75%	70	7.35%	84	5.73%	68	5.23%	62	4.61%	58	4.11%	98	5.81%	126	7.10%	
TOTAL MAR	1628	100.00%	776	100.00%	612	100.00%	952	100.00%	1466	100.00%	1300	100.00%	1346	100.00%	1412	100.00%	1688	100.00%	1774	100.00%	

September Y	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014		
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	
Price Range																					
0 - \$249,999	1356	14.43%	518	11.02%	857	20.86%	1827	37.76%	4237	63.75%	4981	62.43%	5185	61.27%	5074	58.36%	4886	51.08%	4756	46.06%	
\$250,000 - \$	4576	48.69%	2300	48.92%	1705	41.49%	1665	34.41%	1423	21.41%	1683	21.10%	1857	21.94%	2017	23.20%	2671	27.92%	3221	31.19%	
\$500,000 - \$	1538	16.37%	784	16.67%	598	14.55%	569	11.76%	438	6.59%	553	6.93%	584	6.90%	711	8.18%	857	8.96%	950	9.20%	
\$750,000 - \$	732	7.79%	381	8.10%	286	6.96%	235	4.86%	169	2.54%	238	2.98%	255	3.01%	288	3.31%	384	4.01%	441	4.27%	
\$1M - \$2M	820	8.73%	456	9.70%	406	9.88%	332	6.86%	237	3.57%	340	4.26%	373	4.41%	409	4.70%	491	5.13%	598	5.79%	
\$2M - \$5M	340	3.62%	233	4.96%	217	5.28%	182	3.76%	122	1.84%	158	1.98%	184	2.17%	175	2.01%	238	2.49%	300	2.91%	
Over \$5M	36	0.38%	30	0.64%	40	0.97%	29	0.60%	20	0.30%	25	0.31%	25	0.30%	20	0.23%	39	0.41%	60	0.58%	
Total Over \$	1196	12.73%	719	15.29%	663	16.14%	543	11.22%	379	5.70%	523	6.56%	582	6.88%	604	6.95%	768	8.03%	958	9.28%	
TOTAL MAR	9398	100.00%	4702	100.00%	4109	100.00%	4839	100.00%	6646	100.00%	7978	100.00%	8463	100.00%	8694	100.00%	9566	100.00%	10326	100.00%	

September Y	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014		
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	
Price Range																					
0 - \$249,999	2712	14.43%	1036	11.02%	1714	20.86%	3654	37.76%	8474	63.75%	9962	62.43%	10370	61.27%	10148	58.36%	9772	51.08%	9512	46.06%	
\$250,000 - \$	9152	48.69%	4600	48.92%	3410	41.49%	3330	34.41%	2846	21.41%	3366	21.10%	3714	21.94%	4034	23.20%	5342	27.92%	6442	31.19%	
\$500,000 - \$	3076	16.37%	1568	16.67%	1196	14.55%	1138	11.76%	876	6.59%	1106	6.93%	1168	6.90%	1422	8.18%	1714	8.96%	1900	9.20%	
\$750,000 - \$	1464	7.79%	762	8.10%	572	6.96%	470	4.86%	338	2.54%	476	2.98%	510	3.01%	576	3.31%	768	4.01%	882	4.27%	
\$1M - \$2M	1640	8.73%	912	9.70%	812	9.88%	664	6.86%	474	3.57%	680	4.26%	746	4.41%	818	4.70%	982	5.13%	1196	5.79%	
\$2M - \$5M	680	3.62%	466	4.96%	434	5.28%	364	3.76%	244	1.84%	316	1.98%	368	2.17%	350	2.01%	476	2.49%	600	2.91%	
Over \$5M	72	0.38%	60	0.64%	80	0.97%	58	0.60%	40	0.30%	50	0.31%	50	0.30%	40	0.23%	78	0.41%	120	0.58%	
Total Over \$	2392	12.73%	1438	15.29%	1326	16.14%	1086	11.22%	758	5.70%	1046	6.56%	1164	6.88%	1208	6.95%	1536	8.03%	1916	9.28%	
TOTAL MAR	18796	100.00%	9404	100.00%	8218	100.00%	9678	100.00%	13292	100.00%	15956	100.00%	16926	100.00%	17388	100.00%	19132	100.00%	20652	100.00%	

2014 NA BN ES YTD Snapshot by Month - Oct

October Trm	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	52	9.25%	58	17.42%	91	25.71%	253	51.11%	465	63.09%	385	67.43%	434	67.08%	501	61.32%	396	48.47%	453	45.25%
\$250,000 - \$	296	52.67%	170	51.05%	136	38.42%	136	27.47%	110	19.26%	114	17.62%	114	17.62%	199	24.36%	283	34.64%	351	35.06%
\$500,000 - \$	104	18.51%	39	11.71%	53	14.97%	56	11.31%	52	7.06%	33	5.78%	38	5.87%	58	7.10%	56	6.85%	94	9.39%
\$750,000 - \$	47	8.36%	18	5.41%	26	7.34%	16	3.23%	24	3.26%	10	1.75%	20	3.09%	23	2.82%	34	4.16%	39	3.90%
\$1M - \$2M	36	6.41%	26	7.81%	33	9.32%	22	4.44%	25	3.39%	19	3.33%	28	4.33%	24	2.94%	32	3.92%	42	4.20%
\$2M - \$5M	25	4.45%	19	5.71%	14	3.95%	9	1.82%	12	1.63%	11	1.93%	12	1.85%	11	1.35%	13	1.59%	16	1.60%
Over \$5M	2	0.36%	3	0.90%	1	0.28%	3	0.61%	0	0.00%	3	0.53%	1	0.15%	1	0.12%	3	0.37%	6	0.60%
Total Over \$	63	11.21%	48	14.41%	48	13.56%	34	6.87%	37	5.02%	33	5.78%	41	6.34%	36	4.41%	48	5.88%	64	6.39%
TOTAL MAR	562	100.00%	333	100.00%	354	100.00%	495	100.00%	737	100.00%	571	100.00%	647	100.00%	817	100.00%	817	100.00%	1001	100.00%

October Side	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	104	9.25%	116	17.42%	182	25.71%	506	51.11%	930	63.09%	770	67.43%	868	67.08%	1002	61.32%	792	48.47%	906	45.25%
\$250,000 - \$	592	52.67%	340	51.05%	272	38.42%	272	27.47%	318	21.57%	220	19.26%	228	17.62%	398	24.36%	566	34.64%	702	35.06%
\$500,000 - \$	208	18.51%	78	11.71%	106	14.97%	112	11.31%	104	7.06%	66	5.78%	76	5.87%	116	7.10%	112	6.85%	188	9.39%
\$750,000 - \$	94	8.36%	36	5.41%	52	7.34%	32	3.23%	48	3.26%	20	1.75%	40	3.09%	46	2.82%	68	4.16%	78	3.90%
\$1M - \$2M	72	6.41%	52	7.81%	66	9.32%	44	4.44%	50	3.39%	38	3.33%	56	4.33%	48	2.94%	64	3.92%	84	4.20%
\$2M - \$5M	50	4.45%	38	5.71%	28	3.95%	18	1.82%	24	1.63%	22	1.93%	24	1.85%	22	1.35%	26	1.59%	32	1.60%
Over \$5M	4	0.36%	6	0.90%	2	0.28%	6	0.61%	0	0.00%	6	0.53%	2	0.15%	2	0.12%	6	0.37%	12	0.60%
Total Over \$	126	11.21%	96	14.41%	96	13.56%	68	6.87%	74	5.02%	66	5.78%	82	6.34%	72	4.41%	96	5.88%	128	6.39%
TOTAL MAR	1124	100.00%	666	100.00%	708	100.00%	990	100.00%	1474	100.00%	1142	100.00%	1294	100.00%	1634	100.00%	1634	100.00%	2002	100.00%

October YTD	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014	
	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	1408	14.14%	576	11.44%	948	21.24%	2080	39.00%	4702	63.69%	5366	62.77%	5619	61.68%	5575	58.62%	5282	50.87%	5209	45.99%
\$250,000 - \$	4872	48.92%	2470	49.06%	1841	41.25%	1801	33.76%	1582	21.43%	1793	20.97%	1971	21.64%	2216	23.30%	2954	28.45%	3572	31.54%
\$500,000 - \$	1642	16.49%	823	16.35%	651	14.59%	625	11.72%	490	6.64%	586	6.85%	622	6.83%	769	8.09%	913	8.79%	1044	9.22%
\$750,000 - \$	779	7.82%	399	7.92%	312	6.99%	251	4.71%	193	2.61%	248	2.90%	275	3.02%	311	3.27%	418	4.03%	480	4.24%
\$1M - \$2M	856	8.59%	482	9.57%	439	9.84%	354	6.64%	262	3.55%	359	4.20%	401	4.40%	433	4.55%	523	5.04%	640	5.65%
\$2M - \$5M	365	3.66%	252	5.00%	231	5.18%	191	3.58%	134	1.81%	169	1.96%	196	2.15%	186	1.96%	251	2.42%	316	2.79%
Over \$5M	38	0.38%	33	0.66%	41	0.92%	32	0.60%	20	0.27%	28	0.33%	26	0.29%	21	0.22%	42	0.40%	66	0.58%
Total Over \$	1259	12.64%	767	15.23%	711	15.93%	577	10.82%	416	5.63%	556	6.50%	623	6.84%	640	6.73%	816	7.86%	1022	9.02%
TOTAL MAR	9960	100.00%	5035	100.00%	4463	100.00%	5334	100.00%	7383	100.00%	8549	100.00%	9110	100.00%	9511	100.00%	10383	100.00%	11327	100.00%

October YTD	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014	
	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	2816	14.14%	1152	11.44%	1896	21.24%	4160	39.00%	9404	63.69%	10732	62.77%	11238	61.68%	11150	58.62%	10564	50.87%	10418	45.99%
\$250,000 - \$	9744	48.92%	4940	49.06%	3682	41.25%	3602	33.76%	3164	21.43%	3586	20.97%	3942	21.64%	4432	23.30%	5908	28.45%	7144	31.54%
\$500,000 - \$	3284	16.49%	1646	16.35%	1302	14.59%	1250	11.72%	980	6.64%	1172	6.85%	1244	6.83%	1538	8.09%	1826	8.79%	2088	9.22%
\$750,000 - \$	1558	7.82%	798	7.92%	624	6.99%	502	4.71%	386	2.61%	496	2.90%	550	3.02%	622	3.27%	836	4.03%	960	4.24%
\$1M - \$2M	1712	8.59%	964	9.57%	878	9.84%	708	6.64%	524	3.55%	718	4.20%	802	4.40%	866	4.55%	1046	5.04%	1280	5.65%
\$2M - \$5M	730	3.66%	504	5.00%	462	5.18%	382	3.58%	268	1.81%	338	1.96%	392	2.15%	372	1.96%	502	2.42%	632	2.79%
Over \$5M	76	0.38%	66	0.66%	82	0.92%	64	0.60%	40	0.27%	56	0.33%	52	0.29%	42	0.22%	84	0.40%	132	0.58%
Total Over \$	2518	12.64%	1534	15.23%	1422	15.93%	1154	10.82%	832	5.63%	1112	6.50%	1246	6.84%	1280	6.73%	1632	7.86%	2044	9.02%
TOTAL MAR	19920	100.00%	10070	100.00%	8926	100.00%	10668	100.00%	14766	100.00%	17098	100.00%	18220	100.00%	19022	100.00%	20766	100.00%	22654	100.00%

November Transactions	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	53	7.45%	59	17.66%	85	27.42%	231	60.79%	420	62.13%	404	64.43%	456	68.88%	481	56.92%	397	51.63%	386	46.34%
\$250,000 - \$499,999	394	55.41%	167	50.00%	126	40.65%	86	22.63%	163	24.11%	135	21.53%	113	17.07%	213	25.21%	222	28.87%	267	32.05%
\$500,000 - \$749,999	141	19.83%	41	12.28%	31	10.00%	29	7.63%	36	5.33%	40	6.38%	38	5.74%	58	6.86%	74	9.62%	84	10.08%
\$750,000 - \$999,999	42	5.91%	20	5.99%	23	7.42%	15	3.95%	19	2.81%	16	2.55%	19	2.87%	31	3.67%	34	4.42%	25	3.00%
\$1M - \$2M	62	8.72%	27	8.08%	27	8.71%	10	2.63%	29	4.29%	21	3.35%	25	3.78%	34	4.02%	29	3.77%	45	5.40%
\$2M - \$5M	17	2.39%	17	5.09%	14	4.52%	9	2.37%	7	1.04%	10	1.59%	8	1.21%	25	2.96%	13	1.69%	22	2.64%
Over \$5M	2	0.28%	3	0.90%	4	1.29%	0	0.00%	2	0.30%	1	0.16%	3	0.45%	3	0.36%	0	0.00%	4	0.48%
Total Over \$1M	81	11.39%	47	14.07%	45	14.52%	19	5.00%	38	5.62%	32	5.10%	36	5.44%	62	7.34%	42	5.46%	71	8.52%
TOTAL MARKET Number of Sales	711	100.00%	334	100.00%	310	100.00%	380	100.00%	676	100.00%	627	100.00%	662	100.00%	845	100.00%	769	100.00%	833	100.00%

November Sides	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	106	7.45%	118	17.66%	170	27.42%	462	60.79%	840	62.13%	808	64.43%	912	68.88%	962	56.92%	794	51.63%	772	46.34%
\$250,000 - \$499,999	788	55.41%	334	50.00%	252	40.65%	172	22.63%	270	24.11%	226	21.53%	226	17.07%	426	25.21%	444	28.87%	534	32.05%
\$500,000 - \$749,999	282	19.83%	82	12.28%	62	10.00%	58	7.63%	72	5.33%	80	6.38%	76	5.74%	116	6.86%	148	9.62%	168	10.08%
\$750,000 - \$999,999	84	5.91%	40	5.99%	46	7.42%	30	3.95%	38	2.81%	32	2.55%	38	2.87%	62	3.67%	68	4.42%	50	3.00%
\$1M - \$2M	124	8.72%	54	8.08%	54	8.71%	20	2.63%	58	4.29%	42	3.35%	50	3.78%	68	4.02%	58	3.77%	90	5.40%
\$2M - \$5M	34	2.39%	34	5.09%	28	4.52%	18	2.37%	14	1.04%	20	1.59%	16	1.21%	50	2.96%	26	1.69%	44	2.64%
Over \$5M	4	0.28%	6	0.90%	8	1.29%	0	0.00%	4	0.30%	2	0.16%	6	0.45%	6	0.36%	0	0.00%	8	0.48%
Total Over \$1M	162	11.39%	94	14.07%	90	14.52%	38	5.00%	76	5.62%	64	5.10%	72	5.44%	124	7.34%	84	5.46%	142	8.52%
TOTAL MARKET Number of Sides	1422	100.00%	668	100.00%	620	100.00%	760	100.00%	1352	100.00%	1254	100.00%	1324	100.00%	1690	100.00%	1538	100.00%	1666	100.00%

November YTD Transactions	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	1461	13.69%	635	11.83%	1033	21.64%	2311	40.44%	5122	63.56%	5770	62.88%	6075	62.17%	6056	58.48%	5679	50.92%	5595	46.01%
\$250,000 - \$499,999	5266	49.35%	2637	49.12%	1967	41.21%	1887	33.02%	1745	21.65%	1928	21.01%	2084	21.33%	2429	23.46%	3176	28.48%	3839	31.57%
\$500,000 - \$749,999	1783	16.71%	864	16.09%	682	14.29%	654	11.45%	526	6.53%	626	6.82%	660	6.75%	827	7.99%	987	8.85%	1128	9.28%
\$750,000 - \$999,999	821	7.69%	419	7.80%	335	7.02%	266	4.66%	212	2.63%	264	2.88%	294	3.01%	342	3.30%	452	4.05%	505	4.15%
\$1M - \$2M	918	8.60%	509	9.48%	466	9.76%	364	6.37%	291	3.61%	380	4.14%	426	4.36%	467	4.51%	552	4.95%	685	5.63%
\$2M - \$5M	382	3.58%	269	5.01%	245	5.13%	200	3.50%	141	1.75%	179	1.95%	204	2.09%	211	2.04%	264	2.37%	338	2.78%
Over \$5M	40	0.37%	36	0.67%	45	0.94%	32	0.56%	22	0.27%	29	0.32%	29	0.30%	24	0.23%	42	0.38%	70	0.58%
Total Over \$1M	1340	12.56%	814	15.16%	756	15.84%	596	10.43%	454	5.63%	588	6.41%	659	6.74%	702	6.78%	858	7.69%	1093	8.99%
TOTAL MARKET Number of Sales	10671	100.00%	5369	100.00%	4773	100.00%	5714	100.00%	8059	100.00%	9176	100.00%	9772	100.00%	10356	100.00%	11152	100.00%	12160	100.00%

November YTD Sides	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	2922	13.69%	1270	11.83%	2066	21.64%	4622	40.44%	10244	63.56%	11540	62.88%	12150	62.17%	12112	58.48%	11358	50.92%	11190	46.01%
\$250,000 - \$499,999	10532	49.35%	5274	49.12%	3934	41.21%	3774	33.02%	3490	21.65%	3856	21.01%	4168	21.33%	4858	23.46%	6352	28.48%	7678	31.57%
\$500,000 - \$749,999	3566	16.71%	1728	16.09%	1364	14.29%	1308	11.45%	1052	6.53%	1252	6.82%	1320	6.75%	1654	7.99%	1974	8.85%	2256	9.28%
\$750,000 - \$999,999	1642	7.69%	838	7.80%	670	7.02%	532	4.66%	424	2.63%	528	2.88%	588	3.01%	684	3.30%	904	4.05%	1010	4.15%
\$1M - \$2M	1836	8.60%	1018	9.48%	932	9.76%	728	6.37%	582	3.61%	760	4.14%	852	4.36%	934	4.51%	1104	4.95%	1370	5.63%
\$2M - \$5M	764	3.58%	538	5.01%	490	5.13%	400	3.50%	282	1.75%	358	1.95%	408	2.09%	422	2.04%	528	2.37%	676	2.78%
Over \$5M	80	0.37%	72	0.67%	90	0.94%	64	0.56%	44	0.27%	58	0.32%	58	0.30%	48	0.23%	84	0.38%	140	0.58%
Total Over \$1M	2680	12.56%	1628	15.16%	1512	15.84%	1192	10.43%	908	5.63%	1176	6.41%	1318	6.74%	1404	6.78%	1716	7.69%	2186	8.99%
TOTAL MARKET Number of Sides	21342	100.00%	10738	100.00%	9546	100.00%	11428	100.00%	16118	100.00%	18352	100.00%	19544	100.00%	20712	100.00%	22304	100.00%	24320	100.00%

December Transactions	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	54	9.59%	70	17.81%	97	25.66%	313	60.42%	490	61.25%	499	63.08%	447	61.91%	512	55.71%	391	45.20%	452	40.68%
\$250,000 - \$499,999	271	48.13%	182	46.31%	154	40.74%	120	23.17%	180	22.50%	176	22.25%	156	21.61%	217	23.61%	274	31.68%	424	38.16%
\$500,000 - \$749,999	120	21.31%	55	13.99%	49	12.96%	36	6.95%	59	7.38%	51	6.45%	50	6.93%	87	9.47%	93	10.75%	108	9.72%
\$750,000 - \$999,999	41	7.28%	25	6.36%	29	7.67%	16	3.09%	27	3.38%	23	2.91%	22	3.05%	37	4.03%	41	4.74%	36	3.24%
\$1M - \$2M	62	11.01%	39	9.92%	34	8.99%	21	4.05%	28	3.50%	27	3.41%	34	4.71%	48	5.22%	45	5.20%	60	5.40%
\$2M - \$5M	11	1.95%	20	5.09%	10	2.65%	12	2.32%	15	1.88%	12	1.52%	11	1.52%	16	1.74%	20	2.31%	28	2.52%
Over \$5M	4	0.71%	2	0.51%	5	1.32%	0	0.00%	1	0.13%	3	0.38%	2	0.28%	2	0.22%	1	0.12%	3	0.27%
Total Over \$1M	77	13.68%	61	15.52%	49	12.96%	33	6.37%	44	5.50%	42	5.31%	47	6.51%	66	7.18%	66	7.63%	91	8.19%
TOTAL MARKET Number of Sales	563	100.00%	393	100.00%	378	100.00%	518	100.00%	800	100.00%	791	100.00%	722	100.00%	919	100.00%	865	100.00%	1111	100.00%

December Sides	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	108	9.59%	140	17.81%	194	25.66%	626	60.42%	980	61.25%	998	63.08%	894	61.91%	1024	55.71%	782	45.20%	904	40.68%
\$250,000 - \$499,999	542	48.13%	364	46.31%	308	40.74%	240	23.17%	360	22.50%	352	22.25%	312	21.61%	434	23.61%	548	31.68%	848	38.16%
\$500,000 - \$749,999	240	21.31%	110	13.99%	98	12.96%	72	6.95%	118	7.38%	102	6.45%	100	6.93%	174	9.47%	186	10.75%	216	9.72%
\$750,000 - \$999,999	82	7.28%	50	6.36%	58	7.67%	32	3.09%	54	3.38%	46	2.91%	44	3.05%	74	4.03%	82	4.74%	72	3.24%
\$1M - \$2M	124	11.01%	78	9.92%	68	8.99%	42	4.05%	56	3.50%	54	3.41%	68	4.71%	96	5.22%	90	5.20%	120	5.40%
\$2M - \$5M	22	1.95%	40	5.09%	20	2.65%	24	2.32%	30	1.88%	24	1.52%	22	1.52%	32	1.74%	40	2.31%	56	2.52%
Over \$5M	8	0.71%	4	0.51%	10	1.32%	0	0.00%	2	0.13%	6	0.38%	4	0.28%	4	0.22%	2	0.12%	6	0.27%
Total Over \$1M	154	13.68%	122	15.52%	98	12.96%	66	6.37%	88	5.50%	84	5.31%	94	6.51%	132	7.18%	132	7.63%	182	8.19%
TOTAL MARKET Number of Sides	1126	100.00%	786	100.00%	756	100.00%	1036	100.00%	1600	100.00%	1582	100.00%	1444	100.00%	1838	100.00%	1730	100.00%	2222	100.00%

December YTD Transactions	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	1515	13.49%	705	12.24%	1130	21.94%	2624	42.11%	5612	63.35%	6269	62.90%	6522	62.15%	6568	58.25%	6070	50.51%	6047	45.57%
\$250,000 - \$499,999	5537	49.29%	2819	48.92%	2121	41.18%	2007	32.20%	1925	21.73%	2104	21.11%	2240	21.35%	2646	23.47%	3450	28.71%	4263	32.12%
\$500,000 - \$749,999	1903	16.94%	919	15.95%	731	14.19%	690	11.07%	585	6.60%	677	6.79%	710	6.77%	914	8.11%	1080	8.99%	1236	9.31%
\$750,000 - \$999,999	862	7.67%	444	7.71%	364	7.07%	282	4.53%	239	2.70%	287	2.88%	316	3.01%	379	3.36%	493	4.10%	541	4.08%
\$1M - \$2M	980	8.72%	548	9.51%	500	9.71%	385	6.18%	319	3.60%	407	4.08%	460	4.38%	515	4.57%	597	4.97%	745	5.61%
\$2M - \$5M	393	3.50%	289	5.02%	255	4.95%	212	3.40%	156	1.76%	191	1.92%	215	2.05%	227	2.01%	284	2.36%	366	2.76%
Over \$5M	44	0.39%	38	0.66%	50	0.97%	32	0.51%	23	0.26%	32	0.32%	31	0.30%	26	0.23%	43	0.36%	73	0.55%
Total Over \$1M	1417	12.61%	875	15.19%	805	15.63%	629	10.09%	498	5.62%	630	6.32%	706	6.73%	768	6.81%	924	7.69%	1184	8.92%
TOTAL MARKET Number of Sales	11234	100.00%	5762	100.00%	5151	100.00%	6232	100.00%	8859	100.00%	9967	100.00%	10494	100.00%	11275	100.00%	12017	100.00%	13271	100.00%

December YTD Sides	2005		2006		2007		2008		2009		2010		2011		2012		2013		2014	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	3030	13.49%	1410	12.24%	2260	21.94%	5248	42.11%	11224	63.35%	12538	62.90%	13044	62.15%	13136	58.25%	12140	50.51%	12094	45.57%
\$250,000 - \$499,999	11074	49.29%	5638	48.92%	4242	41.18%	4014	32.20%	3850	21.73%	4208	21.11%	4480	21.35%	5292	23.47%	6900	28.71%	8526	32.12%
\$500,000 - \$749,999	3806	16.94%	1838	15.95%	1462	14.19%	1380	11.07%	1170	6.60%	1354	6.79%	1420	6.77%	1828	8.11%	2160	8.99%	2472	9.31%
\$750,000 - \$999,999	1724	7.67%	888	7.71%	728	7.07%	564	4.53%	478	2.70%	574	2.88%	632	3.01%	758	3.36%	986	4.10%	1082	4.08%
\$1M - \$2M	1960	8.72%	1096	9.51%	1000	9.71%	770	6.18%	638	3.60%	814	4.08%	920	4.38%	1030	4.57%	1194	4.97%	1490	5.61%
\$2M - \$5M	786	3.50%	578	5.02%	510	4.95%	424	3.40%	312	1.76%	382	1.92%	430	2.05%	454	2.01%	568	2.36%	732	2.76%
Over \$5M	88	0.39%	76	0.66%	100	0.97%	64	0.51%	46	0.26%	64	0.32%	62	0.30%	52	0.23%	86	0.36%	146	0.55%
Total Over \$1M	2834	12.61%	1750	15.19%	1610	15.63%	1258	10.09%	996	5.62%	1260	6.32%	1412	6.73%	1536	6.81%	1848	7.69%	2368	8.92%
TOTAL MARKET Number of Sides	22468	100.00%	11524	100.00%	10302	100.00%	12464	100.00%	17718	100.00%	19934	100.00%	20988	100.00%	22550	100.00%	24034	100.00%	26542	100.00%

2014 NA-BN-ES Price Categories
Twelve Month Rolling Average Report 0-250

12 Month Rolling Average Report - Sales Between \$0 - \$249,999 - Naples and Bonita Sales Reported By NABOR														
	# Sales	Total List Price	Total Sold Volume	List/Sell Ratio	YTD Median	Average Sales Price	Total DOM	Total 12 month DOM	Average DOM		Preceding 12 Month Rolling Total	Preceding 12 Month ASP	Preceding 12 Month Sales Count	12 Month Av. DOM
Jan-13	400	\$62,701,425	\$59,545,866	94.97%	\$ 147,000	\$148,865	54256	967,268	136		\$934,787,084	\$143,328	6522	148
Feb-13	503	\$80,326,017	\$75,795,380	94.36%	\$ 150,000	\$150,687	69763	968,295	139		\$937,474,014	\$144,182	6502	149
Mar-13	548	\$88,924,665	\$84,340,110	94.84%	\$ 151,000	\$153,905	73239	943,505	134		\$925,838,481	\$145,116	6380	148
Apr-13	736	\$119,157,715	\$112,684,556	94.57%	\$ 151,000	\$153,104	101181	930,053	137		\$936,034,860	\$146,233	6401	145
May-13	684	\$110,788,460	\$105,254,912	95.01%	\$ 152,000	\$153,881	94789	913,306	139		\$938,803,522	\$146,895	6391	143
Jun-13	523	\$85,311,566	\$81,397,375	95.41%	\$ 153,900	\$155,636	75356	901,723	144		\$933,239,426	\$147,898	6310	143
Jul-13	545	\$88,487,684	\$84,820,119	95.86%	\$ 154,000	\$155,633	69186	897,389	127		\$953,895,839	\$149,256	6391	140
Aug-13	525	\$88,058,462	\$84,087,722	95.49%	\$ 155,000	\$160,167	68518	892,199	131		\$963,168,117	\$150,660	6393	140
Sep-13	422	\$69,977,571	\$66,540,343	95.09%	\$ 155,000	\$157,679	37276	863,175	88		\$969,776,863	\$152,003	6380	135
Oct-13	396	\$66,742,107	\$64,166,401	96.14%	\$ 155,000	\$162,036	38969	828,938	98		\$963,577,303	\$153,558	6275	132
Nov-13	397	\$67,557,047	\$64,629,843	95.67%	\$ 155,100	\$162,796	27848	785,868	70		\$958,068,455	\$154,752	6191	127
Dec-13	391	\$65,812,588	\$62,653,476	95.20%	\$ 156,643	\$160,239	26552	736,933	68		\$945,916,103	\$155,835	6070	121
Jan-14	439	\$72,348,067	\$69,181,399	95.62%	\$ 147,000	\$157,589	32643	715,320	74		\$955,551,636	\$156,417	6109	117
Feb-14	443	\$74,078,837	\$70,443,517	95.09%	\$ 150,000	\$159,015	33027	678,584	75		\$950,199,773	\$157,084	6049	112
Mar-14	614	\$103,427,185	\$98,650,019	95.38%	\$ 151,000	\$160,668	47642	652,987	78		\$964,509,682	\$157,728	6115	107
Apr-14	708	\$122,271,440	\$116,709,201	95.45%	\$ 151,000	\$164,844	55608	607,414	79		\$968,534,327	\$159,115	6087	100
May-14	662	\$113,227,407	\$107,975,050	95.36%	\$ 152,000	\$163,104	47249	559,874	71		\$971,254,465	\$160,141	6065	92
Jun-14	543	\$94,416,463	\$90,215,460	95.55%	\$ 153,900	\$166,143	39071	523,589	72		\$980,072,550	\$161,064	6085	86
Jul-14	465	\$80,283,727	\$77,086,967	96.02%	\$ 154,000	\$165,778	27976	482,379	60		\$972,339,398	\$161,922	6005	80
Aug-14	458	\$79,840,532	\$77,051,586	96.51%	\$ 155,000	\$168,235	28249	442,110	62		\$965,303,262	\$162,564	5938	74
Sep-14	424	\$72,538,475	\$69,884,573	96.34%	\$ 155,000	\$164,822	24696	429,530	58		\$968,647,492	\$163,072	5940	72
Oct-14	453	\$79,285,933	\$75,950,013	95.79%	\$ 155,000	\$167,660	26175	416,736	58		\$980,431,104	\$163,487	5997	69
Nov-14	386	\$68,151,610	\$65,603,130	96.26%	\$ 155,100	\$169,956	23591	412,479	61		\$981,404,391	\$163,950	5986	69
Dec-14	452	\$80,590,623	\$77,348,446	95.98%	\$ 156,643	\$171,125	27027	412,954	60		\$996,099,361	\$164,726	6047	68

2014 NA-BN-ES Price Categories
Twelve Month Rolling Average Report 250-500

12 Month Rolling Average Report - Sales Between \$250,000 - \$499,999 - Naples and Bonita Sales Reported By NABOR													
	# Sales	Total List Price	Total Sold Volume	List/Sell Ratio	YTD Median	Average Sales Price	Total DOM	Total 12 month DOM	Average DOM	Preceding 12 Month Rolling Total	Preceding 12 Month ASP	Preceding 12 Month Sales Count	12 Month Av. DOM
Jan-13	190	\$ 69,148,884	\$65,393,557	94.57%	\$335,000	\$344,177	33399	487,028	176	\$918,821,505	\$342,716	2681	182
Feb-13	239	\$ 87,360,010	\$82,166,656	94.06%	\$330,000	\$343,794	39990	493,225	167	\$942,477,708	\$342,719	2750	179
Mar-13	334	\$ 119,512,926	\$113,267,659	94.77%	\$328,000	\$339,125	54394	496,445	163	\$957,927,389	\$341,751	2803	177
Apr-13	424	\$ 156,232,946	\$148,502,075	95.05%	\$335,000	\$350,241	63489	508,412	150	\$1,005,600,601	\$343,443	2928	174
May-13	351	\$ 130,377,770	\$123,442,813	94.68%	\$335,000	\$351,689	54468	509,757	155	\$1,029,326,245	\$344,833	2985	171
Jun-13	343	\$ 126,242,880	\$119,929,568	95.00%	\$335,000	\$349,649	52635	505,108	153	\$1,048,614,280	\$345,052	3039	166
Jul-13	268	\$ 94,268,524	\$89,819,678	95.28%	\$335,000	\$335,148	43692	518,206	163	\$1,079,644,596	\$344,604	3133	165
Aug-13	271	\$ 97,836,905	\$93,262,586	95.32%	\$335,000	\$344,142	41131	524,297	152	\$1,108,349,935	\$344,958	3213	163
Sep-13	251	\$ 89,970,947	\$85,832,794	95.40%	\$335,000	\$341,963	29169	523,001	116	\$1,138,157,157	\$344,896	3300	158
Oct-13	283	\$ 100,487,337	\$95,763,236	95.30%	\$335,000	\$338,386	28708	518,178	101	\$1,164,438,258	\$344,101	3384	153
Nov-13	222	\$ 80,826,044	\$77,256,437	95.58%	\$335,000	\$348,002	21123	501,239	95	\$1,168,791,031	\$344,471	3393	148
Dec-13	274	\$ 99,478,021	\$94,613,084	95.11%	\$335,000	\$345,303	24292	486,490	89	\$1,189,250,143	\$344,710	3450	141
Jan-14	278	\$ 100,160,116	\$95,517,717	95.37%	\$0	\$343,589	22844	475,935	82	\$1,219,374,303	\$344,651	3538	135
Feb-14	281	\$ 100,325,783	\$96,019,421	95.71%	\$332,500	\$341,706	25201	461,146	90	\$1,233,227,068	\$344,477	3580	129
Mar-14	410	\$ 144,240,842	\$137,765,557	95.51%	\$325,000	\$336,014	35161	441,913	86	\$1,257,724,966	\$344,017	3656	121
Apr-14	450	\$ 163,004,776	\$156,381,801	95.94%	\$329,000	\$347,515	40830	419,254	91	\$1,265,604,692	\$343,728	3682	114
May-14	410	\$ 149,918,191	\$142,943,814	95.35%	\$330,000	\$348,643	37033	401,819	90	\$1,285,105,693	\$343,519	3741	107
Jun-14	409	\$ 150,629,649	\$144,064,304	95.64%	\$334,000	\$352,235	39575	388,759	97	\$1,309,240,429	\$343,903	3807	102
Jul-14	366	\$ 130,646,764	\$125,210,913	95.84%	\$333,000	\$342,106	28484	373,551	78	\$1,344,631,664	\$344,336	3905	96
Aug-14	323	\$ 116,849,068	\$111,805,341	95.68%	\$333,000	\$346,147	26192	358,612	81	\$1,363,174,419	\$344,497	3957	91
Sep-14	294	\$ 103,392,302	\$98,862,943	95.62%	\$330,192	\$336,269	20771	350,214	71	\$1,376,204,568	\$344,051	4000	88
Oct-14	351	\$ 124,552,278	\$119,301,733	95.78%	\$330,000	\$339,891	24531	346,037	70	\$1,399,743,065	\$344,086	4068	85
Nov-14	267	\$ 95,596,876	\$91,430,175	95.64%	\$330,000	\$342,435	18629	343,543	70	\$1,413,916,803	\$343,768	4113	84
Dec-14	424	\$ 153,964,835	\$147,929,254	96.08%	\$330,000	\$348,890	33506	352,757	79	\$1,467,232,973	\$344,179	4263	83

2014 NA-BN-ES Price Categories
Twelve Month Rolling Average Report 500-750

12 Month Rolling Average Report - Sales Between \$500,000 - \$749,999 - Naples and Bonita Sales Reported By NABOR													
	# Sales	Total List Price	Total Sold Volume	List/Sell Ratio	YTD Median	Average Sales Price	Tot DOM	12 Mnth Total DOM	Average DOM	Preceding 12 Month Rolling Total	Preceding 12 Month ASP	Preceding 12 Month Sales Count	12 Month Av. DOM
Jan-13	61	\$38,804,725	\$36,709,730	94.60%	\$588,250	\$601,799	11,058	183,390	181	\$555,120,765	\$601,431	923	199
Feb-13	70	\$44,009,099	\$41,468,425	94.23%	\$585,000	\$592,406	14,430	183,750	206	\$551,303,690	\$600,549	918	200
Mar-13	101	\$64,648,883	\$60,859,863	94.14%	\$588,250	\$602,573	17,480	177,246	173	\$542,408,838	\$601,340	902	197
Apr-13	142	\$89,677,821	\$84,937,629	94.71%	\$595,000	\$598,152	25,704	178,097	181	\$561,112,867	\$599,480	936	190
May-13	128	\$82,446,914	\$78,079,750	94.70%	\$595,000	\$609,998	23,912	183,826	187	\$582,367,161	\$600,998	969	190
Jun-13	111	\$71,344,536	\$67,569,320	94.71%	\$597,500	\$608,733	20,321	190,683	183	\$599,551,416	\$601,959	996	191
Jul-13	84	\$52,645,656	\$49,935,545	94.85%	\$595,000	\$594,471	16,958	196,299	202	\$612,910,490	\$601,482	1019	193
Aug-13	79	\$49,488,556	\$46,583,947	94.13%	\$595,000	\$589,670	16,347	200,827	207	\$623,761,879	\$600,348	1039	193
Sep-13	81	\$51,981,104	\$49,047,187	94.36%	\$595,000	\$605,521	12,315	199,752	152	\$636,124,851	\$600,118	1060	188
Oct-13	56	\$36,220,572	\$34,174,900	94.35%	\$593,000	\$610,266	9,398	196,243	168	\$636,247,339	\$601,368	1058	185
Nov-13	74	\$47,139,276	\$44,513,879	94.43%	\$590,000	\$601,539	9,804	193,714	132	\$645,378,863	\$600,911	1074	180
Dec-13	93	\$58,457,797	\$55,438,378	94.83%	\$595,000	\$596,112	10,799	188,526	116	\$649,318,553	\$601,221	1080	175
Jan-14	85	\$53,827,906	\$51,294,850	95.29%	\$600,000	\$603,469	10,990	188,458	129	\$663,903,673	\$601,362	1104	171
Feb-14	79	\$50,608,844	\$48,229,287	95.30%	\$600,000	\$610,497	8,249	182,277	104	\$670,664,535	\$602,574	1113	164
Mar-14	140	\$87,962,281	\$83,844,565	95.32%	\$600,000	\$598,890	17,758	182,555	127	\$693,649,237	\$602,126	1152	158
Apr-14	131	\$82,461,911	\$78,969,277	95.76%	\$599,000	\$602,819	13,961	170,812	107	\$687,680,885	\$602,700	1141	150
May-14	144	\$90,689,306	\$86,919,617	95.84%	\$599,000	\$603,608	16,738	163,638	116	\$696,520,752	\$602,006	1157	141
Jun-14	130	\$81,476,344	\$77,643,236	95.30%	\$599,000	\$597,256	12,350	155,667	95	\$706,594,668	\$600,846	1176	132
Jul-14	71	\$43,943,710	\$42,243,131	96.13%	\$595,000	\$594,974	8,986	147,695	127	\$698,902,254	\$600,948	1163	127
Aug-14	92	\$57,522,533	\$54,841,121	95.34%	\$590,000	\$596,099	10,961	142,309	119	\$707,159,428	\$601,326	1176	121
Sep-14	78	\$49,226,734	\$46,965,984	95.41%	\$590,000	\$602,128	8,976	138,970	115	\$705,078,225	\$601,090	1173	118
Oct-14	94	\$59,218,930	\$56,708,704	95.76%	\$590,000	\$603,284	8,281	137,853	88	\$727,612,029	\$600,836	1211	114
Nov-14	84	\$51,518,524	\$49,261,610	95.62%	\$588,250	\$586,448	11,201	139,250	133	\$732,359,760	\$599,803	1221	114
Dec-14	108	\$66,909,887	\$63,651,676	95.13%	\$585,000	\$589,367	12,088	140,539	112	\$740,573,058	\$599,169	1236	114

2014 NA-BN-ES Price Categories
Twelve Month Rolling Average Report 750-1M

12 Month Rolling Average Report - Sales Between \$750,000 - \$999,999 - Naples and Bonita Sales Reported By NABOR													
	# Sales	Total List Price	Total Sold Volume	List/Sell Ratio	YTD Median	Average Sales Price	Total DOM	Total 12 month DOM	Average DOM	Preceding 12 Month Rolling Total	Preceding 12 Month ASP	Preceding 12 Month Sales Count	12 Month Av. DOM
Jan-13	27	\$25,861,787	\$23,862,500	92.27%	\$ 877,500	\$883,796	5,556	84,749	206	\$332,033,906	\$860,191	386	220
Feb-13	33	\$29,716,730	\$27,842,945	93.69%	\$ 855,000	\$843,726	6,650	86,468	202	\$344,423,767	\$858,912	401	216
Mar-13	40	\$36,773,789	\$34,587,709	94.06%	\$ 850,000	\$864,693	9,457	85,286	236	\$338,655,091	\$861,718	393	217
Apr-13	60	\$55,455,425	\$51,592,001	93.03%	\$ 855,000	\$859,867	12,057	88,403	201	\$349,691,472	\$861,309	406	218
May-13	71	\$67,127,750	\$62,211,500	92.68%	\$ 855,000	\$876,218	15,570	89,659	219	\$362,638,227	\$861,373	421	213
Jun-13	39	\$34,806,187	\$32,759,043	94.12%	\$ 855,000	\$839,975	8,135	90,985	209	\$365,828,925	\$858,753	426	214
Jul-13	41	\$38,247,081	\$35,578,948	93.02%	\$ 855,000	\$867,779	7,531	91,487	184	\$376,713,646	\$860,077	438	209
Aug-13	32	\$28,129,000	\$26,720,900	94.99%	\$ 850,000	\$835,028	6,456	94,443	202	\$388,379,901	\$859,248	452	209
Sep-13	41	\$36,748,953	\$35,095,762	95.50%	\$ 850,000	\$855,994	7,144	97,586	174	\$408,409,663	\$859,810	475	205
Oct-13	34	\$31,487,999	\$29,968,040	95.17%	\$ 850,000	\$881,413	4,373	96,762	129	\$418,552,953	\$861,220	486	199
Nov-13	34	\$30,389,968	\$28,420,207	93.52%	\$ 850,000	\$835,888	6,435	97,416	189	\$420,430,660	\$859,776	489	199
Dec-13	41	\$37,264,137	\$35,359,212	94.89%	\$ 850,000	\$862,420	5,115	94,479	125	\$423,998,767	\$860,038	493	192
Jan-14	33	\$30,848,765	\$28,593,000	92.69%	\$ 853,000	\$866,455	3,523	92,446	107	\$428,729,267	\$859,177	499	185
Feb-14	43	\$38,778,085	\$36,743,450	94.75%	\$ 852,750	\$854,499	5,774	91,570	134	\$437,629,772	\$859,783	509	180
Mar-14	58	\$51,996,499	\$48,673,900	93.61%	\$ 849,500	\$839,205	8,763	90,876	151	\$451,715,963	\$857,146	527	172
Apr-14	69	\$61,680,790	\$57,924,830	93.91%	\$ 845,000	\$839,490	8,209	87,028	119	\$458,048,792	\$854,569	536	162
May-14	79	\$72,368,173	\$68,499,702	94.65%	\$ 850,000	\$867,085	9,232	80,690	117	\$464,336,994	\$853,561	544	148
Jun-14	53	\$47,377,565	\$44,967,226	94.91%	\$ 847,500	\$848,438	4,818	77,373	91	\$476,545,177	\$854,024	558	139
Jul-14	35	\$32,477,599	\$31,120,484	95.82%	\$ 850,000	\$889,157	4,818	74,660	138	\$472,086,713	\$855,230	552	135
Aug-14	43	\$39,571,273	\$37,494,877	94.75%	\$ 850,000	\$871,974	5,712	73,916	133	\$482,860,690	\$857,657	563	131
Sep-14	28	\$25,303,099	\$23,878,000	94.37%	\$ 850,000	\$852,786	2,501	69,273	89	\$471,642,928	\$857,533	550	126
Oct-14	39	\$34,234,680	\$32,775,501	95.74%	\$ 850,000	\$840,397	4,131	69,031	106	\$474,450,389	\$854,866	555	124
Nov-14	25	\$21,924,144	\$21,355,900	97.41%	\$ 850,000	\$854,236	3,578	66,174	143	\$467,386,082	\$856,018	546	121
Dec-14	36	\$32,529,450	\$30,858,183	94.86%	\$ 850,000	\$857,172	4,952	66,011	138	\$462,885,053	\$855,610	541	122

2014 NA-BN-ES Price Categories
Twelve Month Rolling Average Report Over1M

12 Month Rolling Average Report - Sales in Excess of \$1 M - Naples and Bonita Sales Reported By NABOR													
	# Sales	Total List Price	Total Sold Volume	List/Sell Ratio	YTD Median	Average Sales Price	Total DOM	12 Month DOM	Average DOM	Preceding 12 Month Rolling Total	Preceding 12 Month ASP	Preceding 12 Month Sales Count	12 Month Av. DOM
Jan-13	45	\$ 99,006,400	\$ 91,365,149	92.28%	\$ 1,590,000	\$ 2,030,337	9,497	192,511	211	\$ 1,591,121,437	\$ 2,063,711	771	250
Feb-13	66	\$ 139,512,701	\$ 127,873,720	91.66%	\$ 1,695,000	\$ 1,937,481	16,119	196,581	244	\$ 1,612,113,232	\$ 2,053,647	785	250
Mar-13	90	\$ 222,988,246	\$ 203,445,696	91.24%	\$ 1,633,125	\$ 2,260,508	17,943	196,536	199	\$ 1,660,342,696	\$ 2,080,630	798	246
Apr-13	127	\$ 285,403,597	\$ 262,926,232	92.12%	\$ 1,696,250	\$ 2,070,285	28,692	199,512	226	\$ 1,721,056,333	\$ 2,103,981	818	244
May-13	142	\$ 330,413,903	\$ 307,639,600	93.11%	\$ 1,610,000	\$ 2,166,476	30,750	195,814	217	\$ 1,759,817,553	\$ 2,105,045	836	234
Jun-13	105	\$ 234,650,974	\$ 215,826,103	91.98%	\$ 1,600,000	\$ 2,055,487	23,375	197,265	223	\$ 1,819,183,481	\$ 2,112,873	861	229
Jul-13	72	\$ 180,752,396	\$ 169,671,852	93.87%	\$ 1,600,000	\$ 2,356,554	15,250	198,383	212	\$ 1,892,924,096	\$ 2,138,897	885	224
Aug-13	72	\$ 190,937,897	\$ 174,473,269	91.38%	\$ 1,600,000	\$ 2,423,240	15,795	203,880	219	\$ 1,966,468,095	\$ 2,156,215	912	224
Sep-13	49	\$ 127,766,095	\$ 118,961,440	93.11%	\$ 1,600,000	\$ 2,427,784	8,682	205,899	177	\$ 2,030,173,035	\$ 2,178,297	932	221
Oct-13	48	\$ 114,758,273	\$ 107,273,395	93.48%	\$ 1,600,000	\$ 2,234,862	9,192	204,175	192	\$ 2,064,977,431	\$ 2,187,476	944	216
Nov-13	42	\$ 77,519,765	\$ 72,517,531	93.55%	\$ 1,600,000	\$ 1,726,608	7,520	194,406	179	\$ 1,979,424,135	\$ 2,142,234	924	210
Dec-13	66	\$ 133,873,618	\$ 123,191,000	92.02%	\$ 1,600,000	\$ 1,866,530	13,709	196,524	208	\$ 1,975,164,987	\$ 2,137,624	924	213
Jan-14	88	\$ 228,135,325	\$ 213,268,510	93.48%	\$ 1,767,500	\$ 2,423,506	16,165	203,192	184	\$ 2,097,068,348	\$ 2,168,633	967	210
Feb-14	97	\$ 254,729,299	\$ 235,280,629	92.36%	\$ 1,825,000	\$ 2,425,573	13,923	200,996	144	\$ 2,204,475,257	\$ 2,208,893	998	201
Mar-14	127	\$ 251,758,847	\$ 235,970,354	93.73%	\$ 1,675,000	\$ 1,858,034	17,961	201,014	141	\$ 2,236,999,915	\$ 2,161,353	1035	194
Apr-14	172	\$ 381,729,715	\$ 355,463,580	93.12%	\$ 1,677,000	\$ 2,066,649	22,930	195,252	133	\$ 2,329,537,263	\$ 2,156,979	1080	181
May-14	162	\$ 388,063,815	\$ 364,711,433	93.98%	\$ 1,700,000	\$ 2,251,305	27,181	191,683	168	\$ 2,386,609,096	\$ 2,169,645	1100	174
Jun-14	116	\$ 264,574,160	\$ 247,374,582	93.50%	\$ 1,675,000	\$ 2,132,540	17,310	185,618	149	\$ 2,418,157,575	\$ 2,176,559	1111	167
Jul-14	68	\$ 175,128,883	\$ 161,369,285	92.14%	\$ 1,650,000	\$ 2,373,078	8,800	179,168	129	\$ 2,409,855,008	\$ 2,176,924	1107	162
Aug-14	65	\$ 165,444,941	\$ 153,851,911	92.99%	\$ 1,650,000	\$ 2,366,952	8,818	172,191	136	\$ 2,389,233,650	\$ 2,172,031	1100	157
Sep-14	63	\$ 154,559,227	\$ 142,241,650	92.03%	\$ 1,650,000	\$ 2,257,804	8,154	171,663	129	\$ 2,412,513,860	\$ 2,165,632	1114	154
Oct-14	64	\$ 176,560,470	\$ 165,458,410	93.71%	\$ 1,650,000	\$ 2,585,288	10,055	172,526	157	\$ 2,470,698,875	\$ 2,186,459	1130	153
Nov-14	71	\$ 169,059,255	\$ 158,141,850	93.54%	\$ 1,650,000	\$ 2,227,350	8,502	173,508	120	\$ 2,556,323,194	\$ 2,205,628	1159	150
Dec-14	91	\$ 211,553,707	\$ 196,119,113	92.70%	\$ 1,650,000	\$ 2,155,155	13,343	173,142	147	\$ 2,629,251,307	\$ 2,220,651	1184	146

2014 NA-BN-ES RT Summary - Dec

December Annual Rolling Totals Summary - Sales from \$0 - \$249,999

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	1515	705	1130	2624	5612	6269	6522	6568	6070	6047
Total List Price	\$ 315,197,702	\$ 144,096,269	\$ 232,785,084	\$ 472,951,076	\$ 785,796,881	\$ 885,023,166	\$ 929,741,843	\$ 991,825,314	\$ 993,845,307	\$ 1,040,460,299
Told Sold Volume	\$ 306,854,970	\$ 135,752,539	\$ 212,108,227	\$ 431,020,516	\$ 731,491,847	\$ 829,064,826	\$ 869,115,593	\$ 935,719,801	\$ 945,916,103	\$ 996,099,361
List / Sell Ratio	97.35%	94.21%	91.12%	91.13%	93.09%	93.68%	93.48%	94.34%	95.18%	95.74%
Average Sales Price	\$202,545	\$192,557	\$187,706	\$164,261	\$130,344	\$132,248	\$133,259	\$142,466	\$155,835	\$164,726
Average Days on Market	86	121	177	150	132	146	152	150	121	68
% Volume Compared to Previous Year	44.30%	44.24%	156.25%	203.21%	169.71%	113.34%	104.83%	107.66%	101.09%	105.31%
% ASP Compared to Previous Year	120.23%	95.07%	97.48%	87.51%	79.35%	101.46%	100.76%	106.91%	109.38%	105.71%

December Annual Rolling Totals Summary - Sales from \$250,000 - \$499,999

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	5537	2819	2121	2007	1925	2104	2240	2646	3450	4263
Total List Price	\$ 2,023,508,495	\$ 1,051,565,125	\$ 790,135,166	\$ 758,923,833	\$ 719,818,297	\$ 783,109,693	\$ 842,927,431	\$ 971,133,685	\$ 1,251,743,194	\$ 1,533,281,480
Told Sold Volume	\$ 1,976,956,319	\$ 1,005,139,561	\$ 732,414,838	\$ 691,599,671	\$ 656,159,765	\$ 722,625,124	\$ 778,452,536	\$ 907,578,552	\$ 1,189,250,143	\$ 1,467,232,973
List / Sell Ratio	97.70%	95.59%	92.69%	91.13%	91.16%	92.28%	92.35%	93.46%	95.01%	95.69%
Average Sales Price	\$357,044	\$356,559	\$345,316	\$344,594	\$340,862	\$343,453	\$347,523	\$343,000	\$344,710	\$344,179
Average Days on Market	89	122	170	187	195	185	185	181	141	83
% Volume Compared to Previous Year	301.45%	50.84%	72.87%	94.43%	94.88%	110.13%	107.73%	116.59%	131.04%	123.37%
% ASP Compared to Previous Year	104.86%	99.86%	96.85%	99.79%	98.92%	100.76%	101.19%	98.70%	100.50%	99.85%

December Annual Rolling Totals Summary - Sales from \$500,000 to 749,999

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	1903	919	731	690	585	677	710	914	1080	1236
Total List Price	\$ 1,181,197,447	\$ 583,038,865	\$ 473,484,227	\$ 458,986,568	\$ 388,123,469	\$ 445,283,721	\$ 466,219,268	\$ 590,165,175	\$ 686,864,939	\$ 775,366,910
Told Sold Volume	\$ 1,150,004,777	\$ 552,449,208	\$ 438,468,529	\$ 414,073,072	\$ 349,761,611	\$ 405,576,797	\$ 427,064,791	\$ 549,068,535	\$ 649,318,553	\$ 740,573,058
List / Sell Ratio	97.36%	94.75%	92.60%	90.21%	90.12%	91.08%	91.60%	93.04%	94.53%	95.51%
Average Sales Price	\$604,311	\$601,142	\$599,820	\$600,106	\$597,883	\$599,079	\$601,500	\$600,731	\$601,221	\$599,169
Average Days on Market	124	130	186	211	209	234	212	199	175	114
% Volume Compared to Previous Year	314.09%	48.04%	79.37%	94.44%	84.47%	115.96%	105.30%	128.57%	118.26%	114.05%
% ASP Compared to Previous Year	99.19%	99.48%	99.78%	100.05%	99.63%	100.20%	100.40%	99.87%	100.08%	99.66%

December Annual Rolling Totals Summary - Sales from \$750,000 - \$999,999										
	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	862	444	364	282	239	287	316	379	493	541
Total List Price	\$ 765,657,844	\$ 398,314,220	\$ 339,091,856	\$ 271,799,934	\$ 232,492,357	\$ 272,090,089	\$ 297,564,207	\$ 353,249,709	\$ 452,008,806	\$ 489,090,122
Told Sold Volume	\$ 740,699,239	\$ 378,825,069	\$ 309,289,930	\$ 241,050,051	\$ 203,089,956	\$ 244,251,514	\$ 270,340,380	\$ 325,175,405	\$ 423,998,767	\$ 462,885,053
List / Sell Ratio	96.74%	95.11%	91.21%	88.69%	87.35%	89.77%	90.85%	92.05%	93.80%	94.64%
Average Sales Price	\$859,280	\$853,210	\$849,698	\$854,787	\$849,749	\$851,051	\$855,508	\$857,983	\$860,038	\$855,610
Average Days on Market	154	146	199	208	244	257	212	218	192	122
% Volume Compared to Previous Year	310.10%	51.14%	81.64%	77.94%	84.25%	120.27%	110.68%	120.28%	130.39%	109.17%
% ASP Compared to Previous Year	100.01%	99.29%	99.59%	100.60%	99.41%	100.15%	100.52%	100.29%	100.24%	99.49%

December Annual Rolling Totals Summary - All Sales \$1M +										
	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	1417	875	805	629	498	630	706	768	924	1184
Total List Price	\$ 2,978,796,218	\$ 2,049,161,852	\$ 1,939,179,878	\$ 1,514,992,808	\$ 1,256,434,103	\$ 1,582,666,692	\$ 1,700,873,097	\$ 1,756,871,609	\$ 2,137,583,865	\$ 2,821,297,644
Told Sold Volume	\$ 2,793,630,028	\$ 1,880,652,881	\$ 1,748,792,171	\$ 1,338,893,092	\$ 1,079,521,615	\$ 1,371,555,480	\$ 1,500,600,957	\$ 1,575,244,585	\$ 1,975,164,987	\$ 2,629,251,307
List / Sell Ratio	93.78%	91.78%	90.18%	88.38%	85.92%	86.66%	88.23%	89.66%	92.40%	93.19%
Average Sales Price	\$1,971,510	\$2,149,318	\$2,172,413	\$2,128,606	\$2,167,714	\$2,177,072	\$2,125,497	\$2,051,100	\$2,137,624	\$2,220,651
Average Days on Market	228	225	251	246	271	263	264	253	213	146
% Volume Compared to Previous Year	275.66%	67.32%	92.99%	76.56%	80.63%	127.05%	109.41%	104.97%	125.39%	133.12%
% ASP Compared to Previous Year	93.77%	109.02%	101.07%	97.98%	101.84%	100.43%	97.63%	96.50%	104.22%	103.88%

December Annual Rolling Totals Summary - Sales \$1M - \$2M										
	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	980	548	500	385	319	407	460	515	597	745
Total List Price	\$ 1,429,929,493	\$ 826,447,088	\$ 773,043,590	\$ 614,388,957	\$ 503,972,812	\$ 636,615,020	\$ 707,251,098	\$ 791,898,319	\$ 894,773,977	\$ 1,095,423,572
Told Sold Volume	\$ 1,349,041,243	\$ 759,735,599	\$ 695,504,184	\$ 541,756,121	\$ 431,282,115	\$ 554,740,929	\$ 628,495,214	\$ 714,529,505	\$ 825,879,897	\$ 1,020,645,250
List / Sell Ratio	94.34%	91.93%	89.97%	88.18%	85.58%	87.14%	88.86%	90.23%	92.30%	93.17%
Average Sales Price	\$1,376,573	\$1,386,379	\$1,391,008	\$1,407,159	\$1,351,982	\$1,363,000	\$1,366,294	\$1,387,436	\$1,383,383	\$1,369,994
Average Days on Market	210	181	234	232	247	246	262	239	217	139
% Volume Compared to Previous Year	315.08%	56.32%	91.55%	77.89%	79.61%	128.63%	113.30%	113.69%	115.58%	123.58%
% ASP Compared to Previous Year	100.63%	100.71%	100.33%	101.16%	96.08%	100.81%	100.24%	101.55%	99.71%	99.03%

2014 NA-BN-ES RT Summary - Dec

December Annual Rolling Totals Summary - Sales \$2M - \$5M

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	393	289	255	212	156	191	215	227	284	366
Total List Price	\$ 1,187,412,725	\$ 923,610,764	\$ 794,570,288	\$ 671,106,851	\$ 549,604,291	\$ 626,677,673	\$ 711,526,999	\$ 741,254,290	\$ 899,470,889	\$ 1,145,932,072
Total Sold Volume	\$ 1,109,589,423	\$ 846,767,767	\$ 717,362,937	\$ 591,604,471	\$ 474,629,500	\$ 549,167,551	\$ 625,478,243	\$ 663,553,580	\$ 833,749,590	\$ 1,067,621,557
List / Sell Ratio	93.45%	91.68%	90.28%	88.15%	86.36%	87.63%	87.91%	89.52%	92.69%	93.17%
Average Sales Price	\$2,823,383	\$2,929,992	\$2,813,188	\$2,790,587	\$3,042,497	\$2,875,223	\$2,909,201	\$2,923,144	\$2,935,738	\$2,916,999
Average Days on Market	263	291	278	259	323	291	265	283	202	146
% Volume Compared to Previous Year	241.20%	76.31%	84.72%	82.47%	80.23%	115.70%	113.90%	106.09%	125.65%	128.05%
% ASP Compared to Previous Year	93.29%	103.78%	96.01%	99.20%	109.03%	94.50%	101.18%	100.48%	100.43%	99.36%

December Annual Rolling Totals Summary - Sales \$5M +

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	44	38	50	32	23	32	31	26	43	73
Total List Price	\$ 361,454,000	\$ 299,104,000	\$ 371,566,000	\$ 229,497,000	\$ 202,857,000	\$ 319,373,999	\$ 282,095,000	\$ 223,719,000	\$ 343,338,999	\$ 579,942,000
Total Sold Volume	\$ 334,999,362	\$ 274,149,515	\$ 335,925,050	\$ 205,532,500	\$ 173,610,000	\$ 267,647,000	\$ 246,627,500	\$ 197,161,500	\$ 315,535,500	\$ 540,984,500
List / Sell Ratio	92.68%	91.66%	90.41%	89.56%	85.58%	83.80%	87.43%	88.13%	91.90%	93.28%
Average Sales Price	\$7,613,622	\$7,214,461	\$6,718,501	\$6,422,891	\$7,548,261	\$8,363,969	\$7,955,726	\$7,583,135	\$7,338,035	\$7,410,747
Average Days on Market	326	360	292	322	3,682	320	274	261	229	219
% Volume Compared to Previous Year	267.49%	81.84%	122.53%	61.18%	84.47%	154.17%	92.15%	79.94%	160.04%	171.45%
% ASP Compared to Previous Year	103.35%	94.76%	93.13%	95.60%	117.52%	110.81%	95.12%	95.32%	96.77%	100.99%

December Annual Rolling Totals Summary - Overall Sales

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	11234	5762	5151	6232	8859	9967	10494	11275	12017	13271
Total List Price	\$ 7,264,357,706	\$ 4,226,176,331	\$ 3,774,676,211	\$ 3,477,654,219	\$ 3,382,665,107	\$ 3,968,173,361	\$ 4,237,325,846	\$ 4,663,245,492	\$ 5,522,046,111	\$ 6,659,496,455
Total Sold Volume	\$ 6,968,144,333	\$ 3,952,819,258	\$ 3,441,073,695	\$ 3,116,636,402	\$ 3,020,024,794	\$ 3,573,073,741	\$ 3,845,574,257	\$ 4,292,786,878	\$ 5,183,648,553	\$ 6,296,041,752
List / Sell Ratio	95.92%	93.53%	91.16%	89.62%	89.28%	90.04%	90.75%	92.06%	93.87%	94.54%
Average Sales Price	\$620,273	\$686,015	\$668,040	\$500,102	\$340,899	\$358,490	\$366,455	\$380,735	\$431,360	\$474,421
Average Days on Market	117	141	189	181	162	171	172	170	142	86
% Volume Compared to Previous Year	234.86%	56.73%	87.05%	90.57%	96.90%	118.31%	107.63%	111.63%	120.75%	121.46%
% ASP Compared to Previous Year	154.68%	110.60%	97.38%	74.86%	68.17%	105.16%	102.22%	103.90%	113.30%	109.98%

Naples Areas Only									
Closed Units									
Year Mth	A	B	C	D	E	F	G	Grand Total	
2014-01		349	210	64	25	42	28	7	725
2014-02		342	199	59	39	47	39	5	730
2014-03		465	279	113	50	76	28	5	1016
2014-04		553	317	99	53	91	54	7	1174
2014-05		519	272	112	57	74	58	10	1102
2014-06		412	295	100	41	67	22	8	945
2014-07		349	268	58	26	38	17	6	762
2014-08		365	244	74	34	34	13	6	770
2014-09		314	229	65	25	33	19	5	690
2014-10		356	245	75	33	36	13	6	764
2014-11		294	191	73	21	42	18	4	643
2014-12		329	297	82	29	52	25	3	817
Total Units	4647	3046	974	433	632	334	72	72	10138
Closed Volume									
Year Mth	A	B	C	D	E	F	G	Grand Total	
2014-01	\$53,777,014	\$73,343,349	\$38,304,350	\$21,893,000	\$58,830,510	\$84,879,000	\$50,721,000		\$381,748,223
2014-02	\$53,171,157	\$68,742,075	\$36,200,887	\$33,628,550	\$64,256,629	\$120,699,000	\$41,325,000		\$418,023,298
2014-03	\$72,787,325	\$93,968,677	\$67,608,565	\$42,174,900	\$102,406,296	\$75,569,853	\$28,600,000		\$483,115,616
2014-04	\$88,413,326	\$111,200,932	\$59,259,777	\$44,407,030	\$125,881,080	\$151,642,000	\$45,332,500		\$626,136,645
2014-05	\$83,627,661	\$94,828,224	\$68,136,007	\$49,304,802	\$103,255,785	\$162,675,468	\$69,695,000		\$631,522,947
2014-06	\$67,846,567	\$104,169,841	\$59,951,986	\$34,923,176	\$91,630,602	\$61,025,980	\$69,307,000		\$488,855,152
2014-07	\$57,039,255	\$91,228,709	\$34,778,531	\$23,439,484	\$53,012,035	\$48,366,500	\$49,122,000		\$356,986,514
2014-08	\$59,867,876	\$84,866,403	\$43,765,626	\$29,626,377	\$47,757,411	\$41,562,000	\$42,325,000		\$349,670,693
2014-09	\$50,762,603	\$77,757,166	\$39,164,989	\$21,333,000	\$44,319,150	\$58,432,500	\$28,550,000		\$320,319,408
2014-10	\$58,726,292	\$84,661,966	\$45,131,704	\$27,708,501	\$51,827,410	\$40,291,500	\$58,802,000		\$367,149,373
2014-11	\$49,275,961	\$64,952,142	\$42,654,110	\$17,890,900	\$56,889,850	\$61,382,000	\$25,355,000		\$318,399,963
2014-12	\$55,431,611	\$104,047,670	\$48,593,376	\$24,774,683	\$72,576,242	\$76,430,500	\$26,850,000		\$408,704,082
Total Volume	\$750,726,648	\$1,053,767,154	\$583,549,908	\$371,004,403	\$872,643,000	\$982,956,301	\$535,984,500		\$5,150,631,914

Bonita Estero Areas Only									
Closed Units									
Year Mth	A	B	C	D	E	F	G	Grand Total	
2014-01		90	68	21	8	8	3	0	198
2014-02		101	82	20	4	5	1	0	213
2014-03		149	131	27	8	15	3	0	333
2014-04		155	133	32	16	14	6	0	356
2014-05		143	138	32	22	17	3	0	355
2014-06		131	114	30	12	18	1	0	306
2014-07		116	98	13	9	6	1	0	243
2014-08		93	79	18	9	9	2	1	211
2014-09		110	65	13	3	4	2	0	197
2014-10		97	106	19	6	6	3	0	237
2014-11		92	76	11	4	3	4	0	190
2014-12		123	127	26	7	8	3	0	294
Total Units	1400	1217	262	108	113	32	1	1	3133
Closed Volume									
Year Mth	A	B	C	D	E	F	G	Grand Total	
2014-01	\$15,404,385	\$22,174,368	\$12,990,500	\$6,700,000	\$10,842,000	\$7,996,000	\$0		\$76,107,253
2014-02	\$17,272,360	\$27,277,346	\$12,028,400	\$3,114,900	\$6,700,000	\$2,300,000	\$0		\$68,693,006
2014-03	\$25,862,694	\$43,796,880	\$16,236,000	\$6,499,000	\$21,273,000	\$8,121,205	\$0		\$121,788,779
2014-04	\$28,295,875	\$45,180,689	\$19,709,500	\$13,517,800	\$18,633,000	\$13,975,000	\$0		\$139,312,044
2014-05	\$24,347,389	\$48,115,590	\$18,783,610	\$19,194,900	\$20,920,500	\$8,164,680	\$0		\$139,526,669
2014-06	\$22,368,893	\$39,894,463	\$17,691,250	\$10,044,050	\$23,211,000	\$2,200,000	\$0		\$115,409,656
2014-07	\$20,047,712	\$33,982,204	\$7,464,600	\$7,681,000	\$8,068,750	\$2,800,000	\$0		\$80,044,266
2014-08	\$17,183,710	\$26,938,938	\$11,075,495	\$7,968,500	\$10,907,500	\$6,300,000	\$5,000,000		\$85,374,143
2014-09	\$19,121,970	\$21,105,777	\$7,800,995	\$2,545,000	\$5,440,000	\$5,500,000	\$0		\$61,513,742
2014-10	\$17,223,721	\$34,639,767	\$11,577,000	\$5,067,000	\$6,962,500	\$7,575,000	\$0		\$83,044,988
2014-11	\$16,327,169	\$26,478,033	\$6,607,500	\$3,465,000	\$4,085,000	\$10,430,000	\$0		\$67,392,702
2014-12	\$21,916,835	\$43,881,584	\$15,058,300	\$6,083,500	\$10,959,000	\$9,303,371	\$0		\$107,202,590
Total Volume	\$245,372,713	\$413,465,819	\$157,023,150	\$91,880,650	\$148,002,250	\$84,665,256	\$5,000,000		\$1,145,409,838

Combined Naples - Bonita - Estero Markets									
Closed Units									
Year Mth	A	B	C	D	E	F	G	Grand Total	
2014-01		439	278	85	33	50	31	7	923
2014-02		443	281	79	43	52	40	5	943
2014-03		614	410	140	58	91	31	5	1,349
2014-04		708	450	131	69	105	60	7	1,530
2014-05		662	410	144	79	91	61	10	1,457
2014-06		543	409	130	53	85	23	8	1,251
2014-07		465	366	71	35	44	18	6	1,005
2014-08		458	323	92	43	43	15	7	981
2014-09		424	294	78	28	37	21	5	887
2014-10		453	351	94	39	42	16	6	1,001
2014-11		386	267	84	25	45	22	4	833
2014-12		452	424	108	36	60	28	3	1,111
Total Units	6,047	4,263	1,236	541	745	366	73	73	13,271
Total Units	6047	4263	1236	541	745	366	73	73	13271
Closed Volume									
Year Mth	A	B	C	D	E	F	G	Grand Total	
2014-01	69,181,399	95,517,717	51,294,850	28,593,000	69,672,510	92,875,000	50,721,000		\$457,855,476
2014-02	70,443,517	96,019,421	48,229,287	36,743,450	70,956,629	122,999,000	41,325,000		\$486,716,304
2014-03	98,650,019	137,765,557	83,844,565	48,673,900	123,679,296	83,691,058	28,600,000		\$604,904,395
2014-04	116,709,201	156,381,801	78,969,277	57,924,830	144,514,080	165,617,000	45,332,500		\$765,448,689
2014-05	107,975,050	142,943,814	86,919,617	68,499,702	124,176,285	170,840,148	69,695,000		\$771,049,616
2014-06	90,215,460	144,064,304	77,643,236	44,967,226	114,841,602	63,225,980	69,307,000		\$604,264,808
2014-07	77,086,967	125,210,913	42,243,131	31,120,484	61,080,785	51,166,500	49,122,000		\$437,030,780
2014-08	77,051,586	111,805,341	54,841,121	37,494,877	58,664,911	47,862,000	47,325,000		\$435,044,836
2014-09	69,884,573	98,862,943	46,965,984	23,878,000	49,759,150	63,932,500	28,550,000		\$381,833,150
2014-10	75,950,013	119,301,733	56,708,704	32,775,501	58,789,910	47,866,500	58,802,000		\$450,194,361
2014-11	65,603,130	91,430,175	49,261,610	21,355,900	60,974,850	71,812,000	25,355,000		\$385,792,665
2014-12	77,348,446	147,929,254	63,651,676	30,858,183	83,535,242	85,733,871	26,850,000		\$515,906,672
Total Volume	\$996,099,361	\$1,467,232,973	\$740,573,058	\$462,885,053	\$1,020,645,250	\$1,067,621,557	\$540,984,500		\$6,296,041,752

2014 NA-BN-ES YTD Summary - Dec

#DeclA1

December Annual YTD Summary - Sales from \$0 = \$249,999

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	4112	4174	1515	705	1130	2624	5612	6269	6522	6568	6070	6047
Total List Price	\$ 725,374,507	\$ 773,922,270	\$ 315,197,702	\$ 144,096,269	\$ 232,785,084	\$ 472,951,076	\$ 785,796,881	\$ 885,023,166	\$ 929,741,843	\$ 991,825,314	\$ 993,845,307	\$ 1,040,460,299
Totd Sold Volume	\$ 692,707,858	\$ 747,634,196	\$ 306,854,970	\$ 135,752,539	\$ 212,108,227	\$ 431,020,516	\$ 731,491,847	\$ 829,064,826	\$ 869,115,593	\$ 935,719,801	\$ 945,916,103	\$ 996,099,361
List / Sell Ratio	95.50%	96.60%	97.35%	94.21%	91.12%	91.13%	93.09%	93.68%	93.48%	94.34%	95.18%	95.74%
Average Sales Price	\$168,460	\$179,117	\$202,545	\$192,557	\$187,706	\$164,261	\$130,344	\$132,248	\$133,259	\$142,466	\$155,835	\$164,726
Median Price				\$ 200,000	\$ 169,950	\$ 125,000	\$ 130,000	\$ 130,000	\$ 130,000	\$ 140,000	\$ 156,643	\$ 167,000
Average Days on Market	111	111	86	121	177	150	132	146	152	150	121	68
% Volume Compared to Previous Year	110.35%	107.93%	41.04%	44.24%	156.25%	203.21%	169.71%	113.34%	104.83%	107.66%	101.09%	105.31%
% ASP Compared to Previous Year	106.41%	106.33%	113.08%	95.07%	97.48%	87.51%	79.35%	101.46%	100.76%	106.91%	109.38%	105.71%

December Annual YTD Summary - Sales from \$250,000 - \$499,999

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	1926	3427	5537	2819	2121	2007	1925	2104	2240	2646	3450	4263
Total List Price	\$ 685,212,351	\$ 1,220,521,894	\$ 2,023,508,495	\$ 1,051,565,125	\$ 790,135,166	\$ 758,923,833	\$ 719,818,297	\$ 783,109,693	\$ 842,927,431	\$ 971,133,685	\$ 1,251,743,194	\$ 1,533,281,480
Totd Sold Volume	\$ 655,806,284	\$ 1,177,328,894	\$ 1,976,955,319	\$ 1,005,139,561	\$ 732,414,838	\$ 691,599,671	\$ 656,159,765	\$ 722,625,124	\$ 778,452,536	\$ 907,578,552	\$ 1,189,250,143	\$ 1,467,232,973
List / Sell Ratio	95.71%	96.46%	97.70%	95.59%	92.69%	91.13%	91.16%	92.28%	92.35%	93.46%	95.01%	95.69%
Average Sales Price	\$340,502	\$343,545	\$357,044	\$356,559	\$345,316	\$344,594	\$340,862	\$343,453	\$347,523	\$343,000	\$344,710	\$344,179
Median Price				\$ 330,000	\$ 330,000	\$ 329,000	\$ 333,000	\$ 336,500	\$ 330,000	\$ 335,000	\$ 330,000	\$ 330,000
Average Days on Market	148	135	89	122	170	187	195	185	181	181	141	83
% Volume Compared to Previous Year	255.72%	179.52%	167.92%	50.84%	72.87%	94.43%	94.88%	110.13%	107.73%	116.59%	131.04%	123.37%
% ASP Compared to Previous Year	99.98%	100.89%	103.93%	99.86%	96.85%	99.79%	98.92%	100.76%	101.19%	98.70%	100.50%	99.85%

December Annual YTD Summary - Sales from \$500,000 to 749,999

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	601	1056	1903	919	731	690	585	677	710	914	1080	1236
Total List Price	\$ 386,523,595	\$ 678,439,488	\$ 1,181,197,447	\$ 583,038,865	\$ 473,484,227	\$ 458,986,568	\$ 388,123,469	\$ 445,283,721	\$ 466,219,268	\$ 590,165,175	\$ 686,864,939	\$ 775,366,910
Totd Sold Volume	\$ 366,139,768	\$ 643,358,616	\$ 1,150,004,777	\$ 552,449,208	\$ 438,468,529	\$ 414,073,072	\$ 349,761,611	\$ 405,576,797	\$ 427,064,791	\$ 549,068,535	\$ 649,318,553	\$ 740,573,058
List / Sell Ratio	94.73%	94.83%	97.36%	94.75%	92.60%	90.21%	90.12%	91.08%	91.60%	93.04%	94.53%	95.51%
Average Sales Price	\$609,218	\$609,241	\$604,311	\$601,142	\$599,820	\$600,106	\$597,883	\$599,079	\$601,500	\$600,731	\$601,221	\$599,169
Median Price				\$ 588,250	\$ 591,250	\$ 585,000	\$ 590,000	\$ 594,450	\$ 592,500	\$ 595,000	\$ 595,000	\$ 585,000
Average Days on Market	186	184	124	130	186	211	209	234	212	199	175	114
% Volume Compared to Previous Year	113.72%	175.71%	178.75%	48.04%	79.37%	94.44%	84.47%	115.96%	105.30%	128.57%	118.26%	114.05%
% ASP Compared to Previous Year	100.66%	100.00%	99.19%	99.48%	99.78%	100.05%	99.63%	100.20%	100.40%	99.87%	100.08%	99.66%

2014 NA-BN-ES YTD Summary - Dec

December Annual YTD Summary - Sales from \$750,000 - \$999,999

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	278	521	862	444	364	282	239	287	316	379	493	541
Total List Price	\$ 257,230,154	\$ 467,459,694	\$ 765,657,844	\$ 398,314,220	\$ 339,091,856	\$ 271,799,934	\$ 232,492,357	\$ 272,090,089	\$ 297,564,207	\$ 353,249,709	\$ 452,008,806	\$ 489,090,122
Totd Sold Volume	\$ 238,861,560	\$ 445,913,328	\$ 740,699,239	\$ 378,825,069	\$ 309,289,930	\$ 241,050,051	\$ 203,089,956	\$ 244,251,514	\$ 270,340,380	\$ 325,175,405	\$ 423,998,767	\$ 462,885,053
List / Sell Ratio	92.86%	95.39%	96.74%	95.11%	91.21%	88.69%	87.35%	89.77%	90.85%	92.05%	93.80%	94.64%
Average Sales Price	\$859,214	\$855,880	\$859,280	\$853,210	\$849,698	\$854,787	\$849,749	\$851,051	\$855,508	\$857,983	\$860,038	\$855,610
Median Price				\$ 849,000	\$ 850,000	\$ 850,000	\$ 850,000	\$ 850,000	\$ 850,000	\$ 850,000	\$ 850,000	\$ 850,000
Average Days on Market	212	215	154	146	199	208	244	257	212	218	192	122
% Volume Compared to Previous Year	107.89%	186.68%	166.11%	51.14%	81.64%	77.94%	84.25%	120.27%	110.68%	120.28%	130.39%	109.17%
% ASP Compared to Previous Year	100.91%	99.61%	100.40%	99.29%	99.59%	100.60%	99.41%	100.15%	100.52%	100.29%	100.24%	99.49%

December Annual YTD Summary - All Sales \$1M +

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	482	857	1417	875	805	629	498	630	706	768	924	1184
Total List Price	\$ 1,115,937,635	\$ 1,950,491,476	\$ 2,978,796,218	\$ 2,049,161,852	\$ 1,939,179,878	\$ 1,514,992,808	\$ 1,256,434,103	\$ 1,582,666,692	\$ 1,700,873,097	\$ 1,756,871,609	\$ 2,137,583,865	\$ 2,821,297,644
Totd Sold Volume	\$ 1,013,438,048	\$ 1,784,127,424	\$ 2,793,630,028	\$ 1,880,652,881	\$ 1,748,792,171	\$ 1,338,893,092	\$ 1,079,521,615	\$ 1,371,555,480	\$ 1,500,600,957	\$ 1,575,244,585	\$ 1,975,164,987	\$ 2,629,251,307
List / Sell Ratio	90.81%	91.47%	93.78%	91.78%	90.18%	88.38%	85.92%	86.66%	88.23%	89.66%	92.40%	93.19%
Average Sales Price	\$2,102,569	\$2,081,829	\$1,971,510	\$2,149,318	\$2,172,413	\$2,128,606	\$2,167,714	\$2,177,072	\$2,125,497	\$2,051,100	\$2,137,624	\$2,220,651
Median Price				\$ 1,730,000	\$ 1,725,000	\$ 1,600,000	\$ 1,600,000	\$ 185,000	\$ 186,355	\$ 1,600,000	\$ 1,600,000	\$ 1,650,000
Average Days on Market	281	269	228	225	251	246	271	263	264	253	213	146
% Volume Compared to Previous Year	113.44%	176.05%	156.58%	67.32%	92.99%	76.56%	80.63%	127.05%	109.41%	104.97%	125.39%	133.12%
% ASP Compared to Previous Year	108.50%	99.01%	94.70%	109.02%	101.07%	97.98%	101.84%	100.43%	97.63%	96.50%	104.22%	103.88%

December Annual YTD Summary - Sales \$1M - \$2M

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	313	564	980	548	500	385	319	407	460	515	597	745
Total List Price	\$ 469,225,735	\$ 852,002,928	\$ 1,429,929,493	\$ 826,447,088	\$ 773,043,590	\$ 614,388,957	\$ 503,972,812	\$ 636,615,020	\$ 707,251,098	\$ 791,898,319	\$ 894,773,977	\$ 1,095,423,572
Totd Sold Volume	\$ 428,164,579	\$ 783,936,524	\$ 1,349,041,243	\$ 759,735,599	\$ 695,504,184	\$ 541,756,121	\$ 431,282,115	\$ 554,740,929	\$ 628,495,214	\$ 714,529,505	\$ 825,879,897	\$ 1,020,645,250
List / Sell Ratio	91.25%	92.01%	94.34%	91.93%	89.97%	88.18%	85.58%	87.14%	88.86%	90.23%	92.30%	93.17%
Average Sales Price	\$1,367,938	\$1,389,958	\$1,376,573	\$1,386,379	\$1,391,008	\$1,407,159	\$1,351,982	\$1,363,000	\$1,366,294	\$1,387,436	\$1,383,383	\$1,369,994
Median Price				\$ 1,300,000	\$ 1,350,000	\$ 1,300,000	\$ 1,325,000	\$ 1,300,000	\$ 1,350,000	\$ 1,340,000	\$ 1,340,000	\$ 1,325,000
Average Days on Market	262	252	210	#DIV/0!	234	232	247	246	262	239	217	139
% Volume Compared to Previous Year	97.45%	183.09%	172.09%	56.32%	91.55%	77.89%	79.61%	128.63%	113.30%	113.69%	115.58%	123.58%
% ASP Compared to Previous Year	101.18%	101.61%	99.04%	100.71%	100.33%	101.16%	96.08%	100.81%	100.24%	101.55%	99.71%	99.03%

2014 NA-BN-ES YTD Summary - Dec

December Annual YTD Summary - Sales \$2M - \$5M

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	152	255	393	289	255	212	156	191	215	227	284	366
Total List Price	\$ 510,486,900	\$ 802,930,888	\$ 1,187,412,725	\$ 923,610,764	\$ 794,570,288	\$ 671,106,851	\$ 549,604,291	\$ 626,677,673	\$ 711,526,999	\$ 741,254,290	\$ 899,470,889	\$ 1,145,932,072
Totd Sold Volume	\$ 460,036,469	\$ 736,943,240	\$ 1,109,589,423	\$ 846,767,767	\$ 717,362,937	\$ 591,604,471	\$ 474,629,500	\$ 549,167,551	\$ 625,478,243	\$ 663,553,580	\$ 833,749,590	\$ 1,067,621,557
List / Sell Ratio	90.12%	91.78%	93.45%	91.68%	90.28%	88.15%	86.36%	87.63%	87.91%	89.52%	92.69%	93.17%
Average Sales Price	\$3,026,556	\$2,889,973	\$2,823,383	\$2,929,992	\$2,813,188	\$2,790,587	\$3,042,497	\$2,875,223	\$2,909,201	\$2,923,144	\$2,935,738	\$2,916,999
Median Price				\$ 2,650,000	\$ 2,537,500	\$ 2,800,000	\$ 2,610,000	\$ 2,700,000	\$ 2,700,000	\$ 2,700,000	\$ 2,700,000	\$ 2,700,000
Average Days on Market	312	304	263	291	278	259	323	291	265	283	202	146
% Volume Compared to Previous Year	140.42%	160.19%	150.57%	76.31%	84.72%	82.47%	80.23%	115.70%	113.90%	106.09%	125.65%	128.05%
% ASP Compared to Previous Year	105.32%	95.49%	97.70%	103.78%	96.01%	99.20%	109.03%	94.50%	101.18%	100.48%	100.43%	99.36%

December Annual YTD Summary - Sales \$5M +

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	17	38	44	38	50	32	23	32	31	26	43	73
Total List Price	\$ 136,225,000	\$ 295,557,660	\$ 361,454,000	\$ 299,104,000	\$ 371,566,000	\$ 229,497,000	\$ 202,857,000	\$ 319,373,999	\$ 282,095,000	\$ 223,719,000	\$ 343,338,999	\$ 579,942,000
Totd Sold Volume	\$ 125,237,000	\$ 263,247,660	\$ 334,999,362	\$ 274,149,515	\$ 335,925,050	\$ 205,532,500	\$ 173,610,000	\$ 267,647,000	\$ 246,627,500	\$ 197,161,500	\$ 315,535,500	\$ 540,984,500
List / Sell Ratio	91.93%	89.07%	92.68%	91.66%	90.41%	89.56%	85.58%	83.80%	87.43%	88.13%	91.90%	93.28%
Average Sales Price	\$7,366,882	\$6,927,570	\$7,613,622	\$7,214,461	\$6,718,501	\$6,422,891	\$7,548,261	\$8,363,969	\$7,955,726	\$7,583,135	\$7,338,035	\$7,410,747
Median Price				\$ 5,800,000	\$ 6,000,000	\$ 6,500,000	\$ 6,475,000	\$ 6,747,500	\$ 6,333,250	\$ 6,250,000	\$ 6,295,000	\$ 6,295,000
Average Days on Market	344	296	50	360	292	322	243	274	261	229	229	219
% Volume Compared to Previous Year	88.21%	210.20%	127.26%	81.84%	122.53%	55.32%	84.47%	154.17%	92.15%	79.94%	160.04%	171.45%
% ASP Compared to Previous Year	114.16%	94.04%	109.90%	94.76%	93.13%	95.60%	117.52%	110.81%	95.12%	95.32%	96.77%	100.99%

December Annual YTD Summary - Overall Sales

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Number of Sales	7399	10035	11234	5762	5151	6232	8859	9967	10494	11275	12017	13271
Total List Price	\$ 3,170,278,242	\$ 5,090,834,822	\$ 7,264,357,706	\$ 4,226,176,331	\$ 3,774,676,211	\$ 3,477,654,219	\$ 3,382,665,107	\$ 3,968,173,361	\$ 4,237,325,846	\$ 4,663,245,492	\$ 5,522,046,111	\$ 6,659,496,455
Totd Sold Volume	\$ 2,966,953,518	\$ 4,798,362,458	\$ 6,968,144,333	\$ 3,952,819,258	\$ 3,441,073,695	\$ 3,116,636,402	\$ 3,020,024,794	\$ 3,573,073,741	\$ 3,845,574,257	\$ 4,292,786,878	\$ 5,183,648,553	\$ 6,296,041,752
List / Sell Ratio	93.59%	94.25%	95.92%	93.53%	91.16%	89.62%	89.28%	90.04%	90.75%	92.06%	93.87%	94.54%
Average Sales Price	\$400,994	\$478,163	\$620,273	\$686,015	\$668,040	\$500,102	\$340,899	\$358,490	\$366,455	\$380,735	\$431,360	\$474,421
Median Price				\$ 378,500	\$ 284,500	\$ 185,000	\$ 185,000	\$ 186,355	\$ 210,000	\$ 247,000	\$ 267,000	\$ 267,000
Average Days on Market	142	146	117	141	189	181	162	171	172	170	142	86
% Volume Compared to Previous Year	126.98%	161.73%	145.22%	56.73%	87.05%	82.57%	96.90%	118.31%	107.63%	111.63%	120.75%	121.46%
% ASP Compared to Previous Year	102.47%	119.24%	129.72%	110.60%	97.38%	74.86%	68.17%	105.16%	102.22%	103.90%	113.30%	109.98%